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From: FOIA

Date: Nov 5, 2014 3:21:20 PM

Subject: RE: FOIA request

Attached is a copy of the 2001 report you requested.

Sincerely,

Denise Smith FOIA Officer Tennessee Valley Authority 400 W. Summit Hill Drive WT 7D Knoxville, TN 37902-1401



Office of the Inspector General

Congressional Advisory Report

To The Honorable Zach Wamp U.S. House of Representatives

# UPDATE ON SELECTED MANAGEMENT PRACTICES

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Congressional Advisory Report 2001-914C April 2, 2001

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#### **SENSITIVE INFORMATION**

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- I MEMO FROM LEANNE STRIBLEY TO TVA'S INSPECTOR GENERAL DATED MARCH 30, 2001

Project 2001-914C

#### **EXECUTIVE SUMMARY**

At the request of Congressman Zach Wamp, we issued a series of reports in December 1997 addressing management practices in seven areas. On November 3, 2000, Congressman Wamp requested an update on these issues (see Appendix A). This report provides an update on five of these areas—consulting contracts, advertising, special events (including barge events), executive air transportation, and the relocation of personnel and programs to Nashville, Tennessee. Our updates on the other two areas—compensation for TVA's higher paid employees and property leases and purchases—are addressed in separate reports (Congressional Advisory Reports 2001-011P and 2000-917P, respectively).

#### **Consulting Contracts**

Since our last review TVA has (1) competed or eliminated several long-term consulting contracts, (2) implemented enhanced contracting procedures, and (3) developed and implemented a training program to improve contractor oversight. Annual expenditures for active consulting and training contracts of \$100,000 or more have decreased by 45 percent. In addition, we estimated TVA has reduced the percentage of these contracts awarded without competition from about 80 percent as noted in our 1997 review to about 45 percent during fiscal year (FY) 2000. We issued a draft audit report regarding our review of consulting contracts to TVA management on February 23, 2001 (Audit 2001-014C). (See page 2.)

#### **TVA Advertising**

Since our last report, TVA (1) increased its advertising expenditures every year through FY 2000 but decided to reduce advertising expenditures for FY 2001 by about 70 percent, (2) put its public awareness campaign on hold, (3) continued to promote its *energy right*® program, and (4) began a new advertising campaign entitled "Green Power Switch" wherein TVA promotes the use of electricity produced from wind, solar power, and landfill gas. (See page 5.)

#### Special Events (Including the TVA Barges)

TVA continues to sponsor special events intended to enhance communications with customers, stakeholders, economic

development partners, and other groups. (See page 7.) Since our last report, TVA has:

- Increased the number of special events, excluding barge events, from 18 in 1995 to 33 events in 2000 and increased total special event expenditures from \$848,077 in 1995 to about \$2.0 million in 1999 and \$1.8 million in 2000.<sup>1</sup>
- Reduced the number of barge events from a high of 19 in 1996 to only one event in 2000 and reduced annual barge event expenditures from a high of \$178,868 in 1997 to just \$28,036 in 2000.

#### **Executive Air Transportation**

TVA continues to provide executive fixed-wing air travel by three options: (1) TVA's leased 1992 Beech King Air 350, (2) chartered aircraft from various charter companies, and (3) commercial air transportation. While usage has not increased significantly, total annual costs for charter and King Air flights have risen. TVA continues to consider options for providing air transportation. (See page 11.)

#### **Relocation of Personnel and Programs to Nashville**

Since our last report, TVA transferred 28 employees to Nashville, Tennessee, and filled 119 vacant Nashville positions via internal employee selections and new hires from outside TVA. TVA incurred about \$3.4 million in transfer benefit costs and about \$258,000 in relocation incentive bonuses related to the Nashville selections. Our separate report on property leases and purchases included information on the Nashville lease costs for office space. In addition, we are conducting a review of the justification for the costs associated with Highland Ridge Tower in Nashville (Audit 2001-037P). (See page 15.)

TVA management provided comments on a draft of this report to clarify and enhance the report (see Appendices G, H, and I). We revised the draft report, where appropriate, to reflect management's comments.

According to TVA management, TVA discontinued one of the most costly events, the annual @ Awards Celebration, after calendar year 2000.

#### **BACKGROUND**

On August 12, 1997, Congressman Zach Wamp requested TVA's Inspector General to perform "a top-to-bottom review of the agency's management practices." On December 31, 1997, the Inspector General issued a series of reports to the Congressman addressing:

- Compensation and other benefits paid to TVA's higher paid employees;
- Consulting contracts;
- TVA advertising;
- Special events, including entertainment on TVA's barges;
- Air transportation, including a proposed lease of a corporate iet:
- Property leases and purchases; and
- Relocation of personnel and programs to Nashville, Tennessee.

On November 3, 2000, Congressman Wamp requested an update on these issues (see Appendix A). Congressman Wamp originally requested a report on these areas be provided to him prior to disclosing the report to anyone outside the Office of the Inspector General. During subsequent discussions, the Congressman agreed that TVA management comments would be solicited on a draft of the report. This report provides an update on consulting contracts, advertising, special events (including barge events), executive air transportation, and the relocation of personnel and programs to Nashville, Tennessee.

#### **OBJECTIVE, SCOPE, AND METHODOLOGY**

Our objective was to provide an update on the selected business practices that were previously reported to Congressman Wamp. We conducted the following work in response to Congressman Wamp's request:

- Requested representatives from each major TVA organization to provide updated information related to each of the selected TVA business practices;
- Conducted interviews and reviewed documentation as appropriate to validate the information provided by TVA representatives to the extent possible; and,
- Relied on previous audit work conducted in the areas of consulting and training contracts and reviews of TVA office space.

We did not attempt to assess the value provided by any of these activities to TVA or its customers.

#### **FINDINGS**

Our findings on consulting contracts; TVA advertising; spending on special events, including barge events; executive air transportation; and relocation of personnel and programs to Nashville, Tennessee, are discussed below.

#### CONSULTING CONTRACTS

We previously reviewed TVA's consulting and training contract usage during the period October 1, 1992, through September 30, 1997, and identified about 631 active consulting and training contracts of \$100,000 or more. Average annual total payments for these contracts during that period was about \$29 million with about 80 percent having been awarded without competition.

Since our previous report, TVA has (1) competed or eliminated several long-term consulting contracts, (2) implemented enhanced contracting procedures, and (3) developed and

implemented a training program for Procurement officials as discussed below. We believe the steps TVA has taken in this area are significant improvements.

#### **Competition or Elimination of Consulting Contracts**

TVA has competed or eliminated several long-term consulting contracts resulting in a reduction in the number and amount of payments for these contracts. During FY 2000, TVA had about 120 active consulting and training contracts of \$100,000 or more. TVA paid a total of \$16.1 million on these consulting and training contracts during FY 2000, a decrease of 45 percent from the \$29 million annual average we reported previously. In addition, we estimate TVA awarded about 45 percent of these contracts without competition in comparison to about 80 percent that TVA awarded without competition as noted in our 1997 report.

Figure 1 below summarizes the number of contracts and expenditures by type for consulting contracts of \$100,000 or more during FY 2000.

ACTIVE CONSULTING AND TRAINING CONTRACTS OF \$100,000 OR MORE—FY 2000										
Type of Consulting Contract	Number of Contracts	Expenditures								
Corporate	24	\$ 5,007,104								
Technical	36	3,710,247								
Employee-Related	18	2,637,448								
Legal	11	1,902,955								
Financial	6	1,169,431								
Communications/Public Relations	7	725,289								
Customer Service and Marketing	12	408,837								
Information Technology	6	530,304								
Totals	120	\$16,091,615								

Figure 1

#### **Enhanced Contracting Procedures**

TVA has implemented enhanced contracting procedures. Among other things, these procedures restate TVA's policy to obtain competition. The procedures also require noncompetitive contracts of \$25,000 or more to meet certain justification criteria and receive required approvals, both of which must be documented. These procedures further require TVA

management to provide the Board five days advance notice before awarding consulting contracts of \$25,000 or more.

We judgmentally selected and reviewed 86 of 167 consulting contracts of \$25,000 or more that were active during FY 2000. While 48 of the 86 sampled contracts were not competed, the majority (about two-thirds) of the contract dollars were competed. Thirteen of the 48 sole-sourced contracts did not comply with the specific requirements outlined in TVA's Procurement policies. We issued a draft audit report regarding our review of consulting contracts to TVA management on February 23, 2001 (Audit 2001-014C).

We have included as Appendix B a complete listing of consulting and training contracts active during FY 2000 of \$25,000 or more.

#### **Procurement Training Program**

TVA has developed and implemented a training program for Procurement officials to achieve consistent control and oversight of TVA contracts through better contract management. The training curriculum was specifically designed for Contract Managers/Contract Agents and included topics such as sourcing decisions, proposal evaluation, contract planning and development, and contract administration.

#### **Management's Comments**

Management requested the first paragraph on page four be modified to read as follows: "We judgmentally selected and reviewed 86 of 167 consulting contracts of \$25,000 or more that were active during FY 2000. The majority of these contracts were competed. Our review identified only 14 contracts that did not comply with the specific documentation requirements outlined in TVA's Procurement policies. Although competition was addressed and documented by TVA management on most of these contracts, the specific procedures and approvals were not accurately documented in each case."

#### **Our Evaluation of Management's Comments**

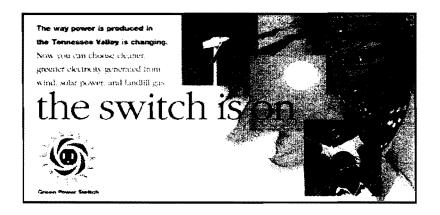
Our review determined that about two-thirds of the contract dollars were competed. However, we found 48 of the 86 individual contract awards were not competed. Additionally, our review identified 13 contracts that did not comply with the specific requirements outlined in TVA's Procurement policies. We changed the wording in the report to address this issue more specifically.

#### TVA ADVERTISING

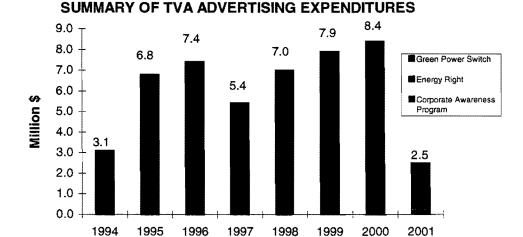
We previously reported TVA used advertising primarily to increase public awareness of and preference for TVA in preparation for competition which is expected under electric utility deregulation. TVA also used advertising to provide information on specific issues affecting TVA and to promote its energy right® program.

Since our last report, TVA:

- Increased its advertising expenditures each year through FY 2000. However, TVA has reduced its advertising budget for FY 2001 to \$2.5 million compared to actual expenditures of almost \$8.4 million in FY 2000.
- Put its public awareness campaign on hold while it reevaluated its strategy for positioning itself in a restructured marketplace. TVA management indicated they currently have no plans to resume the public awareness campaign.
  - Has not used advertising to provide information to the public on specific issues and no longer has a specific budget for this type of advertising.
  - Continued to promote its *energy right®* program wherein TVA and its distributors work together in a cooperative effort to provide incentives to build homes with energy saving features.
- Began a new advertising campaign entitled "Green Power Switch" wherein TVA promotes the use of electricity produced from wind, solar power, and landfill gas. An illustration of one advertisement is shown below.



TVA's advertising expenditures from FY 1994 through FY 2000 and budgeted expenditures for FY 2001 are illustrated in Figure 2 below.



**Fiscal Years** 

Figure 2

Budget

As noted in our 1997 report, TVA contracted with the advertising agency Fitzgerald & Company (Fitzgerald) of Atlanta, Georgia, in March 1994 as the sole company charged with the preparation and placement of advertising on projects assigned by TVA. In 1999, TVA recompeted the advertising contract, inviting 22 advertising agencies to submit a summary of their capabilities and qualifications. TVA subsequently selected five companies for further consideration and ultimately chose and awarded Fitzgerald a new contract effective October 1, 1999. This

contract will expire on October 31, 2001, and has the option to further extend until September 30, 2003.

#### **Management's Comments**

Management requested the last sentence of this section be changed to read: "TVA subsequently selected five companies for further consideration and ultimately chose and awarded Fitzgerald a new contract effective October 1, 1999. This contract will expire on October 31, 2001, and has the option to further extend until September 30, 2003."

Management also recommended a clarification regarding the energy right® program.

#### **Our Evaluation of Management's Comments**

We concurred with management's comments and have incorporated the requested information in this report.

# SPENDING ON SPECIAL EVENTS (INCLUDING THE TVA BARGES)

TVA uses special events intended to enhance communications with customers, stakeholders, economic development partners, and other special interest groups. We obtained information from TVA on special events including (1) all events that cost TVA at least \$10,000 per event and included non-TVA attendees, and (2) all barge events. We relied on the information TVA management provided and have not independently verified the costs associated with each event.

#### Special events

TVA classified special events in seven categories: (1) customer appreciation, (2) conferences and workshops, (3) employee recognition, (4) community events, (5) receptions, (6) special groups, and (7) facility dedications. Since our last report, TVA has held 97 special events costing \$10,000 or more. As shown in Figures 3 and 4, the number of special events has increased from 18 in 1995 to 33 events in 2000 and total special event expenditures have increased from \$848,077 in 1995 to a high of \$2,029,466 in 1999 and slightly less than \$2 million in 2000. We

have included a detailed listing of special events and costs as Appendix C.

NUMBER OF SPECIAL EVENTS—BY FISCAL YEAR												
Category	1995	1996	1997	1998	1999	2000	FY 2001 (as of 12/31/00)					
Conferences and Workshops	4	11	7	11	12	11	2					
Customer Appreciation	4	5	10	6	5	9	3					
Receptions		2	4	9	10	6						
Special Groups				1	2	4						
Community Support	3	3	3	1	1	1						
Facility Dedication	5	3				2	1					
Employee Recognition	2	2	2									
Total	18	26	26	28	30	33	6					

Figure 3

SPECIAL EVENT EXPENDITURES (in thousands) BY FISCAL YEAR												
Category	1995	1996	1997	1998	1999	2000	FY 2001 (as of 12/31/00)					
Conferences and Workshops	\$82.5	\$443.6	\$411.4	\$474.8	\$908.0	\$875.5	\$265.8					
Customer Appreciation	359.9	170.0	859.1 <sup>2</sup>	271.0	476.0	621.5	473.0					
Receptions	0.0	41.4	59.8	124.0	326.3	114.9	0.0					
Special Groups	0.0	0.0	0.0	17.5	294.1	128.1	0.0					
Community Support	53.4	114.6	45.3	38.0	25.0	36.0	0.0					
Facility Dedication	134.4	35.8	0.0	0.0	0.0	31.1	10.0					
Employee Recognition	217.8	237.8	217.5	0.0	0.0	0.0	0.0					
Total	\$848.0	\$1,043.2	\$1,593.1	\$925.3	\$2,029.4	\$1,807.1	\$748.8					

Figure 4

The 18 events during 1998 through 2000 that cost \$100,000 or more are listed in Figure 5 below. These 18 events make up \$3.65 million (66 percent) of the \$5.51 million spent on special events since our last report.

Includes three events that occurred during October 1997 (fiscal year 1998 cost \$337,037).

SPECIAL EVENTS WHICH COST OVER \$100,000 FY 1998 THROUGH DECEMBER 31, 2000									
Event Date	Event Name	Event Location	TVA Cost						
June 1998	APPA Conference - TVA Reception	San Antonio, TX	\$135,000						
June 1999	APPA Conference - TVA Reception	Salt Lake City, UT	106,000						
July 1999	Canadian Trade Mission Reception and 4 <sup>th</sup> of July Celebration	Ottawa, Canada	170,000						
April 1999	Diversity Conference	Nashville, TN	166,969						
Oct/Nov 1998	energy right Awards Celebration	Nashville, TN	196,000						
Oct/Nov 1999	energy right Awards Celebration	Nashville, TN	346,000						
Oct/Nov 2000	energy right Awards Celebration 3	Nashville, TN	452,000						
October 1999	Fall Industrial Conference	Nashville, TN	108,300						
March 1998	Financial Analyst Conference	New York, NY	225,000						
March 1999	Financial Analyst Conference	New York, NY	225,000						
March 2000	Financial Analyst Conference	New York, NY	255,000						
April 1999	Investment Challenge - Conference and Awards Ceremony	Nashville, TN	126,924						
April 2000	Investment Challenge - Conference and Awards Ceremony	Nashville, TN	161,413						
October 1998	investment Challenge - Conference and Job Fair	Nashville, TN	168,728						
November 1999	Investment Challenge - Conference and Job Fair	Nashville, TN	190,385						
November 2000	Investment Challenge - Conference and Job Fair	Nashville, TN	207,590						
March 1999	NRECA Conference - TVA Reception	Anaheim, CA	141,000						
June 1999	US Women's Open - Reception and Event Sponsorship	West Point, MS	276,600						
Total			\$3,657,909						

Figure 5

TVA management believes special events are an effective means for enhancing communications with customers and economic development partners.

#### Barge events

Since our previous report, TVA has essentially eliminated barge events except for the annual Riverbend event held in Chattanooga. As shown in Figures 6 and 7 below, TVA has reduced the number of barge events from a high of 19 in 1996 to only one event in 2000 and reduced barge event expenditures from a high of \$178,868 in 1997 to just \$28,036 in 2000.

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According to TVA management, TVA discontinued the *energy right®* Awards Celebration after calendar year 2000.

NUMBER OF BARGE EVENTS—BY FISCAL YEAR											
Category	1995	1996	1997	1998	1999	2000	FY 2001 (as of 12/31/00)				
<b>Customer Appreciation</b>	13	12	14	10	2						
Community Support	1	1	1	1	1	1					
Employee Recognition	2	2									
Special Groups	1	4	3								
Total	17	19	18	11	3	f	0				

Figure 6

BARGE EVENT EXPENDITURES (in thousands) BY FISCAL YEAR												
Category	1995	1996	1997	1998	1999	2000	FY 2001 (as of 12/31/00)					
<b>Customer Appreciation</b>	\$119.9	\$121.0	\$153.0	\$115.1	\$29.1	\$0.0	\$0.0					
Community Support	23.7	23.6	23.6	21.0	22.7	28.0	0.0					
Employee Recognition	9.4	6.7	0.0	0.0	0.0	0.0	0.0					
Special Groups	0.4	7.4	2.3	0.0	0.0	0.0	0.0					
Total	\$153.5	\$158.7	\$178.9	\$136.1	\$51.7	\$28.0	\$0.0					

Figure 7

We have included a detailed listing of barge events and costs as Appendix D.

#### **Management's Comments**

TVA management did not believe the two major finance functions, the Financial Analysts Conference and the Investment Challenge Program should be classified as special events as defined by the report. Management suggested we delete the events from the report or revise the report language to reflect the true nature of these programs.

Management also suggested we (1) add a footnote to Figure 5 indicating TVA has discontinued the *energy right*® Awards Celebration, and (2) revise the "Riverfest" event to "Riverbend."

#### Our Evaluation of Management's Comments

The two finance events mentioned by management were included in our 1997 report and we believe these events are

adequately classified as "conference and workshops." We did revise the first sentence in this section to include a broader description of special event usage. We concurred with management's other suggestions and incorporated them as appropriate.

#### **EXECUTIVE AIR TRANSPORTATION**

TVA continues to provide executive fixed-wing air travel by three options: (1) TVA's leased 1992 Beech King Air 350, (2) chartered aircraft from various charter companies, and (3) commercial air transportation. TVA also owns several helicopters, but they are used predominantly for transmission system support.

According to TVA management, executive travel volume increased in FY 2000. TVA attributed the increased volume to deregulation activities, dispersed TVA Board members and Board meetings, increased interaction with customers, Environmental Protection Agency negotiations, and activities related to power transmission system regulation. Due to the increased travel volume and the developing need for an engine overhaul for the King Air 350, management is evaluating various alternatives for air transportation including: (1) reducing travel frequency, (2) using more commercial or chartered aircraft, and/or (3) adding to or upgrading TVA-controlled aircraft. TVA's analyses include consideration of obtaining a Cessna Citation Ultra jet and, most recently, obtaining a newer Beech King Air 350.

During this review period, TVA used the King Air an average of 10.3 trips per month, which was comparable to the 11 trips per month we reported in our previous review. Similarly, TVA used a chartered aircraft about 4.5 trips per month during the period, also comparable to the 4 trips per month reported in our previous review. However, in FY 2000 charter flights increased to about 5.2 trips per month. At least one TVA Board member was on board for about 62 percent of the King Air and 37 percent of the chartered trips. Many of the remaining King Air and chartered flights included TVA's Chief Operating Officer or a Vice President on board. On occasion, members of Congress were on board the King Air or chartered flights.

While usage has not increased significantly, total annual costs for charter and King Air flights have risen. Figure 8 below compares costs for the three fixed-wing options during (1) the review period of October 1, 1997, through December 31, 2000, and (2) FY 2000.

COSTS FOR THE THREE FIXED-WING OPTIONS										
	Aircraft Type									
	TVA King Air 1	Charter	Commercial							
Average Number of Passengers per Flight during review period	3.5	3.9	1							
Average Number of Passengers per Flight in FY 2000	3.5	4.4	1							
Average Cost per Flight during review period	\$7,502	\$4,746	\$394							
Average Cost per Flight in FY 2000	\$8,020	\$5,190	\$407 <sup>#</sup>							
Average Cost per Passenger during review period	\$2,156	\$1,231	\$394#							
Average Cost per Passenger in FY 2000	\$2,276	\$1,183	\$407 <sup>#</sup>							
Average Number of Flights per Month during review period	10.3	4.5	NA							
Average Number of Flights per Month in FY 2000	10.3	5.2	NA							
Average Cost per Month during review period	\$77,323	\$21,174	NA							
Average Cost per Month in FY 2000	\$82,878	\$26,815	NA							

Average costs per flight were derived from total costs (including fixed and variable cost components) allocated to all flights during the period. The costs in this table do not reflect any specific flights. Costs in this report include lease costs for the King Air. Costs included in our 1997 review did not include lease costs and, therefore, are not comparable to costs in this report.

NA = Not applicable—this information is no longer meaningful because TVA has expanded its definition for "executive travel."

Figure 8

Management noted costs have risen for the following reasons: (1) separation of fixed-wing management from rotary-wing management caused overhead costs to be spread over a smaller base, (2) TVA's travel volume has increased causing the hiring of a fourth fixed-wing pilot, and (3) aircraft fuel costs have increased. While the average number of flights per month has remained relatively constant during the review period, the King

Review period was from October 1, 1997 through December 31, 2000.

<sup>&</sup>quot;Cost is for all TVA passengers.

Air logged about 10 percent more air time per flight during FY 2000 than in the previous two years.

Figure 9 below presents the annual costs for the King Air and chartered flights since FY 1997.

ANNUAL COSTS FOR THE TVA-LEASED KING AIR AND CHARTERED FLIGHTS										
TVA King Air 350	Cost (\$000s)	Flight Hours	Cost per Flight Hour							
FY 1997	\$666	470.7	\$1,415							
FY 1998	\$955	408.5	\$2,338							
<sup>4</sup> FY 1999	\$818	368.8	\$2,218							
FY 2000	\$995	431.2	\$2,306							
First Qtr, FY 2001	\$248	122.5	\$2,025							
TVA Charter Flights	1									
FY 1997	\$159	N/A	N/A							
FY 1998	\$275	211.8	\$1,298							
<sup>4</sup> FY 1999	\$142	100.8	\$1,409							
FY 2000	\$322	179.6	\$1,792							
First Qtr, FY 2001	\$87	46.8	\$1,858							

Figure 9

We have included a detailed listing of flight information for the period October 1, 1999, through December 31, 2000, for (1) the King Air as Appendix E, and (2) charter flights as Appendix F.

#### **Management's Comments**

Management indicated the statement "While usage has not increased significantly, total annual costs for charter and King Air flights has [sic] risen by 61 percent" was misleading.

Management provided additional analysis as follows:

A correction of reported fiscal year 1998 cost for the King Air.

Management attributed the reduction in FY 1999 executive air travel to the fact that TVA had only one director in place for over half of FY 1999.

- Explanations regarding the increase in restated FY 1998 King Air expense from the FY 1997 costs. TVA attributed the 43 percent increase to a breakout and transfer of rotary-wing operations from executive travel, a re-allocation of fixed costs, and the hiring of an additional pilot. After adjusting for the revised FY 1998 costs, the increase for the King Air was about 4 percent for the period of FY 1998 through FY 2000.
- Management noted the number of charter flight hours has not increased, and the number of flights was approximately the same for FY 1997<sup>5</sup> and FY 2000. The re-computed per flight cost based on number of trips increased 14 percent which is a reasonable amount considering inflation for three years and the increase in fuel prices.
- Management requested a footnote regarding the reduction in FY 1999 air travel. Management attributed this reduction due to the fact that only one director was in place for over half of FY 1999, significantly reducing the level of executive travel during this period.

Additionally, management indicated that TVA is no longer including consideration of a Cessna Citation Ultra jet in the analyses of alternatives. TVA indicated they are still considering replacement of the current King Air with a newer one due to the need to perform an engine overhaul. TVA desires to make this replacement without a material increase in TVA's lease payments.

Lastly, TVA management informally provided some revised data for the King Air and charter flights.

#### **Our Evaluation of Management's Comments**

We revised the report to delete the reference to the 61 percent increase in charter and King Air costs. While we agree with management that the primary cost increase was from FY 1997 to FY 1998, the total cost for King Air and chartered flights was about 61 percent higher in FY 2000 than in FY 1997. We also added a footnote regarding the reduction in executive travel for FY 1999 being attributed to the fact that only one Board member was in place. Additionally, we revised the FY 1998 King Air costs to reflect revised data provided by management.

Management subsequently informed us their analysis was for FY 1998, not FY 1997.

# RELOCATION OF PERSONNEL AND PROGRAMS TO NASHVILLE

In September 1996, TVA announced that certain positions within TVA's newly created Customer Service and Marketing (CS&M) organization, including CS&M's Executive Vice President, were being relocated to Nashville. According to TVA management, TVA's Board of Directors made the relocation decision as an integral part of TVA's overall competitive strategy. TVA management believed the relocation would (1) improve the effectiveness of TVA's customer service, marketing, and economic development activities, and (2) raise TVA's profile in an important market.

We previously reported to Congressman Wamp that as of November 25, 1997, TVA had relocated 104 CS&M and six Chief Administrative Officer<sup>6</sup> (CAO) employees to Nashville. TVA filled the CS&M positions via 57 direct employee transfers, 44 internal employee selections, and three new hires from outside TVA. The six CAO positions were filled via two direct transfers and four internal employee selections. Transfer benefit costs and relocation incentive bonuses associated with the move totaled \$1,080,946 and \$227,500, respectively.

For the period November 26, 1997, through December 31, 2000, CS&M transferred 27 employees to Nashville and filled 114 vacant Nashville positions via internal employee selections and new hires from outside TVA. During the same period, TVA also filled a total of six open Nashville positions in the Chief Financial Officer (CFO), Communications and Government Relations, and Administration organizations. The positions were filled via one direct transfer, three internal employee selections, and two new hires.

TVA incurred \$3,377,223 in transfer benefit costs and \$258,445 in relocation incentive bonuses related to the Nashville selections since our previous report. The CS&M transfer benefit costs totaled \$3,354,170; whereas, the transfer benefit costs for CFO, Communications and Government Relations, and Administration employees totaled \$23,053. Relocation incentive bonuses totaling \$258,445 were paid to 59 CS&M employees.

<sup>&</sup>lt;sup>6</sup> TVA has reorganized and replaced the CAO position with an Executive Vice President, Administration.

None of the CFO, Communications and Government Relations, or Administration selections received relocation incentive bonuses.

We reported the Nashville lease costs for office space in our report on property leases and purchases (Congressional Advisory Report 2000-917P). In addition, we are conducting a review of the justification for the costs associated with Highland Ridge Tower in Nashville (Congressional Advisory Report 2001-037P).

#### **Management's Comments**

TVA management provided editorial comments regarding some of the reported personnel relocation numbers.

#### **Our Evaluation of Management's Comments**

We discussed TVA management's comments regarding the reported personnel relocation numbers with TVA management and determined no revision was necessary.

APPROPRIATIONS COMMITTEE

SUBCOMMITTEES:

INTERIOR

COMMERCE HISTKIE STATE, AND JUDICIARY

LEGISLATIVE VICE-CHAIRMAN

BUDGET COMMITTEE



#### ZACH WAMP

**CONGRESS OF THE UNITED STATES** THIRD DISTRICT, TENNESSEE

November 3, 2000

WASHINGTON OFFICE: 423 CARRON BUILDING WASHINGTON, D.C. 20515 (202) 225-3271 - (202) 225-3494 Pax

DISTRICT OFFICES: PEDERAL BIRLDING, SHITE 100 200 ADMINISTRATION BOAD OAK RIDGE, TH 37830 (423) 483–3366 – (423) 576–3221 Fee

PEDERAL BUILDING, SUITE 120 900 GEURGIA AVENUE CHATTANOGGA, TN 37402 1423) 756-2342 - (423) 756-6613 Fea

Mr. Richard F. Chambers Inspector General Tennessee Valley Authority 400 West Summit Hill Dr Knoxville, TN 37902-1401

Dear Richard:

In 1997, I asked then TVA Inspector General George Prosser to conduct a top-to-bottom-geview of TVA management practices. I was convinced then, as I am today, that close scrutiny of TVA is necessary if we are to provide a strong agency to face the future. That is why I am writing to ask for an update on these issues that were reviewed in 1997.

I am still concerned about the issue of executive compensation. Recent news stories indicate that at least one of TVA's top officials will retire soon with compensation packages that exceed hissalary, with several others likely to receive benefits far in excess of what is reasonable. I would also like a report on any of the other issues that were reviewed in 1997 that need to be updated, including: bonuses and benefits for top level management; the relocation of personnel and programs to Nashville; spending on special events, including the TVA barges; air transportation; TVA advertisements; consulting contracts; property leases and purchases.

Any finding of waste, fraud and abuse uncovered during the review should be included in your report. I request that you deliver a written report on all of the areas directly to me by February 1, 2001, before disclosing it to anyone outside the Office of the Inspector General. Finally, I would like a report on any of these areas that have been investigated by the IG since the initial 1997

Thank you sir!

Thank you for your help in this matter. Congressional oversight of the Tennessee Valley Authority is a serious responsibility.

Warmest regards,

Zach Wamp

Member of Congress

http://www.house.gov/wamp/

PRINCIPAL CALLES

T					Amount Paid		
	·	Authorized	Expiration	Authorized	as of	Paid In FY	
Contract Number	Vendor	Date	Date	Amount	11/03/2000	2000	Description
	A. DANIEL GORSKI CONSULTING, INC.	06/13/2000		25,000.00	4,271.71	4,271,71	LEGAL SERVICES
	AEROCHEM ASSOCIATES	06/23/1999	09/30/2000	25,000.00			TOXIC RELEASE INVENTORY
	ALCALDE & FAY, LTD	07/29/1997	12/31/1999	250,000.00			STUDY - GLOBAL CLIMATE
98BGJ-241699-00	ALLEN & GLEDHILL	11/13/1998	09/30/2000	80,000.00	6,646.72	963.97	LEGAL SERVICES
98BGJ-241700-00	ALLEN & OVERY THREE EXCHANGE SQUARE	10/28/1998	09/30/2001	75,000.00		4,619.23	LEGAL SERVICES
	ANDREW KALOTAY ASSOCIATES INC	05/26/1993	06/30/2004	646,000.00	408,978.04	52,000.00	FINANCIAL SERVICES
99PPW-219821-01	APPLIED DECISION ANALYSIS INCORPORATED	05/20/1999	09/30/2000	147,600.00	52,981.74	8,379.32	NAAQS PROBLEM FRAMING
00PE4-260004-01	ARCHITECTURAL ENERGY CORPORATION	01/28/2000	05/31/2000	28,740.00		28,740.00	DETAILED ENERGY STUDY
97PPW-215140-00	ARNOLD & PORTER	08/19/1997	09/30/2000	1,025,000.00	799,084.91		DEV ACTION PLAN RE ELEC INDSTY
	ASSOCIATED TRAINING CORPORATION	05/14/1999	12/31/2000	140,000.00		3,458.19	SAFETY AUDIT FOR TPS
99BQP-252419-00	ASSOCIATION OF TENNESSEE VALLEY GOVERNMENT (ATVG)	05/19/1999	05/16/2000	53,000.00	43,854.67	41,827.08	CONSULTATION
	BENTLEY, ADAMS, HARGETT, RILEY & COMPANY, INC.	02/16/1999	01/31/2002	200,000.00			SALES SUPPORT
	BLISS ENERGY CONSULTANTS INC	10/08/1997	09/30/2000	92,799.00			SUPPORT-CONDEN. POLISHER RESIN
	BOOZ-ALLEN & HAMILTON INC	08/31/1998	12/31/1999	420,390.60			ASSESSMENT OF Y2K PROGRAM
	BRISSENDEN, MCFARLAND, FUCCELLA, & REYNOLDS, INC.	11/06/1998	09/30/2001	500,000.00			EXECUTIVE SEARCH FIRM
	BRUCKHAUS WESTRICK STEGEMAN	03/25/1999	06/01/2000	40,000.00			LEGAL SERVICES
99PYN-247276-00		01/08/1999	02/08/2000	25,000.00			ENGINEERING STUDY
	CHARLES E. HESTER	10/06/1997	09/30/2001	640,000.00			DEVELOP TEST PRACTICES
	CHARLES ROSE CONSULTANTS	11/13/1998	09/30/2001	50,000.00			ASSESS COAL QUALITY CONTROL
	CHRISTINE OLSENIUS	02/21/1996	12/31/2000	442,750.00			CWI WATERSHED PLANNING
98BGJ-237445-00		08/10/1998	04/30/2001	600,000.00		204,289.78	CONSULTING
	CLYDE J STANSBERRY JR	01/13/1999	09/30/2000	320,000.00			SUPPORT TPS OPERATION PLANNING
	COMMON GROUND ADVENTURES INC	05/11/1995	09/30/2001	289,035.00			CONSULTANT SERVICES
	COMPENDIUM CORPORATION	10/25/1995	09/30/2002				350 DEGREE RESEARCH & ANALYSIS
	CONSOLIDATED TECHNOLOGIES INC	06/02/1998	05/31/2001	100,000.00			ENVIRONMENTAL CONSULTING SVS
	CREIGHTON & CREIGHTON, INC.	11/09/1999	09/30/2001	100,000.00			REG RES STEWARDSHIP COUNCIL
	CSI TECHNOLOGIES, INC.	07/28/1999	10/29/1999	79,900.00			FLOW-ACCELRATD CORR CONSULTING
	DRAKE BEAM MORIN INC	04/05/1999	03/01/2001	80,000.00			OUTPLACEMENT SERVICES
	DTE TRANSPORTATION SERVICES INCORPORATED	07/19/1999	01/31/2001	30,000.00			CONSULTING SERVICES
	DUKE ENGINEERING & SVS INC	06/07/2000	04/30/2000	48,000.00	15,000.00		VARIOUS PROJECTS
	E LYNN STACEY STACEY & ASSOCIATES	06/19/1992	09/30/2001	101,599.96			BUSINESS INCUBATOR SERVICES
	EARTH SATELLITE CORP(EARTHSAT)	11/05/1999	02/28/2001	275,000.00	124,000.00		REVIEW & ANALYZE WEATHER/LOAD
	ELECTRIC POWER RESEARCH INSTITUTE, INC	09/10/1996	03/01/2000	200,000.00			CONSULTANT-CUSTOMER PRODUCTS
	ELECTRIC POWER RESEARCH INSTITUTE, INC	03/15/1999	03/04/2002	250,000.00	109,571.00		TECHNICAL ASSISTANCE
97NNX-208974-00		07/30/1997	09/08/2001	1,506,800.00			PERFORM ISI PROG DEVEL - SQN
97NNX-213836-00		12/18/1997	03/31/2001				DEVELOP ASME ISI PROGRAM
	EPRI PEAC CORPORATION	02/22/1999	12/31/2000	500,000.00	88,396.58		PWR SYS COMPATIBILITY ISSUES
	ERIN ENG & RESEARCH INC	06/24/1999	10/31/2000	367,847.00	210,961.53		DEVELOP RISK BASES INFORMATION
	EVANS TECHNOLOGY	09/22/2000	10/06/2000	35,000.00	0.00		CONSULTING/TECHNICAL SVS
	EXCELL DATA CORPORATION	09/27/1998	09/30/2000	600,000.00	351,639.42		CONSULTING SERVICES
	FRAMATOME TECH INC	10/02/1998	09/30/2000	317,371.00			ELECTROSLEEVE FEASIBILITY STUD
	FRAMATOME TECH INC	09/27/1999	08/26/2004	4,155,480.00			SAFETY ANALYSES ENGRG SUPPORT
	FRANKETTA GUINN DBA MONGUINN ENTERPRISES	04/04/2000	11/30/2000	125,000.00	78,412.61		CONSULTING SERVICES
	G F BOBART (D B A BOBART ASSOCIATES)	09/17/1998	03/31/2001	40,000.00	28,367.80		TECHNICAL ASSISTANCE
	GARTNER GROUP P O BOX 10212	01/12/2000	12/31/2002	286,700.00	286,700.00		IT ADVISORY SERVICES
99NN4-243824-00		11/13/1998	09/30/2002	69,000.00	33,760.19		SERVE AS NSRB ADVISOR
	GAS TURBINE MATERIALS ASSOCS	12/17/1998	01/16/2000	104,774.00	104,660.97		TURBINE BLADE ASSESSMENT
	GKMG CONSULTING SERVICES INC	07/26/2000	12/31/1999	31,325.09	31,325.09	31,325.09	
	GKMG CONSULTING SERVICES INC	08/08/2000	01/31/2000	35,628.08	35,628.08	35,628.08	
	GKMG CONSULTING SERVICES INC	01/18/2000	09/30/2002	450,000.00	206,468.19		CHINA PUBLIC RELATIONS
[98PPW-231664-03]	HAGLER BAILLY CONSULTING, INC	06/01/1998	12/31/2000	425,000.00	0.00	0.00	DECISION ANALYSIS SUPPORT

		·			Amount Paid		
		Authorized	Expiration	Authorized	as of	Paid in FY	
Contract Number	Vendor	Date	Date	Amount	11/03/2000	2000	Description
	HEAT EXCHANGER SYSTEMS INC	12/15/1998	03/15/2000		90,161.25		PROVIDE SR MECHANICAL ENGR
	HEIDRICK & STRUGGLES, INC.	07/25/2000		120,000.00			EXECUTIVE SEARCH FIRM
	HICKORY ADVISORY SERVICES	03/30/2000					SERVS CONCERN VENTURE FUND
	HILL & KNOWLTON INC	11/23/1999	10/06/2000		68,382.04		CONSULTING SERVICES
	HILL & KNOWLTON INC	05/22/1998			2,089,893.11		PUBLIC RELATIONS SERVICES
	HOLTEC INTERNATIONAL HOLTEC CENTER	09/27/1999	12/31/1999	181,500.00			BORON CREDIT ANALYSIS
	HOLTEC INTERNATIONAL HOLTEC CENTER	07/20/1999	06/30/2000				FUEL STORAGE CAPACITY STUDY
	HOLTEC INTERNATIONAL HOLTEC CENTER	01/27/1998	03/31/2000				SPENT FUEL RACK ASSESSMENT
000C 1-285153 00	HOPKINS & SUTTER	09/14/2000	10/31/2001	100,000.00			LEGAL SERVICES
	HUNTON & WILLIAMS	09/22/1999	08/03/2002				LEGAL SERVICES
09DDW-235140.00	INFINERGY SERVICES LLC	05/18/1998	12/30/1999	175,000.00		12 625 00	PROVIDE JACK W. SIMMONS SVS
	JACKSON, JACKSON & WAGNER	03/18/1999	09/30/2002				CONSULTING SERVICES
	JOHN SVICAROVICH	09/06/2000	10/15/2000	25,000.00			CONSULTING SERVICES
09BC   224402.00	KOERNER & ASSOCIATES INC	05/07/1998	06/30/2001	150,000.00	73,373.82	20,000,00	SEARCH EFFORTS
00PPW-253627-00		12/16/1999	05/31/2000			1 208 272 00	PERFORMANCE MGMT/BUS REDESIGN
	LENT SCRIVNER& ROTH	01/07/1998	12/31/2000	890,000.00			DEREGULATION STRATEGY
00DDW-227800-02	LOCKE & ASSOCIATES	10/21/1998	09/30/2001	500,000.00			EXECUTIVE SEARCH FIRM
TV-96359V-00	MCCARTER & ENGLISH	09/05/1995	12/31/2000				LEGAL SERVICES
	MEDINA & THOMPSON INC	01/13/1999	09/30/2001	850,000.00			MANAGEMENT ASSESSMENTS
00B4D-244442-00	METAPOWER, LLC	03/11/1999	03/15/2002		2,255,020.25		BUS. PROCESS REDESIGN CONSULT.
	MICHELLE MAKUCH HOFFMAN	10/19/1999	09/30/2000	30,000.00	30,000.00		PROMOTIONS, AND MARKETING
	MICROSOFT CONSULTING SERVICES	06/18/1996	09/20/2001	443,210.00			MICROSOFT PRODUCTS CONSULTING
	MONDAY & COMPANY	10/26/1994	12/31/2001	998,000.00			REAL ESTATE TAX ASSESSMENT
	MPR ASSOCIATES INC	11/20/1997	12/30/2001	100,000.00			MOV ASSESSMENTS
98NAN-235770-00		06/09/1998	09/30/2000	30,000.00			PROV. TECH. OVERSIGHT CHEM PRO
	NATIONAL EXECUTIVE SEARCH CONSULTANTS	11/03/1999	09/30/2001	50,000.00			EXE & PROFESSIONAL RECRUITMENT
	NAVIGANT CONSULTANT INC	09/25/1998	02/01/2000	56,000.00			BENCHMARKING STUDY
	NAVIGANT CONSULTING INC	04/28/1998	03/31/2001	550,000.00			ENERGY AUDIT AND SERVICES
99P3 I-255212-00	NAVIGANT CONSULTING, INC.	08/23/1999	12/20/1999	134,896.00			ASSESSMENT OF SOP'S
00P3.I-259686-00	NAVIGANT CONSULTING, INC.	02/29/2000	07/15/2000				CHEROKEE ELECTRONIC SOP'S
98PPW-231664-02	NAVIGANT CONSULTING, INC.	09/22/1998	12/31/2000	425,000.00	252,047.76		DECISION ANALYSIS SUPPORT
00BGJ-260861-00		03/03/2000	08/01/2000	27,000.00			CONSULTING
99BKY-246059-00	NORTH MISSISSIPPI ENTERPRISE INITIATIVE	07/07/1999	09/30/2001	800,000.00	270,607.47		DEVELOP BUSINESS INCUBATION SY
98PE2-239781-00		09/30/1998	12/31/2000	56,000.00	46,352.32		NEW PRODUCT & BUSINESS DEVLOP
	ORRICK HERRINGTON & SUTCLIFFE LLP	05/06/1998	03/30/2002				LEGAL SERVICES
	P & A INNOVATORS CORP	09/24/1998	09/30/2001	1,000,000.00			WORK SAMPLING
	PERFORMANCE IMPROVEMENT	07/31/2000	09/30/2000	40,000.00	30,000.00		CORRECTIVE ACTION PRGM ASSMNTS
	PHB HAGLER BAILLY, INC	06/22/1999	09/30/1999	89,000.00	88,995.33		QUANTITATIVE RESEARCH
99PDW-255506-00		08/09/1999	09/30/2001	95,000.00	46,619.80		ADVISE AND ASSIST.
	POWER TECHNOLOGIES INC	03/17/1999	05/31/2001	25,000.00	15,040.00		CONSULTING SERVICES
	POWER TECHNOLOGIES INC	11/16/1999	11/30/1999	25,000.00	7,765.00		EVAL IMPLICATIONS OF AN IPP
	POWER TECHNOLOGIES INC	09/11/2000	05/31/2000	80,640.00	80,640.00		SYSTEM IMPACT STUDY
	POWERSMITH INTERNATIONAL INC.	03/28/2000	08/01/2001	75,000.00	10,200.00		LITIGATION ASSISTANCE
	PRICEWATERHOUSECOOPERS LLP	05/21/1998	05/24/2001	50,000.00	30,264.30		FINANCIAL CONSULTING
	PRICEWATERHOUSECOOPERS LLP	01/03/2000	12/31/2000	60,000.00	48.088.00		CONSULTING SERVICES
	PRICEWATERHOUSECOOPERS LLP	02/24/1999	08/25/2000	63,000.00	62,792.00		TRITIUM STUDY
	PRICEWATERHOUSECOOPERS LLP PRICEWATERHOUSECOOPERS LLP	03/10/1999	09/30/2000	120,000.00	52,932.00		FINANCIAL CONSULTING SERVICES
		12/10/1997	12/30/2002	300,000.00	90,277.00		FINANCIAL CONSULTING SERVICES FINANCIAL SERVICES
	PRICEWATERHOUSECOOPERS LLP	06/25/1999	05/31/2001		236,989.62		EMP BEN CONSULTING & ACTUARIAL
	PRICEWATERHOUSECOOPERS LLP PRICEWATERHOUSECOOPERS LLP	10/29/1997	08/31/2001	300,000.00 400,000.00	142,453.35	17 600 00	FINANCIAL SERVICES
98DQP-236416-00	PRICEWATERHOUSECOOPERS LLP	02/22/1999	09/30/2001	2,668,300.00	1,825,551.14	1,000,933.42	AUDITING SERVICES

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					Amount Paid	Pa	
		Authorized		Authorized	as of	Paid in FY	
Contract Number	Vendor	Date	Date	Amount	11/03/2000	2000	Description
	PROCESS CONTROL INC	10/25/1999		30,000.00			ANALYZER, SERVICE/MAINTENANCE
	PUBLIC POLICY MANAGEMENT GROUP	06/10/1999		46,700.00			RESEARCH AND CONSULTATION
	QUINN GILLESPIE & ASSOC, LLC	03/13/2000		400,000.00			CONSULTING SERVICES
	R L DANIELL & ASSOC INC	05/13/1996		177,100.00			RELIABILITY STUDY
99BQP-253818-00		06/10/1999		483,000.00			CONSULTING SERVICES
	RESEARCH TRIANGLE INSTITUTE	08/27/1999		25,000.00			ENVIRONMENTAL BENCHMARKING
TV-95300V-00	RHR INTERNATIONAL COMPANY	07/08/1996	09/30/2003				EXECUTIVE SEARCH FIRM
	RICHARD H RIGGS	07/06/1998		485,000.00			ONSITE COORDINATOR FOR LOWNOX
	RISK TECHNOLOGIES, LLC	12/16/1999		245,000.00			DEVELOP EMERGENCE NOTIFY SYS.
	RKS RESEARCH AND CONSULTING	01/14/2000		81,464.00			MARKET RESEARCH
	ROBERT B JANSEN	06/29/1992					CONSULT ON HYDRO PROJECTS
	ROBERT J MULLIN	04/24/2000					WRITE TECHNICAL SPECIFICATIONS
	ROBERT J MULLIN	07/02/1999		86,000.00			SPENT FUEL STORAGE CONSULTANT
	ROBERT T. SMIRA DBA RTS ASSOCIATES	05/31/2000		25,000.00			BENCHMARKING STUDY
00BGJ-259494-00		01/18/2000		50,000.00			LITIGATION SUPPORT
TV-94216V-00	RPS ENGINEERING INC	01/09/1995					ASSESS LOW NOX BURNER INSTALL
00703-259433-00	SCHULMAN, RONCA, AND BUCUVALAS, INC	05/03/2000 11/09/1998		170,000.00			CONSULTATION/TECHNICAL ASSIST. MARKET RESEARCH
99FDW-234907-00	SCHULMAN, RONCA, AND BUCUVALAS, INC	01/22/1999		300,000.00 400,000.00			TOXIC RELEASE REPORTING
98PPW-226737-00	SCIENCE APPLICATIONS INTL CORP	05/01/1998		225,000.00			INVESTIGATE GAS SUPPLIES
90FFVV-220/3/-00	SENN-DELANEY LEADERSHIP CONSULTING GROUP INC	03/30/2000		800,000.00		137,997.51	
		11/13/1997	09/30/2000				CONSULTING-STAR 7
	SENN-DELANEY LEADERSHIP CONSULTING GROUP INC						
	SEVERN TRENT SYSTEMS	09/05/1997	09/30/2000 12/31/2007	641,250.00			CONSULTING SERVICES BENCHMARKING STUDY
	SGS STATISTICAL SERVICES SHAWNEE POWER CONSULTING LLC	04/07/1995		160,000.00			DETERM.CAUSE OF TRANSF.FAILURE
	SHELTON COMMUNICATIONS CORP.	03/20/2000		25,000.00		17,598.52	
	SOUTHERN COAL HANDLING CO	01/10/2000		64,562.50		64 560 50	TRACK STUDY
99PPW-245800-00		01/05/1999		70,000.00			SCR SYSTEM EXPERT ADVICE
98PPW-231669-00		04/17/1998	09/30/2000	90,000.00			THERMODYNAMIC MODELING SUPPORT
	STRATEGIC DECISIONS INC	08/05/1998	12/31/2000	425,000.00			PROV DECISION ANALYSIS SUPPORT
	STRATEGIC DECISIONS INC	07/18/1997	12/31/2000	498,000.00			DEVELOP ACTION PLAN
	SUGHRUE, MION, ZINN, MACPEAK & SEAS	04/03/1992	12/31/2000	135,000.00			LEGAL SERVICES
	SUTHERLAND, ASBILL & BRENNAN	10/09/1998	09/30/2000	125,000.00			LEGAL SERVICES
	SUTHERLAND, ASBILL & BRENNAN	04/03/1992	09/30/2001	155,000.00			LEGAL SERVICES
	SUTHERLAND, ASBILL & BRENNAN	04/09/1996	09/30/2001	480,000.00			LEGAL SERVICES
	TAHOE MOUNTAIN GROUP INC	06/09/2000	10/31/2000	97,000.00			COACHING/EMPLOYEE DEVELOPMENT
	TARATEC CORPORATION	03/29/1996	05/31/2001	400,000.00			ADV&ASST-DEV ELECTRIF & CUST RET
	TEAM ASSOCIATES, INC.	11/09/1999	12/31/1999	138,000.00	138,000.00		INDEPEND REVIEW RESTART BEN U1
	TEAM ASSOCIATES, INC.	01/17/1995	12/31/2000				ASSISTANCE W/IMPLEMENTATION
	TECH SEARCH, INC.	04/13/1999	09/30/2001	75,000.00	63,685.00		EXE & PROFESSIONAL RECRUITMENT
	TED WYNNE ENGINEERING/ CONTRACTORS INC	05/08/1998	03/31/2001	250,000.00	34,966.84		ENERGY AUDIT AND SERVICES
	THE ACADEMY GROUP, INC.	06/30/2000	09/29/2000	41,000.00	4,331.25		SECURITY PROFILING & EVALUATION
	THE HADRON GROUP INC	11/22/1999	03/31/2001	192,181.43			PROGRAM REVIEW/DEVELOPMENT SVS
	THE MARKETING WORKSHOP INC	02/15/2000	09/30/2001	300,000.00			MARKET RESEARCH/PUBLIC OPINION
	THE MCAULAY FIRM	11/17/1998	09/30/2001	500,000.00			EXECUTIVE SEARCH FIRM
	THE WRIGHT GROUP	11/08/1996	09/30/2001	175,000.00			HUMAN RESOURCE MGMT SVS
	THOMAS L CARTER	06/28/1999	12/31/2000	135,000.00	124,743.09		CONSULTING SERVICES
	THOMAS L GERBER	11/22/1996	04/30/2002	275,000.00	146,978.44		ADVISOR TO NSRB, ETC.
	THOMAS M LEPS INCORPORATED	04/03/1992	12/31/2000	275,000.00	242,577.94		CONSULT-HYDRO DESIGN CRITERIA
	TIM D MARTIN & ASSOCIATES INC	03/04/1999	01/20/2001	975,000.00	894,000.00	379 000 00	STAFF BENCHMARKING SERVICES
	TN RIVER VALLEY ASSN.	02/19/1999	12/31/2000	70,000.00	68,358.62		COMMUNICATION OF NAV ISSUES
991 12-2-40301-00	HTTPT TO TOUT	1 02 1011000	12/01/2000	, 0,000.00	00,000.02	U-1,000.10	COMMUNICATION OF THE TOUCES

					Amount Paid		
		Authorized	Expiration	Authorized	as of	Paid in FY	
Contract Number	Vendor	Date	Date	Amount	11/03/2000	2000	Description
	TOM JACKSON & ASSOCIATES INC	11/18/1999					CONSULTING SERVICES
98BB4-229667-00	TOWERS PERRIN	07/07/1998	03/31/2000	300,000.00	299,381.58	50,000.00	COMPENSATION & SALARY SURVEY
97BKX-203043-00	TOWERS PERRIN	07/18/1997	06/21/2000	2,575,000.00	2,308,004.81	281,087.33	ELECTRONIC MARKET-PRICE INFO
99BGJ-250136-00	TSUNEMATSU YANASE & SEKINE	04/13/1999	12/31/1999	75,000.00	64,106.65	64,106.65	LEGAL SERVICES
99PPW-247532-00	UMS GROUP, INC.	01/26/1999	09/30/2002	67,500.00	60,257.36	28,280.75	ITOMS BENCHMARKING PROGRAM
98BGT-240404-00	UTILITIES/AVIATION SPECIALISTS INC	09/16/1998	12/23/2003	134,657.82	68,052.26	48,452.26	COMPREHENSIVE AUDIT
00BGJ-260631-00	VENABLE	03/09/2000	06/01/2000	35,000.00	17,569.45	17,569.45	LEGAL SERVICES
00BGJ-263018-00	WALLER LANSDEN DORTCH & DAVIS PLLC	07/27/2000	04/12/2001	1,200,000.00	1,069,654.63	526,116.47	LEGAL SERVICES
00BGJ-265074-00	WILLIAM H. THOMPSON	07/20/2000	12/31/2000	25,000.00	3,205.00	3,205.00	LITIGATION SUPPORT
99BB4-242804-00	WILLIAM M MERCER, INC	06/08/1999	03/31/2002	350,000.00	231,943.97	88,450.40	COMPENSATION & SALARY SURVEY
00BGJ-259175-00	WINSTON & STRAWN	03/24/2000	09/30/2000	140,000.00	43,003.32		LEGAL SERVICES - NUCLEAR
99BGJ-244916-00	WINSTON & STRAWN	02/16/1999	09/30/1999	150,000.00	107,139.61	82,479.81	LEGAL SERV NUCLEAR GENERAL
99PPW-255607-00	WYATT, TARRANT & COMBS	09/24/1999	03/19/2000	150,000.00	66,155.50	66,155.50	ADVICE & ASSIST RE:COAL INDSTR
00PPW-266197-00	ZZ CONSULTING LLC	08/28/2000	05/01/2001	38,497.00	18,000.00	0.00	PERFORM CONSULTING SERVICES

Event Date	Eyent Name	Event Location	Purpose	Guests	Number of Attendees (Estimated)	Total Event Cost
			COMMUNITY SUPPORT EVENTS			
May-98	Power Play Scholarship Golf Tournament	West Point, MS	Fund raiser for Distributor Scholarship Fund	Power Distributors, TVA Board, Executives and Management	120	\$38,000
May-00	Power Play Scholarship Golf Tournament	Young Harris, GA	Fund raiser for Distributor Scholarship Fund	Power Distributors, TVA Board, Executives and Management	120	\$36,000
May-99	Power Play Scholarship Golf Tournament	Young Harris, GA	Fund raiser for Distributor Scholarship Fund	Power Distributors, TVA Board, Executives and Management	120	\$25,000
			ONFERENCES AND WORKSHOPS			
March-00	Financial Analyst Conference	New York, NY	Ensure TVA retains triple-A bond ratings (and lower interest costs)	Financial Analysts	80-100	\$255,000
March-98	Financial Analyst Conference	New York, NY	Ensure TVA retains triple-A bond ratings (and lower interest costs)	Financial Analysts	100	\$225,000
March-99	Financial Analyst Conference	New York, NY	Ensure TVA retains triple-A bond ratings (and lower interest costs)	Financial Analysts	80-100	\$225,000
November-00	Investment Challenge- Conference and Jobs Fair	Nashville, TN	To allow students an opportunity to interview with top ranked companies and attend seminars and hear from speakers recognized as experts in their field.	Students and Faculty of Colleges involved in the Investment Challenge	350	\$207,590
November-99	Investment Challenge- Conference and Jobs Fair	Nashville, TN	To allow students an opportunity to interview with top ranked companies and attend seminars and hear from speakers recognized as experts in their field.	Students and Faculty of Colleges involved in the Investment Challenge	350	\$190,385
October-98	Investment Challenge- Conference and Jobs Fair	Nashville, TN	To allow students an opportunity to interview with top ranked companies and attend seminars and hear from speakers recognized as experts in their field.	Students and Faculty of Colleges involved in the Investment Challenge	350	\$168,728
April-99	Diversity Conference	Nashville, TN	Increase understanding of managing diversity of all types	National diversity experts	460	\$166,969

Note: We relied on the information TVA management provided and have not independently verified the costs associated with each event.

Event Date	Event Name	Event Location	Purpose	Guests	Number of Attendees (Estimated)	Total Event Cost
April-00	investment Challenge- Conference and Awards Ceremony	Nashville, TN	To recognize those universities who have outperformed the S&P 500 the previous calendar year.	Students and Faculty of Colleges involved in the Investment Challenge	300	\$161,413
April-99	Investment Challenge- Conference and Awards Ceremony	Nashville, TN	To recognize those universities who have outperformed the S&P 500 the previous calendar year.	Students and Faculty of Colleges involved in the Investment Challenge	300	\$126,924
October-99	Fall Industrial Conference	Nashville, TN	TVA Executive Updates with Customer's Corporate Officials	Directly Served Customers, TVA Board, Execs and Mgmt	125	\$108,300
October-98	Fall Industrial Conference	Nashville, TN	TVA Executive Updates with Customer's Corporate Officials	Directly Served Customers, TVA Board, Execs and Mgmt	125	\$79,300
April-98	investment Challenge- Conference and Awards Ceremony	Nashville, TN	To recognize those universities who have outperformed the S&P 500 the previous calendar year.	Students and Faculty of Colleges involved in the Investment Challenge	300	\$79,239
October-00	Fall Industrial Conference	Nashville, TN	TVA Executive Updates with Customer's Corporate Officials	Directly Served Customers, TVA Board, Execs and Mgmt	125	\$58,200
April-98	East - West Conference	Nashville, TN	Enhance business opportunities for Valley businesses and encourage foreign businesses to invest or increase investments in the Valley	Political leaders, Power Distr, Valley and foreign businessmen, Econ Dev professionals. Potential Customers, TVA Mgt	300	\$48,000
May-00	Energy Oasis 2000 - TVA Reception	NP	TVA Energy Survey User's Conference	Power Distributors, TVA Management	50	\$37,400
Mar/Apr-00	Annual Rural Development Conference	Cookeville, TN	Cosponsor (w/USDA & TTU) to enhance community leaders' and econ developers' knowledge of key issues facing rual communities and new programs and tools.	Political Leaders, Power Distributors, Economic Dev professionals, Business Leaders, TVA Board, Execs/Mgmt	300-500	\$29,000
April-98	Minority Market Place 1998 trade fair with Mid South Minority Business Council	Memphis, TN	Link corporate purchasing officials with minority supplier representatives.	Minority business and corporations	5,000	\$25,000
April-99	Minority Market Place 1999 trade fair with Mid South Minority Business Council	Memphis, TN	Link corporate purchasing officials with minority supplier representatives.	Minority business and corporations	5,000	\$25,000

Event Date	Event Name	Event Location	Ригрове	Guests	Number of Attendees (Estimated)	Total Event Cost
June-99	WATTEC/Tennessee's Technology Summit	Knoxville, TN	Assist in sponsoring Valley wide technology summit in Knoxville and Oak Ridge, TN and preconference reception	Political Leaders, Power Distributors, Economic Dev professionals, Business Leaders, TVA Board, Execs/Mgmt	600	\$25,000
June-00	Teneessee Valley 2000 Economic Summit	Huntsville, AL	Assist is sponsoring Valley wide economic summit and TVA Reception in Huntsville, AL	Political Leaders, Power Distributors, Economic Dev professionals, Business Leaders, TVA Board, Execs/Mgmt	1,000	\$25,000
August-00	Minority Market Place 2000 trade fair with Tennessee Minority Supplier Development Council	Nashville, TN	Link corporate purchasing officials with minority supplier representatives.	Minority business and corporations	NP	\$25,000
September-00	Minority Market Place 1999 trade fair with Tennessee Minority Supplier Development Council	Nashville, TN	Link corporate purchasing officials with minority supplier representatives.	Minority business and corporations	NP	\$25,000
September-00	Minority Market Place 2000 trade fair with Mid South Minority Business Council	Memphis, TN	Link corporate purchasing officials with minority supplier representatives.	Minority business and corporations	5,000	\$25,000
August-98	Minority Market Place 1998 trade fair with Tennessee Minority Supplier Development Council	Nashville, TN	Link corporate purchasing officials with minority supplier representatives.	Minority business and corporations	NP	\$20,000
April-99	International Facilities Management Association Conference	Nashville, TN	TVA sponsorship of the Certified Facilities Manager (CFM) Exam Review, CFM Exam, and Utilities Council Annual Spring Meeting	NP	80	\$19,750
August-99	China Delegation	Knoxville, TN	Further develop positive relationships with the People's Republic of China	China Visitors	30	\$19,352
Mar/Apr-99	Annual Rural Development Conference	Cookeville, TN	Cosponsor (w/USDA & TTU) to enhance community leaders' and econ developers' knowledge of key issues facing rual communities and new programs and tools.	Political Leaders, Power Distributors, Economic Dev professionals, Business Leaders, TVA Board, Execs/Mgmt	300-500	\$17,000
August-98	China Delegation	Knoxville, TN	Further develop positive relationships with the People's Republic of China	China Visitors	30	\$16,305
June-98	Quality Community Conference	Nashviile, TN	Enhance economic developers' and community leaders' knowledge to better evaluate, understand and use economic indicators & trends in local planning	Political Leaders, Power Distributors, Econ Dev prof, Business Leaders, TVA Mgmt	130	\$15,000

Event Date	Event Name	Event Location	Purpose	Guests	Number of Attendees (Estimated)	Total Event Cost
Mar/Apr-98	Annual Rural Development Conference	Cookeville, TN	Cosponsor (w/USDA & TTU) to enhance community leaders' and econ developers' knowledge of key issues facing rual communities and new programs and tools.	Political Leaders, Power Distributors, Economic Dev professionals, Business Leaders, TVA Board, Execs/Mgmt	300-500	\$14,000
September-98	EPRI Conference	Chattanooga, TN	NP	NP	100	\$12,300
July-98	Alabama Consumer Owned Power Distributor Assoc - TVA Reception	NP	TVA Reception	Power Distributors, TVA Board, Executives and Management	200	\$10,100
May-98	TVPPA Annual Conference - TVA Luncheon	Nashville, TN	Conference Lunch	Power Distributors, TVA Board, Executives and Management	NP	\$10,000
May-99	TVPPA Annual Conference - TVA Luncheon	Nashville, TN	Conference Lunch	Power Distributors, TVA Board, Executives and Management	NP	\$10,000
May-00	TVPPA Annual Conference - TVA Luncheon	Nashville, TN	Conference Lunch	Power Distributors (PD), TVA Board, Executives and Management	NP	\$10,000
August-00	Quality Community Conference	Nashville, TN	Enhance economic developers' and community leaders' knowledge to better evaluate, understand and use economic indicators & trends in local planning	Political Leaders, Power Distributors, Econ Dev prof, Business Leaders, TVA Mgmt	130	\$9,000
e, e e e		CU	STOMER APPRECIATION EVENTS			
Oct/Nov-00	energy right <sup>®</sup> Awards Celebration	Nashville, TN	Recognize Trade Allies	Trade Allies, PDs, TVA Board, Execs and Mgmt	1,318	\$452,000
Oct/Nov-99	<i>energy right<sup>®</sup></i> Awards Celebration	Nashville, TN	Recognize Trade Allies	Trade Allies, PDs, TVA Board, Execs and Mgmt	1,180	\$346,000
	energy right <sup>®</sup> Awards Celebration	Nashville, TN	Recognize Trade Allies	Trade Allies, PDs, TVA Board, Execs and Mgmt	1,050	\$196,000
	NRECA Conference - TVA Reception	Anaheim, CA	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	450	\$141,000
June-98	APPA Conference - TVA Reception	San Antonio, TX	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	350	\$135,000
	APPA Conference - TVA Reception	Salt Lake City, UT	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	350	\$106,000
	NRECA Conference - TVA Reception	Orlando, FL	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	450	\$96,000

Event Date	Event Name	Event Location	Purpose	Guests	Number of Attendees (Estimated)	Total Event Cost
Mar-98	NRECA Conference - TVA Reception	Nashville, TN	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	450	\$84,000
June-00	APPA Conference - TVA Reception	Orlando, FL	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	350	\$76,000
November-99	Middle TN Customer Appreciation	Nashville, TN	TVA hosted reception	Power Distributors, TVA Board, Executives and Management	400	\$33,400
May-99	NRECA Legislative Raily - TVA Reception	Washington, DC	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	150-200	\$20,000
May-00	NRECA Legislative Rally - TVA Reception	Washington, DC	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	150-200	\$17,000
January-98	APPA Conference - Reception & Dinner	Washington, DC	NP	NP	109	\$15,129
May-98	NRECA Legislative Rally - TVA Reception	Washington, DC	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	150-200	\$14,300
December-99	Mississippi Customer Appreciation Dinner -Christmas	NP	TVA hosted reception and dinner	Power Distributors, TVA Board, Executives and Management	90	\$13,900
March-00	TVPPA Legislative Rally - TVA Reception	Washington, DC	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	200	\$13,600
December-00	Huntsville Utilities 60th Anniversary Event	Huntsville, AL	TVA Reception and Dinner	Power Distributors, TVA Board, Executives and Management	150	\$13,600
November-99	Kentucky Customer Appreciation	NP	TVA hosted reception and dinner	Power Distributors, TVA Board, Executives and Management	90	\$13,500
September-99	Nashville Electric Service 60th Anniversary Event	Nashville, TN	TVA Reception and Dinner	Power Distributors, TVA Board, Executives and Management	100	\$13,000
August-98	EPA of Mississippi	NP	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	150	\$12,200
April-00	Regional Directly Served Appreciation Dinner - Mississippi	NP	Recognize MS Directly Served Customers	Directly Served Customers, TVA Board, Execs and Mgmt	53	\$12,100
June-98	Mississippi Municipal League	NP	TVA Board Hosted Reception	Power Distributors, TVA Board, Executives and Management	150	\$10,400
December-00	Mississippi Customer Appreciation Dinner -Christmas	NP	TVA hosted reception and dinner	Power Distributors, TVA Board, Executives and Management	90	\$7,400

Event Date	Event Name	Event Location	Purpose	Guests	Number of Attendees (Estimated)	Total Event Cost
			FACILITY DEDICATIONS			
January-00	Public Power Institute - Ribbon Cutting Ceremony	Muscle Shoals, AL	To dedicate the newly created Public Power Institute	NP	500	\$16,120
December-99	Wilson Visitor Center Reopening	Wilson Dam, AL	Facility dedication and public visibility	NP	150	\$15,000
October-00	South Holston Open House	South Holston Hydro Plant	Celebrate 50 years of operation and give public access to the plant.	NP	1,200	\$10,000
			RECEPTIONS	, .		
July-99	Canadian Trade Mission Reception - 4th of July Celebration (In concert w/US Ambassador to Canada)	Ottawa, Canada	Valley businesses and encourage Canadian businesses to invest or	US and Canadian national officials, State of Tenn officials, Valley and Canadian businessmen, TVA Exec/Mgt	6,500	\$170,000
January-99	Director Hayes Farewell	Various	TVA/TVPPA reception honoring Director Hayes	Power Distributors, TVA Board, Executives and Management	350	\$34,000
May-00	MLGW Reception	Memphis, TN	NP	NP	200	\$32,030
March-99	Reception - Pulaski Electric System	Pulaski, TN	In conjunction with TVA Board meeting	Power distributors, federal and local government officials, business and community leaders, and economic development directors	147	\$28,808
April-00	Pontotoc Electric Power Association Reception	Pontotoc, MS	In conjunction with TVA Board meeting	See March 1999	500	\$25,611
July-98	Johnson City Customer Appreciation Reception	Greenville, TN	In conjunction with TVA Board meeting	See March 1999	181	\$19,834
February-00	Chattanooga Electric Power Board Dinner/Reception	Chattanooga, TN	In conjunction with TVA Board meeting	See March 1999	25	\$16,496
June-99	Mississippi Power Distributor Reception	West Point, MS	NP	Mississippi Power Distributors	290	\$16,341
August-99	Supplier Reception	Chattanooga, TN	NP	TVA and Suppliers	40	\$15,856
March-00	Nashville Electric Service Breakfast	Nashville, TN	In conjunction with TVA Board meeting	See March 1999	32	\$15,540
February-98	Board Reception hosted by Louisville Utilities	Louisville, Mississippi	In conjunction with TVA Board meeting	See March 1998	77	\$15,358
May-98	MLGW Reception/ Dinner	Memphis, TN	NP	NP	9	\$14,733

Event Date	Event Name	Event Location	Purpose	Guests .	Number of Attendees (Estimated)	Total Event Cost
June-99	U.S. Embassy Reception	London, England	Reception honoring Gov. Don Sundquist (TN) in conjunction with his Trade Mission to the UK and Germany	Tennessee business leaders and elected officials; London business leaders; Media executives; Industrial prospects; Members of Parliament	300	\$14,721
December-98	Breakfast with Paducah Power System	Paducah, KY	In conjunction with TVA Board meeting	See March 1999	35	\$13,911
January-00	TVA Board Meeting	Muscle Shoals, AL	TVA Board Hosted Reception	See March 1999	NP	\$13,700
April-98	Board Meeting	Bowling Green, KY	In conjunction with TVA Board meeting	See March 1999	200	\$13,661
September-98	Carroll County Electric Board Breakfast	Huntingdon, TN	In conjunction with TVA Board meeting	See March 1999	22	\$13,483
February-98	Luncheon hosted by East Mississippi EPA and Meridian Naval Base - Diesel Generators Dedication	Meridian, MS	NP	NP	200	\$13,057
January-00	Reception honoring new TVA Board	Various	TVA/Distributor reception honoring the new TVA Board	Power Distributors, TVA Board, Executives and Management	200	\$11,500
March-98	Board Meeting and Breakfast	Arab, AL	In conjunction with TVA Board meeting	See March 1999	121	\$11,459
March-99	Kentucky Coal Suppliers - Dinner, Reception, and Forum	Lexington, KY	NP	Kentucky Coal Suppliers	72	\$11,433
August-98	Carroll County Electric Dept. Dinner (Hosted by CCED)	Huntingdon, TN	NP	NP	22	\$11,383
January-99	Southeast Distributors Breakfast	Chattanooga, TN	NP	Distributors	50	\$11,212
June-98	Clarksville Department of Electric Breakfast w/ Ken Spradlin	Clarksville, TN	In conjunction with TVA Board meeting	See March 1998 above	36	\$10,997
October-98	Nashville Electric Service Board - Breakfast	Nashville, TN	In conjunction with TVA Board meeting	See March 1998 above	47	\$10,061
			SPECIAL GROUPS			
June-99	US Women's Open	West Point, MS	Reception and event sponsorship	Power Distributors, Directly Served Customers, TVA Board, Economic Development officials, TVA Management	775	\$276,600

Event Date	Event Name	Event Location	Purpose	Guests	Number of Attendees (Estimated)	Total Event Cost
Mar-00	Bristol Races (Mar & Aug races are primary events)	Bristol, TN	Enhance business recruitment opportunities and customer relationships	Tenn & local govt. officials, Business prospects, Power Customers, Econ Dev professionals, Business Leaders, TVA Execs/Mgmt	300	\$50,000
Aug-00	Bristol Races (Mar & Aug races are primary events)	Bristol, TN	Enhance business recruitment opportunities and customer relationships	Tenn & local govt. officials, Business prospects, Power Customers, Econ Dev professionals, Business Leaders, TVA Execs/Mgmt	300	\$50,000
February-98	State Chiefs Coordination Meeting	Huntsville, AL	Coordination with state resource water quality and agricultural offices—as well as Valley environmental groups.	State and local officials; representatives of environmental groups	40-60	\$17,500
March-99	State Chiefs Coordination Meeting	Huntsville, AL	Coordination with state resource water quality and agricultural offices—as well as Valley environmental groups.	State and local officials; representatives of environmental groups	40-60	\$17,500
February-00	State Chiefs Coordination Meeting	Huntsville, AL	Coordination with state resource water quality and agricultural offices-as well as Valley environmental groups.	State and local officials; representatives of environmental groups	40-60	\$17,500
May-00	Regional Resource Stewardship Council	Huntsville, AL	Regional council meetings used by TVA to obtain advice from the public and private sectors on the management of the natural resources of the Tennessee Valley	Regional Resource Stewardship Council; General Public	75	\$10,600

# BARGE EVENTS AND COSTS—FY 1998 THROUGH DECEMBER 31, 2000

Event Date	Location	Guests	Number of Attendees (Estimated)	Total Event Cost
	COMMUNITY	SUPPORT BARGE EVENTS		
June-00	Chattanooga Riverbend Festival	General Public	5,000	\$28,036
June-99	Chattanooga Riverbend Festival	General Public	5,000	\$22,687
June-98	Chattanooga Riverbend Festival	General Public	5,000	\$21,000
	CUSTOMER AP	PRECIATION BARGE EVENTS		
October-98	Gallatin, TN	Distributors and local leaders	475	\$18,708
October-97	Gallatin, TN	Distributors and local leaders	327	\$16,600
June-98	Watts Bar (Spring City, TN)	Distributors and local leaders	200	\$14,620
September-98	Clarksville, TN	Distributors and local leaders	225	\$11,252
July-98	Huntsville, AL	Distributors and local leaders	220	\$11,248
September-98	Paris, TN	Distributors and local leaders	225	\$10,771
October-97	Florence, AL	Distributors and local leaders	268	\$10,600
August-98	Pickwick, TN	Distributors and local leaders	225	\$10,430
October-98	Florence, AL	Distributors and local leaders	250	\$10,347
August-98	Columbus, MS	Distributors and local leaders	225	\$10,214
June-98	Chattanooga, TN	Distributors and local leaders	334	\$9,692
September-98	Paducah, KY	Distributors and local leaders	175	\$9,637

<u>Date</u>	<u>Aircraft</u>	Routing	<u>Flight</u> <u>Hours</u>	Passenger Name
10/4/99	N507EB	Knoxville-Chattanooga- Washington-Knoxville	4.0	Ed Christenbury, Steve Bender Janet Ellison, Jan Cable
Anicion	NEATER			Norman Zigrossi, Oswald J. Zeringue
10/5/99	N507EB	Knoxville-Chattanooga- Aberdeen, MS-Oxford, MS- Chattanooga-Knoxville	2.7	Joe Bynum, 1 Official Guest
10/6/99	N507EB	Knoxville-Washington- Knoxville	3.1	Bill Oden, 1 Official Guest Janet Ellison, David Smith
		TS IOANIIC		Jan Cable, Steve Bender Norman Zigrossi, Edward Christenbury Bob Kollar
10/19/99	N507EB	Knoxville-Philadelphia, PA- Knoxville	4.0	Craven Crowell Steve Bender
10/20/99	N507EB	Knoxville-Nashville-Knoxville	1.3	Craven Crowell
10/27/99	N507EB	Knoxville-Nashville-	3.9	Craven Crowell
40/00/00	NEATED	Washington-Knoxville		
10/28/99	N507EB	Knoxville-Chattanooga- Bristol-Chattanooga-	2.2	Gail Satterfield John Gardner
11/2/00	N507EB	Knoxville Knoxville-Muscle Shoals-	3.6	Terry Boston
11/3/99	NOU/ED	Dayton, TN-Starkville, MS-		Kathryn Jackson Craven Crowell
11/5/00	N507EB	Muscle Shoals-Knoxville Knoxville-Nashville-Huntsville-	e e	Control Control Katin Davida
11/5/99	NOU/ED	Nashville-Knoxville-	5.5	Craven Crowell, Katie Rawls Richard Tallent, Gregory Signer
		Washington-Knoxville		Edward Christenbury
11/13/99	N507EB	Knoxville-Chattanooga-	2.6	Peyton Hairston, John Turner
4월.		Memphis-Chattanooga-		John Long, Sarah Roach
44/45/00	NEOZED	Knoxville	24	Joe Bynum, Alice Greene
11/15/99	N507EB	Knoxville-Chattanooga- Albertville, AL-Fort Worth, TX- Nashville-Chattanooga- Knoxville	6.1	Terry Boston, Clayton Clem Joan Dodd, Dale Bradshaw Van Wardlaw
11/19/99	N507EB	Knoxville-Tupelo-Knoxville	1.9	Steve Bender, Edward Christenbury
				David Smith, Craven Crowell
	<u> </u>			Bob Kollar, 1 Official Guest
11/22/99	N507EB	Knoxville-Nashville-Knoxville	1.3	Mark Medford Craven Crowell
11/29/99	N507EB	Knoxville-Memphis-Knoxville	2.3	Craven Crowell
	N507EB	Knoxville-Teterboro, NJ-	4.2	David Smith, Craven Crowell
		Knoxville		John Hoskins, 2 Official Guests
12/3/99	N507EB	Knoxville-Teterboro, NJ-	4.4	John Hoskins, Sissy Caldwell
	10 시 한 불념	Knoxville		Craven Crowell, 2 Official Guests
12/9/99	N507EB	Knoxville-Muscle Shoals-	1.9	Bob Kollar, Craven Crowell
		Decatur, AL-Chattanooga- Knoxville		John Scalice, Oswald J. Zeringue
12/13/99	N507EB	Knoxville-Chattanooga-	4.2	Dan Oliver, Tom Moran
		Latrobe, PA-Chattanooga- Knoxville		Randy Meadows, 1 Official Guest Terrell Burkhart
12/15/00	N507EB	Knoxville-Chattanooga-	0.8	Flight cancelled while in Chattanooga - No
12/13/99	1130720	Knoxville		passengers
12/16/99	N507EB	Knoxville-Nashville-	3.0	Richard Tallent, Katie Rawls
	and the second	Greeneville, TN-Nashville- Knoxville		Mike Anderson, Chuck Shoopman Mark Medford
12/17/99	N507EB	Knoxville-Chattanooga-	1.7	Jerry Payton, Wayne Robertson
		Sevierville-Chattanooga- Knoxville	· -	Bill Bain, Rowena Belcher
12/17/99	N507EB	Knoxville-Nashville-Knoxville	1.2	Craven Crowell
	N507EB	Knoxville-Chattanooga-	2.5	Terry Boston
		Cadiz, KY-Chattanooga- Knoxville		-

<u>Date</u>	Aircraft	Routing	Flight Hours	Passenger Name
12/28/99	N507EB	Knoxville-Nashville-Knoxville	1.3	Maintenance
1/5/00	N507EB	Knoxville-Washington- Knoxville	3.1	Craven Crowell
1/6/00	N507EB	Knoxville-Nashville-	3.0	Glenn McCullough
		Columbus, MS-Nashville-		Mark Medford
		Knoxville	불 연기를	Richard Tallent
1/10/00	N507EB	Knoxville-Washington-	8.0	Bob Harris, Scott Nielson
		Muscle Shoals-Washington- Knoxviile		6 Official Guests
1/12/00	N507EB	Knoxville-Bowling Green-	1.3	Jimmy Johnston
		Knoxville	경기 내려	Craven Crowell
1/13/00	N507EB	Knoxville-Memphis-Knoxville	2.5	Craven Crowell, Leanne Stribley
	.,	Company of the compan	100 m 100 m 100 m	1 Official Guest
1/19/00	N507EB	Knoxville-Montgomery, AL-	2.6	Katie Rawls, Craven Crowell
4 104 100	NEATER	Nashville-Knoxville		David Hooks, Diana Bullock
1/21/00	N507EB	Knoxville-Chattanooga-	1.8	Craven Crowell
		Nashville-Chattanooga- Knoxville		Joe Bynum
1/26/00	N507EB	Knoxville-Muscle Shoals-	1.5	Craven Crowell, Gregg Signer
772000		Knoxville	1.0	Edward Christenbury
2/4/00	N507EB	Knoxville-St. Louis-Knoxville	2.9	David Smith, John Hoskins
				Sissy Caldwell, Jaime Smith
				Eric Davis, Janet Davies
2/9/00	N507EB	Knoxville-Chattanooga-	3.8	Joe Bynum, Edward Christenbury
4		Knoxville-Washington-		Glenn McCullough, Craven Crowell
		Knoxville		David Smith, Kathryn Jackson
2/11/00	N507EB	Knoxville-Washington-	5.2	Dan Ferry, Greg Signer Glenn McCullough,* Steve Bender, Sandra Rea
2/11/00	NOU/ED	Knoxville-Tupelo-Knoxville	J.Z	Jennifer Kilgore, Susie Hale
2/14/00	N507EB	Knoxville-Detroit-Knoxville	3.1	Craven Crowell
	N507EB	Knoxville-Chattanooga-	2.1	Joe Bynum
		Corinth, MS-Chattanooga-		
		Knoxville		
2/17/00	N507EB	Knoxville-Gilbertsville-	1.7	Skila Harris
		Knoxville		
2/22/00	N507EB	Knoxville-Chattanooga-	1.6	Joe Bynum
		Pulaski-Chattanooga- Knoxville		Glenn McCullough Skila Harris
2/24/00	N507EB	Knoxville-Jackson, TN-	2.2	Mike Harris, Glenn McCullough
2/2-7/00	, 1100, 20	Chattanooga-Knoxville		1 Official Guest
2/25/00	N507EB	Knoxville-Chattanooga-	3.7	Mark Johnson, Scott Nielson
		Washington-Knoxville		5 Official Guests
2/28/00	N507EB	Knoxville-Chattanooga-	2.6	Greg Signer
*		Covington, KY-Chattanooga-		Barbara Martocci
		Knoxville		ras light until <b>Joe Bynum</b> of wile the fletter held the field is, it
2/29/00	N507EB	Knoxville-Tupelo-Memphis-	8.2	Terry Kemp, Glenn McCullough
		Nashville-Washington- Nashville-Memphis-Tupelo-		Katie Rawls, 5 Official Guests
		Knoxville		Bill Taylor, Mark Medford
3/2/00	N507EB	Knoxville-New York-Knoxville	4.7	John Hoskins, Bob McCarthy
				Chris Mitchell, Mary Nell Pruitt
				David Smith, 1 Official Guest
3/7/00	N507EB	Knoxville-Frankfort-Knoxville-	3.7	Skila Harris
		Nashville-Frankfort-Nashville-		Glenn McCullough
مشاويته ويتو		Knoxville		en de la companya de
3/9/00	) N507EB	Knoxville-Buffalo-Knoxville	3.8	David Beckler, Norman Zigrossi
. 1		的 的复数医性神经病 流压流流 计点	, fr. 218 4 <sup>6</sup>	John Long, Peyton Hairston

<sup>\*</sup>Director McCullough's official duty station is Tupelo, Mississippi

<u>Date</u>	Aircraft	Routing	<u>Flight</u> <u>Hours</u>	Passenger Name
3/13/00	N507EB	Knoxville-Frankfort-Knoxville	1.3	Craven Crowell Skila Harris
	N507EB	Knoxville-Memphis-Knoxville Knoxville-Knoxville	2.4 0.3	Craven Crowell Maintenance
	N507EB	Knoxville-Teterboro-Knoxville	4.8	Gail Cox, 2 Official Guests David Smith, Sissy Caldwell
		집에 하면 하는데 되었다.		Craven Crowell
3/22/00	N507EB	Knoxville-Tupelo- Chattanooga-Teterboro- Knoxville	6.4	Jennifer Kilgore, Glenn McCullough Joe Bynum, Oswald J. Zeringue 3 Official Guests
3/25/00	N507EB	Knoxville-Teterboro-Knoxville- Chattanooga-Knoxville	<b>6.5</b>	Craven Crowell, Oswald J. Zeringue Joe Bynum, 4 Official Guests
3/27/00	N507EB	Knoxville-Chattanooga- Nashville-Houston-Nashville- Chattanooga-Knoxville	1 (4 (4) (4) (4) (4) (4) (4) (4) (4) (4)	Glenn McCullough, Terry Boston Greg Vincent Randy Windschitl Jim Rossman
0/00/00	NEOZEO	Considir Block-dia	. <b></b>	Mark Medford
3/29/00	N507EB	Knoxville-Nashville- Chattanooga-Charlotte-	5.7	Mark Medford Terry Boston
		Chattanooga-Birmingham- Columbus-Nashville- Knoxville		Greg Vincent
3/30/00	N507EB	Knoxville-St. Louis-Knoxville	2.9	David Smith, 1 official guest
3/31/00	N507EB	Knoxville-Washington- Knoxville	<b>3.0</b>	Craven Crowell
4/2/00	N507EB	Knoxville-Chattanooga- Memphis-Knoxville	2.6	Oswald J. Zeringue
4/4/00	N507EB	Knoxville-Montgomery- Tupelo-Nashville-Knoxville	3.2 · · · · · · · · · · · · · · · · · · ·	Glenn McCullough, Mike Harris Katle Rawls, Diana Bullock
4/5/00	N507EB	Knoxville-Chattanooga- Nashville-Lexington-Nashville	3.1	Oswald J. Zeringue, Amy Burns Joe Bynum, Jimmy Johnston
4/11/00	N507EB	Chattanooga-Knoxville Knoxville-Washington- Knoxville	3.2	Robert Summers Craven Crowell
4/12/00	N507EB	Knoxville-Chattanooga- Washington-Knoxville	3.7	Glenn McCullough Craven Crowell
4/17/00	N507EB	Knoxville-Nashville-Tupelo-	3.7	Jimmy Johnston
		Jackson, MS-Washington- Knoxville		Glenn McCullough
4/18/00	N507EB	Knoxville-Washington-Tupelo- Knoxville	5.0	Edward Christenbury, Glenn McCullough Greg Signer, Craven Crowell David Smith, Paul LaPointe Norman Zigrossi, Carol Hamill Dave Beckler, Jamie Keith
	N507EB	Knoxville-Nashville-Knoxville	1.4	Craven Crowell
5/1/00	) N507EB	Knoxville-Tupelo-Nashville- Knoxville-Washington- Knoxville-Nashville-Tupelo- Knoxville	7.8	McCullough, Glenn L; Kilgore, Jennifer Kemp, Terry; Medford, Mark O. Tallent, Richard L; Rawls, Kathryn S. Stoker, Cindy; 1 Official Guest Anderson, Michael C; Harris, Skila S. Smith, David N.
5/4/00	N507EB	Knoxville-Nashville-Tupelo- Knoxville	2.4	McCullough, Glenn L.
5/8/00	N507EB	Knoxville-Huntsville-Memphis- Tupelo-Andrews-Knoxville	2.9	McCullough, Glenn L; Kemp, Terry Kilgore, Jennifer; Bullock, Diana Taylor, William; Miller, Lee Grisham, Robert

<u>Date</u>	<u>Aircraft</u>	Routing	Flight Hours	Passenger Name
5/9/00	N507EB	Knoxville-Andrews-Huntsville-	5.7	McCullough, Glenn L; Kilgore, Jennifer
		Tupelo-Memphis-		Kemp, Terry; Bullock, Diana
		Washington-Knoxville		Taylor, William; 2 Official Guests
5/10/00	N507EB	Knoxville-Memphis-Knoxville-	7.8	Harris, Skila S; Zigrossi, Norman A.
		Washington-Memphis-		Bender, Steve N; Christenbury, Edward S.
		Huntsville-Knoxville		Long, John E; Conkin, W. Anthony McGinley, Kathy L; Durden, Sandy L.
				Smith, David N; McCullough, Glenn L
5/19/00	N507EB	Knoxville-Tupelo-Nashville-	1,3.4 (12. ) 10. (2.1)	McCullough, Glenn L; Kemp, Terry
3/12/00	14307 LB	Tupelo-Knoxville		Duke, William E; 5 Official Guests
5/14/00	N507EB	Knoxville-Nashville-Huntsville-	7.1	McCullough, Glenn L; 2 Official Guests
G/ / 11 G C		Gulf Shores-Tupelo-		Anderson, Michael C; Bullock, Diana
		Washington-Knoxville		Stoker, Cynthia; Ireland, Myra H,
5/15/00	N507EB	Knoxville-Memphis-Gulf	7.2	Crowell, Craven H; McCullough, Glenn L.
		Shores-Tupelo-Knoxville-Gulf		Anderson, Michael C; Smith, David N.
		Shores-Knoxville		Ireland, Myra; Harris, Skila S.
5/16/00	N507EB	Memphis-Gulf Shores	1.0	Crowell, Craven H.
5/22/00	N507EB	Knoxville-Huntsville-Knoxville	1.3	McCullough, Glenn L.
			人名英格兰 网络拉拉	Harris, Skila S.
	N507EB	Knoxville-Nashville-Knoxville	1.3	Harris, Skila S.
5/25/00	N507EB	Knoxville-Chattanooga-	7.4	Harris, Skila S; Zeringue, Oswald J.
		Washington-Paris-		Vincent, Gregory M; Boston, W. Terry
		Chattanooga-Paris-Tupelo-		McCullough, Glenn L.
EIDOIOC	N507EB	Knoxville	3.4	McCullough, Glenn L.
5/30/00	NOUVED	Knoxville-Tupelo-Atlanta- Atlanta-Huntsville-Knoxville	3.4	Harris, Skila S.
E/31/00	N507EB	Knoxville-Huntsville-Nashville	2.3	Crowell, Craven H.
3/3//00	71130728	Huntsville-Chattanooga-		McCullough, Glenn L.
		Knoxville		Modulough, client L.
6/1/00	N507EB	Knoxville-Chattanooga-	4.4	McCullough, Glenn L; Zeringue, Oswald J.
0/1/00	,	Starkville-Chattanooga-	,,,	Vincent, Gregory M; 2 Official Guests
		Tupelo-Columbus-		, and golf, m, a donoted
		Chattanooga-Knoxville		
6/3/00	N507EB	Knoxville-Chattanooga-	2.7	Bynum, Joseph R.
		Muscle Shoals-Chattanooga-		Payton, Jerry L.
	* * *	Muscle Shoals-Knoxville		Elliott, Walter L.
		된는 보통 <u>하는</u> 의원 <u>등</u> 에는 기계를 받는다.		Colbert, Bob
6/5/00	) N507EB	Knoxville-Tupelo-Trenton-	3.0	McCullough, Glenn L.
010/0/		Dyersburg-Knoxville	4 4	Mainta (Obline O
6/6/00	) N507EB	Knoxville-Knoxville-	4.4	Harris, Skila S.
•	1 to	Chattanooga-Charlotte-		McCullough, Glenn L.
6/9/00	N507EB	Knoxville-Tupelo-Knoxville Knoxville-Gilbertsville-	2.2	Harris, Skila S.
0,0,0	14007 ED	Chattanooga-Knoxville		Harris, Orlia O.
6/12/00	N507EB	Knoxville-Orlando-	8.9	McCullough, Glenn L.
G, 120		Washington-Orlando-		McDowell, Mike
		Knoxville		
6/15/00	N507EB	Knoxville-Tupelo-Jackson-	7.5	McCullough, Glenn L; Long, Paul
		Washington-Jackson-Tupelo-		Kemp, Terry; 5 Official Guests
		Knoxville		
6/20/00	N507EB	Knoxville-Glasgow-Knoxville	1.0	Harris, Skila S.
6/21/00	) N507EB	Knoxville-Memphis-Nashville-	2.7	Crowell, Craven H; Zigrossi, Norman A.
		Knoxville		Smith, David N; Medford, Mark O.
		ing a supplied to the second	Land to the second of the seco	Hairston, Peyton T.
6/22/0	0 N507EB	Knoxville-Washington-	3.3	Crowell, Craven H.
010010	. NEOTES	Knoxville		Bender, Steve N.
6/26/00	) N507EB	Knoxville-Chattanooga-	1.5	Boston, W. Terry
		Lewisburg-Chattanooga- Knoxville		
		MINAMIG		

<u>Date</u>	Aircraft	Routing	<u>Flight</u> <u>Hours</u>	Passenger Name
6/29/00	N507EB	Knoxville-Jackson-	7.8 % \$ 2.10 %	McCullough, Glenn L.
		Washington-Washington-		
7/5/00		Tupelo-Knoxville		하고함으와 근처하다 있는 인명보의 여러 목소리하다.
7/5/00	N507EB	Knoxville-Washington-	7.3	Nielson, Scott; 4 Official Guests
		Scottsboro-Chattanooga-		
7/27/00	N507EB	Washington-Knoxville Knoxville-Knoxville	J 0.6 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Maintenance
	N507EB	Knoxville-Tupelo-Knoxville	2.1	McCullough, Glenn L; 1 Official Guest
	N507EB	Knoxville-Tupelo-Nashville-	3.8	McCullough, Glenn L; 1 Official Guest
		Tupelo-Oxford-Knoxville		Thousand Great
8/3/00	N507EB	Knoxville-New York-Knoxville	4.8	Smith, David N; Hoskins, John Wilson, Tammy; Caldwell, Sissy
8/7/00	N507EB	Knoxville-Nashville-Knoxville	1.2	Maintenance
8/8/00	N507EB	Knoxville-New York-Knoxville	4.9	Smith, David N. Young, Lon
8/10/00	N507EB	Knoxville-Nashville-Dayton-	8.0	Smith, David N.
		Nashville-Columbus-	u III. telikigan iki d	Windschitl, Randy
		Washington-Knoxville		Owens, Mary Jane
8/12/00	N507EB	Knoxville-Columbus-	5.1	Nanney, Carmen; 4 Official Guests
9/14/00	NEOTED	Washington-Knoxville Knoxville-Starkville-Knoxville	e inga sa kalibaratan .	Ma O illa vala O i i a a 1
	N507EB N507EB	Knoxville-Starkville-Knoxville Knoxville-Nashville-Knoxville	1.3	McCullough, Glenn L.
	N507EB	Knoxville-Tupelo-Nashville-	1.3 1. <b>2.3</b> 2. 4 3 5 7 1	Maintenance McCullough, Glenn L.
0/2//00	NOOZED	Knoxville		Harris, Skila S.
8/22/00	N507EB	Knoxville-Chattanooga-	0.8	McGill, Sherry; Goble, Brenda
		Knoxville		Griffith, John; Kammer, Bert
				Keenan, John; Cable, Jan; 1 Official Guest
8/23/00	N507EB	Knoxville-Atlanta-Bristol-	3.8	McCullough, Glenn L.
		Tupelo-Knoxville		Harris, Skila S.
8/25/00	N507EB	Knoxville-Murfreesboro- Tupelo-Jackson-Bristol- Knoxville	4.7	McCullough, Glenn L; 5 Official Guests Rawls, Kathryn S; Kemp, Terry
8/26/00	N507EB	Knoxville-Chattanooga-	2.3	Crowell, Craven H; 3 Official Guests
		Knoxville-Bristol-Knoxville-		Thompson, Sandy; Bynum, Joseph R.
		Chattanooga-Knoxville		
8/27/00	N507EB	Knoxville-Bristol-Nashville-	4.1	McCullough, Glenn L; 5 Official Guests
		Jackson-Tupelo-Knoxville		Rawls, Kathryn S; Kemp, Terry
8/29/00	N507EB	Knoxville-Hopkinsville-	3.2	Zeringue, Oswald J.
		Knoxville-Huntsville-Nashville- Knoxville		McCullough, Glenn L.
8/31/00	N507EB	Knoxville-Hopkinsville-	1.5	1 Official Guest Smith, David N.
0,01,00	1400722	Knoxville	1.5	Tolbert, Rena
9/1/00	N507EB	Knoxville-Memphis-	3.9	McCullough, Glenn L.
1		Chattanooga-Tupelo-		
		Knoxville		
9/4/00	N507EB	Knoxville-Tupelo-Knoxville	1.9	McCullough, Glenn L.
9/6/00	N507EB	Knoxville-Chattanooga-	4.1	Bynum, Joseph R; Bajestani, Masoud
	*	Greenville-Chattanooga-		Cooper, Marci; Watson, Fred
		Knoxville-Tupelo-Knoxville		Elliott, Walter; Summers, Robert Preslar, Jacky
9/7/00	N507EB	Knoxville-Washington-	7.4	Crowell, Craven H; Smith, David N.
		Knoxville-Huntsville-Memphis-		LaPointe, Paul R; Long, John E.
		Huntsville-Albertville-Tupelo-		McCullough, Glenn L.
0/40/00	NEOTED	Nashville-Knoxville		(A. S. M. C. S.
9/10/00	N507EB	Knoxville-Tupelo-Gulfport-	4.2	McCullough, Glenn L; Kemp, Terry
9/12/00	N507EB	Tupelo-Knoxville Knoxville-Chattanooga-	3.7 3.7	Loden, Ebb; 1 Official Guest
J. 12/00	.100/LD	Lexington-Chattanooga-	0.1	Harris, Skila S. McCullough, Glenn L.
		Tupelo-Knoxville		moodiiougii, Cicilii L.

<u>Date</u>	Aircraft	Routing	<u>Flight</u> <u>Hours</u>	Passenger Name
9/13/00	N507EB	Knoxville-Lexington-Knoxville	0.6	Harris, Skila S; Smith, David N.
		되는데 밝아내지 않아라는 "지르는데 "이 스트스 그렇게 되고 막게 되는 것 같습니다		Tolbert, Rena; Carlon, Josh
0/14/00	N507EB	Knoxville-Chattanooga-	1.9	Smith, Jamie; Snyder, Randy A. Zeringue, Oswald J.
9/ 14/00	NOO7ED	Muscle Shoals-Chattanooga-	1.5	Jackson, Kathryn J.
		Knoxville		Trusley, Randy
	N507EB	Knoxville-Tupelo-Knoxville	2.0	McCullough, Glenn L.
9/19/00	N507EB	Knoxville-Thomasville- Knoxville	2.3	1 Official Guest
9/20/00	N507EB	Knoxville-Chattanooga-	5.0	Bajestani, Masoud
		Memphis-Chattanooga-		Cooper, Marci
		Tupelo-Jackson-Tupelo- Knoxville		McCullough, Glenn L. 1 Official Guest
9/21/00	N507EB	Knoxville-Nashville-Knoxville-	3.6	Harris, Skila S.
312 1100	14307 LD	Memphis-Knoxville	0.0	McCullough, Glenn L.
9/22/00	N507EB	Knoxville-Charlotte-	1.9	Bynum, Joseph R.
		Chattanooga-Knoxville		
9/25/00	N507EB	Knoxville-Tupelo-Nashville-	3.7	McCullough, Glenn L.
		Tupelo-Chattanooga-		Lovin, Wayne; 1 Official Guest
0/27/00	N507EB	Knoxville Knoxville-Tupelo-Knoxville	2.0	McCullough, Glenn L; Lovin, Wayne
	N507EB	Knoxville-Columbus-Tupelo-	5.4	McCullough, Glenn L; Kemp, Terry
		Nashville-Columbus-	•••	Long, Paul; 4 Official Guests
		Nashville-Covington-		<b>, ,</b>
		Nashville-Knoxville		
10/5/00	N507EB	Knoxville-Nashville-Tupelo-	2.3	McCullough, Glenn L.
10/7/00	N507EB	Knoxville-Huntsville-Tupelo-	2.7	Hooks, David
10/7/00	/ N30/EB	Atlanta-Knoxville	2.1	McCullough, Glenn L.
10/10/00	N507EB	Knoxville-Atlanta-Knoxville	1.2	Crowell, Craven H.
10/11/00	N507EB	Knoxville-Chattanooga-	2.7	Bajestani, Masoud; Cooper, Marci
		Greenville-Paducah-		Preslar, Jacky; Kendrick, Leon
		Chattanooga-Knoxville		and the second s
10/12/00	N507EB	Knoxville-Jeffersonville- Knoxville	1.5	Crowell, Craven H.
10/14/00	N507EB	Knoxville-Atlanta-Tupelo-	2.7	McCullough, Glenn L.
10/14/00	1100725	Huntsville-Knoxville	•4.5	Hooks, David
10/16/00	N507EB	Knoxville-Tupelo-	2.1	McCullough, Glenn L.
		Chattanooga-Knoxville		리 회에서 성폭계 함께 있는 경계되어 하는 모든
10/17/00	N507EB	Knoxville-Chattanooga-	9.1	Bajestani, Masoud; Cooper, Marci
		Memphis-Chattanooga-		Preslar, Jacky; Belcher, Rowena
		Memphis-Chattanooga- Knoxville-Memphis-Nashville-		McCullough, Glenn L.
		Tupelo-Memphis-		
		Chattanooga-Knoxville		
10/22/00	N507EB	Knoxville-Chattanooga-	6.4	McCullough, Glenn L.
		Tupelo-Washington-		Scalice, John A.
:		Winchester-Chattanooga-		
10/24/00	N507EB	Winchester-Knoxville Knoxville-Nashville-Paducah-	2.3	Crowell, Craven H; McCullough, Glenn L.
10/24/00	/ N30/LB	Nashville-Knoxville	2.0	LaPointe, Paul R; Hairston, Peyton T.
				Bradley, Carolyn; Medford, Mark O.
				Chambers, Richard
10/26/00	N507EB	Knoxville-Nashville-Knoxville-	0.6	Crowell, Craven H.
		Nashville-Tupelo-Knoxville		Moulton, John
10/20/00	NEOZED	Knowilla Nachvilla Tunala	na de de <u>.</u> En	McCullough, Glenn L.
10/30/00	) N507EB	Knoxville-Nashville-Tupelo- Bristol-Nashville-Tupelo-	5.0	McCullough, Glenn L. Johnston, Jimmy P.
		Knoxville		committee, onthing t

<u>Date</u>	<u>Aircraft</u>	Routing	<u>Flight</u> <u>Hours</u>	Passenger Name
11/2/00	N507EB	Knoxville-Tupelo-	4.1	McCullough, Glenn L.
		Chattanooga-Nashville-		그 강물한 경기들의 교기들이 말을 보는 그림 사이를 하는 생각이
		Muscle Shoals-Tupelo-		그렇는 살았다. 말았는데 혼자 바다 하다 보다.
44/0/00	NEOTED	Knoxville		
	N507EB N507EB	Knoxville-Tupelo-Knoxville	2.0 3.0	McCullough, Glenn L.
11///00	NOU/ED	Knoxville-Tupelo-Louisville- Chattanooga-Knoxville	3.0	McCullough, Glenn L; Vincent, Gregory M. Kemp, Terry
11/9/00	N507EB	Knoxville-Tupelo-Huntsville-	4.8	McCullough, Glenn L.
7 17 07 0 0	1100, 20	Tupelo-Montgomery-Tupelo-		1 Official Guest
		Knoxville		LaPointe, Paul R.
11/13/00	N507EB	Knoxville-Tupelo-Knoxville-	4.5	McCullough, Glenn L.
		Tupelo-Knoxville	그림이 되는 그리다.	1 Official Guest
11/14/00	N507EB	Knoxville-Starkville-Knoxville	2.3	Crowell, Craven H; Harris, Skila S.
				Bradley, Carolyn; Smith, David N.
		residence on company and the contract of		Dunn, Maureen
11/15/00	N507EB	Knoxville-Chattanooga-	6.1	Zeringue, Oswald J; Vincent, Gregory M.
1.		Louisville-Starkville-Knoxville-		McCullough, Glenn L; Kemp, Terry
		Louisville-Memphis-Nashville- Chattanooga-Knoxville		Tallent, Richard L; Whitehead, James T.
		Citattariooga-Krioxville		Johnston, Jimmy P; Crowell, Craven H. Harris, Skila S; Smith, David N.
		원보다 시간 살게 밝혀를 되어		Bradley, Carolyn; Dunn, Maureen
				LaPointe, Paul P
11/20/00	N507EB	Knoxville-Tupelo-Knoxville-	4.2	McCullough, Glenn L.
		Louisville-Nashville-Knoxville		1 Official Guest
				Harris, Skila S.
11/21/00	N507EB	Knoxville-Chattanooga-	2.4	McCullough, Glenn L.
	* 1	Tupelo-Knoxville		1 Official Guest
11/27/00	N507EB	Knoxville-Nashville-Bowling	3.5	Medford, Mark O; Tallent, Richard L.
		Green-Nashville-Bristol-		Kemp, Terry; Stoker, Cindy
		Nashville-Knoxville		Callaham, Myron; Anderson, Michael C.
11/20/00	N507EB	Knowilla Tuncia Knowilla	2.1	Owens, Ronald
	N507EB	Knoxville-Tupelo-Knoxville Knoxville-Trenton-Knoxville-	4.0	McCullough, Glenn L. Harris, Skila S; Ray, Anda
11/20/00	/ 1430/ LD	Tupelo-Knoxville	4.0	McCullough, Glenn L.
11/30/00	N507EB	Knoxville-Chattanooga-	6.6	Vincent, Gregory M; Ray, Anda
		Teterboro-Chattanooga-		Ray, Mick; Maintenance (Nash-Knox leg)
		Nashville-Knoxville		
12/2/00	N507EB	Knoxville-Teterboro-Knoxville	4.2	Crowell, Craven H; 1 Official Guest
				Hoskins, John
	N507EB	Knoxville-Tupelo-Knoxville	2.1	McCullough, Glenn L; Chambers, Richard
12/5/00	) N507EB	Knoxville-Knoxville-Memphis-	2.6	McCullough, Glenn L.
4010100	NIFOTED	Knoxville	0.0	Owner Course
12/6/00	) N507EB	Knoxville-West Palm Beach-	8.4	Crowell, Craven H.
		Knoxville-Washington- Chattanooga-Knoxville		LaPointe, Paul R.
12/7/00	N507EB	Knoxville-Muscle Shoals-	3.8	Scalice, John A. Jackson, Kathryn J.
121100	711007.22	Knoxville-Chattanooga-	0.0	Ellis, Bridgette
		Jackson-Muscle Shoals-		Harris, Skila S
		Knoxville		
12/8/00	N507EB	Knoxville-Muscle Shoals-	1.6	Jackson, Kathryn J.
		Knoxville		
12/11/00	N507EB	Knoxville-Tupelo-Knoxville-	5.6	McCullough, Glenn L.
		Nashville-Muscle Shoals-		Kilgore, Jennifer
		Tupelo-Muscle Shoals-		Windschitl, Randy
		Tupelo-Grenada-Tupelo-		Kilgore, Barbara
10/01/00	N507EB	Nashville Nashville-Knoxville	Sherry Carr	1 Official Guest
12/21/00	/ 1450/ED	140911AIIIQ.L/TIOYAIIIQ	0.6	Maintenance

<u>Date</u>	<u>Aircraft</u>	Routing	<u>Flight</u> <u>Hours</u>	Cost	Passenger Name
10/5/99	N5XP	Chattanooga-Nashville- Houston-Nashville-	4.1	7,140.00	R. Larry Taylor, Beth Creel Gary Jackson, Tom McGrath
		Chattanooga			James Kieffer
10/26/99	N126GA	Chattanooga-Tupelo-	1.9	the state of the s	Terry Boston
		Atlanta-Chattanooga		.,	David Hall
11/19/99	N5XP	Chattanooga-Knoxville-	2.2	3,795.02	Terry Boston, Steve Ayers
		Tupelo-Knoxville-			Peyton Hairston, Kathryn Jackson
		Chattanooga			Bob Kollar
11/19/99	N657BA	Nashville-Chattanooga- Tupelo-Chattanooga- Nashville	2.5	3,254.80	Mark Medford, Richard Tallent Randy Windschitl, Katie Rawls Joe Bynum, John Scalice Peyton Hairston
11/19/99	N126GA	Washington-Tupelo-	3.5	10,435.20	Scott Nielson, 4 Official Guests
	10 19 20 19 20 19 19 10 19 20 19 23 19 19 19	Washington			David Withrow
1/13/00	N441WT	Huntsville-Columbus, GA- Huntsville	1.7	1,653.88	Jim Johnson, 6 Official Guests
1/13/00	N617BG	Knoxville-New York-Boston-	4.0	9,630.39	David Smith, John Hoskins
		Knoxville			Randy Snyder, Sissy Caldwell
		인물화화물이 되고 하는 네일을 다			Janet Davies, Nina Mauldin
					Veenita Bisaria, 1 Official Guest John Rymer, Allen Stokes
1/13/00	N74RR	Nashville-Chattanooga-	4.0	3.362.72	Mark Medford, Richard Tallent
1710700	147-4111	Memphis-Chattanooga- Nashville	4,0	0,002.72	Jimmy Johnston, Katie Rawls Oswald J. Zeringue, Terry Boston
1/19/00	N126GA	Chattanooga-Indianapolis-	2.0	4.112.70	Terry Boston, Steve Whitley
		Chattanooga			James Regg, John Kirby
					Clifton Johnson
1/26/00	N657BA	Knoxville-Muscle Shoals- Knoxville	2.0	3,818.76	Mike Anderson, Mike Browder Bill Carroll, David Smith Randy Snyder, Ed Small Steve Bender, Dave Gentry Sandy Durden, Kathy McGinley
1/07/00	N643JX	Knoxville-Chattanooga-	2.3	2 045 00	Cletus Mitchell
1/2//00	INO-KOUX	Muscle Shoals-	2.3	3,043,00	Kate Jackson, Barbara Martocci Joe Bynum, Walt Elliott
	o (1941) o like sejit s Jili tekaji o like ini	Chattanooga			Randy Johnson, Connie Johnson
					Ike Zeringue, Andre Oates
1/27/00	N617BG	Nashville-Chattanooga- Washington-Chattanooga- Nashville	4.3	6,309.20	Mark Medford, Jim Rossman John Scalice, Tom McGrath Greg Vincent
2/9/00	N32PE	Knoxville-Washington-	3.0	5.896.16	David Smith, Kate Jackson
		Chattanooga			Dan Ferry, Ike Zeringue
					Joe Bynum
2/24/00	N643JX	Chattanooga-Knoxville-	5.2	5,994.00	Oswald Zeringue, Walt Elliott
		Washington-Knoxville-			Randy Johnson, Connie Johnson
	Manne	Chattanooga		مدامدة ام	Gary McDonald, Brenda Glasgow
	N32PE	Knoxville-Atlanta-Knoxville	1.0	- '	Craven Crowell
3/1/00	N32PE	Chattanooga-Knoxville- Washington-Knoxville-	3.2	6,431.02	Oswald Zeringue David Smith
3/13/00	N788SW	Chattanooga Nashville-Jackson, MS-	5.9	4,114.39	Katie Rawls
		Frankfort, KY-Knoxville-		.,,,,,,,	Jimmy Johnston
		Nashville			Glenn McCullough

<u>Date</u>	<u>Aircraft</u>	Routing	<u>Filght</u> <u>Hours</u>	Cost	Passenger Name
3/14/00	N788SW	Nashville-Louisville, MS- Nashville	2.6	2,179.00	Mark Medford
3/15/00 3/15/00	N35AZ N657BA	Chattanooga-Washington- Chattanooga Gallatin-Chattanooga- Johnstown, PA- Chattanooga-Gallatin	2. <b>6</b> 5.8	6,097.36	Oswald Zeringue, Joe Bynum John Hutton, John Shipp Jerry Golden, Rick Collins David Stewart, David Hale Danny Houston, Ronnie Vineyard Tommy Andrews, James W. Price Paul Courtney, Randy Johnson Denton Eady, Steve Blackburn Rick Carson, Jim Edgar
3/15/00	N74RR	Knoxville-Paducah- Russellville, KY-Knoxville-	4.3	5,492.99	Glenn McCullough*
3/15/00	N617BG	Tupelo Knoxville-Washington-	2.6	5,460.32	Kate Jackson, LeAnne Stribley
		Knoxville			Greg Signer, Chris Mitchell
3/21/00	N32PE	Tupelo-Orlando-Tupelo	3.3	6,786.17	Glenn McCullough, 3 Official Guests Bill Long, Chuck Howell Ronny Rowland, Dawn Best
3/25/00	N32PE	Teterboro, NJ-Knoxville	1.8	5,844.19	Glenn McCullough, 2 Official Guests Kate Jackson, Terry Boston
	N617BG	Memphis-Knoxville	1.1		Ike Zeringue
4/18/00	N32PE	Chattanooga-Washington- Knoxville-Tupelo	3.2	7,392.85	Joe Bynum, Skila Harris Norm Zigrossi, David Smith Dave Beckler, Toby Fanning Carol Hamill, Jamie Keith
4/18/00	N643JX	Nashville-Chattanooga- Tupelo-Chattanooga- Nashville	3.2	3,970.38	Mark Medford, Greg Vincent Joe Bynum, Jimmy Johnston Toby Fanning, Dick Tallent
4/20/00	N643JX	Knoxville-Muscle Shoals- Knoxville	2.0	3,745.54	David Smith, Debbie Webster Rena Tolbert, Josh Carlon
4/20/00	N788SW	Nashville-Meridian, MS- Nashville	3.0	2,363.62	Mark Medford Dick Tallent
4/24/00	N643JX	Nashville-Chattanooga- Starkville-Knoxville- Huntsville	4.3	5,219.18	Glenn McCullough, Mark Medford Dick Tallent, Ike Zeringue Greg Vincent
4/26/00	N126GA	Washington-Chattanooga- Washington	3.0	9,663.45	7 Official Guests
5/10/00	N657BA	Nashville-Chattanooga- Memphis-Chattanooga- Memphis-Chattanooga- Nashville	7.8	7,086.78	Zeringue, Oswald; Vincent, Gregory Medford, Mark; Boston, Terry Tallent, Richard; Bynum, Joseph Shoopman, Chuck
5/12/00	N43SE	Chattanooga-Nashville- Chattanooga	1.0	1,620.00	Zeringue, Oswald; Bynum, Joseph Medford, Mark; Vincent, Gregory
	N788SW	Memphis-Chattanooga	1.3		Boston, W. Terry
	N788SW	Chattanooga-Greenville- Chattanooga	2.2		Bynum, Joseph; Payton, Jerry Cooper, Marci
5/16/00	N126GA	Washington-Gulf Shores	2.2	7,628.37	McCullough, Glenn; Harris, Skila Smith, David
5/17/00	N281JH	Chattanooga-Louisville-	1.9	3,371.58	Bynum, Joseph
		Memphis	garatan yildi. Sa		

<sup>\*</sup>Director McCullough's official duty station is Tupelo, Mississippi

<u>Date</u>	<u>Aircraft</u>	HOUTING	<u>Flight</u> Hours	<u>Cost</u>	Passenger Name
6/7/00	N43SE	Chattanooga-Jackson- Chattanooga	1.7		Hall, David; Brimer, Ronnie Widner, Darrell; Denney, Roy Hayes, Steve; Mills, Bobby
6/29/00	N281JH	Chattanooga-Greeneville- Paducah-Chattanooga	2.8	3,738.66	Bynum, Joseph; Payton, Jerry Cooper, Marci; Hamm, William Watson, Fred
6/30/00	N643JX	Chattanooga-Memphis- Chattanooga	2.6	4,064.04	Bynum, Joseph; Cooper, Marci Zeringue, Oswald; Payton, Jerry Hamm, William; Watson, Fred May, Jeanine; Gazaway, Connie
6/30/00	N788SW	Nashville-Memphis- Nashville	2.6	2,428.02	Medford, Mark O. Keiffer, James D.
7/14/00	N281JH	Tupelo-Nashville-Tupelo	2.0	3.598.90	McCullough, Glenn L.
	N32PE	Nashville-Huntsville-Tupelo-	4.3		Tallent, Richard; Johnston, Jimmy
1,10,00	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Gulf Shores-Huntsville-		J,	Rawls, Kathryn; Bullock, Diana
		Knoxville-Nashville			McCullough, Glenn; 1 Official Guest
7/18/00	N281JH	Knoxville-Oxford-Knoxville	3.0	4,315.54	McCullough, Glenn; Smith, David Tolbert, Rena; Nunley, Doug 2 Official Guests
7/19/00	N855JS	Knoxville-Decatur-Nashville	1.8	4 045 34	Crowell, Craven H.
	N788SW	Knoxville-Russellville-	3.5		McCullough, Glenn L.
1/19/00	14700311		0.0	3,140.32	
7/04/00	NOTE IO	Washington	1. O O P. 1.	0.445.00	Harris, Skila S.
	N855JS	Glasgow-Knoxville	0.8		Harris, Skila S.
	N32PE	Knoxville-Washington- Knoxville	3.1		McCullough, Glenn; 1 Official Guest Withrow, David
	N32PE	Nashville-Louisville- Washington	3.7		Boston, W. Terry
	N617BG	Washington-Columbus	2.9		Nielson, Scott; Nanney, Carmen 5 Official Guests
8/15/00	N788SW	Knoxville-Chattanooga- Nashville	0.8	2,458.78	McCullough, Glenn L.
8/25/00	N281JH	Chattanooga-Paducah	2.0	3,721.20	Bynum, Joseph; Bajestani, Masoud Elliott, Walt; Cooper, Marci Payton, Jerry
8/29/00	N617BG	Huntsville-Tupelo	0.9	3,369.56	McCullough, Glenn; 1 Official Guest
8/30/00	N32PE	Knoxville-Washington	1.2		Crowell, Craven H.
	N617BG	Tupelo-Jackson-Fairhope- Tupelo	2.4		McCullough, Glenn; Hale, Susie Robinson, John; Kemp, Terry
8/31/00	N32PE	Smyrna-Knoxville- Washington-Knoxville- Smyrna	3.7	6,660.44	Zigrossi, Norman A. Crowell, Craven H.
9/11/00	N32PE	Knoxville-Montgomery- Knoxville	1.7	4,719.68	Crowell, Craven H. Johnston, Jimmy P.
9/12/00	N160H	Chattanooga-Springfield- Chattanooga	3.0	7,320.37	Boston, Terry; Vincent, Gregory Wardlaw, Van; Nieri, Barbara Morris, Susan
9/14/00	N788SW	Chattanooga-Starkville- Chattanooga	1.8	3,259.97	Bynum, Joseph R.
9/20/00	N788SW	Nashville-Chattanooga- Nashville-Chattanooga- Charlotte-Smyrna	5.6	4,081.40	Bynum, Joseph; Elliott, Walter Summers, Robert
9/25/00	N800BT	Atlanta-Washington-	5.1	20,263.00	Hall, David
		Chattanooga-Cincinnati-			10 Official Guests
		Atlanta			

<u>Date</u>	<u>Aircraft</u>	Routing	<u>Flight</u> <u>Hours</u>	Cost	Passenger Name
9/26/00	N32PE	Smyma-Knoxville-Little Rock-Chattanooga- Nashville-Knoxville-Smyma	4.6	7,731.48	Thompson, Sandy 2 Official Guests
10/2/00	N35AZ	Smyrna-Nashville- Washington-Covington- Nashville-Smyrna	3.8	9,618.30	McCullough, Glenn; Harris, Skila Withrow, David; Herrin, Janet
10/5/00	N617BG	Smyrna-Chattanooga- Nashville-Cincinnati- Chattanooga-Knoxville- Smyrna	3.3	7,331.82	Boston, Terry; Zeringue, Oswald Wardlaw, Van; Nieri, Barbara Morris, Susan; McCay, John
10/30/00	N788SW	Nashville-Nashville- Memphis-Nashville-	2.2	2,676.08	Medford, Mark O.
10/30/00	N35AZ	Nashville Smyrna-Knoxville- Washington-Knoxville- Smyrna	3.1	6,238.24	Jackson, Kathryn J.
11/8/00	N160H	Smyma-Nashville-Fort Worth-Knoxville-Smyma	4.7	9,036.16	Crowell, Craven H.
11/14/00	N68FA	Smyrna-Nashville- Chattanooga-Starkville- Nashville-Smyrna	2.8	4,530.50	Medford, Mark O. Johnston, Jimmy P. Tallent, Richard L.
11/28/00	N32PE	Smyrna-Knoxville-Teterboro- Smyrna	3.7	7,252.20	Crowell, Craven; Davies Janet Smith, David; Hoskins, John 1 Official Guest
12/7/00	N35AZ	Smyrna-Knoxville- Washington-Knoxville- Smyrna	3.5	7,746.16	Crowell, Craven H.
12/12/00	N788SW	Nashville-Chattanooga- Clarksville-Chattanooga- Nashville-Knoxville- Nashville	4.2	3,722.46	Bynum, Joseph; Scalice, John Taylor, William; Vincent, Gregory Smith, David N.
12/13/00	N160H	Smyrna-Chattanooga- Tupelo-Washington-Tupelo- Smyrna	5.5	11,037.90	McCullough, Glenn L. Kemp, Terry Ray, Mick
12/17/00	N126GA	Smyma-Tupelo-Knoxville- Washington-Knoxville- Huntsville-Knoxville-Tupelo-	6.6	13,663.04	Crowell, Craven H. McCullough, Glenn L. Medford, Mark O.
12/20/00	N657BA	Smyrna Smyrna-Chattanooga- Memphis-Chattanooga- Smyrna	3.4	4,109.32	Bynum, Joseph; Bajestani, Masoud Elliott, Walter; Johnson, Don

March 21, 2001

Richard F. Chambers, ET 4C-K

CUSTOMER SERVICE AND MARKETING COMMENTS ON DRAFT CONGRESSIONAL ADVISORY REPORT - PROJECT 2001-914C

We have reviewed the subject draft report to Congressman Wamp and offer the following comments, by report section.

#### **Executive Summary**

Special Events (page ii) – I suggest adding a third bullet to point out that the annual energy right\*Awards Celebration was discontinued after 2000.

Relocation of Personnel and Programs to Nashville (page ii and page 13) – The number 28 in the first sentence of this section (page ii) should be 27. This will make it consistent with the second paragraph on page 13. The number 114 in the second paragraph on page 13 should be 119. This will make it consistent with page ii.

TVA Advertising (page 5) – I recommend modifying the wording of the second bullet to say "... energy right" program wherein TVA and its distributors work together in a cooperative effort to provide incentives . . ." This more appropriately reinforces the point that this is a program that belongs to both TVA and the distributors.

Figure 5 (page 8) – Since two of the three *energy right*\* Awards Celebrations are the most costly events on this list, it would be beneficial to add a footnote that reinforces the fact that we have discontinued this activity.

Barge Events (page 8) – In the second line, the Riverbend event is mistakenly called Riverfest.

I appreciate the opportunity to comment and hope that our input will help clarify and enhance the final product. Should you have questions about our comments, please feel free to contact Jim Bean at (615) 232-6015.

Mark O. Medford

**Executive Vice President** 

**Customer Service and Marketing** 

HRT 12D-NST

March 30, 2001

Richard F. Chambers, ET 4C-K

DRAFT CONGRESSIONAL ADVISORY REPORT - UPDATE ON SELECTED MANAGEMENT PRACTIES - PROJECT 2001-914C

I have a problem with including the two major finance functions, the <u>Financial Analysts Conference</u> and the <u>Investment Challenge Program</u> as special events. They do not fit neatly into any of the seven categories defined as special events on page 6 of the report and the identified purposes of TVA special events does not match the purposes of such programs.

To elaborate:

#### The Financial Analyst Conference

This function is most directly comparable to what a private company might host as their Annual Shareholder Meeting. Obviously, since TVA does not have shareholders, that name would be a misnomer, but we do have thousands of investors who, collectively, hold \$25 billion of TVA debt securities.

This meeting is held for the purpose of communicating with these investors (and their representatives) the current financial and operating condition of TVA. The attendees at this function include major institutional investors, financial analysts who prepare research reports for such investors, the three major rating agencies and a representative from OMB who, arguably, attends as our equity holder representative.

#### The Investment Challenge Program

This function serves several purposes, but two of the most important are (1) to provide a forum for reviewing past performance of this investment manager group, and (2) to provide an opportunity for identifying and recruiting candidates for employment in TVA's financial organization.

The first purpose is similar to what is done with every investment manager entrusted with TVA investment funds. With other managers, though, such meetings are quarterly or semi-annual and are usually done during one-on-one sessions. In the case of the investment Challenge program, though, since there are nineteen individual schools/managers involved, the effort is more cost effectively done in a group forum.

Richard F. Chambers Page 2 March 30, 2001

The second major purpose is designed to afford exposure to the half-dozen most talented finance students at nineteen schools throughout the TVA service territory. Leading candidates are recruited for full-time positions at TVA following their graduation. Since the investment Challenge Program began, it has provided more than fifty percent of all new hires into the CFO organization.

#### Conclusion

It is my preference that these two functions be excluded from the categorization of *special events*. They are business meetings, they are performance meetings, they are education and recruiting programs... but they are not *special events*.

Absent excluding these functions, the language that "...TVA uses special events ... as an effective means ... to enhance communications with customer and economic development partners" should be changed to reflect the true nature of these programs.

Heiter

David N. Smith Chief Financial Officer ET 12A-K

DNS:DSW

cc: Maureen H. Dunn, ET 11A-K John E. Long, Jr., ET 12A-K Mark O. Medford, HRT 12D-NST D. LeAnne Stribley, ET 12A-K Richard L. Tallent, ET 12A-K Oswald J. Zeringue, ET 12A-K

Chambers response, doc

March 30, 2001

Richard Chambers, ET 4C-K

REQUEST FOR COMMENTS - DRAFT CONGRESSIONAL ADVISORY REPORT ON SELECTED MANAGEMENT PRACTICES, PROJECT 2001-914C

We have reviewed the subject draft report to Congressman Wamp and offer the following comments, by report section.

#### **EXECUTIVE SUMMARY**

Executive Air Transportation (page ii). The comment "While usage has not increased significantly, total annual costs for charter and King Air flights has risen by 61 percent" is misleading. An increase in 1998 King Air expense to \$955 from \$666 in 1997 was approximately 43% and resulted primarily from the break-out and transfer of rotary-wing operations from executive travel, a re-allocation of fixed costs, and the hiring of an additional pilot. With that adjustment, the increase from FY 1998 through FY 2000 would be about 4 % which represents primarily fuel and salary increases.

Additionally, for charter flights, while number of flight hours has not increased, the number of flights was approximately the same for 1997 and 2000. The re-computed per-flight cost based on number of trips increased 14%, which is a reasonable amount considering inflation for three years and the increase in fuel prices.

Consulting Contracts (page 4). We request that the first paragraph at the top of Page 4 be modified to read as follows:

"We judgmentally selected and reviewed 88 of 167 consulting contracts of \$25,000 or more that were active during FY 2000. The majority of these contracts were competed. Our review identified only 14 contracts that did not comply with the specific documentation requirements outlined in TVA's Procurement Policies. Although competition was addressed and documented by TVA management on most of these contracts, the specific procedures and approvals were not accurately documented in each case."

TVA Advertising (page 6). The last sentence of this section should be changed to read:

"TVA subsequently selected five companies for further consideration and ultimately chose and awarded Fitzgerald a new contract effective October 1, 1999. This contract will expire on October 31, 2001 and has the option to further extend until September 30, 2003."

Executive Air Transportation (page 9). TVA is no longer including consideration of a Cessna Citation Ultra jet in our analyses of alternatives. We are, however, still

considering replacing the current King Air with a newer one, due to the need to perform an engine over-hall in the very near future and the ability to make such a replacement without a material increase in TVA's lease payments.

Executive Air Transportation (page 12-chart). For FY1998, the King Air 350 cost should be \$955. The reduction in FY 1999 air travel should include a footnote that, for over half of FY 1999, TVA had one director in place, significantly reducing the level of executive travel during that period.

We appreciate the opportunity to comment on the report and hope that this input will clarify and enhance the report.

LeAnne Stribley

Executive Vice President,

Jeann Strikey

Administration

ET 12A-K

DLS:gdb

cc; Dick Tallent, ET 12A-K Cleo Norman, ET 5D-K