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*"Rummaging in the government's attic"*

Description of document: All letter correspondence at the Export-Import Bank of the United States (Ex-Im Bank) to or from the Government Accountability Office (GAO), 2015-2017

Requested date: 13-March-2017

Released date: 14-September-2018

Posted date: 29-October-2018

Source of document: FOIA Request  
Export-Import Bank of the United States  
Freedom of Information and Privacy Office  
811 Vermont Ave., NW  
Washington, D.C. 20571  
Fax: (202) 565-3294  
E-Mail: [foia@exim.gov](mailto:foia@exim.gov)  
[Online Freedom of Information Act Request Form](#)

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September 14, 2018

Via Electronic Mail

Re: FOIA Request # 201700055F

This is the final response to your Freedom of Information Act (FOIA) request to the Export-Import Bank of the United States (Ex-Im Bank). We received your request in our FOIA Office via Email on March 13, 2017. You requested “[a] copy of all letter correspondence at the Ex-Im Bank TO or FROM the Government Accountability Office (GAO) during calendar years 2015, 2016 and 2017 to date.”

We conducted a comprehensive search of the files within the Office of Communications and the Office of General Counsel for records that would be responsive to your request, as well electronic searches of the components within Ex-Im Bank in which responsive records could reasonably be expected to be found. The records are partially releasable, pursuant to Title 5 U.S.C. § 552 (b)(4), (b)(5), and (b)(6). For your convenience, we are attaching the documents to this message as a PDF file. Any redactions are accompanied by the corresponding FOIA exemptions:

**FOIA Exemption 4** protects trade secrets and commercial or financial information obtained from a person that is privileged or confidential. The courts have held that this subsection protects (a) confidential commercial information, the disclosure of which is likely to cause substantial harm to the competitive position of the person who submitted the information and (b) information that was voluntarily submitted to the government if it is the kind of information that the provider would not customarily make available to the public.

**FOIA Exemption 5** protects from disclosure those inter- or intra-agency documents that are normally privileged in the civil discovery context. The three most frequently invoked privileges are the deliberative process privilege, the attorney work-product privilege, and the attorney-client privilege. Portions of the responsive documents qualify for protection under the Deliberative Process Privilege, which protects the integrity of the deliberative or decision-making processes within the agency by exempting from mandatory disclosure opinions, conclusions, and recommendations included within inter-agency or intra-agency memoranda or letters.

**FOIA Exemption 6** exempts from disclosure personnel or medical files and similar files the release of which would cause a clearly unwarranted invasion of personal privacy.



Also, during our search for responsive records, we located records that originated within the Government Accountability Office (GAO). Therefore, we are transferring the documents to GAO, who will respond to you directly. Their contact information is as follows:

Patricia Stokes  
 Senior, Government Information Specialist  
 Government Accountability Office  
 Audit Policy & Quality Assurance  
 441 G Street, NW  
 Room 5044  
 Washington, DC 20548  
 Via Electronic Mail at: [stokesp@gao.gov](mailto:stokesp@gao.gov)

If you are not satisfied with the response to this request you may administratively appeal by writing to the Export-Import Bank of the United States, Attention: Assistant General Counsel for Administration, 811 Vermont Avenue, N.W., Washington, D.C., 20571. Your appeal must be postmarked or electronically transmitted within 90 days of the date of the response to your request. You may also submit an appeal via E-Mail at [FOIA.Appeals@exim.gov](mailto:FOIA.Appeals@exim.gov). The phrase “FOIA APPEAL” should appear on the letter and on the outside of the envelope containing the appeal or in the “Subject” line of the E-Mail.

You may contact our FOIA Public Liaison, Ms. Lennell Jackson at (202) 565-3290 for any further assistance and to discuss any aspect of your request. Additionally, you may contact the Office of Government Information Services (OGIS) at the National Archives and Records Administration to inquire about the FOIA mediation services they offer. The contact information for OGIS is as follows: Office of Government Information Services, National Archives and Records Administration, 8601 Adelphi Road-OGIS, College Park, Maryland 20740-6001, email at [ogis@nara.gov](mailto:ogis@nara.gov); telephone at 202-741-5770; toll free at 1-877-684-6448; or facsimile at 202-741-5769.

For your information, Congress excluded three discrete categories of law enforcement and national security records from the requirements of the FOIA. See 5 U.S.C. §552(c) (2006 & Supp. IV 2010). This response is limited to those records that are subject to the requirements of the FOIA. This is a standard notification that is given to all of our requesters and should not be taken as an indication that excluded records do, or do not, exist.

If you have any questions about this request, please contact Ms. Lennell Jackson at (202) 565-3290 or by E-Mail at [Lennell.Jackson@exim.gov](mailto:Lennell.Jackson@exim.gov).

Sincerely,

Lisa V. Terry  
 Chief FOIA Officer

**LISA TERRY**  
Digitally signed by LISA TERRY  
 DN: cn=LISA TERRY, o=U.S. Government, ou=Export-Import Bank, email=LISA.TERRY@exim.gov, c=US  
 Date: 2018.09.14 10:51:00 -0400

Attachment: Responsive Document (1 PDF file)

**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 7)  
**Date:** Tuesday, December 27, 2016 10:59:32 AM  
**Attachments:** [image001.png](#)  
[Ch 7 Standard LT PC and AP February 2015.pdf](#)

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**From:** Michaela Smith  
**Sent:** Tuesday, December 27, 2016 10:57 AM  
**To:** Schmitt, Christopher H (SchmittC@gao.gov)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 6)

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapter 7

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
811 Vermont Avenue, NW | Washington, DC 20571  
Tel 202.565.3426 | Mobile 202.367.6877 | [michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
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[cid:image003.png@01D19A57.0D0A34E0](#)



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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Antifraud Controls: Detecting and Preventing Fraud in Lending - Training Materials  
**Date:** Friday, March 31, 2017 12:44:27 PM  
**Attachments:** [EXIM\\_Detecting\\_Preventing\\_Fraud.pdf](#)  
[Fraud Course Outline - ExIm \(2\).pdf](#)  
[image001.png](#)

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Dear Chris:

As a follow-up to your conversation with Andrew Folk, Vice President of TPMD attached are the training materials for the Bank's training on *Detecting and Preventing Fraud* in Lending that was conducted by FitchLearning.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#2)  
**Date:** Thursday, January 12, 2017 10:54:12 AM  
**Attachments:** [image003.png](#)  
[ERC Charter 2013.pdf](#)  
[ERC Revised Charter 05-26-2016.pdf](#)  
[OCRO Organizational Chart- December 2016.pdf](#)  
[fph all ex-im bank memo and ig coop policies 10-23-2014-v1.pdf](#)  
[policy on cooperation with the office of inspector general signed 10-01-2014.pdf](#)

---

Hi Chris:

Attached please find documentation that we promised you at the entrance conference on Tuesday. These items should address #2 in your information request. To the extent I received more documentation, I will forward to you immediately.

ERC Charter

ERC Charter Revised

Organizational Chart – Office of Risk Management (#9 – additional organizational charts forthcoming)

EXIM Bank Employee Reporting and Cooperation Agreement

Policy on Cooperation with the Office of the Inspector General

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer

Office of the Chief Financial Officer

Export-Import Bank of the United States

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EXPORT-IMPORT BANK  
of the UNITED STATES

OFFICIAL POLICY: CFO-2013-01

## Enterprise Risk Committee

Source:	Office of the Chief Financial Officer Office of Credit Management Group	Version:	1
Approved:	 President	Effective:	31 January 2014
Title:	Enterprise Risk Committee	Review:	October 2016

### 1 POLICY

#### 1.1 Purpose

This policy establishes and adopts the charter for the Enterprise Risk Committee of Export-Import Bank of the United States (Ex-Im Bank).

#### 1.2 Background

It is in the best interests of the Bank, and consistent with best practices, that the Bank establish an Enterprise Risk Committee (ERC). The purpose of the ERC is to review, evaluate, coordinate, and make recommendations to the President of the Bank and Senior Management on issues related to financial, credit, legal, operational, reputational and other risk.

The ERC will foster the development of enterprise risk awareness, promote open discussion regarding risk, integrate risk management into the Bank's goals, and create a culture such that Bank employees at all levels manage risks.

#### 1.3 Policy Statement

There is hereby established within the Bank an Enterprise Risk Committee. The charter of the Enterprise Risk Committee shall be as set forth in Attachment A hereto.

### 2 AUTHORITY

2.1 Authority for this policy is the general banking authority of the Bank as set forth in Section 2(a)(1) of the Charter of the Bank (12 U.S.C. 635(a)(1)).

2.2 Review Cycle for this policy shall be three (3) years.

#### 2.3 Review History

Date	Changes
10/2013	New.

### 3 DEFINITIONS

None.

---

Enterprise Risk Committee

- 4 SCOPE AND APPLICATION      4.1 This Policy applies to all staff and officers of Ex-Im Bank.
- 5 RESPONSIBILITY      5.1 See Attachment A.
- 6 PROCEDURES      6.1 See Attachment A.
- ATTACHMENTS      A Charter of the Enterprise Risk Committee.

Export-Import Bank of the United States  
**Enterprise Risk Committee  
Charter**

**CREATION AND SCOPE**

There is established within the Bank a committee that shall be named the Enterprise Risk Committee (ERC).

The purpose of the ERC is to review, evaluate, coordinate, and make recommendations to the President of the Bank and Senior Management on issues related to financial, credit, legal, operational, reputational and other risk.

The ERC will foster the development of enterprise risk awareness, promote open discussion regarding risk, integrate risk management into the Bank's goals, and create a culture such that Bank employees at all levels manage risks.

**COMPOSITION**

The ERC shall consist of the following persons and representatives from the following divisions. Any member may send a delegate on his or her behalf:

- Executive Vice President, Chief Risk Officer (Committee Chair)
- Senior Vice President, Credit Management Group (Co-Secretariat)
- Senior Vice President, Office of the Chief Financial Officer (Co-Secretariat)
- Senior Vice President, Export Finance
- Senior Vice President, Policy and Planning
- Senior Vice President and General Counsel
- Senior Vice President, Resource Management
- Senior Vice President, Small Business
- Senior Vice President, Congressional Affairs
- Senior Vice President, Communications

**MEETINGS**

The ERC shall meet as necessary to discharge responsibilities but not less frequently than once each month.

The Committee Chairperson shall develop guidelines for meetings and submitting topics to the ERC for consideration and shall report to the President of the Bank.

10/29/2013

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## Enterprise Risk Committee

Presentations from various divisions within the Bank are encouraged so as to diffuse information regarding various risks facing Ex-Im Bank. At the discretion of the Committee Chair, meetings may closed, may be held in executive session, or may be open to members of Bank staff.

### RESPONSIBILITIES AND DUTIES

The ERC is responsible for reviewing, evaluating, coordinating, and making recommendations to the President of the Bank and senior management on financial, credit, legal, operational, reputational and other risks. In performing this function, the ERC may address such matters as (without limitation):

- Establish, communicate, and monitor the risk culture, risk appetite, risk tolerances, and risk utilization at the enterprise and business unit levels. Furthermore, the ERC will define and document a risk management strategy that includes objectives, assignment of responsibilities, key performance indicators, and key risk indicators that are consistent with Ex-Im Bank's overall business strategy.
- Review guidelines and policies for assessing and managing such risks.
- Review best practices for assessing and managing financial risk exposures from such risks.
- Review reports from divisions on steps taken to monitor and control such risks.
- Suggest benchmarks and scorecards to review and assess such risks.
- Review performance against benchmarks and scorecards.
- Receive and review reports on selected risk topics as management or the ERC deems appropriate from time to time.

The ERC shall also:

- Meet not less than semi-annually with the Audit Committee to review results and report findings.
- Develop and recommend to the Bank President a bank risk policy and review performance.
- Review reports of significant issues prepared by internal or external risk functional groups and external auditors or advisors, including reports describing Ex-Im Bank's credit risk profile, including information about concentrations and exposure management.
- The Default Committee and the Transaction Risk Committee shall report their actions to the ERC.

### QUORUM AND VOTING

The quorum for the transaction of the business of the ERC shall be five (5) ERC Members, which may be a delegate, including the Committee Chair. To be counted for purposes of establishing a quorum or voting, a delegate must be at the Vice President level or above.



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## Enterprise Risk Committee

Actions shall be taken by a vote of a majority of the ERC Members present and voting. ERC Members may participate and vote via teleconference or videoconference. Actions of the ERC are not intended to limit the powers or discretions of the President of the Bank.

### RECORD OF ACTIONS

The ERC shall produce minutes of its meetings as well as memoranda, summary reports, analysis and recommendations for the President and senior management of the Bank.

### CHAIRPERSON

The Executive Vice President, Chief Risk Officer will act Chairperson of the ERC. In addition to acting as a point of contact for the ERC, the ERC shall determine the duties of this position, which shall include:

- Managing the agenda and process pursuant to which issues are resolved.

In the absence of the Executive Vice President, Chief Risk Officer, the Co-Secretariats may convene and conduct meetings of the ERC.

### SECRETARIAT

The Senior Vice President, Credit Management Group and the Senior Vice President, Chief Financial Officer shall act as Co-Secretariats to be responsible for duties designated by the Executive Vice President, Chief Risk Officer, including:

- Communicating with members of the ERC, coordinating meetings, proposing agenda items, collecting and disseminating material, and preparing minutes.
- Transmitting minutes, decisions and other records of the Committee to the Bank's Records Department.



## MEMORANDUM

**DATE:** May 26, 2016

**TO:** Fred P. Hochberg, Chairman and President

**FROM:** CJ Hall, Executive Vice President / Chief Operating Officer *CJH*

**SUBJECT:** Revised Enterprise Risk Committee Charter

**CC:** Members of the ERC

---

### Action Requested: Approval Signature

Attached for your consideration is a proposed revised charter for the Enterprise Risk Committee (ERC), the standing committee responsible for evaluating, coordinating, and proposing recommendations to the President of the Bank, the Chief Risk Officer (CRO), and senior management on issues related to financial, credit, legal, operational, reputational and other risk within the Bank.

In 2014, Ernst & Young ("E&Y") conducted a study of standing, management-level committees at the Bank, including the ERC. After reviewing E&Y's report, OGC, in consultation with the Executive Vice President and the Acting CRO, proposed a revised ERC charter. The revised ERC charter addresses E&Y's recommendations, as well as changes required under the EXIM Bank Charter as a result of the Export-Import Bank Reform and Reauthorization Act of 2015, P.L. 114-94 (December 4, 2015), specifically:

1. Changing the Chairperson of the ERC from the Executive Vice President to the CRO;
2. Amending the ERC charter to correctly state that "Transaction Risk Classification Working Group" actions are to be reported to the ERC, instead of "Transaction Risk Committee";
3. Opening ERC meetings to all Bank staff, with the exception of "executive sessions"

closed at the discretion of the ERC Chairperson; and

4. Consolidating the duties of the Credit Policy Committee into the duties of the ERC, including changes to the Country Limitation Schedule (and thus, eliminating the Credit Policy Committee).

The attached, revised ERC charter reflects the foregoing changes. The Executive Working Group (proposed to be renamed "Executive Working Committee") reviewed and approved the revised ERC charter on April 12, 2016 and confirmed the final version on May 10, 2016. The revised ERC charter will be effective as of the date of your approval and will supersede the existing charter currently in effect. Please review the revised ERC charter, as well as the attached OGC memorandum provided for your reference, and indicate your approval by signing below:

  
\_\_\_\_\_  
Fred P. Hochberg, Chairman and President

  
\_\_\_\_\_  
Date

Attachments:

- A. Enterprise Risk Committee Charter
- B. Memorandum to Charles J. Hall, Executive Vice President from Barbara Manning, Senior Counsel re: "Standing Committee Governance - Ernst & Young Recommendations," dated April 12, 2016

Export-Import Bank of the United States  
**Enterprise Risk Committee  
Charter**

**CREATION AND SCOPE**

There is established within the Bank a committee that shall be named the Enterprise Risk Committee (ERC).

The purpose of the ERC is to review, evaluate, coordinate, and make recommendations to the President of the Bank and senior management on issues related to financial, credit, legal, operational, reputational and other risk.

The ERC will foster the development of enterprise risk awareness, promote open discussion regarding risk, integrate risk management into the Bank's goals, and create a culture such that Bank employees at all levels manage risks.

**COMPOSITION**

The ERC shall be chaired by the Chief Risk Officer of the Bank, and shall have a membership comprising all officers of the Bank holding the title of executive vice president or senior vice president. The Senior Vice President, Credit & Risk Management and the Senior Vice President, Chief Financial Officer shall be the co-heads of the ERC Secretariat. Any member may send a delegate on his or her behalf.

**MEETINGS**

The ERC shall meet as necessary to discharge responsibilities but not less frequently than once each month.

The Chief Risk Officer shall develop guidelines for meetings and submitting topics to the ERC for consideration and shall report to the President of the Bank.

Presentations from various divisions within the Bank are encouraged so as to diffuse information regarding various risks facing Ex-Im Bank. ERC meetings shall be open to all members of Bank staff, although, at the discretion of the Committee Chair, specified meetings or portions thereof may be closed, or may be held in executive session.

**RESPONSIBILITIES AND DUTIES**

Subject to the provisions of sections 3(l) and 3(m) of the Ex-Im Bank Charter and otherwise, the ERC is responsible for reviewing, evaluating, coordinating, and making recommendations to the Chief Risk Officer, the President of the Bank, the Board of Directors, and senior management on financial, credit, legal, operational, reputational and other risks as well as Bank policies relating to

management of those risks. In performing this function, the ERC may address such matters as (without limitation):

- Establish, communicate, and monitor the risk culture, risk appetite, risk tolerances, and risk utilization at the enterprise and business unit levels. Furthermore, the ERC will define and document a risk management strategy that includes objectives, assignment of responsibilities, key performance indicators, and key risk indicators that are consistent with Ex-Im Bank's overall business strategy.
- Review guidelines and policies for assessing and managing such risks.
- Review best practices for assessing and managing financial risk exposures from such risks.
- Review reports from divisions on steps taken to monitor and control such risks, including (without limitation) reports on any changes or modifications to the Country Limitation Schedule.
- Suggest benchmarks and scorecards to review and assess such risks.
- Review performance against benchmarks and scorecards.
- Receive and review reports on selected risk topics as management or the ERC deems appropriate from time to time.

The ERC shall also:

- Report not less frequently than semi-annually to the President and First Vice President of the Bank on the activities and findings of the ERC.
- Develop and recommend to the Chief Risk Officer a bank risk policy and review performance.
- Review reports of significant issues prepared by internal or external risk functional groups and external auditors or advisors, including reports describing Ex-Im Bank's credit risk profile, including information about concentrations and exposure management.
- Act as superior committee managing the activities of (i) the Transaction Risk Classification Working Group, and (ii) the Default Working Committee, which shall report their actions to the ERC.
- If requested by the Chair, discuss risk-related decisions previously taken by the Chief Risk Officer, the Board of Directors, or the President of the Bank.

## **QUORUM AND VOTING**

The quorum for the transaction of the business of the ERC shall be five (5) ERC Members, which may be a delegate, including the Committee Chair. To be counted for purposes of establishing a quorum or voting, a delegate must be at the Vice President level or above.

Actions shall be taken by a vote of a majority of the ERC Members present and voting. ERC Members may participate and vote via teleconference or videoconference. Actions of the ERC are not intended to limit the powers or discretions of the President of the Bank, the Chief Risk Officer, or the Risk Management Committee.

#### **RECORD OF ACTIONS**

The ERC shall produce minutes of its meetings as well as memoranda, summary reports, analysis and recommendations for the President and senior management of the Bank.

#### **CHAIRPERSON**

The Chief Risk Officer will act as Chairperson of the ERC.

In the absence of the Chief Risk Officer, the co-heads of the ERC Secretariat may convene and conduct meetings of the ERC.

#### **SECRETARIAT**

The Senior Vice President, Credit & Risk Management and the Senior Vice President, Chief Financial Officer shall act as co-heads of the Secretariat to be responsible for duties designated by the Chief Risk Officer, including:

- Communicating with members of the ERC, coordinating meetings, proposing agenda items, collecting and disseminating material, and preparing and distributing meeting minutes.
- Transmitting minutes, decisions and other records of the Committee to the Bank's Records Management Department.



Ken Tinsley Approved  
12.28.16

Office of Risk Management  
Ken Tinsley, SVP, CRO

Country Risk and  
Economic Analysis  
Bill Marsteller, VP

Margaret Miller  
Program Specialist

Ignacio Diaz Jr  
Financial Economist

Robert Klein  
Financial Economist

Nicolas Lizop  
Financial Economist

Manli Zhang  
Financial Economist

Alexander Herman  
Financial Economist

Michael Monderer  
Financial Economist

Credit Policy  
David Carter, VP

Deborah Thompson,  
Director

Duane Lambeth  
Sr. Credit Officer

Steven Dell’Acqua,  
Director

David Dettner  
Sr. Credit Officer

Charles Goohs  
Sr. Credit Officer

Cameron Miller  
Sr. Credit Officer

Credit Review and  
Compliance  
Walter Hill, VP

Ruth Anthony  
Credit Review Officer

Nigussie Haile  
Credit Review Officer

Wendy Robinson  
Credit Review Officer

Juan Velez  
Sr Credit Review Off

Engineering and  
Environment  
Jim Mahoney, VP

Deputy VP E&E  
Karl Kendall

Susan Furr  
Engineering Admin Asst

Mildred Long  
Engineering Mgmt Asst

Technical

Samuel Carnegie  
Sr. Electronics Engineer

Tiffin Caverly  
Sr. Civil Engineer

Ashok Pasricha  
Sr. Technical Advisor

Michael Sams  
Sr. Electrical Engineer

John Craynon  
Sr. Mining Engineer

Roger Yerger  
Mechanical Engineer

Sair Sayed  
Mechanical Engineer

Environmental

Masud Hasan  
Sr. Environmental Eng’r

Catherine Miceli  
Environmental Eng’r

Stephen Parsons  
Sr. Environmental Spec



EXPORT-IMPORT BANK  
OF THE UNITED STATES

FRED P. HOCHBERG

CHAIRMAN & PRESIDENT

October 23, 2014

To my colleagues at Ex-Im Bank:

Our employees do outstanding work every day to serve the American taxpayer and support jobs in American communities. To build on this longstanding work, we are committed to continual improvement of our processes and the way we go about our work. By working together with the Office of Inspector General (OIG), we can continually improve to make Ex-Im a more effective and efficient agency. Below, I have outlined some general guidelines.

The OIG is essential to this work. OIG prevents and detects inefficiencies and wrongdoing by conducting independent audits, investigations and inspections in all areas of Ex-Im Bank's operations. We are a crucial component of this process. The OIG routinely needs information from offices and divisions throughout the Bank in order to conduct its work effectively. This should be a collaboration based on mutual respect, professionalism and a shared mission to serve the American people. One way we do that is by Ex-Im Bank employees and contractors being responsive to OIG requests, providing information in a timely and complete manner.

Finally, Ex-Im Bank takes incidents of fraud, waste and abuse very seriously. Employees should notify the OIG and the Office of the General Counsel (OGC), through the Lead Counsel for Fraud and Compliance, of any reasonable suspicion of fraud, waste, abuse or other illegal activity involving an Ex-Im Bank employee, contractor or participant in a transaction. The OIG and the OGC will coordinate their investigations of any such cases.

**Accompanying this letter are two related policies which will be posted with other bank policies on eximconnect.** The first policy outlines the obligations of employees and contractors to cooperate with the work of the OIG. The second policy outlines the obligations of employees and contractors to cooperate with bank management regarding any reviews of fraud, waste, abuse, or corruption. The policies set forth both the rights and the obligations of employees and contractors in connection with these matters. Please read both policies, and, if you have any questions or concerns, bring them to the attention of your supervisor or to the OGC.

By strengthening collaboration between Ex-Im Bank staff and the OIG, we can make the Bank a better place to work and protect the taxpayers while we advance our mission of supporting American jobs through increased exports.

Sincerely,

A handwritten signature in blue ink that reads "Fred P. Hochberg". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.


Fred P. Hochberg

Chairman and President





EXPORT-IMPORT BANK  
of the UNITED STATES

		OFFICIAL POLICY	GC-2014-001
Title			
Source:	General Counsel	Version:	1
Approved:			
	President	Effective:	October <u>1</u> , 2014
Title:	Ex-Im Bank Employee Reporting and Cooperation Policy	Review:	October, 2017

**1 POLICY**

**1.1 Purpose**

This policy establishes reporting and cooperation requirements applicable to all Ex-Im Bank directors, officers, employees, contractors and subcontractors (collectively, "Ex-Im Bank Employees") in connection reporting of fraud, waste, abuse, and corruption.

**1.2 Background**

This policy implements the provisions of Executive Order 12731 and 5 CFR 2635.101(11).

**1.3 Policy Statement**

There is hereby established and adopted the "Ex-Im Bank Employee Reporting and Cooperation Policy" as set forth in Attachment A hereto.

**2 AUTHORITY**

**2.1 Authority** for this policy is set forth in Section 2(a)(1) (Powers and Functions) of the Ex-Im Bank Charter (12 U.S.C. 635(a)(1))

**2.2 Review Cycle** for this policy shall be three (3) years.

**2.3 Review History**

Date	Changes
10/2014	New

**3 DEFINITIONS**

**None**

**4 SCOPE AND APPLICATION**

**4.1 This Policy applies** to all directors, officers, employees, contractors and subcontractors of Ex-Im Bank.

**5 RESPONSIBILITY**

**5.1 See Attachment A**

Ex-Im Bank Employee Reporting and Cooperation Policy

**6 PROCEDURES**      6.1   See Attachment A

**ATTACHMENTS**      A   Ex-Im Bank Employee Reporting and Cooperation Policy

Attachment A

Ex-Im Bank Employee Reporting and Cooperation Policy

Pursuant to Executive Order 12731 and 5 CFR 2635.101(11), all Export-Import Bank (“Ex-Im Bank”) directors, officers, employees, contractors and subcontractors (hereafter, collectively referred to as “employees”) are required to report fraud, waste, abuse and corruption to an authorized representative. An authorized representative includes the following: the Office of Inspector General of Ex-Im Bank (“OIG”), the Office of Special Counsel, the Office of General Counsel (“OGC”), or a supervisor or a manager.

Ex-Im Bank takes incidents of fraud and corruption seriously. Independent of any criminal investigation that may be commenced, the Bank often must make its own determination as to how to proceed with parties or transactions involved in fraud, corruption or other illegal activities. In this connection, Ex-Im Bank employees should notify both the OIG and the OGC, through the Lead Counsel for Fraud and Compliance, of any reasonable suspicion of fraud, corruption or other illegal activity involving an Ex-Im Bank employee or contractor or a participant in an Ex-Im Bank transaction. In order for the Bank to take prudent steps to protect itself from fraud and corruption, OGC will assess the information concurrently with any OIG review and will also coordinate with the relevant divisions and groups in the Bank that have been affected, or may be involved in related reviews or due diligence. This includes, as applicable, the various business divisions, Credit and Risk Management, Human Resources, and the Office of the Chief Financial Officer. Employees are expected to fully cooperate with the Bank as it proceeds with such assessments. Employees should also be aware that all Bank devices, including Bank computers, phones, and tablets are subject to search at any time. OGC and Bank management will facilitate sharing all relevant information with the OIG.

All employees are expected to cooperate with officials and employees of the OIG by fully providing information and by providing assistance and support as is needed for the OIG to properly carry out the provisions of the Inspector General Act. In this regard, Ex-Im Bank employees shall provide authorized representatives of the OIG access to all Ex-Im Bank records, reports, audits, reviews, documents, papers, recommendations, or other material available to Ex-Im Bank.


At any time that an Ex-Im Bank employee has any questions or concerns regarding a request for information from the OIG or any law enforcement agency, the employee is free to discuss his or her concerns with a supervisor or a manager or with the Assistant General Counsel for Administration or the Lead Counsel for Fraud and Compliance. If the OIG has requested that the request for information be kept confidential, the employee should not discuss the matter with a manager or supervisor, but is still free to discuss any concerns with the Assistant General Counsel for Administration or the Lead Counsel for Fraud and Compliance, both of OGC.

Related Policies:

- Security Incident Handling Policy
- Ex-Im Bank Policy on Cooperation with the Office of Inspector General



EXPORT-IMPORT BANK  
of the UNITED STATES

		OFFICIAL POLICY	GC-2014-002
Title			
Source:	General Counsel	Version:	1
Approved:			
	President	Effective:	October 4, 2014
Title:	Policy on Cooperation with the Office of Inspector General	Review:	October, 2017

1 POLICY

1.1 Purpose

This policy sets forth the rights and responsibilities of directors, officers, employees, contractors, and subcontractors ("employees") of the Export-Import Bank of the United States ("Ex-Im Bank") with regard to investigations, audits, evaluations, inspections and other activities conducted by the Office of the Inspector General ("OIG").

1.2 Background

This policy supplements the provisions of Pub. Law No. 107-189.

1.3 Policy Statement

There is hereby established and adopted "Policy on Cooperation with the Office of Inspector General" as set forth in Attachment A hereto.

2 AUTHORITY

2.1 **Authority** for this policy is set forth in Section 2(a)(1) (Powers and Functions) of the Ex-Im Bank Charter (12 U.S.C. 635(a)(1))

2.2 **Review Cycle** for this policy shall be three (3) years.

2.3 Review History

Date	Changes
10/2014	New

3 DEFINITIONS

None

4 SCOPE AND APPLICATION

4.1 This Policy applies to all employees of Ex-Im Bank.

5 RESPONSIBILITY

5.1 See Attachment A

Policy on Cooperation with the Office of Inspector General

**6 PROCEDURES**      6.1    See Attachment A

**ATTACHMENTS**      A    Policy on Cooperation with the Office of Inspector General

Attachment A

Policy on Cooperation with the Office of Inspector General

1. Purpose

This policy sets forth the rights and responsibilities of the Export-Import Bank of the United States (Ex-Im Bank) directors, officer, employees, contractors, and subcontractors (collectively, “employees”) with regard to investigations, audits, evaluations, inspections and other activities conducted by the Office of the Inspector General (“OIG”). Information regarding the OIG, and the Inspector General Act (the “IG Act”), are annexed to this policy as Annex A and may be found on the Ex-Im Bank website at <http://www.exim.gov/oig>.

2. Scope

The provisions of this policy apply to all employees of Ex-Im Bank, as defined herein. The term “entity” as used in this Policy includes any officer, director, partner, joint venture, affiliate, employee or contractor thereof.

3. Employee’s Responsibilities

A. **OIG Role** - The IG Act authorizes the Inspector General to receive and investigate complaints and information from Ex-Im Bank employees concerning possible violations of law, rules or regulations, and mismanagement, gross waste of funds, abuse of authority, or danger to the public health and safety. All employees are required to report incidences of fraud, waste, abuse and corruption to an authorized authority. An authorized authority includes the Office of the Inspector General of Ex-Im Bank, as well as the Office of Special Counsel, the Office of General Counsel of the Bank and a manager or supervisor.

B. **Employee Cooperation** -All employees are expected to cooperate with officials and employees of the OIG by fully providing information and by providing assistance and support as is needed for the OIG to properly carry out the provisions of the IG Act. In this regard, Ex-Im Bank employees shall provide authorized representatives of the OIG access to all Ex-Im Bank records, reports, audits, reviews, documents, papers, recommendations, or other material available to Ex-Im Bank.

C. **Confidentiality and Discretion** – OIG investigations often address matters of considerable sensitivity to Ex-Im Bank and to the individuals involved. Employees should respect the confidentiality of any information obtained in connection with an OIG investigation, including the fact that there is an investigation. Employees should refrain from commenting on or discussing ongoing OIG investigations with anyone (either inside or outside the Bank) other than the OIG officials conducting the investigations or the Office of General Counsel of the Bank.

4. Employee’s Rights

A. **Open Access to OIG** – All employees of Ex-Im Bank have the right to free, full, unfettered and direct access to the OIG regarding any matters, including reporting fraud, waste, abuse, corruption,



mismanagement or other wrongdoing. Please see the section below about ways to contact the OIG.

B. No reprisal - The IG Act prohibits any Bank officer or employee from taking or threatening to take any action against any employee as a reprisal for making a complaint or providing information to the OIG, unless the complaint or information was provided with knowledge that it was false, or with willful disregard for its truth or falsity.

C. Confidential Reporting – The IG Act prohibits the OIG from disclosing the identity of any employee that submits complaints or information to the OIG if the employee requests confidentiality, unless the OIG determines that disclosure of the identity is unavoidable during the course of an investigation.

D. Constitutional Rights and Employee Obligations – Under the Fifth Amendment to the U.S. Constitution, employees have the right not to answer questions from the OIG and not to provide information to the OIG if the employee believes that the information could incriminate the employee in criminal conduct. In administrative inquiries when the employee is not subject to criminal liability, employees are required to answer questions and provide information to the OIG as a condition of their employment and are subject to disciplinary action for non-cooperation. Employees should be aware that, notwithstanding their rights under the Fifth Amendment, furnishing false or misleading information to the OIG may result in criminal or administrative action. Bank employees have a right to obtain their own legal counsel for meetings with the OIG. Attorneys in the Bank's Office of General Counsel represent the agency and do not provide personal legal advice to employees.

E. Rights to Representation – Union members have the right to union representation in certain matters in accordance with the terms of their applicable labor agreements.

F. Right to Consult Supervisors – In the event that an employee has any questions or concerns about any request for information or request for assistance or support from the OIG, the employee may address those questions or concerns to a supervisor or manager, or to the Office of the General Counsel. If the OIG has requested that the request for information be kept confidential, the employee should not discuss the matter with a manager or supervisor, but is still free to discuss any concerns with the Assistant General Counsel for Administration or the Lead Counsel for Fraud and Compliance, both of OGC. Employees should be aware that supervisors, management and the Office of General Counsel represent the Bank, and not the employees, in all matters.

## 5. How to Contact the OIG

A. Ways to Contact the OIG - Reports of potential wrongdoing may be reported to the OIG in the following ways:

(1) in person; (2) by telephone; (3) U.S. Postal Service; or (4) E-mail.

B. OIG Hotline - The OIG maintains a Hotline as a convenient mechanism that employees, contractors, subcontractors, and others can use to report instances of suspected fraud, waste, abuse, and mismanagement within Ex-Im Bank and its contractor operations. The OIG provides a 24

#### Policy on Cooperation with the Office of Inspector General

hour, toll-free, nationwide Hotline number (1-888-OIG-EXIM) (1-888-644-3946), E-mail address (IGHotline@exim.gov), and a U.S. Postal Service mailing address (Ex-Im Bank OIG Hotline, OIG, Export-Import Bank of the U.S., 811 Vermont Ave, NW, Washington, DC 20571) to receive reports of potential wrongdoing.

Detailed information regarding the Hotline is available on the Bank's external website, with a link on eximconnect, the Bank's internal website. However, persons making reports in an official capacity, such as managers requesting OIG assistance, are requested to contact the appropriate OIG unit (e.g., Investigations, Audits, or Evaluations) directly, rather than using the Hotline.

C. Anonymous Complaints - Persons reporting allegations to the OIG may do so anonymously or confidentially. However, due to the nature of E-mail communications, an individual who desires anonymity must make the complaint(s) by telephone or in writing via U.S. Mail.

#### Related Policies:

Security Incident Handling Policy

Ex-Im Bank Employee Reporting and Cooperation



## **Annex A**

### Background on the Office of the Inspector General and the Inspector General Act.

The Inspector General Act of 1978 (Public Law 95-452), as amended in 2002 (P.L. 107-189) (the IG Act) established an independent Office of Inspector General within Ex-Im Bank (the OIG). The Inspector General is appointed by the President, operates under the general supervision of the Ex-Im Bank Chairman, and reports at least semiannually to Congress, through the Ex-Im Bank Chairman, consistent with the provisions of the IG Act.

The OIG Office of Investigations carries out a comprehensive nationwide program for the prevention, detection, and investigation of criminal or otherwise prohibited activity affecting Ex-Im Bank and its programs. OIG Special Agents are federal, sworn statutory law enforcement officers with authorization to conduct criminal and other investigations relating to the programs and operations of Ex-Im Bank, serve subpoenas, administer oaths and affirmations, carry firearms, execute warrants, make arrests for offenses against the United States, and perform other duties as authorized by Federal laws, rules, and regulations. The OIG Office of Investigations coordinates with the U.S. Department of Justice, the Federal Bureau of Investigation, other OIGs, and other federal, state and local law enforcement authorities.

The OIG Office of Audits and Evaluations is responsible for establishing audit policies and conducting independent audits of the programs, operations, and contracts of Ex-Im Bank. Audits are performed in accordance with Government Auditing Standards promulgated by the Comptroller General of the United States. The Office of Audits works with the Office of the Chief Financial Officer to ensure that follow-up is completed on audit recommendations. The OIG may decide to perform an evaluation as an alternative to financial and performance audits.

The OIG Office of Inspections performs inspections in accordance with Quality Standards for Inspections developed by the President's Council on Integrity and Efficiency and Executive Council on Integrity and Efficiency.

Pursuant to the Inspector General Act, as amended, the OIG is directed to independently and objectively:


- a. Provide policy direction for, and conduct, supervise, and coordinate audits and investigations relating to programs and operations of Ex-Im Bank.
- b. Conduct, supervise, and coordinate activities designed to promote economy, efficiency, and effectiveness in the administration of Ex-Im Bank programs and operations, and prevent and detect fraud and abuse in such programs and operations.
- c. Review and make recommendations with respect to relevant legislation and regulations.
- d. Recommend policies for and conduct, supervise, and coordinate relationships between Ex-Im Bank and other entities regarding:

Policy on Cooperation with the Office of Inspector General

- (1) the promotion of economy, efficiency, and effectiveness, or the prevention and detection of fraud or abuse in, Ex-Im Bank programs and operations; and
  - (2) the identification and prosecution of participants in such fraud or abuse.
- e. Keep the Chairman of Ex-Im Bank and Congress fully and currently informed concerning fraud and other serious problems relating to the administration of Ex-Im Bank programs and operations, and recommend corrective action concerning such problems.
- f. Report expeditiously to the Attorney General whenever the OIG has reasonable grounds to believe a violation of Federal criminal law has occurred.



EXPORT-IMPORT BANK  
of the UNITED STATES

		OFFICIAL POLICY	GC-2014-002
Title			
Source:	General Counsel	Version:	1
Approved:			
	President	Effective:	October 1, 2014
Title:	Policy on Cooperation with the Office of Inspector General	Review:	October, 2017

**1 POLICY**

**1.1 Purpose**

This policy sets forth the rights and responsibilities of directors, officers, employees, contractors, and subcontractors ("employees") of the Export-Import Bank of the United States ("Ex-Im Bank") with regard to investigations, audits, evaluations, inspections and other activities conducted by the Office of the Inspector General ("OIG").

**1.2 Background**

This policy supplements the provisions of Pub. Law No. 107-189.

**1.3 Policy Statement**

There is hereby established and adopted "Policy on Cooperation with the Office of Inspector General" as set forth in Attachment A hereto.

**2 AUTHORITY**

**2.1 Authority** for this policy is set forth in Section 2(a)(1) (Powers and Functions) of the Ex-Im Bank Charter (12 U.S.C. 635(a)(1))

**2.2 Review Cycle** for this policy shall be three (3) years.

**2.3 Review History**

Date	Changes
10/2014	New

**3 DEFINITIONS**

**None**

**4 SCOPE AND APPLICATION**

**4.1 This Policy applies** to all employees of Ex-Im Bank.

**5 RESPONSIBILITY**

**5.1 See Attachment A**

Policy on Cooperation with the Office of Inspector General

6 PROCEDURES      6.1 See Attachment A

ATTACHMENTS      A Policy on Cooperation with the Office of Inspector General

Attachment A

Policy on Cooperation with the Office of Inspector General

1. Purpose

This policy sets forth the rights and responsibilities of the Export-Import Bank of the United States (Ex-Im Bank) directors, officer, employees, contractors, and subcontractors (collectively, “employees”) with regard to investigations, audits, evaluations, inspections and other activities conducted by the Office of the Inspector General (“OIG”). Information regarding the OIG, and the Inspector General Act (the “IG Act”), are annexed to this policy as Annex A and may be found on the Ex-Im Bank website at <http://www.exim.gov/oig>.

2. Scope

The provisions of this policy apply to all employees of Ex-Im Bank, as defined herein. The term “entity” as used in this Policy includes any officer, director, partner, joint venture, affiliate, employee or contractor thereof.

3. Employee’s Responsibilities

A. **OIG Role** - The IG Act authorizes the Inspector General to receive and investigate complaints and information from Ex-Im Bank employees concerning possible violations of law, rules or regulations, and mismanagement, gross waste of funds, abuse of authority, or danger to the public health and safety. All employees are required to report incidences of fraud, waste, abuse and corruption to an authorized authority. An authorized authority includes the Office of the Inspector General of Ex-Im Bank, as well as the Office of Special Counsel, the Office of General Counsel of the Bank and a manager or supervisor.

B. **Employee Cooperation** -All employees are expected to cooperate with officials and employees of the OIG by fully providing information and by providing assistance and support as is needed for the OIG to properly carry out the provisions of the IG Act. In this regard, Ex-Im Bank employees shall provide authorized representatives of the OIG access to all Ex-Im Bank records, reports, audits, reviews, documents, papers, recommendations, or other material available to Ex-Im Bank.

C. **Confidentiality and Discretion** – OIG investigations often address matters of considerable sensitivity to Ex-Im Bank and to the individuals involved. Employees should respect the confidentiality of any information obtained in connection with an OIG investigation, including the fact that there is an investigation. Employees should refrain from commenting on or discussing ongoing OIG investigations with anyone (either inside or outside the Bank) other than the OIG officials conducting the investigations or the Office of General Counsel of the Bank.

4. Employee’s Rights

A. **Open Access to OIG** – All employees of Ex-Im Bank have the right to free, full, unfettered and direct access to the OIG regarding any matters, including reporting fraud, waste, abuse, corruption,

mismanagement or other wrongdoing. Please see the section below about ways to contact the OIG.

B. No reprisal - The IG Act prohibits any Bank officer or employee from taking or threatening to take any action against any employee as a reprisal for making a complaint or providing information to the OIG, unless the complaint or information was provided with knowledge that it was false, or with willful disregard for its truth or falsity.

C. Confidential Reporting – The IG Act prohibits the OIG from disclosing the identity of any employee that submits complaints or information to the OIG if the employee requests confidentiality, unless the OIG determines that disclosure of the identity is unavoidable during the course of an investigation.

D. Constitutional Rights and Employee Obligations – Under the Fifth Amendment to the U.S. Constitution, employees have the right not to answer questions from the OIG and not to provide information to the OIG if the employee believes that the information could incriminate the employee in criminal conduct. In administrative inquiries when the employee is not subject to criminal liability, employees are required to answer questions and provide information to the OIG as a condition of their employment and are subject to disciplinary action for non-cooperation. Employees should be aware that, notwithstanding their rights under the Fifth Amendment, furnishing false or misleading information to the OIG may result in criminal or administrative action. Bank employees have a right to obtain their own legal counsel for meetings with the OIG. Attorneys in the Bank's Office of General Counsel represent the agency and do not provide personal legal advice to employees.

E. Rights to Representation – Union members have the right to union representation in certain matters in accordance with the terms of their applicable labor agreements.

F. Right to Consult Supervisors – In the event that an employee has any questions or concerns about any request for information or request for assistance or support from the OIG, the employee may address those questions or concerns to a supervisor or manager, or to the Office of the General Counsel. If the OIG has requested that the request for information be kept confidential, the employee should not discuss the matter with a manager or supervisor, but is still free to discuss any concerns with the Assistant General Counsel for Administration or the Lead Counsel for Fraud and Compliance, both of OGC. Employees should be aware that supervisors, management and the Office of General Counsel represent the Bank, and not the employees, in all matters.

## 5. How to Contact the OIG

A. Ways to Contact the OIG - Reports of potential wrongdoing may be reported to the OIG in the following ways:

(1) in person; (2) by telephone; (3) U.S. Postal Service; or (4) E-mail.

B. OIG Hotline - The OIG maintains a Hotline as a convenient mechanism that employees, contractors, subcontractors, and others can use to report instances of suspected fraud, waste, abuse, and mismanagement within Ex-Im Bank and its contractor operations. The OIG provides a 24

#### Policy on Cooperation with the Office of Inspector General

hour, toll-free, nationwide Hotline number (1-888-OIG-EXIM) (1-888-644-3946), E-mail address (IGHotline@exim.gov), and a U.S. Postal Service mailing address (Ex-Im Bank OIG Hotline, OIG, Export-Import Bank of the U.S., 811 Vermont Ave, NW, Washington, DC 20571) to receive reports of potential wrongdoing.

Detailed information regarding the Hotline is available on the Bank's external website, with a link on eximconnect, the Bank's internal website. However, persons making reports in an official capacity, such as managers requesting OIG assistance, are requested to contact the appropriate OIG unit (e.g., Investigations, Audits, or Evaluations) directly, rather than using the Hotline.

C. Anonymous Complaints - Persons reporting allegations to the OIG may do so anonymously or confidentially. However, due to the nature of E-mail communications, an individual who desires anonymity must make the complaint(s) by telephone or in writing via U.S. Mail.

#### Related Policies:

Security Incident Handling Policy

Ex-Im Bank Employee Reporting and Cooperation



## **Annex A**

### Background on the Office of the Inspector General and the Inspector General Act.

The Inspector General Act of 1978 (Public Law 95-452), as amended in 2002 (P.L. 107-189) (the IG Act) established an independent Office of Inspector General within Ex-Im Bank (the OIG). The Inspector General is appointed by the President, operates under the general supervision of the Ex-Im Bank Chairman, and reports at least semiannually to Congress, through the Ex-Im Bank Chairman, consistent with the provisions of the IG Act.

The OIG Office of Investigations carries out a comprehensive nationwide program for the prevention, detection, and investigation of criminal or otherwise prohibited activity affecting Ex-Im Bank and its programs. OIG Special Agents are federal, sworn statutory law enforcement officers with authorization to conduct criminal and other investigations relating to the programs and operations of Ex-Im Bank, serve subpoenas, administer oaths and affirmations, carry firearms, execute warrants, make arrests for offenses against the United States, and perform other duties as authorized by Federal laws, rules, and regulations. The OIG Office of Investigations coordinates with the U.S. Department of Justice, the Federal Bureau of Investigation, other OIGs, and other federal, state and local law enforcement authorities.

The OIG Office of Audits and Evaluations is responsible for establishing audit policies and conducting independent audits of the programs, operations, and contracts of Ex-Im Bank. Audits are performed in accordance with Government Auditing Standards promulgated by the Comptroller General of the United States. The Office of Audits works with the Office of the Chief Financial Officer to ensure that follow-up is completed on audit recommendations. The OIG may decide to perform an evaluation as an alternative to financial and performance audits.

The OIG Office of Inspections performs inspections in accordance with Quality Standards for Inspections developed by the President's Council on Integrity and Efficiency and Executive Council on Integrity and Efficiency.

Pursuant to the Inspector General Act, as amended, the OIG is directed to independently and objectively:

- a. Provide policy direction for, and conduct, supervise, and coordinate audits and investigations relating to programs and operations of Ex-Im Bank.
- b. Conduct, supervise, and coordinate activities designed to promote economy, efficiency, and effectiveness in the administration of Ex-Im Bank programs and operations, and prevent and detect fraud and abuse in such programs and operations.
- c. Review and make recommendations with respect to relevant legislation and regulations.
- d. Recommend policies for and conduct, supervise, and coordinate relationships between Ex-Im Bank and other entities regarding:



Policy on Cooperation with the Office of Inspector General


- (1) the promotion of economy, efficiency, and effectiveness, or the prevention and detection of fraud or abuse in, Ex-Im Bank programs and operations; and
  - (2) the identification and prosecution of participants in such fraud or abuse.
- e. Keep the Chairman of Ex-Im Bank and Congress fully and currently informed concerning fraud and other serious problems relating to the administration of Ex-Im Bank programs and operations, and recommend corrective action concerning such problems.
- f. Report expeditiously to the Attorney General whenever the OIG has reasonable grounds to believe a violation of Federal criminal law has occurred.



EXPORT-IMPORT BANK  
of the UNITED STATES

OFFICIAL POLICY: CFO-2013-01

## Enterprise Risk Committee

Source:	Office of the Chief Financial Officer Office of Credit Management Group	Version:	1
Approved:	 President	Effective:	31 January 2014
Title:	Enterprise Risk Committee	Review:	October 2016

### 1 POLICY

#### 1.1 Purpose

This policy establishes and adopts the charter for the Enterprise Risk Committee of Export-Import Bank of the United States (Ex-Im Bank).

#### 1.2 Background

It is in the best interests of the Bank, and consistent with best practices, that the Bank establish an Enterprise Risk Committee (ERC). The purpose of the ERC is to review, evaluate, coordinate, and make recommendations to the President of the Bank and Senior Management on issues related to financial, credit, legal, operational, reputational and other risk.

The ERC will foster the development of enterprise risk awareness, promote open discussion regarding risk, integrate risk management into the Bank's goals, and create a culture such that Bank employees at all levels manage risks.

#### 1.3 Policy Statement

There is hereby established within the Bank an Enterprise Risk Committee. The charter of the Enterprise Risk Committee shall be as set forth in Attachment A hereto.

### 2 AUTHORITY

2.1 Authority for this policy is the general banking authority of the Bank as set forth in Section 2(a)(1) of the Charter of the Bank (12 U.S.C. 635(a)(1)).

2.2 Review Cycle for this policy shall be three (3) years.

#### 2.3 Review History

Date	Changes
10/2013	New.

### 3 DEFINITIONS

None.

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Enterprise Risk Committee

- 4 SCOPE AND APPLICATION      4.1 This Policy applies to all staff and officers of Ex-Im Bank.
- 5 RESPONSIBILITY      5.1 See Attachment A.
- 6 PROCEDURES      6.1 See Attachment A.
- ATTACHMENTS      A Charter of the Enterprise Risk Committee.

Export-Import Bank of the United States  
**Enterprise Risk Committee  
Charter**

**CREATION AND SCOPE**

There is established within the Bank a committee that shall be named the Enterprise Risk Committee (ERC).

The purpose of the ERC is to review, evaluate, coordinate, and make recommendations to the President of the Bank and Senior Management on issues related to financial, credit, legal, operational, reputational and other risk.

The ERC will foster the development of enterprise risk awareness, promote open discussion regarding risk, integrate risk management into the Bank's goals, and create a culture such that Bank employees at all levels manage risks.

**COMPOSITION**

The ERC shall consist of the following persons and representatives from the following divisions. Any member may send a delegate on his or her behalf:

- Executive Vice President, Chief Risk Officer (Committee Chair)
- Senior Vice President, Credit Management Group (Co-Secretariat)
- Senior Vice President, Office of the Chief Financial Officer (Co-Secretariat)
- Senior Vice President, Export Finance
- Senior Vice President, Policy and Planning
- Senior Vice President and General Counsel
- Senior Vice President, Resource Management
- Senior Vice President, Small Business
- Senior Vice President, Congressional Affairs
- Senior Vice President, Communications

**MEETINGS**

The ERC shall meet as necessary to discharge responsibilities but not less frequently than once each month.

The Committee Chairperson shall develop guidelines for meetings and submitting topics to the ERC for consideration and shall report to the President of the Bank.

10/29/2013

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## Enterprise Risk Committee

Presentations from various divisions within the Bank are encouraged so as to diffuse information regarding various risks facing Ex-Im Bank. At the discretion of the Committee Chair, meetings may closed, may be held in executive session, or may be open to members of Bank staff.

### RESPONSIBILITIES AND DUTIES

The ERC is responsible for reviewing, evaluating, coordinating, and making recommendations to the President of the Bank and senior management on financial, credit, legal, operational, reputational and other risks. In performing this function, the ERC may address such matters as (without limitation):

- Establish, communicate, and monitor the risk culture, risk appetite, risk tolerances, and risk utilization at the enterprise and business unit levels. Furthermore, the ERC will define and document a risk management strategy that includes objectives, assignment of responsibilities, key performance indicators, and key risk indicators that are consistent with Ex-Im Bank's overall business strategy.
- Review guidelines and policies for assessing and managing such risks.
- Review best practices for assessing and managing financial risk exposures from such risks.
- Review reports from divisions on steps taken to monitor and control such risks.
- Suggest benchmarks and scorecards to review and assess such risks.
- Review performance against benchmarks and scorecards.
- Receive and review reports on selected risk topics as management or the ERC deems appropriate from time to time.

The ERC shall also:

- Meet not less than semi-annually with the Audit Committee to review results and report findings.
- Develop and recommend to the Bank President a bank risk policy and review performance.
- Review reports of significant issues prepared by internal or external risk functional groups and external auditors or advisors, including reports describing Ex-Im Bank's credit risk profile, including information about concentrations and exposure management.
- The Default Committee and the Transaction Risk Committee shall report their actions to the ERC.

### QUORUM AND VOTING

The quorum for the transaction of the business of the ERC shall be five (5) ERC Members, which may be a delegate, including the Committee Chair. To be counted for purposes of establishing a quorum or voting, a delegate must be at the Vice President level or above.

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## Enterprise Risk Committee

Actions shall be taken by a vote of a majority of the ERC Members present and voting. ERC Members may participate and vote via teleconference or videoconference. Actions of the ERC are not intended to limit the powers or discretions of the President of the Bank.

### RECORD OF ACTIONS

The ERC shall produce minutes of its meetings as well as memoranda, summary reports, analysis and recommendations for the President and senior management of the Bank.

### CHAIRPERSON

The Executive Vice President, Chief Risk Officer will act Chairperson of the ERC. In addition to acting as a point of contact for the ERC, the ERC shall determine the duties of this position, which shall include:

- Managing the agenda and process pursuant to which issues are resolved.

In the absence of the Executive Vice President, Chief Risk Officer, the Co-Secretariats may convene and conduct meetings of the ERC.

### SECRETARIAT

The Senior Vice President, Credit Management Group and the Senior Vice President, Chief Financial Officer shall act as Co-Secretariats to be responsible for duties designated by the Executive Vice President, Chief Risk Officer, including:

- Communicating with members of the ERC, coordinating meetings, proposing agenda items, collecting and disseminating material, and preparing minutes.
- Transmitting minutes, decisions and other records of the Committee to the Bank's Records Department.



## MEMORANDUM

**DATE:** May 26, 2016

**TO:** Fred P. Hochberg, Chairman and President

**FROM:** CJ Hall, Executive Vice President / Chief Operating Officer *CJH*

**SUBJECT:** Revised Enterprise Risk Committee Charter

**CC:** Members of the ERC

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### Action Requested: Approval Signature

Attached for your consideration is a proposed revised charter for the Enterprise Risk Committee (ERC), the standing committee responsible for evaluating, coordinating, and proposing recommendations to the President of the Bank, the Chief Risk Officer (CRO), and senior management on issues related to financial, credit, legal, operational, reputational and other risk within the Bank.

In 2014, Ernst & Young ("E&Y") conducted a study of standing, management-level committees at the Bank, including the ERC. After reviewing E&Y's report, OGC, in consultation with the Executive Vice President and the Acting CRO, proposed a revised ERC charter. The revised ERC charter addresses E&Y's recommendations, as well as changes required under the EXIM Bank Charter as a result of the Export-Import Bank Reform and Reauthorization Act of 2015, P.L. 114-94 (December 4, 2015), specifically:

1. Changing the Chairperson of the ERC from the Executive Vice President to the CRO;
2. Amending the ERC charter to correctly state that "Transaction Risk Classification Working Group" actions are to be reported to the ERC, instead of "Transaction Risk Committee";
3. Opening ERC meetings to all Bank staff, with the exception of "executive sessions"

## MEMORANDUM Continued

Page 2

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closed at the discretion of the ERC Chairperson; and

4. Consolidating the duties of the Credit Policy Committee into the duties of the ERC, including changes to the Country Limitation Schedule (and thus, eliminating the Credit Policy Committee).

The attached, revised ERC charter reflects the foregoing changes. The Executive Working Group (proposed to be renamed "Executive Working Committee") reviewed and approved the revised ERC charter on April 12, 2016 and confirmed the final version on May 10, 2016. The revised ERC charter will be effective as of the date of your approval and will supersede the existing charter currently in effect. Please review the revised ERC charter, as well as the attached OGC memorandum provided for your reference, and indicate your approval by signing below:

  
\_\_\_\_\_  
Fred P. Hochberg, Chairman and President

  
\_\_\_\_\_  
Date

### Attachments:

- A. Enterprise Risk Committee Charter
- B. Memorandum to Charles J. Hall, Executive Vice President from Barbara Manning, Senior Counsel re: "Standing Committee Governance - Ernst & Young Recommendations," dated April 12, 2016



Export-Import Bank of the United States  
**Enterprise Risk Committee  
Charter**

**CREATION AND SCOPE**

There is established within the Bank a committee that shall be named the Enterprise Risk Committee (ERC).

The purpose of the ERC is to review, evaluate, coordinate, and make recommendations to the President of the Bank and senior management on issues related to financial, credit, legal, operational, reputational and other risk.

The ERC will foster the development of enterprise risk awareness, promote open discussion regarding risk, integrate risk management into the Bank's goals, and create a culture such that Bank employees at all levels manage risks.

**COMPOSITION**

The ERC shall be chaired by the Chief Risk Officer of the Bank, and shall have a membership comprising all officers of the Bank holding the title of executive vice president or senior vice president. The Senior Vice President, Credit & Risk Management and the Senior Vice President, Chief Financial Officer shall be the co-heads of the ERC Secretariat. Any member may send a delegate on his or her behalf.

**MEETINGS**

The ERC shall meet as necessary to discharge responsibilities but not less frequently than once each month.

The Chief Risk Officer shall develop guidelines for meetings and submitting topics to the ERC for consideration and shall report to the President of the Bank.

Presentations from various divisions within the Bank are encouraged so as to diffuse information regarding various risks facing Ex-Im Bank. ERC meetings shall be open to all members of Bank staff, although, at the discretion of the Committee Chair, specified meetings or portions thereof may be closed, or may be held in executive session.

**RESPONSIBILITIES AND DUTIES**

Subject to the provisions of sections 3(l) and 3(m) of the Ex-Im Bank Charter and otherwise, the ERC is responsible for reviewing, evaluating, coordinating, and making recommendations to the Chief Risk Officer, the President of the Bank, the Board of Directors, and senior management on financial, credit, legal, operational, reputational and other risks as well as Bank policies relating to

management of those risks. In performing this function, the ERC may address such matters as (without limitation):

- Establish, communicate, and monitor the risk culture, risk appetite, risk tolerances, and risk utilization at the enterprise and business unit levels. Furthermore, the ERC will define and document a risk management strategy that includes objectives, assignment of responsibilities, key performance indicators, and key risk indicators that are consistent with Ex-Im Bank's overall business strategy.
- Review guidelines and policies for assessing and managing such risks.
- Review best practices for assessing and managing financial risk exposures from such risks.
- Review reports from divisions on steps taken to monitor and control such risks, including (without limitation) reports on any changes or modifications to the Country Limitation Schedule.
- Suggest benchmarks and scorecards to review and assess such risks.
- Review performance against benchmarks and scorecards.
- Receive and review reports on selected risk topics as management or the ERC deems appropriate from time to time.

The ERC shall also:

- Report not less frequently than semi-annually to the President and First Vice President of the Bank on the activities and findings of the ERC.
- Develop and recommend to the Chief Risk Officer a bank risk policy and review performance.
- Review reports of significant issues prepared by internal or external risk functional groups and external auditors or advisors, including reports describing Ex-Im Bank's credit risk profile, including information about concentrations and exposure management.
- Act as superior committee managing the activities of (i) the Transaction Risk Classification Working Group, and (ii) the Default Working Committee, which shall report their actions to the ERC.
- If requested by the Chair, discuss risk-related decisions previously taken by the Chief Risk Officer, the Board of Directors, or the President of the Bank.

## **QUORUM AND VOTING**

The quorum for the transaction of the business of the ERC shall be five (5) ERC Members, which may be a delegate, including the Committee Chair. To be counted for purposes of establishing a quorum or voting, a delegate must be at the Vice President level or above.

Actions shall be taken by a vote of a majority of the ERC Members present and voting. ERC Members may participate and vote via teleconference or videoconference. Actions of the ERC are not intended to limit the powers or discretions of the President of the Bank, the Chief Risk Officer, or the Risk Management Committee.

#### **RECORD OF ACTIONS**

The ERC shall produce minutes of its meetings as well as memoranda, summary reports, analysis and recommendations for the President and senior management of the Bank.

#### **CHAIRPERSON**

The Chief Risk Officer will act as Chairperson of the ERC.

In the absence of the Chief Risk Officer, the co-heads of the ERC Secretariat may convene and conduct meetings of the ERC.

#### **SECRETARIAT**

The Senior Vice President, Credit & Risk Management and the Senior Vice President, Chief Financial Officer shall act as co-heads of the Secretariat to be responsible for duties designated by the Chief Risk Officer, including:

- Communicating with members of the ERC, coordinating meetings, proposing agenda items, collecting and disseminating material, and preparing and distributing meeting minutes.
- Transmitting minutes, decisions and other records of the Committee to the Bank's Records Management Department.

Ken Tinsley Approved  
12.28.16

Office of Risk Management  
Ken Tinsley, SVP, CRO

Country Risk and  
Economic Analysis  
Bill Marsteller, VP

Margaret Miller  
Program Specialist

Ignacio Diaz Jr  
Financial Economist

Robert Klein  
Financial Economist

Nicolas Lizop  
Financial Economist

Manli Zhang  
Financial Economist

Alexander Herman  
Financial Economist

Michael Monderer  
Financial Economist

Credit Policy  
David Carter, VP

Deborah Thompson,  
Director

Duane Lambeth  
Sr. Credit Officer

Steven Dell’Acqua,  
Director

David Dettner  
Sr. Credit Officer

Charles Goohs  
Sr. Credit Officer

Cameron Miller  
Sr. Credit Officer

Credit Review and  
Compliance  
Walter Hill, VP

Ruth Anthony  
Credit Review Officer

Nigussie Haile  
Credit Review Officer

Wendy Robinson  
Credit Review Officer

Juan Velez  
Sr Credit Review Off

Engineering and  
Environment  
Jim Mahoney, VP

Deputy VP E&E  
Karl Kendall

Susan Furr  
Engineering Admin Asst

Mildred Long  
Engineering Mgmt Asst

Technical

Samuel Carnegie  
Sr. Electronics Engineer

Tiffin Caverly  
Sr. Civil Engineer

Ashok Pasricha  
Sr. Technical Advisor

Michael Sams  
Sr. Electrical Engineer

John Craynon  
Sr. Mining Engineer

Roger Yerger  
Mechanical Engineer

Sair Sayed  
Mechanical Engineer

Environmental

Masud Hasan  
Sr. Environmental Eng’r

Catherine Miceli  
Environmental Eng’r

Stephen Parsons  
Sr. Environmental Spec



EXPORT-IMPORT BANK  
OF THE UNITED STATES

FRED P. HOCHBERG

CHAIRMAN & PRESIDENT

October 23, 2014

To my colleagues at Ex-Im Bank:

Our employees do outstanding work every day to serve the American taxpayer and support jobs in American communities. To build on this longstanding work, we are committed to continual improvement of our processes and the way we go about our work. By working together with the Office of Inspector General (OIG), we can continually improve to make Ex-Im a more effective and efficient agency. Below, I have outlined some general guidelines.

The OIG is essential to this work. OIG prevents and detects inefficiencies and wrongdoing by conducting independent audits, investigations and inspections in all areas of Ex-Im Bank's operations. We are a crucial component of this process. The OIG routinely needs information from offices and divisions throughout the Bank in order to conduct its work effectively. This should be a collaboration based on mutual respect, professionalism and a shared mission to serve the American people. One way we do that is by Ex-Im Bank employees and contractors being responsive to OIG requests, providing information in a timely and complete manner.

Finally, Ex-Im Bank takes incidents of fraud, waste and abuse very seriously. Employees should notify the OIG and the Office of the General Counsel (OGC), through the Lead Counsel for Fraud and Compliance, of any reasonable suspicion of fraud, waste, abuse or other illegal activity involving an Ex-Im Bank employee, contractor or participant in a transaction. The OIG and the OGC will coordinate their investigations of any such cases.

**Accompanying this letter are two related policies which will be posted with other bank policies on eximconnect.** The first policy outlines the obligations of employees and contractors to cooperate with the work of the OIG. The second policy outlines the obligations of employees and contractors to cooperate with bank management regarding any reviews of fraud, waste, abuse, or corruption. The policies set forth both the rights and the obligations of employees and contractors in connection with these matters. Please read both policies, and, if you have any questions or concerns, bring them to the attention of your supervisor or to the OGC.

By strengthening collaboration between Ex-Im Bank staff and the OIG, we can make the Bank a better place to work and protect the taxpayers while we advance our mission of supporting American jobs through increased exports.

Sincerely,

A handwritten signature in blue ink that reads "Fred P. Hochberg". The signature is fluid and cursive, with the first name "Fred" being particularly prominent.


Fred P. Hochberg

Chairman and President





EXPORT-IMPORT BANK  
of the UNITED STATES

		OFFICIAL POLICY	GC-2014-001
Title			
Source:	General Counsel	Version:	1
Approved:			
	President	Effective:	October <u>1</u> , 2014
Title:	Ex-Im Bank Employee Reporting and Cooperation Policy	Review:	October, 2017

**1 POLICY**

**1.1 Purpose**

This policy establishes reporting and cooperation requirements applicable to all Ex-Im Bank directors, officers, employees, contractors and subcontractors (collectively, "Ex-Im Bank Employees") in connection reporting of fraud, waste, abuse, and corruption.

**1.2 Background**

This policy implements the provisions of Executive Order 12731 and 5 CFR 2635.101(11).

**1.3 Policy Statement**

There is hereby established and adopted the "Ex-Im Bank Employee Reporting and Cooperation Policy" as set forth in Attachment A hereto.

**2 AUTHORITY**

**2.1 Authority** for this policy is set forth in Section 2(a)(1) (Powers and Functions) of the Ex-Im Bank Charter (12 U.S.C. 635(a)(1))

**2.2 Review Cycle** for this policy shall be three (3) years.

**2.3 Review History**

Date	Changes
10/2014	New

**3 DEFINITIONS**

**None**

**4 SCOPE AND APPLICATION**

**4.1 This Policy applies** to all directors, officers, employees, contractors and subcontractors of Ex-Im Bank.

**5 RESPONSIBILITY**

**5.1 See Attachment A**

Ex-Im Bank Employee Reporting and Cooperation Policy

**6 PROCEDURES**      6.1    See Attachment A

**ATTACHMENTS**      A    Ex-Im Bank Employee Reporting and Cooperation Policy

Attachment A

Ex-Im Bank Employee Reporting and Cooperation Policy

Pursuant to Executive Order 12731 and 5 CFR 2635.101(11), all Export-Import Bank (“Ex-Im Bank”) directors, officers, employees, contractors and subcontractors (hereafter, collectively referred to as “employees”) are required to report fraud, waste, abuse and corruption to an authorized representative. An authorized representative includes the following: the Office of Inspector General of Ex-Im Bank (“OIG”), the Office of Special Counsel, the Office of General Counsel (“OGC”), or a supervisor or a manager.

Ex-Im Bank takes incidents of fraud and corruption seriously. Independent of any criminal investigation that may be commenced, the Bank often must make its own determination as to how to proceed with parties or transactions involved in fraud, corruption or other illegal activities. In this connection, Ex-Im Bank employees should notify both the OIG and the OGC, through the Lead Counsel for Fraud and Compliance, of any reasonable suspicion of fraud, corruption or other illegal activity involving an Ex-Im Bank employee or contractor or a participant in an Ex-Im Bank transaction. In order for the Bank to take prudent steps to protect itself from fraud and corruption, OGC will assess the information concurrently with any OIG review and will also coordinate with the relevant divisions and groups in the Bank that have been affected, or may be involved in related reviews or due diligence. This includes, as applicable, the various business divisions, Credit and Risk Management, Human Resources, and the Office of the Chief Financial Officer. Employees are expected to fully cooperate with the Bank as it proceeds with such assessments. Employees should also be aware that all Bank devices, including Bank computers, phones, and tablets are subject to search at any time. OGC and Bank management will facilitate sharing all relevant information with the OIG.

All employees are expected to cooperate with officials and employees of the OIG by fully providing information and by providing assistance and support as is needed for the OIG to properly carry out the provisions of the Inspector General Act. In this regard, Ex-Im Bank employees shall provide authorized representatives of the OIG access to all Ex-Im Bank records, reports, audits, reviews, documents, papers, recommendations, or other material available to Ex-Im Bank.

At any time that an Ex-Im Bank employee has any questions or concerns regarding a request for information from the OIG or any law enforcement agency, the employee is free to discuss his or her concerns with a supervisor or a manager or with the Assistant General Counsel for Administration or the Lead Counsel for Fraud and Compliance. If the OIG has requested that the request for information be kept confidential, the employee should not discuss the matter with a manager or supervisor, but is still free to discuss any concerns with the Assistant General Counsel for Administration or the Lead Counsel for Fraud and Compliance, both of OGC.


Related Policies:

- Security Incident Handling Policy
- Ex-Im Bank Policy on Cooperation with the Office of Inspector General





EXPORT-IMPORT BANK  
of the UNITED STATES

		OFFICIAL POLICY	GC-2014-002
Title			
Source:	General Counsel	Version:	1
Approved:			
	President	Effective:	October 4, 2014
Title:	Policy on Cooperation with the Office of Inspector General	Review:	October, 2017

**1 POLICY**

**1.1 Purpose**

This policy sets forth the rights and responsibilities of directors, officers, employees, contractors, and subcontractors ("employees") of the Export-Import Bank of the United States ("Ex-Im Bank") with regard to investigations, audits, evaluations, inspections and other activities conducted by the Office of the Inspector General ("OIG").

**1.2 Background**

This policy supplements the provisions of Pub. Law No. 107-189.

**1.3 Policy Statement**

There is hereby established and adopted "Policy on Cooperation with the Office of Inspector General" as set forth in Attachment A hereto.

**2 AUTHORITY**

**2.1 Authority** for this policy is set forth in Section 2(a)(1) (Powers and Functions) of the Ex-Im Bank Charter (12 U.S.C. 635(a)(1))

**2.2 Review Cycle** for this policy shall be three (3) years.

**2.3 Review History**

Date	Changes
10/2014	New

**3 DEFINITIONS**

None

**4 SCOPE AND APPLICATION**

**4.1** This Policy applies to all employees of Ex-Im Bank.

**5 RESPONSIBILITY**

**5.1** See Attachment A

Policy on Cooperation with the Office of Inspector General

**6 PROCEDURES**     6.1   See Attachment A

**ATTACHMENTS**     A   Policy on Cooperation with the Office of Inspector General

Attachment A

Policy on Cooperation with the Office of Inspector General

1. Purpose

This policy sets forth the rights and responsibilities of the Export-Import Bank of the United States (Ex-Im Bank) directors, officer, employees, contractors, and subcontractors (collectively, “employees”) with regard to investigations, audits, evaluations, inspections and other activities conducted by the Office of the Inspector General (“OIG”). Information regarding the OIG, and the Inspector General Act (the “IG Act”), are annexed to this policy as Annex A and may be found on the Ex-Im Bank website at <http://www.exim.gov/oig>.

2. Scope

The provisions of this policy apply to all employees of Ex-Im Bank, as defined herein. The term “entity” as used in this Policy includes any officer, director, partner, joint venture, affiliate, employee or contractor thereof.

3. Employee’s Responsibilities

A. **OIG Role** - The IG Act authorizes the Inspector General to receive and investigate complaints and information from Ex-Im Bank employees concerning possible violations of law, rules or regulations, and mismanagement, gross waste of funds, abuse of authority, or danger to the public health and safety. All employees are required to report incidences of fraud, waste, abuse and corruption to an authorized authority. An authorized authority includes the Office of the Inspector General of Ex-Im Bank, as well as the Office of Special Counsel, the Office of General Counsel of the Bank and a manager or supervisor.

B. **Employee Cooperation** -All employees are expected to cooperate with officials and employees of the OIG by fully providing information and by providing assistance and support as is needed for the OIG to properly carry out the provisions of the IG Act. In this regard, Ex-Im Bank employees shall provide authorized representatives of the OIG access to all Ex-Im Bank records, reports, audits, reviews, documents, papers, recommendations, or other material available to Ex-Im Bank.

C. **Confidentiality and Discretion** – OIG investigations often address matters of considerable sensitivity to Ex-Im Bank and to the individuals involved. Employees should respect the confidentiality of any information obtained in connection with an OIG investigation, including the fact that there is an investigation. Employees should refrain from commenting on or discussing ongoing OIG investigations with anyone (either inside or outside the Bank) other than the OIG officials conducting the investigations or the Office of General Counsel of the Bank.

4. Employee’s Rights

A. **Open Access to OIG** – All employees of Ex-Im Bank have the right to free, full, unfettered and direct access to the OIG regarding any matters, including reporting fraud, waste, abuse, corruption,

mismanagement or other wrongdoing. Please see the section below about ways to contact the OIG.

B. No reprisal - The IG Act prohibits any Bank officer or employee from taking or threatening to take any action against any employee as a reprisal for making a complaint or providing information to the OIG, unless the complaint or information was provided with knowledge that it was false, or with willful disregard for its truth or falsity.

C. Confidential Reporting – The IG Act prohibits the OIG from disclosing the identity of any employee that submits complaints or information to the OIG if the employee requests confidentiality, unless the OIG determines that disclosure of the identity is unavoidable during the course of an investigation.

D. Constitutional Rights and Employee Obligations – Under the Fifth Amendment to the U.S. Constitution, employees have the right not to answer questions from the OIG and not to provide information to the OIG if the employee believes that the information could incriminate the employee in criminal conduct. In administrative inquiries when the employee is not subject to criminal liability, employees are required to answer questions and provide information to the OIG as a condition of their employment and are subject to disciplinary action for non-cooperation. Employees should be aware that, notwithstanding their rights under the Fifth Amendment, furnishing false or misleading information to the OIG may result in criminal or administrative action. Bank employees have a right to obtain their own legal counsel for meetings with the OIG. Attorneys in the Bank's Office of General Counsel represent the agency and do not provide personal legal advice to employees.

E. Rights to Representation – Union members have the right to union representation in certain matters in accordance with the terms of their applicable labor agreements.

F. Right to Consult Supervisors – In the event that an employee has any questions or concerns about any request for information or request for assistance or support from the OIG, the employee may address those questions or concerns to a supervisor or manager, or to the Office of the General Counsel. If the OIG has requested that the request for information be kept confidential, the employee should not discuss the matter with a manager or supervisor, but is still free to discuss any concerns with the Assistant General Counsel for Administration or the Lead Counsel for Fraud and Compliance, both of OGC. Employees should be aware that supervisors, management and the Office of General Counsel represent the Bank, and not the employees, in all matters.

## 5. How to Contact the OIG

A. Ways to Contact the OIG - Reports of potential wrongdoing may be reported to the OIG in the following ways:

(1) in person; (2) by telephone; (3) U.S. Postal Service; or (4) E-mail.

B. OIG Hotline - The OIG maintains a Hotline as a convenient mechanism that employees, contractors, subcontractors, and others can use to report instances of suspected fraud, waste, abuse, and mismanagement within Ex-Im Bank and its contractor operations. The OIG provides a 24

#### Policy on Cooperation with the Office of Inspector General

hour, toll-free, nationwide Hotline number (1-888-OIG-EXIM) (1-888-644-3946), E-mail address (IGHotline@exim.gov), and a U.S. Postal Service mailing address (Ex-Im Bank OIG Hotline, OIG, Export-Import Bank of the U.S., 811 Vermont Ave, NW, Washington, DC 20571) to receive reports of potential wrongdoing.

Detailed information regarding the Hotline is available on the Bank's external website, with a link on eximconnect, the Bank's internal website. However, persons making reports in an official capacity, such as managers requesting OIG assistance, are requested to contact the appropriate OIG unit (e.g., Investigations, Audits, or Evaluations) directly, rather than using the Hotline.

C. Anonymous Complaints - Persons reporting allegations to the OIG may do so anonymously or confidentially. However, due to the nature of E-mail communications, an individual who desires anonymity must make the complaint(s) by telephone or in writing via U.S. Mail.

#### Related Policies:

Security Incident Handling Policy

Ex-Im Bank Employee Reporting and Cooperation

## **Annex A**

### Background on the Office of the Inspector General and the Inspector General Act.

The Inspector General Act of 1978 (Public Law 95-452), as amended in 2002 (P.L. 107-189) (the IG Act) established an independent Office of Inspector General within Ex-Im Bank (the OIG). The Inspector General is appointed by the President, operates under the general supervision of the Ex-Im Bank Chairman, and reports at least semiannually to Congress, through the Ex-Im Bank Chairman, consistent with the provisions of the IG Act.

The OIG Office of Investigations carries out a comprehensive nationwide program for the prevention, detection, and investigation of criminal or otherwise prohibited activity affecting Ex-Im Bank and its programs. OIG Special Agents are federal, sworn statutory law enforcement officers with authorization to conduct criminal and other investigations relating to the programs and operations of Ex-Im Bank, serve subpoenas, administer oaths and affirmations, carry firearms, execute warrants, make arrests for offenses against the United States, and perform other duties as authorized by Federal laws, rules, and regulations. The OIG Office of Investigations coordinates with the U.S. Department of Justice, the Federal Bureau of Investigation, other OIGs, and other federal, state and local law enforcement authorities.

The OIG Office of Audits and Evaluations is responsible for establishing audit policies and conducting independent audits of the programs, operations, and contracts of Ex-Im Bank. Audits are performed in accordance with Government Auditing Standards promulgated by the Comptroller General of the United States. The Office of Audits works with the Office of the Chief Financial Officer to ensure that follow-up is completed on audit recommendations. The OIG may decide to perform an evaluation as an alternative to financial and performance audits.

The OIG Office of Inspections performs inspections in accordance with Quality Standards for Inspections developed by the President's Council on Integrity and Efficiency and Executive Council on Integrity and Efficiency.

Pursuant to the Inspector General Act, as amended, the OIG is directed to independently and objectively:

- a. Provide policy direction for, and conduct, supervise, and coordinate audits and investigations relating to programs and operations of Ex-Im Bank.
- b. Conduct, supervise, and coordinate activities designed to promote economy, efficiency, and effectiveness in the administration of Ex-Im Bank programs and operations, and prevent and detect fraud and abuse in such programs and operations.
- c. Review and make recommendations with respect to relevant legislation and regulations.
- d. Recommend policies for and conduct, supervise, and coordinate relationships between Ex-Im Bank and other entities regarding:


Policy on Cooperation with the Office of Inspector General

- (1) the promotion of economy, efficiency, and effectiveness, or the prevention and detection of fraud or abuse in, Ex-Im Bank programs and operations; and
  - (2) the identification and prosecution of participants in such fraud or abuse.
- e. Keep the Chairman of Ex-Im Bank and Congress fully and currently informed concerning fraud and other serious problems relating to the administration of Ex-Im Bank programs and operations, and recommend corrective action concerning such problems.
- f. Report expeditiously to the Attorney General whenever the OIG has reasonable grounds to believe a violation of Federal criminal law has occurred.





EXPORT-IMPORT BANK  
of the UNITED STATES

		OFFICIAL POLICY	GC-2014-002
<b>Title</b>			
Source:	General Counsel	Version:	1
Approved:			
	President	Effective:	October 4, 2014
Title:	Policy on Cooperation with the Office of Inspector General	Review:	October, 2017

**1 POLICY**

**1.1 Purpose**

This policy sets forth the rights and responsibilities of directors, officers, employees, contractors, and subcontractors ("employees") of the Export-Import Bank of the United States ("Ex-Im Bank") with regard to investigations, audits, evaluations, inspections and other activities conducted by the Office of the Inspector General ("OIG").

**1.2 Background**

This policy supplements the provisions of Pub. Law No. 107-189.

**1.3 Policy Statement**

There is hereby established and adopted "Policy on Cooperation with the Office of Inspector General" as set forth in Attachment A hereto.

**2 AUTHORITY**

**2.1 Authority** for this policy is set forth in Section 2(a)(1) (Powers and Functions) of the Ex-Im Bank Charter (12 U.S.C. 635(a)(1))

**2.2 Review Cycle** for this policy shall be three (3) years.

**2.3 Review History**

Date	Changes
10/2014	New

**3 DEFINITIONS**

**None**

**4 SCOPE AND APPLICATION**

**4.1 This Policy applies** to all employees of Ex-Im Bank.

**5 RESPONSIBILITY**

**5.1 See Attachment A**



Policy on Cooperation with the Office of Inspector General

6 PROCEDURES      6.1 See Attachment A

ATTACHMENTS      A Policy on Cooperation with the Office of Inspector General

Attachment A

Policy on Cooperation with the Office of Inspector General

1. Purpose

This policy sets forth the rights and responsibilities of the Export-Import Bank of the United States (Ex-Im Bank) directors, officer, employees, contractors, and subcontractors (collectively, “employees”) with regard to investigations, audits, evaluations, inspections and other activities conducted by the Office of the Inspector General (“OIG”). Information regarding the OIG, and the Inspector General Act (the “IG Act”), are annexed to this policy as Annex A and may be found on the Ex-Im Bank website at <http://www.exim.gov/oig>.

2. Scope

The provisions of this policy apply to all employees of Ex-Im Bank, as defined herein. The term “entity” as used in this Policy includes any officer, director, partner, joint venture, affiliate, employee or contractor thereof.

3. Employee’s Responsibilities

A. **OIG Role** - The IG Act authorizes the Inspector General to receive and investigate complaints and information from Ex-Im Bank employees concerning possible violations of law, rules or regulations, and mismanagement, gross waste of funds, abuse of authority, or danger to the public health and safety. All employees are required to report incidences of fraud, waste, abuse and corruption to an authorized authority. An authorized authority includes the Office of the Inspector General of Ex-Im Bank, as well as the Office of Special Counsel, the Office of General Counsel of the Bank and a manager or supervisor.

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#### Policy on Cooperation with the Office of Inspector General

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- c. Review and make recommendations with respect to relevant legislation and regulations.
- d. Recommend policies for and conduct, supervise, and coordinate relationships between Ex-Im Bank and other entities regarding:

Policy on Cooperation with the Office of Inspector General

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  - (2) the identification and prosecution of participants in such fraud or abuse.
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- f. Report expeditiously to the Attorney General whenever the OIG has reasonable grounds to believe a violation of Federal criminal law has occurred.

**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#6 - Data Dictionary)  
**Date:** Friday, January 27, 2017 2:48:03 PM  
**Attachments:** [ERS Data Dictionary Insurance & Claim Excel Format.xlsx](#)  
[Data Dictionary 1-26-17.xlsx](#)  
[image003.png](#)

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Hi Chris:

Attached please find the Bank's Data Dictionary that was implemented pursuant to a recommendation from an OIG Short-Term Multi-Buyer Insurance Audit report (OIG-AR-15-04, March 23, 2015).

The first attachment was created specifically to address the OIG recommendation. This version does not reflect information for all Bank program types. The second attachment is an overall data dictionary reflecting all Bank program types (including information from the first attachment). Please note that this document is a work in progress and continues to be updated to capture definitions for data variables relating to all Bank products.

The majority of the data variables that you listed in a separate email are present in the current data dictionary. There are a few items that are not variable names in ERS.

Should you have any questions, please let me know.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
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[cid:image003.png@01D19A57.0D0A34E0](#)



# ERS Data Dictionary

## Users Guide

### Overview

This ERS Data Dictionary was developed to assist ERS users in understanding the business meaning of the hundreds of data fields stored in EXIM Bank's data warehouse. The data field definitions are accessible via a spreadsheet structure that allows a business user to search for a given value, filter by certain characteristics or see the various subject folders the fields are found in. This guide is intended to make it easy to use the data dictionary.

The ERS Data Dictionary spreadsheet tool organizes the dictionary with one row for each unique data field ("variable name") with a series of columns providing useful information about each field. These first three columns are labeled: ERS Variable Name, User-Friendly Description, and ERS Subject Path. These are followed by two groups of checkboxes, which are described later in this document.

In addition, there is a tab in this workbook that provides "master definitions" for certain characteristics that may apply to a field.

### Dictionary Layout

The following describes the presentation of information in the dictionary.

**ERS Variable Name** provides the unique name of each data field in the data dictionary. Please note that to make the dictionary as simple to use as possible, common characteristics (e.g., Life to Date, Year Ago, Country, Participant) are explained in the master definitions section and are not addressed at the individual field level. References to these characteristics may be included in the field names in ERS, but are not included here.

In addition, ERS has many instances of similarly named fields with the same meanings, where the naming differences are used to meet technical requirements for unique names in the database but serve no practical business need. As such, we have chosen to represent instances where there are variants, such as "percent" and "percentage", "authorized amount" and "authorization amount", or "Write Off" and "writeoff", as single fields whenever those variants would have identical definitions. Please keep this in mind when searching for a specific field and recognize that the definition you seek may appear under a very similar variation of the field name.

**User-Friendly Description** as the title implies provides a meaningful and concise definition of the data field. When the field is a "type", "code" or "flag" field, the possible values are often provided in the definition. In situations where the field is derived from other fields, the calculation may be explained. Similarly, when the field name may be considered to be somewhat misleading or vague, the definition will typically be careful to clear up any misunderstandings. Finally, when an ERS field is no longer in use, as in the case where the field always has a value of zero or null, the definition will note this situation.



# ERS Data Dictionary

## Users Guide

**ERS Subject Path** lists the various folders in ERS where the field or its variants can be found. These “paths” are provided in the sequence: ERS Subject Area; Folder; Sub-Folder. For example: EXIM\_WAREHOUSE; Deal; Deal Dim. In this case the Subject Area within ERS (the first item that must be selected when starting a new analysis query) is “EXIM\_WAREHOUSE”, the primary folder is “Deal” and the sub-folder is “Deal Dim”. This column will list as many paths as may exist for a given data field. Please note that these paths only represent the data field location to the first sub-folder even though some folders in ERS are nested more than that, just as some go only to the folder level. Some data fields may have as many as eight associated paths, while many may have only one.

### Checkboxes

There are two clusters of checkboxes following the data definitions and paths. The first checkbox cluster indicates aggregation characteristics that can be found for the data field. These include **Rollforward**, **Life to Date**, **Year Ago**, **Quarter Ago**, and **Month Ago**. The second checkbox cluster is used to indicate certain use characteristics or types of fields. These include **Insurance**, **Amount**, **Claim**, **Clearquest**, and **Industry**.

An “X” in any of these columns indicates that the field can be found aggregated in such a method or is associated with certain types of fields, as the case might be. Detailed definition of the aggregation methods are provided in the “master definitions” section of this user guide.

### Using the Dictionary

When using this data dictionary, it will often be enough to simply scroll down the fields until you find the field name you are looking for (use the slider on the right-hand side to move quickly, top to bottom). But in many cases it will be helpful to search or filter the data, which can be easily done within the spreadsheet.

**Searching the Variable Names** can be done by clicking on the arrow at the bottom-right of the ERS Variable Name header cell, then typing a word into the Text Filter Search box at the middle of the pull-down that appears when the arrow is clicked. For instance, typing “risk” in the search box, then clicking OK will result in filtering the fields viewed to only those including the word “risk” anywhere within the variable name. Simply click on “Clear Filter” in the pulldown to remove the filter and show all the fields again. You can also reverse the sort order (Z-A) from this pulldown menu.

**Searching the Definitions** can be performed the same way as the variable names, but will likely be less useful except for very limited purposes.

**Searching the Subject Paths** can also be done in this manner. This may be useful when trying to find fields that appear in a particular analysis query you are working with. Similarly, you can search for “Country” or “Participant” to see those fields that are used in those particular views (see the master definitions for more on this).

## ERS Data Dictionary

### Users Guide

**Filtering by Checkbox** Each of the checkbox columns has its own pulldown arrow at the bottom of the header row. Click the arrow, unclick “Select All”, then click “X” and OK to filter the field list by any of the characteristics indicated by the checkboxes. For instance, filtering in this way for “Year Ago” will show only those fields that can be viewed with their year ago values; filtering for “Claim” will show only those fields associated with claims. Please note that if you try to filter by more than one checkbox you will be creating a Boolean search where the first checkbox criteria will be met first, then the second checkbox criteria will be fulfilled as an AND. This is to say that you will only see those fields that pass both criteria, not one or the other.

**Clean Up Protocol** Please be careful not to forget when you’ve set filters and sorts on this tool and then move on to another action. When a filter or sort has been set on any item in the dictionary, the filter “down arrow” icon will be change to a “funnel” icon as a visual reminder that the data has been filtered. To remove any filter, click on the icon to show the pull down filter list and click on “Clear Filter” to restore the full view of the data.

## Master Definitions

The following definitions refer to terms that apply to any number of data fields throughout the dictionary. When reviewing a data definition in the dictionary, these master definitions can be considered to be an extension of the field definition, meaning that the typical definition still holds true, but the nature of the results are filtered, aggregated or looked back upon as explained below.

**Rollforward** applies when the Rollforward checkbox is marked with an “X” and the data path used in the report or query pulls the results from a folder or sub-folder that includes “Rollforward” in its name. The Rollforward view applies almost exclusively to “amount” and “count” fields, although other fields are included in the Rollforward folders for reporting purposes.

*Amount fields* : Rollforward data allows a user to identify what a deal looked like at the close of a specific month. To select a specific month, the query must include the year-month value from the accounting month table as a filter. When using a specific accounting month, this field will only show the amount applicable for that month -- not the cumulative amount of advance deposit through that month. To identify the cumulative amount authorized as of a specific month, you must use the “Life to Date” version of the field in the query, which will be the same field name preceded by “Life to Date”.

*Count fields* : When using a specific accounting month, this field will only show if the action being counted was performed in that month. The value of the count field will be “1” if the action was performed in that month and a “0” if it was not performed in that month. To identify the cumulative count as of a specific month, you must use the “Life to Date” version of the count field.

**Life to Date** field variants are by definition Rollforward fields that show the cumulative value rather than the monthly value of the field. They are identified in ERS by the base field name with a prefix of “Life to Date”. Fields that have an “X” in the “Life to Date” checkbox will have “Life to Date” variants available through the Rollforward paths. These fields will show the “Life to Date” (cumulative) amount as of the specified accounting month (as specified by including the year-month value from the accounting month table as a filter). If no accounting month is selected, it will show the cumulative amount as of the last closed month, as set by accounting system.

**Month Ago** field variants are available for those fields that have an “X” in the “Month Ago” checkbox. They are identified in ERS by the base field name with a prefix of “Month Ago” or a prefix of “Month Ago Life to Date”. Both variants appear for some fields. “Month Ago” fields show what the data looked like in the prior month and are used in reports for comparison purposes to the current month data. Note that when the field is the “Month Ago” variant of a “Life to Date” field it will be the cumulative value as it looked like in the prior closed month.

**Quarter Ago** field variants are available for those fields that have an “X” in the “Quarter Ago” checkbox. They are identified in ERS by the base field name with a prefix of “Quarter Ago Life to Date”. (Unlike “Month Ago” and “Year Ago” fields, “Quarter Ago” fields only exist in conjunction with “Life to Date”. These fields show what the cumulative value of the data looked like in the prior quarter and is used in reports for comparison purposes to the current “Life to Date” data.

## Master Definitions

**Year Ago** field variants are available for those fields that have an “X” in the “Year Ago” checkbox. They are identified in ERS by the base field name with a prefix of “Year Ago” or a prefix of “Year Ago Life to Date”. Both variants appear for some fields. “Year Ago” fields show what the data looked like in the prior year and are used in reports for comparison purposes to the current year data. Note that when the field is the “Year Ago” variant of a “Life to Date” field it will be the cumulative value as it looked like in the prior year.

**30 and 90 day past dues** are variants that can be found for certain “Life to Date” fields reflecting amounts in arrears. They are identified in ERS by the base field name with a prefix of “Life to Date” or “Quarter Ago Life to Date” and a suffix of “30 Days Past Due” or “90 Days Past Due”. These field variants differ from the amounts due in that these fields reflect the amounts that were due to be paid and have not been paid for at least 30 calendar days past the due date, not the entire amount due.

**Country** filtering of data is available in ERS through the COUNTRY\_INFORMATION subject area folders and through folders and sub-folders in other subject area denoted with “Country” as part of the folder name. The Country view of data assigns that data to a country based on the borrower (loans and guarantees) or buyer (insurance), or in the case of Claims fields, the country of the claimant. Very detailed information on how that data is aggregated, depending on the type of data and the specific folder where it is aggregated, is provided within the ERS analysis query tool and can be displayed when in the tool by hovering over the specific folder in the navigation pane presented on the left side of the screen.

**Participant** filtering of data is available in ERS through the PARTICIPANT\_INFORMATION subject area folders and through folders and sub-folders in other subject area denoted with “Participant” as part of the folder name. The Participant view of data looks at the amounts for any deals which involve the specified participant. Typically this is the entire deal amount aggregated into each participant involved in the deal and it is not split between multiple participants in the same role on a deal. Very detailed information on how that data is aggregated, depending on the type of data and the specific folder where it is aggregated, is provided within the ERS analysis query tool and can be displayed when in the tool by hovering over the specific folder in the navigation pane presented on the left side of the screen. In general, do not sum the amounts together for multiple participants on the deal as that will incorrectly inflate the actual numbers by double counting.

ERS Variable Name	General User-Friendly Description
Accounting Year - Month	The calendar year and month that the financial data is from. Data formatted as YYYY - MM. This field makes it possible to look at data as of a specific month-end.
Advance Deposit	Amount of insurance premium that must be paid upfront at policy acceptance in order to issue the insurance policy. This is held by EXIM for the life of the policy and refunded when the policy is cancelled.
Agriculture Exports Flag	Indicates that the item being exported is an agricultural product.
Amount Applied to Deductible	In a specific claim, the amount that EXIM Bank won't pay as that amount is being applied to the policy deductible.
Amount of Deductible Unapplied	The amount of deductible remaining to be paid under an insurance policy. Usually the amount leftover after an approved claim has been processed and applied to the overall policy deductible.
Applicant - Active Flag	Indicates if the company that submitted the application is an "Active" user of EXIM Bank, in the role of an applicant. Active is defined as having done at least 3 deals, as an applicant, with EXIM Bank over the past year.
Applicant - New Flag	Indicates if the company that submitted the application is a "New to EXIM" user. New is defined as not having done business with EXIM in the past 5 years.

Application Complete Flag	Indicates if the application that has been received by EXIM is deemed to be complete. Complete is defined as having the minimum necessary information for staff to begin processing the application.
Application Source Description	Indicates the processing system that provided the deal information. For example, AS4 is the old AS400 system that housed insurance deals before Ex-Im Online (EXO) was deployed in 2006.
Application Type	Indicates if the application is for a New policy, loan or guarantee, an Amendment or for a Renewal of a policy or working capital guarantee.
Application Type Description	Indicates if the application is for a New policy, loan or guarantee, an Amendment or for a Renewal of a policy or working capital guarantee.
Applied Amount	For any insurance payment received, indicates the amount that was applied to the amount due.
Approved Claim Amount	The amount of the claim request that was approved for payment.
Authorization Adjustment Amount	The amount an authorization is being changed. Adjustments to an authorized amount are primarily either cancellations, which decrease the amount authorized, or amendment increases, which increase the authorized amount. Adjustments can also occur when a credit has tranches that requires moving funds between records.
Authorization Amount	The amount of EXIM Bank's authorization at an accounting record level. (For large, complicated deals there may be several/many accounting records that totaled together equal the deal amount.) For insurance, this represents the Policy Payment Limit. It is the maximum EXIM Bank would pay in the event of default.

Authorization Calendar Year	The calendar year in which the deal was authorized.
Authorization Calendar Year - Month	The calendar year and month in which the deal was authorized. Data formatted as YYYY - MM.
Authorization Count	A count of the number of distinct authorizations (as would be reported in the Annual Report). Is calculated as a count of the every distinct deal number - authorization date combination.
Authorization Date	The date that a particular deal or accounting record was authorized by a decision-maker. For medium- and long-term deals and for non-delegated authority working capital deals this will be the date of the Board meeting where the deal was approved or the date the deal was approved using Individual Delegated Authority. For delegated authority working capital deals, it is the date that EXIM Bank staff finished entering data and reviewing the DA notification and determined that the DA was compliant. For new short-term insurance, it is the date that the quote documentation is issued by ODQ and for renewals, it is the date the policy documentation was issued by ODQ.
Authorization Fiscal Year	The Fiscal Year in which a deal or accounting record was authorized.
Authorization Fiscal Year Quarter	The Fiscal Year and Quarter in which a deal or accounting record was authorized. The data is in YYYYQ format. [Note that the first quarter of the fiscal year occurs in the last quarter of the calendar year.]
Authorization Year Month	The calendar year and month in which the deal was authorized. Data formatted as YYYYMM.

Authorization Year Quarter	The Calendar Year and Quarter in which a deal or accounting record was authorized. The data is in YYYYQ format.
Authorized/ Requested Amount	The amount of EXIM Bank's authorization or, if the accounting record has not been authorized, the amount requested.
Borrower - Active Flag	Indicates if this is an "Active" Borrower. Active is defined as having done at least 3 deals, as a borrower, with EXIM Bank over the past year.
Borrower - New Flag	Indicates if this is a "New to EXIM" Borrower. New is defined as not having done business with EXIM in the past 5 years.
Borrower Risk Code	A letter code indicating the type of risk of the borrower: N - Public Non-Sovereign, S - Sovereign, P - Private, UNK - Unknown.
Borrower Risk Description	The risk type of the borrower: Public Non-Sovereign, Sovereign, Private, Unknown.
Broker - Active Flag	Indicates if this is an "Active" Broker (individual or firm that acts as an agent or representative of an insured. Brokers receive a commission--a percentage of the premium paid--in exchange for assisting the insured in managing the policy. Brokers must be registered with Ex-Im in order to sell Ex-Im products.). Active is defined as having done at least 3 deals, as a broker, with EXIM Bank over the past year.
Broker - New Flag	Indicates if this is a "New to EXIM" Broker (individual or firm that acts as an agent or representative of an insured. Brokers receive a commission--a percentage of the premium paid--in exchange for assisting the insured in managing the policy. Brokers must be registered with Ex-Im in order to sell Ex-Im products.). New is defined as not having done business with EXIM in the past 5 years.
Broker Commission Amount	The amount of commission EXIM Bank pays to the broker, based on a percentage of the premium amount paid by the insured, for shipments reported under an insured's policy (aka deal or accounting record). The percentage is based on the policy type and/or the insured's status as an eligible small business. There is no cost to the insured to use a broker.
Broker Commission Paid Flag	<b>This field currently always has a value of "No".</b>
Broker Training Completed Flag	Indicates broker has completed formal training conducted by EXIM Bank staff intended to educate brokers in Ex-Im products and of EXIM Bank's Standards of Conduct required for brokers.



Budget Cost Level (BCL) Code	The number or word that indicates the likely USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that would be assigned to the deal. Values range from 1 - 11 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
Business Days in Process	The number of days (excluding weekends) that the application has been in process. This activity fact makes it possible to determine how long an application spent in any particular stage of the process. The process is tracked from when the application was submitted all the way through to recoveries under a claim.
Buyer - Active Flag	Indicates if this is an "Active" Buyer. Active is defined as having done at least 3 deals, as a buyer, with EXIM Bank over the past year.
Buyer - New Flag	Indicates if this is a "New to EXIM" Buyer. New is defined as not having done business with EXIM in the past 5 years.
Buyer Group Number	The earliest (initial) claim number for a given buyer/claimant. Typically the six-digit numeric portion of the claim number, which also corresponds to the numeric portion of the deal number. May or may not include leading zeroes.
Buyer NAICS/ SIC Code	The 6-digit (NAICS) or 4/5-digit (SIC) industry code that is used to identify the industry in which the buyer has its business.
Calendar Days in Process	The number of days (including weekends) that the application has been in process. This activity fact makes it possible to determine how long an application spent in any particular stage of the process. The process is tracked from when the application was submitted all the way through to recoveries under a claim.
Canceled Authorization Amount - CFY	The amount of EXIM Bank's authorization that has been canceled in the current Fiscal Year.
Canceled Authorization Amount - PFY	The amount of EXIM Bank's authorization that was canceled in prior Fiscal Years.
Cancelled Authorization Amount	The amount of EXIM Bank's authorization that has been canceled.

Check Date	The date written on the check used to make an insurance payment.
Check Number	The number of the check used to make an insurance payment.
City	The name of the town or city associated with the address of the participant.
City/ State Partner - Active Flag	Indicates if this is an "Active" City/State Partner. Active is defined as having done at least 3 deals, as a city/state partner, with EXIM Bank over the past year.
City/ State Partner - New Flag	Indicates if this is a "New to EXIM" City/State Partner. New is defined as not having done business with EXIM in the past 5 years.
Claim - Current Version Flag	Flag indicating whether a given instance of a claim record is the current version of that claim. Valid values are "Yes" and "No".
Claim Amount Requested	The amount claimed when a claim payment request is filed with EXIM Bank.
Claim Approval Type Description	Description of the outcome of the claim approval process. Valid values are "Approval", "Partial Approval", "Approved to Assignee, Denial to Applicant" and "Denial".
Claim Approved Date	Date when a claim was rendered a decision by the appropriate EXIM Bank authority of some level of approval.
Claim Budget Cost Level - Sort Order	A numeric value, ranging from 1 to 16, associated with the Claim Budget Cost Level Description assigned, used to ensure correct ordering when sorted.

Claim Budget Cost Level Description	Standardized description of the Budget Cost Level, or risk rating, associated with a transaction that is subject to a claim. Values are numbers 1 through 12, "Multi-Buyer Insurance", "Working Capital", "Global Credit Express" and "Unknown". When a claim is paid the risk rating is typically set at "11". When a claim is more than five years old, the rating is downgraded to "12". The Recovery Officer can elect to upgrade or downgrade this rating throughout the claim process based on several factors.
Claim Capitalized Interest Adjustment Amount	The amount of interest due from the buyer on the claim that was then rolled up into a Paris Club rescheduling as principal.
Claim Capitalized Interest Amount	The amount of interest due from the buyer on the claim that was then rolled up into a Paris Club rescheduling as principal.
Claim Closed Date	The date a claim was closed, either following a decision to withhold approval or as a result of concluding recovery following payment, settlement or exhaustion of available recovery avenues.
Claim Closed Reason Description	Brief free-form explanation for why a claim was closed without approval.
Claim Closed Reason Type Code	Code associated with the reason a claim was closed without approval. Valid values are D = Denied, I = Incomplete or Missing Documentation, and W = Withdrawn.
Claim Closed Reason Type Description	Description associated with the corresponding Claim Closed Reason Type Code. Values are "Denied", "Withdrawn" and "Incomplete or Missing Documentation".
Claim Collection Agent	The name of the external Collection Agent contracted for assisting recovery on a given claim.
Claim Counsel	The outside attorney working with EXIM Bank on recovery of a claim.

Claim Count	This field always has the value of "1" at a claim level and is used to assist in aggregating the count of claims in certain scenarios by allowing claims fitting the scenario to be counted by calculating the sum of this field.
Claim Country Code	A three-digit numeric code used by EXIM Bank to uniquely identify the country associated with a particular claim, typically the country of the buyer or insured.
Claim Country Name	The name of the country associated with a particular claim, as linked by the Claim Country Code representing the country of the buyer or insured. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Claim Decision Date	Date when a decision is rendered on a submitted claim, including a withdrawal.
Claim Description	Fixed list of brief descriptions of the financing programs for which a claim can be filed. Values currently used include "Comprehensive Guarantees (5/87 - )" (used for medium and long-term loan guarantees), "M/T FCIA" (used for medium-term insurance), "S/T FCIA" (used for short-term insurance), and "Working Capital Guarantees".
Claim Economic Sector Level 1 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 1 is the most-aggregated level and only has 12 categories. The grouping and concordance is maintained in the load procedures for ERS.
Claim Economic Sector Level 2 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.

Claim Economic Sector Level 3 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Claim Economic Sector Level 4 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 4 is the most detailed level (it is at the individual NAICS and SIC code levels) and has more than 3000 distinct descriptions. The grouping and concordance is maintained in the load procedures for ERS.
Claim Enhanced Assignee Flag	Indicates if the claim involves an enhanced assignment. An enhanced assignment involves an assignment of policy proceeds resulting from a claim payment to an approved lender who is financing the insured receivables under the policy. The main enhancement is that in the event of a claim denial to the insured, the claim may still be paid to the assignee under the terms of the assignment. This provides added protections and a greater likelihood of coverage in the event of a claim to the assignee under the policy. In turn, the assignee has increased responsibilities for due diligence during the transaction.
Claim Equity Adjustment Amount	The value of equity (including stocks, shares and other assets) provided to EXIM under the recovery efforts for a claim.
Claim Excess Recovery Amount	The amount recovered (net of expenses) under a claim that exceeds the claim payments made by EXIM.
Claim Expenses	The amount of expenses that EXIM Bank has incurred in the processing of the claim payment request.
Claim Expenses Paid Amount	The amount of expenses that have been paid/reimbursed by EXIM Bank after having been incurred by the Bank or its agents or contractors in the processing of the claim. When applicable, this amount is typically deducted from the initial recovery payment received.

Claim Filed Date	The date a claim is filed with EXIM Bank. This will correspond to the Claim Submitted Date for initial submissions or the Claim Resubmitted Date for claims that were returned and subsequently resubmitted.
Claim Filed Flag	Indicates if a claim payment request has been filed with EXIM Bank in relation to the specified deal.
Claim Filing Extension Date	The date of a claim filing extension approved by the Claim Officer in response to a written request from the guaranteed lender or the insured. A claim filing extension must be requested prior to the expiry of the previous claim filing deadline. Extensions are typically for 60 days (90 days in the case of working capital claims). Multiple extensions can be granted when warranted.
Claim Filing Limit in Days	The maximum number of days from the date payment was due in which a claim payment request must be filed with EXIM Bank for a claim to be considered for payment. In the case of Short Term Insurance exporter policies, when the Claim Filing Limit Units is "Months", this field will show the number of months, typically 8.
Claim Filing Limit Units	Units used to define claim filing limit. Valid values are "Days", "Months", and "Unk".
Claim First Interest Due Date	The due date of the first interest payment to be made by EXIM for a claim.
Claim First Principal Due Date	The due date of the first principal payment to be made by EXIM for a claim.
Claim Future Payment Amount	The estimated amount of future Paycer payments, not yet committed, to be made for a claim.

Claim Future Rescheduled Amount	The aggregated amount of rescheduled principal, interest and late interest for a claim. Note: this is a misnomer, as it is the actual rescheduled amounts, not a future amount.
Claim Impaired Asset Flag	Intended to flag claims where the underlying asset is impaired. <b>THIS FIELD IS NULL IN ALL RECORDS.</b>
Claim Impaired Credit Amount	Amount of claim payment due to EXIM Bank that is considered to be "impaired" (i.e., less likely to be recovered). If a credit is considered impaired, this amount is typically calculated as Claim Total Paid Amount - Claim Recovery Amount, and is equal to the "Amt UnRecovered" displayed in the claims section of EXIM Online.
Claim Interest Due Amount	Amount of Interest owed by a borrower on the defaulted or overdue payment amount for a claim
Claim Interest Exposure Amount	The amount of interest included in the officially rescheduled amount for a claim.
Claim Interest Paid Amount	<p>The amount of interest owed to the insured or guaranteed lender that is paid by EXIM under a claim payment.</p> <p>Note: this field is not used under FMSNG, which includes interest paid together with principal paid. Values in this field predate FMSNG.</p>

Claim Interest Withdrawn Amount

This field contains only null values.

Claim Interest Writeoff Amount

Amount of interest (associated with the principal amount due under a claim) that has been forgiven by EXIM Bank.

Claim Late Interest Due Amount

Amount of Late Interest owed by a borrower or debtor to EXIM Bank for a claim

Claim Late Interest Exposure Amount

The amount of late interest included in the officially rescheduled amount for a claim.

Claim Late Interest Paid Amount

Amount of interest paid to the guaranteed lender or insured for payments made after the due date

Claim Late Interest Writeoff Amount

Amount of late interest that has been forgiven from the Due Amount for a Claim

Claim Litigation Date

The date litigation is initiated over a claim that has not yet been otherwise resolved



Claim Loss Reserve Flag	This field is always null
Claim NAICS/ SIC Code	The industry code associated with the claim, typically that of the primary export product or exporter. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Claim Negotiation Start Date	The date negotiations over a claim recovery action are initiated
Claim Number	A nine-character string used to identify each claim. The component elements of the number include a one-character prefix ("I" Insurance, "G" Guarantee, or "A" General Expense), a six-digit numeric value (corresponding to the numeric portion of the deal number, except in the case of multi-buyer insurance) and a two-character alphanumeric suffix.
Claim Obligor Name	Name of the entity listed as an obligor to a transaction, and thereby liable (along with any guarantors) for the debts outstanding under a claim.
Claim Officer	Name of the EXIM Bank claims officer responsible for evaluating a claim prior to claim payment
Claim Other Adjustment Amount	For closed claims this is the amount of capitalized interest associated with a claim expressed as a negative number (capitalized interest * -1). For open claims it typically represents the current net loss for the claim.
Claim Other Assets Amount	Value of assets that are tendered to EXIM Bank as part of restructurings under a claim. Note: This field contains only zeroes and does not appear to be used currently.

Claim Outstanding Exposure Amount	The amount of a claim payment that is still owed to EXIM Bank as it has not been recovered or written-off.
Claim Paid Date	The date on which EXIM Bank paid out on a claim
Claim Paycer Payment Amount	Amount of a claim payment under a fixed-rate promissory note that is committed for payment to a guaranteed lender through a Payment Certificate (PAYCER) voucher following the terms of the note.
Claim Payment Type Code	Code indicating the type of payment made on a claim, with F = Full and P = Partial.
Claim Payment Type Description	The description associated with the Claim Payment Type Code associated with a claim payment, with values of "Full" and "Partial".
Claim Pending Payment Amount	The claim amount approved for payment, but not yet paid to the claimant.
Claim Pre Credit Reform Flag	A flag used to indicate whether the financing obligation under which a claim is filed was authorized prior to FY 1992, the point at which the Credit Reform Act of 1990 accounting changes were implemented. The values are "Yes" and "No".

Claim Principal Due Amount	Amount of principal owed by a borrower or debtor to EXIM Bank for a claim
Claim Principal Exposure Amount	The amount of principal included in the officially rescheduled amount for a claim.
Claim Principal Paid Amount	<p>The amount of principal owed to the insured or guaranteed lender that is paid by EXIM under a claim payment.</p> <p>Note: Under FMSNG both principal and interest paid are included in this field. The field represents principal paid only for claims paid prior to FMSNG.</p>
Claim Principal Withdrawn Amount	This field contains only null values.
Claim Principal Writeoff Amount	Amount of principal owed that has been forgiven from the Due Amount for a Claim
Claim Reason Code	Two-character code for the reason a claim is filed with EXIM Bank, e.g., BA = Bankruptcy, CA = Cash Flow, CL = Business Closed, DS = Dispute, DV = Diversion, EC = Economy, NA = Non Acceptance, PE = Political Event, RE = Export-Import Restrictions, TR = Transfer, OT = Other.

Claim Reason Description	Brief description associated with the Claim Reason Code expressing why a claim is filed with EXIM Bank.
Claim Received Date	Date a claim is received by EXIM Bank. Typically the same as the Claim Submitted Date and Claim Filed Date.
Claim Received Fiscal Year	EXIM Bank's fiscal year in which a claim is received by the Bank, in the format YYYY.
Claim Recommendation	Brief note regarding the claim, not necessarily a recommendation for disposition of the claim
Claim Recovered Date	Date that funds are recovered from a paid claim.
Claim Recovery Adjustment Amount	This field is not currently in use. It contains only zero as a value.
Claim Recovery Amount	The amount of a paid claim that has since been repaid as a recovery against the debt.

Claim Recovery Expensed Amount	This field is not currently in use. It contains only zero as a value.
Claim Recovery Officer	The name of the Recovery Officer assigned to a claim
Claim Reimbursed Expenses	The amount of expenses that have been reimbursed after having been incurred by EXIM Bank or its agents in the processing of claim payment requests and associated recovery efforts.
Claim Re-Opened Date	Date a previously closed claim is re-opened, typically to allow additional recoveries to be recognized.
Claim Resubmitted Date	The date on which a previously submitted and returned claim is resubmitted to EXIM Bank.
Claim Risk Code	A code associated with the entity at risk in relation to a claim. Valid values are F = Private Financial Institution, N = Public Non-Sovereign, R = Private, S = Sovereign, and Unk = Unknown.
Claim Risk Description	The description associated with the Claim Risk Code assigned to a claim. Valid values are F = Private Financial Institution, N = Public Non-Sovereign, R = Private, S = Sovereign, and Unk = Unknown.
Claim Rollforward Last Closed Accounting Year - Month	Six digit number in the form of yyyy - mm indicating in which month the specified fiscal year was most recently "closed" by OCFO. Typically this will be yyyy - 09, indicative of the closing of the fiscal year, which ends in September, the ninth month. When OCFO closes an accounting year it means that all the authorizations, cancellations, amendments, etc. that occurred during that year have been properly accounted for and that no further changes to the data for that year is expected.

Claim Rollforward Last Closed Accounting Year Month	Six digit number in the form of yyyymm indicating in which month the specified fiscal year was most recently "closed" by OCFO. Typically this will be yyyy09, indicative of the closing of the fiscal year, which ends in September, the ninth month. When OCFO closes an accounting year it means that all the authorizations, cancellations, amendments, etc. that occurred during that year have been properly accounted for and that no further changes to the data for that year is expected.
Claim Settlement Date	The date a claim is declared settled through a form of workout (non-litigation actions), including payment, liquidation or restructuring.
Claim Status Code	A one-character code that represents the status of a claim up to the point of approval for payment by EXIM Bank. Values include: S = Submitted, I = Incomplete or Missing Documentation, A = Approved, D = Denied, W = Withdrawn, and Unk = Unknown.
Claim Status Description	Indicates the current status of the claim payment request. Values are: Approved, Denied, Incomplete, Paid, Submitted and Withdrawn.
Claim Submitted Date	The date on which the claim payment request was submitted to EXIM Bank.
Claim Submitted Fiscal Year	The four-digits representing the EXIM Bank fiscal year during which the claim was submitted
Claim Submitted Fiscal Year Quarter	A five-digit representation of the EXIM Bank fiscal year and quarter during which the claim was submitted, in the format YYYYQ.
Claim Submitted Month	A six-digit representation of the calendar year and month in which the claim was submitted to EXIM Bank, in the format YYYYMM.

Claim Submitted Month Number in Fiscal Year	The number of the month in the EXIM Bank fiscal year during which the claim was submitted, such that 1 = October and 4 = January, etc.
Claim Submitted Year	The four digit year during which a claim was submitted to EXIM Bank.
Claim Submitted Year - Month	The calendar year and month during which a claim payment request was submitted to EXIM Bank, in the format YYYY - MM.
Claim Submitted Year Quarter	A five-digit representation of the calendar year and quarter during which the claim was submitted to EXIM Bank, in the format YYYYQ.
Claim Total Paid Amount	Total amount EXIM Bank paid out to the guaranteed lender or insured on a claim, consisting of interest, late interest and principal.
Claim Total Paid Amount (with Paycer Interest)	Total amount EXIM Bank paid out on a claim including any commitments to pay at a future date (referred to as "payment certificates" or "paycers"; paycers may be found on claims involving a fixed interest rate).
Claim Total Writeoff Amount	Amount of a claim that was paid, not recovered and is therefore written off as a loss. EXIM Bank can writeoff private sector debts, but needs an act of Congress to writeoff sovereign debts.
Claim Type Code	Code entered for insurance claims that links the claim to a Deal Policy Type Code.

Claim Type Description	Brief description associated with the corresponding Claim Type Code
Claim Withdrawn Date	The date upon which a claim payment request was withdrawn.
Claimant - Financial Institution Flag	A flag used to indicate whether a claimant is a financial institution. Valid values are "Yes" and "No".
Claimant Name	The name of an institution listed as a claimant to a claim.
Commercial Coverage Percentage	In the event that EXIM Bank is not providing comprehensive coverage of risks, this would be the rate at which EXIM Bank would pay a claim that was deemed to be the result of a commercial event.
Construction Flag	Indicates if the deal involves the export of construction services. A deal will only be flagged as involving construction if the construction service is listed as a specific export product/service in EOL or APS.
Contact E-mail Address	The e-mail address for the specified person. A person may have more than one e-mail address. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Contact Fax Number	The fax number for the specified person. A person may have more than one fax number. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Contact Name	The full name (First Name, Middle Initial, Last Name, Suffix) of an individual. A contact is an individual associated with a company. A sole proprietorship or a personal borrower/guarantor is not a contact - they are participants.
Contact Phone Extension	The extension associated with the phone number for the specified person. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Contact Phone Number	The phone number for the specified person. A person may have more than one phone number. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.



Contact Title	The business title (e.g., Manager, Director, etc.) for the specified person. A person will only have one title. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Country BERNE Union Name	The Berne Union organization uses a slightly different list of country names (i.e., different names - Myanmar vs. Burma or spellings - Viet Nam vs. Vietnam) than EXIM Bank does. This field shows the name that the Berne Union uses for the specified country.
Country Budget Cost Level Identifier	The number or word that indicates the USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to sovereign risk in the specified country. Values range from -1 to 11.
Country Claims Paid Amount	Total amount EXIM Bank paid out on a claim(s) that involved buyers/borrowers in the specified country. This is a cumulative amount as of the last closed month.
Country Credit Authorization Count	A count of the number of deals and special credit limits authorized for the specified country. This field exists so that the Sub-Saharan Africa team can report not just the authorizations that are reported in the Annual Report, but also the other credit approvals that occur for buyers in Sub-Saharan Africa.
Country Disbursement/ Shipment Amount	The amount disbursed or shipped (under a loan, guarantee or insurance). The disbursements and shipments are assigned to a country based on the borrower (loans and guarantees) or buyer (insurance).
Country Export Value	The dollar value of U.S. exports that are estimated to occur as a result of EXIM Bank's approved financing support. The export value is assigned to a country based on the borrower (loans and guarantees), buyer (single buyer insurance), or expected export market (working capital). Export value cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at authorization.
Country Name	The name of the country. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Country Original Default Amount	The amount that was first reported to EXIM Bank as an overdue payment (short-term insurance) or payment default (guarantees). The default amounts are assigned to a country based on the country of the defaulting borrower (loans, guarantees and working capital) or defaulting buyer (insurance).

Country Outstanding Default Amount	The payment amount that is still overdue as of the last close month (i.e., net of any repayments). The default amounts are assigned to a country based on the country of the defaulting borrower (loans, guarantees and working capital) or defaulting buyer (insurance).
Country Outstanding Exposure Amount	The amount disbursed/shipped with EXIM Bank's financing support that has not yet been repaid. The exposure amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).
	EXIM Bank's systems do not capture the disbursements and repayments under the working capital program. At the time the deal is made "operative", the accounting system assumes the deal has fully disbursed. The deal will not be assumed to be repaid until a) the deal is "re-financed" by a renewal or b) until the maximum claim filing period, past the final disbursement date of the deal, has been exceeded.
Country Pending Exposure Amount	The amount of financing support that has been requested of EXIM Bank but has not yet been decided (approve, deny, withdraw). The exposure amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).
	Pending exposure cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at the time of application.
Country Repaid Amount	The amount of exports disbursed or shipped (under a loan, guarantee or insurance) for which payment has been received. The disbursements, shipments, and repayments are assigned to a country based on the primary borrower (loans, guarantees and working capital) or buyer (insurance).
Country Requested Amount	The amount of financing support that was requested of EXIM Bank. The requested amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).
	Pending exposure cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at the time of application.
Country SSA Authorized Amount	The amount of EXIM Bank's authorization for PSORs in the specified Sub Saharan African country.

Country Undisbursed Exposure Amount	<p>The amount of financing support that has been requested of EXIM Bank but has not yet been drawn on (i.e., disbursed under a loan, guarantee or working capital or shipped under an insurance policy). The exposure amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).</p> <p>Undisbursed exposure cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at the time of authorization.</p>
County Description	<p>The name of the country that the particular address falls into. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.</p>
Current Authorized Amount	<p>The current (net) amount of EXIM Bank's authorization. The current amount reflects any changes arising from cancellations, transfers or other types of adjustments to the authorized amount.</p>
Current Budget Cost Level Description	<p>The number or word that indicates the current (as of the last closed month) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".</p>
Current FY Canceled Amount	<p>The amount of EXIM Bank's authorization that has been canceled in the same fiscal year as the authorization.</p>
Current Version Flag	<p>Indicates if the specific deal record is the most recent version of the deal. Values are: "Yes", "No".</p> <p>Use this flag when using "Status" fields OR fields that would not have been entered by the applicant/ODQ and that would later be entered by the loan officer. If this flag is not set to "Yes", the query results will show every version of the deal as it changed.</p>
Days to Authorization - Internal Standard	<p>The number of calendar days that have been determined to be the Standard, for a particular deal type. This standard is stored in the TMA system and can only be updated by ODQ. The actual time to authorization (Date Authorized - Date Submitted) is compared to this standard in many cycle time reports - including the report reviewed by the Operations Review Committee.</p>
Deal - Authorized Amount	<p>The amount of EXIM Bank's authorization for a deal in which the designated participant is involved. This is a cumulative amount of all authorizations of the deal (but it does not account for cancellations or transfers of amounts).</p>

Deal - Export Value	The dollar value of U.S. exports that are estimated to occur as a result of EXIM Bank's approved financing support for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Held By	Although most relevant to Insurance deals, this field indicates if the applicant is a bank. Values are: Exporter, Bank, N/A, and Unknown.
Deal - Outstanding Exposure Amount	The amount that has been disbursed/shipped with EXIM Bank's financing support that has not yet been repaid, for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Requested Amount	The amount of financing support that was requested of EXIM Bank in an application for a deal involving the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Small Business Authorized Amount	<p>The amount of EXIM Bank's authorization that directly supported a U.S. SBA-defined small business for a deal in which the designated participant is involved. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.</p> <p>This is a cumulative amount of all SB authorizations of the deal (but it does not account for cancellations or transfers of amounts).</p>
Deal - Undisbursed Exposure Amount	The amount of EXIM Bank's financing support that is authorized but remains undisbursed/unshipped, for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal Applicants	The name (or names) of the applicant on the deal. It is rare that there are two applicants, but in a few instances two applicants are listed.

Deal Closed Date	The date that a case was closed. A case is considered closed if it has been: withdrawn, cancelled, declined, expired, fully repaid, quote declined, returned, converted, claim closed, or claim paid.
Deal Closed Reason Type Description	The reason a case is considered close. A case is considered closed if it has been: withdrawn, cancelled, declined, expired, fully repaid, quote declined, returned, converted, claim closed, or claim paid.
Deal Count	A count of each unique Accounting Record number (aka LGA Key). The deal count will be larger than the authorization count.
Deal Division Code	The system letter code that indicates which division has responsibility for processing the application to decision. Use the Application Division Description to see the actual name of the Division.
Deal Division Description	The name of the division that has responsibility for processing the application to decision.
Deal Effective Date	The effective date of EXIM Bank coverage. Shipments made prior to the effective date are not eligible for coverage under the insurance policy.
Deal Enhanced Assignee Flag	<p>Indicates if the deal involves an Enhanced Assignment. In the case of an "enhanced" assignment, the assignee (a third party to the insurance policy that EXIM Bank pays) receives added protections in the event of a covered loss. In turn, the assignee has increased responsibilities for due diligence during the transaction.</p> <p>EXIM Bank only started tracking enhanced assignments in Ex-Im Online in FY2012. Transactions processed prior to that date may not be readily identifiable as having an enhanced assignee.</p> <p>This field is not relevant for loans, guarantees, working capital or medium-term insurance.</p>

Deal Ever Troubled Flag	Indicates if the deal was ever considered to be troubled - even if that reason is no longer applicable. A deal will be considered troubled if: the deal or claim had a write off amount greater than 0, if there has been an approved claim that has not yet been closed, if the deal had any outstanding default amount greater than 0, if there were non-commitment fee arrears of greater than \$50, or if there were commitment fee arrears of greater than \$50 that were in arrears for more than 14 calendar days.
Deal Foreign Currency Flag	Indicates if EXIM Bank's guarantee or insurance is of a foreign currency.
Deal Number	The guarantee transaction number or insurance policy number from Ex-Im Online, or the AP number from APS.
Deal Policy Type	For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is the type of financing (CGF, Project Finance, Guarantee, Loan, Tied Aid, Letter [for Letter of Interest], GCE, Working Capital or PEFEX.
Deal Policy Type code	For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is the letter code used in APS to identify the type of financing (C, N or R - CGF, P - Project Finance, G - Guarantee, L - Loan, T - Tied Aid, Letter [for Letter of Interest], GCE, PEFEX or W - Working Capital).
Deal Policy Type description	The formal policy type description of the insurance policy type letter codes.

Deal Policy Type Group Description	Policy groups are a way for EXIM Bank to "group" together similar programs for ease of reporting. The description is a user friendly term to describe what types of programs are covered by the group. For example, MT Insurance groups all the different medium term insurance policy types into one category.
Deal Policy Type Short Description	For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is the type of financing (CGF, Project Finance, Guarantee, Loan, Tied Aid, Letter [for Letter of Interest], GCE, Working Capital or PEFEX.
Deal Program Description	Indicates which EXIM financing program is being used/requested. Values are: Loan, Guarantee, Insurance, Working Capital, Rloan, Not Yet Identified, or "Loan or Guarantee".
Deal Program Term Description	Indicates the term, program and (for insurance) whether the Insured is an Exporter or Bank. In some cases any one of these three variable may not be identified and a shortened version is shown (e.g., Long Term, or Insurance, etc. )
Deal Record Identifier	A unique identifier for each deal in ERS. For APS cases it is the Deal Number with the Subtype (that indicates which version of the deal - subtypes that start with A1 are the current version of the deal).
Deal Status Description	Indicates the status of the deal. Values are: Approved, Closed, Operative/Issued, Outstanding, Pending, Pre-pending, Troubled or Unknown.
Deal Status Last Updated Date	The date on which the status of the deal was most recently changed.

Deal Status Reason Description	The reason that a deal has a status of "Closed" or "Troubled". The other statuses do not have a reason. See "Deal Closed Reason Description" or "Deal Troubled Reason Description" for the complete lists of reason codes.
Deal Submitted - Fiscal Year	The Fiscal Year in which the applicant submitted the application for a deal. In Ex-Im Online the applicant submits the application when they successfully hit the "submit" button and receive a confirmation. In APS the submitted date is entered by ODQ.
Deal Submitted - Quarter Number in Fiscal Year	The Quarter in which the applicant submitted the application for a deal. Use with the Deal Submitted - Fiscal Year to identify a specific FY and Quarter, otherwise you'll see all applications submitted in the ?th Quarter regardless of the fiscal year. In Ex-Im Online the applicant submits the application when they successfully hit the "submit" button and receive a confirmation. In APS the submitted date is entered by ODQ.
Deal Submitted Date	The date that the applicant submitted the application for a deal. In Ex-Im Online the applicant submits the application when they successfully hit the "submit" button and receive a confirmation. In APS the submitted date is entered by ODQ.
Deal Term Code	The 1-digit letter code that indicates the repayment term assigned to the deal. Values are: S - short-term, M - medium-term, B - both short- and medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]
Deal Term Description	The repayment term assigned to the deal. Values are: S - short-term, M - medium-term, B - both short- and medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]
Deal Troubled Reason Type Description	The reason a case is considered Troubled. A case is considered Troubled if it has a: claim approved, claim closed, claim paid, claim write off, or if it is in arrears, in default or has a write off.



Decision Making Body Description	<p>Indicates who made the decision on the case. Values include: Board, Administrative, Individual, Credit Committee, and Risk Committee. It also includes the actual name of individuals who authorized a case using their Individual Delegated Authority.</p> <p>Data stored in this field is confusing. Contact ODQ if you want to use this field.</p>
Deposit Date	The date the money for the insurance payment was deposited.
Disbursed/ Shipment Amount	The amount disbursed or shipped (under a loan, guarantee or insurance policy) by accounting record.
Disbursement/ Shipment Code	A letter code that indicates if the information is for a D - Disbursement or S - Shipment. Disbursements are for loans, guarantees, and working capital. Shipments are for insurance.
Disbursement/ Shipment Country Name	The name of the country to which the export item or service is being sent. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Disbursement/ Shipment Date	The date on which the reported shipment or disbursement occurred.
Disbursement/ Shipment Export Value	The amount of exports associated with the amounts being disbursed or shipped (under a loan, guarantee or insurance policy).
Disbursement/ Shipment Month	The calendar year and month , in YYYYMM format, in which the reported shipment or disbursement occurred.
Disbursement/ Shipment Month Description	The month, written out (e.g., April), in which the reported shipment or disbursement occurred.
Disbursement/ Shipment Month Year	The month and calendar year, in Mmmmm YYYY format, in which the reported shipment or disbursement occurred.
Disbursement/ Shipment Source Description	The three-letter code indicating in which system the shipment or disbursement was entered. Values are: APS - the LGA system (prior to 10/1/2014), EXO - Ex-Im Online, AS4 - the AS400 system (prior to 4/1/2008), and FMS - the FMS-NG system (as of 10/1/2014).

Disbursement/ Shipment Year	The calendar year in which the reported shipment or disbursement occurred.
Disbursements/ Shipments	The amount of disbursements or shipments that have been recorded for a specific deal or accounting record.
Division Description	Indicates which processing division (Business Credit, Structured and Project Finance, Trade Credit Insurance, Trade Finance or Transportation) is responsible for processing the transaction to decision.
Dual Use Flag	Indicates that the deal involves the export of an item that is considered to have a dual (both military and civilian) use. This information is provided by the applicant and then reviewed and determined by an Engineer.
DUNS Number	<p>Use the Current Version Flag = "Yes" to ensure you only see those deals that Engineering determined qualified as dual use.</p> <p>The 9-digit number that Dun and Bradstreet assigns to companies who are registered with them. The numbers are assigned to each unique company name and company address combination. So one company with multiple locations will have multiple DUNS numbers. Every exporter under a multi-buyer insurance policy is required to provide a DUNS number for their company.</p> <p>As DUNS numbers are different for different locations, use this field with both the participant name and the "address identifier" from the Participant Address sub-folder.</p>
Earliest Authorization Date	The date that the deal was first approved by a decision-maker. This field allows a user to identify when the deal was approved, before any amendments or extensions were approved.
Earliest Authorization Fiscal Year	The Fiscal Year in which the deal was first approved by a decision-maker. This field allows a user to identify when the deal was approved, before any amendments or extensions were approved.
Earliest Authorization Year	The Calendar Year in which the deal was first approved by a decision-maker. This field allows a user to identify when the deal was approved, before any amendments or extensions were approved.

Employee Division Code	The system letter code that indicates the division name in which the employee working on the deal works. Many of the letter codes are leftover from the APS system and reflect an old organizational structure. Use the Employee Division Description to identify the division of the employee working on the deal.
Employee Division Description	The name of the division that has an employee working on the deal.
Enhanced Assignee Max Payable Amount	The maximum amount payable to the assignee in the event of a claim that meets all criteria for approval.
Environmentally Beneficial Flag	Indicates if the deal or insurance policy meets EXIM Bank's requirements to be considered environmentally beneficial. This flag is checked by the applicant but is reviewed by an Engineer at EXIM Bank for confirmation that the deal meets our guidelines.
Ever In Trouble Flag	<p>Indicates if the participant was involved with a that was considered to be troubled - even if that reason is no longer applicable. For multi-buyer insurance, only the insured and the defaulting buyer would be considered troubled; all other buyers on the policy would not be considered troubled.</p> <p>A deal will be considered troubled if: the deal or claim had a write off amount greater than 0, if there has been an approved claim that has not yet been closed, if the deal had any outstanding default amount greater than 0, if there were non-commitment fee arrears of greater than \$50, or if there were commitment fee arrears of greater than \$50 that were in arrears for more than 14 calendar days.</p>
EXIM Online Participant Role Code	A numerical code identifying a participant's role on a deal as recorded in Ex-Im Online (EXO).
EXIM Online Participant Role Description	Description identifying a participant's role on a deal as recorded in Ex-Im Online (EXO). For example, "Insured", "EndUser", etc.
Exim Online Tracking Number	This is the tracking number assigned to the application by Ex-Im Online. Only in the case of the original application for a policy in Ex-Im Online will the deal number equal the Application Tracking Number. This field will be blank for non Ex-Im Online deals.

Expired Amount	The amount of approved financing that is no longer available for use. The undisbursed amount of a Loan, Guarantee or Working Capital deal is considered expired after the Final Disbursement Date has passed. The "undisbursed" amount of an Insurance policy is considered expired after the policy expiration date has passed. For Insurance, shipments that occur after the expiry date are not eligible for coverage.
Export Product Description	The applicant entered description of the product or service being exported.
Export Product Economic Sector Level 1 Description	Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 1 is the most-aggregated level and only has 12 categories. The grouping and concordance is maintained in the load procedures for ERS.
Export Product Economic Sector Level 2 Description	Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Export Product Economic Sector Level 3 Description	Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Export Product Economic Sector Level 4 Code	The industry code associated with the export product. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Export Product Economic Sector Level 4 Description	This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant) Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 4 is the most detailed level (it is at the individual NAICS and SIC code levels) and has more than 3000 distinct descriptions. The grouping and concordance is maintained in the load procedures for ERS.

Export Product NAICS/ SIC Code	<p>The industry code associated with the export product. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>
Export Product NAICS/ SIC Description	<p>The description of the industry code associated with the export product. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>
Export Value	<p>The amount of U.S. exports that will be supported by EXIM financing. This amount is typically an estimate for revolving financing lines like multibuyer insurance and working capital loans and guarantees. For other transaction-specific financing the exports are more likely to be at or around the amount reported in the application -- and shown in this field.</p>
Exporter - Active Flag	Indicates if this is an "Active" Exporter. Active is defined as having done at least 3 deals, as an exporter, with EXIM Bank over the past year.
Exporter - Agriculture Exports Flag	Indicates that the exporter on the deal is an exporter of agricultural products.
Exporter - Medical Technology Exports Flag	Indicates that the exporter on the deal is an exporter of medical technology.
Exporter - New Flag	Indicates if this is a "New to EXIM" Exporter. New is defined as not having done business with EXIM in the past 5 years.
Exporter - Services Exports Flag	Indicates that the exporter on the deal is an exporter of services.

Exporter Economic Sector Level 1 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 1 is the most-aggregated level and only has 12 categories. The grouping and concordance is maintained in the load procedures for ERS.
Exporter Economic Sector Level 2 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Exporter Economic Sector Level 3 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Exporter Economic Sector Level 4 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 4 is the most detailed level (it is at the individual NAICS and SIC code levels) and has more than 3000 distinct descriptions. The grouping and concordance is maintained in the load procedures for ERS.
Exporter Identifier	The unique identifier assigned to the participant who is the exporter on the disbursement/shipment. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.
Exporter NAICS/ SIC Code	The industry code associated with the exporter (i.e., company). The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Exporter Name	The name of the exporter for the identified deal/ policy/credit limit or disbursement.

Exporter Small Business Flag	Indicates whether or not the exporter meets the U.S. SBA-definition of a small business. This flag is pulled from the company record that is stored in the Participant Hub.
Fee Collected Amount	Amounts for commitment fees, administrative fees, working capital fees, exposure fees, restructuring fees that are due and have been billed and collected.
Fee Earned Amount	Amounts for commitment fees, administrative fees, working capital fees, exposure fees, restructuring fees that are due and have been billed.
Fee Paid Amount	Amounts for commitment fees, administrative fees, working capital fees, exposure fees, restructuring fees that are due and have been billed and collected (paid to EXIM Bank).
Financial Institution Flag	Indicates whether or not the company is a financial institution. This flag is stored in the Participant Hub and can only be updated by ODQ.
First Claim Payment Date	Date the initial payment is made by EXIM Bank on a claim payment request.
First Default Installment Number	Number indicating which installment payment was the first installment to be defaulted on for a given claim.
First Defaulted Date	Date of the first default for a particular deal. Often precedes the filing of a claim, but this is not necessarily the case.
First Time Authorization Fiscal Year (All Times)	The first time ever that EXIM Bank approved a deal for the specified participant.

Fiscal Year	The calendar year that the financial data is from. Data formatted as YYYY. This field makes it possible to look at data as of a calendar year-end.
Foreign Content Recommended Amount	The amount of the export sale (for which financing support has been requested) that is considered to be non-U.S. content, as it is inconsistent with EXIM Bank's content policy. This amount has been reviewed by EXIM staff and thus reflects the amount of non-U.S. content that has been identified and recommended for support as "eligible" foreign content. Eligible foreign content is considered part of the total export contract but cannot be part of the 85% or less financing support provided by EXIM, rather it is paid for under the "cash payment".
Foreign Content Requested Amount	The amount of the export sale (for which financing support is being requested) that is considered to be non-U.S. content, as it is inconsistent with EXIM Bank's content policy. This amount is provided by the applicant and is thus the "requested" amount.
Guarantor - Active Flag	Indicates if this is an "Active" Guarantor. Active is defined as having done at least 3 deals, as a guarantor, with EXIM Bank over the past year.
Guarantor - New Flag	Indicates if this is a "New to EXIM" Guarantor. New is defined as not having done business with EXIM in the past 5 years.
Individual Participant Flag	Indicates if the primary guarantor for a deal is a Person. The value for this flag is based on the Party Type(Individual) and Party Subtype(Participant) of the participant record in the Participant HUB. Note an individual participant is not a "contact". An individual participant has a legal role in the export transaction and/or financing - often as a personal guarantor or as borrower.
Initial Budget Cost Level Description	The number or word that indicates the original (at the time the deal was first authorized) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".



Insurance Coverage Percentage	The percentage rate at which EXIM Bank will pay for an eligible claim. Multi-buyer short-term insurance usually has a coverage rate of 95%, meaning that for any eligible loss EXIM Bank will pay 95% of the loss and the insured is liable for the remaining 5%. The percentage of cover may be approved at less than 95% during underwriting.
Insurance Misc Expense	The amount of expenses incurred by EXIM Bank for the specified insurance policy.
Insurance Payment Term Description	<p>This field is not relevant for Loan, Guarantee, or Working Capital deals.</p> <p>Indicates the type of payment terms (in number of days) that an exporter can offer under their insurance policy. Values are: 1-30, 31-60, 61-90, 91-120, 121-180, 181-270, 271-360, and "Sight Payments".</p> <p>This field is not relevant for Loan, Guarantee or Working Capital deals.</p>
Insured - Active Flag	Indicates if this is an "Active" Insured (the entity covered under the policy. Some policies also have an Additional Named Insured (ANI), which is usually a related entity). Active is defined as having done at least 3 deals, as an insured, with EXIM Bank over the past year.
Insured - New Flag	Indicates if this is a "New to EXIM" Insured (the entity covered under the policy. Some policies also have an Additional Named Insured (ANI), which is usually a related entity). New is defined as not having done business with EXIM in the past 5 years.
Last Claim Paid Date	Date a payment on a given claim was last made by EXIM Bank.
Last Decision Date	The most recent date that the deal was acted on by a decision-maker.
Late Payment Flag	Indicates if the insurance payment was received after the due date.
Latest Deal Authorized Date	The most recent date that the deal was approved by a decision-maker. This field allows a user to identify when the deal was last acted on - typically for an amendment or extension.

Latest Deal Authorized Fiscal Year	The Fiscal Year in which the deal was most recently approved by a decision-maker. This field allows a user to identify when the deal was last acted on - typically for an amendment or extension.
Latest Deal Authorized Year	The Calendar Year in which the deal was most recently approved by a decision-maker. This field allows a user to identify when the deal was last acted on - typically for an amendment or extension.
LGA Component - Current Version Flag	Indicates if the specific accounting record reflects the most recent changes. Values are: "Yes", "No".
LGA Component Authorized Date	The date on which the specific accounting record (aka LGA Component as identified by a unique LGA Key) was authorized. For loans and guarantees it is not unusual to have several LGA components comprise a deal. LGA Components are created to differentiate different tranches of financing and/or financial amendments to a deal.
LGA Component Cancellation Date	The date the deal or accounting record was cancelled.
LGA Component Claims Flag	Indicates if a claim payment request has been filed with EXIM Bank in relation to the specified accounting record (aka LGA Component).
LGA Component Credit Number	The deal number from APS without the initial commitment type (i.e., AP, PC, LI) designation. It is also the deal number or policy number from Ex-Im Online.
LGA Component Current Budget Cost Level - Sort Order	The numerical code indicating the current (as of the last closed month) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1.0 to 16.0. This code ensures that the mix of numbers and words sort appropriately in a list.

LGA Component Current Budget Cost Level Description	The number or word that indicates the current (as of the last closed month) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
LGA Component Division Code	The system letter code that indicates the division name in which the employee working on the deal works. Many of the letter codes are leftover from the APS system and reflect an old organizational structure.
LGA Component Effective Date	The effective date of EXIM Bank coverage for the identified insurance policy or accounting record. Shipments made to that Buyer or Issuing Bank prior to the effective date are not eligible for coverage under the insurance policy.  This field is only relevant to Insurance transactions. Use the LGA Component Operative Date for Loans, Guarantees or Working Capital.
LGA Component Expiry Date	The date on which EXIM Bank's financing commitment or insurance policy expires. Shipments made after the expiration date are not eligible for coverage under the insurance policy. For loans, guarantees and working capital, the expiry date is equal to the Final Disbursement Date - the last date that a request for disbursement under the approved financing can be requested. Shipments made after the expiration date are not eligible for coverage under the insurance policy.
LGA Component Financing Support Description	Indicates (using OECD terminology) that EXIM Bank's support is "pure cover" as opposed to support of an interest rate.  Contact the Policy Group, International Affairs Division for more information on OECD Financing Support.
LGA Component Floating Interest Rate Flag	Indicates if this component (represented by an accounting record) is charging interest on a floating rate basis.
LGA Component Initial Budget Cost Level Description	The number or word that indicates the original (at the time the deal was first authorized) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".

LGA Component Interest Rate Percent	The interest rate being charged by either a guaranteed lender or EXIM Bank on that component (accounting record) of the deal.
LGA Component Maturity Date	The date on which the final repayment of the debt obligation will occur.
LGA Component Payment Frequency Code	A letter code that indicates the agreed frequency of repayment from the borrower. Values are: A - Annually, S - Semi-Annually, Q - Quarterly, M - Monthly, or O - Other.
LGA Component Payment Frequency Description	The agreed frequency of repayment from the borrower. Values are: Annually, Semi-Annually, Quarterly, Monthly, or Other.
LGA Component Policy Type	For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is either a letter code or a short description (e.g., G - Guarantee, Loan - Loan, SCF - Supply Chain Financing, CGF - Credit Guarantee Facility, WC - Working Capital Guarantee, etc.)
LGA Component Policy Type Group Description	Indicates the type of financing EXIM Bank is providing at a greater level of granularity than just the program level. This field is used in the Authorization Features Summary report on the Month End/Authorizations dashboard.
LGA Component Prior Budget Cost Level - Sort Order	The numerical code that indicates the prior (the one just before the current) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1.0 to 16.0. This code ensures that the mix of numbers and words sort appropriately in a list.

LGA Component Prior Budget Cost Level Description	The number or word that indicates the prior (the one just before the current) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
LGA Component Prior Fiscal Year Budget Cost Level Description	The number or word that indicates the prior fiscal year (the rating as of the end of the previous fiscal year) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
LGA Component Product Code	A letter code that indicates the type of financing support EXIM Bank is providing. It is primarily the two-digit letter codes used in the old LGA system as well as some other codes where greater differentiation is needed. Examples include: LGA-CI = LGA - Capitalized Interest; LGA-EF = LGA - ECA Co-financing - Exim Follow; PFL = Project Finance Loan; and SDG = Standard Guarantee.
LGA Component Product Description	<p>These codes are used in the financial system to distinguish the different types of financing support.</p> <p>A letter code that indicates the type of financing support EXIM Bank is providing. It is primarily the two-digit letter codes used in the old LGA system as well as some other codes where greater differentiation is needed. Examples include: LGA - Capitalized Interest; LGA - ECA Co-financing - Exim Follow; Project Finance Loan; and Standard Guarantee.</p>
LGA Component Program Budget Rate	<p>These codes are used in the financial system to distinguish the different types of financing support.</p> <p>The rate, expressed as a percentage, that EXIM Bank needs to set aside for the specified authorized amount. Program budget is another term for "subsidy". When a deal is authorized, it can have either zero, positive, or negative subsidy. The program budget amount is calculated by OCFO (using an OMB approved model) as the net present value (NPV) amount the credit is expected to earn, less reserves (aka "income" from fees and interest charged).</p>

LGA Component Program Code	The two digit numerical code used in the old LGA System to identify pre- and post-credit reform deals as well as loans, guarantees, and insurance. Examples include: 02 - Pre-credit reform loan, 07 - Post-credit reform loans (including working capital loans and Rescheduling Loans), 08 - Post-credit reform guarantees (including working capital guarantees), and 09 - Post-credit reform insurance.
LGA Component Program Description	EXIM Bank's description of the program being used for the accounting record (aka LGA Component). Values are: Guarantee, Insurance, Loan, Rloan (short for Rescheduling Loan), Working Capital and Others.
LGA Component Repayment Term in Months	The repayment term of the deal or accounting record (in number of months).
LGA Component Repayment Term in Years	The repayment term of the deal or accounting record (in number of years to two decimal places).
LGA Component Risk Code	The letter code that indicates the type of buyer risk EXIM Bank is assuming with its financing support for the deal / accounting record. Values are: F - Private Financial Institution, MB - Multibuyer, N - Public Non-Sovereign, O - Unknown, R - Private, S - Sovereign, or Unk - Unknown.
LGA Component Risk Country - Country Name	The name of the country in which the ultimate source of repayment (PSOR) is located. The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.

LGA Component Risk Description	The letter code that indicates the type of buyer risk EXIM Bank is assuming with its financing support for the deal / accounting record. Values are: Private Financial Institution, Multibuyer, Public Non-Sovereign, Private, Sovereign, or Unknown.
LGA Component Source	Indicates the source of the accounting record data in ERS. Values are: APS, AS400, CLM, Credit Rollup, Exim-Online, Exim-OnlineNew, FMS, IIS, LGP, Rloan, TMA, and Unknown
LGA Component Term Code	The 1-digit letter code that indicates the repayment term assigned to the deal or accounting record. Values are: S - short-term, M - medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]
LGA Component Term Description	The repayment term assigned to the deal or accounting record. Values are: S - short-term, M - medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]
LGA Key	A long character string that uniquely identifies an accounting record in the accounting system. In the old LGA system the accounting record was called a LGA Component and was assigned a "LGA Key". The key used in FMS-NG to uniquely identify the accounting records (notes) that make up a deal are also being reported in this field.
LGA Payment Receipt ID	The unique identifier(s) associated with the payment(s) EXIM Bank received, in this case payment of the exposure fee in connection with a disbursement request. Some disbursement requests need more than one payment receipt to ensure the entire exposure fee due is paid. This field may include more than one receipt ID.
Life to Date Amount of Interest Recovered	The cumulative amount recovered for a claim that corresponds to the interest due from the borrower or debtor.
Life to Date Amount of Principal Recovered	The cumulative amount recovered for a claim that corresponds to the principal due from the borrower or debtor.

Master Participant - Broker Training Completed Flag	Indicates if the broker has completed the required broker training. Broker training is conducted by Ex-Im staff to educate brokers in Ex-Im products. Also informs brokers of Ex-Im's Standards of Conduct required for brokers.
Master Participant - Financial Institution Flag	Indicates whether the parent company of the specified participant is a Financial Institution. The Financial Institution flag is stored on the company record in the Participant HUB. Only ODQ staff can change the participant data in the HUB.
Master Participant - First Time Authorization Fiscal Year	<p>The fiscal year in which the parent company (aka master participant) first had a deal approved by EXIM Bank.</p> <p>This field is calculated using a 5-year look back period. That means any activity gap of more than 5 years will "reset" the clock and result in a new First Time authorization. For example, Petrobras first had a deal approved with EXIM Bank in 1980 and continued to work with EXIM Bank until 1989. There then was a break in activity and Petrobras did not start using EXIM Bank again until 1994. The First Time Authorization (All Times) for Petrobras is 1980, but the First Time Authorization (using the 5-year look back) is 1994.</p>
Master Participant - First Time Authorization Fiscal Year (All Times)	The fiscal year in which the parent company (aka master participant) first had a deal approved by EXIM Bank.
Master Participant - Individual Participant Flag	Indicates whether the parent entity of the specified participant is a Person. The value for this flag is based on the Party Type(Individual) and Party Subtype(Participant) of the participant record in the Participant HUB. Note an individual participant is not a "contact". An individual participant has a legal role in the export transaction and/or financing - often as a personal guarantor or as borrower.
Master Participant - Minority or Woman Owned Participant Flag	Indicates whether the parent entity of the specified participant is majority-owned by a minority or woman.
Master Participant - Minority Owned Flag	Indicates whether the parent entity of the specified participant is majority-owned by a minority.



Master Participant - NAICS/ SIC Code	The industry code associated with the parent company of the designated participant. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Master Participant - NAICS/ SIC Description	The description of the industry code associated with the parent company of the designated participant. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Master Participant - Small Business Flag	Indicates whether the parent entity of the specified participant meets the U.S. SBA-definition of a small business. This flag is pulled from the company record that is stored in the Participant Hub.
Master Participant - Sub Type Description	Indicates whether the parent entity of the specified participant is a: Brokerage, City-State Partner, Export Credit Agency, Financial Institution, Participant (this is the generic sub-type), Sovereign, or U.S. Federal Agency.
Master Participant - Success Story Participant Flag	Indicates whether the parent entity of the specified participant has been designated as a potential "Success Story" for the Office of Communications. This flag is stored in the Participant Hub and can only be updated by ODQ.
Master Participant - Troubled Ever Flag	<p>This Flag is not actively being used by EXIM Bank.</p> <p>Indicates whether the parent entity of the specified participant was involved with a that was considered to be troubled - even if that reason is no longer applicable. For multi-buyer insurance, only the insured and the defaulting buyer would be considered troubled; all other buyers on the policy would not be considered troubled.</p> <p>A deal will be considered troubled if: the deal or claim had a write off amount greater than 0, if there has been an approved claim that has not yet been closed, if the deal had any outstanding default amount greater than 0, if there were non-commitment fee arrears of greater than \$50, or if there were commitment fee arrears of greater than \$50 that were in arrears for more than 14 calendar days.</p>
Master Participant - Type Description	Indicates whether the parent entity of the specified participant is a Company or an Individual (i.e., person).

Master Participant - Very Small Business Flag	Indicates whether the parent entity of the specified participant meets EXIM Bank's more stringent definition of a small business. Sometimes referred to as "Ex-Im Small", this is a designation used by Ex-Im to indicate an exporter or policy holder is SBA small AND the average annual dollar volume of their export credit sales for the last three years is \$7.5 million or less. Ex-Im's no-deductible Small Business Multi-buyer policy and Enhanced Assignment are only available to "Ex-Im Small" exporters.
Master Participant - Veteran Owned Flag	Indicates whether the parent entity of the specified participant is majority owned by a U.S. veteran.
Master Participant - Woman Owned Flag	Indicates whether the parent entity of the specified participant is majority owned by a woman.
Master Participant Identifier	The unique identifier assigned to the parent entity of the specified participant. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.
Master Participant Name	The name of the parent company of the participant.
Master Participant SSA Flag	Indicates whether the parent entity of the specified participant is located in a Sub-Saharan African country.
Master Participant Success Story Flag	Indicates whether the parent entity of the specified participant has been designated as a potential "Success Story" for the Office of Communications. This flag is stored in the Participant Hub and can only be updated by ODQ.
Max Claim Number	This Flag is not actively being used by EXIM Bank. One record with value of I998685OC
Medical Equipment Flag	Indicates if the deal involves the export of medical equipment. A deal will only be flagged as involving medical equipment if the medical equipment is listed as a specific export product/service in EOL or APS.

Medical Technology Exports Flag	Indicates that the item being exported is designated as medical technology.
Medical Technology Flag	Indicates that the participant is an exporter or manufacturer of medical technology.
Military Project Flag	Indicates that the deal involves sales to a military project. This information is provided by the applicant and then reviewed and determined by an Engineer.
Minority or Woman Owned Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that benefit a woman-owned or minority-owned business.
Minority or Woman Owned Authorization Count	The count of approved transactions that benefit a woman-owned or minority-owned business.
Minority or Woman Owned Authorized Amount Percentage	The percentage of an approved transaction that benefits a woman-owned or minority-owned business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.
Minority or Woman Owned Participant Flag	Indicates whether the participant is majority-owned by a minority or woman.
Minority or Woman Owned Small Business Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that benefit a woman-owned or minority-owned U.S. SBA-defined small business.
Minority or Woman Owned Small Business Authorization Count	The count of approved transactions that benefit a woman-owned or minority-owned U.S. SBA-defined small business.
Minority or Woman Owned Small Business Authorized Amount Percentage	The percentage of an approved transaction that benefits a woman-owned or minority-owned U.S. SBA-defined small business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.

Minority Owned Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for minority-owned businesses.
Minority Owned Authorization Count	The count of EXIM Bank's authorization of a deal/accounting record, that has been determined to be for minority-owned businesses.
Minority Owned Authorized Amount Percentage	The percentage of an approved transaction that benefits a minority-owned business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.
Minority Owned Component Flag	Indicates whether the deal involves a participant that is majority owned by a minority.
Minority Owned Participant Flag	Indicates if the participant is majority owned by a minority.
Minority Owned Participant Supported Amount	The amount disbursed/shipped under a loan, guarantee or insurance policy that has been determined to support a minority-owned company or the amount authorized for a working capital deal that was determined to support a minority-owned company, for the specified participant.
Month Ago Initial Authorization Amount	Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants. The amount of the deal or accounting record that was originally approved (excludes any later adjustments to the authorization amount). This field shows what the data looked like in the prior month and is used in reports for comparison purposes to the current month data.
Multi Buyer Policy Flag	Indicates that the deal is for a multi-buyer insurance policy.

Net Loss (+)/ Excess Recovery	This is a calculated field typically representing the total claim amount paid by EXIM plus any estimated future claim payments less the total amount recovered, net of any expenses reimbursed, and any asset adjustments. If the resultant is a positive number, it represents a net loss; if negative, it represents an excess recovery.
Non Paris Club Rescheduling Date	The rescheduled due date of a refinancing of a debt negotiated outside the Paris Club. DATA IN THIS FIELD IS INVALID.
Number of Claim Installments	Number of payment installments as set out on the repayment schedule established under the deal terms
Number of Days Late	Calculated as the Current date less the defaulted due date.  Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.
Number of Installments	Number of payment installments as set out on the repayment schedule established under the deal terms
Obligor Master Participant - Name	The name of the parent company of the participant designated as the obligor for the deal.
Obligor Master Participant - Number	The unique identifier assigned to the parent entity of the specified Obligor. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.
Obligor Name	The name of the participant designated as the obligor for the deal. The obligor (aka Borrower) is the entity committed to repay the loan.
OECD Country Fee Level	The OECD fee level assigned to the country of the PSOR at the time the deal / accounting record was authorized. Country Risk Experts from all the ECAs get together and agree on the appropriate fee level for OECD purposes. The country fee levels are reviewed 3 to 4 times a year with any specific country being reviewed once a year. For more information about the OECD Country rating system contact the Country Risk Economists.

Official Rescheduled Amount	Amount of claim payments owed to EXIM Bank that has been officially rescheduled for later repayment under the terms of the Paris Club. Rescheduled amounts are treated similarly to recoveries for purpose of calculating potential net loss or excess recovery.
Original Default Amount	<p>The sum of all overdue amounts reported to EXIM Bank in a default notice.</p> <p>Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.</p>
Outstanding Default Amount	<p>The sum of all overdue amounts reported to EXIM Bank in a default notice less any subsequent payments on the defaulted amount that have been reported to EXIM Bank in an update to the default notice.</p> <p>Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.</p>
Outstanding Exposure Amount	The cumulative amount that has been disbursed/ shipped with EXIM Bank's financing support that has not yet been repaid. For example, if \$60 disburses, but then \$10 is repaid, the outstanding amount would be \$50.
Outstanding Quote Flag	Flag used to indicate that an insurance policy quote has been issued and not yet accepted or expired. An Insurance Policy Quote is an offer of insurance coverage for multi-buyer policies. The quote expires within 3 months unless accepted by the exporter. The quote parameters are based on information provided in the application.
Outstanding Shipment Balance	<b>This amount field never has an amount other than zero!</b>
Overall Repayment Term in Months	The repayment term of the deal (in number of months).

Overall Repayment Term in Years	The repayment term of the deal (in number of years to two decimal places).
Overdue Reported Date	The date on which the insured or guaranteed party filed and overdue notice with EXIM Bank.
Paris Club Agreed Minute Signed Date	<p>Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.</p> <p>Date upon which the agreed minute, or the formal documentation of the negotiated terms for a debt rescheduling, for a meeting of the Paris Club are signed, thus formally committing the terms of the rescheduling to record.</p>
Paris Club Outstanding Debt Determination Begin Date	The date the consolidation period defined by the Paris Club begins. Payments of principal and interest during this consolidation period are deferred for a period determined in the rescheduling negotiations.
Paris Club Outstanding Debt Determination End Date	The date marking the end of the consolidation period for a debt rescheduling defined by the Paris Club.
Paris Club Outstanding Debt Determination Extension Date	The date marking the revised end of the debt consolidation period under an approved extension according to the terms negotiated by the Paris Club. Extensions are relatively rare and short in duration, typically only a few months.
Paris Club Rescheduling Date	Date the rescheduling (postponement) of sovereign debt was negotiated for the debtor country by the Paris Club, an international body established in 1956 to coordinate sustainable solutions to payment difficulties of debtor countries.
Partial Payment Amount	<p>The amount that has been paid against the reported defaulted amount - as reported to EXIM Bank in an updated to the default notice.</p> <p>Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.</p>
Participant Authorized Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, for the specified participant.
Participant Authorized/ Requested Amount	The amount of EXIM Bank's authorization or, if the accounting record has not been authorized, the amount requested for the specified participant.

Participant Claims Paid Amount	Total amount EXIM Bank paid out on a claim(s) that involved the specified participant.
Participant Current FY Canceled Amount	The cumulative amount of EXIM Bank's authorization for a deal involving the specified participant that was canceled in the same fiscal year as the deal was originally authorized.
Participant Disbursement/ Shipment Amount	The cumulative amount of disbursements or shipments involving the specified participant that have been recorded for a specific deal or accounting record.
Participant Economic Sector Level 1 Description	Description of the primary industry code associated with the company. The levels represent the extent that industry codes have been lumped together. Level 1 is the highest level and only has 12 categories while Level 4 is the lowest level and is equivalent to the SIC/NAICS code descriptions. The grouping and concordance is maintained in the load procedures for ERS.
Participant Economic Sector Level 2 Description	Description of the industry code associated with the participant (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Participant Economic Sector Level 3 Description	Description of the industry code associated with the participant (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Participant Enhanced Assignee Max Payable Amount	The maximum amount payable to the assignee in the event of a claim that meets all criteria for approval.
Participant Export Value	The amount of U.S. exports involving the specified participant that will be supported by EXIM financing. This amount is typically an estimate for revolving financing lines like multibuyer insurance and working capital loans and guarantees. For other transaction-specific financing the exports are more likely to be at or around the amount reported in the application -- and shown in this field.
Participant Identifier	The unique identifier assigned to the specified participant. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.



Participant NAICS/ SIC Code	The primary industry code associated with the company. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Participant NAICS/ SIC Description	The description of the primary industry code associated with the company. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Participant Name	The legal name of the company or person. The participant name is stored in the Participant Hub and can only be updated by ODQ.
Participant Original Default Amount	The sum of all overdue amounts involving the specified participant that have been reported to EXIM Bank in a default notice (for a specific deal or accounting record).
Participant Outstanding Default Amount	The sum of all overdue amounts involving the specified participant that have been reported to EXIM Bank in a default notice (for a specific deal or accounting record) less any subsequent payments on the defaulted amount that have been reported to EXIM Bank in an updated default notice.
Participant Outstanding Exposure Amount	The cumulative amount that has been disbursed/ shipped with EXIM Bank's financing support that has not yet been repaid. Only deals with the specified participant will be included.
Participant Pending Exposure Amount	The amount of financing support that has been requested of EXIM Bank but has not yet been decided (approve, deny, withdraw). Only deals with the specified participant will be included.
Participant Previous FY Canceled Amount	The cumulative amount of EXIM Bank's authorization for a deal involving the specified participant that was canceled in a fiscal year after the deal was originally authorized.
Participant Repaid Amount	The cumulative amount that has been "repaid" for a Loan, Guarantee, Working Capital or Insurance policy involving the specified participant. In all cases except a Loan, the "repayment" amount is an assumed repayment. EXIM Bank will only know that an "assumed" repayment has been missed if a Default or Overdue Notice has been filed with EXIM Bank.

Participant Requested Amount	The amount of financing support that was requested of EXIM Bank in an application for a deal involving the specified participant.
Participant Risk Type Code	A one letter code that indicates whether the participant is: R - Private, N - Public Non-Sovereign, or S - Sovereign.
Participant Risk Type Description	A description that indicates the extent to which the participant is or represents a sovereign government and thus commits the full, faith and credit of that government. Values are: Private, Public Non-Sovereign and Sovereign.
Participant Role Code	A numerical code identifying a participant's role on a deal in ERS.
Participant Role Description	Description identifying a participant's role on a deal in ERS. For example, "Gteed Lender", "Applicant", etc.
Participant Role Group	Description that groups several participant roles together. For example, Assignees, Gteed Lenders, City States, etc. are all considered a "Partner" while Exporters and Suppliers are considered a "User/ Customer".
Participant Roles	A listing of all the roles a participant is playing in a deal/policy/claim.
Participant Rural Flag	Indicates if the participant is located in a designated rural area of the U.S.
Participant SSA Authorized Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for foreign buyers located in Sub-Saharan African countries and that involves the specified participant.

Participant SSA Flag	Indicates whether the participant is located in a Sub-Saharan African country.
Participant Troubled Status Description	Indicates the reason that the participant is flagged as "Troubled". Values are: Claim Exposure, In Arrears, and In Default.
Participant Type Description	Indicates whether the participant is a Company or an Individual (i.e., person).
Participant Undisbursed Exposure Amount	The amount of EXIM Bank's financing support that is authorized but remains undisbursed/unshipped, for any deals which involve the specified participant.
Payee Address	The street number and address of the entity/ individual being paid by EXIM Bank.
Payee City	The name of the city where the entity/individual being paid by EXIM Bank is located.
Payee Name	The name of the entity/individual being paid by EXIM Bank.
Payee State	The name of the state where the entity/individual being paid by EXIM Bank is located.
Payee Zip Code	The zip code associated with the address of the entity /individual being paid by EXIM Bank.
Payment Amount	The amount of the insurance payment that was received.
Payment Confirmation Number	A unique identifier for the specific insurance payment confirmation. The assigned number comes from ????.
Payment Date	The date the insurance payment was made.
Payment Identifier	A unique identifier for the specific insurance payment. The assigned number comes from ????.
Payment Status Description	Indicates the status of the insurance payment received by EXIM Bank. For example, Accepted, Pending, Rejected, Refunded, etc.
Payment Type Description	Indicates how the insurance payment was made. For example, ACH, Check, Credit Card, Wire Transfer, or multiple.
Pending Exposure Amount	The amount of financing support that has been requested of EXIM Bank but has not yet been decided (approve, deny, withdraw).

Percent Recovered	Amount due under a claim that has been recovered (less any recovery expenses or participant share), expressed as a percentage of the initial claim paid plus any payment certificates issued.
Policy Deductible Amount	The amount of loss that the Insured must absorb before EXIM Bank will pay a claim. This is applied on a per-year basis, not per claim.
Political Coverage Percentage	In the event that EXIM Bank is not providing comprehensive coverage of risks, this would be the rate at which EXIM Bank would pay a claim that was deemed to be the result of a political event.
Power Generation Flag	Indicates if the deal or insurance policy will support power generation.
Premium Collected	The cumulative amount of insurance premiums that have been collected by EXIM Bank (i.e., paid by the Insured) for a specific policy or accounting record, or shipment under a policy or accounting record.
Premium Due	The amount of insurance premiums that are owed to EXIM Bank for a specific shipment under an insurance policy or accounting record.
Premium Due Date	There are only 21 LGA Keys that have a value in the Premium Due Date field. The dates range from 6/30/07 through 12/31/2009.
Premium/ Exposure Fees (FCRS)	The amount of exposure fee, insurance premium or facility fee (working capital) collected for a deal or accounting record. This field allows a user to see the total collected for the risk of the deal regardless of the deal program (Loan, Guarantee, Insurance, Working Capital). This data is reported to the Treasury department by OCFO as part of the Foreign Creditor Reporting System (FCRS).
Premiums Paid	The dollar amount of insurance premiums that have been paid under a specific policy.

Previous FY Canceled Amount	The amount of EXIM Bank's authorization for a specific deal or accounting record that had been canceled during prior fiscal years.
Primary Applicant - Regional Office Description	The EXIM Bank regional office that has responsibility for the region where the Primary Applicant is located. Values are: Chicago Mkt Rgn, DC Mkt Rgn, Houston Mkt Rgn, Los Ang Mkt Rgn, Miami Mkt Rgn, Other Mkt Rgn, and Unknown.
Primary Applicant Name	The name of the company that submitted the application for financing support to EXIM Bank. Only the beneficiary of EXIM Bank financing can apply for an insurance policy or a final commitment for a loan, guarantee or working capital.
Primary Borrower - Risk Description	<p>If there is more than one applicant on the deal, then the rules below are applied to identify the "primary" applicant. For direct loans the applicant must be the borrower. For guarantees the applicant must be the lender. For insurance the applicant may be either an exporter or a lender.</p> <p>Indicates whether the participant identified as the Primary Borrower for the deal is a private entity, public non-sovereign entity, or a sovereign entity.</p>
Primary Borrower Fee Level	The number indicating the OECD fee level that EXIM Bank has determined is appropriate for the Primary Borrower on the deal at the time of authorization. Values range from "-1" to "7".
Primary Borrower Name	<p>The name of the participant designated as the borrower for the deal. The borrower is the entity committed to repay the loan.</p> <p>If a Borrower is not marked as primary and there is more than one borrower for the deal, ERS selects the most recently added participant designated as a borrower as the Primary Borrower. For Insurance, if a borrower is not identified, then ERS select the buyer or issuing bank as the Primary Borrower. In the case of multiple buyers for Insurance, ERS will indicate that the Primary Borrower is "Various - Insurance".</p>
Primary Broker - Master Participant Name	The legal name of the parent company of the entity which brokered the insurance policy to the insured.

Primary Broker Name	The legal name of the entity which brokered the insurance policy to the insured.
Primary Buyer - Master Participant Name	The name of the parent company of the participant designated as the primary buyer (the entity buying the export items) for the deal. In medium- and long-term deals it is not unusual for the buyer to be different than the borrower. In multi-buyer insurance it is generally assumed that the buyer would have the responsibility to pay the exporter for the buyer's purchase, thus the buyer is generally assumed to also be the "borrower".
Primary Buyer Name	The name of the participant designated as the primary buyer (the entity buying the export items) for the deal. In medium- and long-term deals it is not unusual for the buyer to be different than the borrower. In multi-buyer insurance it is generally assumed that the buyer would have the responsibility to pay the exporter for the buyer's purchase, thus the buyer is generally assumed to also be the "borrower".
Primary End User Name	The name of the participant designated as the end user (the entity that will take possession and use the items being exported) for the deal. In medium- and long-term deals it is not unusual for the end user to be different than the borrower. In multi-buyer insurance it is generally assumed that the buyer would also be the end user.
Primary Export Product - NAICS/ SIC Code	<p>The industry code associated with the "primary" export product. Primary typically means the good or service with the largest export value. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>

Primary Export Product - NAICS/ SIC Description	<p>The description of the industry code associated with the "primary" export product. Primary typically means the good or service with the largest export value. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>
Primary Export Product Description	<p>The applicant entered description of the product or service being exported. ERS identifies the Primary Export Product by looking for the Export Product associated with the largest export value. If no export value is assigned or there are multiple with the same value, ERS then identifies either the product that was first entered into the system or the product with the lowest NAICS/SIC number.</p>
Primary Exporter - Regional Office Description	<p>The EXIM Bank regional office that has responsibility for the region where the Primary Exporter is located. Values are: Chicago Mkt Rgn, DC Mkt Rgn, Houston Mkt Rgn, Los Ang Mkt Rgn, Miami Mkt Rgn, Other Mkt Rgn, and Unknown.</p>
Primary Exporter Name	<p>The name of the participant designated as the exporter for the deal. If there is more than one exporter on the deal, the exporter with the largest percentage of the supply contract(s) on the deal is designated as the primary exporter.</p>
Primary Guarantor - Individual Participant Flag	<p>Indicates if the primary guarantor for a deal is a Person. The value for this flag is based on the Party Type(Individual) and Party Subtype(Participant) of the participant record in the Participant HUB. Note an individual participant is not a "contact". An individual participant has a legal role in the export transaction and/or financing - often as a personal guarantor or as borrower.</p>
Primary Guarantor - Risk Description	<p>Indicates whether the participant identified as the Primary Guarantor for the deal is a private entity, public non-sovereign entity, or a sovereign entity.</p>

Primary Guarantor Fee Level	The number indicating the OECD fee level that EXIM Bank has determined is appropriate for the Primary Guarantor on the deal at the time of authorization. Values range from "-1" to "7".
Primary Guarantor Name	The name of the participant designated as the guarantor for the deal. If there is more than one guarantor on the deal, the first corporate guarantor entered into the system (i.e., a non-personal guarantor) is designated as the Primary Guarantor.
Primary Insured - Master Participant Name	The legal name of the parent company of the entity holding the insurance policy. In the case of small businesses, there may not be a parent company and this field will contain the insured's name.
Primary Insured Identifier	The party ID number used in the Customer Hub to identify a specific entity. This particular ID number is associated with the Primary Insured (the holder of the insurance policy).
Primary Insured Name	The name of the entity holding the insurance policy.
Primary OECD Destination Country Name	<p>The name of the country to which the export item or service is being sent. This country may be different than the Risk Country as the source of repayment may not be located in the country for which the exports are destined.</p> <p>The OECD uses a slightly different list of country names (i.e., different names - Myanmar vs. Burma or Brunei Darussalam vs. Brunei) than EXIM Bank does. This field shows the name that the OECD uses for the specified country.</p>



Primary Source of Repayment(PSOR)	The name of the entity that was designated as the Primary Source of Repayment by the applicant and the confirmed or updated by the loan officer/ relationship manager. If a PSOR is not designated in the system, ERS assigns the role of PSOR to the Primary Guarantor (as long as it is not a person), then to the Primary Borrower. For short term insurance if there is no Primary Borrower then ERS will designate the Primary Buyer (or Issuing Bank) as PSOR. In situations where there are multiple buyers, the PSOR will be identified as "Various - Insurance".
Primary Supplier Name	The name of the U.S. company that provides the exporter with the goods and/ or performs the services to be exported. If the exporter is a manufacturer, it is normal for the exporter and supplier to be the same company. If there is more than one supplier on the deal, then ERS designates the supplier with the largest percentage of the supply contracts as the Primary Supplier. For short-term insurance and old AS400 deals, ERS designates the first exporter, using ascending alphabetical order, as the Primary Supplier.
Prior Budget Cost Level Description	The number or word that indicates the prior (the one just before the current) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
Prior Fiscal Year Budget Cost Level Description	The number or word that indicates the prior fiscal year (the rating as of the end of the previous fiscal year) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
Product Authorization Amount	The amount of EXIM Bank's authorization that can be allocated to the identified product, as described in APS and for medium-term insurance in Ex-Im Online. The system calculates this amount by multiplying the weighted average of the product export values by the total authorized amount. For short-term insurance, if there is more than 1 product/service identified, the the deal's authorized amount is distributed equally among the products.

Program Budget Authorized Amount	The amount of "program budget" that EXIM Bank must set aside for the specified authorized amount. Program budget is another term for "subsidy". When a deal is authorized, it can have either zero, positive, or negative subsidy. The program budget amount is calculated by OCFO (using an OMB approved model) as the net present value (NPV) amount the credit is expected to earn, less reserves (aka "income" from fees and interest charged).
Program Budget Canceled Amount - CFY	The amount of "program budget" that EXIM Bank "canceled" during the fiscal year in which the deal was authorized due to a cancellation of the authorized amount during the fiscal year in which the deal was authorized. When a deal has funds canceled, a proportional amount of program budget (aka subsidy) is canceled as well.
Program Budget Canceled Amount - PFY	Starting around July 2014 EXIM Bank stopped distinguishing between "current" and "prior" fiscal years for cancellations. The amount of "program budget" that EXIM Bank "canceled" during a fiscal year after the fiscal year in which the deal was authorized due to a cancellation of the authorized amount during a fiscal year after the fiscal year in which the deal was authorized. When a deal has funds canceled, a proportional amount of program budget (aka subsidy) is canceled as well.
Program Budget Cancelled Amount	Starting around July 2014 EXIM Bank stopped distinguishing between "current" and "prior" fiscal years for cancellations. The amount of "program budget" that EXIM Bank "canceled" due to a cancellation of the authorized amount. When a deal has funds canceled, a proportional amount of program budget (aka subsidy) is canceled as well.
Project Description	Starting around July 2014 EXIM Bank stopped distinguishing between "current" and "prior" fiscal years for cancellations. A description of the project / deal as entered into APS or EOL by the relationship manager or engineer. For short-term Insurance ERS uses the product description as the project description.

PSOR - Master Participant Name	The name of the parent company of the entity that was designated as the Primary Source of Repayment by the applicant and the confirmed or updated by the loan officer/ relationship manager. If a PSOR is not designated in the system, ERS assigns the role of PSOR to the Primary Guarantor (as long as it is not a person), then to the Primary Borrower. For short term insurance if there is no Primary Borrower then ERS will designate the Primary Buyer (or Issuing Bank) as PSOR. In situations where there are multiple buyers, the PSOR will be identified as "Various - Insurance".
Reallocation Date	The date the insurance payment was reallocated to another ???
Received Date	The date EXIM Bank received the insurance payment.
Recoveries Net of Expenses	The amount recovered on a claim, before deducting recovery expenses. Recovery expenses are not charged to the individual claim transactions, per government accounting standards. (Definition from AMD 2015-09-11)
Recovery Expected Resolution Description	List of predefined descriptions for expected resolution to default recovery efforts. Valid values are "Expect resolution - High probability", "Expect resolution - Reasonable probability", "Expect resolution - Low probability", and "Imminent claim likely".
Recovery Reason Type Description	List of predefined descriptions for primary reason for default situation. Valid values are "Buyer Re-organizing", "Cash-Flow/Commercial Problems", "Dispute", "Foreign Exchange Problems", "Insolvency", "Natural Disaster", "Rescheduling", "Slow Pay Typical", and "Other".
Recovery Reason Type Detailed Description	Free-form note field for capturing brief, but specific status of recovery efforts for a transaction in default.
Recovery Status Code	A single-letter code indicating whether EXIM Bank is still pursuing recoveries. Valid values are O = Open and C = Closed.
Recovery Status Description	A description of the status of recovery efforts, as linked to the Recovery Status Code field. The valid values are Open or Closed.
Refund Amount	For any insurance payment received, indicates the amount that was refunded.

Refund Date	The date the insurance payment was refunded.
Rejected/ Denied Shipment Amount	The amount of insurance premiums for a shipment report that has been rejected or denied by EXIM Bank for a specific policy, typically because the shipment report or associated premium payment was submitted late.
Relationship Manager - Current Version Flag	Indicates if the identified relationship manager for the deal is the current relationship manager. Values are: "Yes", "No".
Relationship Manager Division Description	<p>If this flag is not set to "Yes", the query results will show every relationship manager that was assigned to the deal.</p> <p>The name of the division in which the relationship manager assigned to the deal works.</p>
Relationship Manager Name	The name of the employee assigned to the deal. Use the Relationship Manager - Current Version Flag = "Yes" to get the employee currently assigned to the deal.
Renewable Energy Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for Renewable Energy.
Renewable Energy Authorization Count	The count of EXIM Bank's authorization of a deal/accounting record, that has been determined to be for Renewable Energy.
Renewable Energy Authorized Amount Percentage	The percentage of an approved transaction that involves renewable energy.

Renewable Energy Project Flag	Indicates if the deal or insurance policy will support a renewable energy project. This flag is checked by the applicant but is reviewed by an Engineer at EXIM Bank for confirmation that the deal meets our guidelines.
Repaid Amount	The cumulative amount that has been "repaid" for a Loan, Guarantee, Working Capital or Insurance policy. In all cases except a Loan, the "repayment" amount is an assumed repayment. EXIM Bank will only know that an "assumed" repayment has been missed if a Default or Overdue Notice has been filed with EXIM Bank.
Requested Amount	The amount of financing support that was requested of EXIM Bank in an application for a deal.
Requested Credit Limit Amount	The amount of financing support that was requested of EXIM Bank in an application for a special credit limit.
Risk Country - Country Name	The name of the country in which the ultimate source of repayment (PSOR) is located. The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Risk Country Name	The name of the country in which the ultimate source of repayment (PSOR) is located. The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Risk Country -SSA Flag	Indicates if the risk country (the country in which the ultimate source of repayment (PSOR) is located) is a Sub-Saharan African country.  The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.

Role Percentage	<p>The percent of a deal that is associated with a participant, in a specific role. Use this field (multiplied by a deal amount) to identify the amount associated with a participant.</p> <p>This field needs to be used with the EXIM_WAREHOUSE/Participant/ Participant Role Dim folder - Participant Role Description field in order to avoid percentages that are greater than 100%.</p>
SBCL Identifier	<p>An Ex-Im Online Unique identifier for every application (including SBCL applications) that EXIM Bank receives. This ID is never visible to users and is only useful as a linking field.</p> <p>In Ex-Im Online code it is labeled as the "Application ID" on both the Application and SBCL_Application tables. This field is only relevant to insurance transactions.</p>
Services Exports Flag	<p>Indicates that the "item" being exported is a service.</p>
Shipment Amount	<p>Total dollar amount reported by the insured and appearing on the invoice for a specific transaction.</p> <p>This field will be zero for loan, guarantee or working capital disbursements.</p>
Shipment Confirmation #	<p>For insurance policies this is the Ex-Im Online provided shipment report number for a specific shipment reported to EXIM Bank by an Insured.</p> <p>This field will read "Non-Shipment" for loan, guarantee or working capital disbursements.</p>
Shipment Payment Term Length in Days	<p>For insurance policies this is the Ex-Im Online provided shipment report number for a specific shipment reported to EXIM Bank by an Insured.</p> <p>This field will read "Non-Shipment" for loan, guarantee or working capital disbursements.</p>
Shipment Report #	<p>For insurance policies this is the Ex-Im Online provided shipment report number for a specific shipment reported to EXIM Bank by an Insured.</p> <p>This field will read "Non-Shipment" for loan, guarantee or working capital disbursements.</p>

Shipments against Special Credit Limit

This amount field never has an amount other than zero!

Small Business Authorization Amount

The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for U.S. SBA-defined small businesses.

Small Business Authorization Count

Indicates the count of EXIM Bank's authorization of a deal/accounting record that has been determined to be for the direct benefit of a U.S. SBA-defined small business.

Small Business Authorized Amount  
Percentage

Indicates the percentage of EXIM Bank's authorization of a deal/accounting record that has been determined to be for the direct benefit of a U.S. SBA-defined small business.

Small Business Component Flag

Indicates if the deal is for direct benefit of a U.S. SBA-defined small business.

Small Business Export Value

The dollar value of U.S. exports from a U.S. SBA-defined small business that are estimated to occur as a result of EXIM Bank's authorization of any deal/accounting record that has been determined to be for U.S. SBA-defined small businesses.

Small Business Participant Flag

Indicates if the participant meets the U.S. SBA-definition of a small business.

Sovereign Participant Flag

Indicates if the participant is a sovereign entity (i.e., commits the full, faith and credit of the country's government).

Special Credit Amount	The total dollar amount authorized for a Special Buyer Credit Limit (SBCL) or Issuing Bank Credit Limit (IBCL) transaction approved by EXIM Bank. The special credit limit is specifically for an individual buyer or financial institution.
Special Credit Limit Amendment Flag	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>Flag indicating amendments have been made to the Special Credit Limit as a result of EXIM Bank's approval under a Special Buyer Credit Limit (SBCL) or Issuing Bank Credit Limit (IBCL) transaction. An SBCL is an endorsement to the Multi-buyer policy specifying a named buyer and specifies the maximum credit limit and terms approved for that buyer. An SBCL supersedes any existing discretionary credit limits (DCLs). An IBCL is an endorsement to the Multi-buyer policy specifying a foreign lender as the obligor, structured under an unconfirmed irrevocable letter of credit and protects the insured in the event of the lender's default.</p>
Special Credit Limit Application Type Description	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>Indicates if the application is for a New special credit limit, an Amendment or for a Renewal of an existing special credit limit.</p>
Special Credit Limit Authorized Date	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The date on which the special credit limit (SBCL or IBCL) was approved by EXIM Bank.</p>
Special Credit Limit Buyer Country Name	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The name of the country in which the Buyer is located. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.</p>
Special Credit Limit Buyer Name	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The name of the Buyer or Issuing Bank for which the special credit limit is being requested/has been approved.</p>
Special Credit Limit Deal Tracking Number	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The number of the insurance policy associated with the special credit limit for the specified policy period. The insurance policy number remains the same over multiple policy periods (i.e., even if a policy is renewed the policy number stays exactly the same.) Use the Special Credit Limit Deal Tracking number to identify with which policy period the special credit limit is associated.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>



Special Credit Limit Effective Date	The effective date of EXIM Bank coverage of the identified Buyer or Issuing Bank. Shipments made to that Buyer or Issuing Bank prior to the effective date are not eligible for coverage under the insurance policy.
Special Credit Limit Expiration Date	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The date on which EXIM Bank's approved special credit limit expires. Shipments made to that Buyer or Issuing Bank after the expiration date are not eligible for coverage under the insurance policy.</p>
Special Credit Limit Multi Buyer Policy Number	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The number of the insurance policy associated with the special credit limit. An Insurance policy may have zero, one or more special credit limits approved for the Insured's use. The insurance policy number remains the same over multiple policy periods (i.e., even if a policy is renewed the policy number stays exactly the same.) Use the Special Credit Limit Deal Tracking number to identify with which policy period the special credit limit is associated.</p>
Special Credit Limit Renewal Flag	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>Indicates if the special credit limit application is/was a renewal of a previously approved special credit limit under the same insurance policy number.</p>
Special Credit Limit Status	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>Indicates the status of the special credit limit. Values are: Approved, Cancelled, Declined, Pending, Returned, Unknown or Withdrawn.</p>
Special Credit Limit Submit Date	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The date on which the special credit limit (SBCL or IBCL) application was submitted to EXIM Bank.</p>
Special Credit Limit Tracking Number	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The Ex-Im Online tracking number that was assigned to the special credit limit application. This number is distinct from and will be different than the Policy Tracking Number.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>

Special Credit Limit Type Code	A one-digit numerical code indicating whether the special credit limit is for a special buyer credit limit (SBCL) or an issuing bank credit limit (IBCL). An SBCL is an endorsement to the Multi-buyer policy specifying a named buyer and specifies the maximum credit limit and terms approved for that buyer. An SBCL supersedes any existing discretionary credit limits (DCLs). An IBCL is an endorsement to the Multi-buyer policy specifying a foreign lender as the obligor, structured under an unconfirmed irrevocable letter of credit and protects the insured in the event of the lender's default.
Special Credit Limit Type Description	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>Indicates whether the special credit limit is for a special buyer credit limit (SBCL) or an issuing bank credit limit (IBCL). An SBCL is an endorsement to the Multi-buyer policy specifying a named buyer and specifies the maximum credit limit and terms approved for that buyer. An SBCL supersedes any existing discretionary credit limits (DCLs). An IBCL is an endorsement to the Multi-buyer policy specifying a foreign lender as the obligor, structured under an unconfirmed irrevocable letter of credit and protects the insured in the event of the lender's default.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>
SSA Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for foreign buyers located in Sub-Saharan African countries.
SSA Authorization Count	Indicates the count of EXIM Bank's authorization of a deal/accounting record that have been determined to be for foreign buyers located in Sub-Saharan African countries.
SSA Authorized Amount Percent	Indicates the percentage of EXIM Bank's authorization of a deal/accounting record has been determined to be for foreign buyers located in Sub-Saharan African countries.
SSA Component Flag	Indicates if EXIM Bank's authorization of a deal/accounting record has been determined to be for foreign buyers located in Sub-Saharan African countries.
Sub Saharan Africa Authorized Amount Percentage	Indicates the percentage of EXIM Bank's authorization of a deal/accounting record that has been determined to be for foreign buyers located in Sub-Saharan African countries.

Success Story Flag	Indicate that the specified deal has been designated as a potential "Success Story" for the Office of Communications.
Success Story Participant Flag	Indicates that the specified participant has been designated as a potential "Success Story" for the Office of Communications. This flag is stored in the Participant Hub and can only be updated by ODQ.
Supplier - Active Flag	This Flag is not actively being used by EXIM Bank. Indicates if this is an "Active" Supplier. Active is defined as having done at least 3 deals, as a supplier, with EXIM Bank over the past year.
Supplier - New Flag	Indicates if this is a "New to EXIM" Supplier. New is defined as not having done business with EXIM in the past 5 years.
Supplier Name	The name of the U.S. company that provides the exporter with the goods and/ or performs the services to be exported. If the exporter is a manufacturer, it is normal for the exporter and supplier to be the same company.
Supplier Small Business Flag	Indicates that the Supplier meets the U.S. SBA-definition of a small business.
Supply Contract Amount	The total amount associated with the supply contract. In APS, this is a manually entered field that should - but doesn't always - match the sum of all the individual "Supply Contract Product Values". In EXO, for medium-term only, this is the sum of all the individual "Supply Contract Product Values".
Supply Contract Product Value	The value of the export products and services that will be provided by the supplier under the specific supply contract. If used with the "supplier name" field or the "exporter name field" it will show the value associated with that participant. Otherwise it will show the sum of all the product values identified in APS or EXO.
Term Program - Product Description	Same as the Term Program Description in the Pipeline Dim, but it uniquely identifies "Aircraft" deals and "Rail" deals (without a repayment term designation).
Term Program Description	Indicates the repayment term and the program of a specific deal. The program values are: Loan/Guarantee, Insurance, Working Capital, ELC, FB, MB Insurance, MB SB Insurance, Single-Buyer Insurance or Other.

Total Paycer Amount (Principal+Interest)	The total amount of principal and interest paid or committed for payment when due through issuance of payment certificates by EXIM Bank under a claim.
Transaction Confirmation Number	The Ex-Im Online confirmation number associated with the insurance payment received. For Shipment Reports it is the Shipment Report confirmation number and for Quotes it is the ???
Transaction Date	The date reported as the disbursement/ shipment date. Also, appears to be the date that the exposure fee or premia was paid to EXIM Bank.
Transaction Type Description	Indicates the type of Working Capital transaction. Values are: Transaction Specific Revolving, Revolving, or GCE -Global Credit Express. A blank indicates that the related deal is not a working capital deal.
Undisbursed Exposure Amount	The amount of EXIM Bank's financing support that is authorized but remains undisbursed/unshipped. For example, if a credit is authorized for \$100, and \$60 disburses, then \$40 would be the "undisbursed" amount.
Unofficial Rescheduled Amount	The amount due for a claim being rescheduled outside of the Paris Club deliberations.
Very Small Business Flag	Flag used to indicate a company that meets EXIM Bank's more stringent definition of a small business. Sometimes referred to as "Ex-Im Small", this is a designation used by Ex-Im to indicate an exporter or policy holder is SBA small AND the average annual dollar volume of their export credit sales for the last three years is \$7.5 million or less. Ex-Im's no-deductible Small Business Multi-buyer policy and Enhanced Assignment are only available to "Ex-Im Small" exporters.
Veteran Owned Flag	Indicates that the company is majority owned by a U.S. veteran.

Woman Owned Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for woman-owned businesses.
Woman Owned Authorization Count	The count of EXIM Bank's authorization of a deal/accounting record, that has been determined to be for woman-owned businesses.
Woman Owned Authorized Amount Percentage	The percentage of an approved transaction that benefits a woman-owned business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.
Woman Owned Component Flag	Indicates that the deal involves a company that is majority owned by a woman.
Woman Owned Participant Flag	Flag used to indicate that a company is majority owned by a woman.
Writeoff Amount	The amount of a loan that was not fully repaid or of a paid claim that is not recovered which, in either case, is written off as loss. EXIM Bank does not have the authority to write off Sovereign debt.

## ERS Subject Path (Subject Area; Folder; Sub-Folder)

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
EXIM\_WAREHOUSE; Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures  
WORK IN PROCESS INFORMATION; WIP Activity Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblLg; LGA Rollforward Fact (tblLg)

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
EXIM\_WAREHOUSE; SGL/SPM; SPM Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)  
CFO\_INFORMATION; SGL/SPM; SPM Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim



EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
WORK IN PROCESS INFORMATION; Application Rollforward;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Fact  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblIlg; Claim Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Fact  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tblg; Claim Dim (tblg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tblg; Claim Dim (tblg)

EXIM\_WAREHOUSE; Claims; Claim Dim

EXIM\_WAREHOUSE; Claims; Claim Dim

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblclmtc; Claim Rollforward Fact (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Claim Rollforward Fact (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;



EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tblg; Claim Dim (tblg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tblg; Claim Dim (tblg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblclmtc; Claim Rollforward Fact (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates  
CFO\_INFORMATION; tblIlg; Claim Dim (tblIlg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Claim Rollforward Fact (tblClmtc)  
CFO\_INFORMATION; tblIlg; Claim Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Claims; Claim Submitted Date  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Participant; Participant Claim Fact

COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

BASIC\_EXIM\_DATA; Claim Rollforward Fact;

CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

CFO\_INFORMATION; tblClmtc; Claim Rollforward Fact (tblClmtc)

CFO\_INFORMATION; tblIlg; Claim Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Participant; Participant Claim Fact

COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Participant; Participant Claim Fact

COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claim Dim

COUNTRY\_INFORMATION; Claim Info; Claim Dim

PARTICIPANT\_INFORMATION; Claim Info; Claim Dim

WORK IN PROCESS INFORMATION; Claim Dim;



EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claimant Dim

EXIM\_WAREHOUSE; Claims; Claimant Dim  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Fact

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Dim  
EXIM\_WAREHOUSE; Participant; Participant Address  
COUNTRY\_INFORMATION; Country Dim;  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Dates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Pipeline; Pipeline Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tblIg; Deal Dim (tblIg)

BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tblIg; Deal Dim (tblIg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Dates



EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Dates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim  
WORK IN PROCESS INFORMATION; Division Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant DUNS  
PARTICIPANT\_INFORMATION; Participant Dim; Participant DUNS  
PARTICIPANT HUB; Participant DUNS;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Work in Progress; Division Dim  
WORK IN PROCESS INFORMATION; Person Dim;

EXIM\_WAREHOUSE; Work in Progress; Division Dim  
WORK IN PROCESS INFORMATION; Person Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblg; LGA Rollforward Fact (tblg)

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Exporter Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Exporter Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Exporter Dim  
EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Exporter Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Exporter Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;



EXIM\_WAREHOUSE; LGA Information; Accounting Month  
EXIM\_WAREHOUSE; Note/ Installment; Installment Due Date  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
COUNTRY\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Participant Support; Participant Support Date  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Percentages  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Dates  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Dates  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Percentages  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Dates  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Percentages  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact



EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Obligor Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Supply Contract Obligor Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;



EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Deal Participant Relationship  
EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Claim Participant Relationship  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Deal Participant Relationship  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;



EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Exporter Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Participant Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Supplier Supply Contract Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Pipeline; Pipeline Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblLg; LGA Rollforward Fact (tblLg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; WIP Summary Participant Measures  
WORK IN PROCESS INFORMATION; Application Rollforward;  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Deal Participant Relationship  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Deal Participant Relationship

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
EXIM\_WAREHOUSE; Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;



EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
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EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Participant; Participant Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Participant Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Supplier Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Supplier Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact  
COUNTRY\_INFORMATION; Supply Contract Info; Deal Country Supplier Detail Fact  
COUNTRY\_INFORMATION; Supply Contract Info; Exporter Country Supplier Detail Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Exporter Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Participant Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Supplier Supply Contract Fact

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

BASIC\_EXIM\_DATA; LGA Rollforward Fact;

CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Participant; Participant Claim Fact

COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Participant; Participant Dim

WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim

PARTICIPANT\_INFORMATION; Participant Dim;

PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim

WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim

PARTICIPANT\_INFORMATION; Participant Dim;

PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; Claim Dim; Mandates  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; Insurance Payment; Payment Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

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**ERS Variable Name****General User-Friendly Description**

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Accounting Year - Month

The calendar year and month that the financial data is from. Data formatted as YYYY - MM. This field makes it possible to look at data as of a specific month-end.

Advance Deposit

Amount of insurance premium that must be paid upfront at policy acceptance in order to issue the insurance policy. This is held by EXIM for the life of the policy and refunded when the policy is cancelled.

Agriculture Exports Flag

Indicates that the item being exported is an agricultural product.

Amount Applied to Deductible

In a specific claim, the amount that EXIM Bank won't pay as that amount is being applied to the policy deductible.

Amount of Deductible Unapplied

The amount of deductible remaining to be paid under an insurance policy. Usually the amount leftover after an approved claim has been processed and applied to the overall policy deductible.

Applicant - Active Flag

Indicates if the company that submitted the application is an "Active" user of EXIM Bank, in the role of an applicant. Active is defined as having done at least 3 deals, as an applicant, with EXIM Bank over the past year.

Applicant - New Flag

Indicates if the company that submitted the application is a "New to EXIM" user. New is defined as not having done business with EXIM in the past 5 years.



Application Complete Flag	Indicates if the application that has been received by EXIM is deemed to be complete. Complete is defined as having the minimum necessary information for staff to begin processing the application.
Application Source Description	Indicates the processing system that provided the deal information. For example, AS4 is the old AS400 system that housed insurance deals before Ex-Im Online (EXO) was deployed in 2006.
Application Type	Indicates if the application is for a New policy, loan or guarantee, an Amendment or for a Renewal of a policy or working capital guarantee.
Application Type Description	Indicates if the application is for a New policy, loan or guarantee, an Amendment or for a Renewal of a policy or working capital guarantee.
Applied Amount	For any insurance payment received, indicates the amount that was applied to the amount due.
Approved Claim Amount	The amount of the claim request that was approved for payment.
Authorization Adjustment Amount	The amount an authorization is being changed. Adjustments to an authorized amount are primarily either cancellations, which decrease the amount authorized, or amendment increases, which increase the authorized amount. Adjustments can also occur when a credit has tranches that requires moving funds between records.
Authorization Amount	The amount of EXIM Bank's authorization at an accounting record level. (For large, complicated deals there may be several/many accounting records that totaled together equal the deal amount.) For insurance, this represents the Policy Payment Limit. It is the maximum EXIM Bank would pay in the event of default.

Authorization Calendar Year	The calendar year in which the deal was authorized.
Authorization Calendar Year - Month	The calendar year and month in which the deal was authorized. Data formatted as YYYY - MM.
Authorization Count	A count of the number of distinct authorizations (as would be reported in the Annual Report). Is calculated as a count of the every distinct deal number - authorization date combination.
Authorization Date	The date that a particular deal or accounting record was authorized by a decision-maker. For medium- and long-term deals and for non-delegated authority working capital deals this will be the date of the Board meeting where the deal was approved or the date the deal was approved using Individual Delegated Authority. For delegated authority working capital deals, it is the date that EXIM Bank staff finished entering data and reviewing the DA notification and determined that the DA was compliant. For new short-term insurance, it is the date that the quote documentation is issued by ODQ and for renewals, it is the date the policy documentation was issued by ODQ.
Authorization Fiscal Year	The Fiscal Year in which a deal or accounting record was authorized.
Authorization Fiscal Year Quarter	The Fiscal Year and Quarter in which a deal or accounting record was authorized. The data is in YYYYQ format. [Note that the first quarter of the fiscal year occurs in the last quarter of the calendar year.]
Authorization Year Month	The calendar year and month in which the deal was authorized. Data formatted as YYYYMM.

Authorization Year Quarter	The Calendar Year and Quarter in which a deal or accounting record was authorized. The data is in YYYYQ format.
Authorized/ Requested Amount	The amount of EXIM Bank's authorization or, if the accounting record has not been authorized, the amount requested.
Borrower - Active Flag	Indicates if this is an "Active" Borrower. Active is defined as having done at least 3 deals, as a borrower, with EXIM Bank over the past year.
Borrower - New Flag	Indicates if this is a "New to EXIM" Borrower. New is defined as not having done business with EXIM in the past 5 years.
Borrower Risk Code	A letter code indicating the type of risk of the borrower: N - Public Non-Sovereign, S - Sovereign, P - Private, UNK - Unknown.
Borrower Risk Description	The risk type of the borrower: Public Non-Sovereign, Sovereign, Private, Unknown.
Broker - Active Flag	Indicates if this is an "Active" Broker (individual or firm that acts as an agent or representative of an insured. Brokers receive a commission--a percentage of the premium paid--in exchange for assisting the insured in managing the policy. Brokers must be registered with Ex-Im in order to sell Ex-Im products.). Active is defined as having done at least 3 deals, as a broker, with EXIM Bank over the past year.
Broker - New Flag	Indicates if this is a "New to EXIM" Broker (individual or firm that acts as an agent or representative of an insured. Brokers receive a commission--a percentage of the premium paid--in exchange for assisting the insured in managing the policy. Brokers must be registered with Ex-Im in order to sell Ex-Im products.). New is defined as not having done business with EXIM in the past 5 years.
Broker Commission Amount	The amount of commission EXIM Bank pays to the broker, based on a percentage of the premium amount paid by the insured, for shipments reported under an insured's policy (aka deal or accounting record). The percentage is based on the policy type and/or the insured's status as an eligible small business. There is no cost to the insured to use a broker.
Broker Commission Paid Flag	<b>This field currently always has a value of "No".</b>
Broker Training Completed Flag	Indicates broker has completed formal training conducted by EXIM Bank staff intended to educate brokers in Ex-Im products and of EXIM Bank's Standards of Conduct required for brokers.

Budget Cost Level (BCL) Code	The number or word that indicates the likely USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that would be assigned to the deal. Values range from 1 - 11 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
Business Days in Process	The number of days (excluding weekends) that the application has been in process. This activity fact makes it possible to determine how long an application spent in any particular stage of the process. The process is tracked from when the application was submitted all the way through to recoveries under a claim.
Buyer - Active Flag	Indicates if this is an "Active" Buyer. Active is defined as having done at least 3 deals, as a buyer, with EXIM Bank over the past year.
Buyer - New Flag	Indicates if this is a "New to EXIM" Buyer. New is defined as not having done business with EXIM in the past 5 years.
Buyer NAICS/ SIC Code	The 6-digit (NAICS) or 4/5-digit (SIC) industry code that is used to identify the industry in which the buyer has its business.
Calendar Days in Process	The number of days (including weekends) that the application has been in process. This activity fact makes it possible to determine how long an application spent in any particular stage of the process. The process is tracked from when the application was submitted all the way through to recoveries under a claim.
Canceled Authorization Amount - CFY	The amount of EXIM Bank's authorization that has been canceled in the current Fiscal Year.
Canceled Authorization Amount - PFY	The amount of EXIM Bank's authorization that was canceled in prior Fiscal Years.
Cancelled Authorization Amount	The amount of EXIM Bank's authorization that has been canceled.
Check Date	The date written on the check used to make an insurance payment.
Check Number	The number of the check used to make an insurance payment.

City	The name of the town or city associated with the address of the participant.
City/ State Partner - Active Flag	Indicates if this is an "Active" City/State Partner. Active is defined as having done at least 3 deals, as a city/state partner, with EXIM Bank over the past year.
City/ State Partner - New Flag	Indicates if this is a "New to EXIM" City/State Partner. New is defined as not having done business with EXIM in the past 5 years.
Claim Amount Requested	The amount claimed when a claim payment request is filed with EXIM Bank.
Claim Count	This field always has the value of "1" at a claim level and is used to assist in aggregating the count of claims in certain scenarios by allowing claims fitting the scenario to be counted by calculating the sum of this field.
Claim Filed Flag	Indicates if a claim payment request has been filed with EXIM Bank in relation to the specified deal.
Claim Filing Limit in Days	The maximum number of days from the date payment was due in which a claim payment request must be filed with EXIM Bank for a claim to be considered for payment. In the case of Short Term Insurance exporter policies, when the Claim Filing Limit Units is "Months", this field will show the number of months, typically 8.

Claim Outstanding Exposure Amount	The amount of a claim payment that is still owed to EXIM Bank as it has not been recovered or written-off.
Claim Recovery Amount	The amount of a paid claim that has since been repaid as a recovery against the debt.
Claim Status Description	Indicates the current status of the claim payment request. Values are: Approved, Denied, Incomplete, Paid, Submitted and Withdrawn.
Claim Submitted Date	The date on which the claim payment request was submitted to EXIM Bank.

Claim Total Paid Amount	Total amount EXIM Bank paid out to the guaranteed lender or insured on a claim, consisting of interest, late interest and principal.
Claim Total Paid Amount (with Paycer Interest)	Total amount EXIM Bank paid out on a claim including any commitments to pay at a future date (referred to as "payment certificates" or "paycers"; paycers may be found on claims involving a fixed interest rate).
Claim Total Writeoff Amount	Amount of a claim that was paid, not recovered and is therefore written off as a loss. EXIM Bank can writeoff private sector debts, but needs an act of Congress to writeoff sovereign debts.
Commercial Coverage Percentage	In the event that EXIM Bank is not providing comprehensive coverage of risks, this would be the rate at which EXIM Bank would pay a claim that was deemed to be the result of a commercial event.
Construction Flag	Indicates if the deal involves the export of construction services. A deal will only be flagged as involving construction if the construction service is listed as a specific export product/service in EOL or APS.
Contact E-mail Address	The e-mail address for the specified person. A person may have more than one e-mail address. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Contact Fax Number	The fax number for the specified person. A person may have more than one fax number. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.

Contact Name	The full name (First Name, Middle Initial, Last Name, Suffix) of an individual. A contact is an individual associated with a company. A sole proprietorship or a personal borrower/guarantor is not a contact - they are participants.
Contact Phone Extension	The extension associated with the phone number for the specified person. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Contact Phone Number	The phone number for the specified person. A person may have more than one phone number. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Contact Title	The business title (e.g., Manager, Director, etc.) for the specified person. A person will only have one title. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Country BERNE Union Name	The Berne Union organization uses a slightly different list of country names (i.e., different names - Myanmar vs. Burma or spellings - Viet Nam vs. Vietnam) than EXIM Bank does. This field shows the name that the Berne Union uses for the specified country.
Country Budget Cost Level Identifier	The number or word that indicates the USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to sovereign risk in the specified country. Values range from -1 to 11.
Country Claims Paid Amount	Total amount EXIM Bank paid out on a claim(s) that involved buyers/borrowers in the specified country. This is a cumulative amount as of the last closed month.
Country Credit Authorization Count	A count of the number of deals and special credit limits authorized for the specified country. This field exists so that the Sub-Saharan Africa team can report not just the authorizations that are reported in the Annual Report, but also the other credit approvals that occur for buyers in Sub-Saharan Africa.
Country Disbursement/ Shipment Amount	The amount disbursed or shipped (under a loan, guarantee or insurance). The disbursements and shipments are assigned to a country based on the borrower (loans and guarantees) or buyer (insurance).
Country Export Value	The dollar value of U.S. exports that are estimated to occur as a result of EXIM Bank's approved financing support. The export value is assigned to a country based on the borrower (loans and guarantees), buyer (single buyer insurance), or expected export market (working capital). Export value cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at authorization.



Country Name	The name of the country. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Country Original Default Amount	The amount that was first reported to EXIM Bank as an overdue payment (short-term insurance) or payment default (guarantees). The default amounts are assigned to a country based on the country of the defaulting borrower (loans, guarantees and working capital) or defaulting buyer (insurance).
Country Outstanding Default Amount	The payment amount that is still overdue as of the last close month (i.e., net of any repayments). The default amounts are assigned to a country based on the country of the defaulting borrower (loans, guarantees and working capital) or defaulting buyer (insurance).
Country Outstanding Exposure Amount	The amount disbursed/shipped with EXIM Bank's financing support that has not yet been repaid. The exposure amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).
Country Pending Exposure Amount	<p>EXIM Bank's systems do not capture the disbursements and repayments under the working capital program. At the time the deal is made "operative", the accounting system assumes the deal has fully disbursed. The deal will not be assumed to be repaid until a) the deal is "re-financed" by a renewal or b) until the maximum claim filing period, past the final disbursement date of the deal, has been exceeded.</p> <p>The amount of financing support that has been requested of EXIM Bank but has not yet been decided (approve, deny, withdraw). The exposure amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).</p>
Country Repaid Amount	<p>Pending exposure cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at the time of application.</p> <p>The amount of exports disbursed or shipped (under a loan, guarantee or insurance) for which payment has been received. The disbursements, shipments, and repayments are assigned to a country based on the primary borrower (loans, guarantees and working capital) or buyer (insurance).</p>

Country Requested Amount	<p>The amount of financing support that was requested of EXIM Bank. The requested amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).</p> <p>Pending exposure cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at the time of application.</p>
Country SSA Authorized Amount	<p>The amount of EXIM Bank's authorization for PSORs in the specified Sub Saharan African country.</p>
Country Undisbursed Exposure Amount	<p>The amount of financing support that has been requested of EXIM Bank but has not yet been drawn on (i.e., disbursed under a loan, guarantee or working capital or shipped under an insurance policy). The exposure amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).</p> <p>Undisbursed exposure cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at the time of authorization.</p>
Country Description	<p>The name of the country that the particular address falls into. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.</p>
Current Authorized Amount	<p>The current (net) amount of EXIM Bank's authorization. The current amount reflects any changes arising from cancellations, transfers or other types of adjustments to the authorized amount.</p>
Current Budget Cost Level Description	<p>The number or word that indicates the current (as of the last closed month) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".</p>
Current FY Canceled Amount	<p>The amount of EXIM Bank's authorization that has been canceled in the same fiscal year as the authorization.</p>
Current Version Flag	<p>Indicates if the specific deal record is the most recent version of the deal. Values are: "Yes", "No".</p> <p>Use this flag when using "Status" fields OR fields that would not have been entered by the applicant/ODQ and that would later be entered by the loan officer. If this flag is not set to "Yes", the query results will show every version of the deal as it changed.</p>

Days to Authorization - Internal Standard	The number of calendar days that have been determined to be the Standard, for a particular deal type. This standard is stored in the TMA system and can only be updated by ODQ. The actual time to authorization (Date Authorized - Date Submitted) is compared to this standard in many cycle time reports - including the report reviewed by the Operations Review Committee.
Deal - Authorized Amount	The amount of EXIM Bank's authorization for a deal in which the designated participant is involved. This is a cumulative amount of all authorizations of the deal (but it does not account for cancellations or transfers of amounts).
Deal - Export Value	The dollar value of U.S. exports that are estimated to occur as a result of EXIM Bank's approved financing support for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Held By	Although most relevant to Insurance deals, this field indicates if the applicant is a bank. Values are: Exporter, Bank, N/A, and Unknown.
Deal - Outstanding Exposure Amount	The amount that has been disbursed/shipped with EXIM Bank's financing support that has not yet been repaid, for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Requested Amount	The amount of financing support that was requested of EXIM Bank in an application for a deal involving the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Small Business Authorized Amount	<p>The amount of EXIM Bank's authorization that directly supported a U.S. SBA-defined small business for a deal in which the designated participant is involved. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.</p> <p>This is a cumulative amount of all SB authorizations of the deal (but it does not account for cancellations or transfers of amounts).</p>

Deal - Undisbursed Exposure Amount	The amount of EXIM Bank's financing support that is authorized but remains undisbursed/unshipped, for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal Applicants	The name (or names) of the applicant on the deal. It is rare that there are two applicants, but in a few instances two applicants are listed.
Deal Closed Date	The date that a case was closed. A case is considered closed if it has been: withdrawn, cancelled, declined, expired, fully repaid, quote declined, returned, converted, claim closed, or claim paid.
Deal Closed Reason Type Description	The reason a case is considered close. A case is considered closed if it has been: withdrawn, cancelled, declined, expired, fully repaid, quote declined, returned, converted, claim closed, or claim paid.
Deal Count	A count of each unique Accounting Record number (aka LGA Key). The deal count will be larger than the authorization count.
Deal Division Code	The system letter code that indicates which division has responsibility for processing the application to decision. Use the Application Division Description to see the actual name of the Division.
Deal Division Description	The name of the division that has responsibility for processing the application to decision.
Deal Effective Date	The effective date of EXIM Bank coverage. Shipments made prior to the effective date are not eligible for coverage under the insurance policy.

Deal Enhanced Assignee Flag	<p>Indicates if the deal involves an Enhanced Assignment. In the case of an "enhanced" assignment, the assignee (a third party to the insurance policy that EXIM Bank pays) receives added protections in the event of a covered loss. In turn, the assignee has increased responsibilities for due diligence during the transaction.</p> <p>EXIM Bank only started tracking enhanced assignments in Ex-Im Online in FY2012. Transactions processed prior to that date may not be readily identifiable as having an enhanced assignee.</p> <p>This field is not relevant for loans, guarantees, working capital or medium-term insurance.</p>
Deal Ever Troubled Flag	<p>Indicates if the deal was ever considered to be troubled - even if that reason is no longer applicable. A deal will be considered troubled if: the deal or claim had a write off amount greater than 0, if there has been an approved claim that has not yet been closed, if the deal had any outstanding default amount greater than 0, if there were non-commitment fee arrears of greater than \$50, or if there were commitment fee arrears of greater than \$50 that were in arrears for more than 14 calendar days.</p>
Deal Foreign Currency Flag	<p>Indicates if EXIM Bank's guarantee or insurance is of a foreign currency.</p>
Deal Number	<p>The guarantee transaction number or insurance policy number from Ex-Im Online, or the AP number from APS.</p>
Deal Policy Type	<p>For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is the type of financing (CGF, Project Finance, Guarantee, Loan, Tied Aid, Letter [for Letter of Interest], GCE, Working Capital or PEFEX.</p>

Deal Policy Type code	For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is the letter code used in APS to identify the type of financing (C, N or R - CGF, P - Project Finance, G - Guarantee, L - Loan, T - Tied Aid, Letter [for Letter of Interest], GCE, PEFEX or W - Working Capital).
Deal Policy Type description	The formal policy type description of the insurance policy type letter codes.
Deal Policy Type Group Description	Policy groups are a way for EXIM Bank to "group" together similar programs for ease of reporting. The description is a user friendly term to describe what types of programs are covered by the group. For example, MT Insurance groups all the different medium term insurance policy types into one category.
Deal Policy Type Short Description	For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is the type of financing (CGF, Project Finance, Guarantee, Loan, Tied Aid, Letter [for Letter of Interest], GCE, Working Capital or PEFEX.
Deal Program Description	Indicates which EXIM financing program is being used/requested. Values are: Loan, Guarantee, Insurance, Working Capital, Rloan, Not Yet Identified, or "Loan or Guarantee".
Deal Program Term Description	Indicates the term, program and (for insurance) whether the Insured is an Exporter or Bank. In some cases any one of these three variable may not be identified and a shortened version is shown (e.g., Long Term, or Insurance, etc. )
Deal Record Identifier	A unique identifier for each deal in ERS. For APS cases it is the Deal Number with the Subtype (that indicates which version of the deal - subtypes that start with A1 are the current version of the deal).

Deal Status Description	Indicates the status of the deal. Values are: Approved, Closed, Operative/Issued, Outstanding, Pending, Pre-pending, Troubled or Unknown.
Deal Status Last Updated Date	The date on which the status of the deal was most recently changed.
Deal Status Reason Description	The reason that a deal has a status of "Closed" or "Troubled". The other statuses do not have a reason. See "Deal Closed Reason Description" or "Deal Troubled Reason Description" for the complete lists of reason codes.
Deal Submitted - Fiscal Year	The Fiscal Year in which the applicant submitted the application for a deal. In Ex-Im Online the applicant submits the application when they successfully hit the "submit" button and receive a confirmation. In APS the submitted date is entered by ODQ.
Deal Submitted - Quarter Number in Fiscal Year	The Quarter in which the applicant submitted the application for a deal. Use with the Deal Submitted - Fiscal Year to identify a specific FY and Quarter, otherwise you'll see all applications submitted in the ?th Quarter regardless of the fiscal year. In Ex-Im Online the applicant submits the application when they successfully hit the "submit" button and receive a confirmation. In APS the submitted date is entered by ODQ.
Deal Submitted Date	The date that the applicant submitted the application for a deal. In Ex-Im Online the applicant submits the application when they successfully hit the "submit" button and receive a confirmation. In APS the submitted date is entered by ODQ.
Deal Term Code	The 1-digit letter code that indicates the repayment term assigned to the deal. Values are: S - short-term, M - medium-term, B - both short- and medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]

Deal Term Description	The repayment term assigned to the deal. Values are: S - short-term, M - medium-term, B - both short- and medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]
Deal Troubled Reason Type Description	The reason a case is considered Troubled. A case is considered Troubled if it has a: claim approved, claim closed, claim paid, claim write off, or if it is in arrears, in default or has a write off.
Decision Making Body Description	Indicates who made the decision on the case. Values include: Board, Administrative, Individual, Credit Committee, and Risk Committee. It also includes the actual name of individuals who authorized a case using their Individual Delegated Authority.  Data stored in this field is confusing. Contact ODQ if you want to use this field.
Deposit Date	The date the money for the insurance payment was deposited.
Disbursed/ Shipment Amount	The amount disbursed or shipped (under a loan, guarantee or insurance policy) by accounting record.
Disbursement/ Shipment Code	A letter code that indicates if the information is for a D - Disbursement or S - Shipment. Disbursements are for loans, guarantees, and working capital. Shipments are for insurance.
Disbursement/ Shipment Country Name	The name of the country to which the export item or service is being sent. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Disbursement/ Shipment Date	The date on which the reported shipment or disbursement occurred.
Disbursement/ Shipment Export Value	The amount of exports associated with the amounts being disbursed or shipped (under a loan, guarantee or insurance policy).
Disbursement/ Shipment Month	The calendar year and month , in YYYYMM format, in which the reported shipment or disbursement occurred.



Disbursement/ Shipment Month Description	The month, written out (e.g., April), in which the reported shipment or disbursement occurred.
Disbursement/ Shipment Month Year	The month and calendar year, in Mmmmm YYYY format, in which the reported shipment or disbursement occurred.
Disbursement/ Shipment Source Description	The three-letter code indicating in which system the shipment or disbursement was entered. Values are: APS - the LGA system (prior to 10/1/2014), EXO - Ex-Im Online, AS4 - the AS400 system (prior to 4/1/2008), and FMS - the FMS-NG system (as of 10/1/2014).
Disbursement/ Shipment Year	The calendar year in which the reported shipment or disbursement occurred.
Disbursements/ Shipments	The amount of disbursements or shipments that have been recorded for a specific deal or accounting record.
Division Description	Indicates which processing division (Business Credit, Structured and Project Finance, Trade Credit Insurance, Trade Finance or Transportation) is responsible for processing the transaction to decision.
Dual Use Flag	Indicates that the deal involves the export of an item that is considered to have a dual (both military and civilian) use. This information is provided by the applicant and then reviewed and determined by an Engineer.
DUNS Number	<p>Use the Current Version Flag = "Yes" to ensure you only see those deals that Engineering determined qualified as dual use.</p> <p>The 9-digit number that Dun and Bradstreet assigns to companies who are registered with them. The numbers are assigned to each unique company name and company address combination. So one company with multiple locations will have multiple DUNS numbers. Every exporter under a multi-buyer insurance policy is required to provide a DUNS number for their company.</p> <p>As DUNS numbers are different for different locations, use this field with both the participant name and the "address identifier" from the Participant Address sub-folder.</p>
Earliest Authorization Date	The date that the deal was first approved by a decision-maker. This field allows a user to identify when the deal was approved, before any amendments or extensions were approved.

Earliest Authorization Fiscal Year	The Fiscal Year in which the deal was first approved by a decision-maker. This field allows a user to identify when the deal was approved, before any amendments or extensions were approved.
Earliest Authorization Year	The Calendar Year in which the deal was first approved by a decision-maker. This field allows a user to identify when the deal was approved, before any amendments or extensions were approved.
Employee Division Code	The system letter code that indicates the division name in which the employee working on the deal works. Many of the letter codes are leftover from the APS system and reflect an old organizational structure. Use the Employee Division Description to identify the division of the employee working on the deal.
Employee Division Description	The name of the division that has an employee working on the deal.
Enhanced Assignee Max Payable Amount	The maximum amount payable to the assignee in the event of a claim that meets all criteria for approval.
Environmentally Beneficial Flag	Indicates if the deal or insurance policy meets EXIM Bank's requirements to be considered environmentally beneficial. This flag is checked by the applicant but is reviewed by an Engineer at EXIM Bank for confirmation that the deal meets our guidelines.
Ever In Trouble Flag	<p>Indicates if the participant was involved with a that was considered to be troubled - even if that reason is no longer applicable. For multi-buyer insurance, only the insured and the defaulting buyer would be considered troubled; all other buyers on the policy would not be considered troubled.</p> <p>A deal will be considered troubled if: the deal or claim had a write off amount greater than 0, if there has been an approved claim that has not yet been closed, if the deal had any outstanding default amount greater than 0, if there were non-commitment fee arrears of greater than \$50, or if there were commitment fee arrears of greater than \$50 that were in arrears for more than 14 calendar days.</p>
EXIM Online Participant Role Code	A numerical code identifying a participant's role on a deal as recorded in Ex-Im Online (EXO).

EXIM Online Participant Role Description	Description identifying a participant's role on a deal as recorded in Ex-Im Online (EXO). For example, "Insured", "EndUser", etc.
Exim Online Tracking Number	This is the tracking number assigned to the application by Ex-Im Online. Only in the case of the original application for a policy in Ex-Im Online will the deal number equal the Application Tracking Number. This field will be blank for non Ex-Im Online deals.
Expired Amount	The amount of approved financing that is no longer available for use. The undisbursed amount of a Loan, Guarantee or Working Capital deal is considered expired after the Final Disbursement Date has passed. The "undisbursed" amount of an Insurance policy is considered expired after the policy expiration date has passed. For Insurance, shipments that occur after the expiry date are not eligible for coverage.
Export Product Description	The applicant entered description of the product or service being exported.
Export Product Economic Sector Level 1 Description	Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 1 is the most-aggregated level and only has 12 categories. The grouping and concordance is maintained in the load procedures for ERS.
Export Product Economic Sector Level 2 Description	Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Export Product Economic Sector Level 3 Description	Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Export Product Economic Sector Level 4 Code	<p>The industry code associated with the export product. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>

Export Product Economic Sector Level 4 Description	Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 4 is the most detailed level (it is at the individual NAICS and SIC code levels) and has more than 3000 distinct descriptions. The grouping and concordance is maintained in the load procedures for ERS.
Export Product NAICS/ SIC Code	The industry code associated with the export product. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Export Product NAICS/ SIC Description	<p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p> <p>The description of the industry code associated with the export product. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p>
Export Value	<p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p> <p>The amount of U.S. exports that will be supported by EXIM financing. This amount is typically an estimate for revolving financing lines like multibuyer insurance and working capital loans and guarantees. For other transaction-specific financing the exports are more likely to be at or around the amount reported in the application -- and shown in this field.</p>
Exporter - Active Flag	Indicates if this is an "Active" Exporter. Active is defined as having done at least 3 deals, as an exporter, with EXIM Bank over the past year.
Exporter - Agriculture Exports Flag	Indicates that the exporter on the deal is an exporter of agricultural products.
Exporter - Medical Technology Exports Flag	Indicates that the exporter on the deal is an exporter of medical technology.

Exporter - New Flag	Indicates if this is a "New to EXIM" Exporter. New is defined as not having done business with EXIM in the past 5 years.
Exporter - Services Exports Flag	Indicates that the exporter on the deal is an exporter of services.
Exporter Economic Sector Level 1 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 1 is the most-aggregated level and only has 12 categories. The grouping and concordance is maintained in the load procedures for ERS.
Exporter Economic Sector Level 2 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Exporter Economic Sector Level 3 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Exporter Economic Sector Level 4 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 4 is the most detailed level (it is at the individual NAICS and SIC code levels) and has more than 3000 distinct descriptions. The grouping and concordance is maintained in the load procedures for ERS.
Exporter Identifier	The unique identifier assigned to the participant who is the exporter on the disbursement/shipment. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.

Exporter NAICS/ SIC Code	The industry code associated with the exporter (i.e., company). The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Exporter Name	The name of the exporter for the identified deal/ policy/credit limit or disbursement.
Exporter Small Business Flag	Indicates whether or not the exporter meets the U.S. SBA-definition of a small business. This flag is pulled from the company record that is stored in the Participant Hub.
Fee Collected Amount	Amounts for commitment fees, administrative fees, working capital fees, exposure fees, restructuring fees that are due and have been billed and collected.
Fee Earned Amount	Amounts for commitment fees, administrative fees, working capital fees, exposure fees, restructuring fees that are due and have been billed.
Fee Paid Amount	Amounts for commitment fees, administrative fees, working capital fees, exposure fees, restructuring fees that are due and have been billed and collected (paid to EXIM Bank).
Financial Institution Flag	Indicates whether or not the company is a financial institution. This flag is stored in the Participant Hub and can only be updated by ODQ.
First Time Authorization Fiscal Year (All Times)	The first time ever that EXIM Bank approved a deal for the specified participant.
Fiscal Year	The calendar year that the financial data is from. Data formatted as YYYY. This field makes it possible to look at data as of a calendar year-end.

Foreign Content Recommended Amount	The amount of the export sale (for which financing support has been requested) that is considered to be non-U.S. content, as it is inconsistent with EXIM Bank's content policy. This amount has been reviewed by EXIM staff and thus reflects the amount of non-U.S. content that has been identified and recommended for support as "eligible" foreign content. Eligible foreign content is considered part of the total export contract but cannot be part of the 85% or less financing support provided by EXIM, rather it is paid for under the "cash payment".
Foreign Content Requested Amount	The amount of the export sale (for which financing support is being requested) that is considered to be non-U.S. content, as it is inconsistent with EXIM Bank's content policy. This amount is provided by the applicant and is thus the "requested" amount.
Guarantor - Active Flag	Indicates if this is an "Active" Guarantor. Active is defined as having done at least 3 deals, as a guarantor, with EXIM Bank over the past year.
Guarantor - New Flag	Indicates if this is a "New to EXIM" Guarantor. New is defined as not having done business with EXIM in the past 5 years.
Individual Participant Flag	Indicates if the primary guarantor for a deal is a Person. The value for this flag is based on the Party Type(Individual) and Party Subtype(Participant) of the participant record in the Participant HUB. Note an individual participant is not a "contact". An individual participant has a legal role in the export transaction and/or financing - often as a personal guarantor or as borrower.
Initial Budget Cost Level Description	The number or word that indicates the original (at the time the deal was first authorized) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
Insurance Coverage Percentage	The percentage rate at which EXIM Bank will pay for an eligible claim. Multi-buyer short-term insurance usually has a coverage rate of 95%, meaning that for any eligible loss EXIM Bank will pay 95% of the loss and the insured is liable for the remaining 5%. The percentage of cover may be approved at less than 95% during underwriting.
Insurance Misc Expense	<p>The amount of expenses incurred by EXIM Bank for the specified insurance policy.</p> <p>This field is not relevant for Loan, Guarantee, or Working Capital deals.</p>

Insurance Payment Term Description	<p>Indicates the type of payment terms (in number of days) that an exporter can offer under their insurance policy. Values are: 1-30, 31-60, 61-90, 91-120, 121-180, 181-270, 271-360, and "Sight Payments".</p> <p>This field is not relevant for Loan, Guarantee or Working Capital deals.</p>
Insured - Active Flag	Indicates if this is an "Active" Insured (the entity covered under the policy. Some policies also have an Additional Named Insured (ANI), which is usually a related entity). Active is defined as having done at least 3 deals, as an insured, with EXIM Bank over the past year.
Insured - New Flag	Indicates if this is a "New to EXIM" Insured (the entity covered under the policy. Some policies also have an Additional Named Insured (ANI), which is usually a related entity). New is defined as not having done business with EXIM in the past 5 years.
Last Decision Date	The most recent date that the deal was acted on by a decision-maker.
Late Payment Flag	Indicates if the insurance payment was received after the due date.
Latest Deal Authorized Date	The most recent date that the deal was approved by a decision-maker. This field allows a user to identify when the deal was last acted on - typically for an amendment or extension.
Latest Deal Authorized Fiscal Year	The Fiscal Year in which the deal was most recently approved by a decision-maker. This field allows a user to identify when the deal was last acted on - typically for an amendment or extension.
Latest Deal Authorized Year	The Calendar Year in which the deal was most recently approved by a decision-maker. This field allows a user to identify when the deal was last acted on - typically for an amendment or extension.
LGA Component - Current Version Flag	Indicates if the specific accounting record reflects the most recent changes. Values are: "Yes", "No".



LGA Component Authorized Date	The date on which the specific accounting record (aka LGA Component as identified by a unique LGA Key) was authorized. For loans and guarantees it is not unusual to have several LGA components comprise a deal. LGA Components are created to differentiate different tranches of financing and/or financial amendments to a deal.
LGA Component Cancellation Date	The date the deal or accounting record was cancelled.
LGA Component Claims Flag	Indicates if a claim payment request has been filed with EXIM Bank in relation to the specified accounting record (aka LGA Component).
LGA Component Credit Number	The deal number from APS without the initial commitment type (i.e., AP, PC, LI) designation. It is also the deal number or policy number from Ex-Im Online.
LGA Component Current Budget Cost Level - Sort Order	The numerical code indicating the current (as of the last closed month) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1.0 to 16.0. This code ensures that the mix of numbers and words sort appropriately in a list.
LGA Component Current Budget Cost Level Description	The number or word that indicates the current (as of the last closed month) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
LGA Component Division Code	The system letter code that indicates the division name in which the employee working on the deal works. Many of the letter codes are leftover from the APS system and reflect an old organizational structure.

LGA Component Effective Date	<p>The effective date of EXIM Bank coverage for the identified insurance policy or accounting record. Shipments made to that Buyer or Issuing Bank prior to the effective date are not eligible for coverage under the insurance policy.</p> <p>This field is only relevant to Insurance transactions. Use the LGA Component Operative Date for Loans, Guarantees or Working Capital.</p>
LGA Component Expiry Date	<p>The date on which EXIM Bank's financing commitment or insurance policy expires. Shipments made after the expiration date are not eligible for coverage under the insurance policy. For loans, guarantees and working capital, the expiry date is equal to the Final Disbursement Date - the last date that a request for disbursement under the approved financing can be requested. Shipments made after the expiration date are not eligible for coverage under the insurance policy.</p>
LGA Component Financing Support Description	<p>Indicates (using OECD terminology) that EXIM Bank's support is "pure cover" as opposed to support of an interest rate.</p> <p>Contact the Policy Group, International Affairs Division for more information on OECD Financing Support.</p>
LGA Component Floating Interest Rate Flag	<p>Indicates if this component (represented by an accounting record) is charging interest on a floating rate basis.</p>
LGA Component Initial Budget Cost Level Description	<p>The number or word that indicates the original (at the time the deal was first authorized) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".</p>
LGA Component Interest Rate Percent	<p>The interest rate being charged by either a guaranteed lender or EXIM Bank on that component (accounting record) of the deal.</p>
LGA Component Maturity Date	<p>The date on which the final repayment of the debt obligation will occur.</p>

LGA Component Payment Frequency Code	A letter code that indicates the agreed frequency of repayment from the borrower. Values are: A - Annually, S - Semi-Annually, Q - Quarterly, M - Monthly, or O - Other.
LGA Component Payment Frequency Description	The agreed frequency of repayment from the borrower. Values are: Annually, Semi-Annually, Quarterly, Monthly, or Other.
LGA Component Policy Type	For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is either a letter code or a short description (e.g., G - Guarantee, Loan - Loan, SCF - Supply Chain Financing, CGF - Credit Guarantee Facility, WC - Working Capital Guarantee, etc.j)
LGA Component Policy Type Group Description	Indicates the type of financing EXIM Bank is providing at a greater level of granularity than just the program level. This field is used in the Authorization Features Summary report on the Month End/Authorizations dashboard.
LGA Component Prior Budget Cost Level - Sort Order	The numerical code that indicates the prior (the one just before the current) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1.0 to 16.0. This code ensures that the mix of numbers and words sort appropriately in a list.
LGA Component Prior Budget Cost Level Description	The number or word that indicates the prior (the one just before the current) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
LGA Component Prior Fiscal Year Budget Cost Level Description	The number or word that indicates the prior fiscal year (the rating as of the end of the previous fiscal year) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".

LGA Component Product Code	<p>A letter code that indicates the type of financing support EXIM Bank is providing. It is primarily the two-digit letter codes used in the old LGA system as well as some other codes where greater differentiation is needed. Examples include: LGA-CI = LGA - Capitalized Interest; LGA-EF = LGA - ECA Co-financing - Exim Follow; PFL = Project Finance Loan; and SDG = Standard Guarantee.</p> <p>These codes are used in the financial system to distinguish the different types of financing support.</p>
LGA Component Product Description	<p>A letter code that indicates the type of financing support EXIM Bank is providing. It is primarily the two-digit letter codes used in the old LGA system as well as some other codes where greater differentiation is needed. Examples include: LGA - Capitalized Interest; LGA - ECA Co-financing - Exim Follow; Project Finance Loan; and Standard Guarantee.</p> <p>These codes are used in the financial system to distinguish the different types of financing support.</p>
LGA Component Program Budget Rate	<p>The rate, expressed as a percentage, that EXIM Bank needs to set aside for the specified authorized amount. Program budget is another term for "subsidy". When a deal is authorized, it can have either zero, positive, or negative subsidy. The program budget amount is calculated by OCFO (using an OMB approved model) as the net present value (NPV) amount the credit is expected to earn, less reserves (aka "income" from fees and interest charged).</p>
LGA Component Program Code	<p>The two digit numerical code used in the old LGA System to identify pre- and post-credit reform deals as well as loans, guarantees, and insurance. Examples include: 02 - Pre-credit reform loan, 07 - Post-credit reform loans (including working capital loans and Rescheduling Loans), 08 - Post-credit reform guarantees (including working capital guarantees), and 09 - Post-credit reform insurance.</p>
LGA Component Program Description	<p>EXIM Bank's description of the program being used for the accounting record (aka LGA Component). Values are: Guarantee, Insurance, Loan, Rloan (short for Rescheduling Loan), Working Capital and Others.</p>

LGA Component Repayment Term in Months	The repayment term of the deal or accounting record (in number of months).
LGA Component Repayment Term in Years	The repayment term of the deal or accounting record (in number of years to two decimal places).
LGA Component Risk Code	The letter code that indicates the type of buyer risk EXIM Bank is assuming with its financing support for the deal / accounting record. Values are: F - Private Financial Institution, MB - Multibuyer, N - Public Non-Sovereign, O - Unknown, R - Private, S - Sovereign, or Unk - Unknown.
LGA Component Risk Country - Country Name	The name of the country in which the ultimate source of repayment (PSOR) is located. The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
LGA Component Risk Description	The letter code that indicates the type of buyer risk EXIM Bank is assuming with its financing support for the deal / accounting record. Values are: Private Financial Institution, Multibuyer, Public Non-Sovereign, Private, Sovereign, or Unknown.
LGA Component Source	Indicates the source of the accounting record data in ERS. Values are: APS, AS400, CLM, Credit Rollup, Exim-Online, Exim-OnlineNew, FMS, IIS, LGP, Rloan, TMA, and Unknown
LGA Component Term Code	The 1-digit letter code that indicates the repayment term assigned to the deal or accounting record. Values are: S - short-term, M - medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]

LGA Component Term Description	The repayment term assigned to the deal or accounting record. Values are: S - short-term, M - medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]
LGA Key	A long character string that uniquely identifies an accounting record in the accounting system. In the old LGA system the accounting record was called a LGA Component and was assigned a "LGA Key". The key used in FMS-NG to uniquely identify the accounting records (notes) that make up a deal are also being reported in this field.
LGA Payment Receipt ID	The unique identifier(s) associated with the payment(s) EXIM Bank received, in this case payment of the exposure fee in connection with a disbursement request. Some disbursement requests need more than one payment receipt to ensure the entire exposure fee due is paid. This field may include more than one receipt ID.
Master Participant - Broker Training Completed Flag	Indicates if the broker has completed the required broker training. Broker training is conducted by Ex-Im staff to educate brokers in Ex-Im products. Also informs brokers of Ex-Im's Standards of Conduct required for brokers.
Master Participant - Financial Institution Flag	Indicates whether the parent company of the specified participant is a Financial Institution. The Financial Institution flag is stored on the company record in the Participant HUB. Only ODQ staff can change the participant data in the HUB.
Master Participant - First Time Authorization Fiscal Year	<p>The fiscal year in which the parent company (aka master participant) first had a deal approved by EXIM Bank.</p> <p>This field is calculated using a 5-year look back period. That means any activity gap of more than 5 years will "reset" the clock and result in a new First Time authorization. For example, Petrobras first had a deal approved with EXIM Bank in 1980 and continued to work with EXIM Bank until 1989. There then was a break in activity and Petrobras did not start using EXIM Bank again until 1994. The First Time Authorization (All Times) for Petrobras is 1980, but the First Time Authorization (using the 5-year look back) is 1994.</p>

Master Participant - First Time Authorization Fiscal Year (All Times)	The fiscal year in which the parent company (aka master participant) first had a deal approved by EXIM Bank.
Master Participant - Individual Participant Flag	Indicates whether the parent entity of the specified participant is a Person. The value for this flag is based on the Party Type(Individual) and Party Subtype(Participant) of the participant record in the Participant HUB. Note an individual participant is not a "contact". An individual participant has a legal role in the export transaction and/or financing - often as a personal guarantor or as borrower.
Master Participant - Minority or Woman Owned Participant Flag	Indicates whether the parent entity of the specified participant is majority-owned by a minority or woman.
Master Participant - Minority Owned Flag	Indicates whether the parent entity of the specified participant is majority-owned by a minority.
Master Participant - NAICS/ SIC Code	The industry code associated with the parent company of the designated participant. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Master Participant - NAICS/ SIC Description	The description of the industry code associated with the parent company of the designated participant. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Master Participant - Small Business Flag	Indicates whether the parent entity of the specified participant meets the U.S. SBA-definition of a small business. This flag is pulled from the company record that is stored in the Participant Hub.
Master Participant - Sub Type Description	Indicates whether the parent entity of the specified participant is a: Brokerage, City-State Partner, Export Credit Agency, Financial Institution, Participant (this is the generic sub-type), Sovereign, or U.S. Federal Agency.

Master Participant - Success Story Participant Flag	Indicates whether the parent entity of the specified participant has been designated as a potential "Success Story" for the Office of Communications. This flag is stored in the Participant Hub and can only be updated by ODQ.
Master Participant - Troubled Ever Flag	<p>This Flag is not actively being used by EXIM Bank.</p> <p>Indicates whether the parent entity of the specified participant was involved with a that was considered to be troubled - even if that reason is no longer applicable. For multi-buyer insurance, only the insured and the defaulting buyer would be considered troubled; all other buyers on the policy would not be considered troubled.</p> <p>A deal will be considered troubled if: the deal or claim had a write off amount greater than 0, if there has been an approved claim that has not yet been closed, if the deal had any outstanding default amount greater than 0, if there were non-commitment fee arrears of greater than \$50, or if there were commitment fee arrears of greater than \$50 that were in arrears for more than 14 calendar days.</p>
Master Participant - Type Description	Indicates whether the parent entity of the specified participant is a Company or an Individual (i.e., person).
Master Participant - Very Small Business Flag	Indicates whether the parent entity of the specified participant meets EXIM Bank's more stringent definition of a small business. Sometimes referred to as "Ex-Im Small", this is a designation used by Ex-Im to indicate an exporter or policy holder is SBA small AND the average annual dollar volume of their export credit sales for the last three years is \$7.5 million or less. Ex-Im's no-deductible Small Business Multi-buyer policy and Enhanced Assignment are only available to "Ex-Im Small" exporters.
Master Participant - Veteran Owned Flag	Indicates whether the parent entity of the specified participant is majority owned by a U.S. veteran.
Master Participant - Woman Owned Flag	Indicates whether the parent entity of the specified participant is majority owned by a woman.



Master Participant Identifier	The unique identifier assigned to the parent entity of the specified participant. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.
Master Participant Name	The name of the parent company of the participant.
Master Participant SSA Flag	Indicates whether the parent entity of the specified participant is located in a Sub-Saharan African country.
Master Participant Success Story Flag	Indicates whether the parent entity of the specified participant has been designated as a potential "Success Story" for the Office of Communications. This flag is stored in the Participant Hub and can only be updated by ODQ.
Medical Equipment Flag	<p>This Flag is not actively being used by EXIM Bank.</p> <p>Indicates if the deal involves the export of medical equipment. A deal will only be flagged as involving medical equipment if the medical equipment is listed as a specific export product/service in EOL or APS.</p>
Medical Technology Exports Flag	Indicates that the item being exported is designated as medical technology.
Medical Technology Flag	Indicates that the participant is an exporter or manufacturer of medical technology.
Military Project Flag	Indicates that the deal involves sales to a military project. This information is provided by the applicant and then reviewed and determined by an Engineer.
Minority or Woman Owned Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that benefit a woman-owned or minority-owned business.
Minority or Woman Owned Authorization Count	The count of approved transactions that benefit a woman-owned or minority-owned business.

Minority or Woman Owned Authorized Amount Percentage	The percentage of an approved transaction that benefits a woman-owned or minority-owned business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.
Minority or Woman Owned Participant Flag	Indicates whether the participant is majority-owned by a minority or woman.
Minority or Woman Owned Small Business Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that benefit a woman-owned or minority-owned U.S. SBA-defined small business.
Minority or Woman Owned Small Business Authorization Count	The count of approved transactions that benefit a woman-owned or minority-owned U.S. SBA-defined small business.
Minority or Woman Owned Small Business Authorized Amount Percentage	The percentage of an approved transaction that benefits a woman-owned or minority-owned U.S. SBA-defined small business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.
Minority Owned Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for minority-owned businesses.
Minority Owned Authorization Count	The count of EXIM Bank's authorization of a deal/accounting record, that has been determined to be for minority-owned businesses.
Minority Owned Authorized Amount Percentage	The percentage of an approved transaction that benefits a minority-owned business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.
Minority Owned Component Flag	Indicates whether the deal involves a participant that is majority owned by a minority.

Minority Owned Participant Flag	Indicates if the participant is majority owned by a minority.
Minority Owned Participant Supported Amount	The amount disbursed/shipped under a loan, guarantee or insurance policy that has been determined to support a minority-owned company or the amount authorized for a working capital deal that was determined to support a minority-owned company, for the specified participant.
Month Ago Initial Authorization Amount	Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants. The amount of the deal or accounting record that was originally approved (excludes any later adjustments to the authorization amount). This field shows what the data looked like in the prior month and is used in reports for comparison purposes to the current month data.
Multi Buyer Policy Flag	Indicates that the deal is for a multi-buyer insurance policy.
Number of Days Late	Calculated as the Current date less the defaulted due date.
Obligor Master Participant - Name	Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields. The name of the parent company of the participant designated as the obligor for the deal.
Obligor Master Participant - Number	The unique identifier assigned to the parent entity of the specified Obligor. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.
Obligor Name	The name of the participant designated as the obligor for the deal. The obligor (aka Borrower) is the entity committed to repay the loan.
OECD Country Fee Level	The OECD fee level assigned to the country of the PSOR at the time the deal / accounting record was authorized. Country Risk Experts from all the ECAs get together and agree on the appropriate fee level for OECD purposes. The country fee levels are reviewed 3 to 4 times a year with any specific country being reviewed once a year. For more information about the OECD Country rating system contact the Country Risk Economists.

Original Default Amount	<p>The sum of all overdue amounts reported to EXIM Bank in a default notice.</p> <p>Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.</p>
Outstanding Default Amount	<p>The sum of all overdue amounts reported to EXIM Bank in a default notice less any subsequent payments on the defaulted amount that have been reported to EXIM Bank in an update to the default notice.</p> <p>Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.</p>
Outstanding Exposure Amount	<p>The cumulative amount that has been disbursed/ shipped with EXIM Bank's financing support that has not yet been repaid. For example, if \$60 disburses, but then \$10 is repaid, the outstanding amount would be \$50.</p>
Outstanding Quote Flag	<p>Flag used to indicate that an insurance policy quote has been issued and not yet accepted or expired. An Insurance Policy Quote is an offer of insurance coverage for multi-buyer policies. The quote expires within 3 months unless accepted by the exporter. The quote parameters are based on information provided in the application.</p>
Outstanding Shipment Balance	<p><b>This amount field never has an amount other than zero!</b></p>
Overall Repayment Term in Months	<p>The repayment term of the deal (in number of months).</p>
Overall Repayment Term in Years	<p>The repayment term of the deal (in number of years to two decimal places).</p>

Overdue Reported Date	The date on which the insured or guaranteed party filed and overdue notice with EXIM Bank.
Partial Payment Amount	<p>Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.</p> <p>The amount that has been paid against the reported defaulted amount - as reported to EXIM Bank in an updated to the default notice.</p> <p>Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.</p>
Participant Authorized Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, for the specified participant.
Participant Authorized/ Requested Amount	The amount of EXIM Bank's authorization or, if the accounting record has not been authorized, the amount requested for the specified participant.
Participant Claims Paid Amount	Total amount EXIM Bank paid out on a claim(s) that involved the specified participant.
Participant Current FY Canceled Amount	The cumulative amount of EXIM Bank's authorization for a deal involving the specified participant that was canceled in the same fiscal year as the deal was originally authorized.
Participant Disbursement/ Shipment Amount	The cumulative amount of disbursements or shipments involving the specified participant that have been recorded for a specific deal or accounting record.
Participant Economic Sector Level 1 Description	Description of the primary industry code associated with the company. The levels represent the extent that industry codes have been lumped together. Level 1 is the highest level and only has 12 categories while Level 4 is the lowest level and is equivalent to the SIC/NAICS code descriptions. The grouping and concordance is maintained in the load procedures for ERS.
Participant Economic Sector Level 2 Description	Description of the industry code associated with the participant (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.

Participant Economic Sector Level 3 Description	Description of the industry code associated with the participant (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Participant Enhanced Assignee Max Payable Amount	The maximum amount payable to the assignee in the event of a claim that meets all criteria for approval.
Participant Export Value	The amount of U.S. exports involving the specified participant that will be supported by EXIM financing. This amount is typically an estimate for revolving financing lines like multibuyer insurance and working capital loans and guarantees. For other transaction-specific financing the exports are more likely to be at or around the amount reported in the application -- and shown in this field.
Participant Identifier	The unique identifier assigned to the specified participant. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.
Participant NAICS/ SIC Code	The primary industry code associated with the company. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Participant NAICS/ SIC Description	The description of the primary industry code associated with the company. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Participant Name	The legal name of the company or person. The participant name is stored in the Participant Hub and can only be updated by ODQ.
Participant Original Default Amount	The sum of all overdue amounts involving the specified participant that have been reported to EXIM Bank in a default notice (for a specific deal or accounting record).
Participant Outstanding Default Amount	The sum of all overdue amounts involving the specified participant that have been reported to EXIM Bank in a default notice (for a specific deal or accounting record) less any subsequent payments on the defaulted amount that have been reported to EXIM Bank in an updated default notice.

Participant Outstanding Exposure Amount	The cumulative amount that has been disbursed/ shipped with EXIM Bank's financing support that has not yet been repaid. Only deals with the specified participant will be included.
Participant Pending Exposure Amount	The amount of financing support that has been requested of EXIM Bank but has not yet been decided (approve, deny, withdraw). Only deals with the specified participant will be included.
Participant Previous FY Canceled Amount	The cumulative amount of EXIM Bank's authorization for a deal involving the specified participant that was canceled in a fiscal year after the deal was originally authorized.
Participant Repaid Amount	The cumulative amount that has been "repaid" for a Loan, Guarantee, Working Capital or Insurance policy involving the specified participant. In all cases except a Loan, the "repayment" amount is an assumed repayment. EXIM Bank will only know that an "assumed" repayment has been missed if a Default or Overdue Notice has been filed with EXIM Bank.
Participant Requested Amount	The amount of financing support that was requested of EXIM Bank in an application for a deal involving the specified participant.
Participant Risk Type Code	A one letter code that indicates whether the participant is: R - Private, N - Public Non-Sovereign, or S - Sovereign.
Participant Risk Type Description	A description that indicates the extent to which the participant is or represents a sovereign government and thus commits the full, faith and credit of that government. Values are: Private, Public Non-Sovereign and Sovereign.
Participant Role Code	A numerical code identifying a participant's role on a deal in ERS.
Participant Role Description	Description identifying a participant's role on a deal in ERS. For example, "Gteed Lender", "Applicant", etc.
Participant Role Group	Description that groups several participant roles together. For example, Assignees, Gteed Lenders, City States, etc. are all considered a "Partner" while Exporters and Suppliers are considered a "User/ Customer".

Participant Rural Flag	Indicates if the participant is located in a designated rural area of the U.S.
Participant SSA Authorized Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for foreign buyers located in Sub-Saharan African countries and that involves the specified participant.
Participant SSA Flag	Indicates whether the participant is located in a Sub-Saharan African country.
Participant Troubled Status Description	Indicates the reason that the participant is flagged as "Troubled". Values are: Claim Exposure, In Arrears, and In Default.
Participant Type Description	Indicates whether the participant is a Company or an Individual (i.e., person).
Participant Undisbursed Exposure Amount	The amount of EXIM Bank's financing support that is authorized but remains undisbursed/unshipped, for any deals which involve the specified participant.
Payee Address	The street number and address of the entity/ individual being paid by EXIM Bank.
Payee City	The name of the city where the entity/individual being paid by EXIM Bank is located.
Payee Name	The name of the entity/individual being paid by EXIM Bank.
Payee State	The name of the state where the entity/individual being paid by EXIM Bank is located.
Payee Zip Code	The zip code associated with the address of the entity /individual being paid by EXIM Bank.
Payment Amount	The amount of the insurance payment that was received.
Payment Confirmation Number	A unique identifier for the specific insurance payment confirmation. The assigned number comes from ????.
Payment Date	The date the insurance payment was made.
Payment Identifier	A unique identifier for the specific insurance payment. The assigned number comes from ????.



Payment Status Description	Indicates the status of the insurance payment received by EXIM Bank. For example, Accepted, Pending, Rejected, Refunded, etc.
Payment Type Description	Indicates how the insurance payment was made. For example, ACH, Check, Credit Card, Wire Transfer, or multiple.
Pending Exposure Amount	The amount of financing support that has been requested of EXIM Bank but has not yet been decided (approve, deny, withdraw).
Policy Deductible Amount	The amount of loss that the Insured must absorb before EXIM Bank will pay a claim. This is applied on a per-year basis, not per claim.
Political Coverage Percentage	In the event that EXIM Bank is not providing comprehensive coverage of risks, this would be the rate at which EXIM Bank would pay a claim that was deemed to be the result of a political event.
Power Generation Flag	Indicates if the deal or insurance policy will support power generation.
Premium Collected	The cumulative amount of insurance premiums that have been collected by EXIM Bank (i.e., paid by the Insured) for a specific policy or accounting record, or shipment under a policy or accounting record.
Premium Due	The amount of insurance premiums that are owed to EXIM Bank for a specific shipment under an insurance policy or accounting record.
Premium Due Date	There are only 21 LGA Keys that have a value in the Premium Due Date field. The dates range from 6/30/07 through 12/31/2009.

Premium/ Exposure Fees (FCRS)	The amount of exposure fee, insurance premium or facility fee (working capital) collected for a deal or accounting record. This field allows a user to see the total collected for the risk of the deal regardless of the deal program (Loan, Guarantee, Insurance, Working Capital). This data is reported to the Treasury department by OCFO as part of the Foreign Creditor Reporting System (FCRS).
Premiums Paid	The dollar amount of insurance premiums that have been paid under a specific policy.
Previous FY Canceled Amount	The amount of EXIM Bank's authorization for a specific deal or accounting record that had been canceled during prior fiscal years.
Primary Applicant - Regional Office Description	The EXIM Bank regional office that has responsibility for the region where the Primary Applicant is located. Values are: Chicago Mkt Rgn, DC Mkt Rgn, Houston Mkt Rgn, Los Ang Mkt Rgn, Miami Mkt Rgn, Other Mkt Rgn, and Unknown.
Primary Applicant Name	<p>The name of the company that submitted the application for financing support to EXIM Bank. Only the beneficiary of EXIM Bank financing can apply for an insurance policy or a final commitment for a loan, guarantee or working capital.</p> <p>If there is more than one applicant on the deal, then the rules below are applied to identify the "primary" applicant. For direct loans the applicant must be the borrower. For guarantees the applicant must be the lender. For insurance the applicant may be either an exporter or a lender.</p>
Primary Borrower - Risk Description	Indicates whether the participant identified as the Primary Borrower for the deal is a private entity, public non-sovereign entity, or a sovereign entity.
Primary Borrower Fee Level	The number indicating the OECD fee level that EXIM Bank has determined is appropriate for the Primary Borrower on the deal at the time of authorization. Values range from "-1" to "7".
Primary Borrower Name	<p>The name of the participant designated as the borrower for the deal. The borrower is the entity committed to repay the loan.</p> <p>If a Borrower is not marked as primary and there is more than one borrower for the deal, ERS selects the most recently added participant designated as a borrower as the Primary Borrower. For Insurance, if a borrower is not identified, then ERS select the buyer or issuing bank as the Primary Borrower. In the case of multiple buyers for Insurance, ERS will indicate that the Primary Borrower is "Various - Insurance".</p>

Primary Broker - Master Participant Name	The legal name of the parent company of the entity which brokered the insurance policy to the insured.
Primary Broker Name	The legal name of the entity which brokered the insurance policy to the insured.
Primary Buyer - Master Participant Name	The name of the parent company of the participant designated as the primary buyer (the entity buying the export items) for the deal. In medium- and long-term deals it is not unusual for the buyer to be different than the borrower. In multi-buyer insurance it is generally assumed that the buyer would have the responsibility to pay the exporter for the buyer's purchase, thus the buyer is generally assumed to also be the "borrower".
Primary Buyer Name	The name of the participant designated as the primary buyer (the entity buying the export items) for the deal. In medium- and long-term deals it is not unusual for the buyer to be different than the borrower. In multi-buyer insurance it is generally assumed that the buyer would have the responsibility to pay the exporter for the buyer's purchase, thus the buyer is generally assumed to also be the "borrower".
Primary End User Name	The name of the participant designated as the end user (the entity that will take possession and use the items being exported) for the deal. In medium- and long-term deals it is not unusual for the end user to be different than the borrower. In multi-buyer insurance it is generally assumed that the buyer would also be the end user.

Primary Export Product - NAICS/ SIC Code	<p>The industry code associated with the "primary" export product. Primary typically means the good or service with the largest export value. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>
Primary Export Product - NAICS/ SIC Description	<p>The description of the industry code associated with the "primary" export product. Primary typically means the good or service with the largest export value. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>
Primary Export Product Description	<p>The applicant entered description of the product or service being exported. ERS identifies the Primary Export Product by looking for the Export Product associated with the largest export value. If no export value is assigned or there are multiple with the same value, ERS then identifies either the product that was first entered into the system or the product with the lowest NAICS/SIC number.</p>
Primary Exporter - Regional Office Description	<p>The EXIM Bank regional office that has responsibility for the region where the Primary Exporter is located. Values are: Chicago Mkt Rgn, DC Mkt Rgn, Houston Mkt Rgn, Los Ang Mkt Rgn, Miami Mkt Rgn, Other Mkt Rgn, and Unknown.</p>
Primary Exporter Name	<p>The name of the participant designated as the exporter for the deal. If there is more than one exporter on the deal, the exporter with the largest percentage of the supply contract(s) on the deal is designated as the primary exporter.</p>

Primary Guarantor - Individual Participant Flag	Indicates if the primary guarantor for a deal is a Person. The value for this flag is based on the Party Type(Individual) and Party Subtype(Participant) of the participant record in the Participant HUB. Note an individual participant is not a "contact". An individual participant has a legal role in the export transaction and/or financing - often as a personal guarantor or as borrower.
Primary Guarantor - Risk Description	Indicates whether the participant identified as the Primary Guarantor for the deal is a private entity, public non-sovereign entity, or a sovereign entity.
Primary Guarantor Fee Level	The number indicating the OECD fee level that EXIM Bank has determined is appropriate for the Primary Guarantor on the deal at the time of authorization. Values range from "-1" to "7".
Primary Guarantor Name	The name of the participant designated as the guarantor for the deal. If there is more than one guarantor on the deal, the first corporate guarantor entered into the system (i.e., a non-personal guarantor) is designated as the Primary Guarantor.
Primary Insured - Master Participant Name	The legal name of the parent company of the entity holding the insurance policy. In the case of small businesses, there may not be a parent company and this field will contain the insured's name.
Primary Insured Identifier	The party ID number used in the Customer Hub to identify a specific entity. This particular ID number is associated with the Primary Insured (the holder of the insurance policy).
Primary Insured Name	The name of the entity holding the insurance policy.

Primary OECD Destination Country Name	<p>The name of the country to which the export item or service is being sent. This country may be different than the Risk Country as the source of repayment may not be located in the country for which the exports are destined.</p> <p>The OECD uses a slightly different list of country names (i.e., different names - Myanmar vs. Burma or Brunei Darussalam vs. Brunei) than EXIM Bank does. This field shows the name that the OECD uses for the specified country.</p>
Primary Source of Repayment(PSOR)	<p>The name of the entity that was designated as the Primary Source of Repayment by the applicant and the confirmed or updated by the loan officer/ relationship manager. If a PSOR is not designated in the system, ERS assigns the role of PSOR to the Primary Guarantor (as long as it is not a person), then to the Primary Borrower. For short term insurance if there is no Primary Borrower then ERS will designate the Primary Buyer (or Issuing Bank) as PSOR. In situations where there are multiple buyers, the PSOR will be identified as "Various - Insurance".</p>
Primary Supplier Name	<p>The name of the U.S. company that provides the exporter with the goods and/ or performs the services to be exported. If the exporter is a manufacturer, it is normal for the exporter and supplier to be the same company. If there is more than one supplier on the deal, then ERS designates the supplier with the largest percentage of the supply contracts as the Primary Supplier. For short-term insurance and old AS400 deals, ERS designates the first exporter, using ascending alphabetical order, as the Primary Supplier.</p>
Prior Budget Cost Level Description	<p>The number or word that indicates the prior (the one just before the current) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".</p>
Prior Fiscal Year Budget Cost Level Description	<p>The number or word that indicates the prior fiscal year (the rating as of the end of the previous fiscal year) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".</p>

Product Authorization Amount	<p>The amount of EXIM Bank's authorization that can be allocated to the identified product, as described in APS and for medium-term insurance in Ex-Im Online. The system calculates this amount by multiplying the weighted average of the product export values by the total authorized amount. For short-term insurance, if there is more than 1 product/service identified, the the deal's authorized amount is distributed equally among the products.</p>
Program Budget Authorized Amount	<p>The amount of "program budget" that EXIM Bank must set aside for the specified authorized amount. Program budget is another term for "subsidy". When a deal is authorized, it can have either zero, positive, or negative subsidy. The program budget amount is calculated by OCFO (using an OMB approved model) as the net present value (NPV) amount the credit is expected to earn, less reserves (aka "income" from fees and interest charged).</p>
Program Budget Canceled Amount - CFY	<p>The amount of "program budget" that EXIM Bank "canceled" during the fiscal year in which the deal was authorized due to a cancellation of the authorized amount during the fiscal year in which the deal was authorized. When a deal has funds canceled, a proportional amount of program budget (aka subsidy) is canceled as well.</p>
Program Budget Canceled Amount - PFY	<p>Starting around July 2014 EXIM Bank stopped distinguishing between "current" and "prior" fiscal years for cancellations.</p> <p>The amount of "program budget" that EXIM Bank "canceled" during a fiscal year after the fiscal year in which the deal was authorized due to a cancellation of the authorized amount during a fiscal year after the fiscal year in which the deal was authorized. When a deal has funds canceled, a proportional amount of program budget (aka subsidy) is canceled as well.</p>
Program Budget Cancelled Amount	<p>Starting around July 2014 EXIM Bank stopped distinguishing between "current" and "prior" fiscal years for cancellations.</p> <p>The amount of "program budget" that EXIM Bank "canceled" due to a cancellation of the authorized amount. When a deal has funds canceled, a proportional amount of program budget (aka subsidy) is canceled as well.</p> <p>Starting around July 2014 EXIM Bank stopped distinguishing between "current" and "prior" fiscal years for cancellations.</p>

Project Description	A description of the project / deal as entered into APS or EOL by the relationship manager or engineer. For short-term Insurance ERS uses the product description as the project description.
PSOR - Master Participant Name	The name of the parent company of the entity that was designated as the Primary Source of Repayment by the applicant and the confirmed or updated by the loan officer/ relationship manager. If a PSOR is not designated in the system, ERS assigns the role of PSOR to the Primary Guarantor (as long as it is not a person), then to the Primary Borrower. For short term insurance if there is no Primary Borrower then ERS will designate the Primary Buyer (or Issuing Bank) as PSOR. In situations where there are multiple buyers, the PSOR will be identified as "Various - Insurance".
Reallocation Date	The date the insurance payment was reallocated to another ???
Received Date	The date EXIM Bank received the insurance payment.
Recoveries Net of Expenses	The amount recovered on a claim, before deducting recovery expenses. Recovery expenses are not charged to the individual claim transactions, per government accounting standards. (Definition from AMD 2015-09-11)
Refund Amount	For any insurance payment received, indicates the amount that was refunded.
Refund Date	The date the insurance payment was refunded.
Rejected/ Denied Shipment Amount	The amount of insurance premiums for a shipment report that has been rejected or denied by EXIM Bank for a specific policy, typically because the shipment report or associated premium payment was submitted late.
Relationship Manager - Current Version Flag	Indicates if the identified relationship manager for the deal is the current relationship manager. Values are: "Yes", "No".  If this flag is not set to "Yes", the query results will show every relationship manager that was assigned to the deal.



Relationship Manager Division Description	The name of the division in which the relationship manager assigned to the deal works.
Relationship Manager Name	The name of the employee assigned to the deal. Use the Relationship Manager - Current Version Flag = "Yes" to get the employee currently assigned to the deal.
Renewable Energy Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for Renewable Energy.
Renewable Energy Authorization Count	The count of EXIM Bank's authorization of a deal/accounting record, that has been determined to be for Renewable Energy.
Renewable Energy Authorized Amount Percentage	The percentage of an approved transaction that involves renewable energy.
Renewable Energy Project Flag	Indicates if the deal or insurance policy will support a renewable energy project. This flag is checked by the applicant but is reviewed by an Engineer at EXIM Bank for confirmation that the deal meets our guidelines.
Repaid Amount	The cumulative amount that has been "repaid" for a Loan, Guarantee, Working Capital or Insurance policy. In all cases except a Loan, the "repayment" amount is an assumed repayment. EXIM Bank will only know that an "assumed" repayment has been missed if a Default or Overdue Notice has been filed with EXIM Bank.
Requested Amount	The amount of financing support that was requested of EXIM Bank in an application for a deal.

Requested Credit Limit Amount	The amount of financing support that was requested of EXIM Bank in an application for a special credit limit.
Risk Country - Country Name	The name of the country in which the ultimate source of repayment (PSOR) is located. The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Risk Country Name	The name of the country in which the ultimate source of repayment (PSOR) is located. The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Risk Country -SSA Flag	Indicates if the risk country (the country in which the ultimate source of repayment (PSOR) is located) is a Sub-Saharan African country.
Role Percentage	<p>The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.</p> <p>The percent of a deal that is associated with a participant, in a specific role. Use this field (multiplied by a deal amount) to identify the amount associated with a participant.</p>
SBCL Identifier	<p>This field needs to be used with the EXIM_WAREHOUSE/Participant/ Participant Role Dim folder - Participant Role Description field in order to avoid percentages that are greater than 100%.</p> <p>An Ex-Im Online Unique identifier for every application (including SBCL applications) that EXIM Bank receives. This ID is never visible to users and is only useful as a linking field.</p> <p>In Ex-Im Online code it is labeled as the "Application ID" on both the Application and SBCL_Application tables. This field is only relevant to insurance transactions.</p>

Services Exports Flag	Indicates that the "item" being exported is a service.
Shipment Amount	<p>Total dollar amount reported by the insured and appearing on the invoice for a specific transaction.</p> <p>This field will be zero for loan, guarantee or working capital disbursements.</p>
Shipment Confirmation #	<p>For insurance policies this is the Ex-Im Online provided shipment report number for a specific shipment reported to EXIM Bank by an Insured.</p> <p>This field will read "Non-Shipment" for loan, guarantee or working capital disbursements.</p>
Shipment Payment Term Length in Days	<p>For insurance policies this is the Ex-Im Online provided shipment report number for a specific shipment reported to EXIM Bank by an Insured.</p> <p>This field will read "Non-Shipment" for loan, guarantee or working capital disbursements.</p>
Shipment Report #	<p>For insurance policies this is the Ex-Im Online provided shipment report number for a specific shipment reported to EXIM Bank by an Insured.</p> <p>This field will read "Non-Shipment" for loan, guarantee or working capital disbursements.</p>
Shipments against Special Credit Limit	<p><b>This amount field never has an amount other than zero!</b></p>
Small Business Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for U.S. SBA-defined small businesses.

Small Business Authorization Count	Indicates the count of EXIM Bank's authorization of a deal/ accounting record that has been determined to be for the direct benefit of a U.S. SBA-defined small business.
Small Business Authorized Amount Percentage	Indicates the percentage of EXIM Bank's authorization of a deal/ accounting record that has been determined to be for the direct benefit of a U.S. SBA-defined small business.
Small Business Component Flag	Indicates if the deal is for direct benefit of a U.S. SBA-defined small business.
Small Business Export Value	The dollar value of U.S. exports from a U.S. SBA-defined small business that are estimated to occur as a result of EXIM Bank's authorization of any deal/accounting record that has been determined to be for U.S. SBA-defined small businesses.
Small Business Participant Flag	Indicates if the participant meets the U.S. SBA-definition of a small business.
Sovereign Participant Flag	Indicates if the participant is a sovereign entity (i.e., commits the full, faith and credit of the country's government).
Special Credit Amount	<p>The total dollar amount authorized for a Special Buyer Credit Limit (SBCL) or Issuing Bank Credit Limit (IBCL) transaction approved by EXIM Bank. The special credit limit is specifically for an individual buyer or financial institution.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>

Special Credit Limit Amendment Flag	Flag indicating amendments have been made to the Special Credit Limit as a result of EXIM Bank's approval under a Special Buyer Credit Limit (SBCL) or Issuing Bank Credit Limit (IBCL) transaction. An SBCL is an endorsement to the Multi-buyer policy specifying a named buyer and specifies the maximum credit limit and terms approved for that buyer. An SBCL supersedes any existing discretionary credit limits (DCLs). An IBCL is an endorsement to the Multi-buyer policy specifying a foreign lender as the obligor, structured under an unconfirmed irrevocable letter of credit and protects the insured in the event of the lender's default.
Special Credit Limit Application Type Description	This field is only relevant to Multi-buyer insurance deals. Indicates if the application is for a New special credit limit, an Amendment or for a Renewal of an existing special credit limit.
Special Credit Limit Authorized Date	This field is only relevant to Multi-buyer insurance deals. The date on which the special credit limit (SBCL or IBCL) was approved by EXIM Bank.
Special Credit Limit Buyer Country Name	This field is only relevant to Multi-buyer insurance deals. The name of the country in which the Buyer is located. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Special Credit Limit Buyer Name	This field is only relevant to Multi-buyer insurance deals. The name of the Buyer or Issuing Bank for which the special credit limit is being requested/has been approved.
Special Credit Limit Deal Tracking Number	This field is only relevant to Multi-buyer insurance deals. The number of the insurance policy associated with the special credit limit for the specified policy period. The insurance policy number remains the same over multiple policy periods (i.e., even if a policy is renewed the policy number stays exactly the same.) Use the Special Credit Limit Deal Tracking number to identify with which policy period the special credit limit is associated.
Special Credit Limit Effective Date	This field is only relevant to Multi-buyer insurance deals.  The effective date of EXIM Bank coverage of the identified Buyer or Issuing Bank. Shipments made to that Buyer or Issuing Bank prior to the effective date are not eligible for coverage under the insurance policy.  This field is only relevant to Multi-buyer insurance deals.

Special Credit Limit Expiration Date	The date on which EXIM Bank's approved special credit limit expires. Shipments made to that Buyer or Issuing Bank after the expiration date are not eligible for coverage under the insurance policy.
Special Credit Limit Multi Buyer Policy Number	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The number of the insurance policy associated with the special credit limit. An Insurance policy may have zero, one or more special credit limits approved for the Insured's use. The insurance policy number remains the same over multiple policy periods (i.e., even if a policy is renewed the policy number stays exactly the same.) Use the Special Credit Limit Deal Tracking number to identify with which policy period the special credit limit is associated.</p>
Special Credit Limit Renewal Flag	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>Indicates if the special credit limit application is/was a renewal of a previously approved special credit limit under the same insurance policy number.</p>
Special Credit Limit Status	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>Indicates the status of the special credit limit. Values are: Approved, Cancelled, Declined, Pending, Returned, Unknown or Withdrawn.</p>
Special Credit Limit Submit Date	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The date on which the special credit limit (SBCL or IBCL) application was submitted to EXIM Bank.</p>
Special Credit Limit Tracking Number	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The Ex-Im Online tracking number that was assigned to the special credit limit application. This number is distinct from and will be different than the Policy Tracking Number.</p>
Special Credit Limit Type Code	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>A one-digit numerical code indicating whether the special credit limit is for a special buyer credit limit (SBCL) or an issuing bank credit limit (IBCL). An SBCL is an endorsement to the Multi-buyer policy specifying a named buyer and specifies the maximum credit limit and terms approved for that buyer. An SBCL supersedes any existing discretionary credit limits (DCLs). An IBCL is an endorsement to the Multi-buyer policy specifying a foreign lender as the obligor, structured under an unconfirmed irrevocable letter of credit and protects the insured in the event of the lender's default.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>

Special Credit Limit Type Description	<p>Indicates whether the special credit limit is for a special buyer credit limit (SBCL) or an issuing bank credit limit (IBCL). An SBCL is an endorsement to the Multi-buyer policy specifying a named buyer and specifies the maximum credit limit and terms approved for that buyer. An SBCL supersedes any existing discretionary credit limits (DCLs). An IBCL is an endorsement to the Multi-buyer policy specifying a foreign lender as the obligor, structured under an unconfirmed irrevocable letter of credit and protects the insured in the event of the lender's default.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>
SSA Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for foreign buyers located in Sub-Saharan African countries.
SSA Authorization Count	Indicates the count of EXIM Bank's authorization of a deal/accounting record that have been determined to be for foreign buyers located in Sub-Saharan African countries.
SSA Authorized Amount Percent	Indicates the percentage of EXIM Bank's authorization of a deal/accounting record has been determined to be for foreign buyers located in Sub-Saharan African countries.
SSA Component Flag	Indicates if EXIM Bank's authorization of a deal/accounting record has been determined to be for foreign buyers located in Sub-Saharan African countries.
Sub Saharan Africa Authorized Amount Percentage	Indicates the percentage of EXIM Bank's authorization of a deal/accounting record that has been determined to be for foreign buyers located in Sub-Saharan African countries.
Success Story Flag	Indicate that the specified deal has been designated as a potential "Success Story" for the Office of Communications.

Success Story Participant Flag	Indicates that the specified participant has been designated as a potential "Success Story" for the Office of Communications. This flag is stored in the Participant Hub and can only be updated by ODQ.
Supplier - Active Flag	This Flag is not actively being used by EXIM Bank. Indicates if this is an "Active" Supplier. Active is defined as having done at least 3 deals, as a supplier, with EXIM Bank over the past year.
Supplier - New Flag	Indicates if this is a "New to EXIM" Supplier. New is defined as not having done business with EXIM in the past 5 years.
Supplier Name	The name of the U.S. company that provides the exporter with the goods and/ or performs the services to be exported. If the exporter is a manufacturer, it is normal for the exporter and supplier to be the same company.
Supplier Small Business Flag	Indicates that the Supplier meets the U.S. SBA-definition of a small business.
Supply Contract Amount	The total amount associated with the supply contract. In APS, this is a manually entered field that should - but doesn't always - match the sum of all the individual "Supply Contract Product Values". In EXO, for medium-term only, this is the sum of all the individual "Supply Contract Product Values".
Supply Contract Product Value	The value of the export products and services that will be provided by the supplier under the specific supply contract. If used with the "supplier name" field or the "exporter name field" it will show the value associated with that participant. Otherwise it will show the sum of all the product values identified in APS or EXO.
Term Program - Product Description	Same as the Term Program Description in the Pipeline Dim, but it uniquely identifies "Aircraft" deals and "Rail" deals (without a repayment term designation).
Term Program Description	Indicates the repayment term and the program of a specific deal. The program values are: Loan/Guarantee, Insurance, Working Capital, ELC, FB, MB Insurance, MB SB Insurance, Single-Buyer Insurance or Other.
Transaction Confirmation Number	The Ex-Im Online confirmation number associated with the insurance payment received. For Shipment Reports it is the Shipment Report confirmation number and for Quotes it is the ???
Transaction Date	The date reported as the disbursement/ shipment date. Also, appears to be the date that the exposure fee or premia was paid to EXIM Bank.



Transaction Type Description	Indicates the type of Working Capital transaction. Values are: Transaction Specific Revolving, Revolving, or GCE -Global Credit Express. A blank indicates that the related deal is not a working capital deal.
Undisbursed Exposure Amount	The amount of EXIM Bank's financing support that is authorized but remains undisbursed/unshipped. For example, if a credit is authorized for \$100, and \$60 disburses, then \$40 would be the "undisbursed" amount.
Very Small Business Flag	Flag used to indicate a company that meets EXIM Bank's more stringent definition of a small business. Sometimes referred to as "Ex-Im Small", this is a designation used by Ex-Im to indicate an exporter or policy holder is SBA small AND the average annual dollar volume of their export credit sales for the last three years is \$7.5 million or less. Ex-Im's no-deductible Small Business Multi-buyer policy and Enhanced Assignment are only available to "Ex-Im Small" exporters.
Veteran Owned Flag	Indicates that the company is majority owned by a U.S. veteran.
Woman Owned Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for woman-owned businesses.
Woman Owned Authorization Count	The count of EXIM Bank's authorization of a deal/accounting record, that has been determined to be for woman-owned businesses.
Woman Owned Authorized Amount Percentage	The percentage of an approved transaction that benefits a woman-owned business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.

Woman Owned Component Flag	Indicates that the deal involves a company that is majority owned by a woman.
Woman Owned Participant Flag	Flag used to indicate that a company is majority owned by a woman.
Writeoff Amount	The amount of a loan that was not fully repaid or of a paid claim that is not recovered which, in either case, is written off as loss. EXIM Bank does not have the authority to write off Sovereign debt.

## ERS Subject Path (Subject Area; Folder; Sub-Folder)

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
EXIM\_WAREHOUSE; Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures  
WORK IN PROCESS INFORMATION; WIP Activity Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
EXIM\_WAREHOUSE; SGL/SPM; SPM Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)  
CFO\_INFORMATION; SGL/SPM; SPM Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
WORK IN PROCESS INFORMATION; Application Rollforward;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Fact  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Fact  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;



EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblclmtc; Claim Rollforward Fact (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Claim Rollforward Fact (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Claims; Claim Submitted Date  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Claim Rollforward Fact (tblClmtc)  
CFO\_INFORMATION; tblIlg; Claim Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Fact

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Dim  
EXIM\_WAREHOUSE; Participant; Participant Address  
COUNTRY\_INFORMATION; Country Dim;  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Dates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Pipeline; Pipeline Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

BASIC\_EXIM\_DATA; Deal Dim;



EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Dates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Dates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim  
WORK IN PROCESS INFORMATION; Division Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant DUNS  
PARTICIPANT\_INFORMATION; Participant Dim; Participant DUNS  
PARTICIPANT HUB; Participant DUNS;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Work in Progress; Division Dim  
WORK IN PROCESS INFORMATION; Person Dim;

EXIM\_WAREHOUSE; Work in Progress; Division Dim  
WORK IN PROCESS INFORMATION; Person Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Exporter Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Exporter Dim



EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Exporter Dim  
EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Exporter Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Exporter Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblg; LGA Rollforward Fact (tblg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblg; LGA Rollforward Fact (tblg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
EXIM\_WAREHOUSE; Note/ Installment; Installment Due Date  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
COUNTRY\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Participant Support; Participant Support Date  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Percentages  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; LGA Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Dates  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Dates  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Percentages  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Dates  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Percentages  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)



EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Obligor Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Supply Contract Obligor Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;



EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Participants

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)

CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)

CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Participants

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)

CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)

CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)

CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)



EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Exporter Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Participant Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Supplier Supply Contract Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Pipeline; Pipeline Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; WIP Summary Participant Measures  
WORK IN PROCESS INFORMATION; Application Rollforward;  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Deal Participant Relationship  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Deal Participant Relationship

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
EXIM\_WAREHOUSE; Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim



EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
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EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
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EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
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EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
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EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
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EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
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EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Participant; Participant Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Participant Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Supplier Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Supplier Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact  
COUNTRY\_INFORMATION; Supply Contract Info; Deal Country Supplier Detail Fact  
COUNTRY\_INFORMATION; Supply Contract Info; Exporter Country Supplier Detail Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Exporter Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Participant Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Supplier Supply Contract Fact

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
EXIM\_WAREHOUSE; Insurance Payment; Payment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Insurance Payment; Payment Dim  
EXIM\_WAREHOUSE; Transactions; Transaction Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; Claim Dim; Mandates  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; Insurance Payment; Payment Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

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**ERS Variable Name****General User-Friendly Description**

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**Amount Applied to Deductible**

In a specific claim, the amount that EXIM Bank won't pay as that amount is being applied to the policy deductible.

**Amount of Deductible Unapplied**

The amount of deductible remaining to be paid under an insurance policy. Usually the amount leftover after an approved claim has been processed and applied to the overall policy deductible.

**Approved Claim Amount**

The amount of the claim request that was approved for payment.

**Buyer Group Number**

The earliest (initial) claim number for a given buyer/claimant. Typically the six-digit numeric portion of the claim number, which also corresponds to the numeric portion of the deal number. May or may not include leading zeroes.

**Claim - Current Version Flag**

Flag indicating whether a given instance of a claim record is the current version of that claim. Valid values are "Yes" and "No".

**Claim Amount Requested**

The amount claimed when a claim payment request is filed with EXIM Bank.

Claim Approval Type Description	Description of the outcome of the claim approval process. Valid values are "Approval", "Partial Approval", "Approved to Assignee, Denial to Applicant" and "Denial".
Claim Approved Date	Date when a claim was rendered a decision by the appropriate EXIM Bank authority of some level of approval.
Claim Budget Cost Level - Sort Order	A numeric value, ranging from 1 to 16, associated with the Claim Budget Cost Level Description assigned, used to ensure correct ordering when sorted.
Claim Budget Cost Level Description	Standardized description of the Budget Cost Level, or risk rating, associated with a transaction that is subject to a claim. Values are numbers 1 through 12, "Multi-Buyer Insurance", "Working Capital", "Global Credit Express" and "Unknown". When a claim is paid the risk rating is typically set at "11". When a claim is more than five years old, the rating is downgraded to "12". The Recovery Officer can elect to upgrade or downgrade this rating throughout the claim process based on several factors.
Claim Capitalized Interest Adjustment Amount	The amount of interest due from the buyer on the claim that was then rolled up into a Paris Club rescheduling as principal.
Claim Capitalized Interest Amount	The amount of interest due from the buyer on the claim that was then rolled up into a Paris Club rescheduling as principal.
Claim Closed Date	The date a claim was closed, either following a decision to withhold approval or as a result of concluding recovery following payment, settlement or exhaustion of available recovery avenues.
Claim Closed Reason Description	Brief free-form explanation for why a claim was closed without approval.

Claim Closed Reason Type Code	Code associated with the reason a claim was closed without approval. Valid values are D = Denied, I = Incomplete or Missing Documentation, and W = Withdrawn.
Claim Closed Reason Type Description	Description associated with the corresponding Claim Closed Reason Type Code. Values are "Denied", "Withdrawn" and "Incomplete or Missing Documentation".
Claim Collection Agent	The name of the external Collection Agent contracted for assisting recovery on a given claim.
Claim Counsel	The outside attorney working with EXIM Bank on recovery of a claim.
Claim Count	This field always has the value of "1" at a claim level and is used to assist in aggregating the count of claims in certain scenarios by allowing claims fitting the scenario to be counted by calculating the sum of this field.
Claim Country Code	A three-digit numeric code used by EXIM Bank to uniquely identify the country associated with a particular claim, typically the country of the buyer or insured.
Claim Country Name	The name of the country associated with a particular claim, as linked by the Claim Country Code representing the country of the buyer or insured. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.

Claim Decision Date	Date when a decision is rendered on a submitted claim, including a withdrawal.
Claim Description	Fixed list of brief descriptions of the financing programs for which a claim can be filed. Values currently used include "Comprehensive Guarantees (5/87 - )" (used for medium and long-term loan guarantees), "M/T FCIA" (used for medium-term insurance), "S/T FCIA" (used for short-term insurance), and "Working Capital Guarantees".
Claim Economic Sector Level 1 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 1 is the most-aggregated level and only has 12 categories. The grouping and concordance is maintained in the load procedures for ERS.
Claim Economic Sector Level 2 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Claim Economic Sector Level 3 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Claim Economic Sector Level 4 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 4 is the most detailed level (it is at the individual NAICS and SIC code levels) and has more than 3000 distinct descriptions. The grouping and concordance is maintained in the load procedures for ERS.

Claim Enhanced Assignee Flag	Indicates if the claim involves an enhanced assignment. An enhanced assignment involves an assignment of policy proceeds resulting from a claim payment to an approved lender who is financing the insured receivables under the policy. The main enhancement is that in the event of a claim denial to the insured, the claim may still be paid to the assignee under the terms of the assignment. This provides added protections and a greater likelihood of coverage in the event of a claim to the assignee under the policy. In turn, the assignee has increased responsibilities for due diligence during the transaction.
Claim Equity Adjustment Amount	The value of equity (including stocks, shares and other assets) provided to EXIM under the recovery efforts for a claim.
Claim Excess Recovery Amount	The amount recovered (net of expenses) under a claim that exceeds the claim payments made by EXIM.
Claim Expenses	The amount of expenses that EXIM Bank has incurred in the processing of the claim payment request.
Claim Expenses Paid Amount	The amount of expenses that have been paid/reimbursed by EXIM Bank after having been incurred by the Bank or its agents or contractors in the processing of the claim. When applicable, this amount is typically deducted from the initial recovery payment received.
Claim Filed Date	The date a claim is filed with EXIM Bank. This will correspond to the Claim Submitted Date for initial submissions or the Claim Resubmitted Date for claims that were returned and subsequently resubmitted.
Claim Filed Flag	Indicates if a claim payment request has been filed with EXIM Bank in relation to the specified deal.
Claim Filing Extension Date	The date of a claim filing extension approved by the Claim Officer in response to a written request from the guaranteed lender or the insured. A claim filing extension must be requested prior to the expiry of the previous claim filing deadline. Extensions are typically for 60 days (90 days in the case of working capital claims). Multiple extensions can be granted when warranted.

Claim Filing Limit in Days	The maximum number of days from the date payment was due in which a claim payment request must be filed with EXIM Bank for a claim to be considered for payment. In the case of Short Term Insurance exporter policies, when the Claim Filing Limit Units is "Months", this field will show the number of months, typically 8.
Claim Filing Limit Units	Units used to define claim filing limit. Valid values are "Days", "Months", and "Unk".
Claim First Interest Due Date	The due date of the first interest payment to be made by EXIM for a claim.
Claim First Principal Due Date	The due date of the first principal payment to be made by EXIM for a claim.
Claim Future Payment Amount	The estimated amount of future Paycer payments, not yet committed, to be made for a claim.
Claim Future Rescheduled Amount	The aggregated amount of rescheduled principal, interest and late interest for a claim. Note: this is a misnomer, as it is the actual rescheduled amounts, not a future amount.
Claim Impaired Asset Flag	Intended to flag claims where the underlying asset is impaired. <b>THIS FIELD IS NULL IN ALL RECORDS.</b>
Claim Impaired Credit Amount	Amount of claim payment due to EXIM Bank that is considered to be "impaired" (i.e., less likely to be recovered). If a credit is considered impaired, this amount is typically calculated as Claim Total Paid Amount - Claim Recovery Amount, and is equal to the "Amt UnRecovered" displayed in the claims section of EXIM Online.

Claim Interest Due Amount	Amount of Interest owed by a borrower on the defaulted or overdue payment amount for a claim
Claim Interest Exposure Amount	The amount of interest included in the officially rescheduled amount for a claim.
Claim Interest Paid Amount	<p>The amount of interest owed to the insured or guaranteed lender that is paid by EXIM under a claim payment.</p> <p>Note: this field is not used under FMSNG, which includes interest paid together with principal paid. Values in this field predate FMSNG.</p>
Claim Interest Withdrawn Amount	This field contains only null values.
Claim Interest Writeoff Amount	Amount of interest (associated with the principal amount due under a claim) that has been forgiven by EXIM Bank.
Claim Late Interest Due Amount	Amount of Late Interest owed by a borrower or debtor to EXIM Bank for a claim

Claim Late Interest Exposure Amount	The amount of late interest included in the officially rescheduled amount for a claim.
Claim Late Interest Paid Amount	Amount of interest paid to the guaranteed lender or insured for payments made after the due date
Claim Late Interest Writeoff Amount	Amount of late interest that has been forgiven from the Due Amount for a Claim
Claim Litigation Date	The date litigation is initiated over a claim that has not yet been otherwise resolved
Claim Loss Reserve Flag	This field is always null
Claim NAICS/ SIC Code	The industry code associated with the claim, typically that of the primary export product or exporter. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Claim Negotiation Start Date	The date negotiations over a claim recovery action are initiated



Claim Number	A nine-character string used to identify each claim. The component elements of the number include a one-character prefix ("I" Insurance, "G" Guarantee, or "A" General Expense), a six-digit numeric value (corresponding to the numeric portion of the deal number, except in the case of multi-buyer insurance) and a two-character alphanumeric suffix.
Claim Obligor Name	Name of the entity listed as an obligor to a transaction, and thereby liable (along with any guarantors) for the debts outstanding under a claim.
Claim Officer	Name of the EXIM Bank claims officer responsible for evaluating a claim prior to claim payment
Claim Other Adjustment Amount	For closed claims this is the amount of capitalized interest associated with a claim expressed as a negative number (capitalized interest * -1). For open claims it typically represents the current net loss for the claim.
Claim Other Assets Amount	Value of assets that are tendered to EXIM Bank as part of restructurings under a claim. Note: This field contains only zeroes and does not appear to be used currently.
Claim Outstanding Exposure Amount	The amount of a claim payment that is still owed to EXIM Bank as it has not been recovered or written-off.
Claim Paid Date	The date on which EXIM Bank paid out on a claim

Claim Paycer Payment Amount	Amount of a claim payment under a fixed-rate promissory note that is committed for payment to a guaranteed lender through a Payment Certificate (PAYCER) voucher following the terms of the note.
Claim Payment Type Code	Code indicating the type of payment made on a claim, with F = Full and P = Partial.
Claim Payment Type Description	The description associated with the Claim Payment Type Code associated with a claim payment, with values of "Full" and "Partial".
Claim Pending Payment Amount	The claim amount approved for payment, but not yet paid to the claimant.
Claim Pre Credit Reform Flag	A flag used to indicate whether the financing obligation under which a claim is filed was authorized prior to FY 1992, the point at which the Credit Reform Act of 1990 accounting changes were implemented. The values are "Yes" and "No".
Claim Principal Due Amount	Amount of principal owed by a borrower or debtor to EXIM Bank for a claim
Claim Principal Exposure Amount	The amount of principal included in the officially rescheduled amount for a claim.

Claim Principal Paid Amount	<p>The amount of principal owed to the insured or guaranteed lender that is paid by EXIM under a claim payment.</p> <p>Note: Under FMSNG both principal and interest paid are included in this field. The field represents principal paid only for claims paid prior to FMSNG.</p>
Claim Principal Withdrawn Amount	This field contains only null values.
Claim Principal Writeoff Amount	Amount of principal owed that has been forgiven from the Due Amount for a Claim
Claim Reason Code	Two-character code for the reason a claim is filed with EXIM Bank, e.g., BA = Bankruptcy, CA = Cash Flow, CL = Business Closed, DS = Dispute, DV = Diversion, EC = Economy, NA = Non Acceptance, PE = Political Event, RE = Export-Import Restrictions, TR = Transfer, OT = Other.
Claim Reason Description	Brief description associated with the Claim Reason Code expressing why a claim is filed with EXIM Bank.
Claim Received Date	Date a claim is received by EXIM Bank. Typically the same as the Claim Submitted Date and Claim Filed Date.
Claim Received Fiscal Year	EXIM Bank's fiscal year in which a claim is received by the Bank, in the format YYYY.

Claim Recommendation	Brief note regarding the claim, not necessarily a recommendation for disposition of the claim
Claim Recovered Date	Date that funds are recovered from a paid claim.
Claim Recovery Adjustment Amount	This field is not currently in use. It contains only zero as a value.
Claim Recovery Amount	The amount of a paid claim that has since been repaid as a recovery against the debt.
Claim Recovery Expensed Amount	This field is not currently in use. It contains only zero as a value.
Claim Recovery Officer	The name of the Recovery Officer assigned to a claim
Claim Reimbursed Expenses	The amount of expenses that have been reimbursed after having been incurred by EXIM Bank or its agents in the processing of claim payment requests and associated recovery efforts.

Claim Re-Opened Date	Date a previously closed claim is re-opened, typically to allow additional recoveries to be recognized.
Claim Resubmitted Date	The date on which a previously submitted and returned claim is resubmitted to EXIM Bank.
Claim Risk Code	A code associated with the entity at risk in relation to a claim. Valid values are F = Private Financial Institution, N = Public Non-Sovereign, R = Private, S = Sovereign, and Unk = Unknown.
Claim Risk Description	The description associated with the Claim Risk Code assigned to a claim. Valid values are F = Private Financial Institution, N = Public Non-Sovereign, R = Private, S = Sovereign, and Unk = Unknown.
Claim Rollforward Last Closed Accounting Year - Month	Six digit number in the form of yyyy - mm indicating in which month the specified fiscal year was most recently "closed" by OCFO. Typically this will be yyyy - 09, indicative of the closing of the fiscal year, which ends in September, the ninth month. When OCFO closes an accounting year it means that all the authorizations, cancellations, amendments, etc. that occurred during that year have been properly accounted for and that no further changes to the data for that year is expected.
Claim Rollforward Last Closed Accounting Year Month	Six digit number in the form of yyyyymm indicating in which month the specified fiscal year was most recently "closed" by OCFO. Typically this will be yyyy09, indicative of the closing of the fiscal year, which ends in September, the ninth month. When OCFO closes an accounting year it means that all the authorizations, cancellations, amendments, etc. that occurred during that year have been properly accounted for and that no further changes to the data for that year is expected.
Claim Settlement Date	The date a claim is declared settled through a form of workout (non-litigation actions), including payment, liquidation or restructuring.

Claim Status Code	A one-character code that represents the status of a claim up to the point of approval for payment by EXIM Bank. Values include: S = Submitted, I = Incomplete or Missing Documentation, A = Approved, D = Denied, W = Withdrawn, and Unk = Unknown.
Claim Status Description	Indicates the current status of the claim payment request. Values are: Approved, Denied, Incomplete, Paid, Submitted and Withdrawn.
Claim Submitted Date	The date on which the claim payment request was submitted to EXIM Bank.
Claim Submitted Fiscal Year	The four-digits representing the EXIM Bank fiscal year during which the claim was submitted
Claim Submitted Fiscal Year Quarter	A five-digit representation of the EXIM Bank fiscal year and quarter during which the claim was submitted, in the format YYYYQ.
Claim Submitted Month	A six-digit representation of the calendar year and month in which the claim was submitted to EXIM Bank, in the format YYYYMM.
Claim Submitted Month Number in Fiscal Year	The number of the month in the EXIM Bank fiscal year during which the claim was submitted, such that 1 = October and 4 = January, etc.
Claim Submitted Year	The four digit year during which a claim was submitted to EXIM Bank.
Claim Submitted Year - Month	The calendar year and month during which a claim payment request was submitted to EXIM Bank, in the format YYYY - MM.
Claim Submitted Year Quarter	A five-digit representation of the calendar year and quarter during which the claim was submitted to EXIM Bank, in the format YYYYQ.

Claim Total Paid Amount	Total amount EXIM Bank paid out to the guaranteed lender or insured on a claim, consisting of interest, late interest and principal.
Claim Total Paid Amount (with Paycer Interest)	Total amount EXIM Bank paid out on a claim including any commitments to pay at a future date (referred to as "payment certificates" or "paycers"; paycers may be found on claims involving a fixed interest rate).
Claim Total Writeoff Amount	Amount of a claim that was paid, not recovered and is therefore written off as a loss. EXIM Bank can writeoff private sector debts, but needs an act of Congress to writeoff sovereign debts.
Claim Type Code	Code entered for insurance claims that links the claim to a Deal Policy Type Code.
Claim Type Description	Brief description associated with the corresponding Claim Type Code
Claim Withdrawn Date	The date upon which a claim payment request was withdrawn.
Claimant - Financial Institution Flag	A flag used to indicate whether a claimant is a financial institution. Valid values are "Yes" and "No".

Claimant Name	The name of an institution listed as a claimant to a claim.
First Claim Payment Date	Date the initial payment is made by EXIM Bank on a claim payment request.
First Default Installment Number	Number indicating which installment payment was the first installment to be defaulted on for a given claim.
First Defaulted Date	Date of the first default for a particular deal. Often precedes the filing of a claim, but this is not necessarily the case.
Last Claim Paid Date	Date a payment on a given claim was last made by EXIM Bank.
Life to Date Amount of Interest Recovered	The cumulative amount recovered for a claim that corresponds to the interest due from the borrower or debtor.
Life to Date Amount of Principal Recovered	The cumulative amount recovered for a claim that corresponds to the principal due from the borrower or debtor.
Max Claim Number	One record with value of I998685OC
Net Loss (+)/ Excess Recovery	This is a calculated field typically representing the total claim amount paid by EXIM plus any estimated future claim payments less the total amount recovered, net of any expenses reimbursed, and any asset adjustments. If the resultant is a positive number, it represents a net loss; if negative, it represents an excess recovery.
Non Paris Club Rescheduling Date	The rescheduled due date of a refinancing of a debt negotiated outside the Paris Club. DATA IN THIS FIELD IS INVALID.
Number of Claim Installments	Number of payment installments as set out on the repayment schedule established under the deal terms



Number of Installments	Number of payment installments as set out on the repayment schedule established under the deal terms
Official Rescheduled Amount	Amount of claim payments owed to EXIM Bank that has been officially rescheduled for later repayment under the terms of the Paris Club. Rescheduled amounts are treated similarly to recoveries for purpose of calculating potential net loss or excess recovery.
Paris Club Agreed Minute Signed Date	Date upon which the agreed minute, or the formal documentation of the negotiated terms for a debt rescheduling, for a meeting of the Paris Club are signed, thus formally committing the terms of the rescheduling to record.
Paris Club Outstanding Debt Determination Begin Date	The date the consolidation period defined by the Paris Club begins. Payments of principal and interest during this consolidation period are deferred for a period determined in the rescheduling negotiations.
Paris Club Outstanding Debt Determination End Date	The date marking the end of the consolidation period for a debt rescheduling defined by the Paris Club.
Paris Club Outstanding Debt Determination Extension Date	The date marking the revised end of the debt consolidation period under an approved extension according to the terms negotiated by the Paris Club. Extensions are relatively rare and short in duration, typically only a few months.
Paris Club Rescheduling Date	Date the rescheduling (postponement) of sovereign debt was negotiated for the debtor country by the Paris Club, an international body established in 1956 to coordinate sustainable solutions to payment difficulties of debtor countries.
Participant Roles	A listing of all the roles a participant is playing in a deal/policy/claim.
Percent Recovered	Amount due under a claim that has been recovered (less any recovery expenses or participant share), expressed as a percentage of the initial claim paid plus any payment certificates issued.

Recoveries Net of Expenses	The amount recovered on a claim, before deducting recovery expenses. Recovery expenses are not charged to the individual claim transactions, per government accounting standards. (Definition from AMD 2015-09-11)
Recovery Expected Resolution Description	List of predefined descriptions for expected resolution to default recovery efforts. Valid values are "Expect resolution - High probability", "Expect resolution - Reasonable probability", "Expect resolution - Low probability", and "Imminent claim likely".
Recovery Reason Type Description	List of predefined descriptions for primary reason for default situation. Valid values are "Buyer Re-organizing", "Cash-Flow/Commercial Problems", "Dispute", "Foreign Exchange Problems", "Insolvency", "Natural Disaster", "Rescheduling", "Slow Pay Typical", and "Other".
Recovery Reason Type Detailed Description	Free-form note field for capturing brief, but specific status of recovery efforts for a transaction in default.
Recovery Status Code	A single-letter code indicating whether EXIM Bank is still pursuing recoveries. Valid values are O = Open and C = Closed.
Recovery Status Description	A description of the status of recovery efforts, as linked to the Recovery Status Code field. The valid values are Open or Closed.
Total Paycer Amount (Principal+Interest)	The total amount of principal and interest paid or committed for payment when due through issuance of payment certificates by EXIM Bank under a claim.
Unofficial Rescheduled Amount	The amount due for a claim being rescheduled outside of the Paris Club deliberations.

## ERS Subject Path (Subject Area; Folder; Sub-Folder)

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EXIM\_WAREHOUSE; Claims; Claim Dim

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BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
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EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates  
CFO\_INFORMATION; tblIlg; Claim Dim (tblIlg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Claim Rollforward Fact (tblClmtc)  
CFO\_INFORMATION; tblIlg; Claim Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Claims; Claim Submitted Date  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date



EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Claim Rollforward Fact (tblClmtc)  
CFO\_INFORMATION; tblIlg; Claim Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claimant Dim

EXIM\_WAREHOUSE; Claims; Claimant Dim  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Participant; Deal Participant Relationship  
EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Claim Participant Relationship  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Deal Participant Relationship  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

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**ERS Variable Name****General User-Friendly Description**

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**# of Invoices in Request**

Number of invoices associated with a specific disbursement request.

**Account Program Code**

A numeric code ranging from 1 to 9 identifying the account program

**Account Type Share Percentage**

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

**Accounting Impact Flag**

Yes/No flag indicating whether the transaction has an impact on accounting. All transactions currently have a value of "Yes".

**Accounting Month Closed Flag**

Indicates if the specified accounting month has been officially "closed" by OCFO. When OCFO closes a month it means that all the authorizations, cancellations, amendments, etc. that occurred during that month have been properly accounted for and that no further changes to the data for that month is expected. Values are: Yes or No.

**Accounting Year - Month**

The calendar year and month that the financial data is from. Data formatted as YYYY - MM. This field makes it possible to look at data as of a specific month-end.

**Accounting Year Month**

The calendar year and month that the financial data is from. Data formatted as YYYYMM. This field makes it possible to look at data as of a specific month-end.

**Accrual Begin Date**

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Active AMS Deal Flag	Yes/No flag indicating whether a deal is currently being actively monitored in AMS.
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Activity Category	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity Category Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
------------------------	--

Activity Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity End Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity End Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity End Month Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity End Quarter	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity End Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity End Year Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity Level	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity Sort Order	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity Start Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Activity Start Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Activity Start Month Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Activity Start Quarter	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Activity Start Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Activity Start Year Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Actual Term Length	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Additionality Code	A numeric code ranging from 1 to 8, with only 1-3 valid at this time, indicating the rationale for requiring Ex-Im Bank financing assistance
Additionality Description	Brief description of the rational for requiring financing assistance from Ex-Im Bank. Values include "Limited Private Sector Financing", "Potential Competition", and "Competition", where the Additionality Code is 1, 2, or 3, respectively.
Address Classification Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Address Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Address Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Address Line 1-6	Up to 6 lines may be used to present the address of a given participant.
Address Type Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Adjusted Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Advance Deposit	Amount of insurance premium that must be paid upfront at policy acceptance in order to issue the insurance policy. This is held by EXIM for the life of the policy and refunded when the policy is cancelled.

Aggregate Delegated Authority Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Aggregate Delegated Authority Limit	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Agreement Term Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Agreement Term Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Agreement Type Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Agriculture Exports Flag	Indicates that the item being exported is an agricultural product.
Aircraft Built Year	The 4-digit calendar year in which the aircraft was completed
Aircraft Component Flag	Flag indicating the transaction involves an aircraft and/or aircraft parts or components. Values are Yes, No, or N/A.
Aircraft Manufacturer Description	The common name of the manufacturer of the aircraft (e.g., Boeing, Sikorski, Cessna)
Aircraft Model Description	The model designation for the aircraft (e.g., 737-300, MD90-30)
Aircraft MSN Number	The aircraft manufacturers serial number, typically a five digit number
Aircraft Registration Mark Description	The aircraft registration "tail number", typically a civil registration number
Aircraft Sector Understanding Flag	Flag indicating whether a transaction falls under an Aircraft Sector Understanding from the OECD. Values are Yes or No.
Aircraft Type Code	A single-letter Code that denotes whether or not the transaction involves aircraft and, if so, the type of aircraft

Aircraft Type Description

Description of the type of Aircraft involved in a transaction as associated with the Aircraft Type Code assigned

Allocation Number

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Alternate Participant Name

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Alternate Participant Name Type

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Amended US Content Percent

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Amendment Flag

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Amount Applied to Deductible

In a specific claim, the amount that EXIM Bank won't pay as that amount is being applied to the policy deductible.

Amount in Arrears

For a note in arrears, the total installment due amount less the total deal installment paid amount

Amount of Deductible Unapplied

The amount of deductible remaining to be paid under an insurance policy. Usually the amount leftover after an approved claim has been processed and applied to the overall policy deductible.

AMS - Annual Report Due Date

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

AMS - Annual Report Number of Days Due

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

AMS - Approved Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Audited Financials Receipt Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Broker Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Current Loan Status Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Financials Required Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Fiscal Year End Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Inspector Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Insurance Renewal Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Insurance Required Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

AMS - Last Certification Receipt Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Last Inspection Report Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Last Insurance Certificate Receipt Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Last Unaudited Financials Receipt Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Number of Days Certification Due	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Officer Certification Required Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Ownership	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Participant Also Known As	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Participant Known As	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

AMS - Quarterly Report Due Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Quarterly Report Number of Days Due	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Semi Annual Report Due Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS - Semi Annual Report Number of Days Due	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Advance Lease Payment Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Asset Based Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Benchmark Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Capital Markets Exercise Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Capital Markets Expiration Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS CGF Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

AMS Counter Guarantee Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Counter Guarantor Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Credit Enhancements Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Cross Collateralization Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Deal Loan Position Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Default Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Default Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Guarantor Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Guarantor Ownership Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Industry Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Junior Lender Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

AMS Latest Report Approved Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Letter of Credit Location Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Loan Position Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Loan Status Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Lower Advance Rate	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Monitoring Division Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Monitoring Division Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Obligor - Participant Default Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Obligor - Participant Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Obligor - Participant Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!



AMS Obligor - Rating Watch Type Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Participant Default Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Profile Obligor Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Project Status Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Rating Watch Type Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Sector Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Security Deposit Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Soar Loan Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS SPE Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Takeout Option Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Transportation - Junior Lender Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

AMS Transportation - Loan Position Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Transportation - Soar Loan Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
AMS Watch Status Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Anticipated Action Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Applicant - Active Flag	Indicates if the company that submitted the application is an "Active" user of EXIM Bank, in the role of an applicant. Active is defined as having done at least 3 deals, as an applicant, with EXIM Bank over the past year.
Applicant - New Flag	Indicates if the company that submitted the application is a "New to EXIM" user. New is defined as not having done business with EXIM in the past 5 years.
Application Anticipated Action Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Application Approved Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Application Attorney Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Application Availability Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Application Availability Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Application Closed Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Application Complete Flag	Indicates if the application that has been received by EXIM is deemed to be complete. Complete is defined as having the minimum necessary information for staff to begin processing the application.
Application Decision Count	Indicates the number of applications that have been "decided". That is, approved, denied, declined, cancelled, withdrawn or returned.
Application Decision Date	The date that a decision (to approve, deny, decline, cancel, withdraw or return) was made on the application.
Application Decision Description	The name of the decision-making body or person who made the decision on the application.

Application Decision Fiscal Year	The Fiscal Year in which the decision (to approve, deny, decline, cancel, withdraw or return) on the application was made.
Application Decision Made Date	The date that a decision (to approve, deny, decline, cancel, withdraw or return) was made on the application.
Application Disbursement/ Shipment Officer Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Application Disbursements Allowed Until Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Application Division Code	The system letter code that indicates the name of the division that is working on the application. It may be a "lending" division or a "partner" division such as Engineering or Legal.
Application Division Description	The name of the division that is working on the application. It may be a "lending" division or a "partner" division such as Engineering or Legal.
Application Effective Date	The effective date of EXIM Bank coverage. Shipments made prior to the effective date are not eligible for coverage under the insurance policy.
Application Expired Date	The expiry date of EXIM Bank coverage. Shipments made after the expiry date are not eligible for coverage under the insurance policy.
Application Operative Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Application Person Initials	The three-letter initials that indicate the name of the person working on the application. The three-letter initials are used in the APS system.
Application Person Name	The name (First Name, Last Name) of the individual working on the application.
Application Policy Group Description	Policy groups are a way for EXIM Bank to "group" together similar programs for ease of reporting. The description is a user friendly term to describe what types of programs are covered by the group. For example, MT Insurance groups all the different medium term insurance policy types into one category.
Application Policy Type Description	The formal policy type description of the insurance policy type letter codes.
Application Policy Type Short Description	For insurance, the policy type letter code. Otherwise, loan, guarantee, project finance, CGF, Tied Aid or Working Capital
Application Processing - Business Days	The number of business days that the application has been "in process". Business days exclude weekends from the calculation.
Application Processing - Calendar Days	The number of calendar days that the application has been "in process". Calendar days include weekends in the calculation.
Application Processing - Division Code	The system letter code that indicates the division that has responsibility for processing the application at a specific stage in the process. Use the Application Processing Division Description to see the actual name of the Division.

Application Processing - End Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Processing - Start Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Processing Division Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Processing Person Division Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Processing Person Division Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Processing Person Initials	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Processing Person Name	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Program Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Record Identifier	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Risk Country Name	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Risk Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Application Source Description	Indicates the processing system that provided the deal information. For example, AS4 is the old AS400 system that housed insurance deals before Ex-Im Online (EXO) was deployed in 2006.
Application Status Date	The date that the application status was set (in other words when it changed from one status to another.)
Application Status Description	Indicates which of 5 statuses applies to the application. [Note: an application is different than a deal. A deal may be comprised of multiple applications.] The application may have a status of: Approved, Closed, Outstanding, Pending or Pre-pending. A status of pre-pending indicates that a customer has started the application but not yet submitted it. A status of outstanding indicates an approved and not yet expired PC or LI.
Application Status Reason Description	For Approved or Closed statuses, indicates the reason that the application is in that status. Closed status reasons include: cancelled, converted, declined, denied, returned and withdrawn. Open status reasons include: approved and committed.

Application Submit Date	The date the application was submitted to EXIM Bank. In Ex-Im Online that is either the date the applicant hit the "submit" button and received a confirmation or it is the date that ODQ entered as the date the application was received by EXIM Bank. For APS it is the date that was entered by ODQ as the date that the application was received by EXIM Bank.
Application Submit to Decision - Business Days	The number of business days between when an application was submitted and when a decision on the application was made. Business days exclude weekends from the calculation. The value in this field will be zero (0) if there hasn't been a decision made (and recorded in the system).
Application Submitted Date	The date the application was submitted to EXIM Bank. In Ex-Im Online that is either the date the applicant hit the "submit" button and received a confirmation or it is the date that ODQ entered as the date the application was received by EXIM Bank. For APS it is the date that was entered by ODQ as the date that the application was received by EXIM Bank.
Application Submitted Fiscal Year	The Fiscal Year in which the application was submitted to EXIM Bank.
Application Term Code	The 1-digit letter code that indicates the repayment term assigned to the deal. Values are: S - short-term, M - medium-term, B - both short- and medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information.]
Application Term Description	The repayment term assigned to the deal. Values are: Short Term, Medium Term, and Long Term.
Application Tracking Number	This is either the tracking number assigned to the application by Ex-Im Online or the (non-unique) subtype number associated with an APS record. Only in the case of the original application for a policy in Ex-Im Online will the deal number equal the Application Tracking Number.
Application Type	Indicates if the application is for a New policy, loan or guarantee, an Amendment or for a Renewal of a policy or working capital guarantee.
Application Type Description	Indicates if the application is for a New policy, loan or guarantee, an Amendment or for a Renewal of a policy or working capital guarantee.
Application Type Description - Sort Order	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Applied Amount	For any insurance payment received, indicates the amount that was applied to the amount due.
Approved by Board Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Approved Claim Amount	The amount of the claim request that was approved for payment.
Approved Disbursement Exposure Fee	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Approved Finance Provided Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Approved Product Disbursement Amount	For a specific disbursement (loan, guarantee or working capital) the amount that was approved. This amount does not include the exposure fee amount if that amount was financed. See the Total Approved Disbursement Amount to see the disbursement amount including the financed exposure fee. This data is at an Obligor level and does not allow for differentiation between multiple exports and export items.
APS Participant Role Code	A numerical code identifying a participant's role on a deal as recorded in the Application Processing System (APS).
APS Participant Role Description	Description identifying a participant's role on a deal as recorded in the Application Processing System (APS). For example, "Applicant", "Primary Exporter", etc.
Arrangement Article Filed Under	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Arrangement Export Credit Term Applied Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Arrangement Notification Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Arrears Amount	For a note in arrears, the total installment due amount less the total deal installment paid amount.
Arrears End Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Arrears Fee Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Arrears Flag	Flag indicating whether a given note is in arrears for receipt of an installment payment
Asset Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Authorization Adjustment Amount	The amount an authorization is being changed. Adjustments to an authorized amount are primarily either cancellations, which decrease the amount authorized, or amendment increases, which increase the authorized amount. Adjustments can also occur when a credit has tranches that requires moving funds between records.
Authorization Amount	The amount of EXIM Bank's authorization at an accounting record level. (For large, complicated deals there may be several/many accounting records that totaled together equal the deal amount.) For insurance, this represents the Policy Payment Limit. It is the maximum EXIM Bank would pay in the event of default.
Authorization Calendar Year	The calendar year in which the deal was authorized.
Authorization Calendar Year - Month	The calendar year and month in which the deal was authorized. Data formatted as YYYY - MM.
Authorization Close Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Authorization Close Year - Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Authorization Count	A count of the number of distinct authorizations (as would be reported in the Annual Report). Is calculated as a count of the every distinct deal number - authorization date combination.
Authorization Date	The date that a particular deal or accounting record was authorized by a decision-maker. For medium- and long-term deals and for non-delegated authority working capital deals this will be the date of the Board meeting where the deal was approved or the date the deal was approved using Individual Delegated Authority. For delegated authority working capital deals, it is the date that EXIM Bank staff finished entering data and reviewing the DA notification and determined that the DA was compliant. For new short-term insurance, it is the date that the quote documentation is issued by ODQ and for renewals, it is the date the policy documentation was issued by ODQ.
Authorization Fiscal Year	The Fiscal Year in which a deal or accounting record was authorized.
Authorization Fiscal Year Quarter	The Fiscal Year and Quarter in which a deal or accounting record was authorized. The data is in YYYYQ format. [Note that the first quarter of the fiscal year occurs in the last quarter of the calendar year.]
Authorization Goal Amount	This is EXIM Bank's goal for total authorizations (in \$) for a given FY. Goals are tracked on an fiscal year basis from 2010 to current FY.
Authorization Month Closed Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Authorization Month Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!



Authorization Month Number in Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Authorization Month Year	The month (written out) and calendar year in which a deal or accounting record was authorized. The data is in Mmmmm YYYY format.
Authorization Number of Years	The number of years since the deal was originally authorized. Calculated by taking the current calendar year and subtracting from it the authorization calendar year.
Authorization Quarter Number in Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Authorization Year Month	The calendar year and month in which the deal was authorized. Data formatted as YYYYMM.
Authorization Year Quarter	The Calendar Year and Quarter in which a deal or accounting record was authorized. The data is in YYYYQ format.
Authorized/ Requested Amount	The amount of EXIM Bank's authorization or, if the accounting record has not been authorized, the amount requested.
Average Budget Cost Level	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Average Days to Authorization	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
BA - Agreed to Pay Defaulted Amounts Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
BA - Cash Flow Management Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
BA - Company Reorganization Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
BA - Conditional Agreement to Pay Defaulted Amounts Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
BA - Other - Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
BA - Other Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

BA - Requested Forebearance Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
BA - Requested Rescheduling of Debt Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
BA - Requested Waiver Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Bank LC Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Beginning of Month Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Borrower - Active Flag	Indicates if this is an "Active" Borrower. Active is defined as having done at least 3 deals, as a borrower, with EXIM Bank over the past year.
Borrower - New Flag	Indicates if this is a "New to EXIM" Borrower. New is defined as not having done business with EXIM in the past 5 years.
Borrower Risk Code	A letter code indicating the type of risk of the borrower: N - Public Non-Sovereign, S - Sovereign, P - Private, UNK - Unknown.
Borrower Risk Description	The risk type of the borrower: Public Non-Sovereign, Sovereign, Private, Unknown.
Broker - Active Flag	Indicates if this is an "Active" Broker (individual or firm that acts as an agent or representative of an insured. Brokers receive a commission--a percentage of the premium paid--in exchange for assisting the insured in managing the policy. Brokers must be registered with Ex-Im in order to sell Ex-Im products.). Active is defined as having done at least 3 deals, as a broker, with EXIM Bank over the past year.
Broker - New Flag	Indicates if this is a "New to EXIM" Broker (individual or firm that acts as an agent or representative of an insured. Brokers receive a commission--a percentage of the premium paid--in exchange for assisting the insured in managing the policy. Brokers must be registered with Ex-Im in order to sell Ex-Im products.). New is defined as not having done business with EXIM in the past 5 years.

Broker Commission Amount	The amount of commission EXIM Bank pays to the broker, based on a percentage of the premium amount paid by the insured, for shipments reported under an insured's policy (aka deal or accounting record). The percentage is based on the policy type and/or the insured's status as an eligible small business. There is no cost to the insured to use a broker.
Broker Commission Paid Flag	This field currently always has a value of "No".
Broker Training Completed Flag	Indicates broker has completed formal training conducted by EXIM Bank staff intended to educate brokers in Ex-Im products and of EXIM Bank's Standards of Conduct required for brokers.
Budget Cost Level - Latest Change Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Budget Cost Level (BCL) Code	The number or word that indicates the likely USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that would be assigned to the deal. Values range from 1 - 11 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
Business Days in Process	The number of days (excluding weekends) that the application has been in process. This activity fact makes it possible to determine how long an application spent in any particular stage of the process. The process is tracked from when the application was submitted all the way through to recoveries under a claim.
Business With Sanctioned Country Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Buyer - Active Flag	Indicates if this is an "Active" Buyer. Active is defined as having done at least 3 deals, as a buyer, with EXIM Bank over the past year.
Buyer - New Flag	Indicates if this is a "New to EXIM" Buyer. New is defined as not having done business with EXIM in the past 5 years.
Buyer Economic Sector Level 1 Description	Description of the industry code associated with the buyer (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 1 is the most-aggregated level and only has 12 categories. The grouping and concordance is maintained in the load procedures for ERS.

Buyer Economic Sector Level 2 Description	Description of the industry code associated with the buyer (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Buyer Economic Sector Level 3 Description	Description of the industry code associated with the buyer (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Buyer Economic Sector Level 4 Description	Description of the industry code associated with the buyer (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 4 is the most detailed level (it is at the individual NAICS and SIC code levels) and has more than 3000 distinct descriptions. The grouping and concordance is maintained in the load procedures for ERS.
Buyer Group Identifier	A number indicating to which buyer an accounting transaction is associated. The buyer group facilitates identifying claims and other issues with one specific buyer across multiple transactions and programs.
Buyer Group Number	The earliest (initial) claim number for a given buyer/claimant. Typically the six-digit numeric portion of the claim number, which also corresponds to the numeric portion of the deal number. May or may not include leading zeroes.
Buyer NAICS/ SIC Code	The 6-digit (NAICS) or 4/5-digit (SIC) industry code that is used to identify the industry in which the buyer has its business.
Calendar Days in Process	The number of days (including weekends) that the application has been in process. This activity fact makes it possible to determine how long an application spent in any particular stage of the process. The process is tracked from when the application was submitted all the way through to recoveries under a claim.
Canceled Authorization Amount - CFY	The amount of EXIM Bank's authorization that has been canceled in the current Fiscal Year.

Canceled Authorization Amount - PFY	The amount of EXIM Bank's authorization that was canceled in prior Fiscal Years.
Canceled Check Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Cancelled Authorization Amount	The amount of EXIM Bank's authorization that has been canceled.
Capitalized Interest Authorized Amount	The amount of EXIM Bank's authorization that is for capitalized interest.
Capitalized Interest Claim Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Capped Outstanding Default Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Cash Payment Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Cash Payment Percentage	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Cash Written Off Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Cash Written On Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
CBSA Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Cease and Desist Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
CF - Adjusting for business cyclicity and debt service Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
CF - Improving Receivables Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
CF - Managing Payables Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

CF - Revising Cash Flow Projections Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
CF - Surviving Shortfall Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Check Date	The date written on the check used to make an insurance payment.
Check Number	The number of the check used to make an insurance payment.
City	The name of the town or city associated with the address of the participant.
City/ State Partner - Active Flag	Indicates if this is an "Active" City/State Partner. Active is defined as having done at least 3 deals, as a city/state partner, with EXIM Bank over the past year.
City/ State Partner - New Flag	Indicates if this is a "New to EXIM" City/State Partner. New is defined as not having done business with EXIM in the past 5 years.
Claim - Current Version Flag	Flag indicating whether a given instance of a claim record is the current version of that claim. Valid values are "Yes" and "No".
Claim Amount Requested	The amount claimed when a claim payment request is filed with EXIM Bank.
Claim Approval Type Description	Description of the outcome of the claim approval process. Valid values are "Approval", "Partial Approval", "Approved to Assignee, Denial to Applicant" and "Denial".
Claim Approved Date	Date when a claim was rendered a decision by the appropriate EXIM Bank authority of some level of approval.

Claim Budget Cost Level - Sort Order	A numeric value, ranging from 1 to 16, associated with the Claim Budget Cost Level Description assigned, used to ensure correct ordering when sorted.
Claim Budget Cost Level Description	Standardized description of the Budget Cost Level, or risk rating, associated with a transaction that is subject to a claim. Values are numbers 1 through 12, "Multi-Buyer Insurance", "Working Capital", "Global Credit Express" and "Unknown". When a claim is paid the risk rating is typically set at "11". When a claim is more than five years old, the rating is downgraded to "12". The Recovery Officer can elect to upgrade or downgrade this rating throughout the claim process based on several factors.
Claim Capitalized Interest Adjustment Amount	The amount of interest due from the buyer on the claim that was then rolled up into a Paris Club rescheduling as principal.
Claim Capitalized Interest Amount	The amount of interest due from the buyer on the claim that was then rolled up into a Paris Club rescheduling as principal.
Claim Closed Date	The date a claim was closed, either following a decision to withhold approval or as a result of concluding recovery following payment, settlement or exhaustion of available recovery avenues.
Claim Closed Reason Description	Brief free-form explanation for why a claim was closed without approval.
Claim Closed Reason Type Code	Code associated with the reason a claim was closed without approval. Valid values are D = Denied, I = Incomplete or Missing Documentation, and W = Withdrawn.
Claim Closed Reason Type Description	Description associated with the corresponding Claim Closed Reason Type Code. Values are "Denied", "Withdrawn" and "Incomplete or Missing Documentation".
Claim Collection Agent	The name of the external Collection Agent contracted for assisting recovery on a given claim.

Claim Counsel	The outside attorney working with EXIM Bank on recovery of a claim.
Claim Count	This field always has the value of "1" at a claim level and is used to assist in aggregating the count of claims in certain scenarios by allowing claims fitting the scenario to be counted by calculating the sum of this field.
Claim Country Code	A three-digit numeric code used by EXIM Bank to uniquely identify the country associated with a particular claim, typically the country of the buyer or insured.
Claim Country Name	The name of the country associated with a particular claim, as linked by the Claim Country Code representing the country of the buyer or insured. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Claim Decision Date	Date when a decision is rendered on a submitted claim, including a withdrawal.
Claim Description	Fixed list of brief descriptions of the financing programs for which a claim can be filed. Values currently used include "Comprehensive Guarantees (5/87 - )" (used for medium and long-term loan guarantees), "M/T FCIA" (used for medium-term insurance), "S/T FCIA" (used for short-term insurance), and "Working Capital Guarantees".
Claim Economic Sector Level 1 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 1 is the most-aggregated level and only has 12 categories. The grouping and concordance is maintained in the load procedures for ERS.



Claim Economic Sector Level 2 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Claim Economic Sector Level 3 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Claim Economic Sector Level 4 Description	Description of the industry code associated with the Claim, as linked to the Claim NAICS/SIC Code. The levels represent the extent that industry codes have been lumped together. Level 4 is the most detailed level (it is at the individual NAICS and SIC code levels) and has more than 3000 distinct descriptions. The grouping and concordance is maintained in the load procedures for ERS.
Claim Enhanced Assignee Flag	Indicates if the claim involves an enhanced assignment. An enhanced assignment involves an assignment of policy proceeds resulting from a claim payment to an approved lender who is financing the insured receivables under the policy. The main enhancement is that in the event of a claim denial to the insured, the claim may still be paid to the assignee under the terms of the assignment. This provides added protections and a greater likelihood of coverage in the event of a claim to the assignee under the policy. In turn, the assignee has increased responsibilities for due diligence during the transaction.
Claim Equity Adjustment Amount	The value of equity (including stocks, shares and other assets) provided to EXIM under the recovery efforts for a claim.
Claim Excess Recovery Amount	The amount recovered (net of expenses) under a claim that exceeds the claim payments made by EXIM.
Claim Expenses	The amount of expenses that EXIM Bank has incurred in the processing of the claim payment request.

Claim Expenses Paid Amount	The amount of expenses that have been paid/reimbursed by EXIM Bank after having been incurred by the Bank or its agents or contractors in the processing of the claim. When applicable, this amount is typically deducted from the initial recovery payment received.
Claim Filed Date	The date a claim is filed with EXIM Bank. This will correspond to the Claim Submitted Date for initial submissions or the Claim Resubmitted Date for claims that were returned and subsequently resubmitted.
Claim Filed Flag	Indicates if a claim payment request has been filed with EXIM Bank in relation to the specified deal.
Claim Filing Extension Date	The date of a claim filing extension approved by the Claim Officer in response to a written request from the guaranteed lender or the insured. A claim filing extension must be requested prior to the expiry of the previous claim filing deadline. Extensions are typically for 60 days (90 days in the case of working capital claims). Multiple extensions can be granted when warranted.
Claim Filing Limit in Days	The maximum number of days from the date payment was due in which a claim payment request must be filed with EXIM Bank for a claim to be considered for payment. In the case of Short Term Insurance exporter policies, when the Claim Filing Limit Units is "Months", this field will show the number of months, typically 8.
Claim Filing Limit Units	Units used to define claim filing limit. Valid values are "Days", "Months", and "Unk".
Claim First Interest Due Date	The due date of the first interest payment to be made by EXIM for a claim.
Claim First Principal Due Date	The due date of the first principal payment to be made by EXIM for a claim.

Claim Future Payment Amount	The estimated amount of future Paycer payments, not yet committed, to be made for a claim.
Claim Future Rescheduled Amount	The aggregated amount of rescheduled principal, interest and late interest for a claim. Note: this is a misnomer, as it is the actual rescheduled amounts, not a future amount.
Claim Impaired Asset Flag	Intended to flag claims where the underlying asset is impaired. <b>THIS FIELD IS NULL IN ALL RECORDS.</b>
Claim Impaired Credit Amount	Amount of claim payment due to EXIM Bank that is considered to be "impaired" (i.e., less likely to be recovered). If a credit is considered impaired, this amount is typically calculated as Claim Total Paid Amount - Claim Recovery Amount, and is equal to the "Amt UnRecovered" displayed in the claims section of EXIM Online.
Claim Interest Due Amount	Amount of Interest owed by a borrower on the defaulted or overdue payment amount for a claim
Claim Interest Exposure Amount	The amount of interest included in the officially rescheduled amount for a claim.

Claim Interest Paid Amount	<p>The amount of interest owed to the insured or guaranteed lender that is paid by EXIM under a claim payment.</p> <p>Note: this field is not used under FMSNG, which includes interest paid together with principal paid. Values in this field predate FMSNG.</p>
Claim Interest Withdrawn Amount	This field contains only null values.
Claim Interest Writeoff Amount	Amount of interest (associated with the principal amount due under a claim) that has been forgiven by EXIM Bank.
Claim Late Interest Due Amount	Amount of Late Interest owed by a borrower or debtor to EXIM Bank for a claim
Claim Late Interest Exposure Amount	The amount of late interest included in the officially rescheduled amount for a claim.
Claim Late Interest Paid Amount	Amount of interest paid to the guaranteed lender or insured for payments made after the due date

Claim Late Interest Writeoff Amount	Amount of late interest that has been forgiven from the Due Amount for a Claim
Claim Litigation Date	The date litigation is initiated over a claim that has not yet been otherwise resolved
Claim Loss Reserve Flag	This field is always null
Claim NAICS/ SIC Code	The industry code associated with the claim, typically that of the primary export product or exporter. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Claim Negotiation Start Date	The date negotiations over a claim recovery action are initiated
Claim Number	A nine-character string used to identify each claim. The component elements of the number include a one-character prefix ("I" Insurance, "G" Guarantee, or "A" General Expense), a six-digit numeric value (corresponding to the numeric portion of the deal number, except in the case of multi-buyer insurance) and a two-character alphanumeric suffix.
Claim Obligor Name	Name of the entity listed as an obligor to a transaction, and thereby liable (along with any guarantors) for the debts outstanding under a claim.

Claim Officer	Name of the EXIM Bank claims officer responsible for evaluating a claim prior to claim payment
Claim Other Adjustment Amount	For closed claims this is the amount of capitalized interest associated with a claim expressed as a negative number (capitalized interest * -1). For open claims it typically represents the current net loss for the claim.
Claim Other Assets Amount	Value of assets that are tendered to EXIM Bank as part of restructurings under a claim. Note: This field contains only zeroes and does not appear to be used currently.
Claim Outstanding Exposure Amount	The amount of a claim payment that is still owed to EXIM Bank as it has not been recovered or written-off.
Claim Paid Date	The date on which EXIM Bank paid out on a claim
Claim Paycer Payment Amount	Amount of a claim payment under a fixed-rate promissory note that is committed for payment to a guaranteed lender through a Payment Certificate (PAYCER) voucher following the terms of the note.
Claim Payment Type Code	Code indicating the type of payment made on a claim, with F = Full and P = Partial.
Claim Payment Type Description	The description associated with the Claim Payment Type Code associated with a claim payment, with values of "Full" and "Partial".

Claim Pending Payment Amount	The claim amount approved for payment, but not yet paid to the claimant.
Claim Pre Credit Reform Flag	A flag used to indicate whether the financing obligation under which a claim is filed was authorized prior to FY 1992, the point at which the Credit Reform Act of 1990 accounting changes were implemented. The values are "Yes" and "No".
Claim Principal Due Amount	Amount of principal owed by a borrower or debtor to EXIM Bank for a claim
Claim Principal Exposure Amount	The amount of principal included in the officially rescheduled amount for a claim.
Claim Principal Paid Amount	<p>The amount of principal owed to the insured or guaranteed lender that is paid by EXIM under a claim payment.</p> <p>Note: Under FMSNG both principal and interest paid are included in this field. The field represents principal paid only for claims paid prior to FMSNG.</p>
Claim Principal Withdrawn Amount	This field contains only null values.

Claim Principal Writeoff Amount	Amount of principal owed that has been forgiven from the Due Amount for a Claim
Claim Reason Code	Two-character code for the reason a claim is filed with EXIM Bank, e.g., BA = Bankruptcy, CA = Cash Flow, CL = Business Closed, DS = Dispute, DV = Diversion, EC = Economy, NA = Non Acceptance, PE = Political Event, RE = Export-Import Restrictions, TR = Transfer, OT = Other.
Claim Reason Description	Brief description associated with the Claim Reason Code expressing why a claim is filed with EXIM Bank.
Claim Received Date	Date a claim is received by EXIM Bank. Typically the same as the Claim Submitted Date and Claim Filed Date.
Claim Received Fiscal Year	EXIM Bank's fiscal year in which a claim is received by the Bank, in the format YYYY.
Claim Recommendation	Brief note regarding the claim, not necessarily a recommendation for disposition of the claim
Claim Recovered Date	Date that funds are recovered from a paid claim.
Claim Recovery Adjustment Amount	This field is not currently in use. It contains only zero as a value.



Claim Recovery Amount	The amount of a paid claim that has since been repaid as a recovery against the debt.
Claim Recovery Expensed Amount	This field is not currently in use. It contains only zero as a value.
Claim Recovery Officer	The name of the Recovery Officer assigned to a claim
Claim Reimbursed Expenses	The amount of expenses that have been reimbursed after having been incurred by EXIM Bank or its agents in the processing of claim payment requests and associated recovery efforts.
Claim Re-Opened Date	Date a previously closed claim is re-opened, typically to allow additional recoveries to be recognized.
Claim Resubmitted Date	The date on which a previously submitted and returned claim is resubmitted to EXIM Bank.
Claim Risk Code	A code associated with the entity at risk in relation to a claim. Valid values are F = Private Financial Institution, N = Public Non-Sovereign, R = Private, S = Sovereign, and Unk = Unknown.

Claim Risk Description	The description associated with the Claim Risk Code assigned to a claim. Valid values are F = Private Financial Institution, N = Public Non-Sovereign, R = Private, S = Sovereign, and Unk = Unknown.
Claim Rollforward Last Closed Accounting Year - Month	Six digit number in the form of yyyy - mm indicating in which month the specified fiscal year was most recently "closed" by OCFO. Typically this will be yyyy - 09, indicative of the closing of the fiscal year, which ends in September, the ninth month. When OCFO closes an accounting year it means that all the authorizations, cancellations, amendments, etc. that occurred during that year have been properly accounted for and that no further changes to the data for that year is expected.
Claim Rollforward Last Closed Accounting Year Month	Six digit number in the form of yyyyymm indicating in which month the specified fiscal year was most recently "closed" by OCFO. Typically this will be yyyy09, indicative of the closing of the fiscal year, which ends in September, the ninth month. When OCFO closes an accounting year it means that all the authorizations, cancellations, amendments, etc. that occurred during that year have been properly accounted for and that no further changes to the data for that year is expected.
Claim Settlement Date	The date a claim is declared settled through a form of workout (non-litigation actions), including payment, liquidation or restructuring.
Claim Status Code	A one-character code that represents the status of a claim up to the point of approval for payment by EXIM Bank. Values include: S = Submitted, I = Incomplete or Missing Documentation, A = Approved, D = Denied, W = Withdrawn, and Unk = Unknown.
Claim Status Description	Indicates the current status of the claim payment request. Values are: Approved, Denied, Incomplete, Paid, Submitted and Withdrawn.

Claim Submitted Date	The date on which the claim payment request was submitted to EXIM Bank.
Claim Submitted Fiscal Year	The four-digits representing the EXIM Bank fiscal year during which the claim was submitted
Claim Submitted Fiscal Year Quarter	A five-digit representation of the EXIM Bank fiscal year and quarter during which the claim was submitted, in the format YYYYQ.
Claim Submitted Month	A six-digit representation of the calendar year and month in which the claim was submitted to EXIM Bank, in the format YYYYMM.
Claim Submitted Month Number in Fiscal Year	The number of the month in the EXIM Bank fiscal year during which the claim was submitted, such that 1 = October and 4 = January, etc.
Claim Submitted Year	The four digit year during which a claim was submitted to EXIM Bank.
Claim Submitted Year - Month	The calendar year and month during which a claim payment request was submitted to EXIM Bank, in the format YYYY - MM.
Claim Submitted Year Quarter	A five-digit representation of the calendar year and quarter during which the claim was submitted to EXIM Bank, in the format YYYYQ.
Claim Total Paid Amount	Total amount EXIM Bank paid out to the guaranteed lender or insured on a claim, consisting of interest, late interest and principal.

Claim Total Paid Amount (with Paycer Interest)	Total amount EXIM Bank paid out on a claim including any commitments to pay at a future date (referred to as "payment certificates" or "paycers"; paycers may be found on claims involving a fixed interest rate).
Claim Total Writeoff Amount	Amount of a claim that was paid, not recovered and is therefore written off as a loss. EXIM Bank can writeoff private sector debts, but needs an act of Congress to writeoff sovereign debts.
Claim Type Code	Code entered for insurance claims that links the claim to a Deal Policy Type Code.
Claim Type Description	Brief description associated with the corresponding Claim Type Code
Claim Withdrawn Date	The date upon which a claim payment request was withdrawn.
Claimant - Financial Institution Flag	A flag used to indicate whether a claimant is a financial institution. Valid values are "Yes" and "No".
Claimant Name	The name of an institution listed as a claimant to a claim.
CO2 eq Emmissions (MM Tonnes)	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Co-Financed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Co-financed Disbursement Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Co-financed Disbursement Exposure Fee Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Co-Financed Exposure Fee Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Co-Financed Percent of Total Deal	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Co-Financer	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
CoFinancing Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Collateral Aircraft Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Collateral Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Collateral Current Market Value	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Collateral Engine Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Collateral Type Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Commercial Bank Payment Advice Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Commercial Coverage Percentage	In the event that EXIM Bank is not providing comprehensive coverage of risks, this would be the rate at which EXIM Bank would pay a claim that was deemed to be the result of a commercial event.
Commitment Fee Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Commitment Fee Collected Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Commitment Fee Earned Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Commitment Fee Financed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Commitment Fees Paid Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Commitment Rate	none yet - email craig.hughes@exim.gov to recommend a definition!
Commitment Type Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Commitment Type Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Conditional Agreement Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Congressional District Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Congressional District Code with State	none yet - email craig.hughes@exim.gov to recommend a definition!
Consolidated Interest Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Consolidated Late Interest Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Consolidated Principal Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Construction Flag	Indicates if the deal involves the export of construction services. A deal will only be flagged as involving construction if the construction service is listed as a specific export product/service in EOL or APS.
Contact Count	none yet - email craig.hughes@exim.gov to recommend a definition!
Contact E-mail Address	The e-mail address for the specified person. A person may have more than one e-mail address. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Contact Fax Number	The fax number for the specified person. A person may have more than one fax number. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.

Contact Name	The full name (First Name, Middle Initial, Last Name, Suffix) of an individual. A contact is an individual associated with a company. A sole proprietorship or a personal borrower/guarantor is not a contact - they are participants.
Contact Phone Extension	The extension associated with the phone number for the specified person. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Contact Phone Number	The phone number for the specified person. A person may have more than one phone number. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Contact Title	The business title (e.g., Manager, Director, etc.) for the specified person. A person will only have one title. This information is stored in the Participant HUB and can only be updated or corrected by ODQ staff.
Contact Type Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Contact Type Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Contract Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Count Business Days	none yet - email craig.hughes@exim.gov to recommend a definition!
Count Calendar Days in Month	none yet - email craig.hughes@exim.gov to recommend a definition!
Country - Current Version Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Country Arrears Due Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Country Authorization Count	none yet - email craig.hughes@exim.gov to recommend a definition!
Country Authorized Amount	The amount of EXIM Bank's authorization for PSORs in the specified country.

Country Authorized/ Requested Amount	The amount of EXIM Bank's authorization for PSORs in the specified country, or for pending deals the amount requested.
Country BERNE Union Name	The Berne Union organization uses a slightly different list of country names (i.e., different names - Myanmar vs. Burma or spellings - Viet Nam vs. Vietnam) than EXIM Bank does. This field shows the name that the Berne Union uses for the specified country.
Country Budget Cost Level Identifier	The number or word that indicates the USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to sovereign risk in the specified country. Values range from -1 to 11.
Country Claims Paid Amount	Total amount EXIM Bank paid out on a claim(s) that involved buyers/borrowers in the specified country. This is a cumulative amount as of the last closed month.
Country Code	A three-digit number code used by EXIM Bank to uniquely identify a country
Country Commitment Fee Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Credit Authorization Count	A count of the number of deals and special credit limits authorized for the specified country. This field exists so that the Sub-Saharan Africa team can report not just the authorizations that are reported in the Annual Report, but also the other credit approvals that occur for buyers in Sub-Saharan Africa.
Country Deal Record Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Development Status Code	Code identifying what level of economic development the WTO/IMF has determined the country has reached
Country Development Status Description	Description of the level of economic development a country has reached. Determined by the WTO/ IMF
Country Disbursement/ Shipment Amount	The amount disbursed or shipped (under a loan, guarantee or insurance). The disbursements and shipments are assigned to a country based on the borrower (loans and guarantees) or buyer (insurance).



Country Export Value	The dollar value of U.S. exports that are estimated to occur as a result of EXIM Bank's approved financing support. The export value is assigned to a country based on the borrower (loans and guarantees), buyer (single buyer insurance), or expected export market (working capital). Export value cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at authorization.
Country Exposure Fee Collected Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Fee Level Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country FIPS Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Impaired Credit Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Latitude	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Longitude	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Name	The name of the country. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Country Number Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country OECD Name	The OECD Arrangement Participants use a slightly different list of country names (i.e., different names - Myanmar vs. Burma or spellings - Brunei Darussalam vs. Brunei) than EXIM Bank does. This field shows the name that the OECD uses for the specified country.
Country Original Default Amount	The amount that was first reported to EXIM Bank as an overdue payment (short-term insurance) or payment default (guarantees). The default amounts are assigned to a country based on the country of the defaulting borrower (loans, guarantees and working capital) or defaulting buyer (insurance).
Country Outstanding Default Amount	The payment amount that is still overdue as of the last close month (i.e., net of any repayments). The default amounts are assigned to a country based on the country of the defaulting borrower (loans, guarantees and working capital) or defaulting buyer (insurance).

Country Outstanding Exposure Amount	<p>The amount disbursed/shipped with EXIM Bank's financing support that has not yet been repaid. The exposure amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).</p> <p>EXIM Bank's systems do not capture the disbursements and repayments under the working capital program. At the time the deal is made "operative", the accounting system assumes the deal has fully disbursed. The deal will not be assumed to be repaid until a) the deal is "re-financed" by a renewal or b) until the maximum claim filing period, past the final disbursement date of the deal, has been exceeded.</p>
Country Pending Exposure Amount	<p>The amount of financing support that has been requested of EXIM Bank but has not yet been decided (approve, deny, withdraw). The exposure amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).</p> <p>Pending exposure cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at the time of application.</p>
Country Physical Location	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Program Budget Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Region Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Region Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Country Repaid Amount	<p>The amount of exports disbursed or shipped (under a loan, guarantee or insurance) for which payment has been received. The disbursements, shipments, and repayments are assigned to a country based on the primary borrower (loans, guarantees and working capital) or buyer (insurance).</p>
Country Requested Amount	<p>The amount of financing support that was requested of EXIM Bank. The requested amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).</p> <p>Pending exposure cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at the time of application.</p>

Country SSA Authorized Amount	The amount of EXIM Bank's authorization for PSORs in the specified Sub Saharan African country.
Country SSA Flag	A flag yes or no to indicate whether or not the country is located in Sub Saharan Africa.
Country Undisbursed Exposure Amount	The amount of financing support that has been requested of EXIM Bank but has not yet been drawn on (i.e., disbursed under a loan, guarantee or working capital or shipped under an insurance policy). The exposure amounts are assigned to a country based on the country of the primary borrower (loans, guarantees and working capital) or buyer (insurance).
	Undisbursed exposure cannot be associated with a country for multibuyer deals as the actual export sales that will be covered are not fully identified at the time of authorization.
Country Version End Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Country Version Start Date	none yet - email craig.hughes@exim.gov to recommend a definition!
County Description	The name of the country that the particular address falls into. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Coverage Type Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Credit LG Key Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Credit Underwriting - Business Days	none yet - email craig.hughes@exim.gov to recommend a definition!
Credit Underwriting - Calendar Days	none yet - email craig.hughes@exim.gov to recommend a definition!
Credit Underwriting - End Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Credit Underwriting - Start Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Credit Underwriting Division Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Credit Underwriting Division Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Credit Underwriting Person Division Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Credit Underwriting Person Division Description	none yet - email craig.hughes@exim.gov to recommend a definition!

Credit Underwriting Person Initials	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Credit Underwriting Person Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
CREF Risk Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Currency Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Current and Previous FY Canceled Amount	The amount of EXIM Bank's authorization of a deal or accounting record that has been canceled, whether in this FY or a previous FY.
Current Authorized Amount	The current (net) amount of EXIM Bank's authorization. The current amount reflects any changes arising from cancellations, transfers or other types of adjustments to the authorized amount.
Current Budget Cost Level - Sort Order	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Current Budget Cost Level Description	The number or word that indicates the current (as of the last closed month) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
Current Foreign Currency Exchange Rate	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Current FY Canceled Amount	The amount of EXIM Bank's authorization that has been canceled in the same fiscal year as the authorization.
Current Record Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Current Rloan Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Current Version Flag	Indicates if the specific deal record is the most recent version of the deal. Values are: "Yes", "No".  Use this flag when using "Status" fields OR fields that would not have been entered by the applicant/ODQ and that would later be entered by the loan officer. If this flag is not set to "Yes", the query results will show every version of the deal as it changed.

Currently in Default Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Cutoff Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
DA - Aggregate Authority Limit	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
DA - Level of Authority	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
DA - Minority Owned Participant Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
DA - Participant Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
DA - Participant Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
DA - Per Borrower Authority Limit	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
DA - Small Business Participant Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
DA - Woman Owned Participant Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Date Approved	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Date Denied	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Date Exposure Fee Paid	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Date of Repossession	Date an asset is repossessed as part of a recovery effort by EXIM Bank.
Date Request Received	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Days to Authorization - Internal Standard	The number of calendar days that have been determined to be the Standard, for a particular deal type. This standard is stored in the TMA system and can only be updated by ODQ. The actual time to authorization (Date Authorized - Date Submitted) is compared to this standard in many cycle time reports - including the report reviewed by the Operations Review Committee.
Deal - Amount in Arrears	The payment amount that is overdue (not repaid on time) for a deal in which the designated participant is involved. This amount is not split between multiple participants in the same role. Rather, this is the total amount of arrears associated with the deal.
Deal - Authorization Adjustment Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Authorized Amount	The amount of EXIM Bank's authorization for a deal in which the designated participant is involved. This is a cumulative amount of all authorizations of the deal (but it does not account for cancellations or transfers of amounts).
Deal - Broker Commission Amount	The cumulative amount of commission EXIM Bank pays to the broker, out of premium paid by the insured, for EXIM Bank's authorization of a specific deal or accounting record. There is no cost to the insured to use a broker.
Deal - Capitalized Interest Authorized Amount	The amount of EXIM Bank's authorization of a deal for a specific participant that is for capitalized interest.
Deal - Cash Payment Amount	The portion of the export sale that is not financed by EXIM Bank or the exporter. This amount is for a deal in which the designated participant is involved.
Deal - CFY Canceled Authorization Amount	The amount of EXIM Bank's authorization of a deal for a specific participant that has been canceled in the current Fiscal Year.

Deal - CFY Program Budget Canceled Amount	The amount of EXIM Bank's authorization (for any deal in which the designated participant is involved) that was canceled in prior Fiscal Years.
Deal - Co-financed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Commitment Fee Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Disbursement Repaid Amount	The amount of exports disbursed or shipped (for any deals in which the designated participant is involved) for which payment has been received. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Disbursement/ Shipment Amount	The amount disbursed or shipped (under a loan, guarantee or insurance) for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Enhanced Assignee Max Payable Amount	<p>The maximum amount payable to the assignee (a third party to the insurance policy that EXIM Bank pays) in the event of a claim that meets all criteria for approval, for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal. In the case of an "enhanced" assignment, the assignee receives added protections in the event of a covered loss. In turn, the assignee has increased responsibilities for due diligence during the transaction.</p> <p>This field is not relevant for loans, guarantees, working capital or medium-term insurance.</p>
Deal - Export Value	The dollar value of U.S. exports that are estimated to occur as a result of EXIM Bank's approved financing support for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Exposure Fee Collected Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Exposure Fee Financed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Fees In Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Foreign Content Recommended Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Deal - Foreign Content Requested Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Held By	Although most relevant to Insurance deals, this field indicates if the applicant is a bank. Values are: Exporter, Bank, N/A, and Unknown.
Deal - Interest During Construction	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Interest In Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Late Interest In Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Local Cost Authorized Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Local Cost Maximum Allowed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Local Cost Recommended Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Local Cost Requested Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Outstanding Exposure Amount	The amount that has been disbursed/shipped with EXIM Bank's financing support that has not yet been repaid, for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Partition Key	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Pending Exposure Amount	The amount of financing support that has been requested of EXIM Bank but has not yet been decided (approve, deny, withdraw) for APs or Policies. For PCs and LIs it is the amount approved or pending (depending on the status of the application). This does not include applications for SBCLs and IBCLs. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - PFY Canceled Authorization Amount	The amount of EXIM Bank's authorization of a deal for a specific participant that was canceled in prior Fiscal Years. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.



Deal - PFY Program Budget Canceled Amount	The amount of program budget (e.g., loan loss reserve) associated with EXIM Bank's authorization of a deal for a specific participant that was canceled in prior Fiscal Years. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Policy Deductible Amount	The amount of loss that the Insured must absorb before EXIM Bank will pay a claim. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Principal In Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Program Budget Authorized Amount	The amount of program budget (e.g., loan loss reserve) associated with EXIM Bank's authorization of a deal for a specific participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Recommended Amount	The amount of financing support of EXIM Bank in an application for a deal involving the specified participant that staff is recommending that management approve. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Requested Amount	The amount of financing support that was requested of EXIM Bank in an application for a deal involving the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Small Business Authorized Amount	<p>The amount of EXIM Bank's authorization that directly supported a U.S. SBA-defined small business for a deal in which the designated participant is involved. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.</p> <p>This is a cumulative amount of all SB authorizations of the deal (but it does not account for cancellations or transfers of amounts).</p>

Deal - Small Business Export Value	The dollar value of U.S. exports from a U.S. SBA-defined small business that are estimated to occur as a result of EXIM Bank's authorization of any deal in which the designated participant is involved. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Undisbursed Exposure Amount	The amount of EXIM Bank's financing support that is authorized but remains undisbursed/unshipped, for any deals which involve the specified participant. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - US Content Recommended Amount	The amount of the export sale (for which financing support has been requested) that is considered to be U.S. content, as it was manufactured in the United States (or is otherwise consistent with EXIM Bank's content policy). This amount has been reviewed by EXIM staff and thus reflects the amount of U.S. content that is being recommended for support. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - US Content Requested Amount	The amount of the export sale (for which financing support is being requested) that is considered to be U.S. content, as it was manufactured in the United States (or is otherwise consistent with EXIM Bank's content policy). This amount is provided by the applicant and is thus the "requested" amount. This is the entire deal amount and it is not split between multiple participants in the same role on a deal. Do not sum the amounts together for multiple participants on the deal.
Deal - Writeoff Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Writeoff Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Writeoff Late Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal - Writeoff Principal Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Applicants	The name (or names) of the applicant on the deal. It is rare that there are two applicants, but in a few instances two applicants are listed.
Deal Attorney Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Deal Closed Date	The date that a case was closed. A case is considered closed if it has been: withdrawn, cancelled, declined, expired, fully repaid, quote declined, returned, converted, claim closed, or claim paid.
Deal Closed Reason Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Closed Reason Type Description	The reason a case is considered close. A case is considered closed if it has been: withdrawn, cancelled, declined, expired, fully repaid, quote declined, returned, converted, claim closed, or claim paid.
Deal Co-Financing Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Co-Financing Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Count	A count of each unique Accounting Record number (aka LGA Key). The deal count will be larger than the authorization count.
Deal Country Exposure Fee Level Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Country Exposure Fee Level Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Decision Made to Operative - Business Days	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Default Notice - Days Late	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Deal Disbursement/ Shipment Officer Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Division Code	The system letter code that indicates which division has responsibility for processing the application to decision. Use the Application Division Description to see the actual name of the Division.
Deal Division Description	The name of the division that has responsibility for processing the application to decision.
Deal Effective Date	The effective date of EXIM Bank coverage. Shipments made prior to the effective date are not eligible for coverage under the insurance policy.
Deal Enhanced Assignee Flag	<p>Indicates if the deal involves an Enhanced Assignment. In the case of an "enhanced" assignment, the assignee (a third party to the insurance policy that EXIM Bank pays) receives added protections in the event of a covered loss. In turn, the assignee has increased responsibilities for due diligence during the transaction.</p> <p>EXIM Bank only started tracking enhanced assignments in Ex-Im Online in FY2012. Transactions processed prior to that date may not be readily identifiable as having an enhanced assignee.</p> <p>This field is not relevant for loans, guarantees, working capital or medium-term insurance.</p>
Deal Ever Troubled Flag	Indicates if the deal was ever considered to be troubled - even if that reason is no longer applicable. A deal will be considered troubled if: the deal or claim had a write off amount greater than 0, if there has been an approved claim that has not yet been closed, if the deal had any outstanding default amount greater than 0, if there were non-commitment fee arrears of greater than \$50, or if there were commitment fee arrears of greater than \$50 that were in arrears for more than 14 calendar days.
Deal FCRS Purpose Code	The Foreign Creditor Reporting System (FCRS) description associated with the project/end-use code. Data comes from a concordance, maintained by ODQ in the TMA system, between FCRS and NAICS/SIC.

Deal FCRS Purpose Description

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Deal Financing Component Maturity Date

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Deal Foreign Currency Flag

Indicates if EXIM Bank's guarantee or insurance is of a foreign currency.

Deal Local Cost Percent

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Deal Number

The guarantee transaction number or insurance policy number from Ex-Im Online, or the AP number from APS.

Deal Operative Date

Date on which the Deal enters Operative Status

Deal Policy Type

For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is the type of financing (CGF, Project Finance, Guarantee, Loan, Tied Aid, Letter [for Letter of Interest], GCE, Working Capital or PEFEX.

Deal Policy Type code

For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is the letter code used in APS to identify the type of financing (C, N or R - CGF, P - Project Finance, G - Guarantee, L - Loan, T - Tied Aid, Letter [for Letter of Interest], GCE, PEFEX or W - Working Capital).

Deal Policy Type description	The formal policy type description of the insurance policy type letter codes.
Deal Policy Type Group Description	Policy groups are a way for EXIM Bank to "group" together similar programs for ease of reporting. The description is a user friendly term to describe what types of programs are covered by the group. For example, MT Insurance groups all the different medium term insurance policy types into one category.
Deal Policy Type Short Description	For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is the type of financing (CGF, Project Finance, Guarantee, Loan, Tied Aid, Letter [for Letter of Interest], GCE, Working Capital or PEFEX.
Deal Program Description	Indicates which EXIM financing program is being used/requested. Values are: Loan, Guarantee, Insurance, Working Capital, Rloan, Not Yet Identified, or "Loan or Guarantee".
Deal Program Description - Sort Order	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Program Term Description	Indicates the term, program and (for insurance) whether the Insured is an Exporter or Bank. In some cases any one of these three variable may not be identified and a shortened version is shown (e.g., Long Term, or Insurance, etc. )
Deal Record Identifier	A unique identifier for each deal in ERS. For APS cases it is the Deal Number with the Subtype (that indicates which version of the deal - subtypes that start with A1 are the current version of the deal).
Deal Repayment Profile Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Review and Structuring - Business Days	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Deal Review and Structuring - Calendar Days	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Review and Structuring - Division Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Review and Structuring - Division Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Review and Structuring - End Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Review and Structuring - Start Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Review and Structuring Person Division Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Review and Structuring Person Division Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Review and Structuring Person Initials	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Review and Structuring Person Name	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Risk Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Risk Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Special Coverage Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Deal Status Description	Indicates the status of the deal. Values are: Approved, Closed, Operative/Issued, Outstanding, Pending, Pre-pending, Troubled or Unknown.
Deal Status Description - Sort Order	none yet - email craig.hughes@exim.gov to recommend a definition!

Deal Status Last Updated Date	The date on which the status of the deal was most recently changed.
Deal Status Reason Description	The reason that a deal has a status of "Closed" or "Troubled". The other statuses do not have a reason. See "Deal Closed Reason Description" or "Deal Troubled Reason Description" for the complete lists of reason codes.
Deal Subloan Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Submitted - Fiscal Year	The Fiscal Year in which the applicant submitted the application for a deal. In Ex-Im Online the applicant submits the application when they successfully hit the "submit" button and receive a confirmation. In APS the submitted date is entered by ODO.
Deal Submitted - Quarter Number in Fiscal Year	The Quarter in which the applicant submitted the application for a deal. Use with the Deal Submitted - Fiscal Year to identify a specific FY and Quarter, otherwise you'll see all applications submitted in the ?th Quarter regardless of the fiscal year. In Ex-Im Online the applicant submits the application when they successfully hit the "submit" button and receive a confirmation. In APS the submitted date is entered by ODO.
Deal Submitted Date	The date that the applicant submitted the application for a deal. In Ex-Im Online the applicant submits the application when they successfully hit the "submit" button and receive a confirmation. In APS the submitted date is entered by ODO.
Deal Subtype Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Deal Subtype Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!



Deal Term Code	The 1-digit letter code that indicates the repayment term assigned to the deal. Values are: S - short-term, M - medium-term, B - both short- and medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]
Deal Term Description	The repayment term assigned to the deal. Values are: S - short-term, M - medium-term, B - both short- and medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]
Deal Troubled Reason Type Description	The reason a case is considered Troubled. A case is considered Troubled if it has a: claim approved, claim closed, claim paid, claim write off, or if it is in arrears, in default or has a write off.
Debit LG Key Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Debt Classification Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Debt Classification Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Decision Making Body Description	<p>Indicates who made the decision on the case. Values include: Board, Administrative, Individual, Credit Committee, and Risk Committee. It also includes the actual name of individuals who authorized a case using their Individual Delegated Authority.</p> <p>Data stored in this field is confusing. Contact ODQ if you want to use this field.</p>
Default Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Default Cured Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Default Cured on Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Default Notice Receivable Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Default Notice Report Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Default Prepared Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Default Preparer Name	none yet - email craig.hughes@exim.gov to recommend a definition!
Default Preparer Phone Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Default Subsidy Rate	none yet - email craig.hughes@exim.gov to recommend a definition!
Delegated Authority Component Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Delegated Authority Exposure Fee Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Delegated Authority Fast Track Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Delegated Authority Level Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Delegated Authority Participant Identifier	none yet - email craig.hughes@exim.gov to recommend a definition!
Delegated Authority Type Code	Code indicating whether deal was done under delegated authority and, if so, whether that authority was internal or external. Valid values are "N/A", "I" and "E".
Delegated Authority Type Description	Description of the type of delegated authority is applicable to a given deal, as associated with the Delegated Authority Type Code. Values are "N/A", "Internal" and "External".

Deposit Date	The date the money for the insurance payment was deposited.
Deposit Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Detail Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Disbursed Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Disbursed/ Shipment Amount	The amount disbursed or shipped (under a loan, guarantee or insurance policy) by accounting record.
Disbursement Approved By	none yet - email craig.hughes@exim.gov to recommend a definition!
Disbursement Cash Payment Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Disbursement Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Disbursement Exposure Fee Amount	The amount of exposure fee due for the medium-term or long-term guarantee approved disbursement request.
Disbursement in ECP Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Disbursement Invoice Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Disbursement Last Data Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Disbursement Number	none yet - email craig.hughes@exim.gov to recommend a definition!

Disbursement Percent	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement Processed By	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement Repaid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement Status Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement Status Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement Tracking #	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement Type Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement Type Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement/ Shipment Code	A letter code that indicates if the information is for a D - Disbursement or S - Shipment. Disbursements are for loans, guarantees, and working capital. Shipments are for insurance.
Disbursement/ Shipment Country Name	The name of the country to which the export item or service is being sent. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Disbursement/ Shipment Date	The date on which the reported shipment or disbursement occurred.

Disbursement/ Shipment Export Value	The amount of exports associated with the amounts being disbursed or shipped (under a loan, guarantee or insurance policy).
Disbursement/ Shipment Fiscal Quarter Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement/ Shipment Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement/ Shipment Fiscal Year - Quarter	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursement/ Shipment Month	The calendar year and month , in YYYYMM format, in which the reported shipment or disbursement occurred.
Disbursement/ Shipment Month Description	The month, written out (e.g., April), in which the reported shipment or disbursement occurred.
Disbursement/ Shipment Month Year	The month and calendar year, in Mmmmm YYYY format, in which the reported shipment or disbursement occurred.
Disbursement/ Shipment Source Description	The three-letter code indicating in which system the shipment or disbursement was entered. Values are: APS - the LGA system (prior to 10/1/2014), EXO - Ex-Im Online, AS4 - the AS400 system (prior to 4/1/2008), and FMS - the FMS-NG system (as of 10/1/2014).
Disbursement/ Shipment Year	The calendar year in which the reported shipment or disbursement occurred.
Disbursement/ Shipment Year - Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursements Allowed Until Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Disbursements/ Shipments	The amount of disbursements or shipments that have been recorded for a specific deal or accounting record.

Distributed Export Product Disbursement Amount

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Division Code

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Division Description

Indicates which processing division (Business Credit, Structured and Project Finance, Trade Credit Insurance, Trade Finance or Transportation) is responsible for processing the transaction to decision.

Divisions with Open Activities

This field is always null!

Do Not Select Flag

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Draft Date

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Draw Month Period

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Dual Use Flag

Indicates that the deal involves the export of an item that is considered to have a dual (both military and civilian) use. This information is provided by the applicant and then reviewed and determined by an Engineer.

Use the Current Version Flag = "Yes" to ensure you only see those deals that Engineering determined qualified as dual use.

Due Date of Defaulted Installment

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

DUNS Number	<p>The 9-digit number that Dun and Bradstreet assigns to companies who are registered with them. The numbers are assigned to each unique company name and company address combination. So one company with multiple locations will have multiple DUNS numbers. Every exporter under a multi-buyer insurance policy is required to provide a DUNS number for their company.</p> <p>As DUNS numbers are different for different locations, use this field with both the participant name and the "address identifier" from the Participant Address sub-folder.</p>
Earliest Authorization Date	The date that the deal was first approved by a decision-maker. This field allows a user to identify when the deal was approved, before any amendments or extensions were approved.
Earliest Authorization Fiscal Year	The Fiscal Year in which the deal was first approved by a decision-maker. This field allows a user to identify when the deal was approved, before any amendments or extensions were approved.
Earliest Authorization Year	The Calendar Year in which the deal was first approved by a decision-maker. This field allows a user to identify when the deal was approved, before any amendments or extensions were approved.
Earliest Default Date of Installment	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Earliest Defaulted Payment Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Earliest Installment in Arrears Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Earned Interest Capitalized Amount	The amount of interest on an EXIM Bank loan that was earned and then "capitalized". The "capitalization" is handled in ODQ as a disbursement request.
EC has No Disclosures Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Economic Impact Code	Code indicating the outcome of an Economic Impact analysis. Values are AR = Annual Review, BA = Buyer Aggregation, HA = Hold for Analysis, IU = Substantial Injury Unlikely, N/A or NA = Not Applicable, NN = Net Negative Impact Statement Prepared, NP = Net Positive Impact Statement Prepared, NS = No Substantial Injury, TS = Trade Sanctioned, and US = Undersupplied.
Economic Impact Code - Last Change Date	Date the Economic Impact Code was last changed.

Economic Impact Description	Description associated with the Economic Impact Code indicating the outcome of an Economic Impact analysis. Values are AR = Annual Review, BA = Buyer Aggregation, HA = Hold for Analysis, IU = Substantial Injury Unlikely, N/A or NA = Not Applicable, NN = Net Negative Impact Statement Prepared, NP = Net Positive Impact Statement Prepared, NS = No Substantial Injury, TS = Trade Sanctioned, and US = Undersupplied. Some variations of these typical descriptions exist.
Economic Sector - All Level Description List	none yet - email craig.hughes@exim.gov to recommend a definition!
Economic Sector - All Levels - NAICS/ SIC Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Economic Sector Description	none yet - email craig.hughes@exim.gov to recommend a definition!
ECP Deal Indicator Flag	Yes/No flag indicating whether a deal is part of the Medium-Term Electronic Compliance Program under the terms of the guaranteed lender's Master Guarantee Agreement. This program began on November 12, 2013 and is subject only to medium-term guarantees.
EEF Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Effective Date	none yet - email craig.hughes@exim.gov to recommend a definition!
EIB Payment Plan Code	none yet - email craig.hughes@exim.gov to recommend a definition!
EIN Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Electronic Address	none yet - email craig.hughes@exim.gov to recommend a definition!
Electronic Address Count	none yet - email craig.hughes@exim.gov to recommend a definition!
Electronic Address Identifier	none yet - email craig.hughes@exim.gov to recommend a definition!
Electronic Address Sub Type Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Electronic Address Type Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Employee Division Code	The system letter code that indicates the division name in which the employee working on the deal works. Many of the letter codes are leftover from the APS system and reflect an old organizational structure. Use the Employee Division Description to identify the division of the employee working on the deal.



Employee Division Description	The name of the division that has an employee working on the deal.
Employee Global Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Employee Now Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Employee US Number	none yet - email craig.hughes@exim.gov to recommend a definition!
End of Month Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Engine Manufacturer Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Engine Model Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Engine MSN Number 1-5	Up to 5 Engine MSN Numbers may be provided for collateral identification.
Engineering Analysis - Business Days	none yet - email craig.hughes@exim.gov to recommend a definition!
Engineering Analysis - Calendar Days	none yet - email craig.hughes@exim.gov to recommend a definition!
Engineering Analysis - Division Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Engineering Analysis - End Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Engineering Analysis - Start Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Engineering Analysis Division Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Engineering Analysis Person Division Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Engineering Analysis Person Division Description	none yet - email craig.hughes@exim.gov to recommend a definition!

Engineering Analysis Person Initials	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Engineering Analysis Person Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Enhanced Assignee Max Payable Amount	The maximum amount payable to the assignee in the event of a claim that meets all criteria for approval.
Environmentally Beneficial Authorization Goal Amount	This is EXIM Bank's goal for total environmentally beneficial authorizations (in \$) for a given FY. Goals are tracked on an fiscal year basis from 2010 to current FY.
Environmental Analysis - Business Days	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Analysis - Calendar Days	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Analysis - Division Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Analysis - End Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Analysis - Start Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Analysis Division Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Analysis Person Division Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Analysis Person Division Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Analysis Person Initials	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Analysis Person Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Assessment Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Assessment Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Category Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Environmental Category Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Screening - Business Days	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Screening - Calendar Days	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Screening - Division Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Screening - End Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Screening - Start Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Screening Division Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Screening Person Division Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Screening Person Division Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Screening Person Initials	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmental Screening Person Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmentally Beneficial Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be Environmentally Beneficial.
Environmentally Beneficial Authorization Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Environmentally Beneficial Authorized Amount Percentage	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Environmentally Beneficial Flag	Indicates if the deal or insurance policy meets EXIM Bank's requirements to be considered environmentally beneficial. This flag is checked by the applicant but is reviewed by an Engineer at EXIM Bank for confirmation that the deal meets our guidelines.
Environmentally Beneficial Participant Supported Amount	The amount disbursed/shipped under a loan, guarantee or insurance policy that has been designated to be environmentally beneficial or the amount authorized for a working capital deal that was designated to be environmentally beneficial, for the specified participant.
Equity Number	Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants. none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Estimated Annual CO2 production number in tonnes/ year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
ETL Source Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Ever in Arrears Flag	Flag indicating whether a given note has ever been in arrears for an installment payment. Valid values are "Yes" or "No". See Arrears Flag for current status.

Ever In Trouble Flag	<p>Indicates if the participant was involved with a that was considered to be troubled - even if that reason is no longer applicable. For multi-buyer insurance, only the insured and the defaulting buyer would be considered troubled; all other buyers on the policy would not be considered troubled.</p> <p>A deal will be considered troubled if: the deal or claim had a write off amount greater than 0, if there has been an approved claim that has not yet been closed, if the deal had any outstanding default amount greater than 0, if there were non-commitment fee arrears of greater than \$50, or if there were commitment fee arrears of greater than \$50 that were in arrears for more than 14 calendar days.</p>
Exim Co-Financing Lead Follow Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
EXIM Online Participant Role Code	A numerical code identifying a participant's role on a deal as recorded in Ex-Im Online (EXO).
EXIM Online Participant Role Description	Description identifying a participant's role on a deal as recorded in Ex-Im Online (EXO). For example, "Insured", "EndUser", etc.
Exim Online Tracking Number	This is the tracking number assigned to the application by Ex-Im Online. Only in the case of the original application for a policy in Ex-Im Online will the deal number equal the Application Tracking Number. This field will be blank for non Ex-Im Online deals.
EXO Tracking Number	This is the tracking number assigned to the application by Ex-Im Online. Only in the case of the original application for a policy in Ex-Im Online will the deal number equal the Application Tracking Number. This field will be blank for non Ex-Im Online deals.
Expected Authorization Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Expected Authorization Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Expected Authorization Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Expired Amount	The amount of approved financing that is no longer available for use. The undisbursed amount of a Loan, Guarantee or Working Capital deal is considered expired after the Final Disbursement Date has passed. The "undisbursed" amount of an Insurance policy is considered expired after the policy expiration date has passed. For Insurance, shipments that occur after the expiry date are not eligible for coverage.
Export Category Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Export Product Description	The applicant entered description of the product or service being exported.
Export Product Economic Sector Level 1 Description	Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 1 is the most-aggregated level and only has 12 categories. The grouping and concordance is maintained in the load procedures for ERS.
Export Product Economic Sector Level 2 Description	Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Export Product Economic Sector Level 3 Description	Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Export Product Economic Sector Level 4 Code	The industry code associated with the export product. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Export Product Economic Sector Level 4 Description	<p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p> <p>Description of the industry code associated with the export product. The levels represent the extent that industry codes have been lumped together. Level 4 is the most detailed level (it is at the individual NAICS and SIC code levels) and has more than 3000 distinct descriptions. The grouping and concordance is maintained in the load procedures for ERS.</p>

Export Product NAICS/ SIC Code	<p>The industry code associated with the export product. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>
Export Product NAICS/ SIC Description	<p>The description of the industry code associated with the export product. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>
Export Supported Amount	<p>The amount of U.S. exports associated with the amount disbursed/shipped under a loan, guarantee or insurance policy or the amount authorized for a working capital deal, for the specified participant.</p>
Export Value	<p>Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants.</p> <p>The amount of U.S. exports that will be supported by EXIM financing. This amount is typically an estimate for revolving financing lines like multibuyer insurance and working capital loans and guarantees. For other transaction-specific financing the exports are more likely to be at or around the amount reported in the application -- and shown in this field.</p>
Exporter - Active Flag	<p>Indicates if this is an "Active" Exporter. Active is defined as having done at least 3 deals, as an exporter, with EXIM Bank over the past year.</p>
Exporter - Agriculture Exports Flag	<p>Indicates that the exporter on the deal is an exporter of agricultural products.</p>
Exporter - Medical Technology Exports Flag	<p>Indicates that the exporter on the deal is an exporter of medical technology.</p>

Exporter - New Flag	Indicates if this is a "New to EXIM" Exporter. New is defined as not having done business with EXIM in the past 5 years.
Exporter - Services Exports Flag	Indicates that the exporter on the deal is an exporter of services.
Exporter Address Line 1-2	2 address lines may be used for Exporter Address.
Exporter Certificate Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exporter Certificate Status Description	Description of the current status for a given Exporter Certificate. Valid value is "Approved".
Exporter City	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exporter Congressional District Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exporter Country Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exporter Economic Sector Level 1 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 1 is the most-aggregated level and only has 12 categories. The grouping and concordance is maintained in the load procedures for ERS.
Exporter Economic Sector Level 2 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Exporter Economic Sector Level 3 Description	Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.



Exporter Economic Sector Level 4 Description

Description of the industry code associated with the exporter (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 4 is the most detailed level (it is at the individual NAICS and SIC code levels) and has more than 3000 distinct descriptions. The grouping and concordance is maintained in the load procedures for ERS.

Exporter Identifier

The unique identifier assigned to the participant who is the exporter on the disbursement/shipment. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.

Exporter Industry Description

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Exporter NAICS/ SIC Code

The industry code associated with the exporter (i.e., company). The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.

Exporter Name

The name of the exporter for the identified deal/ policy/credit limit or disbursement.

Exporter Small Business Flag

Indicates whether or not the exporter meets the U.S. SBA-definition of a small business. This flag is pulled from the company record that is stored in the Participant Hub.

Exporter State Code

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Exporter State Description

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Exporter Unchanged Flag

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Exporter Zip Code

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Exposure Fee Amount

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Exposure Fee Applied Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exposure Fee Collected Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exposure Fee Financed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exposure Fee Financed Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exposure Fee Paid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exposure Fee Percent	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exposure Fee Rate	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exposure Fee Rate %	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exposure Fee Refunded Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Exposure Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Extension Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Extension Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Extracted Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Facility Fee Collected Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Facility Fees Earned Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Fast Track Lender Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
FCIA Log Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
FCIA Log Prefix Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Fee Collected Amount	Amounts for commitment fees, administrative fees, working capital fees, exposure fees, restructuring fees that are due and have been billed and collected.
Fee Earned Amount	Amounts for commitment fees, administrative fees, working capital fees, exposure fees, restructuring fees that are due and have been billed.
Fee Paid Amount	Amounts for commitment fees, administrative fees, working capital fees, exposure fees, restructuring fees that are due and have been billed and collected (paid to EXIM Bank).
Fee Subsidy Rate	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Fees Amount Past Due	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Final Adjustment Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financed Disbursement Invoice Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Financial Institution Flag	Indicates whether or not the company is a financial institution. This flag is stored in the Participant Hub and can only be updated by ODQ.
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Financial Institution Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Authorized Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Coverage %	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Coverage Type Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Coverage Type Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Drawdown Period	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Effective Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Expiration Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Exposure Fee	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financed Flag
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Financing Component Financing Foreign Currency Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component First Installment Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Foreign Content Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Foreign Currency Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Interest Rate (in %)	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Interest Rate Basis	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Interest Rate index	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Margin Rate (in %)	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
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Financing Component Option Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Component Repayment Currency Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Component Repayment Foreign Currency Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Component Repayment Term in Months	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Component Repayment Term in Years	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Component US Content Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Product Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Product Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Product Program Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Product Program Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Product Quality Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Financing Product Quality Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
First Claim Payment Date	Date the initial payment is made by EXIM Bank on a claim payment request.
First Default Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
First Default Installment Number	Number indicating which installment payment was the first installment to be defaulted on for a given claim.
First Defaulted Date	Date of the first default for a particular deal. Often precedes the filing of a claim, but this is not necessarily the case.
First Disbursed Date	Date of the first default for a particular deal. Often precedes the filing of a claim, but this is not necessarily the case.

First Fee Installment Due Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
First Installment Due Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
First Interest Due Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
First Interest Installment Due Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
First Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
First Principal Due Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
First Principal Installment Due Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
First Time Authorization Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
First Time Authorization Fiscal Year (All Times)	The first time ever that EXIM Bank approved a deal for the specified participant.
Fiscal Year	The calendar year that the financial data is from. Data formatted as YYYY. This field makes it possible to look at data as of a calendar year-end.

Fiscal Year of Latest Closed Accounting Month Flag	Indicates in which fiscal year the most recently "closed" month occurs. When OCFO closes a month it means that all the authorizations, cancellations, amendments, etc. that occurred during that month have been properly accounted for and that no further changes to the data for that month is expected. Values are: Yes or No. Must use with the Fiscal Year field.
Fiscal Year Quarter	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Content Recommended Amount	The amount of the export sale (for which financing support has been requested) that is considered to be non-U.S. content, as it is inconsistent with EXIM Bank's content policy. This amount has been reviewed by EXIM staff and thus reflects the amount of non-U.S. content that has been identified and recommended for support as "eligible" foreign content. Eligible foreign content is considered part of the total export contract but cannot be part of the 85% or less financing support provided by EXIM, rather it is paid for under the "cash payment".
Foreign Content Requested Amount	The amount of the export sale (for which financing support is being requested) that is considered to be non-U.S. content, as it is inconsistent with EXIM Bank's content policy. This amount is provided by the applicant and is thus the "requested" amount.
Foreign Currency Adjustment Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Approved Fee Disbursement Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Authorized Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Disbursed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Disbursement Cash Payment Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Foreign Currency Exchange Rate	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Exchange Rate at Authorization	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Financed Disbursement Invoice Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Invoice Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Outstanding Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Requested Disbursement Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Total Approved Disbursement Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Undisbursed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Foreign Currency Utilized Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Form 1C Product Code	The OECD industry code associated with the product/service being exported. Data comes from a concordance, maintained by ODQ in the TMA system, between Form1C codes and NAICS/SIC. The OECD Secretariat maintains the Form1C codes.
Form 1C Product Description	A brief description of product/service being exported as derived from a code from a concordance, maintained by ODQ in the TMA system, between Form1C codes and NAICS/SIC. The OECD Secretariat maintains the Form1C codes.



Frequency Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Fully Repaid Date	none yet - email craig.hughes@exim.gov to recommend a definition!
GC Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Gender	none yet - email craig.hughes@exim.gov to recommend a definition!
Global Interest Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Global Late Interest Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Global Principal Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Grant Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Gross Invoice Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Guaranteed Interest Rate at Authorization	The interest rate being charged by a lender and guaranteed by EXIM Bank on that component (accounting record) of the deal. At one time EXIM Bank capped the amount of interest it would pay to the guaranteed party in the event of default. EXIM Bank no longer caps the interest rate so for guarantees the "guaranteed" rate is the same as the "interest rate".
Guaranteed Lender - Active Flag	Indicates if this is an "Active" Guaranteed Lender. Active is defined as having done at least 3 deals, as a guaranteed lender, with EXIM Bank over the past year.
Guaranteed Lender - New Flag	Indicates if this is a "New to EXIM" Guaranteed Lender. New is defined as not having done business with EXIM in the past 5 years.
Guarantor - Active Flag	Indicates if this is an "Active" Guarantor. Active is defined as having done at least 3 deals, as a guarantor, with EXIM Bank over the past year.
Guarantor - New Flag	Indicates if this is a "New to EXIM" Guarantor. New is defined as not having done business with EXIM in the past 5 years.
Guarantor Risk Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Guarantor Risk Description	none yet - email craig.hughes@exim.gov to recommend a definition!

Heavily Indebted Poor Country Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Held By Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Held Status Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Immediate Approval Anticipated Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Impaired Credit Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Include Concluded Agreement Cut Off Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Individual Participant Flag	Indicates if the primary guarantor for a deal is a Person. The value for this flag is based on the Party Type(Individual) and Party Subtype(Participant) of the participant record in the Participant HUB. Note an individual participant is not a "contact". An individual participant has a legal role in the export transaction and/or financing - often as a personal guarantor or as borrower.
Ineligible Foreign Content Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Initial Budget Cost Level Description	The number or word that indicates the original (at the time the deal was first authorized) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
Installment Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Installment Due Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Installment Eligibility Process Complete Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Fee Arrears Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Fee Due Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Fee Payment Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Future Interest Payment Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Future Principal Payment Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Interest Arrears Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Interest Due Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Interest Payment Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Late Interest Arrears Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Late Interest Due Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Late Interest Payment Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Note Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Installment Note Description	none yet - email craig.hughes@exim.gov to recommend a definition!

Installment Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Installment Principal Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Installment Principal Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Installment Principal Payment Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Installment Principal Undisbursed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Insurance Coverage Percentage	The percentage rate at which EXIM Bank will pay for an eligible claim. Multi-buyer short-term insurance usually has a coverage rate of 95%, meaning that for any eligible loss EXIM Bank will pay 95% of the loss and the insured is liable for the remaining 5%. The percentage of cover may be approved at less than 95% during underwriting.
Insurance Misc Expense	The amount of expenses incurred by EXIM Bank for the specified insurance policy.  This field is not relevant for Loan, Guarantee, or Working Capital deals.
Insurance Payment Term Description	Indicates the type of payment terms (in number of days) that an exporter can offer under their insurance policy. Values are: 1-30, 31-60, 61-90, 91-120, 121-180, 181-270, 271-360, and "Sight Payments".  This field is not relevant for Loan, Guarantee or Working Capital deals.

Insured - Active Flag	Indicates if this is an "Active" Insured (the entity covered under the policy. Some policies also have an Additional Named Insured (ANI), which is usually a related entity). Active is defined as having done at least 3 deals, as an insured, with EXIM Bank over the past year.
Insured - New Flag	Indicates if this is a "New to EXIM" Insured (the entity covered under the policy. Some policies also have an Additional Named Insured (ANI), which is usually a related entity). New is defined as not having done business with EXIM in the past 5 years.
Interest Amount Past Due	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Basis Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Basis Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Billed Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Collected	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Due Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest During Construction	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Earned Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Frequency Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Frequency Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest In Arrears Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Paid Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Rate Percentage	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Refund Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Interest Rescheduled Amount	none yet - email craig.hughes@exim.gov to recommend a definition!

Interest Subsidy Rate	none yet - email craig.hughes@exim.gov to recommend a definition!
Internal AMS Feed Record Type	none yet - email craig.hughes@exim.gov to recommend a definition!
Internal AMS Feed Record Type Description	none yet - email craig.hughes@exim.gov to recommend a definition!
InterProg Log Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Interval to First Repayment	none yet - email craig.hughes@exim.gov to recommend a definition!
Invoices Marked Paid Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Is Deal Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
ISO Country 2-Digit Code	ISO Country 2-Digit Code
ISO Country 3-Digit Code	ISO Country 3-Digit Code
ISO Country Name	ISO Country Name

LA - Cancel Other Lines of Credit Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
LA - Contact with Buyer/ Borrower - Face-to-Face Meeting with Borrower	none yet - email craig.hughes@exim.gov to recommend a definition!
LA - Contact with Buyer/ Borrower - Letter sent Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
LA - Contact with Buyer/ Borrower - Other Description	none yet - email craig.hughes@exim.gov to recommend a definition!
LA - Contact with Buyer/ Borrower - Other Flag	none yet - email craig.hughes@exim.gov to recommend a definition!

LA - Contact with Buyer/ Borrower - Phone Calls Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
LA - Contact with buyer/ borrower Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
LA - Educate/ Inform Borrower Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
LA - Other Description	none yet - email craig.hughes@exim.gov to recommend a definition!
LA - Other Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Last Application Modification Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Last Bill Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Last Claim Paid Date	Date a payment on a given claim was last made by EXIM Bank.
Last Decision Date	The most recent date that the deal was acted on by a decision-maker.
Last Eligible Debt Modification Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Last Name	none yet - email craig.hughes@exim.gov to recommend a definition!
Last Partial Payment Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Last Payment Received Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Late Interest Basis Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Late Interest Basis Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Late Interest Collected	none yet - email craig.hughes@exim.gov to recommend a definition!

Late Interest Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Late Interest In Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Late Interest Paid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Late Interest Rate Percentage	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Late Interest Refund Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Late Interest Rescheduled Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Late Payment Flag	Indicates if the insurance payment was received after the due date.
Latest Closed Accounting Month Flag	Indicates which fiscal year and month was most recently "closed" by OCFO. When OCFO closes a month it means that all the authorizations, cancellations, amendments, etc. that occurred during that month have been properly accounted for and that no further changes to the data for that month is expected. Values are: Yes or No.
Latest Closed Accounting Month in a Fiscal Year Flag	Indicates which month in the specified fiscal year was most recently "closed" by OCFO. When OCFO closes a month it means that all the authorizations, cancellations, amendments, etc. that occurred during that month have been properly accounted for and that no further changes to the data for that month is expected. Values are: Yes or No.
Latest Deal Authorized Date	The most recent date that the deal was approved by a decision-maker. This field allows a user to identify when the deal was last acted on - typically for an amendment or extension.
Latest Deal Authorized Fiscal Year	The Fiscal Year in which the deal was most recently approved by a decision-maker. This field allows a user to identify when the deal was last acted on - typically for an amendment or extension.
Latest Deal Authorized Year	The Calendar Year in which the deal was most recently approved by a decision-maker. This field allows a user to identify when the deal was last acted on - typically for an amendment or extension.
Latitude Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!



LC Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Lead/ Follower Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Lead/ Follower Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Legacy Exposure Fee Collected Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Lender Name	none yet - email craig.hughes@exim.gov to recommend a definition!
Letter from Exporter Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Letter of Credit Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
LGA Component - Current Version Flag	Indicates if the specific accounting record reflects the most recent changes. Values are: "Yes", "No".

LGA Component Associated Deal Identifier    The deal number from APS. This field makes it possible to trace all the accounting records back to the original deal number.

This field is only relevant to deals processed in the APS system.

LGA Component Authorized Date    The date on which the specific accounting record (aka LGA Component as identified by a unique LGA Key) was authorized. For loans and guarantees it is not unusual to have several LGA components comprise a deal. LGA Components are created to differentiate different tranches of financing and/or financial amendments to a deal.

LGA Component Billing Lead Time (days)    none yet - email craig.hughes@exim.gov to recommend a definition!

LGA Component Cancellation Date	The date the deal or accounting record was cancelled.
LGA Component Claims Flag	Indicates if a claim payment request has been filed with EXIM Bank in relation to the specified accounting record (aka LGA Component).
LGA Component Cohort Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Commitment Rate	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Credit Number	The deal number from APS without the initial commitment type (i.e., AP, PC, LI) designation. It is also the deal number or policy number from Ex-Im Online.
LGA Component Current Budget Cost Level - Sort Order	The numerical code indicating the current (as of the last closed month) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1.0 to 16.0. This code ensures that the mix of numbers and words sort appropriately in a list.
LGA Component Current Budget Cost Level Description	The number or word that indicates the current (as of the last closed month) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".

LGA Component Division Code	The system letter code that indicates the division name in which the employee working on the deal works. Many of the letter codes are leftover from the APS system and reflect an old organizational structure.
LGA Component Effective Date	<p>The effective date of EXIM Bank coverage for the identified insurance policy or accounting record. Shipments made to that Buyer or Issuing Bank prior to the effective date are not eligible for coverage under the insurance policy.</p> <p>This field is only relevant to Insurance transactions. Use the LGA Component Operative Date for Loans, Guarantees or Working Capital.</p>
LGA Component Exim Co-Financing Lead Follow Description	For co-financed deals, indicates if EXIM Bank is the lead or following ECA for this component (represented by an accounting record) of a transaction.
LGA Component Expiry Date	The date on which EXIM Bank's financing commitment or insurance policy expires. Shipments made after the expiration date are not eligible for coverage under the insurance policy. For loans, guarantees and working capital, the expiry date is equal to the Final Disbursement Date - the last date that a request for disbursement under the approved financing can be requested. Shipments made after the expiration date are not eligible for coverage under the insurance policy.
LGA Component Exposure Fee Rate	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component FCRS Purpose Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Financing Support Description	Indicates (using OECD terminology) that EXIM Bank's support is "pure cover" as opposed to support of an interest rate.
LGA Component First Installment Date	<p>Contact the Policy Group, International Affairs Division for more information on OECD Financing Support.</p> <p>none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!</p>

LGA Component Floating Interest Rate Flag	Indicates if this component (represented by an accounting record) is charging interest on a floating rate basis.
LGA Component Foreign Currency Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Foreign Currency Description	For deals financed in a foreign currency (i.e. not in US\$), indicates in what currency this component (represented by an accounting record) is being financed.
LGA Component Foreign Currency Flag	Indicates this component (represented by an accounting record) is being financed in a foreign currency (i.e. not in US\$).
LGA Component Horizon of Risk	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Impaired Asset Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Initial BCL Alternate Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Initial Budget Cost Level - Sort Order	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Initial Budget Cost Level Description	The number or word that indicates the original (at the time the deal was first authorized) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".

LGA Component Interest Rate Percent	The interest rate being charged by either a guaranteed lender or EXIM Bank on that component (accounting record) of the deal.
LGA Component Loan Type Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Loss Reserve Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Maturity Date	The date on which the final repayment of the debt obligation will occur.
LGA Component MGA Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Non Accruing Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Number of Days in Arrears	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

LGA Component Number of Installments	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Operative Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Operative Year - Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Payment Frequency Code	A letter code that indicates the agreed frequency of repayment from the borrower. Values are: A - Annually, S - Semi-Annually, Q - Quarterly, M - Monthly, or O - Other.
LGA Component Payment Frequency Description	The agreed frequency of repayment from the borrower. Values are: Annually, Semi-Annually, Quarterly, Monthly, or Other.
LGA Component PEFCO Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Policy Type	For insurance policies this is generally the three to four letter code that identifies the type of policy. For loans, guarantee or working capital this is either a letter code or a short description (e.g., G - Guarantee, Loan - Loan, SCF - Supply Chain Financing, CGF - Credit Guarantee Facility, WC - Working Capital Guarantee, etc.)
LGA Component Policy Type Group Description	Indicates the type of financing EXIM Bank is providing at a greater level of granularity than just the program level. This field is used in the Authorization Features Summary report on the Month End/Authorizations dashboard.

LGA Component Pre Credit Reform Flag

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

LGA Component Prefix Code

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

LGA Component Prior Budget Cost Level - Sort Order

The numerical code that indicates the prior (the one just before the current) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1.0 to 16.0. This code ensures that the mix of numbers and words sort appropriately in a list.

LGA Component Prior Budget Cost Level Description

The number or word that indicates the prior (the one just before the current) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".

LGA Component Prior Fiscal Year Budget Cost Level - Sort Order

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

LGA Component Prior Fiscal Year Budget Cost Level Description

The number or word that indicates the prior fiscal year (the rating as of the end of the previous fiscal year) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the accounting record (aka LGA Component) of a deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".

LGA Component Product Code	<p>A letter code that indicates the type of financing support EXIM Bank is providing. It is primarily the two-digit letter codes used in the old LGA system as well as some other codes where greater differentiation is needed. Examples include: LGA-CI = LGA - Capitalized Interest; LGA-EF = LGA - ECA Co-financing - Exim Follow; PFL = Project Finance Loan; and SDG = Standard Guarantee.</p> <p>These codes are used in the financial system to distinguish the different types of financing support.</p>
LGA Component Product Description	<p>A letter code that indicates the type of financing support EXIM Bank is providing. It is primarily the two-digit letter codes used in the old LGA system as well as some other codes where greater differentiation is needed. Examples include: LGA - Capitalized Interest; LGA - ECA Co-financing - Exim Follow; Project Finance Loan; and Standard Guarantee.</p> <p>These codes are used in the financial system to distinguish the different types of financing support.</p>
LGA Component Program Budget Rate	<p>The rate, expressed as a percentage, that EXIM Bank needs to set aside for the specified authorized amount. Program budget is another term for "subsidy". When a deal is authorized, it can have either zero, positive, or negative subsidy. The program budget amount is calculated by OCFO (using an OMB approved model) as the net present value (NPV) amount the credit is expected to earn, less reserves (aka "income" from fees and interest charged).</p>
LGA Component Program Code	<p>The two digit numerical code used in the old LGA System to identify pre- and post-credit reform deals as well as loans, guarantees, and insurance. Examples include: 02 - Pre-credit reform loan, 07 - Post-credit reform loans (including working capital loans and Rescheduling Loans), 08 - Post-credit reform guarantees (including working capital guarantees), and 09 - Post-credit reform insurance.</p>
LGA Component Program Conversion Flag	<p>none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!</p>



LGA Component Program Description	EXIM Bank's description of the program being used for the accounting record (aka LGA Component). Values are: Guarantee, Insurance, Loan, Rloan (short for Rescheduling Loan), Working Capital and Others.
LGA Component Program Description - Sort Order	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Program Subtype Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Program Term Description	Indicates the term, program and (for insurance) whether the Insured is an Exporter or Bank. In some cases any one of these three variable may not be identified and a shortened version is shown (e.g., Long Term, or Insurance, etc. )
LGA Component Project Finance Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Component Repayment Term in Months	The repayment term of the deal or accounting record (in number of months).
LGA Component Repayment Term in Years	The repayment term of the deal or accounting record (in number of years to two decimal places).
LGA Component Risk Code	The letter code that indicates the type of buyer risk EXIM Bank is assuming with its financing support for the deal / accounting record. Values are: F - Private Financial Institution, MB - Multibuyer, N - Public Non-Sovereign, O - Unknown, R - Private, S - Sovereign, or Unk - Unknown.

LGA Component Risk Country - Country Name

The name of the country in which the ultimate source of repayment (PSOR) is located. The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.

LGA Component Risk Country - FIPS Code

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

LGA Component Risk Country - Region Name

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

LGA Component Risk Description

The letter code that indicates the type of buyer risk EXIM Bank is assuming with its financing support for the deal / accounting record. Values are: Private Financial Institution, Multibuyer, Public Non-Sovereign, Private, Sovereign, or Unknown.

LGA Component Risk Increment Number

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

LGA Component Source

Indicates the source of the accounting record data in ERS. Values are: APS, AS400, CLM, Credit Rollup, Exim-Online, Exim-OnlineNew, FMS, IIS, LGP, Rloan, TMA, and Unknown

LGA Component Term Code

The 1-digit letter code that indicates the repayment term assigned to the deal or accounting record. Values are: B - Bullet (one time), S - short-term, M - medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]

LGA Component Term Description

The repayment term assigned to the deal or accounting record. Values are: S - short-term, M - medium-term, and L - long-term. [See the Loan, Guarantee and Insurance Manual for more information about repayment terms.]

LGA Component Treasury Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Exposure Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Key	A long character string that uniquely identifies an accounting record in the accounting system. In the old LGA system the accounting record was called a LGA Component and was assigned a "LGA Key". The key used in FMS-NG to uniquely identify the accounting records (notes) that make up a deal are also being reported in this field.
LGA Note Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Payment Receipt ID	The unique identifier(s) associated with the payment(s) EXIM Bank received, in this case payment of the exposure fee in connection with a disbursement request. Some disbursement requests need more than one payment receipt to ensure the entire exposure fee due is paid. This field may include more than one receipt ID.
LGA Rollforward Last Closed Accounting Year - Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Rollforward Last Closed Accounting Year Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Rollforward Latest Record Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LGA Schedule Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LI Deal Indicator Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

LI Expiry Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LI Letter Type Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LI Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LI Program Type Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LI Renew Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
LI Renew Status Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Life to Date Amount of Interest Recovered	The cumulative amount recovered for a claim that corresponds to the interest due from the borrower or debtor.
Life to Date Amount of Principal Recovered	The cumulative amount recovered for a claim that corresponds to the principal due from the borrower or debtor.
Life to Date Cofinanced Outstanding Exposure Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Life to Date Cofinanced Undisbursed Exposure Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Life to Date Credit Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Life to Date Exposure Cap Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Life to Date Foreign Currency Outstanding Exposure Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Life to Date Late Interest Fees Collected Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Life to Date Local Cost Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Life to Date PFT Authorized Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Life to Date Pre Exposure Fee Authorization Amount	The amount of EXIM Bank's authorization, excluding financed exposure fees. "Life to Date" indicates this is a roll forward field.
Life to Date Reserve Interest Collected Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Life to Date Small Business Indirect Export Value Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Accrual Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Accrual Modification Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Capitalized Interest Eligible Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Capitalized Interest Income Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Capitalized Interest Writeoff Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Control Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Control Late Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Control Principal Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Eligible Debt Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Eligible Debt Late Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Eligible Debt Principal Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Loan Purchases Interest Accrual Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Interest Collected Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Purchases Treasury Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Accrual Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Accrual Modification Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Control Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Control Late Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Control Principal Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Eligible Debt Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Eligible Debt Late Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Eligible Debt Principal Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Interest Accrual Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Interest Collected Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivable Treasury Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivables Capitalized Interest Eligible Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivables Capitalized Interest Income Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Loan Receivables Capitalized Interest Writeoff Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Local Cost Authorized Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Local Cost Authorized Amount Percent	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Local Cost Maximum Allowed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Local Cost Recommended Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Local Cost Requested Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Longitude Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Management Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Aggregate Delegated Authority Limit	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Broker Training Completed Flag	Indicates if the broker has completed the required broker training. Broker training is conducted by Ex-Im staff to educate brokers in Ex-Im products. Also informs brokers of Ex-Im's Standards of Conduct required for brokers.
Master Participant - Congressional Mandate Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Current Version Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Delegated Authority Level Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Delete Auth Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Do Not Select Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - EIN Number	Employer Identification Number for the master participant (parent company).

Master Participant - Employee Global Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Employee Now Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Employee US Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Ever In Trouble Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Financial Institution Flag	Indicates whether the parent company of the specified participant is a Financial Institution. The Financial Institution flag is stored on the company record in the Participant HUB. Only ODQ staff can change the participant data in the HUB.
Master Participant - First Time Authorization Fiscal Year	<p>The fiscal year in which the parent company (aka master participant) first had a deal approved by EXIM Bank.</p> <p>This field is calculated using a 5-year look back period. That means any activity gap of more than 5 years will "reset" the clock and result in a new First Time authorization. For example, Petrobras first had a deal approved with EXIM Bank in 1980 and continued to work with EXIM Bank until 1989. There then was a break in activity and Petrobras did not start using EXIM Bank again until 1994. The First Time Authorization (All Times) for Petrobras is 1980, but the First Time Authorization (using the 5-year look back) is 1994.</p>
Master Participant - First Time Authorization Fiscal Year (All Times)	The fiscal year in which the parent company (aka master participant) first had a deal approved by EXIM Bank.



Master Participant - Individual Participant Flag	Indicates whether the parent entity of the specified participant is a Person. The value for this flag is based on the Party Type(Individual) and Party Subtype(Participant) of the participant record in the Participant HUB. Note an individual participant is not a "contact". An individual participant has a legal role in the export transaction and/or financing - often as a personal guarantor or as borrower.
Master Participant - Minority or Woman Owned Participant Flag	Indicates whether the parent entity of the specified participant is majority-owned by a minority or woman.
Master Participant - Minority Owned Flag	Indicates whether the parent entity of the specified participant is majority-owned by a minority.
Master Participant - NAICS/ SIC Code	The industry code associated with the parent company of the designated participant. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Master Participant - NAICS/ SIC Description	The description of the industry code associated with the parent company of the designated participant. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Master Participant - Per Borrower Delegated Authority Limit	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Sale Volume Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Small Business Flag	Indicates whether the parent entity of the specified participant meets the U.S. SBA-definition of a small business. This flag is pulled from the company record that is stored in the Participant Hub.

Master Participant - Standing Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Status	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Sub Type Description	Indicates whether the parent entity of the specified participant is a: Brokerage, City-State Partner, Export Credit Agency, Financial Institution, Participant (this is the generic sub-type), Sovereign, or U.S. Federal Agency.
Master Participant - Success Story Participant Flag	Indicates whether the parent entity of the specified participant has been designated as a potential "Success Story" for the Office of Communications. This flag is stored in the Participant Hub and can only be updated by ODQ.
Master Participant - Troubled Ever Flag	<p>This Flag is not actively being used by EXIM Bank.</p> <p>Indicates whether the parent entity of the specified participant was involved with a that was considered to be troubled - even if that reason is no longer applicable. For multi-buyer insurance, only the insured and the defaulting buyer would be considered troubled; all other buyers on the policy would not be considered troubled.</p> <p>A deal will be considered troubled if: the deal or claim had a write off amount greater than 0, if there has been an approved claim that has not yet been closed, if the deal had any outstanding default amount greater than 0, if there were non-commitment fee arrears of greater than \$50, or if there were commitment fee arrears of greater than \$50 that were in arrears for more than 14 calendar days.</p>
Master Participant - Type Description	Indicates whether the parent entity of the specified participant is a Company or an Individual (i.e., person).
Master Participant - Version End Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Master Participant - Version Start Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant - Very Small Business Flag	Indicates whether the parent entity of the specified participant meets EXIM Bank's more stringent definition of a small business. Sometimes referred to as "Ex-Im Small", this is a designation used by Ex-Im to indicate an exporter or policy holder is SBA small AND the average annual dollar volume of their export credit sales for the last three years is \$7.5 million or less. Ex-Im's no-deductible Small Business Multi-buyer policy and Enhanced Assignment are only available to "Ex-Im Small" exporters.
Master Participant - Veteran Owned Flag	Indicates whether the parent entity of the specified participant is majority owned by a U.S. veteran.
Master Participant - Woman Owned Flag	Indicates whether the parent entity of the specified participant is majority owned by a woman.
Master Participant Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Master Participant Identifier	The unique identifier assigned to the parent entity of the specified participant. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.
Master Participant Name	The name of the parent company of the participant.
Master Participant Name - Valid Only	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Master Participant SSA Flag	Indicates whether the parent entity of the specified participant is located in a Sub-Saharan African country.
Master Participant Success Story Flag	Indicates whether the parent entity of the specified participant has been designated as a potential "Success Story" for the Office of Communications. This flag is stored in the Participant Hub and can only be updated by ODQ.
Maturity Date	This Flag is not actively being used by EXIM Bank. none yet - email craig.hughes@exim.gov to recommend a definition!
Max Claim Number	One record with value of I998685OC
Median Days to Authorization	none yet - email craig.hughes@exim.gov to recommend a definition!
Medical Equipment Flag	Indicates if the deal involves the export of medical equipment. A deal will only be flagged as involving medical equipment if the medical equipment is listed as a specific export product/service in EOL or APS.
Medical Technology Exports Flag	Indicates that the item being exported is designated as medical technology.
Medical Technology Flag	Indicates that the participant is an exporter or manufacturer of medical technology.
MGA Count	none yet - email craig.hughes@exim.gov to recommend a definition!
MGA Expiry Date	none yet - email craig.hughes@exim.gov to recommend a definition!
MGA Identifier	none yet - email craig.hughes@exim.gov to recommend a definition!
MGA Number	none yet - email craig.hughes@exim.gov to recommend a definition!
MGA Term Length Description	none yet - email craig.hughes@exim.gov to recommend a definition!
MGA Type Description	none yet - email craig.hughes@exim.gov to recommend a definition!

Middle Initial	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Month Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Month Number in Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Year - Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Year Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Milestone Year Quarter	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Military Project Flag	Indicates that the deal involves sales to a military project. This information is provided by the applicant and then reviewed and determined by an Engineer.
Minority and Woman Owned Component Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Minority or Woman Owned Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that benefit a woman-owned or minority-owned business.

Minority or Woman Owned Authorization Count	The count of approved transactions that benefit a woman-owned or minority-owned business.
Minority or Woman Owned Authorization Goal Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Minority or Woman Owned Authorized Amount Percentage	The percentage of an approved transaction that benefits a woman-owned or minority-owned business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.
Minority or Woman Owned Component Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Minority or Woman Owned Participant Flag	Indicates whether the participant is majority-owned by a minority or woman.
Minority or Woman Owned Small Business Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that benefit a woman-owned or minority-owned U.S. SBA-defined small business.
Minority or Woman Owned Small Business Authorization Count	The count of approved transactions that benefit a woman-owned or minority-owned U.S. SBA-defined small business.
Minority or Woman Owned Small Business Authorized Amount Percentage	The percentage of an approved transaction that benefits a woman-owned or minority-owned U.S. SBA-defined small business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.
Minority Owned Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for minority-owned businesses.
Minority Owned Authorization Count	The count of EXIM Bank's authorization of a deal/accounting record, that has been determined to be for minority-owned businesses.
Minority Owned Authorized Amount Percentage	The percentage of an approved transaction that benefits a minority-owned business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.

Minority Owned Component Flag	Indicates whether the deal involves a participant that is majority owned by a minority.
Minority Owned Participant Flag	Indicates if the participant is majority owned by a minority.
Minority Owned Participant Supported Amount	The amount disbursed/shipped under a loan, guarantee or insurance policy that has been determined to support a minority-owned company or the amount authorized for a working capital deal that was determined to support a minority-owned company, for the specified participant.
Month Ago Initial Authorization Amount	Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants. The amount of the deal or accounting record that was originally approved (excludes any later adjustments to the authorization amount). This field shows what the data looked like in the prior month and is used in reports for comparison purposes to the current month data.
Month Ago Life to Date Foreign Currency Outstanding Exposure Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Month Ago Life to Date Interest Fees Collected	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Month Ago Life to Date Late Interest Fees Collected	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Month Begin Open Application Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Month Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Month End Open Application Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Month Number in Fiscal Year

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Month Number in Year

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Months Ago Count

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Multi Buyer Policy Flag

Indicates that the deal is for a multi-buyer insurance policy.

Multilateral Cutoff Date

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Net Income Number

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Net Loss (+)/ Excess Recovery

This is a calculated field typically representing the total claim amount paid by EXIM plus any estimated future claim payments less the total amount recovered, net of any expenses reimbursed, and any asset adjustments. If the resultant is a positive number, it represents a net loss; if negative, it represents an excess recovery.

New Application Count

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

New/ Used Indicator

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!



Next Month

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Non Paris Club Rescheduling Date

The rescheduled due date of a refinancing of a debt negotiated outside the Paris Club. DATA IN THIS FIELD IS INVALID.

Non PM Code

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Non Rescheduled Number

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Non-Admin Fee Rate

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Non-Consolidated Interest Amount

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Non-Consolidated Late Interest Amount

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Non-Consolidated Principal Amount

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Not Posted Flag

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Note Amount

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Note Billing Lead Time (days)

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Note Code

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Note Description

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Note Fee Installment Count

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Note Fee Percentage	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Note Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Note Interest Installment Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Note Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Note Source Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
NP - Bankruptcy Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
NP - Country/ Sector Economic/ Political Events Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
NP - Dispute Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
NP - Equipment Failure Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
NP - Foreign Exchange Problems Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
NP - Increase in Accounts Receivable Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
NP - Lack of Revenues Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
NP - Natural Disaster Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
NP - Other	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

NP - Other Description	none yet - email craig.hughes@exim.gov to recommend a definition!
NP - Poor Management Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
NP - Slow Pay Typical Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Number of Amendment	none yet - email craig.hughes@exim.gov to recommend a definition!
Number of Claim Installments	Number of payment installments as set out on the repayment schedule established under the deal terms
Number of Days in Arrears	none yet - email craig.hughes@exim.gov to recommend a definition!
Number of Days Late	Calculated as the Current date less the defaulted due date.  Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.
Number of Days Late Interest	none yet - email craig.hughes@exim.gov to recommend a definition!
Number of DUNS Count	none yet - email craig.hughes@exim.gov to recommend a definition!
Number of Installments	Number of payment installments as set out on the repayment schedule established under the deal terms
Number of Installments in Arrears	none yet - email craig.hughes@exim.gov to recommend a definition!
Number of Installments in Default	none yet - email craig.hughes@exim.gov to recommend a definition!
Number of Interest Installments	none yet - email craig.hughes@exim.gov to recommend a definition!
Number of Principal Installments	none yet - email craig.hughes@exim.gov to recommend a definition!
Obligor Master Participant - Country Name	none yet - email craig.hughes@exim.gov to recommend a definition!

Obligor Master Participant - Name	The name of the parent company of the participant designated as the obligor for the deal.
Obligor Master Participant - Number	The unique identifier assigned to the parent entity of the specified Obligor. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.
Obligor Master Participant - Region Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Obligor Name	The name of the participant designated as the obligor for the deal. The obligor (aka Borrower) is the entity committed to repay the loan.
Obligor Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Obligor Role Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Obligors Supply Contract Product Value	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
ODD Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
OECD All-in Rate	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
OECD Country Fee Level	The OECD fee level assigned to the country of the PSOR at the time the deal / accounting record was authorized. Country Risk Experts from all the ECAs get together and agree on the appropriate fee level for OECD purposes. The country fee levels are reviewed 3 to 4 times a year with any specific country being reviewed once a year. For more information about the OECD Country rating system contact the Country Risk Economists.
OECD MPR Rate	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
OECD Recipient Country	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Official Rescheduled Amount	Amount of claim payments owed to EXIM Bank that has been officially rescheduled for later repayment under the terms of the Paris Club. Rescheduled amounts are treated similarly to recoveries for purpose of calculating potential net loss or excess recovery.
OGC Attorney Name Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

On Munitions List Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Original Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Original Debt Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Original Default Amount	The sum of all overdue amounts reported to EXIM Bank in a default notice.  Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.
Original Interest Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Original Interest Rate Used Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Original Late Interest Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Original Late Interest Rate Used Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Original Principal Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Other Adjustment Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Other Income Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Other Income Outstanding Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Other Income Paid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Other Income Written Off Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Other Special Coverage Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Outstanding Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Outstanding Balance Decline Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Outstanding Default Amount	The sum of all overdue amounts reported to EXIM Bank in a default notice less any subsequent payments on the defaulted amount that have been reported to EXIM Bank in an update to the default notice.
Outstanding Exposure Amount	<p>Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.</p> <p>The cumulative amount that has been disbursed/ shipped with EXIM Bank's financing support that has not yet been repaid. For example, if \$60 disburses, but then \$10 is repaid, the outstanding amount would be \$50.</p>
Outstanding Foreign Currency Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Outstanding Loan Balance Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Outstanding Quote Flag	Flag used to indicate that an insurance policy quote has been issued and not yet accepted or expired. An Insurance Policy Quote is an offer of insurance coverage for multi-buyer policies. The quote expires within 3 months unless accepted by the exporter. The quote parameters are based on information provided in the application.
Outstanding Shipment Balance	<b>This amount field never has an amount other than zero!</b>
Overall Repayment Term in Months	The repayment term of the deal (in number of months).

Overall Repayment Term in Years	The repayment term of the deal (in number of years to two decimal places).
Overdue Reported Date	The date on which the insured or guaranteed party filed and overdue notice with EXIM Bank.
	Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.
Pari Passu Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Paris Club Agreed Minute Signed Date	Date upon which the agreed minute, or the formal documentation of the negotiated terms for a debt rescheduling, for a meeting of the Paris Club are signed, thus formally committing the terms of the rescheduling to record.
Paris Club Outstanding Debt Determination Begin Date	The date the consolidation period defined by the Paris Club begins. Payments of principal and interest during this consolidation period are deferred for a period determined in the rescheduling negotiations.
Paris Club Outstanding Debt Determination End Date	The date marking the end of the consolidation period for a debt rescheduling defined by the Paris Club.
Paris Club Outstanding Debt Determination Extension Date	The date marking the revised end of the debt consolidation period under an approved extension according to the terms negotiated by the Paris Club. Extensions are relatively rare and short in duration, typically only a few months.
Paris Club Rescheduling Date	Date the rescheduling (postponement) of sovereign debt was negotiated for the debtor country by the Paris Club, an international body established in 1956 to coordinate sustainable solutions to payment difficulties of debtor countries.
Partial Payment Amount	The amount that has been paid against the reported defaulted amount - as reported to EXIM Bank in an updated to the default notice.
	Note: The Default Notice fields don't work with the LGA information fields. The Default Notice fields only work with the Deal fields and the Disbursement/Shipment fields.
Participant Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Participant Authorization Count

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Participant Authorized Amount

The amount of EXIM Bank's authorization, of a deal/accounting record, for the specified participant.

Participant Authorized/ Requested Amount

The amount of EXIM Bank's authorization or, if the accounting record has not been authorized, the amount requested for the specified participant.

Participant Claims Paid Amount

Total amount EXIM Bank paid out on a claim(s) that involved the specified participant.

Participant Congressional Mandate Description

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Participant Count

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Participant Current FY Canceled Amount

The cumulative amount of EXIM Bank's authorization for a deal involving the specified participant that was canceled in the same fiscal year as the deal was originally authorized.

Participant Current Version Flag

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Participant Deal Record Count

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Participant Delegated Authority Flag

none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!



Participant Disbursement/ Shipment Amount	The cumulative amount of disbursements or shipments involving the specified participant that have been recorded for a specific deal or accounting record.
Participant Economic Sector Level 1 Description	Description of the primary industry code associated with the company. The levels represent the extent that industry codes have been lumped together. Level 1 is the highest level and only has 12 categories while Level 4 is the lowest level and is equivalent to the SIC/NAICS code descriptions. The grouping and concordance is maintained in the load procedures for ERS.
Participant Economic Sector Level 2 Description	Description of the industry code associated with the participant (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 2 is the second most-aggregated level and has 57 categories. The grouping and concordance is maintained in the load procedures for ERS.
Participant Economic Sector Level 3 Description	Description of the industry code associated with the participant (i.e., company). The levels represent the extent that industry codes have been lumped together. Level 3 is the second most-detailed level and has 201 categories. The grouping and concordance is maintained in the load procedures for ERS.
Participant Enhanced Assignee Max Payable Amount	The maximum amount payable to the assignee in the event of a claim that meets all criteria for approval.
Participant Export Value	The amount of U.S. exports involving the specified participant that will be supported by EXIM financing. This amount is typically an estimate for revolving financing lines like multibuyer insurance and working capital loans and guarantees. For other transaction-specific financing the exports are more likely to be at or around the amount reported in the application -- and shown in this field.
Participant Exposure Fee Collected Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Fees In Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant HUB Source Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Participant Identifier	The unique identifier assigned to the specified participant. This identifier is generated from the Participant Hub. It indicates a unique entity in a specific country regardless of location(s) in that country.
Participant Impaired Credit Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Interest In Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Late Interest In Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Lotus Notes Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant NAICS/ SIC Code	The primary industry code associated with the company. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Participant NAICS/ SIC Description	The description of the primary industry code associated with the company. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.
Participant Name	The legal name of the company or person. The participant name is stored in the Participant Hub and can only be updated by ODQ.
Participant Name - Valid Only	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Name Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Original Default Amount	The sum of all overdue amounts involving the specified participant that have been reported to EXIM Bank in a default notice (for a specific deal or accounting record).

Participant Outstanding Default Amount	The sum of all overdue amounts involving the specified participant that have been reported to EXIM Bank in a default notice (for a specific deal or accounting record) less any subsequent payments on the defaulted amount that have been reported to EXIM Bank in an updated default notice.
Participant Outstanding Exposure Amount	The cumulative amount that has been disbursed/ shipped with EXIM Bank's financing support that has not yet been repaid. Only deals with the specified participant will be included.
Participant Pending Exposure Amount	The amount of financing support that has been requested of EXIM Bank but has not yet been decided (approve, deny, withdraw). Only deals with the specified participant will be included.
Participant Previous FY Canceled Amount	The cumulative amount of EXIM Bank's authorization for a deal involving the specified participant that was canceled in a fiscal year after the deal was originally authorized.
Participant Principal In Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Program Budget Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Repaid Amount	The cumulative amount that has been "repaid" for a Loan, Guarantee, Working Capital or Insurance policy involving the specified participant. In all cases except a Loan, the "repayment" amount is an assumed repayment. EXIM Bank will only know that an "assumed" repayment has been missed if a Default or Overdue Notice has been filed with EXIM Bank.
Participant Requested Amount	The amount of financing support that was requested of EXIM Bank in an application for a deal involving the specified participant.
Participant Risk Type Code	A one letter code that indicates whether the participant is: R - Private, N - Public Non-Sovereign, or S - Sovereign.
Participant Risk Type Description	A description that indicates the extent to which the participant is or represents a sovereign government and thus commits the full, faith and credit of that government. Values are: Private, Public Non-Sovereign and Sovereign.

Participant Role Code	A numerical code identifying a participant's role on a deal in ERS.
Participant Role Description	Description identifying a participant's role on a deal in ERS. For example, "Gteed Lender", "Applicant", etc.
Participant Role Group	Description that groups several participant roles together. For example, Assignees, Gteed Lenders, City States, etc. are all considered a "Partner" while Exporters and Suppliers are considered a "User/ Customer".
Participant Roles	A listing of all the roles a participant is playing in a deal/policy/claim.
Participant Rural Flag	Indicates if the participant is located in a designated rural area of the U.S.
Participant Share Control Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Share Control Late Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Share Control Principal Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Share Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Share Late Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Share Principal Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant Source Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Participant SSA Authorized Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for foreign buyers located in Sub-Saharan African countries and that involves the specified participant.

Participant SSA Flag	Indicates whether the participant is located in a Sub-Saharan African country.
Participant Standing Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Participant Status	<b>This field is no longer used.</b> It is leftover from before the Customer Hub was put in to place.
Participant Sub Type Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Participant Troubled Status Description	Indicates the reason that the participant is flagged as "Troubled". Values are: Claim Exposure, In Arrears, and In Default.
Participant Type Description	Indicates whether the participant is a Company or an Individual (i.e., person).
Participant Undisbursed Exposure Amount	The amount of EXIM Bank's financing support that is authorized but remains undisbursed/unshipped, for any deals which involve the specified participant.
Participation Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Party Surrogate Identifier	none yet - email craig.hughes@exim.gov to recommend a definition!
Paycer Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Payee Address	The street number and address of the entity/ individual being paid by EXIM Bank.
Payee City	The name of the city where the entity/individual being paid by EXIM Bank is located.
Payee Name	The name of the entity/individual being paid by EXIM Bank.

Payee State	The name of the state where the entity/individual being paid by EXIM Bank is located.
Payee Zip Code	The zip code associated with the address of the entity /individual being paid by EXIM Bank.
Payment Amount	The amount of the insurance payment that was received.
Payment Confirmation Number	A unique identifier for the specific insurance payment confirmation. The assigned number comes from ????
Payment Date	The date the insurance payment was made.
Payment Identifier	A unique identifier for the specific insurance payment. The assigned number comes from ????
Payment Status Description	Indicates the status of the insurance payment received by EXIM Bank. For example, Accepted, Pending, Rejected, Refunded, etc.
Payment Type Description	Indicates how the insurance payment was made. For example, ACH, Check, Credit Card, Wire Transfer, or multiple.
Pending Exposure Amount	The amount of financing support that has been requested of EXIM Bank but has not yet been decided (approve, deny, withdraw).
Per Borrower Delegated Authority Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Per Borrower Delegated Authority Limit	none yet - email craig.hughes@exim.gov to recommend a definition!
Percent Recovered	Amount due under a claim that has been recovered (less any recovery expenses or participant share), expressed as a percentage of the initial claim paid plus any payment certificates issued.
Percent Rescheduled Interest	none yet - email craig.hughes@exim.gov to recommend a definition!
Percent Rescheduled Late Interest	none yet - email craig.hughes@exim.gov to recommend a definition!
Percent Rescheduled Principal	none yet - email craig.hughes@exim.gov to recommend a definition!
Person - Current Version Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Person Initials	none yet - email craig.hughes@exim.gov to recommend a definition!
Person Name	none yet - email craig.hughes@exim.gov to recommend a definition!

Phone Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Pipeline Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Pipeline Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Pipeline Source Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
PM Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Policy Deductible Amount	The amount of loss that the Insured must absorb before EXIM Bank will pay a claim. This is applied on a per-year basis, not per claim.
Political Coverage Percentage	In the event that EXIM Bank is not providing comprehensive coverage of risks, this would be the rate at which EXIM Bank would pay a claim that was deemed to be the result of a political event.
Positive Program Budget Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Positive Program Budget Authorized Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Power Generation Flag	Indicates if the deal or insurance policy will support power generation.
Prefix	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Prefix Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Preliminary Commitment Expiration Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Premium Collected	The cumulative amount of insurance premiums that have been collected by EXIM Bank (i.e., paid by the Insured) for a specific policy or accounting record, or shipment under a policy or accounting record.
Premium Due	The amount of insurance premiums that are owed to EXIM Bank for a specific shipment under an insurance policy or accounting record.
Premium Due Date	There are only 21 LGA Keys that have a value in the Premium Due Date field. The dates range from 6/30/07 through 12/31/2009.
Premium/ Exposure Fees (FCRS)	The amount of exposure fee, insurance premium or facility fee (working capital) collected for a deal or accounting record. This field allows a user to see the total collected for the risk of the deal regardless of the deal program (Loan, Guarantee, Insurance, Working Capital). This data is reported to the Treasury department by OCFO as part of the Foreign Creditor Reporting System (FCRS).
Premiums Paid	The dollar amount of insurance premiums that have been paid under a specific policy.
Prepayment Exists Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Previous FY Canceled Amount	The amount of EXIM Bank's authorization for a specific deal or accounting record that had been canceled during prior fiscal years.
Primary AMS Monitoring Officer Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Applicant - City	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!



Primary Applicant - Regional Office Description	The EXIM Bank regional office that has responsibility for the region where the Primary Applicant is located. Values are: Chicago Mkt Rgn, DC Mkt Rgn, Houston Mkt Rgn, Los Ang Mkt Rgn, Miami Mkt Rgn, Other Mkt Rgn, and Unknown.
Primary Applicant - State Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Applicant Country	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Applicant Name	The name of the company that submitted the application for financing support to EXIM Bank. Only the beneficiary of EXIM Bank financing can apply for an insurance policy or a final commitment for a loan, guarantee or working capital.
	If there is more than one applicant on the deal, then the rules below are applied to identify the "primary" applicant. For direct loans the applicant must be the borrower. For guarantees the applicant must be the lender. For insurance the applicant may be either an exporter or a lender.
Primary Borrower - City	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Borrower - Country Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Borrower - Master Participant Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Borrower - OECD Country Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Borrower - Participant Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Borrower - Regional Office	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Primary Borrower - Risk Description	Indicates whether the participant identified as the Primary Borrower for the deal is a private entity, public non-sovereign entity, or a sovereign entity.
Primary Borrower - State Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Borrower - Status	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Borrower Fee Level	The number indicating the OECD fee level that EXIM Bank has determined is appropriate for the Primary Borrower on the deal at the time of authorization. Values range from "-1" to "7".
Primary Borrower Name	<p>The name of the participant designated as the borrower for the deal. The borrower is the entity committed to repay the loan.</p> <p>If a Borrower is not marked as primary and there is more than one borrower for the deal, ERS selects the most recently added participant designated as a borrower as the Primary Borrower. For Insurance, if a borrower is not identified, then ERS select the buyer or issuing bank as the Primary Borrower. In the case of multiple buyers for Insurance, ERS will indicate that the Primary Borrower is "Various - Insurance".</p>
Primary Broker - Master Participant Name	The legal name of the parent company of the entity which brokered the insurance policy to the insured.
Primary Broker Name	The legal name of the entity which brokered the insurance policy to the insured.
Primary Buyer - Master Participant - Country Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Primary Buyer - Master Participant Name	The name of the parent company of the participant designated as the primary buyer (the entity buying the export items) for the deal. In medium- and long-term deals it is not unusual for the buyer to be different than the borrower. In multi-buyer insurance it is generally assumed that the buyer would have the responsibility to pay the exporter for the buyer's purchase, thus the buyer is generally assumed to also be the "borrower".
Primary Buyer - Master Participant Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Buyer - Participant Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Buyer Country	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Buyer Name	The name of the participant designated as the primary buyer (the entity buying the export items) for the deal. In medium- and long-term deals it is not unusual for the buyer to be different than the borrower. In multi-buyer insurance it is generally assumed that the buyer would have the responsibility to pay the exporter for the buyer's purchase, thus the buyer is generally assumed to also be the "borrower".
Primary End User Country Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary End User Name	The name of the participant designated as the end user (the entity that will take possession and use the items being exported) for the deal. In medium- and long-term deals it is not unusual for the end user to be different than the borrower. In multi-buyer insurance it is generally assumed that the buyer would also be the end user.

Primary Export Product - NAICS/ SIC Code	<p>The industry code associated with the "primary" export product. Primary typically means the good or service with the largest export value. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>
Primary Export Product - NAICS/ SIC Description	<p>The description of the industry code associated with the "primary" export product. Primary typically means the good or service with the largest export value. The most up-to-date coding system is NAICS (North American Industry Classification System). Prior to using NAICS, Ex-Im used SIC (Standard Industrial Classification) codes and not all of the data has been converted from SIC to NAICS.</p> <p>This data is only as good as the level of detail provided to EXIM Bank and entered into the processing system. At times this data can be quite specific (332991 - Ball bearings) and at other times it is quite general (221112 - Power Plant)</p>
Primary Export Product Description	<p>The applicant entered description of the product or service being exported. ERS identifies the Primary Export Product by looking for the Export Product associated with the largest export value. If no export value is assigned or there are multiple with the same value, ERS then identifies either the product that was first entered into the system or the product with the lowest NAICS/SIC number.</p>
Primary Exporter - City	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Exporter - Congressional District Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Exporter - Master Participant Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Exporter - Participant Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Primary Exporter - Regional Office Description	The EXIM Bank regional office that has responsibility for the region where the Primary Exporter is located. Values are: Chicago Mkg Rgn, DC Mkt Rgn, Houston Mkt Rgn, Los Ang Mkt Rgn, Miami Mkt Rgn, Other Mkt Rgn, and Unknown.
Primary Exporter - State - District Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Exporter - State Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Exporter Country	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Exporter Name	The name of the participant designated as the exporter for the deal. If there is more than one exporter on the deal, the exporter with the largest percentage of the supply contract(s) on the deal is designated as the primary exporter.
Primary Guarantor - City	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Guarantor - Country Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Guarantor - Individual Participant Flag	Indicates if the primary guarantor for a deal is a Person. The value for this flag is based on the Party Type(Individual) and Party Subtype(Participant) of the participant record in the Participant HUB. Note an individual participant is not a "contact". An individual participant has a legal role in the export transaction and/or financing - often as a personal guarantor or as borrower.
Primary Guarantor - Master Participant Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Guarantor - OECD Country Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Primary Guarantor - Participant Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Guarantor - Risk Description	Indicates whether the participant identified as the Primary Guarantor for the deal is a private entity, public non-sovereign entity, or a sovereign entity.
Primary Guarantor Fee Level	The number indicating the OECD fee level that EXIM Bank has determined is appropriate for the Primary Guarantor on the deal at the time of authorization. Values range from "-1" to "7".
Primary Guarantor Name	The name of the participant designated as the guarantor for the deal. If there is more than one guarantor on the deal, the first corporate guarantor entered into the system (i.e., a non-personal guarantor) is designated as the Primary Guarantor.
Primary Insured - Master Participant Name	The legal name of the parent company of the entity holding the insurance policy. In the case of small businesses, there may not be a parent company and this field will contain the insured's name.
Primary Insured Identifier	The party ID number used in the Customer Hub to identify a specific entity. This particular ID number is associated with the Primary Insured (the holder of the insurance policy).
Primary Insured Name	The name of the entity holding the insurance policy.
Primary Lender - Financial Institution Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Primary Lender - Master Participant Name    The name of the primary lender's parent company.

Primary Lender - Master Participant Number    none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Primary Lender - Master Participant Status    none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Primary Lender - Participant Number    none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Primary Lender - Regional Office Description    none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Primary Lender - Status    none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Primary Lender Country    none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Primary Lender Name    none yet - email [craig.hughes@exim.gov](mailto:craig.hughes@exim.gov) to recommend a definition!

Primary OECD Destination Country Name	<p>The name of the country to which the export item or service is being sent. This country may be different than the Risk Country as the source of repayment may not be located in the country for which the exports are destined.</p> <p>The OECD uses a slightly different list of country names (i.e., different names - Myanmar vs. Burma or Brunei Darussalam vs. Brunei) than EXIM Bank does. This field shows the name that the OECD uses for the specified country.</p>
Primary Source of Repayment(PSOR)	<p>The name of the entity that was designated as the Primary Source of Repayment by the applicant and the confirmed or updated by the loan officer/ relationship manager. If a PSOR is not designated in the system, ERS assigns the role of PSOR to the Primary Guarantor (as long as it is not a person), then to the Primary Borrower. For short term insurance if there is no Primary Borrower then ERS will designate the Primary Buyer (or Issuing Bank) as PSOR. In situations where there are multiple buyers, the PSOR will be identified as "Various - Insurance".</p>
Primary Supplier - Participant Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Primary Supplier Name	<p>The name of the U.S. company that provides the exporter with the goods and/ or performs the services to be exported. If the exporter is a manufacturer, it is normal for the exporter and supplier to be the same company. If there is more than one supplier on the deal, then ERS designates the supplier with the largest percentage of the supply contracts as the Primary Supplier. For short-term insurance and old AS400 deals, ERS designates the first exporter, using ascending alphabetical order, as the Primary Supplier.</p>
Principal Amount Past Due	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal Beginning Balance	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal Billed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal Ending Balance	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal Frequency Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!



Principal Frequency Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal In Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal Installment Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal Paid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal Refund Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal Repayment Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Principal Rescheduled Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Prior Budget Cost level - Sort Order	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Prior Budget Cost Level Description	The number or word that indicates the prior (the one just before the current) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
Prior Fiscal Year Budget Cost level - Sort Order	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Prior Fiscal Year Budget Cost Level Description	The number or word that indicates the prior fiscal year (the rating as of the end of the previous fiscal year) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that is assigned to the specified deal. Values range from 1 to 12 and also include "Global Credit Express", "Multi-buyer Insurance", "Working Capital" and "Unknown".
Prior Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Product Authorization Amount	The amount of EXIM Bank's authorization that can be allocated to the identified product, as described in APS and for medium-term insurance in Ex-Im Online. The system calculates this amount by multiplying the weighted average of the product export values by the total authorized amount. For short-term insurance, if there is more than 1 product/service identified, the the deal's authorized amount is distributed equally among the products.
Program Budget (Subsidy) Risk Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Authorized Amount	The amount of "program budget" that EXIM Bank must set aside for the specified authorized amount. Program budget is another term for "subsidy". When a deal is authorized, it can have either zero, positive, or negative subsidy. The program budget amount is calculated by OCFO (using an OMB approved model) as the net present value (NPV) amount the credit is expected to earn, less reserves (aka "income" from fees and interest charged).
Program Budget Canceled Amount - CFY	The amount of "program budget" that EXIM Bank "canceled" during the fiscal year in which the deal was authorized due to a cancellation of the authorized amount during the fiscal year in which the deal was authorized. When a deal has funds canceled, a proportional amount of program budget (aka subsidy) is canceled as well.
Program Budget Canceled Amount - PFY	Starting around July 2014 EXIM Bank stopped distinguishing between "current" and "prior" fiscal years for cancellations. The amount of "program budget" that EXIM Bank "canceled" during a fiscal year after the fiscal year in which the deal was authorized due to a cancellation of the authorized amount during a fiscal year after the fiscal year in which the deal was authorized. When a deal has funds canceled, a proportional amount of program budget (aka subsidy) is canceled as well.
Program Budget Cancelled Amount	Starting around July 2014 EXIM Bank stopped distinguishing between "current" and "prior" fiscal years for cancellations. The amount of "program budget" that EXIM Bank "canceled" due to a cancellation of the authorized amount. When a deal has funds canceled, a proportional amount of program budget (aka subsidy) is canceled as well.
	Starting around July 2014 EXIM Bank stopped distinguishing between "current" and "prior" fiscal years for cancellations.

Program Budget Disbursed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Fees Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Modification Amount 1	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Modification Amount 2	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Modification Amount 3	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Modification Amount 4	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Modification Cohort 1	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Modification Cohort 2	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Modification Cohort 3	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Program Budget Modification Cohort 4	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Modified Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Tied Aid Authorized Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Tied Aid Canceled Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Budget Tied Aid Disbursed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Name Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Program Type Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Project Description	A description of the project / deal as entered into APS or EOL by the relationship manager or engineer. For short-term Insurance ERS uses the product description as the project description.
Project Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Proportion	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
PSOR - City	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

PSOR - Country Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
PSOR - Financial Institution Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
PSOR - Master Participant Name	The name of the parent company of the entity that was designated as the Primary Source of Repayment by the applicant and the confirmed or updated by the loan officer/ relationship manager. If a PSOR is not designated in the system, ERS assigns the role of PSOR to the Primary Guarantor (as long as it is not a person), then to the Primary Borrower. For short term insurance if there is no Primary Borrower then ERS will designate the Primary Buyer (or Issuing Bank) as PSOR. In situations where there are multiple buyers, the PSOR will be identified as "Various - Insurance".
PSOR - Participant Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
PSOR - Region Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
PSOR - State Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
PSOR Country	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
PSOR Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Quarter	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Quarter Ago Rloan Life to Date LP Outstanding Exposure	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Quarter Ago Rloan Life to Date Non LP Outstanding Exposure	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Quarter Number in Fiscal Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Quarter Number in Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Reallocation Date	The date the insurance payment was reallocated to another ???
Received Date	The date EXIM Bank received the insurance payment.
Recommended Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Recoveries Net of Expenses	The amount recovered on a claim, before deducting recovery expenses. Recovery expenses are not charged to the individual claim transactions, per government accounting standards. (Definition from AMD 2015-09-11)
Recovery Expected Resolution Description	List of predefined descriptions for expected resolution to default recovery efforts. Valid values are "Expect resolution - High probability", "Expect resolution - Reasonable probability", "Expect resolution - Low probability", and "Imminent claim likely".
Recovery Reason Type Description	List of predefined descriptions for primary reason for default situation. Valid values are "Buyer Re-organizing", "Cash-Flow/Commercial Problems", "Dispute", "Foreign Exchange Problems", "Insolvency", "Natural Disaster", "Rescheduling", "Slow Pay Typical", and "Other".
Recovery Reason Type Detailed Description	Free-form note field for capturing brief, but specific status of recovery efforts for a transaction in default.
Recovery Status Code	A single-letter code indicating whether EXIM Bank is still pursuing recoveries. Valid values are O = Open and C = Closed.

Recovery Status Description	A description of the status of recovery efforts, as linked to the Recovery Status Code field. The valid values are Open or Closed.
Refund Amount	For any insurance payment received, indicates the amount that was refunded.
Refund Date	The date the insurance payment was refunded.
Region Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Region Name	none yet - email craig.hughes@exim.gov to recommend a definition!
Regional Office Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Rejected/ Denied Disbursement Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rejected/ Denied Shipment Amount	The amount of insurance premiums for a shipment report that has been rejected or denied by EXIM Bank for a specific policy, typically because the shipment report or associated premium payment was submitted late.
Related FMS Loan Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Related FMS Loan Numbers	none yet - email craig.hughes@exim.gov to recommend a definition!
Relationship End Date	none yet - email craig.hughes@exim.gov to recommend a definition!

Relationship Manager	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Relationship Manager - Current Version Flag	Indicates if the identified relationship manager for the deal is the current relationship manager. Values are: "Yes", "No".  If this flag is not set to "Yes", the query results will show every relationship manager that was assigned to the deal.
Relationship Manager Division Description	The name of the division in which the relationship manager assigned to the deal works.
Relationship Manager Name	The name of the employee assigned to the deal. Use the Relationship Manager - Current Version Flag = "Yes" to get the employee currently assigned to the deal.
Relationship Source Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Relationship Start Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Renewable Energy Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for Renewable Energy.
Renewable Energy Authorization Count	The count of EXIM Bank's authorization of a deal/accounting record, that has been determined to be for Renewable Energy.
Renewable Energy Authorized Amount Percentage	The percentage of an approved transaction that involves renewable energy.
Renewable Energy Participant Supported Amount	The amount disbursed/shipped under a loan, guarantee or insurance policy that has been designated to be for renewable energy or the amount authorized for a working capital deal that was designated to be for renewable energy, for the specified participant.  Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants.



Renewable Energy Project Flag	Indicates if the deal or insurance policy will support a renewable energy project. This flag is checked by the applicant but is reviewed by an Engineer at EXIM Bank for confirmation that the deal meets our guidelines.
Renewal Percent	Data for this field only appears in FY2010 and FY2011.
Repaid Amount	The cumulative amount that has been "repaid" for a Loan, Guarantee, Working Capital or Insurance policy. In all cases except a Loan, the "repayment" amount is an assumed repayment. EXIM Bank will only know that an "assumed" repayment has been missed if a Default or Overdue Notice has been filed with EXIM Bank.
Reporting Year Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - Congressional District Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - Congressional State Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - Congressional State Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - First Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - Full Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - Honorific	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - Last Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - Office Address Line 1-2	2 lines may be provided for the street address of a Representative's office
Representative - Office City	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - Office Location	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - Office State Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - Office Zip Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Representative - State - District Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Representative - Title	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Requested Amount	The amount of financing support that was requested of EXIM Bank in an application for a deal.
Requested Credit Limit Amount	The amount of financing support that was requested of EXIM Bank in an application for a special credit limit.
Requested Disbursement Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Requested Small Business Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rescheduled Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rescheduled Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rescheduled Into Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rescheduled Principal Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Return Cash Receipt Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Return Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Risk Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Risk Country - Country Name	The name of the country in which the ultimate source of repayment (PSOR) is located. The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.

Risk Country - FIPS Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Risk Country - Region Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Risk Country Name	The name of the country in which the ultimate source of repayment (PSOR) is located. The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Risk Country -SSA Flag	Indicates if the risk country (the country in which the ultimate source of repayment (PSOR) is located) is a Sub-Saharan African country.  The PSOR may be a Borrower, Guarantor, End User or Project. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.
Risk Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan - Last Update Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
RLOAN Agreement Note Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
RLOAN Agreement Total Debt Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Borrower Name	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Budget Cost Level - Sort Order	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Budget Cost Level Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Cohort Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Conversion Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Rloan Conversion Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Country FIPS Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Country Name	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Disbursed Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan FCRS Purpose Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan First Installment Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Floating Interest Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Identifier	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Impaired Asset Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Impaired Credit Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Installment Due Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Installment Fee in Arrears Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Installment Future Interest Payment Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Installment In Arrears Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Installment Interest Due Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Installment Interest in Arrears Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Installment Interest Rescheduled Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Installment Interest Written Off Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Installment Late Interest Due Amount	none yet - email craig.hughes@exim.gov to recommend a definition!

Rloan Installment Late Interest in Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment LP Fees in Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment LP Interest in Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment LP Principal in Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Non LP Fees in Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Non LP Interest in Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Non LP Principal in Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Note Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Number of Days in Arrears	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Participation Interest in Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Participation Principal in Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Principal Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Principal in Arrears Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Principal Rescheduled Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Installment Principal Written Off Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Interest Rate Percent	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Interest Repaid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Rloan Interest Repayment Frequency Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Interest Rescheduled Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Life to Date Fee Past Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Life to Date LP Outstanding Exposure	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Life to Date Non LP Outstanding Exposure	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Life to Date Payment Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Life to Date Payments Paid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Loss Reserve Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan LP Capitalized Interest Adjustment Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan LP Capitalized Written off Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan LP Disbursed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan LP Initial Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan LP Interest Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan LP Interest Repaid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan LP Interest Rescheduled Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan LP Other Adjustment	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan LP Principal Repaid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan LP Principal Rescheduled Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Rloan LP Total Written off Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Maturity Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non Accruing Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Capitalized Interest Adjustment Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Capitalized Written off Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Disbursed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Initial Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Interest Due Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Interest Repaid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Interest Rescheduled Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Other Adjustment	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Principal Repaid Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Principal Rescheduled Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Non LP Total Written off Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Note Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Note Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Rloan Note ID	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Rloan Number of Installments in Arrears	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Outstanding Exposure Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Pre Credit Reform Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Principal Repaid Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Principal Repayment Frequency Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Principal Rescheduled Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Region Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Rollforward Last Closed Accounting Year Month	none yet - email craig.hughes@exim.gov to recommend a definition!
Rloan Total Written off Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Role Percentage	<p>The percent of a deal that is associated with a participant, in a specific role. Use this field (multiplied by a deal amount) to identify the amount associated with a participant.</p> <p>This field needs to be used with the EXIM_WAREHOUSE/Participant/ Participant Role Dim folder - Participant Role Description field in order to avoid percentages that are greater than 100%.</p>
Sale Volume Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Salutation	none yet - email craig.hughes@exim.gov to recommend a definition!



Same Month Prior Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Sanctioned Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
SAT Disbursement Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
SBCL Identifier	An Ex-Im Online Unique identifier for every application (including SBCL applications) that EXIM Bank receives. This ID is never visible to users and is only useful as a linking field.  In Ex-Im Online code it is labeled as the "Application ID" on both the Application and SBCL_Application tables. This field is only relevant to insurance transactions.
SBCL/ IBCL Indicator Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Scenario Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Schedule Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Security Deposit Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Services Exports Flag	Indicates that the "item" being exported is a service.
Shipment Amount	Total dollar amount reported by the insured and appearing on the invoice for a specific transaction.  This field will be zero for loan, guarantee or working capital disbursements.

Shipment Confirmation #	For insurance policies this is the Ex-Im Online provided shipment report number for a specific shipment reported to EXIM Bank by an Insured.
	This field will read "Non-Shipment" for loan, guarantee or working capital disbursements.
Shipment Payment Term Length in Days	For insurance policies this is the Ex-Im Online provided shipment report number for a specific shipment reported to EXIM Bank by an Insured.
	This field will read "Non-Shipment" for loan, guarantee or working capital disbursements.
Shipment Report #	For insurance policies this is the Ex-Im Online provided shipment report number for a specific shipment reported to EXIM Bank by an Insured.
	This field will read "Non-Shipment" for loan, guarantee or working capital disbursements.
Shipments against Special Credit Limit	<b>This amount field never has an amount other than zero!</b>
Signed Bilateral Agreement Enter Into Force Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Signed Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Signed Original EC Flag	Flag indicating whether a given Exporter Certificate was received as a signed original document. Signed original certificates were a requirement until Oct. 1, 2015, at which time copies of signed documents became permissible. Valid values are "yes" or "No".
Small Business Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for U.S. SBA-defined small businesses.

Small Business Authorization Count	Indicates the count of EXIM Bank's authorization of a deal/accounting record that has been determined to be for the direct benefit of a U.S. SBA-defined small business.
Small Business Authorization Goal Amount	This is EXIM Bank's goal for total direct small business authorizations (in \$) for a given FY. Goals are tracked on an fiscal year basis from 2010 to current FY.
Small Business Authorized Amount Percentage	Indicates the percentage of EXIM Bank's authorization of a deal/accounting record that has been determined to be for the direct benefit of a U.S. SBA-defined small business.
Small Business Component Flag	Indicates if the deal is for direct benefit of a U.S. SBA-defined small business.
Small Business Export Value	The dollar value of U.S. exports from a U.S. SBA-defined small business that are estimated to occur as a result of EXIM Bank's authorization of any deal/accounting record that has been determined to be for U.S. SBA-defined small businesses.
Small Business Indirect Authorized Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Small Business Indirect Percentage	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Small Business Master Participant Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Small Business Participant Flag	Indicates if the participant meets the U.S. SBA-definition of a small business.

Small Business Participant Count	<p>The count of disbursements/ shipments under a loan, guarantee or insurance policy that has been determined to support a U.S. SBA-designated small business company or the count of working capital authorizations that were determined to support a U.S. SBA-designated small business company, for the specified participant.</p> <p>Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants.</p>
Small Business Participant Supported Amount	<p>The amount disbursed/shipped under a loan, guarantee or insurance policy that has been determined to support a U.S. SBA-designated small business company or the amount authorized for a working capital deal that was determined to support a U.S. SBA-designated small business company, for the specified participant.</p> <p>Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants.</p>
Small Business Percentage	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Small Business Requested Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
SMSA Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Sold Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Sovereign Budget Cost Level Identifier	<p>The numerical code indicating the current (as of the last closed month) USG risk level (which is a variable used to determine the amount of set-aside or reserve that EXIM needs) that would be associated with the sovereign of the specified country. Values range from -1 to 12 and also include "GC - Global Credit Express", "MB - Multi-buyer Insurance" and "WC - Working Capital".</p>
Sovereign Participant Flag	Indicates if the participant is a sovereign entity (i.e., commits the full, faith and credit of the country's government).
Special Coverage Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Special Coverage Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Special Coverage Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Special Coverage Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Special Credit Amount	The total dollar amount authorized for a Special Buyer Credit Limit (SBCL) or Issuing Bank Credit Limit (IBCL) transaction approved by EXIM Bank. The special credit limit is specifically for an individual buyer or financial institution.
Special Credit Limit Amendment Flag	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>Flag indicating amendments have been made to the Special Credit Limit as a result of EXIM Bank's approval under a Special Buyer Credit Limit (SBCL) or Issuing Bank Credit Limit (IBCL) transaction. An SBCL is an endorsement to the Multi-buyer policy specifying a named buyer and specifies the maximum credit limit and terms approved for that buyer. An SBCL supersedes any existing discretionary credit limits (DCLs). An IBCL is an endorsement to the Multi-buyer policy specifying a foreign lender as the obligor, structured under an unconfirmed irrevocable letter of credit and protects the insured in the event of the lender's default.</p>
Special Credit Limit Application Type Description	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>Indicates if the application is for a New special credit limit, an Amendment or for a Renewal of an existing special credit limit.</p>
Special Credit Limit Authorized Date	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The date on which the special credit limit (SBCL or IBCL) was approved by EXIM Bank.</p>
Special Credit Limit Buyer Country Name	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The name of the country in which the Buyer is located. This is the name by which the USG recognizes the country - so for example, the country will be called Burma even though the rest of the world recognizes it as Myanmar.</p>
Special Credit Limit Buyer Name	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>The name of the Buyer or Issuing Bank for which the special credit limit is being requested/has been approved.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>

Special Credit Limit Deal Tracking Number	<p>The number of the insurance policy associated with the special credit limit for the specified policy period. The insurance policy number remains the same over multiple policy periods (i.e., even if a policy is renewed the policy number stays exactly the same.) Use the Special Credit Limit Deal Tracking number to identify with which policy period the special credit limit is associated.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>
Special Credit Limit Effective Date	<p>The effective date of EXIM Bank coverage of the identified Buyer or Issuing Bank. Shipments made to that Buyer or Issuing Bank prior to the effective date are not eligible for coverage under the insurance policy.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>
Special Credit Limit Expiration Date	<p>The date on which EXIM Bank's approved special credit limit expires. Shipments made to that Buyer or Issuing Bank after the expiration date are not eligible for coverage under the insurance policy.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>
Special Credit Limit Multi Buyer Policy Number	<p>The number of the insurance policy associated with the special credit limit. An Insurance policy may have zero, one or more special credit limits approved for the Insured's use. The insurance policy number remains the same over multiple policy periods (i.e., even if a policy is renewed the policy number stays exactly the same.) Use the Special Credit Limit Deal Tracking number to identify with which policy period the special credit limit is associated.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>
Special Credit Limit Renewal Flag	<p>Indicates if the special credit limit application is/was a renewal of a previously approved special credit limit under the same insurance policy number.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>
Special Credit Limit Status	<p>Indicates the status of the special credit limit. Values are: Approved, Cancelled, Declined, Pending, Returned, Unknown or Withdrawn.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>
Special Credit Limit Submit Date	<p>The date on which the special credit limit (SBCL or IBCL) application was submitted to EXIM Bank.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>

Special Credit Limit Tracking Number	The Ex-Im Online tracking number that was assigned to the special credit limit application. This number is distinct from and will be different than the Policy Tracking Number.
Special Credit Limit Type Code	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>A one-digit numerical code indicating whether the special credit limit is for a special buyer credit limit (SBCL) or an issuing bank credit limit (IBCL). An SBCL is an endorsement to the Multi-buyer policy specifying a named buyer and specifies the maximum credit limit and terms approved for that buyer. An SBCL supersedes any existing discretionary credit limits (DCLs). An IBCL is an endorsement to the Multi-buyer policy specifying a foreign lender as the obligor, structured under an unconfirmed irrevocable letter of credit and protects the insured in the event of the lender's default.</p>
Special Credit Limit Type Description	<p>This field is only relevant to Multi-buyer insurance deals.</p> <p>Indicates whether the special credit limit is for a special buyer credit limit (SBCL) or an issuing bank credit limit (IBCL). An SBCL is an endorsement to the Multi-buyer policy specifying a named buyer and specifies the maximum credit limit and terms approved for that buyer. An SBCL supersedes any existing discretionary credit limits (DCLs). An IBCL is an endorsement to the Multi-buyer policy specifying a foreign lender as the obligor, structured under an unconfirmed irrevocable letter of credit and protects the insured in the event of the lender's default.</p> <p>This field is only relevant to Multi-buyer insurance deals.</p>
SRDB110 Last Run Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
SRDB120 Last Run Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
SSA Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for foreign buyers located in Sub-Saharan African countries.
SSA Authorization Count	Indicates the count of EXIM Bank's authorization of a deal/accounting record that have been determined to be for foreign buyers located in Sub-Saharan African countries.
SSA Authorized Amount Percent	Indicates the percentage of EXIM Bank's authorization of a deal/accounting record has been determined to be for foreign buyers located in Sub-Saharan African countries.

SSA Component Flag	Indicates if EXIM Bank's authorization of a deal/accounting record has been determined to be for foreign buyers located in Sub-Saharan African countries.
Standard Number of Days to Decision	none yet - email craig.hughes@exim.gov to recommend a definition!
State - District Code	none yet - email craig.hughes@exim.gov to recommend a definition!
State Code	none yet - email craig.hughes@exim.gov to recommend a definition!
State Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Statement LC Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Status Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Status Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Sub Saharan Africa Authorization Goal Amount	This is EXIM Bank's goal for total authorizations for Sub-Saharan African borrowers (in \$) for a given FY. Goals are tracked on an fiscal year basis from 2010 to current FY.
Sub Saharan Africa Authorized Amount Percentage	Indicates the percentage of EXIM Bank's authorization of a deal/accounting record that has been determined to be for foreign buyers located in Sub-Saharan African countries.
SubAccount Type Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Sub-Sahara Africa Component Flag	none yet - email craig.hughes@exim.gov to recommend a definition!



Success Story Flag	Indicate that the specified deal has been designated as a potential "Success Story" for the Office of Communications.
Success Story Participant Flag	Indicates that the specified participant has been designated as a potential "Success Story" for the Office of Communications. This flag is stored in the Participant Hub and can only be updated by ODQ.
Success Story Sort Order	<p>This Flag is not actively being used by EXIM Bank.</p> <p>none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!</p>
Suffix	<p>none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!</p>
Supplier - Active Flag	Indicates if this is an "Active" Supplier. Active is defined as having done at least 3 deals, as a supplier, with EXIM Bank over the past year.
Supplier - New Flag	Indicates if this is a "New to EXIM" Supplier. New is defined as not having done business with EXIM in the past 5 years.
Supplier Name	The name of the U.S. company that provides the exporter with the goods and/ or performs the services to be exported. If the exporter is a manufacturer, it is normal for the exporter and supplier to be the same company.
Supplier Small Business Flag	Indicates that the Supplier meets the U.S. SBA-definition of a small business.
Supply Contract Amount	The total amount associated with the supply contract. In APS, this is a manually entered field that should - but doesn't always - match the sum of all the individual "Supply Contract Product Values". In EXO, for medium-term only, this is the sum of all the individual "Supply Contract Product Values".

Supply Contract Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Supply Contract Product Value	The value of the export products and services that will be provided by the supplier under the specific supply contract. If used with the "supplier name" field or the "exporter name field" it will show the value associated with that participant. Otherwise it will show the sum of all the product values identified in APS or EXO.
Support Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Support Year - Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Supported Amount	The amount disbursed/shipped under a loan, guarantee or insurance policy or the amount authorized for a working capital deal, for the specified participant.  Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants.
Supported Date	The disbursed/shipped date under a loan, guarantee or insurance policy or the date authorized for a working capital deal, for the specified participant.  Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants.
Supported Jobs Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Supported Month Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Telephone Count	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Telephone Identifier	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Telephone Sub Type Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Telephone Type Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Term Program - Product Description	Same as the Term Program Description in the Pipeline Dim, but it uniquely identifies "Aircraft" deals and "Rail" deals (without a repayment term designation).

Term Program Description	Indicates the repayment term and the program of a specific deal. The program values are: Loan/Guarantee, Insurance, Working Capital, ELC, FB, MB Insurance, MB SB Insurance, Single-Buyer Insurance or Other.
Termination Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Tied Aid Component Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Total Approved Disbursement Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Total Installment Count	none yet - email craig.hughes@exim.gov to recommend a definition!
Total Paycer Amount (Principal+Interest)	The total amount of principal and interest paid or committed for payment when due through issuance of payment certificates by EXIM Bank under a claim.
Tracking Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Tranche Code	none yet - email craig.hughes@exim.gov to recommend a definition!
Transaction Account Date	none yet - email craig.hughes@exim.gov to recommend a definition!
Transaction Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
Transaction Amount in Foreign Currency	none yet - email craig.hughes@exim.gov to recommend a definition!
Transaction Bill Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Transaction Confirmation Number	The Ex-Im Online confirmation number associated with the insurance payment received. For Shipment Reports it is the Shipment Report confirmation number and for Quotes it is the ???
Transaction Date	The date reported as the disbursement/ shipment date. Also, appears to be the date that the exposure fee or premia was paid to EXIM Bank.

Transaction Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transaction Due Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transaction Expenses Incurred Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transaction Generated Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transaction Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transaction PM Sent Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transaction Posted Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transaction Ship Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transaction Type Code	A one-digit letter code (from APS) that indicates the type of Working Capital transaction. Values are: C - Transaction Specific Revolving, R - Revolving, or X - GCE -Global Credit Express. A blank indicates that the related deal is not a working capital deal.
Transaction Type Description	Indicates the type of Working Capital transaction. Values are: Transaction Specific Revolving, Revolving, or GCE -Global Credit Express. A blank indicates that the related deal is not a working capital deal.
Transaction Value Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transfer Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transport Docs Valid Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Transportation Type Description	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Unallocated/ Unapplied	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Undisbursed Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Undisbursed Exposure Amount	The amount of EXIM Bank's financing support that is authorized but remains undisbursed/unshipped. For example, if a credit is authorized for \$100, and \$60 disburses, then \$40 would be the "undisbursed" amount.
Unofficial Rescheduled Amount	The amount due for a claim being rescheduled outside of the Paris Club deliberations.
Updated Array Occurrence Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Updated Field Name Description	none yet - email craig.hughes@exim.gov to recommend a definition!
US Address on EC Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
US Address on Invoice Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
US Content Percent	none yet - email craig.hughes@exim.gov to recommend a definition!
US Content Recommended Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
US Content Requested Amount	none yet - email craig.hughes@exim.gov to recommend a definition!
US Office Number	none yet - email craig.hughes@exim.gov to recommend a definition!
Valid Indicator Description	none yet - email craig.hughes@exim.gov to recommend a definition!
Valid Performance Date Flag	none yet - email craig.hughes@exim.gov to recommend a definition!
Valid Shipment Date Flag	none yet - email craig.hughes@exim.gov to recommend a definition!

Version End Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Version Start Date	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Very Small Business Flag	Flag used to indicate a company that meets EXIM Bank's more stringent definition of a small business. Sometimes referred to as "Ex-Im Small", this is a designation used by Ex-Im to indicate an exporter or policy holder is SBA small AND the average annual dollar volume of their export credit sales for the last three years is \$7.5 million or less. Ex-Im's no-deductible Small Business Multi-buyer policy and Enhanced Assignment are only available to "Ex-Im Small" exporters.
Veteran Owned Flag	Indicates that the company is majority owned by a U.S. veteran.
WC - Demand made on Borrower Resulting in Non-payment Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
WC - Interest Payment not Paid Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
WC - Loan Maturity Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
WC - Other Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

WC - Overadvance on Borrowing Base Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
WC - Required Principal Payment not Paid Flag	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Woman Owned Authorization Amount	The amount of EXIM Bank's authorization, of a deal/accounting record, that has been determined to be for woman-owned businesses.
Woman Owned Authorization Count	The count of EXIM Bank's authorization of a deal/accounting record, that has been determined to be for woman-owned businesses.
Woman Owned Authorized Amount Percentage	The percentage of an approved transaction that benefits a woman-owned business. The percentage is calculated based on the insured exporter or the suppliers (under a loan or guarantee) and their percentage of the transaction.
Woman Owned Component Flag	Indicates that the deal involves a company that is majority owned by a woman.
Woman Owned Participant Flag	Flag used to indicate that a company is majority owned by a woman.
Woman Owned Participant Supported Amount	The amount disbursed/shipped under a loan, guarantee or insurance policy that has been determined to support a woman-owned company or the amount authorized for a working capital deal that was determined to support a woman-owned company, for the specified participant.
Working Capital - EXIM SBA Flag	Typically this field is used for the "Congressional Map" and only with U.S. domiciled participants. none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

Working Capital - Number of Guarantee Months	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Working Capital - Number of Jobs Created	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Working Capital - Number of Jobs Maintained	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
World Office Number	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Writeoff Amount	The amount of a loan that was not fully repaid or of a paid claim that is not recovered which, in either case, is written off as loss. EXIM Bank does not have the authority to write off Sovereign debt.
Writeoff Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Writeoff Interest Control Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Writeoff Late Interest Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Writeoff Late Interest Control Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Writeoff Principal Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Writeoff Principal Control Amount	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!



Year	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Year Ago Life to Date Interest Fees Collected	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Year Ago Life to Date Late Interest Fees Collected	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Year Month	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Year Quarter	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!
Zip Code	none yet - email <a href="mailto:craig.hughes@exim.gov">craig.hughes@exim.gov</a> to recommend a definition!

**ERS Subject Path (Subject Area; Folder; Sub-Folder)**

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Dim  
WORK IN PROCESS INFORMATION; WIP Activity Dim;

WORK IN PROCESS INFORMATION; WIP Activity Dim;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Fact  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Dim  
WORK IN PROCESS INFORMATION; WIP Activity Dim;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity End Date  
EXIM\_WAREHOUSE; Work in Progress; WIP Activity Fact  
WORK IN PROCESS INFORMATION; WIP Activity End Date;  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity End Date  
WORK IN PROCESS INFORMATION; WIP Activity End Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity End Date  
WORK IN PROCESS INFORMATION; WIP Activity End Date;

WORK IN PROCESS INFORMATION; WIP Activity End Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity End Date  
WORK IN PROCESS INFORMATION; WIP Activity End Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity End Date  
WORK IN PROCESS INFORMATION; WIP Activity End Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Dim  
WORK IN PROCESS INFORMATION; WIP Activity Dim;

WORK IN PROCESS INFORMATION; WIP Activity Dim;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Fact  
EXIM\_WAREHOUSE; Work in Progress; WIP Activity Start Date  
WORK IN PROCESS INFORMATION; WIP Activity Fact;  
WORK IN PROCESS INFORMATION; WIP Activity Start Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Start Date  
WORK IN PROCESS INFORMATION; WIP Activity Start Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Start Date  
WORK IN PROCESS INFORMATION; WIP Activity Start Date;

WORK IN PROCESS INFORMATION; WIP Activity Start Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Start Date  
WORK IN PROCESS INFORMATION; WIP Activity Start Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Start Date  
WORK IN PROCESS INFORMATION; WIP Activity Start Date;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

PARTICIPANT HUB; Participant HUB Fact;

PARTICIPANT HUB; Participant HUB Fact;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

PARTICIPANT HUB; Participant HUB Fact;

EXIM\_WAREHOUSE; Pipeline; Pipeline Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblg; LGA Rollforward Fact (tblg)

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
EXIM\_WAREHOUSE; Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

PARTICIPANT HUB; Alternate Participant Name;

PARTICIPANT HUB; Alternate Participant Name;

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;



EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Rollforward;

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Key Dates

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP Application Person

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP Application Person

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP Application Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP Application Person

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Application Processing Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Application Processing Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Application Processing Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Application Processing Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Application Processing Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Application Processing Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Application Processing Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Application Processing Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Application Processing Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Application Processing Person

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Key Dates

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Key Dates

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; Application Dim; Application Dates

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim;

WORK IN PROCESS INFORMATION; Application Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

WORK IN PROCESS INFORMATION; Application Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim

BASIC\_EXIM\_DATA; RLoan Dim;

CFO\_INFORMATION; tblg; Rloan Dim (tblg)



EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Participant; Participant Claim Fact

COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Participant; Participant Dim

WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim

PARTICIPANT\_INFORMATION; Participant Dim;

PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Participant; Participant Role Dim

WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim

PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim

WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim

PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact

PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Dim  
COUNTRY\_INFORMATION; Note/ Installment; Installment Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures  
WORK IN PROCESS INFORMATION; WIP Activity Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
EXIM\_WAREHOUSE; SGL/SPM; SPM Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)  
CFO\_INFORMATION; SGL/SPM; SPM Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Goal Fact

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;

COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim  
BASIC\_EXIM\_DATA; Authorization Date Dim;

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; Authorization Date Dim  
COUNTRY\_INFORMATION; LGA Component Dim; Authorization Date Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim; Authorization Date Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Borrower Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Borrower Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Borrower Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Borrower Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Borrower Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Borrower Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Borrower Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Borrower Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Borrower Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Borrower Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Borrower Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Borrower Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Borrower Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Borrower Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Borrower Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Borrower Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Borrower Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Borrower Actions

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
WORK IN PROCESS INFORMATION; Application Rollforward;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Fact  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblIlg; Claim Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Work in Progress; WIP Activity Fact  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Cashflow Recovery  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Cashflow Recovery

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Cashflow Recovery  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Cashflow Recovery

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Cashflow Recovery  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Cashflow Recovery



EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Cashflow Recovery  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Cashflow Recovery

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Cashflow Recovery  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Cashflow Recovery

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tblIlg; Claim Dim (tblIlg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates  
CFO\_INFORMATION; tblClmtc; Claim Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Claim Dim (tblIlg)

EXIM\_WAREHOUSE; Claims; Claim Dim

EXIM\_WAREHOUSE; Claims; Claim Dim

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblIg; Claim Dim (tblIg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblclmtc; Claim Rollforward Fact (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Claim Rollforward Fact (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;



EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblclmtc; Claim Rollforward Fact (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim; Claim Dates  
CFO\_INFORMATION; tblg; Claim Dim (tblg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Claim Rollforward Fact (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tblIg; Claim Dim (tblIg)

CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tblIg; Claim Dim (tblIg)

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
EXIM\_WAREHOUSE; Claims; Claim Submitted Date  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
WORK IN PROCESS INFORMATION; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Submitted Date

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Claim Rollforward Fact (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact  
EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Claim Rollforward Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
BASIC\_EXIM\_DATA; Claim Rollforward Fact;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claimant Dim

EXIM\_WAREHOUSE; Claims; Claimant Dim  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Co-Finance Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement Co-Finance Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement Co-Finance Fact

EXIM\_WAREHOUSE; LGA Information; LGA Co-Finance Fact

EXIM\_WAREHOUSE; LGA Information; LGA Co-Finance Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement Co-Finance Fact

EXIM\_WAREHOUSE; LGA Information; LGA Co-Finance Fact

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

CFO\_INFORMATION; tblg; Deal Dim (tblg)

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

WORK IN PROCESS INFORMATION; Application Rollforward;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

CFO\_INFORMATION; tblg; LGA Rollforward Fact (tblg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

CFO\_INFORMATION; tblg; LGA Rollforward Fact (tblg)

WORK IN PROCESS INFORMATION; Application Rollforward;

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim



EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

PARTICIPANT HUB; Participant HUB Fact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

PARTICIPANT HUB; Contact;

PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Fact

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Fact

EXIM\_WAREHOUSE; Country; Country Dim

EXIM\_WAREHOUSE; Country; Country Dim

EXIM\_WAREHOUSE; Country; Country Dim  
EXIM\_WAREHOUSE; Participant; Participant Address  
COUNTRY\_INFORMATION; Country Dim;  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

PARTICIPANT HUB; Telephone;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Dim

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Fact  
COUNTRY\_INFORMATION; Country Fact;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Credit Underwriting Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Credit Underwriting Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Credit Underwriting Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Credit Underwriting Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Credit Underwriting Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Credit Underwriting Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Credit Underwriting Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Credit Underwriting Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Credit Underwriting Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Credit Underwriting Person

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

PARTICIPANT\_INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Address

PARTICIPANT\_INFORMATION; Participant Dim; Participant Address

PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Country; Country Dim

EXIM\_WAREHOUSE; Participant; Participant Delegated Authority  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Delegated Authority  
PARTICIPANT HUB; Participant Delegated Authority;

EXIM\_WAREHOUSE; Participant; Participant Delegated Authority  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Delegated Authority  
PARTICIPANT HUB; Participant Delegated Authority;

EXIM\_WAREHOUSE; Participant; Participant Delegated Authority  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Delegated Authority  
PARTICIPANT HUB; Participant Delegated Authority;

EXIM\_WAREHOUSE; Participant; Participant Delegated Authority  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Delegated Authority  
PARTICIPANT HUB; Participant Delegated Authority;

EXIM\_WAREHOUSE; Participant; Participant Delegated Authority  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Delegated Authority  
PARTICIPANT HUB; Participant Delegated Authority;

EXIM\_WAREHOUSE; Participant; Participant Delegated Authority  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Delegated Authority  
PARTICIPANT HUB; Participant Delegated Authority;

EXIM\_WAREHOUSE; Participant; Participant Delegated Authority  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Delegated Authority  
PARTICIPANT HUB; Participant Delegated Authority;

EXIM\_WAREHOUSE; Participant; Participant Delegated Authority  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Delegated Authority  
PARTICIPANT HUB; Participant Delegated Authority;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;



EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Dates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact  
WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Key Dates

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Pipeline; Pipeline Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Key Dates  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)



EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblClmtc; Deal Dim (tblClmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Review and Structuring Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Review and Structuring Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Review and Structuring Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Review and Structuring Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Review and Structuring Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Review and Structuring Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Review and Structuring Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Review and Structuring Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Review and Structuring Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Review and Structuring Person

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Dates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Dates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Participant; Participant Dim

WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim

PARTICIPANT\_INFORMATION; Participant Dim;

PARTICIPANT HUB; Participant Dim;

PARTICIPANT HUB; Telephone;

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Date  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Date

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblLg; LGA Rollforward Fact (tblLg)



EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

WORK IN PROCESS INFORMATION; Division Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim  
WORK IN PROCESS INFORMATION; Division Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Participant; Participant DUNS  
PARTICIPANT\_INFORMATION; Participant Dim; Participant DUNS  
PARTICIPANT HUB; Participant DUNS;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblg; LGA Rollforward Fact (tblg)

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

PARTICIPANT HUB; Alternate Participant Name;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

PARTICIPANT HUB; Electronic Address;

PARTICIPANT HUB; Participant HUB Fact;

PARTICIPANT HUB; Electronic Address;

PARTICIPANT HUB; Electronic Address;

PARTICIPANT HUB; Electronic Address;

EXIM\_WAREHOUSE; Work in Progress; Division Dim  
WORK IN PROCESS INFORMATION; Person Dim;

EXIM\_WAREHOUSE; Work in Progress; Division Dim  
WORK IN PROCESS INFORMATION; Person Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Engineering Analysis Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Engineering Analysis Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Engineering Analysis Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Engineering Analysis Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Engineering Analysis Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Engineering Analysis Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Engineering Analysis Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Engineering Analysis Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Engineering Analysis Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Engineering Analysis Person

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Authorization Goal Fact

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Analysis Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Analysis Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Analysis Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Analysis Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Analysis Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Analysis Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Analysis Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Analysis Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Analysis Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Analysis Person

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Screening Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Screening Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Screening Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Screening Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Screening Activity

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Screening Activity Division

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Screening Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Screening Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Screening Person

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Environmental Screening Person

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Note/ Installment; Installment Dim  
EXIM\_WAREHOUSE; Rloans; Rloan Dim  
COUNTRY\_INFORMATION; Note/ Installment; Installment Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblg; Rloan Dim (tblg)

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

WORK IN PROCESS INFORMATION; Application Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim



EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
  
EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Exporter Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Exporter Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Exporter Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Exporter Dim  
EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim  
EXIM\_WAREHOUSE; Exporter/ Supplier Information; Exporter Dim  
EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Exporter Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Exporter Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement Co-Finance Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Co-Finance Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Financing Component; Financing Component Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Participant; Participant Claim Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

PARTICIPANT HUB; Telephone;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Financing Component; Financing Component Fact

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Fact

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Financing Component; Financing Component Fact

EXIM\_WAREHOUSE; Financing Component; Financing Product Dim

EXIM\_WAREHOUSE; Financing Component; Financing Product Dim

EXIM\_WAREHOUSE; Financing Component; Financing Product Dim

EXIM\_WAREHOUSE; Financing Component; Financing Product Dim

EXIM\_WAREHOUSE; Financing Component; Financing Product Dim

EXIM\_WAREHOUSE; Financing Component; Financing Product Dim

EXIM\_WAREHOUSE; Claims; Claim Dim

EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Participant; Participant Claim Fact

COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

COUNTRY\_INFORMATION; Claim Info; Claim Dim

PARTICIPANT\_INFORMATION; Claim Info; Claim Dim

WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim

PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Participant; Participant Claim Fact

COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

EXIM\_WAREHOUSE; Claims; Claims Fact

COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

EXIM\_WAREHOUSE; Note/ Installment; Note Dim

COUNTRY\_INFORMATION; Note/ Installment; Note Dim

PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim



EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
EXIM\_WAREHOUSE; Note/ Installment; Installment Due Date  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
COUNTRY\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Participant Support; Participant Support Date  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Note/ Installment; Installment Due Date

COUNTRY\_INFORMATION; Note/ Installment; Installment Due Date

PARTICIPANT\_INFORMATION; Note/ Installment; Installment Due Date

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Fact

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim

PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Participant; Participant Contact

PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact

PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

COUNTRY\_INFORMATION; LGA Component Dim;

PARTICIPANT\_INFORMATION; LGA Component Dim;

WORK IN PROCESS INFORMATION; LGA Component Dim;

CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)

CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)

EXIM\_WAREHOUSE; Participant; Participant Activity Status

PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status

PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status

PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status

PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

WORK IN PROCESS INFORMATION; Application Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
WORK IN PROCESS INFORMATION; Application Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Due Date  
EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact  
COUNTRY\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact  
COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact  
COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact  
COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact  
COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact  
COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact  
COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact

COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
EXIM\_WAREHOUSE; Note/ Installment; Installment Dim  
EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact  
EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact  
EXIM\_WAREHOUSE; Transactions; Transaction Dim  
COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
COUNTRY\_INFORMATION; Note/ Installment; Installment Dim  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact  
COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact  
COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Percentages  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact



EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Country; Country Dim

EXIM\_WAREHOUSE; Country; Country Dim

EXIM\_WAREHOUSE; Country; Country Dim  
EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Lender Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Lender Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Lender Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Lender Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Lender Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Lender Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Lender Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Lender Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Lender Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Lender Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Lender Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Lender Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Lender Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Lender Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Lender Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Lender Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Lender Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Lender Actions

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Lender Actions  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Lender Actions

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Note/ Installment; Installment Dim  
COUNTRY\_INFORMATION; Note/ Installment; Installment Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; Accounting Month

PARTICIPANT\_INFORMATION; Accounting Month;

WORK IN PROCESS INFORMATION; Accounting Month;

CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Address

PARTICIPANT\_INFORMATION; Participant Dim; Participant Address

PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement Co-Finance Fact

EXIM\_WAREHOUSE; LGA Information; LGA Co-Finance Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement Co-Finance Fact

EXIM\_WAREHOUSE; LGA Information; LGA Co-Finance Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

COUNTRY\_INFORMATION; LGA Component Dim;

PARTICIPANT\_INFORMATION; LGA Component Dim;

WORK IN PROCESS INFORMATION; LGA Component Dim;

CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

COUNTRY\_INFORMATION; LGA Component Dim;

PARTICIPANT\_INFORMATION; LGA Component Dim;

WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

COUNTRY\_INFORMATION; LGA Component Dim;

PARTICIPANT\_INFORMATION; LGA Component Dim;

WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

COUNTRY\_INFORMATION; LGA Component Dim;

PARTICIPANT\_INFORMATION; LGA Component Dim;

WORK IN PROCESS INFORMATION; LGA Component Dim;

CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

CFO\_INFORMATION; tblIclmtc; LGA Dim (tblIclmtc)

CFO\_INFORMATION; tblIlg; LGA Dim (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Dates  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Dates  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Percentages  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Percentages  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Dates  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;



EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Dates

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
BASIC\_EXIM\_DATA; LGA Component Dim; LGA Percentages  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
BASIC\_EXIM\_DATA; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; LGA Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

PARTICIPANT\_INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tbllg; LGA Dim (tbllg)

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; Claims; Claim Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Authorization Goal Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblg; LGA Rollforward Fact (tblg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblg; LGA Rollforward Fact (tblg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact



EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Financing Component; Financing Component Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
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PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

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WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
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PARTICIPANT HUB; Participant Dim;

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WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
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PARTICIPANT HUB; Participant Dim;

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WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
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PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
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PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
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PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim - Valid Participants Only  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Dim - Valid Participants Only

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Collateral Information; Collateral Dim

CFO\_INFORMATION; tblAuthsPlusClaims; Claim Rollforward Fact (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

PARTICIPANT HUB; Participant HUB Fact;

PARTICIPANT HUB; Participant MGA;

PARTICIPANT HUB; Participant MGA;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;  
PARTICIPANT HUB; Participant MGA;

PARTICIPANT HUB; Participant MGA;

PARTICIPANT HUB; Participant MGA;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Work in Progress; WIP Milestone Fact  
WORK IN PROCESS INFORMATION; WIP Milestone Fact;

EXIM\_WAREHOUSE; Work in Progress; WIP Milestone Date  
EXIM\_WAREHOUSE; Work in Progress; WIP Milestone Fact  
WORK IN PROCESS INFORMATION; WIP Milestone Date;  
WORK IN PROCESS INFORMATION; WIP Milestone Fact;

EXIM\_WAREHOUSE; Work in Progress; WIP Milestone Dim  
WORK IN PROCESS INFORMATION; WIP Milestone Dim;

EXIM\_WAREHOUSE; Work in Progress; WIP Milestone Date  
WORK IN PROCESS INFORMATION; WIP Milestone Date;

WORK IN PROCESS INFORMATION; WIP Milestone Fact;

EXIM\_WAREHOUSE; Work in Progress; WIP Milestone Date  
WORK IN PROCESS INFORMATION; WIP Milestone Date;

WORK IN PROCESS INFORMATION; WIP Milestone Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Milestone Date  
WORK IN PROCESS INFORMATION; WIP Milestone Date;

WORK IN PROCESS INFORMATION; WIP Milestone Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Milestone Date  
WORK IN PROCESS INFORMATION; WIP Milestone Date;

EXIM\_WAREHOUSE; Work in Progress; WIP Milestone Date  
WORK IN PROCESS INFORMATION; WIP Milestone Date;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact



EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Authorization Goal Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

WORK IN PROCESS INFORMATION; Application Rollforward;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

WORK IN PROCESS INFORMATION; Application Rollforward;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

WORK IN PROCESS INFORMATION; Application Rollforward;

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
COUNTRY\_INFORMATION; Supply Contract Info; Export Product  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;  
CFO\_INFORMATION; tblg; LGA Dim (tblg)

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Note/ Installment; Note Dim  
COUNTRY\_INFORMATION; Note/ Installment; Note Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - Non Payment Reasons  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - Non Payment Reasons

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim

EXIM\_WAREHOUSE; Note/ Installment; Installment Dim  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Note/ Installment; Country Installment Fact  
COUNTRY\_INFORMATION; Note/ Installment; Installment Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Dim  
PARTICIPANT\_INFORMATION; Note/ Installment; Participant Installment Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

PARTICIPANT\_HUB; Participant HUB Fact;

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Obligor Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Supply Contract Obligor Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Obligor Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Supply Contract Obligor Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

COUNTRY\_INFORMATION; LGA Component Dim;

PARTICIPANT\_INFORMATION; LGA Component Dim;

WORK IN PROCESS INFORMATION; LGA Component Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim

WORK IN PROCESS INFORMATION; Application Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Participant; Participant Claim Fact

COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact

PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

PARTICIPANT HUB; Participant MGA;

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Pipeline; Pipeline Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact

PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

CFO\_INFORMATION; tbllg; LGA Rollforward Fact (tbllg)



EXIM\_WAREHOUSE; Special Coverage; Special Coverage Dim  
WORK IN PROCESS INFORMATION; Special Coverage; Special Coverage Dim

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Fact  
PARTICIPANT\_INFORMATION; Default Notice; Deal Participant Default Fact  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Participant Fact

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Deal Participant Relationship  
EXIM\_WAREHOUSE; Default Notice; Default Participants  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Claim Participant Relationship  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Deal Participant Relationship  
PARTICIPANT\_INFORMATION; Default Notice; Default Participants  
PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

PARTICIPANT HUB; Participant HUB Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim - Valid Participants Only  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Dim - Valid Participants Only

PARTICIPANT HUB; Participant HUB Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Participant Role Dim  
PARTICIPANT\_INFORMATION; Participant Role Dim;

EXIM\_WAREHOUSE; Participant; Deal Participant Relationship  
EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Claim Participant Relationship  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Deal Participant Relationship  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Fact  
EXIM\_WAREHOUSE; Participant; Participant Rollforward Fact  
PARTICIPANT\_INFORMATION; Participant Fact;  
PARTICIPANT\_INFORMATION; Participant Rollforward Fact;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim



EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Participant; Participant Fact

PARTICIPANT\_INFORMATION; Participant Fact;

EXIM\_WAREHOUSE; Participant; Participant Dim

WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim

PARTICIPANT\_INFORMATION; Participant Dim;

PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Claims; Claims Fact

COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Work in Progress; Person Dim

WORK IN PROCESS INFORMATION; Person Dim;

EXIM\_WAREHOUSE; Work in Progress; Person Dim

WORK IN PROCESS INFORMATION; Person Dim;

EXIM\_WAREHOUSE; Work in Progress; Person Dim

WORK IN PROCESS INFORMATION; Person Dim;

PARTICIPANT HUB; Telephone;

EXIM\_WAREHOUSE; Pipeline; Pipeline Fact

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

WORK IN PROCESS INFORMATION; Application Rollforward;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

BASIC\_EXIM\_DATA; LGA Rollforward Fact;

CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Contact

PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact

PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

CFO\_INFORMATION; tblg; Deal Dim (tblg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblIg; Deal Dim (tblIg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tblIg; Deal Dim (tblIg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tblIg; Deal Dim (tblIg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

CFO\_INFORMATION; tblg; Deal Dim (tblg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;



EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Financing Component; Financing Component Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Deal Dim (tbllg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
CFO\_INFORMATION; tblIg; Deal Dim (tblIg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Participants  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblclmtc; Deal Dim (tblclmtc)  
CFO\_INFORMATION; tblIg; Deal Dim (tblIg)

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Participants

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Note/ Installment; Note Dim

COUNTRY\_INFORMATION; Note/ Installment; Note Dim

PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan RIOD Detail Fact

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; LGA Information; Accounting Month

COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month

PARTICIPANT\_INFORMATION; Accounting Month;

WORK IN PROCESS INFORMATION; Accounting Month;

CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Exporter Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Participant Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Supplier Supply Contract Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

WORK IN PROCESS INFORMATION; Application Rollforward;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Pipeline; Pipeline Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Product/ Project  
CFO\_INFORMATION; tblAuthsPlusClaims; Deal Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIclmtc; Deal Dim (tblIclmtc)  
CFO\_INFORMATION; tblIlg; Deal Dim (tblIlg)

WORK IN PROCESS INFORMATION; Application Dim; Application Product/ Project

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Application Dim; Application Participants

WORK IN PROCESS INFORMATION; Application Dim; Application Participants

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact



EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;

EXIM\_WAREHOUSE; Insurance Payment; Payment Fact

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Claims; Claim Dim  
COUNTRY\_INFORMATION; Claim Info; Claim Dim  
PARTICIPANT\_INFORMATION; Claim Info; Claim Dim  
WORK IN PROCESS INFORMATION; Claim Dim;  
BASIC\_EXIM\_DATA; Claim Dim;  
CFO\_INFORMATION; tblclmtc; Claim Dim (tblclmtc)  
CFO\_INFORMATION; tbllg; Claim Dim (tbllg)

EXIM\_WAREHOUSE; LGA Information; LGA Component Dim  
COUNTRY\_INFORMATION; LGA Component Dim;  
PARTICIPANT\_INFORMATION; LGA Component Dim;  
WORK IN PROCESS INFORMATION; LGA Component Dim;

PARTICIPANT HUB; Participant HUB Fact;

WORK IN PROCESS INFORMATION; Application Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Participant; Deal Participant Relationship  
PARTICIPANT\_INFORMATION; Participant Relationship Info; Deal Participant Relationship

PARTICIPANT HUB; Participant HUB Fact;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

PARTICIPANT\_INFORMATION; Legislative Representatives;

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; WIP Summary Participant Measures

WORK IN PROCESS INFORMATION; Application Rollforward;

WORK IN PROCESS INFORMATION; WIP Activity Fact;

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact

COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact

COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact

PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact

PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

WORK IN PROCESS INFORMATION; WIP Activity Fact;

WORK IN PROCESS INFORMATION; Application Rollforward;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim

PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

BASIC\_EXIM\_DATA; LGA Rollforward Fact;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

CFO\_INFORMATION; tblIlg; Rloan Dim (tblIlg)

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;  
CFO\_INFORMATION; tblg; Rloan Dim (tblg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tblg; Rloan Dim (tblg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tblg; Rloan Dim (tblg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tblg; Rloan Dim (tblg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;  
CFO\_INFORMATION; tblg; Rloan Dim (tblg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
BASIC\_EXIM\_DATA; RLoan Rollforward Fact;

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tblfg; Rloan Dim (tblfg)

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
BASIC\_EXIM\_DATA; RLoan Rollforward Fact;



EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Note Dim

EXIM\_WAREHOUSE; Rloans; Rloan Installment Fact

EXIM\_WAREHOUSE; Rloans; Rloan Fact

COUNTRY\_INFORMATION; Rollforward Facts; Rloan Rollforward Fact

BASIC\_EXIM\_DATA; RLoan Rollforward Fact;

CFO\_INFORMATION; tbllg; Rloan Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

BASIC\_EXIM\_DATA; RLoan Rollforward Fact;

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim

BASIC\_EXIM\_DATA; RLoan Dim;

CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

CFO\_INFORMATION; tbllg; Rloan Rollforward Fact (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Rollforward Fact

BASIC\_EXIM\_DATA; RLoan Rollforward Fact;

EXIM\_WAREHOUSE; Participant; Deal Participant Relationship

PARTICIPANT\_INFORMATION; Participant Relationship Info; Deal Participant Relationship

EXIM\_WAREHOUSE; Participant; Participant Dim

WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim

PARTICIPANT\_INFORMATION; Participant Dim;

PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Contact

PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact

PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

WORK IN PROCESS INFORMATION; Application Dim;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Export Product  
EXIM\_WAREHOUSE; Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Supply Contract Info; Export Product  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Detail Fact  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Exporter Country Disbursement/ Shipment Detail Fact  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Exporter Disbursement/ Shipment Detail  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Detail

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim  
COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim  
WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tbllg; Rloan Dim (tbllg)

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Component Fact  
PARTICIPANT\_INFORMATION; Deal Info; Participant LGA Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Authorization Goal Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures  
WORK IN PROCESS INFORMATION; Application Rollforward;

WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Country; Country Dim  
COUNTRY\_INFORMATION; Country Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Special Coverage; Special Coverage Dim  
WORK IN PROCESS INFORMATION; Special Coverage; Special Coverage Dim

EXIM\_WAREHOUSE; Special Coverage; Special Coverage Fact  
WORK IN PROCESS INFORMATION; Special Coverage; Special Coverage Fact

EXIM\_WAREHOUSE; Special Coverage; Special Coverage Dim  
WORK IN PROCESS INFORMATION; Special Coverage; Special Coverage Dim

WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Insured Country Special Credit Limit Fact  
COUNTRY\_INFORMATION; Special Credit Limit Info; Obligor Country Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Insured Special Credit Limit Fact  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Obligor Special Credit Limit Fact

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim



EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Special Credit Limit; Special Credit Limit Dim  
COUNTRY\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim  
PARTICIPANT\_INFORMATION; Special Credit Limit Info; Special Credit Limit Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

WORK IN PROCESS INFORMATION; Application Dim;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
CFO\_INFORMATION; tblg; Rloan Dim (tblg)

EXIM\_WAREHOUSE; Rloans; Rloan Dim  
BASIC\_EXIM\_DATA; RLoan Dim;  
CLEARREQUEST DATA; Change Request;

EXIM\_WAREHOUSE; LGA Information; Authorization Goal Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Transactions; Transaction Dim

WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Participant; Participant Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Participant Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Participant; Participant Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Contact  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Contact  
PARTICIPANT HUB; Contact;

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Participant; Participant Activity Status  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Activity Status

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Supplier Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Supplier Dim

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact  
COUNTRY\_INFORMATION; Supply Contract Info; Deal Country Supplier Detail Fact  
COUNTRY\_INFORMATION; Supply Contract Info; Exporter Country Supplier Detail Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Exporter Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Participant Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Supplier Supply Contract Fact

EXIM\_WAREHOUSE; Exporter/ Supplier Information; Deal Supplier Fact  
COUNTRY\_INFORMATION; Supply Contract Info; Deal Country Supplier Detail Fact  
COUNTRY\_INFORMATION; Supply Contract Info; Exporter Country Supplier Detail Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Exporter Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Participant Supply Contract Fact  
PARTICIPANT\_INFORMATION; Supply Contract Info; Supplier Supply Contract Fact

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Date

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Date

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Date

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Date

PARTICIPANT HUB; Participant HUB Fact;

PARTICIPANT HUB; Telephone;

PARTICIPANT HUB; Telephone;

PARTICIPANT HUB; Telephone;

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

PARTICIPANT HUB; Alternate Participant Name;

EXIM\_WAREHOUSE; Deal; Deal Dim

COUNTRY\_INFORMATION; Deal Dim;

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

CFO\_INFORMATION; tblg; Deal Dim (tblg)

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Fact

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Deal Country Disbursement/ Shipment Summary Fact

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Deal Participant Disbursement/ Shipment Summary

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Obligor Disbursement/ Shipment Summary

EXIM\_WAREHOUSE; Note/ Installment; Note Dim

COUNTRY\_INFORMATION; Note/ Installment; Note Dim

PARTICIPANT\_INFORMATION; Note/ Installment; Note Dim

EXIM\_WAREHOUSE; Claims; Claims Fact

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Transactions; Transaction Fact

EXIM\_WAREHOUSE; Transactions; Transaction Fact

EXIM\_WAREHOUSE; Transactions; Transaction Fact

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Disbursement/ Shipment; Disbursement/ Shipment Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

COUNTRY\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

PARTICIPANT\_INFORMATION; Disbursement/ Shipment Info; Disbursement/ Shipment Dim

WORK IN PROCESS INFORMATION; Disbursement/ Shipment Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Transactions; Transaction Fact

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EXIM\_WAREHOUSE; Transactions; Transaction Fact

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; SGL/SPM; Transaction Type Dim

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

CFO\_INFORMATION; SGL/SPM; Transaction Type Dim

EXIM\_WAREHOUSE; Deal; Deal Dim

EXIM\_WAREHOUSE; Insurance Payment; Payment Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

PARTICIPANT\_INFORMATION; Deal Dim;

WORK IN PROCESS INFORMATION; Deal Dim;

BASIC\_EXIM\_DATA; Deal Dim;

EXIM\_WAREHOUSE; Transactions; Transaction Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact

CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)

CFO\_INFORMATION; tblLg; LGA Rollforward Fact (tblLg)

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Pipeline; Pipeline Dim

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact

COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

CFO\_INFORMATION; tblLg; LGA Rollforward Fact (tblLg)

EXIM\_WAREHOUSE; Collateral Information; Collateral Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact;  
CFO\_INFORMATION; tblAuthsPlusClaims; LGA Component Dim (tblAuthsPlusClaims)  
CFO\_INFORMATION; tblIlg; LGA Rollforward Fact (tblIlg)

EXIM\_WAREHOUSE; Claims; Claims Fact  
EXIM\_WAREHOUSE; Participant; Participant Claim Fact  
COUNTRY\_INFORMATION; Claim Info; Claim Country Claims Fact  
COUNTRY\_INFORMATION; Claim Info; Deal Country Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Claim Participant Claim Fact  
PARTICIPANT\_INFORMATION; Claim Info; Deal Participant Claim Fact

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Transactions; Transaction Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
WORK IN PROCESS INFORMATION; WIP - Deal Summary; WIP - Deal Summary - Authorization Measures

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim

EXIM\_WAREHOUSE; Exporter Certificate; Exporter Certificate Dim



EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Participant; Participant Address  
EXIM\_WAREHOUSE; Participant; Participant Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Address;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
EXIM\_WAREHOUSE; Participant; Participant Address  
EXIM\_WAREHOUSE; Participant; Participant Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Address;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - WC Financial Default  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - WC Financial Default

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - WC Financial Default  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - WC Financial Default

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - WC Financial Default  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - WC Financial Default

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - WC Financial Default  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - WC Financial Default

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - WC Financial Default  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - WC Financial Default

EXIM\_WAREHOUSE; Default Notice; Default Notice Dim - WC Financial Default  
PARTICIPANT\_INFORMATION; Default Notice; Default Notice Dim - WC Financial Default

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact  
BASIC\_EXIM\_DATA; Claim Dim; Mandates  
BASIC\_EXIM\_DATA; LGA Rollforward Fact; Mandates

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Application Dim; Application Characteristic Flags  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;  
BASIC\_EXIM\_DATA; Deal Dim; Deal Flags

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

PARTICIPANT\_INFORMATION; Participant Support; Participant Support Fact

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
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WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
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WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Deal; Deal Dim  
COUNTRY\_INFORMATION; Deal Dim;  
PARTICIPANT\_INFORMATION; Deal Dim;  
WORK IN PROCESS INFORMATION; Deal Dim;

EXIM\_WAREHOUSE; Participant; Participant Dim  
WORK IN PROCESS INFORMATION; WIP - Deal Summary - Participant; Participant Dim  
PARTICIPANT\_INFORMATION; Participant Dim;  
PARTICIPANT HUB; Participant Dim;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
EXIM\_WAREHOUSE; Insurance Payment; Payment Fact  
EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; LGA Information; LGA Component Fact  
EXIM\_WAREHOUSE; Rloans; Rloan Eligible Debt Fact

EXIM\_WAREHOUSE; Rloans; Rloan Note Summary Fact

EXIM\_WAREHOUSE; LGA Information; Accounting Month  
EXIM\_WAREHOUSE; Note/ Installment; Installment Due Date  
COUNTRY\_INFORMATION; Rollforward Facts; Accounting Month  
COUNTRY\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Participant Support; Participant Support Date  
PARTICIPANT\_INFORMATION; Accounting Month;  
WORK IN PROCESS INFORMATION; Accounting Month;  
CFO\_INFORMATION; Accounting Month;

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; LGA Information; Approved Deal Rollforward Fact  
COUNTRY\_INFORMATION; Rollforward Facts; Approved Deal Rollforward Fact

EXIM\_WAREHOUSE; Note/ Installment; Installment Due Date  
COUNTRY\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Due Date

EXIM\_WAREHOUSE; Note/ Installment; Installment Due Date  
COUNTRY\_INFORMATION; Note/ Installment; Installment Due Date  
PARTICIPANT\_INFORMATION; Note/ Installment; Installment Due Date

EXIM\_WAREHOUSE; Participant; Participant Address  
PARTICIPANT\_INFORMATION; Participant Dim; Participant Address  
PARTICIPANT HUB; Address;

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7- Preface, Chapters 1-5)  
**Date:** Tuesday, December 27, 2016 10:51:26 AM  
**Attachments:** [Preface for LG Manual December March 2015.pdf](#)  
[Ch 1 Overview of the Credit Process May 2016.pdf](#)  
[Ch 2 Credit Environment Sept 2016.pdf](#)  
[Ch 3 Financing Products March 2015.pdf](#)  
[Ch 4 Application Intake June 2016 .pdf](#)  
[Ch 5 Standard Letter of Interest December 2016.pdf](#)  
[Chapter 2 Exhibit A - IDA Board Memo and IDA Resolution.pdf](#)  
[image001.png](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Preface, Chapters 1-5

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Micaela

**Michaela Smith** | Internal Controls Officer  
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Tel 202.565.3426 | Mobile 202.367.6877 | [michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 6)  
**Date:** Tuesday, December 27, 2016 10:57:15 AM  
**Attachments:** [image001.png](#)  
[Ch 6 MT Ins and Guar Feb 15.pdf](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapter 6

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
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Tel 202.565.3426 | Mobile 202.367.6877 | [michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 7)  
**Date:** Tuesday, December 27, 2016 10:59:32 AM  
**Attachments:** [image001.png](#)  
[Ch 7 Standard LT PC and AP February 2015.pdf](#)

---

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**From:** Michaela Smith  
**Sent:** Tuesday, December 27, 2016 10:57 AM  
**To:** Schmitt, Christopher H (SchmittC@gao.gov)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 6)

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapter 7

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
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Tel 202.565.3426 | Mobile 202.367.6877 | [michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 14)  
**Date:** Tuesday, December 27, 2016 11:04:26 AM  
**Attachments:** [image001.png](#)  
[Ch 14 Project Finance Sept. 2016.pdf](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapter 14

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
811 Vermont Avenue, NW | Washington, DC 20571  
Tel 202.565.3426 | Mobile 202.367.6877 | [michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 15A)  
**Date:** Tuesday, December 27, 2016 11:06:46 AM  
**Attachments:** [image001.png](#)  
[Ch 15 Part A Short-term Insurance Multi Feb 2016.pdf](#)  
[Ch 15 Part A appendix-a broker application and broker code of conduct Fe....pdf](#)  
[Ch 15 Part A appendix b sample quotation underwriting summary Feb 2016.pdf](#)  
[Ch 15 Part A appendix c sbcl underwriting summary Feb 2016.pdf](#)  
[Ch 15 Part A appendix-d multibuyer policy text Feb 2016.pdf](#)  
[Ch 15 Part A appendix e express ins policy text Feb 2016.pdf](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapter 15A

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
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Export-Import Bank of the United States  
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Tel 202.565.3426 | Mobile 202.367.6877 | [michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 15B)  
**Date:** Tuesday, December 27, 2016 11:08:55 AM  
**Attachments:** [image001.png](#)  
[Ch 15 B Short-Term Insurance Trade Finance Underwriting April 2015.pdf](#)  
[CH 15 Part B Appendix 15-A\(1\) ESS Process in Ex-Im Online.pdf](#)  
[Ch 15 Part B Appendix A\(2\) TFD April 2015.pdf](#)  
[CH 15 Part B Appendix 15B\(1\) FIBC Process in Ex-Im Online.pdf](#)  
[Ch 15 Part B Appendix B \(2\) TFD April 2015.pdf](#)  
[CH 15 Part B Appendix 15C\(1\) IBCL Process in Ex-Im Online.pdf](#)  
[Ch 15 Part B appendix C\(2\) TFD April 2015.pdf](#)

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Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapter 15B

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 16 Appendices A-G)  
**Date:** Tuesday, December 27, 2016 11:19:33 AM  
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[Ch 16 WCGP Appendix a manual Aug 2016.pdf](#)  
[Ch 16 WCGP Appendix b master guarantee agreement August 2016.pdf](#)  
[Ch 16 WCGP Appendix c borrower agreement August 2016.pdf](#)  
[Ch 16 Appendix d delegated authority letter agreement August 2016.pdf](#)  
[Ch 16 Appendix e loan author notice August 2016.pdf](#)  
[Ch 16 WCGP Appendix f loan author agree August 2016.pdf](#)  
[Ch 16 WCGP Appendix g econ impact cert August 2016.pdf](#)

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7a. Loan, Guarantee and Insurance Manual – Chapter 16 Appendices A-G

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Thanks,  
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# **EXPORT-IMPORT BANK OF THE UNITED STATES**



## **WORKING CAPITAL GUARANTEE PROGRAM MANUAL ("Manual")**

**To be used in conjunction with the Master Guarantee Agreement and related documents effective on or before December 31, 2005.**

**THIS MANUAL IS NOT A LEGAL DOCUMENT AND DOES NOT MODIFY ANY PARTY'S LEGAL OBLIGATIONS UNDER THE MASTER GUARANTEE AGREEMENT ("MGA") AND THE OTHER LEGALLY BINDING DOCUMENTS DESCRIBED IN SECTION VII OF THIS MANUAL. EACH PARTY HAS THE RESPONSIBILITY TO SEEK LEGAL ADVICE TO INSURE COMPLIANCE WITH THE LEGAL DOCUMENTS TO WHICH IT IS A PARTY. IN THE EVENT OF ANY CONFLICT BETWEEN THIS MANUAL AND THE PROVISIONS OF THE MGA OR THE OTHER LEGALLY BINDING DOCUMENTS GOVERNING TRANSACTIONS UNDER THE PROGRAM, THE MGA AND SUCH OTHER LEGAL DOCUMENTS SHALL CONTROL.**

### **PREFACE**

This Manual provides an overview of the Working Capital Guarantee Program ("WCGP" or "Program") and should be used in conjunction with the Master Guarantee Agreement ("MGA") and other legal documents that govern transactions under the Program. The MGA is the primary document that governs the relationship between the Export-Import Bank of the United States ("Ex-Im Bank") and a guaranteed lender under the Program. Unless otherwise defined, the capitalized terms used in this Manual shall have the meanings set forth in the MGA.

This Manual supersedes the WCGP Instructions effective October 1, 1999 and any amendments and addendums thereto.

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# EXPORT-IMPORT BANK OF THE UNITED STATES

## WORKING CAPITAL GUARANTEE PROGRAM MANUAL

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### I. INTRODUCTION

Established in 1934, Ex-Im Bank is the official export credit agency of the United States, responsible for assisting in financing and facilitating U.S. exports. During its long history, Ex-Im Bank has developed numerous programs designed to supplement private sector financing. Ex-Im Bank's Guarantee commits the full faith and credit of the Government of the United States of America.

Many small and medium-sized U.S. firms with the potential to export are often unable to access adequate working capital financing. Pursuant to the Export Trading Company Act of 1982, Ex-Im Bank developed the WCGP to meet this need by making loan guarantees available to banks, providers of commercial credit, or other public or private lenders to support their secured short-term working capital loans to small and medium-sized exporters. In order to provide support for a Loan Facility, Ex-Im Bank must determine that a reasonable assurance of repayment exists.

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### II. PROGRAM GUIDELINES

#### A. **Eligibility Criteria** - Participants under the Program must meet certain eligibility criteria.

1. **Lenders** - Any bank, provider of commercial credit, or other public or private lender may apply under the Program. In determining the eligibility of a lender, Ex-Im Bank considers many factors, including the lender's financial condition, its knowledge of trade finance, and its ability to manage asset-based loans. Lenders that are new to Ex-Im Bank must submit three years of audited statements or their most recent annual report. In addition, lenders that meet eligibility requirements as set forth in this Manual may be approved by Ex-Im Bank as Delegated Authority Lenders (see [Section III of this Manual](#)). Such lender status confers expedited processing benefits.

**Affiliates of Lenders** - Under certain circumstances, Ex-Im Bank's Guarantee may be extended to cover Loan Facilities established by a Lender's affiliate. For further details, please refer to Sections [II.B.](#) and [VII.A.9.](#) of this Manual.

2. **Borrowers** - Any sole proprietorship, partnership, corporation, or limited liability company that operates as a going concern and currently exports or plans to export may apply for support under the Program.
  - a. Borrowers must be domiciled in the U.S., although ownership by foreign nationals or foreign entities is acceptable. A borrower may use a foreign sales corporation in connection with its export sales provided that the foreign sales corporation is a co-obligor or guarantor of the Loan Facility.
  - b. Borrowers must have a revenue-producing operating history of at least one year and a positive net worth. Start-up and development stage entities are ineligible.

- c. Borrowers cannot have been suspended or debarred from doing business with the U.S. Government, or, if previously suspended or debarred, must provide acceptable evidence of reinstatement.

**3. Maximum Amount - Ex-Im Bank's WCGP is harmonized with the Small Business Administration's (SBA's) Export Working Capital Program.** Applications should be submitted to either Ex-Im Bank or the SBA based on the Maximum Amount requested, as follows:

- For Loan Facility requests up to and including \$1,666,666 (subject to change based on the SBA's statutory loan amount limits), apply to the SBA.
- For Loan Facility requests greater than \$1,666,666 (subject to change based on the SBA's statutory loan amount limits), apply to Ex-Im Bank.

Delegated Authority ("DA") Lenders may continue to approve and commit Ex-Im Bank's guarantee for Loan Facilities of any dollar amount in accordance with their DA limits, provided they meet the required criteria, as stated in this Manual and in the Delegated Authority Letter Agreement.

**B. Guarantee Coverage, Risk Retention, and Interest Rate** - In accordance with Section 2.01 of the Master Guarantee Agreement, Ex-Im Bank's Guarantee covers ninety percent (90%) of the principal, accrued interest thereon, and certain collateral protection and enforcement costs. In the event of a claim, Ex-Im Bank shall pay the Lender 90% of the outstanding principal balance of the Loan Facility. Ex-Im Bank shall also pay the Lender 90% of the accrued interest at the note rate up to the date of claim payment, as well as certain collateral protection costs. Ex-Im Bank does not impose any interest rate ceiling or limitation on Lenders' fees; however, penalty interest and other punitive fees are excluded from Guarantee coverage.

The Lender must retain ten percent (10%) risk in the Loan Facility. **The Lender is not permitted to separately collateralize its retained 10% risk unless the transaction is processed under Delegated Authority** (see [Section III.G.](#) of this Manual).

In accordance with Section 4.17 of the Master Guarantee Agreement, the Lender may assign, transfer, negotiate, sell or participate all or part of its interests and rights in the Loan Facility to an affiliate or subsidiary of the Lender or to any other financial institution, provided that the Lender continues to act as the administrative and collateral agent for such Loan Facility and retains all obligations under the Guarantee with respect to Ex-Im Bank. Any other circumstances wherein the Lender sells, assigns, transfers, negotiates, or participates all or part of its interests and rights in the Loan Facility will require Ex-Im Bank's prior written approval.

**Note: While the WCGP benefits exporters and Borrowers by providing them access to export financing, the Guarantee protects the Lender. It does not protect the Borrower in the event of non-payment from a foreign buyer.**

**C. Type and Term of Loan Facility** - A Loan Facility can support a single export transaction ("Transaction Specific Loan Facility") or multiple export transactions ("Revolving Loan Facility" or "Transaction Specific Revolving Loan Facility").

1. A **Transaction Specific Loan Facility** is a non-revolving Loan Facility, which supports a specifically identified export transaction. While the term of a Transaction Specific Loan Facility generally should not exceed one year, Ex-Im Bank may, on a case-by-case basis, approve a longer Loan Facility Term to allow for an extended production cycle.
2. A **Revolving Loan Facility** supports either multiple export transactions or a specifically identified export transaction on a continuous basis during the term of the Loan Facility. The term of a Revolving Loan Facility generally should not exceed one year. However, a Revolving Loan Facility may be committed for a term of up to 36 months, provided (i) that the Lender is also committing to provide the Borrower a revolving credit facility in addition to the Revolving Loan Facility for the same term, and (ii) that it is common practice for that Lender to extend loans with such terms.

- a. The Facility Fee for a Loan Facility with a term of 36 months will be *pro-rated*, due and payable as shown below. (See Section II.F. regarding Facility Fees).

Loan Facility Term	Portion of Fee due up-front	Portion of Fee due at 1 <sup>st</sup> anniversary	Portion of Fee due at 2 <sup>nd</sup> anniversary
Up to and including 12 months	Full Facility Fee	N/A	N/A
Over 12 months, up to 24 months	12-month <i>pro-rata</i> amount	Remainder of Facility Fee	N/A
Over 24 months, up to 36 months	12-month <i>pro-rata</i> amount	12-month <i>pro-rata</i> amount	Remainder of Facility Fee

- b. For a Revolving Loan Facility with a term of greater than twelve (12) months, Lender must submit to Ex-Im Bank on each anniversary date the following: 1) the Schedule A to the Loan Authorization Agreement/Notice, 2) the appropriate Facility Fee, and 3) the Lender's annual review. A new application and the \$100 application fee are NOT required.
3. A **Transaction Specific Revolving Loan Facility** supports one or more specifically identified export transaction(s) on a continuous (or revolving) basis during the Loan Facility Term. The Loan Facility Term for such Loan Facilities will generally not exceed twelve months, however, longer terms may be considered on a case-by-case basis by Ex-Im Bank, depending on the terms of the subject contract(s) to be financed under such Loan Facility and the length of time needed by the Borrower to fulfill such contract(s). Transaction Specific Revolving Loan Facilities are well suited to contracts calling for progress payments and/or other interim payments to be made by the foreign buyer to the Borrower.

- D. **Final Disbursement Date and Maturity of Loan Facility** - The Final Disbursement Date is the last date on which the Lender may make a Disbursement under the Working Capital Guarantee. The Guarantee remains in effect for Disbursements made through the Final Disbursement Date, subject to the terms and conditions of the MGA and related documentation. With the exception of a Disbursement made to fund a drawing under a Letter of Credit (as set forth in the MGA and below),

Disbursements made after the Final Disbursement Date are not covered under the Guarantee. The maturity of the Loan Facility is determined as follows:

1. A **Loan Facility** matures on the first Business Day following the Final Disbursement Date. If the Loan Facility is not renewed or extended, all outstanding amounts are due and payable on that day. A Lender must notify Ex-Im Bank in writing within five Business Days of its determination not to renew the Loan Facility.
2. **Letters of Credit:** If the Lender makes a Disbursement after the Final Disbursement Date because there has been a draw on a Letter of Credit issued under a Loan Facility, such Disbursement will be covered by the Guarantee unless the Letter of Credit has been cash collateralized or the Lender has been indemnified for such Letter of Credit obligation. To the extent that the Letter of Credit has not been cash collateralized or the Lender otherwise indemnified, coverage under the Guarantee will continue until thirty (30) days past the expiry of the Letter of Credit. Typical scenarios where Guarantee coverage will not continue past the Final Disbursement Date include (but are not limited to): (a) a Letter of Credit extending beyond the Final Disbursement Date for which the Borrower is required to cash collateralize it at 100% of face value in the event the Loan Facility is not renewed at maturity; and (b) a refinancing wherein the takeout lender indemnifies the Lender for any outstanding Letters of Credit that had been issued under the Loan Facility at 100% of the (aggregate) face value(s) of any such Letter(s) of Credit (see Section II.K.5. for Terms of Letters of Credit).

**E. Application Process** - Ex-Im Bank will accept an application for either a Preliminary Commitment from the Borrower or a Final Commitment from the Lender. Each application must contain all of the information requested in the SBA/Ex-Im Bank Joint Application in full and complete form, together with the appropriate non-refundable application fee (\$500 for a Preliminary Commitment, \$100 for a Final Commitment). In reviewing an application, Ex-Im Bank and/or the Lender will determine whether a reasonable assurance of repayment exists.

1. **Preliminary Commitment Applications** - A Borrower may apply directly to Ex-Im Bank for a Preliminary Commitment by submitting a completed application and the required information together with the \$500 application fee. Upon approval of the application, Ex-Im Bank will issue a Preliminary Commitment letter to the Borrower, which outlines the terms and conditions under which Ex-Im Bank is prepared to issue its Guarantee to a Lender. The Borrower then has up to six months to find a Lender and negotiate financing.
2. **Conversion of Preliminary Commitments** - Once the Borrower has selected a Lender, the Lender applies to Ex-Im Bank for conversion of the Preliminary Commitment to a Final Commitment. No additional application fee is required.

**Note:** When the Preliminary Commitment is converted to a Final Commitment, \$400 of the original \$500 Preliminary Commitment application fee will be credited toward the Facility Fee (see [Section II.F.](#) re: Ex-Im Bank Fees).

3. **Final Commitment Applications** - If a Borrower and a Lender have agreed to financing terms conditioned on the coverage of a Working Capital Guarantee, the Lender can bypass the Preliminary Commitment process by making the application for a Final Commitment on behalf of the Borrower. The application fee is \$100. In order to expedite processing time, the Lender should submit its credit memorandum and financial analysis along with



the other information required, as listed on the SBA/Ex-Im Bank Joint Application. Upon approval of the application, Ex-Im Bank will issue a Final Commitment to the Lender which outlines the terms and conditions of the Working Capital Guarantee.

4. **Renewal of Existing Revolving Loan Facilities** - To renew an existing Revolving Loan Facility, the Lender must submit to Ex-Im Bank a completed SBA/Ex-Im Bank Joint Application with relevant updated supporting material and the \$100 application fee. The renewal will be contingent upon a satisfactory review, similar in scope to the initial application, by Ex-Im Bank (or by the Lender in the case of Loan Facilities committed under Delegated Authority). The Lender should submit the renewal request within a reasonable time (i.e., 60 days) prior to the Final Disbursement Date of the existing Loan Facility (see [Section II.D.](#) re: Final Disbursement Date).

**Note:** The renewed Loan Facility is considered a new Loan Facility and will be issued a new Guaranteed Loan Facility Number. Ex-Im Bank and the Lender must execute a new Loan Authorization Agreement (or Loan Authorization Notice), and the Borrower and Lender must also execute a new Borrower Agreement.

- F. **Ex-Im Bank Fees** - In addition to the application fee, Ex-Im Bank charges the Lender a non-refundable Facility Fee. The Facility Fee, together with Schedule A to the Loan Authorization Agreement or Loan Authorization Notice (as applicable), is due within ten (10) Business Days of the Effective Date, and annually thereafter for Revolving Loan Facilities with terms of greater than twelve months, as shown in the table in [Section II.C.2.a.](#) of this Manual. (Delegated Authority Lenders should refer to the table in [Section III.B.](#) of this Manual regarding fee retention).

**Note:** In accordance with [Section 3.01\(c\) of the MGA](#), upon the failure of the Lender to pay the Facility Fee to Ex-Im Bank within ten (10) Business Days of any of the following dates: (i) the Effective Date, (ii) each Loan Facility Anniversary Date (if/as applicable), (iii) the effective date of each Extension and (iv) an increase in the Maximum Amount, Lender shall be obligated to pay Ex-Im Bank a *late fee* in an amount equal to Fifty Dollars (\$50.00) for each calendar day the Facility Fee remains unpaid after the tenth (10<sup>th</sup>) Business Day following the relevant above date, and up to the sixtieth (60<sup>th</sup>) calendar day. If the Facility Fee and any applicable late fees are not credited to Ex-Im Bank's account on or before the sixtieth (60<sup>th</sup>) calendar day, the Guarantee shall be null and void with respect to that Loan Facility. In order to maintain coverage under the Guarantee, it is the Lender's responsibility to ensure that all fees are paid; the Lender will not receive any notice or billing from Ex-Im Bank in connection with unpaid fees.

1. The standard **Annual Facility Fee Percentage** is 1.75 percent of the Maximum Amount for a Loan Facility Term of twelve months, or a *flat fee* of 0.875 percent of the total Maximum Amount for a Loan Facility Term of six months or less. For Loan Facility Terms of greater than six months/up to twelve months, and for Loan Facility Terms of greater than twelve months, the Facility Fee will be *pro-rated* at 1.75 percent per annum of the Maximum Amount based on the number of months in the Loan Facility Term. For extensions of the Final Disbursement Date, the Facility Fee will be *pro-rated* at 1.75 percent per annum of the Maximum Amount based on a 360-day year.

2. **Reduced Facility Fee** - Borrowers that meet the criteria listed below qualify for the Reduced Facility Fee. In such cases the Annual Facility Fee Percentage is 1.25 percent of the Maximum Amount for a Loan Facility Term of twelve months, or a *flat fee* of 0.625 percent of the Maximum Amount for a Loan Facility Term of six months or less.

For Loan Facility Terms of greater than six months/up to twelve months, and Loan Facility Terms of greater than twelve months, the Facility Fee will be *pro-rated* at 1.25 percent per annum of the Maximum Amount based on the number of months in the Loan Facility Term. For extensions of the Final Disbursement Date, the Facility Fee will be *pro-rated* at 1.25 percent per annum of the Maximum Amount based on a 360-day year.

**Criteria for Reduced Facility Fee:** A Borrower or Loan Facility that meets either **a** or **b** below is eligible for the Reduced Facility Fee. *All qualifying applications, regardless of the size of the Loan Facility or Borrower, must demonstrate that the “Additionality” test has been satisfied. (See [Section II.J](#) regarding “Additionality”, i.e. need for Ex-Im Bank support).*

- a. Industry Comparison of Financial Ratios** - In evaluating the Borrower's financial condition, the Lender must compare financial ratios for the Borrower's industry, as published in the Risk Management Association (“RMA”) Statement Studies, to the Borrower's *most recent fiscal year end* financial ratios. The Lender must use the most recent RMA Statement Studies (i.e., published within the last 12 months). The Lender must base such comparison on the ratios for the appropriate peer group using either “Current Data Sorted by Assets” or “Current Data Sorted by Sales” category for companies sharing the same primary North American Industry Classification System Code (NAICS Code) or Standard Industrial Classification Code (SIC Code) as the Borrower. (Ratios must be chosen from the same grouping (i.e., Current Data Sorted by Assets or Current Data Sorted by Sales), not a combination of the two). The Borrower's ratios must *meet or exceed* its industry's **Median** Quartile (based on the RMA comparison), for **a minimum of four** of the following ratios:

- i. Current Ratio
- ii. Net Sales/Total Assets
- iii. Debt to Worth Ratio
- iv. (Net Profit + Depreciation + Depletion + Amortization Expense)/Current Portion of Long Term Debt
- v. EBIT/Interest
- vi. Cost of Sales/Inventory
- vii. Sales/Accounts Receivable

**Note:** In the unlikely event that no reasonably appropriate NAICS/SIC Code can be determined, the Borrower must either meet **b**, below, or continue to be charged the standard Annual Facility Fee Percentage (1.75%).

- b.** A Borrower must have 100% of its Export-Related Accounts Receivable either:
- i. **insured for comprehensive commercial and political risk, either through Ex-Im Bank or an insurer acceptable to Ex-Im Bank or the Delegated Authority Lender\*; or**

- ii. covered by Irrevocable Letter(s) of Credit\*; *or*
- iii. some combination of (i) and (ii) covering 100% of the Borrower's Export-Related Accounts Receivable\*.

\* See [Section II.L.1.](#) of this Manual, Accounts Receivable, Terms of Sale.

Applications which do not meet either **a** or **b**, above, will continue to be charged the standard Annual Facility Fee Percentage (1.75%)

**G. Uses of the Loan Facility** - The Loan Facility may be used for the following **export-related** activities:

1. To acquire inventory.
2. To pay for direct and indirect costs (e.g., design, engineering, labor and overhead) related to the manufacture or purchase of goods (including work-in-process), or related to the provision of services.
3. To support Standby Letters of Credit used as bid bonds, performance bonds, or payment guarantees; to support Warranty Letters of Credit (see [Section II.O.](#)); and/or to support Commercial Letters of Credit issued for the benefit of United States supplier(s). (Also see [Section II.K.](#) of this Manual).

**At no time shall the Credit Accommodation Amount (the sum of the aggregate outstanding amount of Disbursements plus the aggregate outstanding face amount of Letter of Credit Obligations) exceed the Maximum Amount.**

4. **Refinance** - On a case-by-case basis, Ex-Im Bank may, in its sole discretion, permit the first Disbursement (or a portion thereof) under the Loan Facility to be used to refinance existing short-term debt of the Borrower (if it is the Lender's practice to make multiple Disbursements at the time of initial funding of the Loan Facility, the term "first Disbursement" is understood to mean the aggregate of all Disbursements made at such time). Ex-Im Bank will consider the Borrower's overall financial condition, in addition to the following:
  - a. The Lender must provide a copy of their credit memorandum and financial analysis and demonstrate that the Borrower's prior year's export sales as well as its projected export sales and Export-Related Inventory purchases for a twelve-month period, reasonably support the amount of Loan Facility proceeds requested to be used towards refinancing previously existing debt;
  - b. Disbursements must be fully supported by the Export-Related Borrowing Base;
  - c. The application, including requested use of proceeds, must meet all other Program guidelines;
  - d. Ex-Im Bank must both review and approve the Loan Facility application, or, if it is to be approved under Delegated Authority, Ex-Im Bank must approve such use of proceeds prior to the closing of the Loan Facility;

- e. The Borrower's existing loan must be repaid in full with the first Disbursement (or a portion thereof) under the Loan Facility; and
  - f. In such instances when, with Ex-Im Bank's approval, the Lender uses the first Disbursement (or a portion thereof) to repay in full a previously existing loan, the original lender (whether or not under an Ex-Im Bank Guarantee) must concomitantly release all security interests in the Collateral and release the Borrower and Guarantor(s) (if any).
5. **Indirect Exports** – In accordance with Section 4.15 of the Master Guarantee Agreement, Lender may include Indirect Exports as Items in a Loan Facility, as long as funds available under such Loan Facility's Export-Related Borrowing Base supported by Accounts Receivable and Inventory derived from Indirect Exports at no time exceed ten percent (10%) of the Maximum Amount of such Loan Facility, and provided that (a) the ultimate foreign buyer for the Items must be located in a country in which Ex-Im Bank is not legally prohibited from doing business in accordance with the Country Limitation Schedule, and (b) the Lender must obtain verifiable evidence of intent to export the Indirect Exports from the United States. Lender must obtain written consent from Ex-Im Bank prior to including funds derived from Indirect Exports in an Export-Related Borrowing Base above the ten percent (10%) threshold.

## H. Security, Collateral, and Guarantees

1. **Security** - As of the Effective Date, the Lender shall obtain a valid and enforceable lien in the Collateral, and shall take the required actions to confirm and maintain such lien, in accordance with [Section 4.02](#) "Security Interests" of the MGA.

**In addition**, if the Lender provides any non-Ex-Im Bank guaranteed loan(s) to the Borrower and receives a lien on any assets other than Primary Collateral to secure such loan(s), the WCGP documentation requires such a lien to also secure the Loan Facility.

**Note:** While this requirement **is** intended to include real estate (in such instances where the Lender has a security in real estate for the benefit of its non-Ex-Im Bank-guaranteed loan(s) to the Borrower), Ex-Im Bank recognizes that mortgage filing processing, fees, and taxes vary from state to state. It is not Ex-Im Bank's intent to unduly burden the Borrower. Thus, if this requirement would result in an undue burden being placed on the Borrower, Ex-Im Bank may be willing to consider waiving such requirement with respect to real estate on a case-by-case basis.

2. **Collateral** - Collateral consists of all property (and interest in property) in or upon which the Lender has been granted a lien as security for the payment of all Loan Facility Obligations, including Primary Collateral, Secondary Collateral, and Guarantor Collateral.
- a. **Primary Collateral** – In accordance with [Section 4.02\(b\) of the MGA](#), Ex-Im Bank requires Lenders to obtain a valid, enforceable and perfected first priority security interest in the Borrower's assets securing the Loan Facility Obligations. Primary Collateral requirements are based on the type of Loan Facility, as follows, however, Ex-Im Bank may require that Primary Collateral also include other types of security.

- i. **Revolving Loan Facilities (other than Transaction Specific Revolving Loan Facilities)** - At a minimum, Primary Collateral must consist of all Export-Related Accounts Receivable, Export-Related Inventory (if included in the Borrowing Base), Export-Related General Intangibles, and Other Collateral, if any. In addition, if approved in writing by Ex-Im Bank, Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory may be included in the Borrowing Base.

**Note:** **If any Export-Related Inventory is taken as Collateral for the Loan Facility, then the Lender, for the benefit of the Loan Facility, must obtain a security interest in both the Export-Related Inventory and the corresponding Export-Related Accounts Receivable.** (Conversely, if the Loan Facility is not being used to finance the Borrower's Export-Related Inventory, the Lender is not required to take the Export-Related Inventory as Collateral.) (Please refer to Sections [II.L. through II.P.](#) of this Manual for additional information on Collateral.)

- ii. **Transaction Specific Loan Facilities (including Transaction Specific Revolving Loan Facilities)** - At a minimum, Primary Collateral must consist of all Export-Related Accounts Receivable and Export-Related Inventory relating to Specific Export Order(s), all Export-Related General Intangibles, and Other Collateral, if any. In addition, if approved in writing by Ex-Im Bank, Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory relating to Specific Export Order(s) may be included in the Borrowing Base.

- b. **Secondary Collateral** - In accordance with Section [4.02\(c\) of the MGA](#), Secondary Collateral consists of all assets of the Borrower, other than the Primary Collateral, in which the Lender is granted a security interest to secure any non-Ex-Im Bank guaranteed loan(s) provided by the Lender to the Borrower. **Please Note:** Secondary collateral is not necessarily collateral in which Lender has a second position or lesser priority security interest; it includes collateral in which Lender has a first priority security interest securing non-Ex-Im Bank guaranteed loans.

- c. **Guarantor Collateral** - Guarantor Collateral consists of all assets of a Guarantor or other third party in which the Lender is granted a security interest to secure any financial accommodations provided by the Lender to the Borrower.

- 3. **Personal and Corporate Guarantees** - In accordance with [Section 4.03 of the MGA](#), Persons owning or otherwise controlling twenty percent (20%) or more of the ownership in the Borrower and/or having the power to direct the policies and/or management of the Borrower will be required to personally guarantee repayment of the Loan Facility Obligations. Parent corporate guarantees or other guarantees may also be required. Venture capital firms and other investment groups are exempt from this requirement.

## **I. Financial Reporting Requirements**

- 1. Year-End** - Fiscal year-end financial statements (minimum three years, if applicable) of the Borrower and each Guarantor (other than an individual Guarantor), prepared in conformity with GAAP, are required with each application and annually thereafter, within 120 days of the Borrower or Guarantor's fiscal year end. (A publicly traded company may submit its fiscal year end statements at the time of filing its Form 10-K.) While Ex-Im Bank reserves the right to require reviewed or audited financial statements, following are its general requirements:
  - a. For Loan Facilities of less than \$1 million:** internally prepared statements, signed by the Borrower/Guarantor, supported by the Borrower's/Guarantor's signed Federal tax returns.
  - b. For Loan Facilities of \$1 million or more, but less than \$2 million:** compiled financial statements with full disclosure, supported by the Borrower's/Guarantor's signed Federal tax returns.
  - c. For Loan Facilities of \$2 million or more, but less than \$5 million:** reviewed financial statements with full disclosure, supported by the Borrower's/Guarantor's signed Federal tax returns.
  - d. For Loan Facilities of \$5 million or more:** audited financial statements with full disclosure.

**Note:** Updated interim financial statements, prepared within 60 days from date of application, may be internally prepared and signed by the Borrower.
- 2. Quarterly** - The Borrower must submit quarterly financial statements to the Lender no later than 45 days after the end of each quarter. A publicly traded company may submit its quarterly statements at the time of filing its Form 10-Q.
- 3. Individual Guarantors - Current, signed personal financial statements of each** individual Guarantor must be prepared on a bank or other standard form and submitted with each application and annually thereafter, supported by copies of their personal Federal tax returns. The initial application must include such tax returns for the past three years.

- J. Why is Ex-Im Bank's Guarantee Required? ("Additionality")** - "Additionality" is a statutory-based test used to determine whether an Ex-Im Bank Guarantee is necessary to facilitate the financing of an export sale. Specifically, Congress instructed Ex-Im Bank to provide guarantee support to otherwise creditworthy Borrowers when support from the private sector is not available and when the exports to be supported would not otherwise go forward. Given the importance of the Additionality test, Ex-Im Bank developed a set of questions aimed at assisting both Ex-Im Bank staff and Ex-Im Bank Delegated Authority Lenders in the decision process. The answers to each of these questions should be accompanied by relevant information supporting a conclusion that the transaction meets the Additionality test. The questions and related information that should be comprehensively addressed in the Lender's credit memorandum are described below:

1. **Describe why the Borrower does not have sufficient internally generated working capital to support the proposed export sale(s).** The narrative should include, as applicable, but not necessarily be limited to, the following: large contract size; expanding sales volume; seasonal cash flow; slow-turning receivables; high levels of work-in-process and/or inventory (e.g., long conversion cycle); bonding requirements; (e.g., performance bonds); and other relevant factors.
2. **Describe why funds are not available from “external” sources.** The discussion should address all reasonable potential sources of working capital funds (e.g., persons or entities having a 51% or greater ownership or stock control of the applicable entity, capital market sources, or any other sources where funding might reasonably be obtained). Financial capabilities of the related parties, existing debt covenants or other factors that might restrict the availability of funding from these parties, ownership dilution or control issues, and other relevant issues should be discussed as appropriate.
3. **Describe why the Ex-Im Bank Guarantee is needed in order for your institution to provide the funding.** The discussion should consider, as applicable, but not necessarily be limited to the following: limited export finance experience of the Lender and/or the Borrower; regulatory or credit policies impacting the Lender; financial condition or creditworthiness issues relating to the Borrower; uncertainties regarding economic or industry conditions; and other relevant factors.

**Note:** Notwithstanding the above, the Additionality test will be deemed to have been met (without specifically addressing the three questions above) by the Lender’s signature under Part C of the SBA/Ex-Im Bank Joint Application for a Loan Facility that meets all of the following four criteria:

- (i) the Maximum Amount is \$2,000,000 or less;
- (ii) the Borrower qualifies as a small business under SBA guidelines;
- (iii) the Borrower employs 100 people or fewer; and
- (iv) the Borrower’s annual revenues do not exceed \$10,000,000.

**K. Disbursements and Issuance of Letters of Credit** - A Lender may only make Disbursements or issue Letters of Credit on behalf of the Borrower against actual Export Orders or invoiced Accounts Receivable. (**Note:** In situations where the Borrower has need of a Standby Letter of Credit to be issued as a bid bond, the Lender may issue such Standby Letter of Credit even though no firm Export Order yet exists). Credit Accommodations must be within the availability on an Export-Related Borrowing Base consisting of acceptable collateral (i.e., typically Export-Related Inventory and Export-Related Accounts Receivable, and/or cash; see [Sections II.L. through II.P.](#) of this Manual).

**At no time shall the Credit Accommodation Amount (the sum of the aggregate outstanding amount of Disbursements plus the aggregate outstanding face amount of Letter of Credit Obligations) exceed the Maximum Amount.**

1. **Export-Related Borrowing Base Certificates** - The Borrower is required to submit (to the Lender) an Export-Related Borrowing Base Certificate as frequently as the Lender customarily requires from its borrowers but at least once per month, within thirty (30) calendar days of its month-end. The Accounts Receivable and Inventory balances represented on such Export-Related Borrowing Base Certificate must be reconciled with



the Borrower's general ledger, Accounts Receivable Aging Report, and Inventory schedule for that month-end.

Where possible, the Borrower should provide a breakdown of its Inventory by category (i.e., raw materials, work-in-process, finished goods, etc.) on either the Export-Related Borrowing Base Certificate or an attachment thereto.

In instances where the Loan Facility has no outstanding principal balance nor any outstanding Letters of Credit, the Borrower will not be required to submit an Export-Related Borrowing Base Certificate until such time as it requests either a Disbursement or the issuance of a Letter of Credit.

## **2. Export Orders**

- a.** For Transaction Specific Loan Facilities and Transaction Specific Revolving Loan Facilities, the Borrower must submit to the Lender a copy of the contract/Export Order being financed by the Loan Facility.
- b.** For Revolving Loan Facilities, the Borrower must submit copies of its Export Order(s) or if permitted by Lender, a written summary of the Export Orders against which Borrower is requesting a Disbursement. If the Lender chooses the summary option, the Lender must then conduct a quarterly review of a sampling of those Export Orders representing at least ten percent (10%) of the number of Export Orders and at least ten percent (10%) of the aggregate dollar amount of Export Orders.

## **3. Advance Rates** - Credit Accommodations must be made in accordance with stipulated Advance Rates, set by Ex-Im Bank (or by the Lender in the case of Delegated Authority transactions). See Sections [II.L.](#), [II.M.](#), and [II.N.](#) of this Manual.

In no event shall the Advance Rate exceed (i) ninety percent (90%) of Eligible Export-Related Accounts Receivable, (ii) seventy five percent (75%) of Eligible Export-Related Inventory, (iii) seventy percent (70%) of Eligible Export-Related Overseas Accounts Receivable, (iv) sixty percent (60%) of Eligible Export-Related Overseas Inventory, and (v) twenty five percent (25%) of Retainage Accounts Receivable, unless approved in writing by Ex-Im Bank.

## **4. Collateral coverage requirements** - Ex-Im Bank requires Lenders to obtain a valid, enforceable, and perfected first priority security interest in sufficient collateral to cover Disbursements and Letters of Credit, at a minimum, as follows:

- a.** Disbursements must be collateralized at least 100%.
- b.** Letters of Credit issued under the Loan Facility need only be collateralized at 25% of their face value. At such time as a Letter of Credit is drawn upon, it shall be considered a Disbursement (and must then be collateralized at least 100%).

**Note:** Warranty Letters of Credit, or Standby Letters of Credit serving as Warranty Letters of Credit or which by their terms become Warranty Letters of Credit, must be fully collateralized at 100% of face value, of



which amount at least 25% must be collateralized by cash (see Section II.O. of this Manual).

- c. **With respect to Revolving Loan Facilities** (other than Transaction Specific Revolving Loan Facilities), **at no time shall the portion of the principal balance of the Credit Accommodations that is supported by Export-Related Inventory exceed 60% of the sum of the outstanding Disbursements plus the aggregate undrawn face value of all outstanding Commercial Letters of Credit.** (In other words, the principal balance of the Revolving Loan Facility that is supported by Export-Related Accounts Receivable (and other non-Inventory Primary Collateral, if any) must at all times be equal to at least 40% of the sum described above (see [Appendix B](#), Sample Borrowing Base Calculation, for examples).
- d. If at any time the applicable Export-Related Borrowing Base is **less** than the sum of (i) the aggregate outstanding amount of Disbursements, (ii) 100% of the aggregate amount set aside for any Standby Letters of Credit serving as Warranty Letters of Credit (pursuant to Section II.O. of this Manual), and (iii) 25% of the aggregate amount set aside for any other Letters of Credit, the Borrower shall immediately either pay the Lender an amount equal to the difference between such sum (as described above) and the Export-Related Borrowing Base, or provide the Lender with additional collateral sufficient to cover such difference.
- e. Notwithstanding the foregoing, Permitted Overadvances whereby the Lender makes Credit Accommodations to a Borrower in excess of the Export-Related Borrowing Base are allowed under the following circumstances:
  - (i) The aggregate amount of Permitted Overadvances shall not exceed five percent (5%) of the Maximum Amount.
  - (ii) The aggregate amount of all Credit Accommodations, including Permitted Overadvances, shall not exceed the Maximum Amount.
  - (iii) Such Permitted Overadvances are not outstanding for more than ninety (90) consecutive days.

5. **Terms of Letters of Credit** - A Lender may issue Letters of Credit throughout the Loan Facility Term, with the length of the term of any such Letter of Credit not to exceed the lesser of the length of the term of the Loan Facility or twelve months. For example, under a 12-month Loan Facility, the Lender may issue Letters of Credit at any time during the Loan Facility Term for a period not exceeding 12 months from the date of issuance of the Letter of Credit. Similarly, for a six-month Loan Facility, the Lender may issue Letters of Credit at any time during the Loan Facility Term for a period not exceeding six months from the date of issuance of the Letter of Credit. For a Revolving Loan Facility with a Loan Facility Term of greater than twelve months, the Lender may only issue Letters of Credit with terms of up to twelve months unless otherwise approved in writing by Ex-Im Bank.

**Notwithstanding the foregoing**, if the Lender has determined that it will not renew a Revolving Loan Facility (including a Transaction Specific Revolving Loan Facility), the Lender shall not issue any Letters of Credit during the last 60 days of the Loan Facility Term that extend beyond the Final Disbursement Date without the prior written approval of Ex-Im Bank. In addition, Lender shall continue all monitoring of the Loan Facility

including the review of the Export Related Borrowing Base Certificates and conducting of field examinations until the final outstanding Letter of Credit either expires or is fully drawn and repaid.

## **L. Accounts Receivable**

- 1. Terms of Sale** - Terms of sale must be in compliance with the Country Limitation Schedule then in effect, and shall not exceed 180 days from the invoice date. In addition, terms of sale should be in line with industry practices. Typical terms of sale include but are not limited to:

- a.** Confirmed Irrevocable Letter(s) of Credit.<sup>1</sup>
- b.** Irrevocable Letter(s) of Credit.<sup>1</sup>
- c.** Open account insured through Ex-Im Bank export credit insurance for comprehensive commercial and political risk.<sup>2</sup>
- d.** Open account insured through non-Ex-Im Bank export credit insurance for comprehensive commercial and political risk.<sup>2</sup>
- e.** Cash payment received prior to shipment.
- f.** Open account uninsured.
- g.** Sight draft documents against payment (also known as “documentary collections”).

<sup>1</sup>Ex-Im Bank, the Delegated Authority Lender, or the Country Limitation Schedule may require that some or all of the Borrower’s Export-Related Accounts Receivable be supported by Irrevocable Letters of Credit. In such instances, the Borrower must assign to the Lender the proceeds of each such Letter of Credit (through an assignment of proceeds or other acceptable agreement), providing for any payments under such Letter of Credit to be made directly to the Lender.

<sup>2</sup>Ex-Im Bank or the Delegated Authority Lender may determine that export credit insurance is required to enhance the quality of Export-Related Accounts Receivable. Export credit insurance is available through Ex-Im Bank as well as through several private companies. If export credit insurance is obtained, the Lender must be named as loss payee on the export credit insurance policy.

## **2. Jurisdictions and Currency of Accounts Receivable**

- a. Accounts Receivable Due and Collectible in the United States** - Receivables held as collateral must be payable to the Borrower in the United States and must be denominated in U.S. dollars, except as set forth in **b** below and [Section II.N.](#) of this Manual.
- b. Accounts Receivable Due and Payable in Non-U.S. Currency** may be allowed on a case-by-case basis with Ex-Im Bank’s prior written approval. Depending on the stability of the currency in question, Ex-Im Bank may require that the Borrower hedge the currency risk in such Accounts Receivable as a condition of such approval.

3. **Advance Rates Against Account(s) Receivable Due and Collectible in the United States** - Advance Rates of up to ninety percent (90%) are typically allowed against Eligible Export-Related Account(s) Receivable. The Advance Rate, however, may be lower depending on the quality of the Export-Related Account(s) Receivable.
4. **Collateral for Engineering, Architecture, Environmental Consulting, and Other Service Industries**
  - a. **Types of Costs** - In order to accommodate service industries that may not have sufficient traditional collateral (e.g., inventory, accounts receivable), Ex-Im Bank will consider disbursing against actual contract-related costs incurred. These costs may include, but are not limited to, engineering, design, and overhead allocable to the product or specific contract.
  - b. **Assignment of Contract and Proceeds** - The Borrower shall execute an assignment of its rights under the specific contract and the proceeds thereof in favor of the Lender, for the benefit of the Loan Facility.
  - c. **Other Requirements** - The following criteria must also be satisfied:
    - i. The payment mechanism (e.g., Letter of Credit) and control thereof, must be assigned to the Lender.
    - ii. The Borrower must have been in business at least three years.
    - iii. The Borrower must provide audited or reviewed financial statements for three fiscal years.
    - iv. The Borrower must demonstrate its ability to perform under a contract.
5. **Retainages** - Retainages (also referred to as **retentions** or **hold-backs**) may be considered eligible for inclusion in the Export-Related Borrowing Base to a limited extent, with Ex-Im Bank's approval. Retainages must meet all eligibility criteria for Eligible Export-Related Accounts Receivable, as well as the additional criteria and limitations outlined in [Section II.O.](#) of this Manual.
6. **Restrictions** - Receivables **not** eligible for inclusion in the Export-Related Borrowing Base are listed below (please see [Sections II.M.7.](#) for Inventory-related restrictions and [II.P.](#) for additional Program Restrictions). In no event shall Export-Related Accounts Receivable or Export-Related Overseas Accounts Receivable include any Account Receivable:
  - a. that does not arise from the sale of Items in the ordinary course of the Borrower's business;
  - b. that is not subject to a valid, perfected, and enforceable first priority security interest in favor of the Lender;
  - c. as to which any covenant, representation or warranty contained in the Loan Documents, relating to such Receivable, has been breached;
  - d. that is not owned by the Borrower or is subject to any right, claim, or interest of another party other than the Lien in favor of the Lender;

- e. with respect to which an invoice has not been sent;
- f. generated by the sale or provision of defense articles or services, subject to the exceptions noted in Section II(P)(1) of this Manual, and as may be approved in writing by Ex-Im Bank;
- g. that is due and payable from a military Buyer, subject to the exceptions noted in Section II(P)(1) of this Manual, as may be approved in writing by Ex-Im Bank;
- h. that is due and payable from a foreign Buyer located in a country with which Ex-Im Bank is legally prohibited from doing business as set forth in the current Country Limitation Schedule. (**Note:** If the Borrower has knowledge that an export to a country in which Ex-Im Bank may do business, as set forth in the current Country Limitation Schedule, will be re-exported to a country with which Ex-Im Bank is legally prohibited from doing business, the corresponding receivables (or a *pro-rata* portion thereof) are not eligible for inclusion in the Export-Related Borrowing Base.);
- i. that does not comply with the requirements of the Country Limitation Schedule;
- j. that by its original terms is due and payable more than one-hundred-eighty (180) days from the date of invoice;
- k. that is not paid within sixty (60) calendar days from its original due date unless insured through Ex-Im Bank (or other acceptable) export credit insurance for comprehensive commercial and political risk, in which case ninety (90) calendar days shall apply;
- l. that arises from a sale of goods to or performance of services for an employee, stockholder, or subsidiary of the Borrower, intra-company receivables or any receivable from a stockholder, any person or entity with a controlling interest in the Borrower or which shares common controlling ownership with the Borrower;
- m. that is backed by a letter of credit where the Items covered by the subject letter of credit have not yet been shipped, or where the covered services have not yet provided;
- n. that the Lender or Ex-Im Bank, in its reasonable judgment, deem uncollectible or unacceptable; this category includes, but is not limited to, finance charges or late charges imposed on the foreign buyer by the Borrower as a result of the foreign buyer's past due status;
- o. denominated in non-U.S. currency, unless pre-approved in writing by Ex-Im Bank;
- p. that does not comply with the terms of sale as set forth in Section 7 of the Loan Authorization Agreement (or Loan Authorization Notice);
- q. that is due and payable from a Buyer who becomes unable to pay its debts or whose ability to pay its debts becomes questionable as a result of the events

outlined in the Borrower Agreement, Section 1.01(s) (definition of “Eligible Export-Related Accounts Receivable”);

- r. that arises from a bill-and-hold, guaranteed sale, sale-and-return, sale on approval, consignment, or any other repurchase or return basis or is evidenced by chattel paper;
- s. for which the Items giving rise to such Accounts Receivable have not been shipped to the Buyer or when the Items are services, such services have not been performed or when the Export Order specifies a timing for invoicing the Items other than shipment or performance and the Items have not been invoiced in accordance with such terms of the Export Order, or the Accounts Receivable do not otherwise represent a final sale;
- t. that is subject to any offset, deduction, defense, dispute, or counterclaim, or the Buyer is also a creditor or supplier of the Borrower, or the Account Receivable is contingent in any respect or for any reason;
- u. for which the Borrower has made any agreement with the Buyer for any deduction there from, except for discounts or allowances made in the ordinary course of business for prompt payment;
- v. for which any of the Items giving rise to such Account Receivable have been returned, rejected, or repossessed;
- w. that arises from the sale of Items that do not meet the U.S. Content requirements as discussed in Section II.P.2. of this Manual; or
- x. that is deemed to be ineligible pursuant to Section 1.01 (definition of “Eligible Export-Related Accounts Receivable”) of the Borrower Agreement.

## **M. Inventory**

1. Export-Related Inventory taken as collateral **must** be located within the United States unless pre-approved by Ex-Im Bank as described in [Section II.N.](#) of this Manual.
2. Export-Related Inventory **must** be valued at the lower of actual cost or market value (including cost of work-in-process inventory) as determined in accordance with Generally Accepted Accounting Principles (“GAAP”) or the appraised or orderly liquidation value if the Lender has other loans to a Borrower with the same valuation.
3. Export-Related Inventory may include raw materials, work-in-process and finished goods.
4. Advance Rates against Eligible Export-Related Inventory may vary depending on inventory quality. Advance Rates of up to seventy-five percent (75%) are typically allowed. In certain **exceptional** cases, Ex-Im Bank may allow an Advance Rate of up to one hundred percent (100%).

**Note:** The Borrower’s export-related costs in excess of billings may be treated as Eligible Export-Related Inventory only to the extent that such costs in excess of billings

exceed the Borrower's export-related billings in excess of costs less the applicable gross profit percentage (i.e., only the net amount of costs in excess of billings, if a positive number, may be treated as Eligible Export-Related Inventory). The appropriate Advance Rate shall be applied against such export-related net costs in excess of billings, based on the Eligible Export-Related Inventory being generated.

5. Ex-Im Bank recognizes that in some instances (e.g., for a down payment and/or progress payment to suppliers), a time lag may occur between the time a Disbursement is made by the Lender for the purpose of acquiring Inventory, and the time the Borrower actually procures the Inventory and includes it in the Export-Related Borrowing Base. This situation may result in a temporary collateral deficiency at the outset of each Disbursement. However, this deficiency will be satisfied upon full payment or possession by the Borrower of the Inventory. Each such Disbursement is guaranteed under the WCGP provided that the Disbursement is made pursuant to a valid Export Order. In certain instances, Ex-Im Bank may require Lender to pay the supplier directly.
6. In accordance with "Export-Related Historical Inventory Value" and related terms in the MGA, Ex-Im Bank will allow the Lender to determine the amount of Export-Related Inventory based upon the percentage of the Borrower's export versus domestic sales as determined by the Borrower's rolling twelve-month sales mix. Lender shall examine the sales mix at least every 90 days and adjust the percentage as necessary.
7. **Restrictions** - Export-Related Inventory **not** eligible for inclusion in the Export-Related Borrowing Base are listed below. In no event shall Export-Related Inventory include any Inventory:
  - a. that is not subject to a valid, perfected, and enforceable first priority Lien in favor of the Lender;
  - b. that is located at an address that has not been disclosed to the Lender in writing;
  - c. that is not located in the United States, unless pre-approved by Ex-Im Bank in writing (see Section N below);
  - d. that is placed by the Borrower on consignment or held by the Borrower on consignment;
  - e. that is in the possession of a processor or bailee, or located on premises leased or subleased to the Borrower, or on premises subject to a mortgage in favor of a party other than the Lender, unless such processor or bailee or lessor or sublessor or mortgagee (as applicable) of such premises has executed and delivered all documentation which the Lender shall require to evidence its priority with respect to such Inventory as well as its right to gain access to such Inventory;
  - f. that is produced in violation of the Fair Labor Standards Act or subject to the "hot goods" provisions contained in 29 U.S.C. §215 or any successor statute or section;
  - g. as to which any covenant, representation, or warranty with respect to such Inventory contained in the Loan Documents has been breached;

- h.** that is demonstration Inventory;
- i.** that consists of proprietary software (i.e., software designed solely for the Borrower's internal use and **not intended for resale**);
- j.** that is damaged, obsolete, returned, defective, recalled or unfit for further processing;
- k.** that has previously been exported from the U.S.;
- l.** that constitutes defense articles or services;
- m.** that is an Item or will be incorporated into Items that will be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities unless with Ex-Im Bank's prior written consent;
- n.** that is to be incorporated into Items destined for shipment to a country with which Ex-Im Bank is legally prohibited from doing business as designated in the current Country Limitation Schedule, or that the Borrower has knowledge will be re-exported by a foreign Buyer to a country in which Ex-Im Bank is legally prohibited from doing business;
- o.** that is to be incorporated into Items destined for shipment to a Buyer in a country in which Ex-Im Bank coverage is not available for commercial reasons as designated in the current Country Limitation Schedule, unless and only to the extent that such Inventory is sold to the foreign Buyer on terms of an irrevocable letter of credit confirmed by a bank acceptable to Ex-Im Bank;
- p.** that is to be incorporated into Items whose sale would result in an Account Receivable that would not be an Eligible Export-Related Account Receivable ;
- q.** that is included as eligible inventory under any other credit facility to which Borrower is a party; or
- r.** that is, or is to be incorporated into an Item that is a Capital Good unless the transaction is in accordance with [Section 2.14](#) "Economic Impact Approval" of the Borrower Agreement.

**N. Export-Related Overseas Accounts Receivable and Inventory**

In accordance with [Section 4.16 of the Master Guarantee Agreement](#), Accounts Receivable due to a foreign subsidiary/affiliate of the Borrower from an unrelated party and Inventory located outside the United States may be eligible as collateral with Ex-Im Bank's prior written approval, provided that:

- i.** the foreign subsidiary or affiliate has been approved by Ex-Im Bank;
- ii.** the foreign subsidiary or affiliate is a Borrower under the Loan Facility;
- iii.** Accounts Receivable and Inventory are derived from eligible exports originating from the United States;

- iv. all proceeds from such Export-Related Overseas Accounts Receivable are collected through a cash collateral account and remitted to the United States at least monthly;
- v. the Lender obtains a valid and enforceable first priority security interest in the Accounts Receivable and Inventory in the jurisdiction where they are located;
- vi. the Lender obtains a legal opinion from local counsel with regard to the enforceability of the first priority security interest and the procedures that Ex-Im Bank would have to take to foreclose and liquidate such Accounts Receivable and Inventory;
- vii. the Accounts Receivable are denominated in U.S. dollars or in other “hard” currencies pre-approved in writing by Ex-Im Bank;
- viii. at no time may more than 50% of the Export-Related Borrowing Base consist of Eligible Export-Related Overseas Accounts Receivable and Eligible Export-Related Overseas Inventory.

**Note:** When the Lender is exercising Delegated Authority, Accounts Receivable due and collectible outside the United States as well as overseas Inventory **cannot** be included in the Export-Related Borrowing Base **without** the prior written approval of Ex-Im Bank.

#### **Advance Rates**

- a. **Export-Related Overseas Accounts Receivable** - Advance Rates of up to seventy percent (70%) may be allowed against Eligible Export-Related Accounts Receivable due and collectible outside the United States that have been approved by Ex-Im Bank. The Advance Rate, however, may be lower depending on the quality of the Export-Related Accounts Receivable.
- b. **Export-Related Overseas Inventory** - Advance Rates of up to sixty percent (60%) may be allowed against Eligible Export-Related Overseas Inventory that has been approved by Ex-Im Bank. The Advance Rate, however, may be lower depending on the quality of the Export-Related Inventory.

#### **O. Warranties and Retainages (Refer to Sections 4.13 and 4.14 of the MGA)**

The term **Warranty** refers to a guarantee or promise from the Borrower to the Buyer that the goods or services provided by the Borrower will function as intended during the Warranty period. The Warranty period commences once the Export Order has been completed. In some instances, a Buyer may require a Standby Letter of Credit or performance bond covering the life of the Export Order as well as what is effectively a Warranty period. **For Ex-Im Bank purposes, such a Standby Letter of Credit or bond would be considered a performance bond only until the contract has effectively been completed up to the beginning of a Warranty period, at which time Ex-Im Bank considers such a bond to be a Warranty Letter of Credit.**

The term **Retainage** (or retention or holdback) refers to a portion of the purchase price of the Export Order (typically ten percent) that the Buyer does not pay the Borrower until the end of a specified period of time following satisfactory performance under such Export Order.



1. Warranty Letters of Credit may be issued by a Lender only to, and Retainages may be included in the Export-Related Borrowing Base only for, those Borrowers to whom the Lender also extends a non-Ex-Im Bank-guaranteed line of credit.
2. **Guarantee coverage of Warranty Letters of Credit and/or inclusion of Retainages in the Export-Related Borrowing Base require the prior written consent of Ex-Im Bank.** Such coverage must be approved by Ex-Im Bank prior to a Loan Facility being committed under Delegated Authority. Once a Loan Facility has been committed under Delegated Authority, Ex-Im Bank's prior approval must be obtained for coverage of each Warranty Letter of Credit and/or inclusion of each Retainage in the Export-Related Borrowing Base.
3. Warranty Letters of Credit must be fully collateralized at one hundred percent (100%) of their face amount, of which amount at least 25% must be cash collateral.
4. The term of a Warranty Letter of Credit cannot exceed the shorter of (a) twelve (12) months or (b) the Loan Facility Term (see [Section II.K.5.](#) of this Manual).
5. To be included in the Export-Related Borrowing Base, Retainage Accounts Receivable must meet all eligibility criteria for Eligible Export-Related Accounts Receivable (see [Section II.L.](#)). In addition, Retainage Accounts Receivable must have been invoiced by the Borrower to the Buyer.
6. The Advance Rate for Retainages cannot exceed twenty-five percent (25%).
7. The sum of (i) the portion of the Credit Accommodations supporting Warranty Letters of Credit and (ii) the loanable value of Retainages in the Export-Related Borrowing Base cannot exceed the lesser of (a) 20% of the Maximum Amount, or (b) \$500,000.

**P. Program Restrictions** - Ex-Im Bank's Program restrictions are as follows:

1. **Defense and Nuclear Products and Services** - Ex-Im Bank is prohibited by law from financing defense articles and defense services. **Ex-Im Bank** determines whether a good or service is a "defense article" or "defense service" based on the identity of the end-user, the nature of the item, and the end use. Limited exceptions may be made for lifesaving, health and medical equipment, and equipment used for drug interdiction purposes. Ex-Im Bank's guidelines are summarized below. (**Note:** The Lender, whether or not a Delegated Authority Lender, is prohibited from making such determination).
  - a. Items sold to military organizations are considered defense articles until proven otherwise.
  - b. Items designed primarily for military use are presumed to be defense articles.
  - c. Items with dual military and civilian use are eligible only if convincing evidence exists to Ex-Im Bank's satisfaction that the Items are non-lethal in nature and will be used primarily for civilian activities, and if the Buyer or end-user provides an acceptable certificate to that effect.
  - d. "Humanitarian" Items related to lifesaving, health, and medical purposes are generally found to be eligible, however, Ex-Im Bank's approval is still required. Examples

include hospital equipment, medical laboratory equipment, ambulances, fire engines, and rescue aircraft, even if the Items are sold to a military Buyer.

- e. Small aircraft and marine vessels used for drug interdiction, protection of natural resources, and to provide lifesaving services to international shipping may also be eligible (with Ex-Im Bank's approval) even though the Items are sold to military entities and used primarily for routine patrol activities.
  - f. Any Ex-Im Bank support for the export of technology, fuel, equipment, materials or goods or services to be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities must be approved by Ex-Im Bank's Board of Directors, subject to review by the U.S. Congress. Such review will generally take an additional 45 days.
2. **U.S. Content** - When the cost of any Item consists of less than fifty percent (50%) U.S. Content, then only the cost of the U.S. Content may be eligible for financing. If the cost of any Item consists of at least 50% U.S. Content, then the entire cost of that Item may be eligible for financing, provided that the non-U.S. Content portion is incorporated into the Item in the United States.
3. **Other Prohibited Uses of the Credit Accommodations** - The Credit Accommodations cannot be used:
- a. to support the Borrower's domestic sales;
  - b. to acquire fixed assets or capital goods for use in the Borrower's business;
  - c. to acquire, equip, or rent commercial space overseas;
  - d. to employ non-U.S. residents outside the United States;
  - e. to serve as a Warranty Letter of Credit, except as permitted pursuant to the MGA and [Section II.O.](#) of this Manual; or
  - f. to repay pre-existing debt or future indebtedness of the Borrower unrelated to the Loan Facility without Ex-Im Bank's prior written consent (see [Section II.G.4.](#)).

## **Q. Additional Responsibilities of the Lender**

1. **Loan Servicing** - The Lender is expected to monitor the Loan Facility in accordance with its standard institutional procedures for monitoring other asset-based non-Ex-Im Bank guaranteed loans in its portfolio. This obligation includes but is not limited to receiving and properly applying all payments of principal and interest; reviewing financial statements, Export-Related Borrowing Base Certificates, and other reporting; taking appropriate collateral protection and recovery measures; and performing all other necessary loan making, servicing, and collecting responsibilities. The Lender may use its own form of borrowing base certificate if it includes all components required in the Export-Related Borrowing Base Certificate. However, for those Lenders that do not have their own standard form, an Optional Form of Borrowing Base Certificate has been provided. (See [Appendix A to this Manual](#)).

2. **Field Examinations** – In accordance with [Section 4.08](#) of the MGA, the Lender or a qualified outside party must conduct field examinations according to the guidelines listed below. Such field examinations shall include, but are not limited to, a review of the Borrower's books and records and an inspection of the Borrower's collateral.
  - a. For all Loan Facilities with a Maximum Amount of \$1,000,000 or more, the Lender must conduct semi-annual field examinations, performed either by the Lender or an independent certified public accountant, or other such entity acceptable to the Lender, but in no event less than once every six (6) months.
  - b. For Loan Facilities with a Maximum Amount of less than \$1,000,000 where the Lender has loans or other financial accommodations to the Borrower for which it performs field examinations, the Lender must conduct field examinations (with respect to the Loan Facility and Collateral) in accordance with its customary procedures.
  - c. For Loan Facilities with a Maximum Amount of \$10,000,000 or less, Lender may substitute audited financial statements for one of the semi-annual field examinations.
  - d. If Lender submits a written request for an extension prior to the scheduled field examination date, Ex-Im Bank shall automatically grant such extension for thirty (30) days except when audited financial statements are substituted. Ex-Im Bank is under no obligation to grant requested extensions beyond the automatic 30-day extension.
3. **Export Order Review** - If, pursuant to [Section II.K.2.b.](#) of this Manual, the Lender chooses to allow the Borrower to submit a summary of its Export Orders (rather than copies of such Export Orders) with its Export-Related Borrowing Base Certificates, the Lender must then conduct a quarterly review of a sampling of those Export Orders representing at least ten percent (10%) of the number of Export Orders and at least ten percent (10%) of the aggregate dollar amount of Export Orders.
4. **Invoice Review** – Please refer to [Section II.Q.3.](#) Export Order Review, of this Manual above.
5. **Annual Reviews** - As stated in [Section II.C.2.b.](#) of this Manual, the Lender shall submit to Ex-Im Bank an annual review for any Loan Facility with a term of greater than twelve (12) months. At a minimum, such annual review must include the Borrower's financial statements and an analysis thereof, a statement as to the Borrower's compliance with the Loan Documents, and any material information of which Ex-Im Bank may not have previously been made aware.

## **R. Economic Impact**

1. **Economic Impact Approval** – Borrowers are required to comply with [Section 2.14](#) of the Borrower Agreement regarding Economic Impact. For Loan Facilities up to and including \$10 million, Capital Goods (e.g. manufacturing or agricultural equipment) that will create or expand foreign production capacity of an exportable good that are likely to cause injury (negative impact) on U.S. production and employment and are subject to specified trade

measures including anti-dumping, counter-vailing duty orders, suspension agreements, or injury determination under Section 201 of the Trade Act of 1974, may not be supported under the Loan Facility. For Loan Facilities over \$10 million that supports the production of Capital Goods, Borrower is required to obtain an Economic Impact Approval from Ex-Im Bank.

2. **Economic Impact Certification** – In accordance with [Section 4.09](#) of the MGA, Lender shall obtain from each Borrower an Economic Impact Certification (see Appendices D1 and D2 to this Manual) covering the Items stated in [Section 4.A.\(1.\)](#) of the Loan Authorization Agreement/Loan Authorization Notice.

**Note:** Lenders and Borrowers seeking guidance regarding these provisions may contact Ex-Im Bank’s Business Credit Division.

## **S. Events of Default and Other Events, Amendments, Acceleration and Rescheduling**

1. **Events of Default and Other Events** - The Lender is required to notify Ex-Im Bank in writing within ten (10) Business Days if it has knowledge of an Event of Default or the occurrence of other significant events as specified in [Section 4.10](#) “Events of Default” and [Section 4.11](#) “Notice of Events” of the MGA. Ex-Im Bank also expects the Lender to immediately direct the Borrower to cure such Event of Default or other events. Events of Default include, *inter alia*, the following:

- a. the Borrower fails to pay within thirty (30) days any amount due the Lender under the Loan Facility or any non-Ex-Im Bank guaranteed loan;
- b. the Export-Related Borrowing Base no longer supports the amount outstanding under the Loan Facility;
- c. the Borrower or any Guarantor files for bankruptcy or liquidation;
- d. any default or event of default under any of the Loan Documents (including the Loan Agreement and any Guarantee Agreement) that results in acceleration of the obligations there under; or
- e. any material litigation involving the Borrower or any Guarantor.

If directed to do so by Ex-Im Bank in writing following the Event of Default, and the then outstanding balance of the Loan Facility Obligations exceeds the balance outstanding on non-Ex-Im Bank loan facilities (excluding real estate loans), the Lender shall accelerate the Loan Facility Obligations against the Borrower and any Guarantors and the Loan Documents shall provide for such acceleration.

Other events requiring notice to Ex-Im Bank include, *inter alia*, the following:

- (i) any default or event of default under the Loan Documents or any non-Ex-Im Bank guaranteed loan from the Lender to the Borrower or any Guarantor;
- (ii) any restructuring of any non-Ex-Im Bank guaranteed loan from the Lender to the Borrower or any Guarantor;

- (iii) any event which has had or could reasonably be expected to have a Material Adverse Effect;
- (iv) the Borrower has included in the Export-Related Borrowing Base ineligible Inventory or Accounts Receivable; or
- (v) the Lender downgrades its internal credit risk rating of the Borrower and/or Loan Facility.

Following the initial notice to Ex-Im Bank, the Lender must thereafter provide Ex-Im Bank at least every thirty (30) days with a written status report on the event(s) covered by the notice. The Lender may not make any additional Disbursements until an Event of Default has been cured and until Ex-Im Bank has given its written consent. The Lender may waive defaults under the Loan Documents that are not otherwise an Event of Default without Ex-Im Bank's consent provided that the Lender sends Ex-Im Bank written notice of such waiver within ten (10) Business Days.

**The Lender may submit a request for a Claim Payment only as a result of an uncured Payment Default as discussed in [Section 2.01](#) of the MGA.**

2. **Amendments, Acceleration and Rescheduling, Exercising of Remedies, and Prohibition on Litigation** – In accordance with Sections 4.19 and 5.08 of the MGA, without the prior written consent of Ex-Im Bank, the Lender shall not amend any Loan Document insofar as it relates to the Loan Facility, reschedule or restructure the Loan Facility, or undertake any legal action with respect to any of the Loan Documents, including accelerating the Loan Facility or exercising any of the Lender's remedies under the Loan Documents or applicable law. (Notwithstanding the foregoing, the Lender may amend certain provisions of its Loan Documents to the extent that such provisions are not provisions of any of the WCGP documentation, and provided that such amendment does not in any way contradict any provision of any of the WCGP documentation. For example, the Lender may amend financial covenants established by the Lender where such amended covenants would not be in violation of any WCGP documentation).

**Note:** Notwithstanding the foregoing, if the Lender has determined that time is of the essence, the Lender may take immediate action without obtaining Ex-Im Bank's prior consent to protect and secure the Collateral or to preserve the collection prospects of the Loan Facility or Collateral. Such actions may include physically securing the Borrower's books and records and the Inventory, as well as taking possession of and control over the proceeds of the Accounts Receivable. The Lender is, however, required to notify Ex-Im Bank within ten (10) Business Days of the Lender's taking such actions.

## **T. Claims, Assignment, Liquidation, and Recovery**

1. **Claims** – In accordance with [Section 5.01\(a\)](#) of the MGA, the Lender may submit a request for a Claim Payment under the Guarantee **no sooner than 30 days after a payment due date but no later than 120 days after the payment due date**. A filing extension may be requested in writing. The Lender's request must establish that the provision of an extension may allow for a default being cured or the loss being mitigated (e.g., the security might be liquidated at a higher value if an extension is granted).

The documentation that must be submitted with a Claim Payment request (“Claim Documents”) is set forth in Section 5.01(b) of the MGA.

2. **Disposition of Claims** - Within thirty (30) days of Ex-Im Bank’s receipt of a complete Claim, Ex-Im Bank will either notify Lender in writing of Ex-Im Bank’s decision regarding the Claim (“Claim Disposition Notice”) or ask Lender to provide additional information. Ex-Im Bank may notify the Lender that it is prepared to pay the Claim in full, in part, or that it will not pay any portion of the Claim. Potential reasons for non-payment (in full or in part) include (i) the Lender’s failure to perfect a security interest in some or all of the required Collateral, (ii) the Lender’s failure to obtain Borrowing Base Certificates and field examinations in a timely manner, and (iii) extension of Credit Accommodations following an Event of Default. The complete standard regarding Disposition of Claims is stated in [Article V](#) of the MGA.
3. **Assignment** - Prior to any Claim Payment, Ex-Im Bank may request that the Lender assigns all of its right, title, and interest in the Loan Documents, the Primary Collateral, and all other instruments, documents, items, and property related to the Loan Facility Obligations. Ex-Im Bank, however, is not entitled to make such a request if the outstanding principal balance of any non-Ex-Im Bank guaranteed loan(s) secured by the Collateral provided to the Borrower by the Lender is equal to or greater than the outstanding principal balance of the Loan Facility Obligations (excluding real estate loans). Under such circumstances, the Lender is not required to make an assignment.
4. **Liquidation by Lender** - At all times prior to a Claim Payment and at all times thereafter until an assignment is made, the Lender is obligated to enforce the Loan Documents and liquidate the Collateral for the joint benefit of the Lender and Ex-Im Bank, subject to the priorities and standard of care contemplated by the MGA and all other applicable agreements. If an assignment is not made, the Lender will be responsible for recovery and liquidation before and after any Claim Payment is made. If an assignment is made and Lender has assigned the proper Loan Documents to Ex-Im Bank, the Lender will no longer be obligated to liquidate after a Claim is paid. Recovery Proceeds will be applied in accordance with the MGA, as explained in [paragraph 9 below](#).
5. **Inventory Liquidation** - Unless the Export-Related Inventory (and if applicable, Export-Related Overseas Inventory) can be effectively segregated from other Inventory, for purposes of claim recovery, the amount of such Inventory will be the Pro Rata Inventory Percentage determined as of the date the Borrower fails to pay any outstanding amount of principal or interest, which is the day after the payment due date.
6. **Other Collateral Liquidation** – Unless the Other Collateral, if any, can be effectively segregated from collateral securing any non-Ex-Im Bank guaranteed facility, for purposes of claim recovery, the amount of proceeds attributable to Other Collateral will be the Pro Rata Percentage determined as of the date the Borrower fails to pay any outstanding amount of principal or interest, which is the day after the payment due date.
7. **Other Payments Received** – Unless any other payment received towards the reduction of the Loan Facility can be effectively segregated from payments made to any non-Ex-Im Bank guaranteed facility, for purposes of claim recovery, proceeds attributable to such payments will be the Pro Rata Percentage determined as of the date the Borrower fails to



pay any outstanding amount of principal or interest, which is the day after the payment due date.

- 8. Protection of Collateral** – Unless Ex-Im Bank gives prior written approval for higher coverage, Ex-Im Bank’s Guarantee covers up to a maximum of \$50,000 of Collateral Protection and Enforcement Costs.
- a. Collateral Protection Costs** - Collateral Protection Costs consist of all reasonable out-of-pocket costs and expenses incurred by the Lender or Ex-Im Bank in connection with the protection of the Primary Collateral after an Event of Default. Examples include the costs of storage, insurance, and security guards.
  - b. Enforcement Costs** - Enforcement Costs consist of all reasonable out-of-pocket costs and expenses, including reasonable attorney fees, incurred by the Lender or Ex-Im Bank in collecting any of the Loan Facility Obligations after an Event of Default, or in prosecuting any suit, litigation, arbitration or proceeding against a Borrower or Guarantor with respect to the enforcement of the Loan Facility Obligations. All such costs and expenses relating directly and exclusively to the Primary Collateral shall be included. Such costs and expenses directly relating to the Secondary Collateral, Guarantor Collateral, or any Guarantor shall be included on a Pro Rata Percentage basis.
- 9. Application of Recovery Proceeds** – The standard for Application of Recovery Proceeds are stated in [Section 5.06](#) of the MGA. If Ex-Im Bank pays a Claim and there is liquidation, the Recovery Proceeds after paying out appropriate Collateral Protection Costs and Enforcement Costs received by either Ex-Im Bank or the Lender are generally applied as follows:
- a.** If from Primary Collateral:
    - i.** Ninety percent (90%) to Ex-Im Bank, and
    - ii.** Ten percent (10%) to the Lender,  
until the Loan Facility Obligations have been paid in full, and then the remainder to be applied to the Lender’s non-Ex-Im Bank guaranteed loan(s) to the Borrower.
  - b.** If from Secondary Collateral:  
First to the Lender’s non-Ex-Im Bank guaranteed loan(s) to the Borrower until paid in full, and then the remainder to be applied:
    - i.** Ninety percent (90%) to Ex-Im Bank, and
    - ii.** Ten percent (10%) to the Lender,  
until the Loan Facility Obligations have been paid in full.
  - c.** If from Other Collateral that cannot be effectively segregated from collateral securing any non-Ex-Im Bank-guaranteed loan(s): To be applied on a Pro Rata Percentage basis to the Loan Facility Obligations and all other obligations of the Borrower and Guarantor to the Lender. Such Other Collateral to be applied:
    - i.** Ninety percent (90%) to Ex-Im Bank, and
    - ii.** Ten percent (10%) to the Lender,  
until the Loan Facility Obligations have been paid in full, then the remainder to be applied to all other obligations of the Borrower to the Lender. The portion of such collateral that is not Other Collateral is Secondary Collateral.

- d. If from Guarantor Collateral:  
To be applied on a Pro Rata Guarantee Percentage basis to the Loan Facility Obligations and all other obligations of the Borrower and Guarantor to the Lender.  
Such Guarantor Collateral to be applied:
  - i. Ninety percent (90%) to Ex-Im Bank, and
  - ii. Ten percent (10%) to the Lender,  
until the Loan Facility Obligations have been paid in full, then the remainder to be applied to all other obligations of the Borrower and Guarantor to the Lender. The portion of such collateral that is not Guarantor Collateral is Secondary Collateral.
- e. Any Recovery Proceeds received by Ex-Im Bank in excess of the amount of the Claim Payment shall be remitted to the Lender for application to any other obligations of the Borrower or Guarantor to the Lender that are secured by the Collateral.
- f. When a Delegated Authority Lender, pursuant to [Section 7 of the Delegated Authority Letter Agreement](#), separately collateralizes the ten percent (10%) non-Ex-Im Bank guaranteed portion of a Loan Facility, the Recovery Proceeds delineated in **Sections 9.a** through **d** above will change as follows:
  - i. One Hundred percent (100%) to Ex-Im Bank, and
  - ii. Zero percent (0%) to the Lender,  
until the Loan Facility Obligations have been paid in full, then the remainder is to be applied to all other obligations of the Borrower to the Lender.

Ex-Im Bank shall also be secured by the collateral securing the 10% non-guaranteed portion.

- 10. **Workout/Restructuring** – In accordance with [Section 5.08](#) of the MGA, if Ex-Im Bank agrees in writing to a Workout/Restructure prior to a Claim Payment, the existing Loan Documents shall be amended to adhere to the agreed upon terms and conditions. Notwithstanding such negotiations and any consultation between Lender and Ex-Im Bank regarding such negotiations, Lender shall continue to be bound by the Claim filing deadline and all other Lender Obligations unless otherwise agreed to in writing by Ex-Im Bank. Following a Workout/Restructure, Lender shall not make any further advances to a Borrower without Ex-Im Bank's prior written consent.
- 11. **Indemnity** – In accordance with [Section 5.09](#) of the MGA, Lender shall indemnify Ex-Im Bank for any damages sustained by Ex-Im Bank caused by Lender's fraud, intentional misconduct or gross negligence up to the amount of any Claim Payment plus legal and collection expenses. This provision shall survive the term of this Agreement and any Claim Payment.



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### III. DELEGATED AUTHORITY LENDER PROGRAM

A Lender, which has been deemed eligible by Ex-Im Bank pursuant to the general eligibility requirements set forth in [Section II.A.1.](#) of this Manual can apply for Delegated Authority. Under the Delegated Authority Program, a Lender and Ex-Im Bank enter into a Delegated Authority Letter Agreement, which allows the Lender to approve Loans and receive an Ex-Im Bank Guarantee without having to submit individual applications to Ex-Im Bank for approval. With the exception of Community Level Lenders, Lender must at all times employ at least two (2) authorized officers who have completed the Ex-Im Bank Delegated Authority Training Course or any Ex-Im Bank approved alternate training course.

**A. Levels of Delegated Authority** - Ex-Im Bank reserves the right to determine the level of Delegated Authority authorized for each Lender. There are six levels of Delegated Authority, as outlined below:

**1. “Community” Level Lenders -**

- a. **Limits** - “Community” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$1 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$10 million in Loan Facilities.
- b. **Criteria** - “Community” level Delegated Authority status requires the Lender to:
  - i. be locally owned and operated;
  - ii. serve a single community;
  - iii. make commercial loans as a part of its regular business;
  - iv. set lending policies at the local level;
  - v. have total assets of no greater than \$500 million;
  - vi. have experience in monitoring asset-based loans, (at a minimum) at the most basic levels required by the Program; and
  - vii. have at least one of its staff at the Vice President (or equivalent) level or higher attend either Ex-Im Bank's two-day seminar and the third day Delegated Authority Lender Program training seminar or an abbreviated Ex-Im Bank training session, which will include a half-day overview of Ex-Im Bank programs, a half-day on Insurance programs, and the half-day WCGP Delegated Authority Lender Training.
- c. **Additional Requirements** -
  - i. There is no prerequisite for the Lender to make any WCGP Loan Facilities operative prior to receiving Delegated Authority (Community), however,

the Lender is required to submit its internal credit memorandum for the first three Loan Facilities it makes operative under Delegated Authority.

- ii. Terms of Loan Facilities approved under Delegated Authority (Community) are limited to a maximum of twelve months.
- iii. All Accounts Receivable financed under a Delegated Authority (Community) Loan Facility must be:
  - (a) supported by irrevocable Letters of Credit,
  - (b) insured by acceptable credit insurance, or
  - (c) some combination of (a) and (b) covering one hundred percent (100%) of the Accounts Receivable.

**Note:** Satisfaction of this requirement will qualify the Borrower for the Reduced Facility Fee.

- iv. After a minimum of three Loan Facilities made operative under Delegated Authority, at least one year as a Delegated Authority (Community) Lender, and a satisfactory field examination (conducted by Ex-Im Bank staff), the Lender may request an increase to the “Basic” Delegated Authority Level.

## 2. “Basic” Level Lenders -

- a. **Limits** - “Basic” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$2 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$25 million in Loan Facilities.
- b. **Criteria** - “Basic” level Delegated Authority status requires the Lender to have made operative at least two (2) WCGP Loan Facilities.

## 3. “Medium” Level Lenders -

- a. **Limits** - “Medium” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$3.5 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$50 million in Loan Facilities.
- b. **Criteria** - “Medium” level Delegated Authority status requires the Lender to have made operative at least four (4) WCGP Loan Facilities.

## 4. “High” Level Lenders -

- a. **Limits** - “High” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$5 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$75 million in Loan Facilities.

- b. **Criteria** - “High” level Delegated Authority requires the Lender to have:
  - i. made operative at least ten (10) Delegated Authority Program Loan Facilities totaling at least \$15 million; and
  - ii. have undergone an Ex-Im Bank field examination of Loan Facilities committed under Delegated Authority, with satisfactory results.

**5. “High Plus” Level Lenders -**

- a. **Limits** – “High Plus” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$7.5 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$100 million in Loan Facilities.
- b. **Criteria** – “High Plus” requires the Lender to have:
  - i. made operative at least fifteen (15) Delegated Authority Program Loan Facilities totaling at least \$20 million;
  - ii. have at least two (2) years experience at as a “High” level Delegated Authority Lender; and
  - iii. have undergone an Ex-Im Bank field examination of Loan Facilities committed under Delegated Authority, with satisfactory results.
- c. **Additional Requirements** -
  - i. For any Loan Facility of over \$5,000,000 approved under “High Plus ” level Delegated Authority Lender, the Loan Authorization Notice must be signed by two (2) of the Lender’s employees, at least one of whom must be a Senior Vice President (or the equivalent) or higher, who have been designated as authorized signers pursuant to [Annex B to the Delegated Authority Letter Agreement](#) (see [Sections VII\(A\)\(5\), \(6\), and \(7\)](#) of this Manual regarding these documents).
  - ii. **Any Loan Facility of over \$5,000,000 approved under “High Plus” level Delegated Authority must be monitored and serviced by an asset-based lending division of Lender.**

**6. “Super” Level Lenders -**

- a. **Limits** - “Super” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$10 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$150 million in Loan Facilities.

- b. Criteria - “Super” level Delegated Authority requires the Lender to:**
- i.** be either:
    - (a)** a national asset-based lending entity whose portfolio totals \$1 billion or more in aggregate commitments; or
    - (b)** a commercial lender having an asset-based lending unit, whose asset-based lending portfolio totals \$1 billion or more in aggregate commitments;
  - ii.** have made operative at least five (5) Loan Facilities totaling at least \$25 million (whether under Delegated Authority or approved by Ex-Im Bank) over and above any Loan Facilities counted towards qualifying for “High Plus” Level Delegated Authority status;
  - iii.** have undergone an Ex-Im Bank field examination within the last six (6) months, with satisfactory results; and
  - iv.** be approved for “Super” level Delegated Authority status by Ex-Im Bank’s Board of Directors.
- c. Additional Requirements -**
- i.** For any Loan Facility of over \$5,000,000 approved under “Super” level Delegated Authority Lender, the Loan Authorization Notice must be signed by two (2) of the Lender’s employees, at least one of whom must be a Senior Vice President (or the equivalent) or higher, who have been designated as authorized signers pursuant to [Annex B to the Delegated Authority Letter Agreement](#) (see [Sections VII\(A\)\(5\), \(6\), and \(7\)](#) of this Manual regarding these documents).
  - ii.** **Any Loan Facility of over \$5,000,000 approved under “Super” level Delegated Authority must be monitored and serviced by an asset-based lending division of Lender.**

**Note:** In order to qualify for a higher level, Delegated Authority Lenders may be subject to an Ex-Im Bank field examination at the Lender’s offices, of Loan Facilities committed by the Lender under Delegated Authority. Lenders will be notified in writing of any increase in their Delegated Authority.

In addition, Ex-Im Bank will conduct field examinations on all Delegated Authority Lenders periodically. At Ex-Im Bank’s sole discretion, the field examination requirement may be fulfilled by a review (at Ex-Im Bank’s offices) of copies of documents and files, submitted by the Lender (at Ex-Im Bank’s request), of Loan Facilities committed under Delegated Authority. The main objectives of a field examination include, but are not limited to, determining that, with respect to each Borrower and Loan Facility being examined, the Lender’s due diligence: (i) indicates that the Borrower, the Loan Facility terms and conditions, and the exports supported (by the Loan Facility) comply with WCGP guidelines and restrictions; (ii) includes evidence that the Borrower meets the

minimum credit criteria (as set forth in [Section \(6\)](#) of the Delegated Authority Letter Agreement); and (iii) has documented, where required, that the Additionality test has been satisfied.

As to all Lenders and all Loan Facilities, Ex-Im Bank reserves the right to notify the Lender's senior credit officer of Ex-Im Bank's findings in its periodic audits/reviews of Lender's Loan Facilities. The notification or lack thereof shall not alter Lender Obligations.

PARAMETERS FOR DELEGATED AUTHORITY LEVELS		
<u>Level</u>	<u>Limits Per Borrower/ Aggregate</u>	<u>Guideline Number and Type of Loan Facilities</u>
Community	\$1MM / \$10MM	N/A.
Basic	\$2MM / \$25MM	Minimum of 2 operative WCGP Loan Facilities.
Medium	\$3.5MM / \$50MM	Minimum of 4 operative WCGP Loan Facilities.
High	\$5MM / \$75MM	Minimum of 10 operative Delegated Authority Loan Facilities totaling at least \$15MM.
High Plus	\$7.5 MM/ \$100MM	Minimum 15 operative Delegated Authority Loan Facilities totaling at least \$20MM. 2 years experience at High Level Delegated Authority.
Super	\$10MM / \$150MM	Minimum of 5 operative Loan Facilities totaling at least \$25 million, over and above any Loan Facilities at High Plus.

At no time may a Lender, acting under its Delegated Authority, establish a Maximum Amount for a Loan Facility that exceeds the Delegated Authority Limits per Borrower. If the Maximum Amount requested exceeds the Lender's Delegated Authority (per Borrower) limit, the Lender must submit the application package to Ex-Im Bank for the entire Maximum Amount.

Once a Lender has reached its aggregate limit (i.e., \$25 million in Loan Facilities for "Basic" level Lenders, \$50 million in Loan Facilities for "Medium" level Lenders, \$75 million in Loan Facilities for "High" level Lenders, or \$100 million for "High Plus"), the Lender may make a written request for an increase. Ex-Im Bank's criteria for approval of an increase includes, but is not limited to, the following:

- (i) satisfactory experience under Delegated Authority (Community Level Lenders should refer to [Section III.A.1.c.iv.](#) of this Manual);
- (ii) compliance with Working Capital Guarantee Program parameters; and
- (iii) satisfactory Ex-Im Bank field examination(s). If the increase is approved, Ex-Im Bank will amend the Delegated Authority Letter Agreement accordingly. The new aggregate limit will be determined by Ex-Im Bank at its sole discretion.

**B. Facility Fee Retention** - For Loan Facilities approved under Delegated Authority, the Lender and Ex-Im Bank will share the Facility Fee (for either the standard or reduced Annual Facility Fee Percentage) on the basis set forth below. For Revolving Loan Facilities other than Transaction

Specific Revolving Loan Facilities, with a term of 36 months, actual payment of the Facility Fee will be due in accordance with the Table in Section II.C.2.a. of this Manual.

LOAN FACILITY TERM	MAXIMUM AMOUNT	STANDARD FACILITY FEE (1.75%)			REDUCED FACILITY FEE (1.25%)		
		Facility Fee	Ex-Im's Share	Lender Retains	Facility Fee	Ex-Im's Share	Lender Retains
Up to 6 months	First \$2,000,000	87.5 bp	37.5 bp	50 bp	62.5 bp	37.5 bp	25 bp
	Portion over \$2,000,000	87.5 bp	50 bp	37.5 bp	62.5 bp	37.5 bp	25 bp
More than 6 up to 12 months	First \$2,000,000	175 bp pa	50 bp	125 bp pa	125 bp pa	50 bp	75 bp pa
	Portion over \$2,000,000	175 bp pa	100 bp pa	75 bp pa	125 bp pa	75 bp pa	50 bp pa
More than 12 months	First \$2,000,000	175 bp pa	50 bp pa	125 bp pa	125 bp pa	50 bp pa	75 bp pa
	Portion over \$2,000,000	175 bp pa	100 bp pa	75 bp pa	125 bp pa	75 bp pa	50 bp pa
						bp = basis point pa = per annum	

**C. Delegated Authority Program Documentation** - Ex-Im Bank confers Delegated Authority status through the Delegated Authority Letter Agreement, or the Delegated Authority Letter Agreement (Community), which outlines the specific terms and conditions between Ex-Im Bank and the Lender with respect to the exercise of a Lender's Delegated Authority.

**D. General Procedural Standards** - Ex-Im Bank requires the Lender to adhere to general procedural standards listed below:

**Note:** In the event that Ex-Im Bank's operations are suspended due to a lack of appropriations or its Loan and Guarantee Programs are otherwise suspended, all Delegated Authority Letter Agreements and Delegated Authority Letter Agreements (Community) will be temporarily terminated and Delegated Authority Lenders will not be able to commit any additional transactions (including renewals) under Delegated Authority, or to increase the Maximum Amount on any existing Delegated Authority transactions. Once Ex-Im Bank has resumed operations and its Loan and Guarantee Programs have been reinstated, all levels of Delegated Authority will automatically be reinstated without any further action on the part of Ex-Im Bank. The Guarantee for all WCGP transactions committed prior to a suspension of operations will continue to be effective, thus, Lenders may continue to make Disbursements under any such Loan Facilities during such a suspension.

**1. Initial Applications** - All Lenders with Delegated Authority shall submit their commitments to Ex-Im Bank, as outlined in [Section III.D.3.](#), below. If the Borrower does not meet all the minimum eligibility requirements as set forth in [Section II.A.2.](#) of this Manual and minimum financial requirements as set forth in [Section III.E.](#) of this Manual at the time of application, the Lender must either request in writing that Ex-Im Bank approve a waiver of the requirement in question, or submit the application package directly to Ex-Im Bank for processing. Lenders are requested to allow sufficient time (ten (10) Business Days whenever possible) for Ex-Im Bank to review and respond to any requests for waivers and other accommodations (whether submitted for the initial application or subsequently).

Lenders must countersign waivers to be effective, retain the original letter, and be prepared to submit such letters to Ex-Im Bank at Claim Filing.

**Note:** Neither the Lender nor the Borrower may use the first or any subsequent Disbursement under the Loan Facility (or a portion thereof) to repay any pre-existing debt of the Borrower, unless approved in writing by Ex-Im Bank prior to the Effective Date of the Loan Facility pursuant to [Section II.G.4.](#) of this Manual.

2. **Credit Memorandum** - The Lender must prepare a credit memorandum and financial analysis, which Ex-Im Bank may request for a copy at its sole discretion. The Lender may either use its own credit memorandum or Ex-Im Bank's Credit Memorandum format, which is provided to participating Lenders. Furthermore, the Lender must address, in either its internal credit memoranda or an addendum, the need for an Ex-Im Bank Guarantee ("Additionality"). (See [Section II.J.](#) and [Appendix C](#) of this Manual).
3. **Loan Facility Commitment Procedures**- The Loan Facility and Ex-Im Bank Guarantee thereof become effective on the date by which all of the Loan Documents (including Loan Authorization Notice) have been properly executed. The Lender is required to notify Ex-Im Bank that it has approved a Loan Facility by submitting a completed SBA/Ex-Im Bank Joint Application form (without attachments) and a Loan Authorization Notice (including Schedule A to the Loan Authorization Notice), together with the \$100 application fee and the applicable Facility Fee, no later than ten (10) Business Days after the Effective Date.

Ex-Im Bank will acknowledge receipt of the application form and the Loan Authorization Notice within ten (10) Business Days. **The Lender need not wait for receipt of Ex-Im Bank's acknowledgment to fund the Loan Facility.**

**Note:** The Delegated Authority Lender may assign, transfer, negotiate, sell or participate all or part of its interests and rights in the Loan Facility as outlined in [Section II.B.](#) of this Manual.

4. **Renewal of Existing Delegated Authority Loan Facilities** - For renewals, the Lender must follow the same procedure as described in (1) above. If the Borrower does not meet the entire minimum financial and/or eligibility requirements at the time of renewal, the Lender must either submit the Loan Facility request to Ex-Im Bank for approval or request in writing a waiver of the requirement. *In addition to the waiver requirement discussed in Section D.1. above, waivers are granted for one term at a time, and must be reissued for any subsequent term(s).* Lenders are requested to allow sufficient time (ten (10) Business Days whenever possible) for Ex-Im Bank to review and respond to any requests for waivers and other accommodations (whether submitted for the initial application or subsequently).
5. **Term** - Except as allowed for Revolving Loan Facilities pursuant to [Section II.C.](#) of this Manual, the term of the Loan Facility shall not exceed 12 months without the prior written approval of Ex-Im Bank. (The term of a Loan Facility committed under Delegated Authority (Community) shall in no event exceed twelve months.)

**Note:** A Lender may extend the Final Disbursement Date of a Loan Facility committed under Delegated Authority up to a maximum of 120 days in the aggregate without Ex-Im Bank's prior written consent, however, the Lender must advise Ex-Im Bank

of such extension and must remit the appropriate Facility Fee to Ex-Im Bank within ten (10) Business Days of the Effective Date of such extension.

6. **Military and Nuclear Items** - A Lender cannot exercise Delegated Authority for a transaction where Items are sold to or destined for sale to or use by any military organization or are designed primarily for military use (regardless of the nature or use of the Item), or for a transaction involving nuclear-related products or services, as previously described in [Section II.P.1.](#) of this Manual.
7. **Accounts Receivable** - All Accounts Receivable must be denominated in U.S. dollars unless otherwise pre-approved by Ex-Im Bank. In addition, Accounts Receivable due and collectible outside the United States (Export-Related Overseas Accounts Receivable) cannot be included in the Export-Related Borrowing Base without the prior written consent of Ex-Im Bank as discussed in [Section II.N.](#) of this Manual.

E. **Minimum Financial Requirements** - Minimum financial requirements are based on the most recent financial data available. Items 1 and 2 below must be documented in either the Lender's internal credit memorandum or in an addendum (see [Appendix C](#) to this Manual).

1. **Industry Comparison of Financial Ratios** - In evaluating the Borrower's financial condition, the Lender must compare financial ratios for the Borrower's industry, as published in the Risk Management Association ("RMA") Statement Studies, to the Borrower's *most recent fiscal year end* financial ratios. The Lender must use the most recent RMA Statement Studies (i.e., published within the last 12 months). The Lender must base such comparison on the ratios for the appropriate peer group using either "Current Data Sorted by Assets" or "Current Data Sorted by Sales" category for companies sharing the same primary North American Industry Classification System Code (NAICS Code) or Standard Industrial Classification Code (SIC Code) as the Borrower. (Ratios must be chosen from the same grouping (i.e., Current Data Sorted by Assets or Current Data Sorted by Sales), not a combination of the two). The Borrower's ratios must *exceed* its industry's **Lower Quartile** (based on the RMA comparison), for a **minimum of four** of the following ratios:
  - a. Current Ratio
  - b. Net Sales/Total Assets
  - c. Debt to Worth
  - d.  $(\text{Net Profit} + \text{Depreciation} + \text{Depletion} + \text{Amortization Expense}) / \text{Current Portion of Long-Term Debt}$
  - e. EBIT/Interest
  - f. Cost of Sales/Inventory
  - g. Sales/Accounts Receivable

**Note:** In the unlikely event that no reasonably appropriate NAICS/SIC Code can be determined, the Lender must obtain Ex-Im Bank's written approval prior to committing the Loan Facility under Delegated Authority.

2. **Positive Tangible Net Worth** – Based on the most recent financial data available, the Borrower must have a positive tangible net worth at the time of application. Tangible net worth is defined as net worth determined in accordance with GAAP, increased by debt subordinated to the Loan Facility, and decreased by all intangible assets, including patents,



licenses, goodwill, subscription lists, capitalized software, organization expenses, covenants not to compete, and investment in and moneys due from affiliates (including officers, directors and shareholders).

3. **Annual Financial Statements** - The Borrower and each Guarantor (other than an individual Guarantor), if any, must submit year-end financial statements to the Lender no later than 120 days after the end of its fiscal year; a publicly traded Borrower may submit its year-end statements at the time it files its Form 10-K.
  4. **Quarterly Financial Statements** - The Borrower and any Guarantor (other than an individual Guarantor) must submit quarterly financial statements to the Lender no later than 45 days after the end of each quarter; a publicly traded Borrower may submit its quarterly statements at the time it files its Form 10-Q.
  5. **Taxes and Judgments** - All Federal, state and local income taxes must be current, and all material judgments and liens must be satisfied.
  6. **Guarantors** - Any Controlling Affiliate (as defined in [Section \(5\)\(b\)](#) of the Delegated Authority Letter Agreement) must guarantee the Loan. Venture capital firms or other investment groups are excluded from this requirement. All Guarantors (other than individual Guarantors) must provide year-end financial statements as set forth above. All individual Guarantors must provide a current signed financial statement on a bank form; for Loan Facilities with terms of over twelve months, individual Guarantors must provide such personal financial statements on an annual basis.
- F. **Collateral** - Delegated Authority Lenders must comply with the WCGP requirements for Security, Collateral, and Guarantees, as set forth in the Master Guarantee Agreement and the Delegated Authority Letter Agreement, and as outlined in [Section H](#) of this Manual.
- G. **Collateral Options on the 10% Risk Retention** – In accordance with Section (7) of the Delegated Authority Letter Agreement, Delegated Authority Lenders have the option to separately collateralize their ten percent (10%) risk retention or to share net recovery proceeds 90% Ex-Im Bank/10% Lender for each Loan Facility. If the Lender opts to separately collateralize its ten percent (10%) risk retention, the Lender must disclose the specific collateral in [Section 6.G.](#) of the Loan Authorization Notice.

**The Lender cannot collateralize its ten percent (10%) risk retention with cash, cash equivalents or marketable securities from the Borrower, any Guarantor, any Affiliate of the Borrower (as defined in [Section \(5\)\(b\)](#) of the Delegated Authority Letter Agreement), or any other third party.**

When the Lender chooses to separately collateralize the retained 10% risk, the Lender must execute two separate promissory notes or other such evidence of debt: one for the retained 10% risk, and one for the 90% balance. The note for the retained 10% risk must be on a *pari-passu* basis with respect to disbursements and repayments under the Loan Facility. If the Lender does not separately collateralize their 10% risk retention, only one document evidencing the debt is required.

#### IV. FAST TRACK LENDER PROGRAM

- A. **Limits** - Under the Fast Track Lender Program (“Fast Track”), a Fast Track Lender may receive approval from Ex-Im Bank to enter into Fast Track Loan Facilities with a Maximum Amount greater than \$10 million and up to \$25 million on an expedited basis. In order for a Lender to be designated as a Fast Track Lender, it must first be a Super Level Delegated Authority Lender and subsequently be approved by the Ex-Im Bank Board of Directors for Fast Track Lender status. Fast Track Lender limits are \$25 million per Borrower/\$300 million aggregate.
  - B. **Criteria** - Only Super Delegated Authority Lenders specifically approved by the Ex-Im Bank Board of Directors are eligible for Fast Track Lender status.
  - C. **Additional Requirements** – see the Fast Track Lender Agreement.
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#### V. CITY/STATE PROGRAM

The City/State Program is a cooperative venture between Ex-Im Bank and various state and local government authorities. Under the City/State Program, state and local finance and development agencies assist small and medium-sized Borrowers in understanding and utilizing Ex-Im Bank programs. A list of City/State participants is available on Ex-Im Bank’s web-site <http://www.exim.gov> or from Ex-Im Bank's Business Development Division at (202) 565-3900 upon request.

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#### VI. TRADE ASSOCIATION PARTNERSHIP PROGRAM

The Trade Association Partnership Program (“TAPP”) is a cooperative venture between Ex-Im Bank and various trade associations. Under TAPP, trade associations assist their members in understanding and utilizing Ex-Im Bank programs. A list of TAPP participants is available on Ex-Im Bank’s website at <http://www.exim.gov> or from Ex-Im Bank's Business Development Division at (202) 565-3900 upon request.

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#### VII. DOCUMENTATION

- A. **Working Capital Guarantee Program Documents**
  - 1. **U.S. Small Business Administration/Export-Import Bank of the United States Joint Application for Working Capital Guarantee** - The SBA/Ex-Im Bank Joint Application form requires principal party and transaction information, and Borrower, Lender, and Guarantor certifications, and it includes a checklist of relevant documents and information to be submitted with the form. It must be submitted with all Loan Facility requests.
  - 2. **Master Guarantee Agreement** - The Master Guarantee Agreement (MGA) is made and entered into by Ex-Im Bank and the Lender, and sets forth the terms and conditions that govern Ex-Im Bank's Guarantee of all Loan Facilities made by the Lender under the Program. Upon Ex-Im Bank's approval of the Lender's first Loan Facility application, Ex-Im Bank will execute the MGA and send it to the Lender. The Lender must then execute

the MGA prior to making any Loan Facility under the MGA, and return one executed original to Ex-Im Bank.

3. **Loan Authorization Agreement (Annex C to the Master Guarantee Agreement and to the Borrower Agreement)** - The Loan Authorization Agreement is made and entered into by Ex-Im Bank and the Lender, and sets forth the terms and conditions of a particular Loan Facility. Upon approval of a Loan Facility, Ex-Im Bank will execute a Loan Authorization Agreement and send it to the Lender. The Lender must then execute the agreement prior to or upon the Lender making such Loan Facility, and return one executed original to Ex-Im Bank. The Lender must provide a copy of the Loan Authorization Agreement and any Special Conditions (Schedule B to the Loan Authorization Agreement) to the Borrower. The Lender, however, is not required to provide the Borrower with a copy of the Facility Fee Schedule (Schedule A to the Loan Authorization Agreement).

**Note:** While Ex-Im Bank initially completes and executes the Loan Authorization Agreement (including Schedule A) at the time of approval of the Loan Facility, for a Revolving Loan Facility with a term of greater than twelve (12) months, the Lender must complete and execute Schedule A and submit it together with the Facility Fee due at each anniversary of the Effective Date, as applicable.

4. **Borrower Agreement (Annex A to the Master Guarantee Agreement)** - The Borrower Agreement is made and entered into by the Lender and the Borrower, and sets forth certain obligations of the Borrower with respect to the Loan Facility. This agreement must be executed by the Borrower for each Loan Facility in the exact form provided, and is then acknowledged and retained by the Lender. To the extent that provisions of the Borrower Agreement address similar requirements set forth in the Loan Agreement between the Borrower and the Lender, the more stringent provisions of each with respect to the Borrower shall govern for that particular Loan Facility.

5. **Delegated Authority Letter Agreement** - The Delegated Authority Letter Agreement is made and entered into by Ex-Im Bank and the Lender, and sets forth the terms and conditions of Delegated Authority. Upon Ex-Im Bank's approval of a Lender for Delegated Authority status, Ex-Im Bank will execute a Delegated Authority Letter Agreement and send it to the Lender. The Lender must then execute the agreement and return one executed original to Ex-Im Bank.

**Note:** For purposes of this Manual, all references to the Delegated Authority Letter Agreement shall be deemed to include the **Delegated Authority Letter Agreement (Community)** unless otherwise specified.

6. **Loan Authorization Notice (Annex A to the Delegated Authority Letter Agreement and to the Borrower Agreement and Annex D to the Master Guarantee Agreement)** – The Loan Authorization Notice is the type of Loan Authorization Agreement used in the Delegated Authority Lender Program. The Loan Authorization Notice is made and entered into by Ex-Im Bank and the Lender, and sets forth the terms and conditions of a particular Loan Facility as committed by the Delegated Authority Lender. Within ten (10) Business Days of the Effective Date, the Lender must submit two (2) executed originals of the Loan Authorization Notice to Ex-Im Bank for acknowledgment. The Lender must also provide a copy of the Loan Authorization Notice to the Borrower. The

Lender, however, is not required to provide the Borrower with a copy of the Facility Fee Schedule (Schedule A to the Loan Authorization Notice).

**Note #1:** The Loan Authorization Notice is a Loan Document and hence must be executed by (and not after) the Effective Date. Ex-Im Bank's acknowledgement is not required by the Effective Date.

**Note #2:** The Lender must also complete and execute Schedule A, Sections I through IV.A., and submit it when the Loan Authorization Notice is originally submitted, as well as at each anniversary of the Effective Date of a Revolving Loan Facility (as applicable). In addition, the Lender must complete, execute and submit Schedule A, Section IV.B. at the time of any Extension of the Final Disbursement Date (such Extensions not to exceed one-hundred-twenty (120) days in the aggregate). For increases in the Maximum Amount, refer to Section IV.C. of Schedule A.

7. **Authorized Officer Designation Notice ([Annex B to the Delegated Authority Letter Agreement and the Fast Track Lender Agreement](#))** - The Authorized Officer Designation Notice sets forth the Lender's employees who are authorized to execute Ex-Im Bank Delegated Authority and Fast Track documents. At least two (2) employees of the Lender must be so designated (for Delegated Authority (Community) Lenders, only one employee must be so designated in accordance with [Section III\(A\)\(1\)\(b\)\(vii\)](#) of this Manual). The Lender shall complete the Authorized Officer Designation Notice at the time the Delegated Authority Letter Agreement or Fast Track Lender Agreement is executed **and/or** whenever there is a change in authorized employee(s).

**Note:** For Super Delegated Authority Lenders and Fast Track Lenders, at least one of the employees so designated must be a Senior Vice President (or the equivalent) or higher. However, the Senior Vice President does not need to take the Delegated Authority Lender Program training seminar. For all other Lenders, at least one of the employees so designated has to be a Vice President or higher.

8. **Country Limitation Schedule** - The Country Limitation Schedule sets forth on a country-by-country basis whether and under what conditions Ex-Im Bank is open for business in the countries listed therein. Each Preliminary Commitment or Loan Authorization Agreement will include a Country Limitation Schedule. From time to time, Ex-Im Bank will provide an updated Country Limitation Schedule to all Delegated Authority Lenders (whether active or not) and to all other Lenders active in the Program. The updated Country Limitation Schedule supersedes the previous Country Limitation Schedule.

**It is the Lender's responsibility to provide a copy of the Country Limitation Schedule to the Borrower at the inception of the Loan Facility, and to provide a copy of each new Country Limitation Schedule (and any amendments, revisions, or updates thereto) to the Borrower within ten (10) Business Days of receipt.**

(The Lender does not need to provide a Country Limitation Schedule to the Borrower in connection with Transaction Specific Loan Facilities, however, such Loan Facilities must comply with the Country Limitation Schedule in effect at the time the Loan Documents are executed).

9. **Affiliate Guarantee Authorization Agreement** - The Affiliate Guarantee Authorization Agreement ("AGAA") is made and entered into by the Lender and Ex-Im Bank, and sets

forth the terms and conditions governing Affiliate Loan Facilities. The Lender submits a list of its Affiliates who's Loan Facilities will also be guaranteed by Ex-Im Bank under the Lender's MGA. Each Affiliate extending an Affiliate Loan Facility must employ at least one officer who has completed the Ex-Im Bank Delegated Authority Lender training course (or equivalent).

10. **Preliminary Commitment** - The Preliminary Commitment is issued to the Borrower upon Ex-Im Bank's approval of an application for a Loan Facility. It outlines the specific terms and conditions under which Ex-Im Bank is prepared to guarantee a Loan Facility extended by an eligible Lender.

**B. WCGP Loan Document Requirements**

1. The Loan Documents **may not** contain binding alternative dispute resolution provisions, however, they **may** contain voluntary, non-binding alternative dispute resolution provisions.
2. The Loan Documents **must** be governed by the laws of a state (including the District of Columbia), territory, or commonwealth of the United States of America.
3. The Loan Documents must be valid and enforceable, and must be assignable to Ex-Im Bank.

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Rev. 10/12

Master Guarantee Agreement No.: (DOUBLE-CLICK HERE TO MODIFY)

**EXPORT-IMPORT BANK OF THE UNITED STATES  
WORKING CAPITAL GUARANTEE PROGRAM**

**MASTER GUARANTEE AGREEMENT**

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**EXPORT-IMPORT BANK OF THE UNITED STATES  
WORKING CAPITAL GUARANTEE PROGRAM**

**MASTER GUARANTEE AGREEMENT**

THIS MASTER GUARANTEE AGREEMENT (this "Agreement") is made and entered into by and between the institution identified as Lender on the signature page hereof ("Lender") and the Export-Import Bank of the United States ("Ex-Im Bank"). This Agreement includes the general terms and conditions set forth below (including defined terms identified by initial capitals) and the specific terms and conditions set forth in each Loan Authorization Agreement and, to the extent applicable, in the Delegated Authority Letter Agreement and the Fast Track Lender Agreement, all of which together comprise the complete agreement of the parties with respect to Ex-Im Bank's Guarantee.

**RECITALS**

Lender may from time to time establish Loan Facilities that provide working capital financing to certain entities involved in the manufacture, production or purchase and subsequent export sale of Items of United States manufacture or origin.

It is a condition to the establishment of such Loan Facilities that Ex-Im Bank guarantee the payment of ninety percent (90%) of the Guaranteed Amount, subject to the terms and conditions of this Agreement, the Loan Authorization Agreement and, to the extent applicable, the Delegated Authority Letter Agreement and the Fast Track Lender Agreement.

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained in this Agreement, the parties agree as follows:

**ARTICLE I**

**DEFINITIONS**

1.01 Definitions of Terms. As used in this Agreement, including the Recitals to this Agreement and each Loan Authorization Agreement, the following terms shall have the following meanings:

"Accounts Receivable" shall mean all of a Borrower's now owned or hereafter acquired (a) "accounts" (as such term is defined in the UCC), other receivables, book debts and other forms of obligations, whether arising out of goods sold or services rendered or from any other transaction; (b) rights in, to and under all purchase orders or receipts for goods or services; (c) rights to any goods represented or purported to be represented by any of the foregoing (including unpaid sellers' rights of rescission, replevin, reclamation and stoppage in transit and rights to returned, reclaimed or repossessed goods); (d) moneys due or to become due to such Borrower under all purchase orders and contracts (which includes Export Orders) for the sale of goods or the performance of services or both by such Borrower (whether or not yet earned by performance on the part of such Borrower), including the proceeds of the foregoing; (e) any notes, drafts, letters of credit, insurance proceeds or other instruments, documents and writings

evidencing or supporting the foregoing; and (f) all collateral security and guarantees of any kind given by any other Person with respect to any of the foregoing.

"Accounts Receivable Aging Report" shall mean a report detailing the Export-Related Accounts Receivable and Export-Related Overseas Accounts Receivable for a Loan Facility, and the applicable terms for the relevant time period; in the case of Indirect Exports, such report shall indicate the portion of such Accounts Receivables corresponding to Indirect Exports.

"Actualized Claim Payment" shall have the meaning set forth in Section 5.06(a)(i).

"Additional Claim Documentation" shall have the meaning set forth in Section 5.03(a).

"Advance Rate" shall mean, with respect to a Loan Facility, the rate specified in Section 5.B. of the Loan Authorization Agreement for each category of Primary Collateral except for Export-Related General Intangibles and Other Collateral. Unless otherwise set forth in writing by Ex-Im Bank, in no event shall the Advance Rate exceed (i) ninety percent (90%) for Eligible Export-Related Accounts Receivable, (ii) seventy five percent (75%) for Eligible Export-Related Inventory, (iii) seventy percent (70%) for Eligible Export-Related Overseas Accounts Receivable (iv) sixty percent (60%) for Eligible Export-Related Overseas Inventory and (v) twenty five percent (25%) for Retainage Accounts Receivable (if approved in writing by Ex-Im Bank).

"Affiliated Foreign Person" shall have the meaning set forth in Section 4.16.

"Annual Facility Fee Percentage" shall mean one and one-half percent (1.75%), subject to reduction as set forth in Section 3.01(b).

"Assignment Agreement" shall mean an assignment agreement executed by Lender in favor of Ex-Im Bank in form and substance satisfactory to Ex-Im Bank.

"Borrower" shall mean each Eligible Person specified in each Loan Authorization Agreement as a Borrower and each permitted successor and assign of such Borrower. An Affiliated Foreign Person approved in accordance with Section 4.16 is deemed a Borrower.

"Borrower Agreement" shall mean with respect to a Loan Facility, the agreement executed by a Borrower in the form of Annex A.

"Business Day" shall mean any day on which the Federal Reserve Bank of New York is open for business.

"Buyer" shall mean a Person that has entered into one or more Export Orders with a Borrower or who is an obligor on Export-Related Accounts Receivable or Export-Related Overseas Accounts Receivable.

"Claim" shall have the meaning set forth in Section 5.01(a).

"Claim Date" shall mean the Business Day on which Lender has delivered to Ex-Im Bank a Claim in accordance with Section 5.01.

"Claim Documents" shall have the meaning set forth in Section 5.01(b).

"Claim Disposition Notice" shall have the meaning set forth in Section 5.03(a).

"Claim Payment" shall mean a payment made by Ex-Im Bank with respect to a Claim or a portion thereof.

"Claim Payment Date" shall mean the date on which Ex-Im Bank makes a Claim Payment.

"Collateral" shall mean all property and interest in property in or upon which Lender has been granted a Lien as security for the payment of all Loan Facility Obligations including the Primary Collateral, the Secondary Collateral and the Guarantor Collateral, and all products and proceeds (cash and non cash) thereof.

"Collateral Protection Costs" shall mean, with respect to a Loan Facility, all reasonable out-of-pocket costs and expenses incurred by Lender or Ex-Im Bank after the occurrence of an Event of Default in connection with the protection of the Primary Collateral, such as the costs of storage, insurance and security guards. For the purpose of computing Collateral Protection Costs with respect to a Loan Facility for which the Export-Related Inventory or Export-Related Overseas Inventory of a Borrower cannot be effectively segregated from the other Inventory of such Borrower, the amount of Collateral Protection Costs relating to such Inventory shall be the Pro Rata Inventory Percentage, such percentage determined based on the earlier of (a) the date such expense is incurred and (b) the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

"Commercial Letters of Credit" shall mean those letters of credit subject to the UCP payable in Dollars and issued or caused to be issued by Lender on behalf of a Borrower under a Loan Facility for the benefit of a supplier(s) of such Borrower in connection with such Borrower's purchase of goods or services from such supplier(s) in support of the export of the Items.

"Costs Maximum Amount" shall mean the lesser of (a) the sum of the actual Collateral Protection Costs, Enforcement Costs and Realization Costs incurred by Lender for which Lender has not been reimbursed by a Borrower, any Guarantor or any other Person or from the proceeds of Collateral; (b) five percent (5%) of the outstanding principal balance of the Loan Facility on the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.; or (c) \$50,000, unless otherwise permitted in writing by Ex-Im Bank.

"Country Limitation Schedule" shall mean the schedule published from time to time by Ex-Im Bank setting forth on a country by country basis whether and under what

conditions Ex-Im Bank will provide coverage for the financing of export transactions to the countries listed therein.

"Credit Accommodation Amount" shall mean, with respect to a Loan Facility, the sum of (a) the aggregate outstanding amount of Disbursements and (b) the aggregate outstanding Letter of Credit Obligations, which sum may not exceed the Maximum Amount.

"Credit Accommodations" shall mean, collectively, Disbursements and Letter of Credit Obligations.

"Criteria For Reduced Facility Fee" shall have the meaning set forth in Section 3.01(b).

"Delegated Authority Letter Agreement" shall mean the Delegated Authority Letter Agreement, if any, between Ex-Im Bank and Lender.

"Disbursement" shall mean, collectively, (a) an advance of a working capital loan from Lender to a Borrower under the Loan Facility, and (b) an advance to fund a drawing under a Letter of Credit issued or caused to be issued by Lender for the account of a Borrower under the Loan Facility.

"Dollars" or "\$" shall mean the lawful currency of the United States.

"Economic Impact Certification" shall have the meaning set forth in Section 4.09.

"Effective Date" shall mean, with respect to a Loan Facility, the date by which (a) all of the Loan Documents have been executed by Lender, the applicable Borrower, any Guarantor and, if applicable, Ex-Im Bank, and (b) all of the conditions to the making of the initial Credit Accommodations under the Loan Documents or any amendments thereto have been satisfied.

"Eligible Export-Related Accounts Receivable" shall mean, with respect to a Loan Facility, those Export-Related Accounts Receivable which are Eligible Export-Related Accounts Receivable as such term is defined in the applicable Borrower Agreement.

"Eligible Export-Related Inventory" shall mean, with respect to a Loan Facility, the Export-Related Inventory which is Eligible Export-Related Inventory as such term is defined in the applicable Borrower Agreement.

"Eligible Export-Related Overseas Accounts Receivable" shall mean, with respect to a Loan Facility, those Export-Related Overseas Accounts Receivable which are Eligible Export-Related Overseas Accounts Receivable as such term is defined in the applicable Borrower Agreement.

"Eligible Export-Related Overseas Inventory" shall mean, with respect to a Loan Facility, the Export-Related Overseas Inventory which is Eligible Export-Related Overseas Inventory as such term is defined in the applicable Borrower Agreement.

"Eligible Person" shall mean a sole proprietorship, partnership, limited liability partnership, corporation or limited liability company which (a) is domiciled, organized or formed, as the case may be, in the United States, whether or not such entity is owned by a foreign national or foreign entity; (b) is in good standing in the state of its formation or otherwise authorized to conduct business in the United States; (c) is not currently suspended or debarred from doing business with the United States government or any instrumentality, division, agency or department thereof; (d) exports or plans to export Items; (e) operates and has operated as a going concern for at least one (1) year; (f) has a positive tangible net worth determined in accordance with GAAP; and (g) has revenue generating operations relating to its core business activities for at least one year. An Affiliated Foreign Person that meets all of the requirements of the foregoing definition of Eligible Person other than subclause (a) thereof shall be deemed to be an Eligible Person.

"Enforcement Costs" shall mean, with respect to a Loan Facility, all reasonable out-of-pocket costs and expenses, including reasonable attorney fees, incurred by Lender or Ex-Im Bank after the occurrence of an Event of Default in collecting any of the Loan Facility Obligations or in prosecuting any suit, litigation, arbitration or proceeding against a Borrower or any Guarantor with respect to the enforcement of all or part of the Loan Facility Obligations. For purposes of computing Enforcement Costs with respect to a Loan Facility, costs and expenses directly and exclusively relating to the Primary Collateral for and collection of payments from Borrower or Guarantor or otherwise towards such Loan Facility shall be included; costs and expenses directly and exclusively relating to another loan or credit facility shall be excluded; and costs and expenses directly relating to Guarantor Collateral or to Collateral and payments that cannot be clearly attributed to Loan Facility Obligations shall be included at the Pro Rata Guarantor Collateral, Pro Rata Percentage or Pro Rata Inventory Percentage, as applicable, in the latter two cases such percentage determined based on the earlier of (a) the date such expense is incurred and (b) the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

"Event of Default" shall have the meaning set forth in Section 4.10.

"Export Order" shall mean a documented purchase order or contract evidencing a Buyer's agreement to purchase the Items from Borrower for export from the United States, which documentation shall include written information that is necessary to confirm such purchase order or contract, including identification of the Items, the name of the Buyer, the country of destination, contact information for the Buyer and the total amount of the purchase order or contract; in the case of Indirect Exports, such documentation shall further include a copy of the written purchase order or contract from a foreign purchaser or other documentation clearly evidencing a foreign purchaser's agreement to purchase the Items.

"Export-Related Accounts Receivable" shall mean those Accounts Receivable arising from the sale of Items which are due and payable to a Borrower in the United States.

"Export-Related Accounts Receivable Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the aggregate face amount of Eligible Export-

Related Accounts Receivable of a Borrower less taxes, discounts, credits, allowances and Retainages, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Export-Related Borrowing Base" shall mean, at the date of determination thereof, the sum of (a) (if Lender elects to include) the Export-Related Inventory Value or Export-Related Historical Inventory Value multiplied by the Advance Rate applicable to Eligible Export-Related Inventory set forth in Section 5.B.(1.) of the Loan Authorization Agreement, plus (b) the Export-Related Accounts Receivable Value multiplied by the Advance Rate applicable to Eligible Export-Related Accounts Receivable set forth in Section 5.B.(2.) of the Loan Authorization Agreement, plus (c) if permitted by Ex-Im Bank in writing, the Retainage Value multiplied by the Advance Rate applicable to Retainages set forth in Section 5.B.(3.) of the Loan Authorization Agreement, plus (d) the Other Assets set forth in Section 5.B.(4.) of the Loan Authorization Agreement multiplied by the Advance Rate agreed to in writing by Ex-Im Bank, plus (e) if permitted by Ex-Im Bank in writing, the Export-Related Overseas Accounts Receivable Value multiplied by the Advance Rate applicable to Eligible Export-Related Overseas Accounts Receivable set forth in Section 5.B.(5.) of the Loan Authorization Agreement, plus (f) if permitted by Ex-Im Bank in writing, the Export-Related Overseas Inventory Value multiplied by the Advance Rate applicable to Eligible Export-Related Overseas Inventory set forth in Section 5.B.(6.) of the Loan Authorization Agreement, less (g) the amounts required to be reserved pursuant to Sections 4.12 and 4.13 of this Agreement for each outstanding Letter of Credit, less (h) such reserves and in such amounts deemed necessary and proper by Lender from time to time.

"Export-Related Borrowing Base Certificate" shall mean a certificate in the form provided or approved by Lender, executed by a Borrower and delivered to Lender pursuant to the Loan Documents detailing the Export-Related Borrowing Base supporting the Credit Accommodations which reflects, to the extent included in the Export-Related Borrowing Base, Export-Related Accounts Receivable, Eligible Export-Related Accounts Receivable, Export-Related Inventory, Eligible Export-Related Inventory, Export-Related Overseas Inventory, Eligible Export-Related Overseas Inventory, Export-Related Overseas Accounts Receivable and Eligible Export-Related Overseas Accounts Receivable balances that have been reconciled with such Borrower's general ledger, Accounts Receivable Aging Report and Inventory schedule.

"Export-Related General Intangibles" shall mean the Pro Rata Percentage of General Intangibles determined as of the earlier of: (i) the date such General Intangibles are liquidated and (ii) the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

"Export-Related Historical Inventory Value" shall mean with respect to a Borrower, the relevant Export-Related Sales Ratio multiplied by the lowest of (i) the cost of such Borrower's Inventory as determined in accordance with GAAP, or (ii) the market value of such Borrower's Inventory as determined in accordance with GAAP or (iii) the appraised or orderly liquidation value of such Borrower's Inventory, if Lender has loans and financial accommodations to such Borrower for which it conducts (or contracts for the performance of) such an appraised or orderly liquidation value.

"Export-Related Inventory" shall mean the Inventory of a Borrower located in the United States that has been purchased, manufactured or otherwise acquired by such Borrower for sale or resale as Items, or to be incorporated into Items to be sold or resold, pursuant to Export Orders.

"Export-Related Inventory Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the lowest of (i) the cost of Eligible Exported-Related Inventory as determined in accordance with GAAP, or (ii) the market value of Eligible Export-Related Inventory as determined in accordance with GAAP or (iii) the lower of the appraised market value or orderly liquidation value of the Eligible Export-Related Inventory, if Lender has other loans and financial accommodations to a Borrower for which it conducts (or contracts for the performance of) such an appraised or orderly liquidation value.

"Export-Related Overseas Accounts Receivable" shall mean those Accounts Receivable arising from the sale of Items which are due and payable outside of the United States either to a Borrower or an Affiliated Foreign Person.

"Export-Related Overseas Accounts Receivable Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the aggregate face amount of Eligible Export-Related Overseas Accounts Receivable less taxes, discounts, credits, allowances and Retainages, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Export-Related Overseas Inventory" shall mean the Inventory of such Borrower or Affiliated Foreign Person located outside of the United States that has been purchased, manufactured or otherwise acquired by such Borrower for sale or resale as Items, or to be incorporated into Items to be sold or resold, pursuant to Export Orders.

"Export-Related Overseas Inventory Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the lowest of (i) the cost of Eligible Export-Related Overseas Inventory as determined in accordance with GAAP, (ii) the market value of Eligible Export-Related Overseas Inventory as determined in accordance with GAAP or (iii) the appraised or orderly liquidation value of the Eligible Export-Related Overseas Inventory, if Lender has other loans and financial accommodations to a Borrower or an Affiliated Foreign Person on such Loan Facility for which it conducts (or contracts for the performance of) such an appraised or orderly liquidation.

"Export-Related Sales Ratio" shall mean with respect to a Borrower, the percentage of such Borrower's total sales revenue derived from the sale of Eligible Export-Related Inventory over a rolling twelve-month period ending no more than ninety (90) days prior to the date of the relevant Export-Related Borrowing Base Certificate.

"Extension" shall mean, with respect to a Loan Facility, an amendment to the Loan Authorization Agreement extending the Final Disbursement Date on the same terms and conditions as the Loan Facility for an aggregate period not to exceed one hundred and twenty (120) days beyond the original Final Disbursement Date, either as agreed to in writing by Ex-Im Bank or, in the case of Delegated Authority, as notified by Lender to Ex-Im Bank pursuant to its authority under the Delegated Authority Letter Agreement.

"Facility Fee" shall mean, with respect to a Loan Facility, the fee payable by Lender to Ex-Im Bank as calculated pursuant to Section 3.01(a) and more particularly described in the Facility Fee Schedule.

"Facility Fee Schedule" shall mean the schedule in the form attached to the Loan Authorization Agreement as Schedule A.

"Fast Track Lender Agreement" shall mean the Fast Track Lender Agreement, if any, between Ex-Im Bank and Lender.

"Fast Track Loan Authorization Agreement" shall mean, with respect to a Loan Facility, the Fast Track Loan Authorization Agreement in the form of Annex B entered into between Lender and Ex-Im Bank in accordance with the terms of the Fast Track Lender Agreement, setting forth certain terms and conditions of each Loan Facility.

"Final Disbursement Date" shall mean, with respect to a Loan Facility, the last date on which Lender may make a Disbursement set forth in Section 10 of the Loan Authorization Agreement (including as amended by an Extension) or, if such date is not a Business Day, the next succeeding Business Day; provided, however, to the extent that Lender has not received cash collateral in the amount of the Letter of Credit Obligations or an equivalent full indemnity from Borrower or Guarantor, as applicable, with respect to Letter of Credit Obligations outstanding on the Final Disbursement Date, the Final Disbursement Date with respect to an advance to fund a drawing under such Letter of Credit shall be no later than thirty (30) days after any such drawing which drawing may be no later than the expiry date of the Letter of Credit related thereto.

"GAAP" shall mean the generally accepted accounting principles in the United States.

"General Intangibles" shall mean all intellectual property and other "general intangibles" (as such term is defined in the UCC).

"Guarantee" shall have the meaning set forth in Section 2.01.

"Guaranteed Amount" shall mean, with respect to a Loan Facility, the sum of (a) the outstanding principal balance of the Disbursements at the Claim Date, (b) the amount of Disbursements made after the Claim Date as respects Letter of Credit Obligations outstanding on the Claim Date, (c) all unpaid interest on the Disbursements described in (a) and (b) above at the Guaranteed Interest Rate accrued to the Claim Payment Date, subject to Sections 5.03(a) and 5.04(a), and (d) the sum of the Collateral Protection Costs, Enforcements Costs and Realization Costs incurred by Lender to the Claim Payment Date in an aggregate amount not to exceed the Costs Maximum Amount.

"Guaranteed Interest Rate" shall mean, with respect to a Loan Facility, a per annum rate equal to the interest rate set forth in the applicable Loan Documents with respect to a Disbursement earning interest at (a) a fixed rate or (b) a floating rate determined in accordance with the interest rate formula set forth in the applicable Loan Documents; provided, however, the



Guaranteed Interest Rate shall not include any amount attributable to or based upon any post-default, post-maturity or post-demand increase in the interest rate.

"Guarantor" shall mean, with respect to a Loan Facility, any Person which is identified in Section 3 of the Loan Authorization Agreement who shall guarantee (jointly and severally if more than one) the payment and performance of all or a portion of the Loan Facility Obligations.

"Guarantor Collateral" shall mean, with respect to a Loan Facility, all assets of a Guarantor or other third party in which Lender is granted a Lien to secure any financial accommodations provided by Lender to Borrower.

"Guarantee Agreement" shall mean, with respect to a Loan Facility, a valid and enforceable agreement of guarantee executed by each Guarantor in favor of Lender.

"Indirect Exports" shall mean finished goods or services that are sold by a Borrower to a Buyer located in the United States, are intended for export from the United States, and are identified in Section 4.A.(2.) of the Loan Authorization Agreement.

"Inventory" shall mean all "inventory" (as such term is defined in the UCC) now or hereafter owned or acquired by a Borrower, wherever located, including all inventory, merchandise, goods and other personal property which are held by or on behalf of such Borrower for sale or lease or are furnished or are to be furnished under a contract of service or which constitute raw materials, work in process or materials used or consumed or to be used or consumed in such Borrower's business or in the processing, production, packaging, promotion, delivery or shipping of the same, including other supplies.

"ISP" shall mean the International Standby Practices – ISP98, International Chamber of Commerce Publication No. 590 and any amendments and revisions thereof.

"Issuing Bank" shall mean the bank that issues a Letter of Credit which bank is Lender itself or a bank that Lender has caused to issue a Letter of Credit by way of a guarantee or reimbursement obligation.

"Items" shall mean, with respect to a Loan Facility, the finished goods or services which are intended for export from the United States, either directly or as an Indirect Export, meet the U.S. Content requirements in accordance with Section 2.01(b)(ii) of the Borrower Agreement and are specified in Section 4.A. of the Loan Authorization Agreement.

"Lender Obligations" shall mean all of Lender's obligations under this Agreement and the Loan Authorization Agreement, as well as, to the extent applicable, the Delegated Authority Letter Agreement and the Fast Track Lender Agreement, and any other agreement between Ex-Im Bank and Lender.

"Letter of Credit" shall mean a Commercial Letter of Credit or a Standby Letter of Credit.

"Letter of Credit Obligations" shall mean all undrawn amounts of outstanding obligations of Lender, whether direct or indirect, contingent or otherwise, due or not due, in connection with the issuance or guarantee by Lender or Issuing Bank of Letters of Credit.

"Lien" shall mean any mortgage, security deed or deed of trust, pledge, hypothecation, assignment, deposit arrangement, lien, charge, claim, security interest, security title, easement or encumbrance, or preference, priority or other security agreement or preferential arrangement of any kind or nature whatsoever (including any lease or title retention agreement, any financing lease having substantially the same economic effect as any of the foregoing, and the filing of, or agreement to give, any financing statement perfecting a security interest under the UCC or comparable law of any jurisdiction) by which property is encumbered or otherwise charged.

"Loan Agreement" shall mean a valid and enforceable agreement between Lender and a Borrower setting forth, with respect to each Loan Facility, the terms and conditions of such Loan Facility.

"Loan Authorization Agreement" shall mean, with respect to a Loan Facility, as applicable, the duly executed Loan Authorization Agreement in the form of Annex C, Fast Track Loan Authorization Agreement, or the Loan Authorization Notice, setting forth certain terms and conditions of each Loan Facility.

"Loan Authorization Notice" shall mean the Loan Authorization Notice in the form of Annex D executed by Lender and delivered to Ex-Im Bank in accordance with the Delegated Authority Letter Agreement, setting forth certain terms and conditions of each Loan Facility.

"Loan Documents" shall mean, with respect to a Loan Facility, the Loan Authorization Agreement, the Loan Agreement, the Borrower Agreement, each promissory note (if applicable), each Guarantee Agreement, and all other instruments, agreements and documents now or hereafter executed by the applicable Borrower, any Guarantor, Lender or Ex-Im Bank evidencing, securing, guaranteeing or otherwise relating to the Loan Facility or any Credit Accommodations made thereunder.

"Loan Facility" shall mean a Revolving Loan Facility, a Transaction Specific Loan Facility or a Transaction Specific Revolving Loan Facility established by Lender in favor of a Borrower under the Loan Documents.

"Loan Facility Anniversary Date" shall mean, with respect to a Loan Facility, each one (1) year anniversary of the Effective Date.

"Loan Facility Obligations" shall mean, with respect to a Loan Facility, all loans, advances, debts, expenses, fees, liabilities, and obligations, including any accrued interest thereon, for the performance of covenants, tasks or duties or for payment of monetary amounts (whether or not such performance is then required or contingent, or amounts are liquidated or determinable) owing by a Borrower to Lender, of any kind or nature, present or future, arising in connection with the Loan Facility.

"Loan Facility Term" shall mean, with respect to a Loan Facility, the number of months or portion thereof from the Effective Date to the Final Disbursement Date as set forth in the Loan Authorization Agreement as amended.

"Material Adverse Effect" shall mean, with respect to a Loan Facility, a material adverse effect on (a) the business, assets, operations, prospects or financial or other condition of a Borrower or any Guarantor, (b) any Borrower's ability to pay or perform the Loan Facility Obligations in accordance with the terms thereof, (c) the Collateral or Lender's Liens on the Collateral or the priority of such Lien, or (d) Lender's rights and remedies under the Loan Documents.

"Maximum Amount" shall mean the maximum Credit Accommodation Amount that may be outstanding at any time under each Loan Facility, as specified in Section 5.A. of the Loan Authorization Agreement.

"Other Assets" shall mean, with respect to a Loan Facility, such other assets of a Borrower to be included in Primary Collateral, which may include cash and marketable securities, or such other assets as Ex-Im Bank agrees to in writing, and disclosed as Primary Collateral in Section 6.A. of the Loan Authorization Agreement. The applicable Advance Rate (to be multiplied by the Other Asset Value) shall be as agreed to by Ex-Im Bank in writing case by case and set forth in Section 5.B.(4) of the Loan Authorization Agreement.

"Other Asset Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the value of the Other Assets as determined in accordance with GAAP.

"Other Collateral" shall mean any additional collateral that Lender customarily would require as security for loan facilities on its own account and risk where the permitted borrowing level is based principally on a borrowing base derived from a borrower's inventory and accounts receivable, but where such additional collateral does not enter into the borrowing base calculation.

"Payment Default" shall have the meaning stated in Section 2.01 herein.

"Permitted Liens" shall mean, with respect to a Borrower, (a) Liens for taxes, assessments or other governmental charges or levies not delinquent, or, being contested in good faith and by appropriate proceedings and with respect to which proper reserves have been taken by such Borrower; provided that, the Lien shall have no effect on the priority of the Liens in favor of Lender or the value of the assets in which Lender has such a Lien and a stay of enforcement of any such Lien shall be in effect; (b) deposits or pledges securing obligations under worker's compensation, unemployment insurance, social security or public liability laws or similar legislation; (c) deposits or pledges securing bids, tenders, contracts (other than contracts for the payment of money), leases, statutory obligations, surety and appeal bonds and other obligations of like nature arising in the ordinary course of such Borrower's business; (d) judgment Liens that have been stayed or bonded; (e) mechanics', workers', materialmen's or other like Liens arising in the ordinary course of Borrower's business with respect to obligations which are not due; (f) Liens placed upon fixed assets hereafter acquired to secure a portion of the purchase price thereof, provided, that, any such Lien shall not encumber any other property of

Borrower; (g) security interests being terminated concurrently with the execution of the Loan Documents; and (h) Liens disclosed in Section 6.D. of the Loan Authorization Agreement, provided that, except as otherwise permitted by Ex-Im Bank in writing, such Liens in Section 6.D. shall be subordinate to the Liens in favor of Lender on Primary Collateral.

"Permitted Overadvances" shall mean Credit Accommodations to a Borrower in an amount which exceeds the Export-Related Borrowing Base of such Borrower, provided that (i) the aggregate amount of such Permitted Overadvances does not exceed five percent (5%) of the Maximum Amount; (ii) the aggregate amount of all Credit Accommodations including Permitted Overadvances does not exceed the Maximum Amount; and (iii) such Permitted Overadvances are not outstanding for more than ninety (90) consecutive days.

"Person" shall mean any individual, sole proprietorship, partnership, limited liability partnership, joint venture, trust, unincorporated organization, association, corporation, limited liability company, institution, public benefit corporation, entity or government (whether national, federal, provincial, state, county, city, municipal or otherwise, including any instrumentality, division, agency, body or department thereof), and shall include such Person's successors and assigns.

"Primary Collateral" shall have the meaning set forth in Section 4.02(b).

"Pro Rata Guarantee Percentage" shall mean, with respect to a Loan Facility as of the Effective Date, the Maximum Amount as a percentage of the maximum amount of all loan facilities including the Loan Facility made available by Lender to Borrower.

"Pro Rata Inventory Percentage" shall mean, with respect to a Loan Facility, as of the date of determination thereof, the principal balance of the Credit Accommodations that is supported by such Borrower's Export-Related Inventory or Export-Related Overseas Inventory as a percentage of the combined principal balance of all loans from Lender to such Borrower supported by such Borrower's Inventory including the then outstanding principal balance of the Credit Accommodations that is supported by such Borrower's Export-Related Inventory or Export-Related Overseas Inventory.

"Pro Rata Percentage" shall mean, with respect to a Loan Facility, as of the date of determination thereof, the principal balance of the Credit Accommodations outstanding as a percentage of the combined principal balance of all loans from Lender to such Borrower including the then outstanding principal balance of the Credit Accommodations plus unfunded amounts under outstanding Letters of Credit.

"Realization Costs" shall mean, with respect to a Loan Facility, the reasonable out-of-pocket costs and expenses incurred by Lender or Ex-Im Bank after the occurrence of an Event of Default in connection with sale or collection of the Collateral, such as the fees and expenses of auctioneers, brokers and collection agents. For the purpose of computing Realization Costs with respect to a Loan Facility for which the Export-Related Inventory or Export-Related Overseas Inventory of a Borrower cannot be effectively segregated from the other Inventory of such Borrower, the amount of Realization Costs relating to such Inventory shall be the Pro Rata Inventory Percentage, such percentage determined based on the earlier of

(a) the date such expense is incurred and (b) the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

"Recovery Proceeds" shall mean the difference between (a) proceeds received after Claim Payment from the foreclosure upon, the liquidation of, or the exercise of any other rights or remedies, with respect to the Collateral and the exercise of any other rights and remedies with respect to any assets of a Borrower or a Guarantor or any other source of payment on the Loan Facility and (b) the sum of the Collateral Protection Costs, Enforcement Costs and Realization Costs incurred by Ex-Im Bank, all to the extent not reimbursed by a Borrower, any Guarantor or any other Person, as well as the Collateral Protection Costs, Enforcement Costs and Realization Costs (in an aggregate amount not to exceed the Costs Maximum Amount) incurred by Lender and not reimbursed by a Borrower, any Guarantor or any other Person, when Ex-Im Bank does not request assignment of the applicable Loan Documents upon Claim Payment in accordance with Section 5.04(b) or otherwise.

"Renewal" shall mean, with respect to a Revolving Loan Facility, the agreement of Lender, Borrower and, if applicable, Ex-Im Bank, subject to satisfaction of the conditions set forth in Section 4.18 of this Agreement, to continue the Guarantee beyond the Loan Facility Term or any Extension thereon whether or not upon the same terms and conditions as the original Loan Facility.

"Retainage" shall mean that portion of the purchase price of an Export Order that a Buyer is not obligated to pay until the end of a specified period of time following the satisfactory performance under such Export Order.

"Retainage Accounts Receivable" shall mean those portions of Eligible Export-Related Accounts Receivable or Eligible Export-Related Overseas Accounts Receivable of a Borrower arising out of a Retainage.

"Retainage Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the aggregate face amount of Retainage Accounts Receivable as permitted by Ex-Im Bank in writing, less taxes, discounts, credits and allowances, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Revolving Loan Facility" shall mean a credit facility or portion thereof established by Lender in favor of a Borrower for the purpose of providing working capital in the form of loans or Letters of Credit to finance the manufacture, production or purchase and subsequent export sale of Items pursuant to Loan Documents under which Credit Accommodations may be made and repaid on a continuous basis based solely on credit availability on the Export-Related Borrowing Base during the term of such credit facility.

"Secondary Collateral" shall have the meaning set forth in Section 4.02(c) herein.

"Special Conditions" shall mean those conditions, if any, set forth in Section 13 of the Loan Authorization Agreement.

"Specific Export Orders" shall mean those Export Orders specified in Section 5.C. of the Loan Authorization Agreement as applicable for a Transaction Specific Revolving Loan Facility or a Transaction Specific Loan Facility.

"Standby Letters of Credit" shall mean those letters of credit subject to the ISP or UCP issued or caused to be issued by Lender under a Loan Facility for a Borrower's account that can be drawn upon by a Buyer only if such Borrower fails to perform all of its obligations with respect to an Export Order.

"Transaction Specific Loan Facility" shall mean a credit facility or a portion thereof established by Lender in favor of a Borrower for the purpose of providing working capital in the form of loans or Letters of Credit to finance the manufacture, production or purchase and subsequent export sale of Items pursuant to Loan Documents under which Credit Accommodations are made based solely on credit availability on the Export-Related Borrowing Base relating to Specific Export Orders and once such Credit Accommodations are repaid they may not be reborrowed.

"Transaction Specific Revolving Loan Facility" shall mean a Revolving Credit Facility established to provide financing of Specific Export Orders.

"UCC" shall mean the Uniform Commercial Code, as the same may be in effect from time to time in the relevant United States jurisdiction.

"UCP" shall mean the Uniform Customs and Practice for Documentary Credits (1993 Revision), International Chamber of Commerce Publication No. 500 and any amendments and revisions thereof.

"U.S." or "United States" shall mean the United States of America including any division or agency thereof (including United States embassies or United States military bases located overseas), and any United States Territory (including Puerto Rico, Guam or the United States Virgin Islands).

"U.S. Content" shall mean, with respect to any Item, all the costs, including labor, materials, services and overhead, but not markup or profit margin, which are of U.S. origin or manufacture, and which are incorporated into an Item in the United States.

"Warranty" shall mean a Borrower's guarantee to a Buyer that the Items will function as intended during the warranty period set forth in the applicable Export Order.

"Warranty Letter of Credit" shall mean a Standby Letter of Credit which is issued or caused to be issued by Lender to support the obligations of a Borrower with respect to a Warranty or a Standby Letter of Credit which by its terms becomes a Warranty Letter of Credit.

"Workout/Restructuring" shall mean any modification of the terms of a Borrower's Loan Facility Obligations that involves changes to the financial terms, including changes in the interest rate, principal or interest repayment schedule or total amount of the Loan Facility Obligations.

1.02 Rules of Construction. For purposes of this Agreement, the following additional rules of construction shall apply, unless specifically indicated to the contrary: (a) wherever from the context it appears appropriate, each term stated in either the singular or plural shall include the singular and the plural, and pronouns stated in the masculine, feminine or neuter gender shall include the masculine, the feminine and the neuter; (b) the term "or" is not exclusive; (c) the term "including" (or any form thereof) shall not be limiting or exclusive; (d) all references to statutes and related regulations shall include any amendments of same and any successor statutes and regulations; (e) the words "this Agreement", "herein", "hereof", "hereunder" or other words of similar import refer to this Agreement as a whole including the schedules, exhibits, and annexes hereto, as the same may be amended, modified or supplemented; (f) all references in this Agreement to sections, schedules, exhibits, and annexes shall refer to the corresponding sections, schedules, exhibits, and annexes of or to this Agreement; and (g) all references to any instruments or agreements, including references to any of the Loan Documents, the Delegated Authority Letter Agreement or the Fast Track Lender Agreement shall include any and all modifications, amendments and supplements thereto and any and all extensions or renewals thereof to the extent permitted under this Agreement.

1.03 Incorporation of Recitals. The Recitals to this Agreement are incorporated into and shall constitute a part of this Agreement.

## **ARTICLE II THE GUARANTEE**

2.01 The Guarantee. Subject to the terms of this Agreement, if a Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents with respect to a particular Loan Facility, and such failure continues for more than thirty (30) consecutive calendar days (a "Payment Default"), Ex-Im Bank guarantees the payment of and shall pay to Lender in Dollars an amount equal to ninety percent (90%) of the Guaranteed Amount (the "Guarantee").

2.02 Continued Effectiveness upon Rescission of Payment. The Guarantee shall continue to be effective or be reinstated, as the case may be, with respect to ninety percent (90%) of any payment, or any part thereof, of principal or interest (at the Guaranteed Interest Rate) on any Disbursement which is rescinded or must otherwise be returned by Lender; provided, that such rescission or return of payment has been compelled by law as the result of the bankruptcy or insolvency of the applicable Borrower, or as a result of any law, regulation or decree applicable to such Borrower or Lender now or hereinafter in effect.

## **ARTICLE III FACILITY FEE**

3.01 Calculation and Payment of Facility Fee.

(a) (i) For each Loan Facility with a Loan Facility Term of twelve (12) months or less Lender shall pay to Ex-Im Bank within ten (10) Business Days of the Effective Date, a Facility Fee in an amount equal to the product of (x) the Maximum Amount, (y) the Annual Facility Fee Percentage and (z) a fraction, the numerator of which is the greater of six (6)

and the number of months (rounded to the next higher month) in the Loan Facility Term, and the denominator of which is twelve (12).

(ii) For each Loan Facility (other than a Transaction Specific Loan Facility or a Transaction Specific Revolving Loan Facility) with a Loan Facility Term of more than twelve (12) months, Lender shall pay to Ex-Im Bank within ten (10) Business Days of the Effective Date and on each Loan Facility Anniversary Date, a Facility Fee in an amount equal to the product of (x) the Maximum Amount, (y) the Annual Facility Fee Percentage and (z) a fraction, the numerator of which is the number of months (rounded to the next higher month) from the Effective Date or Loan Facility Anniversary Date, as applicable, until the earlier of the next Loan Facility Anniversary Date or the Final Disbursement Date (not to exceed twelve (12) months), and the denominator of which is twelve (12).

(iii) For each Transaction Specific Loan Facility and each Transaction Specific Revolving Loan Facility with a Loan Facility Term of more than twelve (12) months, Lender shall pay to Ex-Im Bank within ten (10) Business Days of the Effective Date a Facility Fee in an amount equal to the product of (x) the Maximum Amount, (y) the Annual Facility Fee Percentage and (z) a fraction, the numerator of which is the number of months (rounded to the next higher month) in the Loan Facility Term, and the denominator of which is twelve (12).

(iv) Upon each amendment of a Loan Authorization Agreement for a Revolving Loan Facility that increases the Maximum Amount, Lender shall pay to Ex-Im Bank within ten (10) Business Days of the effective date of such amendment, a Facility Fee in an amount equal to the product of the (x) the new Maximum Amount minus the old Maximum Amount, (y) the Annual Facility Fee Percentage and (z) a fraction corresponding to the relevant time period in accordance with the formulas in subsections 3.01(a)(i)-(iii) above.

(v) Upon each Extension of a Loan Facility Term, Lender shall pay to Ex-Im Bank within ten (10) Business Days of the effective date of such Extension, a Facility Fee in an amount equal to the product of (x) the Maximum Amount, (y) the Annual Facility Fee Percentage and (z) a fraction the numerator of which is the number of days in such Extension and the denominator of which is three hundred and sixty (360).

(vi) Lender shall submit, with each Facility Fee payment made on each Loan Facility Anniversary Date, each Extension and each amendment to the Maximum Amount, a completed Facility Fee Schedule executed on behalf of Lender.

(b) Notwithstanding Subsection 3.01(a), if the criteria set forth in Exhibit 1 and in all amendments, supplements and replacements of such Exhibit delivered to Lender at least ten (10) days prior to the effectiveness thereof (the "Criteria For Reduced Facility Fee") are satisfied, the Annual Facility Fee Percentage shall be reduced to 1.25; provided, however, if the Loan Facility Term exceeds (12) months or is subject to an Extension or if the Maximum Amount is amended, the Criteria For Reduced Facility Fee must be met on each Loan Facility Anniversary Date or the date of such Extension or amendment to the Maximum Amount.

(c) Upon the failure of Lender to pay the Facility Fee to Ex-Im Bank within ten (10) Business Days of the Effective Date (and, if applicable, each Loan Facility Anniversary



Date or the effective date of each Extension or amendment to the Maximum Amount), Lender shall be obligated to pay Ex-Im Bank a late fee in an amount equal to Fifty Dollars (\$50.00) for each calendar day the Facility Fee remains unpaid after the tenth (10<sup>th</sup>) Business Day following the Effective Date (or, if applicable, each Loan Facility Anniversary Date or the effective date of each Extension or amendment to a Loan Authorization Agreement increasing the Maximum Amount) up to the sixtieth (60<sup>th</sup>) calendar day following the Effective Date (or, if applicable, each Loan Facility Anniversary Date or the effective date of each Extension or amendment to a Loan Authorization Agreement increasing the Maximum Amount). If the Facility Fee and any applicable late fees are not credited to Ex-Im Bank's account on or before the sixtieth (60<sup>th</sup>) calendar day after the Effective Date (or, if applicable, each Loan Facility Anniversary Date or the effective date of each Extension or amendment to the Maximum Amount), the Guarantee shall be null and void with respect to Credit Accommodations made after the Effective Date (or the relevant Loan Facility Anniversary Date or the effective date of the relevant Extension or amendment to the Maximum Amount). Lender has the sole obligation to pay the Facility Fee and any applicable late fees, and to maintain a verifiable record of such payment. Ex-Im Bank has no obligation to send Lender a bill for the Facility Fee or any late fees in connection with a Loan Facility.

3.02 Method of Payment of Facility Fee. Payment of the Facility Fee and any applicable late fees shall be made in Dollars either (i) by wire transfer of immediately available funds to the Federal Reserve Bank of New York in New York City for credit to Ex-Im Bank's account at the U.S. Treasury Department as identified below:

U.S. Treasury Department  
021030004  
TREAS NYC/CTR/  
BNF=/AC-4984 OBI=  
EXPORT-IMPORT BANK  
REFERENCE: [Lender Name] [Borrower Name]  
ON EIB GUAR. NO. \_\_\_\_\_  
FROM \_\_\_\_\_ ,

which shall be deemed paid as of the date of receipt of such funds in such account or (ii) by cashier's check sent via U.S. certified mail, return receipt requested, payable to the order of the Export-Import Bank of the United States, which shall be deemed paid as of the date of receipt of such check by Ex-Im Bank's Office of the Treasurer Controller at 811 Vermont Avenue, N.W., Washington, D.C. 20571, U.S.A.

#### **ARTICLE IV OBLIGATIONS OF LENDER**

So long as this Agreement is in effect and Ex-Im Bank remains liable under the Guarantee, Lender agrees as follows:

4.01 Loan Documents.

(a) For each Loan Facility: (i) Lender and Ex-Im Bank shall enter into a Loan Authorization Agreement; (ii) Lender shall have each Borrower execute a Borrower Agreement; (iii) Lender shall have each Guarantor execute a Guarantee Agreement and (iv) Lender shall enter into a Loan Agreement with Borrower.

(b) Each Loan Document shall be consistent with the standard of care stated in Section 4.04(a) herein. The Loan Agreement shall be consistent with the Borrower Agreement.

(c) Each of the Loan Documents: (i) shall be assignable to Ex-Im Bank; (ii) shall be governed by the laws of a state, territory or commonwealth within the United States; and (iii) shall not contain any form of alternative dispute resolution provision other than alternative dispute resolution electable at the sole option of the Lender or its assignees; in no event shall the Lender exercise any option to proceed with alternative dispute resolution with regard to the Loan Facility or the Collateral without the express written consent of Ex-Im Bank.

(d) Lender shall include a provision in the applicable Loan Documents requiring that each Borrower and each Guarantor deliver the financial statements described in Section 11 of the applicable Loan Authorization Agreement.

(e) Lender shall provide Borrower with a copy of the applicable Loan Authorization Agreement.

(f) Without Ex-Im Bank's prior written consent, the Effective Date for any Loan Facility shall not be later than sixty (60) days after the date which Ex-Im Bank executed the Loan Authorization Agreement (except in the case of the Loan Authorization Notice, when the Effective Date is determined by Lender in accordance with Section (3) of the Delegated Authority Letter Agreement).

#### 4.02 Security Interests.

(a) As of the applicable Effective Date, Lender shall (i) obtain from the applicable Borrower a valid and enforceable agreement pursuant to which such Borrower grants to Lender a valid and enforceable first priority Lien in the Collateral, subject to the provisos below and (ii) take such actions as are required to perfect Lender's Liens in the Collateral under the laws of the United States (as well as under the laws of any applicable foreign jurisdiction in the case of Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory, and patents registered in a foreign jurisdiction in the circumstances described below), including the filing in the appropriate jurisdictions of UCC financing statements identifying the applicable Borrower, Guarantor or third party and describing the Collateral and the filing of any documents required to protect the Liens granted to Lender in Collateral that cannot be fully perfected by a filing under the UCC (e.g., the filing of patent and trademark security agreements in the United States Patent and Trademark Office and the filing of mortgages, deeds of trusts, fixture filings or other indenture documents in local recording offices) provided that filings with the United States Patent and Trademark Office (or under the laws of any foreign jurisdiction in which a patent might be registered) are only required when Lender would make such filing for similar loan facilities (including domestic facilities) on its own account and risk. Lender shall

take such steps as are necessary to maintain throughout the Loan Facility Term a valid, enforceable and perfected first priority Lien in the Collateral subject only to Permitted Liens, including the timely filing of continuation statements with respect to such UCC financing statements and the filing of additional UCC financing statements if Lender has actual knowledge that a Borrower, a Guarantor or a third party has moved the Collateral or its jurisdiction of organization or otherwise has taken any action that would require Lender to take additional action to maintain its perfected first priority Lien in the Collateral subject only to Permitted Liens. If, in connection with any loan or other credit accommodation to be provided by Lender to a Borrower, Lender receives a Lien on any assets (other than Primary Collateral) to secure such loans and other credit accommodations, the Lien on such assets shall also secure the Loan Facility Obligations. Notwithstanding the foregoing, if any Lien on any Secondary Collateral or any Guarantor Collateral is not intended to be a first priority Lien, all references herein to a first priority Lien with respect to such Secondary Collateral or Guarantor Collateral shall be to a Lien in the priority set forth in Sections 6.E. and F. respectively, of the applicable Loan Authorization Agreement.

(b) Primary Collateral shall mean the Collateral described in Section 6.A. of the Loan Authorization Agreement which shall include at a minimum the following:

(i) For each Revolving Loan Facility, (A) all Export-Related Accounts Receivable, (B) (only applicable if such Accounts Receivable will enter into the Export-Related Borrowing Base) all Export-Related Overseas Accounts Receivable, (C) (only applicable if such Inventory will enter into the Export-Related Borrowing Base) all Export-Related Inventory, (D) (only applicable if such Inventory will enter into the Export-Related Borrowing Base) all Export-Related Overseas Inventory, (E) all Export-Related General Intangibles, (F) Other Assets, if any, and (G) Other Collateral, if any;

(ii) For each Transaction Specific Loan Facility and Transaction Specific Revolving Loan Facility, (A) all Export-Related Accounts Receivable relating to Specific Export Order(s), (B) (only applicable if such Accounts Receivable will enter into the Export-Related Borrowing Base) all Export-Related Overseas Accounts Receivable relating to Specific Export Order(s), (C) (only applicable if such Inventory will enter into the Export-Related Borrowing Base) all Export-Related Inventory relating to Specific Export Order(s), (D) (only applicable if such Inventory will enter into the Export-Related Borrowing Base) all Export-Related Overseas Inventory relating to Specific Export Order(s), (E) all Export-Related General Intangibles, (F) Other Assets, if any, and (G) Other Collateral, if any.

(c) For each Loan Facility, Secondary Collateral shall mean the Collateral described in Section 6.B. of the Loan Authorization Agreement which shall include at a minimum all assets of a Borrower, other than the Primary Collateral, in which Lender is granted a Lien to secure any financial accommodation (other than the Loan Facility Obligations) provided by Lender to Borrower.

(d) Lender shall not obtain from any Borrower, any Guarantor or any other Person, a Lien on any asset not included in the Collateral which would separately secure the portion of the Loan Facility not guaranteed by Ex-Im Bank.

(e) Promptly after the Effective Date, Lender shall confirm by a UCC search of the appropriate jurisdictions that Lender has obtained a perfected first priority Lien in the Collateral subject only to Permitted Liens, provided that such UCC search is not required when the Loan Facility is a Renewal; notwithstanding this proviso, Lender in all cases continues throughout the Loan Facility to have the Lender Obligation to obtain and maintain its perfected security interest in the Collateral.

4.03 Guarantors. Each Person that owns or controls twenty percent (20%) or more of the ownership interests of Borrower, or otherwise has the power to control the affairs of Borrower, shall guarantee repayment of the Loan Facility Obligations pursuant to a Guarantee Agreement.

4.04 Management of Loan Facility, Allocation of Proceeds.

(a) Lender shall originate and manage each Loan Facility, manage, perform and enforce the terms of the Loan Documents and exercise and enforce all privileges and rights exercisable or enforceable by Lender thereunder, for the joint benefit of Lender and Ex-Im Bank. Lender shall in all respects relating to a Loan Facility and the corresponding Loan Documents, act on behalf of Ex-Im Bank with the standard of care that Lender would exercise on its own behalf for similar loans and obligations made and/or held by Lender for its own account and risk, but in all events with at least the standard of care of a reasonable lender, except to the extent (if any) that such actions are inconsistent with the requirements of this Agreement, the Loan Authorization Agreements governing specific Loan Facilities, and any applicable Delegated Authority Letter Agreement and/or Fast Track Lender Agreement.

(b) Subject to the terms of Article V and Section 4.19 herein, upon the occurrence of a default by Borrower under the Loan Documents, Lender may take any action it is entitled to take under the Loan Documents or by law for the protection or realization of the Collateral or for the repayment of the Loan Facility Obligations or the enforcement of the Loan Documents or of any Guarantee Agreements.

(c) All proceeds attributable to the Loan Facility shall be allocated as follows:

(i) Prior to Claim Payment, Lender shall apply the proceeds of the Primary Collateral and any other payment made on the Loan Facility to reduce the Loan Facility Obligations in the following order of priority: (A) interest due on the Loan Facility at the Guaranteed Interest Rate, then (B) principal due on the Loan Facility and then (C) all other Loan Facility Obligations related to such Loan Facility.

(ii) Prior to Claim Payment, unless proceeds from Primary Collateral or any other payment made by Borrower or another source towards the reduction of Loan Facility Obligations can be clearly attributed to the Loan Facility Obligations, the amount of such proceeds so attributed shall be the Pro Rata Guarantee Percentage, Pro Rata Percentage or Pro Rata Inventory Percentage, as applicable, in the latter two cases such percentage determined based on the earlier of (A) the date such proceeds are received and (B) the date Borrower fails to

pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

(iii) All proceeds attributable to the Loan Facility made after Claim Payment shall be allocated between Lender and Ex-Im Bank in accordance with Section 5.06 herein.

4.05 Country Limitation Schedule. Lender shall send a copy of each updated Country Limitation Schedule to each Borrower within ten (10) Business Days after receiving such updated Country Limitation Schedule from Ex-Im Bank. Until an updated Country Limitation Schedule is received by Lender, Lender shall be entitled to rely on the Country Limitation Schedule previously delivered to Lender.

4.06 Credit Accommodations, Borrowing Base Certificates.

(a) Lender may make Credit Accommodations to a Borrower only if it has received an Export-Related Borrowing Base Certificate from such Borrower as frequently as Lender customarily requires such certificates from similar borrowers on its own account and risk, but at least within the prior month and a copy of the Export Order(s) (or, for a Revolving Loan Facility, a written summary of the Export Orders) when the Export-Related Borrowing Base is supported by Export-Related Inventory or Export-Related Overseas Inventory, and an Accounts Receivables Aging Report when the Export-Related Borrowing Base is supported by Export-Related Accounts Receivable or Export-Related Overseas Accounts Receivable. In addition, so long as there are any Credit Accommodations outstanding under the Loan Facility, Borrower shall deliver to Lender an Export-Related Borrowing Base Certificate at least once each month with the accompanying Export Orders (or summary of Export Orders) or Accounts Receivable Aging Report, as applicable. Daily electronic reporting reconciled monthly may substitute for monthly Export-Related Borrowing Base Certificates.

(b) Without limiting Lender's Obligations hereunder, including its obligation to perform field examinations, Lender may rely upon the Export-Related Borrowing Base Certificates in determining credit availability under the Export-Related Borrowing Base unless it has actual knowledge that the Export-Related Borrowing Base Certificate is incorrect or contains a fraudulent representation.

(c) Lender shall not at any time provide a Credit Accommodation to a Borrower:

- (i) after the applicable Final Disbursement Date;
- (ii) following the occurrence of an Event of Default with respect to the applicable Loan Facility unless with Ex-Im Bank written approval;
- (iii) if Lender has actual knowledge that the Credit Accommodation has been or will be used in a manner prohibited by the applicable Borrower Agreement;
- (iv) if Lender has actual knowledge that no outstanding Export Orders or Eligible Export-Related Accounts Receivable exist with respect to such Borrower;

(v) if Lender has not obtained an Export-Related Borrowing Base Certificate within the timeframe specified in the first sentence of subclause (a) above that substantiates credit availability prior to issuance of such Credit Accommodation; or

(vi) if Lender has actual knowledge that any applicable Special Conditions or modifications and waivers of Lender Obligations were not satisfied on or prior to the Effective Date and such subsequent date that a Credit Accommodation is requested.

In the event that Lender makes Credit Accommodations available to a Borrower following the occurrence of any event in this subsection (c), the Guarantee set forth in this Agreement shall be null and void with respect to such Credit Accommodations.

(d) For Revolving Loan Facilities (other than Transaction Specific Revolving Loan Facilities), unless otherwise approved in writing by Ex-Im Bank, if Lender has actual knowledge that the sum of the outstanding amount of Disbursements and the undrawn amount of outstanding Commercial Letters of Credit that is supported by the sum of such Borrower's Eligible Export-Related Inventory and Eligible Export-Related Overseas Inventory (discounted by the relevant Advance Rate percentages) in the Export-Related Borrowing Base at any time exceeds sixty percent (60%) of the sum of the total outstanding amount of Disbursements and the undrawn amount of all outstanding Commercial Letters of Credit, Lender shall promptly make demand on such Borrower to either (i) furnish additional non-Inventory Collateral to Lender, in form and amount satisfactory to Lender and Ex-Im Bank, or (ii) pay down a portion of the outstanding Disbursements or (iii) reduce the undrawn amount of outstanding Commercial Letters of Credit such that the above described ratio is not exceeded. If the initial demand is not made in writing and compliance is not met within a reasonable period of time, Lender shall follow up with a written demand. If Borrower has not complied with (i), (ii) or (iii) above within thirty (30) days following Lender's initial demand, Lender shall remove from the Export-Related Borrowing Base an amount of Inventory that enables such Borrower's Eligible Export-Related Inventory and Eligible Export-Related Overseas Inventory to support no more than sixty (60%) percent of the sum of the total outstanding Disbursements and the undrawn amount of all outstanding Commercial Letters of Credit, even if such action immediately requires Lender to make demand on Borrower in accordance with 4.06(e) below.

(e) Except for Permitted Overadvances, if Lender has actual knowledge that the applicable Export-Related Borrowing Base is at any time less than the aggregate outstanding amount of Disbursements, Lender shall promptly make demand on the applicable Borrower to either (i) furnish additional Collateral to Lender as security for the Loan Facility Obligations, in form and amount satisfactory to Lender and Ex-Im Bank, or (ii) pay to Lender an amount equal to the difference between the aggregate outstanding amount of Disbursements and the Export-Related Borrowing Base with respect to such Borrower. If the initial demand is not made in writing and compliance is not met within a reasonable period of time, Lender shall follow up with a written demand.

(f) If Lender has actual knowledge that the conditions of Section 4.16(g) are at any time not being met, Lender shall promptly make demand on Borrower to either (i) furnish additional Collateral to Lender that is not Eligible Export-Related Overseas Accounts Receivable or Eligible Export-Related Overseas Inventory, in form and amount satisfactory to Lender and

Ex-Im Bank, or (ii) remove from the Export-Related Borrowing Base the portion of Eligible Export-Related Overseas Accounts Receivable or Eligible Export-Related Overseas Inventory that supports greater than fifty percent (50%) of the Export-Related Borrowing Base. If the initial demand is not made in writing and compliance is not met within a reasonable period of time, Lender shall follow up with a written demand. If Borrower has not complied with (i) or (ii) above within thirty (30) days following Lender's initial demand, Lender shall remove from the Export-Related Borrowing Base the portion of Eligible Export-Related Overseas Accounts Receivable or Eligible Export-Related Overseas Inventory that supports greater than fifty percent (50%) of the Export-Related Borrowing Base even if such action immediately requires Lender to make demand on Borrower in accordance with 4.06(e).

4.07 Loan Records. Lender shall maintain accurate records of (a) each Credit Accommodation, (b) each payment of principal and interest made by each Borrower for credit to such Borrower's Loan Facility, and (c) all accrued interest with respect to the Loan Facility. Upon Ex-Im Bank's prior notice to Lender, Lender shall permit the representatives of Ex-Im Bank during normal business hours to inspect its records with respect to matters relating to the Loan Facility, this Agreement or other loans or financial accommodations provided by Lender to a Borrower, and shall direct its officers and employees to give their full cooperation and assistance in connection therewith. Lender shall, from time to time, at the request of Ex-Im Bank, furnish to Ex-Im Bank such information as Lender may have or be able to obtain with respect to the Loan Documents and/or the financial condition of a Borrower.

4.08 Inspections and Reviews. Lender shall perform all of the following inspections and reviews, as applicable:

(a) If (i) the Maximum Amount of a Loan Facility is \$1,000,000 or greater or (ii) the Maximum Amount is less than \$1,000,000 but Lender has other loans and financial accommodations to such Borrower for which it performs (or contracts to perform) field examinations, Lender shall conduct field examinations (performed by Lender, an independent certified public accountant or another appropriate entity acceptable to Lender) of such Borrower as often as Lender customarily conducts such examinations on similar loan facilities, but not less than once every six (6) months, until any applicable Final Disbursement Date, on the schedule Lender agrees to in Section 5.C.(5.) of the Loan Authorization Agreement. Lender may substitute audited financial statements for one of the semi-annual field examinations each year, provided that the field examination date Lender selects (in Section 5.C. of the Loan Authorization Agreement) for such substitute audited financial statements is the date of the Borrower's fiscal year end, and the applicable audited financial statements are completed no later than 120 days following such field examination date, and provided further that Ex-Im Bank reserves the right on a case by case exceptional basis to require that Lender perform two full field examinations for any Loan Facility with a Maximum Amount over \$1,000,000.

(b) The content of the field examinations shall be in accordance with Lender's customary practices except that such examinations shall address: (x) the value of the Collateral against which Credit Accommodations may be provided, (y) the amount, if any, that the aggregate outstanding amount of Disbursements exceeds the Export-Related Borrowing Base and (z) whether such Borrower is in material compliance with the terms of each Loan Document to which it is a party. Such field examinations shall include an inspection and valuation of any

Export-Related Inventory and Export-Related Overseas Inventory, a book audit of any Export-Related Accounts Receivable and Export-Related Overseas Accounts Receivable, a review of the Accounts Receivable Aging Reports and a review of Borrower's compliance with any Special Conditions. Lenders who opt to use the Export-Related Historical Inventory Value in the Export-Related Borrowing Base calculation shall reconcile those numbers against the calculation for the relevant time periods using the Export-Related Inventory Value. Whenever Accounts Receivable or Inventory derived from Indirect Exports are included in the Export-Related Borrowing Base, Lender shall verify compliance with Section 4.15 herein, including taking a random sampling of ultimate foreign purchasers.

(c) If, in isolated instances, Lender is unable to complete a field examination (including the field exam report) or audited financial statements substitution under the above schedule, Lender may request from Ex-Im Bank an extension. If Lender submits a written request for an extension prior to the applicable scheduled field exam date, Ex-Im Bank shall automatically grant such extension for 30 (thirty) days unless Ex-Im Bank previously otherwise notified Lender. The automatic thirty (30) day extension does not apply when audited financial statements are substituted. Ex-Im Bank is under no obligation to grant requested extensions beyond the automatic thirty (30) day extension. Lender shall complete all field examinations (including the field exam report) or audited financial statement substitution on the schedule provided above or have obtained an extension from Ex-Im Bank, which extension must be in writing except for the automatic 30 day extension, and then complete the field examination or audited financial statements by the date authorized in such extension.

(d) For Revolving Loan Facilities, if Lender elects to make Credit Accommodations based upon summaries of Export Orders, then at least once each quarter, Lender shall review a sampling selected by Lender of those Export Orders representing at least ten percent (10%) of the aggregate Dollar volume of Export Orders and ten percent (10%) of the number of Export Orders supporting Credit Accommodations made during the past quarter.

(e) When the Export-Related Borrowing Base is intended to be supported by only Accounts Receivable and not Inventory, Lender shall at least once each quarter either (i) review a sampling selected by Lender of those Export Orders representing at least ten percent (10%) of the aggregate Dollar volume of Export Orders and ten percent (10%) of the number of Export Orders that generated the Accounts Receivable supporting the credit available on the Export-Related Borrowing Base or (ii) review a sampling selected by Lender of those invoices representing at least ten percent (10%) of the aggregate Dollar volume of Accounts Receivables and ten percent (10%) of the number of invoices supporting the credit available on the Export-Related Borrowing Base. Lender is not required to conduct this sampling for any quarter in which Lender maintains copies of all invoices or all Export Orders that generate the Accounts Receivable in the Export-Related Borrowing Base.

(f) For any Loan Facility with an approved Loan Facility Term of greater than twelve (12) months, Lender shall perform an annual review of such Loan Facility and shall submit such review to Ex-Im Bank on the anniversary date of the Effective Date or such other annual date as specified in Section 5.C. of the Loan Authorization Agreement.



4.09 Economic Impact Certification. Lender shall obtain from each Borrower an economic impact certification ("Economic Impact Certification") in the form of Annex E covering the Items stated in Section 4.A. of a Loan Authorization Agreement prior to including such Items in the Loan Authorization Agreement. Prior to amending a Loan Authorization Agreement to include additional Items, Lender shall obtain from Borrower an additional Economic Impact Certification covering such additional Items.

4.10 Events of Default.

(a) The occurrence of any of the following events with respect to a Borrower or a Guarantor shall constitute an "Event of Default" with respect to the applicable Loan Facility:

(i) such Borrower fails to pay within thirty (30) calendar days of the date when due, at stated maturity or otherwise, any amount payable under the Loan Documents;

(ii) such Borrower or such Guarantor fails to pay within thirty (30) calendar days of the date when due, at stated maturity or otherwise, any amount payable to Lender under any loan(s) or other financial accommodations not guaranteed by Ex-Im Bank that have been extended by Lender to such Borrower or such Guarantor;

(iii) except for Permitted Overadvances, the aggregate outstanding amount of Disbursements exceeds the Export-Related Borrowing Base and such Borrower fails within thirty (30) calendar days after being informed thereof by Lender (in writing or otherwise) either to (A) furnish additional Collateral to Lender as security for the Loan Facility, in form and amount satisfactory to Lender and Ex-Im Bank, or (B) pay to Lender an amount equal to the difference between the aggregate outstanding amount of Disbursements and the Export-Related Borrowing Base;

(iv) such Borrower or such Guarantor (A) applies for, consents to or suffers the appointment of, or the taking of possession by, a receiver, custodian, trustee, liquidator or similar fiduciary of itself or of all or a substantial part of its property or calls a meeting of its creditors, (B) admits in writing its inability, or is generally unable, to pay its debts as they become due or ceases operations of its present business, (C) makes a general assignment for the benefit of creditors, (D) commences a voluntary case under any state or federal bankruptcy laws (as now or hereafter in effect), (E) is adjudicated as bankrupt or insolvent, (F) files a petition seeking to take advantage of any other law providing for the relief of debtors, (G) acquiesces to, or fails to have dismissed within thirty (30) days, any petition filed against it in any involuntary case under such bankruptcy laws, or (H) takes any action for the purpose of effecting any of the foregoing;

(v) any Lien in any of the Collateral, granted or intended by the Loan Documents to be granted to Lender, ceases to be a valid, enforceable, perfected, first priority Lien (or a lesser priority if expressly permitted pursuant to Section 6 of the Loan Authorization Agreement) subject only to Permitted Liens;

(vi) any material provision of any Loan Document for any reason ceases to be valid, binding and enforceable in accordance with its terms;

(vii) the issuance of any levy, assessment, attachment, seizure or Lien, other than a Permitted Lien, against any of the Collateral which is not stayed or lifted within thirty (30) calendar days, unless sufficient cash reserves are established;

(viii) any proceeding is commenced by or against such Borrower or such Guarantor for the liquidation of its assets or dissolution;

(ix) such Borrower fails to comply with any provision of the applicable Borrower Agreement or Loan Authorization Agreement and such failure is not cured within thirty (30) calendar days after the occurrence of such failure;

(x) any litigation is filed against such Borrower or any Guarantor which has had or could reasonably be expected to have a Material Adverse Effect and such litigation is not withdrawn or dismissed within thirty (30) calendar days of the filing thereof;

(xi) any breach or default occurs under any Guarantee Agreement, or any Guarantee Agreement is terminated, or any obligation to perform thereunder is terminated, or any Guarantor attempts to revoke any Guarantee Agreement; or

(xii) any default or event of default other than those described above occurs under any of the Loan Documents which causes the obligations thereunder or a portion thereof to become due prior to its stated maturity or prior to the regularly scheduled dates of payment.

(b) If directed to do so by Ex-Im Bank in writing following the occurrence of an Event of Default, Lender shall accelerate the maturity of the Loan Facility Obligations against the applicable Borrower and any Guarantors, and the Loan Documents shall provide for such acceleration, provided that Ex-Im Bank shall not be entitled to direct acceleration with respect to a Loan Facility if at the time of such request the ratio of (i) the outstanding principal balance of the loans and other financial accommodations provided to such Borrower by Lender (other than real estate loans) secured by the Collateral other than the Loan Facility Obligations to (ii) the outstanding principal balance of the Loan Facility Obligations is equal to or greater than 1.0 to 1.0.

#### 4.11 Notice of Events.

(a) Lender shall notify Ex-Im Bank in writing within ten (10) Business Days if it has knowledge of any Event of Default or the occurrence of any of the following events with respect to a Borrower or Guarantor:

(i) any default or event of default under the applicable Loan Documents;

(ii) any default or event of default under any loan(s), financial accommodations or credit facilities not guaranteed by Ex-Im Bank that have been extended or established by Lender in favor of such Borrower or such Guarantor;

(iii) any restructuring, arising from material adverse developments in Borrower's or Guarantor's financial condition or prospects, of any loan(s), financial accommodations or credit facilities not guaranteed by Ex-Im Bank that have been extended or established by Lender in favor of such Borrower or such Guarantor;

(iv) any event which has had or could reasonably be expected to have a Material Adverse Effect;

(v) such Borrower has included in the applicable Export-Related Borrowing Base, Inventory which is not Eligible Export-Related Inventory or Eligible Export-Related Overseas Inventory, or Accounts Receivable which are not Eligible Export-Related Accounts Receivable or Eligible Export-Related Overseas Accounts Receivable;

(vi) Lender downgrades the internal credit rating provided to such Loan Facility, such Borrower, or such Guarantor by Lender;

(vii) Lender receives a notice from such Borrower that it has not complied with any of the terms of the Borrower Agreement or Lender otherwise has actual knowledge that such Borrower has not complied with any of the terms of the Borrower Agreement; or

(viii) any event described in Section 4.06(c) of this Agreement.

(b) Any notice Lender sends pursuant to (a) above shall be clearly identified as such. In the event that Lender is required to send to Ex-Im Bank a notice required by (a) above, Lender shall also send to Ex-Im Bank not less than once every thirty (30) calendar days thereafter a written report on the status of the event(s) covered by such notice. Lender shall continue to provide Ex-Im Bank with such periodic status reports until Lender files a Claim pursuant to this Agreement, the applicable event(s) have been cured to the satisfaction of Ex-Im Bank or the applicable event(s) have been waived by Lender with the consent of Ex-Im Bank; provided that, with respect to any default occurring under the Loan Documents (other than an Event of Default or a default which with the passage of time or the giving of notice would become an Event of Default), Lender may waive such default without Ex-Im Bank's consent provided that Lender sends written notice of such waiver within five (5) Business Days to Ex-Im Bank.

#### 4.12 Letters of Credit.

(a) Subject to the terms and conditions set forth in this Agreement, Lender may issue or cause the issuance of Commercial Letters of Credit and Standby Letters of Credit other than Warranty Letters of Credit; provided that Lender reserves from the applicable Export-Related Borrowing Base an amount equal to at least twenty five percent (25%) of the undrawn amount of such outstanding Commercial Letters of Credit and Standby Letters of Credit. Warranty Letters of Credit shall not be issued except in accordance with Section 4.13.

(b) Letters of Credit may be issued by Lender at any time on or before the Final Disbursement Date; provided that (i) the length of the term of any Letter of Credit shall not be more than the shorter of (x) twelve (12) months from the date of issuance of the Letter of

Credit and (y) the length of the Loan Facility Term (e.g. for a Loan Facility having a term of six (6) months, no Letter of Credit shall have an expiry date later than six (6) months from the date of issuance), (ii) in the case of a Revolving Loan Facility, Lender may not issue during the last sixty (60) days of the Loan Facility Term any Letter of Credit which will expire after the Final Disbursement Date unless Lender either has determined to enter into a Renewal of the Loan Facility or has obtained the prior written approval of Ex-Im Bank, and (iii) Lender shall continue all monitoring of the Loan Facility including the review of the Export-Related Borrowing Base Certificates for compliance and conducting field examinations until the final outstanding Letter of Credit either expires or is fully drawn and repaid.

4.13 Warranty Letters of Credit. Subject to the terms and conditions of this Agreement, Lender may only issue or cause the issuance of Warranty Letters of Credit with the prior written consent of Ex-Im Bank. In no event shall Ex-Im Bank approve the issuance of any Warranty Letter of Credit and no Warranty Letter of Credit may be issued by Lender unless:

(a) except for the Letter of Credit being a Warranty Letter of Credit, the Letter of Credit otherwise complies with the terms and conditions set forth in Section 4.12(b);

(b) Lender provides financial accommodations to the applicable Borrower that are not guaranteed by Ex-Im Bank;

(c) Lender shall have received cash collateral to secure each Borrower's Letter of Credit Obligations with respect to each Warranty Letter of Credit in an amount equal to at least twenty-five percent (25%) of the undrawn amount of such outstanding Warranty Letter of Credit;

(d) Lender shall have reserved from such Borrower's Export-Related Borrowing Base an amount such that the sum of such reserve and the cash collateral securing such Warranty Letter of Credit is at least equal to one hundred percent (100%) of the undrawn amount of each outstanding Warranty Letter of Credit; and

(e) the sum of (i) the portion of the Credit Accommodations to such Borrower supporting Warranty Letters of Credit and (ii) the Retainage Value of the Retainage Accounts Receivable included in the Export-Related Borrowing Base of such Borrower in accordance with Section 4.14, shall not exceed the lesser of (x) twenty percent (20%) of the Maximum Amount or (y) \$500,000.

4.14 Retainages. Subject to the terms and conditions of this Agreement, Lender may only include Retainage Accounts Receivable in the Export-Related Borrowing Base with the prior written consent of Ex-Im Bank. In no event shall Ex-Im Bank approve the inclusion of Retainage Accounts Receivable, and no Retainage Accounts Receivable may be included in the Export-Related Borrowing Base unless:

(a) the applicable Borrower has invoiced the Buyer for the Retainage Account Receivable;

(b) the Retainage Account Receivable is an Eligible Export-Related Account Receivable;

(c) the Advance Rate does not exceed twenty-five percent (25%) of the Retainage Value; and

(d) the sum of (i) the portion of the Credit Accommodations to such Borrower supporting Warranty Letters of Credit and (ii) the Retainage Value of the Retainage Accounts Receivable included in the Export-Related Borrowing Base of such Borrower in accordance with this Section 4.14, shall not exceed the lesser of (x) twenty percent 20% of the Maximum Amount or (y) \$500,000.

4.15 Indirect Exports. Lender may include Indirect Exports as Items in a Loan Facility, provided that funds available under such Loan Facility's Export-Related Borrowing Base supported by Accounts Receivable and Inventory derived from Indirect Exports at no time exceed ten percent (10%) of the Maximum Amount of such Loan Facility, and provided, further that (a) the ultimate foreign buyer for the Items must be located in a country in which Ex-Im Bank is not legally prohibited from doing business in accordance with the Country Limitation Schedule, and (b) the Lender must obtain verifiable evidence of intent to export the Indirect Exports from the United States, which evidence may be contained in the Export Orders and Accounts Receivable Aging Reports and supporting documents. Lender must obtain written consent from Ex-Im Bank prior to including funds derived from Indirect Exports in an Export-Related Borrowing Base above the ten percent (10%) threshold.

4.16 Overseas Inventory and Overseas Accounts Receivable. Subject to the terms and conditions of this Agreement, Lender may only include Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory of a Borrower or of an Affiliated Foreign Person (as defined below) in the Export-Related Borrowing Base with the prior written consent of Ex-Im Bank and provided that the following conditions and any other conditions requested by Ex-Im Bank are met to Ex-Im Bank's satisfaction:

- (a) the Affiliated Foreign Person, if any, has been approved by Ex-Im Bank;
- (b) the Affiliated Foreign Person, if any, is a Borrower under the relevant Loan Facility;
- (c) notwithstanding the Maximum Amount of the Loan Facility, all payments due and payable on such Export-Related Overseas Accounts Receivable are collected through a cash collateral account under Lender's control and subject to any other conditions required by Ex-Im Bank;
- (d) as of the Effective Date, or such later date when the Export-Related Overseas Accounts Receivable or Export-Related Overseas Inventory are added to the Loan Facility, Lender has obtained a valid and enforceable first priority Lien in the Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory, as applicable and agrees to maintain such Lien through the term of the Loan Facility, in accordance with Section 4.02;
- (e) as of the Effective Date, or such later date when the Export-Related Overseas Accounts Receivable or Export-Related Overseas Inventory are added to the Loan Facility, Lender has obtained a legal opinion stating (i) the steps that were taken to obtain a first priority Lien for Lender in the Export-Related Overseas Accounts Receivable and Export-

Related Overseas Inventory, (ii) that such first priority Lien is valid and enforceable in the country where such accounts receivable and inventory are located, (iii) that such Lien is assignable to Ex-Im Bank and (iv) the procedures that Ex-Im Bank (as assignee) would have to take to foreclose upon such Lien and liquidate such accounts receivable and inventory;

(f) the Export-Related Overseas Accounts Receivable are due and payable in United States Dollars or other currency acceptable to Ex-Im Bank; and

(g) at no time may the portion of the Export-Related Borrowing Base derived from Eligible Export-Related Overseas Accounts Receivable and Eligible Export-Related Overseas Inventory exceed fifty percent (50%) of the Export-Related Borrowing Base.

For purposes hereof, an “Affiliated Foreign Person” shall mean a subsidiary or affiliate of a Borrower on the same Loan Facility, which has duly executed as a Borrower all of the applicable Loan Documents and any other documents required by Ex-Im Bank, meets all of the requirements of the definition of Eligible Person other than subclause (a) thereof and is in good standing in the country of its formation or otherwise authorized to conduct business in such country.

4.17 Assignability; No Third Party Beneficiaries. Lender may assign, transfer, negotiate, sell or participate all or part of its interests, obligations or rights in a Loan Facility and the applicable Loan Documents to an affiliate or subsidiary of Lender or to any other financial institution provided that Lender continues to act as the administrative and collateral agent for such Loan Facility and Lender retains all obligations with respect to Ex-Im Bank under the Guarantee, this Agreement, the Loan Authorization Agreement and, to the extent applicable, the Delegated Authority Letter Agreement or Fast Track Lender Agreement. Except as set forth in the preceding sentence, Lender shall not assign, transfer, negotiate, sell or participate any of its interests, obligations or rights in any Loan Facility, the applicable Loan Documents or this Agreement without prior written consent of Ex-Im Bank. No assignment, transfer, negotiation, sale or participation of Lender’s interests, obligations or rights in any Loan Facility, the applicable Loan Documents, this Agreement or other loan or financial accommodation shall be incorporated into Loan Documents or bestow on any such assignees, transferees, buyers or participants any rights as Lender or otherwise under the terms of this Agreement, or create any obligations by Ex-Im Bank to any such assignee, transferee, buyer or participant either before or after Claim Payment except with Ex-Im Bank’s prior written consent. Only Ex-Im Bank and Lender have rights and obligations under this Agreement; no third party shall have any rights hereunder as a third party beneficiary or otherwise.

4.18 Renewals. The Ex-Im Bank Guarantee shall continue in full force and effect for a Revolving Loan Facility renewed in accordance with the terms of this Section 4.18. The Lender shall, at least sixty (60) days prior to the expiration of the Loan Facility Term or as soon thereafter as a determination is made, notify Ex-Im Bank if such Lender does not intend to renew a Revolving Loan Facility. Any Lender not operating under a Delegated Authority Lender Agreement shall not enter into a Renewal unless and until Ex-Im Bank has authorized such Renewal in writing. In connection with any Renewal, Lender is required to re-submit all documentation as if the Loan Facility were an initial application, including the following: a completed SBA/Ex-Im Bank Joint Application, the applicable application fee, the Facility Fee

calculated based on an initial Loan Facility in accordance with Article III of this Agreement, a new duly executed Loan Authorization Agreement and a new duly executed Borrower Agreement. The same procedures regarding approvals are applicable for Renewals as if this were a new application. To be effective as a Renewal, the Effective Date of such Renewal must be the date immediately following the last day of the original Loan Facility Term or any Extensions. Lender's failure to complete or comply with any of the terms and conditions set forth in this Section 4.18 shall render any Guarantee null and void with respect to any Credit Accommodation made after the Final Disbursement Date of the original Loan Facility Term.

#### 4.19 Legal Actions; Amendments.

(a) Lender shall not, without the prior written consent of Ex-Im Bank or as may be permitted in a Delegated Authority Letter Agreement, amend any Loan Document in a manner inconsistent with Lender Obligations, including the standard of care stated in Section 4.04(a). Further, Lender shall not, without the prior written consent of Ex-Im Bank, release any Collateral applicable to a Loan Facility, release any Guarantor from its obligations, reschedule or restructure the applicable Loan Facility, or undertake any legal action with respect to any of the Loan Documents, including accelerating the applicable Loan Facility (except for the automatic acceleration of the Loan Facility arising as a matter of law from the filing of a proceeding in bankruptcy by or against the applicable Borrower) or exercising any of its remedies under the Loan Documents or applicable law; provided, however in situations following an Event of Default when Lender determines, in good faith, that time is of the essence and it is not practical to obtain Ex-Im Bank's prior written consent, Lender may take such actions required in its reasonable judgment to protect the physical security or market value of the Collateral and any materials or records relating thereto or to preserve the collection prospects of the Loan Facility or Collateral, provided, that, Lender notifies Ex-Im Bank when feasible, prior to taking such action, or as soon as practicable thereafter, but in no event later than five (5) Business Days after taking such action.

(b) Notwithstanding anything to the contrary in this Agreement, Lender may make Permitted Overadvances, and any such Permitted Overadvance (including interest accrued thereon) shall be covered by the Guarantee.

(c) Lender shall take such measures as are reasonably requested by Ex-Im Bank to cooperate with Ex-Im Bank in recovery efforts against each applicable Borrower, any Guarantors and the applicable Collateral.

## **ARTICLE V**

### **CLAIMS PROCEDURES**

#### 5.01 Conditions Precedent to Payment.

(a) As conditions precedent to Ex-Im Bank's obligation to make a payment to Lender under the Guarantee with respect to a particular Loan Facility, Lender shall submit a written demand ("Claim") to Ex-Im Bank for payment under the Guarantee, together with the Claim Documents, on a Business Day not sooner than thirty (30) calendar days nor later than one

hundred and twenty (120) calendar days following Borrower's failure to pay when due any outstanding amount of principal or accrued interest payable on the Loan Facility (which is ninety (90) calendar days following a Payment Default). The Payment Default must be continuing through the Claim Date.

(b) The Claim shall only be deemed complete upon receipt by Ex-Im Bank of all of the documents enumerated in this subsection (b) (the "Claim Documents"):

(i) a written statement setting forth (A) the total principal balance of the Disbursements and other Credit Accommodations outstanding, (B) the current Guaranteed Interest Rate, (C) the amount of past due interest on the Loan Facility, (D) the date through which interest has been paid with respect to the Loan Facility, (E) the first date interest was due and not paid with respect to the Loan Facility, (F) the amount and calculation of the Collateral Protection Costs and the Enforcement Costs of Lender as of the Claim Date, and (G) the circumstances that gave rise to Borrower's failure to make such payment including without limitation any Events of Default that have occurred and the dates of any such Events of Default;

(ii) a copy of the written demand made by Lender on the applicable Borrower and any Guarantors for payment of all amounts due and payable with respect to such Loan Facility or a copy of the bankruptcy notice or court order in the event that the making of such demand would be prohibited by (A) a court order or (B) an automatic stay imposed pursuant to 11 U.S.C. § 362(a) or a similar provision of a foreign bankruptcy law (Lender shall have no obligation to apply for relief from such stay);

(iii) duplicate originals or photocopies of fully duly executed copies of the Loan Authorization Agreement, Borrower Agreement, Loan Agreement and any other Loan Documents with respect to such Loan Facility;

(iv) copies of all UCC financing statements and other documents covering the Collateral for such Loan Facility filed by or on behalf of Lender and evidence that Lender has conducted or obtained, no earlier than 60 days prior to the Claim Date, lien searches of the appropriate agencies, registries, offices and jurisdictions which indicates that Lender has a perfected first priority Lien in the applicable Collateral subject only to Permitted Liens and any other exceptions from the order of priority as set forth in Section 6.E. and F. of the applicable Loan Authorization Agreement; and (applicable only if Export-Related Overseas Accounts Receivable or Export-Related Overseas Inventory is included in the Export-Related Borrowing Base), copies of any filings and searches which evidence that Lender has, as of the date no older than 60 days prior to the Claim filing date, a perfected first priority Lien in such Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory and an opinion of Lender's counsel in accordance with Section 4.16(e); Lender shall include a certification stating the expiration date of any security filings (both domestic and foreign) scheduled to expire within twelve (12) months following the Claim Date;

(v) evidence that Lender paid the applicable Facility Fee to Ex-Im Bank and any accrued late fees within the time period set forth in Section 3.01 of this Agreement;



(vi) copies of all field examination reports conducted (or written extensions obtained) over the twelve (12) month period preceding the Claim Date in accordance with the requirements in Section 4.08 of this Agreement;

(vii) copies of all applicable Export-Related Borrowing Base Certificates prepared in accordance with Section 4.06(a) together with supporting Accounts Receivable Aging Reports accompanied by evidence of the sample of actual invoices or Export Orders conducted in accordance with Section 4.08(e) (or alternatively, copies of all Export Orders or invoices), for the shorter of (i) the Loan Facility Term and (ii) the six month period preceding the date of the Payment Default, plus all sets received subsequent to the Payment Default and the set immediately prior to the last Credit Accommodation (if not included in the above);

(viii) (applicable only if Export-Related Inventory or Export-Related Overseas Inventory is included in the Export-Related Borrowing Base) copies of all Export Orders or summaries of Export Orders accompanied by evidence of the sample of actual Export Orders conducted in accordance with Section 4.08(d), and Inventory schedules to be delivered pursuant to Section 2.05 of the Borrower Agreement, for the shorter of (i) the Loan Facility Term and (ii) the six month period preceding the date of the Payment Default, plus all sets received subsequent to the Payment Default and the set immediately prior to the last Credit Accommodation (if not included in the above) ;

(ix) a certification or other evidence that Lender has complied with the terms of Section 4.06(c) regarding prohibited Credit Accommodations;

(x) (applicable only if Indirect Exports are included as Items in the Loan Facility) evidence, such as through Export Orders, Accounts Receivable Aging Reports accompanied by invoices and export contracts or other record of final foreign purchaser, and field examinations that Inventory and Accounts Receivables derived from Indirect Exports included in the Export-Related Borrowing Base were intended for export, for the shorter of (i) the Loan Facility Term and (ii) the six month period preceding the date of the Payment Default;

(xi) copies of Economic Impact Certificates covering all of the Items listed in Section 4.A. of the Loan Authorization Agreement, as amended through the date of the last Credit Accommodation;

(xii) copies of Lender's material records regarding Credit Accommodations and loan transaction history, including application of payments to the Loan Facility throughout the Loan Facility Term;

(xiii) copies of any material communications to, and from, Ex-Im Bank regarding Events of Default; and

(ivx) any material records regarding satisfaction of the Special Conditions, if any, and, modifications and waivers of Lender Obligations, if any.

(c) Notwithstanding Section 6.02, unless instructed otherwise in writing by Ex-Im Bank, Lender shall submit all Claims and Claim Documents to the Ex-Im Bank Asset

Management Division, 811 Vermont Avenue, Washington DC 20571, Attention: Claims. Lender shall submit the Claim Documents together with the Claim unless Lender submits the Claim electronically through the Ex-Im Bank website, in which case Lender shall on the same day as the Claim is submitted electronically submit the Claim Documents to the address specified above.

(d) Upon written request from Lender received by Ex-Im Bank prior to the Claim filing deadline, Ex-Im Bank may in its discretion grant a written extension of the 90-day period for Claim submission. Ex-Im Bank shall notify Lender in writing if the Claim Documents submitted with the Claim are incomplete. Lender shall submit the requested missing Claim Documents to the address specified in subsection (c) above or such other address as Ex-Im Bank indicates to Lender in writing, within the timetable specified in writing by Ex-Im Bank, which time period shall not be less than ten (10) Business Days. If Lender does not submit all requested missing Claim Documents within the requested timetable, Ex-Im Bank reserves the right to return as incomplete the submitted Claim and Claim Documents. Such action shall not reset the timetable for Claim submission.

5.02 Disposition of Claims. Ex-Im Bank reserves the right to deny a Claim or any portion thereof if Ex-Im Bank determines that Lender has not (a) filed the Claim and all Claim Documents within the time periods set forth in Section 5.01; (b) complied with Sections 3.01, 4.01(a) and (c), 4.02(a), 4.06(c), (d), (e) and (f), and 4.08(c) and (d); or (c) materially complied with all other Lender Obligations.

5.03 Payment of Claims.

(a) Within thirty (30) calendar days of receipt by Ex-Im Bank of a complete Claim, Ex-Im Bank shall either notify Lender in writing (i) of Ex-Im Bank's decision regarding the Claim (the "Claim Disposition Notice") or (ii) that Lender needs to provide additional documents, records, correspondence or items in Lender's possession related to the Loan Facility, the Loan Documents, or the obligations of Lender under this Agreement ("Additional Claim Documentation") not included with the Claim. Lender shall provide such Additional Claim Documentation that Ex-Im Bank reasonably requests in order to process the Claim or proceed with recovery efforts against any Borrower, Guarantor or Collateral in the relevant Loan Facility. In the event Lender fails to provide the Additional Claim Documentation to the address specified in Section 5.01(c) or such other address as Ex-Im Bank indicates to Lender in writing, within a reasonable time frame set by Ex-Im Bank, the Guaranteed Amount shall only include interest on unpaid Disbursements through the date specified in writing by Ex-Im Bank. In the event Ex-Im Bank denies the payment of a Claim or a portion thereof, Ex-Im Bank shall state the reasons for such denial in the Claim Disposition Notice.

(b) If the Claim Disposition Notice states that Ex-Im Bank will not pay a Claim or any portion thereof because Lender has failed to obtain a perfected Lien in any portion of the Collateral in the priority set forth in this Agreement and the applicable Loan Authorization Agreement, then Ex-Im Bank may still make a Claim Payment to Lender after the completion of all recovery efforts against the Collateral. Upon completion of such recovery efforts, Ex-Im Bank may pay any unpaid portion of the Claim to Lender, deducting therefrom an amount equal to the non-recoverable value, as determined by Ex-Im Bank in its sole discretion exercised in

good faith, attributable to the portion of the Collateral in which Lender failed to obtain the required perfected Lien. Such determination shall, without limitation, take into account the relative priority Lender and Ex-Im Bank were to have in the proceeds of the Collateral in which Lender did not have the required perfected Lien and the relative ultimate net loss suffered by each.

(c) If the Claim Disposition Notice states that Ex-Im Bank will not pay a Claim or a portion thereof pursuant to Section 5.02 in any respect, then Ex-Im Bank may still make a Claim Payment to Lender after the completion of all recovery efforts against the applicable Borrower, any Guarantor and the Collateral. Upon completion of such recovery efforts or earlier if deemed appropriate by Ex-Im Bank in its sole discretion, Ex-Im Bank may pay any unpaid portion of the Claim to Lender, deducting therefrom an amount equal to the non-recoverable value, as determined by Ex-Im Bank in its sole discretion exercised in good faith, attributable to such exceptions(s) or non compliance. Lender shall promptly respond to any request from Ex-Im Bank for documentation or otherwise regarding the determination of the non-recoverable value attributable to Lender's exception(s) or non compliance.

(d) In connection with any of the events described in Sections 5.03(b) and (c), Ex-Im Bank shall have no obligation to commence or conduct any recovery efforts against any Borrower, any Guarantor or any Collateral.

#### 5.04 Assignment.

(a) Except for the circumstances stated in subsection (b) below, prior to any Claim Payment, Lender shall, if requested by Ex-Im Bank, duly execute and deliver to Ex-Im Bank an Assignment Agreement pursuant to which Lender assigns all of its right, title and interest in and to: (i) the Loan Documents relating to the Loan Facility Obligations; (ii) the Primary Collateral; and (iii) all other instruments, documents, items and property related to the applicable Loan Facility Obligations. If the Loan Documents cannot be completely separated from a set of credit and security documents governing both the Loan Facility and other loans and financial accommodations, Lender shall assign to Ex-Im Bank its right, title and interest to the full set of credit and security documents. Lender shall deliver to Ex-Im Bank together with such Assignment Agreement, such other instruments and documents (including originals when applicable) as Ex-Im Bank shall reasonably request together with appropriate endorsements thereto. In the event Lender fails to deliver an Assignment Agreement and related documents that effectuate the assignment within the time frame set by Ex-Im Bank, the Guaranteed Amount shall only include interest on unpaid Disbursements through the date specified in writing by Ex-Im Bank.

(b) Ex-Im Bank shall not be entitled to request an Assignment Agreement with respect to a Loan Facility if at the time of such request the ratio of (i) the outstanding principal balance of the loans and other financial accommodations provided to such Borrower by Lender (other than real estate loans) secured by the Collateral other than the Loan Facility Obligations to (ii) the outstanding principal balance of the Loan Facility Obligations is equal to or greater than 1.0 to 1.0. Notwithstanding the ratio set forth in this Section 5.04(b), after such Lender has liquidated the Collateral, Ex-Im Bank shall be entitled to request an Assignment Agreement covering any still applicable documents specified in Section 5.04(a) above.

5.05 Liquidation by Lender. At all times prior to a Claim Payment and at all times thereafter until an Assignment Agreement, if any, is delivered, Lender shall enforce the Loan Documents and liquidate the Collateral for the joint benefit of Lender and Ex-Im Bank, subject to the priorities and the standard of care contemplated by this Agreement, any Loan Authorization Agreement, and any and all other agreements pertaining hereto or thereto. Any action Lender takes regarding Collateral shall be in accordance with Section 4.19 of this Agreement.

5.06 Application of Recovery Proceeds. After Claim Payment:

(a) One hundred percent (100%) of the proceeds from the Primary Collateral received by either Ex-Im Bank or Lender shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) ninety percent (90%) to Ex-Im Bank up to an amount equal to the amount of the Claim Payment plus interest accrued to date on such Claim Payment since the Claim Payment Date (such sums together, the "Actualized Claim Payment"); and

(ii) ten percent (10%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(b) One hundred percent (100%) of the proceeds from the Secondary Collateral remaining after payment in full of all of Borrower's obligations to Lender secured by the Collateral other than the Loan Facility Obligations (along with an accounting of how the Lender applied such proceeds towards loans other than the Loan Facility Obligations, such accounting to be due even if no proceeds remain, if requested by Ex-Im Bank) shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) ninety percent (90%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) ten percent (10%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(c) The amount of proceeds deemed to be Guarantor Collateral shall be the Pro Rata Guarantee Percentage. One hundred percent (100%) of the proceeds so determined of Guarantor Collateral shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) ninety percent (90%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) ten percent (10%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(d) One hundred percent (100%) of the proceeds from any payment by Borrower or any other source attributed to the Loan Facility shall, as applicable, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) ninety percent (90%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) ten percent (10%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(e) One hundred percent (100%) of any amounts received with respect to other obligations due Lender from Borrower or Guarantor after payment in full of all of Borrower's obligations to Lender (other than the Loan Facility Obligations) shall, as applicable, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) ninety percent (90%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) ten percent (10%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(f) Any Recovery Proceeds received by Ex-Im Bank in excess of the amount of the Claim Payment shall, subject to applicable law, be remitted to Lender for application to any other obligations of such Borrower or Guarantor to Lender that are secured by the Collateral or for application towards the unpaid balance of still outstanding Loan Facility Obligations.

(g) Unless the Export-Related Inventory or Export-Related Overseas Inventory of a Borrower can be effectively segregated from other Inventory of such Borrower, for purposes of calculating Recovery Proceeds in connection with claim recoveries under this Agreement, the amount of proceeds attributable to Export-Related Inventory and Export-Related Overseas Inventory shall be the Pro Rata Inventory Percentage determined as of the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

(h) Unless the Other Collateral, if any, of a Borrower can be effectively segregated from collateral securing the Lender on another loan facility of Borrower, for purposes of calculating Recovery Proceeds in connection with claim recoveries under this Agreement, the amount of proceeds attributable to Other Collateral shall be the Pro Rata Percentage determined as of the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

(i) Unless any other payment made by Borrower or another source towards the reduction of Loan Facility Obligations can be effectively segregated from payments made to Lender on another loan facility of Borrower, for purposes of calculating Recovery Proceeds in connection with claim recoveries under this Agreement, the proceeds attributable to such payments shall be the Pro Rata Percentage determined as of the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

5.07 Payments. If either Ex-Im Bank or Lender (each a "Benefited Party") shall obtain any payment (whether voluntary, involuntary, through the exercise of any right of banker's lien, set-off or counterclaim) on account of the Loan Facility Obligations in excess of the amounts it would be entitled to receive hereunder, such Benefited Party shall provide the other party with such amounts so as to share the excess payment in the manner set forth in this Agreement; provided, however, if such excess payment is thereafter recovered from such Benefited Party such excess amounts shall be returned to the Benefited Party by the other party.

#### 5.08 Responsibilities of Lender During a Workout/Restructuring and thereafter

(a) Lender shall conduct any Workout/Restructuring negotiations in accordance with the standard of care set forth in Section 4.04(a) and subject to Section 4.19 of this Agreement. Notwithstanding such negotiations and any consultation between Lender and Ex-Im Bank regarding such negotiations, Lender shall continue to be bound by, and comply with, the Claim filing deadline in Section 5.01 of this Agreement and all other Lender Obligations unless otherwise agreed to in writing by Ex-Im Bank.

(b) If Ex-Im Bank agrees in writing to a Workout/Restructuring prior to a Claim Payment and delivery of an Assignment Agreement (if any), the existing Loan Documents and corresponding Lender Obligations shall be amended to adhere to the agreed upon Workout/Restructuring.

(c) Notwithstanding any agreed upon Workout/Restructuring and compliance by the Borrower therewith, Lender shall not make any further Credit Accommodations to a Borrower subject to such Workout/Restructuring under any Loan Facility without Ex-Im Bank's prior written consent.

5.09 Indemnity. Lender shall indemnify Ex-Im Bank for any damages sustained by Ex-Im Bank caused by Lender's fraud, intentional misconduct or gross negligence up to the amount of any Claim Payment plus legal and collection expenses. This provision shall survive the term of this Agreement and any Claim Payment.

## ARTICLE VI

### MISCELLANEOUS

6.01 Governing Law. This Agreement and the Loan Authorization Agreement and the obligations arising under this Agreement and the Loan Authorization Agreement shall be governed by, and construed in accordance with, the laws of the State of New York, United States of America, applicable to contracts made and performed in such State, without regard to the

principles thereof regarding conflicts of laws (other than Section 5-1401 and Section 5-1402 of the New York General Obligations Laws).

6.02 Notices. Any notice or request hereunder shall be in writing and shall be addressed, when to the Lender, to the physical address, facsimile number or e-mail address set forth under the Lender's name on the signature page hereof and when to Ex-Im Bank, to the Vice President, Business Credit Division, or Small Business Finance Division, 811 Vermont Avenue, NW, Washington, DC 20571, facsimile number (202) 565-3793 or for either Lender or Ex-Im Bank, to such other physical address, facsimile number or e-mail address as may hereafter be specified in a notice with such purpose. Any notice or request hereunder which relates exclusively to a specific Loan Facility shall include the Ex-Im Bank Guarantee Loan Number. It is Lender's responsibility to insure that the physical address, facsimile number and e-mail address information provided to Ex-Im Bank continues up-to-date. Any notice or request hereunder shall be deemed validly given or delivered (a) when hand delivered to an officer of the party to whom it was addressed, (b) upon the earlier of actual receipt thereof or three (3) days after deposit in the United States Mail, certified or registered mail, return receipt requested, with proper postage prepaid, (c) one (1) Business Day after deposit with a reputable overnight courier with all charges prepaid, (d) upon transmission when sent by telecopier or other facsimile transmission with such telecopy or facsimile promptly confirmed or (e) upon transmission by e-mail without return notice of nondelivery to the transmitting party.

6.03 Termination. This Agreement shall continue in full force and effect until terminated by the actual receipt by Lender from Ex-Im Bank of written notice of termination. Such termination shall be applicable only to transactions having their inception after such termination and rights and obligations arising out of transactions having their inception prior to such termination shall not be affected.

6.04 Modification of Agreement. This Agreement, the Loan Authorization Agreement, the Loan Documents and, to the extent applicable, the Delegated Authority Letter Agreement or Fast Track Lender Agreement constitute the complete agreement between the parties with respect to the subject matter hereof and thereof, supersede all prior agreements, commitments, understandings or inducements (oral or written, expressed or implied). This Agreement may not be modified, altered or amended except by a written agreement signed by Ex-Im Bank and Lender.

6.05 No Partnership or Joint Venture Established. No term or provision contained in the Agreement, and no other agreement between the parties hereto, is intended to be, or shall be construed to be, the formation of a partnership or joint venture between Ex-Im Bank and Lender.

6.06 No Waiver. Neither Ex-Im Bank's failure, at any time or times, to require strict performance by Lender of any provision of this Agreement, nor Ex-Im Bank's failure to exercise, nor any delay in exercising any right, power or privilege hereunder, (a) shall waive, affect or diminish any right of Ex-Im Bank thereafter to demand strict compliance and performance therewith, or (b) shall operate as a waiver thereof. No single or partial exercise of any right, power or privilege hereunder shall preclude any other or future exercise thereof or the exercise of any other right, power or privilege. Any suspension or waiver of a provision under this Agreement or any Loan Documents shall not suspend, waive or affect any other provision under

this Agreement or any Loan Document, whether the same is prior or subsequent thereto and whether of the same or of a different type, and shall not be construed as a bar to any right or remedy which Lender would otherwise have had on any future occasion. None of the undertakings, indemnities, agreements, warranties, covenants and representations of Lender to Ex-Im Bank in this Agreement or any Loan Document shall be deemed to have been suspended or waived by Lender, unless such waiver or suspension is by an instrument in writing signed by an officer or other authorized employee of Ex-Im Bank and directed to specifying such suspension or waiver (and then such suspension or waiver shall be effective only to the extent therein expressly set forth). Ex-Im Bank shall not, by any act (other than execution of a formal written waiver), delay, omission or otherwise, be deemed to have waived any of its rights or remedies hereunder.

6.07 Partial Invalidity. If at any time any of the provisions of this Agreement becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, none of the legality, validity or enforceability of the remaining provisions hereof shall in any way be affected or impaired.

6.08 Waiver of Jury Trial. EACH OF LENDER AND EX-IM BANK HEREBY KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVE ANY AND ALL RIGHTS IT MAY HAVE TO TRIAL BY JURY IN RESPECT OF ANY ACTION, SUIT, OR ANY COURSE OF CONDUCT, COURSE OF DEALING, STATEMENTS (WHETHER VERBAL OR WRITTEN) OR ACTIONS OR OMISSIONS OF LENDER, EX-IM BANK OR ANY OTHER PERSON RELATING TO THIS AGREEMENT, THE LOAN AGREEMENT OR ANY OTHER LOAN DOCUMENT, PROCEEDING OR OTHER LITIGATION BROUGHT TO RESOLVE ANY DISPUTE ARISING UNDER, ARISING OUT OF, OR IN CONNECTION WITH THIS AGREEMENT, ANY LOAN AUTHORIZATION AGREEMENT OR ANY OTHER AGREEMENT, DOCUMENT OR INSTRUMENT EXECUTED OR DELIVERED IN CONNECTION HERewith OR THEREWITH.

6.09 Section Titles. The Section titles contained in this Agreement shall be without substantive meaning or content of any kind whatsoever and are not part of the agreement between the parties hereto.

6.10 Counterparts. This Agreement, the Loan Authorization Agreement, the Loan Documents and to the extent applicable the Delegated Authority Letter Agreement or Fast Track Lender Agreement may be duly executed in any number of separate counterparts by any one or more of the parties thereto, and all of said counterparts taken together shall constitute one and the same agreement.



IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed, in duplicate, as of the \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

\_\_\_\_\_  
(Name of Lender)

EXPORT-IMPORT BANK OF THE UNITED STATES

By: \_\_\_\_\_  
(Signature)

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print)

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: Vice President

Address: \_\_\_\_\_  
\_\_\_\_\_

811 Vermont Avenue, N.W.  
Washington, D.C. 20571

Telephone: \_\_\_\_\_

Telephone: \_\_\_\_\_

Telecopier: \_\_\_\_\_

Telecopier: \_\_\_\_\_

E-Mail: \_\_\_\_\_

\_\_\_\_\_

ANNEXES:

Annex A - Borrower Agreement

Annex B - Fast Track Loan Authorization Agreement

Annex C - Loan Authorization Agreement

Annex D - Loan Authorization Notice

Annex E – Economic Impact Certification

EXHIBITS:

Exhibit 1 - Criteria For Reduced Facility Fee

**EXPORT-IMPORT BANK OF THE UNITED STATES  
WORKING CAPITAL GUARANTEE PROGRAM**

**BORROWER AGREEMENT**

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**EXPORT-IMPORT BANK OF THE UNITED STATES  
WORKING CAPITAL GUARANTEE PROGRAM  
BORROWER AGREEMENT**

THIS BORROWER AGREEMENT (this "Agreement") is made and entered into by the entity identified as Borrower on the signature page hereof ("Borrower") in favor of the Export-Import Bank of the United States ("Ex-Im Bank") and the institution identified as Lender on the signature page hereof ("Lender").

**RECITALS**

Borrower has requested that Lender establish a Loan Facility in favor of Borrower for the purposes of providing Borrower with working capital to finance the manufacture, production or purchase and subsequent export sale of Items.

Lender and Borrower expect that Ex-Im Bank will provide a guarantee to Lender regarding this Loan Facility subject to the terms and conditions of the Master Guarantee Agreement, a Loan Authorization Agreement, and to the extent applicable, the Delegated Authority Letter Agreement or Fast Track Lender Agreement.

Lender and Ex-Im Bank have requested that Borrower execute this Agreement as a condition precedent to Lender establishing the Loan Facility and Ex-Im Bank providing the guarantee.

NOW, THEREFORE, Borrower hereby agrees as follows:

**ARTICLE I  
DEFINITIONS**

1.01 Definition of Terms. As used in this Agreement, including the Recitals to this Agreement and the Loan Authorization Agreement, the following terms shall have the following meanings:

"Accounts Receivable" shall mean all of Borrower's now owned or hereafter acquired (a) "accounts" (as such term is defined in the UCC), other receivables, book debts and other forms of obligations, whether arising out of goods sold or services rendered or from any other transaction; (b) rights in, to and under all purchase orders or receipts for goods or services; (c) rights to any goods represented or purported to be represented by any of the foregoing (including unpaid sellers' rights of rescission, replevin, reclamation and stoppage in transit and rights to returned, reclaimed or repossessed goods); (d) moneys due or to become due to such Borrower under all purchase orders and contracts (which includes Export Orders) for the sale of goods or the performance of services or both by Borrower (whether or not yet earned by performance on the part of Borrower), including the proceeds of the foregoing; (e) any notes, drafts, letters of credit, insurance proceeds or other instruments, documents and writings evidencing or supporting the foregoing; and (f) all collateral security and guarantees of any kind given by any other Person with respect to any of the foregoing.

“Accounts Receivable Aging Report” shall mean a report detailing the Export-Related Accounts Receivable and Export-Related Overseas Accounts Receivable for a Loan Facility, and the applicable terms for the relevant time period; in the case of Indirect Exports, such report shall indicate the portion of such Accounts Receivables corresponding to Indirect Exports.

"Advance Rate" shall mean, with respect to a Loan Facility, the rate specified in Section 5.C. of the Loan Authorization Agreement for each category of Primary Collateral except for Export-Related General Intangibles and Other Collateral. Unless otherwise set forth in writing by Ex-Im Bank, in no event shall the Advance Rate exceed (i) ninety percent (90%) for Eligible Export-Related Accounts Receivable, (ii) seventy five percent (75%) for Eligible Export-Related Inventory, (iii) seventy percent (70%) for Eligible Export-Related Overseas Accounts Receivable or (iv) sixty percent (60%) for Eligible Export-Related Overseas Inventory and (v) twenty five percent (25%) for Retainage Accounts Receivable.

“Affiliated Foreign Person” shall have the meaning set forth in Section 2.15.

"Business Day" shall mean any day on which the Federal Reserve Bank of New York is open for business.

"Buyer" shall mean a Person that has entered into one or more Export Orders with Borrower or who is an obligor on Export-Related Accounts Receivable or Export-Related Overseas Accounts Receivable.

“Capital Good” shall mean a capital good (e.g., manufacturing equipment, licensing agreements) that will establish or expand foreign production capacity of an exportable good.

"Collateral" shall mean all real and personal property and interest in real and personal property in or upon which Lender has been, or shall be, granted a Lien as security for the payment of all the Loan Facility Obligations and all products and proceeds (cash and non-cash) thereof.

"Commercial Letters of Credit" shall mean those letters of credit subject to the UCP payable in Dollars and issued or caused to be issued by Lender on behalf of Borrower under a Loan Facility for the benefit of a supplier(s) of Borrower in connection with Borrower's purchase of goods or services from the supplier in support of the export of the Items.

"Country Limitation Schedule" shall mean the schedule published from time to time by Ex-Im Bank setting forth on a country by country basis whether and under what conditions Ex-Im Bank will provide coverage for the financing of export transactions to countries listed therein.

“Credit Accommodation Amount” shall mean, the sum of (a) the aggregate outstanding amount of Disbursements and (b) the aggregate outstanding Letter of Credit Obligations, which sum may not exceed the Maximum Amount.

"Credit Accommodations" shall mean, collectively, Disbursements and Letter of Credit Obligations.

"Debarment Regulations" shall mean, collectively, (a) the Governmentwide Debarment and Suspension (Nonprocurement) regulations (Common Rule), 53 Fed. Reg. 19204 (May 26, 1988), (b) Subpart 9.4 (Debarment, Suspension, and Ineligibility) of the Federal Acquisition Regulations, 48 C.F.R. 9.400-9.409 and (c) the revised Governmentwide Debarment and Suspension (Nonprocurement) regulations (Common Rule), 60 Fed. Reg. 33037 (June 26, 1995).

"Delegated Authority Letter Agreement" shall mean the Delegated Authority Letter Agreement, if any, between Ex-Im Bank and Lender.

"Disbursement" shall mean, collectively, (a) an advance of a working capital loan from Lender to Borrower under the Loan Facility, and (b) an advance to fund a drawing under a Letter of Credit issued or caused to be issued by Lender for the account of Borrower under the Loan Facility.

"Dollars" or "\$" shall mean the lawful currency of the United States.

"Economic Impact Approval" shall mean a written approval issued by Ex-Im Bank stating the conditions under which a Capital Good may be included as an Item in a Loan Facility consistent with Ex-Im Bank's economic impact procedures (or other mechanism for making this determination that Ex-Im Bank notifies Lender of in writing).

"Economic Impact Certification" shall have the meaning set forth in Section 2.14(b).

"Effective Date" shall mean the date on which (a) all of the Loan Documents have been executed by Lender, Borrower and, if applicable, Ex-Im Bank and (b) all of the conditions to the making of the initial Credit Accommodations under the Loan Documents or any amendments thereto have been satisfied.

"Eligible Export-Related Accounts Receivable" shall mean Export-Related Accounts Receivable which are acceptable to Lender and which are deemed to be eligible pursuant to the Loan Documents, but in no event shall Eligible Export-Related Accounts Receivable include any Account Receivable:

- (a) that does not arise from the sale of Items in the ordinary course of Borrower's business;
- (b) that is not subject to a valid, perfected first priority Lien in favor of Lender;
- (c) as to which any covenant, representation or warranty contained in the Loan Documents with respect to such Account Receivable has been breached;
- (d) that is not owned by Borrower or is subject to any right, claim or interest of another Person other than the Lien in favor of Lender;
- (e) with respect to which an invoice has not been sent;
- (f) that arises from the sale of defense articles or defense services;



- (g) that arises from the sale of Items to be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities unless with Ex-Im Bank's prior written consent;
- (h) that is due and payable from a Buyer located in a country with which Ex-Im Bank is prohibited from doing business as designated in the Country Limitation Schedule;
- (i) that does not comply with the requirements of the Country Limitation Schedule;
- (j) that is due and payable more than one hundred eighty (180) days from the date of the invoice;
- (k) that is not paid within sixty (60) calendar days from its original due date, unless it is insured through Ex-Im Bank export credit insurance for comprehensive commercial and political risk, or through Ex-Im Bank approved private insurers for comparable coverage, in which case it is not paid within ninety (90) calendar days from its due date;
- (l) of a Buyer for whom fifty percent (50%) or more of the Accounts Receivable of such Buyer do not satisfy the requirements of subclauses (j) and (k) above;
- (m) that arises from a sale of goods to or performance of services for an employee of Borrower, a stockholder of Borrower, a subsidiary of Borrower, a Person with a controlling interest in Borrower or a Person which shares common controlling ownership with Borrower;
- (n) that is backed by a letter of credit unless the Items covered by the subject letter of credit have been shipped;
- (o) that Lender or Ex-Im Bank, in its reasonable judgment, deems uncollectible for any reason;
- (p) that is due and payable in a currency other than Dollars, except as may be approved in writing by Ex-Im Bank;
- (q) that is due and payable from a military Buyer, except as may be approved in writing by Ex-Im Bank;
- (r) that does not comply with the terms of sale set forth in Section 7 of the Loan Authorization Agreement;
- (s) that is due and payable from a Buyer who (i) applies for, suffers, or consents to the appointment of, or the taking of possession by, a receiver, custodian, trustee or liquidator of itself or of all or a substantial part of its property or calls a meeting of its creditors, (ii) admits in writing its inability, or is generally unable, to pay its debts as they become due or ceases operations of its present business, (iii) makes a general assignment for the benefit of creditors, (iv) commences a voluntary case under any state or federal bankruptcy laws (as now or hereafter in effect), (v) is adjudicated as bankrupt or insolvent, (vi) files a petition seeking to take advantage of any other law providing for the relief of debtors, (vii) acquiesces to, or fails to have

dismissed, any petition which is filed against it in any involuntary case under such bankruptcy laws, or (viii) takes any action for the purpose of effecting any of the foregoing;

(t) that arises from a bill-and-hold, guaranteed sale, sale-and-return, sale on approval, consignment or any other repurchase or return basis or is evidenced by chattel paper;

(u) for which the Items giving rise to such Accounts Receivable have not been shipped to the Buyer or when the Items are services, such services have not been performed or when the Export Order specifies a timing for invoicing the Items other than shipment or performance and the Items have not been invoiced in accordance with such terms of the Export Order, or the Accounts Receivable otherwise do not represent a final sale;

(v) that is subject to any offset, deduction, defense, dispute, or counterclaim or the Buyer is also a creditor or supplier of Borrower or the Account Receivable is contingent in any respect or for any reason;

(w) for which Borrower has made any agreement with the Buyer for any deduction therefrom, except for discounts or allowances made in the ordinary course of business for prompt payment, all of which discounts or allowances are reflected in the calculation of the face value of each respective invoice related thereto;

(x) for which any of the Items giving rise to such Account Receivable have been returned, rejected or repossessed;

(y) that is included as an eligible receivable under any other credit facility to which Borrower is a party;

(z) any of the Items giving rise to such Accounts Receivable are Capital Goods, unless the transaction is in accordance with Section 2.14;

(aa) that is due and payable from a Buyer that is, or is located in, the United States; provided however, that this subsection (aa) shall not preclude an Export-Related Accounts Receivable arising from the sale of Items to foreign contractors or subcontractors providing services to a United States Embassy or the United States Military located overseas from being deemed an Eligible Export-Related Accounts Receivable; or

(bb) that arises from the sale of Items that do not meet the U.S. Content requirements in accordance with Section 2.01(b)(ii).

"Eligible Export-Related Inventory" shall mean Export-Related Inventory which is acceptable to Lender and which is deemed to be eligible pursuant to the Loan Documents, but in no event shall Eligible Export-Related Inventory include any Inventory:

(a) that is not subject to a valid, perfected first priority Lien in favor of Lender;

(b) that is located at an address that has not been disclosed to Lender in writing;

(c) that is placed by Borrower on consignment or held by Borrower on consignment from another Person;

(d) that is in the possession of a processor or bailee, or located on premises leased or subleased to Borrower, or on premises subject to a mortgage in favor of a Person other than Lender, unless such processor or bailee or mortgagee or the lessor or sublessor of such premises, as the case may be, has executed and delivered all documentation which Lender shall require to evidence the subordination or other limitation or extinguishment of such Person's rights with respect to such Inventory and Lender's right to gain access thereto;

(e) that is produced in violation of the Fair Labor Standards Act or subject to the "hot goods" provisions contained in 29 U.S.C. §215 or any successor statute or section;

(f) as to which any covenant, representation or warranty with respect to such Inventory contained in the Loan Documents has been breached;

(g) that is not located in the United States unless expressly permitted by Lender, on terms acceptable to Lender;

(h) that is an Item or is to be incorporated into Items that do not meet U.S. Content requirements in accordance with Section 2.01(b)(ii);

(i) that is demonstration Inventory;

(j) that consists of proprietary software (i.e. software designed solely for Borrower's internal use and not intended for resale);

(k) that is damaged, obsolete, returned, defective, recalled or unfit for further processing;

(l) that has been previously exported from the United States;

(m) that constitutes, or will be incorporated into Items that constitute, defense articles or defense services;

(n) that is an Item or will be incorporated into Items that will be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities unless with Ex-Im Bank's prior written consent;

(o) that is an Item or is to be incorporated into Items destined for shipment to a country as to which Ex-Im Bank is prohibited from doing business as designated in the Country Limitation Schedule;

(p) that is an Item or is to be incorporated into Items destined for shipment to a Buyer located in a country in which Ex-Im Bank coverage is not available for commercial reasons as designated in the Country Limitation Schedule, unless and only to the extent that such Items are to be sold to such country on terms of a letter of credit confirmed by a bank acceptable to Ex-Im Bank;

(q) that constitutes, or is to be incorporated into, Items whose sale would result in an Accounts Receivable which would not be an Eligible Export-Related Accounts Receivable;

(r) that is included as eligible inventory under any other credit facility to which Borrower is a party; or

(s) that is, or is to be incorporated into, an Item that is a Capital Good, unless the transaction is in accordance with Section 2.14.

"Eligible Export-Related Overseas Accounts Receivable" shall mean Export-Related Overseas Accounts Receivable which are acceptable to Lender and which are deemed to be eligible pursuant to the Loan Documents but in no event shall include the Accounts Receivable (a) through (bb) excluded from the definition of Eligible Export-Related Accounts Receivable.

"Eligible Export-Related Overseas Inventory" shall mean Export-Related Overseas Inventory which is acceptable to Lender and which is deemed to be eligible pursuant to the Loan Documents, but in no event shall include the Inventory (a) through (r) excluded from the definition of Eligible Export-Related Inventory.

"Eligible Person" shall mean a sole proprietorship, partnership, limited liability partnership, corporation or limited liability company which (a) is domiciled, organized or formed, as the case may be, in the United States, whether or not such entity is owned by a foreign national or foreign entity; (b) is in good standing in the state of its formation or otherwise authorized to conduct business in the United States; (c) is not currently suspended or debarred from doing business with the United States government or any instrumentality, division, agency or department thereof; (d) exports or plans to export Items; (e) operates and has operated as a going concern for at least one (1) year; (f) has a positive tangible net worth determined in accordance with GAAP; and (g) has revenue generating operations relating to its core business activities for at least one year. An Affiliated Foreign Person that meets all of the requirements of the foregoing definition of Eligible Person other than subclause (a) thereof shall be deemed to be an Eligible Person

"ERISA" shall mean the Employee Retirement Income Security Act of 1974 and the rules and regulations promulgated thereunder

"Export Order" shall mean a documented purchase order or contract evidencing a Buyer's agreement to purchase the Items from Borrower for export from the United States, which documentation shall include written information that is necessary to confirm such purchase order or contract, including identification of the Items, the name of the Buyer, the country of destination, contact information for the Buyer and the total amount of the purchase order or contract; in the case of Indirect Exports, such documentation shall further include a copy of the written purchase order or contract from a foreign purchaser or other documentation clearly evidencing a foreign purchaser's agreement to purchase the Items.

"Export-Related Accounts Receivable" shall mean those Accounts Receivable arising from the sale of Items which are due and payable to Borrower in the United States.

"Export-Related Accounts Receivable Value" shall mean, at the date of determination thereof, the aggregate face amount of Eligible Export-Related Accounts Receivable less taxes, discounts, credits, allowances and Retainages, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Export-Related Borrowing Base" shall mean, at the date of determination thereof, the sum of (a) (if Lender elects to include) the Export-Related Inventory Value or Export-Related Historical Inventory Value multiplied by the Advance Rate applicable to Eligible Export-Related Inventory set forth in Section 5.B.(1.) of the Loan Authorization Agreement, plus (b) the Export-Related Accounts Receivable Value multiplied by the Advance Rate applicable to Eligible Export-Related Accounts Receivable set forth in Section 5.B.(2.) of the Loan Authorization Agreement, plus (c) if permitted by Ex-Im Bank in writing, the Retainage Value multiplied by the Advance Rate applicable to Retainages set forth in Section 5.B.(3.) of the Loan Authorization Agreement, plus (d) the Other Assets set forth in Section 5.B.(4.) of the Loan Authorization Agreement multiplied by the Advance Rate agreed to in writing by Ex-Im Bank, plus (e) if permitted by Ex-Im Bank in writing, the Export-Related Overseas Accounts Receivable Value multiplied by the Advance Rate applicable to Eligible Export-Related Overseas Accounts Receivable set forth in Section 5.B.(5.) of the Loan Authorization Agreement, plus (f) if permitted by Ex-Im Bank in writing, the Export-Related Overseas Inventory Value multiplied by the Advance Rate applicable to Eligible Export-Related Overseas Inventory set forth in Section 5.B.(6.) of the Loan Authorization Agreement, less (g) the amounts required to be reserved pursuant to Sections 4.12 and 4.13 of this Agreement for each outstanding Letter of Credit, less (h) such reserves and in such amounts deemed necessary and proper by Lender from time to time.

"Export-Related Borrowing Base Certificate" shall mean a certificate in the form provided or approved by Lender, executed by Borrower and delivered to Lender pursuant to the Loan Documents detailing the Export-Related Borrowing Base supporting the Credit Accommodations which reflects, to the extent included in the Export-Related Borrowing Base, Export-Related Accounts Receivable, Eligible Export-Related Accounts Receivable, Export-Related Inventory, Eligible Export-Related Inventory, Export-Related Overseas Accounts Receivable, Eligible Export-Related Accounts Receivable, Export-Related Overseas Inventory and Eligible Export-Related Overseas Inventory balances that have been reconciled with Borrower's general ledger, Accounts Receivable Aging Report and Inventory schedule.

"Export-Related General Intangibles" shall mean the Pro Rata Percentage of General Intangibles determined as of the earlier of: (i) the date such General Intangibles are liquidated and (ii) the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

"Export-Related Historical Inventory Value" shall mean with respect to a Borrower, the relevant Export-Related Sales Ratio multiplied by the lowest of (i) the cost of such Borrower's Inventory as determined in accordance with GAAP, or (ii) the market value of such Borrower's Inventory as determined in accordance with GAAP or (iii) the appraised or orderly liquidation value of such Borrower's Inventory, if Lender has loans and financial accommodations to such Borrower for which it conducts (or contracts for the performance of) such an appraised or orderly liquidation value.

"Export-Related Inventory" shall mean the Inventory of Borrower located in the United States that has been purchased, manufactured or otherwise acquired by Borrower for sale or resale as Items, or to be incorporated into Items to be sold or resold pursuant to Export Orders.

"Export-Related Inventory Value" shall mean, at the date of determination thereof, the lowest of (i) the cost of Eligible Exported-Related Inventory as determined in accordance with GAAP, or (ii) the market value of Eligible Export-Related Inventory as determined in accordance with GAAP or (iii) the lower of the appraised market value or orderly liquidation value of the Eligible Export-Related Inventory, if Lender has other loans and financial accommodations to a Borrower for which it conducts (or contracts for the performance of) such an appraised or orderly liquidation value.

"Export-Related Overseas Accounts Receivable" shall mean those Accounts Receivable arising from the sale of Items which are due and payable outside of the United States either to a Borrower or an Affiliated Foreign Person.

"Export-Related Overseas Accounts Receivable Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the aggregate face amount of Eligible Export-Related Overseas Accounts Receivable less taxes, discounts, credits, allowances and Retainages, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Export-Related Overseas Inventory" shall mean the Inventory of Borrower located outside of the United States that has been purchased, manufactured or otherwise acquired by such Borrower for sale or resale as Items, or to be incorporated into Items to be sold or resold pursuant to Export Orders.

"Export-Related Overseas Inventory Value" shall mean, at the date of determination thereof, the lowest of (i) the cost of Eligible Export-Related Overseas Inventory as determined in accordance with GAAP, (ii) the market value of Eligible Export-Related Overseas Inventory as determined in accordance with GAAP or (iii) the appraised or orderly liquidation value of the Eligible Export-Related Overseas Inventory, if Lender has other loans and financial accommodations to Borrower or an Affiliated Foreign Person for which it conducts (or contracts for the performance of) such a appraised or orderly liquidation.

"Export-Related Sales Ratio" shall mean with respect to a Borrower, the percentage of such Borrower's total sales revenue derived from the sale of Eligible Export-Related Inventory over a rolling twelve-month period ending no more than ninety (90) days prior to the date of the relevant Export-Related Borrowing Base Certificate

"Extension" shall mean, with respect to a Loan Facility, an amendment to the Loan Authorization Agreement extending the Final Disbursement Date on the same terms and conditions as the Loan Facility for an aggregate period not to exceed one hundred and twenty (120) days beyond the original Final Disbursement Date, either as agreed to in writing by Ex-Im Bank or, in the case of Delegated Authority, as notified by Lender to Ex-Im Bank pursuant to its authority under the Delegated Authority Letter Agreement.

“Fast Track Lender Agreement” shall mean the Fast Track Lender Agreement, if any, between Ex-Im Bank and Lender.

"Final Disbursement Date" shall mean the last date on which Lender may make a Disbursement set forth in Section 10 of the Loan Authorization Agreement (including as amended by an Extension) or, if such date is not a Business Day, the next succeeding Business Day; provided, however, to the extent that Lender has not received cash collateral in the amount of the Letter of Credit Obligations or an equivalent full indemnity from Borrower or Guarantor, as applicable, with respect to Letter of Credit Obligations outstanding on the Final Disbursement Date, the Final Disbursement Date with respect to an advance to fund a drawing under such Letter of Credit shall be no later than thirty (30) days after any such drawing which may be no later than the expiry date of the Letter of Credit related thereto.

"GAAP" shall mean the generally accepted accounting principles issued in the United States.

"General Intangibles" shall mean all intellectual property and other "general intangibles" (as such term is defined in the UCC).

"Guarantor" shall mean any Person which is identified in Section 3 of the Loan Authorization Agreement who shall guarantee (jointly and severally if more than one) the payment and performance of all or a portion of the Loan Facility Obligations.

"Guarantee Agreement" shall mean a valid and enforceable agreement of guarantee executed by each Guarantor in favor of Lender.

“Indirect Exports” shall mean finished goods or services that are sold by a Borrower to a Buyer located in the United States, are intended for export from the United States, and are identified in Section 4.A.(2.) of the Loan Authorization Agreement.

"Inventory" shall mean all "inventory" (as such term is defined in the UCC), now or hereafter owned or acquired by Borrower, wherever located, including all inventory, merchandise, goods and other personal property which are held by or on behalf of Borrower for sale or lease or are furnished or are to be furnished under a contract of service or which constitute raw materials, work in process or materials used or consumed or to be used or consumed in Borrower's business or in the processing, production, packaging, promotion, delivery or shipping of the same, including other supplies.

“ISP” shall mean the International Standby Practices-ISP98, International Chamber of Commerce Publication No. 590 and any amendments and revisions thereof.

“Issuing Bank” shall mean the bank that issues a Letter of Credit, which bank is Lender itself or a bank that Lender has caused to issue a Letter of Credit by way of a guarantee or reimbursement obligation.

"Items" shall mean the finished goods or services which are intended for export from the United States, either directly or as an Indirect Export, meet the U.S. Content requirements in

accordance with Section 2.01(b)(ii) of this Agreement and are specified in Section 4.A. of the Loan Authorization Agreement.

"Letter of Credit" shall mean a Commercial Letter of Credit or a Standby Letter of Credit.

"Letter of Credit Obligations" shall mean all undrawn amounts of outstanding obligations incurred by Lender, whether direct or indirect, contingent or otherwise, due or not due, in connection with the issuance or guarantee by Lender or Issuing Bank of Letters of Credit.

"Lien" shall mean any mortgage, security deed or deed of trust, pledge, hypothecation, assignment, deposit arrangement, lien, charge, claim, security interest, security title, easement or encumbrance, or preference, priority or other security agreement or preferential arrangement of any kind or nature whatsoever (including any lease or title retention agreement, any financing lease having substantially the same economic effect as any of the foregoing, and the filing of, or agreement to give, any financing statement perfecting a security interest under the UCC or comparable law of any jurisdiction) by which property is encumbered or otherwise charged.

"Loan Agreement" shall mean a valid and enforceable agreement between Lender and a Borrower setting forth, with respect to each Loan Facility, the terms and conditions of such Loan Facility.

"Loan Authorization Agreement" shall mean, as applicable, the duly executed Loan Authorization Agreement, Fast Track Loan Authorization Agreement, or the Loan Authorization Notice, setting forth certain terms and conditions of each Loan Facility, a copy of which is attached hereto as Annex A.

"Loan Authorization Notice" shall mean the Loan Authorization Notice executed by Lender and delivered to Ex-Im Bank in accordance with the Delegated Authority Letter Agreement setting forth the terms and conditions of each Loan Facility.

"Loan Documents" shall mean the Loan Authorization Agreement, the Loan Agreement, this Agreement, each promissory note (if applicable), each Guarantee Agreement, and all other instruments, agreements and documents now or hereafter executed by the applicable Borrower, any Guarantor, Lender or Ex-Im Bank evidencing, securing, guaranteeing or otherwise relating to the Loan Facility or any Credit Accommodations made thereunder.

"Loan Facility" shall mean the Revolving Loan Facility, the Transaction Specific Loan Facility or the Transaction Specific Revolving Loan Facility established by Lender in favor of Borrower under the Loan Documents.

"Loan Facility Obligations" shall mean all loans, advances, debts, expenses, fees, liabilities, and obligations, including any accrued interest thereon, for the performance of covenants, tasks or duties or for payment of monetary amounts (whether or not such performance is then required or contingent, or amounts are liquidated or determinable) owing by Borrower to Lender, of any kind or nature, present or future, arising in connection with the Loan Facility.



"Loan Facility Term" shall mean, with respect to a Loan Facility, the number of months or portion thereof from the Effective Date to the Final Disbursement Date as set forth in the Loan Authorization Agreement as amended.

"Master Guarantee Agreement" shall mean the Master Guarantee Agreement between Ex-Im Bank and Lender, as amended, modified, supplemented and restated from time to time.

"Material Adverse Effect" shall mean a material adverse effect on (a) the business, assets, operations, prospects or financial or other condition of Borrower or any Guarantor, (b) any Borrower's ability to pay or perform the Loan Facility Obligations in accordance with the terms thereof, (c) the Collateral or Lender's Liens on the Collateral or the priority of such Lien, or (d) Lender's rights and remedies under the Loan Documents.

"Maximum Amount" shall mean the maximum Credit Accommodation Amount that may be outstanding at any time under each Loan Facility, as specified in Section 5.A. of the Loan Authorization Agreement.

"Other Assets" shall mean, with respect to a Loan Facility, such other assets of a Borrower to be included in Primary Collateral, which may include cash and marketable securities, or such other assets as Ex-Im Bank agrees to in writing, and disclosed as Primary Collateral in Section 6.A. of the Loan Authorization Agreement. The applicable Advance Rate (to be multiplied by the Other Asset Value) shall be as agreed to by Ex-Im Bank in writing case by case and set forth in Section 5.B.(4) of the Loan Authorization Agreement.

"Other Asset Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the value of the Other Assets as determined in accordance with GAAP.

"Other Collateral" shall mean any additional collateral that Lender customarily would require as security for loan facilities on its own account and risk where the permitted borrowing level is based principally on a borrowing base derived from a borrower's inventory and accounts receivable, but where such additional collateral does not enter into the borrowing base calculation.

"Permitted Liens" shall mean (a) Liens for taxes, assessments or other governmental charges or levies not delinquent, or, being contested in good faith and by appropriate proceedings and with respect to which proper reserves have been taken by Borrower; provided, that, the Lien shall have no effect on the priority of the Liens in favor of Lender or the value of the assets in which Lender has such a Lien and a stay of enforcement of any such Lien shall be in effect; (b) deposits or pledges securing obligations under worker's compensation, unemployment insurance, social security or public liability laws or similar legislation; (c) deposits or pledges securing bids, tenders, contracts (other than contracts for the payment of money), leases, statutory obligations, surety and appeal bonds and other obligations of like nature arising in the ordinary course of Borrower's business; (d) judgment Liens that have been stayed or bonded; (e) mechanics', workers', materialmen's or other like Liens arising in the ordinary course of Borrower's business with respect to obligations which are not due; (f) Liens placed upon fixed assets hereafter acquired to secure a portion of the purchase price thereof, provided, that, any such Lien shall not encumber any other property of Borrower; (g) security interests being terminated concurrently with the execution of the Loan Documents; and (h) Liens disclosed in Section 6.D. of the Loan

Authorization Agreement, provided that, except as otherwise permitted by Ex-Im Bank in writing, such Liens in Section 6.D. shall be subordinate to the Liens in favor of Lender on Primary Collateral.

"Person" shall mean any individual, sole proprietorship, partnership, limited liability partnership, joint venture, trust, unincorporated organization, association, corporation, limited liability company, institution, public benefit corporation, entity or government (whether national, federal, provincial, state, county, city, municipal or otherwise, including any instrumentality, division, agency, body or department thereof), and shall include such Person's successors and assigns.

"Pro Rata Percentage" shall mean, with respect to a Loan Facility, as of the date of determination thereof, the principal balance of the Credit Accommodations outstanding as a percentage of the combined principal balance of all loans from Lender to such Borrower including the then outstanding principal balance of the Credit Accommodations plus unfunded amounts under outstanding Letters of Credit.

"Principals" shall mean any officer, director, owner, partner, key employee, or other Person with primary management or supervisory responsibilities with respect to Borrower or any other Person (whether or not an employee) who has critical influence on or substantive control over the transactions covered by this Agreement.

"Retainage" shall mean that portion of the purchase price of an Export Order that a Buyer is not obligated to pay until the end of a specified period of time following the satisfactory performance under such Export Order.

"Retainage Accounts Receivable" shall mean those portions of Eligible Export-Related Accounts Receivable or Eligible Export-Related Overseas Accounts Receivable arising out of a Retainage.

"Retainage Value" shall mean, at the date of determination thereof, the aggregate face amount of Retainage Accounts Receivable as permitted by Ex-Im Bank in writing, less taxes, discounts, credits and allowances, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Revolving Loan Facility" shall mean the credit facility or portion thereof established by Lender in favor of Borrower for the purpose of providing working capital in the form of loans and/or Letters of Credit to finance the manufacture, production or purchase and subsequent export sale of Items pursuant to Loan Documents under which Credit Accommodations may be made and repaid on a continuous basis based solely on credit availability on the Export-Related Borrowing Base during the term of such credit facility

"Special Conditions" shall mean those conditions, if any, set forth in Section 13 of the Loan Authorization Agreement.

"Specific Export Orders" shall mean those Export Orders specified in Section 5.D. of the Loan Authorization Agreement as applicable for a Transaction Specific Revolving Loan Facility or a Transaction Specific Loan Facility.

"Standby Letters of Credit" shall mean those letters of credit subject to the ISP or UCP issued or caused to be issued by Lender for Borrower's account that can be drawn upon by a Buyer only if Borrower fails to perform all of its obligations with respect to an Export Order.

"Transaction Specific Loan Facility" shall mean a credit facility or a portion thereof established by Lender in favor of Borrower for the purpose of providing working capital in the form of loans and/or Letters of Credit to finance the manufacture, production or purchase and subsequent export sale of Items pursuant to Loan Documents under which Credit Accommodations are made based solely on credit availability on the Export-Related Borrowing Base relating to Specific Export Orders and once such Credit Accommodations are repaid they may not be reborrowed.

"Transaction Specific Revolving Loan Facility" shall mean a Revolving Credit Facility established to provide financing of Specific Export Orders.

"UCC" shall mean the Uniform Commercial Code, as the same may be in effect from time to time in the relevant United States jurisdiction.

"UCP" shall mean the Uniform Customs and Practice for Documentary Credits (1993 Revision), International Chamber of Commerce Publication No. 500 and any amendments and revisions thereof.

"U.S." or "United States" shall mean the United States of America including any division or agency thereof (including United States embassies or United States military bases located overseas), and any United States Territory (including without limitation, Puerto Rico, Guam or the United States Virgin Islands).

"U.S. Content" shall mean, with respect to any Item, all the costs, including labor, materials, services and overhead, but not markup or profit margin, which are of U.S. origin or manufacture, and which are incorporated into an Item in the United States.

"Warranty" shall mean Borrower's guarantee to Buyer that the Items will function as intended during the warranty period set forth in the applicable Export Order.

"Warranty Letter of Credit" shall mean a Standby Letter of Credit which is issued or caused to be issued by Lender to support the obligations of Borrower with respect to a Warranty or a Standby Letter of Credit which by its terms becomes a Warranty Letter of Credit.

1.02 Rules of Construction. For purposes of this Agreement, the following additional rules of construction shall apply, unless specifically indicated to the contrary: (a) wherever from the context it appears appropriate, each term stated in either the singular or plural shall include the singular and the plural, and pronouns stated in the masculine, feminine or neuter gender shall include the masculine, the feminine and the neuter; (b) the term "or" is not exclusive; (c) the term "including" (or any form thereof) shall not be limiting or exclusive; (d) all references to statutes and related regulations shall include any amendments of same and any successor statutes and regulations; (e) the words "this Agreement", "herein", "hereof", "hereunder" or other words of similar import refer to this Agreement as a whole including the schedules, exhibits, and annexes

hereto as the same may be amended, modified or supplemented; (f) all references in this Agreement to sections, schedules, exhibits, and annexes shall refer to the corresponding sections, schedules, exhibits, and annexes of or to this Agreement; and (g) all references to any instruments or agreements, including references to any of the Loan Documents, the Delegated Authority Letter Agreement, or the Fast Track Lender Agreement shall include any and all modifications, amendments and supplements thereto and any and all extensions or renewals thereof to the extent permitted under this Agreement.

1.03 Incorporation of Recitals. The Recitals to this Agreement are incorporated into and shall constitute a part of this Agreement.

## **ARTICLE II OBLIGATIONS OF BORROWER**

Until payment in full of all Loan Facility Obligations and termination of the Loan Documents, Borrower agrees as follows:

2.01 Use of Credit Accommodations. (a) Borrower shall use Credit Accommodations only for the purpose of enabling Borrower to finance the cost of manufacturing, producing, purchasing or selling the Items. Borrower may not use any of the Credit Accommodations for the purpose of: (i) servicing or repaying any of Borrower's pre-existing or future indebtedness unrelated to the Loan Facility unless approved by Ex-Im Bank in writing; (ii) acquiring fixed assets or capital assets for use in Borrower's business; (iii) acquiring, equipping or renting commercial space outside of the United States; (iv) paying the salaries of non U.S. citizens or non-U.S. permanent residents who are located in offices outside of the United States; or (v) in connection with a Retainage or Warranty unless approved by Ex-Im Bank in writing.

(b) In addition, no Credit Accommodation may be used to finance the manufacture, purchase or sale of any of the following:

(i) Items to be sold to a Buyer located in a country as to which Ex-Im Bank is prohibited from doing business as designated in the Country Limitation Schedule;

(ii) that part of the cost of the Items which is not U.S. Content unless such part is not greater than fifty percent (50%) of the cost of the Items and is incorporated into the Items in the United States;

(iii) defense articles or defense services;

(iv) Capital Goods unless in accordance with Section 2.14 of this Agreement;

or

(v) without Ex-Im Bank's prior written consent, any Items to be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities.

2.02 Security Interests. Borrower agrees to cooperate with Lender in any steps Lender shall take to file and maintain valid, enforceable and perfected security interests in the Collateral.

2.03 Loan Documents and Loan Authorization Agreement. (a) This Agreement and each of the other Loan Documents applicable to Borrower have been duly executed and delivered on behalf of Borrower, and are and will continue to be legal and valid obligations of Borrower, enforceable against it in accordance with its terms.

(b) Borrower shall comply with all of the terms and conditions of this Agreement, the Loan Authorization Agreement and each of the other Loan Documents to which it is a party.

(c) Borrower hereby represents and warrants to Lender that Borrower is an Eligible Person.

2.04 Export-Related Borrowing Base Certificates and Export Orders. (a) In order to receive Credit Accommodations under the Loan Facility, Borrower shall have delivered to Lender an Export-Related Borrowing Base Certificate as frequently as required by Lender but at least within the past month, together with a copy of the Export Order(s) or, for Revolving Loan Facilities, if permitted by Lender, a written summary of the Export Orders (when Eligible Export-Related Inventory and Eligible Overseas Export-Related Inventory are entering the Export-Related Borrowing Base) against which Borrower is requesting Credit Accommodations. In addition, so long as there are any Credit Accommodations outstanding under the Loan Facility, Borrower shall deliver to Lender an Export-Related Borrowing Base Certificate at least once each month. Lender shall determine if daily electronic reporting reconciled monthly may substitute for monthly Export-Related Borrowing Base Certificates. If the Lender requires an Export-Related Borrowing Base Certificate more frequently, Borrower shall deliver such Export-Related Borrowing Base Certificate as required by Lender.

(b) If Lender permits summaries of Export Orders, Borrower shall also deliver promptly to Lender copies of any Export Orders requested by Lender.

2.05 Schedules, Reports and Other Statements. With the delivery of each Export-Related Borrowing Base Certificate required in Section 2.04 above, Borrower shall submit to Lender in writing (a) an Inventory schedule for the preceding month, as applicable, and (b) an Accounts Receivable Aging Report for the preceding month. Borrower shall also furnish to Lender promptly upon request such information, reports, contracts, invoices and other data concerning the Collateral as Lender may from time to time specify.

2.06 Exclusions from the Export-Related Borrowing Base. In determining the Export-Related Borrowing Base, Borrower shall exclude therefrom Inventory which are not Eligible Export-Related Inventory or Eligible Export-Related Overseas Inventory and Accounts Receivable which are not Eligible Export-Related Accounts Receivable or Eligible Export-Related Overseas Accounts Receivable. Borrower shall promptly, but in any event within five (5) Business Days, notify Lender (a) if any then existing Export-Related Inventory or Export-Related Overseas Inventory no longer constitutes Eligible Export-Related Inventory or Eligible Export-Related Overseas Inventory, as applicable or (b) of any event or circumstance which to Borrower's knowledge would cause Lender to consider any then existing Export-Related Accounts Receivable or Export-Related Overseas Accounts Receivable as no longer constituting an Eligible Export-Related Accounts Receivable or Eligible Export-Related Overseas Accounts Receivable, as applicable.

2.07 Borrowings and Reborrowings. (a) If the Loan Facility is a Revolving Loan Facility or Transaction Specific Revolving Loan Facility, provided that Borrower is not in default under any of the Loan Documents, Borrower may borrow, repay and reborrow amounts under such Loan Facility up to the credit available on the current Export-Related Borrowing Base Certificate subject to the terms of this Agreement and each of the other Loan Documents until the close of business on the Final Disbursement Date.

(b) If the Loan Facility is a Transaction Specific Loan Facility, provided that Borrower is not in default under any of the Loan Documents, Borrower may borrow (but not reborrow) amounts under the Loan Facility up to the credit available on the current Export-Related Borrowing Base Certificate subject to the terms of this Agreement and each of the other Loan Documents until the close of business on the Final Disbursement Date.

2.08 Repayment Terms. (a) The Borrower on a Revolving Loan Facility shall pay in full the outstanding Loan Facility Obligations no later than the first Business Day after the Final Disbursement Date unless such Loan Facility is renewed or extended by Lender consistent with procedures required by Ex-Im Bank.

(b) The Borrower on a Transaction Specific Loan Facility and a Transaction Specific Revolving Loan Facility shall, within two (2) Business Days of the receipt thereof, pay to Lender (for application against the outstanding Loan Facility Obligations) all checks, drafts, cash and other remittances it may receive in payment or on account of the Export-Related Accounts Receivable, Export-Related Overseas Accounts Receivable or any other Collateral, in precisely the form received (except for the endorsement of Borrower where necessary). Pending such deposit, Borrower shall hold such amounts in trust for Lender separate and apart and shall not commingle any such items of payment with any of its other funds or property. Unless a Transaction Specific Loan Facility or Transaction Specific Revolving Loan Facility is renewed or extended by Lender consistent with procedures required by Ex-Im Bank, Borrower shall pay in full all outstanding Loan Facility Obligations no later than the first Business Day after the Final Disbursement Date, except for Eligible Export-Related Accounts Receivables and Eligible Export-Related Overseas Accounts Receivable outstanding as of the Final Disbursement Date and due and payable after such date, for which the principal and accrued and unpaid interest thereon shall be due and payable no later than the first Business Day after the date such Accounts Receivable are due and payable.

2.09 Financial Statements. Borrower shall deliver to Lender the financial statements required to be delivered by Borrower in accordance with Section 11 of the Loan Authorization Agreement.

2.10 Additional Security or Payment. (a) Borrower shall at all times ensure that the Export-Related Borrowing Base equals or exceeds the aggregate outstanding amount of Disbursements. If informed by Lender or if Borrower otherwise has actual knowledge that the Export-Related Borrowing Base is at any time less than the aggregate outstanding amount of Disbursements, Borrower shall, within five (5) Business Days, either (i) furnish additional Collateral to Lender, in form and amount satisfactory to Lender and Ex-Im Bank or (ii) pay to Lender an amount equal to the difference between the aggregate outstanding amount of Disbursements and the Export-Related Borrowing Base.

(b) For purposes of this Agreement, in determining the Export-Related Borrowing Base there shall be deducted from the Export-Related Borrowing Base an amount equal to (i) twenty-five percent (25%) of the undrawn amount of outstanding Commercial Letters of Credit and Standby Letters of Credit and (ii) one hundred percent (100%) of the undrawn amount of outstanding Warranty Letters of Credit less the amount of cash collateral held by Lender to secure Warranty Letters of Credit.

(c) Unless otherwise approved in writing by Ex-Im Bank, for Revolving Loan Facilities (other than Transaction Specific Revolving Loan Facilities), Borrower shall at all times ensure that the sum of the outstanding amount of Disbursements and the undrawn amount of outstanding Commercial Letters of Credit that is supported by Eligible Export-Related Inventory or Eligible Export-Related Overseas Inventory (discounted by the relevant Advance Rate percentages) in the Export-Related Borrowing Base does not exceed sixty percent (60%) of the sum of the total outstanding amount of Disbursements and the undrawn amount of all outstanding Commercial Letters of Credit. If informed by Lender or if Borrower otherwise has actual knowledge that the sum of the outstanding amount of Disbursements and the undrawn amount of outstanding Commercial Letters of Credit that is supported by such Inventory exceeds sixty percent (60%) of the sum of the total outstanding Disbursements and the undrawn amount of all outstanding Commercial Letters of Credit, Borrower shall, within five (5) Business Days, either (i) furnish additional non-Inventory Collateral to Lender, in form and amount satisfactory to Lender and Ex-Im Bank, or (ii) pay down the applicable portion of the outstanding Disbursements or (iii) reduce the undrawn amount of outstanding Commercial Letters of Credit such that the above described ratio is not exceeded.

(d) If informed by Lender or if Borrower otherwise has actual knowledge that the conditions of Section 2.16(g) are at any time not being met, Borrower shall, within five (5) Business Days, either (i) furnish additional Collateral to Lender that is not Eligible Export-Related Overseas Accounts Receivable or Eligible Export-Related Overseas Inventory, in form and amount satisfactory to Lender and Ex-Im Bank, or (ii) remove from the Export-Related Borrowing Base the portion of Eligible Export-Related Overseas Accounts Receivable or Eligible Export-Related Overseas Inventory that supports greater than fifty percent (50%) of the Export-Related Borrowing Base.

2.11 Continued Security Interest. Borrower shall not change (a) its name or identity in any manner, (b) the location of its principal place of business or its jurisdiction of organization or formation, (c) the location of any of the Collateral or (d) the location of any of the books or records related to the Collateral, in each instance without giving thirty (30) days prior written notice thereof to Lender and taking all actions deemed necessary or appropriate by Lender to continuously protect and perfect Lender's Liens upon the Collateral.

2.12 Inspection of Collateral and Facilities. (a) Borrower shall permit the representatives of Lender and Ex-Im Bank to make at any time during normal business hours inspections of the Collateral and of Borrower's facilities, activities, and books and records, and shall cause its officers and employees to give full cooperation and assistance in connection therewith.

(b) Borrower agrees to facilitate Lender's conduct of field examinations at Borrower's facilities in accordance with the time schedule and content for such examinations

that Lender requests. Such field examinations shall address at a minimum: (x) the value of the Collateral against which Credit Accommodations may be provided, (y) the amount, if any, that the aggregate outstanding amount of Disbursements exceeds the Export-Related Borrowing Base and (z) whether such Borrower is in material compliance with the terms of each of the Loan Documents. Such field examinations shall include an inspection and evaluation of the Export-Related Inventory and Export-Related Overseas Inventory, a book audit of Export-Related Accounts Receivable and Export-Related Overseas Accounts Receivable, a review of the Accounts Receivable Aging Reports and a review of Borrower's compliance with any Special Conditions. Lenders who opt to use the Export-Related Historical Inventory Value in the Export-Related Borrowing Base calculation shall reconcile those numbers against the calculation for the relevant time periods using the Export-Related Inventory Value. Whenever Export-Related Accounts Receivable or Export-Related Inventory derived from Indirect Exports are in the Export-Related Borrowing Base, Lender shall verify compliance with Section 2.15 herein, including taking a random sampling of ultimate foreign purchasers.

2.13 General Intangibles. Borrower represents and warrants that it owns, or is licensed to use, all General Intangibles necessary to conduct its business as currently conducted except where the failure of Borrower to own or license such General Intangibles could not reasonably be expected to have a Material Adverse Effect.

2.14 Economic Impact Approval. (a) For Loan Facilities up to and including \$10 million, Borrower acknowledges that Capital Goods may not be included as Items, and Export-Related Inventory, Export-Related Overseas Inventory, Export-Related Accounts Receivable and Export-Related Overseas Accounts Receivable in connection with the sale of such Capital Goods may not be included in the Export-Related Borrowing Base, if such Capital Goods would enable a foreign buyer to establish or expand production of a product where, as of the date of the Economic Impact Certification covering such Item: (i) the Buyer is subject to a Final Anti-Dumping (AD) or Countervailing Duty (CVD) order, or a Suspension Agreement arising from a AD or CVD investigation, and such product is substantially the same as the product that is the subject of the AD/CVD order or suspension agreement; or (ii) the Buyer is the subject of a Section 201 injury determination by the International Trade Commission ("ITC") and such product is substantially the same as a product that is the subject of the ITC injury determination. Borrower may consult with Ex-Im Bank regarding the appropriate application of this Section 2.14(a) and may, at its option, request that Ex-Im Bank issue an Economic Impact Approval covering any Items listed in Section 4.A. of the Loan Authorization Agreement. For Loan Facilities over \$10 million involving Items that are Capital Goods, Borrower shall obtain from Ex-Im Bank, and abide by, an Economic Impact Approval covering all Items listed in Section 4(A) of the Loan Authorization Agreement.

(b) Borrower shall provide Lender with a certification in the form of Annex B (an "Economic Impact Certification") covering the Items stated in Section 4(A) of the Loan Authorization Agreement prior to Lender including such Items in the Loan Authorization Agreement. Prior to Lender amending the Loan Authorization Agreement to include additional Items, Borrower shall provide Lender with an additional Economic Impact Certification covering such additional Items.

2.15 Indirect Exports. Indirect Exports may be included as Items in a Loan Facility provided that funds available under such Loan Facility's Export-Related Borrowing Base



supported by Accounts Receivable and Inventory derived from Indirect Exports at no time exceed ten percent (10%) of the Maximum Amount of such Loan Facility, and provided, further that (a) the ultimate foreign buyer for the Items must be located in a country in which Ex-Im Bank is not legally prohibited from doing business in accordance with the Country Limitation Schedule, and (b) the Borrower must make available to Lender verifiable evidence of intent to export the Indirect Exports from the United States, which evidence may be contained in the Export Orders and Accounts Receivable Aging Reports and supporting documents. Lender must obtain written consent from Ex-Im Bank prior to including funds derived from Indirect Exports in an Export-Related Borrowing Base above the ten percent (10%) threshold.

2.16 Overseas Inventory and Accounts Receivable. Upon the prior written consent of Ex-Im Bank, Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory of a Borrower or of an Affiliated Foreign Person (as defined below) may be included in the Export-Related Borrowing Base provided that conditions required by Ex-Im Bank, including the following, are met:

- (a) the Affiliated Foreign Person, if any, has been approved by Ex-Im Bank;
- (b) the Affiliated Foreign Person, if any, is a Borrower under the relevant Loan Facility;
- (c) notwithstanding the Maximum Amount of the Loan Facility, all payments due and payable on such Export-Related Overseas Accounts Receivable are collected through a cash collateral account under Lender's control;
- (d) as of the Effective Date, or such later date when the Export-Related Overseas Accounts Receivable and/or Export-Related Overseas Inventory are added to the Loan Facility, Lender has obtained a valid and enforceable first priority Lien in the Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory, as applicable;
- (e) as of the Effective Date, or such later date when the Export-Related Overseas Accounts Receivable and/or Export-Related Overseas Inventory are added to the Loan Facility, Lender has obtained a legal opinion confirming the security interest in the Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory;
- (f) the Export-Related Overseas Accounts Receivable are due and payable in United States Dollars or other currency acceptable to Ex-Im Bank; and
- (g) at no time may the portion of the Export-Related Borrowing Base derived from Eligible Export-Related Overseas Accounts Receivable and Eligible Export-Related Overseas Inventory exceed fifty percent (50%) of the Export-Related Borrowing Base.

For purposes hereof, an "Affiliated Foreign Person" shall mean a subsidiary or affiliate of a Borrower on the same Loan Facility, which has duly executed as a Borrower all of the applicable Loan Documents and any other documents required by Ex-Im Bank, meets all of the requirements of the definition of Eligible Person other than subclause (a) thereof and is in good standing in the country of its formation or otherwise authorized to conduct business in such country.

2.17 Country Limitation Schedule. Unless otherwise informed in writing by Lender or Ex-Im Bank, Borrower shall be entitled to rely on the last copy of the Country Limitation Schedule distributed from Lender to Borrower.

2.18 Notice of Certain Events. Borrower shall promptly, but in any event within five (5) Business Days, notify Lender in writing of the occurrence of any of the following:

(a) Borrower or any Guarantor (i) applies for, consents to or suffers the appointment of, or the taking of possession by, a receiver, custodian, trustee, liquidator or similar fiduciary of itself or of all or a substantial part of its property or calls a meeting of its creditors, (ii) admits in writing its inability, or is generally unable, to pay its debts as they become due or ceases operations of its present business, (iii) makes a general assignment for the benefit of creditors, (iv) commences a voluntary case under any state or federal bankruptcy laws (as now or hereafter in effect), (v) is adjudicated as bankrupt or insolvent, (vi) files a petition seeking to take advantage of any other law providing for the relief of debtors, (vii) acquiesces to, or fails to have dismissed within thirty (30) days, any petition filed against it in any involuntary case under such bankruptcy laws, or (viii) takes any action for the purpose of effecting any of the foregoing;

(b) any Lien in any of the Collateral, granted or intended by the Loan Documents to be granted to Lender, ceases to be a valid, enforceable, perfected, first priority Lien (or a lesser priority if expressly permitted pursuant to Section 6 of the Loan Authorization Agreement) subject only to Permitted Liens;

(c) the issuance of any levy, assessment, attachment, seizure or Lien, other than a Permitted Lien, against any of the Collateral which is not stayed or lifted within thirty (30) calendar days;

(d) any proceeding is commenced by or against Borrower or any Guarantor for the liquidation of its assets or dissolution;

(e) any litigation is filed against Borrower or any Guarantor which has had or could reasonably be expected to have a Material Adverse Effect and such litigation is not withdrawn or dismissed within thirty (30) calendar days of the filing thereof;

(f) any default or event of default under the Loan Documents;

(g) any failure to comply with any terms of the Loan Authorization Agreement;

(h) any material provision of this Agreement or any other Loan Document for any reason ceases to be valid, binding and enforceable in accordance with its terms;

(i) any event which has had or could reasonably be expected to have a Material Adverse Effect; or

(j) the aggregate outstanding amount of Disbursements exceeds the applicable Export-Related Borrowing Base.

2.19 Insurance. Borrower will at all times carry property, liability and other insurance, with insurers acceptable to Lender, in such form and amounts, and with such deductibles and other provisions, as Lender shall require, and Borrower will provide evidence of such insurance to Lender on the proper Acord Form, so that Lender is satisfied that such insurance is, at all times, in full force and effect. Each property insurance policy shall name Lender as loss payee or mortgagee and shall contain a lender's loss payable endorsement in form acceptable to Lender and each liability insurance policy shall name Lender as an additional insured. All policies of insurance shall provide that they may not be cancelled or changed without at least thirty (30) days' prior written notice to Lender and shall otherwise be in form and substance satisfactory to Lender. Borrower will promptly deliver to Lender copies of all reports made to insurance companies.

2.20 Taxes. Borrower has timely filed all tax returns and reports required by applicable law, has timely paid all applicable taxes, assessments, deposits and contributions owing by Borrower and will timely pay all such items in the future as they became due and payable. Borrower may, however, defer payment of any contested taxes; provided, that Borrower (a) in good faith contests Borrower's obligation to pay such taxes by appropriate proceedings promptly and diligently instituted and conducted; (b) notifies Lender in writing of the commencement of, and any material development in, the proceedings; (c) posts bonds or takes any other steps required to keep the contested taxes from becoming a Lien upon any of the Collateral; and (d) maintains adequate reserves therefore in conformity with GAAP.

2.21 Compliance with Laws. Borrower represents and warrants that it has complied in all material respects with all provisions of all applicable laws and regulations, including those relating to Borrower's ownership of real or personal property, the conduct and licensing of Borrower's business, the payment and withholding of taxes, ERISA and other employee matters, safety and environmental matters.

2.22 Negative Covenant

s. Without the prior written consent of Ex-Im Bank and Lender, Borrower shall not: (a) merge, consolidate or otherwise combine with any other Person; (b) acquire all or substantially all of the assets or capital stock of any other Person; (c) sell, lease, transfer, convey, assign or otherwise dispose of any of its assets, except for the sale of Inventory in the ordinary course of business and the disposition of obsolete equipment in the ordinary course of business; (d) create any Lien on the Collateral except for Permitted Liens; (e) make any material changes in its organizational structure or identity; or (f) enter into any agreement to do any of the foregoing.

2.23 Cross Default. Borrower shall be deemed in default under the Loan Facility if Borrower fails to pay when due any amount payable to Lender under any loan or other credit accommodations to Borrower whether or not guaranteed by Ex-Im Bank.

2.24 Munitions List. If any of the Items are articles, services, or related technical data that are listed on the United States Munitions List (part 121 of title 22 of the Code of Federal Regulations), Borrower shall send a written notice promptly, but in any event within five (5) Business Days, of Borrower learning thereof to Lender describing the Items(s) and the corresponding invoice amount

2.25 Suspension and Debarment, etc. On the date of this Agreement neither Borrower nor its Principals are (a) debarred, suspended, proposed for debarment with a final determination still pending, declared ineligible or voluntarily excluded (as such terms are defined under any of the Debarment Regulations referred to below) from participating in procurement or nonprocurement transactions with any United States federal government department or agency pursuant to any of the Debarment Regulations or (b) indicted, convicted or had a civil judgment rendered against Borrower or any of its Principals for any of the offenses listed in any of the Debarment Regulations. Unless authorized by Ex-Im Bank, Borrower will not knowingly enter into any transactions in connection with the Items with any person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in procurement or nonprocurement transactions with any United States federal government department or agency pursuant to any of the Debarment Regulations. Borrower will provide immediate written notice to Lender if at any time it learns that the certification set forth in this Section 2.24 was erroneous when made or has become erroneous by reason of changed circumstances.

### **ARTICLE III RIGHTS AND REMEDIES**

3.01 Indemnification. Upon Ex-Im Bank's payment of a Claim to Lender in connection with the Loan Facility pursuant to the Master Guarantee Agreement, Ex-Im Bank may assume all rights and remedies of Lender under the Loan Documents and may enforce any such rights or remedies against Borrower, the Collateral and any Guarantors. Borrower shall hold Ex-Im Bank and Lender harmless from and indemnify them against any and all liabilities, damages, claims, costs and losses incurred or suffered by either of them resulting from (a) any materially incorrect certification or statement knowingly made by Borrower or its agent to Ex-Im Bank or Lender in connection with the Loan Facility, this Agreement, the Loan Authorization Agreement or any other Loan Documents or (b) any material breach by Borrower of the terms and conditions of this Agreement, the Loan Authorization Agreement or any of the other Loan Documents. Borrower also acknowledges that any statement, certification or representation made by Borrower in connection with the Loan Facility is subject to the penalties provided in Article 18 U.S.C. Section 1001.

3.02 Liens. Borrower agrees that any and all Liens granted by it to Lender are also hereby granted to Ex-Im Bank to secure Borrower's obligation, however arising, to reimburse Ex-Im Bank for any payments made by Ex-Im Bank pursuant to the Master Guarantee Agreement. Lender is authorized to apply the proceeds of, and recoveries from, any property subject to such Liens to the satisfaction of Loan Facility Obligations in accordance with the terms of any agreement between Lender and Ex-Im Bank.

## **ARTICLE IV MISCELLANEOUS**

4.01 Governing Law. This Agreement and the obligations arising under this Agreement shall be governed by, and construed in accordance with, the law of the state governing the Loan Agreement.

4.02 Notification. All notices required by this Agreement shall be given in the manner and to the parties provided for in the Loan Agreement.

4.03 Partial Invalidity. If at any time any of the provisions of this Agreement becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, neither the legality, the validity nor the enforceability of the remaining provisions hereof shall in any way be affected or impaired.

4.04 Waiver of Jury Trial. BORROWER HEREBY KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVES ANY AND ALL RIGHTS IT MAY HAVE TO A TRIAL BY JURY IN RESPECT OF ANY ACTION, SUIT, PROCEEDING OR OTHER LITIGATION BROUGHT TO RESOLVE ANY DISPUTE ARISING UNDER, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, THE LOAN AUTHORIZATION AGREEMENT, ANY LOAN DOCUMENT, OR ANY OTHER AGREEMENT, DOCUMENT OR INSTRUMENT EXECUTED OR DELIVERED IN CONNECTION HERewith OR THEREWITH OR ANY COURSE OF CONDUCT, COURSE OF DEALING, STATEMENTS (WHETHER VERBAL OR WRITTEN), OR ACTIONS OR OMISSIONS OF LENDER, EX-IM BANK, OR ANY OTHER PERSON, RELATING TO THIS AGREEMENT, THE LOAN AUTHORIZATION AGREEMENT OR ANY OTHER LOAN DOCUMENT.

4.05 Consequential Damages. Neither Ex-Im Bank, Lender nor any agent or attorney for any of them shall be liable to Borrower for consequential damages arising from any breach of contract, tort or other wrong relating to the establishment, administration or collection of the Loan Facility Obligations.

IN WITNESS WHEREOF, Borrower has caused this Agreement to be duly executed as of the \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

\_\_\_\_\_  
(Name of Borrower)  
By: \_\_\_\_\_  
(Signature)  
Name: \_\_\_\_\_  
(Print or Type)  
Title: \_\_\_\_\_  
(Print or Type)

ACKNOWLEDGED:

\_\_\_\_\_  
(Name of Lender)  
By: \_\_\_\_\_  
(Signature)  
Name: \_\_\_\_\_  
(Print or Type)  
Title: \_\_\_\_\_  
(Print or Type)

ANNEXES:

- Annex A - Loan Authorization Agreement, Fast Track Loan Authorization Agreement or  
Loan Authorization Notice, as applicable
- Annex B - Economic Impact Certification

## CONSENT OF GUARANTORS

Each of the undersigned as a Guarantor of the obligations of Borrower to the Lender executing the foregoing Agreement hereby agrees that the foregoing Agreement, each of their respective Guarantee Agreements and each other Loan Documents may be assigned to the Export-Import Bank of the United States.

\_\_\_\_\_  
[INDIVIDUAL GUARANTOR]

[CORPORATE GUARANTOR]

By:\_\_\_\_\_

Name:\_\_\_\_\_

Title:\_\_\_\_\_



## **Appendix D**

### **Delegated Authority Letter Agreement**



**EXPORT-IMPORT BANK OF THE UNITED STATES  
WORKING CAPITAL GUARANTEE PROGRAM**

**DELEGATED AUTHORITY LETTER AGREEMENT**

NUMBER: \_\_\_\_\_ - DA - 05 - \_\_\_\_\_

[Name and Address of Financial Institution]

Ladies and Gentlemen:

Subject to the terms and conditions of this Delegated Authority Letter Agreement (this "Agreement"), the Export-Import Bank of the United States ("Ex-Im Bank") hereby delegates authority to the institution to which this Agreement is addressed ("Lender") to commit Ex-Im Bank's Guarantee on Credit Accommodations from Lender to Borrowers under Ex-Im Bank's Working Capital Guarantee Program, pursuant to the terms and conditions of the Master Guarantee Agreement referenced on the signature page hereto and all schedules exhibits and annexes thereto, as the same may be amended, modified or supplemented from time to time (the "Master Guarantee Agreement") between Lender and Ex-Im Bank. Unless otherwise defined, the capitalized terms used herein shall have the meanings set forth in the Master Guarantee Agreement, and the rules of construction set forth in Section 1.02 of the Master Guarantee Agreement are incorporated herein and shall apply to this Agreement as if fully set forth herein.

(1) Credit Analysis and Loan Administration. The authority delegated to Lender by this Agreement (the "Delegated Authority") is provided based upon Ex-Im Bank's reliance on Lender's credit judgment. Lender may exercise its Delegated Authority with respect to each Loan Facility to a particular Borrower only after it has analyzed such Borrower's application thereof, including all supporting materials, and has determined that such Borrower is creditworthy and offers a reasonable assurance of repayment of the Loan Facility. Any Loan Facility guaranteed by Ex-Im Bank pursuant to Lender's Delegated Authority shall be originated, administered and serviced by Lender, in accordance with the standard of care stated in Section 4.04(a) of the Master Guarantee Agreement and as otherwise required by this Agreement and the Master Guarantee Agreement.

(2) Governing Documents. The provisions of the Master Guarantee Agreement govern Ex-Im Bank's Working Capital Guarantee Program and this Agreement. With reference to a Loan Facility issued under this Agreement, the Lender's Master Guarantee Agreement is hereby amended to incorporate the following modifications:

(a) Article I of the Master Guarantee Agreement shall be amended to include the following definitions:

"Affiliate" shall have the meaning set forth in Section (5)(b) of the Delegated Authority Letter Agreement.

"Asset-Based Lending Division" shall mean a division of Lender that regularly includes in its portfolio and monitors loan facilities where the maximum amount the borrower may have outstanding is based principally on a borrowing base composed of a borrower's inventory or accounts receivable. This may include a subdivision of a broader commercial lending division of Lender as long as the above criteria are met within the subdivision.

"Authorized Officer(s)" shall have the meaning set forth in Section (4) of the Delegated Authority Letter Agreement.

"Controlling Affiliate" shall have the meaning set forth in Section (5)(b) of the Delegated Authority Letter Agreement.

"Unguaranteed Portion" shall have the meaning set forth in Section (7) herein.

(b) all references to a "Loan Authorization Agreement" in the Master Guarantee Agreement shall be deemed to refer to a Loan Authorization Notice in the form of Annex A to this Agreement, and references to execution by Ex-Im Bank and Lender of any such Loan Authorization Agreement shall be deemed to refer to the requirement herein for delivery to Ex-Im Bank of a Loan Authorization Notice duly executed only by Lender (Ex-Im Bank signature is not required on the Loan Authorization Notice).

(c) Article III of the Master Guarantee Agreement shall be deemed to be modified so that it shall apply only to the portion of the Facility Fee that is required to be paid to Ex-Im Bank in accordance with the Facility Fee Schedule to the Loan Authorization Notice.

(d) Section 5.06(a) - (e) of the Master Guarantee Agreement shall be deleted and replaced with the following only for Loan Facilities where Lender has opted to separately collateralize the Unguaranteed Portion in accordance with Section (7) herein:

5.06 Application of Recovery Proceeds. After Claim Payment:

(a) One hundred percent (100%) of the proceeds from the Primary Collateral received by either Ex-Im Bank or Lender shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) one hundred percent (100%) to Ex-Im Bank up to an amount equal to the amount of the Claim Payment plus interest accrued to date on

such Claim Payment since the Claim Payment Date (such sums together, the "Actualized Claim Payment"); and

(ii) zero percent (0%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(b) One hundred percent (100%) of the proceeds from the Secondary Collateral remaining after payment in full of all of Borrower's obligations to Lender secured by the Collateral other than the Loan Facility Obligations (along with an accounting of how the Lender applied such proceeds towards loans other than the Loan Facility Obligations, such accounting to be due even if no proceeds remain, if requested by Ex-Im Bank) shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) one hundred percent (100%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) zero percent (0%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(c) The amount of proceeds deemed to be Guarantor Collateral shall be the Pro Rata Guarantee Percentage. One hundred percent (100%) of the proceeds so determined of Guarantor Collateral shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) one hundred percent (100%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) zero percent (0%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(d) One hundred percent (100%) of the proceeds from any payment by Borrower or any other source attributed to the Loan Facility shall, as applicable, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) one hundred percent (100%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) zero percent (0%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(e) One hundred percent (100%) of any amounts received with respect to other obligations due Lender from Borrower or Guarantor after payment in full of all of Borrower's obligations to Lender (other than the Loan Facility Obligations) shall, as applicable, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) One hundred percent (100%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) zero percent (0%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

All other provisions of the Master Guarantee Agreement shall remain unmodified and in full force and effect.

(3) Conditions for Effectiveness of a Guarantee Issued Under Delegated Authority. Lender's exercise of Delegated Authority with respect to a particular Loan Facility shall be effective only if, in addition to any other materials required to be delivered pursuant to the Master Guarantee Agreement, the following is provided to Ex-Im Bank within ten (10) Business Days after the Effective Date:

(a) one (1) completed executed original of the SBA/Ex-Im Bank Joint Application Form (the "Application Form") and the \$100 application fee. The Application Form is required solely for administrative purposes and shall be automatically deemed approved by Ex-Im Bank with respect to all Guarantees issued pursuant to Lender's exercise of Delegated Authority *provided* that such deemed approval shall not constitute a waiver or modification of Lender Obligations;

(b) two (2) completed originals of the Loan Authorization Notice executed by an Authorized Officer;

(c) a written notice stating that Lender and Borrower, as applicable, have executed the Loan Documents (including the Loan Authorization Notice) as of the specified Effective Date; and

(d) the portion of the Facility Fee due to Ex-Im Bank in accordance with the Facility Fee Schedule.

Ex-Im Bank shall acknowledge receipt of the complete set of the above materials, the application fee and the Facility Fee via telefax sent to Lender within ten (10) Business Days. Ex-Im Bank shall return to Lender one (1) original of the Loan Authorization Notice with receipt acknowledged by Ex-Im Bank and designating the Ex-Im Bank "Guarantee Loan Number". Thereafter, all correspondence from Lender to Ex-Im Bank with respect to such Loan Facility shall reference the Guarantee Loan Number. *Provided* that the requirements of this Section are satisfied within the time frame specified above, the effective date of the Guarantee shall be the



Effective Date for the Loan Facility. Lender shall notify Ex-Im Bank in writing within ten (10) Business Days of any amendment to the terms or conditions specified in the Loan Authorization Notice that are consistent with the terms of Lender Obligations. Lender shall otherwise follow the standard in Section 4.18 of the Master Guarantee Agreement to amend Loan Documents.

(4) Designation of Authorized Officers. Lender shall at all times employ at least two (2) persons (both having the authority to enter into commitments or proposals for loans similar in size and scope to the Loan Facility) who are designated as Authorized Officers. In the case of "High Plus" or "Super" Level Lenders, at least one of the Authorized Officers shall hold the position of Senior Vice President (or the equivalent) or higher. All Authorized Officers shall have completed the Ex-Im Bank "Delegated Authority Lender" training course (or any Ex-Im Bank-approved alternate training course) except that the Senior Vice President is not required to take such training as long as two (2) other Authorized Officers have taken such training. For each Authorized Officer, Lender shall provide Ex-Im Bank with a completed Authorized Officer Designation Notice in the form of Annex B to this Agreement. Each Loan Authorization Notice, amendment thereto, waiver or other side letter that modifies the terms of Lender Obligations in relation to a Loan Facility issued under Lender's Delegated Authority shall be signed by at least one Authorized Officer who has taken the Ex-Im Bank training; *provided* that in the case of a Loan Facility issued by a "High Plus" or "Super" Level Lender with a Maximum Amount over Five Million Dollars (\$5,000,000), a minimum of two (2) Authorized Officers, one holding the position of Senior Vice President or higher, shall duly execute the Loan Authorization Notice. Notwithstanding these minimum standards, Lender shall assume full responsibility to insure that signatories have proper authority to bind Lender on the Loan Documents they sign. If Lender elects to withdraw the authority of any Authorized Officer (which Lender may do in its sole discretion for any reason), Lender shall send promptly to Ex-Im Bank written notice of such action. If Lender has less than two (2) Authorized Officers who have taken the Ex-Im Bank training for a period of four (4) months, Lender's right to make new Credit Accommodations under existing Loan Facilities and to issue new Loan Facilities shall be suspended automatically (unless otherwise agreed in writing by Ex-Im Bank) until at least two (2) Authorized Officers meet this requirement.. Any such suspension shall not affect the validity and continued effectiveness of the Guarantee for any Credit Accommodations made prior to suspension of Lender's rights hereunder.

(5) Maximum Guarantee Limits and Other Requirements. (a) Lender's exercise of its Delegated Authority shall be subject to the maximum Dollar limits applicable to Lender's level of Delegated Authority as indicated below:



Lender has been designated a "Super" Level Lender and is subject to a maximum principal amount per Loan Facility of Ten Million Dollars (\$10,000,000), a maximum aggregate principal amount per Borrower for all Loan Facilities of Ten Million Dollars (\$10,000,000), and a maximum aggregate principal amount outstanding from time to time for all Loan Facilities of One Hundred and Fifty Million Dollars (\$150,000,000); *provided* that the aggregate liability of a Borrower and its Affiliates (as defined below) for all Loan Facilities shall not exceed the principal amount of Ten Million Dollars (\$10,000,000) at any time outstanding.

☐ Lender has been designated a "High Plus" Level Lender and is subject to a maximum principal amount per Loan Facility of Seven Million, Five Hundred Thousand Dollars (\$7,500,000), a maximum aggregate principal amount per Borrower for all Loan Facilities of Seven Million, Five Hundred Thousand Dollars (\$7,500,000), and a maximum aggregate principal amount outstanding from time to time for all Loan Facilities of One Hundred Million Dollars (\$100,000,000); *provided* that the aggregate liability of a Borrower and its Affiliates (as defined below) for all Loan Facilities shall not exceed the principal amount of Seven Million, Five Hundred Thousand Dollars (\$7,500,000) at any time outstanding.

☐ Lender has been designated a "High" Level Lender and is subject to a maximum principal amount per Loan Facility of Five Million Dollars (\$5,000,000), a maximum aggregate principal amount per Borrower for all Loan Facilities of Five Million Dollars (\$5,000,000), and a maximum aggregate principal amount outstanding from time to time for all Loan Facilities of Seventy-Five Million Dollars (\$75,000,000); *provided* that the aggregate liability of a Borrower and its Affiliates for all Loan Facilities shall not exceed the principal amount of Five Million Dollars (\$5,000,000) at any time outstanding.

☐ Lender has been designated a "Medium" Level Lender and is subject to a maximum principal amount per Loan Facility of Three Million Five Hundred Thousand Dollars (\$3,500,000), a maximum aggregate principal amount per Borrower for all Loan Facilities of Three Million Five Hundred Thousand Dollars (\$3,500,000), and a maximum aggregate principal amount outstanding from time to time for all Loan Facilities of Fifty Million Dollars (\$50,000,000); *provided* that the aggregate liability of a Borrower and its Affiliates for all Loan Facilities shall not exceed the principal amount Three Million Five Hundred Thousand Dollars (\$3,500,000) at any time outstanding.

☐ Lender has been designated a "Basic" Level Lender and is subject to a maximum principal amount per Loan Facility of Two Million Dollars (\$2,000,000), a maximum aggregate principal amount per Borrower for all Loan Facilities of Two Million Dollars (\$2,000,000), and a maximum aggregate principal amount outstanding from time to time for all Loan Facilities of Twenty-Five Million Dollars (\$25,000,000); *provided* that the aggregate liability of a Borrower and its Affiliates for all Loan Facilities shall not exceed the principal amount of Two Million Dollars (\$2,000,000) at any time outstanding.

(b) Lender shall not use its Delegated Authority in connection with any Loan Facility to an Affiliate of Lender. For the purposes of this Agreement, the term "Affiliate" of Borrower or Lender, as the case may be, shall mean (a) all persons, companies or other entities owning or otherwise controlling twenty percent (20%) or more of the voting share capital (or equivalent right of ownership) of Borrower or Lender, as the case may be, or having the power to direct such Borrower's or Lender's policies or management whether by contract or otherwise (each such person, company or other entity, a "Controlling Affiliate"), (b) all companies or other entities in which a Controlling Affiliate owns or otherwise controls twenty percent (20%) or more of the voting share capital (or equivalent right of ownership) or has the power to direct the policies or management of, whether by contract or otherwise and (c) all companies or



other entities in which Borrower or Lender, as the case may be, owns or otherwise controls twenty percent (20%) or more of the voting share capital (or equivalent right of ownership) of or has the power to direct the policies and/or management of, whether by contract or otherwise.

(c) Any Loan Facility in excess of Five Million Dollars (\$5,000,000) approved by Lender pursuant to its exercise of its Delegated Authority as a "High Plus" or "Super" Level Lender shall be monitored and serviced by an Asset-Based Lending Division.

(6) Minimum Credit Criteria and Other Requirements. In order for Lender to exercise its Delegated Authority with respect to a particular Loan Facility, each of the requirements set forth below shall be satisfied. If any of the requirements of this Section cannot be satisfied, whether for a new Loan Facility or a renewal of a Loan Facility, Lender shall submit an application package to Ex-Im Bank for review and approval.

(a) Lender shall make an evaluation of Borrower's financial condition comparing Borrower's most recent fiscal year end financial ratios to financial ratios for the appropriate industry peer comparison group in the most recently published version of the Risk Management Association ("RMA") Statement Studies. In making this comparison, the ratios of Borrower shall be compared against the ratios listed under either the RMA "Current Data Sorted by Assets" category or the RMA "Current Data Sorted by Sales" category, and such comparison shall only be made against companies which have the same primary Standard Industrial Classification Code as Borrower. The evaluation shall show that Borrower's financial ratios exceed its industry's Lower Quartile (based on the RMA definition of ratios) for at least four (4) of the following ratios (as defined in the RMA): Current Ratio, Net Sales/Total Assets, Debt to Worth Ratio, Net Profit + Depreciation + Depletion + Amortization Expense/Current Portion of Long-Term Debt, EBIT/Interest, Cost of Sales/Inventory Ratio and Sales/Accounts Receivable.

(b) Based on the most recent financial data available, Borrower shall have a positive tangible net worth determined in accordance with GAAP. For the purpose of this determination, Borrower's net worth shall be (i) increased by any debt of Borrower subordinated to the Loan Facility, and (ii) decreased by all intangible assets (including, without limitation, all patents, licenses, goodwill, subscription lists, capitalized software, organization expenses, covenants not to compete, and investments in and monies due from Affiliates, officers and directors of Borrower).

(c) Any Controlling Affiliate of Borrower shall guarantee the Loan Facility except that venture capital firms or other investment groups are excluded from this requirement. All personal guarantors shall provide a current signed financial statement on a bank form.

(d) Lender shall prepare a credit memorandum and financial analysis using either Lender's own form or the standard Ex-Im Bank credit memorandum format (which

will be supplied by Ex-Im Bank upon request). This analysis shall evidence that in Lender's opinion (i) Borrower is creditworthy and offers a reasonable assurance of repayment of the Loan Facility and (ii) the "Additionalality" requirement set forth in the Working Capital Guarantee Program Manual has been met.

(e) No Loan Facility Term may exceed twelve (12) months without Ex-Im Bank's prior written permission except that the Loan Facility Term for a Revolving Loan Facility (other than a Transaction Specific Revolving Loan Facility) may be for a period of up to thirty six (36) months *provided* that (i) Lender is also committing to provide the applicable Borrower a revolving credit facility in addition to the Loan Facility for the same time period and (ii) Lender customarily provides financial accommodations for such time periods.

(f) Lender may grant an Extension of a Loan Facility Term *provided* that (i) Lender within ten (10) Business Days of such Extension provides Ex-Im Bank with written notice of such Extension and (ii) Ex-Im Bank receives payment of the portion of the Facility Fee due to Ex-Im Bank in accordance with the Facility Fee Schedule to the Loan Authorization Notice.

(g) Waivers of, and side letters addressing, Lender Obligations shall be effective only if in writing and duly executed by an Authorized Officer of Lender and by Ex-Im Bank. Lender shall maintain the fully executed original of any such waivers or side letters in its records available for presentation to Ex-Im Bank as a Claim Document or as otherwise requested by Ex-Im Bank. Any waivers obtained by Lender from Ex-Im Bank in connection with any new Loan Facility to be committed under Lender's Delegated Authority shall be valid only for the Loan Facility Term and for any Extensions thereof which comply with Section (f) above, *provided* that the Effective Date of the Loan Facility occurs no later than ninety (90) days following the date of Ex-Im Bank's signature on the waiver. If the Effective Date of a Loan Facility occurs after such ninety (90) day period, such waiver shall be null and void unless an extension thereof is approved by Ex-Im Bank in writing. Any waivers obtained by Lender from Ex-Im Bank in connection with a Loan Facility shall be null and void with respect to a new Loan Facility established after the end of a Loan Facility Term, including any Renewal, unless Lender shall have applied for another waiver and received the prior written consent of Ex-Im Bank thereto.

(7) Separate Collateralization Option. Notwithstanding Section 4.02(d) of the Master Guarantee Agreement, for any Loan Facility made pursuant to its Delegated Authority, Lender shall have the option to separately collateralize the portion of any Loan Facility which is not guaranteed by Ex-Im Bank (ten percent (10%) of the Guaranteed Amount plus any Loan Facility Obligations not included in the Guaranteed Amount, jointly the "Unguaranteed Portion"), *provided* that the Lien granted in such assets also secures the ninety percent (90%) portion of the Guaranteed Amount guaranteed by Ex-Im Bank; *provided, further*, Lender may not separately collateralize the Unguaranteed Portion with cash, cash equivalents or marketable securities from Borrower, any Affiliate of Borrower, any Guarantor or any other third party. A Lender choosing this option shall (i) disclose the specific collateral securing the Unguaranteed Portion in Section

6.G. of the Loan Authorization Notice, (ii) follow the amended Section 5.06 (a) – (e) of the Master Guarantee Agreement stated in Section (2)(d) herein and (iii) execute separate promissory notes or other evidence of debt for 1. the ninety percent portion of the Guaranteed Amount guaranteed by Ex-Im Bank and 2. the Unguaranteed Portion. Notwithstanding Section 5.04(a) of the Master Guarantee Agreement, if the credit and security documents relating to the Unguaranteed Portion can be completely separated from the Loan Documents governing the ninety percent (90%) portion of the Guaranteed Amount guaranteed by Ex-Im Bank, such documents do not have to be assigned to Ex-Im Bank upon Claim Payment.

(8) Location of Records and Availability for Examination. Lender shall notify Ex-Im Bank in writing if any Loan Documents with respect to a Loan Facility are moved from the location indicated in the Loan Authorization Notice. Such notice shall be sent within ten (10) Business Days of any such move and shall identify the new location of the Loan Documents. At the request of Ex-Im Bank, Lender shall deliver to Ex-Im Bank or gather together at the location indicated in the Loan Authorization Notice (or another location agreed upon with Ex-Im Bank) for review by Ex-Im Bank all Loan Documents and records relating to Loan Facilities established by Lender pursuant to its Delegated Authority.

(9) Military and Nuclear Items. Lender is prohibited from using its Delegated Authority in connection with any Loan Facility which is used to finance the sale of (a) Items directly or indirectly destined for use by any military organization, (b) defense articles or services or Items otherwise designed primarily for military use (regardless of the nature or actual use of the Items) or (c) Items to be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities.

(10) Modification, Suspension and Termination. Ex-Im Bank reserves the right to delete, modify or supplement any term or condition of this Agreement effective thirty (30) calendar days after written notice is sent by Ex-Im Bank to Lender; *provided* that such deletion, modification or supplement shall not affect the validity and continued effectiveness of the Guarantee for any Loan Facility entered into prior to such deletion, modification or supplement. By written notice to Lender, Ex-Im Bank may also immediately suspend Lender's right to exercise Delegated Authority with respect to Credit Accommodations supporting exports to certain countries in the event Ex-Im Bank does not receive appropriations to fund its activities in or is prohibited by law from supporting exports to such countries; *provided* that such suspension shall not affect the validity and continued effectiveness of the Guarantee for any Credit Accommodation made prior to such suspension. Either Lender or Ex-Im Bank may terminate this Agreement for any reason upon thirty (30) calendar days written notice; *provided* that such termination shall not affect the validity and continued effectiveness of the Guarantee for any Loan Facility issued prior to such termination. Additionally, Ex-Im Bank may terminate this Agreement for Cause (as defined below) immediately upon written notice to Lender; *provided* that any such termination shall not affect the validity and continued effectiveness of the Guarantee for any Credit Accommodation made prior to such termination. For purposes of this Agreement, "Cause" shall mean: (a) a determination by Ex-Im Bank in its reasonable judgment that (i) Lender has acted in a fraudulent manner or with intentional misconduct in connection with any Loan Facility under this Agreement, (ii) Lender has exercised its Delegated Authority or administered a Loan Facility in a manner which violates the requirements of the Master

Guarantee Agreement or this Agreement, or (iii) the continued financial viability of Lender has become questionable; (b) Lender has failed to exercise its Delegated Authority for a period of twelve (12) months; or (c) Lender has failed to designate at least two (2) Authorized Officers for a period of four (4) months.

(11) Notifications: Governing Law. (a) All notifications between the parties to this Agreement shall be given in accordance with the requirements of and to the parties set forth in Section 6.02 of the Master Guarantee Agreement.

(b) This Agreement and the obligations arising under this Agreement shall be governed by, and construed in accordance with the laws of the State of New York, United States of America, applicable to contracts made and performed in such State, without regard to the principles thereof regarding conflicts of laws.

Please indicate your agreement to and acceptance of this Delegated Authority Letter Agreement by returning an executed original of this Agreement to Ex-Im Bank. A duplicate original of this Agreement, executed by Ex-Im Bank, is attached for your records.

EXPORT-IMPORT BANK OF THE UNITED STATES

By: \_\_\_\_\_  
(Signature)

Name: Pamela S. Bowers

Title: Vice President, Business Credit Division

811 Vermont Avenue, N.W.  
Washington, D.C. 20571  
Attention: Vice President  
Business Credit Division

Accepted and Agreed:

\_\_\_\_\_  
Name of Lender

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

Date of acceptance: \_\_\_\_\_

Date effective: \_\_\_\_\_

Delegated Authority Letter Agreement Number: \_\_\_\_\_ - DA - 05 - \_\_\_\_\_

Issued in connection with:

Master Guarantee Agreement Number: \_\_\_\_\_ - MGA - 05 - \_\_\_\_\_

Master Guarantee Agreement effective date: \_\_\_\_\_

7/31/06

**ANNEXES:**

Annex A - Loan Authorization Notice

Annex B - Authorized Officer Designation Notice

## **Appendix E**

### **Loan Authorization Notice**





[Two originals to be provided to Ex-Im Bank]

To: Export-Import Bank of the United States  
811 Vermont Avenue, N.W.  
Washington, D.C. 20571  
Attention: Vice President - United States Division

### LOAN AUTHORIZATION NOTICE

We hereby notify the Export-Import Bank of the United States ("Ex-Im Bank") that, pursuant to the delegated authority granted by Ex-Im Bank to the undersigned institution (the "Lender") under the Delegated Authority Letter Agreement referred to below between Lender and Ex-Im Bank, we have issued an Ex-Im Bank Guarantee under the Master Guarantee Agreement between Ex-Im Bank and Lender, of the Loan Facility identified below from Lender to Borrower identified below. The Loan Facility is subject to the specific terms and conditions set forth below. Unless otherwise defined, the capitalized terms used herein shall have the meanings set forth in the Master Guarantee Agreement.

1. Documentation and Location of Loan Documents:

Name of Lender: \_\_\_\_\_

Delegated Authority Letter Agreement Number: \_\_\_\_\_-DA - 05 - \_\_\_\_\_

Master Guarantee Agreement Number: \_\_\_\_\_-MGA - 05 - \_\_\_\_\_

Borrower Agreement Date: \_\_\_\_\_

Effective Date of this Loan Facility: \_\_\_\_\_

Location of Loan Documents: \_\_\_\_\_

If Borrower was assisted by a city/state export agency, please provide the name of the agency, contact person, and telephone number.

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Attention: \_\_\_\_\_  
Telephone: \_\_\_\_\_

2. A. Borrower's Name and Address: The full name, address, contact person, telephone and telefax numbers of Borrower are as follows:

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Attention: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Telecopier: \_\_\_\_\_

- B. Is Borrower a Small Business as stipulated by SBA guidelines?  
\_\_\_\_ Yes \_\_\_\_ No

- C. Additionality: Please select appropriate answer(s).

- ☐ (1.) Borrower meets all small business criteria:  
(i) Maximum Amount is \$2 million or less;  
(ii) Borrower qualifies as Small Business under SBA Guidelines;  
(iii) Borrower employs 100 people or fewer; and  
(iv) Borrower's annual revenues do not exceed \$10 million.

- ☐ (2.) Repayment risk associated with foreign sale.

- ☐ (3.) Borrower's creditworthiness requires Guarantee.

- ☐ (4.) Lender's internal lending limits reached.

- ☐ (5.) Lender's statutory lending limits reached.

- ☐ (6.) Other (please specify) \_\_\_\_\_

- ☐ (7.) Lender has adequately addressed each of the requirements of "Additionality" as set forth in the Working Capital Guaranty Manual in its internal credit memorandum.

3. Guarantor's Name and Address: Are there Guarantors for the Loan Facility?

☐ Yes

☐ No If no, attach waiver letter from Ex-Im Bank and/or ownership breakdown.

The full name, address, telephone and telefax numbers of each Guarantor are as follows:

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Attention: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Telecopier: \_\_\_\_\_

4. The Items to be financed:

A. (1.) The Items: (Complete description of goods and services to be exported, e.g. machine tools, electronic components, logs, etc.)

SIC Code(s)/NAIC No(s). \_\_\_\_\_

(2.) Will Indirect Exports be included in the Export-Related Borrowing Base?

☐ Yes. If yes, please indicate which Items above will include Indirect Exports and affirm:

☐ Funds available under the Export-Related Borrowing Base derived from Indirect Exports shall at all times constitute no more than 10% of the Maximum Amount of this Loan Facility in accordance with the standard stated in Section 4.15 of the Master Guarantee Agreement; or

☐ Funds available under the Export-Related Borrowing Base derived from Indirect Exports might constitute more than 10% of the Maximum Amount of this Loan Facility. Lender has obtained Ex-Im Bank's prior written consent to exceed 10% of the Maximum Amount. Attached is a copy of Ex-Im Bank's written consent.

☐ No.

(3.) Have you obtained an Economic Impact Certification from the Borrower covering all Items listed in 4.A.(1) in accordance with Section 4.09 of the MGA?

☐ Yes

☐ No

B. Are Commercial Letters of Credit or Standby Letters of Credit (other than Warranty Letters of Credit) to be issued under this Loan Facility?

☐ Yes If yes, approximately what percentage of the Loan Facility will be utilized for Commercial Letters of Credit or Standby Letters of Credit? \_\_\_\_%

☐ No

C. Are Warranty Letters of Credit expected to be issued under this Loan Facility?

☐ Yes Lender has obtained Ex-Im Bank's prior written consent for issuance of such Warranty Letters of Credit. Attached is a copy of Ex-Im Bank's written consent.

☐ No

D. Are Retainage Accounts Receivable to be included in the Export-Related Borrowing Base?

☐ Yes Lender has obtained Ex-Im Bank's prior written consent for inclusion of each such Retainage Accounts Receivable. Attached is a copy of Ex-Im Bank's written consent.

☐ No

5. Maximum Amount, Advance Rates, Loan Facility Terms:

A. Maximum Amount: \$ \_\_\_\_\_

B. Advance Rates by Categories of Primary Collateral:

(1.) Inventory: The Advance Rate (to be multiplied by the Export-Related Inventory Value or Export-Related Historical Inventory Value) for Collateral categorized as Eligible Export-Related Inventory shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (2.) Accounts Receivable: The Advance Rate (to be multiplied by the Export-Related Accounts Receivable Value) for Collateral categorized as Eligible Export-Related Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (3.) Retainage Accounts Receivable: The Advance Rate (to be multiplied by the Retainage Value) for Collateral categorized as Retainage Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (4.) Other Assets (as described in Section 6.A. below): The Advance Rate (to be multiplied by the Other Assets Value) for Collateral categorized as Other Assets shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (5.) Overseas Accounts Receivable: The Advance Rate (to be multiplied by the Export-Related Overseas Accounts Receivable Value) for Collateral categorized as Eligible Export-Related Overseas Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (6.) Overseas Inventory: The Advance Rate (multiplied by the Export-Related Overseas Inventory Value) for Collateral categorized as Eligible Export-Related Overseas Inventory shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

C. Type of Loan Facility and Exports supported:

- (1.) Type of Loan Facility:

☐

The Loan Facility is a Revolving Loan Facility (other than a Transaction Specific Revolving Loan Facility). (Complete subsections (2.), (3.) and (5.), and, if applicable, (6.) below.)

☐

The Loan Facility is a Transaction Specific Revolving Loan Facility. (Complete subsections (3.), (4.), and (5.), and, if applicable, (6.) below.)

☐ The Loan Facility is a Transaction Specific Loan Facility. (Complete subsections (3.), (4.), and (5.), and, if applicable, (6.) below.)

(2.) For a Revolving Loan Facility, identify the top three countries to which the Items will be exported:

Country of Export: \_\_\_\_\_

Country of Export: \_\_\_\_\_

Country of Export: \_\_\_\_\_

(3.) Estimated Total Export Sales each year to be supported by this Loan Facility: \$ \_\_\_\_\_

(4.) For a Transaction Specific Revolving Loan Facility or a Transaction Specific Loan Facility, identify the Specific Export Order(s):

Country of Export: \_\_\_\_\_

Contract Price: \$ \_\_\_\_\_

Contract Number: \_\_\_\_\_

Contract Date: \_\_\_\_\_

Parties: \_\_\_\_\_

(5.) Lender shall conduct field examinations:

☐ At least every six (6) months starting on the date six (6) months following the Effective Date of the Loan Facility.

☐ At least every six (6) months starting \_\_\_\_\_ (specify date no later than six (6) months following the Effective Date of the Loan Facility; semi-annual field examination schedule must include Borrower's fiscal year end date if audited financial statements will substitute for one field examination annually).

(6.) For Loan Facilities with a Loan Facility Term greater than one (1) year, Lender shall provide Ex-Im Bank an annual review:

☐ On each Loan Facility Anniversary Date or

☐ Annually starting \_\_\_\_\_ (specify date no later than the first anticipated Loan Facility Anniversary Date).

6. Security Interests:

Subject to the provisions of subsections D, E and F below in this Section 6, Lender agrees to obtain and maintain the following valid, enforceable and perfected security interests in the following Collateral, and the proceeds thereof:

A. First priority in the following (check all that apply):

- ☐ All Inventory.
- ☐ All Export-Related Inventory.
- ☐ All Export-Related Overseas Inventory.
- ☐ All Export-Related Inventory relating to Specific Export Order(s).
- ☐ All Export-Related Overseas Inventory relating to Specific Export Order(s).
- ☐ All Accounts Receivable.
- ☐ All Export-Related Accounts Receivable.
- ☐ All Export-Related Overseas Accounts Receivable.
- ☐ All Export-Related Accounts Receivable relating to Specific Export Order(s).
- ☐ All Export-Related Overseas Accounts Receivable relating to Specific Export Order(s).
- ☐ All General Intangibles.
- ☐ All Export-Related General Intangibles.
- ☐ All Other Assets. Please specify: \_\_\_\_\_  
\_\_\_\_\_
- ☐ All Other Collateral. Please specify: \_\_\_\_\_  
\_\_\_\_\_

- B. Secondary Collateral: Any other assets of Borrower in which Lender is receiving a Lien to secure any other financial accommodations provided by Lender to such Borrower.

Please specify: \_\_\_\_\_

- C. Guarantor Collateral: Any assets of a Guarantor or a third party in which Lender is granted a Lien to secure any financial accommodations provided by Lender to Borrower.

Please specify: \_\_\_\_\_

- D. Permitted Liens: \_\_\_\_\_

- E. The Liens of Lender on the Secondary Collateral shall be a first priority Lien except for the following Liens: \_\_\_\_\_

- F. The Liens of Lender on the Guarantor Collateral shall be a first priority Lien except for the following Liens: \_\_\_\_\_

- G. Are you separately collateralizing the Unguaranteed Portion 10% portion of this Loan Facility?

No \_\_\_\_\_

Yes \_\_\_\_\_ If yes, please specify separate collateral. \_\_\_\_\_

**Note:** Lender cannot collateralize its retained 10% risk with cash, cash equivalents or marketable securities from Borrower, any Guarantor, or any of Borrower's Affiliates (as defined in Section 5(b) of the Delegated Authority Letter Agreement) or any third party guarantors.

7. Terms of Sale:

The terms of sale for the Items under this Loan Facility shall be typical for the industry but in no event shall allow for payment more than 180 days following the original invoice date. The terms may include the following:

☐ Confirmed irrevocable letters of credit.

☐ Irrevocable letters of credit.



- ☐ Open account insured through Ex-Im Bank export credit insurance for comprehensive commercial and political risk.
- ☐ Open account insured through non Ex-Im Bank export credit insurance for comprehensive commercial and political risk.
- ☐ Cash payment received prior to shipment.
- ☐ Open account uninsured.
- ☐ Sight draft documents against payment (also known as "documentary collections").
- ☐ Other terms. [If checked, any such terms of sale must be fully described on an attached addendum in order for this Notice to be considered complete.]

8. Interest Rate and Other Fees.

- A. Lender's Interest Rate: \_\_\_\_\_
- B. Other Fees: \_\_\_\_\_

9. Facility Fee: Lender will submit a completed and signed Schedule A together with the Facility Fee amount determined in accordance with the applicable section of Schedule A:

- A. within ten (10) Business Days of the Effective Date;
- B. with respect to a Revolving Loan Facility (other than a Transaction Specific Revolving Loan Facility), within ten (10) Business Days of the first and second anniversaries of the Effective Date, as applicable; and/or
- C. within ten (10) Business Days of the Effective Date of an Extension of the Final Disbursement Date (such Extensions not to exceed one-hundred-twenty (120) days in the aggregate), as applicable. **Please note that Ex-Im Bank considers a Renewal to be a new Loan Facility rather than an Extension.**

10. Final Disbursement Date: \_\_\_\_\_

11. Financial Reporting Requirements: Borrower and each Guarantor shall deliver to Lender the following financial statements:

A. Year End Financial Statements.

Within one hundred and twenty (120) days of Borrower's and each Guarantor's (other than individual Guarantor) fiscal year end or if such Person is required to submit a Form 10-K at the time of filing of such Form 10-K, the income statement, balance sheet and statement of cash flow as of such fiscal year-end including in each case all footnotes and other disclosures, which financial statements have been (check one):

- ☐ certified without qualification by an independent accounting firm acceptable to Lender (the "Accountants") (For Loan Facilities with a Maximum Amount of \$5,000,000 or more)
- ☐ reviewed by the Accountants (For Loan Facilities with a Maximum Amount of \$2,000,000 or more but less than \$5,000,000)
- ☐ compiled by the Accountants (For Loan Facilities with a Maximum Amount of \$1,000,000 or more but less than \$2,000,000)
- ☐ internally prepared by management of such Person in accordance with GAAP, certified as fairly presenting the financial condition of such Person as of the date thereof by an authorized officer of such Person (For Loan Facilities with a Maximum Amount of less than \$1,000,000)

B. Quarterly Financial Statements.

Within 45 days of Borrower's and each Guarantor's (other than an individual Guarantor) fiscal quarter end or if such Person is required to submit a Form 10-Q at the time of filing of such Form 10-Q, the income statement, balance sheet and statement of cash flow as of the end of such fiscal quarter which have been internally prepared by management of such Person in accordance with GAAP, and certified as fairly presenting the financial condition of such Person as of the date thereof by an authorized officer of such Person.

C. Individual Guarantors Financial Statements: Once each year, a personal financial statement on a bank form or such other form generally accepted by Lender.

12. Country Limitation Schedule: (See Country Limitation Schedule dated \_\_\_\_\_, attached hereto, which may be updated from time to time)

IN WITNESS WHEREOF, Lender has caused this instrument to be executed and delivered as of this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

Name of Lender: \_\_\_\_\_

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_

Telefax: \_\_\_\_\_

Receipt acknowledged by:

EXPORT-IMPORT BANK OF THE UNITED STATES

By: \_\_\_\_\_  
(Signature)

Name: Pamela S. Bowers

Title: Vice President, Business Credit Division

Date: \_\_\_\_\_

Ex-Im Bank hereby designates the Loan Facility referred to in this Loan Authorization Notice as Guaranteed Loan Facility No. \_\_\_\_\_.

Reminders:

- 1) Did you include the completed application, signed by Borrower and Lender?
- 2) Did you include the \$100 Application Fee?
- 3) Did you include the appropriate Facility Fee and the Facility Fee Schedule?
- 4) Did you complete the Loan Authorization Notice and submit **two** executed originals?
- 5) Have you attached copies of waivers approved by Ex-Im Bank?
- 6) Have you delivered the Country Limitation Schedule to Borrower?

If you need assistance in completing this document, please do not hesitate to contact the Business Credit Division directly at 202/565-3780.

# Schedule A to the Loan Authorization Notice

## Facility Fee Schedule

Lender: \_\_\_\_\_ Guaranteed Loan Number: \_\_\_\_\_

Borrower(s): \_\_\_\_\_

### I. Loan Facility Type (Check one.)

- ☐ Revolving Loan Facility (other than Transaction Specific Revolving Loan Facility) (Loan Facility Type "R" for use in Table 1)
- ☐ Transaction Specific Loan Facility (Loan Facility Type "TS" for use in Table 1)
- ☐ Transaction Specific Revolving Loan Facility (Loan Facility Type "TSR" for use in Table 1)

### II. Loan Facility Fee Term, and Portion of Term for which the Facility Fee is due:

A. Number of months (total) in the term of the Loan Facility:

B. Number of months for which Facility Fee is due:  
(Based on Table 1 below)

Table 1

LOAN FACILITY TYPE	If number of months in Part A is:	NUMBER OF MONTHS FOR WHICH FACILITY FEE IS DUE WITHIN 10 BUSINESS DAYS OF:		
		Effective Date	1st anniversary of Effective Date	2nd anniversary of Effective Date
R	Up to 12 months	Number of months set forth in Part II.A. above (minimum 6)	N/A	N/A
	More than 12 months, up to and including 24 months	12	Number of months set forth in Part II.A. less 12	N/A
	More than 24 months, up to and including 36 months	12	12	Number of months set forth in Part II.A. less 24
T, TSR	Any number of months	Number of months set forth in Part II.A. above (minimum 6)	N/A	N/A

Late fees accrue at the rate of Fifty Dollars (\$50.00) per day for each calendar day that the Facility Fee remains unpaid after the tenth (10<sup>th</sup>) Business Day following the

Effective Date, each Loan Facility Anniversary Date, or the effective date of each Extension or amendment to the Loan Authorization Notice increasing the Maximum Amount, as applicable, up to the sixtieth (60<sup>th</sup>) calendar day after such date.

III. Annual Facility Fee Percentage (check one):

- ☐ The Criteria for Reduced Facility Fee **have not** been met in accordance with Exhibit I to the Master Guarantee Agreement. (Use to determine applicable Ex-Im Bank's share in Table 2).
- ☐ The Criteria for Reduced Facility Fee **have** been met in accordance with Exhibit I to the Master Guarantee Agreement. (Use to determine applicable Ex-Im Bank's share in Table 2).

**Note:** For Revolving Loan Facilities (other than Transaction Specific Revolving Loan Facilities) with terms in excess of twelve (12) months, the Criteria for the Reduced Facility Fee must have been met **for each year or portion thereof** for which Lender remits the Reduced Facility Fee.

Table 2

LOAN FACILITY TERM	MAXIMUM AMOUNT	STANDARD FACILITY FEE (1.5%)			REDUCED FACILITY FEE (1.0%)		
		Facility Fee	Ex-Im's Share	Lender Retains	Facility Fee	Ex-Im's Share	Lender Retains
Up to 6 months	First \$2,000,000	75 bp	25 bp	50 bp	50 bp	25 bp	25 bp
	Portion over \$2,000,000	75 bp	37.5 bp	37.5 bp	50 bp	25 bp	25 bp
More than 6 up to 12 months	First \$2,000,000	150 bp pa	25 bp	125 bp pa	100 bp pa	25 bp	75 bp pa
	Portion over \$2,000,000	150 bp pa	75 bp pa	75 bp pa	100 bp pa	50 bp pa	50 bp pa
More than 12 months	First \$2,000,000	150 bp pa	25 bp pa	125 bp pa	100 bp pa	25 bp pa	75 bp pa
	Portion over \$2,000,000	150 bp pa	75 bp pa	75 bp pa	100 bp pa	50 bp pa	50 bp pa
						bp = basis point pa = per annum	

IV.A. Facility Fee Calculations following the Effective Date and each Loan Facility Anniversary Date:

Show Facility Fee calculation in Table 3 below:

Table 3

Portion of Maximum Amount		X	Applicable "Ex-Im's Share" from Table 2	Pre-rate Facility Fee if/as applicable:		Amount of Facility Fee to remit to Ex-Im Bank
				X	Number of months for which Facility Fee is due (based on Table 1) divided by 12 =	
Loan Facility Term up to 6 months:						
First \$2,000,000 =	\$	X	_____ bp		FLAT FEE	= \$
Portion over \$2,000,000 =	\$	X	_____ bp		FLAT FEE	= \$
Loan Facility Term more than 6 up to 12 months:						
First \$2,000,000 =	\$	X	_____ bp		FLAT FEE	= \$
Portion over \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 12	= \$
Loan Facility Term more than 12 months:						
First \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 12	= \$
Portion over \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 12	= \$
Lender shall pay this Facility Fee to Ex-Im Bank within ten (10) Business Days of the [Effective Date] [1 <sup>st</sup> anniversary of Effective Date] [2 <sup>nd</sup> anniversary of Effective Date]						= \$
Lender shall pay to Ex-Im Bank any late fees which accrue at the rate of Fifty Dollars (\$50.00) per day for each calendar day that the Facility Fee remains unpaid after the tenth (10 <sup>th</sup> ) Business Day following the Effective Date, and each Loan Facility Anniversary Date, as applicable, up to the sixtieth (60 <sup>th</sup> ) calendar day after such date.						= \$
Total (Facility Fee + any applicable late fees)						= \$

B. Facility Fee Calculations for an Extension:

- ☐ As of the date of this requested Extension, the Criteria for Reduced Facility Fee have not been met in accordance with Exhibit I to the Master Guarantee Agreement. (Use to determine applicable Ex-Im Bank's share in Table 2).
- ☐ As of the date of this requested Extension, the Criteria for Reduced Facility Fee have been met in accordance with Exhibit I to the Master Guarantee Agreement. (Use to determine applicable Ex-Im Bank's share in Table 2).



Show Facility Fee calculation in Table 4 below:

Table 4

Portion of Maximum Amount	X	Applicable "Ex-Im's Share" from Table 2	Pro-rate Facility Fee if/as applicable:		Amount of Facility Fee to remit to Ex-Im Bank
			X	Number of days for which Facility Fee is due (based on Table 1) divided by 360 =	
<u>Loan Facility Term plus Extension up to 6 months:</u>					
First \$2,000,000 =					NOT APPLICABLE
Portion over \$2,000,000 =					NOT APPLICABLE
<u>Loan Facility Term plus Extension more than 6 up to 12 months:</u>					
First \$2,000,000 =					NOT APPLICABLE
Portion over \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 360 = \$
<u>Loan Facility Term plus Extension more than 12 months:</u>					
First \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 360 = \$
Portion over \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 360 = \$
Lender shall pay this Facility Fee to Ex-Im Bank within ten (10) Business Days of the Extension.					= \$
Lender shall pay to Ex-Im Bank any late fees which accrue at the rate of Fifty Dollars (\$50.00) per day for each calendar day that the Facility Fee remains unpaid after the tenth (10 <sup>th</sup> ) Business Day following the Extension, up to the sixtieth (60 <sup>th</sup> ) calendar day after such date.					= \$
Total (Facility Fee + any applicable late fees)					= \$

C. Facility Fee Calculations for an Increase in the Maximum Amount:

For increases in the Maximum Amount, the Facility Fee shall be calculated in accordance with Section 3.01(a)(iv) of the Master Guarantee Agreement. Ex-Im Bank's portion of such Facility Fee shall be between 25 and 75 basis points based on the amount of the increase to the Maximum Amount.



IN WITNESS WHEREOF, Lender has caused this instrument to be executed this  
\_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

Receipt acknowledged by:

Name of Lender:

EXPORT-IMPORT BANK OF THE UNITED STATES

By: \_\_\_\_\_  
(Signature)

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print or Type)

Name: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

Address: \_\_\_\_\_  
\_\_\_\_\_

Address: 811 Vermont Avenue, N.W.  
Washington, D.C. 20571  
Attention: Vice President  
United States Division

Telephone: \_\_\_\_\_

Telephone: (202) 565-3780

Telefax: \_\_\_\_\_

Telefax: (202) 565-3793

## **Appendix F**

### **Loan Authorization Agreement**

## LOAN AUTHORIZATION AGREEMENT

THIS LOAN AUTHORIZATION AGREEMENT (this "Agreement") is made and entered into by and between the entity identified as Lender on the signature page hereof (the "Lender") and the Export-Import Bank of the United States ("Ex-Im Bank"). This Agreement sets forth the specific terms and conditions of the Loan Facility known as Guaranteed Loan No.

\_\_\_\_\_ which is guaranteed by Ex-Im Bank pursuant to the Master Guarantee Agreement dated \_\_\_\_\_ between Ex-Im Bank and Lender (the "Master Guarantee Agreement"). Unless otherwise defined, the capitalized terms used herein which are not defined herein shall have the meanings set forth in the Master Guarantee Agreement.

1. Lender's Name and Address: The full name, address, contact person, telephone and telefax numbers of Lender are as follows:

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 Attention: \_\_\_\_\_  
 Telephone: \_\_\_\_\_  
 Telecopier: \_\_\_\_\_

2. A. Borrower's Name and Address: The full name, address, contact person, telephone and telefax numbers of Borrower are as follows:

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 Attention: \_\_\_\_\_  
 Telephone: \_\_\_\_\_  
 Telecopier: \_\_\_\_\_

- B. Additionality: Please select appropriate answer(s).

☐

- (1.) Borrower meets all small business criteria:

- (i) Maximum Amount is \$2 million or less;
- (ii) Borrower qualifies as Small Business under SBA Guidelines;
- (iii) Borrower employs 100 people or fewer; and
- (iv) Borrower's annual revenues do not exceed \$10 million.

5. Maximum Amount, Advance Rates, Loan Facility Terms:

A. Maximum Amount: \$ \_\_\_\_\_

A. Advance Rates by Categories of Primary Collateral:

- (1.) Inventory: The Advance Rate (to be multiplied by the Export-Related Inventory Value or Export-Related Historical Inventory Value) for Collateral categorized as Eligible Export-Related Inventory shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (2.) Accounts Receivable: The Advance Rate (to be multiplied by the Export-Related Accounts Receivable Value) for Collateral categorized as Eligible Export-Related Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (3.) Retainage Accounts Receivable: The Advance Rate (to be multiplied by the Retainage Value) for Collateral Categorized as Retainage Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (4.) Other Assets (as described in Section 6.A. below): The Advance Rate (to be multiplied by the Other Assets Value) for Collateral categorized as Other Assets shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (5.) Overseas Accounts Receivable: The Advance Rate (to be multiplied by the Export-Related Overseas Accounts Receivable Value) for Collateral categorized as Eligible Export-Related Overseas Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (6.) Overseas Inventory: The Advance Rate (multiplied by the Export-Related Overseas Inventory Value) for Collateral categorized as Eligible Export-Related Overseas Inventory shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

C. Type of Loan Facility and Exports Supported:

(1.) Type of Loan Facility:

☐

The Loan Facility is a Revolving Loan Facility (other than a Transaction Specific Revolving Loan Facility). (Complete subsections (2.), (3.) and (5.), and, if applicable, (6.) below.)

☐

The Loan Facility is a Transaction Specific Revolving Loan Facility. (Complete subsections (3.), (4.), and (5.), and, if applicable, (6.) below.)

☐

The Loan Facility is a Transaction Specific Loan Facility. (Complete subsections (3.), (4.), and (5.), and, if applicable, (6.) below.)

(2.) For a Revolving Loan Facility, identify the top three countries to which the Items will be exported:

Country of Export: \_\_\_\_\_

Country of Export: \_\_\_\_\_

Country of Export: \_\_\_\_\_

(3.) Estimated total export sales each year to be supported by this Loan Facility: \$ \_\_\_\_\_

(4.) For a Transaction Specific Revolving Loan Facility or a Transaction Specific Loan Facility, identify the Specific Export Orders:

Country of Export: \_\_\_\_\_

Contract Price: \$ \_\_\_\_\_

Contract Number: \_\_\_\_\_

Contract Date: \_\_\_\_\_

Parties: \_\_\_\_\_

(5.) Lender shall conduct field examinations:

☐

At least every six (6) months starting on the date six (6) months following the Effective Date of the Loan Facility.

☐

At least every six (6) months starting \_\_\_\_\_ (specify date no later than six (6) months following the Effective Date of the Loan Facility; semi-annual field examination schedule must include Borrower's fiscal year end date if audited financial statements will substitute for one field examination annually).

- (6.) For Loan Facilities with a Loan Facility Term greater than one (1) year, Lender shall provide Ex-Im Bank an annual review:

☐

On each Loan Facility Anniversary Date or

☐

Annually starting \_\_\_\_\_ (specify date no later than the first anticipated Loan Facility Anniversary Date).

6. Security Interests:

Subject to the provisions of subsections D, E and F below in this section 6, Lender agrees to obtain the following valid, enforceable and perfected security interests in the following Collateral, and the proceeds thereof:

A. First priority in the following:

☐

All Inventory.

☐

All Export-Related Inventory.

☐

All Export-Related Overseas Inventory.

☐

All Export-Related Inventory relating to Specific Export Order(s).

☐

All Export-Related Overseas Inventory relating to Specific Export Order(s).

☐

All Accounts Receivable.

☐

All Export-Related Accounts Receivable.

☐

All Export-Related Overseas Accounts Receivable.

☐

All Export-Related Accounts Receivable relating to Specific Export Order(s).

☐

All Export-Related Overseas Accounts Receivable relating to Specific Export Order(s).

☐

All General Intangibles.

☐

All Export-Related General Intangibles.

☐

All Other Assets. Please specify: \_\_\_\_\_

☐

All Other Collateral. Please specify: \_\_\_\_\_

- B. Secondary Collateral: Any other assets of Borrower in which Lender is receiving a Lien to secure any other financial accommodations provided by Lender to such Borrower.

Please specify types: \_\_\_\_\_

- C. Guarantor Collateral: Any assets of a Guarantor or a third party in which Lender is granted a Lien to secure any financial accommodations provided by Lender to Borrower.

Please specify: \_\_\_\_\_

- D. Permitted Liens: \_\_\_\_\_

- E. The Liens of Lender on the Secondary Collateral shall be a first priority Lien except for the following Liens: \_\_\_\_\_

- F. The Liens of Lender on the Guarantor Collateral shall be a first priority Lien except for the following Liens: \_\_\_\_\_

7. Terms of Sale:

The terms of sale for the Items under this Loan Facility shall be typical for the industry but in no event shall allow for payment more than 180 days following the original invoice date. The terms may include the following:

☐

Confirmed Irrevocable letters of credit.

☐

Irrevocable letters of credit.

☐

Open account insured through Ex-Im Bank export credit insurance for comprehensive commercial and political risk.

☐

Open account insured through non-Ex-Im Bank export credit insurance for comprehensive commercial and political risk.

☐

Cash payment received prior to shipment.

☐

Open account uninsured.

# Schedule A to the Loan Authorization Agreement

## Facility Fee Schedule

Lender: \_\_\_\_\_ Guaranteed Loan Number: \_\_\_\_\_

Borrower(s): \_\_\_\_\_

### I. Loan Facility Type (Check one.)

- ☐ Revolving Loan Facility (other than Transaction Specific Revolving Loan Facility)  
(Loan Facility Type "R" for use in Table 1)
- ☐ Transaction Specific Loan Facility (Loan Facility Type "TS" for use in Table 1)
- ☐ Transaction Specific Revolving Loan Facility (Loan Facility Type "TSR" for use in Table 1)

### II. Loan Facility Fee Term, and Portion of Term for which the Facility Fee is due:

- A. Number of months (total) in the term of the Loan Facility: \_\_\_\_\_
- B. Number of months for which Facility Fee is due: \_\_\_\_\_  
(Based on the chart which follows)

Table 1

LOAN FACILITY TYPE	If number of months in Part A is:	NUMBER OF MONTHS FOR WHICH FACILITY FEE IS DUE WITHIN 10 BUSINESS DAYS OF:		
		Effective Date	1st anniversary of Effective Date	2nd anniversary of Effective Date
R	Up to 12 months	Number of months set forth in Part II.A. above (minimum 6 )	N/A	N/A
	More than 12 months, up to and including 24 months	12	Number of months set forth in Part II.A. less 12	N/A
	More than 24 months, up to and including 36 months	12	12	Number of months set forth in Part II.A. less 24
T, TSR	Any number of months	Number of months set forth in Part II.A. above (minimum 6 )	N/A	N/A



Late fees accrue at the rate of Fifty Dollars (\$50.00) per day for each calendar day that the Facility Fee remains unpaid after the tenth (10<sup>th</sup>) Business Day following the Effective Date, each Loan Facility Anniversary Date, or the Effective Date of each Extension or amendment to the Loan Authorization Agreement increasing the Maximum Amount, as applicable, up to the sixtieth (60<sup>th</sup>) calendar day after such date.

III. Annual Facility Fee Percentage (check one):

☐ The Criteria for Reduced Facility Fee **have not** been met in accordance with Exhibit I to the Master Guarantee Agreement. The Annual Facility Fee Percentage is 1.50%, or 150 basis points.

☐ The Criteria for Reduced Facility Fee **have** been met in accordance with Exhibit I to the Master Guarantee Agreement. The Annual Facility Fee Percentage is 1.00%, or 100 basis points.

**Note:** For Revolving Loan Facilities (other than Transaction Specific Revolving Loan Facilities) with terms in excess of twelve (12) months, the Criteria for the Reduced Facility Fee must have been met **for each year or portion thereof** for which Lender remits the reduced Facility Fee.

IV. Facility Fee Calculation:

Show Facility Fee calculation in Table 2, below:

Table 2

Maximum Amount	X	Applicable Annual Facility Fee Percentage	Pro-rate Facility Fee if/as applicable		Amount of Facility Fee to remit to Ex-Im Bank
			X	Number of months for which Facility Fee is due (based on Table 1)	divided by 12 =
\$	X	_____ bp (pa)	X		/ 12
Lender shall pay this Facility Fee to Ex-Im Bank within ten (10) Business Days of the [Effective Date] [1 <sup>st</sup> anniversary of Effective Date] [2 <sup>nd</sup> anniversary of Effective Date];					= \$
Lender shall pay to Ex-Im Bank any late fees which accrue at the rate of Fifty Dollars (\$50.00) per day for each calendar day that the Facility Fee remains unpaid after the tenth (10 <sup>th</sup> ) Business Day following the Effective Date, and each Loan Facility Anniversary Date, as applicable, up to the sixtieth (60 <sup>th</sup> ) calendar day after such date.					= \$
Total (Facility Fee + any applicable late fees)					= \$

IN WITNESS WHEREOF, Lender has caused this instrument to be duly executed this  
\_\_\_\_\_ day \_\_\_\_\_, \_\_\_\_\_.

Receipt acknowledged by:  
EXPORT-IMPORT BANK OF THE UNITED STATES

\_\_\_\_\_  
(Name of Lender)

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

\_\_\_\_\_  
(Telephone) (Telefax)

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

\_\_\_\_\_  
(Telephone) (Telefax)

## **Appendix G**

### **Economic Impact Certification**

**Economic Impact Certification**

I am making this Economic Impact Certification on behalf of \_\_\_\_\_  
 (the "Borrower") pursuant to Section 2.14(b) of the Borrower Agreement applicable to  
 the Borrower's Loan Facility. All capitalized terms not otherwise defined in this  
 Certification are as defined in the Borrower Agreement.

I hereby certify that:

- ☐ No Items listed in Section 4.A.(1.) of the Loan Authorization Agreement  
 applicable to the Borrower's Loan Facility are Capital Goods.
- ☐ No Items being added to Section 4.A.(1.) of the Loan Authorization Agreement in  
 amending such document are Capital Goods.
- ☐ The Items listed below are Capital Goods. In accordance with Section 2.14(a) of  
 the Borrower Agreement, the Borrower has either conducted its own analysis or obtained  
 an Economic Impact Approval concluding that such Items do not require any restrictions.  
 The Economic Impact Approval or Borrower's analysis supporting this conclusion is  
 attached.

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

- ☐ The Items listed below are Capital Goods. In accordance with Section 2.14(a) of  
 the Borrower Agreement, the Borrower has either conducted its own analysis or obtained  
 an Economic Impact Approval that identifies certain restrictions. The Borrower shall  
 abide by the terms of such restrictions throughout the term of the Loan Facility. The  
 Economic Impact Approval or Borrower's analysis enumerating the restrictions is  
 attached.

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

I certify that I am authorized to sign this Certification on behalf of the Borrower.

\_\_\_\_\_  
 (Name of Borrower)

\_\_\_\_\_  
 Date

# **EXPORT-IMPORT BANK OF THE UNITED STATES**



## **WORKING CAPITAL GUARANTEE PROGRAM MANUAL ("Manual")**

**To be used in conjunction with the Master Guarantee Agreement and related documents effective on or before December 31, 2005.**

**THIS MANUAL IS NOT A LEGAL DOCUMENT AND DOES NOT MODIFY ANY PARTY'S LEGAL OBLIGATIONS UNDER THE MASTER GUARANTEE AGREEMENT ("MGA") AND THE OTHER LEGALLY BINDING DOCUMENTS DESCRIBED IN [SECTION VII](#) OF THIS MANUAL. EACH PARTY HAS THE RESPONSIBILITY TO SEEK LEGAL ADVICE TO INSURE COMPLIANCE WITH THE LEGAL DOCUMENTS TO WHICH IT IS A PARTY. IN THE EVENT OF ANY CONFLICT BETWEEN THIS MANUAL AND THE PROVISIONS OF THE MGA OR THE OTHER LEGALLY BINDING DOCUMENTS GOVERNING TRANSACTIONS UNDER THE PROGRAM, THE MGA AND SUCH OTHER LEGAL DOCUMENTS SHALL CONTROL.**

### **PREFACE**

This Manual provides an overview of the Working Capital Guarantee Program ("WCGP" or "Program") and should be used in conjunction with the Master Guarantee Agreement ("MGA") and other legal documents that govern transactions under the Program. The MGA is the primary document that governs the relationship between the Export-Import Bank of the United States ("Ex-Im Bank") and a guaranteed lender under the Program. Unless otherwise defined, the capitalized terms used in this Manual shall have the meanings set forth in the MGA.

This Manual supersedes the WCGP Instructions effective October 1, 1999 and any amendments and addendums thereto.

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# EXPORT-IMPORT BANK OF THE UNITED STATES

## WORKING CAPITAL GUARANTEE PROGRAM MANUAL

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### I. INTRODUCTION

Established in 1934, Ex-Im Bank is the official export credit agency of the United States, responsible for assisting in financing and facilitating U.S. exports. During its long history, Ex-Im Bank has developed numerous programs designed to supplement private sector financing. Ex-Im Bank's Guarantee commits the full faith and credit of the Government of the United States of America.

Many small and medium-sized U.S. firms with the potential to export are often unable to access adequate working capital financing. Pursuant to the Export Trading Company Act of 1982, Ex-Im Bank developed the WCGP to meet this need by making loan guarantees available to banks, providers of commercial credit, or other public or private lenders to support their secured short-term working capital loans to small and medium-sized exporters. In order to provide support for a Loan Facility, Ex-Im Bank must determine that a reasonable assurance of repayment exists.

---

### II. PROGRAM GUIDELINES

#### A. **Eligibility Criteria** - Participants under the Program must meet certain eligibility criteria.

1. **Lenders** - Any bank, provider of commercial credit, or other public or private lender may apply under the Program. In determining the eligibility of a lender, Ex-Im Bank considers many factors, including the lender's financial condition, its knowledge of trade finance, and its ability to manage asset-based loans. Lenders that are new to Ex-Im Bank must submit three years of audited statements or their most recent annual report. In addition, lenders that meet eligibility requirements as set forth in this Manual may be approved by Ex-Im Bank as Delegated Authority Lenders (see [Section III of this Manual](#)). Such lender status confers expedited processing benefits.

**Affiliates of Lenders** - Under certain circumstances, Ex-Im Bank's Guarantee may be extended to cover Loan Facilities established by a Lender's affiliate. For further details, please refer to Sections [II.B.](#) and [VII.A.9.](#) of this Manual.

2. **Borrowers** - Any sole proprietorship, partnership, corporation, or limited liability company that operates as a going concern and currently exports or plans to export may apply for support under the Program.
  - a. Borrowers must be domiciled in the U.S., although ownership by foreign nationals or foreign entities is acceptable. A borrower may use a foreign sales corporation in connection with its export sales provided that the foreign sales corporation is a co-obligor or guarantor of the Loan Facility.
  - b. Borrowers must have a revenue-producing operating history of at least one year and a positive net worth. Start-up and development stage entities are ineligible.

- c. Borrowers cannot have been suspended or debarred from doing business with the U.S. Government, or, if previously suspended or debarred, must provide acceptable evidence of reinstatement.

**3. Maximum Amount - Ex-Im Bank's WCGP is harmonized with the Small Business Administration's (SBA's) Export Working Capital Program.** Applications should be submitted to either Ex-Im Bank or the SBA based on the Maximum Amount requested, as follows:

- For Loan Facility requests up to and including \$1,666,666 (subject to change based on the SBA's statutory loan amount limits), apply to the SBA.
- For Loan Facility requests greater than \$1,666,666 (subject to change based on the SBA's statutory loan amount limits), apply to Ex-Im Bank.

Delegated Authority ("DA") Lenders may continue to approve and commit Ex-Im Bank's guarantee for Loan Facilities of any dollar amount in accordance with their DA limits, provided they meet the required criteria, as stated in this Manual and in the Delegated Authority Letter Agreement.

**B. Guarantee Coverage, Risk Retention, and Interest Rate -** In accordance with Section 2.01 of the Master Guarantee Agreement, Ex-Im Bank's Guarantee covers ninety percent (90%) of the principal, accrued interest thereon, and certain collateral protection and enforcement costs. In the event of a claim, Ex-Im Bank shall pay the Lender 90% of the outstanding principal balance of the Loan Facility. Ex-Im Bank shall also pay the Lender 90% of the accrued interest at the note rate up to the date of claim payment, as well as certain collateral protection costs. Ex-Im Bank does not impose any interest rate ceiling or limitation on Lenders' fees; however, penalty interest and other punitive fees are excluded from Guarantee coverage.

The Lender must retain ten percent (10%) risk in the Loan Facility. **The Lender is not permitted to separately collateralize its retained 10% risk unless the transaction is processed under Delegated Authority** (see [Section III.G.](#) of this Manual).

In accordance with Section 4.17 of the Master Guarantee Agreement, the Lender may assign, transfer, negotiate, sell or participate all or part of its interests and rights in the Loan Facility to an affiliate or subsidiary of the Lender or to any other financial institution, provided that the Lender continues to act as the administrative and collateral agent for such Loan Facility and retains all obligations under the Guarantee with respect to Ex-Im Bank. Any other circumstances wherein the Lender sells, assigns, transfers, negotiates, or participates all or part of its interests and rights in the Loan Facility will require Ex-Im Bank's prior written approval.

**Note: While the WCGP benefits exporters and Borrowers by providing them access to export financing, the Guarantee protects the Lender. It does not protect the Borrower in the event of non-payment from a foreign buyer.**

**C. Type and Term of Loan Facility -** A Loan Facility can support a single export transaction ("Transaction Specific Loan Facility") or multiple export transactions ("Revolving Loan Facility" or "Transaction Specific Revolving Loan Facility").



1. A **Transaction Specific Loan Facility** is a non-revolving Loan Facility, which supports a specifically identified export transaction. While the term of a Transaction Specific Loan Facility generally should not exceed one year, Ex-Im Bank may, on a case-by-case basis, approve a longer Loan Facility Term to allow for an extended production cycle.
2. A **Revolving Loan Facility** supports either multiple export transactions or a specifically identified export transaction on a continuous basis during the term of the Loan Facility. The term of a Revolving Loan Facility generally should not exceed one year. However, a Revolving Loan Facility may be committed for a term of up to 36 months, provided (i) that the Lender is also committing to provide the Borrower a revolving credit facility in addition to the Revolving Loan Facility for the same term, and (ii) that it is common practice for that Lender to extend loans with such terms.

- a. The Facility Fee for a Loan Facility with a term of 36 months will be *pro-rated*, due and payable as shown below. (See Section II.F. regarding Facility Fees).

Loan Facility Term	Portion of Fee due up-front	Portion of Fee due at 1 <sup>st</sup> anniversary	Portion of Fee due at 2 <sup>nd</sup> anniversary
Up to and including 12 months	Full Facility Fee	N/A	N/A
Over 12 months, up to 24 months	12-month <i>pro-rata</i> amount	Remainder of Facility Fee	N/A
Over 24 months, up to 36 months	12-month <i>pro-rata</i> amount	12-month <i>pro-rata</i> amount	Remainder of Facility Fee

- b. For a Revolving Loan Facility with a term of greater than twelve (12) months, Lender must submit to Ex-Im Bank on each anniversary date the following: 1) the Schedule A to the Loan Authorization Agreement/Notice, 2) the appropriate Facility Fee, and 3) the Lender's annual review. A new application and the \$100 application fee are NOT required.
3. A **Transaction Specific Revolving Loan Facility** supports one or more specifically identified export transaction(s) on a continuous (or revolving) basis during the Loan Facility Term. The Loan Facility Term for such Loan Facilities will generally not exceed twelve months, however, longer terms may be considered on a case-by-case basis by Ex-Im Bank, depending on the terms of the subject contract(s) to be financed under such Loan Facility and the length of time needed by the Borrower to fulfill such contract(s). Transaction Specific Revolving Loan Facilities are well suited to contracts calling for progress payments and/or other interim payments to be made by the foreign buyer to the Borrower.

- D. **Final Disbursement Date and Maturity of Loan Facility** - The Final Disbursement Date is the last date on which the Lender may make a Disbursement under the Working Capital Guarantee. The Guarantee remains in effect for Disbursements made through the Final Disbursement Date, subject to the terms and conditions of the MGA and related documentation. With the exception of a Disbursement made to fund a drawing under a Letter of Credit (as set forth in the MGA and below),

Disbursements made after the Final Disbursement Date are not covered under the Guarantee. The maturity of the Loan Facility is determined as follows:

1. A **Loan Facility** matures on the first Business Day following the Final Disbursement Date. If the Loan Facility is not renewed or extended, all outstanding amounts are due and payable on that day. A Lender must notify Ex-Im Bank in writing within five Business Days of its determination not to renew the Loan Facility.
2. **Letters of Credit:** If the Lender makes a Disbursement after the Final Disbursement Date because there has been a draw on a Letter of Credit issued under a Loan Facility, such Disbursement will be covered by the Guarantee unless the Letter of Credit has been cash collateralized or the Lender has been indemnified for such Letter of Credit obligation. To the extent that the Letter of Credit has not been cash collateralized or the Lender otherwise indemnified, coverage under the Guarantee will continue until thirty (30) days past the expiry of the Letter of Credit. Typical scenarios where Guarantee coverage will not continue past the Final Disbursement Date include (but are not limited to): (a) a Letter of Credit extending beyond the Final Disbursement Date for which the Borrower is required to cash collateralize it at 100% of face value in the event the Loan Facility is not renewed at maturity; and (b) a refinancing wherein the takeout lender indemnifies the Lender for any outstanding Letters of Credit that had been issued under the Loan Facility at 100% of the (aggregate) face value(s) of any such Letter(s) of Credit (see Section II.K.5. for Terms of Letters of Credit).

**E. Application Process** - Ex-Im Bank will accept an application for either a Preliminary Commitment from the Borrower or a Final Commitment from the Lender. Each application must contain all of the information requested in the SBA/Ex-Im Bank Joint Application in full and complete form, together with the appropriate non-refundable application fee (\$500 for a Preliminary Commitment, \$100 for a Final Commitment). In reviewing an application, Ex-Im Bank and/or the Lender will determine whether a reasonable assurance of repayment exists.

1. **Preliminary Commitment Applications** - A Borrower may apply directly to Ex-Im Bank for a Preliminary Commitment by submitting a completed application and the required information together with the \$500 application fee. Upon approval of the application, Ex-Im Bank will issue a Preliminary Commitment letter to the Borrower, which outlines the terms and conditions under which Ex-Im Bank is prepared to issue its Guarantee to a Lender. The Borrower then has up to six months to find a Lender and negotiate financing.
2. **Conversion of Preliminary Commitments** - Once the Borrower has selected a Lender, the Lender applies to Ex-Im Bank for conversion of the Preliminary Commitment to a Final Commitment. No additional application fee is required.

**Note:** When the Preliminary Commitment is converted to a Final Commitment, \$400 of the original \$500 Preliminary Commitment application fee will be credited toward the Facility Fee (see [Section II.F.](#) re: Ex-Im Bank Fees).

3. **Final Commitment Applications** - If a Borrower and a Lender have agreed to financing terms conditioned on the coverage of a Working Capital Guarantee, the Lender can bypass the Preliminary Commitment process by making the application for a Final Commitment on behalf of the Borrower. The application fee is \$100. In order to expedite processing time, the Lender should submit its credit memorandum and financial analysis along with

the other information required, as listed on the SBA/Ex-Im Bank Joint Application. Upon approval of the application, Ex-Im Bank will issue a Final Commitment to the Lender which outlines the terms and conditions of the Working Capital Guarantee.

4. **Renewal of Existing Revolving Loan Facilities** - To renew an existing Revolving Loan Facility, the Lender must submit to Ex-Im Bank a completed SBA/Ex-Im Bank Joint Application with relevant updated supporting material and the \$100 application fee. The renewal will be contingent upon a satisfactory review, similar in scope to the initial application, by Ex-Im Bank (or by the Lender in the case of Loan Facilities committed under Delegated Authority). The Lender should submit the renewal request within a reasonable time (i.e., 60 days) prior to the Final Disbursement Date of the existing Loan Facility (see [Section II.D.](#) re: Final Disbursement Date).

**Note:** The renewed Loan Facility is considered a new Loan Facility and will be issued a new Guaranteed Loan Facility Number. Ex-Im Bank and the Lender must execute a new Loan Authorization Agreement (or Loan Authorization Notice), and the Borrower and Lender must also execute a new Borrower Agreement.

- F. **Ex-Im Bank Fees** - In addition to the application fee, Ex-Im Bank charges the Lender a non-refundable Facility Fee. The Facility Fee, together with Schedule A to the Loan Authorization Agreement or Loan Authorization Notice (as applicable), is due within ten (10) Business Days of the Effective Date, and annually thereafter for Revolving Loan Facilities with terms of greater than twelve months, as shown in the table in [Section II.C.2.a.](#) of this Manual. (Delegated Authority Lenders should refer to the table in [Section III.B.](#) of this Manual regarding fee retention).

**Note:** In accordance with [Section 3.01\(c\) of the MGA](#), upon the failure of the Lender to pay the Facility Fee to Ex-Im Bank within ten (10) Business Days of any of the following dates: (i) the Effective Date, (ii) each Loan Facility Anniversary Date (if/as applicable), (iii) the effective date of each Extension and (iv) an increase in the Maximum Amount, Lender shall be obligated to pay Ex-Im Bank a *late fee* in an amount equal to Fifty Dollars (\$50.00) for each calendar day the Facility Fee remains unpaid after the tenth (10<sup>th</sup>) Business Day following the relevant above date, and up to the sixtieth (60<sup>th</sup>) calendar day. If the Facility Fee and any applicable late fees are not credited to Ex-Im Bank's account on or before the sixtieth (60<sup>th</sup>) calendar day, the Guarantee shall be null and void with respect to that Loan Facility. In order to maintain coverage under the Guarantee, it is the Lender's responsibility to ensure that all fees are paid; the Lender will not receive any notice or billing from Ex-Im Bank in connection with unpaid fees.

1. The standard **Annual Facility Fee Percentage** is 1.75 percent of the Maximum Amount for a Loan Facility Term of twelve months, or a *flat fee* of 0.875 percent of the total Maximum Amount for a Loan Facility Term of six months or less. For Loan Facility Terms of greater than six months/up to twelve months, and for Loan Facility Terms of greater than twelve months, the Facility Fee will be *pro-rated* at 1.75 percent per annum of the Maximum Amount based on the number of months in the Loan Facility Term. For extensions of the Final Disbursement Date, the Facility Fee will be *pro-rated* at 1.75 percent per annum of the Maximum Amount based on a 360-day year.

2. **Reduced Facility Fee** - Borrowers that meet the criteria listed below qualify for the Reduced Facility Fee. In such cases the Annual Facility Fee Percentage is 1.25 percent of the Maximum Amount for a Loan Facility Term of twelve months, or a *flat fee* of 0.625 percent of the Maximum Amount for a Loan Facility Term of six months or less.

For Loan Facility Terms of greater than six months/up to twelve months, and Loan Facility Terms of greater than twelve months, the Facility Fee will be *pro-rated* at 1.25 percent per annum of the Maximum Amount based on the number of months in the Loan Facility Term. For extensions of the Final Disbursement Date, the Facility Fee will be *pro-rated* at 1.25 percent per annum of the Maximum Amount based on a 360-day year.

**Criteria for Reduced Facility Fee:** A Borrower or Loan Facility that meets either **a** or **b** below is eligible for the Reduced Facility Fee. *All qualifying applications, regardless of the size of the Loan Facility or Borrower, must demonstrate that the “Additionality” test has been satisfied. (See [Section II.J](#) regarding “Additionality”, i.e. need for Ex-Im Bank support).*

- a. Industry Comparison of Financial Ratios** - In evaluating the Borrower's financial condition, the Lender must compare financial ratios for the Borrower's industry, as published in the Risk Management Association (“RMA”) Statement Studies, to the Borrower's *most recent fiscal year end* financial ratios. The Lender must use the most recent RMA Statement Studies (i.e., published within the last 12 months). The Lender must base such comparison on the ratios for the appropriate peer group using either “Current Data Sorted by Assets” or “Current Data Sorted by Sales” category for companies sharing the same primary North American Industry Classification System Code (NAICS Code) or Standard Industrial Classification Code (SIC Code) as the Borrower. (Ratios must be chosen from the same grouping (i.e., Current Data Sorted by Assets or Current Data Sorted by Sales), not a combination of the two). The Borrower's ratios must *meet or exceed* its industry's **Median** Quartile (based on the RMA comparison), for **a minimum of four** of the following ratios:

- i.** Current Ratio
- ii.** Net Sales/Total Assets
- iii.** Debt to Worth Ratio
- iv.** (Net Profit + Depreciation + Depletion + Amortization Expense)/Current Portion of Long Term Debt
- v.** EBIT/Interest
- vi.** Cost of Sales/Inventory
- vii.** Sales/Accounts Receivable

**Note:** In the unlikely event that no reasonably appropriate NAICS/SIC Code can be determined, the Borrower must either meet **b**, below, or continue to be charged the standard Annual Facility Fee Percentage (1.75%).

- b.** A Borrower must have 100% of its Export-Related Accounts Receivable either:
- i.** **insured for comprehensive commercial and political risk, either through Ex-Im Bank or an insurer acceptable to Ex-Im Bank or the Delegated Authority Lender\*; or**

- ii. covered by Irrevocable Letter(s) of Credit\*; *or*
- iii. some combination of (i) and (ii) covering 100% of the Borrower's Export-Related Accounts Receivable\*.

\* See [Section II.L.1.](#) of this Manual, Accounts Receivable, Terms of Sale.

Applications which do not meet either **a** or **b**, above, will continue to be charged the standard Annual Facility Fee Percentage (1.75%)

**G. Uses of the Loan Facility** - The Loan Facility may be used for the following **export-related** activities:

- 1. To acquire inventory.
- 2. To pay for direct and indirect costs (e.g., design, engineering, labor and overhead) related to the manufacture or purchase of goods (including work-in-process), or related to the provision of services.
- 3. To support Standby Letters of Credit used as bid bonds, performance bonds, or payment guarantees; to support Warranty Letters of Credit (see [Section II.O.](#)); and/or to support Commercial Letters of Credit issued for the benefit of United States supplier(s). (Also see [Section II.K.](#) of this Manual).

**At no time shall the Credit Accommodation Amount (the sum of the aggregate outstanding amount of Disbursements plus the aggregate outstanding face amount of Letter of Credit Obligations) exceed the Maximum Amount.**

- 4. **Refinance** - On a case-by-case basis, Ex-Im Bank may, in its sole discretion, permit the first Disbursement (or a portion thereof) under the Loan Facility to be used to refinance existing short-term debt of the Borrower (if it is the Lender's practice to make multiple Disbursements at the time of initial funding of the Loan Facility, the term "first Disbursement" is understood to mean the aggregate of all Disbursements made at such time). Ex-Im Bank will consider the Borrower's overall financial condition, in addition to the following:
  - a. The Lender must provide a copy of their credit memorandum and financial analysis and demonstrate that the Borrower's prior year's export sales as well as its projected export sales and Export-Related Inventory purchases for a twelve-month period, reasonably support the amount of Loan Facility proceeds requested to be used towards refinancing previously existing debt;
  - b. Disbursements must be fully supported by the Export-Related Borrowing Base;
  - c. The application, including requested use of proceeds, must meet all other Program guidelines;
  - d. Ex-Im Bank must both review and approve the Loan Facility application, or, if it is to be approved under Delegated Authority, Ex-Im Bank must approve such use of proceeds prior to the closing of the Loan Facility;

- e. The Borrower's existing loan must be repaid in full with the first Disbursement (or a portion thereof) under the Loan Facility; and
  - f. In such instances when, with Ex-Im Bank's approval, the Lender uses the first Disbursement (or a portion thereof) to repay in full a previously existing loan, the original lender (whether or not under an Ex-Im Bank Guarantee) must concomitantly release all security interests in the Collateral and release the Borrower and Guarantor(s) (if any).
5. **Indirect Exports** – In accordance with Section 4.15 of the Master Guarantee Agreement, Lender may include Indirect Exports as Items in a Loan Facility, as long as funds available under such Loan Facility's Export-Related Borrowing Base supported by Accounts Receivable and Inventory derived from Indirect Exports at no time exceed ten percent (10%) of the Maximum Amount of such Loan Facility, and provided that (a) the ultimate foreign buyer for the Items must be located in a country in which Ex-Im Bank is not legally prohibited from doing business in accordance with the Country Limitation Schedule, and (b) the Lender must obtain verifiable evidence of intent to export the Indirect Exports from the United States. Lender must obtain written consent from Ex-Im Bank prior to including funds derived from Indirect Exports in an Export-Related Borrowing Base above the ten percent (10%) threshold.

## H. Security, Collateral, and Guarantees

1. **Security** - As of the Effective Date, the Lender shall obtain a valid and enforceable lien in the Collateral, and shall take the required actions to confirm and maintain such lien, in accordance with [Section 4.02](#) "Security Interests" of the MGA.

**In addition**, if the Lender provides any non-Ex-Im Bank guaranteed loan(s) to the Borrower and receives a lien on any assets other than Primary Collateral to secure such loan(s), the WCGP documentation requires such a lien to also secure the Loan Facility.

**Note:** While this requirement **is** intended to include real estate (in such instances where the Lender has a security in real estate for the benefit of its non-Ex-Im Bank-guaranteed loan(s) to the Borrower), Ex-Im Bank recognizes that mortgage filing processing, fees, and taxes vary from state to state. It is not Ex-Im Bank's intent to unduly burden the Borrower. Thus, if this requirement would result in an undue burden being placed on the Borrower, Ex-Im Bank may be willing to consider waiving such requirement with respect to real estate on a case-by-case basis.

2. **Collateral** - Collateral consists of all property (and interest in property) in or upon which the Lender has been granted a lien as security for the payment of all Loan Facility Obligations, including Primary Collateral, Secondary Collateral, and Guarantor Collateral.
- a. **Primary Collateral** – In accordance with [Section 4.02\(b\) of the MGA](#), Ex-Im Bank requires Lenders to obtain a valid, enforceable and perfected first priority security interest in the Borrower's assets securing the Loan Facility Obligations. Primary Collateral requirements are based on the type of Loan Facility, as follows, however, Ex-Im Bank may require that Primary Collateral also include other types of security.



- i. **Revolving Loan Facilities (other than Transaction Specific Revolving Loan Facilities)** - At a minimum, Primary Collateral must consist of all Export-Related Accounts Receivable, Export-Related Inventory (if included in the Borrowing Base), Export-Related General Intangibles, and Other Collateral, if any. In addition, if approved in writing by Ex-Im Bank, Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory may be included in the Borrowing Base.

**Note:** **If any Export-Related Inventory is taken as Collateral for the Loan Facility, then the Lender, for the benefit of the Loan Facility, must obtain a security interest in both the Export-Related Inventory and the corresponding Export-Related Accounts Receivable.** (Conversely, if the Loan Facility is not being used to finance the Borrower's Export-Related Inventory, the Lender is not required to take the Export-Related Inventory as Collateral.) (Please refer to Sections [II.L. through II.P.](#) of this Manual for additional information on Collateral.)

- ii. **Transaction Specific Loan Facilities (including Transaction Specific Revolving Loan Facilities)** - At a minimum, Primary Collateral must consist of all Export-Related Accounts Receivable and Export-Related Inventory relating to Specific Export Order(s), all Export-Related General Intangibles, and Other Collateral, if any. In addition, if approved in writing by Ex-Im Bank, Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory relating to Specific Export Order(s) may be included in the Borrowing Base.

- b. **Secondary Collateral** - In accordance with Section [4.02\(c\) of the MGA](#), Secondary Collateral consists of all assets of the Borrower, other than the Primary Collateral, in which the Lender is granted a security interest to secure any non-Ex-Im Bank guaranteed loan(s) provided by the Lender to the Borrower. **Please Note:** Secondary collateral is not necessarily collateral in which Lender has a second position or lesser priority security interest; it includes collateral in which Lender has a first priority security interest securing non-Ex-Im Bank guaranteed loans.

- c. **Guarantor Collateral** - Guarantor Collateral consists of all assets of a Guarantor or other third party in which the Lender is granted a security interest to secure any financial accommodations provided by the Lender to the Borrower.

- 3. **Personal and Corporate Guarantees** - In accordance with [Section 4.03 of the MGA](#), Persons owning or otherwise controlling twenty percent (20%) or more of the ownership in the Borrower and/or having the power to direct the policies and/or management of the Borrower will be required to personally guarantee repayment of the Loan Facility Obligations. Parent corporate guarantees or other guarantees may also be required. Venture capital firms and other investment groups are exempt from this requirement.

## **I. Financial Reporting Requirements**

- 1. Year-End** - Fiscal year-end financial statements (minimum three years, if applicable) of the Borrower and each Guarantor (other than an individual Guarantor), prepared in conformity with GAAP, are required with each application and annually thereafter, within 120 days of the Borrower or Guarantor's fiscal year end. (A publicly traded company may submit its fiscal year end statements at the time of filing its Form 10-K.) While Ex-Im Bank reserves the right to require reviewed or audited financial statements, following are its general requirements:
  - a. For Loan Facilities of less than \$1 million:** internally prepared statements, signed by the Borrower/Guarantor, supported by the Borrower's/Guarantor's signed Federal tax returns.
  - b. For Loan Facilities of \$1 million or more, but less than \$2 million:** compiled financial statements with full disclosure, supported by the Borrower's/Guarantor's signed Federal tax returns.
  - c. For Loan Facilities of \$2 million or more, but less than \$5 million:** reviewed financial statements with full disclosure, supported by the Borrower's/Guarantor's signed Federal tax returns.
  - d. For Loan Facilities of \$5 million or more:** audited financial statements with full disclosure.

**Note:** Updated interim financial statements, prepared within 60 days from date of application, may be internally prepared and signed by the Borrower.
- 2. Quarterly** - The Borrower must submit quarterly financial statements to the Lender no later than 45 days after the end of each quarter. A publicly traded company may submit its quarterly statements at the time of filing its Form 10-Q.
- 3. Individual Guarantors - Current, signed personal financial statements of each** individual Guarantor must be prepared on a bank or other standard form and submitted with each application and annually thereafter, supported by copies of their personal Federal tax returns. The initial application must include such tax returns for the past three years.

- J. Why is Ex-Im Bank's Guarantee Required? ("Additionality")** - "Additionality" is a statutory-based test used to determine whether an Ex-Im Bank Guarantee is necessary to facilitate the financing of an export sale. Specifically, Congress instructed Ex-Im Bank to provide guarantee support to otherwise creditworthy Borrowers when support from the private sector is not available and when the exports to be supported would not otherwise go forward. Given the importance of the Additionality test, Ex-Im Bank developed a set of questions aimed at assisting both Ex-Im Bank staff and Ex-Im Bank Delegated Authority Lenders in the decision process. The answers to each of these questions should be accompanied by relevant information supporting a conclusion that the transaction meets the Additionality test. The questions and related information that should be comprehensively addressed in the Lender's credit memorandum are described below:



1. **Describe why the Borrower does not have sufficient internally generated working capital to support the proposed export sale(s).** The narrative should include, as applicable, but not necessarily be limited to, the following: large contract size; expanding sales volume; seasonal cash flow; slow-turning receivables; high levels of work-in-process and/or inventory (e.g., long conversion cycle); bonding requirements; (e.g., performance bonds); and other relevant factors.
2. **Describe why funds are not available from “external” sources.** The discussion should address all reasonable potential sources of working capital funds (e.g., persons or entities having a 51% or greater ownership or stock control of the applicable entity, capital market sources, or any other sources where funding might reasonably be obtained). Financial capabilities of the related parties, existing debt covenants or other factors that might restrict the availability of funding from these parties, ownership dilution or control issues, and other relevant issues should be discussed as appropriate.
3. **Describe why the Ex-Im Bank Guarantee is needed in order for your institution to provide the funding.** The discussion should consider, as applicable, but not necessarily be limited to the following: limited export finance experience of the Lender and/or the Borrower; regulatory or credit policies impacting the Lender; financial condition or creditworthiness issues relating to the Borrower; uncertainties regarding economic or industry conditions; and other relevant factors.

**Note:** Notwithstanding the above, the Additionality test will be deemed to have been met (without specifically addressing the three questions above) by the Lender’s signature under Part C of the SBA/Ex-Im Bank Joint Application for a Loan Facility that meets all of the following four criteria:

- (i) the Maximum Amount is \$2,000,000 or less;
- (ii) the Borrower qualifies as a small business under SBA guidelines;
- (iii) the Borrower employs 100 people or fewer; and
- (iv) the Borrower’s annual revenues do not exceed \$10,000,000.

**K. Disbursements and Issuance of Letters of Credit** - A Lender may only make Disbursements or issue Letters of Credit on behalf of the Borrower against actual Export Orders or invoiced Accounts Receivable. (**Note:** In situations where the Borrower has need of a Standby Letter of Credit to be issued as a bid bond, the Lender may issue such Standby Letter of Credit even though no firm Export Order yet exists). Credit Accommodations must be within the availability on an Export-Related Borrowing Base consisting of acceptable collateral (i.e., typically Export-Related Inventory and Export-Related Accounts Receivable, and/or cash; see [Sections II.L. through II.P.](#) of this Manual).

**At no time shall the Credit Accommodation Amount (the sum of the aggregate outstanding amount of Disbursements plus the aggregate outstanding face amount of Letter of Credit Obligations) exceed the Maximum Amount.**

1. **Export-Related Borrowing Base Certificates** - The Borrower is required to submit (to the Lender) an Export-Related Borrowing Base Certificate as frequently as the Lender customarily requires from its borrowers but at least once per month, within thirty (30) calendar days of its month-end. The Accounts Receivable and Inventory balances represented on such Export-Related Borrowing Base Certificate must be reconciled with

the Borrower's general ledger, Accounts Receivable Aging Report, and Inventory schedule for that month-end.

Where possible, the Borrower should provide a breakdown of its Inventory by category (i.e., raw materials, work-in-process, finished goods, etc.) on either the Export-Related Borrowing Base Certificate or an attachment thereto.

In instances where the Loan Facility has no outstanding principal balance nor any outstanding Letters of Credit, the Borrower will not be required to submit an Export-Related Borrowing Base Certificate until such time as it requests either a Disbursement or the issuance of a Letter of Credit.

## **2. Export Orders**

- a.** For Transaction Specific Loan Facilities and Transaction Specific Revolving Loan Facilities, the Borrower must submit to the Lender a copy of the contract/Export Order being financed by the Loan Facility.
- b.** For Revolving Loan Facilities, the Borrower must submit copies of its Export Order(s) or if permitted by Lender, a written summary of the Export Orders against which Borrower is requesting a Disbursement. If the Lender chooses the summary option, the Lender must then conduct a quarterly review of a sampling of those Export Orders representing at least ten percent (10%) of the number of Export Orders and at least ten percent (10%) of the aggregate dollar amount of Export Orders.

## **3. Advance Rates** - Credit Accommodations must be made in accordance with stipulated Advance Rates, set by Ex-Im Bank (or by the Lender in the case of Delegated Authority transactions). See Sections [II.L.](#), [II.M.](#), and [II.N.](#) of this Manual.

In no event shall the Advance Rate exceed (i) ninety percent (90%) of Eligible Export-Related Accounts Receivable, (ii) seventy five percent (75%) of Eligible Export-Related Inventory, (iii) seventy percent (70%) of Eligible Export-Related Overseas Accounts Receivable, (iv) sixty percent (60%) of Eligible Export-Related Overseas Inventory, and (v) twenty five percent (25%) of Retainage Accounts Receivable, unless approved in writing by Ex-Im Bank.

## **4. Collateral coverage requirements** - Ex-Im Bank requires Lenders to obtain a valid, enforceable, and perfected first priority security interest in sufficient collateral to cover Disbursements and Letters of Credit, at a minimum, as follows:

- a.** Disbursements must be collateralized at least 100%.
- b.** Letters of Credit issued under the Loan Facility need only be collateralized at 25% of their face value. At such time as a Letter of Credit is drawn upon, it shall be considered a Disbursement (and must then be collateralized at least 100%).

**Note:** Warranty Letters of Credit, or Standby Letters of Credit serving as Warranty Letters of Credit or which by their terms become Warranty Letters of Credit, must be fully collateralized at 100% of face value, of

which amount at least 25% must be collateralized by cash (see Section II.O. of this Manual).

- c. **With respect to Revolving Loan Facilities** (other than Transaction Specific Revolving Loan Facilities), **at no time shall the portion of the principal balance of the Credit Accommodations that is supported by Export-Related Inventory exceed 60% of the sum of the outstanding Disbursements plus the aggregate undrawn face value of all outstanding Commercial Letters of Credit.** (In other words, the principal balance of the Revolving Loan Facility that is supported by Export-Related Accounts Receivable (and other non-Inventory Primary Collateral, if any) must at all times be equal to at least 40% of the sum described above (see [Appendix B](#), Sample Borrowing Base Calculation, for examples).
- d. If at any time the applicable Export-Related Borrowing Base is **less** than the sum of (i) the aggregate outstanding amount of Disbursements, (ii) 100% of the aggregate amount set aside for any Standby Letters of Credit serving as Warranty Letters of Credit (pursuant to Section II.O. of this Manual), and (iii) 25% of the aggregate amount set aside for any other Letters of Credit, the Borrower shall immediately either pay the Lender an amount equal to the difference between such sum (as described above) and the Export-Related Borrowing Base, or provide the Lender with additional collateral sufficient to cover such difference.
- e. Notwithstanding the foregoing, Permitted Overadvances whereby the Lender makes Credit Accommodations to a Borrower in excess of the Export-Related Borrowing Base are allowed under the following circumstances:
  - (i) The aggregate amount of Permitted Overadvances shall not exceed five percent (5%) of the Maximum Amount.
  - (ii) The aggregate amount of all Credit Accommodations, including Permitted Overadvances, shall not exceed the Maximum Amount.
  - (iii) Such Permitted Overadvances are not outstanding for more than ninety (90) consecutive days.

5. **Terms of Letters of Credit** - A Lender may issue Letters of Credit throughout the Loan Facility Term, with the length of the term of any such Letter of Credit not to exceed the lesser of the length of the term of the Loan Facility or twelve months. For example, under a 12-month Loan Facility, the Lender may issue Letters of Credit at any time during the Loan Facility Term for a period not exceeding 12 months from the date of issuance of the Letter of Credit. Similarly, for a six-month Loan Facility, the Lender may issue Letters of Credit at any time during the Loan Facility Term for a period not exceeding six months from the date of issuance of the Letter of Credit. For a Revolving Loan Facility with a Loan Facility Term of greater than twelve months, the Lender may only issue Letters of Credit with terms of up to twelve months unless otherwise approved in writing by Ex-Im Bank.

**Notwithstanding the foregoing**, if the Lender has determined that it will not renew a Revolving Loan Facility (including a Transaction Specific Revolving Loan Facility), the Lender shall not issue any Letters of Credit during the last 60 days of the Loan Facility Term that extend beyond the Final Disbursement Date without the prior written approval of Ex-Im Bank. In addition, Lender shall continue all monitoring of the Loan Facility

including the review of the Export Related Borrowing Base Certificates and conducting of field examinations until the final outstanding Letter of Credit either expires or is fully drawn and repaid.

## **L. Accounts Receivable**

- 1. Terms of Sale** - Terms of sale must be in compliance with the Country Limitation Schedule then in effect, and shall not exceed 180 days from the invoice date. In addition, terms of sale should be in line with industry practices. Typical terms of sale include but are not limited to:

- a.** Confirmed Irrevocable Letter(s) of Credit.<sup>1</sup>
- b.** Irrevocable Letter(s) of Credit.<sup>1</sup>
- c.** Open account insured through Ex-Im Bank export credit insurance for comprehensive commercial and political risk.<sup>2</sup>
- d.** Open account insured through non-Ex-Im Bank export credit insurance for comprehensive commercial and political risk.<sup>2</sup>
- e.** Cash payment received prior to shipment.
- f.** Open account uninsured.
- g.** Sight draft documents against payment (also known as “documentary collections”).

<sup>1</sup>Ex-Im Bank, the Delegated Authority Lender, or the Country Limitation Schedule may require that some or all of the Borrower’s Export-Related Accounts Receivable be supported by Irrevocable Letters of Credit. In such instances, the Borrower must assign to the Lender the proceeds of each such Letter of Credit (through an assignment of proceeds or other acceptable agreement), providing for any payments under such Letter of Credit to be made directly to the Lender.

<sup>2</sup>Ex-Im Bank or the Delegated Authority Lender may determine that export credit insurance is required to enhance the quality of Export-Related Accounts Receivable. Export credit insurance is available through Ex-Im Bank as well as through several private companies. If export credit insurance is obtained, the Lender must be named as loss payee on the export credit insurance policy.

## **2. Jurisdictions and Currency of Accounts Receivable**

- a. Accounts Receivable Due and Collectible in the United States** - Receivables held as collateral must be payable to the Borrower in the United States and must be denominated in U.S. dollars, except as set forth in **b** below and [Section II.N.](#) of this Manual.
- b. Accounts Receivable Due and Payable in Non-U.S. Currency** may be allowed on a case-by-case basis with Ex-Im Bank’s prior written approval. Depending on the stability of the currency in question, Ex-Im Bank may require that the Borrower hedge the currency risk in such Accounts Receivable as a condition of such approval.

3. **Advance Rates Against Account(s) Receivable Due and Collectible in the United States** - Advance Rates of up to ninety percent (90%) are typically allowed against Eligible Export-Related Account(s) Receivable. The Advance Rate, however, may be lower depending on the quality of the Export-Related Account(s) Receivable.
4. **Collateral for Engineering, Architecture, Environmental Consulting, and Other Service Industries**
  - a. **Types of Costs** - In order to accommodate service industries that may not have sufficient traditional collateral (e.g., inventory, accounts receivable), Ex-Im Bank will consider disbursing against actual contract-related costs incurred. These costs may include, but are not limited to, engineering, design, and overhead allocable to the product or specific contract.
  - b. **Assignment of Contract and Proceeds** - The Borrower shall execute an assignment of its rights under the specific contract and the proceeds thereof in favor of the Lender, for the benefit of the Loan Facility.
  - c. **Other Requirements** - The following criteria must also be satisfied:
    - i. The payment mechanism (e.g., Letter of Credit) and control thereof, must be assigned to the Lender.
    - ii. The Borrower must have been in business at least three years.
    - iii. The Borrower must provide audited or reviewed financial statements for three fiscal years.
    - iv. The Borrower must demonstrate its ability to perform under a contract.
5. **Retainages** - Retainages (also referred to as **retentions** or **hold-backs**) may be considered eligible for inclusion in the Export-Related Borrowing Base to a limited extent, with Ex-Im Bank's approval. Retainages must meet all eligibility criteria for Eligible Export-Related Accounts Receivable, as well as the additional criteria and limitations outlined in [Section II.O.](#) of this Manual.
6. **Restrictions** - Receivables **not** eligible for inclusion in the Export-Related Borrowing Base are listed below (please see [Sections II.M.7.](#) for Inventory-related restrictions and [II.P.](#) for additional Program Restrictions). In no event shall Export-Related Accounts Receivable or Export-Related Overseas Accounts Receivable include any Account Receivable:
  - a. that does not arise from the sale of Items in the ordinary course of the Borrower's business;
  - b. that is not subject to a valid, perfected, and enforceable first priority security interest in favor of the Lender;
  - c. as to which any covenant, representation or warranty contained in the Loan Documents, relating to such Receivable, has been breached;
  - d. that is not owned by the Borrower or is subject to any right, claim, or interest of another party other than the Lien in favor of the Lender;

- e. with respect to which an invoice has not been sent;
- f. generated by the sale or provision of defense articles or services, subject to the exceptions noted in Section II(P)(1) of this Manual, and as may be approved in writing by Ex-Im Bank;
- g. that is due and payable from a military Buyer, subject to the exceptions noted in Section II(P)(1) of this Manual, as may be approved in writing by Ex-Im Bank;
- h. that is due and payable from a foreign Buyer located in a country with which Ex-Im Bank is legally prohibited from doing business as set forth in the current Country Limitation Schedule. (**Note:** If the Borrower has knowledge that an export to a country in which Ex-Im Bank may do business, as set forth in the current Country Limitation Schedule, will be re-exported to a country with which Ex-Im Bank is legally prohibited from doing business, the corresponding receivables (or a *pro-rata* portion thereof) are not eligible for inclusion in the Export-Related Borrowing Base.);
- i. that does not comply with the requirements of the Country Limitation Schedule;
- j. that by its original terms is due and payable more than one-hundred-eighty (180) days from the date of invoice;
- k. that is not paid within sixty (60) calendar days from its original due date unless insured through Ex-Im Bank (or other acceptable) export credit insurance for comprehensive commercial and political risk, in which case ninety (90) calendar days shall apply;
- l. that arises from a sale of goods to or performance of services for an employee, stockholder, or subsidiary of the Borrower, intra-company receivables or any receivable from a stockholder, any person or entity with a controlling interest in the Borrower or which shares common controlling ownership with the Borrower;
- m. that is backed by a letter of credit where the Items covered by the subject letter of credit have not yet been shipped, or where the covered services have not yet provided;
- n. that the Lender or Ex-Im Bank, in its reasonable judgment, deem uncollectible or unacceptable; this category includes, but is not limited to, finance charges or late charges imposed on the foreign buyer by the Borrower as a result of the foreign buyer's past due status;
- o. denominated in non-U.S. currency, unless pre-approved in writing by Ex-Im Bank;
- p. that does not comply with the terms of sale as set forth in Section 7 of the Loan Authorization Agreement (or Loan Authorization Notice);
- q. that is due and payable from a Buyer who becomes unable to pay its debts or whose ability to pay its debts becomes questionable as a result of the events

outlined in the Borrower Agreement, Section 1.01(s) (definition of “Eligible Export-Related Accounts Receivable”);

- r. that arises from a bill-and-hold, guaranteed sale, sale-and-return, sale on approval, consignment, or any other repurchase or return basis or is evidenced by chattel paper;
- s. for which the Items giving rise to such Accounts Receivable have not been shipped to the Buyer or when the Items are services, such services have not been performed or when the Export Order specifies a timing for invoicing the Items other than shipment or performance and the Items have not been invoiced in accordance with such terms of the Export Order, or the Accounts Receivable do not otherwise represent a final sale;
- t. that is subject to any offset, deduction, defense, dispute, or counterclaim, or the Buyer is also a creditor or supplier of the Borrower, or the Account Receivable is contingent in any respect or for any reason;
- u. for which the Borrower has made any agreement with the Buyer for any deduction there from, except for discounts or allowances made in the ordinary course of business for prompt payment;
- v. for which any of the Items giving rise to such Account Receivable have been returned, rejected, or repossessed;
- w. that arises from the sale of Items that do not meet the U.S. Content requirements as discussed in Section II.P.2. of this Manual; or
- x. that is deemed to be ineligible pursuant to Section 1.01 (definition of “Eligible Export-Related Accounts Receivable”) of the Borrower Agreement.

## M. Inventory

1. Export-Related Inventory taken as collateral **must** be located within the United States unless pre-approved by Ex-Im Bank as described in [Section II.N.](#) of this Manual.
2. Export-Related Inventory **must** be valued at the lower of actual cost or market value (including cost of work-in-process inventory) as determined in accordance with Generally Accepted Accounting Principles (“GAAP”) or the appraised or orderly liquidation value if the Lender has other loans to a Borrower with the same valuation.
3. Export-Related Inventory may include raw materials, work-in-process and finished goods.
4. Advance Rates against Eligible Export-Related Inventory may vary depending on inventory quality. Advance Rates of up to seventy-five percent (75%) are typically allowed. In certain **exceptional** cases, Ex-Im Bank may allow an Advance Rate of up to one hundred percent (100%).

**Note:** The Borrower’s export-related costs in excess of billings may be treated as Eligible Export-Related Inventory only to the extent that such costs in excess of billings

exceed the Borrower's export-related billings in excess of costs less the applicable gross profit percentage (i.e., only the net amount of costs in excess of billings, if a positive number, may be treated as Eligible Export-Related Inventory). The appropriate Advance Rate shall be applied against such export-related net costs in excess of billings, based on the Eligible Export-Related Inventory being generated.

5. Ex-Im Bank recognizes that in some instances (e.g., for a down payment and/or progress payment to suppliers), a time lag may occur between the time a Disbursement is made by the Lender for the purpose of acquiring Inventory, and the time the Borrower actually procures the Inventory and includes it in the Export-Related Borrowing Base. This situation may result in a temporary collateral deficiency at the outset of each Disbursement. However, this deficiency will be satisfied upon full payment or possession by the Borrower of the Inventory. Each such Disbursement is guaranteed under the WCGP provided that the Disbursement is made pursuant to a valid Export Order. In certain instances, Ex-Im Bank may require Lender to pay the supplier directly.
6. In accordance with "Export-Related Historical Inventory Value" and related terms in the MGA, Ex-Im Bank will allow the Lender to determine the amount of Export-Related Inventory based upon the percentage of the Borrower's export versus domestic sales as determined by the Borrower's rolling twelve-month sales mix. Lender shall examine the sales mix at least every 90 days and adjust the percentage as necessary.
7. **Restrictions** - Export-Related Inventory **not** eligible for inclusion in the Export-Related Borrowing Base are listed below. In no event shall Export-Related Inventory include any Inventory:
  - a. that is not subject to a valid, perfected, and enforceable first priority Lien in favor of the Lender;
  - b. that is located at an address that has not been disclosed to the Lender in writing;
  - c. that is not located in the United States, unless pre-approved by Ex-Im Bank in writing (see Section N below);
  - d. that is placed by the Borrower on consignment or held by the Borrower on consignment;
  - e. that is in the possession of a processor or bailee, or located on premises leased or subleased to the Borrower, or on premises subject to a mortgage in favor of a party other than the Lender, unless such processor or bailee or lessor or sublessor or mortgagee (as applicable) of such premises has executed and delivered all documentation which the Lender shall require to evidence its priority with respect to such Inventory as well as its right to gain access to such Inventory;
  - f. that is produced in violation of the Fair Labor Standards Act or subject to the "hot goods" provisions contained in 29 U.S.C. §215 or any successor statute or section;
  - g. as to which any covenant, representation, or warranty with respect to such Inventory contained in the Loan Documents has been breached;



- h.** that is demonstration Inventory;
- i.** that consists of proprietary software (i.e., software designed solely for the Borrower's internal use and **not intended for resale**);
- j.** that is damaged, obsolete, returned, defective, recalled or unfit for further processing;
- k.** that has previously been exported from the U.S.;
- l.** that constitutes defense articles or services;
- m.** that is an Item or will be incorporated into Items that will be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities unless with Ex-Im Bank's prior written consent;
- n.** that is to be incorporated into Items destined for shipment to a country with which Ex-Im Bank is legally prohibited from doing business as designated in the current Country Limitation Schedule, or that the Borrower has knowledge will be re-exported by a foreign Buyer to a country in which Ex-Im Bank is legally prohibited from doing business;
- o.** that is to be incorporated into Items destined for shipment to a Buyer in a country in which Ex-Im Bank coverage is not available for commercial reasons as designated in the current Country Limitation Schedule, unless and only to the extent that such Inventory is sold to the foreign Buyer on terms of an irrevocable letter of credit confirmed by a bank acceptable to Ex-Im Bank;
- p.** that is to be incorporated into Items whose sale would result in an Account Receivable that would not be an Eligible Export-Related Account Receivable ;
- q.** that is included as eligible inventory under any other credit facility to which Borrower is a party; or
- r.** that is, or is to be incorporated into an Item that is a Capital Good unless the transaction is in accordance with [Section 2.14](#) "Economic Impact Approval" of the Borrower Agreement.

**N. Export-Related Overseas Accounts Receivable and Inventory**

In accordance with [Section 4.16 of the Master Guarantee Agreement](#), Accounts Receivable due to a foreign subsidiary/affiliate of the Borrower from an unrelated party and Inventory located outside the United States may be eligible as collateral with Ex-Im Bank's prior written approval, provided that:

- i.** the foreign subsidiary or affiliate has been approved by Ex-Im Bank;
- ii.** the foreign subsidiary or affiliate is a Borrower under the Loan Facility;
- iii.** Accounts Receivable and Inventory are derived from eligible exports originating from the United States;

- iv. all proceeds from such Export-Related Overseas Accounts Receivable are collected through a cash collateral account and remitted to the United States at least monthly;
- v. the Lender obtains a valid and enforceable first priority security interest in the Accounts Receivable and Inventory in the jurisdiction where they are located;
- vi. the Lender obtains a legal opinion from local counsel with regard to the enforceability of the first priority security interest and the procedures that Ex-Im Bank would have to take to foreclose and liquidate such Accounts Receivable and Inventory;
- vii. the Accounts Receivable are denominated in U.S. dollars or in other “hard” currencies pre-approved in writing by Ex-Im Bank;
- viii. at no time may more than 50% of the Export-Related Borrowing Base consist of Eligible Export-Related Overseas Accounts Receivable and Eligible Export-Related Overseas Inventory.

**Note:** When the Lender is exercising Delegated Authority, Accounts Receivable due and collectible outside the United States as well as overseas Inventory **cannot** be included in the Export-Related Borrowing Base **without** the prior written approval of Ex-Im Bank.

#### **Advance Rates**

- a. **Export-Related Overseas Accounts Receivable** - Advance Rates of up to seventy percent (70%) may be allowed against Eligible Export-Related Accounts Receivable due and collectible outside the United States that have been approved by Ex-Im Bank. The Advance Rate, however, may be lower depending on the quality of the Export-Related Accounts Receivable.
- b. **Export-Related Overseas Inventory** - Advance Rates of up to sixty percent (60%) may be allowed against Eligible Export-Related Overseas Inventory that has been approved by Ex-Im Bank. The Advance Rate, however, may be lower depending on the quality of the Export-Related Inventory.

#### **O. Warranties and Retainages (Refer to Sections 4.13 and 4.14 of the MGA)**

The term **Warranty** refers to a guarantee or promise from the Borrower to the Buyer that the goods or services provided by the Borrower will function as intended during the Warranty period. The Warranty period commences once the Export Order has been completed. In some instances, a Buyer may require a Standby Letter of Credit or performance bond covering the life of the Export Order as well as what is effectively a Warranty period. **For Ex-Im Bank purposes, such a Standby Letter of Credit or bond would be considered a performance bond only until the contract has effectively been completed up to the beginning of a Warranty period, at which time Ex-Im Bank considers such a bond to be a Warranty Letter of Credit.**

The term **Retainage** (or retention or holdback) refers to a portion of the purchase price of the Export Order (typically ten percent) that the Buyer does not pay the Borrower until the end of a specified period of time following satisfactory performance under such Export Order.

1. Warranty Letters of Credit may be issued by a Lender only to, and Retainages may be included in the Export-Related Borrowing Base only for, those Borrowers to whom the Lender also extends a non-Ex-Im Bank-guaranteed line of credit.
2. **Guarantee coverage of Warranty Letters of Credit and/or inclusion of Retainages in the Export-Related Borrowing Base require the prior written consent of Ex-Im Bank.** Such coverage must be approved by Ex-Im Bank prior to a Loan Facility being committed under Delegated Authority. Once a Loan Facility has been committed under Delegated Authority, Ex-Im Bank's prior approval must be obtained for coverage of each Warranty Letter of Credit and/or inclusion of each Retainage in the Export-Related Borrowing Base.
3. Warranty Letters of Credit must be fully collateralized at one hundred percent (100%) of their face amount, of which amount at least 25% must be cash collateral.
4. The term of a Warranty Letter of Credit cannot exceed the shorter of (a) twelve (12) months or (b) the Loan Facility Term (see [Section II.K.5.](#) of this Manual).
5. To be included in the Export-Related Borrowing Base, Retainage Accounts Receivable must meet all eligibility criteria for Eligible Export-Related Accounts Receivable (see [Section II.L.](#)). In addition, Retainage Accounts Receivable must have been invoiced by the Borrower to the Buyer.
6. The Advance Rate for Retainages cannot exceed twenty-five percent (25%).
7. The sum of (i) the portion of the Credit Accommodations supporting Warranty Letters of Credit and (ii) the loanable value of Retainages in the Export-Related Borrowing Base cannot exceed the lesser of (a) 20% of the Maximum Amount, or (b) \$500,000.

**P. Program Restrictions** - Ex-Im Bank's Program restrictions are as follows:

1. **Defense and Nuclear Products and Services** - Ex-Im Bank is prohibited by law from financing defense articles and defense services. **Ex-Im Bank** determines whether a good or service is a "defense article" or "defense service" based on the identity of the end-user, the nature of the item, and the end use. Limited exceptions may be made for lifesaving, health and medical equipment, and equipment used for drug interdiction purposes. Ex-Im Bank's guidelines are summarized below. (**Note:** The Lender, whether or not a Delegated Authority Lender, is prohibited from making such determination).
  - a. Items sold to military organizations are considered defense articles until proven otherwise.
  - b. Items designed primarily for military use are presumed to be defense articles.
  - c. Items with dual military and civilian use are eligible only if convincing evidence exists to Ex-Im Bank's satisfaction that the Items are non-lethal in nature and will be used primarily for civilian activities, and if the Buyer or end-user provides an acceptable certificate to that effect.
  - d. "Humanitarian" Items related to lifesaving, health, and medical purposes are generally found to be eligible, however, Ex-Im Bank's approval is still required. Examples

include hospital equipment, medical laboratory equipment, ambulances, fire engines, and rescue aircraft, even if the Items are sold to a military Buyer.

- e. Small aircraft and marine vessels used for drug interdiction, protection of natural resources, and to provide lifesaving services to international shipping may also be eligible (with Ex-Im Bank's approval) even though the Items are sold to military entities and used primarily for routine patrol activities.
  - f. Any Ex-Im Bank support for the export of technology, fuel, equipment, materials or goods or services to be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities must be approved by Ex-Im Bank's Board of Directors, subject to review by the U.S. Congress. Such review will generally take an additional 45 days.
2. **U.S. Content** - When the cost of any Item consists of less than fifty percent (50%) U.S. Content, then only the cost of the U.S. Content may be eligible for financing. If the cost of any Item consists of at least 50% U.S. Content, then the entire cost of that Item may be eligible for financing, provided that the non-U.S. Content portion is incorporated into the Item in the United States.
3. **Other Prohibited Uses of the Credit Accommodations** - The Credit Accommodations cannot be used:
- a. to support the Borrower's domestic sales;
  - b. to acquire fixed assets or capital goods for use in the Borrower's business;
  - c. to acquire, equip, or rent commercial space overseas;
  - d. to employ non-U.S. residents outside the United States;
  - e. to serve as a Warranty Letter of Credit, except as permitted pursuant to the MGA and [Section II.O.](#) of this Manual; or
  - f. to repay pre-existing debt or future indebtedness of the Borrower unrelated to the Loan Facility without Ex-Im Bank's prior written consent (see [Section II.G.4.](#)).

## **Q. Additional Responsibilities of the Lender**

1. **Loan Servicing** - The Lender is expected to monitor the Loan Facility in accordance with its standard institutional procedures for monitoring other asset-based non-Ex-Im Bank guaranteed loans in its portfolio. This obligation includes but is not limited to receiving and properly applying all payments of principal and interest; reviewing financial statements, Export-Related Borrowing Base Certificates, and other reporting; taking appropriate collateral protection and recovery measures; and performing all other necessary loan making, servicing, and collecting responsibilities. The Lender may use its own form of borrowing base certificate if it includes all components required in the Export-Related Borrowing Base Certificate. However, for those Lenders that do not have their own standard form, an Optional Form of Borrowing Base Certificate has been provided. (See [Appendix A to this Manual](#)).

2. **Field Examinations** – In accordance with [Section 4.08](#) of the MGA, the Lender or a qualified outside party must conduct field examinations according to the guidelines listed below. Such field examinations shall include, but are not limited to, a review of the Borrower's books and records and an inspection of the Borrower's collateral.
  - a. For all Loan Facilities with a Maximum Amount of \$1,000,000 or more, the Lender must conduct semi-annual field examinations, performed either by the Lender or an independent certified public accountant, or other such entity acceptable to the Lender, but in no event less than once every six (6) months.
  - b. For Loan Facilities with a Maximum Amount of less than \$1,000,000 where the Lender has loans or other financial accommodations to the Borrower for which it performs field examinations, the Lender must conduct field examinations (with respect to the Loan Facility and Collateral) in accordance with its customary procedures.
  - c. For Loan Facilities with a Maximum Amount of \$10,000,000 or less, Lender may substitute audited financial statements for one of the semi-annual field examinations.
  - d. If Lender submits a written request for an extension prior to the scheduled field examination date, Ex-Im Bank shall automatically grant such extension for thirty (30) days except when audited financial statements are substituted. Ex-Im Bank is under no obligation to grant requested extensions beyond the automatic 30-day extension.
3. **Export Order Review** - If, pursuant to [Section II.K.2.b.](#) of this Manual, the Lender chooses to allow the Borrower to submit a summary of its Export Orders (rather than copies of such Export Orders) with its Export-Related Borrowing Base Certificates, the Lender must then conduct a quarterly review of a sampling of those Export Orders representing at least ten percent (10%) of the number of Export Orders and at least ten percent (10%) of the aggregate dollar amount of Export Orders.
4. **Invoice Review** – Please refer to [Section II.Q.3.](#) Export Order Review, of this Manual above.
5. **Annual Reviews** - As stated in [Section II.C.2.b.](#) of this Manual, the Lender shall submit to Ex-Im Bank an annual review for any Loan Facility with a term of greater than twelve (12) months. At a minimum, such annual review must include the Borrower's financial statements and an analysis thereof, a statement as to the Borrower's compliance with the Loan Documents, and any material information of which Ex-Im Bank may not have previously been made aware.

## **R. Economic Impact**

1. **Economic Impact Approval** – Borrowers are required to comply with [Section 2.14](#) of the Borrower Agreement regarding Economic Impact. For Loan Facilities up to and including \$10 million, Capital Goods (e.g. manufacturing or agricultural equipment) that will create or expand foreign production capacity of an exportable good that are likely to cause injury (negative impact) on U.S. production and employment and are subject to specified trade

measures including anti-dumping, counter-vailing duty orders, suspension agreements, or injury determination under Section 201 of the Trade Act of 1974, may not be supported under the Loan Facility. For Loan Facilities over \$10 million that supports the production of Capital Goods, Borrower is required to obtain an Economic Impact Approval from Ex-Im Bank.

2. **Economic Impact Certification** – In accordance with [Section 4.09](#) of the MGA, Lender shall obtain from each Borrower an Economic Impact Certification (see Appendices D1 and D2 to this Manual) covering the Items stated in [Section 4.A.\(1.\)](#) of the Loan Authorization Agreement/Loan Authorization Notice.

**Note:** Lenders and Borrowers seeking guidance regarding these provisions may contact Ex-Im Bank’s Business Credit Division.

## **S. Events of Default and Other Events, Amendments, Acceleration and Rescheduling**

1. **Events of Default and Other Events** - The Lender is required to notify Ex-Im Bank in writing within ten (10) Business Days if it has knowledge of an Event of Default or the occurrence of other significant events as specified in [Section 4.10](#) “Events of Default” and [Section 4.11](#) “Notice of Events” of the MGA. Ex-Im Bank also expects the Lender to immediately direct the Borrower to cure such Event of Default or other events. Events of Default include, *inter alia*, the following:

- a. the Borrower fails to pay within thirty (30) days any amount due the Lender under the Loan Facility or any non-Ex-Im Bank guaranteed loan;
- b. the Export-Related Borrowing Base no longer supports the amount outstanding under the Loan Facility;
- c. the Borrower or any Guarantor files for bankruptcy or liquidation;
- d. any default or event of default under any of the Loan Documents (including the Loan Agreement and any Guarantee Agreement) that results in acceleration of the obligations there under; or
- e. any material litigation involving the Borrower or any Guarantor.

If directed to do so by Ex-Im Bank in writing following the Event of Default, and the then outstanding balance of the Loan Facility Obligations exceeds the balance outstanding on non-Ex-Im Bank loan facilities (excluding real estate loans), the Lender shall accelerate the Loan Facility Obligations against the Borrower and any Guarantors and the Loan Documents shall provide for such acceleration.

Other events requiring notice to Ex-Im Bank include, *inter alia*, the following:

- (i) any default or event of default under the Loan Documents or any non-Ex-Im Bank guaranteed loan from the Lender to the Borrower or any Guarantor;
- (ii) any restructuring of any non-Ex-Im Bank guaranteed loan from the Lender to the Borrower or any Guarantor;

- (iii) any event which has had or could reasonably be expected to have a Material Adverse Effect;
- (iv) the Borrower has included in the Export-Related Borrowing Base ineligible Inventory or Accounts Receivable; or
- (v) the Lender downgrades its internal credit risk rating of the Borrower and/or Loan Facility.

Following the initial notice to Ex-Im Bank, the Lender must thereafter provide Ex-Im Bank at least every thirty (30) days with a written status report on the event(s) covered by the notice. The Lender may not make any additional Disbursements until an Event of Default has been cured and until Ex-Im Bank has given its written consent. The Lender may waive defaults under the Loan Documents that are not otherwise an Event of Default without Ex-Im Bank's consent provided that the Lender sends Ex-Im Bank written notice of such waiver within ten (10) Business Days.

**The Lender may submit a request for a Claim Payment only as a result of an uncured Payment Default as discussed in [Section 2.01](#) of the MGA.**

2. **Amendments, Acceleration and Rescheduling, Exercising of Remedies, and Prohibition on Litigation** – In accordance with Sections 4.19 and 5.08 of the MGA, without the prior written consent of Ex-Im Bank, the Lender shall not amend any Loan Document insofar as it relates to the Loan Facility, reschedule or restructure the Loan Facility, or undertake any legal action with respect to any of the Loan Documents, including accelerating the Loan Facility or exercising any of the Lender's remedies under the Loan Documents or applicable law. (Notwithstanding the foregoing, the Lender may amend certain provisions of its Loan Documents to the extent that such provisions are not provisions of any of the WCGP documentation, and provided that such amendment does not in any way contradict any provision of any of the WCGP documentation. For example, the Lender may amend financial covenants established by the Lender where such amended covenants would not be in violation of any WCGP documentation).

**Note:** Notwithstanding the foregoing, if the Lender has determined that time is of the essence, the Lender may take immediate action without obtaining Ex-Im Bank's prior consent to protect and secure the Collateral or to preserve the collection prospects of the Loan Facility or Collateral. Such actions may include physically securing the Borrower's books and records and the Inventory, as well as taking possession of and control over the proceeds of the Accounts Receivable. The Lender is, however, required to notify Ex-Im Bank within ten (10) Business Days of the Lender's taking such actions.

## **T. Claims, Assignment, Liquidation, and Recovery**

1. **Claims** – In accordance with [Section 5.01\(a\)](#) of the MGA, the Lender may submit a request for a Claim Payment under the Guarantee **no sooner than 30 days after a payment due date but no later than 120 days after the payment due date**. A filing extension may be requested in writing. The Lender's request must establish that the provision of an extension may allow for a default being cured or the loss being mitigated (e.g., the security might be liquidated at a higher value if an extension is granted).



The documentation that must be submitted with a Claim Payment request (“Claim Documents”) is set forth in Section 5.01(b) of the MGA.

2. **Disposition of Claims** - Within thirty (30) days of Ex-Im Bank’s receipt of a complete Claim, Ex-Im Bank will either notify Lender in writing of Ex-Im Bank’s decision regarding the Claim (“Claim Disposition Notice”) or ask Lender to provide additional information. Ex-Im Bank may notify the Lender that it is prepared to pay the Claim in full, in part, or that it will not pay any portion of the Claim. Potential reasons for non-payment (in full or in part) include (i) the Lender’s failure to perfect a security interest in some or all of the required Collateral, (ii) the Lender’s failure to obtain Borrowing Base Certificates and field examinations in a timely manner, and (iii) extension of Credit Accommodations following an Event of Default. The complete standard regarding Disposition of Claims is stated in [Article V](#) of the MGA.
3. **Assignment** - Prior to any Claim Payment, Ex-Im Bank may request that the Lender assigns all of its right, title, and interest in the Loan Documents, the Primary Collateral, and all other instruments, documents, items, and property related to the Loan Facility Obligations. Ex-Im Bank, however, is not entitled to make such a request if the outstanding principal balance of any non-Ex-Im Bank guaranteed loan(s) secured by the Collateral provided to the Borrower by the Lender is equal to or greater than the outstanding principal balance of the Loan Facility Obligations (excluding real estate loans). Under such circumstances, the Lender is not required to make an assignment.
4. **Liquidation by Lender** - At all times prior to a Claim Payment and at all times thereafter until an assignment is made, the Lender is obligated to enforce the Loan Documents and liquidate the Collateral for the joint benefit of the Lender and Ex-Im Bank, subject to the priorities and standard of care contemplated by the MGA and all other applicable agreements. If an assignment is not made, the Lender will be responsible for recovery and liquidation before and after any Claim Payment is made. If an assignment is made and Lender has assigned the proper Loan Documents to Ex-Im Bank, the Lender will no longer be obligated to liquidate after a Claim is paid. Recovery Proceeds will be applied in accordance with the MGA, as explained in [paragraph 9 below](#).
5. **Inventory Liquidation** - Unless the Export-Related Inventory (and if applicable, Export-Related Overseas Inventory) can be effectively segregated from other Inventory, for purposes of claim recovery, the amount of such Inventory will be the Pro Rata Inventory Percentage determined as of the date the Borrower fails to pay any outstanding amount of principal or interest, which is the day after the payment due date.
6. **Other Collateral Liquidation** – Unless the Other Collateral, if any, can be effectively segregated from collateral securing any non-Ex-Im Bank guaranteed facility, for purposes of claim recovery, the amount of proceeds attributable to Other Collateral will be the Pro Rata Percentage determined as of the date the Borrower fails to pay any outstanding amount of principal or interest, which is the day after the payment due date.
7. **Other Payments Received** – Unless any other payment received towards the reduction of the Loan Facility can be effectively segregated from payments made to any non-Ex-Im Bank guaranteed facility, for purposes of claim recovery, proceeds attributable to such payments will be the Pro Rata Percentage determined as of the date the Borrower fails to



pay any outstanding amount of principal or interest, which is the day after the payment due date.

- 8. Protection of Collateral** – Unless Ex-Im Bank gives prior written approval for higher coverage, Ex-Im Bank’s Guarantee covers up to a maximum of \$50,000 of Collateral Protection and Enforcement Costs.
- a. Collateral Protection Costs** - Collateral Protection Costs consist of all reasonable out-of-pocket costs and expenses incurred by the Lender or Ex-Im Bank in connection with the protection of the Primary Collateral after an Event of Default. Examples include the costs of storage, insurance, and security guards.
  - b. Enforcement Costs** - Enforcement Costs consist of all reasonable out-of-pocket costs and expenses, including reasonable attorney fees, incurred by the Lender or Ex-Im Bank in collecting any of the Loan Facility Obligations after an Event of Default, or in prosecuting any suit, litigation, arbitration or proceeding against a Borrower or Guarantor with respect to the enforcement of the Loan Facility Obligations. All such costs and expenses relating directly and exclusively to the Primary Collateral shall be included. Such costs and expenses directly relating to the Secondary Collateral, Guarantor Collateral, or any Guarantor shall be included on a Pro Rata Percentage basis.
- 9. Application of Recovery Proceeds** – The standard for Application of Recovery Proceeds are stated in [Section 5.06](#) of the MGA. If Ex-Im Bank pays a Claim and there is liquidation, the Recovery Proceeds after paying out appropriate Collateral Protection Costs and Enforcement Costs received by either Ex-Im Bank or the Lender are generally applied as follows:
- a.** If from Primary Collateral:
    - i.** Ninety percent (90%) to Ex-Im Bank, and
    - ii.** Ten percent (10%) to the Lender,  
until the Loan Facility Obligations have been paid in full, and then the remainder to be applied to the Lender’s non-Ex-Im Bank guaranteed loan(s) to the Borrower.
  - b.** If from Secondary Collateral:  
First to the Lender’s non-Ex-Im Bank guaranteed loan(s) to the Borrower until paid in full, and then the remainder to be applied:
    - i.** Ninety percent (90%) to Ex-Im Bank, and
    - ii.** Ten percent (10%) to the Lender,  
until the Loan Facility Obligations have been paid in full.
  - c.** If from Other Collateral that cannot be effectively segregated from collateral securing any non-Ex-Im Bank-guaranteed loan(s): To be applied on a Pro Rata Percentage basis to the Loan Facility Obligations and all other obligations of the Borrower and Guarantor to the Lender. Such Other Collateral to be applied:
    - i.** Ninety percent (90%) to Ex-Im Bank, and
    - ii.** Ten percent (10%) to the Lender,  
until the Loan Facility Obligations have been paid in full, then the remainder to be applied to all other obligations of the Borrower to the Lender. The portion of such collateral that is not Other Collateral is Secondary Collateral.

- d. If from Guarantor Collateral:  
To be applied on a Pro Rata Guarantee Percentage basis to the Loan Facility Obligations and all other obligations of the Borrower and Guarantor to the Lender.  
Such Guarantor Collateral to be applied:
  - i. Ninety percent (90%) to Ex-Im Bank, and
  - ii. Ten percent (10%) to the Lender,  
until the Loan Facility Obligations have been paid in full, then the remainder to be applied to all other obligations of the Borrower and Guarantor to the Lender. The portion of such collateral that is not Guarantor Collateral is Secondary Collateral.
- e. Any Recovery Proceeds received by Ex-Im Bank in excess of the amount of the Claim Payment shall be remitted to the Lender for application to any other obligations of the Borrower or Guarantor to the Lender that are secured by the Collateral.
- f. When a Delegated Authority Lender, pursuant to [Section 7 of the Delegated Authority Letter Agreement](#), separately collateralizes the ten percent (10%) non-Ex-Im Bank guaranteed portion of a Loan Facility, the Recovery Proceeds delineated in **Sections 9.a** through **d** above will change as follows:
  - i. One Hundred percent (100%) to Ex-Im Bank, and
  - ii. Zero percent (0%) to the Lender,  
until the Loan Facility Obligations have been paid in full, then the remainder is to be applied to all other obligations of the Borrower to the Lender.

Ex-Im Bank shall also be secured by the collateral securing the 10% non-guaranteed portion.

- 10. **Workout/Restructuring** – In accordance with [Section 5.08](#) of the MGA, if Ex-Im Bank agrees in writing to a Workout/Restructure prior to a Claim Payment, the existing Loan Documents shall be amended to adhere to the agreed upon terms and conditions. Notwithstanding such negotiations and any consultation between Lender and Ex-Im Bank regarding such negotiations, Lender shall continue to be bound by the Claim filing deadline and all other Lender Obligations unless otherwise agreed to in writing by Ex-Im Bank. Following a Workout/Restructure, Lender shall not make any further advances to a Borrower without Ex-Im Bank's prior written consent.
- 11. **Indemnity** – In accordance with [Section 5.09](#) of the MGA, Lender shall indemnify Ex-Im Bank for any damages sustained by Ex-Im Bank caused by Lender's fraud, intentional misconduct or gross negligence up to the amount of any Claim Payment plus legal and collection expenses. This provision shall survive the term of this Agreement and any Claim Payment.

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### III. DELEGATED AUTHORITY LENDER PROGRAM

A Lender, which has been deemed eligible by Ex-Im Bank pursuant to the general eligibility requirements set forth in [Section II.A.1.](#) of this Manual can apply for Delegated Authority. Under the Delegated Authority Program, a Lender and Ex-Im Bank enter into a Delegated Authority Letter Agreement, which allows the Lender to approve Loans and receive an Ex-Im Bank Guarantee without having to submit individual applications to Ex-Im Bank for approval. With the exception of Community Level Lenders, Lender must at all times employ at least two (2) authorized officers who have completed the Ex-Im Bank Delegated Authority Training Course or any Ex-Im Bank approved alternate training course.

**A. Levels of Delegated Authority** - Ex-Im Bank reserves the right to determine the level of Delegated Authority authorized for each Lender. There are six levels of Delegated Authority, as outlined below:

**1. “Community” Level Lenders -**

- a. Limits** - “Community” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$1 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$10 million in Loan Facilities.
- b. Criteria** - “Community” level Delegated Authority status requires the Lender to:
  - i.** be locally owned and operated;
  - ii.** serve a single community;
  - iii.** make commercial loans as a part of its regular business;
  - iv.** set lending policies at the local level;
  - v.** have total assets of no greater than \$500 million;
  - vi.** have experience in monitoring asset-based loans, (at a minimum) at the most basic levels required by the Program; and
  - vii.** have at least one of its staff at the Vice President (or equivalent) level or higher attend either Ex-Im Bank's two-day seminar and the third day Delegated Authority Lender Program training seminar or an abbreviated Ex-Im Bank training session, which will include a half-day overview of Ex-Im Bank programs, a half-day on Insurance programs, and the half-day WCGP Delegated Authority Lender Training.
- c. Additional Requirements** -
  - i.** There is no prerequisite for the Lender to make any WCGP Loan Facilities operative prior to receiving Delegated Authority (Community), however,

the Lender is required to submit its internal credit memorandum for the first three Loan Facilities it makes operative under Delegated Authority.

- ii. Terms of Loan Facilities approved under Delegated Authority (Community) are limited to a maximum of twelve months.
- iii. All Accounts Receivable financed under a Delegated Authority (Community) Loan Facility must be:
  - (a) supported by irrevocable Letters of Credit,
  - (b) insured by acceptable credit insurance, or
  - (c) some combination of (a) and (b) covering one hundred percent (100%) of the Accounts Receivable.

**Note:** Satisfaction of this requirement will qualify the Borrower for the Reduced Facility Fee.

- iv. After a minimum of three Loan Facilities made operative under Delegated Authority, at least one year as a Delegated Authority (Community) Lender, and a satisfactory field examination (conducted by Ex-Im Bank staff), the Lender may request an increase to the “Basic” Delegated Authority Level.

## 2. “Basic” Level Lenders -

- a. **Limits** - “Basic” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$2 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$25 million in Loan Facilities.
- b. **Criteria** - “Basic” level Delegated Authority status requires the Lender to have made operative at least two (2) WCGP Loan Facilities.

## 3. “Medium” Level Lenders -

- a. **Limits** - “Medium” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$3.5 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$50 million in Loan Facilities.
- b. **Criteria** - “Medium” level Delegated Authority status requires the Lender to have made operative at least four (4) WCGP Loan Facilities.

## 4. “High” Level Lenders -

- a. **Limits** - “High” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$5 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$75 million in Loan Facilities.

- b. **Criteria** - “High” level Delegated Authority requires the Lender to have:
  - i. made operative at least ten (10) Delegated Authority Program Loan Facilities totaling at least \$15 million; and
  - ii. have undergone an Ex-Im Bank field examination of Loan Facilities committed under Delegated Authority, with satisfactory results.

**5. “High Plus” Level Lenders -**

- a. **Limits** – “High Plus” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$7.5 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$100 million in Loan Facilities.
- b. **Criteria** – “High Plus” requires the Lender to have:
  - i. made operative at least fifteen (15) Delegated Authority Program Loan Facilities totaling at least \$20 million;
  - ii. have at least two (2) years experience at as a “High” level Delegated Authority Lender; and
  - iii. have undergone an Ex-Im Bank field examination of Loan Facilities committed under Delegated Authority, with satisfactory results.
- c. **Additional Requirements** -
  - i. For any Loan Facility of over \$5,000,000 approved under “High Plus ” level Delegated Authority Lender, the Loan Authorization Notice must be signed by two (2) of the Lender’s employees, at least one of whom must be a Senior Vice President (or the equivalent) or higher, who have been designated as authorized signers pursuant to [Annex B to the Delegated Authority Letter Agreement](#) (see [Sections VII\(A\)\(5\), \(6\), and \(7\)](#) of this Manual regarding these documents).
  - ii. **Any Loan Facility of over \$5,000,000 approved under “High Plus” level Delegated Authority must be monitored and serviced by an asset-based lending division of Lender.**

**6. “Super” Level Lenders -**

- a. **Limits** - “Super” level Delegated Authority Lenders may approve Loan Facilities up to a total of \$10 million per Loan Facility/per Borrower (including any affiliates and/or subsidiaries), and may approve an aggregate total of up to \$150 million in Loan Facilities.

- b. Criteria - “Super” level Delegated Authority requires the Lender to:**
- i.** be either:
    - (a)** a national asset-based lending entity whose portfolio totals \$1 billion or more in aggregate commitments; or
    - (b)** a commercial lender having an asset-based lending unit, whose asset-based lending portfolio totals \$1 billion or more in aggregate commitments;
  - ii.** have made operative at least five (5) Loan Facilities totaling at least \$25 million (whether under Delegated Authority or approved by Ex-Im Bank) over and above any Loan Facilities counted towards qualifying for “High Plus” Level Delegated Authority status;
  - iii.** have undergone an Ex-Im Bank field examination within the last six (6) months, with satisfactory results; and
  - iv.** be approved for “Super” level Delegated Authority status by Ex-Im Bank’s Board of Directors.
- c. Additional Requirements -**
- i.** For any Loan Facility of over \$5,000,000 approved under “Super” level Delegated Authority Lender, the Loan Authorization Notice must be signed by two (2) of the Lender’s employees, at least one of whom must be a Senior Vice President (or the equivalent) or higher, who have been designated as authorized signers pursuant to [Annex B to the Delegated Authority Letter Agreement](#) (see [Sections VII\(A\)\(5\), \(6\), and \(7\)](#) of this Manual regarding these documents).
  - ii.** **Any Loan Facility of over \$5,000,000 approved under “Super” level Delegated Authority must be monitored and serviced by an asset-based lending division of Lender.**

**Note:** In order to qualify for a higher level, Delegated Authority Lenders may be subject to an Ex-Im Bank field examination at the Lender’s offices, of Loan Facilities committed by the Lender under Delegated Authority. Lenders will be notified in writing of any increase in their Delegated Authority.

In addition, Ex-Im Bank will conduct field examinations on all Delegated Authority Lenders periodically. At Ex-Im Bank’s sole discretion, the field examination requirement may be fulfilled by a review (at Ex-Im Bank’s offices) of copies of documents and files, submitted by the Lender (at Ex-Im Bank’s request), of Loan Facilities committed under Delegated Authority. The main objectives of a field examination include, but are not limited to, determining that, with respect to each Borrower and Loan Facility being examined, the Lender’s due diligence: (i) indicates that the Borrower, the Loan Facility terms and conditions, and the exports supported (by the Loan Facility) comply with WCGP guidelines and restrictions; (ii) includes evidence that the Borrower meets the

minimum credit criteria (as set forth in [Section \(6\)](#) of the Delegated Authority Letter Agreement); and (iii) has documented, where required, that the Additionality test has been satisfied.

As to all Lenders and all Loan Facilities, Ex-Im Bank reserves the right to notify the Lender's senior credit officer of Ex-Im Bank's findings in its periodic audits/reviews of Lender's Loan Facilities. The notification or lack thereof shall not alter Lender Obligations.

PARAMETERS FOR DELEGATED AUTHORITY LEVELS		
<u>Level</u>	<u>Limits Per Borrower/ Aggregate</u>	<u>Guideline Number and Type of Loan Facilities</u>
Community	\$1MM / \$10MM	N/A.
Basic	\$2MM / \$25MM	Minimum of 2 operative WCGP Loan Facilities.
Medium	\$3.5MM / \$50MM	Minimum of 4 operative WCGP Loan Facilities.
High	\$5MM / \$75MM	Minimum of 10 operative Delegated Authority Loan Facilities totaling at least \$15MM.
High Plus	\$7.5 MM/ \$100MM	Minimum 15 operative Delegated Authority Loan Facilities totaling at least \$20MM. 2 years experience at High Level Delegated Authority.
Super	\$10MM / \$150MM	Minimum of 5 operative Loan Facilities totaling at least \$25 million, over and above any Loan Facilities at High Plus.

At no time may a Lender, acting under its Delegated Authority, establish a Maximum Amount for a Loan Facility that exceeds the Delegated Authority Limits per Borrower. If the Maximum Amount requested exceeds the Lender's Delegated Authority (per Borrower) limit, the Lender must submit the application package to Ex-Im Bank for the entire Maximum Amount.

Once a Lender has reached its aggregate limit (i.e., \$25 million in Loan Facilities for "Basic" level Lenders, \$50 million in Loan Facilities for "Medium" level Lenders, \$75 million in Loan Facilities for "High" level Lenders, or \$100 million for "High Plus"), the Lender may make a written request for an increase. Ex-Im Bank's criteria for approval of an increase includes, but is not limited to, the following:

- (i) satisfactory experience under Delegated Authority (Community Level Lenders should refer to [Section III.A.1.c.iv.](#) of this Manual);
- (ii) compliance with Working Capital Guarantee Program parameters; and
- (iii) satisfactory Ex-Im Bank field examination(s). If the increase is approved, Ex-Im Bank will amend the Delegated Authority Letter Agreement accordingly. The new aggregate limit will be determined by Ex-Im Bank at its sole discretion.

**B. Facility Fee Retention** - For Loan Facilities approved under Delegated Authority, the Lender and Ex-Im Bank will share the Facility Fee (for either the standard or reduced Annual Facility Fee Percentage) on the basis set forth below. For Revolving Loan Facilities other than Transaction

Specific Revolving Loan Facilities, with a term of 36 months, actual payment of the Facility Fee will be due in accordance with the Table in Section II.C.2.a. of this Manual.

LOAN FACILITY TERM	MAXIMUM AMOUNT	STANDARD FACILITY FEE (1.75%)			REDUCED FACILITY FEE (1.25%)		
		Facility Fee	Ex-Im's Share	Lender Retains	Facility Fee	Ex-Im's Share	Lender Retains
Up to 6 months	First \$2,000,000	87.5 bp	37.5 bp	50 bp	62.5 bp	37.5 bp	25 bp
	Portion over \$2,000,000	87.5 bp	50 bp	37.5 bp	62.5 bp	37.5 bp	25 bp
More than 6 up to 12 months	First \$2,000,000	175 bp pa	50 bp	125 bp pa	125 bp pa	50 bp	75 bp pa
	Portion over \$2,000,000	175 bp pa	100 bp pa	75 bp pa	125 bp pa	75 bp pa	50 bp pa
More than 12 months	First \$2,000,000	175 bp pa	50 bp pa	125 bp pa	125 bp pa	50 bp pa	75 bp pa
	Portion over \$2,000,000	175 bp pa	100 bp pa	75 bp pa	125 bp pa	75 bp pa	50 bp pa
						bp = basis point pa = per annum	

**C. Delegated Authority Program Documentation** - Ex-Im Bank confers Delegated Authority status through the Delegated Authority Letter Agreement, or the Delegated Authority Letter Agreement (Community), which outlines the specific terms and conditions between Ex-Im Bank and the Lender with respect to the exercise of a Lender's Delegated Authority.

**D. General Procedural Standards** - Ex-Im Bank requires the Lender to adhere to general procedural standards listed below:

**Note:** In the event that Ex-Im Bank's operations are suspended due to a lack of appropriations or its Loan and Guarantee Programs are otherwise suspended, all Delegated Authority Letter Agreements and Delegated Authority Letter Agreements (Community) will be temporarily terminated and Delegated Authority Lenders will not be able to commit any additional transactions (including renewals) under Delegated Authority, or to increase the Maximum Amount on any existing Delegated Authority transactions. Once Ex-Im Bank has resumed operations and its Loan and Guarantee Programs have been reinstated, all levels of Delegated Authority will automatically be reinstated without any further action on the part of Ex-Im Bank. The Guarantee for all WCGP transactions committed prior to a suspension of operations will continue to be effective, thus, Lenders may continue to make Disbursements under any such Loan Facilities during such a suspension.

**1. Initial Applications** - All Lenders with Delegated Authority shall submit their commitments to Ex-Im Bank, as outlined in [Section III.D.3.](#), below. If the Borrower does not meet all the minimum eligibility requirements as set forth in [Section II.A.2.](#) of this Manual and minimum financial requirements as set forth in [Section III.E.](#) of this Manual at the time of application, the Lender must either request in writing that Ex-Im Bank approve a waiver of the requirement in question, or submit the application package directly to Ex-Im Bank for processing. Lenders are requested to allow sufficient time (ten (10) Business Days whenever possible) for Ex-Im Bank to review and respond to any requests for waivers and other accommodations (whether submitted for the initial application or subsequently).



Lenders must countersign waivers to be effective, retain the original letter, and be prepared to submit such letters to Ex-Im Bank at Claim Filing.

**Note:** Neither the Lender nor the Borrower may use the first or any subsequent Disbursement under the Loan Facility (or a portion thereof) to repay any pre-existing debt of the Borrower, unless approved in writing by Ex-Im Bank prior to the Effective Date of the Loan Facility pursuant to [Section II.G.4.](#) of this Manual.

2. **Credit Memorandum** - The Lender must prepare a credit memorandum and financial analysis, which Ex-Im Bank may request for a copy at its sole discretion. The Lender may either use its own credit memorandum or Ex-Im Bank's Credit Memorandum format, which is provided to participating Lenders. Furthermore, the Lender must address, in either its internal credit memoranda or an addendum, the need for an Ex-Im Bank Guarantee ("Additionality"). (See [Section II.J.](#) and [Appendix C](#) of this Manual).
3. **Loan Facility Commitment Procedures**- The Loan Facility and Ex-Im Bank Guarantee thereof become effective on the date by which all of the Loan Documents (including Loan Authorization Notice) have been properly executed. The Lender is required to notify Ex-Im Bank that it has approved a Loan Facility by submitting a completed SBA/Ex-Im Bank Joint Application form (without attachments) and a Loan Authorization Notice (including Schedule A to the Loan Authorization Notice), together with the \$100 application fee and the applicable Facility Fee, no later than ten (10) Business Days after the Effective Date.

Ex-Im Bank will acknowledge receipt of the application form and the Loan Authorization Notice within ten (10) Business Days. **The Lender need not wait for receipt of Ex-Im Bank's acknowledgment to fund the Loan Facility.**

**Note:** The Delegated Authority Lender may assign, transfer, negotiate, sell or participate all or part of its interests and rights in the Loan Facility as outlined in [Section II.B.](#) of this Manual.

4. **Renewal of Existing Delegated Authority Loan Facilities** - For renewals, the Lender must follow the same procedure as described in (1) above. If the Borrower does not meet the entire minimum financial and/or eligibility requirements at the time of renewal, the Lender must either submit the Loan Facility request to Ex-Im Bank for approval or request in writing a waiver of the requirement. *In addition to the waiver requirement discussed in Section D.1. above, waivers are granted for one term at a time, and must be reissued for any subsequent term(s).* Lenders are requested to allow sufficient time (ten (10) Business Days whenever possible) for Ex-Im Bank to review and respond to any requests for waivers and other accommodations (whether submitted for the initial application or subsequently).
5. **Term** - Except as allowed for Revolving Loan Facilities pursuant to [Section II.C.](#) of this Manual, the term of the Loan Facility shall not exceed 12 months without the prior written approval of Ex-Im Bank. (The term of a Loan Facility committed under Delegated Authority (Community) shall in no event exceed twelve months.)

**Note:** A Lender may extend the Final Disbursement Date of a Loan Facility committed under Delegated Authority up to a maximum of 120 days in the aggregate without Ex-Im Bank's prior written consent, however, the Lender must advise Ex-Im Bank

of such extension and must remit the appropriate Facility Fee to Ex-Im Bank within ten (10) Business Days of the Effective Date of such extension.

6. **Military and Nuclear Items** - A Lender cannot exercise Delegated Authority for a transaction where Items are sold to or destined for sale to or use by any military organization or are designed primarily for military use (regardless of the nature or use of the Item), or for a transaction involving nuclear-related products or services, as previously described in [Section II.P.1.](#) of this Manual.
7. **Accounts Receivable** - All Accounts Receivable must be denominated in U.S. dollars unless otherwise pre-approved by Ex-Im Bank. In addition, Accounts Receivable due and collectible outside the United States (Export-Related Overseas Accounts Receivable) cannot be included in the Export-Related Borrowing Base without the prior written consent of Ex-Im Bank as discussed in [Section II.N.](#) of this Manual.

E. **Minimum Financial Requirements** - Minimum financial requirements are based on the most recent financial data available. Items 1 and 2 below must be documented in either the Lender's internal credit memorandum or in an addendum (see [Appendix C](#) to this Manual).

1. **Industry Comparison of Financial Ratios** - In evaluating the Borrower's financial condition, the Lender must compare financial ratios for the Borrower's industry, as published in the Risk Management Association ("RMA") Statement Studies, to the Borrower's *most recent fiscal year end* financial ratios. The Lender must use the most recent RMA Statement Studies (i.e., published within the last 12 months). The Lender must base such comparison on the ratios for the appropriate peer group using either "Current Data Sorted by Assets" or "Current Data Sorted by Sales" category for companies sharing the same primary North American Industry Classification System Code (NAICS Code) or Standard Industrial Classification Code (SIC Code) as the Borrower. (Ratios must be chosen from the same grouping (i.e., Current Data Sorted by Assets or Current Data Sorted by Sales), not a combination of the two). The Borrower's ratios must *exceed* its industry's **Lower Quartile** (based on the RMA comparison), for a **minimum of four** of the following ratios:
  - a. Current Ratio
  - b. Net Sales/Total Assets
  - c. Debt to Worth
  - d.  $(\text{Net Profit} + \text{Depreciation} + \text{Depletion} + \text{Amortization Expense}) / \text{Current Portion of Long-Term Debt}$
  - e. EBIT/Interest
  - f. Cost of Sales/Inventory
  - g. Sales/Accounts Receivable

**Note:** In the unlikely event that no reasonably appropriate NAICS/SIC Code can be determined, the Lender must obtain Ex-Im Bank's written approval prior to committing the Loan Facility under Delegated Authority.

2. **Positive Tangible Net Worth** – Based on the most recent financial data available, the Borrower must have a positive tangible net worth at the time of application. Tangible net worth is defined as net worth determined in accordance with GAAP, increased by debt subordinated to the Loan Facility, and decreased by all intangible assets, including patents,

licenses, goodwill, subscription lists, capitalized software, organization expenses, covenants not to compete, and investment in and moneys due from affiliates (including officers, directors and shareholders).

3. **Annual Financial Statements** - The Borrower and each Guarantor (other than an individual Guarantor), if any, must submit year-end financial statements to the Lender no later than 120 days after the end of its fiscal year; a publicly traded Borrower may submit its year-end statements at the time it files its Form 10-K.
  4. **Quarterly Financial Statements** - The Borrower and any Guarantor (other than an individual Guarantor) must submit quarterly financial statements to the Lender no later than 45 days after the end of each quarter; a publicly traded Borrower may submit its quarterly statements at the time it files its Form 10-Q.
  5. **Taxes and Judgments** - All Federal, state and local income taxes must be current, and all material judgments and liens must be satisfied.
  6. **Guarantors** - Any Controlling Affiliate (as defined in [Section \(5\)\(b\)](#) of the Delegated Authority Letter Agreement) must guarantee the Loan. Venture capital firms or other investment groups are excluded from this requirement. All Guarantors (other than individual Guarantors) must provide year-end financial statements as set forth above. All individual Guarantors must provide a current signed financial statement on a bank form; for Loan Facilities with terms of over twelve months, individual Guarantors must provide such personal financial statements on an annual basis.
- F. **Collateral** - Delegated Authority Lenders must comply with the WCGP requirements for Security, Collateral, and Guarantees, as set forth in the Master Guarantee Agreement and the Delegated Authority Letter Agreement, and as outlined in [Section H](#) of this Manual.
- G. **Collateral Options on the 10% Risk Retention** – In accordance with Section (7) of the Delegated Authority Letter Agreement, Delegated Authority Lenders have the option to separately collateralize their ten percent (10%) risk retention or to share net recovery proceeds 90% Ex-Im Bank/10% Lender for each Loan Facility. If the Lender opts to separately collateralize its ten percent (10%) risk retention, the Lender must disclose the specific collateral in [Section 6.G.](#) of the Loan Authorization Notice.

**The Lender cannot collateralize its ten percent (10%) risk retention with cash, cash equivalents or marketable securities from the Borrower, any Guarantor, any Affiliate of the Borrower (as defined in [Section \(5\)\(b\)](#) of the Delegated Authority Letter Agreement), or any other third party.**

When the Lender chooses to separately collateralize the retained 10% risk, the Lender must execute two separate promissory notes or other such evidence of debt: one for the retained 10% risk, and one for the 90% balance. The note for the retained 10% risk must be on a *pari-passu* basis with respect to disbursements and repayments under the Loan Facility. If the Lender does not separately collateralize their 10% risk retention, only one document evidencing the debt is required.

#### IV. FAST TRACK LENDER PROGRAM

- A. **Limits** - Under the Fast Track Lender Program (“Fast Track”), a Fast Track Lender may receive approval from Ex-Im Bank to enter into Fast Track Loan Facilities with a Maximum Amount greater than \$10 million and up to \$25 million on an expedited basis. In order for a Lender to be designated as a Fast Track Lender, it must first be a Super Level Delegated Authority Lender and subsequently be approved by the Ex-Im Bank Board of Directors for Fast Track Lender status. Fast Track Lender limits are \$25 million per Borrower/\$300 million aggregate.
  - B. **Criteria** - Only Super Delegated Authority Lenders specifically approved by the Ex-Im Bank Board of Directors are eligible for Fast Track Lender status.
  - C. **Additional Requirements** – see the Fast Track Lender Agreement.
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#### V. CITY/STATE PROGRAM

The City/State Program is a cooperative venture between Ex-Im Bank and various state and local government authorities. Under the City/State Program, state and local finance and development agencies assist small and medium-sized Borrowers in understanding and utilizing Ex-Im Bank programs. A list of City/State participants is available on Ex-Im Bank’s web-site <http://www.exim.gov> or from Ex-Im Bank's Business Development Division at (202) 565-3900 upon request.

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#### VI. TRADE ASSOCIATION PARTNERSHIP PROGRAM

The Trade Association Partnership Program (“TAPP”) is a cooperative venture between Ex-Im Bank and various trade associations. Under TAPP, trade associations assist their members in understanding and utilizing Ex-Im Bank programs. A list of TAPP participants is available on Ex-Im Bank’s website at <http://www.exim.gov> or from Ex-Im Bank's Business Development Division at (202) 565-3900 upon request.

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#### VII. DOCUMENTATION

- A. **Working Capital Guarantee Program Documents**
  - 1. **U.S. Small Business Administration/Export-Import Bank of the United States Joint Application for Working Capital Guarantee** - The SBA/Ex-Im Bank Joint Application form requires principal party and transaction information, and Borrower, Lender, and Guarantor certifications, and it includes a checklist of relevant documents and information to be submitted with the form. It must be submitted with all Loan Facility requests.
  - 2. **Master Guarantee Agreement** - The Master Guarantee Agreement (MGA) is made and entered into by Ex-Im Bank and the Lender, and sets forth the terms and conditions that govern Ex-Im Bank's Guarantee of all Loan Facilities made by the Lender under the Program. Upon Ex-Im Bank's approval of the Lender's first Loan Facility application, Ex-Im Bank will execute the MGA and send it to the Lender. The Lender must then execute

the MGA prior to making any Loan Facility under the MGA, and return one executed original to Ex-Im Bank.

3. **Loan Authorization Agreement (Annex C to the Master Guarantee Agreement and to the Borrower Agreement)** - The Loan Authorization Agreement is made and entered into by Ex-Im Bank and the Lender, and sets forth the terms and conditions of a particular Loan Facility. Upon approval of a Loan Facility, Ex-Im Bank will execute a Loan Authorization Agreement and send it to the Lender. The Lender must then execute the agreement prior to or upon the Lender making such Loan Facility, and return one executed original to Ex-Im Bank. The Lender must provide a copy of the Loan Authorization Agreement and any Special Conditions (Schedule B to the Loan Authorization Agreement) to the Borrower. The Lender, however, is not required to provide the Borrower with a copy of the Facility Fee Schedule (Schedule A to the Loan Authorization Agreement).

**Note:** While Ex-Im Bank initially completes and executes the Loan Authorization Agreement (including Schedule A) at the time of approval of the Loan Facility, for a Revolving Loan Facility with a term of greater than twelve (12) months, the Lender must complete and execute Schedule A and submit it together with the Facility Fee due at each anniversary of the Effective Date, as applicable.

4. **Borrower Agreement (Annex A to the Master Guarantee Agreement)** - The Borrower Agreement is made and entered into by the Lender and the Borrower, and sets forth certain obligations of the Borrower with respect to the Loan Facility. This agreement must be executed by the Borrower for each Loan Facility in the exact form provided, and is then acknowledged and retained by the Lender. To the extent that provisions of the Borrower Agreement address similar requirements set forth in the Loan Agreement between the Borrower and the Lender, the more stringent provisions of each with respect to the Borrower shall govern for that particular Loan Facility.

5. **Delegated Authority Letter Agreement** - The Delegated Authority Letter Agreement is made and entered into by Ex-Im Bank and the Lender, and sets forth the terms and conditions of Delegated Authority. Upon Ex-Im Bank's approval of a Lender for Delegated Authority status, Ex-Im Bank will execute a Delegated Authority Letter Agreement and send it to the Lender. The Lender must then execute the agreement and return one executed original to Ex-Im Bank.

**Note:** For purposes of this Manual, all references to the Delegated Authority Letter Agreement shall be deemed to include the **Delegated Authority Letter Agreement (Community)** unless otherwise specified.

6. **Loan Authorization Notice (Annex A to the Delegated Authority Letter Agreement and to the Borrower Agreement and Annex D to the Master Guarantee Agreement)** – The Loan Authorization Notice is the type of Loan Authorization Agreement used in the Delegated Authority Lender Program. The Loan Authorization Notice is made and entered into by Ex-Im Bank and the Lender, and sets forth the terms and conditions of a particular Loan Facility as committed by the Delegated Authority Lender. Within ten (10) Business Days of the Effective Date, the Lender must submit two (2) executed originals of the Loan Authorization Notice to Ex-Im Bank for acknowledgment. The Lender must also provide a copy of the Loan Authorization Notice to the Borrower. The

Lender, however, is not required to provide the Borrower with a copy of the Facility Fee Schedule (Schedule A to the Loan Authorization Notice).

**Note #1:** The Loan Authorization Notice is a Loan Document and hence must be executed by (and not after) the Effective Date. Ex-Im Bank's acknowledgement is not required by the Effective Date.

**Note #2:** The Lender must also complete and execute Schedule A, Sections I through IV.A., and submit it when the Loan Authorization Notice is originally submitted, as well as at each anniversary of the Effective Date of a Revolving Loan Facility (as applicable). In addition, the Lender must complete, execute and submit Schedule A, Section IV.B. at the time of any Extension of the Final Disbursement Date (such Extensions not to exceed one-hundred-twenty (120) days in the aggregate). For increases in the Maximum Amount, refer to Section IV.C. of Schedule A.

7. **Authorized Officer Designation Notice ([Annex B to the Delegated Authority Letter Agreement and the Fast Track Lender Agreement](#))** - The Authorized Officer Designation Notice sets forth the Lender's employees who are authorized to execute Ex-Im Bank Delegated Authority and Fast Track documents. At least two (2) employees of the Lender must be so designated (for Delegated Authority (Community) Lenders, only one employee must be so designated in accordance with [Section III\(A\)\(1\)\(b\)\(vii\)](#) of this Manual). The Lender shall complete the Authorized Officer Designation Notice at the time the Delegated Authority Letter Agreement or Fast Track Lender Agreement is executed **and/or** whenever there is a change in authorized employee(s).

**Note:** For Super Delegated Authority Lenders and Fast Track Lenders, at least one of the employees so designated must be a Senior Vice President (or the equivalent) or higher. However, the Senior Vice President does not need to take the Delegated Authority Lender Program training seminar. For all other Lenders, at least one of the employees so designated has to be a Vice President or higher.

8. **Country Limitation Schedule** - The Country Limitation Schedule sets forth on a country-by-country basis whether and under what conditions Ex-Im Bank is open for business in the countries listed therein. Each Preliminary Commitment or Loan Authorization Agreement will include a Country Limitation Schedule. From time to time, Ex-Im Bank will provide an updated Country Limitation Schedule to all Delegated Authority Lenders (whether active or not) and to all other Lenders active in the Program. The updated Country Limitation Schedule supersedes the previous Country Limitation Schedule.

**It is the Lender's responsibility to provide a copy of the Country Limitation Schedule to the Borrower at the inception of the Loan Facility, and to provide a copy of each new Country Limitation Schedule (and any amendments, revisions, or updates thereto) to the Borrower within ten (10) Business Days of receipt.**

(The Lender does not need to provide a Country Limitation Schedule to the Borrower in connection with Transaction Specific Loan Facilities, however, such Loan Facilities must comply with the Country Limitation Schedule in effect at the time the Loan Documents are executed).

9. **Affiliate Guarantee Authorization Agreement** - The Affiliate Guarantee Authorization Agreement ("AGAA") is made and entered into by the Lender and Ex-Im Bank, and sets

forth the terms and conditions governing Affiliate Loan Facilities. The Lender submits a list of its Affiliates who's Loan Facilities will also be guaranteed by Ex-Im Bank under the Lender's MGA. Each Affiliate extending an Affiliate Loan Facility must employ at least one officer who has completed the Ex-Im Bank Delegated Authority Lender training course (or equivalent).

10. **Preliminary Commitment** - The Preliminary Commitment is issued to the Borrower upon Ex-Im Bank's approval of an application for a Loan Facility. It outlines the specific terms and conditions under which Ex-Im Bank is prepared to guarantee a Loan Facility extended by an eligible Lender.

**B. WCGP Loan Document Requirements**

1. The Loan Documents **may not** contain binding alternative dispute resolution provisions, however, they **may** contain voluntary, non-binding alternative dispute resolution provisions.
2. The Loan Documents **must** be governed by the laws of a state (including the District of Columbia), territory, or commonwealth of the United States of America.
3. The Loan Documents must be valid and enforceable, and must be assignable to Ex-Im Bank.

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Rev. 10/12

Master Guarantee Agreement No.: (DOUBLE-CLICK HERE TO MODIFY)

**EXPORT-IMPORT BANK OF THE UNITED STATES  
WORKING CAPITAL GUARANTEE PROGRAM**

**MASTER GUARANTEE AGREEMENT**



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WORKING CAPITAL GUARANTEE PROGRAM**

**MASTER GUARANTEE AGREEMENT**

THIS MASTER GUARANTEE AGREEMENT (this "Agreement") is made and entered into by and between the institution identified as Lender on the signature page hereof ("Lender") and the Export-Import Bank of the United States ("Ex-Im Bank"). This Agreement includes the general terms and conditions set forth below (including defined terms identified by initial capitals) and the specific terms and conditions set forth in each Loan Authorization Agreement and, to the extent applicable, in the Delegated Authority Letter Agreement and the Fast Track Lender Agreement, all of which together comprise the complete agreement of the parties with respect to Ex-Im Bank's Guarantee.

**RECITALS**

Lender may from time to time establish Loan Facilities that provide working capital financing to certain entities involved in the manufacture, production or purchase and subsequent export sale of Items of United States manufacture or origin.

It is a condition to the establishment of such Loan Facilities that Ex-Im Bank guarantee the payment of ninety percent (90%) of the Guaranteed Amount, subject to the terms and conditions of this Agreement, the Loan Authorization Agreement and, to the extent applicable, the Delegated Authority Letter Agreement and the Fast Track Lender Agreement.

NOW, THEREFORE, in consideration of the premises and the mutual covenants contained in this Agreement, the parties agree as follows:

**ARTICLE I**

**DEFINITIONS**

1.01 Definitions of Terms. As used in this Agreement, including the Recitals to this Agreement and each Loan Authorization Agreement, the following terms shall have the following meanings:

"Accounts Receivable" shall mean all of a Borrower's now owned or hereafter acquired (a) "accounts" (as such term is defined in the UCC), other receivables, book debts and other forms of obligations, whether arising out of goods sold or services rendered or from any other transaction; (b) rights in, to and under all purchase orders or receipts for goods or services; (c) rights to any goods represented or purported to be represented by any of the foregoing (including unpaid sellers' rights of rescission, replevin, reclamation and stoppage in transit and rights to returned, reclaimed or repossessed goods); (d) moneys due or to become due to such Borrower under all purchase orders and contracts (which includes Export Orders) for the sale of goods or the performance of services or both by such Borrower (whether or not yet earned by performance on the part of such Borrower), including the proceeds of the foregoing; (e) any notes, drafts, letters of credit, insurance proceeds or other instruments, documents and writings

evidencing or supporting the foregoing; and (f) all collateral security and guarantees of any kind given by any other Person with respect to any of the foregoing.

“Accounts Receivable Aging Report” shall mean a report detailing the Export-Related Accounts Receivable and Export-Related Overseas Accounts Receivable for a Loan Facility, and the applicable terms for the relevant time period; in the case of Indirect Exports, such report shall indicate the portion of such Accounts Receivables corresponding to Indirect Exports.

“Actualized Claim Payment” shall have the meaning set forth in Section 5.06(a)(i).

“Additional Claim Documentation” shall have the meaning set forth in Section 5.03(a).

“Advance Rate” shall mean, with respect to a Loan Facility, the rate specified in Section 5.B. of the Loan Authorization Agreement for each category of Primary Collateral except for Export-Related General Intangibles and Other Collateral. Unless otherwise set forth in writing by Ex-Im Bank, in no event shall the Advance Rate exceed (i) ninety percent (90%) for Eligible Export-Related Accounts Receivable, (ii) seventy five percent (75%) for Eligible Export-Related Inventory, (iii) seventy percent (70%) for Eligible Export-Related Overseas Accounts Receivable (iv) sixty percent (60%) for Eligible Export-Related Overseas Inventory and (v) twenty five percent (25%) for Retainage Accounts Receivable (if approved in writing by Ex-Im Bank).

“Affiliated Foreign Person” shall have the meaning set forth in Section 4.16.

“Annual Facility Fee Percentage” shall mean one and one-half percent (1.75%), subject to reduction as set forth in Section 3.01(b).

“Assignment Agreement” shall mean an assignment agreement executed by Lender in favor of Ex-Im Bank in form and substance satisfactory to Ex-Im Bank.

“Borrower” shall mean each Eligible Person specified in each Loan Authorization Agreement as a Borrower and each permitted successor and assign of such Borrower. An Affiliated Foreign Person approved in accordance with Section 4.16 is deemed a Borrower.

“Borrower Agreement” shall mean with respect to a Loan Facility, the agreement executed by a Borrower in the form of Annex A.

“Business Day” shall mean any day on which the Federal Reserve Bank of New York is open for business.

“Buyer” shall mean a Person that has entered into one or more Export Orders with a Borrower or who is an obligor on Export-Related Accounts Receivable or Export-Related Overseas Accounts Receivable.

“Claim” shall have the meaning set forth in Section 5.01(a).

"Claim Date" shall mean the Business Day on which Lender has delivered to Ex-Im Bank a Claim in accordance with Section 5.01.

"Claim Documents" shall have the meaning set forth in Section 5.01(b).

"Claim Disposition Notice" shall have the meaning set forth in Section 5.03(a).

"Claim Payment" shall mean a payment made by Ex-Im Bank with respect to a Claim or a portion thereof.

"Claim Payment Date" shall mean the date on which Ex-Im Bank makes a Claim Payment.

"Collateral" shall mean all property and interest in property in or upon which Lender has been granted a Lien as security for the payment of all Loan Facility Obligations including the Primary Collateral, the Secondary Collateral and the Guarantor Collateral, and all products and proceeds (cash and non cash) thereof.

"Collateral Protection Costs" shall mean, with respect to a Loan Facility, all reasonable out-of-pocket costs and expenses incurred by Lender or Ex-Im Bank after the occurrence of an Event of Default in connection with the protection of the Primary Collateral, such as the costs of storage, insurance and security guards. For the purpose of computing Collateral Protection Costs with respect to a Loan Facility for which the Export-Related Inventory or Export-Related Overseas Inventory of a Borrower cannot be effectively segregated from the other Inventory of such Borrower, the amount of Collateral Protection Costs relating to such Inventory shall be the Pro Rata Inventory Percentage, such percentage determined based on the earlier of (a) the date such expense is incurred and (b) the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

"Commercial Letters of Credit" shall mean those letters of credit subject to the UCP payable in Dollars and issued or caused to be issued by Lender on behalf of a Borrower under a Loan Facility for the benefit of a supplier(s) of such Borrower in connection with such Borrower's purchase of goods or services from such supplier(s) in support of the export of the Items.

"Costs Maximum Amount" shall mean the lesser of (a) the sum of the actual Collateral Protection Costs, Enforcement Costs and Realization Costs incurred by Lender for which Lender has not been reimbursed by a Borrower, any Guarantor or any other Person or from the proceeds of Collateral; (b) five percent (5%) of the outstanding principal balance of the Loan Facility on the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.; or (c) \$50,000, unless otherwise permitted in writing by Ex-Im Bank.

"Country Limitation Schedule" shall mean the schedule published from time to time by Ex-Im Bank setting forth on a country by country basis whether and under what

conditions Ex-Im Bank will provide coverage for the financing of export transactions to the countries listed therein.

"Credit Accommodation Amount" shall mean, with respect to a Loan Facility, the sum of (a) the aggregate outstanding amount of Disbursements and (b) the aggregate outstanding Letter of Credit Obligations, which sum may not exceed the Maximum Amount.

"Credit Accommodations" shall mean, collectively, Disbursements and Letter of Credit Obligations.

"Criteria For Reduced Facility Fee" shall have the meaning set forth in Section 3.01(b).

"Delegated Authority Letter Agreement" shall mean the Delegated Authority Letter Agreement, if any, between Ex-Im Bank and Lender.

"Disbursement" shall mean, collectively, (a) an advance of a working capital loan from Lender to a Borrower under the Loan Facility, and (b) an advance to fund a drawing under a Letter of Credit issued or caused to be issued by Lender for the account of a Borrower under the Loan Facility.

"Dollars" or "\$" shall mean the lawful currency of the United States.

"Economic Impact Certification" shall have the meaning set forth in Section 4.09.

"Effective Date" shall mean, with respect to a Loan Facility, the date by which (a) all of the Loan Documents have been executed by Lender, the applicable Borrower, any Guarantor and, if applicable, Ex-Im Bank, and (b) all of the conditions to the making of the initial Credit Accommodations under the Loan Documents or any amendments thereto have been satisfied.

"Eligible Export-Related Accounts Receivable" shall mean, with respect to a Loan Facility, those Export-Related Accounts Receivable which are Eligible Export-Related Accounts Receivable as such term is defined in the applicable Borrower Agreement.

"Eligible Export-Related Inventory" shall mean, with respect to a Loan Facility, the Export-Related Inventory which is Eligible Export-Related Inventory as such term is defined in the applicable Borrower Agreement.

"Eligible Export-Related Overseas Accounts Receivable" shall mean, with respect to a Loan Facility, those Export-Related Overseas Accounts Receivable which are Eligible Export-Related Overseas Accounts Receivable as such term is defined in the applicable Borrower Agreement.

"Eligible Export-Related Overseas Inventory" shall mean, with respect to a Loan Facility, the Export-Related Overseas Inventory which is Eligible Export-Related Overseas Inventory as such term is defined in the applicable Borrower Agreement.

"Eligible Person" shall mean a sole proprietorship, partnership, limited liability partnership, corporation or limited liability company which (a) is domiciled, organized or formed, as the case may be, in the United States, whether or not such entity is owned by a foreign national or foreign entity; (b) is in good standing in the state of its formation or otherwise authorized to conduct business in the United States; (c) is not currently suspended or debarred from doing business with the United States government or any instrumentality, division, agency or department thereof; (d) exports or plans to export Items; (e) operates and has operated as a going concern for at least one (1) year; (f) has a positive tangible net worth determined in accordance with GAAP; and (g) has revenue generating operations relating to its core business activities for at least one year. An Affiliated Foreign Person that meets all of the requirements of the foregoing definition of Eligible Person other than subclause (a) thereof shall be deemed to be an Eligible Person.

"Enforcement Costs" shall mean, with respect to a Loan Facility, all reasonable out-of-pocket costs and expenses, including reasonable attorney fees, incurred by Lender or Ex-Im Bank after the occurrence of an Event of Default in collecting any of the Loan Facility Obligations or in prosecuting any suit, litigation, arbitration or proceeding against a Borrower or any Guarantor with respect to the enforcement of all or part of the Loan Facility Obligations. For purposes of computing Enforcement Costs with respect to a Loan Facility, costs and expenses directly and exclusively relating to the Primary Collateral for and collection of payments from Borrower or Guarantor or otherwise towards such Loan Facility shall be included; costs and expenses directly and exclusively relating to another loan or credit facility shall be excluded; and costs and expenses directly relating to Guarantor Collateral or to Collateral and payments that cannot be clearly attributed to Loan Facility Obligations shall be included at the Pro Rata Guarantor Collateral, Pro Rata Percentage or Pro Rata Inventory Percentage, as applicable, in the latter two cases such percentage determined based on the earlier of (a) the date such expense is incurred and (b) the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

"Event of Default" shall have the meaning set forth in Section 4.10.

"Export Order" shall mean a documented purchase order or contract evidencing a Buyer's agreement to purchase the Items from Borrower for export from the United States, which documentation shall include written information that is necessary to confirm such purchase order or contract, including identification of the Items, the name of the Buyer, the country of destination, contact information for the Buyer and the total amount of the purchase order or contract; in the case of Indirect Exports, such documentation shall further include a copy of the written purchase order or contract from a foreign purchaser or other documentation clearly evidencing a foreign purchaser's agreement to purchase the Items.

"Export-Related Accounts Receivable" shall mean those Accounts Receivable arising from the sale of Items which are due and payable to a Borrower in the United States.

"Export-Related Accounts Receivable Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the aggregate face amount of Eligible Export-

Related Accounts Receivable of a Borrower less taxes, discounts, credits, allowances and Retainages, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Export-Related Borrowing Base" shall mean, at the date of determination thereof, the sum of (a) (if Lender elects to include) the Export-Related Inventory Value or Export-Related Historical Inventory Value multiplied by the Advance Rate applicable to Eligible Export-Related Inventory set forth in Section 5.B.(1.) of the Loan Authorization Agreement, plus (b) the Export-Related Accounts Receivable Value multiplied by the Advance Rate applicable to Eligible Export-Related Accounts Receivable set forth in Section 5.B.(2.) of the Loan Authorization Agreement, plus (c) if permitted by Ex-Im Bank in writing, the Retainage Value multiplied by the Advance Rate applicable to Retainages set forth in Section 5.B.(3.) of the Loan Authorization Agreement, plus (d) the Other Assets set forth in Section 5.B.(4.) of the Loan Authorization Agreement multiplied by the Advance Rate agreed to in writing by Ex-Im Bank, plus (e) if permitted by Ex-Im Bank in writing, the Export-Related Overseas Accounts Receivable Value multiplied by the Advance Rate applicable to Eligible Export-Related Overseas Accounts Receivable set forth in Section 5.B.(5.) of the Loan Authorization Agreement, plus (f) if permitted by Ex-Im Bank in writing, the Export-Related Overseas Inventory Value multiplied by the Advance Rate applicable to Eligible Export-Related Overseas Inventory set forth in Section 5.B.(6.) of the Loan Authorization Agreement, less (g) the amounts required to be reserved pursuant to Sections 4.12 and 4.13 of this Agreement for each outstanding Letter of Credit, less (h) such reserves and in such amounts deemed necessary and proper by Lender from time to time.

"Export-Related Borrowing Base Certificate" shall mean a certificate in the form provided or approved by Lender, executed by a Borrower and delivered to Lender pursuant to the Loan Documents detailing the Export-Related Borrowing Base supporting the Credit Accommodations which reflects, to the extent included in the Export-Related Borrowing Base, Export-Related Accounts Receivable, Eligible Export-Related Accounts Receivable, Export-Related Inventory, Eligible Export-Related Inventory, Export-Related Overseas Inventory, Eligible Export-Related Overseas Inventory, Export-Related Overseas Accounts Receivable and Eligible Export-Related Overseas Accounts Receivable balances that have been reconciled with such Borrower's general ledger, Accounts Receivable Aging Report and Inventory schedule.

"Export-Related General Intangibles" shall mean the Pro Rata Percentage of General Intangibles determined as of the earlier of: (i) the date such General Intangibles are liquidated and (ii) the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

"Export-Related Historical Inventory Value" shall mean with respect to a Borrower, the relevant Export-Related Sales Ratio multiplied by the lowest of (i) the cost of such Borrower's Inventory as determined in accordance with GAAP, or (ii) the market value of such Borrower's Inventory as determined in accordance with GAAP or (iii) the appraised or orderly liquidation value of such Borrower's Inventory, if Lender has loans and financial accommodations to such Borrower for which it conducts (or contracts for the performance of) such an appraised or orderly liquidation value.



"Export-Related Inventory" shall mean the Inventory of a Borrower located in the United States that has been purchased, manufactured or otherwise acquired by such Borrower for sale or resale as Items, or to be incorporated into Items to be sold or resold, pursuant to Export Orders.

"Export-Related Inventory Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the lowest of (i) the cost of Eligible Exported-Related Inventory as determined in accordance with GAAP, or (ii) the market value of Eligible Export-Related Inventory as determined in accordance with GAAP or (iii) the lower of the appraised market value or orderly liquidation value of the Eligible Export-Related Inventory, if Lender has other loans and financial accommodations to a Borrower for which it conducts (or contracts for the performance of) such an appraised or orderly liquidation value.

"Export-Related Overseas Accounts Receivable" shall mean those Accounts Receivable arising from the sale of Items which are due and payable outside of the United States either to a Borrower or an Affiliated Foreign Person.

"Export-Related Overseas Accounts Receivable Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the aggregate face amount of Eligible Export-Related Overseas Accounts Receivable less taxes, discounts, credits, allowances and Retainages, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Export-Related Overseas Inventory" shall mean the Inventory of such Borrower or Affiliated Foreign Person located outside of the United States that has been purchased, manufactured or otherwise acquired by such Borrower for sale or resale as Items, or to be incorporated into Items to be sold or resold, pursuant to Export Orders.

"Export-Related Overseas Inventory Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the lowest of (i) the cost of Eligible Export-Related Overseas Inventory as determined in accordance with GAAP, (ii) the market value of Eligible Export-Related Overseas Inventory as determined in accordance with GAAP or (iii) the appraised or orderly liquidation value of the Eligible Export-Related Overseas Inventory, if Lender has other loans and financial accommodations to a Borrower or an Affiliated Foreign Person on such Loan Facility for which it conducts (or contracts for the performance of) such an appraised or orderly liquidation.

"Export-Related Sales Ratio" shall mean with respect to a Borrower, the percentage of such Borrower's total sales revenue derived from the sale of Eligible Export-Related Inventory over a rolling twelve-month period ending no more than ninety (90) days prior to the date of the relevant Export-Related Borrowing Base Certificate.

"Extension" shall mean, with respect to a Loan Facility, an amendment to the Loan Authorization Agreement extending the Final Disbursement Date on the same terms and conditions as the Loan Facility for an aggregate period not to exceed one hundred and twenty (120) days beyond the original Final Disbursement Date, either as agreed to in writing by Ex-Im Bank or, in the case of Delegated Authority, as notified by Lender to Ex-Im Bank pursuant to its authority under the Delegated Authority Letter Agreement.

"Facility Fee" shall mean, with respect to a Loan Facility, the fee payable by Lender to Ex-Im Bank as calculated pursuant to Section 3.01(a) and more particularly described in the Facility Fee Schedule.

"Facility Fee Schedule" shall mean the schedule in the form attached to the Loan Authorization Agreement as Schedule A.

"Fast Track Lender Agreement" shall mean the Fast Track Lender Agreement, if any, between Ex-Im Bank and Lender.

"Fast Track Loan Authorization Agreement" shall mean, with respect to a Loan Facility, the Fast Track Loan Authorization Agreement in the form of Annex B entered into between Lender and Ex-Im Bank in accordance with the terms of the Fast Track Lender Agreement, setting forth certain terms and conditions of each Loan Facility.

"Final Disbursement Date" shall mean, with respect to a Loan Facility, the last date on which Lender may make a Disbursement set forth in Section 10 of the Loan Authorization Agreement (including as amended by an Extension) or, if such date is not a Business Day, the next succeeding Business Day; provided, however, to the extent that Lender has not received cash collateral in the amount of the Letter of Credit Obligations or an equivalent full indemnity from Borrower or Guarantor, as applicable, with respect to Letter of Credit Obligations outstanding on the Final Disbursement Date, the Final Disbursement Date with respect to an advance to fund a drawing under such Letter of Credit shall be no later than thirty (30) days after any such drawing which drawing may be no later than the expiry date of the Letter of Credit related thereto.

"GAAP" shall mean the generally accepted accounting principles in the United States.

"General Intangibles" shall mean all intellectual property and other "general intangibles" (as such term is defined in the UCC).

"Guarantee" shall have the meaning set forth in Section 2.01.

"Guaranteed Amount" shall mean, with respect to a Loan Facility, the sum of (a) the outstanding principal balance of the Disbursements at the Claim Date, (b) the amount of Disbursements made after the Claim Date as respects Letter of Credit Obligations outstanding on the Claim Date, (c) all unpaid interest on the Disbursements described in (a) and (b) above at the Guaranteed Interest Rate accrued to the Claim Payment Date, subject to Sections 5.03(a) and 5.04(a), and (d) the sum of the Collateral Protection Costs, Enforcements Costs and Realization Costs incurred by Lender to the Claim Payment Date in an aggregate amount not to exceed the Costs Maximum Amount.

"Guaranteed Interest Rate" shall mean, with respect to a Loan Facility, a per annum rate equal to the interest rate set forth in the applicable Loan Documents with respect to a Disbursement earning interest at (a) a fixed rate or (b) a floating rate determined in accordance with the interest rate formula set forth in the applicable Loan Documents; provided, however, the

Guaranteed Interest Rate shall not include any amount attributable to or based upon any post-default, post-maturity or post-demand increase in the interest rate.

"Guarantor" shall mean, with respect to a Loan Facility, any Person which is identified in Section 3 of the Loan Authorization Agreement who shall guarantee (jointly and severally if more than one) the payment and performance of all or a portion of the Loan Facility Obligations.

"Guarantor Collateral" shall mean, with respect to a Loan Facility, all assets of a Guarantor or other third party in which Lender is granted a Lien to secure any financial accommodations provided by Lender to Borrower.

"Guarantee Agreement" shall mean, with respect to a Loan Facility, a valid and enforceable agreement of guarantee executed by each Guarantor in favor of Lender.

"Indirect Exports" shall mean finished goods or services that are sold by a Borrower to a Buyer located in the United States, are intended for export from the United States, and are identified in Section 4.A.(2.) of the Loan Authorization Agreement.

"Inventory" shall mean all "inventory" (as such term is defined in the UCC) now or hereafter owned or acquired by a Borrower, wherever located, including all inventory, merchandise, goods and other personal property which are held by or on behalf of such Borrower for sale or lease or are furnished or are to be furnished under a contract of service or which constitute raw materials, work in process or materials used or consumed or to be used or consumed in such Borrower's business or in the processing, production, packaging, promotion, delivery or shipping of the same, including other supplies.

"ISP" shall mean the International Standby Practices – ISP98, International Chamber of Commerce Publication No. 590 and any amendments and revisions thereof.

"Issuing Bank" shall mean the bank that issues a Letter of Credit which bank is Lender itself or a bank that Lender has caused to issue a Letter of Credit by way of a guarantee or reimbursement obligation.

"Items" shall mean, with respect to a Loan Facility, the finished goods or services which are intended for export from the United States, either directly or as an Indirect Export, meet the U.S. Content requirements in accordance with Section 2.01(b)(ii) of the Borrower Agreement and are specified in Section 4.A. of the Loan Authorization Agreement.

"Lender Obligations" shall mean all of Lender's obligations under this Agreement and the Loan Authorization Agreement, as well as, to the extent applicable, the Delegated Authority Letter Agreement and the Fast Track Lender Agreement, and any other agreement between Ex-Im Bank and Lender.

"Letter of Credit" shall mean a Commercial Letter of Credit or a Standby Letter of Credit.

"Letter of Credit Obligations" shall mean all undrawn amounts of outstanding obligations of Lender, whether direct or indirect, contingent or otherwise, due or not due, in connection with the issuance or guarantee by Lender or Issuing Bank of Letters of Credit.

"Lien" shall mean any mortgage, security deed or deed of trust, pledge, hypothecation, assignment, deposit arrangement, lien, charge, claim, security interest, security title, easement or encumbrance, or preference, priority or other security agreement or preferential arrangement of any kind or nature whatsoever (including any lease or title retention agreement, any financing lease having substantially the same economic effect as any of the foregoing, and the filing of, or agreement to give, any financing statement perfecting a security interest under the UCC or comparable law of any jurisdiction) by which property is encumbered or otherwise charged.

"Loan Agreement" shall mean a valid and enforceable agreement between Lender and a Borrower setting forth, with respect to each Loan Facility, the terms and conditions of such Loan Facility.

"Loan Authorization Agreement" shall mean, with respect to a Loan Facility, as applicable, the duly executed Loan Authorization Agreement in the form of Annex C, Fast Track Loan Authorization Agreement, or the Loan Authorization Notice, setting forth certain terms and conditions of each Loan Facility.

"Loan Authorization Notice" shall mean the Loan Authorization Notice in the form of Annex D executed by Lender and delivered to Ex-Im Bank in accordance with the Delegated Authority Letter Agreement, setting forth certain terms and conditions of each Loan Facility.

"Loan Documents" shall mean, with respect to a Loan Facility, the Loan Authorization Agreement, the Loan Agreement, the Borrower Agreement, each promissory note (if applicable), each Guarantee Agreement, and all other instruments, agreements and documents now or hereafter executed by the applicable Borrower, any Guarantor, Lender or Ex-Im Bank evidencing, securing, guaranteeing or otherwise relating to the Loan Facility or any Credit Accommodations made thereunder.

"Loan Facility" shall mean a Revolving Loan Facility, a Transaction Specific Loan Facility or a Transaction Specific Revolving Loan Facility established by Lender in favor of a Borrower under the Loan Documents.

"Loan Facility Anniversary Date" shall mean, with respect to a Loan Facility, each one (1) year anniversary of the Effective Date.

"Loan Facility Obligations" shall mean, with respect to a Loan Facility, all loans, advances, debts, expenses, fees, liabilities, and obligations, including any accrued interest thereon, for the performance of covenants, tasks or duties or for payment of monetary amounts (whether or not such performance is then required or contingent, or amounts are liquidated or determinable) owing by a Borrower to Lender, of any kind or nature, present or future, arising in connection with the Loan Facility.

"Loan Facility Term" shall mean, with respect to a Loan Facility, the number of months or portion thereof from the Effective Date to the Final Disbursement Date as set forth in the Loan Authorization Agreement as amended.

"Material Adverse Effect" shall mean, with respect to a Loan Facility, a material adverse effect on (a) the business, assets, operations, prospects or financial or other condition of a Borrower or any Guarantor, (b) any Borrower's ability to pay or perform the Loan Facility Obligations in accordance with the terms thereof, (c) the Collateral or Lender's Liens on the Collateral or the priority of such Lien, or (d) Lender's rights and remedies under the Loan Documents.

"Maximum Amount" shall mean the maximum Credit Accommodation Amount that may be outstanding at any time under each Loan Facility, as specified in Section 5.A. of the Loan Authorization Agreement.

"Other Assets" shall mean, with respect to a Loan Facility, such other assets of a Borrower to be included in Primary Collateral, which may include cash and marketable securities, or such other assets as Ex-Im Bank agrees to in writing, and disclosed as Primary Collateral in Section 6.A. of the Loan Authorization Agreement. The applicable Advance Rate (to be multiplied by the Other Asset Value) shall be as agreed to by Ex-Im Bank in writing case by case and set forth in Section 5.B.(4) of the Loan Authorization Agreement.

"Other Asset Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the value of the Other Assets as determined in accordance with GAAP.

"Other Collateral" shall mean any additional collateral that Lender customarily would require as security for loan facilities on its own account and risk where the permitted borrowing level is based principally on a borrowing base derived from a borrower's inventory and accounts receivable, but where such additional collateral does not enter into the borrowing base calculation.

"Payment Default" shall have the meaning stated in Section 2.01 herein.

"Permitted Liens" shall mean, with respect to a Borrower, (a) Liens for taxes, assessments or other governmental charges or levies not delinquent, or, being contested in good faith and by appropriate proceedings and with respect to which proper reserves have been taken by such Borrower; provided that, the Lien shall have no effect on the priority of the Liens in favor of Lender or the value of the assets in which Lender has such a Lien and a stay of enforcement of any such Lien shall be in effect; (b) deposits or pledges securing obligations under worker's compensation, unemployment insurance, social security or public liability laws or similar legislation; (c) deposits or pledges securing bids, tenders, contracts (other than contracts for the payment of money), leases, statutory obligations, surety and appeal bonds and other obligations of like nature arising in the ordinary course of such Borrower's business; (d) judgment Liens that have been stayed or bonded; (e) mechanics', workers', materialmen's or other like Liens arising in the ordinary course of Borrower's business with respect to obligations which are not due; (f) Liens placed upon fixed assets hereafter acquired to secure a portion of the purchase price thereof, provided, that, any such Lien shall not encumber any other property of

Borrower; (g) security interests being terminated concurrently with the execution of the Loan Documents; and (h) Liens disclosed in Section 6.D. of the Loan Authorization Agreement, provided that, except as otherwise permitted by Ex-Im Bank in writing, such Liens in Section 6.D. shall be subordinate to the Liens in favor of Lender on Primary Collateral.

"Permitted Overadvances" shall mean Credit Accommodations to a Borrower in an amount which exceeds the Export-Related Borrowing Base of such Borrower, provided that (i) the aggregate amount of such Permitted Overadvances does not exceed five percent (5%) of the Maximum Amount; (ii) the aggregate amount of all Credit Accommodations including Permitted Overadvances does not exceed the Maximum Amount; and (iii) such Permitted Overadvances are not outstanding for more than ninety (90) consecutive days.

"Person" shall mean any individual, sole proprietorship, partnership, limited liability partnership, joint venture, trust, unincorporated organization, association, corporation, limited liability company, institution, public benefit corporation, entity or government (whether national, federal, provincial, state, county, city, municipal or otherwise, including any instrumentality, division, agency, body or department thereof), and shall include such Person's successors and assigns.

"Primary Collateral" shall have the meaning set forth in Section 4.02(b).

"Pro Rata Guarantee Percentage" shall mean, with respect to a Loan Facility as of the Effective Date, the Maximum Amount as a percentage of the maximum amount of all loan facilities including the Loan Facility made available by Lender to Borrower.

"Pro Rata Inventory Percentage" shall mean, with respect to a Loan Facility, as of the date of determination thereof, the principal balance of the Credit Accommodations that is supported by such Borrower's Export-Related Inventory or Export-Related Overseas Inventory as a percentage of the combined principal balance of all loans from Lender to such Borrower supported by such Borrower's Inventory including the then outstanding principal balance of the Credit Accommodations that is supported by such Borrower's Export-Related Inventory or Export-Related Overseas Inventory.

"Pro Rata Percentage" shall mean, with respect to a Loan Facility, as of the date of determination thereof, the principal balance of the Credit Accommodations outstanding as a percentage of the combined principal balance of all loans from Lender to such Borrower including the then outstanding principal balance of the Credit Accommodations plus unfunded amounts under outstanding Letters of Credit.

"Realization Costs" shall mean, with respect to a Loan Facility, the reasonable out-of-pocket costs and expenses incurred by Lender or Ex-Im Bank after the occurrence of an Event of Default in connection with sale or collection of the Collateral, such as the fees and expenses of auctioneers, brokers and collection agents. For the purpose of computing Realization Costs with respect to a Loan Facility for which the Export-Related Inventory or Export-Related Overseas Inventory of a Borrower cannot be effectively segregated from the other Inventory of such Borrower, the amount of Realization Costs relating to such Inventory shall be the Pro Rata Inventory Percentage, such percentage determined based on the earlier of

(a) the date such expense is incurred and (b) the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

"Recovery Proceeds" shall mean the difference between (a) proceeds received after Claim Payment from the foreclosure upon, the liquidation of, or the exercise of any other rights or remedies, with respect to the Collateral and the exercise of any other rights and remedies with respect to any assets of a Borrower or a Guarantor or any other source of payment on the Loan Facility and (b) the sum of the Collateral Protection Costs, Enforcement Costs and Realization Costs incurred by Ex-Im Bank, all to the extent not reimbursed by a Borrower, any Guarantor or any other Person, as well as the Collateral Protection Costs, Enforcement Costs and Realization Costs (in an aggregate amount not to exceed the Costs Maximum Amount) incurred by Lender and not reimbursed by a Borrower, any Guarantor or any other Person, when Ex-Im Bank does not request assignment of the applicable Loan Documents upon Claim Payment in accordance with Section 5.04(b) or otherwise.

"Renewal" shall mean, with respect to a Revolving Loan Facility, the agreement of Lender, Borrower and, if applicable, Ex-Im Bank, subject to satisfaction of the conditions set forth in Section 4.18 of this Agreement, to continue the Guarantee beyond the Loan Facility Term or any Extension thereon whether or not upon the same terms and conditions as the original Loan Facility.

"Retainage" shall mean that portion of the purchase price of an Export Order that a Buyer is not obligated to pay until the end of a specified period of time following the satisfactory performance under such Export Order.

"Retainage Accounts Receivable" shall mean those portions of Eligible Export-Related Accounts Receivable or Eligible Export-Related Overseas Accounts Receivable of a Borrower arising out of a Retainage.

"Retainage Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the aggregate face amount of Retainage Accounts Receivable as permitted by Ex-Im Bank in writing, less taxes, discounts, credits and allowances, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Revolving Loan Facility" shall mean a credit facility or portion thereof established by Lender in favor of a Borrower for the purpose of providing working capital in the form of loans or Letters of Credit to finance the manufacture, production or purchase and subsequent export sale of Items pursuant to Loan Documents under which Credit Accommodations may be made and repaid on a continuous basis based solely on credit availability on the Export-Related Borrowing Base during the term of such credit facility.

"Secondary Collateral" shall have the meaning set forth in Section 4.02(c) herein.

"Special Conditions" shall mean those conditions, if any, set forth in Section 13 of the Loan Authorization Agreement.

"Specific Export Orders" shall mean those Export Orders specified in Section 5.C. of the Loan Authorization Agreement as applicable for a Transaction Specific Revolving Loan Facility or a Transaction Specific Loan Facility.

"Standby Letters of Credit" shall mean those letters of credit subject to the ISP or UCP issued or caused to be issued by Lender under a Loan Facility for a Borrower's account that can be drawn upon by a Buyer only if such Borrower fails to perform all of its obligations with respect to an Export Order.

"Transaction Specific Loan Facility" shall mean a credit facility or a portion thereof established by Lender in favor of a Borrower for the purpose of providing working capital in the form of loans or Letters of Credit to finance the manufacture, production or purchase and subsequent export sale of Items pursuant to Loan Documents under which Credit Accommodations are made based solely on credit availability on the Export-Related Borrowing Base relating to Specific Export Orders and once such Credit Accommodations are repaid they may not be reborrowed.

"Transaction Specific Revolving Loan Facility" shall mean a Revolving Credit Facility established to provide financing of Specific Export Orders.

"UCC" shall mean the Uniform Commercial Code, as the same may be in effect from time to time in the relevant United States jurisdiction.

"UCP" shall mean the Uniform Customs and Practice for Documentary Credits (1993 Revision), International Chamber of Commerce Publication No. 500 and any amendments and revisions thereof.

"U.S." or "United States" shall mean the United States of America including any division or agency thereof (including United States embassies or United States military bases located overseas), and any United States Territory (including Puerto Rico, Guam or the United States Virgin Islands).

"U.S. Content" shall mean, with respect to any Item, all the costs, including labor, materials, services and overhead, but not markup or profit margin, which are of U.S. origin or manufacture, and which are incorporated into an Item in the United States.

"Warranty" shall mean a Borrower's guarantee to a Buyer that the Items will function as intended during the warranty period set forth in the applicable Export Order.

"Warranty Letter of Credit" shall mean a Standby Letter of Credit which is issued or caused to be issued by Lender to support the obligations of a Borrower with respect to a Warranty or a Standby Letter of Credit which by its terms becomes a Warranty Letter of Credit.

"Workout/Restructuring" shall mean any modification of the terms of a Borrower's Loan Facility Obligations that involves changes to the financial terms, including changes in the interest rate, principal or interest repayment schedule or total amount of the Loan Facility Obligations.



1.02 Rules of Construction. For purposes of this Agreement, the following additional rules of construction shall apply, unless specifically indicated to the contrary: (a) wherever from the context it appears appropriate, each term stated in either the singular or plural shall include the singular and the plural, and pronouns stated in the masculine, feminine or neuter gender shall include the masculine, the feminine and the neuter; (b) the term "or" is not exclusive; (c) the term "including" (or any form thereof) shall not be limiting or exclusive; (d) all references to statutes and related regulations shall include any amendments of same and any successor statutes and regulations; (e) the words "this Agreement", "herein", "hereof", "hereunder" or other words of similar import refer to this Agreement as a whole including the schedules, exhibits, and annexes hereto, as the same may be amended, modified or supplemented; (f) all references in this Agreement to sections, schedules, exhibits, and annexes shall refer to the corresponding sections, schedules, exhibits, and annexes of or to this Agreement; and (g) all references to any instruments or agreements, including references to any of the Loan Documents, the Delegated Authority Letter Agreement or the Fast Track Lender Agreement shall include any and all modifications, amendments and supplements thereto and any and all extensions or renewals thereof to the extent permitted under this Agreement.

1.03 Incorporation of Recitals. The Recitals to this Agreement are incorporated into and shall constitute a part of this Agreement.

## **ARTICLE II THE GUARANTEE**

2.01 The Guarantee. Subject to the terms of this Agreement, if a Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents with respect to a particular Loan Facility, and such failure continues for more than thirty (30) consecutive calendar days (a "Payment Default"), Ex-Im Bank guarantees the payment of and shall pay to Lender in Dollars an amount equal to ninety percent (90%) of the Guaranteed Amount (the "Guarantee").

2.02 Continued Effectiveness upon Rescission of Payment. The Guarantee shall continue to be effective or be reinstated, as the case may be, with respect to ninety percent (90%) of any payment, or any part thereof, of principal or interest (at the Guaranteed Interest Rate) on any Disbursement which is rescinded or must otherwise be returned by Lender; provided, that such rescission or return of payment has been compelled by law as the result of the bankruptcy or insolvency of the applicable Borrower, or as a result of any law, regulation or decree applicable to such Borrower or Lender now or hereinafter in effect.

## **ARTICLE III FACILITY FEE**

3.01 Calculation and Payment of Facility Fee.

(a) (i) For each Loan Facility with a Loan Facility Term of twelve (12) months or less Lender shall pay to Ex-Im Bank within ten (10) Business Days of the Effective Date, a Facility Fee in an amount equal to the product of (x) the Maximum Amount, (y) the Annual Facility Fee Percentage and (z) a fraction, the numerator of which is the greater of six (6)

and the number of months (rounded to the next higher month) in the Loan Facility Term, and the denominator of which is twelve (12).

(ii) For each Loan Facility (other than a Transaction Specific Loan Facility or a Transaction Specific Revolving Loan Facility) with a Loan Facility Term of more than twelve (12) months, Lender shall pay to Ex-Im Bank within ten (10) Business Days of the Effective Date and on each Loan Facility Anniversary Date, a Facility Fee in an amount equal to the product of (x) the Maximum Amount, (y) the Annual Facility Fee Percentage and (z) a fraction, the numerator of which is the number of months (rounded to the next higher month) from the Effective Date or Loan Facility Anniversary Date, as applicable, until the earlier of the next Loan Facility Anniversary Date or the Final Disbursement Date (not to exceed twelve (12) months), and the denominator of which is twelve (12).

(iii) For each Transaction Specific Loan Facility and each Transaction Specific Revolving Loan Facility with a Loan Facility Term of more than twelve (12) months, Lender shall pay to Ex-Im Bank within ten (10) Business Days of the Effective Date a Facility Fee in an amount equal to the product of (x) the Maximum Amount, (y) the Annual Facility Fee Percentage and (z) a fraction, the numerator of which is the number of months (rounded to the next higher month) in the Loan Facility Term, and the denominator of which is twelve (12).

(iv) Upon each amendment of a Loan Authorization Agreement for a Revolving Loan Facility that increases the Maximum Amount, Lender shall pay to Ex-Im Bank within ten (10) Business Days of the effective date of such amendment, a Facility Fee in an amount equal to the product of the (x) the new Maximum Amount minus the old Maximum Amount, (y) the Annual Facility Fee Percentage and (z) a fraction corresponding to the relevant time period in accordance with the formulas in subsections 3.01(a)(i)-(iii) above.

(v) Upon each Extension of a Loan Facility Term, Lender shall pay to Ex-Im Bank within ten (10) Business Days of the effective date of such Extension, a Facility Fee in an amount equal to the product of (x) the Maximum Amount, (y) the Annual Facility Fee Percentage and (z) a fraction the numerator of which is the number of days in such Extension and the denominator of which is three hundred and sixty (360).

(vi) Lender shall submit, with each Facility Fee payment made on each Loan Facility Anniversary Date, each Extension and each amendment to the Maximum Amount, a completed Facility Fee Schedule executed on behalf of Lender.

(b) Notwithstanding Subsection 3.01(a), if the criteria set forth in Exhibit 1 and in all amendments, supplements and replacements of such Exhibit delivered to Lender at least ten (10) days prior to the effectiveness thereof (the "Criteria For Reduced Facility Fee") are satisfied, the Annual Facility Fee Percentage shall be reduced to 1.25; provided, however, if the Loan Facility Term exceeds (12) months or is subject to an Extension or if the Maximum Amount is amended, the Criteria For Reduced Facility Fee must be met on each Loan Facility Anniversary Date or the date of such Extension or amendment to the Maximum Amount.

(c) Upon the failure of Lender to pay the Facility Fee to Ex-Im Bank within ten (10) Business Days of the Effective Date (and, if applicable, each Loan Facility Anniversary

Date or the effective date of each Extension or amendment to the Maximum Amount), Lender shall be obligated to pay Ex-Im Bank a late fee in an amount equal to Fifty Dollars (\$50.00) for each calendar day the Facility Fee remains unpaid after the tenth (10<sup>th</sup>) Business Day following the Effective Date (or, if applicable, each Loan Facility Anniversary Date or the effective date of each Extension or amendment to a Loan Authorization Agreement increasing the Maximum Amount) up to the sixtieth (60<sup>th</sup>) calendar day following the Effective Date (or, if applicable, each Loan Facility Anniversary Date or the effective date of each Extension or amendment to a Loan Authorization Agreement increasing the Maximum Amount). If the Facility Fee and any applicable late fees are not credited to Ex-Im Bank's account on or before the sixtieth (60<sup>th</sup>) calendar day after the Effective Date (or, if applicable, each Loan Facility Anniversary Date or the effective date of each Extension or amendment to the Maximum Amount), the Guarantee shall be null and void with respect to Credit Accommodations made after the Effective Date (or the relevant Loan Facility Anniversary Date or the effective date of the relevant Extension or amendment to the Maximum Amount). Lender has the sole obligation to pay the Facility Fee and any applicable late fees, and to maintain a verifiable record of such payment. Ex-Im Bank has no obligation to send Lender a bill for the Facility Fee or any late fees in connection with a Loan Facility.

3.02 Method of Payment of Facility Fee. Payment of the Facility Fee and any applicable late fees shall be made in Dollars either (i) by wire transfer of immediately available funds to the Federal Reserve Bank of New York in New York City for credit to Ex-Im Bank's account at the U.S. Treasury Department as identified below:

U.S. Treasury Department  
021030004  
TREAS NYC/CTR/  
BNF=/AC-4984 OBI=  
EXPORT-IMPORT BANK  
REFERENCE: [Lender Name] [Borrower Name]  
ON EIB GUAR. NO. \_\_\_\_\_  
FROM \_\_\_\_\_ ,

which shall be deemed paid as of the date of receipt of such funds in such account or (ii) by cashier's check sent via U.S. certified mail, return receipt requested, payable to the order of the Export-Import Bank of the United States, which shall be deemed paid as of the date of receipt of such check by Ex-Im Bank's Office of the Treasurer Controller at 811 Vermont Avenue, N.W., Washington, D.C. 20571, U.S.A.

#### **ARTICLE IV OBLIGATIONS OF LENDER**

So long as this Agreement is in effect and Ex-Im Bank remains liable under the Guarantee, Lender agrees as follows:

4.01 Loan Documents.

(a) For each Loan Facility: (i) Lender and Ex-Im Bank shall enter into a Loan Authorization Agreement; (ii) Lender shall have each Borrower execute a Borrower Agreement; (iii) Lender shall have each Guarantor execute a Guarantee Agreement and (iv) Lender shall enter into a Loan Agreement with Borrower.

(b) Each Loan Document shall be consistent with the standard of care stated in Section 4.04(a) herein. The Loan Agreement shall be consistent with the Borrower Agreement.

(c) Each of the Loan Documents: (i) shall be assignable to Ex-Im Bank; (ii) shall be governed by the laws of a state, territory or commonwealth within the United States; and (iii) shall not contain any form of alternative dispute resolution provision other than alternative dispute resolution electable at the sole option of the Lender or its assignees; in no event shall the Lender exercise any option to proceed with alternative dispute resolution with regard to the Loan Facility or the Collateral without the express written consent of Ex-Im Bank.

(d) Lender shall include a provision in the applicable Loan Documents requiring that each Borrower and each Guarantor deliver the financial statements described in Section 11 of the applicable Loan Authorization Agreement.

(e) Lender shall provide Borrower with a copy of the applicable Loan Authorization Agreement.

(f) Without Ex-Im Bank's prior written consent, the Effective Date for any Loan Facility shall not be later than sixty (60) days after the date which Ex-Im Bank executed the Loan Authorization Agreement (except in the case of the Loan Authorization Notice, when the Effective Date is determined by Lender in accordance with Section (3) of the Delegated Authority Letter Agreement).

#### 4.02 Security Interests.

(a) As of the applicable Effective Date, Lender shall (i) obtain from the applicable Borrower a valid and enforceable agreement pursuant to which such Borrower grants to Lender a valid and enforceable first priority Lien in the Collateral, subject to the provisos below and (ii) take such actions as are required to perfect Lender's Liens in the Collateral under the laws of the United States (as well as under the laws of any applicable foreign jurisdiction in the case of Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory, and patents registered in a foreign jurisdiction in the circumstances described below), including the filing in the appropriate jurisdictions of UCC financing statements identifying the applicable Borrower, Guarantor or third party and describing the Collateral and the filing of any documents required to protect the Liens granted to Lender in Collateral that cannot be fully perfected by a filing under the UCC (e.g., the filing of patent and trademark security agreements in the United States Patent and Trademark Office and the filing of mortgages, deeds of trusts, fixture filings or other indenture documents in local recording offices) provided that filings with the United States Patent and Trademark Office (or under the laws of any foreign jurisdiction in which a patent might be registered) are only required when Lender would make such filing for similar loan facilities (including domestic facilities) on its own account and risk. Lender shall

take such steps as are necessary to maintain throughout the Loan Facility Term a valid, enforceable and perfected first priority Lien in the Collateral subject only to Permitted Liens, including the timely filing of continuation statements with respect to such UCC financing statements and the filing of additional UCC financing statements if Lender has actual knowledge that a Borrower, a Guarantor or a third party has moved the Collateral or its jurisdiction of organization or otherwise has taken any action that would require Lender to take additional action to maintain its perfected first priority Lien in the Collateral subject only to Permitted Liens. If, in connection with any loan or other credit accommodation to be provided by Lender to a Borrower, Lender receives a Lien on any assets (other than Primary Collateral) to secure such loans and other credit accommodations, the Lien on such assets shall also secure the Loan Facility Obligations. Notwithstanding the foregoing, if any Lien on any Secondary Collateral or any Guarantor Collateral is not intended to be a first priority Lien, all references herein to a first priority Lien with respect to such Secondary Collateral or Guarantor Collateral shall be to a Lien in the priority set forth in Sections 6.E. and F. respectively, of the applicable Loan Authorization Agreement.

(b) Primary Collateral shall mean the Collateral described in Section 6.A. of the Loan Authorization Agreement which shall include at a minimum the following:

(i) For each Revolving Loan Facility, (A) all Export-Related Accounts Receivable, (B) (only applicable if such Accounts Receivable will enter into the Export-Related Borrowing Base) all Export-Related Overseas Accounts Receivable, (C) (only applicable if such Inventory will enter into the Export-Related Borrowing Base) all Export-Related Inventory, (D) (only applicable if such Inventory will enter into the Export-Related Borrowing Base) all Export-Related Overseas Inventory, (E) all Export-Related General Intangibles, (F) Other Assets, if any, and (G) Other Collateral, if any;

(ii) For each Transaction Specific Loan Facility and Transaction Specific Revolving Loan Facility, (A) all Export-Related Accounts Receivable relating to Specific Export Order(s), (B) (only applicable if such Accounts Receivable will enter into the Export-Related Borrowing Base) all Export-Related Overseas Accounts Receivable relating to Specific Export Order(s), (C) (only applicable if such Inventory will enter into the Export-Related Borrowing Base) all Export-Related Inventory relating to Specific Export Order(s), (D) (only applicable if such Inventory will enter into the Export-Related Borrowing Base) all Export-Related Overseas Inventory relating to Specific Export Order(s), (E) all Export-Related General Intangibles, (F) Other Assets, if any, and (G) Other Collateral, if any.

(c) For each Loan Facility, Secondary Collateral shall mean the Collateral described in Section 6.B. of the Loan Authorization Agreement which shall include at a minimum all assets of a Borrower, other than the Primary Collateral, in which Lender is granted a Lien to secure any financial accommodation (other than the Loan Facility Obligations) provided by Lender to Borrower.

(d) Lender shall not obtain from any Borrower, any Guarantor or any other Person, a Lien on any asset not included in the Collateral which would separately secure the portion of the Loan Facility not guaranteed by Ex-Im Bank.

(e) Promptly after the Effective Date, Lender shall confirm by a UCC search of the appropriate jurisdictions that Lender has obtained a perfected first priority Lien in the Collateral subject only to Permitted Liens, provided that such UCC search is not required when the Loan Facility is a Renewal; notwithstanding this proviso, Lender in all cases continues throughout the Loan Facility to have the Lender Obligation to obtain and maintain its perfected security interest in the Collateral.

4.03 Guarantors. Each Person that owns or controls twenty percent (20%) or more of the ownership interests of Borrower, or otherwise has the power to control the affairs of Borrower, shall guarantee repayment of the Loan Facility Obligations pursuant to a Guarantee Agreement.

4.04 Management of Loan Facility, Allocation of Proceeds.

(a) Lender shall originate and manage each Loan Facility, manage, perform and enforce the terms of the Loan Documents and exercise and enforce all privileges and rights exercisable or enforceable by Lender thereunder, for the joint benefit of Lender and Ex-Im Bank. Lender shall in all respects relating to a Loan Facility and the corresponding Loan Documents, act on behalf of Ex-Im Bank with the standard of care that Lender would exercise on its own behalf for similar loans and obligations made and/or held by Lender for its own account and risk, but in all events with at least the standard of care of a reasonable lender, except to the extent (if any) that such actions are inconsistent with the requirements of this Agreement, the Loan Authorization Agreements governing specific Loan Facilities, and any applicable Delegated Authority Letter Agreement and/or Fast Track Lender Agreement.

(b) Subject to the terms of Article V and Section 4.19 herein, upon the occurrence of a default by Borrower under the Loan Documents, Lender may take any action it is entitled to take under the Loan Documents or by law for the protection or realization of the Collateral or for the repayment of the Loan Facility Obligations or the enforcement of the Loan Documents or of any Guarantee Agreements.

(c) All proceeds attributable to the Loan Facility shall be allocated as follows:

(i) Prior to Claim Payment, Lender shall apply the proceeds of the Primary Collateral and any other payment made on the Loan Facility to reduce the Loan Facility Obligations in the following order of priority: (A) interest due on the Loan Facility at the Guaranteed Interest Rate, then (B) principal due on the Loan Facility and then (C) all other Loan Facility Obligations related to such Loan Facility.

(ii) Prior to Claim Payment, unless proceeds from Primary Collateral or any other payment made by Borrower or another source towards the reduction of Loan Facility Obligations can be clearly attributed to the Loan Facility Obligations, the amount of such proceeds so attributed shall be the Pro Rata Guarantee Percentage, Pro Rata Percentage or Pro Rata Inventory Percentage, as applicable, in the latter two cases such percentage determined based on the earlier of (A) the date such proceeds are received and (B) the date Borrower fails to

pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

(iii) All proceeds attributable to the Loan Facility made after Claim Payment shall be allocated between Lender and Ex-Im Bank in accordance with Section 5.06 herein.

4.05 Country Limitation Schedule. Lender shall send a copy of each updated Country Limitation Schedule to each Borrower within ten (10) Business Days after receiving such updated Country Limitation Schedule from Ex-Im Bank. Until an updated Country Limitation Schedule is received by Lender, Lender shall be entitled to rely on the Country Limitation Schedule previously delivered to Lender.

4.06 Credit Accommodations, Borrowing Base Certificates.

(a) Lender may make Credit Accommodations to a Borrower only if it has received an Export-Related Borrowing Base Certificate from such Borrower as frequently as Lender customarily requires such certificates from similar borrowers on its own account and risk, but at least within the prior month and a copy of the Export Order(s) (or, for a Revolving Loan Facility, a written summary of the Export Orders) when the Export-Related Borrowing Base is supported by Export-Related Inventory or Export-Related Overseas Inventory, and an Accounts Receivables Aging Report when the Export-Related Borrowing Base is supported by Export-Related Accounts Receivable or Export-Related Overseas Accounts Receivable. In addition, so long as there are any Credit Accommodations outstanding under the Loan Facility, Borrower shall deliver to Lender an Export-Related Borrowing Base Certificate at least once each month with the accompanying Export Orders (or summary of Export Orders) or Accounts Receivable Aging Report, as applicable. Daily electronic reporting reconciled monthly may substitute for monthly Export-Related Borrowing Base Certificates.

(b) Without limiting Lender's Obligations hereunder, including its obligation to perform field examinations, Lender may rely upon the Export-Related Borrowing Base Certificates in determining credit availability under the Export-Related Borrowing Base unless it has actual knowledge that the Export-Related Borrowing Base Certificate is incorrect or contains a fraudulent representation.

(c) Lender shall not at any time provide a Credit Accommodation to a Borrower:

- (i) after the applicable Final Disbursement Date;
- (ii) following the occurrence of an Event of Default with respect to the applicable Loan Facility unless with Ex-Im Bank written approval;
- (iii) if Lender has actual knowledge that the Credit Accommodation has been or will be used in a manner prohibited by the applicable Borrower Agreement;
- (iv) if Lender has actual knowledge that no outstanding Export Orders or Eligible Export-Related Accounts Receivable exist with respect to such Borrower;

(v) if Lender has not obtained an Export-Related Borrowing Base Certificate within the timeframe specified in the first sentence of subclause (a) above that substantiates credit availability prior to issuance of such Credit Accommodation; or

(vi) if Lender has actual knowledge that any applicable Special Conditions or modifications and waivers of Lender Obligations were not satisfied on or prior to the Effective Date and such subsequent date that a Credit Accommodation is requested.

In the event that Lender makes Credit Accommodations available to a Borrower following the occurrence of any event in this subsection (c), the Guarantee set forth in this Agreement shall be null and void with respect to such Credit Accommodations.

(d) For Revolving Loan Facilities (other than Transaction Specific Revolving Loan Facilities), unless otherwise approved in writing by Ex-Im Bank, if Lender has actual knowledge that the sum of the outstanding amount of Disbursements and the undrawn amount of outstanding Commercial Letters of Credit that is supported by the sum of such Borrower's Eligible Export-Related Inventory and Eligible Export-Related Overseas Inventory (discounted by the relevant Advance Rate percentages) in the Export-Related Borrowing Base at any time exceeds sixty percent (60%) of the sum of the total outstanding amount of Disbursements and the undrawn amount of all outstanding Commercial Letters of Credit, Lender shall promptly make demand on such Borrower to either (i) furnish additional non-Inventory Collateral to Lender, in form and amount satisfactory to Lender and Ex-Im Bank, or (ii) pay down a portion of the outstanding Disbursements or (iii) reduce the undrawn amount of outstanding Commercial Letters of Credit such that the above described ratio is not exceeded. If the initial demand is not made in writing and compliance is not met within a reasonable period of time, Lender shall follow up with a written demand. If Borrower has not complied with (i), (ii) or (iii) above within thirty (30) days following Lender's initial demand, Lender shall remove from the Export-Related Borrowing Base an amount of Inventory that enables such Borrower's Eligible Export-Related Inventory and Eligible Export-Related Overseas Inventory to support no more than sixty (60%) percent of the sum of the total outstanding Disbursements and the undrawn amount of all outstanding Commercial Letters of Credit, even if such action immediately requires Lender to make demand on Borrower in accordance with 4.06(e) below.

(e) Except for Permitted Overadvances, if Lender has actual knowledge that the applicable Export-Related Borrowing Base is at any time less than the aggregate outstanding amount of Disbursements, Lender shall promptly make demand on the applicable Borrower to either (i) furnish additional Collateral to Lender as security for the Loan Facility Obligations, in form and amount satisfactory to Lender and Ex-Im Bank, or (ii) pay to Lender an amount equal to the difference between the aggregate outstanding amount of Disbursements and the Export-Related Borrowing Base with respect to such Borrower. If the initial demand is not made in writing and compliance is not met within a reasonable period of time, Lender shall follow up with a written demand.

(f) If Lender has actual knowledge that the conditions of Section 4.16(g) are at any time not being met, Lender shall promptly make demand on Borrower to either (i) furnish additional Collateral to Lender that is not Eligible Export-Related Overseas Accounts Receivable or Eligible Export-Related Overseas Inventory, in form and amount satisfactory to Lender and



Ex-Im Bank, or (ii) remove from the Export-Related Borrowing Base the portion of Eligible Export-Related Overseas Accounts Receivable or Eligible Export-Related Overseas Inventory that supports greater than fifty percent (50%) of the Export-Related Borrowing Base. If the initial demand is not made in writing and compliance is not met within a reasonable period of time, Lender shall follow up with a written demand. If Borrower has not complied with (i) or (ii) above within thirty (30) days following Lender's initial demand, Lender shall remove from the Export-Related Borrowing Base the portion of Eligible Export-Related Overseas Accounts Receivable or Eligible Export-Related Overseas Inventory that supports greater than fifty percent (50%) of the Export-Related Borrowing Base even if such action immediately requires Lender to make demand on Borrower in accordance with 4.06(e).

4.07 Loan Records. Lender shall maintain accurate records of (a) each Credit Accommodation, (b) each payment of principal and interest made by each Borrower for credit to such Borrower's Loan Facility, and (c) all accrued interest with respect to the Loan Facility. Upon Ex-Im Bank's prior notice to Lender, Lender shall permit the representatives of Ex-Im Bank during normal business hours to inspect its records with respect to matters relating to the Loan Facility, this Agreement or other loans or financial accommodations provided by Lender to a Borrower, and shall direct its officers and employees to give their full cooperation and assistance in connection therewith. Lender shall, from time to time, at the request of Ex-Im Bank, furnish to Ex-Im Bank such information as Lender may have or be able to obtain with respect to the Loan Documents and/or the financial condition of a Borrower.

4.08 Inspections and Reviews. Lender shall perform all of the following inspections and reviews, as applicable:

(a) If (i) the Maximum Amount of a Loan Facility is \$1,000,000 or greater or (ii) the Maximum Amount is less than \$1,000,000 but Lender has other loans and financial accommodations to such Borrower for which it performs (or contracts to perform) field examinations, Lender shall conduct field examinations (performed by Lender, an independent certified public accountant or another appropriate entity acceptable to Lender) of such Borrower as often as Lender customarily conducts such examinations on similar loan facilities, but not less than once every six (6) months, until any applicable Final Disbursement Date, on the schedule Lender agrees to in Section 5.C.(5.) of the Loan Authorization Agreement. Lender may substitute audited financial statements for one of the semi-annual field examinations each year, provided that the field examination date Lender selects (in Section 5.C. of the Loan Authorization Agreement) for such substitute audited financial statements is the date of the Borrower's fiscal year end, and the applicable audited financial statements are completed no later than 120 days following such field examination date, and provided further that Ex-Im Bank reserves the right on a case by case exceptional basis to require that Lender perform two full field examinations for any Loan Facility with a Maximum Amount over \$1,000,000.

(b) The content of the field examinations shall be in accordance with Lender's customary practices except that such examinations shall address: (x) the value of the Collateral against which Credit Accommodations may be provided, (y) the amount, if any, that the aggregate outstanding amount of Disbursements exceeds the Export-Related Borrowing Base and (z) whether such Borrower is in material compliance with the terms of each Loan Document to which it is a party. Such field examinations shall include an inspection and valuation of any

Export-Related Inventory and Export-Related Overseas Inventory, a book audit of any Export-Related Accounts Receivable and Export-Related Overseas Accounts Receivable, a review of the Accounts Receivable Aging Reports and a review of Borrower's compliance with any Special Conditions. Lenders who opt to use the Export-Related Historical Inventory Value in the Export-Related Borrowing Base calculation shall reconcile those numbers against the calculation for the relevant time periods using the Export-Related Inventory Value. Whenever Accounts Receivable or Inventory derived from Indirect Exports are included in the Export-Related Borrowing Base, Lender shall verify compliance with Section 4.15 herein, including taking a random sampling of ultimate foreign purchasers.

(c) If, in isolated instances, Lender is unable to complete a field examination (including the field exam report) or audited financial statements substitution under the above schedule, Lender may request from Ex-Im Bank an extension. If Lender submits a written request for an extension prior to the applicable scheduled field exam date, Ex-Im Bank shall automatically grant such extension for 30 (thirty) days unless Ex-Im Bank previously otherwise notified Lender. The automatic thirty (30) day extension does not apply when audited financial statements are substituted. Ex-Im Bank is under no obligation to grant requested extensions beyond the automatic thirty (30) day extension. Lender shall complete all field examinations (including the field exam report) or audited financial statement substitution on the schedule provided above or have obtained an extension from Ex-Im Bank, which extension must be in writing except for the automatic 30 day extension, and then complete the field examination or audited financial statements by the date authorized in such extension.

(d) For Revolving Loan Facilities, if Lender elects to make Credit Accommodations based upon summaries of Export Orders, then at least once each quarter, Lender shall review a sampling selected by Lender of those Export Orders representing at least ten percent (10%) of the aggregate Dollar volume of Export Orders and ten percent (10%) of the number of Export Orders supporting Credit Accommodations made during the past quarter.

(e) When the Export-Related Borrowing Base is intended to be supported by only Accounts Receivable and not Inventory, Lender shall at least once each quarter either (i) review a sampling selected by Lender of those Export Orders representing at least ten percent (10%) of the aggregate Dollar volume of Export Orders and ten percent (10%) of the number of Export Orders that generated the Accounts Receivable supporting the credit available on the Export-Related Borrowing Base or (ii) review a sampling selected by Lender of those invoices representing at least ten percent (10%) of the aggregate Dollar volume of Accounts Receivables and ten percent (10%) of the number of invoices supporting the credit available on the Export-Related Borrowing Base. Lender is not required to conduct this sampling for any quarter in which Lender maintains copies of all invoices or all Export Orders that generate the Accounts Receivable in the Export-Related Borrowing Base.

(f) For any Loan Facility with an approved Loan Facility Term of greater than twelve (12) months, Lender shall perform an annual review of such Loan Facility and shall submit such review to Ex-Im Bank on the anniversary date of the Effective Date or such other annual date as specified in Section 5.C. of the Loan Authorization Agreement.

4.09 Economic Impact Certification. Lender shall obtain from each Borrower an economic impact certification ("Economic Impact Certification") in the form of Annex E covering the Items stated in Section 4.A. of a Loan Authorization Agreement prior to including such Items in the Loan Authorization Agreement. Prior to amending a Loan Authorization Agreement to include additional Items, Lender shall obtain from Borrower an additional Economic Impact Certification covering such additional Items.

4.10 Events of Default.

(a) The occurrence of any of the following events with respect to a Borrower or a Guarantor shall constitute an "Event of Default" with respect to the applicable Loan Facility:

(i) such Borrower fails to pay within thirty (30) calendar days of the date when due, at stated maturity or otherwise, any amount payable under the Loan Documents;

(ii) such Borrower or such Guarantor fails to pay within thirty (30) calendar days of the date when due, at stated maturity or otherwise, any amount payable to Lender under any loan(s) or other financial accommodations not guaranteed by Ex-Im Bank that have been extended by Lender to such Borrower or such Guarantor;

(iii) except for Permitted Overadvances, the aggregate outstanding amount of Disbursements exceeds the Export-Related Borrowing Base and such Borrower fails within thirty (30) calendar days after being informed thereof by Lender (in writing or otherwise) either to (A) furnish additional Collateral to Lender as security for the Loan Facility, in form and amount satisfactory to Lender and Ex-Im Bank, or (B) pay to Lender an amount equal to the difference between the aggregate outstanding amount of Disbursements and the Export-Related Borrowing Base;

(iv) such Borrower or such Guarantor (A) applies for, consents to or suffers the appointment of, or the taking of possession by, a receiver, custodian, trustee, liquidator or similar fiduciary of itself or of all or a substantial part of its property or calls a meeting of its creditors, (B) admits in writing its inability, or is generally unable, to pay its debts as they become due or ceases operations of its present business, (C) makes a general assignment for the benefit of creditors, (D) commences a voluntary case under any state or federal bankruptcy laws (as now or hereafter in effect), (E) is adjudicated as bankrupt or insolvent, (F) files a petition seeking to take advantage of any other law providing for the relief of debtors, (G) acquiesces to, or fails to have dismissed within thirty (30) days, any petition filed against it in any involuntary case under such bankruptcy laws, or (H) takes any action for the purpose of effecting any of the foregoing;

(v) any Lien in any of the Collateral, granted or intended by the Loan Documents to be granted to Lender, ceases to be a valid, enforceable, perfected, first priority Lien (or a lesser priority if expressly permitted pursuant to Section 6 of the Loan Authorization Agreement) subject only to Permitted Liens;

(vi) any material provision of any Loan Document for any reason ceases to be valid, binding and enforceable in accordance with its terms;

(vii) the issuance of any levy, assessment, attachment, seizure or Lien, other than a Permitted Lien, against any of the Collateral which is not stayed or lifted within thirty (30) calendar days, unless sufficient cash reserves are established;

(viii) any proceeding is commenced by or against such Borrower or such Guarantor for the liquidation of its assets or dissolution;

(ix) such Borrower fails to comply with any provision of the applicable Borrower Agreement or Loan Authorization Agreement and such failure is not cured within thirty (30) calendar days after the occurrence of such failure;

(x) any litigation is filed against such Borrower or any Guarantor which has had or could reasonably be expected to have a Material Adverse Effect and such litigation is not withdrawn or dismissed within thirty (30) calendar days of the filing thereof;

(xi) any breach or default occurs under any Guarantee Agreement, or any Guarantee Agreement is terminated, or any obligation to perform thereunder is terminated, or any Guarantor attempts to revoke any Guarantee Agreement; or

(xii) any default or event of default other than those described above occurs under any of the Loan Documents which causes the obligations thereunder or a portion thereof to become due prior to its stated maturity or prior to the regularly scheduled dates of payment.

(b) If directed to do so by Ex-Im Bank in writing following the occurrence of an Event of Default, Lender shall accelerate the maturity of the Loan Facility Obligations against the applicable Borrower and any Guarantors, and the Loan Documents shall provide for such acceleration, provided that Ex-Im Bank shall not be entitled to direct acceleration with respect to a Loan Facility if at the time of such request the ratio of (i) the outstanding principal balance of the loans and other financial accommodations provided to such Borrower by Lender (other than real estate loans) secured by the Collateral other than the Loan Facility Obligations to (ii) the outstanding principal balance of the Loan Facility Obligations is equal to or greater than 1.0 to 1.0.

#### 4.11 Notice of Events.

(a) Lender shall notify Ex-Im Bank in writing within ten (10) Business Days if it has knowledge of any Event of Default or the occurrence of any of the following events with respect to a Borrower or Guarantor:

(i) any default or event of default under the applicable Loan Documents;

(ii) any default or event of default under any loan(s), financial accommodations or credit facilities not guaranteed by Ex-Im Bank that have been extended or established by Lender in favor of such Borrower or such Guarantor;

(iii) any restructuring, arising from material adverse developments in Borrower's or Guarantor's financial condition or prospects, of any loan(s), financial accommodations or credit facilities not guaranteed by Ex-Im Bank that have been extended or established by Lender in favor of such Borrower or such Guarantor;

(iv) any event which has had or could reasonably be expected to have a Material Adverse Effect;

(v) such Borrower has included in the applicable Export-Related Borrowing Base, Inventory which is not Eligible Export-Related Inventory or Eligible Export-Related Overseas Inventory, or Accounts Receivable which are not Eligible Export-Related Accounts Receivable or Eligible Export-Related Overseas Accounts Receivable;

(vi) Lender downgrades the internal credit rating provided to such Loan Facility, such Borrower, or such Guarantor by Lender;

(vii) Lender receives a notice from such Borrower that it has not complied with any of the terms of the Borrower Agreement or Lender otherwise has actual knowledge that such Borrower has not complied with any of the terms of the Borrower Agreement; or

(viii) any event described in Section 4.06(c) of this Agreement.

(b) Any notice Lender sends pursuant to (a) above shall be clearly identified as such. In the event that Lender is required to send to Ex-Im Bank a notice required by (a) above, Lender shall also send to Ex-Im Bank not less than once every thirty (30) calendar days thereafter a written report on the status of the event(s) covered by such notice. Lender shall continue to provide Ex-Im Bank with such periodic status reports until Lender files a Claim pursuant to this Agreement, the applicable event(s) have been cured to the satisfaction of Ex-Im Bank or the applicable event(s) have been waived by Lender with the consent of Ex-Im Bank; provided that, with respect to any default occurring under the Loan Documents (other than an Event of Default or a default which with the passage of time or the giving of notice would become an Event of Default), Lender may waive such default without Ex-Im Bank's consent provided that Lender sends written notice of such waiver within five (5) Business Days to Ex-Im Bank.

#### 4.12 Letters of Credit.

(a) Subject to the terms and conditions set forth in this Agreement, Lender may issue or cause the issuance of Commercial Letters of Credit and Standby Letters of Credit other than Warranty Letters of Credit; provided that Lender reserves from the applicable Export-Related Borrowing Base an amount equal to at least twenty five percent (25%) of the undrawn amount of such outstanding Commercial Letters of Credit and Standby Letters of Credit. Warranty Letters of Credit shall not be issued except in accordance with Section 4.13.

(b) Letters of Credit may be issued by Lender at any time on or before the Final Disbursement Date; provided that (i) the length of the term of any Letter of Credit shall not be more than the shorter of (x) twelve (12) months from the date of issuance of the Letter of

Credit and (y) the length of the Loan Facility Term (e.g. for a Loan Facility having a term of six (6) months, no Letter of Credit shall have an expiry date later than six (6) months from the date of issuance), (ii) in the case of a Revolving Loan Facility, Lender may not issue during the last sixty (60) days of the Loan Facility Term any Letter of Credit which will expire after the Final Disbursement Date unless Lender either has determined to enter into a Renewal of the Loan Facility or has obtained the prior written approval of Ex-Im Bank, and (iii) Lender shall continue all monitoring of the Loan Facility including the review of the Export-Related Borrowing Base Certificates for compliance and conducting field examinations until the final outstanding Letter of Credit either expires or is fully drawn and repaid.

4.13 Warranty Letters of Credit. Subject to the terms and conditions of this Agreement, Lender may only issue or cause the issuance of Warranty Letters of Credit with the prior written consent of Ex-Im Bank. In no event shall Ex-Im Bank approve the issuance of any Warranty Letter of Credit and no Warranty Letter of Credit may be issued by Lender unless:

(a) except for the Letter of Credit being a Warranty Letter of Credit, the Letter of Credit otherwise complies with the terms and conditions set forth in Section 4.12(b);

(b) Lender provides financial accommodations to the applicable Borrower that are not guaranteed by Ex-Im Bank;

(c) Lender shall have received cash collateral to secure each Borrower's Letter of Credit Obligations with respect to each Warranty Letter of Credit in an amount equal to at least twenty-five percent (25%) of the undrawn amount of such outstanding Warranty Letter of Credit;

(d) Lender shall have reserved from such Borrower's Export-Related Borrowing Base an amount such that the sum of such reserve and the cash collateral securing such Warranty Letter of Credit is at least equal to one hundred percent (100%) of the undrawn amount of each outstanding Warranty Letter of Credit; and

(e) the sum of (i) the portion of the Credit Accommodations to such Borrower supporting Warranty Letters of Credit and (ii) the Retainage Value of the Retainage Accounts Receivable included in the Export-Related Borrowing Base of such Borrower in accordance with Section 4.14, shall not exceed the lesser of (x) twenty percent (20%) of the Maximum Amount or (y) \$500,000.

4.14 Retainages. Subject to the terms and conditions of this Agreement, Lender may only include Retainage Accounts Receivable in the Export-Related Borrowing Base with the prior written consent of Ex-Im Bank. In no event shall Ex-Im Bank approve the inclusion of Retainage Accounts Receivable, and no Retainage Accounts Receivable may be included in the Export-Related Borrowing Base unless:

(a) the applicable Borrower has invoiced the Buyer for the Retainage Account Receivable;

(b) the Retainage Account Receivable is an Eligible Export-Related Account Receivable;

(c) the Advance Rate does not exceed twenty-five percent (25%) of the Retainage Value; and

(d) the sum of (i) the portion of the Credit Accommodations to such Borrower supporting Warranty Letters of Credit and (ii) the Retainage Value of the Retainage Accounts Receivable included in the Export-Related Borrowing Base of such Borrower in accordance with this Section 4.14, shall not exceed the lesser of (x) twenty percent 20% of the Maximum Amount or (y) \$500,000.

4.15 Indirect Exports. Lender may include Indirect Exports as Items in a Loan Facility, provided that funds available under such Loan Facility's Export-Related Borrowing Base supported by Accounts Receivable and Inventory derived from Indirect Exports at no time exceed ten percent (10%) of the Maximum Amount of such Loan Facility, and provided, further that (a) the ultimate foreign buyer for the Items must be located in a country in which Ex-Im Bank is not legally prohibited from doing business in accordance with the Country Limitation Schedule, and (b) the Lender must obtain verifiable evidence of intent to export the Indirect Exports from the United States, which evidence may be contained in the Export Orders and Accounts Receivable Aging Reports and supporting documents. Lender must obtain written consent from Ex-Im Bank prior to including funds derived from Indirect Exports in an Export-Related Borrowing Base above the ten percent (10%) threshold.

4.16 Overseas Inventory and Overseas Accounts Receivable. Subject to the terms and conditions of this Agreement, Lender may only include Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory of a Borrower or of an Affiliated Foreign Person (as defined below) in the Export-Related Borrowing Base with the prior written consent of Ex-Im Bank and provided that the following conditions and any other conditions requested by Ex-Im Bank are met to Ex-Im Bank's satisfaction:

- (a) the Affiliated Foreign Person, if any, has been approved by Ex-Im Bank;
- (b) the Affiliated Foreign Person, if any, is a Borrower under the relevant Loan Facility;
- (c) notwithstanding the Maximum Amount of the Loan Facility, all payments due and payable on such Export-Related Overseas Accounts Receivable are collected through a cash collateral account under Lender's control and subject to any other conditions required by Ex-Im Bank;
- (d) as of the Effective Date, or such later date when the Export-Related Overseas Accounts Receivable or Export-Related Overseas Inventory are added to the Loan Facility, Lender has obtained a valid and enforceable first priority Lien in the Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory, as applicable and agrees to maintain such Lien through the term of the Loan Facility, in accordance with Section 4.02;
- (e) as of the Effective Date, or such later date when the Export-Related Overseas Accounts Receivable or Export-Related Overseas Inventory are added to the Loan Facility, Lender has obtained a legal opinion stating (i) the steps that were taken to obtain a first priority Lien for Lender in the Export-Related Overseas Accounts Receivable and Export-

Related Overseas Inventory, (ii) that such first priority Lien is valid and enforceable in the country where such accounts receivable and inventory are located, (iii) that such Lien is assignable to Ex-Im Bank and (iv) the procedures that Ex-Im Bank (as assignee) would have to take to foreclose upon such Lien and liquidate such accounts receivable and inventory;

(f) the Export-Related Overseas Accounts Receivable are due and payable in United States Dollars or other currency acceptable to Ex-Im Bank; and

(g) at no time may the portion of the Export-Related Borrowing Base derived from Eligible Export-Related Overseas Accounts Receivable and Eligible Export-Related Overseas Inventory exceed fifty percent (50%) of the Export-Related Borrowing Base.

For purposes hereof, an “Affiliated Foreign Person” shall mean a subsidiary or affiliate of a Borrower on the same Loan Facility, which has duly executed as a Borrower all of the applicable Loan Documents and any other documents required by Ex-Im Bank, meets all of the requirements of the definition of Eligible Person other than subclause (a) thereof and is in good standing in the country of its formation or otherwise authorized to conduct business in such country.

4.17 Assignability; No Third Party Beneficiaries. Lender may assign, transfer, negotiate, sell or participate all or part of its interests, obligations or rights in a Loan Facility and the applicable Loan Documents to an affiliate or subsidiary of Lender or to any other financial institution provided that Lender continues to act as the administrative and collateral agent for such Loan Facility and Lender retains all obligations with respect to Ex-Im Bank under the Guarantee, this Agreement, the Loan Authorization Agreement and, to the extent applicable, the Delegated Authority Letter Agreement or Fast Track Lender Agreement. Except as set forth in the preceding sentence, Lender shall not assign, transfer, negotiate, sell or participate any of its interests, obligations or rights in any Loan Facility, the applicable Loan Documents or this Agreement without prior written consent of Ex-Im Bank. No assignment, transfer, negotiation, sale or participation of Lender’s interests, obligations or rights in any Loan Facility, the applicable Loan Documents, this Agreement or other loan or financial accommodation shall be incorporated into Loan Documents or bestow on any such assignees, transferees, buyers or participants any rights as Lender or otherwise under the terms of this Agreement, or create any obligations by Ex-Im Bank to any such assignee, transferee, buyer or participant either before or after Claim Payment except with Ex-Im Bank’s prior written consent. Only Ex-Im Bank and Lender have rights and obligations under this Agreement; no third party shall have any rights hereunder as a third party beneficiary or otherwise.

4.18 Renewals. The Ex-Im Bank Guarantee shall continue in full force and effect for a Revolving Loan Facility renewed in accordance with the terms of this Section 4.18. The Lender shall, at least sixty (60) days prior to the expiration of the Loan Facility Term or as soon thereafter as a determination is made, notify Ex-Im Bank if such Lender does not intend to renew a Revolving Loan Facility. Any Lender not operating under a Delegated Authority Lender Agreement shall not enter into a Renewal unless and until Ex-Im Bank has authorized such Renewal in writing. In connection with any Renewal, Lender is required to re-submit all documentation as if the Loan Facility were an initial application, including the following: a completed SBA/Ex-Im Bank Joint Application, the applicable application fee, the Facility Fee



calculated based on an initial Loan Facility in accordance with Article III of this Agreement, a new duly executed Loan Authorization Agreement and a new duly executed Borrower Agreement. The same procedures regarding approvals are applicable for Renewals as if this were a new application. To be effective as a Renewal, the Effective Date of such Renewal must be the date immediately following the last day of the original Loan Facility Term or any Extensions. Lender's failure to complete or comply with any of the terms and conditions set forth in this Section 4.18 shall render any Guarantee null and void with respect to any Credit Accommodation made after the Final Disbursement Date of the original Loan Facility Term.

#### 4.19 Legal Actions; Amendments.

(a) Lender shall not, without the prior written consent of Ex-Im Bank or as may be permitted in a Delegated Authority Letter Agreement, amend any Loan Document in a manner inconsistent with Lender Obligations, including the standard of care stated in Section 4.04(a). Further, Lender shall not, without the prior written consent of Ex-Im Bank, release any Collateral applicable to a Loan Facility, release any Guarantor from its obligations, reschedule or restructure the applicable Loan Facility, or undertake any legal action with respect to any of the Loan Documents, including accelerating the applicable Loan Facility (except for the automatic acceleration of the Loan Facility arising as a matter of law from the filing of a proceeding in bankruptcy by or against the applicable Borrower) or exercising any of its remedies under the Loan Documents or applicable law; provided, however in situations following an Event of Default when Lender determines, in good faith, that time is of the essence and it is not practical to obtain Ex-Im Bank's prior written consent, Lender may take such actions required in its reasonable judgment to protect the physical security or market value of the Collateral and any materials or records relating thereto or to preserve the collection prospects of the Loan Facility or Collateral, provided, that, Lender notifies Ex-Im Bank when feasible, prior to taking such action, or as soon as practicable thereafter, but in no event later than five (5) Business Days after taking such action.

(b) Notwithstanding anything to the contrary in this Agreement, Lender may make Permitted Overadvances, and any such Permitted Overadvance (including interest accrued thereon) shall be covered by the Guarantee.

(c) Lender shall take such measures as are reasonably requested by Ex-Im Bank to cooperate with Ex-Im Bank in recovery efforts against each applicable Borrower, any Guarantors and the applicable Collateral.

## **ARTICLE V**

### **CLAIMS PROCEDURES**

#### 5.01 Conditions Precedent to Payment.

(a) As conditions precedent to Ex-Im Bank's obligation to make a payment to Lender under the Guarantee with respect to a particular Loan Facility, Lender shall submit a written demand ("Claim") to Ex-Im Bank for payment under the Guarantee, together with the Claim Documents, on a Business Day not sooner than thirty (30) calendar days nor later than one

hundred and twenty (120) calendar days following Borrower's failure to pay when due any outstanding amount of principal or accrued interest payable on the Loan Facility (which is ninety (90) calendar days following a Payment Default). The Payment Default must be continuing through the Claim Date.

(b) The Claim shall only be deemed complete upon receipt by Ex-Im Bank of all of the documents enumerated in this subsection (b) (the "Claim Documents"):

(i) a written statement setting forth (A) the total principal balance of the Disbursements and other Credit Accommodations outstanding, (B) the current Guaranteed Interest Rate, (C) the amount of past due interest on the Loan Facility, (D) the date through which interest has been paid with respect to the Loan Facility, (E) the first date interest was due and not paid with respect to the Loan Facility, (F) the amount and calculation of the Collateral Protection Costs and the Enforcement Costs of Lender as of the Claim Date, and (G) the circumstances that gave rise to Borrower's failure to make such payment including without limitation any Events of Default that have occurred and the dates of any such Events of Default;

(ii) a copy of the written demand made by Lender on the applicable Borrower and any Guarantors for payment of all amounts due and payable with respect to such Loan Facility or a copy of the bankruptcy notice or court order in the event that the making of such demand would be prohibited by (A) a court order or (B) an automatic stay imposed pursuant to 11 U.S.C. § 362(a) or a similar provision of a foreign bankruptcy law (Lender shall have no obligation to apply for relief from such stay);

(iii) duplicate originals or photocopies of fully duly executed copies of the Loan Authorization Agreement, Borrower Agreement, Loan Agreement and any other Loan Documents with respect to such Loan Facility;

(iv) copies of all UCC financing statements and other documents covering the Collateral for such Loan Facility filed by or on behalf of Lender and evidence that Lender has conducted or obtained, no earlier than 60 days prior to the Claim Date, lien searches of the appropriate agencies, registries, offices and jurisdictions which indicates that Lender has a perfected first priority Lien in the applicable Collateral subject only to Permitted Liens and any other exceptions from the order of priority as set forth in Section 6.E. and F. of the applicable Loan Authorization Agreement; and (applicable only if Export-Related Overseas Accounts Receivable or Export-Related Overseas Inventory is included in the Export-Related Borrowing Base), copies of any filings and searches which evidence that Lender has, as of the date no older than 60 days prior to the Claim filing date, a perfected first priority Lien in such Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory and an opinion of Lender's counsel in accordance with Section 4.16(e); Lender shall include a certification stating the expiration date of any security filings (both domestic and foreign) scheduled to expire within twelve (12) months following the Claim Date;

(v) evidence that Lender paid the applicable Facility Fee to Ex-Im Bank and any accrued late fees within the time period set forth in Section 3.01 of this Agreement;

(vi) copies of all field examination reports conducted (or written extensions obtained) over the twelve (12) month period preceding the Claim Date in accordance with the requirements in Section 4.08 of this Agreement;

(vii) copies of all applicable Export-Related Borrowing Base Certificates prepared in accordance with Section 4.06(a) together with supporting Accounts Receivable Aging Reports accompanied by evidence of the sample of actual invoices or Export Orders conducted in accordance with Section 4.08(e) (or alternatively, copies of all Export Orders or invoices), for the shorter of (i) the Loan Facility Term and (ii) the six month period preceding the date of the Payment Default, plus all sets received subsequent to the Payment Default and the set immediately prior to the last Credit Accommodation (if not included in the above);

(viii) (applicable only if Export-Related Inventory or Export-Related Overseas Inventory is included in the Export-Related Borrowing Base) copies of all Export Orders or summaries of Export Orders accompanied by evidence of the sample of actual Export Orders conducted in accordance with Section 4.08(d), and Inventory schedules to be delivered pursuant to Section 2.05 of the Borrower Agreement, for the shorter of (i) the Loan Facility Term and (ii) the six month period preceding the date of the Payment Default, plus all sets received subsequent to the Payment Default and the set immediately prior to the last Credit Accommodation (if not included in the above) ;

(ix) a certification or other evidence that Lender has complied with the terms of Section 4.06(c) regarding prohibited Credit Accommodations;

(x) (applicable only if Indirect Exports are included as Items in the Loan Facility) evidence, such as through Export Orders, Accounts Receivable Aging Reports accompanied by invoices and export contracts or other record of final foreign purchaser, and field examinations that Inventory and Accounts Receivables derived from Indirect Exports included in the Export-Related Borrowing Base were intended for export, for the shorter of (i) the Loan Facility Term and (ii) the six month period preceding the date of the Payment Default;

(xi) copies of Economic Impact Certificates covering all of the Items listed in Section 4.A. of the Loan Authorization Agreement, as amended through the date of the last Credit Accommodation;

(xii) copies of Lender's material records regarding Credit Accommodations and loan transaction history, including application of payments to the Loan Facility throughout the Loan Facility Term;

(xiii) copies of any material communications to, and from, Ex-Im Bank regarding Events of Default; and

(ivx) any material records regarding satisfaction of the Special Conditions, if any, and, modifications and waivers of Lender Obligations, if any.

(c) Notwithstanding Section 6.02, unless instructed otherwise in writing by Ex-Im Bank, Lender shall submit all Claims and Claim Documents to the Ex-Im Bank Asset

Management Division, 811 Vermont Avenue, Washington DC 20571, Attention: Claims. Lender shall submit the Claim Documents together with the Claim unless Lender submits the Claim electronically through the Ex-Im Bank website, in which case Lender shall on the same day as the Claim is submitted electronically submit the Claim Documents to the address specified above.

(d) Upon written request from Lender received by Ex-Im Bank prior to the Claim filing deadline, Ex-Im Bank may in its discretion grant a written extension of the 90-day period for Claim submission. Ex-Im Bank shall notify Lender in writing if the Claim Documents submitted with the Claim are incomplete. Lender shall submit the requested missing Claim Documents to the address specified in subsection (c) above or such other address as Ex-Im Bank indicates to Lender in writing, within the timetable specified in writing by Ex-Im Bank, which time period shall not be less than ten (10) Business Days. If Lender does not submit all requested missing Claim Documents within the requested timetable, Ex-Im Bank reserves the right to return as incomplete the submitted Claim and Claim Documents. Such action shall not reset the timetable for Claim submission.

5.02 Disposition of Claims. Ex-Im Bank reserves the right to deny a Claim or any portion thereof if Ex-Im Bank determines that Lender has not (a) filed the Claim and all Claim Documents within the time periods set forth in Section 5.01; (b) complied with Sections 3.01, 4.01(a) and (c), 4.02(a), 4.06(c), (d), (e) and (f), and 4.08(c) and (d); or (c) materially complied with all other Lender Obligations.

5.03 Payment of Claims.

(a) Within thirty (30) calendar days of receipt by Ex-Im Bank of a complete Claim, Ex-Im Bank shall either notify Lender in writing (i) of Ex-Im Bank's decision regarding the Claim (the "Claim Disposition Notice") or (ii) that Lender needs to provide additional documents, records, correspondence or items in Lender's possession related to the Loan Facility, the Loan Documents, or the obligations of Lender under this Agreement ("Additional Claim Documentation") not included with the Claim. Lender shall provide such Additional Claim Documentation that Ex-Im Bank reasonably requests in order to process the Claim or proceed with recovery efforts against any Borrower, Guarantor or Collateral in the relevant Loan Facility. In the event Lender fails to provide the Additional Claim Documentation to the address specified in Section 5.01(c) or such other address as Ex-Im Bank indicates to Lender in writing, within a reasonable time frame set by Ex-Im Bank, the Guaranteed Amount shall only include interest on unpaid Disbursements through the date specified in writing by Ex-Im Bank. In the event Ex-Im Bank denies the payment of a Claim or a portion thereof, Ex-Im Bank shall state the reasons for such denial in the Claim Disposition Notice.

(b) If the Claim Disposition Notice states that Ex-Im Bank will not pay a Claim or any portion thereof because Lender has failed to obtain a perfected Lien in any portion of the Collateral in the priority set forth in this Agreement and the applicable Loan Authorization Agreement, then Ex-Im Bank may still make a Claim Payment to Lender after the completion of all recovery efforts against the Collateral. Upon completion of such recovery efforts, Ex-Im Bank may pay any unpaid portion of the Claim to Lender, deducting therefrom an amount equal to the non-recoverable value, as determined by Ex-Im Bank in its sole discretion exercised in

good faith, attributable to the portion of the Collateral in which Lender failed to obtain the required perfected Lien. Such determination shall, without limitation, take into account the relative priority Lender and Ex-Im Bank were to have in the proceeds of the Collateral in which Lender did not have the required perfected Lien and the relative ultimate net loss suffered by each.

(c) If the Claim Disposition Notice states that Ex-Im Bank will not pay a Claim or a portion thereof pursuant to Section 5.02 in any respect, then Ex-Im Bank may still make a Claim Payment to Lender after the completion of all recovery efforts against the applicable Borrower, any Guarantor and the Collateral. Upon completion of such recovery efforts or earlier if deemed appropriate by Ex-Im Bank in its sole discretion, Ex-Im Bank may pay any unpaid portion of the Claim to Lender, deducting therefrom an amount equal to the non-recoverable value, as determined by Ex-Im Bank in its sole discretion exercised in good faith, attributable to such exceptions(s) or non compliance. Lender shall promptly respond to any request from Ex-Im Bank for documentation or otherwise regarding the determination of the non-recoverable value attributable to Lender's exception(s) or non compliance.

(d) In connection with any of the events described in Sections 5.03(b) and (c), Ex-Im Bank shall have no obligation to commence or conduct any recovery efforts against any Borrower, any Guarantor or any Collateral.

#### 5.04 Assignment.

(a) Except for the circumstances stated in subsection (b) below, prior to any Claim Payment, Lender shall, if requested by Ex-Im Bank, duly execute and deliver to Ex-Im Bank an Assignment Agreement pursuant to which Lender assigns all of its right, title and interest in and to: (i) the Loan Documents relating to the Loan Facility Obligations; (ii) the Primary Collateral; and (iii) all other instruments, documents, items and property related to the applicable Loan Facility Obligations. If the Loan Documents cannot be completely separated from a set of credit and security documents governing both the Loan Facility and other loans and financial accommodations, Lender shall assign to Ex-Im Bank its right, title and interest to the full set of credit and security documents. Lender shall deliver to Ex-Im Bank together with such Assignment Agreement, such other instruments and documents (including originals when applicable) as Ex-Im Bank shall reasonably request together with appropriate endorsements thereto. In the event Lender fails to deliver an Assignment Agreement and related documents that effectuate the assignment within the time frame set by Ex-Im Bank, the Guaranteed Amount shall only include interest on unpaid Disbursements through the date specified in writing by Ex-Im Bank.

(b) Ex-Im Bank shall not be entitled to request an Assignment Agreement with respect to a Loan Facility if at the time of such request the ratio of (i) the outstanding principal balance of the loans and other financial accommodations provided to such Borrower by Lender (other than real estate loans) secured by the Collateral other than the Loan Facility Obligations to (ii) the outstanding principal balance of the Loan Facility Obligations is equal to or greater than 1.0 to 1.0. Notwithstanding the ratio set forth in this Section 5.04(b), after such Lender has liquidated the Collateral, Ex-Im Bank shall be entitled to request an Assignment Agreement covering any still applicable documents specified in Section 5.04(a) above.

5.05 Liquidation by Lender. At all times prior to a Claim Payment and at all times thereafter until an Assignment Agreement, if any, is delivered, Lender shall enforce the Loan Documents and liquidate the Collateral for the joint benefit of Lender and Ex-Im Bank, subject to the priorities and the standard of care contemplated by this Agreement, any Loan Authorization Agreement, and any and all other agreements pertaining hereto or thereto. Any action Lender takes regarding Collateral shall be in accordance with Section 4.19 of this Agreement.

5.06 Application of Recovery Proceeds. After Claim Payment:

(a) One hundred percent (100%) of the proceeds from the Primary Collateral received by either Ex-Im Bank or Lender shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) ninety percent (90%) to Ex-Im Bank up to an amount equal to the amount of the Claim Payment plus interest accrued to date on such Claim Payment since the Claim Payment Date (such sums together, the "Actualized Claim Payment"); and

(ii) ten percent (10%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(b) One hundred percent (100%) of the proceeds from the Secondary Collateral remaining after payment in full of all of Borrower's obligations to Lender secured by the Collateral other than the Loan Facility Obligations (along with an accounting of how the Lender applied such proceeds towards loans other than the Loan Facility Obligations, such accounting to be due even if no proceeds remain, if requested by Ex-Im Bank) shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) ninety percent (90%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) ten percent (10%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(c) The amount of proceeds deemed to be Guarantor Collateral shall be the Pro Rata Guarantee Percentage. One hundred percent (100%) of the proceeds so determined of Guarantor Collateral shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) ninety percent (90%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) ten percent (10%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(d) One hundred percent (100%) of the proceeds from any payment by Borrower or any other source attributed to the Loan Facility shall, as applicable, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) ninety percent (90%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) ten percent (10%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(e) One hundred percent (100%) of any amounts received with respect to other obligations due Lender from Borrower or Guarantor after payment in full of all of Borrower's obligations to Lender (other than the Loan Facility Obligations) shall, as applicable, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) ninety percent (90%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) ten percent (10%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(f) Any Recovery Proceeds received by Ex-Im Bank in excess of the amount of the Claim Payment shall, subject to applicable law, be remitted to Lender for application to any other obligations of such Borrower or Guarantor to Lender that are secured by the Collateral or for application towards the unpaid balance of still outstanding Loan Facility Obligations.

(g) Unless the Export-Related Inventory or Export-Related Overseas Inventory of a Borrower can be effectively segregated from other Inventory of such Borrower, for purposes of calculating Recovery Proceeds in connection with claim recoveries under this Agreement, the amount of proceeds attributable to Export-Related Inventory and Export-Related Overseas Inventory shall be the Pro Rata Inventory Percentage determined as of the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

(h) Unless the Other Collateral, if any, of a Borrower can be effectively segregated from collateral securing the Lender on another loan facility of Borrower, for purposes of calculating Recovery Proceeds in connection with claim recoveries under this Agreement, the amount of proceeds attributable to Other Collateral shall be the Pro Rata Percentage determined as of the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

(i) Unless any other payment made by Borrower or another source towards the reduction of Loan Facility Obligations can be effectively segregated from payments made to Lender on another loan facility of Borrower, for purposes of calculating Recovery Proceeds in connection with claim recoveries under this Agreement, the proceeds attributable to such payments shall be the Pro Rata Percentage determined as of the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

5.07 Payments. If either Ex-Im Bank or Lender (each a "Benefited Party") shall obtain any payment (whether voluntary, involuntary, through the exercise of any right of banker's lien, set-off or counterclaim) on account of the Loan Facility Obligations in excess of the amounts it would be entitled to receive hereunder, such Benefited Party shall provide the other party with such amounts so as to share the excess payment in the manner set forth in this Agreement; provided, however, if such excess payment is thereafter recovered from such Benefited Party such excess amounts shall be returned to the Benefited Party by the other party.

#### 5.08 Responsibilities of Lender During a Workout/Restructuring and thereafter

(a) Lender shall conduct any Workout/Restructuring negotiations in accordance with the standard of care set forth in Section 4.04(a) and subject to Section 4.19 of this Agreement. Notwithstanding such negotiations and any consultation between Lender and Ex-Im Bank regarding such negotiations, Lender shall continue to be bound by, and comply with, the Claim filing deadline in Section 5.01 of this Agreement and all other Lender Obligations unless otherwise agreed to in writing by Ex-Im Bank.

(b) If Ex-Im Bank agrees in writing to a Workout/Restructuring prior to a Claim Payment and delivery of an Assignment Agreement (if any), the existing Loan Documents and corresponding Lender Obligations shall be amended to adhere to the agreed upon Workout/Restructuring.

(c) Notwithstanding any agreed upon Workout/Restructuring and compliance by the Borrower therewith, Lender shall not make any further Credit Accommodations to a Borrower subject to such Workout/Restructuring under any Loan Facility without Ex-Im Bank's prior written consent.

5.09 Indemnity. Lender shall indemnify Ex-Im Bank for any damages sustained by Ex-Im Bank caused by Lender's fraud, intentional misconduct or gross negligence up to the amount of any Claim Payment plus legal and collection expenses. This provision shall survive the term of this Agreement and any Claim Payment.

## ARTICLE VI

### MISCELLANEOUS

6.01 Governing Law. This Agreement and the Loan Authorization Agreement and the obligations arising under this Agreement and the Loan Authorization Agreement shall be governed by, and construed in accordance with, the laws of the State of New York, United States of America, applicable to contracts made and performed in such State, without regard to the



principles thereof regarding conflicts of laws (other than Section 5-1401 and Section 5-1402 of the New York General Obligations Laws).

6.02 Notices. Any notice or request hereunder shall be in writing and shall be addressed, when to the Lender, to the physical address, facsimile number or e-mail address set forth under the Lender's name on the signature page hereof and when to Ex-Im Bank, to the Vice President, Business Credit Division, or Small Business Finance Division, 811 Vermont Avenue, NW, Washington, DC 20571, facsimile number (202) 565-3793 or for either Lender or Ex-Im Bank, to such other physical address, facsimile number or e-mail address as may hereafter be specified in a notice with such purpose. Any notice or request hereunder which relates exclusively to a specific Loan Facility shall include the Ex-Im Bank Guarantee Loan Number. It is Lender's responsibility to insure that the physical address, facsimile number and e-mail address information provided to Ex-Im Bank continues up-to-date. Any notice or request hereunder shall be deemed validly given or delivered (a) when hand delivered to an officer of the party to whom it was addressed, (b) upon the earlier of actual receipt thereof or three (3) days after deposit in the United States Mail, certified or registered mail, return receipt requested, with proper postage prepaid, (c) one (1) Business Day after deposit with a reputable overnight courier with all charges prepaid, (d) upon transmission when sent by telecopier or other facsimile transmission with such telecopy or facsimile promptly confirmed or (e) upon transmission by e-mail without return notice of nondelivery to the transmitting party.

6.03 Termination. This Agreement shall continue in full force and effect until terminated by the actual receipt by Lender from Ex-Im Bank of written notice of termination. Such termination shall be applicable only to transactions having their inception after such termination and rights and obligations arising out of transactions having their inception prior to such termination shall not be affected.

6.04 Modification of Agreement. This Agreement, the Loan Authorization Agreement, the Loan Documents and, to the extent applicable, the Delegated Authority Letter Agreement or Fast Track Lender Agreement constitute the complete agreement between the parties with respect to the subject matter hereof and thereof, supersede all prior agreements, commitments, understandings or inducements (oral or written, expressed or implied). This Agreement may not be modified, altered or amended except by a written agreement signed by Ex-Im Bank and Lender.

6.05 No Partnership or Joint Venture Established. No term or provision contained in the Agreement, and no other agreement between the parties hereto, is intended to be, or shall be construed to be, the formation of a partnership or joint venture between Ex-Im Bank and Lender.

6.06 No Waiver. Neither Ex-Im Bank's failure, at any time or times, to require strict performance by Lender of any provision of this Agreement, nor Ex-Im Bank's failure to exercise, nor any delay in exercising any right, power or privilege hereunder, (a) shall waive, affect or diminish any right of Ex-Im Bank thereafter to demand strict compliance and performance therewith, or (b) shall operate as a waiver thereof. No single or partial exercise of any right, power or privilege hereunder shall preclude any other or future exercise thereof or the exercise of any other right, power or privilege. Any suspension or waiver of a provision under this Agreement or any Loan Documents shall not suspend, waive or affect any other provision under

this Agreement or any Loan Document, whether the same is prior or subsequent thereto and whether of the same or of a different type, and shall not be construed as a bar to any right or remedy which Lender would otherwise have had on any future occasion. None of the undertakings, indemnities, agreements, warranties, covenants and representations of Lender to Ex-Im Bank in this Agreement or any Loan Document shall be deemed to have been suspended or waived by Lender, unless such waiver or suspension is by an instrument in writing signed by an officer or other authorized employee of Ex-Im Bank and directed to specifying such suspension or waiver (and then such suspension or waiver shall be effective only to the extent therein expressly set forth). Ex-Im Bank shall not, by any act (other than execution of a formal written waiver), delay, omission or otherwise, be deemed to have waived any of its rights or remedies hereunder.

6.07 Partial Invalidity. If at any time any of the provisions of this Agreement becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, none of the legality, validity or enforceability of the remaining provisions hereof shall in any way be affected or impaired.

6.08 Waiver of Jury Trial. EACH OF LENDER AND EX-IM BANK HEREBY KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVE ANY AND ALL RIGHTS IT MAY HAVE TO TRIAL BY JURY IN RESPECT OF ANY ACTION, SUIT, OR ANY COURSE OF CONDUCT, COURSE OF DEALING, STATEMENTS (WHETHER VERBAL OR WRITTEN) OR ACTIONS OR OMISSIONS OF LENDER, EX-IM BANK OR ANY OTHER PERSON RELATING TO THIS AGREEMENT, THE LOAN AGREEMENT OR ANY OTHER LOAN DOCUMENT, PROCEEDING OR OTHER LITIGATION BROUGHT TO RESOLVE ANY DISPUTE ARISING UNDER, ARISING OUT OF, OR IN CONNECTION WITH THIS AGREEMENT, ANY LOAN AUTHORIZATION AGREEMENT OR ANY OTHER AGREEMENT, DOCUMENT OR INSTRUMENT EXECUTED OR DELIVERED IN CONNECTION HERewith OR THEREWITH.

6.09 Section Titles. The Section titles contained in this Agreement shall be without substantive meaning or content of any kind whatsoever and are not part of the agreement between the parties hereto.

6.10 Counterparts. This Agreement, the Loan Authorization Agreement, the Loan Documents and to the extent applicable the Delegated Authority Letter Agreement or Fast Track Lender Agreement may be duly executed in any number of separate counterparts by any one or more of the parties thereto, and all of said counterparts taken together shall constitute one and the same agreement.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed, in duplicate, as of the \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

\_\_\_\_\_  
(Name of Lender)

EXPORT-IMPORT BANK OF THE UNITED STATES

By: \_\_\_\_\_  
(Signature)

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print)

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: Vice President

Address: \_\_\_\_\_  
\_\_\_\_\_

811 Vermont Avenue, N.W.  
Washington, D.C. 20571

Telephone: \_\_\_\_\_

Telephone: \_\_\_\_\_

Telecopier: \_\_\_\_\_

Telecopier: \_\_\_\_\_

E-Mail: \_\_\_\_\_

\_\_\_\_\_

ANNEXES:

Annex A - Borrower Agreement

Annex B - Fast Track Loan Authorization Agreement

Annex C - Loan Authorization Agreement

Annex D - Loan Authorization Notice

Annex E – Economic Impact Certification

EXHIBITS:

Exhibit 1 - Criteria For Reduced Facility Fee

**EXPORT-IMPORT BANK OF THE UNITED STATES  
WORKING CAPITAL GUARANTEE PROGRAM**

**BORROWER AGREEMENT**

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**EXPORT-IMPORT BANK OF THE UNITED STATES  
WORKING CAPITAL GUARANTEE PROGRAM  
BORROWER AGREEMENT**

THIS BORROWER AGREEMENT (this "Agreement") is made and entered into by the entity identified as Borrower on the signature page hereof ("Borrower") in favor of the Export-Import Bank of the United States ("Ex-Im Bank") and the institution identified as Lender on the signature page hereof ("Lender").

**RECITALS**

Borrower has requested that Lender establish a Loan Facility in favor of Borrower for the purposes of providing Borrower with working capital to finance the manufacture, production or purchase and subsequent export sale of Items.

Lender and Borrower expect that Ex-Im Bank will provide a guarantee to Lender regarding this Loan Facility subject to the terms and conditions of the Master Guarantee Agreement, a Loan Authorization Agreement, and to the extent applicable, the Delegated Authority Letter Agreement or Fast Track Lender Agreement.

Lender and Ex-Im Bank have requested that Borrower execute this Agreement as a condition precedent to Lender establishing the Loan Facility and Ex-Im Bank providing the guarantee.

NOW, THEREFORE, Borrower hereby agrees as follows:

**ARTICLE I  
DEFINITIONS**

1.01 Definition of Terms. As used in this Agreement, including the Recitals to this Agreement and the Loan Authorization Agreement, the following terms shall have the following meanings:

"Accounts Receivable" shall mean all of Borrower's now owned or hereafter acquired (a) "accounts" (as such term is defined in the UCC), other receivables, book debts and other forms of obligations, whether arising out of goods sold or services rendered or from any other transaction; (b) rights in, to and under all purchase orders or receipts for goods or services; (c) rights to any goods represented or purported to be represented by any of the foregoing (including unpaid sellers' rights of rescission, replevin, reclamation and stoppage in transit and rights to returned, reclaimed or repossessed goods); (d) moneys due or to become due to such Borrower under all purchase orders and contracts (which includes Export Orders) for the sale of goods or the performance of services or both by Borrower (whether or not yet earned by performance on the part of Borrower), including the proceeds of the foregoing; (e) any notes, drafts, letters of credit, insurance proceeds or other instruments, documents and writings evidencing or supporting the foregoing; and (f) all collateral security and guarantees of any kind given by any other Person with respect to any of the foregoing.



“Accounts Receivable Aging Report” shall mean a report detailing the Export-Related Accounts Receivable and Export-Related Overseas Accounts Receivable for a Loan Facility, and the applicable terms for the relevant time period; in the case of Indirect Exports, such report shall indicate the portion of such Accounts Receivables corresponding to Indirect Exports.

"Advance Rate" shall mean, with respect to a Loan Facility, the rate specified in Section 5.C. of the Loan Authorization Agreement for each category of Primary Collateral except for Export-Related General Intangibles and Other Collateral. Unless otherwise set forth in writing by Ex-Im Bank, in no event shall the Advance Rate exceed (i) ninety percent (90%) for Eligible Export-Related Accounts Receivable, (ii) seventy five percent (75%) for Eligible Export-Related Inventory, (iii) seventy percent (70%) for Eligible Export-Related Overseas Accounts Receivable or (iv) sixty percent (60%) for Eligible Export-Related Overseas Inventory and (v) twenty five percent (25%) for Retainage Accounts Receivable.

“Affiliated Foreign Person” shall have the meaning set forth in Section 2.15.

"Business Day" shall mean any day on which the Federal Reserve Bank of New York is open for business.

"Buyer" shall mean a Person that has entered into one or more Export Orders with Borrower or who is an obligor on Export-Related Accounts Receivable or Export-Related Overseas Accounts Receivable.

“Capital Good” shall mean a capital good (e.g., manufacturing equipment, licensing agreements) that will establish or expand foreign production capacity of an exportable good.

"Collateral" shall mean all real and personal property and interest in real and personal property in or upon which Lender has been, or shall be, granted a Lien as security for the payment of all the Loan Facility Obligations and all products and proceeds (cash and non-cash) thereof.

"Commercial Letters of Credit" shall mean those letters of credit subject to the UCP payable in Dollars and issued or caused to be issued by Lender on behalf of Borrower under a Loan Facility for the benefit of a supplier(s) of Borrower in connection with Borrower's purchase of goods or services from the supplier in support of the export of the Items.

"Country Limitation Schedule" shall mean the schedule published from time to time by Ex-Im Bank setting forth on a country by country basis whether and under what conditions Ex-Im Bank will provide coverage for the financing of export transactions to countries listed therein.

“Credit Accommodation Amount” shall mean, the sum of (a) the aggregate outstanding amount of Disbursements and (b) the aggregate outstanding Letter of Credit Obligations, which sum may not exceed the Maximum Amount.

"Credit Accommodations" shall mean, collectively, Disbursements and Letter of Credit Obligations.

"Debarment Regulations" shall mean, collectively, (a) the Governmentwide Debarment and Suspension (Nonprocurement) regulations (Common Rule), 53 Fed. Reg. 19204 (May 26, 1988), (b) Subpart 9.4 (Debarment, Suspension, and Ineligibility) of the Federal Acquisition Regulations, 48 C.F.R. 9.400-9.409 and (c) the revised Governmentwide Debarment and Suspension (Nonprocurement) regulations (Common Rule), 60 Fed. Reg. 33037 (June 26, 1995).

"Delegated Authority Letter Agreement" shall mean the Delegated Authority Letter Agreement, if any, between Ex-Im Bank and Lender.

"Disbursement" shall mean, collectively, (a) an advance of a working capital loan from Lender to Borrower under the Loan Facility, and (b) an advance to fund a drawing under a Letter of Credit issued or caused to be issued by Lender for the account of Borrower under the Loan Facility.

"Dollars" or "\$" shall mean the lawful currency of the United States.

"Economic Impact Approval" shall mean a written approval issued by Ex-Im Bank stating the conditions under which a Capital Good may be included as an Item in a Loan Facility consistent with Ex-Im Bank's economic impact procedures (or other mechanism for making this determination that Ex-Im Bank notifies Lender of in writing).

"Economic Impact Certification" shall have the meaning set forth in Section 2.14(b).

"Effective Date" shall mean the date on which (a) all of the Loan Documents have been executed by Lender, Borrower and, if applicable, Ex-Im Bank and (b) all of the conditions to the making of the initial Credit Accommodations under the Loan Documents or any amendments thereto have been satisfied.

"Eligible Export-Related Accounts Receivable" shall mean Export-Related Accounts Receivable which are acceptable to Lender and which are deemed to be eligible pursuant to the Loan Documents, but in no event shall Eligible Export-Related Accounts Receivable include any Account Receivable:

- (a) that does not arise from the sale of Items in the ordinary course of Borrower's business;
- (b) that is not subject to a valid, perfected first priority Lien in favor of Lender;
- (c) as to which any covenant, representation or warranty contained in the Loan Documents with respect to such Account Receivable has been breached;
- (d) that is not owned by Borrower or is subject to any right, claim or interest of another Person other than the Lien in favor of Lender;
- (e) with respect to which an invoice has not been sent;
- (f) that arises from the sale of defense articles or defense services;

- (g) that arises from the sale of Items to be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities unless with Ex-Im Bank's prior written consent;
- (h) that is due and payable from a Buyer located in a country with which Ex-Im Bank is prohibited from doing business as designated in the Country Limitation Schedule;
- (i) that does not comply with the requirements of the Country Limitation Schedule;
- (j) that is due and payable more than one hundred eighty (180) days from the date of the invoice;
- (k) that is not paid within sixty (60) calendar days from its original due date, unless it is insured through Ex-Im Bank export credit insurance for comprehensive commercial and political risk, or through Ex-Im Bank approved private insurers for comparable coverage, in which case it is not paid within ninety (90) calendar days from its due date;
- (l) of a Buyer for whom fifty percent (50%) or more of the Accounts Receivable of such Buyer do not satisfy the requirements of subclauses (j) and (k) above;
- (m) that arises from a sale of goods to or performance of services for an employee of Borrower, a stockholder of Borrower, a subsidiary of Borrower, a Person with a controlling interest in Borrower or a Person which shares common controlling ownership with Borrower;
- (n) that is backed by a letter of credit unless the Items covered by the subject letter of credit have been shipped;
- (o) that Lender or Ex-Im Bank, in its reasonable judgment, deems uncollectible for any reason;
- (p) that is due and payable in a currency other than Dollars, except as may be approved in writing by Ex-Im Bank;
- (q) that is due and payable from a military Buyer, except as may be approved in writing by Ex-Im Bank;
- (r) that does not comply with the terms of sale set forth in Section 7 of the Loan Authorization Agreement;
- (s) that is due and payable from a Buyer who (i) applies for, suffers, or consents to the appointment of, or the taking of possession by, a receiver, custodian, trustee or liquidator of itself or of all or a substantial part of its property or calls a meeting of its creditors, (ii) admits in writing its inability, or is generally unable, to pay its debts as they become due or ceases operations of its present business, (iii) makes a general assignment for the benefit of creditors, (iv) commences a voluntary case under any state or federal bankruptcy laws (as now or hereafter in effect), (v) is adjudicated as bankrupt or insolvent, (vi) files a petition seeking to take advantage of any other law providing for the relief of debtors, (vii) acquiesces to, or fails to have

dismissed, any petition which is filed against it in any involuntary case under such bankruptcy laws, or (viii) takes any action for the purpose of effecting any of the foregoing;

(t) that arises from a bill-and-hold, guaranteed sale, sale-and-return, sale on approval, consignment or any other repurchase or return basis or is evidenced by chattel paper;

(u) for which the Items giving rise to such Accounts Receivable have not been shipped to the Buyer or when the Items are services, such services have not been performed or when the Export Order specifies a timing for invoicing the Items other than shipment or performance and the Items have not been invoiced in accordance with such terms of the Export Order, or the Accounts Receivable otherwise do not represent a final sale;

(v) that is subject to any offset, deduction, defense, dispute, or counterclaim or the Buyer is also a creditor or supplier of Borrower or the Account Receivable is contingent in any respect or for any reason;

(w) for which Borrower has made any agreement with the Buyer for any deduction therefrom, except for discounts or allowances made in the ordinary course of business for prompt payment, all of which discounts or allowances are reflected in the calculation of the face value of each respective invoice related thereto;

(x) for which any of the Items giving rise to such Account Receivable have been returned, rejected or repossessed;

(y) that is included as an eligible receivable under any other credit facility to which Borrower is a party;

(z) any of the Items giving rise to such Accounts Receivable are Capital Goods, unless the transaction is in accordance with Section 2.14;

(aa) that is due and payable from a Buyer that is, or is located in, the United States; provided however, that this subsection (aa) shall not preclude an Export-Related Accounts Receivable arising from the sale of Items to foreign contractors or subcontractors providing services to a United States Embassy or the United States Military located overseas from being deemed an Eligible Export-Related Accounts Receivable; or

(bb) that arises from the sale of Items that do not meet the U.S. Content requirements in accordance with Section 2.01(b)(ii).

"Eligible Export-Related Inventory" shall mean Export-Related Inventory which is acceptable to Lender and which is deemed to be eligible pursuant to the Loan Documents, but in no event shall Eligible Export-Related Inventory include any Inventory:

(a) that is not subject to a valid, perfected first priority Lien in favor of Lender;

(b) that is located at an address that has not been disclosed to Lender in writing;

(c) that is placed by Borrower on consignment or held by Borrower on consignment from another Person;

(d) that is in the possession of a processor or bailee, or located on premises leased or subleased to Borrower, or on premises subject to a mortgage in favor of a Person other than Lender, unless such processor or bailee or mortgagee or the lessor or sublessor of such premises, as the case may be, has executed and delivered all documentation which Lender shall require to evidence the subordination or other limitation or extinguishment of such Person's rights with respect to such Inventory and Lender's right to gain access thereto;

(e) that is produced in violation of the Fair Labor Standards Act or subject to the "hot goods" provisions contained in 29 U.S.C. §215 or any successor statute or section;

(f) as to which any covenant, representation or warranty with respect to such Inventory contained in the Loan Documents has been breached;

(g) that is not located in the United States unless expressly permitted by Lender, on terms acceptable to Lender;

(h) that is an Item or is to be incorporated into Items that do not meet U.S. Content requirements in accordance with Section 2.01(b)(ii);

(i) that is demonstration Inventory;

(j) that consists of proprietary software (i.e. software designed solely for Borrower's internal use and not intended for resale);

(k) that is damaged, obsolete, returned, defective, recalled or unfit for further processing;

(l) that has been previously exported from the United States;

(m) that constitutes, or will be incorporated into Items that constitute, defense articles or defense services;

(n) that is an Item or will be incorporated into Items that will be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities unless with Ex-Im Bank's prior written consent;

(o) that is an Item or is to be incorporated into Items destined for shipment to a country as to which Ex-Im Bank is prohibited from doing business as designated in the Country Limitation Schedule;

(p) that is an Item or is to be incorporated into Items destined for shipment to a Buyer located in a country in which Ex-Im Bank coverage is not available for commercial reasons as designated in the Country Limitation Schedule, unless and only to the extent that such Items are to be sold to such country on terms of a letter of credit confirmed by a bank acceptable to Ex-Im Bank;

(q) that constitutes, or is to be incorporated into, Items whose sale would result in an Accounts Receivable which would not be an Eligible Export-Related Accounts Receivable;

(r) that is included as eligible inventory under any other credit facility to which Borrower is a party; or

(s) that is, or is to be incorporated into, an Item that is a Capital Good, unless the transaction is in accordance with Section 2.14.

"Eligible Export-Related Overseas Accounts Receivable" shall mean Export-Related Overseas Accounts Receivable which are acceptable to Lender and which are deemed to be eligible pursuant to the Loan Documents but in no event shall include the Accounts Receivable (a) through (bb) excluded from the definition of Eligible Export-Related Accounts Receivable.

"Eligible Export-Related Overseas Inventory" shall mean Export-Related Overseas Inventory which is acceptable to Lender and which is deemed to be eligible pursuant to the Loan Documents, but in no event shall include the Inventory (a) through (r) excluded from the definition of Eligible Export-Related Inventory.

"Eligible Person" shall mean a sole proprietorship, partnership, limited liability partnership, corporation or limited liability company which (a) is domiciled, organized or formed, as the case may be, in the United States, whether or not such entity is owned by a foreign national or foreign entity; (b) is in good standing in the state of its formation or otherwise authorized to conduct business in the United States; (c) is not currently suspended or debarred from doing business with the United States government or any instrumentality, division, agency or department thereof; (d) exports or plans to export Items; (e) operates and has operated as a going concern for at least one (1) year; (f) has a positive tangible net worth determined in accordance with GAAP; and (g) has revenue generating operations relating to its core business activities for at least one year. An Affiliated Foreign Person that meets all of the requirements of the foregoing definition of Eligible Person other than subclause (a) thereof shall be deemed to be an Eligible Person

"ERISA" shall mean the Employee Retirement Income Security Act of 1974 and the rules and regulations promulgated thereunder

"Export Order" shall mean a documented purchase order or contract evidencing a Buyer's agreement to purchase the Items from Borrower for export from the United States, which documentation shall include written information that is necessary to confirm such purchase order or contract, including identification of the Items, the name of the Buyer, the country of destination, contact information for the Buyer and the total amount of the purchase order or contract; in the case of Indirect Exports, such documentation shall further include a copy of the written purchase order or contract from a foreign purchaser or other documentation clearly evidencing a foreign purchaser's agreement to purchase the Items.

"Export-Related Accounts Receivable" shall mean those Accounts Receivable arising from the sale of Items which are due and payable to Borrower in the United States.

"Export-Related Accounts Receivable Value" shall mean, at the date of determination thereof, the aggregate face amount of Eligible Export-Related Accounts Receivable less taxes, discounts, credits, allowances and Retainages, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Export-Related Borrowing Base" shall mean, at the date of determination thereof, the sum of (a) (if Lender elects to include) the Export-Related Inventory Value or Export-Related Historical Inventory Value multiplied by the Advance Rate applicable to Eligible Export-Related Inventory set forth in Section 5.B.(1.) of the Loan Authorization Agreement, plus (b) the Export-Related Accounts Receivable Value multiplied by the Advance Rate applicable to Eligible Export-Related Accounts Receivable set forth in Section 5.B.(2.) of the Loan Authorization Agreement, plus (c) if permitted by Ex-Im Bank in writing, the Retainage Value multiplied by the Advance Rate applicable to Retainages set forth in Section 5.B.(3.) of the Loan Authorization Agreement, plus (d) the Other Assets set forth in Section 5.B.(4.) of the Loan Authorization Agreement multiplied by the Advance Rate agreed to in writing by Ex-Im Bank, plus (e) if permitted by Ex-Im Bank in writing, the Export-Related Overseas Accounts Receivable Value multiplied by the Advance Rate applicable to Eligible Export-Related Overseas Accounts Receivable set forth in Section 5.B.(5.) of the Loan Authorization Agreement, plus (f) if permitted by Ex-Im Bank in writing, the Export-Related Overseas Inventory Value multiplied by the Advance Rate applicable to Eligible Export-Related Overseas Inventory set forth in Section 5.B.(6.) of the Loan Authorization Agreement, less (g) the amounts required to be reserved pursuant to Sections 4.12 and 4.13 of this Agreement for each outstanding Letter of Credit, less (h) such reserves and in such amounts deemed necessary and proper by Lender from time to time.

"Export-Related Borrowing Base Certificate" shall mean a certificate in the form provided or approved by Lender, executed by Borrower and delivered to Lender pursuant to the Loan Documents detailing the Export-Related Borrowing Base supporting the Credit Accommodations which reflects, to the extent included in the Export-Related Borrowing Base, Export-Related Accounts Receivable, Eligible Export-Related Accounts Receivable, Export-Related Inventory, Eligible Export-Related Inventory, Export-Related Overseas Accounts Receivable, Eligible Export-Related Accounts Receivable, Export-Related Overseas Inventory and Eligible Export-Related Overseas Inventory balances that have been reconciled with Borrower's general ledger, Accounts Receivable Aging Report and Inventory schedule.

"Export-Related General Intangibles" shall mean the Pro Rata Percentage of General Intangibles determined as of the earlier of: (i) the date such General Intangibles are liquidated and (ii) the date Borrower fails to pay when due any outstanding amount of principal or accrued interest payable under the Loan Documents that becomes the basis for a Payment Default on which a Claim is filed.

"Export-Related Historical Inventory Value" shall mean with respect to a Borrower, the relevant Export-Related Sales Ratio multiplied by the lowest of (i) the cost of such Borrower's Inventory as determined in accordance with GAAP, or (ii) the market value of such Borrower's Inventory as determined in accordance with GAAP or (iii) the appraised or orderly liquidation value of such Borrower's Inventory, if Lender has loans and financial accommodations to such Borrower for which it conducts (or contracts for the performance of) such an appraised or orderly liquidation value.

"Export-Related Inventory" shall mean the Inventory of Borrower located in the United States that has been purchased, manufactured or otherwise acquired by Borrower for sale or resale as Items, or to be incorporated into Items to be sold or resold pursuant to Export Orders.

"Export-Related Inventory Value" shall mean, at the date of determination thereof, the lowest of (i) the cost of Eligible Exported-Related Inventory as determined in accordance with GAAP, or (ii) the market value of Eligible Export-Related Inventory as determined in accordance with GAAP or (iii) the lower of the appraised market value or orderly liquidation value of the Eligible Export-Related Inventory, if Lender has other loans and financial accommodations to a Borrower for which it conducts (or contracts for the performance of) such an appraised or orderly liquidation value.

"Export-Related Overseas Accounts Receivable" shall mean those Accounts Receivable arising from the sale of Items which are due and payable outside of the United States either to a Borrower or an Affiliated Foreign Person.

"Export-Related Overseas Accounts Receivable Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the aggregate face amount of Eligible Export-Related Overseas Accounts Receivable less taxes, discounts, credits, allowances and Retainages, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Export-Related Overseas Inventory" shall mean the Inventory of Borrower located outside of the United States that has been purchased, manufactured or otherwise acquired by such Borrower for sale or resale as Items, or to be incorporated into Items to be sold or resold pursuant to Export Orders.

"Export-Related Overseas Inventory Value" shall mean, at the date of determination thereof, the lowest of (i) the cost of Eligible Export-Related Overseas Inventory as determined in accordance with GAAP, (ii) the market value of Eligible Export-Related Overseas Inventory as determined in accordance with GAAP or (iii) the appraised or orderly liquidation value of the Eligible Export-Related Overseas Inventory, if Lender has other loans and financial accommodations to Borrower or an Affiliated Foreign Person for which it conducts (or contracts for the performance of) such a appraised or orderly liquidation.

"Export-Related Sales Ratio" shall mean with respect to a Borrower, the percentage of such Borrower's total sales revenue derived from the sale of Eligible Export-Related Inventory over a rolling twelve-month period ending no more than ninety (90) days prior to the date of the relevant Export-Related Borrowing Base Certificate

"Extension" shall mean, with respect to a Loan Facility, an amendment to the Loan Authorization Agreement extending the Final Disbursement Date on the same terms and conditions as the Loan Facility for an aggregate period not to exceed one hundred and twenty (120) days beyond the original Final Disbursement Date, either as agreed to in writing by Ex-Im Bank or, in the case of Delegated Authority, as notified by Lender to Ex-Im Bank pursuant to its authority under the Delegated Authority Letter Agreement.



“Fast Track Lender Agreement” shall mean the Fast Track Lender Agreement, if any, between Ex-Im Bank and Lender.

"Final Disbursement Date" shall mean the last date on which Lender may make a Disbursement set forth in Section 10 of the Loan Authorization Agreement (including as amended by an Extension) or, if such date is not a Business Day, the next succeeding Business Day; provided, however, to the extent that Lender has not received cash collateral in the amount of the Letter of Credit Obligations or an equivalent full indemnity from Borrower or Guarantor, as applicable, with respect to Letter of Credit Obligations outstanding on the Final Disbursement Date, the Final Disbursement Date with respect to an advance to fund a drawing under such Letter of Credit shall be no later than thirty (30) days after any such drawing which may be no later than the expiry date of the Letter of Credit related thereto.

"GAAP" shall mean the generally accepted accounting principles issued in the United States.

"General Intangibles" shall mean all intellectual property and other "general intangibles" (as such term is defined in the UCC).

"Guarantor" shall mean any Person which is identified in Section 3 of the Loan Authorization Agreement who shall guarantee (jointly and severally if more than one) the payment and performance of all or a portion of the Loan Facility Obligations.

"Guarantee Agreement" shall mean a valid and enforceable agreement of guarantee executed by each Guarantor in favor of Lender.

“Indirect Exports” shall mean finished goods or services that are sold by a Borrower to a Buyer located in the United States, are intended for export from the United States, and are identified in Section 4.A.(2.) of the Loan Authorization Agreement.

"Inventory" shall mean all "inventory" (as such term is defined in the UCC), now or hereafter owned or acquired by Borrower, wherever located, including all inventory, merchandise, goods and other personal property which are held by or on behalf of Borrower for sale or lease or are furnished or are to be furnished under a contract of service or which constitute raw materials, work in process or materials used or consumed or to be used or consumed in Borrower's business or in the processing, production, packaging, promotion, delivery or shipping of the same, including other supplies.

“ISP” shall mean the International Standby Practices-ISP98, International Chamber of Commerce Publication No. 590 and any amendments and revisions thereof.

“Issuing Bank” shall mean the bank that issues a Letter of Credit, which bank is Lender itself or a bank that Lender has caused to issue a Letter of Credit by way of a guarantee or reimbursement obligation.

"Items" shall mean the finished goods or services which are intended for export from the United States, either directly or as an Indirect Export, meet the U.S. Content requirements in

accordance with Section 2.01(b)(ii) of this Agreement and are specified in Section 4.A. of the Loan Authorization Agreement.

"Letter of Credit" shall mean a Commercial Letter of Credit or a Standby Letter of Credit.

"Letter of Credit Obligations" shall mean all undrawn amounts of outstanding obligations incurred by Lender, whether direct or indirect, contingent or otherwise, due or not due, in connection with the issuance or guarantee by Lender or Issuing Bank of Letters of Credit.

"Lien" shall mean any mortgage, security deed or deed of trust, pledge, hypothecation, assignment, deposit arrangement, lien, charge, claim, security interest, security title, easement or encumbrance, or preference, priority or other security agreement or preferential arrangement of any kind or nature whatsoever (including any lease or title retention agreement, any financing lease having substantially the same economic effect as any of the foregoing, and the filing of, or agreement to give, any financing statement perfecting a security interest under the UCC or comparable law of any jurisdiction) by which property is encumbered or otherwise charged.

"Loan Agreement" shall mean a valid and enforceable agreement between Lender and a Borrower setting forth, with respect to each Loan Facility, the terms and conditions of such Loan Facility.

"Loan Authorization Agreement" shall mean, as applicable, the duly executed Loan Authorization Agreement, Fast Track Loan Authorization Agreement, or the Loan Authorization Notice, setting forth certain terms and conditions of each Loan Facility, a copy of which is attached hereto as Annex A.

"Loan Authorization Notice" shall mean the Loan Authorization Notice executed by Lender and delivered to Ex-Im Bank in accordance with the Delegated Authority Letter Agreement setting forth the terms and conditions of each Loan Facility.

"Loan Documents" shall mean the Loan Authorization Agreement, the Loan Agreement, this Agreement, each promissory note (if applicable), each Guarantee Agreement, and all other instruments, agreements and documents now or hereafter executed by the applicable Borrower, any Guarantor, Lender or Ex-Im Bank evidencing, securing, guaranteeing or otherwise relating to the Loan Facility or any Credit Accommodations made thereunder.

"Loan Facility" shall mean the Revolving Loan Facility, the Transaction Specific Loan Facility or the Transaction Specific Revolving Loan Facility established by Lender in favor of Borrower under the Loan Documents.

"Loan Facility Obligations" shall mean all loans, advances, debts, expenses, fees, liabilities, and obligations, including any accrued interest thereon, for the performance of covenants, tasks or duties or for payment of monetary amounts (whether or not such performance is then required or contingent, or amounts are liquidated or determinable) owing by Borrower to Lender, of any kind or nature, present or future, arising in connection with the Loan Facility.

"Loan Facility Term" shall mean, with respect to a Loan Facility, the number of months or portion thereof from the Effective Date to the Final Disbursement Date as set forth in the Loan Authorization Agreement as amended.

"Master Guarantee Agreement" shall mean the Master Guarantee Agreement between Ex-Im Bank and Lender, as amended, modified, supplemented and restated from time to time.

"Material Adverse Effect" shall mean a material adverse effect on (a) the business, assets, operations, prospects or financial or other condition of Borrower or any Guarantor, (b) any Borrower's ability to pay or perform the Loan Facility Obligations in accordance with the terms thereof, (c) the Collateral or Lender's Liens on the Collateral or the priority of such Lien, or (d) Lender's rights and remedies under the Loan Documents.

"Maximum Amount" shall mean the maximum Credit Accommodation Amount that may be outstanding at any time under each Loan Facility, as specified in Section 5.A. of the Loan Authorization Agreement.

"Other Assets" shall mean, with respect to a Loan Facility, such other assets of a Borrower to be included in Primary Collateral, which may include cash and marketable securities, or such other assets as Ex-Im Bank agrees to in writing, and disclosed as Primary Collateral in Section 6.A. of the Loan Authorization Agreement. The applicable Advance Rate (to be multiplied by the Other Asset Value) shall be as agreed to by Ex-Im Bank in writing case by case and set forth in Section 5.B.(4) of the Loan Authorization Agreement.

"Other Asset Value" shall mean, with respect to a Loan Facility, at the date of determination thereof, the value of the Other Assets as determined in accordance with GAAP.

"Other Collateral" shall mean any additional collateral that Lender customarily would require as security for loan facilities on its own account and risk where the permitted borrowing level is based principally on a borrowing base derived from a borrower's inventory and accounts receivable, but where such additional collateral does not enter into the borrowing base calculation.

"Permitted Liens" shall mean (a) Liens for taxes, assessments or other governmental charges or levies not delinquent, or, being contested in good faith and by appropriate proceedings and with respect to which proper reserves have been taken by Borrower; provided, that, the Lien shall have no effect on the priority of the Liens in favor of Lender or the value of the assets in which Lender has such a Lien and a stay of enforcement of any such Lien shall be in effect; (b) deposits or pledges securing obligations under worker's compensation, unemployment insurance, social security or public liability laws or similar legislation; (c) deposits or pledges securing bids, tenders, contracts (other than contracts for the payment of money), leases, statutory obligations, surety and appeal bonds and other obligations of like nature arising in the ordinary course of Borrower's business; (d) judgment Liens that have been stayed or bonded; (e) mechanics', workers', materialmen's or other like Liens arising in the ordinary course of Borrower's business with respect to obligations which are not due; (f) Liens placed upon fixed assets hereafter acquired to secure a portion of the purchase price thereof, provided, that, any such Lien shall not encumber any other property of Borrower; (g) security interests being terminated concurrently with the execution of the Loan Documents; and (h) Liens disclosed in Section 6.D. of the Loan

Authorization Agreement, provided that, except as otherwise permitted by Ex-Im Bank in writing, such Liens in Section 6.D. shall be subordinate to the Liens in favor of Lender on Primary Collateral.

"Person" shall mean any individual, sole proprietorship, partnership, limited liability partnership, joint venture, trust, unincorporated organization, association, corporation, limited liability company, institution, public benefit corporation, entity or government (whether national, federal, provincial, state, county, city, municipal or otherwise, including any instrumentality, division, agency, body or department thereof), and shall include such Person's successors and assigns.

"Pro Rata Percentage" shall mean, with respect to a Loan Facility, as of the date of determination thereof, the principal balance of the Credit Accommodations outstanding as a percentage of the combined principal balance of all loans from Lender to such Borrower including the then outstanding principal balance of the Credit Accommodations plus unfunded amounts under outstanding Letters of Credit.

"Principals" shall mean any officer, director, owner, partner, key employee, or other Person with primary management or supervisory responsibilities with respect to Borrower or any other Person (whether or not an employee) who has critical influence on or substantive control over the transactions covered by this Agreement.

"Retainage" shall mean that portion of the purchase price of an Export Order that a Buyer is not obligated to pay until the end of a specified period of time following the satisfactory performance under such Export Order.

"Retainage Accounts Receivable" shall mean those portions of Eligible Export-Related Accounts Receivable or Eligible Export-Related Overseas Accounts Receivable arising out of a Retainage.

"Retainage Value" shall mean, at the date of determination thereof, the aggregate face amount of Retainage Accounts Receivable as permitted by Ex-Im Bank in writing, less taxes, discounts, credits and allowances, except to the extent otherwise permitted by Ex-Im Bank in writing.

"Revolving Loan Facility" shall mean the credit facility or portion thereof established by Lender in favor of Borrower for the purpose of providing working capital in the form of loans and/or Letters of Credit to finance the manufacture, production or purchase and subsequent export sale of Items pursuant to Loan Documents under which Credit Accommodations may be made and repaid on a continuous basis based solely on credit availability on the Export-Related Borrowing Base during the term of such credit facility

"Special Conditions" shall mean those conditions, if any, set forth in Section 13 of the Loan Authorization Agreement.

"Specific Export Orders" shall mean those Export Orders specified in Section 5.D. of the Loan Authorization Agreement as applicable for a Transaction Specific Revolving Loan Facility or a Transaction Specific Loan Facility.

"Standby Letters of Credit" shall mean those letters of credit subject to the ISP or UCP issued or caused to be issued by Lender for Borrower's account that can be drawn upon by a Buyer only if Borrower fails to perform all of its obligations with respect to an Export Order.

"Transaction Specific Loan Facility" shall mean a credit facility or a portion thereof established by Lender in favor of Borrower for the purpose of providing working capital in the form of loans and/or Letters of Credit to finance the manufacture, production or purchase and subsequent export sale of Items pursuant to Loan Documents under which Credit Accommodations are made based solely on credit availability on the Export-Related Borrowing Base relating to Specific Export Orders and once such Credit Accommodations are repaid they may not be reborrowed.

"Transaction Specific Revolving Loan Facility" shall mean a Revolving Credit Facility established to provide financing of Specific Export Orders.

"UCC" shall mean the Uniform Commercial Code, as the same may be in effect from time to time in the relevant United States jurisdiction.

"UCP" shall mean the Uniform Customs and Practice for Documentary Credits (1993 Revision), International Chamber of Commerce Publication No. 500 and any amendments and revisions thereof.

"U.S." or "United States" shall mean the United States of America including any division or agency thereof (including United States embassies or United States military bases located overseas), and any United States Territory (including without limitation, Puerto Rico, Guam or the United States Virgin Islands).

"U.S. Content" shall mean, with respect to any Item, all the costs, including labor, materials, services and overhead, but not markup or profit margin, which are of U.S. origin or manufacture, and which are incorporated into an Item in the United States.

"Warranty" shall mean Borrower's guarantee to Buyer that the Items will function as intended during the warranty period set forth in the applicable Export Order.

"Warranty Letter of Credit" shall mean a Standby Letter of Credit which is issued or caused to be issued by Lender to support the obligations of Borrower with respect to a Warranty or a Standby Letter of Credit which by its terms becomes a Warranty Letter of Credit.

1.02 Rules of Construction. For purposes of this Agreement, the following additional rules of construction shall apply, unless specifically indicated to the contrary: (a) wherever from the context it appears appropriate, each term stated in either the singular or plural shall include the singular and the plural, and pronouns stated in the masculine, feminine or neuter gender shall include the masculine, the feminine and the neuter; (b) the term "or" is not exclusive; (c) the term "including" (or any form thereof) shall not be limiting or exclusive; (d) all references to statutes and related regulations shall include any amendments of same and any successor statutes and regulations; (e) the words "this Agreement", "herein", "hereof", "hereunder" or other words of similar import refer to this Agreement as a whole including the schedules, exhibits, and annexes

hereto as the same may be amended, modified or supplemented; (f) all references in this Agreement to sections, schedules, exhibits, and annexes shall refer to the corresponding sections, schedules, exhibits, and annexes of or to this Agreement; and (g) all references to any instruments or agreements, including references to any of the Loan Documents, the Delegated Authority Letter Agreement, or the Fast Track Lender Agreement shall include any and all modifications, amendments and supplements thereto and any and all extensions or renewals thereof to the extent permitted under this Agreement.

1.03 Incorporation of Recitals. The Recitals to this Agreement are incorporated into and shall constitute a part of this Agreement.

## **ARTICLE II OBLIGATIONS OF BORROWER**

Until payment in full of all Loan Facility Obligations and termination of the Loan Documents, Borrower agrees as follows:

2.01 Use of Credit Accommodations. (a) Borrower shall use Credit Accommodations only for the purpose of enabling Borrower to finance the cost of manufacturing, producing, purchasing or selling the Items. Borrower may not use any of the Credit Accommodations for the purpose of: (i) servicing or repaying any of Borrower's pre-existing or future indebtedness unrelated to the Loan Facility unless approved by Ex-Im Bank in writing; (ii) acquiring fixed assets or capital assets for use in Borrower's business; (iii) acquiring, equipping or renting commercial space outside of the United States; (iv) paying the salaries of non U.S. citizens or non-U.S. permanent residents who are located in offices outside of the United States; or (v) in connection with a Retainage or Warranty unless approved by Ex-Im Bank in writing.

(b) In addition, no Credit Accommodation may be used to finance the manufacture, purchase or sale of any of the following:

(i) Items to be sold to a Buyer located in a country as to which Ex-Im Bank is prohibited from doing business as designated in the Country Limitation Schedule;

(ii) that part of the cost of the Items which is not U.S. Content unless such part is not greater than fifty percent (50%) of the cost of the Items and is incorporated into the Items in the United States;

(iii) defense articles or defense services;

(iv) Capital Goods unless in accordance with Section 2.14 of this Agreement;

or

(v) without Ex-Im Bank's prior written consent, any Items to be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities.

2.02 Security Interests. Borrower agrees to cooperate with Lender in any steps Lender shall take to file and maintain valid, enforceable and perfected security interests in the Collateral.

2.03 Loan Documents and Loan Authorization Agreement. (a) This Agreement and each of the other Loan Documents applicable to Borrower have been duly executed and delivered on behalf of Borrower, and are and will continue to be legal and valid obligations of Borrower, enforceable against it in accordance with its terms.

(b) Borrower shall comply with all of the terms and conditions of this Agreement, the Loan Authorization Agreement and each of the other Loan Documents to which it is a party.

(c) Borrower hereby represents and warrants to Lender that Borrower is an Eligible Person.

2.04 Export-Related Borrowing Base Certificates and Export Orders. (a) In order to receive Credit Accommodations under the Loan Facility, Borrower shall have delivered to Lender an Export-Related Borrowing Base Certificate as frequently as required by Lender but at least within the past month, together with a copy of the Export Order(s) or, for Revolving Loan Facilities, if permitted by Lender, a written summary of the Export Orders (when Eligible Export-Related Inventory and Eligible Overseas Export-Related Inventory are entering the Export-Related Borrowing Base) against which Borrower is requesting Credit Accommodations. In addition, so long as there are any Credit Accommodations outstanding under the Loan Facility, Borrower shall deliver to Lender an Export-Related Borrowing Base Certificate at least once each month. Lender shall determine if daily electronic reporting reconciled monthly may substitute for monthly Export-Related Borrowing Base Certificates. If the Lender requires an Export-Related Borrowing Base Certificate more frequently, Borrower shall deliver such Export-Related Borrowing Base Certificate as required by Lender.

(b) If Lender permits summaries of Export Orders, Borrower shall also deliver promptly to Lender copies of any Export Orders requested by Lender.

2.05 Schedules, Reports and Other Statements. With the delivery of each Export-Related Borrowing Base Certificate required in Section 2.04 above, Borrower shall submit to Lender in writing (a) an Inventory schedule for the preceding month, as applicable, and (b) an Accounts Receivable Aging Report for the preceding month. Borrower shall also furnish to Lender promptly upon request such information, reports, contracts, invoices and other data concerning the Collateral as Lender may from time to time specify.

2.06 Exclusions from the Export-Related Borrowing Base. In determining the Export-Related Borrowing Base, Borrower shall exclude therefrom Inventory which are not Eligible Export-Related Inventory or Eligible Export-Related Overseas Inventory and Accounts Receivable which are not Eligible Export-Related Accounts Receivable or Eligible Export-Related Overseas Accounts Receivable. Borrower shall promptly, but in any event within five (5) Business Days, notify Lender (a) if any then existing Export-Related Inventory or Export-Related Overseas Inventory no longer constitutes Eligible Export-Related Inventory or Eligible Export-Related Overseas Inventory, as applicable or (b) of any event or circumstance which to Borrower's knowledge would cause Lender to consider any then existing Export-Related Accounts Receivable or Export-Related Overseas Accounts Receivable as no longer constituting an Eligible Export-Related Accounts Receivable or Eligible Export-Related Overseas Accounts Receivable, as applicable.

2.07 Borrowings and Reborrowings. (a) If the Loan Facility is a Revolving Loan Facility or Transaction Specific Revolving Loan Facility, provided that Borrower is not in default under any of the Loan Documents, Borrower may borrow, repay and reborrow amounts under such Loan Facility up to the credit available on the current Export-Related Borrowing Base Certificate subject to the terms of this Agreement and each of the other Loan Documents until the close of business on the Final Disbursement Date.

(b) If the Loan Facility is a Transaction Specific Loan Facility, provided that Borrower is not in default under any of the Loan Documents, Borrower may borrow (but not reborrow) amounts under the Loan Facility up to the credit available on the current Export-Related Borrowing Base Certificate subject to the terms of this Agreement and each of the other Loan Documents until the close of business on the Final Disbursement Date.

2.08 Repayment Terms. (a) The Borrower on a Revolving Loan Facility shall pay in full the outstanding Loan Facility Obligations no later than the first Business Day after the Final Disbursement Date unless such Loan Facility is renewed or extended by Lender consistent with procedures required by Ex-Im Bank.

(b) The Borrower on a Transaction Specific Loan Facility and a Transaction Specific Revolving Loan Facility shall, within two (2) Business Days of the receipt thereof, pay to Lender (for application against the outstanding Loan Facility Obligations) all checks, drafts, cash and other remittances it may receive in payment or on account of the Export-Related Accounts Receivable, Export-Related Overseas Accounts Receivable or any other Collateral, in precisely the form received (except for the endorsement of Borrower where necessary). Pending such deposit, Borrower shall hold such amounts in trust for Lender separate and apart and shall not commingle any such items of payment with any of its other funds or property. Unless a Transaction Specific Loan Facility or Transaction Specific Revolving Loan Facility is renewed or extended by Lender consistent with procedures required by Ex-Im Bank, Borrower shall pay in full all outstanding Loan Facility Obligations no later than the first Business Day after the Final Disbursement Date, except for Eligible Export-Related Accounts Receivables and Eligible Export-Related Overseas Accounts Receivable outstanding as of the Final Disbursement Date and due and payable after such date, for which the principal and accrued and unpaid interest thereon shall be due and payable no later than the first Business Day after the date such Accounts Receivable are due and payable.

2.09 Financial Statements. Borrower shall deliver to Lender the financial statements required to be delivered by Borrower in accordance with Section 11 of the Loan Authorization Agreement.

2.10 Additional Security or Payment. (a) Borrower shall at all times ensure that the Export-Related Borrowing Base equals or exceeds the aggregate outstanding amount of Disbursements. If informed by Lender or if Borrower otherwise has actual knowledge that the Export-Related Borrowing Base is at any time less than the aggregate outstanding amount of Disbursements, Borrower shall, within five (5) Business Days, either (i) furnish additional Collateral to Lender, in form and amount satisfactory to Lender and Ex-Im Bank or (ii) pay to Lender an amount equal to the difference between the aggregate outstanding amount of Disbursements and the Export-Related Borrowing Base.



(b) For purposes of this Agreement, in determining the Export-Related Borrowing Base there shall be deducted from the Export-Related Borrowing Base an amount equal to (i) twenty-five percent (25%) of the undrawn amount of outstanding Commercial Letters of Credit and Standby Letters of Credit and (ii) one hundred percent (100%) of the undrawn amount of outstanding Warranty Letters of Credit less the amount of cash collateral held by Lender to secure Warranty Letters of Credit.

(c) Unless otherwise approved in writing by Ex-Im Bank, for Revolving Loan Facilities (other than Transaction Specific Revolving Loan Facilities), Borrower shall at all times ensure that the sum of the outstanding amount of Disbursements and the undrawn amount of outstanding Commercial Letters of Credit that is supported by Eligible Export-Related Inventory or Eligible Export-Related Overseas Inventory (discounted by the relevant Advance Rate percentages) in the Export-Related Borrowing Base does not exceed sixty percent (60%) of the sum of the total outstanding amount of Disbursements and the undrawn amount of all outstanding Commercial Letters of Credit. If informed by Lender or if Borrower otherwise has actual knowledge that the sum of the outstanding amount of Disbursements and the undrawn amount of outstanding Commercial Letters of Credit that is supported by such Inventory exceeds sixty percent (60%) of the sum of the total outstanding Disbursements and the undrawn amount of all outstanding Commercial Letters of Credit, Borrower shall, within five (5) Business Days, either (i) furnish additional non-Inventory Collateral to Lender, in form and amount satisfactory to Lender and Ex-Im Bank, or (ii) pay down the applicable portion of the outstanding Disbursements or (iii) reduce the undrawn amount of outstanding Commercial Letters of Credit such that the above described ratio is not exceeded.

(d) If informed by Lender or if Borrower otherwise has actual knowledge that the conditions of Section 2.16(g) are at any time not being met, Borrower shall, within five (5) Business Days, either (i) furnish additional Collateral to Lender that is not Eligible Export-Related Overseas Accounts Receivable or Eligible Export-Related Overseas Inventory, in form and amount satisfactory to Lender and Ex-Im Bank, or (ii) remove from the Export-Related Borrowing Base the portion of Eligible Export-Related Overseas Accounts Receivable or Eligible Export-Related Overseas Inventory that supports greater than fifty percent (50%) of the Export-Related Borrowing Base.

2.11 Continued Security Interest. Borrower shall not change (a) its name or identity in any manner, (b) the location of its principal place of business or its jurisdiction of organization or formation, (c) the location of any of the Collateral or (d) the location of any of the books or records related to the Collateral, in each instance without giving thirty (30) days prior written notice thereof to Lender and taking all actions deemed necessary or appropriate by Lender to continuously protect and perfect Lender's Liens upon the Collateral.

2.12 Inspection of Collateral and Facilities. (a) Borrower shall permit the representatives of Lender and Ex-Im Bank to make at any time during normal business hours inspections of the Collateral and of Borrower's facilities, activities, and books and records, and shall cause its officers and employees to give full cooperation and assistance in connection therewith.

(b) Borrower agrees to facilitate Lender's conduct of field examinations at Borrower's facilities in accordance with the time schedule and content for such examinations

that Lender requests. Such field examinations shall address at a minimum: (x) the value of the Collateral against which Credit Accommodations may be provided, (y) the amount, if any, that the aggregate outstanding amount of Disbursements exceeds the Export-Related Borrowing Base and (z) whether such Borrower is in material compliance with the terms of each of the Loan Documents. Such field examinations shall include an inspection and evaluation of the Export-Related Inventory and Export-Related Overseas Inventory, a book audit of Export-Related Accounts Receivable and Export-Related Overseas Accounts Receivable, a review of the Accounts Receivable Aging Reports and a review of Borrower's compliance with any Special Conditions. Lenders who opt to use the Export-Related Historical Inventory Value in the Export-Related Borrowing Base calculation shall reconcile those numbers against the calculation for the relevant time periods using the Export-Related Inventory Value. Whenever Export-Related Accounts Receivable or Export-Related Inventory derived from Indirect Exports are in the Export-Related Borrowing Base, Lender shall verify compliance with Section 2.15 herein, including taking a random sampling of ultimate foreign purchasers.

2.13 General Intangibles. Borrower represents and warrants that it owns, or is licensed to use, all General Intangibles necessary to conduct its business as currently conducted except where the failure of Borrower to own or license such General Intangibles could not reasonably be expected to have a Material Adverse Effect.

2.14 Economic Impact Approval. (a) For Loan Facilities up to and including \$10 million, Borrower acknowledges that Capital Goods may not be included as Items, and Export-Related Inventory, Export-Related Overseas Inventory, Export-Related Accounts Receivable and Export-Related Overseas Accounts Receivable in connection with the sale of such Capital Goods may not be included in the Export-Related Borrowing Base, if such Capital Goods would enable a foreign buyer to establish or expand production of a product where, as of the date of the Economic Impact Certification covering such Item: (i) the Buyer is subject to a Final Anti-Dumping (AD) or Countervailing Duty (CVD) order, or a Suspension Agreement arising from a AD or CVD investigation, and such product is substantially the same as the product that is the subject of the AD/CVD order or suspension agreement; or (ii) the Buyer is the subject of a Section 201 injury determination by the International Trade Commission ("ITC") and such product is substantially the same as a product that is the subject of the ITC injury determination. Borrower may consult with Ex-Im Bank regarding the appropriate application of this Section 2.14(a) and may, at its option, request that Ex-Im Bank issue an Economic Impact Approval covering any Items listed in Section 4.A. of the Loan Authorization Agreement. For Loan Facilities over \$10 million involving Items that are Capital Goods, Borrower shall obtain from Ex-Im Bank, and abide by, an Economic Impact Approval covering all Items listed in Section 4(A) of the Loan Authorization Agreement.

(b) Borrower shall provide Lender with a certification in the form of Annex B (an "Economic Impact Certification") covering the Items stated in Section 4(A) of the Loan Authorization Agreement prior to Lender including such Items in the Loan Authorization Agreement. Prior to Lender amending the Loan Authorization Agreement to include additional Items, Borrower shall provide Lender with an additional Economic Impact Certification covering such additional Items.

2.15 Indirect Exports. Indirect Exports may be included as Items in a Loan Facility provided that funds available under such Loan Facility's Export-Related Borrowing Base

supported by Accounts Receivable and Inventory derived from Indirect Exports at no time exceed ten percent (10%) of the Maximum Amount of such Loan Facility, and provided, further that (a) the ultimate foreign buyer for the Items must be located in a country in which Ex-Im Bank is not legally prohibited from doing business in accordance with the Country Limitation Schedule, and (b) the Borrower must make available to Lender verifiable evidence of intent to export the Indirect Exports from the United States, which evidence may be contained in the Export Orders and Accounts Receivable Aging Reports and supporting documents. Lender must obtain written consent from Ex-Im Bank prior to including funds derived from Indirect Exports in an Export-Related Borrowing Base above the ten percent (10%) threshold.

2.16 Overseas Inventory and Accounts Receivable. Upon the prior written consent of Ex-Im Bank, Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory of a Borrower or of an Affiliated Foreign Person (as defined below) may be included in the Export-Related Borrowing Base provided that conditions required by Ex-Im Bank, including the following, are met:

- (a) the Affiliated Foreign Person, if any, has been approved by Ex-Im Bank;
- (b) the Affiliated Foreign Person, if any, is a Borrower under the relevant Loan Facility;
- (c) notwithstanding the Maximum Amount of the Loan Facility, all payments due and payable on such Export-Related Overseas Accounts Receivable are collected through a cash collateral account under Lender's control;
- (d) as of the Effective Date, or such later date when the Export-Related Overseas Accounts Receivable and/or Export-Related Overseas Inventory are added to the Loan Facility, Lender has obtained a valid and enforceable first priority Lien in the Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory, as applicable;
- (e) as of the Effective Date, or such later date when the Export-Related Overseas Accounts Receivable and/or Export-Related Overseas Inventory are added to the Loan Facility, Lender has obtained a legal opinion confirming the security interest in the Export-Related Overseas Accounts Receivable and Export-Related Overseas Inventory;
- (f) the Export-Related Overseas Accounts Receivable are due and payable in United States Dollars or other currency acceptable to Ex-Im Bank; and
- (g) at no time may the portion of the Export-Related Borrowing Base derived from Eligible Export-Related Overseas Accounts Receivable and Eligible Export-Related Overseas Inventory exceed fifty percent (50%) of the Export-Related Borrowing Base.

For purposes hereof, an "Affiliated Foreign Person" shall mean a subsidiary or affiliate of a Borrower on the same Loan Facility, which has duly executed as a Borrower all of the applicable Loan Documents and any other documents required by Ex-Im Bank, meets all of the requirements of the definition of Eligible Person other than subclause (a) thereof and is in good standing in the country of its formation or otherwise authorized to conduct business in such country.

2.17 Country Limitation Schedule. Unless otherwise informed in writing by Lender or Ex-Im Bank, Borrower shall be entitled to rely on the last copy of the Country Limitation Schedule distributed from Lender to Borrower.

2.18 Notice of Certain Events. Borrower shall promptly, but in any event within five (5) Business Days, notify Lender in writing of the occurrence of any of the following:

(a) Borrower or any Guarantor (i) applies for, consents to or suffers the appointment of, or the taking of possession by, a receiver, custodian, trustee, liquidator or similar fiduciary of itself or of all or a substantial part of its property or calls a meeting of its creditors, (ii) admits in writing its inability, or is generally unable, to pay its debts as they become due or ceases operations of its present business, (iii) makes a general assignment for the benefit of creditors, (iv) commences a voluntary case under any state or federal bankruptcy laws (as now or hereafter in effect), (v) is adjudicated as bankrupt or insolvent, (vi) files a petition seeking to take advantage of any other law providing for the relief of debtors, (vii) acquiesces to, or fails to have dismissed within thirty (30) days, any petition filed against it in any involuntary case under such bankruptcy laws, or (viii) takes any action for the purpose of effecting any of the foregoing;

(b) any Lien in any of the Collateral, granted or intended by the Loan Documents to be granted to Lender, ceases to be a valid, enforceable, perfected, first priority Lien (or a lesser priority if expressly permitted pursuant to Section 6 of the Loan Authorization Agreement) subject only to Permitted Liens;

(c) the issuance of any levy, assessment, attachment, seizure or Lien, other than a Permitted Lien, against any of the Collateral which is not stayed or lifted within thirty (30) calendar days;

(d) any proceeding is commenced by or against Borrower or any Guarantor for the liquidation of its assets or dissolution;

(e) any litigation is filed against Borrower or any Guarantor which has had or could reasonably be expected to have a Material Adverse Effect and such litigation is not withdrawn or dismissed within thirty (30) calendar days of the filing thereof;

(f) any default or event of default under the Loan Documents;

(g) any failure to comply with any terms of the Loan Authorization Agreement;

(h) any material provision of this Agreement or any other Loan Document for any reason ceases to be valid, binding and enforceable in accordance with its terms;

(i) any event which has had or could reasonably be expected to have a Material Adverse Effect; or

(j) the aggregate outstanding amount of Disbursements exceeds the applicable Export-Related Borrowing Base.

2.19 Insurance. Borrower will at all times carry property, liability and other insurance, with insurers acceptable to Lender, in such form and amounts, and with such deductibles and other provisions, as Lender shall require, and Borrower will provide evidence of such insurance to Lender on the proper Acord Form, so that Lender is satisfied that such insurance is, at all times, in full force and effect. Each property insurance policy shall name Lender as loss payee or mortgagee and shall contain a lender's loss payable endorsement in form acceptable to Lender and each liability insurance policy shall name Lender as an additional insured. All policies of insurance shall provide that they may not be cancelled or changed without at least thirty (30) days' prior written notice to Lender and shall otherwise be in form and substance satisfactory to Lender. Borrower will promptly deliver to Lender copies of all reports made to insurance companies.

2.20 Taxes. Borrower has timely filed all tax returns and reports required by applicable law, has timely paid all applicable taxes, assessments, deposits and contributions owing by Borrower and will timely pay all such items in the future as they became due and payable. Borrower may, however, defer payment of any contested taxes; provided, that Borrower (a) in good faith contests Borrower's obligation to pay such taxes by appropriate proceedings promptly and diligently instituted and conducted; (b) notifies Lender in writing of the commencement of, and any material development in, the proceedings; (c) posts bonds or takes any other steps required to keep the contested taxes from becoming a Lien upon any of the Collateral; and (d) maintains adequate reserves therefore in conformity with GAAP.

2.21 Compliance with Laws. Borrower represents and warrants that it has complied in all material respects with all provisions of all applicable laws and regulations, including those relating to Borrower's ownership of real or personal property, the conduct and licensing of Borrower's business, the payment and withholding of taxes, ERISA and other employee matters, safety and environmental matters.

2.22 Negative Covenant

s. Without the prior written consent of Ex-Im Bank and Lender, Borrower shall not: (a) merge, consolidate or otherwise combine with any other Person; (b) acquire all or substantially all of the assets or capital stock of any other Person; (c) sell, lease, transfer, convey, assign or otherwise dispose of any of its assets, except for the sale of Inventory in the ordinary course of business and the disposition of obsolete equipment in the ordinary course of business; (d) create any Lien on the Collateral except for Permitted Liens; (e) make any material changes in its organizational structure or identity; or (f) enter into any agreement to do any of the foregoing.

2.23 Cross Default. Borrower shall be deemed in default under the Loan Facility if Borrower fails to pay when due any amount payable to Lender under any loan or other credit accommodations to Borrower whether or not guaranteed by Ex-Im Bank.

2.24 Munitions List. If any of the Items are articles, services, or related technical data that are listed on the United States Munitions List (part 121 of title 22 of the Code of Federal Regulations), Borrower shall send a written notice promptly, but in any event within five (5) Business Days, of Borrower learning thereof to Lender describing the Items(s) and the corresponding invoice amount

2.25 Suspension and Debarment, etc. On the date of this Agreement neither Borrower nor its Principals are (a) debarred, suspended, proposed for debarment with a final determination still pending, declared ineligible or voluntarily excluded (as such terms are defined under any of the Debarment Regulations referred to below) from participating in procurement or nonprocurement transactions with any United States federal government department or agency pursuant to any of the Debarment Regulations or (b) indicted, convicted or had a civil judgment rendered against Borrower or any of its Principals for any of the offenses listed in any of the Debarment Regulations. Unless authorized by Ex-Im Bank, Borrower will not knowingly enter into any transactions in connection with the Items with any person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in procurement or nonprocurement transactions with any United States federal government department or agency pursuant to any of the Debarment Regulations. Borrower will provide immediate written notice to Lender if at any time it learns that the certification set forth in this Section 2.24 was erroneous when made or has become erroneous by reason of changed circumstances.

### **ARTICLE III RIGHTS AND REMEDIES**

3.01 Indemnification. Upon Ex-Im Bank's payment of a Claim to Lender in connection with the Loan Facility pursuant to the Master Guarantee Agreement, Ex-Im Bank may assume all rights and remedies of Lender under the Loan Documents and may enforce any such rights or remedies against Borrower, the Collateral and any Guarantors. Borrower shall hold Ex-Im Bank and Lender harmless from and indemnify them against any and all liabilities, damages, claims, costs and losses incurred or suffered by either of them resulting from (a) any materially incorrect certification or statement knowingly made by Borrower or its agent to Ex-Im Bank or Lender in connection with the Loan Facility, this Agreement, the Loan Authorization Agreement or any other Loan Documents or (b) any material breach by Borrower of the terms and conditions of this Agreement, the Loan Authorization Agreement or any of the other Loan Documents. Borrower also acknowledges that any statement, certification or representation made by Borrower in connection with the Loan Facility is subject to the penalties provided in Article 18 U.S.C. Section 1001.

3.02 Liens. Borrower agrees that any and all Liens granted by it to Lender are also hereby granted to Ex-Im Bank to secure Borrower's obligation, however arising, to reimburse Ex-Im Bank for any payments made by Ex-Im Bank pursuant to the Master Guarantee Agreement. Lender is authorized to apply the proceeds of, and recoveries from, any property subject to such Liens to the satisfaction of Loan Facility Obligations in accordance with the terms of any agreement between Lender and Ex-Im Bank.

## **ARTICLE IV MISCELLANEOUS**

4.01 Governing Law. This Agreement and the obligations arising under this Agreement shall be governed by, and construed in accordance with, the law of the state governing the Loan Agreement.

4.02 Notification. All notices required by this Agreement shall be given in the manner and to the parties provided for in the Loan Agreement.

4.03 Partial Invalidity. If at any time any of the provisions of this Agreement becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, neither the legality, the validity nor the enforceability of the remaining provisions hereof shall in any way be affected or impaired.

4.04 Waiver of Jury Trial. BORROWER HEREBY KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVES ANY AND ALL RIGHTS IT MAY HAVE TO A TRIAL BY JURY IN RESPECT OF ANY ACTION, SUIT, PROCEEDING OR OTHER LITIGATION BROUGHT TO RESOLVE ANY DISPUTE ARISING UNDER, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, THE LOAN AUTHORIZATION AGREEMENT, ANY LOAN DOCUMENT, OR ANY OTHER AGREEMENT, DOCUMENT OR INSTRUMENT EXECUTED OR DELIVERED IN CONNECTION HERewith OR THEREWITH OR ANY COURSE OF CONDUCT, COURSE OF DEALING, STATEMENTS (WHETHER VERBAL OR WRITTEN), OR ACTIONS OR OMISSIONS OF LENDER, EX-IM BANK, OR ANY OTHER PERSON, RELATING TO THIS AGREEMENT, THE LOAN AUTHORIZATION AGREEMENT OR ANY OTHER LOAN DOCUMENT.

4.05 Consequential Damages. Neither Ex-Im Bank, Lender nor any agent or attorney for any of them shall be liable to Borrower for consequential damages arising from any breach of contract, tort or other wrong relating to the establishment, administration or collection of the Loan Facility Obligations.

IN WITNESS WHEREOF, Borrower has caused this Agreement to be duly executed as of the \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

\_\_\_\_\_  
(Name of Borrower)  
By: \_\_\_\_\_  
(Signature)  
Name: \_\_\_\_\_  
(Print or Type)  
Title: \_\_\_\_\_  
(Print or Type)

ACKNOWLEDGED:

\_\_\_\_\_  
(Name of Lender)  
By: \_\_\_\_\_  
(Signature)  
Name: \_\_\_\_\_  
(Print or Type)  
Title: \_\_\_\_\_  
(Print or Type)



ANNEXES:

- Annex A - Loan Authorization Agreement, Fast Track Loan Authorization Agreement or  
Loan Authorization Notice, as applicable
- Annex B - Economic Impact Certification

## CONSENT OF GUARANTORS

Each of the undersigned as a Guarantor of the obligations of Borrower to the Lender executing the foregoing Agreement hereby agrees that the foregoing Agreement, each of their respective Guarantee Agreements and each other Loan Documents may be assigned to the Export-Import Bank of the United States.

\_\_\_\_\_  
[INDIVIDUAL GUARANTOR]

[CORPORATE GUARANTOR]

By:\_\_\_\_\_

Name:\_\_\_\_\_

Title:\_\_\_\_\_

## **Appendix D**

### **Delegated Authority Letter Agreement**



**EXPORT-IMPORT BANK OF THE UNITED STATES  
WORKING CAPITAL GUARANTEE PROGRAM**

**DELEGATED AUTHORITY LETTER AGREEMENT**

NUMBER: \_\_\_\_\_ - DA - 05 - \_\_\_\_\_

[Name and Address of Financial Institution]

Ladies and Gentlemen:

Subject to the terms and conditions of this Delegated Authority Letter Agreement (this "Agreement"), the Export-Import Bank of the United States ("Ex-Im Bank") hereby delegates authority to the institution to which this Agreement is addressed ("Lender") to commit Ex-Im Bank's Guarantee on Credit Accommodations from Lender to Borrowers under Ex-Im Bank's Working Capital Guarantee Program, pursuant to the terms and conditions of the Master Guarantee Agreement referenced on the signature page hereto and all schedules exhibits and annexes thereto, as the same may be amended, modified or supplemented from time to time (the "Master Guarantee Agreement") between Lender and Ex-Im Bank. Unless otherwise defined, the capitalized terms used herein shall have the meanings set forth in the Master Guarantee Agreement, and the rules of construction set forth in Section 1.02 of the Master Guarantee Agreement are incorporated herein and shall apply to this Agreement as if fully set forth herein.

(1) Credit Analysis and Loan Administration. The authority delegated to Lender by this Agreement (the "Delegated Authority") is provided based upon Ex-Im Bank's reliance on Lender's credit judgment. Lender may exercise its Delegated Authority with respect to each Loan Facility to a particular Borrower only after it has analyzed such Borrower's application thereof, including all supporting materials, and has determined that such Borrower is creditworthy and offers a reasonable assurance of repayment of the Loan Facility. Any Loan Facility guaranteed by Ex-Im Bank pursuant to Lender's Delegated Authority shall be originated, administered and serviced by Lender, in accordance with the standard of care stated in Section 4.04(a) of the Master Guarantee Agreement and as otherwise required by this Agreement and the Master Guarantee Agreement.

(2) Governing Documents. The provisions of the Master Guarantee Agreement govern Ex-Im Bank's Working Capital Guarantee Program and this Agreement. With reference to a Loan Facility issued under this Agreement, the Lender's Master Guarantee Agreement is hereby amended to incorporate the following modifications:

(a) Article I of the Master Guarantee Agreement shall be amended to include the following definitions:

"Affiliate" shall have the meaning set forth in Section (5)(b) of the Delegated Authority Letter Agreement.

"Asset-Based Lending Division" shall mean a division of Lender that regularly includes in its portfolio and monitors loan facilities where the maximum amount the borrower may have outstanding is based principally on a borrowing base composed of a borrower's inventory or accounts receivable. This may include a subdivision of a broader commercial lending division of Lender as long as the above criteria are met within the subdivision.

"Authorized Officer(s)" shall have the meaning set forth in Section (4) of the Delegated Authority Letter Agreement.

"Controlling Affiliate" shall have the meaning set forth in Section (5)(b) of the Delegated Authority Letter Agreement.

"Unguaranteed Portion" shall have the meaning set forth in Section (7) herein.

(b) all references to a "Loan Authorization Agreement" in the Master Guarantee Agreement shall be deemed to refer to a Loan Authorization Notice in the form of Annex A to this Agreement, and references to execution by Ex-Im Bank and Lender of any such Loan Authorization Agreement shall be deemed to refer to the requirement herein for delivery to Ex-Im Bank of a Loan Authorization Notice duly executed only by Lender (Ex-Im Bank signature is not required on the Loan Authorization Notice).

(c) Article III of the Master Guarantee Agreement shall be deemed to be modified so that it shall apply only to the portion of the Facility Fee that is required to be paid to Ex-Im Bank in accordance with the Facility Fee Schedule to the Loan Authorization Notice.

(d) Section 5.06(a) - (e) of the Master Guarantee Agreement shall be deleted and replaced with the following only for Loan Facilities where Lender has opted to separately collateralize the Unguaranteed Portion in accordance with Section (7) herein:

5.06 Application of Recovery Proceeds. After Claim Payment:

(a) One hundred percent (100%) of the proceeds from the Primary Collateral received by either Ex-Im Bank or Lender shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) one hundred percent (100%) to Ex-Im Bank up to an amount equal to the amount of the Claim Payment plus interest accrued to date on

such Claim Payment since the Claim Payment Date (such sums together, the "Actualized Claim Payment"; and

(ii) zero percent (0%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(b) One hundred percent (100%) of the proceeds from the Secondary Collateral remaining after payment in full of all of Borrower's obligations to Lender secured by the Collateral other than the Loan Facility Obligations (along with an accounting of how the Lender applied such proceeds towards loans other than the Loan Facility Obligations, such accounting to be due even if no proceeds remain, if requested by Ex-Im Bank) shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) one hundred percent (100%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) zero percent (0%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(c) The amount of proceeds deemed to be Guarantor Collateral shall be the Pro Rata Guarantee Percentage. One hundred percent (100%) of the proceeds so determined of Guarantor Collateral shall, respectively, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) one hundred percent (100%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) zero percent (0%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(d) One hundred percent (100%) of the proceeds from any payment by Borrower or any other source attributed to the Loan Facility shall, as applicable, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) one hundred percent (100%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) zero percent (0%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

(e) One hundred percent (100%) of any amounts received with respect to other obligations due Lender from Borrower or Guarantor after payment in full of all of Borrower's obligations to Lender (other than the Loan Facility Obligations) shall, as applicable, be held by or turned over to Ex-Im Bank which shall calculate Recovery Proceeds and apply such Recovery Proceeds as follows:

(i) One hundred percent (100%) to Ex-Im Bank up to an amount equal to the Actualized Claim Payment; and

(ii) zero percent (0%) to Lender until the earlier of (A) Ex-Im Bank's receipt of the full amount of the Actualized Claim Payment and (B) the unpaid balance of the Loan Facility Obligations is reduced to zero.

All other provisions of the Master Guarantee Agreement shall remain unmodified and in full force and effect.

(3) Conditions for Effectiveness of a Guarantee Issued Under Delegated Authority. Lender's exercise of Delegated Authority with respect to a particular Loan Facility shall be effective only if, in addition to any other materials required to be delivered pursuant to the Master Guarantee Agreement, the following is provided to Ex-Im Bank within ten (10) Business Days after the Effective Date:

(a) one (1) completed executed original of the SBA/Ex-Im Bank Joint Application Form (the "Application Form") and the \$100 application fee. The Application Form is required solely for administrative purposes and shall be automatically deemed approved by Ex-Im Bank with respect to all Guarantees issued pursuant to Lender's exercise of Delegated Authority *provided* that such deemed approval shall not constitute a waiver or modification of Lender Obligations;

(b) two (2) completed originals of the Loan Authorization Notice executed by an Authorized Officer;

(c) a written notice stating that Lender and Borrower, as applicable, have executed the Loan Documents (including the Loan Authorization Notice) as of the specified Effective Date; and

(d) the portion of the Facility Fee due to Ex-Im Bank in accordance with the Facility Fee Schedule.

Ex-Im Bank shall acknowledge receipt of the complete set of the above materials, the application fee and the Facility Fee via telefax sent to Lender within ten (10) Business Days. Ex-Im Bank shall return to Lender one (1) original of the Loan Authorization Notice with receipt acknowledged by Ex-Im Bank and designating the Ex-Im Bank "Guarantee Loan Number". Thereafter, all correspondence from Lender to Ex-Im Bank with respect to such Loan Facility shall reference the Guarantee Loan Number. *Provided* that the requirements of this Section are satisfied within the time frame specified above, the effective date of the Guarantee shall be the



Effective Date for the Loan Facility. Lender shall notify Ex-Im Bank in writing within ten (10) Business Days of any amendment to the terms or conditions specified in the Loan Authorization Notice that are consistent with the terms of Lender Obligations. Lender shall otherwise follow the standard in Section 4.18 of the Master Guarantee Agreement to amend Loan Documents.

(4) Designation of Authorized Officers. Lender shall at all times employ at least two (2) persons (both having the authority to enter into commitments or proposals for loans similar in size and scope to the Loan Facility) who are designated as Authorized Officers. In the case of "High Plus" or "Super" Level Lenders, at least one of the Authorized Officers shall hold the position of Senior Vice President (or the equivalent) or higher. All Authorized Officers shall have completed the Ex-Im Bank "Delegated Authority Lender" training course (or any Ex-Im Bank-approved alternate training course) except that the Senior Vice President is not required to take such training as long as two (2) other Authorized Officers have taken such training. For each Authorized Officer, Lender shall provide Ex-Im Bank with a completed Authorized Officer Designation Notice in the form of Annex B to this Agreement. Each Loan Authorization Notice, amendment thereto, waiver or other side letter that modifies the terms of Lender Obligations in relation to a Loan Facility issued under Lender's Delegated Authority shall be signed by at least one Authorized Officer who has taken the Ex-Im Bank training; *provided* that in the case of a Loan Facility issued by a "High Plus" or "Super" Level Lender with a Maximum Amount over Five Million Dollars (\$5,000,000), a minimum of two (2) Authorized Officers, one holding the position of Senior Vice President or higher, shall duly execute the Loan Authorization Notice. Notwithstanding these minimum standards, Lender shall assume full responsibility to insure that signatories have proper authority to bind Lender on the Loan Documents they sign. If Lender elects to withdraw the authority of any Authorized Officer (which Lender may do in its sole discretion for any reason), Lender shall send promptly to Ex-Im Bank written notice of such action. If Lender has less than two (2) Authorized Officers who have taken the Ex-Im Bank training for a period of four (4) months, Lender's right to make new Credit Accommodations under existing Loan Facilities and to issue new Loan Facilities shall be suspended automatically (unless otherwise agreed in writing by Ex-Im Bank) until at least two (2) Authorized Officers meet this requirement.. Any such suspension shall not affect the validity and continued effectiveness of the Guarantee for any Credit Accommodations made prior to suspension of Lender's rights hereunder.

(5) Maximum Guarantee Limits and Other Requirements. (a) Lender's exercise of its Delegated Authority shall be subject to the maximum Dollar limits applicable to Lender's level of Delegated Authority as indicated below:

☐ Lender has been designated a "Super" Level Lender and is subject to a maximum principal amount per Loan Facility of Ten Million Dollars (\$10,000,000), a maximum aggregate principal amount per Borrower for all Loan Facilities of Ten Million Dollars (\$10,000,000), and a maximum aggregate principal amount outstanding from time to time for all Loan Facilities of One Hundred and Fifty Million Dollars (\$150,000,000); *provided* that the aggregate liability of a Borrower and its Affiliates (as defined below) for all Loan Facilities shall not exceed the principal amount of Ten Million Dollars (\$10,000,000) at any time outstanding.

☐ Lender has been designated a "High Plus" Level Lender and is subject to a maximum principal amount per Loan Facility of Seven Million, Five Hundred Thousand Dollars (\$7,500,000), a maximum aggregate principal amount per Borrower for all Loan Facilities of Seven Million, Five Hundred Thousand Dollars (\$7,500,000), and a maximum aggregate principal amount outstanding from time to time for all Loan Facilities of One Hundred Million Dollars (\$100,000,000); *provided* that the aggregate liability of a Borrower and its Affiliates (as defined below) for all Loan Facilities shall not exceed the principal amount of Seven Million, Five Hundred Thousand Dollars (\$7,500,000) at any time outstanding.

☐ Lender has been designated a "High" Level Lender and is subject to a maximum principal amount per Loan Facility of Five Million Dollars (\$5,000,000), a maximum aggregate principal amount per Borrower for all Loan Facilities of Five Million Dollars (\$5,000,000), and a maximum aggregate principal amount outstanding from time to time for all Loan Facilities of Seventy-Five Million Dollars (\$75,000,000); *provided* that the aggregate liability of a Borrower and its Affiliates for all Loan Facilities shall not exceed the principal amount of Five Million Dollars (\$5,000,000) at any time outstanding.

☐ Lender has been designated a "Medium" Level Lender and is subject to a maximum principal amount per Loan Facility of Three Million Five Hundred Thousand Dollars (\$3,500,000), a maximum aggregate principal amount per Borrower for all Loan Facilities of Three Million Five Hundred Thousand Dollars (\$3,500,000), and a maximum aggregate principal amount outstanding from time to time for all Loan Facilities of Fifty Million Dollars (\$50,000,000); *provided* that the aggregate liability of a Borrower and its Affiliates for all Loan Facilities shall not exceed the principal amount Three Million Five Hundred Thousand Dollars (\$3,500,000) at any time outstanding.

☐ Lender has been designated a "Basic" Level Lender and is subject to a maximum principal amount per Loan Facility of Two Million Dollars (\$2,000,000), a maximum aggregate principal amount per Borrower for all Loan Facilities of Two Million Dollars (\$2,000,000), and a maximum aggregate principal amount outstanding from time to time for all Loan Facilities of Twenty-Five Million Dollars (\$25,000,000); *provided* that the aggregate liability of a Borrower and its Affiliates for all Loan Facilities shall not exceed the principal amount of Two Million Dollars (\$2,000,000) at any time outstanding.

(b) Lender shall not use its Delegated Authority in connection with any Loan Facility to an Affiliate of Lender. For the purposes of this Agreement, the term "Affiliate" of Borrower or Lender, as the case may be, shall mean (a) all persons, companies or other entities owning or otherwise controlling twenty percent (20%) or more of the voting share capital (or equivalent right of ownership) of Borrower or Lender, as the case may be, or having the power to direct such Borrower's or Lender's policies or management whether by contract or otherwise (each such person, company or other entity, a "Controlling Affiliate"), (b) all companies or other entities in which a Controlling Affiliate owns or otherwise controls twenty percent (20%) or more of the voting share capital (or equivalent right of ownership) or has the power to direct the policies or management of, whether by contract or otherwise and (c) all companies or

other entities in which Borrower or Lender, as the case may be, owns or otherwise controls twenty percent (20%) or more of the voting share capital (or equivalent right of ownership) of or has the power to direct the policies and/or management of, whether by contract or otherwise.

(c) Any Loan Facility in excess of Five Million Dollars (\$5,000,000) approved by Lender pursuant to its exercise of its Delegated Authority as a "High Plus" or "Super" Level Lender shall be monitored and serviced by an Asset-Based Lending Division.

(6) Minimum Credit Criteria and Other Requirements. In order for Lender to exercise its Delegated Authority with respect to a particular Loan Facility, each of the requirements set forth below shall be satisfied. If any of the requirements of this Section cannot be satisfied, whether for a new Loan Facility or a renewal of a Loan Facility, Lender shall submit an application package to Ex-Im Bank for review and approval.

(a) Lender shall make an evaluation of Borrower's financial condition comparing Borrower's most recent fiscal year end financial ratios to financial ratios for the appropriate industry peer comparison group in the most recently published version of the Risk Management Association ("RMA") Statement Studies. In making this comparison, the ratios of Borrower shall be compared against the ratios listed under either the RMA "Current Data Sorted by Assets" category or the RMA "Current Data Sorted by Sales" category, and such comparison shall only be made against companies which have the same primary Standard Industrial Classification Code as Borrower. The evaluation shall show that Borrower's financial ratios exceed its industry's Lower Quartile (based on the RMA definition of ratios) for at least four (4) of the following ratios (as defined in the RMA): Current Ratio, Net Sales/Total Assets, Debt to Worth Ratio, Net Profit + Depreciation + Depletion + Amortization Expense/Current Portion of Long-Term Debt, EBIT/Interest, Cost of Sales/Inventory Ratio and Sales/Accounts Receivable.

(b) Based on the most recent financial data available, Borrower shall have a positive tangible net worth determined in accordance with GAAP. For the purpose of this determination, Borrower's net worth shall be (i) increased by any debt of Borrower subordinated to the Loan Facility, and (ii) decreased by all intangible assets (including, without limitation, all patents, licenses, goodwill, subscription lists, capitalized software, organization expenses, covenants not to compete, and investments in and monies due from Affiliates, officers and directors of Borrower).

(c) Any Controlling Affiliate of Borrower shall guarantee the Loan Facility except that venture capital firms or other investment groups are excluded from this requirement. All personal guarantors shall provide a current signed financial statement on a bank form.

(d) Lender shall prepare a credit memorandum and financial analysis using either Lender's own form or the standard Ex-Im Bank credit memorandum format (which

will be supplied by Ex-Im Bank upon request). This analysis shall evidence that in Lender's opinion (i) Borrower is creditworthy and offers a reasonable assurance of repayment of the Loan Facility and (ii) the "Additionality" requirement set forth in the Working Capital Guarantee Program Manual has been met.

(e) No Loan Facility Term may exceed twelve (12) months without Ex-Im Bank's prior written permission except that the Loan Facility Term for a Revolving Loan Facility (other than a Transaction Specific Revolving Loan Facility) may be for a period of up to thirty six (36) months *provided* that (i) Lender is also committing to provide the applicable Borrower a revolving credit facility in addition to the Loan Facility for the same time period and (ii) Lender customarily provides financial accommodations for such time periods.

(f) Lender may grant an Extension of a Loan Facility Term *provided* that (i) Lender within ten (10) Business Days of such Extension provides Ex-Im Bank with written notice of such Extension and (ii) Ex-Im Bank receives payment of the portion of the Facility Fee due to Ex-Im Bank in accordance with the Facility Fee Schedule to the Loan Authorization Notice.

(g) Waivers of, and side letters addressing, Lender Obligations shall be effective only if in writing and duly executed by an Authorized Officer of Lender and by Ex-Im Bank. Lender shall maintain the fully executed original of any such waivers or side letters in its records available for presentation to Ex-Im Bank as a Claim Document or as otherwise requested by Ex-Im Bank. Any waivers obtained by Lender from Ex-Im Bank in connection with any new Loan Facility to be committed under Lender's Delegated Authority shall be valid only for the Loan Facility Term and for any Extensions thereof which comply with Section (f) above, *provided* that the Effective Date of the Loan Facility occurs no later than ninety (90) days following the date of Ex-Im Bank's signature on the waiver. If the Effective Date of a Loan Facility occurs after such ninety (90) day period, such waiver shall be null and void unless an extension thereof is approved by Ex-Im Bank in writing. Any waivers obtained by Lender from Ex-Im Bank in connection with a Loan Facility shall be null and void with respect to a new Loan Facility established after the end of a Loan Facility Term, including any Renewal, unless Lender shall have applied for another waiver and received the prior written consent of Ex-Im Bank thereto.

(7) Separate Collateralization Option. Notwithstanding Section 4.02(d) of the Master Guarantee Agreement, for any Loan Facility made pursuant to its Delegated Authority, Lender shall have the option to separately collateralize the portion of any Loan Facility which is not guaranteed by Ex-Im Bank (ten percent (10%) of the Guaranteed Amount plus any Loan Facility Obligations not included in the Guaranteed Amount, jointly the "Unguaranteed Portion"), *provided* that the Lien granted in such assets also secures the ninety percent (90%) portion of the Guaranteed Amount guaranteed by Ex-Im Bank; *provided, further*, Lender may not separately collateralize the Unguaranteed Portion with cash, cash equivalents or marketable securities from Borrower, any Affiliate of Borrower, any Guarantor or any other third party. A Lender choosing this option shall (i) disclose the specific collateral securing the Unguaranteed Portion in Section



6.G. of the Loan Authorization Notice, (ii) follow the amended Section 5.06 (a) – (e) of the Master Guarantee Agreement stated in Section (2)(d) herein and (iii) execute separate promissory notes or other evidence of debt for 1. the ninety percent portion of the Guaranteed Amount guaranteed by Ex-Im Bank and 2. the Unguaranteed Portion. Notwithstanding Section 5.04(a) of the Master Guarantee Agreement, if the credit and security documents relating to the Unguaranteed Portion can be completely separated from the Loan Documents governing the ninety percent (90%) portion of the Guaranteed Amount guaranteed by Ex-Im Bank, such documents do not have to be assigned to Ex-Im Bank upon Claim Payment.

(8) Location of Records and Availability for Examination. Lender shall notify Ex-Im Bank in writing if any Loan Documents with respect to a Loan Facility are moved from the location indicated in the Loan Authorization Notice. Such notice shall be sent within ten (10) Business Days of any such move and shall identify the new location of the Loan Documents. At the request of Ex-Im Bank, Lender shall deliver to Ex-Im Bank or gather together at the location indicated in the Loan Authorization Notice (or another location agreed upon with Ex-Im Bank) for review by Ex-Im Bank all Loan Documents and records relating to Loan Facilities established by Lender pursuant to its Delegated Authority.

(9) Military and Nuclear Items. Lender is prohibited from using its Delegated Authority in connection with any Loan Facility which is used to finance the sale of (a) Items directly or indirectly destined for use by any military organization, (b) defense articles or services or Items otherwise designed primarily for military use (regardless of the nature or actual use of the Items) or (c) Items to be used in the construction, alteration, operation or maintenance of nuclear power, enrichment, reprocessing, research or heavy water production facilities.

(10) Modification, Suspension and Termination. Ex-Im Bank reserves the right to delete, modify or supplement any term or condition of this Agreement effective thirty (30) calendar days after written notice is sent by Ex-Im Bank to Lender; *provided* that such deletion, modification or supplement shall not affect the validity and continued effectiveness of the Guarantee for any Loan Facility entered into prior to such deletion, modification or supplement. By written notice to Lender, Ex-Im Bank may also immediately suspend Lender's right to exercise Delegated Authority with respect to Credit Accommodations supporting exports to certain countries in the event Ex-Im Bank does not receive appropriations to fund its activities in or is prohibited by law from supporting exports to such countries; *provided* that such suspension shall not affect the validity and continued effectiveness of the Guarantee for any Credit Accommodation made prior to such suspension. Either Lender or Ex-Im Bank may terminate this Agreement for any reason upon thirty (30) calendar days written notice; *provided* that such termination shall not affect the validity and continued effectiveness of the Guarantee for any Loan Facility issued prior to such termination. Additionally, Ex-Im Bank may terminate this Agreement for Cause (as defined below) immediately upon written notice to Lender; *provided* that any such termination shall not affect the validity and continued effectiveness of the Guarantee for any Credit Accommodation made prior to such termination. For purposes of this Agreement, "Cause" shall mean: (a) a determination by Ex-Im Bank in its reasonable judgment that (i) Lender has acted in a fraudulent manner or with intentional misconduct in connection with any Loan Facility under this Agreement, (ii) Lender has exercised its Delegated Authority or administered a Loan Facility in a manner which violates the requirements of the Master

Guarantee Agreement or this Agreement, or (iii) the continued financial viability of Lender has become questionable; (b) Lender has failed to exercise its Delegated Authority for a period of twelve (12) months; or (c) Lender has failed to designate at least two (2) Authorized Officers for a period of four (4) months.

(11) Notifications: Governing Law. (a) All notifications between the parties to this Agreement shall be given in accordance with the requirements of and to the parties set forth in Section 6.02 of the Master Guarantee Agreement.

(b) This Agreement and the obligations arising under this Agreement shall be governed by, and construed in accordance with the laws of the State of New York, United States of America, applicable to contracts made and performed in such State, without regard to the principles thereof regarding conflicts of laws.

Please indicate your agreement to and acceptance of this Delegated Authority Letter Agreement by returning an executed original of this Agreement to Ex-Im Bank. A duplicate original of this Agreement, executed by Ex-Im Bank, is attached for your records.

EXPORT-IMPORT BANK OF THE UNITED STATES

By: \_\_\_\_\_  
(Signature)

Name: Pamela S. Bowers

Title: Vice President, Business Credit Division

811 Vermont Avenue, N.W.  
Washington, D.C. 20571  
Attention: Vice President  
Business Credit Division

Accepted and Agreed:

\_\_\_\_\_  
Name of Lender

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

Date of acceptance: \_\_\_\_\_

Date effective: \_\_\_\_\_

Delegated Authority Letter Agreement Number: \_\_\_\_\_ - DA - 05 - \_\_\_\_\_

Issued in connection with:

Master Guarantee Agreement Number: \_\_\_\_\_ - MGA - 05 - \_\_\_\_\_

Master Guarantee Agreement effective date: \_\_\_\_\_

7/31/06

**ANNEXES:**

Annex A - Loan Authorization Notice

Annex B - Authorized Officer Designation Notice



## **Appendix E**

### **Loan Authorization Notice**



[Two originals to be provided to Ex-Im Bank]

To: Export-Import Bank of the United States  
811 Vermont Avenue, N.W.  
Washington, D.C. 20571  
Attention: Vice President - United States Division

### LOAN AUTHORIZATION NOTICE

We hereby notify the Export-Import Bank of the United States ("Ex-Im Bank") that, pursuant to the delegated authority granted by Ex-Im Bank to the undersigned institution (the "Lender") under the Delegated Authority Letter Agreement referred to below between Lender and Ex-Im Bank, we have issued an Ex-Im Bank Guarantee under the Master Guarantee Agreement between Ex-Im Bank and Lender, of the Loan Facility identified below from Lender to Borrower identified below. The Loan Facility is subject to the specific terms and conditions set forth below. Unless otherwise defined, the capitalized terms used herein shall have the meanings set forth in the Master Guarantee Agreement.

1. Documentation and Location of Loan Documents:

Name of Lender: \_\_\_\_\_

Delegated Authority Letter Agreement Number: \_\_\_\_\_-DA - 05 - \_\_\_\_\_

Master Guarantee Agreement Number: \_\_\_\_\_-MGA - 05 - \_\_\_\_\_

Borrower Agreement Date: \_\_\_\_\_

Effective Date of this Loan Facility: \_\_\_\_\_

Location of Loan Documents: \_\_\_\_\_

If Borrower was assisted by a city/state export agency, please provide the name of the agency, contact person, and telephone number.

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Attention: \_\_\_\_\_  
Telephone: \_\_\_\_\_

2. A. Borrower's Name and Address: The full name, address, contact person, telephone and telefax numbers of Borrower are as follows:

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Attention: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Telecopier: \_\_\_\_\_

- B. Is Borrower a Small Business as stipulated by SBA guidelines?

\_\_\_ Yes \_\_\_ No

- C. Additionality: Please select appropriate answer(s).

- ☐ (1.) Borrower meets all small business criteria:  
(i) Maximum Amount is \$2 million or less;  
(ii) Borrower qualifies as Small Business under SBA Guidelines;  
(iii) Borrower employs 100 people or fewer; and  
(iv) Borrower's annual revenues do not exceed \$10 million.

- ☐ (2.) Repayment risk associated with foreign sale.

- ☐ (3.) Borrower's creditworthiness requires Guarantee.

- ☐ (4.) Lender's internal lending limits reached.

- ☐ (5.) Lender's statutory lending limits reached.

- ☐ (6.) Other (please specify) \_\_\_\_\_

- ☐ (7.) Lender has adequately addressed each of the requirements of "Additionality" as set forth in the Working Capital Guaranty Manual in its internal credit memorandum.

3. Guarantor's Name and Address: Are there Guarantors for the Loan Facility?

☐ Yes

☐ No If no, attach waiver letter from Ex-Im Bank and/or ownership breakdown.

The full name, address, telephone and telefax numbers of each Guarantor are as follows:

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_  
Attention: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Telecopier: \_\_\_\_\_

4. The Items to be financed:

A. (1.) The Items: (Complete description of goods and services to be exported, e.g. machine tools, electronic components, logs, etc.)

SIC Code(s)/NAIC No(s). \_\_\_\_\_

(2.) Will Indirect Exports be included in the Export-Related Borrowing Base?

☐ Yes. If yes, please indicate which Items above will include Indirect Exports and affirm:

☐ Funds available under the Export-Related Borrowing Base derived from Indirect Exports shall at all times constitute no more than 10% of the Maximum Amount of this Loan Facility in accordance with the standard stated in Section 4.15 of the Master Guarantee Agreement; or

☐ Funds available under the Export-Related Borrowing Base derived from Indirect Exports might constitute more than 10% of the Maximum Amount of this Loan Facility. Lender has obtained Ex-Im Bank's prior written consent to exceed 10% of the Maximum Amount. Attached is a copy of Ex-Im Bank's written consent.

☐ No.

(3.) Have you obtained an Economic Impact Certification from the Borrower covering all Items listed in 4.A.(1) in accordance with Section 4.09 of the MGA?

☐ Yes

☐ No

B. Are Commercial Letters of Credit or Standby Letters of Credit (other than Warranty Letters of Credit) to be issued under this Loan Facility?

☐ Yes If yes, approximately what percentage of the Loan Facility will be utilized for Commercial Letters of Credit or Standby Letters of Credit? \_\_\_\_%

☐ No

C. Are Warranty Letters of Credit expected to be issued under this Loan Facility?

☐ Yes Lender has obtained Ex-Im Bank's prior written consent for issuance of such Warranty Letters of Credit. Attached is a copy of Ex-Im Bank's written consent.

☐ No

D. Are Retainage Accounts Receivable to be included in the Export-Related Borrowing Base?

☐ Yes Lender has obtained Ex-Im Bank's prior written consent for inclusion of each such Retainage Accounts Receivable. Attached is a copy of Ex-Im Bank's written consent.

☐ No

5. Maximum Amount, Advance Rates, Loan Facility Terms:

A. Maximum Amount: \$ \_\_\_\_\_

B. Advance Rates by Categories of Primary Collateral:

(1.) Inventory: The Advance Rate (to be multiplied by the Export-Related Inventory Value or Export-Related Historical Inventory Value) for Collateral categorized as Eligible Export-Related Inventory shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (2.) Accounts Receivable: The Advance Rate (to be multiplied by the Export-Related Accounts Receivable Value) for Collateral categorized as Eligible Export-Related Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (3.) Retainage Accounts Receivable: The Advance Rate (to be multiplied by the Retainage Value) for Collateral categorized as Retainage Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (4.) Other Assets (as described in Section 6.A. below): The Advance Rate (to be multiplied by the Other Assets Value) for Collateral categorized as Other Assets shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (5.) Overseas Accounts Receivable: The Advance Rate (to be multiplied by the Export-Related Overseas Accounts Receivable Value) for Collateral categorized as Eligible Export-Related Overseas Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (6.) Overseas Inventory: The Advance Rate (multiplied by the Export-Related Overseas Inventory Value) for Collateral categorized as Eligible Export-Related Overseas Inventory shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

C. Type of Loan Facility and Exports supported:

- (1.) Type of Loan Facility:

☐

The Loan Facility is a Revolving Loan Facility (other than a Transaction Specific Revolving Loan Facility). (Complete subsections (2.), (3.) and (5.), and, if applicable, (6.) below.)

☐

The Loan Facility is a Transaction Specific Revolving Loan Facility. (Complete subsections (3.), (4.), and (5.), and, if applicable, (6.) below.)

☐ The Loan Facility is a Transaction Specific Loan Facility. (Complete subsections (3.), (4.), and (5.), and, if applicable, (6.) below.)

(2.) For a Revolving Loan Facility, identify the top three countries to which the Items will be exported:

Country of Export: \_\_\_\_\_

Country of Export: \_\_\_\_\_

Country of Export: \_\_\_\_\_

(3.) Estimated Total Export Sales each year to be supported by this Loan Facility: \$ \_\_\_\_\_

(4.) For a Transaction Specific Revolving Loan Facility or a Transaction Specific Loan Facility, identify the Specific Export Order(s):

Country of Export: \_\_\_\_\_

Contract Price: \$ \_\_\_\_\_

Contract Number: \_\_\_\_\_

Contract Date: \_\_\_\_\_

Parties: \_\_\_\_\_

(5.) Lender shall conduct field examinations:

☐ At least every six (6) months starting on the date six (6) months following the Effective Date of the Loan Facility.

☐ At least every six (6) months starting \_\_\_\_\_ (specify date no later than six (6) months following the Effective Date of the Loan Facility; semi-annual field examination schedule must include Borrower's fiscal year end date if audited financial statements will substitute for one field examination annually).

(6.) For Loan Facilities with a Loan Facility Term greater than one (1) year, Lender shall provide Ex-Im Bank an annual review:

☐ On each Loan Facility Anniversary Date or

☐ Annually starting \_\_\_\_\_ (specify date no later than the first anticipated Loan Facility Anniversary Date).

6. Security Interests:



Subject to the provisions of subsections D, E and F below in this Section 6, Lender agrees to obtain and maintain the following valid, enforceable and perfected security interests in the following Collateral, and the proceeds thereof:

A. First priority in the following (check all that apply):

- ☐ All Inventory.
- ☐ All Export-Related Inventory.
- ☐ All Export-Related Overseas Inventory.
- ☐ All Export-Related Inventory relating to Specific Export Order(s).
- ☐ All Export-Related Overseas Inventory relating to Specific Export Order(s).
- ☐ All Accounts Receivable.
- ☐ All Export-Related Accounts Receivable.
- ☐ All Export-Related Overseas Accounts Receivable.
- ☐ All Export-Related Accounts Receivable relating to Specific Export Order(s).
- ☐ All Export-Related Overseas Accounts Receivable relating to Specific Export Order(s).
- ☐ All General Intangibles.
- ☐ All Export-Related General Intangibles.
- ☐ All Other Assets. Please specify: \_\_\_\_\_  
\_\_\_\_\_
- ☐ All Other Collateral. Please specify: \_\_\_\_\_  
\_\_\_\_\_

- B. Secondary Collateral: Any other assets of Borrower in which Lender is receiving a Lien to secure any other financial accommodations provided by Lender to such Borrower.

Please specify: \_\_\_\_\_

- C. Guarantor Collateral: Any assets of a Guarantor or a third party in which Lender is granted a Lien to secure any financial accommodations provided by Lender to Borrower.

Please specify: \_\_\_\_\_

- D. Permitted Liens: \_\_\_\_\_

- E. The Liens of Lender on the Secondary Collateral shall be a first priority Lien except for the following Liens: \_\_\_\_\_

- F. The Liens of Lender on the Guarantor Collateral shall be a first priority Lien except for the following Liens: \_\_\_\_\_

- G. Are you separately collateralizing the Unguaranteed Portion 10% portion of this Loan Facility?

No \_\_\_\_\_

Yes \_\_\_\_\_ If yes, please specify separate collateral. \_\_\_\_\_

**Note:** Lender cannot collateralize its retained 10% risk with cash, cash equivalents or marketable securities from Borrower, any Guarantor, or any of Borrower's Affiliates (as defined in Section 5(b) of the Delegated Authority Letter Agreement) or any third party guarantors.

7. Terms of Sale:

The terms of sale for the Items under this Loan Facility shall be typical for the industry but in no event shall allow for payment more than 180 days following the original invoice date. The terms may include the following:

☐ Confirmed irrevocable letters of credit.

☐ Irrevocable letters of credit.

- ☐ Open account insured through Ex-Im Bank export credit insurance for comprehensive commercial and political risk.
- ☐ Open account insured through non Ex-Im Bank export credit insurance for comprehensive commercial and political risk.
- ☐ Cash payment received prior to shipment.
- ☐ Open account uninsured.
- ☐ Sight draft documents against payment (also known as "documentary collections").
- ☐ Other terms. [If checked, any such terms of sale must be fully described on an attached addendum in order for this Notice to be considered complete.]

8. Interest Rate and Other Fees.

- A. Lender's Interest Rate: \_\_\_\_\_
- B. Other Fees: \_\_\_\_\_

9. Facility Fee: Lender will submit a completed and signed Schedule A together with the Facility Fee amount determined in accordance with the applicable section of Schedule A:

- A. within ten (10) Business Days of the Effective Date;
- B. with respect to a Revolving Loan Facility (other than a Transaction Specific Revolving Loan Facility), within ten (10) Business Days of the first and second anniversaries of the Effective Date, as applicable; and/or
- C. within ten (10) Business Days of the Effective Date of an Extension of the Final Disbursement Date (such Extensions not to exceed one-hundred-twenty (120) days in the aggregate), as applicable. **Please note that Ex-Im Bank considers a Renewal to be a new Loan Facility rather than an Extension.**

10. Final Disbursement Date: \_\_\_\_\_

11. Financial Reporting Requirements: Borrower and each Guarantor shall deliver to Lender the following financial statements:

A. Year End Financial Statements.

Within one hundred and twenty (120) days of Borrower's and each Guarantor's (other than individual Guarantor) fiscal year end or if such Person is required to submit a Form 10-K at the time of filing of such Form 10-K, the income statement, balance sheet and statement of cash flow as of such fiscal year-end including in each case all footnotes and other disclosures, which financial statements have been (check one):

- ☐ certified without qualification by an independent accounting firm acceptable to Lender (the "Accountants") (For Loan Facilities with a Maximum Amount of \$5,000,000 or more)
- ☐ reviewed by the Accountants (For Loan Facilities with a Maximum Amount of \$2,000,000 or more but less than \$5,000,000)
- ☐ compiled by the Accountants (For Loan Facilities with a Maximum Amount of \$1,000,000 or more but less than \$2,000,000)
- ☐ internally prepared by management of such Person in accordance with GAAP, certified as fairly presenting the financial condition of such Person as of the date thereof by an authorized officer of such Person (For Loan Facilities with a Maximum Amount of less than \$1,000,000)

B. Quarterly Financial Statements.

Within 45 days of Borrower's and each Guarantor's (other than an individual Guarantor) fiscal quarter end or if such Person is required to submit a Form 10-Q at the time of filing of such Form 10-Q, the income statement, balance sheet and statement of cash flow as of the end of such fiscal quarter which have been internally prepared by management of such Person in accordance with GAAP, and certified as fairly presenting the financial condition of such Person as of the date thereof by an authorized officer of such Person.

C. Individual Guarantors Financial Statements: Once each year, a personal financial statement on a bank form or such other form generally accepted by Lender.

12. Country Limitation Schedule: (See Country Limitation Schedule dated \_\_\_\_\_, attached hereto, which may be updated from time to time)

IN WITNESS WHEREOF, Lender has caused this instrument to be executed and delivered as of this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

Name of Lender: \_\_\_\_\_

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_

Telefax: \_\_\_\_\_

Receipt acknowledged by:

EXPORT-IMPORT BANK OF THE UNITED STATES

By: \_\_\_\_\_  
(Signature)

Name: Pamela S. Bowers

Title: Vice President, Business Credit Division

Date: \_\_\_\_\_

Ex-Im Bank hereby designates the Loan Facility referred to in this Loan Authorization Notice as Guaranteed Loan Facility No. \_\_\_\_\_.

Reminders:

- 1) Did you include the completed application, signed by Borrower and Lender?
- 2) Did you include the \$100 Application Fee?
- 3) Did you include the appropriate Facility Fee and the Facility Fee Schedule?
- 4) Did you complete the Loan Authorization Notice and submit **two** executed originals?
- 5) Have you attached copies of waivers approved by Ex-Im Bank?
- 6) Have you delivered the Country Limitation Schedule to Borrower?

If you need assistance in completing this document, please do not hesitate to contact the Business Credit Division directly at 202/565-3780.

# Schedule A to the Loan Authorization Notice

## Facility Fee Schedule

Lender: \_\_\_\_\_ Guaranteed Loan Number: \_\_\_\_\_

Borrower(s): \_\_\_\_\_

### I. Loan Facility Type (Check one.)

- ☐ Revolving Loan Facility (other than Transaction Specific Revolving Loan Facility) (Loan Facility Type "R" for use in Table 1)
- ☐ Transaction Specific Loan Facility (Loan Facility Type "TS" for use in Table 1)
- ☐ Transaction Specific Revolving Loan Facility (Loan Facility Type "TSR" for use in Table 1)

### II. Loan Facility Fee Term, and Portion of Term for which the Facility Fee is due:

A. Number of months (total) in the term of the Loan Facility:

B. Number of months for which Facility Fee is due:  
(Based on Table 1 below)

Table 1

LOAN FACILITY TYPE	If number of months in Part A is:	NUMBER OF MONTHS FOR WHICH FACILITY FEE IS DUE WITHIN 10 BUSINESS DAYS OF:		
		Effective Date	1st anniversary of Effective Date	2nd anniversary of Effective Date
R	Up to 12 months	Number of months set forth in Part II.A. above (minimum 6)	N/A	N/A
	More than 12 months, up to and including 24 months	12	Number of months set forth in Part II.A. less 12	N/A
	More than 24 months, up to and including 36 months	12	12	Number of months set forth in Part II.A. less 24
T, TSR	Any number of months	Number of months set forth in Part II.A. above (minimum 6)	N/A	N/A

Late fees accrue at the rate of Fifty Dollars (\$50.00) per day for each calendar day that the Facility Fee remains unpaid after the tenth (10<sup>th</sup>) Business Day following the

Effective Date, each Loan Facility Anniversary Date, or the effective date of each Extension or amendment to the Loan Authorization Notice increasing the Maximum Amount, as applicable, up to the sixtieth (60<sup>th</sup>) calendar day after such date.

III. Annual Facility Fee Percentage (check one):

- ☐ The Criteria for Reduced Facility Fee **have not** been met in accordance with Exhibit I to the Master Guarantee Agreement. (Use to determine applicable Ex-Im Bank's share in Table 2).
- ☐ The Criteria for Reduced Facility Fee **have** been met in accordance with Exhibit I to the Master Guarantee Agreement. (Use to determine applicable Ex-Im Bank's share in Table 2).

**Note:** For Revolving Loan Facilities (other than Transaction Specific Revolving Loan Facilities) with terms in excess of twelve (12) months, the Criteria for the Reduced Facility Fee must have been met **for each year or portion thereof** for which Lender remits the Reduced Facility Fee.

Table 2

LOAN FACILITY TERM	MAXIMUM AMOUNT	STANDARD FACILITY FEE (1.5%)			REDUCED FACILITY FEE (1.0%)		
		Facility Fee	Ex-Im's Share	Lender Retains	Facility Fee	Ex-Im's Share	Lender Retains
Up to 6 months	First \$2,000,000	75 bp	25 bp	50 bp	50 bp	25 bp	25 bp
	Portion over \$2,000,000	75 bp	37.5 bp	37.5 bp	50 bp	25 bp	25 bp
More than 6 up to 12 months	First \$2,000,000	150 bp pa	25 bp	125 bp pa	100 bp pa	25 bp	75 bp pa
	Portion over \$2,000,000	150 bp pa	75 bp pa	75 bp pa	100 bp pa	50 bp pa	50 bp pa
More than 12 months	First \$2,000,000	150 bp pa	25 bp pa	125 bp pa	100 bp pa	25 bp pa	75 bp pa
	Portion over \$2,000,000	150 bp pa	75 bp pa	75 bp pa	100 bp pa	50 bp pa	50 bp pa
						bp = basis point pa = per annum	



IV.A. Facility Fee Calculations following the Effective Date and each Loan Facility Anniversary Date:

Show Facility Fee calculation in Table 3 below:

Table 3

Portion of Maximum Amount		X	Applicable "Ex-Im's Share" from Table 2	Pre-rate Facility Fee if/as applicable:		Amount of Facility Fee to remit to Ex-Im Bank
				X	Number of months for which Facility Fee is due (based on Table 1) divided by 12 =	
Loan Facility Term up to 6 months:						
First \$2,000,000 =	\$	X	_____ bp		FLAT FEE	= \$
Portion over \$2,000,000 =	\$	X	_____ bp		FLAT FEE	= \$
Loan Facility Term more than 6 up to 12 months:						
First \$2,000,000 =	\$	X	_____ bp		FLAT FEE	= \$
Portion over \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 12	= \$
Loan Facility Term more than 12 months:						
First \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 12	= \$
Portion over \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 12	= \$
Lender shall pay this Facility Fee to Ex-Im Bank within ten (10) Business Days of the [Effective Date] [1 <sup>st</sup> anniversary of Effective Date] [2 <sup>nd</sup> anniversary of Effective Date]						= \$
Lender shall pay to Ex-Im Bank any late fees which accrue at the rate of Fifty Dollars (\$50.00) per day for each calendar day that the Facility Fee remains unpaid after the tenth (10 <sup>th</sup> ) Business Day following the Effective Date, and each Loan Facility Anniversary Date, as applicable, up to the sixtieth (60 <sup>th</sup> ) calendar day after such date.						= \$
Total (Facility Fee + any applicable late fees)						= \$

B. Facility Fee Calculations for an Extension:

- ☐ As of the date of this requested Extension, the Criteria for Reduced Facility Fee have not been met in accordance with Exhibit I to the Master Guarantee Agreement. (Use to determine applicable Ex-Im Bank's share in Table 2).
- ☐ As of the date of this requested Extension, the Criteria for Reduced Facility Fee have been met in accordance with Exhibit I to the Master Guarantee Agreement. (Use to determine applicable Ex-Im Bank's share in Table 2).

Show Facility Fee calculation in Table 4 below:

Table 4

Portion of Maximum Amount	X	Applicable "Ex-Im's Share" from Table 2	Pro-rate Facility Fee if/as applicable:		Amount of Facility Fee to remit to Ex-Im Bank
			X	Number of days for which Facility Fee is due (based on Table 1) divided by 360 =	
<u>Loan Facility Term plus Extension up to 6 months:</u>					
First \$2,000,000 =					NOT APPLICABLE
Portion over \$2,000,000 =					NOT APPLICABLE
<u>Loan Facility Term plus Extension more than 6 up to 12 months:</u>					
First \$2,000,000 =					NOT APPLICABLE
Portion over \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 360 = \$
<u>Loan Facility Term plus Extension more than 12 months:</u>					
First \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 360 = \$
Portion over \$2,000,000 =	\$	X	_____ bp (pa)	X	/ 360 = \$
Lender shall pay this Facility Fee to Ex-Im Bank within ten (10) Business Days of the Extension.					
= \$					
Lender shall pay to Ex-Im Bank any late fees which accrue at the rate of Fifty Dollars (\$50.00) per day for each calendar day that the Facility Fee remains unpaid after the tenth (10 <sup>th</sup> ) Business Day following the Extension, up to the sixtieth (60 <sup>th</sup> ) calendar day after such date.					
= \$					
Total (Facility Fee + any applicable late fees) = \$					

C. Facility Fee Calculations for an Increase in the Maximum Amount:

For increases in the Maximum Amount, the Facility Fee shall be calculated in accordance with Section 3.01(a)(iv) of the Master Guarantee Agreement. Ex-Im Bank's portion of such Facility Fee shall be between 25 and 75 basis points based on the amount of the increase to the Maximum Amount.

IN WITNESS WHEREOF, Lender has caused this instrument to be executed this  
\_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

Receipt acknowledged by:

Name of Lender:

EXPORT-IMPORT BANK OF THE UNITED STATES

By: \_\_\_\_\_  
(Signature)

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print or Type)

Name: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

Address: \_\_\_\_\_  
\_\_\_\_\_

Address: 811 Vermont Avenue, N.W.  
Washington, D.C. 20571  
Attention: Vice President  
United States Division

Telephone: \_\_\_\_\_

Telephone: (202) 565-3780

Telefax: \_\_\_\_\_

Telefax: (202) 565-3793

## **Appendix F**

### **Loan Authorization Agreement**

## LOAN AUTHORIZATION AGREEMENT

THIS LOAN AUTHORIZATION AGREEMENT (this "Agreement") is made and entered into by and between the entity identified as Lender on the signature page hereof (the "Lender") and the Export-Import Bank of the United States ("Ex-Im Bank"). This Agreement sets forth the specific terms and conditions of the Loan Facility known as Guaranteed Loan No.

\_\_\_\_\_ which is guaranteed by Ex-Im Bank pursuant to the Master Guarantee Agreement dated \_\_\_\_\_ between Ex-Im Bank and Lender (the "Master Guarantee Agreement"). Unless otherwise defined, the capitalized terms used herein which are not defined herein shall have the meanings set forth in the Master Guarantee Agreement.

1. Lender's Name and Address: The full name, address, contact person, telephone and telefax numbers of Lender are as follows:

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 Attention: \_\_\_\_\_  
 Telephone: \_\_\_\_\_  
 Telecopier: \_\_\_\_\_

2. A. Borrower's Name and Address: The full name, address, contact person, telephone and telefax numbers of Borrower are as follows:

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 Attention: \_\_\_\_\_  
 Telephone: \_\_\_\_\_  
 Telecopier: \_\_\_\_\_

- B. Additionality: Please select appropriate answer(s).

- ☐ (1.) Borrower meets all small business criteria:
- (i) Maximum Amount is \$2 million or less;
  - (ii) Borrower qualifies as Small Business under SBA Guidelines;
  - (iii) Borrower employs 100 people or fewer; and
  - (iv) Borrower's annual revenues do not exceed \$10 million.

5. Maximum Amount, Advance Rates, Loan Facility Terms:

A. Maximum Amount: \$ \_\_\_\_\_

A. Advance Rates by Categories of Primary Collateral:

- (1.) Inventory: The Advance Rate (to be multiplied by the Export-Related Inventory Value or Export-Related Historical Inventory Value) for Collateral categorized as Eligible Export-Related Inventory shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (2.) Accounts Receivable: The Advance Rate (to be multiplied by the Export-Related Accounts Receivable Value) for Collateral categorized as Eligible Export-Related Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (3.) Retainage Accounts Receivable: The Advance Rate (to be multiplied by the Retainage Value) for Collateral Categorized as Retainage Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (4.) Other Assets (as described in Section 6.A. below): The Advance Rate (to be multiplied by the Other Assets Value) for Collateral categorized as Other Assets shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (5.) Overseas Accounts Receivable: The Advance Rate (to be multiplied by the Export-Related Overseas Accounts Receivable Value) for Collateral categorized as Eligible Export-Related Overseas Accounts Receivable shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

- (6.) Overseas Inventory: The Advance Rate (multiplied by the Export-Related Overseas Inventory Value) for Collateral categorized as Eligible Export-Related Overseas Inventory shall be:

\_\_\_\_\_ percent (\_\_\_\_%)

C. Type of Loan Facility and Exports Supported:

(1.) Type of Loan Facility:

☐

The Loan Facility is a Revolving Loan Facility (other than a Transaction Specific Revolving Loan Facility). (Complete subsections (2.), (3.) and (5.), and, if applicable, (6.) below.)

☐

The Loan Facility is a Transaction Specific Revolving Loan Facility. (Complete subsections (3.), (4.), and (5.), and, if applicable, (6.) below.)

☐

The Loan Facility is a Transaction Specific Loan Facility. (Complete subsections (3.), (4.), and (5.), and, if applicable, (6.) below.)

(2.) For a Revolving Loan Facility, identify the top three countries to which the Items will be exported:

Country of Export: \_\_\_\_\_

Country of Export: \_\_\_\_\_

Country of Export: \_\_\_\_\_

(3.) Estimated total export sales each year to be supported by this Loan Facility: \$ \_\_\_\_\_

(4.) For a Transaction Specific Revolving Loan Facility or a Transaction Specific Loan Facility, identify the Specific Export Orders:

Country of Export: \_\_\_\_\_

Contract Price: \$ \_\_\_\_\_

Contract Number: \_\_\_\_\_

Contract Date: \_\_\_\_\_

Parties: \_\_\_\_\_

(5.) Lender shall conduct field examinations:

☐

At least every six (6) months starting on the date six (6) months following the Effective Date of the Loan Facility.

☐

At least every six (6) months starting \_\_\_\_\_ (specify date no later than six (6) months following the Effective Date of the Loan Facility; semi-annual field examination schedule must include Borrower's fiscal year end date if audited financial statements will substitute for one field examination annually).

- (6.) For Loan Facilities with a Loan Facility Term greater than one (1) year, Lender shall provide Ex-Im Bank an annual review:

☐

On each Loan Facility Anniversary Date or

☐

Annually starting \_\_\_\_\_ (specify date no later than the first anticipated Loan Facility Anniversary Date).

6. Security Interests:

Subject to the provisions of subsections D, E and F below in this section 6, Lender agrees to obtain the following valid, enforceable and perfected security interests in the following Collateral, and the proceeds thereof:

A. First priority in the following:

☐

All Inventory.

☐

All Export-Related Inventory.

☐

All Export-Related Overseas Inventory.

☐

All Export-Related Inventory relating to Specific Export Order(s).

☐

All Export-Related Overseas Inventory relating to Specific Export Order(s).

☐

All Accounts Receivable.

☐

All Export-Related Accounts Receivable.

☐

All Export-Related Overseas Accounts Receivable.

☐

All Export-Related Accounts Receivable relating to Specific Export Order(s).

☐

All Export-Related Overseas Accounts Receivable relating to Specific Export Order(s).

☐

All General Intangibles.

☐

All Export-Related General Intangibles.



☐

All Other Assets. Please specify: \_\_\_\_\_

☐

All Other Collateral. Please specify: \_\_\_\_\_

- B. Secondary Collateral: Any other assets of Borrower in which Lender is receiving a Lien to secure any other financial accommodations provided by Lender to such Borrower.

Please specify types: \_\_\_\_\_

- C. Guarantor Collateral: Any assets of a Guarantor or a third party in which Lender is granted a Lien to secure any financial accommodations provided by Lender to Borrower.

Please specify: \_\_\_\_\_

- D. Permitted Liens: \_\_\_\_\_

- E. The Liens of Lender on the Secondary Collateral shall be a first priority Lien except for the following Liens: \_\_\_\_\_

- F. The Liens of Lender on the Guarantor Collateral shall be a first priority Lien except for the following Liens: \_\_\_\_\_

7. Terms of Sale:

The terms of sale for the Items under this Loan Facility shall be typical for the industry but in no event shall allow for payment more than 180 days following the original invoice date. The terms may include the following:

☐

Confirmed Irrevocable letters of credit.

☐

Irrevocable letters of credit.

☐

Open account insured through Ex-Im Bank export credit insurance for comprehensive commercial and political risk.

☐

Open account insured through non-Ex-Im Bank export credit insurance for comprehensive commercial and political risk.

☐

Cash payment received prior to shipment.

☐

Open account uninsured.

# Schedule A to the Loan Authorization Agreement

## Facility Fee Schedule

Lender: \_\_\_\_\_ Guaranteed Loan Number: \_\_\_\_\_

Borrower(s): \_\_\_\_\_

I. Loan Facility Type (Check one.)

- ☐ Revolving Loan Facility (other than Transaction Specific Revolving Loan Facility)  
(Loan Facility Type "R" for use in Table 1)
- ☐ Transaction Specific Loan Facility (Loan Facility Type "TS" for use in Table 1)
- ☐ Transaction Specific Revolving Loan Facility (Loan Facility Type "TSR" for use in Table 1)

II. Loan Facility Fee Term, and Portion of Term for which the Facility Fee is due:

- A. Number of months (total) in the term of the Loan Facility: \_\_\_\_\_
- B. Number of months for which Facility Fee is due: \_\_\_\_\_  
(Based on the chart which follows)

Table 1

LOAN FACILITY TYPE	If number of months in Part A is:	NUMBER OF MONTHS FOR WHICH FACILITY FEE IS DUE WITHIN 10 BUSINESS DAYS OF:		
		Effective Date	1st anniversary of Effective Date	2nd anniversary of Effective Date
R	Up to 12 months	Number of months set forth in Part II.A. above (minimum 6 )	N/A	N/A
	More than 12 months, up to and including 24 months	12	Number of months set forth in Part II.A. less 12	N/A
	More than 24 months, up to and including 36 months	12	12	Number of months set forth in Part II.A. less 24
T, TSR	Any number of months	Number of months set forth in Part II.A. above (minimum 6 )	N/A	N/A

Late fees accrue at the rate of Fifty Dollars (\$50.00) per day for each calendar day that the Facility Fee remains unpaid after the tenth (10<sup>th</sup>) Business Day following the Effective Date, each Loan Facility Anniversary Date, or the Effective Date of each Extension or amendment to the Loan Authorization Agreement increasing the Maximum Amount, as applicable, up to the sixtieth (60<sup>th</sup>) calendar day after such date.

III. Annual Facility Fee Percentage (check one):

☐ The Criteria for Reduced Facility Fee **have not** been met in accordance with Exhibit I to the Master Guarantee Agreement. The Annual Facility Fee Percentage is 1.50%, or 150 basis points.

☐ The Criteria for Reduced Facility Fee **have** been met in accordance with Exhibit I to the Master Guarantee Agreement. The Annual Facility Fee Percentage is 1.00%, or 100 basis points.

**Note:** For Revolving Loan Facilities (other than Transaction Specific Revolving Loan Facilities) with terms in excess of twelve (12) months, the Criteria for the Reduced Facility Fee must have been met **for each year or portion thereof** for which Lender remits the reduced Facility Fee.

IV. Facility Fee Calculation:

Show Facility Fee calculation in Table 2, below:

Table 2

Maximum Amount	X	Applicable Annual Facility Fee Percentage	Pro-rate Facility Fee if/as applicable		Amount of Facility Fee to remit to Ex-Im Bank
			X	Number of months for which Facility Fee is due (based on Table 1)	divided by 12 =
\$	X	_____ bp (pa)	X		/ 12
Lender shall pay this Facility Fee to Ex-Im Bank within ten (10) Business Days of the [Effective Date] [1 <sup>st</sup> anniversary of Effective Date] [2 <sup>nd</sup> anniversary of Effective Date];					= \$
Lender shall pay to Ex-Im Bank any late fees which accrue at the rate of Fifty Dollars (\$50.00) per day for each calendar day that the Facility Fee remains unpaid after the tenth (10 <sup>th</sup> ) Business Day following the Effective Date, and each Loan Facility Anniversary Date, as applicable, up to the sixtieth (60 <sup>th</sup> ) calendar day after such date.					= \$
Total (Facility Fee + any applicable late fees)					= \$

IN WITNESS WHEREOF, Lender has caused this instrument to be duly executed this  
\_\_\_\_\_ day \_\_\_\_\_, \_\_\_\_\_.

Receipt acknowledged by:  
EXPORT-IMPORT BANK OF THE UNITED STATES

\_\_\_\_\_  
(Name of Lender)

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

\_\_\_\_\_  
(Telephone) (Telefax)

By: \_\_\_\_\_  
(Signature)

Name: \_\_\_\_\_  
(Print or Type)

Title: \_\_\_\_\_  
(Print or Type)

\_\_\_\_\_  
(Telephone) (Telefax)

## **Appendix G**

### **Economic Impact Certification**

**Economic Impact Certification**

I am making this Economic Impact Certification on behalf of \_\_\_\_\_  
 (the "Borrower") pursuant to Section 2.14(b) of the Borrower Agreement applicable to  
 the Borrower's Loan Facility. All capitalized terms not otherwise defined in this  
 Certification are as defined in the Borrower Agreement.

I hereby certify that:

- ☐ No Items listed in Section 4.A.(1.) of the Loan Authorization Agreement  
 applicable to the Borrower's Loan Facility are Capital Goods.
- ☐ No Items being added to Section 4.A.(1.) of the Loan Authorization Agreement in  
 amending such document are Capital Goods.
- ☐ The Items listed below are Capital Goods. In accordance with Section 2.14(a) of  
 the Borrower Agreement, the Borrower has either conducted its own analysis or obtained  
 an Economic Impact Approval concluding that such Items do not require any restrictions.  
 The Economic Impact Approval or Borrower's analysis supporting this conclusion is  
 attached.

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

- ☐ The Items listed below are Capital Goods. In accordance with Section 2.14(a) of  
 the Borrower Agreement, the Borrower has either conducted its own analysis or obtained  
 an Economic Impact Approval that identifies certain restrictions. The Borrower shall  
 abide by the terms of such restrictions throughout the term of the Loan Facility. The  
 Economic Impact Approval or Borrower's analysis enumerating the restrictions is  
 attached.

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

I certify that I am authorized to sign this Certification on behalf of the Borrower.

\_\_\_\_\_  
 (Name of Borrower)

\_\_\_\_\_  
 Date

**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 16 Appendices I-N)  
**Date:** Tuesday, December 27, 2016 11:31:54 AM  
**Attachments:** [image001.png](#)  
[Ch 16 Appendix I fast track borrower agrmt August 2016.pdf](#)  
[Ch 16 Appendix i fast track loan author August 2016.pdf](#)  
[Ch 16 WCGP Appendix k claims checklist August 2018.pdf](#)  
[Chapter 16 APPENDIX L SAMPLE WAIVER AND AMENDMENT LETTERS 8 16.pdf](#)  
[Chapter 16 APPENDIX M SAMPLE CREDIT MEMORANDUM 8 16.pdf](#)  
[Ch 16 Appendix N SCF August 2016.pdf](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapter 16 Appendices I-N

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
811 Vermont Avenue, NW | Washington, DC 20571  
Tel 202.565.3426 | Mobile 202.367.6877 | [michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapter 16-1 to 16-12)  
**Date:** Tuesday, December 27, 2016 11:13:51 AM  
**Attachments:** [image001.png](#)  
[Ch 16 WCGP table of contents August 2016.pdf](#)  
[Ch 16 WCGP 1 Overview WCGP August 2016.pdf](#)  
[Ch 16 WCGP 2 Credit Memorandum August 2016.pdf](#)  
[Ch 16 WCGP 3 Approval Process August 2016.pdf](#)  
[Ch 16 WCGP 4 Special Conditions August 2016.pdf](#)  
[Ch 16 WCGP 5 Waivers and Amendments August 2016.pdf](#)  
[Ch 16 WCGP 6 Annual Reviews August 2016.pdf](#)  
[Ch 16 WCGP 7 Fast Track August 2016.pdf](#)  
[Ch 16 WCGP 8 Problem Loans August 2016.pdf](#)  
[Ch 16 WCGP 9 Del Auth Case Processing August 2016.pdf](#)  
[Ch 16 WCGP 10 Del Auth Lender Eval Procedures August 2016.pdf](#)  
[Ch 16 WCGP 11 Policies and Procedures DA Lender exams August 2016.pdf](#)  
[Ch 16 Section 12 Supply Chain Finance Guar Prog Overview August 2016.pdf](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapter 16-1 to 16-12

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
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[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapters 8, 9, 10)  
**Date:** Tuesday, December 27, 2016 11:01:18 AM  
**Attachments:** [image001.png](#)  
[Ch 8 Standard Credit Structure April 2015.pdf](#)  
[Ch 9 Credit Documentation April 2016.pdf](#)  
[Ch 10 AFP - March 2015.pdf](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapters 8, 9, 10

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

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[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapters 11, 12, 13)  
**Date:** Tuesday, December 27, 2016 11:02:54 AM  
**Attachments:** [image001.png](#)  
[Ch 11 Amendments and Cancellation-April 2015.pdf](#)  
[Ch 12 CGF April 2015.pdf](#)  
[Ch 13 Aircraft Dec 2016.pdf](#)  
[Ch 13 Aircraft appendices 13-a thru appendix d asu Dec 2016.pdf](#)  
[Ch 13 Aircraft appendix f Dec 2016.pdf](#)  
[Ch 13 Aircraft appendix g Dec 2016.pdf](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapters 11, 12, 13

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
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[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#7a- Loan, Guarantee and Insurance Manual - Chapters 17 - 26)  
**Date:** Tuesday, December 27, 2016 11:32:14 AM  
**Attachments:** [image001.png](#)  
[Ch 17 GCE SOP Manual Overview of Process March 2015.pdf](#)  
[Ch 17 Appendix A GCE Application Form March 2015.pdf](#)  
[Ch 17 Appendix B CRTI Screening Request Form GCE Manual March 2015.pdf](#)  
[Ch 17 Appendix C Exporter Score Worksheet March 2015.pdf](#)  
[Ch 17 GCE Appendix 17-D March 2015.pdf](#)  
[Ch 17 GCE Appendix E March 2015.pdf](#)  
[Ch 17 GCE Appendix F March 2015.pdf](#)  
[Ch 17 GCE Appendix G March 2015.pdf](#)  
[Ch 18 Tied Aid March 2014.pdf](#)  
[Ch 18 Tied Aid Attachment A March 2014.pdf](#)  
[Ch 19 PEFCO April 2016.pdf](#)  
[Ch 20 Cofinancing June 2016.pdf](#)  
[Ch 21 Sub-sovereign August 2016.pdf](#)  
[Ch 22 AMD and TPMD May 2016.pdf](#)  
[Ch 23 Credit Policy August 2016.pdf](#)  
[Ch 24 CRC July 2016.pdf](#)  
[Ch 24 CRC Attachment 5 crti risk screening request form .xls](#)  
[Ch 25 Changes Impacting LO April 2014.pdf](#)  
[Ch 26 Customer Experience Office March 2015.pdf](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

7a. Loan, Guarantee and Insurance Manual – Chapters 17 - 26

Please note the document is broken out by chapters and sent in batches as the document is too voluminous. In all there are 26 chapters that compose the LGI, plus the preface.

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
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**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: OIG Audit Report of Delegated Authority Lenders  
**Date:** Thursday, January 12, 2017 10:59:23 AM  
**Attachments:** [DAL FINAL REPORT 092816 PDF-redacted.pdf](#)  
[image001.png](#)

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Hi Chris:

Attached please find that OIG audit report of Export-Import Bank's Examinations of Delegated Authority Lenders Participating in the Working Capital Guarantee Program, dated September 28, 2016 (OIG-AR-16-07).

Thanks,  
Michaela

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**OFFICE OF INSPECTOR GENERAL**  
**EXPORT-IMPORT BANK**  
*of the* **UNITED STATES**

**Audit of Export-Import Bank's  
Examinations of Delegated  
Authority Lenders  
Participating in the Working  
Capital Guarantee Program**

**September 28, 2016**  
**OIG-AR-16-07**

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Commercial and financial information that was obtained from outside parties and is privileged and confidential has been redacted from the publicly released version of this report.

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**EXPORT-IMPORT BANK**  
*of the UNITED STATES*

INSPECTOR GENERAL

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To: Pamela Bowers  
Vice President, Business Credit Division

From: Terry Settle *TL*  
Assistant Inspector General for Audits

Subject: Audit of Export-Import Bank's Examinations of Delegated Authority  
Lenders Participating in the Working Capital Guarantee Program

Date: September 28, 2016

This final report presents the results of our audit of Export-Import Bank's ("EXIM Bank" or "the Bank") Examinations of Delegated Authority Lenders participating in the Working Capital Guarantee Program. The objective of this audit was to determine whether EXIM Bank's oversight of delegated authority lenders was effective to ensure lenders were complying with program guidance.

The report contains twelve recommendations for corrective action. In response to our report, management concurred with all twelve recommendations. Management's comments are included as Appendix II in this report. We consider management's proposed actions to be responsive. The recommendations will be closed upon completion and verification of the proposed actions.

We conducted this audit in accordance with generally accepted government auditing standards. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objectives.

We appreciate the cooperation and courtesies provided to this office during the audit. If you have questions, please contact me at (202) 565-3498 or [terry.settle@exim.gov](mailto:terry.settle@exim.gov). You can obtain additional information about the Export-Import Bank Office of Inspector General and the Inspector General Act of 1978 at [www.exim.gov/oig](http://www.exim.gov/oig).

cc: Fred Hochberg, Chairman and President  
Angela Freyre, General Counsel  
C.J. Hall, Executive Vice President and Chief Operating Officer  
Kenneth Tinsley, Senior Vice President and Chief Risk Officer  
David Sena, Senior Vice President and Chief Financial Officer  
Inci Tonguch-Murray, Deputy Chief Financial Officer  
Cristopolis Dieguez, Business Compliance Analyst

## Executive Summary

### Audit of EXIM Bank's Examinations of Delegated Authority Lenders

OIG-AR-16-07  
September 28, 2016

#### Why We Did This Audit

The Export-Import Bank's Business Credit Division (BCD) is responsible for EXIM Bank's Working Capital Guarantee Program (WCGP) which provides a 90 percent guarantee to lenders extending working capital loans to borrowers for the export of goods and services. According to EXIM Bank's FY 2014 and 2015 Annual Reports, there were 533 working capital guarantee authorizations totaling \$2.6 billion in FY 2013, 431 totaling \$2.4 billion in FY 2014, and 261 totaling \$1 billion in FY 2015. Approximately 80 percent of the working capital guarantees are committed under delegated authority. BCD conducts periodic examinations of delegated authority lenders to review lender compliance with the WCGP. The objective of this audit was to determine whether EXIM Bank's oversight of delegated authority lenders was effective to ensure lenders were complying with program guidance.

#### What We Recommended

We made 12 recommendations for the Bank to: (1) Ensure examiners thoroughly review collateral examinations and fully assess and document the lenders' responsibilities in the reported findings; (2) Develop a mechanism for tracking the findings of lenders' collateral examinations during examinations; (3) Develop mechanisms to track required corrective actions to address collateral examination findings and ensure the corrective actions are taken by both borrowers and lenders; (4) Ensure resources are properly allocated in the BCD to accomplish the responsibilities of the division including the performance of thorough examinations; (5) Establish a separate examination group in the BCD comprised of individuals who are solely examiners and are independent of the lender relation role of the BCD; (6) Revise the loan facility review worksheet to require reviews of subsequent or updated credit memos for all loans reviewed during examinations; (7) Require a more in-depth review and documentation of lenders' collateral examinations during delegated authority lender examinations; (8) Require examiners to determine whether significant waiver stipulations were followed; (9) Update the BCD loan facility worksheet to differentiate between the initial examination and subsequent examinations; (10) Revise the requirements for the number of BBCs and the supporting documentation required to be provided during an examination; (11) Require lenders to maintain BBCs for the entire life of the loan; and (12) Update its Master Guarantee Agreement. Management concurred with all twelve recommendations.

#### What We Found

The Office of Inspector General (OIG) found that the Export-Import Bank's examinations of delegated authority lenders (DAL) participating in the Working Capital Guarantee Program (WCGP) were not fully effective to ensure lenders complied with program guidance. We found the DAL examinations performed by the Bank's Business Credit Division (BCD) were timely and the lenders were properly notified of findings identified during the exam. We also found the examinations ensured lenders properly obtained and documented waiver requests. However, we found actions are needed to improve the effectiveness of the Bank's oversight of the lenders. Specifically, we identified (1) the quality and thoroughness of the DAL examination needs improvement; (2) the DAL examinations should be independent of the BCD's lender relation roles; (3) the Bank's WCGP policies for DAL examinations and the program's Master Guarantee Agreement need to be updated.

As a result, we identified the BCD missed important issues in two of its examination reports. The BCD did not identify one lender's lack of support for a \$1.5 million loan refinance on a \$1.99 million loan facility. Additionally, the BCD did not identify another lender's failure to hold a borrower accountable for obtaining the buyer's verification of export. We also identified that examinations were not able to ensure Borrowing Base Certificate (BBC) compliance throughout the life of a loan and the examiners' ability to identify fraud indicators on BBCs was limited.

The WCGP is a unique program that allows the growth of small businesses internationally. Strengthening the delegated authority lender examination process will help increase lender compliance with the WCGP and ensure performance standards required by the program are met. As such, we made 12 recommendations to improve the quality, thoroughness, independence, and internal controls for the oversight of the delegated authority lenders participating in the WCGP.

For additional information, contact the Office of the Inspector General at (202) 565-3908 or visit [www.exim.gov/oig](http://www.exim.gov/oig).

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## Introduction

This report presents the results of our audit of Export-Import Bank's ("EXIM Bank" or "the Bank") examinations of delegated authority lenders (DAL) participating in the Working Capital Guarantee Program (WCGP). The objective of this audit was to determine whether EXIM Bank's oversight of delegated authority lenders was effective to ensure lenders were complying with program guidance. To answer our objective, we reviewed applicable federal laws, regulations and guidance. We also interviewed officials from EXIM Bank's Business Credit Division (BCD) to gain an understanding of the Bank's WCGP and the DAL examination process. Additionally, we reviewed examination documentation for four judgmentally selected DALs from the 41 participating in the WCGP. We selected these four banks in order to review one "medium level" DAL - (b) (4), one "high plus level" DAL - (b) (4), one "super high level" DAL - (b) (4) and (b) (4) - (b) (4). We selected different level banks to compare the examination process across the different levels. We selected (b) (4) based on its claims history. (b) (4) (b) (4)

(b) (4), or (b) (4) of the total dollar amount of claims paid for the entire program in FY 2014. The other DALs we selected for review did not file any claims in FY 2014. Overall, the Bank paid (b) (4) claims in FY 2014 for \$7,662,205 and (b) (4) claims in FY 2015 for \$832,172.

As of December 31, 2015, the combined portfolios of the four selected DALs included 53 loans totaling \$291.5 million dollars and represented 21 percent of the total number and 24 percent of the total dollar amount of loans in the entire DAL portfolio. Specifically, (b) (4) had (b) (4) loan facility for (b) (4); (b) (4) had (b) (4) facilities for (b) (4); (b) (4) had (b) (4) loan facilities for (b) (4); and (b) (4) had (b) (4) loan facilities for (b) (4). The total DAL portfolio as of December 31, 2015 consisted of 258 loans totaling \$1.2 billion. For the four DALs, we judgmentally selected and reviewed a total of 17 DAL loan facilities totaling \$104.7 million from the seven DAL examinations conducted by the BCD for these lenders in fiscal years (FY) 2014 and 2015. We interviewed the DAL examiners and relationship managers assigned to these lenders and also interviewed Vice Presidents for the four lenders. Finally, we interviewed personnel in EXIM Bank's Asset Management Division and Credit Review and Compliance division. For more details on the audit scope and methodology see Appendix I.

We conducted this performance audit from June 2015 through August 2016 in accordance with generally accepted government auditing standards. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objective.

## Background

The BCD is responsible for EXIM Bank's WCGP, which provides a 90 percent guarantee to commercial lenders extending working capital loans to borrowers to facilitate the export of

goods and services. EXIM Bank's WCGP allows U.S. exporters to obtain loans to produce or buy goods or services for export. The loans provide exporters with the liquidity to pursue new business, grow international sales, and compete more effectively in the global marketplace. These loans support the raw material, labor, and overhead costs of manufacturing an export item or providing a service to an international buyer. The WCGP does not have minimum or maximum transaction amounts and the typical loan term is one year. The loans may be used to acquire inventory; pay for direct and indirect costs for the manufacture or purchase of goods or provision of service; support letters of credit used as bid bonds, performance bonds, or payment guarantees; refinance existing short-term debt (on a case-by-case basis with approval by EXIM Bank), and finance indirect exports. A key element of the WCGP is the Master Guarantee Agreement. Chapter 16 of EXIM Bank's *Loan, Guarantee and Insurance Manual* (Chapter 16 of the Manual), Appendix B, *Master Guarantee Agreement*, includes the general terms and conditions of the lenders agreement with EXIM Bank. The Master Guarantee Agreement together with the specific terms and conditions set forth in each Loan Authorization Notice, the Borrower Agreement, and the Delegated Authority Letter Agreement, comprise the complete agreement of the lenders with respect to EXIM Bank's guarantee.

Since approximately 80 percent of Working Capital Guarantees are committed under delegated authority, the BCD's major priority is the effective management and monitoring of the use of the DAL Program. Under the DAL Program, a lender and EXIM Bank enter into a Delegated Authority Letter Agreement, which allows the lender to approve loans and receive an EXIM Bank guarantee without having to submit individual applications for approval. There are six levels of delegated authority with the smallest being "Community" which can approve up to \$1 million per borrower and \$10 million aggregate. The largest are "fast track" lenders under the "Super level". Their limits are \$25 million per borrower and \$300 million total. According to EXIM Bank's FY 2014 and FY 2015 Annual Reports, there were 533 working capital guarantee authorizations totaling \$2.6 billion in FY 2013, 431 totaling \$2.4 billion in FY 2014 and 261 totaling \$1 billion in FY 2015. As of December 31, 2015, there were 41 active DALs participating in the program. The WCGP had a default rate of 0.149 percent as of June 30, 2016.

As a condition of DAL Program approval, EXIM Bank's Board of Directors required the BCD staff to conduct periodic examinations of DALs to review on-going transactions and lender compliance with the DAL Program. According to Chapter 16 of the Manual, the examinations are conducted by BCD field examiners and are scheduled at annual intervals unless more frequent examinations are required. The objective of an examination is to determine whether the lender is processing, closing and executing disbursements in accordance with prudent lending practices and EXIM Bank policies, procedures and contractual obligations. The scope of the examination is to determine whether the DAL exercised its authority in accordance with the terms and conditions of the Delegated Authority Lender Agreement. The examination is either a full scope examination or a limited scope examination. Limited scope examinations have a flexible format and are generally used to investigate adverse or unusual situations and/or determine progress in correcting deficiencies noted in a previous full scope examination. According to Chapter 16 of the Manual, the depth at which the full scope examination is completed is in proportion to EXIM Bank's risk exposure. The risk associated with a lender is measured by evaluating the lender's portfolio size, level of delegated authority, volume of



problem loans, and claim history. The examiners use the Loan Facility Review Worksheet (worksheet) as a written record of their review and evaluation of the lender's underwriting and credit administration for a sampled loan. The review of the loan using the worksheet also enables the examiner to verify the consistency of the lender's credit memo, Loan Authorization Notice, Borrowing Base Certificate (BBC), and collateral examinations. See Table 1 for a description of these key elements of the worksheet. The results of each examination are detailed in an Examination Report and summarized in a Notification Letter to the DAL. At the completion of an examination, the lender is issued a rating of "Pass", "Pass with Qualification" or "Fail". Lenders that receive a "Pass with Qualification" or "Fail" rating require corrective action. Corrective actions and subsequent follow-up fall into three types: (1) corrective action that is taken during the examination and is followed-up and verified before a final report is issued; (2) corrective action that occurs within an agreed upon time frame after the examination report is issued and is followed-up and verified before the next examination is performed; and (3) corrective action that occurs after the examination report is issued but can only be followed-up and verified at the next examination. The DAL examination findings and corrective actions are tracked in BCD's central record of findings.

**Table 1: Key Elements Reviewed on the Worksheet**

Credit Memo	Details the specifics of the request, the history of the company, the proposed products to be exported, a financial analysis and any other relevant information that would affect the credit decision.
LAN	Loan Authorization Notice. Sets forth the specific terms and conditions of the loan facility that is guaranteed by EXIM Bank and agreed upon between the lender and EXIM Bank.
BBC	Borrowing Base Certificate executed by a borrower detailing the export-related borrowing base supporting the credit accommodations. The Master Guarantee Agreement requires delivery of BBC to lenders at least once each month with accompanying Export Orders or Accounts Receivable Aging Report. BBCs are required monthly to support credit accommodations and provide reasonable assurance of repayment.
Collateral Examination	A lender's examination of a borrower's collateral focused primarily on accounts receivable and inventory. Typically performed by a 3 <sup>rd</sup> party hired by the lender to perform the examination.

Source: Working Capital Guarantee Program Guidance

## **Results: EXIM Bank's Examinations of Delegated Authority Lenders Need Improvement to Ensure Lenders Fully Comply with Program Guidance**

We determined that EXIM Bank's examinations of delegated authority lenders (DAL) participating in the Working Capital Guarantee Program (WCGP) were not fully effective to ensure lenders complied with program guidance. We found lender examinations were performed timely and lenders were properly notified of findings identified during the exams. We also found lender examinations ensured lenders properly obtained and documented waiver

requests. However, we identified improvements are needed in terms of the quality and thoroughness of DAL examinations to ensure all findings are identified. Specifically, the review and documentation of lender collateral examinations needs to be improved and examiners should be required to review waivers to determine if there were any stipulations required to be followed. Further, we found that the roles of DAL examiners should be independent of the BCD's lender relation roles to ensure major issues are not overlooked. We also found the WCGP policies for DAL examinations should be updated to improve the loan facility review worksheet used by the examiners and the amount of records and supporting documentation required to be provided for the review of BBC. This will ensure a proper audit trail is established and help mitigate the risk of fraud. Finally, we found the program's Master Guarantee Agreement is outdated and needs to be updated to reflect current best practices and proper internal controls.

A lack of adequate resources impacted the quality, thoroughness and independence of the DAL examinations. Specifically, the BCD stated there were not enough personnel to conduct in-depth reviews during DAL examinations and additional resources would be helpful in achieving efficiencies of scale.

As a result, we identified the BCD missed important issues in two of its examination reports. The BCD did not identify one lender's lack of support for a \$1.5 million loan refinance on a \$1.99 million loan facility. Additionally, the BCD did not identify another lender's failure to hold a borrower accountable for obtaining the buyer's verification of export. We also identified that examinations were not able to ensure BBC compliance throughout the life of a loan and the examiners' ability to identify fraud indicators on BBCs was limited.

We made twelve recommendations to correct the identified deficiencies and management concurred with all twelve recommendations.

## **Finding 1: The Quality and Thoroughness of DAL Examinations Needs Improvement**

We found lender examinations were performed timely and lenders were properly notified of findings identified during the exams. Out of 41 DALs, only one DAL annual examination was overdue. We also found the examinations ensured lenders properly obtained and documented waiver requests. However, we found improvements are needed in terms of the quality and thoroughness of DAL examinations to ensure all findings are identified. We reviewed a total of 17 DAL loan facilities from the 7 DAL examinations conducted by the BCD in FY 14 and FY 15 and we selected four lenders for review – (b) (4)

We found the examination process was the same regardless of the lender's level of delegated authority or performance history. For example, a "high plus" level lender with no claims was required to provide the same amount of supporting documentation for review as a (b) (4)

As discussed below, of the seven examinations reviewed, two missed important issues. Further, as will be discussed in finding 3, the examination process in general lacked a clear and transparent loan facility worksheet and did not require sufficient documentation to support BBCs. These issues also impacted the quality and thoroughness of the examinations.

The DAL examinations for two banks - (b) (4) and (b) (4) - missed important issues because the examiners did not thoroughly review and document the lenders' collateral examinations as required. Chapter 16.11 of EXIM Bank's *Policies and Procedures for DAL Examinations WCGP*, requires examiners to document the dates for the two most recent collateral exams and whether the lender/borrower rectified any problems identified or provided a plan to rectify the problems. Additionally, examiners are required to document if the lender is monitoring any corrective actions of the borrowers. Collateral examinations are required under the WCGP. These examinations provide the lender an opportunity to evaluate the financial condition of a borrower, as well as the accuracy of the information provided by a borrower, especially as it relates to the BBC. Furthermore, there was no requirement for DAL examiners to determine whether significant waiver stipulations were followed.

***Improperly routed borrower payments identified during a collateral examination and issues with a related loan refinance were not questioned during the DAL examination***

A collateral examination of (b) (4) which was required to be reviewed and documented during the DAL examination conducted by the BCD, showed some of the borrower's payments for a \$1.99 million loan facility were routed to a lender other than (b) (4). As part of the WCGP, payments from borrowers are usually routed directly to the lender who originated the EXIM Bank guaranteed loan. In this case, however, the BCD issued a waiver allowing the lender to use \$1.5 million of loan proceeds to refinance a previous loan with (b) (4). After paying off the (b) (4) loan, some borrower payments continued to be routed to (b) (4) rather than to (b) (4). The collateral examination recommended the (b) (4) account be closed. However, this issue was not noted or resolved during the DAL examination. Given this loan's default within six months of the completion of BCD's DAL examination, the improperly routed borrower payments (b) (4)

Furthermore, BCD's waiver for the refinance stipulated that the outstanding loan balance at the time of the refinance must meet EXIM Bank's BBC requirements and the initial disbursement under the facility must support exports. Nevertheless, there was no evidence in the DAL exam loan facility worksheet or in the examination file, that the initial disbursement under this facility supported exports as required. The (b) (4) loan was refinanced on May 29, 2014 and the examination file included two BBCs from February 28 and March 31, 2015 which were supported by a summary of Export Orders. Although the BCD indicated that the February and March 2015 BBCs were sufficient to demonstrate the use of the refinanced loan from the previous year, we found no information in the BBCs or the supporting documentation to verify that the May 29, 2014 refinance met EXIM Bank requirements. The earliest export order shown on the summary supporting the BBC was from October 2014. The lack of supporting documentation left us unable to determine if \$1.5 million of the loan was used as intended in the lender's Master Guarantee Agreement.

After we concluded the audit and drafted the report, however, BCD provided a BBC dated May 14, 2014, which showed the initial disbursement made by (b) (4) for its loan facility supported exports. As a result of the audit, BCD recognized this documentation should have

been required to be provided by the lender during the examination and maintained for third-party review.

***A DAL examination did not follow up on an issue identified during a lender's collateral examination regarding a borrower's lack of verification of exports***

A collateral examination of (b) (4) found a borrower with a \$5 million loan facility was not retrieving notification from its buyers that goods were actually exported to foreign countries. Specifically, the collateral examination found the borrower did not receive confirmations of exports when the shipments were passed to customer arranged freight forwarders at the border. The borrower rejected the finding stating the final export destination was reflected in the purchase order. There was no evidence in the loan file that the lender took action to mitigate this concern with the borrower and it was not mentioned as a risk during the BCD's DAL examination as required. According to the BCD, the purchase order's final destination is reasonable documentation to show that an export is being transacted and retrieving notification from the buyer is not a workable recommendation especially in cases where hundreds of purchase orders are being transacted. BCD further stated this recommendation would place an unnecessary burden on small business exporters. The Master Guarantee Agreement, however, required the lender to follow its customary practice. During our audit, we interviewed the four lenders in our sample and asked them what constitutes adequate evidence that goods were actually exported and reached their final destination. The lenders consistently stated they considered invoices, shipping documents, and bills of lading to be adequate evidence. The lenders also stated they require verification by a third-party collateral examination. Buyer notifications can help reduce the risk of fraudulent shipments. Therefore, it appears the finding in the collateral examination was appropriate. Given the examiner's responsibilities to document whether the lender (1) rectified any problems noted in the collateral examinations or provided a plan to rectify the problems and (2) was monitoring any corrective actions of the borrower, this issue should have been noted during the lender's DAL examination and considered in the lender's rating.

The BCD agreed semi-annual collateral examinations need to be more thoroughly documented during DAL examinations and agreed to document the pertinent findings of the most recent collateral inspection reports going forward. Finally, BCD stated any open finding of a collateral inspection report shall be followed up by the examiner with the lender.

**Recommendations, Management Comments and OIG Response:**

To improve the quality and thoroughness of Delegated Authority Lender Examinations we recommend the Vice President of the Business Credit Division:

1. Ensure examiners thoroughly review the lender's collateral examinations and fully assess and document the lenders' responsibilities in any of the reported findings.

**Management Comments**

Management agreed with this recommendation. The Business Credit Division will update its policies and procedures to ensure that examiners thoroughly review the

lenders' collateral examinations and fully assess and document the lenders' responsibilities in any of the reported findings.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

2. Develop a mechanism for tracking the findings of lenders' collateral examinations during DAL examinations.

**Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will develop a procedure to document and track the findings of lenders' collateral examinations during DAL examinations.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

3. Develop mechanisms to track required corrective actions to address collateral examination findings and ensure the corrective actions are taken by both borrowers and Delegated Authority Lenders.

**Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will develop a procedure to document and track required corrective actions to address collateral examination findings and ensure that the corrective actions are taken by both borrowers and Delegated Authority Lenders.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

4. Ensure resources are properly allocated in the BCD to accomplish the responsibilities of the division including the performance of quality and thorough DAL examinations.

**Management's Comments**

Management agreed with this recommendation. The Bank will ensure that resources are properly allocated in the Business Credit Division to accomplish the responsibilities of the division including the performance of quality and thorough DAL examinations.

### **OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

## **Finding 2: DAL Examinations Should be Independent of the Lender Relation Role of the BCD**

Our audit found that BCD Relationship Managers (RM) were also serving as DAL examiners. Office of Management and Budget Circular A-123- "Management's Responsibility for Internal Control" states management is responsible for developing and maintaining internal control activities that include policies, procedures and mechanisms in place to help ensure agency objectives are met. One responsibility is the proper segregation of duties. Proper segregation of duties requires separate personnel with the authority to authorize a transaction, process the transaction, and review the transaction.

The role of an RM is to create new business and maintain relationships with their assigned lenders. The RM's primary responsibility is the preparation of credit memorandums for non-delegated loans. The credit memorandum details the specifics of the request, the history of the company, the proposed products to be exported, a financial analysis, and any other relevant information that would affect the credit decision. While this only impacts non-delegated loans, a delegated lender may choose to submit certain loans for EXIM Bank approval and therefore, the RM would prepare the credit memos on behalf of the lender for those particular transactions. In addition, all requests for waivers or side letters must be submitted by the lender in writing and the RM must analyze the request and respond in writing. Further, the lender is responsible for conducting an annual review of each loan facility and submits a summary of each review to EXIM Bank. The RM reviews the findings of the lender and signs off on the lender's annual review. The RMs are also responsible for evaluating lenders' requests for initial delegated authority and requests to increase delegated authority limits; and confirming the DAL's Know Your Customer procedures.

The role of the DAL examiner is to conduct DAL examinations and review a sample of loan files to determine if a lender is processing, closing and executing disbursements in accordance with prudent lending practices and EXIM Bank policies, procedures and contractual obligations. Based on the results of the examination, the examiner recommends a rating of "Pass, "Pass with Qualification or "Fail".

During the audit, we identified there were not adequate controls in place to ensure RMs did not also serve as DAL examiners. Our audit found that two examiners had dual responsibilities for a period of time as RMs and examiners and that as of April 15, 2016, one individual continued to serve both roles. For example, the RM for (b) (4) also served as the examiner for the bank's DAL examination. When an RM conducts compliance reviews, there is a risk the RM will overlook findings and issues in order to maintain business relationships with the lenders in the program. This is a lack of segregation of duties that presents a major conflict of interest for the DAL examination process.

This lack of adequate internal control occurred due to a lack of resources to keep the roles and responsibilities separate for all personnel. The BCD stated it will introduce a further measure of control by restricting RMs to participate only in field examinations of lenders that are not part of their assigned relationships, when possible.

### **Recommendation, Management Comments and OIG Response:**

To ensure the independence of Delegated Authority Lender examinations, we recommend the Vice President of the Business Credit Division:

5. Establish a separate DAL Examination group in the BCD comprised of individuals who are solely examiners and are independent of the lender relation role of the BCD.

#### **Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will create a separate DAL Examination group in the Business Credit Division comprised of individuals who are solely examiners and are independent of the lender relation role of the Business Credit Division.

#### **OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

### **Finding 3: EXIM Bank's WCGP Policies for DAL Examinations Need Improvement**

We found the WCGP policies and procedures for DAL examinations need to be updated in terms of improvements to the loan facility review worksheet used by the examiners and the amount of records and supporting documentation required to be provided for the review of Borrowing Base Certificates (BBC) during DAL examinations. We also found the program's Master Guarantee Agreement (MGA) is outdated and needs to be updated.

#### ***The Loan Facility Review Worksheet used during DAL Examinations needs Improvement***

The BCD DAL loan facility review worksheet used during DAL examinations needs improvement. The Loan Facility Review Worksheet is a written record of the examiner's review and evaluation of the lender's underwriting and credit administration for a sampled loan. According to Chapter 16.11 of EXIM Bank's *Policies and Procedures for DA Lender Examinations* WCGP Appendix A, the loan worksheet provides detailed information for a specific loan, especially for unsatisfactory aspects uncovered by the examination. Although the worksheet's format offers consistency in reporting style, its design lacks the clarity needed to facilitate a more precise and transparent report. Specifically, the worksheet does not require in-depth documentation of certain key elements presented on the worksheet and requires clarification in terms of what items are required for an initial DAL examination versus a subsequent examination. While there is no need to develop separate worksheets for initial and

subsequent examinations, further clarification is needed to determine which steps are required for each individual examination.

The worksheet is comprised of eight sections: (1) Loan Authorization Notice (LAN); (2) Application; (3) Credit Memo; (4) Semi Annual Collateral Examination; (5) Collateral Administration; (6) EXIM Bank's Borrower Agreement; (7) Listing of waiver letters; and (8) Misc. Comments.

**Loan Authorization Notice, Application and Borrower Agreement:** In completing the Loan Authorization Notice, Application and Borrower Agreement sections of the worksheet, examiners are required to determine the accuracy and completeness of these documents. However, as the Loan Authorization Notice, Application, and Borrower Agreement remain the same throughout the entire life of the loan, there is no need for examiners to re-test these documents after the first DAL examination covering this loan. The checklist, however, is not clear in this regard and our audit found that examiners re-tested the documents in subsequent DAL examinations. The checklist should be clear that although the Loan Authorization Notice, Application, and Borrower Agreement are required to assist the examiner in reviewing other sections of the worksheet, after the first DAL exam, a re-test of the Loan Authorization Notice, Application, and Borrower Agreement is unnecessary. The examiners could better spend their time on other areas of the examinations if they were only required to complete the Loan Authorization Notice, Application and Borrower Agreement sections of the worksheet for the first DAL examination covering the loan.

**Credit Memorandum:** On the loan facility review worksheet, the credit memorandum section requires examiners to document information on the condition of the loan facility's credit that existed at the time of approval. There is no requirement, however, for the examiner to document updated information included in the more current version of the credit memorandum. Although reviews of updated credit memos are completed by EXIM Bank separately from the DAL examinations; reviews of the current credit memo during DAL examinations could improve the overall examination process and reduce risk. For example, if there was a significant change in the financial analysis for a loan, it would be documented in the updated credit memorandum and it would be helpful for the examiner to be aware of this information during the examination.

**Semi-Annual Collateral Inspections:** Chapter 16.11 of the Manual, Appendix A requires a thorough review of lender collateral examinations. However, our audit found that examiners simply included the date of the collateral examination and marked this section of the worksheet as satisfactory without including any documentation of the results and findings of the collateral examinations. BCD stated if the examiner found the lenders collateral exam to be "robust and complete" then the section was dated and marked satisfactory. As a result, issues documented in the lender's collateral examination may not be reflected in the DAL examination worksheet as we identified above. As stated above, the BCD agreed semi-annual collateral examinations need to be more thoroughly documented during DAL examinations and agreed to document the pertinent findings of the most recent collateral inspection reports going forward. Finally, BCD stated any open finding of a collateral inspection report shall be followed up by the examiner with the lender.



**Waivers:** This section of the worksheet lists waiver letters by date. It also indicates what requirement of the WCGP is being waived. Complex or long waivers are attached to the worksheet. Chapter 16.11 of EXIM Bank's *Policies and Procedures for DA Lender Examinations WCGP* does not require DAL examiners to determine whether significant waiver stipulations were followed. As discussed above, this resulted in an important issue being missed during the DAL examination of (b) (4) related to the lack of required documentation for a loan refinance.

***BBC Documentation Required During DAL Examinations Is Not Sufficient to Establish a Proper Audit Trail and Mitigate the Risk of Fraud***

The BCD does not have adequate policies for the amount of records and supporting documentation required to be provided for the review of BBCs during DAL examinations. According to Chapter 16 of the Manual, Appendix A, a lender may only make loan disbursements or issue Letters of Credit on behalf of the borrower against actual export orders or invoiced accounts receivable. The borrower is required to submit an Export-Related Borrowing Base Certificate as frequently as the lender customarily requires from its borrowers but at least once per month, within thirty calendar days of its month-end. According to Chapter 16.11 of EXIM Bank's *Policies and Procedures for DA Lender Examinations WCGP*, an effective credit administration program includes borrowing base monitoring, which requires the evaluation and reconciliation of BBCs with A/R aging reports, inventory schedules, export orders, and reviewing and monitoring the borrower's financial condition through annual and quarterly financial statement reporting. EXIM Bank's *Policies and Procedures for DA Lender Examinations WCGP* policies states that in order to properly evaluate the credit administration of the lender's portfolio, a review of collateral examinations and recent BBCs with supporting documentation should be undertaken with regard to each loan in the designated sample for the examination.

Our audit found that lenders were only required to provide the two most recent BBCs for review during a DAL examination. Furthermore, the lenders were only required to maintain approximately six months' worth of BBCs for their loan facilities in accordance with their Master Guarantee Agreement. Exceeding EXIM Bank's requirements, three of the four lenders we reviewed stated they maintained BBCs for at least two years, generally encompassing the life of the loan. The other lender – (b) (4) – stated it maintained BBCs on file for six months. According to the three lenders, it is important to maintain BBCs for a longer period of time because a BBC is the primary document used for borrowers to report and certify their collateral availability and BBCs establish an audit trail for third-party review purposes. Due to the limited retention of BBCs by (b) (4), the auditors did not always have access to the same BBCs that the BCD examiners reviewed during (b) (4) DAL examinations. This created a situation where the auditors did not have a sufficient audit trail to validate the adequacy of the examination or the compliance of the borrower. Requiring the lenders to provide and examiners to review additional BBCs would improve the thoroughness of the DAL examinations.

During the audit we also found that in practice, DAL examiners only required A/R aging reports as supporting documentation for BBCs and did not require any of the other supporting documentation one would expect with a BBC as identified in the Master Guarantee Agreement.

Lenders may only make loan disbursements or issue Letters of Credit against actual export orders or invoiced accounts receivable and the Master Guarantee Agreement requires a sample of invoices to support the A/R aging report when a claim is processed. Nevertheless, invoices for the A/R, inventory schedules, and export orders are not required to be provided during DAL examinations. While the BCD recommends that lenders maintain all supporting documentation for BBCs because it is a requirement for the claims process, there is no requirement for the documentation to be produced by the lenders during DAL examinations.

By not reviewing all supporting documentation for BBCs during DAL examinations, examiners were unable to determine the accuracy and completeness of the BBCs. Specifically, the examiners were unable to determine if borrowers had ever overstated their eligible A/R and inventory to obtain higher loan disbursements. Overstatements of A/R and inventory on BBCs impact the borrower's reasonable assurance of repayment, which is the primary requirement for all EXIM Bank loans. Additionally, an inadequate review of the BBCs increases the risk that examiners will be unable to identify indicators of fraud during their examinations.

### ***The Master Guarantee Agreement Needs to be Updated***

The Master Guarantee Agreement for the WCGP is part of EXIM Bank's *Loan, Guarantee and Insurance Manual* and outlines the facility fees, all obligations of the lender, claims procedures, and other miscellaneous items. The Master Guarantee Agreement has not been updated since December 2005. It needs a fresh review to ensure the policies are up to date and in line with current best practices and also needs improvement to address internal control deficiencies.

The *Loan Guarantee and Insurance Manual* states the Credit Policy Division will maintain and manage annual updates of the manual, however, material changes to a credit or other policy, program and/or law should not wait for the annual update and instead, such changes should be incorporated into the applicable chapter(s) by the responsible division and submitted to the Credit Policy Division as soon as possible.

As part of our audit work we met with EXIM Bank personnel from the Asset Management Division. During our discussion, we identified the following improvements that should be incorporated into the Master Guarantee Agreement: (1) Lenders should be required to visit a borrower's facility before the first payment disbursement, and (2) A BBC, A/R aging report, invoices, site visit, and collateral exam should be required before the first payment disbursement. The first payment disbursement is typically the largest disbursement and by not requiring invoices before it occurs increases the risk for fraud through overstating inventory and A/R to obtain loan disbursements without reasonable assurance of repayment.

According to the BCD personnel, the Master Guarantee Agreement has not been recently updated because there have been very few changes to the working capital program. Therefore, rather than update the Master Guarantee Agreement documents, the modifications to the working capital program have been addressed separately in letters to the DALs (if applicable). During our audit, however, BCD senior management agreed to update the Master Guarantee Agreement and related documents and stated the updates were in process. During the audit we did not verify whether these updates were in process.

## **Recommendations, Management Comments and OIG Response:**

To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division:

6. Revise the loan facility review worksheet to require reviews of subsequent or updated credit memos for all loans reviewed during DAL examinations regardless of if the loan has been subject to a previous examination.

### **Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will update the form of Loan Facility Review Worksheet to require reviews of subsequent or updated credit memos for all loans reviewed during DAL examinations. The form of Loan Facility Review Worksheet will be updated to include this requirement.

### **OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

7. Require a more in-depth review and documentation of lenders collateral examinations during DAL examinations.

### **Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will require a more in-depth review and documentation of lenders' collateral examinations during DAL examinations.

### **OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

8. Require DAL examiners to determine whether significant waiver stipulations were followed.

### **Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will require DAL examiners to determine whether significant waiver stipulations were followed.

### **OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

9. Update the BCD loan facility worksheet to differentiate between initial DAL examinations and subsequent examinations for certain components.

**Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will update the form of Loan Facility Review Worksheet to differentiate between initial DAL examinations and subsequent examinations. The form of Loan Facility Review Worksheet will be updated to include this requirement.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

10. Revise the requirements for the number of BBCs and the supporting documentation required to be provided during a DAL examination to ensure a proper audit trail, enhance the thoroughness of DAL examinations and mitigate the risk of fraud.

**Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will expand the requirements for the number of Borrowing Base Certificates and supporting documentation to be provided during a DAL examination.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

11. Require lenders to maintain BBCs for the entire life of the loan.

**Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will require that lenders maintain Borrowing Base Certificates for the entire life of the loan.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

12. Update its Master Guarantee Agreement, dated December 31, 2005 to ensure the policies are up to date and in line with current best practices and to address internal control deficiencies.

**Management Comments**

Management agreed with this recommendation. The Bank is currently updating the Master Guarantee Agreement (MGA) to ensure that policies are up to date and in line with current best practices and to address internal control deficiencies.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

Management's comments are included in their entirety in Appendix II.

**CONCLUSION**

The WCGP is a unique program that allows the growth of small businesses internationally. However, EXIM Bank's oversight of delegated authority lenders participating in the WCGP needs improvements to ensure lenders comply with the program guidance.

Strengthening the internal controls identified during our audit will help increase lender compliance with the WCGP and ensure performance standards required by the program are met. As such, we made 12 recommendations to improve the quality, thoroughness, independence, and internal controls for the oversight of delegated authority lenders participating in the WCGP.

## Appendix I: Scope and Methodology

The objective of this audit was to determine whether EXIM Bank's oversight of delegated authority lenders was effective to ensure lenders were complying with program guidance.

To answer our objective, we reviewed applicable guidance, including Chapter 16.11 of EXIM Bank's Loan, Guarantee and Insurance Manual, *Policies and Procedures for Delegated Authority Lender Examinations WCGP*; the Master Guarantee Agreement; the Office of Management and Budget's Circular No. A-123, *Management's Responsibility for Internal Control* and Circular No. A-129, *Policies for Federal Credit Programs and Non-Tax Receivables*. We also interviewed officials from EXIM Bank's Business Credit Division to gain an understanding of the Bank's Working Capital Guarantee Program (WCGP) and the Delegated Authority Lender (DAL) examination process. In addition, we consulted with our Office of Investigations and Office of Inspections and Evaluations. Finally, we interviewed personnel in EXIM Bank's Asset Management Division and Credit Review and Compliance division.

We reviewed examination documentation for four judgmentally selected DALs from the 41 participating in the WCGP. Of the four lenders selected ((b) (4)), we reviewed 17 DAL loan facilities from seven DAL Exams conducted by the BCD. We reviewed: one "medium level" DAL - (b) (4) - (b) (4) loan facility for (b) (4); one "high plus level" DAL with (b) (4) (b) (4) - (b) (4) - (b) (4) facilities for (b) (4); another "high plus level" DAL - (b) (4) - (b) (4) facilities for (b) (4); and one "super high level" DAL - (b) (4) - (b) (4) for (b) (4). We selected different level banks to compare the examination process across the different levels. We selected (b) (4) based on its claims history, which we retrieved from the BCD's record of claims filed in FY 2013 and 2014. (b) (4) (b) (4)

(b) (4), or (b) (4), or (b) (4). The other (b) (4) DALs we selected for review did not file any claims in FY 2014. Overall, the WCGP paid (b) (4) claims in FY 14 for \$7,662,205 and (b) (4) claims in FY 15 for \$832,172. In addition, we reviewed BCD's central record of findings, exam status reports, and organization chart. Further, we interviewed the DAL Examiners and relationship managers assigned to these lenders and also interviewed Vice Presidents for the four lenders.

We conducted this performance audit from June 2015 through August 2016 in accordance with generally accepted government auditing standards. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objective.

### Review of Internal Controls

We reviewed and evaluated the internal controls associated with EXIM Bank's oversight of delegated authority lenders participating in the Working Capital Guarantee Program. We found that improvements can be made to ensure more effective oversight of the program. Our

recommendations, if implemented, should correct the weaknesses we identified.

### **Prior Coverage**

During the last 5 years, the EXIM Bank OIG and GAO have issued two reports of particular relevance to the subject of this report. Unrestricted reports can be accessed on the Internet at <http://www.exim.gov/oig/reports/audits-and-evaluations.cfm> (EXIM Bank OIG) and <http://www.gao.gov> (GAO).

Ex-Im Bank OIG:

- “Working Capital Guarantee Delegated Authority Program” (OIG-AR-11-04, July 8, 2011).

GAO:

- “Enhancements Needed in Loan Guarantee Underwriting Procedures and for Documenting Fraud Processes” (GAO-14-574, September 2014).

## Appendix II: Management Comments



### EXPORT-IMPORT BANK OF THE UNITED STATES

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September 21, 2016

Michael McCarthy  
Deputy Inspector General  
Office of the Inspector General  
Export-Import Bank of the United States  
811 Vermont Avenue, NW  
Washington, DC 20571

Dear Mr. McCarthy,

Thank you for providing the Export-Import Bank of the United States ("EXIM Bank" or "the Bank") management with the Office of the Inspector General's ("OIG") "Audit of Export-Import Bank's Oversight of Delegated Authority Lenders Participating in the Working Capital Guarantee Program", dated August 26, 2016 (the "Report"). Management continues to support the OIG's work which complements the Bank's efforts to continually improve its processes. EXIM Bank is proud of the strong and cooperative relationship it has with the OIG.

The Bank is also proud of its effective management of its portfolio as evidenced by the recent quarterly default rate of 0.149 percent in the Working Capital Guarantee Program reported to Congress for the period ending June 30, 2016. In FY 2015, 67 percent of total authorizations in the Working Capital Guarantee Program supported exports by small businesses.

The Bank appreciates the OIG recognizing that "the DAL examinations performed by the Bank's Business Credit Division were timely and the lenders were properly notified of findings identified during the exam. Further, the examinations ensured lenders properly obtained and documented waiver requests."

The OIG has made twelve recommendations to improve the quality, thoroughness, independence, and internal controls for the oversight of the delegated authority lenders ("DAL") participating in the Working Capital Guarantee Program. The Bank concurs with all twelve recommendations and will move forward with implementing the recommendations.



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Recommendation 1: To improve the quality and thoroughness of Delegated Authority Lender Examinations we recommend the Vice President of the Business Credit Division ensure examiners thoroughly review the lender's collateral examinations and fully assess and document the lenders' responsibilities in any of the reported findings.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will update its policies and procedures to ensure that examiners thoroughly review the lenders' collateral examinations and fully assess and document the lenders' responsibilities in any of the reported findings.

Recommendation 2: To improve the quality and thoroughness of Delegated Authority Lender Examinations we recommend the Vice President of the Business Credit Division develop a mechanism for tracking the findings of lenders' collateral examinations during DAL examinations.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will develop a procedure to document and track the findings of lenders' collateral examinations during DAL examinations.

Recommendation 3: To improve the quality and thoroughness of Delegated Authority Lender Examinations we recommend the Vice President of the Business Credit Division develop mechanisms to track required corrective actions to address collateral examination findings and ensure the corrective actions are taken by both borrowers and Delegated Authority Lenders.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will develop a procedure to document and track required corrective actions to address collateral examination findings and ensure that the corrective actions are taken by both borrowers and Delegated Authority Lenders.

Recommendation 4: To improve the quality and thoroughness of Delegated Authority Lender Examinations we recommend the Vice President of the Business Credit Division ensure resources are properly allocated in the BCD to accomplish the responsibilities of the division including the performance of quality and thorough DAL examinations.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will ensure that resources are properly allocated in the Business Credit Division to accomplish the responsibilities of the division including the performance of quality and thorough DAL examinations.

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Recommendation 5: To ensure the independence of Delegated Authority Lender examinations, we recommend the Vice President of the Business Credit Division establish a separate DAL Examination group in the BCD comprised of individuals who are solely examiners and are independent of the lender relation role of the BCD.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will create a separate DAL Examination group in the Business Credit Division comprised of individuals who are solely examiners and are independent of the lender relation role of the Business Credit Division.

Recommendation 6: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division revise the loan facility review worksheet to require reviews of subsequent or updated credit memos for all loans reviewed during DAL examinations regardless of if the loan has been subject to a previous examination.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will update the form of Loan Facility Review Worksheet to require reviews of subsequent or updated credit memos for all loans reviewed during DAL examinations. The form of Loan Facility Review Worksheet will be updated to include this requirement.

Recommendation 7: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division require a more in-depth review and documentation of lenders collateral examinations during DAL examinations.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will require a more in-depth review and documentation of lenders' collateral examinations during DAL examinations.

Recommendation 8: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division require DAL examiners to determine whether significant waiver stipulations were followed.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will require DAL examiners to determine whether significant waiver stipulations were followed.

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Recommendation 9: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division update the BCD loan facility worksheet to differentiate between initial DAL examinations and subsequent examinations for certain components.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will update the form of Loan Facility Review Worksheet to differentiate between initial DAL examinations and subsequent examinations. The form of Loan Facility Review Worksheet will be updated to include this requirement.

Recommendation 10: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division revise the requirements for the number of BBCs and the supporting documentation required to be provided during a DAL examination to ensure a proper audit trail, enhance the thoroughness of DAL examinations and mitigate the risk of fraud.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will expand the requirements for the number of Borrowing Base Certificates and supporting documentation to be provided during a DAL examination.

Recommendation 11: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division require lenders to maintain BBCs for the entire life of the loan.

Management Response: The Bank concurs with this recommendation.

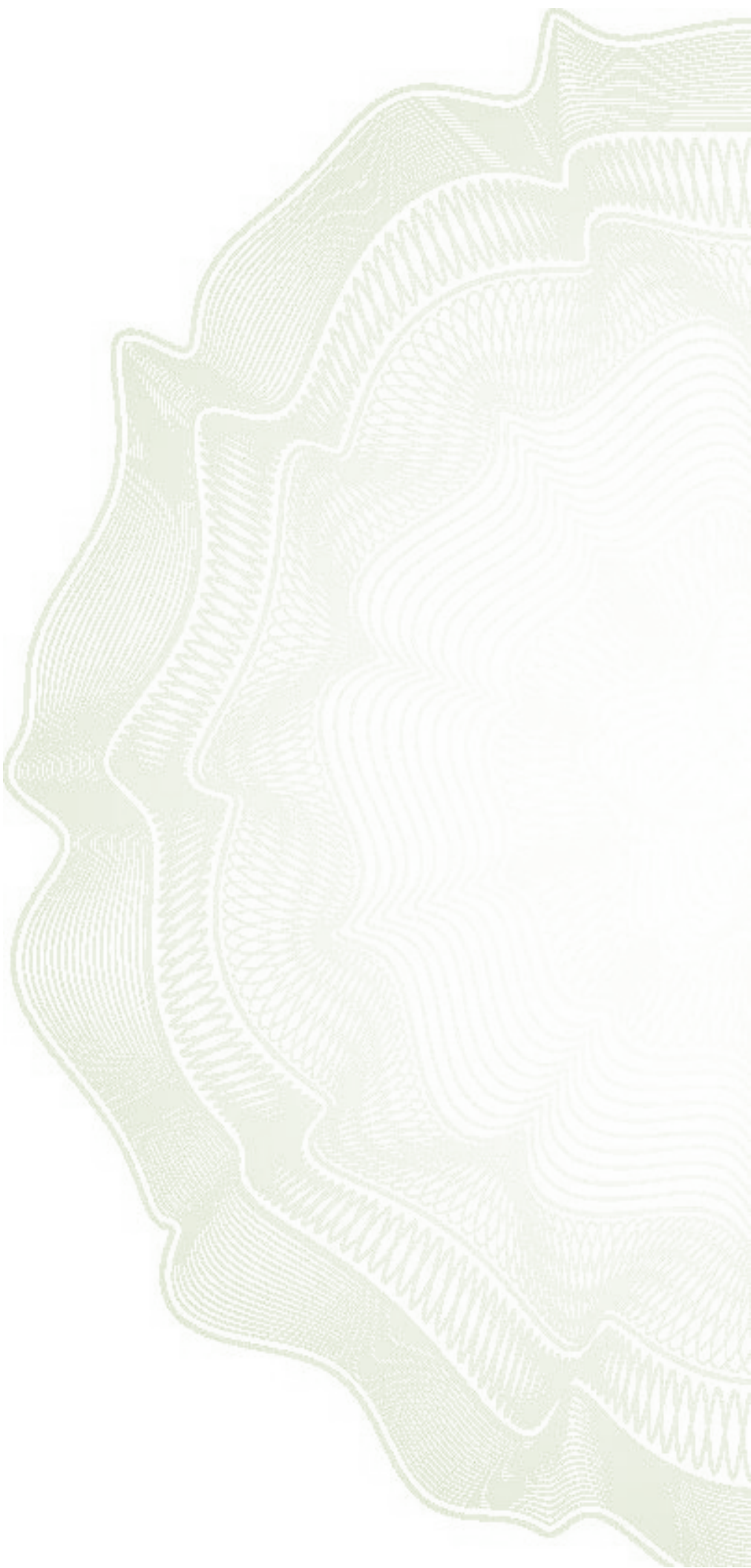
The Bank's Business Credit Division will require that lenders maintain Borrowing Base Certificates for the entire life of the loan.

Recommendation 12: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division update its Master Guarantee Agreement dated December 31, 2005 to ensure the policies are up to date and in line with current best practices and to address internal control deficiencies.

Management Response: The Bank concurs with this recommendation.

The Bank is currently updating the Master Guarantee Agreement (MGA) to ensure that policies are up to date and in line with current best practices and to address internal control deficiencies.





**Office of Inspector General**  
**Export-Import Bank *of the* United States**  
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**Washington, DC 20571**  
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**[www.exim.gov/oig](http://www.exim.gov/oig)**



**OFFICE OF INSPECTOR GENERAL**  
**EXPORT-IMPORT BANK**  
*of the* **UNITED STATES**

**Audit of Export-Import Bank's  
Examinations of Delegated  
Authority Lenders  
Participating in the Working  
Capital Guarantee Program**

**September 28, 2016**  
**OIG-AR-16-07**

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Commercial and financial information that was obtained from outside parties and is privileged and confidential has been redacted from the publicly released version of this report.

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**EXPORT-IMPORT BANK**  
*of the UNITED STATES*

INSPECTOR GENERAL

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To: Pamela Bowers  
Vice President, Business Credit Division

From: Terry Settle *TL*  
Assistant Inspector General for Audits

Subject: Audit of Export-Import Bank's Examinations of Delegated Authority  
Lenders Participating in the Working Capital Guarantee Program

Date: September 28, 2016

This final report presents the results of our audit of Export-Import Bank's ("EXIM Bank" or "the Bank") Examinations of Delegated Authority Lenders participating in the Working Capital Guarantee Program. The objective of this audit was to determine whether EXIM Bank's oversight of delegated authority lenders was effective to ensure lenders were complying with program guidance.

The report contains twelve recommendations for corrective action. In response to our report, management concurred with all twelve recommendations. Management's comments are included as Appendix II in this report. We consider management's proposed actions to be responsive. The recommendations will be closed upon completion and verification of the proposed actions.

We conducted this audit in accordance with generally accepted government auditing standards. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objectives.

We appreciate the cooperation and courtesies provided to this office during the audit. If you have questions, please contact me at (202) 565-3498 or [terry.settle@exim.gov](mailto:terry.settle@exim.gov). You can obtain additional information about the Export-Import Bank Office of Inspector General and the Inspector General Act of 1978 at [www.exim.gov/oig](http://www.exim.gov/oig).

cc: Fred Hochberg, Chairman and President  
Angela Freyre, General Counsel  
C.J. Hall, Executive Vice President and Chief Operating Officer  
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## Executive Summary

### Audit of EXIM Bank's Examinations of Delegated Authority Lenders

OIG-AR-16-07  
September 28, 2016

#### Why We Did This Audit

The Export-Import Bank's Business Credit Division (BCD) is responsible for EXIM Bank's Working Capital Guarantee Program (WCGP) which provides a 90 percent guarantee to lenders extending working capital loans to borrowers for the export of goods and services. According to EXIM Bank's FY 2014 and 2015 Annual Reports, there were 533 working capital guarantee authorizations totaling \$2.6 billion in FY 2013, 431 totaling \$2.4 billion in FY 2014, and 261 totaling \$1 billion in FY 2015. Approximately 80 percent of the working capital guarantees are committed under delegated authority. BCD conducts periodic examinations of delegated authority lenders to review lender compliance with the WCGP. The objective of this audit was to determine whether EXIM Bank's oversight of delegated authority lenders was effective to ensure lenders were complying with program guidance.

#### What We Recommended

We made 12 recommendations for the Bank to: (1) Ensure examiners thoroughly review collateral examinations and fully assess and document the lenders' responsibilities in the reported findings; (2) Develop a mechanism for tracking the findings of lenders' collateral examinations during examinations; (3) Develop mechanisms to track required corrective actions to address collateral examination findings and ensure the corrective actions are taken by both borrowers and lenders; (4) Ensure resources are properly allocated in the BCD to accomplish the responsibilities of the division including the performance of thorough examinations; (5) Establish a separate examination group in the BCD comprised of individuals who are solely examiners and are independent of the lender relation role of the BCD; (6) Revise the loan facility review worksheet to require reviews of subsequent or updated credit memos for all loans reviewed during examinations; (7) Require a more in-depth review and documentation of lenders' collateral examinations during delegated authority lender examinations; (8) Require examiners to determine whether significant waiver stipulations were followed; (9) Update the BCD loan facility worksheet to differentiate between the initial examination and subsequent examinations; (10) Revise the requirements for the number of BBCs and the supporting documentation required to be provided during an examination; (11) Require lenders to maintain BBCs for the entire life of the loan; and (12) Update its Master Guarantee Agreement. Management concurred with all twelve recommendations.

#### What We Found

The Office of Inspector General (OIG) found that the Export-Import Bank's examinations of delegated authority lenders (DAL) participating in the Working Capital Guarantee Program (WCGP) were not fully effective to ensure lenders complied with program guidance. We found the DAL examinations performed by the Bank's Business Credit Division (BCD) were timely and the lenders were properly notified of findings identified during the exam. We also found the examinations ensured lenders properly obtained and documented waiver requests. However, we found actions are needed to improve the effectiveness of the Bank's oversight of the lenders. Specifically, we identified (1) the quality and thoroughness of the DAL examination needs improvement; (2) the DAL examinations should be independent of the BCD's lender relation roles; (3) the Bank's WCGP policies for DAL examinations and the program's Master Guarantee Agreement need to be updated.

As a result, we identified the BCD missed important issues in two of its examination reports. The BCD did not identify one lender's lack of support for a \$1.5 million loan refinance on a \$1.99 million loan facility. Additionally, the BCD did not identify another lender's failure to hold a borrower accountable for obtaining the buyer's verification of export. We also identified that examinations were not able to ensure Borrowing Base Certificate (BBC) compliance throughout the life of a loan and the examiners' ability to identify fraud indicators on BBCs was limited.

The WCGP is a unique program that allows the growth of small businesses internationally. Strengthening the delegated authority lender examination process will help increase lender compliance with the WCGP and ensure performance standards required by the program are met. As such, we made 12 recommendations to improve the quality, thoroughness, independence, and internal controls for the oversight of the delegated authority lenders participating in the WCGP.

For additional information, contact the Office of the Inspector General at (202) 565-3908 or visit [www.exim.gov/oig](http://www.exim.gov/oig).

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## Introduction

This report presents the results of our audit of Export-Import Bank's ("EXIM Bank" or "the Bank") examinations of delegated authority lenders (DAL) participating in the Working Capital Guarantee Program (WCGP). The objective of this audit was to determine whether EXIM Bank's oversight of delegated authority lenders was effective to ensure lenders were complying with program guidance. To answer our objective, we reviewed applicable federal laws, regulations and guidance. We also interviewed officials from EXIM Bank's Business Credit Division (BCD) to gain an understanding of the Bank's WCGP and the DAL examination process. Additionally, we reviewed examination documentation for four judgmentally selected DALs from the 41 participating in the WCGP. We selected these four banks in order to review one "medium level" DAL - (b) (4), one "high plus level" DAL - (b) (4), one "super high level" DAL - (b) (4) and (b) (4) - (b) (4). We selected different level banks to compare the examination process across the different levels. We selected (b) (4) based on its claims history. (b) (4) (b) (4)

(b) (4), or (b) (4) of the total dollar amount of claims paid for the entire program in FY 2014. The other DALs we selected for review did not file any claims in FY 2014. Overall, the Bank paid (b) (4) claims in FY 2014 for \$7,662,205 and (b) (4) claims in FY 2015 for \$832,172.

As of December 31, 2015, the combined portfolios of the four selected DALs included 53 loans totaling \$291.5 million dollars and represented 21 percent of the total number and 24 percent of the total dollar amount of loans in the entire DAL portfolio. Specifically, (b) (4) had (b) (4) loan facility for (b) (4); (b) (4) had (b) (4) facilities for (b) (4); (b) (4) had (b) (4) loan facilities for (b) (4); and (b) (4) had (b) (4) loan facilities for (b) (4). The total DAL portfolio as of December 31, 2015 consisted of 258 loans totaling \$1.2 billion. For the four DALs, we judgmentally selected and reviewed a total of 17 DAL loan facilities totaling \$104.7 million from the seven DAL examinations conducted by the BCD for these lenders in fiscal years (FY) 2014 and 2015. We interviewed the DAL examiners and relationship managers assigned to these lenders and also interviewed Vice Presidents for the four lenders. Finally, we interviewed personnel in EXIM Bank's Asset Management Division and Credit Review and Compliance division. For more details on the audit scope and methodology see Appendix I.

We conducted this performance audit from June 2015 through August 2016 in accordance with generally accepted government auditing standards. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objective.

## Background

The BCD is responsible for EXIM Bank's WCGP, which provides a 90 percent guarantee to commercial lenders extending working capital loans to borrowers to facilitate the export of

goods and services. EXIM Bank's WCGP allows U.S. exporters to obtain loans to produce or buy goods or services for export. The loans provide exporters with the liquidity to pursue new business, grow international sales, and compete more effectively in the global marketplace. These loans support the raw material, labor, and overhead costs of manufacturing an export item or providing a service to an international buyer. The WCGP does not have minimum or maximum transaction amounts and the typical loan term is one year. The loans may be used to acquire inventory; pay for direct and indirect costs for the manufacture or purchase of goods or provision of service; support letters of credit used as bid bonds, performance bonds, or payment guarantees; refinance existing short-term debt (on a case-by-case basis with approval by EXIM Bank), and finance indirect exports. A key element of the WCGP is the Master Guarantee Agreement. Chapter 16 of EXIM Bank's *Loan, Guarantee and Insurance Manual* (Chapter 16 of the Manual), Appendix B, *Master Guarantee Agreement*, includes the general terms and conditions of the lenders agreement with EXIM Bank. The Master Guarantee Agreement together with the specific terms and conditions set forth in each Loan Authorization Notice, the Borrower Agreement, and the Delegated Authority Letter Agreement, comprise the complete agreement of the lenders with respect to EXIM Bank's guarantee.

Since approximately 80 percent of Working Capital Guarantees are committed under delegated authority, the BCD's major priority is the effective management and monitoring of the use of the DAL Program. Under the DAL Program, a lender and EXIM Bank enter into a Delegated Authority Letter Agreement, which allows the lender to approve loans and receive an EXIM Bank guarantee without having to submit individual applications for approval. There are six levels of delegated authority with the smallest being "Community" which can approve up to \$1 million per borrower and \$10 million aggregate. The largest are "fast track" lenders under the "Super level". Their limits are \$25 million per borrower and \$300 million total. According to EXIM Bank's FY 2014 and FY 2015 Annual Reports, there were 533 working capital guarantee authorizations totaling \$2.6 billion in FY 2013, 431 totaling \$2.4 billion in FY 2014 and 261 totaling \$1 billion in FY 2015. As of December 31, 2015, there were 41 active DALs participating in the program. The WCGP had a default rate of 0.149 percent as of June 30, 2016.

As a condition of DAL Program approval, EXIM Bank's Board of Directors required the BCD staff to conduct periodic examinations of DALs to review on-going transactions and lender compliance with the DAL Program. According to Chapter 16 of the Manual, the examinations are conducted by BCD field examiners and are scheduled at annual intervals unless more frequent examinations are required. The objective of an examination is to determine whether the lender is processing, closing and executing disbursements in accordance with prudent lending practices and EXIM Bank policies, procedures and contractual obligations. The scope of the examination is to determine whether the DAL exercised its authority in accordance with the terms and conditions of the Delegated Authority Lender Agreement. The examination is either a full scope examination or a limited scope examination. Limited scope examinations have a flexible format and are generally used to investigate adverse or unusual situations and/or determine progress in correcting deficiencies noted in a previous full scope examination. According to Chapter 16 of the Manual, the depth at which the full scope examination is completed is in proportion to EXIM Bank's risk exposure. The risk associated with a lender is measured by evaluating the lender's portfolio size, level of delegated authority, volume of

problem loans, and claim history. The examiners use the Loan Facility Review Worksheet (worksheet) as a written record of their review and evaluation of the lender's underwriting and credit administration for a sampled loan. The review of the loan using the worksheet also enables the examiner to verify the consistency of the lender's credit memo, Loan Authorization Notice, Borrowing Base Certificate (BBC), and collateral examinations. See Table 1 for a description of these key elements of the worksheet. The results of each examination are detailed in an Examination Report and summarized in a Notification Letter to the DAL. At the completion of an examination, the lender is issued a rating of "Pass", "Pass with Qualification" or "Fail". Lenders that receive a "Pass with Qualification" or "Fail" rating require corrective action. Corrective actions and subsequent follow-up fall into three types: (1) corrective action that is taken during the examination and is followed-up and verified before a final report is issued; (2) corrective action that occurs within an agreed upon time frame after the examination report is issued and is followed-up and verified before the next examination is performed; and (3) corrective action that occurs after the examination report is issued but can only be followed-up and verified at the next examination. The DAL examination findings and corrective actions are tracked in BCD's central record of findings.

**Table 1: Key Elements Reviewed on the Worksheet**

Credit Memo	Details the specifics of the request, the history of the company, the proposed products to be exported, a financial analysis and any other relevant information that would affect the credit decision.
LAN	Loan Authorization Notice. Sets forth the specific terms and conditions of the loan facility that is guaranteed by EXIM Bank and agreed upon between the lender and EXIM Bank.
BBC	Borrowing Base Certificate executed by a borrower detailing the export-related borrowing base supporting the credit accommodations. The Master Guarantee Agreement requires delivery of BBC to lenders at least once each month with accompanying Export Orders or Accounts Receivable Aging Report. BBCs are required monthly to support credit accommodations and provide reasonable assurance of repayment.
Collateral Examination	A lender's examination of a borrower's collateral focused primarily on accounts receivable and inventory. Typically performed by a 3 <sup>rd</sup> party hired by the lender to perform the examination.

Source: Working Capital Guarantee Program Guidance

## **Results: EXIM Bank's Examinations of Delegated Authority Lenders Need Improvement to Ensure Lenders Fully Comply with Program Guidance**

We determined that EXIM Bank's examinations of delegated authority lenders (DAL) participating in the Working Capital Guarantee Program (WCGP) were not fully effective to ensure lenders complied with program guidance. We found lender examinations were performed timely and lenders were properly notified of findings identified during the exams. We also found lender examinations ensured lenders properly obtained and documented waiver

requests. However, we identified improvements are needed in terms of the quality and thoroughness of DAL examinations to ensure all findings are identified. Specifically, the review and documentation of lender collateral examinations needs to be improved and examiners should be required to review waivers to determine if there were any stipulations required to be followed. Further, we found that the roles of DAL examiners should be independent of the BCD's lender relation roles to ensure major issues are not overlooked. We also found the WCGP policies for DAL examinations should be updated to improve the loan facility review worksheet used by the examiners and the amount of records and supporting documentation required to be provided for the review of BBC. This will ensure a proper audit trail is established and help mitigate the risk of fraud. Finally, we found the program's Master Guarantee Agreement is outdated and needs to be updated to reflect current best practices and proper internal controls.

A lack of adequate resources impacted the quality, thoroughness and independence of the DAL examinations. Specifically, the BCD stated there were not enough personnel to conduct in-depth reviews during DAL examinations and additional resources would be helpful in achieving efficiencies of scale.

As a result, we identified the BCD missed important issues in two of its examination reports. The BCD did not identify one lender's lack of support for a \$1.5 million loan refinance on a \$1.99 million loan facility. Additionally, the BCD did not identify another lender's failure to hold a borrower accountable for obtaining the buyer's verification of export. We also identified that examinations were not able to ensure BBC compliance throughout the life of a loan and the examiners' ability to identify fraud indicators on BBCs was limited.

We made twelve recommendations to correct the identified deficiencies and management concurred with all twelve recommendations.

## **Finding 1: The Quality and Thoroughness of DAL Examinations Needs Improvement**

We found lender examinations were performed timely and lenders were properly notified of findings identified during the exams. Out of 41 DALs, only one DAL annual examination was overdue. We also found the examinations ensured lenders properly obtained and documented waiver requests. However, we found improvements are needed in terms of the quality and thoroughness of DAL examinations to ensure all findings are identified. We reviewed a total of 17 DAL loan facilities from the 7 DAL examinations conducted by the BCD in FY 14 and FY 15 and we selected four lenders for review – (b) (4)

We found the examination process was the same regardless of the lender's level of delegated authority or performance history. For example, a "high plus" level lender with no claims was required to provide the same amount of supporting documentation for review as a (b) (4)

As discussed below, of the seven examinations reviewed, two missed important issues. Further, as will be discussed in finding 3, the examination process in general lacked a clear and transparent loan facility worksheet and did not require sufficient documentation to support BBCs. These issues also impacted the quality and thoroughness of the examinations.



The DAL examinations for two banks - (b) (4) and (b) (4) - missed important issues because the examiners did not thoroughly review and document the lenders' collateral examinations as required. Chapter 16.11 of EXIM Bank's *Policies and Procedures for DAL Examinations WCGP*, requires examiners to document the dates for the two most recent collateral exams and whether the lender/borrower rectified any problems identified or provided a plan to rectify the problems. Additionally, examiners are required to document if the lender is monitoring any corrective actions of the borrowers. Collateral examinations are required under the WCGP. These examinations provide the lender an opportunity to evaluate the financial condition of a borrower, as well as the accuracy of the information provided by a borrower, especially as it relates to the BBC. Furthermore, there was no requirement for DAL examiners to determine whether significant waiver stipulations were followed.

***Improperly routed borrower payments identified during a collateral examination and issues with a related loan refinance were not questioned during the DAL examination***

A collateral examination of (b) (4) which was required to be reviewed and documented during the DAL examination conducted by the BCD, showed some of the borrower's payments for a \$1.99 million loan facility were routed to a lender other than (b) (4). As part of the WCGP, payments from borrowers are usually routed directly to the lender who originated the EXIM Bank guaranteed loan. In this case, however, the BCD issued a waiver allowing the lender to use \$1.5 million of loan proceeds to refinance a previous loan with (b) (4). After paying off the (b) (4) loan, some borrower payments continued to be routed to (b) (4) rather than to (b) (4). The collateral examination recommended the (b) (4) account be closed. However, this issue was not noted or resolved during the DAL examination. Given this loan's default within six months of the completion of BCD's DAL examination, the improperly routed borrower payments (b) (4)

Furthermore, BCD's waiver for the refinance stipulated that the outstanding loan balance at the time of the refinance must meet EXIM Bank's BBC requirements and the initial disbursement under the facility must support exports. Nevertheless, there was no evidence in the DAL exam loan facility worksheet or in the examination file, that the initial disbursement under this facility supported exports as required. The (b) (4) loan was refinanced on May 29, 2014 and the examination file included two BBCs from February 28 and March 31, 2015 which were supported by a summary of Export Orders. Although the BCD indicated that the February and March 2015 BBCs were sufficient to demonstrate the use of the refinanced loan from the previous year, we found no information in the BBCs or the supporting documentation to verify that the May 29, 2014 refinance met EXIM Bank requirements. The earliest export order shown on the summary supporting the BBC was from October 2014. The lack of supporting documentation left us unable to determine if \$1.5 million of the loan was used as intended in the lender's Master Guarantee Agreement.

After we concluded the audit and drafted the report, however, BCD provided a BBC dated May 14, 2014, which showed the initial disbursement made by (b) (4) for its loan facility supported exports. As a result of the audit, BCD recognized this documentation should have

been required to be provided by the lender during the examination and maintained for third-party review.

***A DAL examination did not follow up on an issue identified during a lender's collateral examination regarding a borrower's lack of verification of exports***

A collateral examination of (b) (4) found a borrower with a \$5 million loan facility was not retrieving notification from its buyers that goods were actually exported to foreign countries. Specifically, the collateral examination found the borrower did not receive confirmations of exports when the shipments were passed to customer arranged freight forwarders at the border. The borrower rejected the finding stating the final export destination was reflected in the purchase order. There was no evidence in the loan file that the lender took action to mitigate this concern with the borrower and it was not mentioned as a risk during the BCD's DAL examination as required. According to the BCD, the purchase order's final destination is reasonable documentation to show that an export is being transacted and retrieving notification from the buyer is not a workable recommendation especially in cases where hundreds of purchase orders are being transacted. BCD further stated this recommendation would place an unnecessary burden on small business exporters. The Master Guarantee Agreement, however, required the lender to follow its customary practice. During our audit, we interviewed the four lenders in our sample and asked them what constitutes adequate evidence that goods were actually exported and reached their final destination. The lenders consistently stated they considered invoices, shipping documents, and bills of lading to be adequate evidence. The lenders also stated they require verification by a third-party collateral examination. Buyer notifications can help reduce the risk of fraudulent shipments. Therefore, it appears the finding in the collateral examination was appropriate. Given the examiner's responsibilities to document whether the lender (1) rectified any problems noted in the collateral examinations or provided a plan to rectify the problems and (2) was monitoring any corrective actions of the borrower, this issue should have been noted during the lender's DAL examination and considered in the lender's rating.

The BCD agreed semi-annual collateral examinations need to be more thoroughly documented during DAL examinations and agreed to document the pertinent findings of the most recent collateral inspection reports going forward. Finally, BCD stated any open finding of a collateral inspection report shall be followed up by the examiner with the lender.

**Recommendations, Management Comments and OIG Response:**

To improve the quality and thoroughness of Delegated Authority Lender Examinations we recommend the Vice President of the Business Credit Division:

1. Ensure examiners thoroughly review the lender's collateral examinations and fully assess and document the lenders' responsibilities in any of the reported findings.

**Management Comments**

Management agreed with this recommendation. The Business Credit Division will update its policies and procedures to ensure that examiners thoroughly review the



lenders' collateral examinations and fully assess and document the lenders' responsibilities in any of the reported findings.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

2. Develop a mechanism for tracking the findings of lenders' collateral examinations during DAL examinations.

**Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will develop a procedure to document and track the findings of lenders' collateral examinations during DAL examinations.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

3. Develop mechanisms to track required corrective actions to address collateral examination findings and ensure the corrective actions are taken by both borrowers and Delegated Authority Lenders.

**Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will develop a procedure to document and track required corrective actions to address collateral examination findings and ensure that the corrective actions are taken by both borrowers and Delegated Authority Lenders.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

4. Ensure resources are properly allocated in the BCD to accomplish the responsibilities of the division including the performance of quality and thorough DAL examinations.

**Management's Comments**

Management agreed with this recommendation. The Bank will ensure that resources are properly allocated in the Business Credit Division to accomplish the responsibilities of the division including the performance of quality and thorough DAL examinations.

### **OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

## **Finding 2: DAL Examinations Should be Independent of the Lender Relation Role of the BCD**

Our audit found that BCD Relationship Managers (RM) were also serving as DAL examiners. Office of Management and Budget Circular A-123- "Management's Responsibility for Internal Control" states management is responsible for developing and maintaining internal control activities that include policies, procedures and mechanisms in place to help ensure agency objectives are met. One responsibility is the proper segregation of duties. Proper segregation of duties requires separate personnel with the authority to authorize a transaction, process the transaction, and review the transaction.

The role of an RM is to create new business and maintain relationships with their assigned lenders. The RM's primary responsibility is the preparation of credit memorandums for non-delegated loans. The credit memorandum details the specifics of the request, the history of the company, the proposed products to be exported, a financial analysis, and any other relevant information that would affect the credit decision. While this only impacts non-delegated loans, a delegated lender may choose to submit certain loans for EXIM Bank approval and therefore, the RM would prepare the credit memos on behalf of the lender for those particular transactions. In addition, all requests for waivers or side letters must be submitted by the lender in writing and the RM must analyze the request and respond in writing. Further, the lender is responsible for conducting an annual review of each loan facility and submits a summary of each review to EXIM Bank. The RM reviews the findings of the lender and signs off on the lender's annual review. The RMs are also responsible for evaluating lenders' requests for initial delegated authority and requests to increase delegated authority limits; and confirming the DAL's Know Your Customer procedures.

The role of the DAL examiner is to conduct DAL examinations and review a sample of loan files to determine if a lender is processing, closing and executing disbursements in accordance with prudent lending practices and EXIM Bank policies, procedures and contractual obligations. Based on the results of the examination, the examiner recommends a rating of "Pass, "Pass with Qualification or "Fail".

During the audit, we identified there were not adequate controls in place to ensure RMs did not also serve as DAL examiners. Our audit found that two examiners had dual responsibilities for a period of time as RMs and examiners and that as of April 15, 2016, one individual continued to serve both roles. For example, the RM for (b) (4) also served as the examiner for the bank's DAL examination. When an RM conducts compliance reviews, there is a risk the RM will overlook findings and issues in order to maintain business relationships with the lenders in the program. This is a lack of segregation of duties that presents a major conflict of interest for the DAL examination process.

This lack of adequate internal control occurred due to a lack of resources to keep the roles and responsibilities separate for all personnel. The BCD stated it will introduce a further measure of control by restricting RMs to participate only in field examinations of lenders that are not part of their assigned relationships, when possible.

### **Recommendation, Management Comments and OIG Response:**

To ensure the independence of Delegated Authority Lender examinations, we recommend the Vice President of the Business Credit Division:

5. Establish a separate DAL Examination group in the BCD comprised of individuals who are solely examiners and are independent of the lender relation role of the BCD.

#### **Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will create a separate DAL Examination group in the Business Credit Division comprised of individuals who are solely examiners and are independent of the lender relation role of the Business Credit Division.

#### **OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

### **Finding 3: EXIM Bank's WCGP Policies for DAL Examinations Need Improvement**

We found the WCGP policies and procedures for DAL examinations need to be updated in terms of improvements to the loan facility review worksheet used by the examiners and the amount of records and supporting documentation required to be provided for the review of Borrowing Base Certificates (BBC) during DAL examinations. We also found the program's Master Guarantee Agreement (MGA) is outdated and needs to be updated.

#### ***The Loan Facility Review Worksheet used during DAL Examinations needs Improvement***

The BCD DAL loan facility review worksheet used during DAL examinations needs improvement. The Loan Facility Review Worksheet is a written record of the examiner's review and evaluation of the lender's underwriting and credit administration for a sampled loan. According to Chapter 16.11 of EXIM Bank's *Policies and Procedures for DA Lender Examinations* WCGP Appendix A, the loan worksheet provides detailed information for a specific loan, especially for unsatisfactory aspects uncovered by the examination. Although the worksheet's format offers consistency in reporting style, its design lacks the clarity needed to facilitate a more precise and transparent report. Specifically, the worksheet does not require in-depth documentation of certain key elements presented on the worksheet and requires clarification in terms of what items are required for an initial DAL examination versus a subsequent examination. While there is no need to develop separate worksheets for initial and

subsequent examinations, further clarification is needed to determine which steps are required for each individual examination.

The worksheet is comprised of eight sections: (1) Loan Authorization Notice (LAN); (2) Application; (3) Credit Memo; (4) Semi Annual Collateral Examination; (5) Collateral Administration; (6) EXIM Bank's Borrower Agreement; (7) Listing of waiver letters; and (8) Misc. Comments.

**Loan Authorization Notice, Application and Borrower Agreement:** In completing the Loan Authorization Notice, Application and Borrower Agreement sections of the worksheet, examiners are required to determine the accuracy and completeness of these documents. However, as the Loan Authorization Notice, Application, and Borrower Agreement remain the same throughout the entire life of the loan, there is no need for examiners to re-test these documents after the first DAL examination covering this loan. The checklist, however, is not clear in this regard and our audit found that examiners re-tested the documents in subsequent DAL examinations. The checklist should be clear that although the Loan Authorization Notice, Application, and Borrower Agreement are required to assist the examiner in reviewing other sections of the worksheet, after the first DAL exam, a re-test of the Loan Authorization Notice, Application, and Borrower Agreement is unnecessary. The examiners could better spend their time on other areas of the examinations if they were only required to complete the Loan Authorization Notice, Application and Borrower Agreement sections of the worksheet for the first DAL examination covering the loan.

**Credit Memorandum:** On the loan facility review worksheet, the credit memorandum section requires examiners to document information on the condition of the loan facility's credit that existed at the time of approval. There is no requirement, however, for the examiner to document updated information included in the more current version of the credit memorandum. Although reviews of updated credit memos are completed by EXIM Bank separately from the DAL examinations; reviews of the current credit memo during DAL examinations could improve the overall examination process and reduce risk. For example, if there was a significant change in the financial analysis for a loan, it would be documented in the updated credit memorandum and it would be helpful for the examiner to be aware of this information during the examination.

**Semi-Annual Collateral Inspections:** Chapter 16.11 of the Manual, Appendix A requires a thorough review of lender collateral examinations. However, our audit found that examiners simply included the date of the collateral examination and marked this section of the worksheet as satisfactory without including any documentation of the results and findings of the collateral examinations. BCD stated if the examiner found the lenders collateral exam to be "robust and complete" then the section was dated and marked satisfactory. As a result, issues documented in the lender's collateral examination may not be reflected in the DAL examination worksheet as we identified above. As stated above, the BCD agreed semi-annual collateral examinations need to be more thoroughly documented during DAL examinations and agreed to document the pertinent findings of the most recent collateral inspection reports going forward. Finally, BCD stated any open finding of a collateral inspection report shall be followed up by the examiner with the lender.

**Waivers:** This section of the worksheet lists waiver letters by date. It also indicates what requirement of the WCGP is being waived. Complex or long waivers are attached to the worksheet. Chapter 16.11 of EXIM Bank's *Policies and Procedures for DA Lender Examinations WCGP* does not require DAL examiners to determine whether significant waiver stipulations were followed. As discussed above, this resulted in an important issue being missed during the DAL examination of (b) (4) related to the lack of required documentation for a loan refinance.

***BBC Documentation Required During DAL Examinations Is Not Sufficient to Establish a Proper Audit Trail and Mitigate the Risk of Fraud***

The BCD does not have adequate policies for the amount of records and supporting documentation required to be provided for the review of BBCs during DAL examinations. According to Chapter 16 of the Manual, Appendix A, a lender may only make loan disbursements or issue Letters of Credit on behalf of the borrower against actual export orders or invoiced accounts receivable. The borrower is required to submit an Export-Related Borrowing Base Certificate as frequently as the lender customarily requires from its borrowers but at least once per month, within thirty calendar days of its month-end. According to Chapter 16.11 of EXIM Bank's *Policies and Procedures for DA Lender Examinations WCGP*, an effective credit administration program includes borrowing base monitoring, which requires the evaluation and reconciliation of BBCs with A/R aging reports, inventory schedules, export orders, and reviewing and monitoring the borrower's financial condition through annual and quarterly financial statement reporting. EXIM Bank's *Policies and Procedures for DA Lender Examinations WCGP* policies states that in order to properly evaluate the credit administration of the lender's portfolio, a review of collateral examinations and recent BBCs with supporting documentation should be undertaken with regard to each loan in the designated sample for the examination.

Our audit found that lenders were only required to provide the two most recent BBCs for review during a DAL examination. Furthermore, the lenders were only required to maintain approximately six months' worth of BBCs for their loan facilities in accordance with their Master Guarantee Agreement. Exceeding EXIM Bank's requirements, three of the four lenders we reviewed stated they maintained BBCs for at least two years, generally encompassing the life of the loan. The other lender – (b) (4) – stated it maintained BBCs on file for six months. According to the three lenders, it is important to maintain BBCs for a longer period of time because a BBC is the primary document used for borrowers to report and certify their collateral availability and BBCs establish an audit trail for third-party review purposes. Due to the limited retention of BBCs by (b) (4), the auditors did not always have access to the same BBCs that the BCD examiners reviewed during (b) (4) DAL examinations. This created a situation where the auditors did not have a sufficient audit trail to validate the adequacy of the examination or the compliance of the borrower. Requiring the lenders to provide and examiners to review additional BBCs would improve the thoroughness of the DAL examinations.

During the audit we also found that in practice, DAL examiners only required A/R aging reports as supporting documentation for BBCs and did not require any of the other supporting documentation one would expect with a BBC as identified in the Master Guarantee Agreement.

Lenders may only make loan disbursements or issue Letters of Credit against actual export orders or invoiced accounts receivable and the Master Guarantee Agreement requires a sample of invoices to support the A/R aging report when a claim is processed. Nevertheless, invoices for the A/R, inventory schedules, and export orders are not required to be provided during DAL examinations. While the BCD recommends that lenders maintain all supporting documentation for BBCs because it is a requirement for the claims process, there is no requirement for the documentation to be produced by the lenders during DAL examinations.

By not reviewing all supporting documentation for BBCs during DAL examinations, examiners were unable to determine the accuracy and completeness of the BBCs. Specifically, the examiners were unable to determine if borrowers had ever overstated their eligible A/R and inventory to obtain higher loan disbursements. Overstatements of A/R and inventory on BBCs impact the borrower's reasonable assurance of repayment, which is the primary requirement for all EXIM Bank loans. Additionally, an inadequate review of the BBCs increases the risk that examiners will be unable to identify indicators of fraud during their examinations.

### ***The Master Guarantee Agreement Needs to be Updated***

The Master Guarantee Agreement for the WCGP is part of EXIM Bank's *Loan, Guarantee and Insurance Manual* and outlines the facility fees, all obligations of the lender, claims procedures, and other miscellaneous items. The Master Guarantee Agreement has not been updated since December 2005. It needs a fresh review to ensure the policies are up to date and in line with current best practices and also needs improvement to address internal control deficiencies.

The *Loan Guarantee and Insurance Manual* states the Credit Policy Division will maintain and manage annual updates of the manual, however, material changes to a credit or other policy, program and/or law should not wait for the annual update and instead, such changes should be incorporated into the applicable chapter(s) by the responsible division and submitted to the Credit Policy Division as soon as possible.

As part of our audit work we met with EXIM Bank personnel from the Asset Management Division. During our discussion, we identified the following improvements that should be incorporated into the Master Guarantee Agreement: (1) Lenders should be required to visit a borrower's facility before the first payment disbursement, and (2) A BBC, A/R aging report, invoices, site visit, and collateral exam should be required before the first payment disbursement. The first payment disbursement is typically the largest disbursement and by not requiring invoices before it occurs increases the risk for fraud through overstating inventory and A/R to obtain loan disbursements without reasonable assurance of repayment.

According to the BCD personnel, the Master Guarantee Agreement has not been recently updated because there have been very few changes to the working capital program. Therefore, rather than update the Master Guarantee Agreement documents, the modifications to the working capital program have been addressed separately in letters to the DALs (if applicable). During our audit, however, BCD senior management agreed to update the Master Guarantee Agreement and related documents and stated the updates were in process. During the audit we did not verify whether these updates were in process.

## **Recommendations, Management Comments and OIG Response:**

To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division:

6. Revise the loan facility review worksheet to require reviews of subsequent or updated credit memos for all loans reviewed during DAL examinations regardless of if the loan has been subject to a previous examination.

### **Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will update the form of Loan Facility Review Worksheet to require reviews of subsequent or updated credit memos for all loans reviewed during DAL examinations. The form of Loan Facility Review Worksheet will be updated to include this requirement.

### **OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

7. Require a more in-depth review and documentation of lenders collateral examinations during DAL examinations.

### **Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will require a more in-depth review and documentation of lenders' collateral examinations during DAL examinations.

### **OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

8. Require DAL examiners to determine whether significant waiver stipulations were followed.

### **Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will require DAL examiners to determine whether significant waiver stipulations were followed.

### **OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

9. Update the BCD loan facility worksheet to differentiate between initial DAL examinations and subsequent examinations for certain components.

**Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will update the form of Loan Facility Review Worksheet to differentiate between initial DAL examinations and subsequent examinations. The form of Loan Facility Review Worksheet will be updated to include this requirement.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

10. Revise the requirements for the number of BBCs and the supporting documentation required to be provided during a DAL examination to ensure a proper audit trail, enhance the thoroughness of DAL examinations and mitigate the risk of fraud.

**Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will expand the requirements for the number of Borrowing Base Certificates and supporting documentation to be provided during a DAL examination.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

11. Require lenders to maintain BBCs for the entire life of the loan.

**Management Comments**

Management agreed with this recommendation. The Bank's Business Credit Division will require that lenders maintain Borrowing Base Certificates for the entire life of the loan.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

12. Update its Master Guarantee Agreement, dated December 31, 2005 to ensure the policies are up to date and in line with current best practices and to address internal control deficiencies.



**Management Comments**

Management agreed with this recommendation. The Bank is currently updating the Master Guarantee Agreement (MGA) to ensure that policies are up to date and in line with current best practices and to address internal control deficiencies.

**OIG Response**

Management's proposed actions are responsive to the recommendation. Therefore, the recommendation is considered resolved and will be closed upon completion and verification of the proposed actions.

Management's comments are included in their entirety in Appendix II.

**CONCLUSION**

The WCGP is a unique program that allows the growth of small businesses internationally. However, EXIM Bank's oversight of delegated authority lenders participating in the WCGP needs improvements to ensure lenders comply with the program guidance.

Strengthening the internal controls identified during our audit will help increase lender compliance with the WCGP and ensure performance standards required by the program are met. As such, we made 12 recommendations to improve the quality, thoroughness, independence, and internal controls for the oversight of delegated authority lenders participating in the WCGP.

## Appendix I: Scope and Methodology

The objective of this audit was to determine whether EXIM Bank's oversight of delegated authority lenders was effective to ensure lenders were complying with program guidance.

To answer our objective, we reviewed applicable guidance, including Chapter 16.11 of EXIM Bank's Loan, Guarantee and Insurance Manual, *Policies and Procedures for Delegated Authority Lender Examinations WCGP*; the Master Guarantee Agreement; the Office of Management and Budget's Circular No. A-123, *Management's Responsibility for Internal Control* and Circular No. A-129, *Policies for Federal Credit Programs and Non-Tax Receivables*. We also interviewed officials from EXIM Bank's Business Credit Division to gain an understanding of the Bank's Working Capital Guarantee Program (WCGP) and the Delegated Authority Lender (DAL) examination process. In addition, we consulted with our Office of Investigations and Office of Inspections and Evaluations. Finally, we interviewed personnel in EXIM Bank's Asset Management Division and Credit Review and Compliance division.

We reviewed examination documentation for four judgmentally selected DALs from the 41 participating in the WCGP. Of the four lenders selected ((b) (4)), we reviewed 17 DAL loan facilities from seven DAL Exams conducted by the BCD. We reviewed: one "medium level" DAL - (b) (4) - (b) (4) loan facility for (b) (4); one "high plus level" DAL with (b) (4) (b) (4) - (b) (4) - (b) (4) facilities for (b) (4); another "high plus level" DAL - (b) (4) - (b) (4) facilities for (b) (4); and one "super high level" DAL - (b) (4) - (b) (4) for (b) (4). We selected different level banks to compare the examination process across the different levels. We selected (b) (4) based on its claims history, which we retrieved from the BCD's record of claims filed in FY 2013 and 2014. (b) (4) (b) (4)

(b) (4), or (b) (4), or (b) (4). The other (b) (4) DALs we selected for review did not file any claims in FY 2014. Overall, the WCGP paid (b) (4) claims in FY 14 for \$7,662,205 and (b) (4) claims in FY 15 for \$832,172. In addition, we reviewed BCD's central record of findings, exam status reports, and organization chart. Further, we interviewed the DAL Examiners and relationship managers assigned to these lenders and also interviewed Vice Presidents for the four lenders.

We conducted this performance audit from June 2015 through August 2016 in accordance with generally accepted government auditing standards. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objective.

### Review of Internal Controls

We reviewed and evaluated the internal controls associated with EXIM Bank's oversight of delegated authority lenders participating in the Working Capital Guarantee Program. We found that improvements can be made to ensure more effective oversight of the program. Our

recommendations, if implemented, should correct the weaknesses we identified.

### **Prior Coverage**

During the last 5 years, the EXIM Bank OIG and GAO have issued two reports of particular relevance to the subject of this report. Unrestricted reports can be accessed on the Internet at <http://www.exim.gov/oig/reports/audits-and-evaluations.cfm> (EXIM Bank OIG) and <http://www.gao.gov> (GAO).

Ex-Im Bank OIG:

- “Working Capital Guarantee Delegated Authority Program” (OIG-AR-11-04, July 8, 2011).

GAO:

- “Enhancements Needed in Loan Guarantee Underwriting Procedures and for Documenting Fraud Processes” (GAO-14-574, September 2014).

## Appendix II: Management Comments



### EXPORT-IMPORT BANK OF THE UNITED STATES

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September 21, 2016

Michael McCarthy  
Deputy Inspector General  
Office of the Inspector General  
Export-Import Bank of the United States  
811 Vermont Avenue, NW  
Washington, DC 20571

Dear Mr. McCarthy,

Thank you for providing the Export-Import Bank of the United States ("EXIM Bank" or "the Bank") management with the Office of the Inspector General's ("OIG") "Audit of Export-Import Bank's Oversight of Delegated Authority Lenders Participating in the Working Capital Guarantee Program", dated August 26, 2016 (the "Report"). Management continues to support the OIG's work which complements the Bank's efforts to continually improve its processes. EXIM Bank is proud of the strong and cooperative relationship it has with the OIG.

The Bank is also proud of its effective management of its portfolio as evidenced by the recent quarterly default rate of 0.149 percent in the Working Capital Guarantee Program reported to Congress for the period ending June 30, 2016. In FY 2015, 67 percent of total authorizations in the Working Capital Guarantee Program supported exports by small businesses.

The Bank appreciates the OIG recognizing that "the DAL examinations performed by the Bank's Business Credit Division were timely and the lenders were properly notified of findings identified during the exam. Further, the examinations ensured lenders properly obtained and documented waiver requests."

The OIG has made twelve recommendations to improve the quality, thoroughness, independence, and internal controls for the oversight of the delegated authority lenders ("DAL") participating in the Working Capital Guarantee Program. The Bank concurs with all twelve recommendations and will move forward with implementing the recommendations.

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Recommendation 1: To improve the quality and thoroughness of Delegated Authority Lender Examinations we recommend the Vice President of the Business Credit Division ensure examiners thoroughly review the lender's collateral examinations and fully assess and document the lenders' responsibilities in any of the reported findings.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will update its policies and procedures to ensure that examiners thoroughly review the lenders' collateral examinations and fully assess and document the lenders' responsibilities in any of the reported findings.

Recommendation 2: To improve the quality and thoroughness of Delegated Authority Lender Examinations we recommend the Vice President of the Business Credit Division develop a mechanism for tracking the findings of lenders' collateral examinations during DAL examinations.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will develop a procedure to document and track the findings of lenders' collateral examinations during DAL examinations.

Recommendation 3: To improve the quality and thoroughness of Delegated Authority Lender Examinations we recommend the Vice President of the Business Credit Division develop mechanisms to track required corrective actions to address collateral examination findings and ensure the corrective actions are taken by both borrowers and Delegated Authority Lenders.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will develop a procedure to document and track required corrective actions to address collateral examination findings and ensure that the corrective actions are taken by both borrowers and Delegated Authority Lenders.

Recommendation 4: To improve the quality and thoroughness of Delegated Authority Lender Examinations we recommend the Vice President of the Business Credit Division ensure resources are properly allocated in the BCD to accomplish the responsibilities of the division including the performance of quality and thorough DAL examinations.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will ensure that resources are properly allocated in the Business Credit Division to accomplish the responsibilities of the division including the performance of quality and thorough DAL examinations.

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Recommendation 5: To ensure the independence of Delegated Authority Lender examinations, we recommend the Vice President of the Business Credit Division establish a separate DAL Examination group in the BCD comprised of individuals who are solely examiners and are independent of the lender relation role of the BCD.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will create a separate DAL Examination group in the Business Credit Division comprised of individuals who are solely examiners and are independent of the lender relation role of the Business Credit Division.

Recommendation 6: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division revise the loan facility review worksheet to require reviews of subsequent or updated credit memos for all loans reviewed during DAL examinations regardless of if the loan has been subject to a previous examination.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will update the form of Loan Facility Review Worksheet to require reviews of subsequent or updated credit memos for all loans reviewed during DAL examinations. The form of Loan Facility Review Worksheet will be updated to include this requirement.

Recommendation 7: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division require a more in-depth review and documentation of lenders collateral examinations during DAL examinations.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will require a more in-depth review and documentation of lenders' collateral examinations during DAL examinations.

Recommendation 8: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division require DAL examiners to determine whether significant waiver stipulations were followed.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will require DAL examiners to determine whether significant waiver stipulations were followed.



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Recommendation 9: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division update the BCD loan facility worksheet to differentiate between initial DAL examinations and subsequent examinations for certain components.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will update the form of Loan Facility Review Worksheet to differentiate between initial DAL examinations and subsequent examinations. The form of Loan Facility Review Worksheet will be updated to include this requirement.

Recommendation 10: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division revise the requirements for the number of BBCs and the supporting documentation required to be provided during a DAL examination to ensure a proper audit trail, enhance the thoroughness of DAL examinations and mitigate the risk of fraud.

Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will expand the requirements for the number of Borrowing Base Certificates and supporting documentation to be provided during a DAL examination.

Recommendation 11: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division require lenders to maintain BBCs for the entire life of the loan.

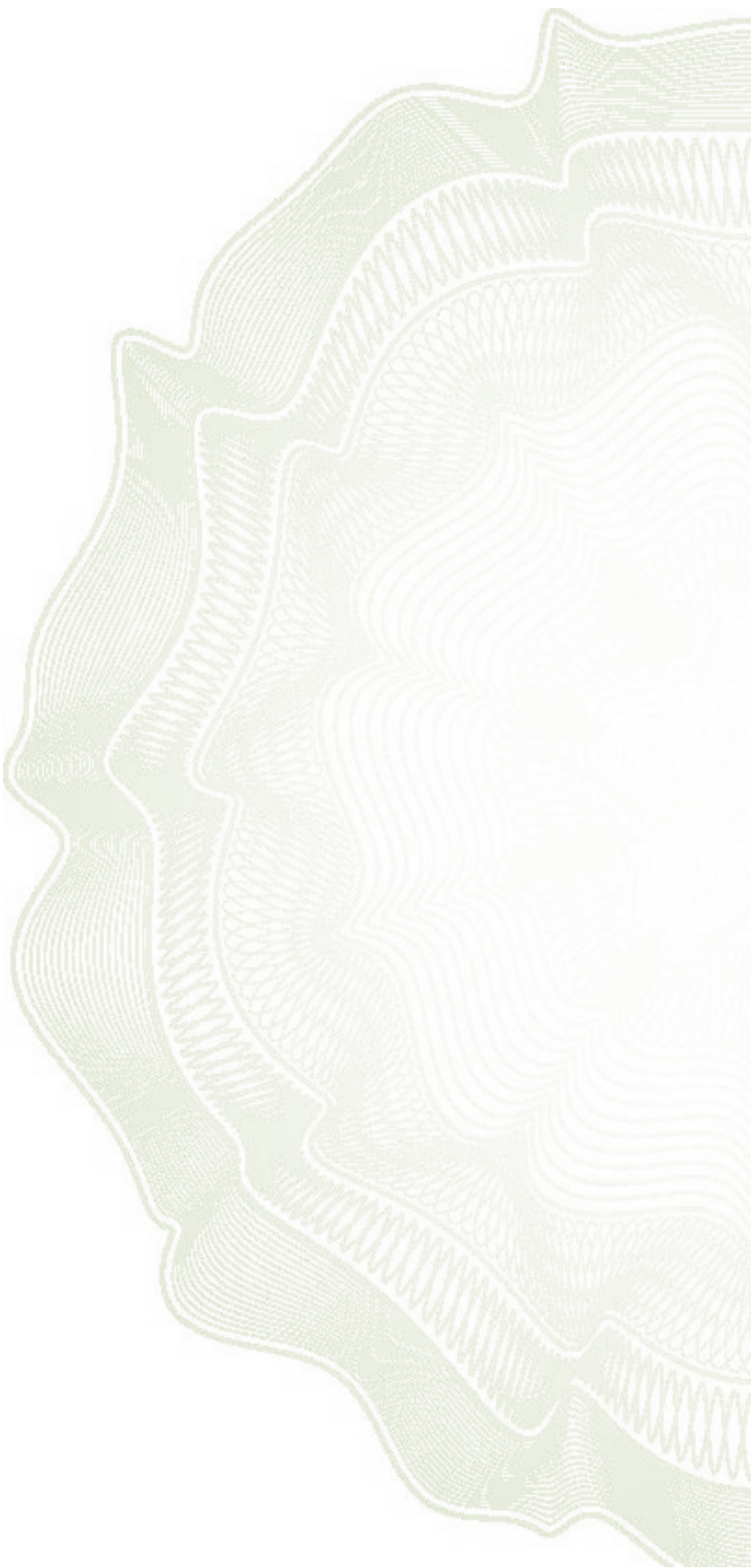
Management Response: The Bank concurs with this recommendation.

The Bank's Business Credit Division will require that lenders maintain Borrowing Base Certificates for the entire life of the loan.

Recommendation 12: To improve internal controls for the Delegated Authority Lender examination process, we recommend the Vice President of the Business Credit Division update its Master Guarantee Agreement dated December 31, 2005 to ensure the policies are up to date and in line with current best practices and to address internal control deficiencies.

Management Response: The Bank concurs with this recommendation.

The Bank is currently updating the Master Guarantee Agreement (MGA) to ensure that policies are up to date and in line with current best practices and to address internal control deficiencies.



**Office of Inspector General**  
**Export-Import Bank *of the* United States**  
**811 Vermont Avenue, NW**  
**Washington, DC 20571**  
**202-565-3908**  
**[www.exim.gov/oig](http://www.exim.gov/oig)**



**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Internal Controls: Information requested at Lisa Terry's meeting  
**Date:** Wednesday, March 01, 2017 10:49:45 AM  
**Attachments:** [New Employee Orientation Final February 2017 v. 2.28.17.pptx](#)  
[NEW 2016 AET non politicals REVISED \(2\) 12-6-16.ppt](#)  
[PAS Schedule C Exit Briefing Final Nov 2016.ppt](#)  
[image002.png](#)

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Hi Chris:

As follow-up to your meeting with Lisa Terry, please find below a copy of the written response she prepared to question #1 of your list of questions, which describes her role.

1. Please describe the Chief Ethics Officer's (CEO) role and authority in identifying and assessing fraud risk. How does the CEO's role differ from those of the offices of Chief Risk Officer or General Counsel in identifying and assessing fraud risk?

The Chief Ethics Officer's role and authority in identifying and assessing fraud risk focuses primarily on identifying and analyzing conflicts of interest arising out of an employee's participation in a matter in which he/she had a financial interest or in which there exists and appearance of a conflict of interest. The CEO is responsible for administering the Bank's ethics program. As such, the CEO is authorized to obtain information from employees regarding financial holdings and affiliations that may pose a conflict of interest, and to assess whether action to avoid a conflict is necessary. The CEO's role does not extend to identifying and assessing fraud perpetrated by external parties in a transaction (i.e., participants). In this respect, it is significantly different from that of the Chief Risk Officer.

Also at your request, please find attached the following training materials:

Annual Ethics Training  
New Employee Orientation Training  
Ethical Responsibilities Training

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer

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Export-Import Bank of the United States  
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# Ethics Orientation Training

## Office of Ethics

Lisa V. Terry  
Senior Vice President and  
Chief Ethics Officer

February 2017





## 14 General Principles



- Public service is a public trust
- Employees shall not hold financial interests that conflict with the conscientious performance of duty
- Employees shall not engage in financial transactions using non-public Government information
- Employees shall not use public office for private gain
- Employees shall act impartially and shall not give preferential treatment to any private organization or individual

## 14 General Principles (cont'd)



- Employees shall protect and conserve Federal property
- An employee shall not solicit or accept any gift from a prohibited source
- Employees shall put forth honest effort in the performance of their duties
- Employees shall not knowingly make unauthorized commitments or promises of any kind purporting to bind the Government



## 14 General Principles (cont'd)



- Employees shall not engage in outside employment or activities that conflict with their official Government duties and responsibilities
- Employees shall disclose waste, fraud, abuse, and corruption to appropriate authorities
- Employees shall satisfy in good faith their obligation as citizens, including all just financial obligations, especially those – such as Federal, State, or local taxes – that are imposed by law



## 14 General Principles (cont'd)



- Employees shall adhere to all laws and regulations that provide equal opportunity for all Americans
- Employees shall endeavor to avoid any actions creating the appearance that they are violating the law or the ethical standards



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# Gift Rules





# Gifts from Outside Sources (5 C.F.R. § 2635.201-206)



## General Gift Prohibition

- May not accept gifts given because of your official position
- May not accept gifts from “prohibited sources”
- “Prohibited source is anyone:
  - Seeking official action by the Bank
  - Doing or seeking to do business before the Bank
  - Having interests affected by performance of official duties
  - An organization a majority of whose members are prohibited sources

# Definition of a “Gift”



## Anything of value, including:

- Meals
- Tickets to events
- Services
- Loans
- Transportation

**\*\*YOU MAY NOT SOLICIT A GIFT\*\***

## Exceptions & Non-gifts (5 C.F.R. § 2635.203 & 204)



- Gifts with a value of \$20 or less/\$50 or less from same source per year
- Gifts based solely on a personal relationship
- Gifts of free attendance at widely attended gatherings (WAGs)
- Meals in foreign areas
- Gifts based on outside business relationships
- Gifts from foreign governments
- Modest food items and non-alcoholic refreshments
- Greeting cards, plaques, items of little intrinsic value
- Informational materials
- Rewards and prizes open to the general public
- Loans from financial institutions
- Sponsor Paid Travel expenses – two kinds

## Gifts Between Employees (5 C.F.R. § 2635.301-304)



- **Employees may NOT give a gift to an “official superior,” nor make a contribution to such a gift**
- **Supervisors may not accept a gift from an employee making less pay unless:**
  - The two employees are not in a subordinate-official superior relationship; and
  - There is a personal relationship that would justify the gift.

# Gifts Between Employees: Exceptions



## Exceptions:

- Gifts other than cash of no more than TEN dollars (no pooling!), given on an occasional basis when gifts are traditionally given or exchanged (i.e. birthdays, holidays.)
- On special infrequent occasions a gift may be given appropriate to the occasion

# Gifts from Outside Sources



## **Exception: Widely Attended Gatherings**

- “Large” number of attendees
- Must have a diversity of interests represented
- Must present an opportunity to exchange ideas and views
- Attendance must be in the interest of EXIM
- Agency interest must outweigh possibility of influencing decision-making (or appearance of)
- Different rules apply if third party pays and not sponsor
- Prior written approval from an ethics official required

# Gifts from Outside Sources



**Even where the rules permit accepting a gift, consider whether to decline if:**

- The gift has a high market value
- The timing of the gift creates the appearance of attempting to influence official action
- The gift is provided by a person whose interest may be substantially affected by the performance or nonperformance of the employee's official duties
- The gift would provide the donor with disproportionate access

## Proper Disposition of Prohibited Gifts

- Return item to the donor
- Pay donor market value for the gift
- NEW: for items worth \$100 or less:
  - “Destroy”
  - But, cannot be donated to charity
- For perishables:
  - Donate it,
  - Share it in the office, or
  - “Destroy”





## Gifts from Foreign Governments (5 U.S.C. § 7342)



### The following gifts may accepted from a foreign government:

- Gifts of *de minimis* value - currently \$375 (adjusted every three years for inflation)
- Must be from a foreign government or unit of a foreign government
- Gifts of travel
  - *Must occur entirely outside of U.S.*
- Ethics official must approve acceptance



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# Financial Conflicts of Interest



# Conflicting Financial Interests (18 U.S.C. § 208)



**Prohibited from participating in a particular matter involving specific parties in which you have a financial interest if that matter will have a direct and predictable effect on the interest. Imputed to you are interests of:**

- Your spouse
- Your minor child
- Your general partner
- An organization you serve as officer, director, trustee, general partner, or employee.
- A person with whom you are negotiating or have an arrangement regarding future employment.

## **Avoiding Conflicts:**

- Financial Disclosure
- Recusal from conflicts
- Waiver from the DAEO
- Divestiture of Asset (consult with ethics office first)
- **De Minimis Amount –no need to recuse or divest if value of asset is \$15,000 or less.**

# Impartiality in Performing Official Duties (5 C.F.R. § 2635.501-503)



- Must avoid even the appearance of a loss of impartiality in the performance of official duties.
- You should not participate in a particular matter involving specific parties if such a matter would have an effect on the financial interests of a member of your household or if a person with whom you have a “covered relationship” is or represents a party to the matter.
- What’s a “covered relationship”? (next slide)

## Covered Relationships (5 C.F.R. § 2635.502)



- A person with whom you have or seek a business relationship
- A member of your household
- A relative with whom you have a close relationship
- Your spouse's or child's employer
- Any person for whom you served as employee, officer, director, etc. *within the past year*
- An organization in which you are an active participant

## Misuse of Position (5 C.F.R. § 2635.701-705)



- You must not use your public office for your own or another's private gain
- You may not use your position or title to give appearance of governmental sanction of personal or commercial activity
- You may make *de minimis* use of government property (including office supplies, telephones, computers, fax machine, etc.)
- Official time must be used to perform official duties
- May not use proprietary business information for personal purposes and must protect such information under Trade Secrets Act

## Sponsor Paid Travel



** General Rule – May accept on behalf of EXIM Bank an offer from non-federal source to pay travel expenses upon an invitation to pay. May not solicit.**

- To attend a seminar or conference
- To attend a transaction-related meeting
- Must seek advance approval from ethics official
- Must complete appropriate form
- Certain travel restrictions apply



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## Outside Employment & Activities





# Outside Employment and Activities



## General Prohibitions

- You cannot accept payment from anyone other than the U.S. government for performing official duties
  - 18 U.S.C. § 209, *Supplementation of Salary*
- You cannot engage in any outside activity that conflicts with your official duties
  - EXIM Outside Employment Policy
  - Must seek prior written ethics approval



# Outside Employment and Activities



## Teaching, Speaking and Writing

- Generally, you may not receive compensation, other than travel expenses, for outside teaching, speaking, or writing that **relates to your official duties**
- Exception: May receive compensation for subjects within your discipline or inherent area of expertise based on your educational background or overall professional experience, even though subject deals generally with the Bank's areas of responsibility



# Outside Employment and Activities

## Use of Official Title or Bank Name

- Generally, you may not use your Government title or the Bank's name to suggest that it or the USG endorses your personal activities or those of another
- When engaged in teaching, speaking, or writing as outside employment or activity, you **MAY** refer to your official title or position as one of several biographical details
- You **MAY** sign a letter of recommendation using your official title only in response to a request for recommendation or character reference based upon your personal knowledge of the ability or character of:
  - an individual with whom you have dealt in the course of Federal employment; or
  - an individual you are recommending for Federal employment.



## Seeking Other Employment (5 C.F.R. § 2635.601-606)

- **You may not participate in any particular matter that would have a direct and predictable effect on the financial interests of a person with whom you are seeking employment**
  - You are considered to be “seeking employment” when you:
    - directly or indirectly engage in negotiations for employment;
    - make a response other than rejection after a prospective employer contacts you;
    - contact a prospective employer about possible employment.
- **You are no longer “seeking employment” if:**
  - You or the prospective employer reject the possibility of employment and all discussions have ended; OR
  - **Two months** have passed since you sent an unsolicited resume and you have received no indication of interest.



## Outside Activities (5 C.F.R. § 2635.801-809)

### General Rule: May not engage in any outside employment or activity that conflicts with your official duties.

- You must seek prior written approval from your supervisor and an ethics official where the activity involves the provision of professional services. Applies whether or not for compensation.
- Special rules apply for teaching, speaking and writing activities.
- May not engage in fundraising in your official capacity. CFC is only authorized fundraising on government



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## Other Topics of Ethical Concern



# Political Activities



## Hatch Act

- Governs political activities of Federal employees
- Regulated by U.S. Office of Special Counsel

## Basic Don'ts:

- Solicit, collect, or receive political contributions
- Be candidate for public office in partisan elections
- Wear partisan political buttons while on duty
- Engage in political activity while on duty, or in government office

## Political Activities (cont'd)



### Basic Do's:

- May be a candidate for non-partisan elections
- May assist in voter registration drives
- May contribute money to political organizations
- May attend (but not host) political fundraising functions
- Campaign for or against candidates in partisan elections





# Use of EXIM IT Systems and Equipment



## Limited Personal Use Policy

- Must be “limited” AND “personal”
- Do not use for any outside business purpose
- Do not use to blog, comment or make political contributions

# Misuse of Official Position



## Nepotism

**5 U.S.C. § 3110(b); 5 C.F.R. § 310.103(a)**

- Bars employees from appointing, employing or promoting individuals who are relatives
- A serious offense that can damage effectiveness of agency operations
- Can cause severe harm to public trust and lead to allegations of corruption

## General Rule:

### No fundraising on government premises

- Combined Federal Campaign (CFC) is the only permitted fundraising activity
- All fundraisers must have prior ethics approval
- Also permissible:
  - Employee Recreation Association
  - Clothing/food drives/other in-kind donations
  - School fundraiser forms *posted in designated common areas*

# QUESTIONS?



## › Contact:

Lisa V. Terry – (202) 565-3195

Senior Vice President and Chief Ethics Officer and DAEO

Felice Smith – (202) 565-3234

Senior Counsel and Alternate Designated Agency Ethics Official (Acting)

Victoria Coleman – (202) 565-3436

Ethics Counsel

Calvin Boles - (202) 565-3425

Ethics Counsel



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# Annual Ethics Training for EXIM employees

Lisa V. Terry

Senior Vice President and Chief Ethics  
Officer

December 2016



# Key Ethics Principles of Federal Service



"If the people cannot trust their government to do the job for which it exists -- to protect them and to promote their common welfare -- all else is lost."

*--President Barack Obama*

- Public Service is a Public Trust
- Appearances Matter
- Address Potential Issues Before Problems Arise



# Sources of Ethics Rules



- **Statutes**

- Criminal (e.g., conflicts of interest laws, post-employment)
- Civil (e.g., Ethics in Government Act of 1978, gift laws)
- Criminal and Civil Penalties (up to 5 years imprisonment and/or \$50,000 fine per violation)

- **Regulations**

- OGE regulations at 5 C.F.R. Parts 2600-2641)

- **Office of Government Ethics**

- Legal advisories
- Advisory opinions





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# Gifts From Outside Sources





## General Gift Prohibition

A federal employee may not accept a gift from a prohibited source or a gift given because of his or her official position



# Gifts from Outside Sources



## Definition of a “Gift”

A “Gift” is considered anything of value, including:

- Meals
- Tickets to events
- Decorative items



## Gifts from Outside Sources



**“Prohibited Source” refers to any person that --**

- Is seeking official action by the Bank
- Does business or seeks to do business with the Bank
- Has interests that may be substantially affected by performance or nonperformance of a Bank employee’s official duties, or
- Is an organization a majority of whose members are described above

# Gifts from Outside Sources



## The following are NOT considered “gifts”--

- Modest food items and non-alcoholic (new) refreshments
- Presentation items, such as plaques with little intrinsic value
- Informational materials (new)
- Loans from financial institutions on terms available to the public
- Opportunities and benefits available to the public or all gov’t employees
- Contest prizes, UNLESS participation req’d as part of official duties
- Anything paid for by the government

## Gifts from Outside Sources



**Q:** You decide to spend the holidays in LA with your family and as soon as you check-in to your hotel you hear Michael Jordan is staying at the swanky hotel next door! And he's giving out free Air Jordans to hotel guests! Your kids beg you to switch hotels. You agree, on the condition you can accept the "government rate" the hotel offers to all Feds. Can you accept the discount? How about the cool shoes?

**A:** **Yes**, to both. You can accept the government rate while on personal travel. And since Mike is not a prohibited source, you're in luck.



# Gifts from Outside Sources



## Common Exceptions to Gift Prohibition

- \$20/\$50 Rule
- Widely-Attended Gatherings (WAGs)
- Based on a Personal Relationship
- Meals in Foreign Areas
- Gifts from Foreign Governments
- Gifts based on outside business or employment relationships



# Gifts from Outside Sources



## Exception: Widely Attended Gatherings

- “Large” number of attendees
- Must have a diversity of interests represented
- **Must present an opportunity to exchange ideas and views**
- Attendance must be in the interest of EXIM
- **Agency interest must outweigh possibility of influencing employee’s decisionmaking (or creating such an appearance)**
- Different rules apply where third party pays for attendance, and not the event sponsor
- **Prior written approval from an ethics official is required**



# Gifts from Outside Sources



## Exception: Gifts from Foreign Governments

- Foreign Gifts and Decorations Act, 5 U.S.C. § 7342
- Value under \$375 may be accepted personally
- Value over \$375 may be accepted on behalf of the Bank
- Reporting obligation





## Declining Otherwise Permissible Gifts

### New Standard

Even where the rules permit accepting a gift, consider whether:

- The gift has a high market value
- The timing of the gift creates the appearance of attempting to influence official action
- The gift is provided by a person whose interest may be substantially affected by the performance or nonperformance of the employee's official duties
- The gift would provide the donor with disproportionate access

## Proper Disposition of Prohibited Gifts

- Return item to the donor
- Pay donor market value for the gift
- NEW: for items worth \$100 or less:
  - “Destroy”
  - But, cannot be donated to charity
- For perishables:
  - Donate it,
  - Share it in the office, or
  - “Destroy”



## Gifts from Outside Sources



**Q: A Bank customer offers you a free ticket to the Kanye West concert at the Verizon Center. You start to decline, but then you notice the face value of the ticket is only \$22! (After all, it's only a 30 minute performance.)**

**Can you accept the ticket under the \$20 rule and reimburse the customer the \$2 difference?**

**A: No.** The \$20 rule exception does not allow for an employee to contribute to the cost of a "gift" exceeding \$20 in value.

## Gifts from Outside Sources



**Q: While you are on EXIM business travel in NYC, a Bank customer invites you to Jean-Georges at Trump Tower for an intimate dinner of 5 guests. You heard the frog legs were the best in town. Can you attend?**

**A: No.** Small parties do not meet the definition of a “widely-attended gathering.”

## Gifts from Outside Sources



**Q: While you are on international travel, the foreign buyer has offered to take you and the rest of the EXIM team working on the deal to a fancy dinner, which is below the per diem. You've been working day and night and could use a good meal. May you accept?**

**A: Yes.** Since the value of the meal does not exceed the per diem rate and non-U.S. citizens are present, it would qualify under the "meals in a foreign area" exception to the gift prohibition.



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# Gifts Between Employees



# Gifts Between Employees



## General Rules

- Employees: May not give a gift to an “official superior” or make a contribution to such gift
- Supervisors: May not accept a gift from an employee receiving less pay, **unless**:
  - There is no subordinate-official superior relationship AND
  - There is a personal relationship that would justify the gift



# Gifts Between Employees



## Exceptions

The following gifts may be given to an official superior or accepted from a subordinate or other employee receiving less pay:

- \$10 in value or less;
- Food and refreshments to be shared in the office;
- Given during special, infrequent occasions of personal significance or on an occasion that ends the supervisory relationship; OR
- Given in connection with the receipt of personal hospitality provided at your residence, if of a type and value customarily given on such occasions.





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# Sponsor Paid Travel



# Sponsor Paid Travel



## Transaction Related Travel

- May accept on behalf of EXIM travel expenses from a non-federal source to attend a transaction related meeting
- May NOT solicit payment for travel expenses
- May notify the sponsor of Bank's authority to accept
- Must seek advance written approval
- The "14-hour rule": employees may only accept premium class travel accommodations when--
  - (1) The origin and/or destination are OCONUS;
  - (2) The scheduled flight time, including non-overnight stopovers and transfers, is in excess of 14 hours; AND
  - (3) You are required to report to duty the following day or sooner.



## Service Class Rules and Restrictions

- Must travel coach class for flights less than 14 hours, unless:
  - Only premium class available;
  - No space available in coach in time to accomplish agency mission;
  - To accommodate a documented medical need; or
  - Security reasons or agency mission.
- Free upgrades from a prohibited source or given because of your official position is *prohibited*
  - You may not ask that your ticket be upgraded at no charge
  - You may upgrade at your own expense

## Acceptance of Payment for Travel-Related Expenses

31 U.S.C. § 1353

- Conferences and seminars
- Agency gift acceptance, not personal acceptance
- Service class restrictions **do not** apply to travel to attend a conference or seminar
- Prerequisites for Acceptance:
  - Prior written approval from supervisor and ethics official
  - May be provided either on reimbursed or “in-kind” basis
  - Appearance standard applies

## Sponsor Paid Travel



**Q: The foreign borrower on your deal has offered to cover your travel expenses for you to attend a site visit. Since the roundtrip flight time is 15 hours, may you accept an offer to fly business class?**

**A: No.** The 14-hour rule only permits employees to accept premium class travel accommodations when the scheduled flight time, including non-overnight stopovers and change of planes, is in excess of 14 hours.



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# Financial Conflicts of Interest—The Heart of the Ethics Rules



# Financial Conflicts of Interests



## General Rule

Employees are prohibited from participating personally and substantially in any particular matter in which, to your knowledge, you have a financial interest if the particular matter will have a direct and predictable effect on that interest.



# Financial Conflicts of Interests



## Definitions

- “Personal and Substantial” participation
  - Includes decision, approval/disapproval, recommendation, advice, or investigation
- “Particular Matter”
  - Involves “deliberation, decision, or action focused upon the interests of **specific persons or a discrete and identifiable class of persons**”
  - Includes judicial proceeding, application, request for a ruling or other determination, contract, claim, controversy, charge
- “Direct and Predictable Effect”
  - Effect does not have to be immediate
  - Dollar amount of the gain or loss is immaterial



# Financial Conflicts of Interests



## “Imputed Interests”

- Spouse
- Minor child
- General Partner
- Entity for which you serve as officer, director, trustee, general partner or employee; and
- Person with whom you are negotiating or have an arrangement with concerning prospective employment

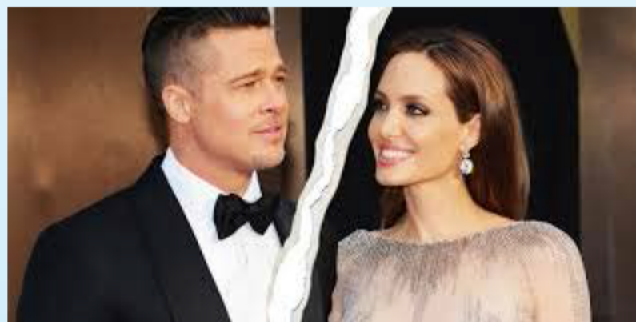


## Financial Conflicts of Interests



**Q: Your friend Brad has recently joined EXIM Bank and is filling out his new entrant financial disclosure report. Brad's marriage to his wife, Angelina, is on the rocks and the two are no longer living together. Does Brad need to include Angelina's assets on his financial disclosure report?**

**A: Yes.** The assets of a spouse are imputed to an employee for financial conflicts of interests purposes.



## Financial Conflicts of Interests



**Q: I fell asleep during Annual Ethics Training and ended up working on a transaction in which I had a financial interest. Now I have been charged with violating the federal conflicts of interests rules! Can I go to prison?**

**A: Yes.** While falling asleep during this presentation may not be a crime, violations of Section 208 of the Criminal Code may result in a prison term of up to 5 years.

## General Rule

You should **NOT** participate in a particular matter involving specific parties where you know:

- It is likely to affect the financial interests of a member of your household; or
- A person with whom you have a “covered relationship” is, or represents, a party; and
- A reasonable person with knowledge of the relevant facts would question your impartiality in the matter.

## Appearance Concerns



### **You have a “covered relationship” with any person or entity:**

- With whom you have or seek a business or financial relationship;
- Who is a member of your household, or relative with whom you have a close, personal relationship;
- For whom your spouse, parent or dependent child is serving or seeking to serve as an officer, director, trustee, general partner, agent, attorney, consultant, contractor or employee;
- For whom you have, within the last year, served as employee, officer, director, trustee, agent, attorney, consultant, contractor
- Any organization in which you are an active participant

## Disqualification

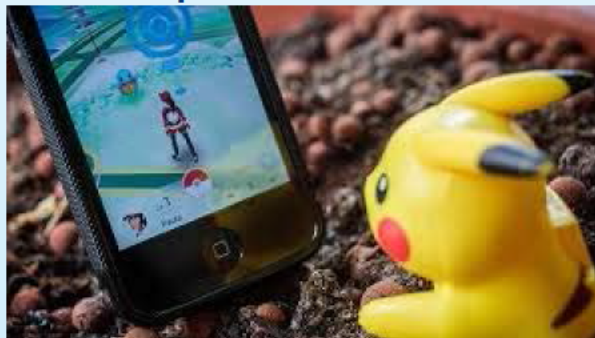
May be required unless an ethics official determines, in light of relevant circumstances, that government interest in your participation in the matter outweighs appearance concerns

## Appearance Concerns



**Q: Your 19-yr-old son works part-time for Niantic, the small software company responsible for creating Pokémon GO. Niantic has an application pending with EXIM. Do you need to recuse yourself from working on the application?**

**A: Probably.** The ethics rules do not impute the financial interests of an adult child to an employee for conflicts of interests purposes. However, in light of relevant circumstances, an ethics official may find that appearance concerns outweigh the government interest in your participation in the matter.





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## Outside Employment & Activities





# Outside Employment and Activities



## General Prohibitions

- You cannot accept payment from anyone other than the U.S. government for performing official duties
  - 18 U.S.C. § 209, *Supplementation of Salary*
- You cannot engage in any outside activity that conflicts with your official duties
  - EXIM Outside Employment Policy
  - Must seek prior written ethics approval





# Outside Employment and Activities



## Teaching, Speaking and Writing

- Generally, you may not receive compensation, other than travel expenses, for outside teaching, speaking, or writing that **relates to your official duties**
- Exception: May receive compensation for subjects within your discipline or inherent area of expertise based on your educational background or overall professional experience, even though subject deals generally with the Bank's areas of responsibility



# Outside Employment and Activities



## Use of Official Title or Bank Name

- Generally, you may not use your Government title or the Bank's name to suggest that it or the USG endorses your personal activities or those of another
- When engaged in teaching, speaking, or writing as outside employment or activity, you **MAY** refer to your official title or position as one of several biographical details
- You **MAY** sign a letter of recommendation using your official title only in response to a request for recommendation or character reference based upon your personal knowledge of the ability or character of:
  - an individual with whom you have dealt in the course of Federal employment; or
  - an individual you are recommending for Federal employment.



## Outside Employment and Activities

**Q: You are considering volunteering as a corporate financial advisor to a non-profit micro-finance development organization. Since this position is unpaid, do you need to submit an Outside Employment request form?**

**A: Yes.** The Bank's Outside Employment Policy requires that employees get both supervisory and ethics approvals prior to starting an outside position, even if uncompensated, if it involves providing "professional services."

## Outside Employment and Activities



**Q: You have been asked to speak at an export controls conference on behalf of the Bank. The conference sponsor offers you a modest honorarium of \$200--which would be a nice deposit in your iPhone 7 Plus savings account. But, wait...can you accept the \$200?**

**A: No.** You may not accept compensation from an outside entity, other than travel expenses, for teaching, speaking, or writing related to your official duties.





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## **Government Employment to Private Sector:**

## **Seeking Employment & Post- Employment Restrictions**



# Seeking Other Employment



## Seeking Non-Federal Employment

18 U.S.C. § 208

You are prohibited from participating personally and substantially, in an official capacity, in any "particular matter" that would have a direct and predictable effect on the financial interests of a person or organization with whom you are negotiating or have an arrangement concerning prospective employment.

Cure conflict by recusing from the matter.

# Seeking Other Employment



## Seeking Non-Federal Employment

5 C.F.R. § 2635.603(b)(1)(ii), (iii) & (c)

You are considered to be “seeking employment” if you:

- directly or indirectly make an unsolicited communication to any person or agent regarding possible employment--**unless** you merely request a job application;
- make a response, **other than a rejection**, to an unsolicited communication from any person or agent regarding possible employment; or
- directly or indirectly engage in employment negotiations.

**NOTE:** If an agent or intermediary is used, you are “seeking employment” once you learn the identity of the employer



# Seeking Other Employment



## Seeking Non-Federal Employment

5 C.F.R. § 2635.603(b)(2)(i), (ii), (b)(3)

You are no longer considered to be “seeking employment” when:

- You or the prospective employer **rejects** the possibility of employment and all such discussions have terminated; or
- **Two months** have passed after you submit an unsolicited resume or employment proposal with no indication of interest from the prospective employer

**NOTE:** a response that merely defers discussions does not constitute rejection

# Post-Employment Restrictions



## Purpose of the Restrictions

18 U.S.C. § 207

- To prevent employees from leveraging their time and relationships forged in government to assist others in their dealings with the government
- The rules **do not** prohibit you from working for any specific employer
- Extent of prohibitions depend upon your rank or pay
- Civil and/or criminal penalties for violation

# Post-Employment Restrictions



## Permanent Ban on “Switching Sides”

18 U.S.C. § 207(a)(1)

Lifetime ban on communicating to, or appearing before, the Government on behalf of another person or entity, with **the intent to influence**, regarding **specific party matters** in which you participated **personally and substantially** during your government service



# Post-Employment Restrictions



## Two-Year Official Responsibility Restriction

18 U.S.C. § 207(a)(2)

For 2 years after leaving federal employment, you cannot make representational communications to or appearances before the government regarding specific party matters that were pending under your official responsibility during your last year of government service.



## Seeking and Post-Employment Restrictions



**Q: I just posted my resume on Monster.com, making it searchable by employers. Am I considered to be “seeking employment” for purposes of the ethics rules?**

**A: No.** Posting your resume on an employment website is not considered “seeking employment” with a specific employer.

## Seeking and Post-Employment Restrictions



**Q: A friend just called and asked me to send him my resume for a job opening as an extra on “The Walking Dead.” I send my resume, along with a short video clip of my best zombie imitation. Am I “seeking employment” for purposes of the ethics rules?**

**A: Yes.** You are considered to be seeking employment until either you or the prospective employer rejects the possibility of employment and all discussions regarding your possible employment have ended.



## Seeking and Post-Employment Restrictions



**Q: After you leave EXIM, one of your new clients, a U.S. exporter, asks you to consult on a chapter of a new book titled, “The Art of the EXIM Bank Deal.” Can you serve as a consultant on this project?**

**A: Yes.** So long as you avoid communications with or appearances before the Bank on behalf of your client with the intent to influence, you may provide “behind the scenes” assistance on a particular matter.



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## Use of EXIM IT Systems and Equipment





# Use of EXIM IT Systems and Equipment



## Limited Personal Use

- Must be limited AND personal
- Do not use for any outside business purpose
- Do not use to blog, comment or make political contributions





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## Other Topics of Ethical Concern



# Misuse of Official Position



## Nepotism

**5 U.S.C. § 3110(b); 5 C.F.R. § 310.103(a)**

- Bars employees from appointing, employing or promoting individuals who are relatives
- A serious offense that can damage effectiveness of agency operations
- Can cause severe harm to public trust and lead to allegations of corruption

NEPOTISM =  $\frac{\text{WHO'S YOUR DADDY?}}{\text{ABILITY}}$

## General Rule

- No fundraising on government premises
- Combined Federal Campaign (CFC) is the only permitted fundraising activity
- Fundraisers must have prior ethics approval
- Also permissible:
  - Employee Recreation Association
  - Clothing/food drives/other in-kind donations
  - School fundraiser forms *posted in designated common areas*





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## Upcoming Changes



## Upcoming Changes

- Use of “Integrity” electronic system for filing public 278 forms starting in 2017
  - Through Max.gov system
  - Much more user-friendly
  - First year will require re-entering current data
  - Required for PAS and DAEO in 2016; others filers will be phased in gradually
- Change in Administration in 2017: may affect ethics rules
- Ethics Brown Bag Series coming soon—suggestions welcome



STAY TUNED!



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## Ethics Points of Contact



# Any Questions? Contact:

Lisa V. Terry, Senior Vice President and Chief Ethics Officer, Designated  
Agency Ethics Official, x 3195

Felice C. Smith, Senior Counsel and Alternate Designated Agency  
Ethics Official, x 3234

**Email: *EthicsAdvice@exim.gov***

**1-800-565-3946 | [exim.gov](https://exim.gov)**

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# **Your Ethical Responsibilities as You Leave Federal Service**

## **PAS and Schedule C Appointees**

### **Lisa V. Terry**

Senior Vice President and Chief Ethics  
Officer  
November 2016





# GOVERNMENT SERVICE TO PRIVATE SECTOR— WHAT IS THE PURPOSE OF THE RESTRICTIONS



- To prevent employees from leveraging their time and relationships forged in government to assist others in their dealings with the government.
- The rules do not prohibit you from working for any specific employer. (Seek additional consultation if you are retired from the uniform services).
- The extent of the prohibition depends upon your rank or pay.
- Civil and/or criminal penalties for violation.
- 18 U.S.C. § 207



## PERMANENT BAN ON “SWITCHING SIDES”



- **LIFETIME BAN** on communicating to or appearing before the government with the **intent to influence** on behalf of another regarding **specific party matters** in which you participated personally and substantially during your entire government service.
- Applies to ALL employees.
- 18 U.S.C. § 207(a)(1)

## 2-Year Ban on Matters Pending Under Your Official Responsibility



- Bars you for **2 years** from making, with the **intent to influence**, any communication to or appearance before an employee of the United States on behalf of another regarding a particular matter involving specific parties that was **pending under your official responsibility** during your last year of service.
- You were not personally involved.
- Applies to ALL employees.
- 18 U.S.C. § 207(a)(2)



# Additional Restrictions for Former Senior Employees



- **Former Senior Employees defined:**
  - Anyone in a position paid at a rate of basic pay that is equal to or above 86.5% of the pay level for level II of the Executive Schedule. In CY 2016, that threshold is \$160,111.50.
  - Anyone in a position for which the rate of pay is specified in or fixed according to the Executive Schedule.

# 1 Year Foreign Entity Ban



- For **one year** after completing service in a **senior position**, you cannot represent, aid or advise a foreign government or foreign political party with the intent to influence any officer or employee of the United States.
  - **Foreign Entity** means the “government of a foreign country or a foreign political party.” Generally does not include a foreign commercial corporation (unless it exercises the functions of a sovereign).
  - You cannot work “behind the scenes” to advise the foreign entity in attempting to influence the government.
- 18 U.S.C. § 207(f)

## Ethics Pledge Revolving Door Ban: Two-Year “Cooling Off” Period



- Appointees who are **senior employees** are prohibited from making, with the **intent to influence**, any communication to or appearance before an employee of **EXIM Bank** for a period of **2 years**, if done so on behalf of another seeking official action.
- Ethics Pledge extends existing 1 year prohibition applicable to senior employees to 2 years.
- 18 U.S.C. § 207(c).

## Revolving Door Ban: Appointees Leaving Government to Lobby



- Appointees are prohibited from lobbying certain categories of high level government officials for the duration of the Administration.



## FAQ: Can You Attend Social Events at EXIM Bank?



- **YES!** There rules do not prohibit you from attending purely social events or having social communications with your former colleagues.
- Be mindful you may be considered making an appearance or communication with the intent to influence if you discuss particular matters.

## FAQ: Can you advise your client on Bank related matters?



- **Yes.** You may provide “**behind the scenes**” assistance if you avoid communications with or appearances before the Bank on behalf of your client.
- For example, you may draft a document related to Bank policies or advise on a particular matter behind the scenes and without making a communication with the intent to influence.

## FAQ: Is there a violation if you attend a meeting and not speak?



- **Possibly.** Your mere presence at a meeting where EXIM officials are present could be interpreted as an attempt to influence the outcome of a decision.



## FAQ: Can you communicate with Congress?



- **Yes.** The restrictions on communications with an intent to influence government officials do not apply to communications to or appearances before members of Congress, a committee or their staff.

# STANDARDS OF CONDUCT—ANNUAL OVERVIEW



- GIFTS
- FINANCIAL CONFLICTS OF INTEREST
- APPEARANCE OF IMPARTIALITY
- REVOLVING DOOR BAN: ENTERING GOVERNMENT
- OUTSIDE ACTIVITIES



## GIFTS FROM OUTSIDE SOURCES



- You may not accept a gift from a prohibited source **or** given because of your official position.
- Applies to all employees.
- Prohibited source is a person or entity: doing or seeking to do business with the Bank, seeking official action by you, or has interests that may be substantially affected by your action or non-action.



## GIFTS FROM OUTSIDE SOURCES: EXCEPTIONS



- The \$20/\$50 rule
- Widely Attended Gatherings
- Based upon a personal relationship
- Meals in foreign areas
- Gifts from foreign governments (minimal value of \$375)

## GIFST FROM OUTSIDE SOURCES: EXCEPTIONS



- **Widely Attended Gatherings Defined:**
  - Likely more than 100 attendees.
  - Must have a diversity of interests represented (i.e., not all aircraft industry manufacturers).
  - *Attendance must be in the interest of the Bank (professional networking alone may not be sufficient basis).*
  - Different rules apply where third party (not the sponsor of the event) pays for attendance.
  - Prior written approval required.



## LOBBYIST GIFT BAN FOR APPOINTEES



- **You may not accept gifts from registered lobbyists or lobbying organizations for duration of appointment**
  - Applies to gifts given by any employee of a lobbyist or lobbying organization.
  - Applies to any entity that has at least one registered lobbyist.
  - Applies whether or not the lobbyist/entity does business with the Bank.

## FAQ: When May I Accept a Gift From a Lobbyist?



- **Exceptions to the Gift Ban:**
  - Gifts based on a personal relationship.
  - Gifts resulting from spouse's employment.
  - Customary gifts provided by prospective employer.
  - Gifts from 501(c)(3) or media organizations.
  - Discounts and similar benefits offered to all government employees.

## FAQ: When Am I Prohibited From Excepting a Gift From a Registered Lobbyist?



- The following are exceptions to the standard gifts rules but **NOT** the lobbyist gift ban:
  - Gifts valued at \$20 or less
  - Widely Attended Gatherings
  - Gifts from an employee's outside business or employment
  - Social invitations from non-prohibited sources
  - Food, refreshments from persons other than a foreign government in a foreign area.

## FAQ: What is the Effect of the Lobbyist Gift Ban?



- May **not** accept a \$15 lunch from a lobbyist or cocktails and hors d'oeuvres at a reception.
- May **not** accept an invitation to a WAG even if related to your official duties (unless speaking at the event).
- May **not** accept invitation to a social gathering from a non-prohibited source even if unrelated to your official duties.
- **May** accept invitation to a WAG if based upon personal friendship or family relationship.
- **May** accept invitation to a WAG from a 501(c)(3) or media organization **unless** the donor is him/herself a lobbyist.

## FAQ: How Do I Handle an Invitation to a WAG From a Lobbyist?



- Pay market value. If the event involves a ticket entitling you to food, refreshments, or entertainment, market value is the fact value.
- If you are speaking or presenting information on behalf of the Bank, you may accept free-of-charge any food or refreshments offered to all attendees.



# FINANCIAL CONFLICTS OF INTEREST: The Heart of the Ethics Rules



- You are prohibited from participating **personally and substantially** in a **particular matter** in which you have a financial interest, if the matter will have a **direct and predictable** effect on that interest.
  - Includes imputed financial interests of spouse, minor children, entity for which you serve as an officer, employee or trustee, and entity with which you are negotiating for employment.
  - Civil and/or criminal penalties for violation.
  - 18 U.S.C. § 208

## APPEARANCE OF LOSS OF IMPARTIALITY



- You should not participate in a particular matter involving specific parties where:
  - It is likely to affect the financial interests of a **member of your household**; or
  - A person with whom you have a **“covered relationship”** is or represents a party to the matter; and
  - A reasonable person with knowledge of the relevant facts would question your impartiality.

Disqualification required unless ethics official determines that interest of the government in your participation outweighs the appearance concern.

# Revolving Door Ban: Appointees Entering Government



- For **2 years** you may not participate in a particular matter involving specific parties that is directly and substantially related to your **former employer or former clients**.
  - Ban applies for two years from the date of appointment.
  - Applies to person employed by within **2 years prior to appointment** or for whom you provided professional services.
  - A “matter” broadly includes any meeting or communication with a former employer or client relating to the appointee’s official duties.
    - Okay if the meeting relates to a matter of general applicability and it is open to interested parties.



# MISUSE OF OFFICIAL POSITION



- You may not use your public office for private gain, for the endorsement of any product or service, or for the private gain of friends, relatives or persons with whom you are affiliated in a non-government capacity.
  - Use of your official title or position
    - When speaking or writing in personal capacity use official title as part of biographical information. Include a disclaimer.
  - Use of confidential non-public information prohibited
  - Use of government property—de minimus use applies



## OUTSIDE EMPLOYMENT OR ACTIVITIES



- You cannot engage in outside employment that supplements your government salary or conflicts with your official duties.
  - 18 U.S.C. § 209—Prohibition on supplementation of salary for official duties.

# Post-Employment Consultations

## Contact:

**Lisa V. Terry, Chief Ethics Officer, x3195**

**Felice Smith, Alt. Designated Agency Ethics Official, x3243**

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**1-800-565-3946 | [exim.gov](https://exim.gov)**





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# Ethics Orientation Training

## Office of Ethics

Lisa V. Terry  
Senior Vice President and  
Chief Ethics Officer

February 2017





## 14 General Principles



- Public service is a public trust
- Employees shall not hold financial interests that conflict with the conscientious performance of duty
- Employees shall not engage in financial transactions using non-public Government information
- Employees shall not use public office for private gain
- Employees shall act impartially and shall not give preferential treatment to any private organization or individual

## 14 General Principles (cont'd)



- Employees shall protect and conserve Federal property
- An employee shall not solicit or accept any gift from a prohibited source
- Employees shall put forth honest effort in the performance of their duties
- Employees shall not knowingly make unauthorized commitments or promises of any kind purporting to bind the Government

## 14 General Principles (cont'd)



- Employees shall not engage in outside employment or activities that conflict with their official Government duties and responsibilities
- Employees shall disclose waste, fraud, abuse, and corruption to appropriate authorities
- Employees shall satisfy in good faith their obligation as citizens, including all just financial obligations, especially those – such as Federal, State, or local taxes – that are imposed by law



## 14 General Principles (cont'd)



- Employees shall adhere to all laws and regulations that provide equal opportunity for all Americans
- Employees shall endeavor to avoid any actions creating the appearance that they are violating the law or the ethical standards





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# Gift Rules



## Gifts from Outside Sources (5 C.F.R. § 2635.201-206)



### General Gift Prohibition

- May not accept gifts given because of your official position
- May not accept gifts from “prohibited sources”
- “Prohibited source is anyone:
  - Seeking official action by the Bank
  - Doing or seeking to do business before the Bank
  - Having interests affected by performance of official duties
  - An organization a majority of whose members are prohibited sources

# Definition of a “Gift”



## Anything of value, including:

- Meals
- Tickets to events
- Services
- Loans
- Transportation

**\*\*YOU MAY NOT SOLICIT A GIFT\*\***

## Exceptions & Non-gifts (5 C.F.R. § 2635.203 & 204)



- Gifts with a value of \$20 or less/\$50 or less from same source per year
- Gifts based solely on a personal relationship
- Gifts of free attendance at widely attended gatherings (WAGs)
- Meals in foreign areas
- Gifts based on outside business relationships
- Gifts from foreign governments
- Modest food items and non-alcoholic refreshments
- Greeting cards, plaques, items of little intrinsic value
- Informational materials
- Rewards and prizes open to the general public
- Loans from financial institutions
- Sponsor Paid Travel expenses – two kinds

## Gifts Between Employees (5 C.F.R. § 2635.301-304)



- **Employees may NOT give a gift to an “official superior,” nor make a contribution to such a gift**
- **Supervisors may not accept a gift from an employee making less pay unless:**
  - The two employees are not in a subordinate-official superior relationship; and
  - There is a personal relationship that would justify the gift.

# Gifts Between Employees: Exceptions



## Exceptions:

- Gifts other than cash of no more than TEN dollars (no pooling!), given on an occasional basis when gifts are traditionally given or exchanged (i.e. birthdays, holidays.)
- On special infrequent occasions a gift may be given appropriate to the occasion

# Gifts from Outside Sources



## **Exception: Widely Attended Gatherings**

- “Large” number of attendees
- Must have a diversity of interests represented
- Must present an opportunity to exchange ideas and views
- Attendance must be in the interest of EXIM
- Agency interest must outweigh possibility of influencing decision-making (or appearance of)
- Different rules apply if third party pays and not sponsor
- Prior written approval from an ethics official required

# Gifts from Outside Sources



**Even where the rules permit accepting a gift, consider whether to decline if:**

- The gift has a high market value
- The timing of the gift creates the appearance of attempting to influence official action
- The gift is provided by a person whose interest may be substantially affected by the performance or nonperformance of the employee's official duties
- The gift would provide the donor with disproportionate access



## Proper Disposition of Prohibited Gifts

- Return item to the donor
- Pay donor market value for the gift
- NEW: for items worth \$100 or less:
  - “Destroy”
  - But, cannot be donated to charity
- For perishables:
  - Donate it,
  - Share it in the office, or
  - “Destroy”



## Gifts from Foreign Governments (5 U.S.C. § 7342)



### The following gifts may accepted from a foreign government:

- Gifts of *de minimis* value - currently \$375 (adjusted every three years for inflation)
- Must be from a foreign government or unit of a foreign government
- Gifts of travel
  - *Must occur entirely outside of U.S.*
- Ethics official must approve acceptance



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# Financial Conflicts of Interest



# Conflicting Financial Interests (18 U.S.C. § 208)



**Prohibited from participating in a particular matter involving specific parties in which you have a financial interest if that matter will have a direct and predictable effect on the interest. Imputed to you are interests of:**

- Your spouse
- Your minor child
- Your general partner
- An organization you serve as officer, director, trustee, general partner, or employee.
- A person with whom you are negotiating or have an arrangement regarding future employment.

## **Avoiding Conflicts:**

- Financial Disclosure
- Recusal from conflicts
- Waiver from the DAEO
- Divestiture of Asset (consult with ethics office first)
- **De Minimis Amount –no need to recuse or divest if value of asset is \$15,000 or less.**

# Impartiality in Performing Official Duties (5 C.F.R. § 2635.501-503)



- Must avoid even the appearance of a loss of impartiality in the performance of official duties.
- You should not participate in a particular matter involving specific parties if such a matter would have an effect on the financial interests of a member of your household or if a person with whom you have a “covered relationship” is or represents a party to the matter.
- What’s a “covered relationship”? (next slide)

## Covered Relationships (5 C.F.R. § 2635.502)



- A person with whom you have or seek a business relationship
- A member of your household
- A relative with whom you have a close relationship
- Your spouse's or child's employer
- Any person for whom you served as employee, officer, director, etc. *within the past year*
- An organization in which you are an active participant

## Misuse of Position (5 C.F.R. § 2635.701-705)



- You must not use your public office for your own or another's private gain
- You may not use your position or title to give appearance of governmental sanction of personal or commercial activity
- You may make *de minimis* use of government property (including office supplies, telephones, computers, fax machine, etc.)
- Official time must be used to perform official duties
- May not use proprietary business information for personal purposes and must protect such information under Trade Secrets Act

## Sponsor Paid Travel



**➤ General Rule – May accept on behalf of EXIM Bank an offer from non-federal source to pay travel expenses upon an invitation to pay. May not solicit.**

- To attend a seminar or conference
- To attend a transaction-related meeting
- Must seek advance approval from ethics official
- Must complete appropriate form
- Certain travel restrictions apply





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## Outside Employment & Activities





# Outside Employment and Activities



## General Prohibitions

- You cannot accept payment from anyone other than the U.S. government for performing official duties
  - 18 U.S.C. § 209, *Supplementation of Salary*
- You cannot engage in any outside activity that conflicts with your official duties
  - EXIM Outside Employment Policy
  - Must seek prior written ethics approval



# Outside Employment and Activities



## Teaching, Speaking and Writing

- Generally, you may not receive compensation, other than travel expenses, for outside teaching, speaking, or writing that **relates to your official duties**
- Exception: May receive compensation for subjects within your discipline or inherent area of expertise based on your educational background or overall professional experience, even though subject deals generally with the Bank's areas of responsibility



# Outside Employment and Activities

## Use of Official Title or Bank Name

- Generally, you may not use your Government title or the Bank's name to suggest that it or the USG endorses your personal activities or those of another
- When engaged in teaching, speaking, or writing as outside employment or activity, you **MAY** refer to your official title or position as one of several biographical details
- You **MAY** sign a letter of recommendation using your official title only in response to a request for recommendation or character reference based upon your personal knowledge of the ability or character of:
  - an individual with whom you have dealt in the course of Federal employment; or
  - an individual you are recommending for Federal employment.



## Seeking Other Employment (5 C.F.R. § 2635.601-606)

- **You may not participate in any particular matter that would have a direct and predictable effect on the financial interests of a person with whom you are seeking employment**
  - You are considered to be “seeking employment” when you:
    - directly or indirectly engage in negotiations for employment;
    - make a response other than rejection after a prospective employer contacts you;
    - contact a prospective employer about possible employment.
- **You are no longer “seeking employment” if:**
  - You or the prospective employer reject the possibility of employment and all discussions have ended; OR
  - **Two months** have passed since you sent an unsolicited resume and you have received no indication of interest.



## Outside Activities (5 C.F.R. § 2635.801-809)

### General Rule: May not engage in any outside employment or activity that conflicts with your official duties.

- You must seek prior written approval from your supervisor and an ethics official where the activity involves the provision of professional services. Applies whether or not for compensation.
- Special rules apply for teaching, speaking and writing activities.
- May not engage in fundraising in your official capacity. CFC is only authorized fundraising on government



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## Other Topics of Ethical Concern



# Political Activities



## Hatch Act

- Governs political activities of Federal employees
- Regulated by U.S. Office of Special Counsel

## Basic Don'ts:

- Solicit, collect, or receive political contributions
- Be candidate for public office in partisan elections
- Wear partisan political buttons while on duty
- Engage in political activity while on duty, or in government office



## Political Activities (cont'd)



### Basic Do's:

- May be a candidate for non-partisan elections
- May assist in voter registration drives
- May contribute money to political organizations
- May attend (but not host) political fundraising functions
- Campaign for or against candidates in partisan elections



# Use of EXIM IT Systems and Equipment



## Limited Personal Use Policy

- Must be “limited” AND “personal”
- Do not use for any outside business purpose
- Do not use to blog, comment or make political contributions

# Misuse of Official Position



## Nepotism

**5 U.S.C. § 3110(b); 5 C.F.R. § 310.103(a)**

- Bars employees from appointing, employing or promoting individuals who are relatives
- A serious offense that can damage effectiveness of agency operations
- Can cause severe harm to public trust and lead to allegations of corruption

## General Rule:

### No fundraising on government premises

- Combined Federal Campaign (CFC) is the only permitted fundraising activity
- All fundraisers must have prior ethics approval
- Also permissible:
  - Employee Recreation Association
  - Clothing/food drives/other in-kind donations
  - School fundraiser forms *posted in designated common areas*

# QUESTIONS?



## › Contact:

Lisa V. Terry – (202) 565-3195

Senior Vice President and Chief Ethics Officer and DAEO

Felice Smith – (202) 565-3234

Senior Counsel and Alternate Designated Agency Ethics Official (Acting)

Victoria Coleman – (202) 565-3436

Ethics Counsel

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Ethics Counsel



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# Annual Ethics Training for EXIM employees

Lisa V. Terry

Senior Vice President and Chief Ethics  
Officer

December 2016



# Key Ethics Principles of Federal Service



“If the people cannot trust their government to do the job for which it exists -- to protect them and to promote their common welfare -- all else is lost.”

*--President Barack Obama*

- Public Service is a Public Trust
- Appearances Matter
- Address Potential Issues Before Problems Arise



# Sources of Ethics Rules



- **Statutes**

- Criminal (e.g., conflicts of interest laws, post-employment)
- Civil (e.g., Ethics in Government Act of 1978, gift laws)
- Criminal and Civil Penalties (up to 5 years imprisonment and/or \$50,000 fine per violation)

- **Regulations**

- OGE regulations at 5 C.F.R. Parts 2600-2641)

- **Office of Government Ethics**

- Legal advisories
- Advisory opinions







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# Gifts From Outside Sources



## General Gift Prohibition

A federal employee may not accept a gift from a prohibited source or a gift given because of his or her official position



# Gifts from Outside Sources



## Definition of a “Gift”

A “Gift” is considered anything of value, including:

- Meals
- Tickets to events
- Decorative items



# Gifts from Outside Sources



**“Prohibited Source” refers to any person that --**

- Is seeking official action by the Bank
- Does business or seeks to do business with the Bank
- Has interests that may be substantially affected by performance or nonperformance of a Bank employee’s official duties, or
- Is an organization a majority of whose members are described above

# Gifts from Outside Sources



## The following are NOT considered “gifts”--

- Modest food items and non-alcoholic (new) refreshments
- Presentation items, such as plaques with little intrinsic value
- Informational materials (new)
- Loans from financial institutions on terms available to the public
- Opportunities and benefits available to the public or all gov’t employees
- Contest prizes, UNLESS participation req’d as part of official duties
- Anything paid for by the government

## Gifts from Outside Sources



**Q:** You decide to spend the holidays in LA with your family and as soon as you check-in to your hotel you hear Michael Jordan is staying at the swanky hotel next door! And he's giving out free Air Jordans to hotel guests! Your kids beg you to switch hotels. You agree, on the condition you can accept the "government rate" the hotel offers to all Feds. Can you accept the discount? How about the cool shoes?

**A:** **Yes**, to both. You can accept the government rate while on personal travel. And since Mike is not a prohibited source, you're in luck.



# Gifts from Outside Sources



## Common Exceptions to Gift Prohibition

- \$20/\$50 Rule
- Widely-Attended Gatherings (WAGs)
- Based on a Personal Relationship
- Meals in Foreign Areas
- Gifts from Foreign Governments
- Gifts based on outside business or employment relationships



# Gifts from Outside Sources



## Exception: Widely Attended Gatherings

- “Large” number of attendees
- Must have a diversity of interests represented
- **Must present an opportunity to exchange ideas and views**
- Attendance must be in the interest of EXIM
- **Agency interest must outweigh possibility of influencing employee’s decisionmaking (or creating such an appearance)**
- Different rules apply where third party pays for attendance, and not the event sponsor
- **Prior written approval from an ethics official is required**





# Gifts from Outside Sources



## Exception: Gifts from Foreign Governments

- Foreign Gifts and Decorations Act, 5 U.S.C. § 7342
- Value under \$375 may be accepted personally
- Value over \$375 may be accepted on behalf of the Bank
- Reporting obligation



## Declining Otherwise Permissible Gifts

### New Standard

Even where the rules permit accepting a gift, consider whether:

- The gift has a high market value
- The timing of the gift creates the appearance of attempting to influence official action
- The gift is provided by a person whose interest may be substantially affected by the performance or nonperformance of the employee's official duties
- The gift would provide the donor with disproportionate access

## Proper Disposition of Prohibited Gifts

- Return item to the donor
- Pay donor market value for the gift
- NEW: for items worth \$100 or less:
  - “Destroy”
  - But, cannot be donated to charity
- For perishables:
  - Donate it,
  - Share it in the office, or
  - “Destroy”



## Gifts from Outside Sources



**Q: A Bank customer offers you a free ticket to the Kanye West concert at the Verizon Center. You start to decline, but then you notice the face value of the ticket is only \$22! (After all, it's only a 30 minute performance.)**

**Can you accept the ticket under the \$20 rule and reimburse the customer the \$2 difference?**

**A: No.** The \$20 rule exception does not allow for an employee to contribute to the cost of a "gift" exceeding \$20 in value.

## Gifts from Outside Sources



**Q: While you are on EXIM business travel in NYC, a Bank customer invites you to Jean-Georges at Trump Tower for an intimate dinner of 5 guests. You heard the frog legs were the best in town. Can you attend?**

**A: No.** Small parties do not meet the definition of a “widely-attended gathering.”

## Gifts from Outside Sources



**Q: While you are on international travel, the foreign buyer has offered to take you and the rest of the EXIM team working on the deal to a fancy dinner, which is below the per diem. You've been working day and night and could use a good meal. May you accept?**

**A: Yes.** Since the value of the meal does not exceed the per diem rate and non-U.S. citizens are present, it would qualify under the "meals in a foreign area" exception to the gift prohibition.



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# Gifts Between Employees



# Gifts Between Employees



## General Rules

- Employees: May not give a gift to an “official superior” or make a contribution to such gift
- Supervisors: May not accept a gift from an employee receiving less pay, **unless**:
  - There is no subordinate-official superior relationship AND
  - There is a personal relationship that would justify the gift





# Gifts Between Employees



## Exceptions

The following gifts may be given to an official superior or accepted from a subordinate or other employee receiving less pay:

- \$10 in value or less;
- Food and refreshments to be shared in the office;
- Given during special, infrequent occasions of personal significance or on an occasion that ends the supervisory relationship; OR
- Given in connection with the receipt of personal hospitality provided at your residence, if of a type and value customarily given on such occasions.



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# Sponsor Paid Travel



# Sponsor Paid Travel



## Transaction Related Travel

- May accept on behalf of EXIM travel expenses from a non-federal source to attend a transaction related meeting
- May NOT solicit payment for travel expenses
- May notify the sponsor of Bank's authority to accept
- Must seek advance written approval
- The "14-hour rule": employees may only accept premium class travel accommodations when--
  - (1) The origin and/or destination are OCONUS;
  - (2) The scheduled flight time, including non-overnight stopovers and transfers, is in excess of 14 hours; AND
  - (3) You are required to report to duty the following day or sooner.



## Service Class Rules and Restrictions

- Must travel coach class for flights less than 14 hours, unless:
  - Only premium class available;
  - No space available in coach in time to accomplish agency mission;
  - To accommodate a documented medical need; or
  - Security reasons or agency mission.
- Free upgrades from a prohibited source or given because of your official position is *prohibited*
  - You may not ask that your ticket be upgraded at no charge
  - You may upgrade at your own expense

## Acceptance of Payment for Travel-Related Expenses

31 U.S.C. § 1353

- Conferences and seminars
- Agency gift acceptance, not personal acceptance
- Service class restrictions **do not** apply to travel to attend a conference or seminar
- Prerequisites for Acceptance:
  - Prior written approval from supervisor and ethics official
  - May be provided either on reimbursed or “in-kind” basis
  - Appearance standard applies

## Sponsor Paid Travel



**Q: The foreign borrower on your deal has offered to cover your travel expenses for you to attend a site visit. Since the roundtrip flight time is 15 hours, may you accept an offer to fly business class?**

**A: No.** The 14-hour rule only permits employees to accept premium class travel accommodations when the scheduled flight time, including non-overnight stopovers and change of planes, is in excess of 14 hours.



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# Financial Conflicts of Interest—The Heart of the Ethics Rules



# Financial Conflicts of Interests



## General Rule

Employees are prohibited from participating personally and substantially in any particular matter in which, to your knowledge, you have a financial interest if the particular matter will have a direct and predictable effect on that interest.





## Definitions

- “Personal and Substantial” participation
  - Includes decision, approval/disapproval, recommendation, advice, or investigation
- “Particular Matter”
  - Involves “deliberation, decision, or action focused upon the interests of **specific persons or a discrete and identifiable class of persons**”
  - Includes judicial proceeding, application, request for a ruling or other determination, contract, claim, controversy, charge
- “Direct and Predictable Effect”
  - Effect does not have to be immediate
  - Dollar amount of the gain or loss is immaterial

# Financial Conflicts of Interests



## “Imputed Interests”

- Spouse
- Minor child
- General Partner
- Entity for which you serve as officer, director, trustee, general partner or employee; and
- Person with whom you are negotiating or have an arrangement with concerning prospective employment



## Financial Conflicts of Interests



**Q: Your friend Brad has recently joined EXIM Bank and is filling out his new entrant financial disclosure report. Brad's marriage to his wife, Angelina, is on the rocks and the two are no longer living together. Does Brad need to include Angelina's assets on his financial disclosure report?**

**A: Yes.** The assets of a spouse are imputed to an employee for financial conflicts of interests purposes.



## Financial Conflicts of Interests



**Q: I fell asleep during Annual Ethics Training and ended up working on a transaction in which I had a financial interest. Now I have been charged with violating the federal conflicts of interests rules! Can I go to prison?**

**A: Yes.** While falling asleep during this presentation may not be a crime, violations of Section 208 of the Criminal Code may result in a prison term of up to 5 years.

## General Rule

You should **NOT** participate in a particular matter involving specific parties where you know:

- It is likely to affect the financial interests of a member of your household; or
- A person with whom you have a “covered relationship” is, or represents, a party; and
- A reasonable person with knowledge of the relevant facts would question your impartiality in the matter.

## Appearance Concerns



### **You have a “covered relationship” with any person or entity:**

- With whom you have or seek a business or financial relationship;
- Who is a member of your household, or relative with whom you have a close, personal relationship;
- For whom your spouse, parent or dependent child is serving or seeking to serve as an officer, director, trustee, general partner, agent, attorney, consultant, contractor or employee;
- For whom you have, within the last year, served as employee, officer, director, trustee, agent, attorney, consultant, contractor
- Any organization in which you are an active participant

## Disqualification

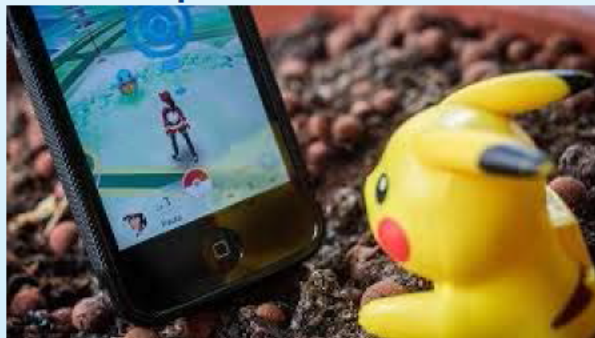
May be required unless an ethics official determines, in light of relevant circumstances, that government interest in your participation in the matter outweighs appearance concerns

## Appearance Concerns



**Q: Your 19-yr-old son works part-time for Niantic, the small software company responsible for creating Pokémon GO. Niantic has an application pending with EXIM. Do you need to recuse yourself from working on the application?**

**A: Probably.** The ethics rules do not impute the financial interests of an adult child to an employee for conflicts of interests purposes. However, in light of relevant circumstances, an ethics official may find that appearance concerns outweigh the government interest in your participation in the matter.







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## Outside Employment & Activities



# Outside Employment and Activities



## General Prohibitions

- You cannot accept payment from anyone other than the U.S. government for performing official duties
  - 18 U.S.C. § 209, *Supplementation of Salary*
- You cannot engage in any outside activity that conflicts with your official duties
  - EXIM Outside Employment Policy
  - Must seek prior written ethics approval





# Outside Employment and Activities



## Teaching, Speaking and Writing

- Generally, you may not receive compensation, other than travel expenses, for outside teaching, speaking, or writing that **relates to your official duties**
- Exception: May receive compensation for subjects within your discipline or inherent area of expertise based on your educational background or overall professional experience, even though subject deals generally with the Bank's areas of responsibility



# Outside Employment and Activities



## Use of Official Title or Bank Name

- Generally, you may not use your Government title or the Bank's name to suggest that it or the USG endorses your personal activities or those of another
- When engaged in teaching, speaking, or writing as outside employment or activity, you **MAY** refer to your official title or position as one of several biographical details
- You **MAY** sign a letter of recommendation using your official title only in response to a request for recommendation or character reference based upon your personal knowledge of the ability or character of:
  - an individual with whom you have dealt in the course of Federal employment; or
  - an individual you are recommending for Federal employment.



## Outside Employment and Activities

**Q: You are considering volunteering as a corporate financial advisor to a non-profit micro-finance development organization. Since this position is unpaid, do you need to submit an Outside Employment request form?**

**A: Yes.** The Bank's Outside Employment Policy requires that employees get both supervisory and ethics approvals prior to starting an outside position, even if uncompensated, if it involves providing "professional services."

## Outside Employment and Activities

**Q: You have been asked to speak at an export controls conference on behalf of the Bank. The conference sponsor offers you a modest honorarium of \$200--which would be a nice deposit in your iPhone 7 Plus savings account. But, wait...can you accept the \$200?**

**A: No.** You may not accept compensation from an outside entity, other than travel expenses, for teaching, speaking, or writing related to your official duties.





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## **Government Employment to Private Sector:**

## **Seeking Employment & Post- Employment Restrictions**



# Seeking Other Employment



## Seeking Non-Federal Employment

18 U.S.C. § 208

You are prohibited from participating personally and substantially, in an official capacity, in any "particular matter" that would have a direct and predictable effect on the financial interests of a person or organization with whom you are negotiating or have an arrangement concerning prospective employment.

Cure conflict by recusing from the matter.



# Seeking Other Employment



## Seeking Non-Federal Employment

5 C.F.R. § 2635.603(b)(1)(ii), (iii) & (c)

You are considered to be “seeking employment” if you:

- directly or indirectly make an unsolicited communication to any person or agent regarding possible employment--**unless** you merely request a job application;
- make a response, **other than a rejection**, to an unsolicited communication from any person or agent regarding possible employment; or
- directly or indirectly engage in employment negotiations.

**NOTE:** If an agent or intermediary is used, you are “seeking employment” once you learn the identity of the employer

# Seeking Other Employment



## Seeking Non-Federal Employment

5 C.F.R. § 2635.603(b)(2)(i), (ii), (b)(3)

You are no longer considered to be “seeking employment” when:

- You or the prospective employer **rejects** the possibility of employment and all such discussions have terminated; or
- **Two months** have passed after you submit an unsolicited resume or employment proposal with no indication of interest from the prospective employer

**NOTE:** a response that merely defers discussions does not constitute rejection

# Post-Employment Restrictions



## Purpose of the Restrictions

18 U.S.C. § 207

- To prevent employees from leveraging their time and relationships forged in government to assist others in their dealings with the government
- The rules **do not** prohibit you from working for any specific employer
- Extent of prohibitions depend upon your rank or pay
- Civil and/or criminal penalties for violation

# Post-Employment Restrictions



## Permanent Ban on “Switching Sides”

18 U.S.C. § 207(a)(1)

Lifetime ban on communicating to, or appearing before, the Government on behalf of another person or entity, with **the intent to influence**, regarding **specific party matters** in which you participated **personally and substantially** during your government service



# Post-Employment Restrictions



## Two-Year Official Responsibility Restriction

18 U.S.C. § 207(a)(2)

For 2 years after leaving federal employment, you cannot make representational communications to or appearances before the government regarding specific party matters that were pending under your official responsibility during your last year of government service.



## Seeking and Post-Employment Restrictions



**Q: I just posted my resume on Monster.com, making it searchable by employers. Am I considered to be “seeking employment” for purposes of the ethics rules?**

**A: No.** Posting your resume on an employment website is not considered “seeking employment” with a specific employer.

## Seeking and Post-Employment Restrictions



**Q: A friend just called and asked me to send him my resume for a job opening as an extra on “The Walking Dead.” I send my resume, along with a short video clip of my best zombie imitation. Am I “seeking employment” for purposes of the ethics rules?**

**A: Yes.** You are considered to be seeking employment until either you or the prospective employer rejects the possibility of employment and all discussions regarding your possible employment have ended.



## Seeking and Post-Employment Restrictions



**Q: After you leave EXIM, one of your new clients, a U.S. exporter, asks you to consult on a chapter of a new book titled, “The Art of the EXIM Bank Deal.” Can you serve as a consultant on this project?**

**A: Yes.** So long as you avoid communications with or appearances before the Bank on behalf of your client with the intent to influence, you may provide “behind the scenes” assistance on a particular matter.





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# Use of EXIM IT Systems and Equipment



# Use of EXIM IT Systems and Equipment



## Limited Personal Use

- Must be limited AND personal
- Do not use for any outside business purpose
- Do not use to blog, comment or make political contributions





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## Other Topics of Ethical Concern



# Misuse of Official Position



## Nepotism

**5 U.S.C. § 3110(b); 5 C.F.R. § 310.103(a)**

- Bars employees from appointing, employing or promoting individuals who are relatives
- A serious offense that can damage effectiveness of agency operations
- Can cause severe harm to public trust and lead to allegations of corruption

NEPOTISM =  $\frac{\text{WHO'S YOUR DADDY?}}{\text{ABILITY}}$

## General Rule

- No fundraising on government premises
- Combined Federal Campaign (CFC) is the only permitted fundraising activity
- Fundraisers must have prior ethics approval
- Also permissible:
  - Employee Recreation Association
  - Clothing/food drives/other in-kind donations
  - School fundraiser forms *posted in designated common areas*





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# Upcoming Changes



## Upcoming Changes

- Use of “Integrity” electronic system for filing public 278 forms starting in 2017
  - Through Max.gov system
  - Much more user-friendly
  - First year will require re-entering current data
  - Required for PAS and DAEO in 2016; others filers will be phased in gradually
- Change in Administration in 2017: may affect ethics rules
- Ethics Brown Bag Series coming soon—suggestions welcome



STAY TUNED!



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# Ethics Points of Contact





# Any Questions? Contact:

Lisa V. Terry, Senior Vice President and Chief Ethics Officer, Designated  
Agency Ethics Official, x 3195

Felice C. Smith, Senior Counsel and Alternate Designated Agency  
Ethics Official, x 3234

**Email: *EthicsAdvice@exim.gov***

**1-800-565-3946 | [exim.gov](https://exim.gov)**

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# **Your Ethical Responsibilities as You Leave Federal Service**

## **PAS and Schedule C Appointees**

### **Lisa V. Terry**

Senior Vice President and Chief Ethics  
Officer  
November 2016





# GOVERNMENT SERVICE TO PRIVATE SECTOR— WHAT IS THE PURPOSE OF THE RESTRICTIONS



- To prevent employees from leveraging their time and relationships forged in government to assist others in their dealings with the government.
- The rules do not prohibit you from working for any specific employer. (Seek additional consultation if you are retired from the uniform services).
- The extent of the prohibition depends upon your rank or pay.
- Civil and/or criminal penalties for violation.
- 18 U.S.C. § 207



## PERMANENT BAN ON “SWITCHING SIDES”



- **LIFETIME BAN** on communicating to or appearing before the government with the **intent to influence** on behalf of another regarding **specific party matters** in which you participated personally and substantially during your entire government service.
- Applies to ALL employees.
- 18 U.S.C. § 207(a)(1)

## 2-Year Ban on Matters Pending Under Your Official Responsibility



- Bars you for **2 years** from making, with the **intent to influence**, any communication to or appearance before an employee of the United States on behalf of another regarding a particular matter involving specific parties that was **pending under your official responsibility** during your last year of service.
- You were not personally involved.
- Applies to ALL employees.
- 18 U.S.C. § 207(a)(2)



# Additional Restrictions for Former Senior Employees



- **Former Senior Employees defined:**
  - Anyone in a position paid at a rate of basic pay that is equal to or above 86.5% of the pay level for level II of the Executive Schedule. In CY 2016, that threshold is \$160,111.50.
  - Anyone in a position for which the rate of pay is specified in or fixed according to the Executive Schedule.

# 1 Year Foreign Entity Ban



- For **one year** after completing service in a **senior position**, you cannot represent, aid or advise a foreign government or foreign political party with the intent to influence any officer or employee of the United States.
  - **Foreign Entity** means the “government of a foreign country or a foreign political party.” Generally does not include a foreign commercial corporation (unless it exercises the functions of a sovereign).
  - You cannot work “behind the scenes” to advise the foreign entity in attempting to influence the government.
- 18 U.S.C. § 207(f)

## Ethics Pledge Revolving Door Ban: Two-Year “Cooling Off” Period



- Appointees who are **senior employees** are prohibited from making, with the **intent to influence**, any communication to or appearance before an employee of **EXIM Bank** for a period of **2 years**, if done so on behalf of another seeking official action.
- Ethics Pledge extends existing 1 year prohibition applicable to senior employees to 2 years.
- 18 U.S.C. § 207(c).



## Revolving Door Ban: Appointees Leaving Government to Lobby



- Appointees are prohibited from lobbying certain categories of high level government officials for the duration of the Administration.

## FAQ: Can You Attend Social Events at EXIM Bank?



- **YES!** There rules do not prohibit you from attending purely social events or having social communications with your former colleagues.
- Be mindful you may be considered making an appearance or communication with the intent to influence if you discuss particular matters.

## FAQ: Can you advise your client on Bank related matters?



- **Yes.** You may provide “**behind the scenes**” assistance if you avoid communications with or appearances before the Bank on behalf of your client.
- For example, you may draft a document related to Bank policies or advise on a particular matter behind the scenes and without making a communication with the intent to influence.

## FAQ: Is there a violation if you attend a meeting and not speak?



- **Possibly.** Your mere presence at a meeting where EXIM officials are present could be interpreted as an attempt to influence the outcome of a decision.

## FAQ: Can you communicate with Congress?



- **Yes.** The restrictions on communications with an intent to influence government officials do not apply to communications to or appearances before members of Congress, a committee or their staff.

# STANDARDS OF CONDUCT—ANNUAL OVERVIEW



- GIFTS
- FINANCIAL CONFLICTS OF INTEREST
- APPEARANCE OF IMPARTIALITY
- REVOLVING DOOR BAN: ENTERING GOVERNMENT
- OUTSIDE ACTIVITIES



## GIFTS FROM OUTSIDE SOURCES



- You may not accept a gift from a prohibited source **or** given because of your official position.
- Applies to all employees.
- Prohibited source is a person or entity: doing or seeking to do business with the Bank, seeking official action by you, or has interests that may be substantially affected by your action or non-action.



## GIFTS FROM OUTSIDE SOURCES: EXCEPTIONS



- The \$20/\$50 rule
- Widely Attended Gatherings
- Based upon a personal relationship
- Meals in foreign areas
- Gifts from foreign governments (minimal value of \$375)



## GIFST FROM OUTSIDE SOURCES: EXCEPTIONS



- **Widely Attended Gatherings Defined:**
  - Likely more than 100 attendees.
  - Must have a diversity of interests represented (i.e., not all aircraft industry manufacturers).
  - *Attendance must be in the interest of the Bank (professional networking alone may not be sufficient basis).*
  - Different rules apply where third party (not the sponsor of the event) pays for attendance.
  - Prior written approval required.

## LOBBYIST GIFT BAN FOR APPOINTEES



- **You may not accept gifts from registered lobbyists or lobbying organizations for duration of appointment**
  - Applies to gifts given by any employee of a lobbyist or lobbying organization.
  - Applies to any entity that has at least one registered lobbyist.
  - Applies whether or not the lobbyist/entity does business with the Bank.

# FAQ: When May I Accept a Gift From a Lobbyist?



- **Exceptions to the Gift Ban:**
  - Gifts based on a personal relationship.
  - Gifts resulting from spouse's employment.
  - Customary gifts provided by prospective employer.
  - Gifts from 501(c)(3) or media organizations.
  - Discounts and similar benefits offered to all government employees.

## FAQ: When Am I Prohibited From Excepting a Gift From a Registered Lobbyist?



- The following are exceptions to the standard gifts rules but **NOT** the lobbyist gift ban:
  - Gifts valued at \$20 or less
  - Widely Attended Gatherings
  - Gifts from an employee's outside business or employment
  - Social invitations from non-prohibited sources
  - Food, refreshments from persons other than a foreign government in a foreign area.

## FAQ: What is the Effect of the Lobbyist Gift Ban?



- May **not** accept a \$15 lunch from a lobbyist or cocktails and hors d'oeuvres at a reception.
- May **not** accept an invitation to a WAG even if related to your official duties (unless speaking at the event).
- May **not** accept invitation to a social gathering from a non-prohibited source even if unrelated to your official duties.
- **May** accept invitation to a WAG if based upon personal friendship or family relationship.
- **May** accept invitation to a WAG from a 501(c)(3) or media organization **unless** the donor is him/herself a lobbyist.

## FAQ: How Do I Handle an Invitation to a WAG From a Lobbyist?



- Pay market value. If the event involves a ticket entitling you to food, refreshments, or entertainment, market value is the fact value.
- If you are speaking or presenting information on behalf of the Bank, you may accept free-of-charge any food or refreshments offered to all attendees.



# FINANCIAL CONFLICTS OF INTEREST: The Heart of the Ethics Rules



- You are prohibited from participating **personally and substantially** in a **particular matter** in which you have a financial interest, if the matter will have a **direct and predictable** effect on that interest.
  - Includes imputed financial interests of spouse, minor children, entity for which you serve as an officer, employee or trustee, and entity with which you are negotiating for employment.
  - Civil and/or criminal penalties for violation.
  - 18 U.S.C. § 208

## APPEARANCE OF LOSS OF IMPARTIALITY



- You should not participate in a particular matter involving specific parties where:
  - It is likely to affect the financial interests of a **member of your household**; or
  - A person with whom you have a **“covered relationship”** is or represents a party to the matter; and
  - A reasonable person with knowledge of the relevant facts would question your impartiality.

Disqualification required unless ethics official determines that interest of the government in your participation outweighs the appearance concern.



# Revolving Door Ban: Appointees Entering Government



- For **2 years** you may not participate in a particular matter involving specific parties that is directly and substantially related to your **former employer or former clients**.
  - Ban applies for two years from the date of appointment.
  - Applies to person employed by within **2 years prior to appointment** or for whom you provided professional services.
  - A “matter” broadly includes any meeting or communication with a former employer or client relating to the appointee’s official duties.
    - Okay if the meeting relates to a matter of general applicability and it is open to interested parties.

# MISUSE OF OFFICIAL POSITION



- You may not use your public office for private gain, for the endorsement of any product or service, or for the private gain of friends, relatives or persons with whom you are affiliated in a non-government capacity.
  - Use of your official title or position
    - When speaking or writing in personal capacity use official title as part of biographical information. Include a disclaimer.
  - Use of confidential non-public information prohibited
  - Use of government property—de minimus use applies



## OUTSIDE EMPLOYMENT OR ACTIVITIES



- You cannot engage in outside employment that supplements your government salary or conflicts with your official duties.
  - 18 U.S.C. § 209—Prohibition on supplementation of salary for official duties.

# Post-Employment Consultations

## Contact:

**Lisa V. Terry, Chief Ethics Officer, x3195**

**Felice Smith, Alt. Designated Agency Ethics Official, x3243**

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**1-800-565-3946 | [exim.gov](https://exim.gov)**



**From:** [Michaela Smith](#)  
**To:** [CarlsenM@gao.gov](mailto:CarlsenM@gao.gov)  
**Cc:** [David M. Sena](#); [Inci Tonguch-Murray](#)  
**Subject:** GAO-14-574  
**Date:** Wednesday, April 08, 2015 1:52:36 PM  
**Attachments:** [Rec #2 - Manual Ch 6.pdf](#)  
[Rec #2 - Manual Ch 7.pdf](#)  
[Rec #2 - Manual Ch 13.pdf](#)  
[Rec #2 - Manual Ch 14.pdf](#)

---

Hi Marcia,

Please find attached additional items addressing recommendation #2 of the GAO report, *Enhancements Needed in Loan Guarantee Underwriting Procedures and for Documenting Fraud Processes*. This concludes all deliverables at this time.

Please feel free to contact me should you have any questions.

Thanks,  
Michaela

Michaela Smith  
Business Compliance Analyst  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
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202-565-3426 (office)  
202-367-6877 (mobile)























































































































**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#1- Fraud Prevention, Detection and Prosecution Procedures; List of Fraud Mechanisms)  
**Date:** Wednesday, January 04, 2017 10:29:14 AM  
**Attachments:** [image001.png](#)  
[ex-im\\_fraud\\_procedures\\_-\\_2-20-15\\_.pdf.pdf](#)  
[list\\_of\\_fraud\\_mechanisms\\_-\\_9-29-16\\_.pdf.pdf](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

1. Fraud Prevention, Detection and Prosecution Procedures, which describes the roles and responsibilities of its divisions and officials that are key participants in the Bank's fraud processes; List of Fraud Mechanisms

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
811 Vermont Avenue, NW | Washington, DC 20571  
Tel 202.565.3426 | Mobile 202.367.6877 | [michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
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Export-Import Bank

Fraud Prevention, Detection and Prosecution Procedures

The essential principles of the Bank's procedures for the prevention, detection and prosecution of fraud are that everybody in the Bank is involved; there is no central starting point or central figure in charge; and there is a seamless connection between underwriting, operating, monitoring and collections and the prevention, detection and prosecution of fraud. The procedures for the prevention, detection and prosecution of fraud are diffuse procedures that are heavily dependent upon a cultural awareness throughout the Bank of the dangers of fraud in the Bank's transactions.

(b) (5)



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**To:** ["CarlsenM@gao.gov"](mailto:CarlsenM@gao.gov)  
**Cc:** [David M. Sena](#); [Inci Tonguch-Murray](#)  
**Subject:** GAO-14-574 - Batch 3  
**Date:** Tuesday, April 07, 2015 5:18:41 PM  
**Attachments:** [Rec #6 - Ex-Im Fraud, Detection and Prosecution Procedures.pdf](#)

---

Hi Marcia,

Please find attached Ex-Im Bank's deliverables that address the recommendations in the GAO report *Enhancements Needed in Loan Guarantee Underwriting Procedures and for Documenting Fraud Processes*. These will come in 3 email batches, as follows:

Batch 1:

Responses to:

Recommendation 1 – Parts 1(a) and 2

Recommendation 2 – Parts 1 and 2

Recommendation 3 – Parts 1 and 2

Batch 2:

Response to:

Recommendation 5

Batch 3:

Response to:

Recommendation 6

Please feel free to contact me should you have any questions.

Thanks,  
Michaela

Michaela Smith  
Business Compliance Analyst  
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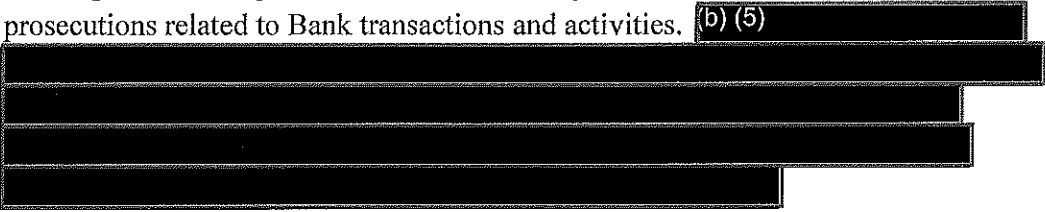




(b) (5)



(b) (5) On the one hand, the Office of the Inspector General, working with the Department of Justice, manages criminal investigations and prosecutions related to Bank transactions and activities. (b) (5)



(b) (5)









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**Michaela Smith** | Internal Controls Officer  
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#	RISK AREA	RISK OWNER	Last updated
0	Strategic Risks	Fred Hochberg	12/13/2013
1	Export Finance Group	Madolyn Phillips	5/25/2016
2	Small Business Group	James Burrows	5/19/2016
3	Policy and Planning Group	James Cruse	4/15/2016
4	OCFO -Treasury/Controller	David Sena	7/11/2016
5	OCFO - Portfolio	David Sena	7/11/2016
6	Credit and Risk Management	Kenneth Tinsley	10/12/2016
7	OGC	Angela Freyre	9/28/2016
8	Resource Management - HR	Michael Cushing	4/18/2016
9	Resource Management - Facilities	Michael Cushing	4/18/2016
10	IT Management	Howard Spira	10/6/2016
11	Congressional Affairs	Erin Gulick	4/4/2016
12	Communications	Bradley Carroll	5/2/2016
13			

## Guidance Note for completion of Risk Registers

Version Control	~ Every time the document is updated, the date & person responsible should be noted.
Risk Title & Description	~ Should be succinct & clear ~ seeks to follow a standard structure - (Due to [describe uncertainty], there is a risk that [describe event] may occur...)
Category	~ Strategic Risk (Reauthorization Risk, Reputational Risk, Organizational Risk) ~ Repayment Risk (Credit Risk, Political Risk) ~ Market Risk (Demand Risk, Concentration Risk, Foreign Currency Risk, Interest Rate Risk) ~ Operational Risk (Systems Risk, Staffing Risk, Fraud Risk, Physical Security Risk) ~ Legal Risk
Risk Owner	~ The manager or director with primary responsibility for monitoring the risk and its related control activities (although tasks can be delegated). ~ NB: this does not imply sole responsibility; e.g. all have a responsibility re costs and Health&Safety
Implications	~ as noted on front sheet - (Split impact between current FY2014 delivery and long-term viability where helpful)
Existing Controls & Future Actions	~any significant processes or actions that are intended to be implement in order to reduce the likely impact or likelihood of the risk,
Status of Existing controls & future actions	
(1) task completed	~ any completed tasks that continues to have a substantial effect in mitigating current risk.
(2) embedded control	~ any ongoing process operating effectively which has a substantial effect in mitigating current risk.
(3) WIP - near end	~any significant process or action <u>that has nearly been completed (e.g. &gt; 75% complete).</u>
(4) WIP - ongoing	~any significant process or action <u>that is in the middle of being implemented (e.g. 25-75% complete).</u>
(5) WIP - started	~any significant process or action <u>started but with much still to do (e.g. &lt;25% complete).</u>
(6) Future action	~any significant process or action <u>not yet started</u> that it is intended to implement in order to reduce the likely impact or likelihood of the risk,
	NB: ~ can include a cross-reference to another item on the meeting agenda so that management attention is not duplicated (i.e. recognising the importance of the issue within the risk register but clarifying that it will be discussed at a different point in the meeting)
Responsible Person	~ Person with primary responsibility for implementing a control task/process or maintaining an existing control
Due Date	~ Target date for completion of control process/action (status 3-6above) or if appropriate the date to reassess ongoing controls/ completed tasks (status 1-2 above)
Impact	~ should evaluate the impact to the business unit which owns the risk register (not necessarily to the company as a whole) ~ 1= Insignificant; 2= Minor; 3= Moderate; 4= Major; 5= Catastrophic
Likelihood	~ 1= Rare; 2= Unlikely; 3= Possible; 4= Probable; 5= Almost Certain
Risk Dynamic	Directors' judgement on the recent & anticipated movement in risk level, Select from: new in quarter; increasing; steady; decreasing
Anticipated score	~ the anticipated impact and likelihood of the risk when the further actions are implemented ~ the purpose of anticipated scores is to be forward looking, evaluate the value of further controls, and consider risk appetite
Notes	~The 'notes' column should be used to explain explain significant changes, concerns, or other details where helpful.

[illegible]

[illegible]


Key Strategic Risks											<i>Date Modified</i>	<i>N.A.</i>
Key Risk Register	last updated			Existing Controls & Future Actions						Existing Residual Risk (having taken mitigating actions)		Other

Key Export Finance Group Risks										Date Modified	5/25/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		



Key Small Business Group Risks										<i>Date Modified</i>	<i>5/19/2016</i>
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other

Key Policy and Planning Risks										Date Modified	4/15/2016
Key Risk Register		last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)	Other



Key Portfolio Risks											Date Modified	7/11/2016
Key Risk Register	last updated			Existing Controls & Future Actions						Existing Residual Risk (having taken mitigating actions)		Other

Key Credit & Risk Management Risks										<i>Date Modified</i>	10/12/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other

Key Legal Risks												<i>Date Modified</i>	10/11/2016
Key Risk Register				last updated				Existing Controls & Future Actions				Existing Residual Risk (having taken mitigating actions)	

Key Legal Risks												Date Modified	4/18/2016
Key Risk Register				last updated				Existing Controls & Future Actions				Existing Residual Risk (having taken mitigating actions)	Other

Key Facilities Risks										<i>Date Modified</i>	<i>4/18/2016</i>
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other



Key Information Technology Risks										Date Modified	9/23/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken		

Key Congressional Affairs Risks										Date Modified	3/11/2016
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Impact	~ should evaluate the impact to the business unit which owns the risk register (not necessarily to the company as a whole) ~ 1= Insignificant; 2= Minor; 3= Moderate; 4= Major; 5= Catastrophic
Likelihood	~ 1= Rare; 2= Unlikely; 3= Possible; 4= Probable; 5= Almost Certain
Risk Dynamic	Directors' judgement on the recent & anticipated movement in risk level, Select from: new in quarter; increasing; steady; decreasing
Anticipated score	~ the anticipated impact and likelihood of the risk when the further actions are implemented ~ the purpose of anticipated scores is to be forward looking, evaluate the value of further controls, and consider risk appetite
Notes	~The 'notes' column should be used to explain explain significant changes, concerns, or other details where helpful.





Key Strategic Risks										<i>Date Modified</i>	<i>N.A.</i>
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other

Key Export Finance Group Risks										Date Modified	5/25/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other

Key Small Business Group Risks										Date Modified	5/19/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)	Other	

Key Policy and Planning Risks										<i>Date Modified</i>	<i>4/15/2016</i>
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		

Key Treasury/Controller Risks										Date Modified	7/11/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other

Key Portfolio Risks										Date Modified	7/11/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other

Key Credit & Risk Management Risks										Date Modified	10/12/2016
Key Risk Register		last updated								Existing Residual Risk (having taken mitigating actions)	Other

Key Legal Risks												Date Modified	10/11/2016
Key Risk Register				last updated				Existing Controls & Future Actions				Existing Residual Risk (having taken mitigating actions)	Other



Key Legal Risks											Date Modified	4/18/2016
Key Risk Register					Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other

Key Facilities Risks										Date Modified	4/18/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other

Key Information Technology Risks										Date Modified	9/23/2016
Key Risk Register		last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)	

Key Congressional Affairs Risks										Date Modified	3/11/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other

Key Communications Risks										Date Modified	3/11/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken		

Key Engineering Risks										Date Modified	10/1/2016
Key Risk Register	last updated			Existing Controls & Future Actions					Existing Residual Risk (having taken mitigating actions)		Other



**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Antifraud Controls: Application Count  
**Date:** Friday, March 31, 2017 10:57:21 AM  
**Attachments:** [GAO Application Count V8 as of 2-28-2017.xlsx](#)  
[image001.png](#)

---

Hi Chris:

Attached please find documentation regarding your request below:

"We discussed overall acceptance/rejection rates for applications for Bank assistance. Please provide, broken out by product line and maturity (term)."

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer

Office of the Chief Financial Officer

Export-Import Bank of the United States

811 Vermont Avenue, NW | Washington, DC 20571

Tel 202.565.3426 | Mobile 202.367.6877 | [michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)

[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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Letter of Intest	SBCI/BCL	P oduct	F scal Yea	Te m	Final D ispo sition	Appl cat on Count	Requested Amount					
NO	NO	Gua antee	2014	Long Te m	App oved	43	\$10,939,496,385.00					
					W thd awn	7	\$422,494,623.00					
					Med um Te m	App oved	54	\$120,756,009.00				
						Decl ned	2	\$3,181,324.00				
				W thd awn		33	\$115,730,066.00					
				2015		Long Te m	App oved	24	\$8,210,690,764.00			
					Cancelled		5	\$159,337,271.00				
					W thd awn		7	\$2,513,063,557.00				
					Med um Te m	App oved	31	\$153,928,576.00				
						Decl ned	1	\$2,365,002.00				
						W thd awn	13	\$63,435,554.00				
				2016	Long Te m	App oved	1	\$18,473,512.00				
			W thd awn			2	\$699,550,000.00					
			App oved			33	\$137,239,611.00					
			Med um Te m		W thd awn	9	\$69,032,126.00					
					Guarantee Total					265	\$23,628,774,380.00	
					Insu ance	2014	Med um Te m	App oved	59	\$108,499,773.00		
			Decl ned	1				\$900,000.00				
			W thd awn	20				\$35,210,983.00				
			Sho t Te m	App oved				3043	\$5,502,865,232.00			
				Decl ned				22	\$64,599,120.00			
				Retu ned				1	\$121,600.00			
			2015	Med um Te m			W thd awn	299	\$664,454,402.00			
							App oved	23	\$25,785,417.00			
		W thd awn					13	\$119,237,808.00				
		Sho t Te m		App oved			2213	\$2,752,372,738.00				
				Decl ned			16	\$325,161,080.00				
				Retu ned			4	\$4,150,000.00				
		2016	Med um Te m	W thd awn			272	\$679,951,246.00				
				App oved			17	\$15,296,927.00				
				Decl ned			1	\$3,646,500.00				
			Sho t Te m	W thd awn			10	\$18,058,318.00				
				App oved			2749	\$5,975,820,026.00				
				Cancelled			3	\$8,200,000.00				
			Decl ned	12			\$6,105,000.00					
				Retu ned			2	\$10,100,000.00				
				W thd awn			578	\$672,073,465.00				
			Insurance Total					9358	\$16,992,609,635.00			
			Loan	2014			Long Te m	App oved	1	\$185,180,000.00		
								Cancelled	1	\$64,132,500.00		
		W thd awn				11		\$519,712,995.00				
		2015				Long Te m		W thd awn	3	\$492,198,926.00		
								2016	Long Te m	W thd awn	4	\$519,817,112.00
										Loan Total		
		Loan o Gua antee				2014	Long Te m	W thd awn	17	\$5,461,273,310.00		
								Med um Te m	W thd awn	1	\$1,313,245.00	
							2015	Long Te m	W thd awn	13	\$3,435,443,318.00	
						2016			Long Te m	W thd awn	5	\$874,924,258.00
							Loan or Guarantee Total					36
						Working Capital	2014	Sho t Te m	App oved	348	\$1,298,038,574.00	
		Cancelled	8	\$19,974,000.00								
		Den ed	8	\$2,088,500.00								
		W thd awn	26	\$658,098,434.00								
		2015	Sho t Te m	App oved					243	\$869,214,233.00		
				Cancelled					2	\$9,280,000.00		
				Den ed					4	\$1,700,000.00		
				W thd awn					21	\$494,358,032.00		
		2016	Sho t Te m	App oved					113	\$318,134,000.00		
				Cancelled					1	\$3,000,000.00		
				W thd awn					5	\$24,079,000.00		
				Working Capital Total					779	\$3,697,964,773.00		
	YES			Insu ance				2014	Sho t Te m	App oved	9679	\$2,728,642,127.39
										Cancelled	1	\$85,000.00
		Decl ned	26							\$4,724,483.00		
		Retu ned	1		\$500,000.00							
		W thd awn	3151		\$2,270,440,155.79							
		2015	Sho t Te m		App oved					7042	\$1,773,273,393.94	
					Cancelled			14	\$1,615,000.00			
					Decl ned			14	\$1,665,000.00			
					Retu ned			1	\$70,000.00			
					W thd awn			2733	\$12,610,810,806,716.00			
					2016			Sho t Te m	App oved	5880	\$1,124,634,387.56	
		Cancelled	22						\$1,338,575.00			
	Decl ned	24	\$3,895,200.00									
	W thd awn	2448	\$402,188,724.19									
	Insurance Total					31036	\$12,619,123,878,762.90					
	YES	NO	Gua antee	2014		Long Te m	App oved		27	\$4,649,038,065.24		
					W thd awn		8	\$1,025,625,888.59				
					Med um Te m		App oved	36	\$847,515,202.90			
							W thd awn	4	\$2,824,540,000.00			
						2015	Long Te m	App oved	84	\$10,536,260,497.11		
								W thd awn	12	\$2,194,468,086.24		
					Med um Te m			App oved	118	\$6,449,768,119.35		
								Decl ned	1	\$3,400,000.00		
					2016	Long Te m	W thd awn	12	\$282,745,820.76			
							App oved	52	\$7,349,730,751.09			
							W thd awn	31	\$4,757,217,867.80			
							Med um Te m	App oved	122	\$5,251,877,015.68		
				W thd awn				63	\$3,796,015,321.82			
				Guarantee Total					570	\$49,868,202,636.58		
				Loan	2014	Long Te m	Den ed	3	\$1,388,347,230.00			
							W thd awn	2	\$823,450,000.00			
				Loan Total					5	\$2,211,797,230.00		
				Loan o Gua antee	2014	Long Te m	App oved	101	\$17,966,731,813.52			
							W thd awn	18	\$3,507,860,250.00			
							Med um Te m	App oved	39	\$5,734,923,725.40		
								W thd awn	9	\$1,775,072,678.06		
						2015	Long Te m	App oved	196	\$50,298,011,328.74		
								W thd awn	19	\$9,021,356,035.00		
								Med um Te m	App oved	75	\$15,172,410,472.83	
W thd awn			11						\$11,184,920,436.90			
2016			Long Te m			App oved	185	\$80,023,291,665.85				
						W thd awn	79	\$529,976,922,242.54				
						Med um Te m	App oved	145	\$20,876,060,186.31			
							W thd awn	44	\$3,786,707,135.15			
						Loan or Guarantee Total					921	\$749,325,457,970.30
	Grand Total						42990	\$13,476,402,681,051.70				

Query: GAO Application Count V2 as of 2/28/2017 - Anthony

**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request #11 (Email #1 of 12)  
**Date:** Tuesday, February 21, 2017 12:04:28 PM  
**Attachments:**

---

Ref: GAO Review of Anti-Fraud Controls at Ex-Im Bank  
Request # 11: "Please provide a copy of the most recently available round of delegated authority lender examinations."

For the record, there were 23 Delegated Authority (DA) Lender Examinations conducted in Calendar 2016. Attached are three DA Lender Examinations which were conducted in January 2016.  
Respectively, you will find the following DA Examinations:

And their respective documents:

Engagement Letter  
DA Examination Report  
Results Letter










































































































**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request #11 (Email #2 of 12)  
**Date:** Tuesday, February 21, 2017 12:06:36 PM  
**Attachments:** 

---

Ref: GAO Review of Anti-Fraud Controls at Ex-Im Bank

Request # 11: "Please provide a copy of the most recently available round of delegated authority lender examinations."

Attached is one DA Lender Examination which was conducted in February 2016. Respectively, you will find the following DA Examination:



And its respective documents:

Engagement Letter  
DA Examination Report  
Results Letter













































**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request #11 (Email #3 of 12)  
**Date:** Tuesday, February 21, 2017 12:07:35 PM  
**Attachments:**



---

Ref: GAO Review of Anti-Fraud Controls at Ex-Im Bank  
Request # 11: "Please provide a copy of the most recently available round of delegated authority lender examinations."

Attached are four DA Lender Examinations which were conducted in March 2016. Respectively, you will find the following DA Examinations:



And their respective documents:

Engagement Letter  
DA Examination Report  
Results Letter





































































































































**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request #11 (Email #4 of 12)  
**Date:** Tuesday, February 21, 2017 12:08:22 PM  
**Attachments:**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

---

Ref: GAO Review of Anti-Fraud Controls at Ex-Im Bank  
Request # 11: "Please provide a copy of the most recently available round of delegated authority lender examinations."

Attached are three DA Lender Examinations which were conducted in April 2016. Respectively, you will find the following DA Examinations:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

And their respective documents:

Engagement Letter  
DA Examination Report  
Results Letter

















































































































**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request #11 (Email #5 of 12)  
**Date:** Tuesday, February 21, 2017 12:09:05 PM  
**Attachments:** 

---

Ref: GAO Review of Anti-Fraud Controls at Ex-Im Bank

Request # 11: "Please provide a copy of the most recently available round of delegated authority lender examinations."

Attached is one DA Lender Examination which was conducted in May 2016. Respectively, you will find the following DA Examination:



And its respective documents:

Engagement Letter  
DA Examination Report  
Results Letter










































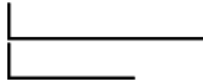
**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request #11 (Email #6 of 12)  
**Date:** Tuesday, February 21, 2017 12:09:49 PM  
**Attachments:** 

---

Ref: GAO Review of Anti-Fraud Controls at Ex-Im Bank

Request # 11: "Please provide a copy of the most recently available round of delegated authority lender examinations."

Attached are two DA Lender Examinations which were conducted in June 2016. Respectively, you will find the following DA Examinations:



And their respective documents:

Engagement Letter  
DA Examination Report  
Results Letter




























































































































**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request #11 (Email #7 of 12) - With attachments  
**Date:** Tuesday, February 21, 2017 2:48:12 PM  
**Attachments:** 

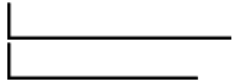
---

Hi Michaela:

Ref: GAO Review of Anti-Fraud Controls at Ex-Im Bank

Request # 11: "Please provide a copy of the most recently available round of delegated authority lender examinations."

Attached are two DA Lender Examinations which were conducted in July 2016. Respectively, you will find the following DA Examinations:



And their respective documents:

Engagement Letter  
DA Examination Report  
Results Letter





































































**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request #11 (Email #11 of 12)  
**Date:** Wednesday, February 22, 2017 9:50:22 AM  
**Attachments:** \_\_\_\_\_

---

Ref: GAO Review of Anti-Fraud Controls at Ex-Im Bank

Request # 11: "Please provide a copy of the most recently available round of delegated authority lender examinations."

Attached is one DA Lender Examination which was conducted in November 2016. Respectively, you will find the following DA Examination:

\_\_\_\_\_

And its respective documents:

Engagement Letter  
DA Examination Report  
Results Letter

































**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request #11 (Email #12 of 12) Last Email  
**Date:** Wednesday, February 22, 2017 9:51:05 AM  
**Attachments:** 

---

Ref: GAO Review of Anti-Fraud Controls at Ex-Im Bank

Request # 11: "Please provide a copy of the most recently available round of delegated authority lender examinations."

Attached is one DA Lender Examination which was conducted in December 2016. Respectively, you will find the following DA Examination:



And its respective documents:

Engagement Letter  
DA Examination Report  
Results Letter









































**From:** [Michaela Smith](#)  
**To:** [CarlsenM@gao.gov](mailto:CarlsenM@gao.gov)  
**Cc:** [David M. Sena](#); [Inci Tonguch-Murray](#)  
**Subject:** GAO-14-574 - Batch 2  
**Date:** Tuesday, April 07, 2015 5:17:18 PM  
**Attachments:** [Rec #5 - Manual Ch 16.pdf](#)

---

Hi Marcia,

Please find attached Ex-Im Bank's deliverables that address the recommendations in the GAO report *Enhancements Needed in Loan Guarantee Underwriting Procedures and for Documenting Fraud Processes*. These will come in 3 email batches, as follows:

Batch 1:

Responses to:

Recommendation 1 – Parts 1(a) and 2

Recommendation 2 – Parts 1 and 2

Recommendation 3 – Parts 1 and 2

Batch 2:

Response to:

Recommendation 5

Batch 3:

Response to:

Recommendation 6

Please feel free to contact me should you have any questions.

Thanks,  
Michaela

Michaela Smith  
Business Compliance Analyst  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
[michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
202-565-3426 (office)  
202-367-6877 (mobile)



Recommendation #5

Ex-Im Bank Loan, Guarantee and Insurance Manual – Chapter 16

*Note: Relevant chapter section provided*



***POLICIES AND PROCEDURES FOR  
DELEGATED AUTHORITY LENDER EXAMINATIONS***

***WORKING CAPITAL GUARANTEE PROGRAM***

***EXPORT-IMPORT BANK OF THE UNITED STATES  
811 VERMONT AVENUE, N.W.  
WASHINGTON, D.C. 20571***













































































































**From:** [Michaela Smith](#)  
**To:** ["CarlsenM@gao.gov"](mailto:CarlsenM@gao.gov)  
**Cc:** [David M. Sena](#); [Inci Tonguch-Murray](#)  
**Subject:** GAO-14-574 - Batch 3  
**Date:** Tuesday, April 07, 2015 5:18:41 PM  
**Attachments:** [Rec #6 - Ex-Im Fraud, Detection and Prosecution Procedures.pdf](#)

---

Hi Marcia,

Please find attached Ex-Im Bank's deliverables that address the recommendations in the GAO report *Enhancements Needed in Loan Guarantee Underwriting Procedures and for Documenting Fraud Processes*. These will come in 3 email batches, as follows:

Batch 1:

Responses to:

Recommendation 1 – Parts 1(a) and 2

Recommendation 2 – Parts 1 and 2

Recommendation 3 – Parts 1 and 2

Batch 2:

Response to:

Recommendation 5

Batch 3:

Response to:

Recommendation 6

Please feel free to contact me should you have any questions.

Thanks,  
Michaela

Michaela Smith  
Business Compliance Analyst  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
[michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
202-565-3426 (office)  
202-367-6877 (mobile)















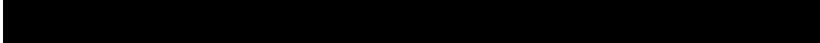
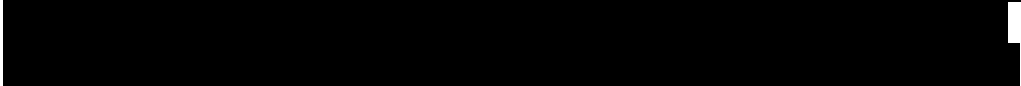
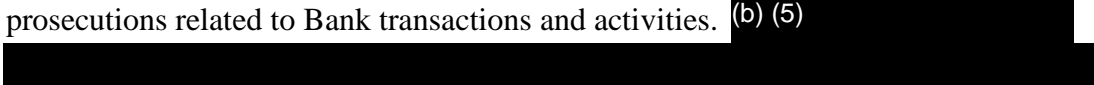




(b) (5)



(b) (5) On the one hand, the Office of the Inspector General, working with the Department of Justice, manages criminal investigations and prosecutions related to Bank transactions and activities. (b) (5)



(b) (5)









**From:** [Michaela Smith](#)  
**To:** ["Schmitt, Christopher H \(SchmittC@gao.gov\)"](#)  
**Subject:** GAO Review of Anti-Fraud Controls: Information Request (#8- Extension of PEFCO's Guarantee and Credit Agreement)  
**Date:** Wednesday, December 28, 2016 3:58:19 PM  
**Attachments:** [image001.png](#)  
[Letter Amendment -- April 8, 1994.pdf](#)  
[Extension of PEFCO's Guarantee and Credit Agreement, modification of the....pdf](#)

---

Hi Christopher:

In response to your information request, please find attached the following documents (keyed to the request):

8. Extension of PEFCO's Guarantee and Credit Agreement dated March 23, 1994; Letter Amendment dated April 8, 1994

Thanks,  
Michaela

**Michaela Smith** | Internal Controls Officer  
Office of the Chief Financial Officer  
Export-Import Bank of the United States  
811 Vermont Avenue, NW | Washington, DC 20571  
Tel 202.565.3426 | Mobile 202.367.6877 | [michaela.smith@exim.gov](mailto:michaela.smith@exim.gov)  
[Twitter](#) | [LinkedIn](#) | [YouTube](#)

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(b) (5), (b) (4)



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(b) (5), (b) (4)



(b) (5), (b) (4)



(b) (5), (b) (4)





(b) (5), (b) (4)



(b) (5), (b) (4)

