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Requested date:	18-August-2017
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Source of document:	FOIA Director (LA) Overseas Private Investment Corporation 1100 New York Avenue, NW Washington, DC 20527 Email: <u>foia@opic.gov</u>

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September 1, 2017

## **RE: Response for FOIA Request 2017-00053**

This letter is the final response to your Freedom of Information Act ("FOIA") request dated August 18, 2017 and received on August 24, 2017. Your request has been assigned **FOIA Number 2017-00053**. Please reference this number in all correspondence concerning your request. You requested:

## Letter correspondence to or from Congress, Congressional Offices, or Congressional Committees from January 1, 2017 to the present. Attachments or enclosures may be omitted.

OPIC has located 185 records responsive to your request. These documents are provided in full on the enclosed CD.

As an "all other requesters," you are provided two hours of search time and all review time at the agency's expense. Fees for your request total less than \$25.00 for this request and are therefore not charged. Accordingly, no fees are due for the processing of this request.

Overseas Private Investment Corporation 1100 New York Avenue, NW Washington, D.C. 20527 202.336.8400 | www.opic.gov This is a final agency response. You may contact me or the FOIA Public Liaison for any further assistance and to discuss any aspect of your request.

le Shoyles Nichole Skoyles

Administrative Counsel Overseas Private Investment Corporation 1100 New York Avenue, N.W. Washington, D.C. 20527 202.408.6297 Nichole.Skoyles@opic.gov



Dear Chairman Rogers -

Thank you for your support and Commitment to OPICS mission in Fiscal Year 2017. Your ongoing support has been critical to OPICS success. If I can be of any service please do not

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Dev Jagadesan Acting President and Chief Executive Officer



Dear Congresswoman Lowey -

Ahank you for your support and commitment to OPICS mission in Tiscal Gear 2017. Your ongoing support has been critical do OPICS success. If I can be of any service please do not hesitate to call.

Dev Jagadesan Acting President and Chief Executive Officer



Jean Winnie -

Thank you for your support and commitment to OPIC in Fiscal Year 2017, and Themk you for understanding and recognizing the importance of OPIC.

If I can be of any service, please do not hesitate to call.

Dev Jagadesan Acting President and Chief Executive Officer



Dear Jason -

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Dev Jagadesan Acting President and Chief Executive Officer



Dear Senator Graham -

Thank you for your support and Commitment to OPIC'S mission in Fiscal Year 2017. OPIC wouldn't be here without your support and recognition of how we are a great tool in America's preign policy toolkit. If I can be of survice please do not heritate to cull.

Dev Jagadesan Acting President and Chief Executive Officer



Dean Senator Leaky-Thank you for your support and commitment to OPICS mission in Fiscal Year 2017. I am grateful that we can count on your continued support from your role as Ranking Member of the Appropriations Committee.

If I can be of service please do not hesitate to call.

Dev Jagadesan Acting President and Chief Executive Officer



Dear Tim -

Thank you for your support and commitment to OPIC in Fiscal Gear 2017, and thank you for understanding and recognizing the Importance of OPIC. If I can be of any service, please do not heritate to call.

Dev Jagadesan Acting President and Chief Executive Officer



Dear Erin -

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Dev Jagadesan Acting President and Chief Executive Officer



OFFICE OF THE PRESIDENT

January 17, 2017

Alice Hogans United States House of Representatives House Appropriations Subcommittee on State, Foreign Operations, and Related Programs Room HT-2, Capitol Building Washington, DC 20004

Dear Alice, Alue

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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On behalf of the entire team at the Overseas Private Investment Corporation, it has been a pleasure working with you these past several years. Your support has helped OPIC successfully carry out the important work of mobilizing private capital to advance sustainable economic development around the world while supporting U.S. foreign policy priorities and American business growth in emerging markets.

We leave OPIC gratified that there is a growing recognition that business has an essential role to play in the developing world, and that development finance institutions like OPIC are vital in supporting those businesses in many of the world's most challenging places. On behalf of the entire OPIC team, thank you for all you have done to support the Overseas Private Investment Corporation.

Sincerely

Elizabeth L. Littlefield President and CEO

Judith Pryor

Vice President, Office of External Affairs

Thank you for your support and consideration over the years! Best & luck in 2017 & beyond.



OFFICE OF THE PRESIDENT

January 17, 2017

David Andrew Olson Senior Advisor U.S. Senate Committee on Foreign Relations 423 Dirksen Senate Office Building Washington, DC 20510

Dear Andy,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs

It's been a real pleasure working with you. Thank you for your guidance, professionlin, support and friendship. I hope our paths cross again!



OFFICE OF THE PRESIDENT

January 17, 2017

Ed Rice United States House of Representatives House Foreign Affairs Committee B-360 Rayburn House Office Building Washington, DC 20515

Dear Ed, 4

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Sincerely, Elizabeth L. Littlefield President and CEO Brank va Si mul fral Jal cansel

Judith Shym Judith Pryor

Vice President, Office of External Affairs

I miss you already! Thankyon for your guidance - keep up the good fight!



OFFICE OF THE PRESIDENT

January 17, 2017

Erin Kolodjeski United States House of Representatives House Appropriations Subcommittee on State, Foreign Operations, and Related Programs 1016 Longworth House Office Building Washington, DC 20515

Dear Erin, Cam

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Elizabeth L. Littlefield President and CEO

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Judith Pryor U Vice President, Office of External Affairs

Thank you for your support!

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OFFICE OF THE PRESIDENT

January 17, 2017

Paul Grove United States Senate Senate Appropriations Subcommittee on State, Foreign Operations and Related Programs 127 Dirksen Senate Office Building Washington, DC 20510

Dear Paul, faul

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Sincerely, Elizabeth L. Littlefield President and CEO

JudthRuge

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Robert Aderholt United States House of Representatives 235 Cannon House Office Building Washington, DC 20515

Dear Representative Aderholt,

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Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Mark Eugene Amodei United States House of Representatives 332 Cannon House Office Building Washington, DC 20515

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Elizabeth L. Littlefield President and CEO

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Karen Bass United States House of Representatives 2241 Rayburn House Office Building Washington, DC 20515

Dear Representative Bass,

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- OPIC has helped hundreds of American small businesses engage in emerging markets. Each year, well over half the projects OPIC supports involve an American small business, and 2016 marked the tenth anniversary of our Expanding Horizons small business workshop series. To date, over 4,000 small businesses and entrepreneurs throughout the U.S. have been educated about the opportunities of investing in emerging markets and the tools available to support them through OPIC and its sister agencies, such as SBA and Commerce.
- OPIC leadership has strengthened the internal operations of the agency, building new systems such as the risk management systems, streamlining and modernizing processes and policies, improving reporting and governance and developing new services, all with an eye to better serve our clients and build an effective work place. We are proud to share that last year, OPIC ranked Number One for Innovation in the Federal Government, and Number Two overall for *Best Places to Work* in a survey of federal employees.

On behalf of the entire team at the Overseas Private Investment Corporation, it has been a pleasure working with you these past several years. Your support has helped OPIC successfully carry out the important work of mobilizing private capital to advance sustainable economic development around the world while supporting U.S. foreign policy priorities and American business growth in emerging markets.

We leave OPIC gratified that there is a growing recognition that business has an essential role to play in the developing world, and that development finance institutions like OPIC are vital in supporting those businesses in many of the world's most challenging places. On behalf of the entire OPIC team, thank you for all you have done to support the Overseas Private Investment Corporation.

Sincerely

Elizabeth L. Littlefield President and CEO

Judith Pryor

Vice President, Office of External Affairs

Thank you for your orgaing support of OPIC's mission



## OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Joyce Beatty United States House of Representatives 133 Cannon House Office Building Washington, DC 20515

Dear Representative Beatty,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely, a

EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS

Enclosure: As stated



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Jaime Herrera Beutler United States House of Representatives 1107 Longworth House Office Building Washington, DC 20515

Dear Representative Beutler,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

- Nearly 40 percent of OPIC commitments were in low-income countries and three-quarters involved a U.S. small business.
- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
- OPIC marked its 39<sup>th</sup> straight year of operating as a self-sustaining Agency, and since 2008, has generated \$2.6 billion in support of federal deficit reduction.

These 2016 accomplishments build on several years of effective investing to promote development to address major world challenges from poverty to insufficient electricity. As this leadership team closes its final year at OPIC, we wanted to take a moment to highlight some achievements.

With your support, since 2008:

- OPIC nearly doubled its total portfolio to \$21.5 billion. From Asia to Africa, the Middle East and Latin America, our growing portfolio encompasses projects that are building modern infrastructure, helping farmers produce more food, and expanding access to education, financial services and healthcare.
- OPIC has worked to advance economic development in many unstable parts of the world, often
  with the State Department and USAID, responding swiftly to multiple political and humanitarian
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- OPIC has helped hundreds of American small businesses engage in emerging markets. Each year, well over half the projects OPIC supports involve an American small business, and 2016 marked the tenth anniversary of our Expanding Horizons small business workshop series. To date, over 4,000 small businesses and entrepreneurs throughout the U.S. have been educated about the opportunities of investing in emerging markets and the tools available to support them through OPIC and its sister agencies, such as SBA and Commerce.
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On behalf of the entire team at the Overseas Private Investment Corporation, it has been a pleasure working with you these past several years. Your support has helped OPIC successfully carry out the important work of mobilizing private capital to advance sustainable economic development around the world while supporting U.S. foreign policy priorities and American business growth in emerging markets.

We leave OPIC gratified that there is a growing recognition that business has an essential role to play in the developing world, and that development finance institutions like OPIC are vital in supporting those businesses in many of the world's most challenging places. On behalf of the entire OPIC team, thank you for all you have done to support the Overseas Private Investment Corporation.

Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Sanford Bishop United States House of Representatives 2407 Rayburn House Office Building Washington, DC 20515

Dear Representative Bishop,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Sincerely

Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



## OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

May 15, 2017

The Honorable Earl Blumenauer United States House of Representatives 1111 Longworth House Office Building Washington, DC 20515

Dear Representative Blumenauer,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, recently hosted a small business workshop in Portland, Oregon. OPIC established this workshop series, called *Expanding Horizons*, in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

OPIC's Portland *Expanding Horizons* half-day seminar drew over 60 small businesses and entrepreneurs from 16 states. Supporting organizations for the event included The Portland Business Alliance, Oregon Entrepreneurs Network, World Affairs Council of Oregon, and Africa Chamber of Commerce of the Pacific Northwest. Attached please find the OPIC press release with more information on the event.

Since OPIC was established in 1971, it has equipped American businesses with the tools to manage the risks associated with foreign direct investment in developing countries, fostering economic development overseas, and advancing U.S. foreign policy and national security priorities. OPIC provides businesses with financing, political risk insurance, and advocacy, as well as support for private equity investment fund managers. In doing so, OPIC supports American business expansions that contribute to jobs and growth opportunities both at home and abroad. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support Oregon small businesses in the global economy.

Sincerely, Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation

Enclosure: As stated



# OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

May 15, 2017

The Honorable Suzanne Bonamici United States House of Representatives 439 Cannon House Office Building Washington, DC 20515

Dear Representative Bonamici,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, recently hosted a small business workshop in Portland, Oregon. OPIC established this workshop series, called *Expanding Horizons*, in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

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Acting Vice President Office of External Affairs Overseas Private Investment Corporation

Enclosure: As stated



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Brendan Boyle United States House of Representatives 1133 Longworth House Office Building Washington, DC 20515

Dear Representative Boyle,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Ken Calvert United States House of Representatives 2205 Rayburn House Office Building Washington, DC 20515

Dear Representative Calvert,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Sincerely

Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



#### OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Carolyn Maloney United States House of Representatives 2308 Rayburn House Office Building Washington, DC 20515

Dear Representative Maloney,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely,

Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable John Carter United States House of Representatives 2110 Rayburn House Office Building Washington, DC 20515

Dear Representative Carter,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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- Nearly 40 percent of OPIC commitments were in low-income countries and three-quarters involved a U.S. small business.
- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
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Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Matthew Cartwright United States House of Representatives 1034 Longworth House Office Building Washington, DC 20515

Dear Representative Cartwright,

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Elizabeth L. Littlefield President and CEO

Judith Pryor

Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Joaquin Castro United States House of Representatives 1221 Longworth House Office Building Washington, DC 20515

Dear Representative Castro,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Sincerely,

Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Steve Chabot United States House of Representatives 2371 Rayburn House Office Building Washington, DC 20515

Dear Representative Chabot,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Judith Pryor U Vice President, Office of External Affairs



## OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. WASHINGTON, D.C. 20527-0001

August 22, 2017

The Honorable Steve Chabot United States House of Representatives 2371 Rayburn House Office Building Washington, DC 20515

Dear Representative Chabot,

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OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

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We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely

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EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable David Cicilline United States House of Representatives 2244 Rayburn House Office Building Washington, DC 20515

Dear Representative Cicilline,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Sincerely,

Elizabeth L. Littlefield President and CEO

Thank you !!

Judith Pryor

Vice President, Office of External Affairs

Keep fighting the good fight! It was really fun traveling with you. Keep in touch!



#### OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Yvette Clarke United States House of Representatives 2058 Rayburn House Office Building Washington, DC 20515

Dear Representative Clarke,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

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We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, rere o Dr. Lawrence Spinelli

Dr. Lawrence Spinels Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Tom Cole United States House of Representatives 2467 Rayburn House Office Building Washington, DC 20515

Dear Representative Cole,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



## OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Chris Collins United States House of Representatives 1117 Longworth House Office Building Washington, DC 20515

Dear Representative Collins,

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Sincerely, 0 10 28 Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Gerald Connolly United States House of Representatives 2238 Rayburn House Office Building Washington, DC 20515

Dear Representative Connolly,

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Sincerely. Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs

Thank you for your support Congressman - you've been a true champion of oDICs mossion!



#### OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Joseph Crowley United States House of Representatives 1035 Longworth House Office Building Washington, DC 20515

Dear Representative Crowley,

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Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Henry Cuellar United States House of Representatives 2209 Rayburn House Office Building Washington, DC 20515

Dear Representative Cuellar,

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Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable John Culberson United States House of Representatives 2161 Rayburn House Office Building Washington, DC 20515

Dear Representative Culberson,

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Judith Pryor Vice President, Office of External Affairs



# OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Warren Davidson United States House of Representatives 1004 Longworth House Office Building Washington, DC 20515

Dear Representative Davidson,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely, ar

EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



#### OVERSEAS PRIVATE INVESTMENT CORPORATION 1100 New York Avenue, N.W. Washington, D.C. 20527-0001

1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-000

May 15, 2017

The Honorable Peter DeFazio United States House of Representatives 2134 Rayburn House Office Building Washington, DC 20515

Dear Representative DeFazio,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, recently hosted a small business workshop in Portland, Oregon. OPIC established this workshop series, called *Expanding Horizons*, in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

OPIC's Portland *Expanding Horizons* half-day seminar drew over 60 small businesses and entrepreneurs from 16 states. Supporting organizations for the event included The Portland Business Alliance, Oregon Entrepreneurs Network, World Affairs Council of Oregon, and Africa Chamber of Commerce of the Pacific Northwest. Attached please find the OPIC press release with more information on the event.

Since OPIC was established in 1971, it has equipped American businesses with the tools to manage the risks associated with foreign direct investment in developing countries, fostering economic development overseas, and advancing U.S. foreign policy and national security priorities. OPIC provides businesses with financing, political risk insurance, and advocacy, as well as support for private equity investment fund managers. In doing so, OPIC supports American business expansions that contribute to jobs and growth opportunities both at home and abroad. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support Oregon small businesses in the global economy.

Sincerely, Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Rosa DeLauro United States House of Representatives 2413 Rayburn House Office Building Washington, DC 20515

Dear Representative DeLauro,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

- Nearly 40 percent of OPIC commitments were in low-income countries and three-quarters involved a U.S. small business.
- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
- OPIC marked its 39<sup>th</sup> straight year of operating as a self-sustaining Agency, and since 2008, has generated \$2.6 billion in support of federal deficit reduction.

These 2016 accomplishments build on several years of effective investing to promote development to address major world challenges from poverty to insufficient electricity. As this leadership team closes its final year at OPIC, we wanted to take a moment to highlight some achievements.

With your support, since 2008:

- OPIC nearly doubled its total portfolio to \$21.5 billion. From Asia to Africa, the Middle East and Latin America, our growing portfolio encompasses projects that are building modern infrastructure, helping farmers produce more food, and expanding access to education, financial services and healthcare.
- OPIC has worked to advance economic development in many unstable parts of the world, often
  with the State Department and USAID, responding swiftly to multiple political and humanitarian
  crises. From Egypt shortly after the Arab Spring, to Afghanistan and Iraq, to West Africa in the
  wake of the Ebola crisis, to Myanmar following historic elections, OPIC and its business clients

are often the first investors either leaning in or returning to a country, supporting projects that will have an economic impact on the ground.

- OPIC has helped hundreds of American small businesses engage in emerging markets. Each year, well over half the projects OPIC supports involve an American small business, and 2016 marked the tenth anniversary of our Expanding Horizons small business workshop series. To date, over 4,000 small businesses and entrepreneurs throughout the U.S. have been educated about the opportunities of investing in emerging markets and the tools available to support them through OPIC and its sister agencies, such as SBA and Commerce.
- OPIC leadership has strengthened the internal operations of the agency, building new systems such as the risk management systems, streamlining and modernizing processes and policies, improving reporting and governance and developing new services, all with an eye to better serve our clients and build an effective work place. We are proud to share that last year, OPIC ranked Number One for Innovation in the Federal Government, and Number Two overall for *Best Places* to Work in a survey of federal employees.

On behalf of the entire team at the Overseas Private Investment Corporation, it has been a pleasure working with you these past several years. Your support has helped OPIC successfully carry out the important work of mobilizing private capital to advance sustainable economic development around the world while supporting U.S. foreign policy priorities and American business growth in emerging markets.

We leave OPIC gratified that there is a growing recognition that business has an essential role to play in the developing world, and that development finance institutions like OPIC are vital in supporting those businesses in many of the world's most challenging places. On behalf of the entire OPIC team, thank you for all you have done to support the Overseas Private Investment Corporation.

Sincerely.

Elizabeth L. Littlefield President and CEO

Judith Prvor

Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Charlie Dent United States House of Representatives 2082 Rayburn House Office Building Washington, DC 20515

Dear Representative Dent,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Sincerely,

Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Mario Diaz-Balart United States House of Representatives 440 Cannon House Office Building Washington, DC 20515

Dear Representative Diaz-Balart,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Sincerely,

Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



## OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Daniel Donovan Jr. United States House of Representatives 1541 Longworth House Office Building Washington, DC 20515

Dear Representative Donovan Jr.,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

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We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, MO Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Jeff Duncan United States House of Representatives 2229 Rayburn House Office Building Washington, DC 20515

Dear Representative Duncan,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

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These 2016 accomplishments build on several years of effective investing to promote development to address major world challenges from poverty to insufficient electricity. As this leadership team closes its final year at OPIC, we wanted to take a moment to highlight some achievements.

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1100 NEW YORK AVE., N. W. · WASHINGTON, D. C. 20527 · FAX (202) 408-5133 · (202) 336-8401

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On behalf of the entire team at the Overseas Private Investment Corporation, it has been a pleasure working with you these past several years. Your support has helped OPIC successfully carry out the important work of mobilizing private capital to advance sustainable economic development around the world while supporting U.S. foreign policy priorities and American business growth in emerging markets.

We leave OPIC gratified that there is a growing recognition that business has an essential role to play in the developing world, and that development finance institutions like OPIC are vital in supporting those businesses in many of the world's most challenging places. On behalf of the entire OPIC team, thank you for all you have done to support the Overseas Private Investment Corporation.

Sincerely,

Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Eliot Engel United States House of Representatives 2462 Rayburn House Office Building Washington, DC 20515

Dear Representative Engel,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Sincerety Elizabeth L. Littlefield

Elizabeth L. Littlefield President and CEO

Adith Jugor Judith Pryor

Vice President, Office of External Affairs

Thank you for being a true champion of OPIC!



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Eliot Engel United States House of Representatives 2462 Rayburn House Office Building Washington, DC 20515

Dear Representative Engel,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

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We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, c 0 Dr. Lawrence Spinelli

Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Adriano Espaillat United States House of Representatives 1630 Longworth House Office Building Washington, DC 20515

Dear Representative Espaillat,

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Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable John Faso United States House of Representatives 1616 Longworth House Office Building Washington, DC 20515

Dear Representative Faso,

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Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Chuck Fleischmann United States House of Representatives 2410 Rayburn House Office Building Washington, DC 20515

Dear Representative Fleischmann,

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Sincerely,

Elizabeth L. Littlefield President and CEO

nd Ha Sum

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Jeff Fortenberry United States House of Representatives 1514 Longworth House Office Building Washington, DC 20515

Dear Representative Fortenberry,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

fudith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Lois Frankel United States House of Representatives 1037 Longworth House Office Building Washington, DC 20515

Dear Representative Frankel,

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Sincerely,

Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Rodney Frelinghuysen United States House of Representatives 2306 Rayburn House Office Building Washington, DC 20515

Dear Representative Frelinghuysen,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Marcia Fudge United States House of Representatives 2344 Rayburn House Office Building Washington, DC 20515

Dear Representative Fudge,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

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We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely ad 11 1

EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Tulsi Gabbard United States House of Representatives 1433 Longworth House Office Building Washington, DC 20515

Dear Representative Gabbard,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

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Judith Pryor () Vice President, Office of External Affairs

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# OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Bob Gibbs United States House of Representatives 2446 Rayburn House Office Building Washington, DC 20515

Dear Representative Gibbs,

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Sincerely ular

EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Kay Granger United States House of Representatives 1026 Longworth House Office Building Washington, DC 20515

Dear Representative Granger,

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Sincerely Elizabeth L. Littlefield

President and CEO

And the Super Judith Pryor

Vice President, Office of External Affairs

Thank you for your support! I'm glad we visited an OFC project together in Rwanda as part of the Coons CODEL. It's been an honor and a raal pleasure. Justifle



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Tom Graves United States House of Representatives 2078 Rayburn House Office Building Washington, DC 20515

Dear Representative Graves,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Andy Harris United States House of Representatives 1533 Longworth House Office Building Washington, DC 20515

Dear Representative Harris,

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Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



1100 New York Avenue, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Brian Higgins United States House of Representatives 2459 Rayburn House Office Building Washington, DC 20515

Dear Representative Higgins,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

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We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, lung Dr. Lawrence Spinelli

Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Darrell Issa United States House of Representatives 2269 Rayburn House Office Building Washington, DC 20515

Dear Representative Issa,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Sincerely,

Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Hakeem Jeffries United States House of Representatives 1607 Longworth House Office Building Washington, DC 20515

Dear Representative Jeffries,

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The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

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Sincerely, nerco

Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Evan Jenkins United States House of Representatives 1609 Longworth House Office Building Washington, DC 20515

Dear Representative Jenkins,

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Sincerely,

Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Bill Johnson United States House of Representatives 1710 Longworth House Office Building Washington, DC 20515

Dear Representative Johnson,

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EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Jim Jordan United States House of Representatives 2056 Rayburn House Office Building Washington, DC 20515

Dear Representative Jordan,

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EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Dave Joyce United States House of Representatives 1124 Longworth House Office Building Washington, DC 20515

Dear Representative Joyce, / pronemman-

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Elizabeth L. Littlefield President and CEO

Judith Kupk

Judith Pryor Vice President, Office of External Affairs

à BGSU-Alum and native Clevelander, we met years ago Hrrongh on mutual friend Johnna. Sorry Trever made it up to visit - but I will! all the best -

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Marcy Kaptur United States House of Representatives 2186 Rayburn House Office Building Washington, DC 20515

Dear Representative Kaptur,

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Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs

#### OVERSEAS PRIVATE INVESTMENT CORPORATION 1100 New York Avenue, N.W. Washington, D.C. 20527-0001

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EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



#### OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable John Katko United States House of Representatives 1620 Longworth House Office Building Washington, DC 20515

Dear Representative Katko,

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Sincerely, Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Robin Kelly United States House of Representatives 1239 Longworth House Office Building Washington, DC 20515

Dear Representative Kelly,

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Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Derek Kilmer United States House of Representatives 1520 Longworth House Office Building Washington, DC 20515

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# OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Peter King United States House of Representatives 339 Cannon House Office Building Washington, DC 20515

Dear Representative King,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, 50 S 0 A

Dr. Lawrence Spinelli V Acting Vice President Office of External Affairs Overseas Private Investment Corporation



# OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Robert Latta United States House of Representatives 2448 Rayburn House Office Building Washington, DC 20515

Dear Representative Latta,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

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We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely, ut

EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Barbara Lee United States House of Representatives 2267 Rayburn House Office Building Washington, DC 20515

Dear Representative Lee,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

- Nearly 40 percent of OPIC commitments were in low-income countries and three-quarters involved a U.S. small business.
- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
- OPIC marked its 39<sup>th</sup> straight year of operating as a self-sustaining Agency, and since 2008, has generated \$2.6 billion in support of federal deficit reduction.

These 2016 accomplishments build on several years of effective investing to promote development to address major world challenges from poverty to insufficient electricity. As this leadership team closes its final year at OPIC, we wanted to take a moment to highlight some achievements.

With your support, since 2008:

- OPIC nearly doubled its total portfolio to \$21.5 billion. From Asia to Africa, the Middle East and Latin America, our growing portfolio encompasses projects that are building modern infrastructure, helping farmers produce more food, and expanding access to education, financial services and healthcare.
- OPIC has worked to advance economic development in many unstable parts of the world, often
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We leave OPIC gratified that there is a growing recognition that business has an essential role to play in the developing world, and that development finance institutions like OPIC are vital in supporting those businesses in many of the world's most challenging places. On behalf of the entire OPIC team, thank you for all you have done to support the Overseas Private Investment Corporation.

Sincerely

Elizabeth L. Littlefield President and CEO

ud the Hyre Judith Pryor

Vice President, Office of External Affairs

Thank you For your Support!

OFFICE OF THE PRESIDENT



January 17, 2017

The Honorable Nita Lowey United States House of Representatives 2365 Rayburn House Office Building Washington, DC 20515

Dear Representative Lowey,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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President and CEO

Judith Pryor U Vice President, Office of External Affairs



#### OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

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Sincerely, 8 C Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Tom Marino United States House of Representatives 2242 Rayburn House Office Building Washington, DC 20515

Dear Representative Marino,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

/Judith Pryor () Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Michael McCaul United States House of Representatives 2001 Rayburn House Office Building Washington, DC 20515

Dear Representative McCaul,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

Judith Pryor () Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Betty McCollum United States House of Representatives 2256 Rayburn House Office Building Washington, DC 20515

Dear Representative McCollum,

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Sincerely

Elizabeth L. Littlefield President and CEO

Inditter high Judith Pryor

Vice President, Office of External Affairs

Thank you for your. guidance and fuendship! See yo soon!



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Mark Meadows United States House of Representatives 1024 Longworth House Office Building Washington, DC 20515

Dear Representative Meadows,

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habit Elizabeth L. Littlefield President and CEO

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Judith Pryor U Vice President, Office of External Affairs

Thank you for your support and for being part & the Inaugural OPIC Impact Awards. Your kindness and consideration, Juidance and friendship are being much appreciated.



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Gregory Meeks United States House of Representatives 2234 Rayburn House Office Building Washington, DC 20515

Dear Representative Meeks,

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Elizabeth L. Littlefield President and CEO

bidth Pupp

Judith Pryor Vice President, Office of External Affairs

Thank you for being a true champion of ODIC's mission.



#### OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

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We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the <u>global</u> economy.

Sincerely, Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



# OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Grace Meng United States House of Representatives 1317 Longworth House Office Building Washington, DC 20515

Dear Representative Meng,

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Sincerely, Q Dr. Lawrence Spinelli

Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable John Moolenaar United States House of Representatives 117 Cannon House Office Building Washington, DC 20515

Dear Representative Moolenaar,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

- Nearly 40 percent of OPIC commitments were in low-income countries and three-quarters involved a U.S. small business.
- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
- OPIC marked its 39<sup>th</sup> straight year of operating as a self-sustaining Agency, and since 2008, has generated \$2.6 billion in support of federal deficit reduction.

These 2016 accomplishments build on several years of effective investing to promote development to address major world challenges from poverty to insufficient electricity. As this leadership team closes its final year at OPIC, we wanted to take a moment to highlight some achievements.

With your support, since 2008:

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Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs



## OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Jerrold Nadler United States House of Representatives 2109 Rayburn House Office Building Washington, DC 20515

Dear Representative Nadler,

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Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Dan Newhouse United States House of Representatives 1318 Longworth House Office Building Washington, DC 20515

Dear Representative Newhouse,

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Sincerely

Elizabeth L. Littlefield President and CEO

Júdith Pryor *U* Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Steven Palazzo United States House of Representatives 2349 Rayburn House Office Building Washington, DC 20515

Dear Representative Palazzo,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Chellie Pingree United States House of Representatives 2162 Rayburn House Office Building Washington, DC 20515

Dear Representative Pingree,

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Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Ted Poe United States House of Representatives 2132 Rayburn House Office Building, Washington, DC 20515

Dear Representative Poe,

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1100 NEW YORK AVE., N. W. · WASHINGTON, D. C. 20527 · FAX (202) 408-5133 · (202) 336-8401

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Blizabeth L. Littlefield

President and CEO

Judith Pryor () Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable David Price United States House of Representatives 2108 Rayburn House Office Building Washington, DC 20515

Dear Representative Price,

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Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Mike Quigley United States House of Representatives 2458 Rayburn House Office Building Washington, DC 20515

Dear Representative Quigley,

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Elizabeth L. Littlefield President and CEO

udith Pryor

Vice President, Office of External Affairs



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Tom Reed II United States House of Representatives 2437 Rayburn House Office Building Washington, DC 20515

Dear Representative Reed II,

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Sincerely, Dr. Lawrence Spinell

Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable James Renacci United States House of Representatives 328 Cannon House Office Building Washington, DC 20515

Dear Representative Renacci,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely, Sul af

EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Kathleen Rice United States House of Representatives 1508 Longworth House Office Building Washington, DC 20515

Dear Representative Rice,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

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We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, 10100 Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Martha Roby United States House of Representatives 442 Cannon House Office Building Washington, DC 20515

Dear Representative Roby,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

- Nearly 40 percent of OPIC commitments were in low-income countries and three-quarters involved a U.S. small business.
- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
- OPIC marked its 39<sup>th</sup> straight year of operating as a self-sustaining Agency, and since 2008, has generated \$2.6 billion in support of federal deficit reduction.

These 2016 accomplishments build on several years of effective investing to promote development to address major world challenges from poverty to insufficient electricity. As this leadership team closes its final year at OPIC, we wanted to take a moment to highlight some achievements.

With your support, since 2008:

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On behalf of the entire team at the Overseas Private Investment Corporation, it has been a pleasure working with you these past several years. Your support has helped OPIC successfully carry out the important work of mobilizing private capital to advance sustainable economic development around the world while supporting U.S. foreign policy priorities and American business growth in emerging markets.

We leave OPIC gratified that there is a growing recognition that business has an essential role to play in the developing world, and that development finance institutions like OPIC are vital in supporting those businesses in many of the world's most challenging places. On behalf of the entire OPIC team, thank you for all you have done to support the Overseas Private Investment Corporation.

Elizabeth L. Littlefield President and CEO

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Dana Rohrabacher United States House of Representatives 2300 Rayburn House Office Building Washington, DC 20515

Dear Representative Rohrabacher,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Tom Rooney United States House of Representatives 2160 Rayburn House Office Building Washington, DC 20515

Dear Representative Rooney,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Ileana Ros-Lehtinen United States House of Representatives 2206 Rayburn House Office Building Washington, DC 20515

Dear Representative Ros-Lehtinen,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Little i de

Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Edward Royce United States House of Representatives 2310 Rayburn House Office Building Washington, DC 20515

Dear Representative Royce, have made

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Elizabeth L. Littlefield President and CEO

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Judith Pryor U Vice President, Office of External Affairs

Thank you for all you do!



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable C.A. Dutch Ruppersberger United States House of Representatives 2416 Rayburn House Office Building Washington, DC 20515

Dear Representative Ruppersberger,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

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Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Tim Ryan United States House of Representatives 1126 Longworth House Office Building Washington, DC 20515

Dear Representative Ryan,

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Sincerely,

Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs (fellow BGSU graduate!)

Dear Congressmen-I'm sorry I've not been up to see you. ODIC's a up

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Tim Ryan United States House of Representatives 1126 Longworth House Office Building Washington, DC 20515

Dear Representative Ryan,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

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We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely, U

EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

May 15, 2017

The Honorable Kurt Schrader United States House of Representatives 2431 Rayburn House Office Building Washington, DC 20515

Dear Representative Schrader,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, recently hosted a small business workshop in Portland, Oregon. OPIC established this workshop series, called *Expanding Horizons*, in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

OPIC's Portland *Expanding Horizons* half-day seminar drew over 60 small businesses and entrepreneurs from 16 states. Supporting organizations for the event included The Portland Business Alliance, Oregon Entrepreneurs Network, World Affairs Council of Oregon, and Africa Chamber of Commerce of the Pacific Northwest. Attached please find the OPIC press release with more information on the event.

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We look forward to working with your office as we continue our ongoing commitment to support Oregon small businesses in the global economy.

Sincerely,

Dr. Lawrence Spinelti Acting Vice President Office of External Affairs Overseas Private Investment Corporation



1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Sean Maloney United States House of Representatives 1027 Longworth House Office Building Washington, DC 20515

Dear Representative Maloney,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, rence Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Jose Serrano United States House of Representatives 2354 Rayburn House Office Building Washington, DC 20515

Dear Representative Serrano,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

- Nearly 40 percent of OPIC commitments were in low-income countries and three-quarters involved a U.S. small business.
- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
- OPIC marked its 39<sup>th</sup> straight year of operating as a self-sustaining Agency, and since 2008, has generated \$2.6 billion in support of federal deficit reduction.

These 2016 accomplishments build on several years of effective investing to promote development to address major world challenges from poverty to insufficient electricity. As this leadership team closes its final year at OPIC, we wanted to take a moment to highlight some achievements.

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- OPIC leadership has strengthened the internal operations of the agency, building new systems such as the risk management systems, streamlining and modernizing processes and policies, improving reporting and governance and developing new services, all with an eye to better serve our clients and build an effective work place. We are proud to share that last year, OPIC ranked Number One for Innovation in the Federal Government, and Number Two overall for *Best Places to Work* in a survey of federal employees.

On behalf of the entire team at the Overseas Private Investment Corporation, it has been a pleasure working with you these past several years. Your support has helped OPIC successfully carry out the important work of mobilizing private capital to advance sustainable economic development around the world while supporting U.S. foreign policy priorities and American business growth in emerging markets.

We leave OPIC gratified that there is a growing recognition that business has an essential role to play in the developing world, and that development finance institutions like OPIC are vital in supporting those businesses in many of the world's most challenging places. On behalf of the entire OPIC team, thank you for all you have done to support the Overseas Private Investment Corporation.

Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

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Sincerely, rence Dr. Lawrence Spinelli

Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Brad Sherman United States House of Representatives 2181 Rayburn House Office Building Washington, DC 20515

Dear Representative Sherman,

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Sincerely.

Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs

Thank you for your ! Support Congressmen !



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Mike Simpson United States House of Representatives 2084 Rayburn House Office Building Washington, DC 20515

Dear Representative Simpson,

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Elizabeth L. Littlefield President and CEO

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Judith Pryor U Vice President, Office of External Affairs



1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Louise Slaughter United States House of Representatives 2469 Rayburn House Office Building Washington, DC 20515

Dear Representative Slaughter,

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Sincerely, OM LLT Dr. Lawrence Spinell

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Christopher Smith United States House of Representatives 2373 Rayburn House Office Building Washington, DC 20515

Dear Representative Smith,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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1100 NEW YORK AVE., N. W. . WASHINGTON, D. C. 20527 . FAX (202) 408-5133 . (202) 336-8401

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On behalf of the entire team at the Overseas Private Investment Corporation, it has been a pleasure working with you these past several years. Your support has helped OPIC successfully carry out the important work of mobilizing private capital to advance sustainable economic development around the world while supporting U.S. foreign policy priorities and American business growth in emerging markets.

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Sincerely,

Cl-jabeth L. Littlefield

President and CEO

Judith Prvor Vice President, Office of External Affairs



1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Elise Stefanik United States House of Representatives 318 Cannon House Office Building Washington, DC 20515

Dear Representative Stefanik,

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Sincerely, enco 51

Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Chris Stewart United States House of Representatives 323 Cannon House Office Building Washington, DC 20515

Dear Representative Stewart,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Steve Stivers United States House of Representatives 1022 Longworth House Office Building Washington, DC 20515

Dear Representative Stivers,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

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All a

EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Thomas Suozzi United States House of Representatives 226 Cannon House Office Building Washington, DC 20515

Dear Representative Suozzi,

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Acting Vice President V Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Scott Taylor United States House of Representatives 412 Cannon House Office Building Washington, DC 20515

Dear Representative Taylor,

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We leave OPIC gratified that there is a growing recognition that business has an essential role to play in the developing world, and that development finance institutions like OPIC are vital in supporting those businesses in many of the world's most challenging places. On behalf of the entire OPIC team, thank you for all you have done to support the Overseas Private Investment Corporation.

Sincerely

Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Claudia Tenney United States House of Representatives 512 Cannon House Office Building Washington, DC 20515

Dear Representative Tenney,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, C Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation

1100 New York Avenue, N.W. WASHINGTON, D.C. 20527-0001

August 22, 2017

The Honorable Patrick Tiberi United States House of Representatives 1203 Longworth House Office Building Washington, DC 20515

Dear Representative Tiberi,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

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We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely, ular

EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Paul Tonko United States House of Representatives 2463 Rayburn House Office Building Washington, DC 20515

Dear Representative Tonko,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

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Sincerely, erte Dr. Lawrence Spinelli

Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Michael Turner United States House of Representatives 2368 Rayburn House Office Building Washington, DC 20515

Dear Representative Turner,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

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Sincerely, a .1

EDWARDA. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable David Valadao United States House of Representatives 1728 Longworth House Office Building Washington, DC 20515

Dear Representative Valadao,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

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- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
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Sincerely

Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Nydia Velazquez United States House of Representatives 2302 Rayburn House Office Building Washington, DC 20515

Dear Representative Velazquez,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

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We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, enel Dr. Lawrence Spinelli

Dr. Lawrence Spinelli Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Pete Visclosky United States House of Representatives 2328 Rayburn House Office Building Washington, DC 20515

Dear Representative Visclosky,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

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- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
- OPIC marked its 39<sup>th</sup> straight year of operating as a self-sustaining Agency, and since 2008, has generated \$2.6 billion in support of federal deficit reduction.

These 2016 accomplishments build on several years of effective investing to promote development to address major world challenges from poverty to insufficient electricity. As this leadership team closes its final year at OPIC, we wanted to take a moment to highlight some achievements.

With your support, since 2008:

- OPIC nearly doubled its total portfolio to \$21.5 billion. From Asia to Africa, the Middle East and Latin America, our growing portfolio encompasses projects that are building modern infrastructure, helping farmers produce more food, and expanding access to education, financial services and healthcare.
- OPIC has worked to advance economic development in many unstable parts of the world, often
  with the State Department and USAID, responding swiftly to multiple political and humanitarian
  crises. From Egypt shortly after the Arab Spring, to Afghanistan and Iraq, to West Africa in the
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are often the first investors either leaning in or returning to a country, supporting projects that will have an economic impact on the ground.

- OPIC has helped hundreds of American small businesses engage in emerging markets. Each year, well over half the projects OPIC supports involve an American small business, and 2016 marked the tenth anniversary of our Expanding Horizons small business workshop series. To date, over 4,000 small businesses and entrepreneurs throughout the U.S. have been educated about the opportunities of investing in emerging markets and the tools available to support them through OPIC and its sister agencies, such as SBA and Commerce.
- OPIC leadership has strengthened the internal operations of the agency, building new systems such as the risk management systems, streamlining and modernizing processes and policies, improving reporting and governance and developing new services, all with an eye to better serve our clients and build an effective work place. We are proud to share that last year, OPIC ranked Number One for Innovation in the Federal Government, and Number Two overall for *Best Places to Work* in a survey of federal employees.

On behalf of the entire team at the Overseas Private Investment Corporation, it has been a pleasure working with you these past several years. Your support has helped OPIC successfully carry out the important work of mobilizing private capital to advance sustainable economic development around the world while supporting U.S. foreign policy priorities and American business growth in emerging markets.

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Sincerely,

Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

May 15, 2017

The Honorable Greg Walden United States House of Representatives 2185 Rayburn House Office Building Washington, DC 20515

Dear Representative Walden,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, recently hosted a small business workshop in Portland, Oregon. OPIC established this workshop series, called *Expanding Horizons*, in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

OPIC's Portland *Expanding Horizons* half-day seminar drew over 60 small businesses and entrepreneurs from 16 states. Supporting organizations for the event included The Portland Business Alliance, Oregon Entrepreneurs Network, World Affairs Council of Oregon, and Africa Chamber of Commerce of the Pacific Northwest. Attached please find the OPIC press release with more information on the event.

Since OPIC was established in 1971, it has equipped American businesses with the tools to manage the risks associated with foreign direct investment in developing countries, fostering economic development overseas, and advancing U.S. foreign policy and national security priorities. OPIC provides businesses with financing, political risk insurance, and advocacy, as well as support for private equity investment fund managers. In doing so, OPIC supports American business expansions that contribute to jobs and growth opportunities both at home and abroad. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support Oregon small businesses in the global economy.

Sincerely, Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Debbie Wasserman Schultz United States House of Representatives 1114 Longworth House Office Building Washington, DC 20515

Dear Representative Wasserman Schultz,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

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Sincerely,

Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs



1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Brad Wenstrup United States House of Representatives 2419 Rayburn House Office Building Washington, DC 20515

Dear Representative Wenstrup,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

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We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely,

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EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Joe Wilson United States House of Representatives 1436 Longworth House Office Building Washington, DC 20515

Dear Representative Wilson,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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1100 NEW YORK AVE., N. W. . WASHINGTON, D. C. 20527 . FAX (202) 408-5133 . (202) 336-8401

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Sincerely,

Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Steve Womack United States House of Representatives 2412 Rayburn House Office Building Washington, DC 20515

Dear Representative Womack,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Sincerely

Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Kevin Yoder United States House of Representatives 2433 Rayburn House Office Building Washington, DC 20515

Dear Representative Yoder,

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In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

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Sincerely,

Elizabeth L. Littlefield President and CEO

Judith Pryor *O* Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Ted Yoho United States House of Representatives 511 Cannon House Office Building Washington, DC 20515

Dear Representative Yoho,

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Sincerely

Elizabeth/L. Littlefield President and CEO

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Judith Pryor //Vice President, Office of External Affairs

Thank you for your Friendship, guidance, and advice over the years. You're a true professional years been a real pleasure.



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable David Edmund Young United States House of Representatives 240 Cannon House Office Building Washington, DC 20515

Dear Representative Young,

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Elizabeth L. Littlefield

Elizabeth L. Littlefield President and CEO

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1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Lee Zeldin United States House of Representatives 1517 Longworth House Office Building Washington, DC 20515

Dear Representative Zeldin,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, reo Dr. Lawrence Spinelli Acting Vice President

Acting Vice President Office of External Affairs Overseas Private Investment Corporation



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Lucille Roybal-Allard United States House of Representatives 2083 Rayburn House Office Building Washington, DC 20515

Dear Representative Roybal-Allard,

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Sincerely

Elizabeth L. Littlefield President and CEO

Judith Prvor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Lamar Alexander United States Senate 455 Dirksen Senate Office Building Washington, DC 20510

Dear Senator Alexander,

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Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Tammy Baldwin United States Senate 717 Hart Senate Office Building Washington, DC 20510

Dear Senator Baldwin,

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Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable John Barrasso United States Senate 307 Dirksen Senate Office Building Washington, DC 20510

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Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Roy Blunt United States Senate 260 Russell Senate Office Building Washington, DC 20510

Dear Senator Blunt,

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Elizabeth L. Littlefield President and CEO

/Judith Pryor (/ Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Cory Booker United States Senate 359 Dirksen Senate Office Building Washington, DC 20510

Dear Senator Booker,

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Elizabeth L. Littlefield

President and CEO

Judith Prvor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable John Boozman United States Senate 141 Hart Senate Office Building Washington, DC 20510

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Elizabeth L. Littlefield President and CEO

Judith Pryor

Vice President, Office of External Affairs

Thank you

OVERSEAS PRIVATE INVESTMENT CORPORATION 1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Sherrod Brown United States Senate 713 Hart Senate Office Building Washington, DC 20510

Dear Senator Brown,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely

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EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS

Enclosure: As stated



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Ben Cardin United States Senate 509 Hart Senate Office Building Washington, DC 20510

Dear Senator Cardin,

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Thad Cochran United States Senate 113 Dirksen Senate Office Building Washington, DC 20510

Dear Senator Cochran,

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Sincerely,

Elizabeth L. Littlefield

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Vice President, Office of External Affairs

Thank you for your support of ODC's mission these past years and in fiture.

On a personal note - thank you for your friendship and kindness to the entire Arkansas Pryor Clan thronghout the years. My very best to you sir! Fondly! with gratitude, Judith Pryor



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Susan Collins United States Senate 413 Dirksen Senate Office Building Washington, DC 20510

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Chris Coons United States Senate 127A Russell Senate Office Building Washington, DC 20510

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Vice President, Office of External Affairs

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Bob Corker United States Senate 425 Dirksen Senate Office Building Washington, DC 20510

Dear Senator Corker,

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Jour team have been true professionals and a pleasure to work with!



OFFICE OF THE PRESIDENT

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Dick Durbin United States Senate 711 Hart Senate Office Building Washington, DC 20510

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Sincerely.

Elizabeth L. Littlefield President and SEO

udith Supre Judith Pryor

Vice President, Office of External Affairs

Thank you for your support over the years - it's been an honor and a privaledge



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Dianne Feinstein United States Senate 331 Hart Senate Office Building Washington, DC 20510

Dear Senator Feinstein,

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In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

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- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
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Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Jeff Flake United States Senate 413 Russell Senate Office Building Washington, DC 20510

Dear Senator Flake,

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Sincerely. Elizabeth L. Littlefield

Elizabeth D. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Cory Gardner United States Senate 354 Russell Senate Office Building Washington, DC 20510

Dear Senator Gardner,

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#### OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-0001

June 23, 2017

The Honorable Kirsten Gillibrand United States Senate 478 Russell Senate Office Building Washington, DC 20510

Dear Senator Gillibrand,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, UTC Dr. Lawrence Spinelli Acting Vice President

Acting Vice President Office of External Affairs Overseas Private Investment Corporation

Enclosure: As stated



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Lindsey Graham United States Senate 290 Russell Senate Office Building Washington, DC 20510

Dear Senator Graham,

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Sincerely Elizabeth L. Littlefield

President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable John Hoeven United States Senate 338 Russell Senate Office Building Washington, DC 20510

Dear Senator Hoeven,

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OFFICE OF THE PRESIDENT

January 17, 2017

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Sincerely,

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Judith Pryor Vice President, Office of External Affairs

With heartfelt thanks for your support of OPIC and sustainable economic development over the years. (and your continued support and Friendship of the entire Arlcanous Pryor clan!) We are a better agency because of your leadership. linator -



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Ron Johnson United States Senate 328 Hart Senate Office Building Washington, DC 20510

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Tim Kaine United States Senate 231 Russell Senate Office Building Washington, DC 20510

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Sincerely

Elizabeth L. Littlefield President and CEO

ndith Sugar Judith Pryor

Vice President, Office of External Affairs

Thank you for your continued support of OPIC's mission. It's been a pleasure to work with your team this past year and we are grateful for your support!



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable John Kennedy United States Senate B-11 Russell Senate Office Building Washington, DC 20510

Dear Senator Kennedy,

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Sincerely,

Elizabeth Littlefield President and CEO

Judith Pryor

Judith Pryor () Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable James Lankford United States Senate 316 Hart Senate Office Building Washington, DC 20510

Dear Senator Lankford,

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Elizabeth L. Littlefield President and CEO

Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Patrick Leahy United States Senate 437 Russell Senate Office Building Washington, DC 20510

Dear Senator Leahy,

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President and CEO

Judith Pryor

Vice President, Office of External Affairs

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Joe Manchin United States Senate 306 Hart Senate Office Building Washington, DC 20510

Dear Senator Manchin,

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Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Edward Markey United States Senate 255 Dirksen Senate Office Building Washington, DC 20510

Dear Senator Markey,

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Elizabeth L. Littlefield President and CEO

ndith Pupp Judith Pryor

Vice President, Office of External Affairs

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Mitch McConnell United States Senate 317 Russell Senate Office Building Washington, DC 20510

Dear Senator McConnell,

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Elizabeth L. Littlefield President and CEO

Judith Pryor () Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Bob Menendez United States Senate 528 Hart Senate Office Building Washington, DC 20510

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# OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

May 15, 2017

The Honorable Jeff Merkley United States Senate 313 Hart Senate Office Building Washington, DC 20510

Dear Senator Merkley,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, recently hosted a small business workshop in Portland, Oregon. OPIC established this workshop series, called *Expanding Horizons*, in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

OPIC's Portland *Expanding Horizons* half-day seminar drew over 60 small businesses and entrepreneurs from 16 states. Supporting organizations for the event included The Portland Business Alliance, Oregon Entrepreneurs Network, World Affairs Council of Oregon, and Africa Chamber of Commerce of the Pacific Northwest. Attached please find the OPIC press release with more information on the event.

Since OPIC was established in 1971, it has equipped American businesses with the tools to manage the risks associated with foreign direct investment in developing countries, fostering economic development overseas, and advancing U.S. foreign policy and national security priorities. OPIC provides businesses with financing, political risk insurance, and advocacy, as well as support for private equity investment fund managers. In doing so, OPIC supports American business expansions that contribute to jobs and growth opportunities both at home and abroad. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support Oregon small businesses in the global economy.

Sincerely, Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation

Enclosure: As stated



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Jeff Merkley United States Senate 313 Hart Senate Office Building Washington, DC 20510

Dear Senator Merkley,

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Elizabeth L. Littlefield President and CEO

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fudith Pryor U Vice President, Office of External Affairs

Thank you for your support B OPIC's mission and taking time to understand what we do. I am grateful you were able to see our work in action, firsthand. action, Firsthand (Gigawall Global in Rwanka-which is always more fun than Bood poisoning in Ethnopia!). All the best Senator, Judith



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Shelley Moore Capito United States Senate 172 Russell Senate Office Building Washington, DC 20510

Dear Senator Moore Capito,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Jerry Moran United States Senate 521 Dirksen Senate Office Building Washington, DC 20510

Dear Senator Moran,

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Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Lisa Murkowski United States Senate 709 Hart Senate Office Building Washington, DC 20510

Dear Senator Murkowski,

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Elizabeth L. Littlefield President and CEO

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OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Chris Murphy United States Senate 136 Hart Senate Office Building Washington, DC 20510

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Sincerely,

Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Patty Murray United States Senate 154 Russell Senate Office Building Washington, DC 20510

Dear Senator Murray,

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Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Rand Paul United States Senate 167 Russell Senate Office Building Washington, DC 20510

Dear Senator Paul,

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President and CEO

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Judith Prvor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Rob Portman United States Senate 448 Russell Senate Office Building Washington, DC 20510

Dear Senator Portman,

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Sincerely

Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs

OVERSEAS PRIVATE INVESTMENT CORPORATION 1100 New York Avenue, N.W. Washington, D.C. 20527-0001

August 22, 2017

The Honorable Robert Portman United States Senate 448 Russell Senate Office Building Washington, DC 20510

Dear Senator Portman,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in Cincinnati, Ohio. OPIC established this workshop series in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating about 5,000 U.S. small businesses.

OPIC's Cincinnati *Expanding Horizons* half-day seminar drew 60 small businesses and entrepreneurs from 12 states. Supporting organizations for the event included the Cincinnati Minority Business Assistance Center and the Greater Cincinnati and Northern Kentucky African American Chamber of Commerce. Attached please find the OPIC press release with more information on the event.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support Ohio small businesses in the global economy.

Sincerely, elu a

EDWARD A. BURRIER VICE PRESIDENT OFFICE OF EXTERNAL AFFAIRS

Enclosure: As stated



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Jack Reed United States Senate 728 Hart Senate Office Building Washington, DC 20510

Dear Senator Reed,

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Elizabeth L. Littlefield President and CEO

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Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable James Risch United States Senate 483 Russell Senate Office Building Washington, DC 20510

Dear Senator Risch,

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Elizabeth L. Littlefield

) Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Marco Rubio United States Senate 284 Russell Senate Office Building Washington, DC 20510

Dear Senator Rubio,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

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Cezabeth L. Littlegi ell

President and CEO

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Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Brian Schatz United States Senate 722 Hart Senate Office Building Washington, DC 20510

Dear Senator Schatz,

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Judith Pryor Vice President, Office of External Affairs



#### OVERSEAS PRIVATE INVESTMENT CORPORATION

1100 New York Avenue, N.W. Washington, D.C. 20527-0001

June 23, 2017

The Honorable Charles Schumer United States Senate 322 Hart Senate Office Building Washington, DC 20510

Dear Senator Schumer,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, hosted our *Expanding Horizons* small business workshop last week in New York, which drew more than 180 attendees. This workshop series was established in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

The President and CEO of WorldBusiness Capital, Inc., Brett N. Silvers, delivered the keynote address on the importance of doing business in emerging markets. Other guest speakers included representatives from the U.S. Trade and Development Agency, the U.S. Small Business Administration, the Millennium Challenge Corporation, the Export-Import Bank of the U.S., and the U.S. Department of Commerce. Attached please find the OPIC press release with more information on the workshop.

Since OPIC was established in 1971, it has helped American businesses manage the risks associated with foreign direct investment in developing countries -- investments that foster economic development overseas, as well as jobs and economic growth at home, while advancing U.S. foreign policy and national security priorities. OPIC offers financing, political risk insurance, and advocacy, in addition to backing for private equity investment fund managers. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support New York small businesses in the global economy.

Sincerely, 0 when Ø Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation

Enclosure: As stated



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Jeanne Shaheen United States Senate 506 Hart Senate Office Building Washington, DC 20510

Dear Senator Shaheen, Jenator Shaheen

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ndoth hype Judith Pryor

Vice President, Office of External Affairs

Thank you for all of your support these past 6'z years! We are a better agency because of you. Fondly Judita Ryon



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Richard Shelby United States Senate 304 Russell Senate Office Building Washington, DC 20510

Dear Senator Shelby,

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Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Jon Tester United States Senate 311 Hart Senate Office Building Washington, DC 20510

Dear Senator Tester,

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Judith Pryor Vice President, Office of External Affairs



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Tom Udall United States Senate 531 Hart Senate Office Building Washington, DC 20510

Dear Senator Udall, Senator Udall,

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Judith Pryor Vice President, Office of External Affairs

Thank you for your Support Senator. You've bein a true champion of OPIC. With gratitude. Quarth



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Chris Van Hollen United States Senate B-40C Dirksen Senate Office Building Washington, DC 20510

Dear Senator Van Hollen,

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#### OVERSEAS PRIVATE INVESTMENT CORPORATION 1100 New York Avenue, N.W. Washington, D.C. 20527-0001

1100 NEW YORK AVENUE, N.W. WASHINGTON, D.C. 20527-000

May 15, 2017

The Honorable Ron Wyden United States Senate 221 Dirksen Senate Office Building Washington, DC 20510

Dear Senator Wyden,

The Overseas Private Investment Corporation (OPIC), the primary U.S. Government agency supporting U.S. private sector investments in the developing world, recently hosted a small business workshop in Portland, Oregon. OPIC established this workshop series, called *Expanding Horizons*, in 2006 to provide American small businesses and entrepreneurs with information on U.S. Government programs that can support their expansion into developing markets. To date, OPIC has held over 40 *Expanding Horizons* workshops across the nation, educating more than 4,500 U.S. small businesses.

OPIC's Portland *Expanding Horizons* half-day seminar drew over 60 small businesses and entrepreneurs from 16 states. Supporting organizations for the event included The Portland Business Alliance, Oregon Entrepreneurs Network, World Affairs Council of Oregon, and Africa Chamber of Commerce of the Pacific Northwest. Attached please find the OPIC press release with more information on the event.

Since OPIC was established in 1971, it has equipped American businesses with the tools to manage the risks associated with foreign direct investment in developing countries, fostering economic development overseas, and advancing U.S. foreign policy and national security priorities. OPIC provides businesses with financing, political risk insurance, and advocacy, as well as support for private equity investment fund managers. In doing so, OPIC supports American business expansions that contribute to jobs and growth opportunities both at home and abroad. OPIC operates on a self-sustaining basis at no net cost to American taxpayers. Its revenues back to the U.S. Treasury have helped reduce the federal budget deficit for 39 consecutive years, including more than \$3.7 billion in deficit reduction over the past decade.

We look forward to working with your office as we continue our ongoing commitment to support Oregon small businesses in the global economy.

Sincerely, Dr. Lawrence Spinelli

Acting Vice President Office of External Affairs Overseas Private Investment Corporation

Enclosure: As stated



OFFICE OF THE PRESIDENT

January 17, 2017

The Honorable Todd Christopher Young United States Senate B-33 Russell Senate Office Building Washington, DC 20510

Dear Senator Young,

The Overseas Private Investment Corporation (OPIC) enjoyed another banner year, underscoring the value of the Agency's development finance model for lifting people out of poverty, helping developing countries engage in the global economy and helping American businesses participate in fast growing emerging economies around the world. As the U.S. Government's Development Finance Institution, OPIC continued to mobilize private capital to help address critical development challenges in support of U.S. foreign policy and national security priorities.

In FY2016, OPIC committed nearly \$3.7 billion to support sustainable economic development in emerging economies. Some notable takeaways:

- Nearly 40 percent of OPIC commitments were in low-income countries and three-quarters involved a U.S. small business.
- Thirty-four percent of OPIC's portfolio is in or near regions affected by conflict, where our investments serve as a stabilizing force by creating jobs and opportunity.
- OPIC marked its 39<sup>th</sup> straight year of operating as a self-sustaining Agency, and since 2008, has generated \$2.6 billion in support of federal deficit reduction.

These 2016 accomplishments build on several years of effective investing to promote development to address major world challenges from poverty to insufficient electricity. As this leadership team closes its final year at OPIC, we wanted to take a moment to highlight some achievements.

With your support, since 2008:

- OPIC nearly doubled its total portfolio to \$21.5 billion. From Asia to Africa, the Middle East and Latin America, our growing portfolio encompasses projects that are building modern infrastructure, helping farmers produce more food, and expanding access to education, financial services and healthcare.
- OPIC has worked to advance economic development in many unstable parts of the world, often
  with the State Department and USAID, responding swiftly to multiple political and humanitarian
  crises. From Egypt shortly after the Arab Spring, to Afghanistan and Iraq, to West Africa in the
  wake of the Ebola crisis, to Myanmar following historic elections, OPIC and its business clients

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are often the first investors either leaning in or returning to a country, supporting projects that will have an economic impact on the ground.

- OPIC has helped hundreds of American small businesses engage in emerging markets. Each year, well over half the projects OPIC supports involve an American small business, and 2016 marked the tenth anniversary of our Expanding Horizons small business workshop series. To date, over 4,000 small businesses and entrepreneurs throughout the U.S. have been educated about the opportunities of investing in emerging markets and the tools available to support them through OPIC and its sister agencies, such as SBA and Commerce.
- OPIC leadership has strengthened the internal operations of the agency, building new systems such as the risk management systems, streamlining and modernizing processes and policies, improving reporting and governance and developing new services, all with an eye to better serve our clients and build an effective work place. We are proud to share that last year, OPIC ranked Number One for Innovation in the Federal Government, and Number Two overall for *Best Places to Work* in a survey of federal employees.

On behalf of the entire team at the Overseas Private Investment Corporation, it has been a pleasure working with you these past several years. Your support has helped OPIC successfully carry out the important work of mobilizing private capital to advance sustainable economic development around the world while supporting U.S. foreign policy priorities and American business growth in emerging markets.

We leave OPIC gratified that there is a growing recognition that business has an essential role to play in the developing world, and that development finance institutions like OPIC are vital in supporting those businesses in many of the world's most challenging places. On behalf of the entire OPIC team, thank you for all you have done to support the Overseas Private Investment Corporation.

Sincerely,

Elizabeth L. Littlegiel

Elizabeth L. Littlefield President and CEO

Judith Pryor U Vice President, Office of External Affairs