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## U.S. COMMODITY FUTURES TRADING COMMISSION

Three Lafayette Centre  
1155 21<sup>st</sup> Street, NW, Washington, DC 20581  
[www.cftc.gov](http://www.cftc.gov)

June 9, 2020

RE: 20-00122-FOIA

This is in response to your request dated May 24, 2020 under the Freedom of Information Act seeking access to: [A copy of the meeting minutes from the 13th and 14th meetings of the Market Risk Advisory Committee. A copy of the meeting minutes from the most recent three meetings of the Global Markets Advisory Committee. A copy of the meeting minutes from the most recent meeting of the Technology Advisory Committee. A copy of the meeting minutes from the most recent meeting of the Agricultural Advisory Committee.].

In an email to me on May 26, 2020, you indicated that either the meeting minutes or the transcript of these meetings would be sufficient.

In accordance with the FOIA and agency policy, we have searched our records, as of May 26, 2020, the date we received your request in our FOIA office.

We have located 658 pages of responsive records. You are granted full access to the responsive records, which are attached. Please be advised that while one responsive record is labeled as the meeting minutes for the 12th Market Risk Advisory Committee meeting, the document is mislabeled – that meeting was actually the 13th meeting.

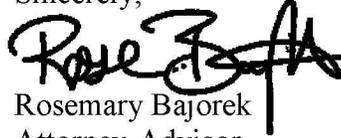
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Commission, Three Lafayette Centre, 8<sup>th</sup> Floor, 1155 21<sup>st</sup> Street, N.W., Washington, D.C. 20581, within 90 days of the date of this letter. Please enclose a copy of your original request and a copy of this response.

Sincerely,

A handwritten signature in black ink, appearing to read "Rosemary Bajorek". The signature is stylized and cursive, with a vertical line extending downwards from the end of the name.

Rosemary Bajorek  
Attorney-Advisor

1 COMMODITY FUTURES TRADING COMMISSION (CFTC)  
2 MARKET RISK ADVISORY COMMITTEE MEETING

3

4

5 Wednesday, December 11, 2019

6 9:39 a.m.-1:08 p.m.

7

8

9 Location:

10 Commodity Futures Trading Commission

11 Three Lafayette Centre

12 1155 21st Street, NW

13 Washington, DC 20581

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22

1 PARTICIPANTS

2

3 CFTC COMMISSIONERS:

4 Chairman Heath Tarbert

5 Commissioner Rostin Behnam

6 Commissioner Brian D. Quintenz

7 Commissioner Dawn DeBerry Stump

8

9 MRAC PARTICIPANTS:

10 B. Salman Banaei, IHS Markit

11 Ann Battle, ISDA

12 Stephen Berger, Citadel

13 Richard Berner

14 Lee Betsill, CME Group

15 Isaac Chang, AQR Capital Management, LLC

16 Biswarup Chatterjee, Citigroup

17 Alicia Crighton, Futures Industry Association

18 Matthias Graulich, Eurex Clearing AG

19 Richard Haynes, Office of the Chief Economist

20 Frank Hayden, Calpine Corporation

21 Lindsay Hopkins, Minneapolis Grain Exchange

22 Annette Hunter, Federal Home Loan Bank of Atlanta

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9 Corporation

10 Sebastiaan Koeling, Futures Industry

11 Association - Principal Traders Group

12 Alicia Lewis, Designated Federal Officer

13 Bob Litterman, Kepos Capital

14 Robert Mangrelli, Chatham Financial

15 Kevin McClear, Intercontinental Exchange, Inc.

16 Dennis McLaughlin, LCH Group

17 Craig Messinger, Virtu Financial

18 Dale Michaels, The Options Clearing Corporation

19 Agha Mirza, CME Group

20 John Murphy, Commodity Markets Council

21 Dr. Sam Priyadarshi, Vanguard

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## 1 P R O C E E D I N G S

2 (9:39 a.m.)

3 MS. LEWIS: Good morning. As the MRAC  
4 Designated Federal Officer, it is my pleasure to call  
5 this meeting to order.

6 Before we begin this morning's discussion, I  
7 would like to turn to the members of the Commission  
8 and the MRAC Chair for opening remarks. We will start  
9 with Commissioner Rostin Behnam, the MRAC Sponsor;  
10 followed by Chairman Tarbert; then Commissioner  
11 Quintenz; followed by Commissioner Stump; and finally,  
12 Nadia Zakir, the MRAC Chair. Unfortunately,  
13 Commissioner Berkovitz could not join us today. He  
14 sends his regrets.

15 Now we will have remarks from Commissioner  
16 Behnam.

17 COMMISSIONER BEHNAM: Good morning. Thanks,  
18 Alicia. There is a disabled train on the Northeast  
19 Corridor, so a couple people are late, and we're  
20 waiting for a few others. But we're going to keep  
21 things moving along. It's a pretty packed agenda, and  
22 I figured let's just get through it. It's a busy time

1 of year, so we're going to have a long morning, but  
2 we'll break hopefully at around 1:15, and then we'll  
3 be done for the day.

4           So good morning again and welcome to the  
5 MRAC meeting here. I want to thank Chairman Tarbert  
6 and Commissioners Quintenz and Stump for being here  
7 today as well. I also want to thank and acknowledge  
8 the MRAC members and the invited speakers who are  
9 going to participate today.

10           I would like to extend a special thanks to  
11 Nadia Zakir, the MRAC Chair, for her commitment and  
12 leadership; and, as always, Alicia Lewis, the  
13 Committee's DFO, for her tireless and well-executed  
14 work. There are obviously many, many individuals here  
15 at the CFTC who make these committees work and run  
16 smoothly, but none deserve more recognition than  
17 Alicia. So thank you.

18           This morning we are going to receive updates  
19 from the MRAC's three newest subcommittees: the  
20 Climate-Related Market Risk Subcommittee, Market  
21 Structure, and CCP Risk and Governance. The  
22 Commission recently approved each of these three

1 subcommittees. And I appreciate my fellow  
2 Commissioners and their support and thank each of the  
3 subcommittee members for their willingness to serve  
4 and contribute to these important market issues.

5           Although less than a month since Commission  
6 approval, I know each of the Chairs will have an  
7 important update for the MRAC from each of their  
8 respective committees.

9           With that, I will take a moment to thank  
10 each of the new Chairs -- Bob Litterman, Stephen  
11 Berger, Lisa Shemie, Lee Betsill, and Alicia Crighton  
12 -- for their leadership.

13           Following the morning panels, the MRAC will  
14 receive a status report from the Interest Rate  
15 Benchmark Reform Subcommittee covering its three  
16 workstreams: from the Initial Margin Working Group,  
17 led by Bis Chatterjee; the Clearing Working Group, led  
18 by Marnie Rosenberg; and the Disclosure Working Group,  
19 led by Ann Battle. Tom Wipf, Chairman of this  
20 critically important subcommittee and Chairman of the  
21 Alternative Reference Rate Committee of the Board of  
22 Governors of the Federal Reserve System, will lead

1 that discussion.

2           I am proud of the accomplishments and  
3 progress made by the MRAC and this subcommittee and  
4 its contributions to the larger efforts by our  
5 domestic and international counterparts, as we  
6 collectively work to successfully transition away from  
7 the London Interbank Offered Rate.

8           As an important first deliverable, in  
9 September, the MRAC approved "plain English"  
10 disclosures for new derivatives referencing LIBOR and  
11 other IBORS. This standard set of disclosures,  
12 prepared by the Interest Rate Benchmark Reform  
13 Subcommittee, is intended as a helpful example of  
14 "plain English" disclosures that market participants  
15 could use, as they deem appropriate, with all clients  
16 and counterparties with whom they continue to transact  
17 derivatives referencing LIBOR and other IBORS.

18           The disclosures inform clients and  
19 counterparties about the implications of using such  
20 products, and provide additional transparency to the  
21 market. That said, the "plain English" disclosures  
22 are not meant to and should not undermine efforts to



1 complete transition in an orderly and timely manner.  
2 More generally, the disclosures provide a tool as we  
3 collectively work towards the end of 2021, when the  
4 Financial Conduct Authority will no longer sustain  
5 LIBOR.

6           After the Interest Rate Benchmark Reform  
7 update, we will hear discussion of the CFTC's Office  
8 of the Chief -- from the Office of the Chief Economist  
9 and the subcommittee's findings on the uncleared  
10 margin impact on transitioning certain legacy IBOR-  
11 linked derivatives to risk-free rates.

12           Specifically, Richard Haynes, a CFTC  
13 Supervisory Research Analyst, will discuss an OCE-  
14 published CFTC research paper, "Legacy Swaps under the  
15 CFTC's Uncleared Margin and Clearing Rules." The  
16 paper provides important data about the landscape for  
17 legacy swaps, which are swaps executed prior to the  
18 implementation of the CFTC's Title VII margin and  
19 clearing mandate. I believe the paper's conclusions  
20 cement the important role the CFTC and other  
21 regulators should play in providing critical market  
22 data and regulatory relief for participants, where

1 needed and when appropriate, as we collectively stride  
2 towards benchmark transition.

3           On that note, I believe the Chairman has an  
4 announcement to make in the near future that will  
5 validate the important role the CFTC and other  
6 regulators play in the benchmark transition effort.  
7 And I thank him for working with me on these important  
8 issues.

9           The penultimate discussion will center on  
10 ISDA's fallback consultations, including pre-cessation  
11 triggers, and the parameters for benchmark fallback  
12 adjustments. These are critically important issues  
13 which have seen great progress in just the past few  
14 weeks alone. Among many other efforts since 2016,  
15 ISDA has spearheaded this critical work as part of the  
16 larger global benchmark transition effort, and the  
17 entire organization deserves recognition for excellent  
18 and timely work.

19           Many challenges remain that demand  
20 thoughtful consideration and eventual execution in  
21 order to globally harmonize transition away from  
22 LIBOR. Discussions raised several issues, including

1 most generally how to avoid significant market  
2 disruption if the Financial Conduct Authority, as the  
3 primary regulator of LIBOR, finds it to be non-  
4 representative. Of note, the Financial Stability  
5 Board's Official Sector Steering Group has encouraged  
6 consideration of a pre-cessation trigger as a step  
7 towards greater market certainty. A second concern  
8 involves how non-EU jurisdictions, including the U.S.,  
9 should respond if there is a determination under the  
10 European Benchmark Regulation that LIBOR, although  
11 still published, is non-representative of the  
12 underlying market.

13           Finally, we will hear current proposals from  
14 CME and LCH for transitioning price alignment interest  
15 and discounting for U.S. dollar OTC-cleared swaps to  
16 SOFR. I believe the MRAC's Interest Rate Benchmark  
17 Reform Subcommittee can play an important role in  
18 hosting critical discussions and potentially tabletop  
19 exercises to game out the possible "big bang"  
20 transition.

21           As we kick on the heels of 2020, much work  
22 remains to be done in two short years. The ARRC's

1 Paced Transition Plan assumes significant transition  
2 to SOFR in 2020. Operational readiness becomes  
3 crucial to ensure organizations have set a solid  
4 foundation internally to begin transition in earnest.  
5 I remain committed to supporting this entire effort,  
6 working with market participants and my official  
7 sector colleagues to ensure the MRAC continues to play  
8 an additive role in addressing challenges in a  
9 thoughtful, measured way to ensure market continuity  
10 and stability.

11 I look forward to today's discussion, and,  
12 as you would imagine, we want to get going as soon as  
13 possible to not waste time, but we will sort of be  
14 flexible if we need to. I know folks may arrive on an  
15 ongoing basis. We'll continue from this table and  
16 then we'll get going and do whatever we need to do to  
17 make sure that the day is successful.

18 So thanks again to everyone for being here.  
19 Thanks to my fellow Commissioners and the Chairman,  
20 and, of course, thanks to Nadia and Alicia. And I  
21 look forward to today's discussion.

22 MS. LEWIS: Thank you, Commissioner Behnam.

1 Chairman Tarbert?

2 CHAIRMAN TARBERT: Well, good morning,  
3 everyone. Thank you, Commissioner Behnam, for  
4 sponsoring the MRAC. And thank all of you for coming.  
5 And I understand today was a particularly difficult  
6 day for some of you making your commute. So thank you  
7 again for coming.

8 Alicia, as always, thank you for being the  
9 Designated Federal Officer and organizing this.

10 And, of course, Nadia, thank you for your  
11 time as Chair.

12 You know, I want to thank Commissioner  
13 Behnam in particular for his tireless work over the  
14 last year or two on LIBOR transition. Because of him  
15 and because of the MRAC, we've been able to have a  
16 very productive dialogue among industry and U.S.  
17 regulators.

18 It's critically important, I think, that the  
19 CFTC take a leadership role in helping the LIBOR-to-  
20 SOFR transition, particularly in our space, in the  
21 derivative space. And I just want to be very clear on  
22 this: LIBOR is going away. The UK FCA has made very

1 clear that and has been unequivocal that after 2021,  
2 it's not going to be around. And so for anyone  
3 thinking LIBOR will continue into 2022, I just want to  
4 give you a warning, and it's simply this: failing to  
5 transition away from LIBOR is a source of risk to your  
6 individual firm, and I believe it's also a potential  
7 source of systemic risk to the global financial  
8 system. And so as a result of that, I think the CFTC  
9 is going to do everything we can, working with our  
10 fellow regulators here in the United States and  
11 abroad, to help provide that smooth transition.

12           The ARRC, of course, has requested a number  
13 of relief items from various regulators here in the  
14 United States and abroad, and the ARRC, of course, has  
15 requested a number of issues addressed in our swaps  
16 regulation. And I am pleased to announce --  
17 essentially what -- what -- yeah, I am pleased to  
18 announce that we're going to move forward with that.  
19 So next week, we will be issuing no-action relief to  
20 address the concerns. And the concerns are  
21 essentially, Can you take these legacy LIBOR swaps and  
22 treat them the same way they were treated originally

1 if we amend them to make the transition to SOFR? So  
2 that is our approach. It's very simple and it makes  
3 perfect sense. So that's coming out next week. I  
4 think we may be the first out of the gate on that.

5           And, again, I commend Commissioner Behnam,  
6 the rest of my colleagues here on the Commission, as  
7 well as all of you, in allowing us to move forward  
8 quickly to provide the market with the stability it  
9 needs.

10           The other thing that Commissioner Behnam  
11 mentioned which I think is really important is this  
12 issue of avoiding "zombie LIBOR." Right? That's  
13 another lurking threat we have, which is the idea that  
14 LIBOR may still be published for a limited period, but  
15 after that period, it no longer represents a  
16 representative benchmark. And so you have a situation  
17 where things are still priced against a seemingly  
18 alive rate whose integrity as a benchmark is  
19 completely dead. So we want to avoid any potential  
20 zombie LIBOR apocalypse, and we want to work with  
21 ISDA, with the exchanges, and with the other relevant  
22 parties to see what means we can do to address that

1 situation.

2           So thank you all for being here. And I look  
3 forward to hearing your remarks. Thank you again.

4           MS. LEWIS: Thank you, Chairman Tarbert.

5           And now we'll have Commissioner Quintenz.

6           COMMISSIONER QUINTENZ: Thank you. And  
7 thank you to everyone who is able to be here today.  
8 Thank you to everyone who is trying to arrive today  
9 and the efforts that everyone makes on a regular basis  
10 to attend these very important meetings. I  
11 particularly find them all very helpful in the  
12 consideration of and the execution of my official  
13 duties. So your attendance is highly valued.

14           Thank you, Commissioner Behnam, for all of  
15 your work with this Committee, and especially on the  
16 issue of LIBOR, a critically important issue for  
17 everyone to get their heads around and take action on  
18 in a short period of time, and even shorter period of  
19 time since we first started discussing this.

20           Thank you, Alicia, for your tireless work,  
21 and, Nadia, for your leadership of the MRAC.

22           I don't have an official statement, so in



1 the interest of time, I'll just leave it there, but  
2 I'm looking forward very much to the discussion from  
3 the subcommittees and the full Committee this morning.

4 Thank you.

5 MS. LEWIS: Thank you, Commissioner  
6 Quintenz.

7 Commissioner Stump?

8 COMMISSIONER STUMP: I just wanted to echo  
9 everything everyone has already said, but I would  
10 applaud both the ambition and the efficiency of this  
11 agenda. And in that spirit, I will reserve my  
12 comments for later. Thanks to everyone who made this  
13 meeting, and thanks to everyone who has helped pull  
14 the operation of this meeting together. There is a  
15 very interesting workload that goes into putting these  
16 meetings together. So thanks to everyone here at the  
17 Commission.

18 MS. LEWIS: Thank you, Commissioner Stump.  
19 Many thanks to the Chairman and the Commissioners for  
20 their opening remarks.

21 Now I would like to turn to Chair Zakir,  
22 Nadia, for her remarks and to start today's

1 discussion.

2           MS. ZAKIR: Thank you, Alicia. I also just  
3 wanted to take a minute just to thank each of the  
4 members of the MRAC for your work on each of the  
5 subcommittees. You know, I have had the pleasure of  
6 being able to join the calls and meetings of the  
7 subcommittees over the past couple months. They have  
8 been incredibly thoughtful, sometimes spirited, but  
9 very interesting, and I very much look forward to the  
10 discussion today.

11           I also just wanted, you know, on behalf of  
12 the MRAC, to thank Commissioner Behnam for his  
13 leadership; also, Chairman Tarbert, as well as  
14 Commissioners Berkovitz, Quintenz, and Stump for their  
15 support of the MRAC. And a special thank-you to  
16 Alicia Lewis and David Gillers for their work as well.

17           So turning to today's agenda, before we  
18 begin, I'd like to do a roll call of the members on  
19 the phone so we have your presence on the record.  
20 After I say your name, please indicate your presence.

21           Isaac Chang, AQR Capital Management?

22           MR. CHANG: Present.

1 MS. ZAKIR: Thank you, Isaac.  
2 Matthias Graulich, Eurex Clearing?  
3 MR. GRAULICH: I'm present.  
4 MS. ZAKIR: Thank you.  
5 Lindsay Hopkins, Minneapolis Grain Exchange?  
6 MS. HOPKINS: Present.  
7 MS. ZAKIR: John Murphy, Commodity Markets  
8 Council?  
9 MR. MURPHY: Present.  
10 MS. ZAKIR: Marnie Rosenberg, JPM?  
11 MS. ROSENBERG: Present.  
12 MS. ZAKIR: Dr. Betty Simkins, Oklahoma  
13 State?  
14 DR. SIMKINS: Present.  
15 MS. ZAKIR: Suzy White, HSBC?  
16 (No audible response.)  
17 MS. ZAKIR: Rana Yared, Goldman Sachs.  
18 (No audible response.)  
19 MS. ZAKIR: Thank you. Just a few  
20 logistical reminders. Committee members and speakers,  
21 please make sure your microphone is on when you speak.  
22 For the folks on the phone, if you could please mute

1 your line until you are going to be speaking, that  
2 would be very much appreciated.

3           This meeting is being simultaneously  
4 webcast. As a reminder, also please lean into the  
5 microphone when you speak, and keep your phones away  
6 from the console.

7           Members, if you would like to be recognized  
8 during the discussion, please change the position of  
9 your place card so that it sits vertically on the  
10 table or just simply raise your hand, and I will  
11 recognize you and give you the floor.

12           Members on the phone, we will give you an  
13 opportunity to ask questions or make comments either  
14 at the beginning or end of our discussions.

15           Our first order of business is a status  
16 report from the following MRAC subcommittees:  
17 Climate-Related Market Risk, Market Structure, and CCP  
18 Risk and Governance. The MRAC voted to establish each  
19 of these subcommittees at our June meeting this year,  
20 and they were established this fall. The subcommittee  
21 members have had meetings since their establishment  
22 and will continue to meet independent of the full MRAC

1 in order to progress their respective objectives.

2           With that, let me introduce our subcommittee  
3 Chairs.

4           Lisa Shemie is Co-Chair of the Market  
5 Structure Subcommittee. Lisa is Associate General  
6 Counsel, Chief Legal Officer, of Cboe FX Markets and  
7 Cboe SEF, representing Cboe Global Markets.

8           Stephen Berger is also Co-Chair of the  
9 Market Structure Subcommittee. Stephen is a Managing  
10 Director and Global Head of Government and Regulatory  
11 Policy at Citadel.

12           Bob Litterman is Chair of the Climate-  
13 Related Market Risk Subcommittee. Bob is the Founding  
14 Partner and Risk Committee Chairman at Kepos Capital.

15           Alicia Crighton is Co-Chair of the CCP Risk  
16 and Governance Subcommittee. Alicia is the Chief  
17 Operating Officer of Prime Services, US Clearing, at  
18 Goldman Sachs, representing the Futures Industry  
19 Association.

20           Lee Betsill is also Co-Chair of the CCP Risk  
21 and Governance Subcommittee. Lee is Managing Director  
22 and Chief Risk Officer at CME Group.

1 MRAC members, as a reminder, I will open the  
2 floor to questions after each subcommittee's report.

3 At this time, I'm going to turn it over to  
4 Lisa Shemie and Stephen Berger to please give their  
5 report.

6 MS. SHEMIE: Thanks very much, Nadia. I  
7 will start on behalf of Stephen and me. We just  
8 wanted to, of course, thank Commissioner Behnam for  
9 the opportunity to serve as Co-Chairs of the Market  
10 Structure Subcommittee. And a special thank-you, of  
11 course, to Alicia Lewis, who has been so helpful in  
12 helping us organize, corral all of the views and  
13 membership to allow us to try to come up with some  
14 coherent work that's ahead of us. So thank you all  
15 for the opportunity, which is very exciting to me, of  
16 course.

17 So as Nadia said, I'm Associate General  
18 Counsel and Chief Legal Officer at Cboe FX and Cboe  
19 SEF, part of Cboe Global Markets. I support our  
20 global FX business, and I'm sure, like most of us in  
21 this room, many of the issues that we talk about every  
22 day in our day-to-day jobs are issues that drive

1 market structure, that we'd like to see drive market  
2 structure, and as a result, it's so exciting to be  
3 able to work with market participants with such  
4 divergent views to allow us to really help to play a  
5 small role in moving market structure discussions  
6 forward.

7           We wanted to just start by presenting the  
8 way that we have worked together up till now and what  
9 we hope to do going forward. We came up -- hopefully,  
10 most of you have seen the report that are in your  
11 materials, which sets forth a list of topics and  
12 subtopics that we hope the Market Structure  
13 Subcommittee may consider to tackle within the next 6  
14 months to a year and beyond, we hope.

15           Stephen and I got together early on in this  
16 process and took a look at the topics that all of us  
17 were solicited to provide about 6 months ago -- sorry,  
18 in 2018. So all of us came up with ideas and topics  
19 that we wanted to look at, and there was a giant list,  
20 and I'm sure most of us can appreciate the fact that,  
21 you know, when given the opportunity to really  
22 highlight issues of concern to our various firms, we

1 really all jumped at it, and as reflected in that very  
2 long list, really just a tremendous diversity of ideas  
3 that we thought we could put together.

4           So what Stephen and I first did was try to  
5 make sense of this and try to whittle them down in a  
6 way, not to eliminate any, but to put them in  
7 categories that could really create threads of  
8 principles through these topics so that we could  
9 really be more productive and hopefully drive a  
10 conversation in a way that could yield some results  
11 and some real recommendations.

12           In starting those discussions, I think right  
13 away it became clear how challenging this actually can  
14 be. Stephen represents Citadel, I represent Cboe, and  
15 we're not always aligned on all of these issues. And  
16 I know that all of us in this room have similar  
17 experiences where, because of the diversity of all of  
18 us sitting in here, it is going to be an interesting  
19 process for us to be able to synthesize and distill  
20 the ideas that we have in a way that's really  
21 impactful and helpful and can actually reflect  
22 principles of market structure that we, as a group,



1 think should inform the Commission on its plans.

2           Once we had our initial work together,  
3 Stephen and I, with Alicia's help, planned two calls  
4 among the members of the subcommittee, and we went  
5 over the list, the initial list, that we had put  
6 together and asked and solicited the views of our  
7 members. We had a really good discussion on both  
8 calls and had full participation, which was wonderful.

9           And following that, Stephen and I got  
10 together again and were able to, I think, really boil  
11 down, based on some of the feedback we received from  
12 members afterwards, all of the topics that we came  
13 together under three principal categories of market  
14 structure: trading, clearing, and reporting.  
15 Obviously, each subcategory has several different  
16 ideas under them in addition to some categories that  
17 it was difficult to really slot into any one of the  
18 major categories.

19           Certainly, many of the topics straddle the  
20 three subcategories that we created, which certainly  
21 will inform the challenges that we have ahead. I  
22 think that we sort of joke that, you know, we are so

1 happy to be working on the Market Structure  
2 Subcommittee, like even among the topics we were  
3 talking about, there is obviously overlap with other  
4 subcommittees as well, and we were very cognizant of  
5 that and trying to stay in our lane so that even  
6 though there are issues that may straddle some of the  
7 other subcommittees, that we really try to create a  
8 niche for ourselves and choose appropriate categories.

9           So, again, what we really tried to do was,  
10 in creating those broad categories, think of it from  
11 the perspective of each of our firms and how those  
12 topics could really make sense for us in order to be  
13 able to have a voice with the Commission. From my  
14 personal professional role in supporting a global FX  
15 business, there were several of the subtopics that  
16 were really interesting to us, as an exchange  
17 operator, and me, as the supporter of the FX business.  
18 So, for example, we talk about the swap dealer  
19 landscape issue under our major topic of trading, you  
20 know, access of proprietary trading firms to SEFs, the  
21 floor trader exclusion to see whether there is room  
22 for building on the success of recent no-action that

1 was produced by the Commission recently. Could there  
2 be amendments to the swap definition itself in order  
3 to look at the dichotomy between the treatment of FX  
4 forwards and non-deliverable forwards?

5           For us, we are interested in the clearing  
6 mandate. You know, there had not been a discussion  
7 for years around whether NDFs should be subject to a  
8 mandate. That would be something that, as a SEF that  
9 lists FX products, a very interesting future  
10 discussion even if it's possible that it's really not  
11 something at the front of our minds.

12           Equivalency determinations: As a staff, we  
13 have been very interested in the Commission's efforts  
14 in working with their counterparts abroad and bringing  
15 equivalency to some of the regimes. And we note,  
16 though, that even with the tremendous success that has  
17 happened so far, there still remains barriers, at  
18 least as far as we're concerned, in terms of having  
19 participants from other jurisdictions join SEFs and  
20 satisfy their own regulatory obligations.

21           And even for me, maybe an issue that isn't  
22 at the forefront of most people's minds, but the

1 treatment of FX more broadly. How does the Commission  
2 view the disparate treatment of deliverable forwards  
3 and NDFs?

4           So what we did there in creating those broad  
5 categories and very much soliciting the views of our  
6 members, what we plan to do is create working groups  
7 around all three of those major topics and have  
8 subsets of the Committee membership work on those  
9 broader topics. As you'll see from the report, there  
10 are several bullets under each of them. We hope and  
11 expect that each working group will hone in on some of  
12 them, try to not necessarily tackle each of them, but  
13 really determine, based on each firm's interest and  
14 participants' bandwidth, how many we can work on and  
15 whether we want to even combine some of them to create  
16 fewer topics, but we do hope to look at all of them.

17           And then the plan would be to try to come up  
18 with initial recommendations on behalf of the  
19 subcommittee to present to the Commission during an  
20 MRAC during 2020.

21           So certainly lots of work ahead of us.  
22 Very, again, grateful for the opportunity to be part

1 of and play a small part in this very important  
2 effort. And also just wanted to note how impressive  
3 it is from our perspective that the Commission does  
4 put such a huge effort into soliciting the views of  
5 its constituents. This is so important to us, as a  
6 firm, so important to me, as a professional, and being  
7 able to have the ability and the opportunity to work  
8 with my fellow market participants to inform the  
9 Commission in its work I think is just such a valuable  
10 experience personally and professionally.

11 I'd like to turn it over to Stephen to give  
12 some more detail about some of the topics that we hope  
13 to work on.

14 MR. BERGER: Thank you, Lisa.

15 After that excellent summary, I'm not sure I  
16 have much to add, and I may only take things downhill  
17 from where they've been brought.

18 MS. SHEMIE: Absolutely not; the opposite.

19 MR. BERGER: I think the first thing I'd  
20 note is, you know, our hope is that nothing on this  
21 list comes as a surprise. We think we've identified  
22 -- I think there are a lot more topics in market

1 structure that people are interested in weighing in on  
2 and debating and developing recommendations with  
3 respect to than there are fewer. So it was a  
4 difficult exercise to try to winnow things down, but I  
5 think each of these issues are issues that we've seen  
6 discussed, be they in proposed rules, in other  
7 advisory committees, and roundtables over the past few  
8 years.

9           So, you know, for example, within the  
10 Trading Working Group, I think there has been an  
11 extensive amount of conversation over the last 6 years  
12 about the "made available to trade" process. I think  
13 there's a recognition that there have been no "made  
14 available to trade" determinations made since early  
15 2014. There have been questions around whether the  
16 process of asking SEFs to be the entities that have to  
17 do self-certifications in order to actually extend the  
18 trading obligation to a certain subset of swaps is the  
19 appropriate path forward, and how that process aligns  
20 with the processes that are taken in other parts of  
21 the world. So I think that's an example of something  
22 that we thought that was a very important piece of

1 market structure and a very logical topic to address.

2           Similarly, within the Clearing Working  
3 Group, there have been countless discussions around  
4 clearing member concentration, both in the swaps  
5 market and the futures market. A lot of that has been  
6 linked to discussions around certain Basel capital  
7 requirements and how they may disincentivize the  
8 provision of client clearing services by certain  
9 clearing members that are affiliated with banks, but  
10 we're not sure that that's the entire -- you know,  
11 that there are other aspects of that to explore. And  
12 while positive steps have been made with respect to  
13 the capital aspect of that, I think there is still  
14 important work to be done there to make sure that the  
15 access to clearing is available for the full set of  
16 end users who need access to clearing services.

17           And then similarly within the reporting  
18 category, the post-trade transparency regime, I think  
19 there has been a lot of thoughtful work that's been  
20 done. There have been roadmaps published by the  
21 Commission previously with respect to how both the  
22 public -- the regulatory reporting and the public

1 reporting processes could be further enhanced, and  
2 that's an area that we thought warranted revision.  
3 And another aspect of that that jumped out at us is  
4 that the block trade thresholds that have been set for  
5 the interest rate swap and credit default swap market  
6 haven't been recalibrated or updated since they were  
7 first set by rule back in 2012 or '13.

8           So, you know, in each of these areas --  
9 trading, clearing, and reporting -- we thought there  
10 were a number of topics that were sensible areas where  
11 people could come together and try to develop  
12 recommendations about things that could be done to  
13 further enhance the structure of both the swaps and  
14 the futures market.

15           And I think the list -- I want to just say I  
16 think the list probably may seem a little swap market-  
17 centric, and that's not something that was done  
18 consciously. So I think we are definitely interested  
19 in exploring both swaps market structure and futures  
20 market structure enhancements, so you'll see a few  
21 ideas on there that are certainly more futures market-  
22 linked, such as open access and position limits. So



1 -- and certainly the clearing member concentration  
2 topic is also one that cuts across swaps and futures.  
3 You know, the swaps and the futures market structures  
4 are quite distinct, setting aside accusations that one  
5 was modeled on the other. So -- but so there are  
6 different issues I think we do need to explore with  
7 respect to each of those two markets.

8           And then one point I just wanted to pick up  
9 on that we are also keenly aware of is in certain  
10 instances, there are potential overlaps with other  
11 either subcommittees of MRAC or other advisory  
12 committees, so we've tried to footnote those where we  
13 saw those, and we'll want to make sure to do any  
14 deconfliction there so we don't either duplicate  
15 efforts or do things that are inconsistent.

16           So with that, I'll pause. And we wanted to  
17 provide an opportunity for anyone in the forum here to  
18 ask questions or make any comments on any of the  
19 issues that we have laid out here.

20           MS. ZAKIR: Thank you, Lisa and Stephen. I  
21 also want to just really thank you for shoring up what  
22 I view to be a very comprehensive list of issues, you

1 know, that impact sort of market structure around  
2 derivatives more broadly.

3           And I guess one -- maybe I'll kick it off  
4 with a question, and I also will invite the members to  
5 ask questions -- but, I guess, you know, Lisa, you had  
6 talked a little bit about obviously this is a very  
7 comprehensive list of issues. You talked a little bit  
8 about wanting to potentially narrow some of those  
9 issues over time. Can you talk a little bit about how  
10 you think that will unfold? And will this be mostly  
11 consensus-driven? How do you anticipate sort of  
12 narrowing down the list of issues for the  
13 recommendations?

14           MS. SHEMIE: Sure. So I think the answer is  
15 that we hope to sort of see how our initial meetings  
16 with the trading groups go in January. I think that  
17 our hope is that the committees -- the working groups  
18 themselves that Stephen and I, of course, will  
19 participate on will themselves be able to start to  
20 find areas of agreement and focus that can distill  
21 what seem to be very long lists into areas where we  
22 really think that we can present impactful

1 recommendations.

2           I think that one focus that we'd really like  
3 to have is, you know, in following our extremely  
4 successful Benchmark Subcommittee, Benchmark  
5 Transition Subcommittee, being able to present  
6 recommendations on which the Commission can actually  
7 act as opposed to opinion pieces that we've been  
8 talking your ear off for years about.

9           So I think the hope really is to try to come  
10 up with some actionable recommendations which will  
11 really evolve, we hope, from these initial discussions  
12 in January on each of the three trading working group  
13 subgroups.

14           MS. ZAKIR: Thank you. I think another sort  
15 of recommendation that I think was discussed during  
16 the subcommittee was also to formulate that list of  
17 issues and recommendations based on potentially what  
18 the Commission may also have on its agenda, so sort of  
19 agenda-driven given that these are recommendations to  
20 the Commission more broadly on some of these topics.  
21 So that may be another way to also potentially narrow.

22           And then you had mentioned that these would

1 be recommendations. And so is the expectation that  
2 each of these three sort of working groups that have  
3 been working around trading and clearing, for example,  
4 would each have separate recommendations? Is that  
5 sort of the thinking there?

6           MR. BERGER: I think our goal is that the  
7 working groups will develop their proposed  
8 recommendations for the subcommittee to look at, but I  
9 think, you know, the goal is that we would coalesce  
10 with a series of subcommittee recommendations that are  
11 likely to address issues with respect to each of  
12 trading, clearing, and reporting.

13           MS. SHEMIE: And I think Nadia is just  
14 picking up on the point that you just made as well. I  
15 think that if it's possible for us to sort of create  
16 recommendations on each of the working groups that  
17 have a common thread among them as well, I think that  
18 would also be very impactful to be able to have a  
19 unified voice from the subcommittee even among the  
20 working groups. So maybe that's very lofty a hope,  
21 but that is certainly what we will strive to do.

22           MS. ZAKIR: Thank you. And then a final

1 question for you before I turn it over to the members.  
2 Do you have a sense of timing in terms of when you  
3 anticipate formulating those recommendations for  
4 presentation to the MRAC?

5           MR. BERGER: I think it will be an iterative  
6 process, but our goal is to have some of the  
7 recommendations ready to share by, you know, let's say  
8 6 months from now. So not knowing exactly when the  
9 next MRAC meeting will be, but in anticipation of one  
10 occurring at some point in the perhaps late second  
11 quarter of next year, that would be our goal, is to  
12 have our first set of recommendations ready at that  
13 time.

14           MS. ZAKIR: Great. Thanks again.

15           I will now turn it over to the members. If  
16 there are any members who have any questions, please  
17 feel free to either raise your hand or -- any comments  
18 or questions?

19           Bis Chatterjee, please.

20           MR. CHATTERJEE: Thank you, Nadia.

21           Thank you again, Lisa and Stephen. I think  
22 this is an excellent list of what could be in scope.

1 I think it looks fairly comprehensive. And, Lisa, I  
2 think you mentioned these are issues that have been  
3 put in front of the Commission or in working groups  
4 sponsored by the Commission for many past years.

5           Thank you, Commissioner Behnam, for  
6 sponsoring this issue. I think it was high time the  
7 CFTC started convening on market structure formally.  
8 Other agencies have already had similar forums in the  
9 past, so I think it's very timely.

10           I would echo some of the comments I think,  
11 Lisa, you alluded to, and Nadia was referring to, is  
12 that market structure goes across all the three areas  
13 you've identified. And, in fact, longer term market  
14 structure, whether you look at the commodity market,  
15 the futures market, or the swaps market, is also  
16 impacted by changes happening outside these three  
17 areas, like in technology, operations, and even  
18 commercial. And we have seen historically that those  
19 three areas have falsely impacted the market structure  
20 going forward.

21           So I would love to see -- I think, Stephen,  
22 you mentioned it's going to be an iterative process.

1 I kind of see this thing being separated into two  
2 broad areas. You picked one or two areas that I think  
3 have a very long-term impact, but I've also seen areas  
4 that are currently hindering market risk and market  
5 kind of efficiency, and probably a second list which  
6 is kind of fine-tuning of a lot of like, you know,  
7 previous legacy rulemaking or processes.

8           Stephen, you mentioned the MAT process or  
9 even the mandatory clearing process, and my  
10 recommendation would be that we separate the focus of  
11 the Committee into very narrow, one or two longer term  
12 impact areas that are recognized broadly as issues for  
13 the whole market.

14           And the other recommendation I think would  
15 be is to maybe work with the other Advisory Committees  
16 sponsored by each of the Commissioners to see how the  
17 tech ops and other market aspects that the Commission  
18 looks at interacts with this market structure issue.

19           MS. ZAKIR: Thank you, Bis.

20           Vincent Johnson.

21           MR. JOHNSON: Hi. Thank you for the report.

22 I just have a -- it's more of a hopeful request, but I

1 think as you are aware, there's a -- I think there's a  
2 very viable non-bank swap dealer market out there, and  
3 you have this swap dealer trading working group. So I  
4 think my request was hope that the team will consider  
5 kind of looking at the landscape for the non-bank swap  
6 dealers because I think it's a small one right now  
7 with three, but I think there is appetite for it to  
8 grow if the conditions can be set to make it kind of  
9 viable for that. So just a request to take a look at  
10 that and consider it.

11 MS. ZAKIR: Thank you.

12 If there are no more questions here from the  
13 membership, I'd like to just turn to the phone. Are  
14 there any comments or questions from members on the  
15 phone?

16 (No audible response.)

17 MS. ZAKIR: Okay. If there are no further  
18 questions or comments on the Market Structure  
19 Subcommittee report, I just want to thank again Lisa  
20 and Stephen. And I'll turn to Alicia and Lee.

21 Please go ahead.

22 MR. BETSILL: Good morning, everyone. I'd



1 like to thank Commissioner Behnam, Alicia Lewis, and  
2 Nadia Zakir, as well as the rest of the MRAC for  
3 allowing Alicia and I to present today on the  
4 formation and initial meeting of the MRAC Subcommittee  
5 on CCP Risk and Governance.

6           The Subcommittee on Risk and Governance is  
7 to provide -- is founded to provide reports and  
8 recommendations directly to the impact regarding  
9 current issues impacting clearinghouse risk management  
10 and governance.

11           I'd like to thank and express my pleasure  
12 and an honor to be Co-Chair along with Alicia Crighton  
13 for the important work that we will do over the coming  
14 year in this area.

15           I would also like to thank those of the  
16 Committee that volunteered. If it's all right, I'll  
17 just announce the names. There is Richard Berner, of  
18 the New York University Stern School of Business;  
19 Matthias Graulich, of Eurex; Lindsay Hopkins, of the  
20 Minneapolis Grain Exchange; Vincent Johnson, of BP;  
21 Demetri Karousos, of Nodal, Nodal Clear; Kevin  
22 McClear, of ICE; Dennis McLaughlin, from LCH; Dale

1 Michaels, from the Options Clearing Corp.; John  
2 Murphy, from Mizuho; Marnie Rosenberg, of JP Morgan;  
3 Dr. Marcus Stanley, from Americans for Financial  
4 Reform; Robert Steigerwald, of the Federal Reserve  
5 Bank of Chicago; Kristen Walters, from BlackRock; Suzy  
6 White, from HSBC; and Rana Yared, of Goldman Sachs.  
7 We thank all of you for volunteering to work on the  
8 subcommittee with us during this coming year.

9           We're pleased to being our work on providing  
10 actionable recommendations and, where we can, detailed  
11 best practices to the MRAC in order to enhance and  
12 advance the safety and soundness of cleared  
13 derivatives markets. We held an initial meeting of  
14 the subcommittee on Tuesday, November 26, where we  
15 discussed the mandate for the Committee, potential  
16 areas of focus, as well as white papers and other  
17 industry materials that we could draw on to enhance  
18 our discussion. Some of the things that we will look  
19 to, to provide input to the Committee are the 2017  
20 MRAC CCP Risk Management Subcommittee final  
21 recommendations; the FIA's 2018 November paper on  
22 "Central Clearing Recommendations for CCP Risk

1 Management"; the October 2019, "A Path Forward for CCP  
2 Resilience, Recovery, and Resolution"; and December  
3 2019, "Stress-Testing Networks: The Case of Central  
4 Counterparties," by Berner, Cecchetti, and  
5 Schoenholtz. Those are just some of the things that  
6 we may draw on as well as the expertise of those on  
7 the subcommittee.

8           Like the Market Structure Subcommittee, the  
9 CCP Risk and Governance Subcommittee has agreed to  
10 divide its work up. We have agreed that we will form  
11 two working groups, one to focus on resilience topics,  
12 and a second to focus on governance and capital  
13 issues. We are currently looking to volunteers to sit  
14 on those from the subcommittee.

15           With that, I will turn it over to Alicia to  
16 talk about the topics which we discussed and will want  
17 to focus on over the next year and how we'll perform  
18 that work.

19           MS. CRIGHTON: Great. Thanks, Lee. And  
20 again thank you to the Commissioners and the Chairman.  
21 We are excited to begin our work on this -- these set  
22 of important topics.

1           I think just to kind of pick up where Lee  
2 left off, where we currently stand, as Lee mentioned,  
3 is we're polling the subcommittee members to see which  
4 of these two working groups they would like to be a  
5 part of. What we do expect is, given the importance  
6 of these topics and the makeup of the Committee, that  
7 most Committee members will actually want to  
8 participate in both working groups. So we do expect a  
9 fair amount of work over the year ahead, so again  
10 thank you for your participation to the members of the  
11 subcommittee.

12           What we have committed to, as a  
13 subcommittee, is to be able to build upon the work  
14 that's already been done and be able to provide  
15 actionable recommendations to the MRAC where possible.  
16 I think it's important to note that with some of these  
17 topics, I think we can all kind of identify which ones  
18 they potentially are. It will be difficult to come to  
19 agreement or potentially difficult to come to  
20 agreement on what the recommendations are. However,  
21 we do think we will be able to come to agreement on  
22 what some of the principles are that will form the

1 basis of some of those recommendations.

2           So I think, you know, dividing up how we  
3 sort of look to prioritize the world or think about  
4 trying to make some progress on these different topics  
5 is there are places where we think it will be easier  
6 to come to agreement, and we'll look to try and  
7 structure our discussions to focus on those topics  
8 while having some of the more challenging topics, that  
9 have historically been challenging, kind of let those  
10 continue in their own forums so that way they don't  
11 cloud the discussions around maybe topics such as  
12 margin. So that way, we can keep the dialogue  
13 constructive with the focus on, as I said at the  
14 beginning, providing actionable recommendations to the  
15 Committee.

16           Nadia, I know in one of the questions that  
17 you asked earlier, kind of to touch on timing, our  
18 goal, and I think similar to the Market Structure  
19 Working Committee, is that we will look to provide an  
20 update on our progress for the midyear meeting. And,  
21 again, I think it will be iterative with a set of  
22 substantive recommendations that we look to produce by

1 the end of year or the December 2020 meeting.

2 MS. ZAKIR: Okay, great. Thank you.

3 I guess just to kick off with a quick  
4 question, can you talk a little bit more about some of  
5 the specific topics that -- the subtopics I'll say  
6 maybe -- that were discussed by sort of the members of  
7 the subcommittee?

8 MS. CRIGHTON: Sure. There were seven  
9 primary topics that the Committee focused on in our  
10 initial call, and we decided, as Lee mentioned, to  
11 divide them up into kind of a Resilience Working Group  
12 and Governance and Capital. Under Resilience, I think  
13 the key topics and themes that emerged are areas that  
14 we want to focus on are discussions related to margin  
15 and what some recommendations should be there, stress  
16 testing, a liquidity framework -- and I loop those two  
17 together -- and then principles of default management.  
18 I think there our thought was, given other industry  
19 work that's going on in default management and the  
20 recommendations that are emerging from an industry  
21 standpoint, it would be helpful to make sure that the  
22 recommendations are aligned. So I don't think we're

1 looking to sort of chart a new course here; however,  
2 leverage the work that's being done elsewhere.

3           In the Governance and Capital Working Group,  
4 the topics of governance and transparency, including  
5 cross-border regulatory issues, CCP capital and  
6 default resources, most notably in that bucket will be  
7 skin in the game, and then non-default losses.

8           So those are really the seven. I think they  
9 are, each in their own right, is a very substantive  
10 topic and will take multiple meetings to I think  
11 really flesh out what the issues are and begin to sort  
12 of approach what those recommendations are, which is  
13 why we felt like dividing it at least into two working  
14 groups would be important as a way to just structure  
15 the meetings and the discussions. And our focus will  
16 be to ensure that we'll be keeping each of the  
17 meetings on those topics rather than scheduling a  
18 margin discussion and then kind of focusing more on  
19 skin in the game, for example.

20           So I think in order to keep us on course and  
21 to try and make some progress on a number of these,  
22 that will be our intended framework for those

1 discussions.

2 MS. ZAKIR: And do you expect that that will  
3 be mostly consensus-driven in terms of prioritizing  
4 those recommendations?

5 MS. CRIGHTON: Yes, that's what we  
6 anticipate.

7 MS. ZAKIR: Okay. Thank you.

8 Any questions from -- any questions or  
9 comments from the members?

10 Kristen Walters?

11 MS. WALTERS: Thanks very much, Nadia. I  
12 just wanted to kind of highlight the importance of  
13 this Committee, and I think -- of the subcommittee  
14 that's being held on CCP risk. From a BlackRock  
15 perspective, we've been long proponents of central  
16 clearing post the financial crisis. We do think that  
17 central clearing has mitigated risk in many instances.  
18 For the last 5 or 6 years, a number of very senior  
19 people in our firm, including Barbara Novick, our Vice  
20 Chairman, our prior Head of Trading, Richie Prager;  
21 current Head of Trading, Supurna VedBrat; myself,  
22 Eileen Kiely, who's our Deputy Chief Credit Officer,



1 and a number of individuals have articulated more  
2 broadly in public, to the Regulatory Committee, and at  
3 this Committee about some of the concerns that we have  
4 about potential for systemic risk in the central  
5 clearing space.

6           And what we've tried to do as part of this  
7 Committee -- and I've been involved since its  
8 inception -- was to highlight, you know,  
9 recommendations that both the buy side universally and  
10 the sell side have embraced. And we've had a  
11 difficult time getting consensus because some of the  
12 issues are controversial. I don't think we'll  
13 necessarily get to consensus as part of this  
14 subcommittee, but I think it's very, very important  
15 for us to have the dialogue.

16           I think from a BlackRock perspective, our  
17 primary concern around resilience, recovery, and  
18 resolution is some of the transparency around risk  
19 management practices, improving the robustness of  
20 margin calculations, and having a very concerted  
21 effort to ask CCPs to allocate capital for the default  
22 fund. This is a controversial topic. From my

1 perspective, I don't think it needs to be. There's a  
2 very long standard in the banking markets for banks to  
3 set aside losses from traditional loans, securities,  
4 or derivative products.

5           Central clearing parties, counterparties,  
6 most of them, are for-profit organizations, and so  
7 their incentives, in part, are aligned around profit  
8 generation for these firms. Currently, they hold very  
9 little of their own capital in the default fund in the  
10 instance of a default. We think it is absolutely  
11 critical for CCPs to hold significant levels of  
12 capital against default for -- to make sure that their  
13 incentives are aligned from a risk management  
14 perspective, from a profit perspective, and also to  
15 have more of consistency with the way that insurance  
16 companies, banks, and other institutions where losses  
17 can affect broader financial markets in a very  
18 systemic way. We think that capital is absolutely  
19 critical.

20           I'd like to bring folks' attention to a  
21 paper that we published with a number of other buy-  
22 side and sell-side firms in late October that provides

1 recommendations around safety and soundness of central  
2 clearing parties with a focus on resilience, recovery,  
3 and resolution. And I'm very hopeful that at our June  
4 meeting we can have individuals who participated in  
5 those papers discuss some of the key recommendations.  
6 And, again, this is with complete unanimous alignment  
7 from the buy side and sell side, which, to be fair, in  
8 my professional career across both sectors, rarely  
9 happens.

10 MS. ZAKIR: Thank you, Kristen.

11 Dick Berner?

12 MR. BERNER: Thanks to Commissioner Behnam  
13 for sponsoring this Committee and for organizing the  
14 subcommittees. I agree with Kristen that the work  
15 we're trying to do in the subcommittee is extremely  
16 important. I think Alicia and Lee for their  
17 leadership in that regard. I just want to echo one of  
18 the comments that Bis made a little earlier, which I  
19 think is obvious in the comments from Lisa, namely,  
20 that there is a lot of overlap in the work that's  
21 going on across the subcommittees, and I think that's  
22 particularly true with the market structure group

1 where there is a clearing working group and a  
2 regulatory reporting working group. And so I'd say we  
3 look forward to collaboration on those issues. I  
4 think that's extremely important.

5           The Commission has done a lot of good work  
6 in outlining a roadmap for the future for regulatory  
7 reporting, and I look forward to helping with the  
8 implementation of that, particularly with the adoption  
9 of new ways of thinking about the reporting process to  
10 turn it from data collection into -- or from a  
11 reporting process into a data-sharing process. So I  
12 think all those things are really important in  
13 considering these issues.

14           MS. ZAKIR: Bob Steigerwald?

15           MR. STEIGERWALD: Thank you. I'd just like  
16 to add to the comments that Kristen just made. Of  
17 course, it's widely recognized how controversial some  
18 of the issues at play are in this area. Kristen made  
19 an important point about the standards that apply to  
20 banking organizations and insurance companies.

21           I would like to note that there is a  
22 perspective that those standards do not directly

1 inform us in a meaningful way about the capital  
2 standards and the participation and the default  
3 waterfall that is appropriate for central  
4 counterparties. CCPs are not banks, they are not  
5 insurance companies, and they have to be regulated in  
6 a proper fashion that's well-tailored to the nature of  
7 the business they operate.

8           I'm sure we will have greater opportunity to  
9 discuss these issues in detail. I just want to make  
10 that other perspective known to the Commission.

11           MS. ZAKIR: Kristen, did you have another  
12 comment?

13           MS. WALTERS: Sorry. Just a clarification  
14 on the back of Robert's comments. So what I was not  
15 doing was trying to imply that we should use exactly  
16 the same capital framework that we use for banks and  
17 insurance companies for CCPs. So thanks, because I  
18 100 percent agree with what you're saying. The point  
19 is more that we do feel that, given the size of the  
20 organizations and the activities in the central  
21 clearing space and the profit incentive of CCPs, that  
22 it does make sense for them to allocate capital and

1 skin in the game to the default fund in some way. And  
2 so meaning that that happens in other -- for other  
3 regulated entities across financial markets. So I  
4 absolutely agree there are very significant  
5 differences between these two types of firms.

6           Thanks. Thank you.

7           MS. ZAKIR: Thanks, Kristen.

8           Demetri Karousos?

9           MR. KAROUSOS: Thanks, Nadia.

10          And good morning, everyone.

11          I just personally wanted to thank the Chair  
12 of this subcommittee because I think you're taking on  
13 an incredibly difficult task. I think it's fair to  
14 say that our first call was spirited. And I think  
15 you're getting a sense of that. I must say I think I  
16 came to that call with the expectation that some of  
17 the positions that folks were taking was just a  
18 natural outcome of commercially where they were on  
19 that equation, and coming out of that call, I am  
20 increasingly convinced that a great outcome from this  
21 process, if not clear recommendations forward that we  
22 really do hope to achieve -- and I will join everyone

1 in doing our best there -- is certainly greater  
2 education and understanding of the structures we're  
3 talking about. So along the lines of what Bob just  
4 said, I think there -- I walked away certainly  
5 thinking there was some confusion about the role of  
6 CCPs and exactly how they work to reduce systemic risk  
7 and why CCPs and central party clearing was the clear  
8 recommendation coming out of the G-20 way back when in  
9 the wake of the great financial crisis.

10           So I certainly look forward to working with  
11 my colleagues on the Committee, but I really hope, if  
12 nothing else, that a greater understanding of how this  
13 works and why this structure is so critical to  
14 reducing risk in the financial network.

15           Thank you.

16           MS. ZAKIR: Thank you.

17           It doesn't look like there are any more  
18 questions here from the members.

19           Why don't we go over to the phone. Any  
20 members on the phone have any questions or comments?

21           MS. ROSENBERG: Hi, Nadia. It's Marnie  
22 Rosenberg, from JP Morgan. I'd like to make a couple

1 of comments if that's okay.

2 MS. ZAKIR: Please go ahead, Marnie.

3 MS. ROSENBERG: Thanks. So I would just  
4 again like to thank Commissioner Behnam for sponsoring  
5 the MRAC and, in particular, sponsoring and initiating  
6 the establishment of the Subcommittee on CCP Risk and  
7 Governance. As many of you know, this topic has been  
8 -- JP Morgan has been very involved in advocating best  
9 practices and has been a thought leader on this topic  
10 for probably 7 years and has published two individual  
11 papers.

12 I think Kristen spoke extremely well on why  
13 this is very important that we focus on these topics.  
14 And we're completely aligned with BlackRock, as we  
15 published the paper with eight other signatories, "A  
16 Path Forward," and we would really appreciate the  
17 opportunity to work through some of these  
18 recommendations in the subcommittee.

19 In terms of what I think is really critical,  
20 starting with margin, as Alicia already said, I think  
21 focusing on what current margin requirements are,  
22 particularly, on listed products and how we think



1 about margin levels currently.

2           And then, of course, the capital and  
3 governance and transparency, those are really critical  
4 to JP Morgan, and I think it's really key that we talk  
5 about those issues both from a U.S. perspective, but  
6 also from an international perspective.

7           And thank you, Alicia and Lee, for co-  
8 chairing this subcommittee because I do think this  
9 will be a challenging task to bring everyone together.

10           Thank you.

11           MS. ZAKIR: Anyone else?

12           (No audible response.)

13           MS. ZAKIR: Okay. Well, thank you, Alicia  
14 and Lee. You definitely have your work cut out for  
15 you. If there are no further questions for the CCP  
16 Risk and Governance Subcommittee, I am going to turn  
17 it over to Bob Litterman.

18           MR. LITTERMAN: Thank you very much. It's a  
19 pleasure to be here.

20           Let me start my remarks by expressing my  
21 deep appreciation to Commissioner Behnam, the CFTC's  
22 Market Risk Advisory Committee, and the Commission for

1 creating the Climate-Related Market Risk Subcommittee  
2 and asking me to chair it. I hope and expect that the  
3 proposed June 2020 report from the subcommittee can  
4 play an important role in guiding the climate response  
5 of the U.S. financial community, and I'm honored and  
6 excited to chair this very esteemed group.

7           For me, it was an unexpected but timely  
8 opportunity to help work with an incredibly talented  
9 group of risk management experts in the financial  
10 markets on a topic, climate risk, that I've been  
11 focused on for the past decade. Having spent a 23-  
12 year career in risk management and investing roles at  
13 Goldman Sachs, I have deep respect for the critical  
14 role that the financial markets have in facilitating  
15 the efficient allocation of capital in our market  
16 economy, and the importance of appropriate regulation  
17 and oversight.

18           I have an unusually eclectic background that  
19 I think makes this assignment an excellent fit. I  
20 grew up in Phoenix, Arizona, and did my undergraduate  
21 studies at Stanford, where I majored in human biology  
22 with a concentration in psychology. I initially

1 thought I was going to be a journalist, and my first  
2 job was as a general assignment reporter for the *San*  
3 *Diego Union*. After a year, though, I decided to go  
4 back to school and got a Ph.D. in economics from the  
5 University of Minnesota. I taught economics at MIT  
6 for 2 years followed by 5 years in the Federal Reserve  
7 Bank of Minneapolis working as a staff economist in  
8 charge of economic forecasting.

9           In 1986, Goldman Sachs made me an offer I  
10 couldn't refuse, and I began my career on Wall Street  
11 as one of the early quants. I started in fixed income  
12 research followed by a promotion to partner in 1994,  
13 when I became the first firm-wide head of risk  
14 management. In 1998, I moved to the Asset Management  
15 Division and head of the quantitative group.

16           In 2009, I left Goldman and helped to create  
17 Kepos Capital, a New York-based investment management  
18 firm, where I am currently a partner and Chairman of  
19 the Risk Committee.

20           I'm well-known in the financial community as  
21 the co-developer, along with Fischer Black, of the  
22 Black-Litterman Asset Allocation Model, which we

1 created 30 years ago and which is still widely used in  
2 the investment industry to build portfolios that  
3 optimally balance risk and return.

4           My focus on climate risk began when I left  
5 Goldman and joined the board of the World Wildlife  
6 Fund. Like many people, I was concerned that society  
7 is not adequately addressing the risk created by  
8 climate change. The increase in greenhouse gases that  
9 humans have put into the atmosphere is the root cause  
10 of climate change. And thus, as an economic and risk  
11 professional, it was obvious to me that the risks  
12 created by climate change must be addressed. There is  
13 tremendous uncertainty about the precise levers and  
14 tools to appropriately mitigate climate risk, and we  
15 have to proceed with caution. But today, the  
16 incentives around the world go in the wrong direction,  
17 and this has to change.

18           I currently spend much of my time trying to  
19 focus attention on the risks created by climate  
20 change. This year, I have two publications in  
21 scientific journals on the subject. In March, I and a  
22 group of other scientists published "Natural Solutions

1 are not Enough," in the *Journal of Science*. And just  
2 this past October, two colleagues and I published an  
3 article in the *Proceedings of the National Academy of*  
4 *Sciences* with the title, "Declining CO2 Price Paths."  
5 In this article, we focus on how quickly the risk of  
6 climate change is increasing and the extremely high  
7 costs of delaying in addressing it. Rather than a slow  
8 approach to taking action, we find that when you  
9 appropriately take risk into account, the optimal  
10 policies are to act as swiftly as possible so that we  
11 can be confident that society will avoid the potential  
12 worst-case outcomes.

13           Recently, many investors and other finance  
14 professionals have recognized these risks and are  
15 trying to understand how to best incorporate them into  
16 their decision-making processes. Thus, the Climate  
17 Risk Subcommittee is a timely regulatory response.  
18 Moreover, the experts who make up this Committee are a  
19 diverse and exceptionally talented group. They come  
20 from financial, energy, and agricultural markets, the  
21 banking and insurance sectors, data and intelligence  
22 service providers, the public interest sector, and

1 academia. We are extremely fortunate that they have  
2 volunteered to serve.

3           Our assignment is to write a report by June  
4 of 2020 that focuses on climate-related financial and  
5 market risks, and makes recommendations to the  
6 Commission. We have an appropriately broad mandate,  
7 including assessing and managing these risks. We will  
8 focus on ways in which market participants can improve  
9 the integration of scenario analysis and climate  
10 stress testing into their risk management function and  
11 financial reporting. We will address both the short-  
12 term financial risks that may be associated with the  
13 transition to a low-carbon economy, as well as the  
14 current and future market and financial risks  
15 associated with the physical risks that will arise  
16 from a warming climate. Those latter risks include  
17 more frequent or extreme weather events, such as  
18 floods, droughts, heatwaves, and hurricanes, as well  
19 as other direct impacts, such as increasing wildfires,  
20 sea level rise, and ecosystem degradation; and  
21 indirect impacts, for example, on human health and  
22 national security.

1           I anticipate that at the heart of the report  
2 will be a section on the implications for market  
3 oversight policies, including disclosures, governance,  
4 strategy, risk management, and conduct. We will also  
5 try to identify and make recommendations with respect  
6 to the types of scenarios and stress tests, as well as  
7 the data and analytics that need to be developed and  
8 used.

9           We intend to recommend additional market and  
10 derivatives products that may improve the  
11 identification and hedging of climate-related  
12 financial risks and recommend policies designed to  
13 facilitate capital flows required to finance the  
14 transition to a low-carbon economy.

15           I hope that our report can provide a high-  
16 level consensus from the financial community about  
17 where and how we need to focus our efforts to address  
18 climate-related financial market risk.

19           The Committee met for the first time in  
20 November, and what impressed me was that, as we went  
21 around the table and heard from the members, there  
22 seemed to be a strong consensus that the appropriate

1 role of the public sector is not to direct  
2 investments, but, rather, to provide incentives and  
3 the appropriate regulatory framework and let the  
4 market freely allocate capital.

5           We will meet again this Friday and plan to  
6 further discuss the matters that I've mentioned to you  
7 this morning, and consider other related topic areas  
8 before finalizing an outline and developing  
9 workstreams. We anticipate members to volunteer to  
10 lead the various topics this week, and we will  
11 continue to hold monthly conference calls throughout  
12 the next 6 months as we do our work.

13           Again I want to thank the Commission for  
14 giving us this opportunity to take on this important  
15 assignment. And I'll be happy to take questions.

16           MS. ZAKIR: Thank you, Bob. I guess just to  
17 start, you've laid out a little bit of the details in  
18 terms of what are the specific topics and subtopics  
19 that you expect the recommendations and/or the report  
20 to cover. Can you talk a little bit about the  
21 process? I know some of the other subcommittees, for  
22 example, have mentioned that they are going to be



1 breaking up into separate working groups so that they  
2 can prioritize and just sort of ensure that some of  
3 those recommendations can be developed, while others  
4 may have more challenges or issues, may be subject to  
5 continued discussion. Do you have a sense of sort of  
6 what that roadmap will look like for the report that  
7 you are looking to prepare?

8           MR. LITTERMAN: Yeah, I think we will break  
9 up into different workstreams. And I've been talking  
10 to members of the Committee this week about which  
11 workstreams they might want to lead, and we'll  
12 probably finalize that on Friday. But we would also  
13 anticipate that any member of the subcommittee that  
14 wants to have input on different workstreams will be  
15 able to. But it's early days, so I'm not sure how  
16 we're going to break this up.

17           MS. ZAKIR: Understood. And do you expect  
18 that those recommendations and those individual  
19 workstreams will be largely consensus-driven in terms  
20 of the topics that are actually shored up for the  
21 recommendations?

22           MR. LITTERMAN: I certainly expect that, and

1 so far in my dealings with the subcommittee, there has  
2 been a lot of consensus. And so I'm anticipating that  
3 it will be very much consensus-driven.

4 MS. ZAKIR: Thank you. And you did mention  
5 that you anticipate the report to be put forth before  
6 the MRAC by June of next year. Is that right?

7 MR. LITTERMAN: That's what we're shooting  
8 for, and I don't see any reason not to be able to hit  
9 that deadline.

10 MS. ZAKIR: Okay. Great. Thank you, Bob.

11 I'm going to go ahead and turn it over to  
12 the members for any questions or comments.

13 (No audible response.)

14 MS. ZAKIR: Okay. If there are no questions  
15 for the members here, why don't we turn to the phone.  
16 Any members on the phone have any questions or  
17 comments?

18 (No audible response.)

19 MS. ZAKIR: Okay. Thank you, Bob. We look  
20 forward to learning more about the developments there.

21 This concludes our discussion of the first  
22 three status reports. Thank you again to the

1 subcommittees and their Chairs for their hard work.  
2 And we look forward to hearing from you in the coming  
3 year.

4 MS. LEWIS: Well, we are actually ahead of  
5 schedule. So at this time, in keeping with the  
6 agenda, we're going to take a 10 -- well,  
7 Commissioner?

8 COMMISSIONER BEHNAM: Is Tom here?

9 MS. LEWIS: Tom is not here.

10 So we will actually take a 15-minute break.

11 So we are missing our subcommittee Chair for  
12 the Interest Rate Benchmark Reform Committee. I  
13 assume that he is on the train from New York, probably  
14 stuck. Hopefully, he's reached Union Station. So  
15 let's start out with a 15-minute break.

16 (Break.)

17 MS. LEWIS: Before we start with the  
18 Interest Rate Benchmark Reform Subcommittee, I just  
19 wanted to give those members who are on the phone and  
20 that did not make the initial roll call an opportunity  
21 to get on the record.

22 So do we have Suzy White, from HSBC, on the

1 line?

2 (No audible response.)

3 MS. LEWIS: Rana Yared, Goldman Sachs?

4 (No audible response.)

5 MS. LEWIS: Operator, I know Rana Yared is  
6 on the line. Please give her an opportunity to be  
7 patched in.

8 Rana Yared?

9 (No audible response.)

10 MS. LEWIS: Okay. Well, unfortunately, Rana  
11 has disconnected. We will try and get her back on, on  
12 the record later on in the program.

13 Okay, so now I'll turn it back over to Nadia  
14 so that we can start the 1:10 discussion -- the 11:10,  
15 I'm sorry.

16 MS. ZAKIR: Thank you, Alicia.

17 Our next agenda item is a report from the  
18 MRAC's Interest Rate Benchmark Reform Subcommittee on  
19 its work to date. And presentations from the  
20 subcommittee's Initial Margin Working Group and the  
21 CFTC, as well as ISDA. Tom Wipf is Chair of the  
22 subcommittee. Tom is Vice Chairman of Institutional

1 Securities at Morgan Stanley and Chair of the  
2 Alternative Reference Rates Committee.

3           The subcommittee, under Tom's leadership,  
4 has been working diligently since it was established.  
5 We will start with the subcommittee report.

6           Tom, you may begin.

7           MR. WIPF: Good afternoon, everyone. It's  
8 an honor again to be presenting in front of the Market  
9 Risk Advisory Committee on behalf of our Subcommittee  
10 on Interest Rate Benchmark Reform. My name is Tom  
11 Wipf, Vice President of Institutional Securities at  
12 Morgan Stanley, and I represent the firm as Chairman  
13 of the ARRC as well as on the board of ISDA.

14           I would like to take a moment to thank  
15 Commissioner Behnam, Alicia Lewis, Nadia Zakir, the  
16 MRAC, and the rest of the CFTC for the formation of  
17 this subcommittee, as the transition to alternative  
18 reference rates is a massive task ahead of us, and to  
19 achieve success, it is paramount that we have close  
20 coordination between the public and private sectors.

21           I would also like to thank the members of  
22 the subcommittee for their hard work over the past

1 year. I have been impressed by the group's commitment  
2 toward the MRAC's goal for us to be additive to the  
3 LIBOR transition efforts from the ARRC and other  
4 groups.

5           I would like to begin by first recapping the  
6 key developments in the LIBOR transition that have  
7 occurred since we last spoke back in September and  
8 then to discuss our three agenda items. These items  
9 are as follows on the agenda: discuss the CFTC and  
10 MRAC's subcommittees' findings on the uncleared margin  
11 impact of transitioning certain legacy IBOR-linked  
12 derivatives to risk-free reference rates; we'll  
13 discuss recent developments from ISDA as they progress  
14 towards the publication of a voluntary protocol to  
15 amend fallback language in legacy derivatives; we'll  
16 discuss updated proposals from central counterparties  
17 regarding adjustments to discounting and price  
18 alignment interest.

19           Developments in LIBOR transition. So since  
20 September, there have been a number of important  
21 developments in the transition driven by both  
22 regulators and market participants. Regulatory

1 developments include the following: U.S. Prudential  
2 Regulators published proposed amendments to their  
3 uncleared margin rules to provide broad-based relief  
4 for interest rate reform. The CFTC received a letter  
5 from the ARRC regarding regulatory issues associated  
6 with the transition of derivative contracts from IBOR  
7 rates to alternative risk-free rates. The letter  
8 updates and consolidates earlier letters from the ARRC  
9 to the CFTC requesting regulatory interpretative  
10 guidance, and, obviously, we are very pleased at the  
11 announcement today from Chairman Tarbert for the  
12 relief that we will see on December 20, and thank you  
13 for that work.

14           The FHFA sent a letter to the Federal Home  
15 Loan Banks indicating that effective March 31, 2020,  
16 they will no longer be able to enter into new assets,  
17 liabilities, or derivatives referencing LIBOR that  
18 mature beyond 2021.

19           The New York Fed published a consultation on  
20 the proposed publication of SOFR averages and a SOFR  
21 index, which both could be quite useful to market  
22 participants as a substitute for LIBOR.

1           The OSSG sent a letter to ISDA reiterating  
2 its preference to include a pre-cessation trigger in  
3 ISDA's new fallback language.

4           The Federal Reserve Bank published its  
5 semiannual Supervision and Regulation Report, which  
6 mentioned LIBOR transition as a supervisory priority  
7 for each type of organization covered within the  
8 report.

9           Market developments include the following:  
10 ISDA published the results of its consultation on  
11 final parameters for benchmark fallback adjustments,  
12 which Ann will discuss in later detail -- later.

13           ISDA will also respond to the OSSG's letter  
14 on pre-cessation issues.

15           The ARRC published practical implementation  
16 checklists to help market participants with the LIBOR  
17 transition.

18           The clearinghouses have continued to refine  
19 their proposals for how they will adjust discounting  
20 and price alignment interest. This also will be  
21 discussed in depth shortly.

22           For legacy LIBOR swaps initial margin



1 findings, in the June 2019 MRAC meeting, our  
2 subcommittee presented its views on how certain  
3 uncleared margin requirements may have an adverse  
4 impact on the LIBOR transition absent any relief from  
5 the CFTC. The MRAC's feedback from that discussion  
6 was that in order to best inform CFTC's actions, the  
7 subcommittee would attempt to quantify the impact to  
8 uncleared margin if no relief is granted. Responding  
9 to this request, the MRAC subcommittee worked with the  
10 Office of the Chief Economist, the CFTC, to  
11 approximate this impact.

12           A report was published by the Office of the  
13 Chief Economist in November 2019 with Richard Haynes,  
14 who is here to discuss that in detail. This report  
15 calculated notional amounts for uncleared legacy IBOR  
16 swaps and used the regulatory grid method to estimate  
17 the initial margin that would be posted if these swaps  
18 lost their legacy status. The subcommittee then used  
19 the findings from this report to extrapolate what the  
20 margin impact might look like using this same  
21 approach. Bis Chatterjee will discuss this additional  
22 analysis.

1           The findings from the Office of the Chief  
2 Economist and subcommittee are approximations that are  
3 meant to be useful to the CFTC as they deliberate on  
4 relief from uncleared margin and the relief that was  
5 announced earlier today.

6           From ISDA, ISDA has also made considerable  
7 progress since we last spoke as it relates to the  
8 finalization of benchmark fallback language. When  
9 published, this language can be agreed to on a  
10 voluntary basis for legacy trades. As of a certain  
11 date post-publication of that protocol, ISDA will  
12 amend its definitions to include these fallbacks in  
13 all new trades.

14           ISDA consulted the market on the preferred  
15 calculation parameters for historical average credit  
16 adjustment to be included in these new fallbacks, and  
17 the market preferred a 5-year median calculation.

18           At the request of the OSSG, ISDA consulted  
19 the market on the inclusion of a pre-cessation  
20 trigger. ISDA reports that the consultation results  
21 were inconclusive, prompting the OSSG to send another  
22 letter to ISDA reiterating its request for inclusion

1 of such trigger. Ann will discuss ISDA's progress to  
2 date in much greater detail as well as ongoing work to  
3 be completed before the protocol can be published.

4           From CCPs, we look to continue the  
5 discussion that we had at the September MRAC meeting  
6 around areas of coordination and potential risk  
7 considerations from the current proposals put forth  
8 for discounting and price alignment interest  
9 adjustments from both LCH and CME. We will hear from  
10 Dennis McLaughlin, of LCH; and Agha Mirza, of CME; who  
11 will both give brief overviews of their current  
12 proposals.

13           There are certain differences between their  
14 respective proposals that the subcommittee recognizes  
15 as potentially challenging from an economic and an  
16 operational perspective. There was desire from the  
17 subcommittee for consistency across the clearinghouses  
18 in how they approach this adjustment to the greatest  
19 extent possible.

20           Since the September MRAC meeting, both  
21 clearinghouses have coalesced around a single  
22 transition date. This is now scheduled for mid-

1 October 2020.

2           It was also mentioned at the September  
3 meeting that the differences in compensation  
4 methodologies between clearinghouses could be  
5 problematic. Dennis and Agha will confirm, though it  
6 is believed in the current proposals, these  
7 differences in compensation methodologies do still  
8 exist. We note that ultimately both clearinghouses  
9 will enact plans that best represent their clients'  
10 preferences.

11           The subcommittee discussed the operational  
12 challenges and potential market turbulence that could  
13 arise from separate methodologies as currently  
14 envisioned. To improve market transparency into the  
15 economic and operational dynamics occurring at the  
16 time of the proposed Single Step, the subcommittee  
17 asks that the MRAC consider the benefits and  
18 considerations of a tabletop demonstration involving  
19 both clearinghouses in 2020 well before the October  
20 switch date. A public demonstration of this type  
21 could help market participants think through their  
22 respective steps to the Single Step event so they can

1 risk-manage appropriately well in advance. The  
2 subcommittee's recommendation is that the MRAC host  
3 such an event.

4           Finally, at the September MRAC meeting, we  
5 also discussed the clearing treatment for certain  
6 physically settled swaptions, particularly after the  
7 Single Step transaction has occurred at the  
8 clearinghouses. It was MRAC's view that the ARRC  
9 would be the most appropriate venue to work on this  
10 issue. In my capacity as the Chairman of the ARRC, I  
11 can report progress and current thinking from the ARRC  
12 on these topics. The ARRC has established a Swaptions  
13 Working Group to focus on this issue.

14           There are no easy answers. These are  
15 bilateral contracts that are not cleared by the CCPs,  
16 and so CCPs are reluctant and do not view themselves  
17 as having authority to require that compensation be  
18 exchanged on any swaps that are delivered from an  
19 uncleared swaption after the PAI discounting move.

20           One area where progress may be made is in  
21 adding transparency to new bilateral swaption  
22 contracts as to what will happen regarding PAI

1 discounting and any exchange of compensation. The  
2 ARRC group is discussing that with ISDA.

3           For legacy swaptions, the group is looking  
4 at a model in which CCPs could provide pricing tools  
5 to let people calculate the difference in valuation  
6 between effective Fed Funds and SOFR-discounted swaps.  
7 If a swap came to the CCP with a flag indicating that  
8 compensation should be exchanged, they could help to  
9 facilitate an exchange subject to confirmation or  
10 other requirements. However, this would not fully  
11 address the issue that counterparties who will receive  
12 compensation would advocate for a compensation  
13 mechanism while those that would pay compensation  
14 might be less inclined to support that.

15           The ARRC could recommend compensation as a  
16 best practice if there was general market support, but  
17 the ARRC cannot require or enforce any compensation  
18 mechanism. Market participants need to clarify fairly  
19 soon on these issues -- need clarity very soon on  
20 these issues, and we will keep working to provide this  
21 clarity wherever possible.

22           Going forward on next steps, this

1 subcommittee's work will continue after this meeting,  
2 and we intend to have another update for this group at  
3 the next meeting of the MRAC. I expect the discussion  
4 of coordination between the clearinghouses on their  
5 respective Single Step proposals will be ongoing for  
6 the next several weeks and months. I would reiterate  
7 our request to the MRAC to consider the merits of  
8 hosting a public tabletop demonstration in how that  
9 transparency into the Single Step transition that  
10 would benefit the market.

11           We welcome any feedback from the MRAC on our  
12 areas of focus and any recommendations. The MRAC and  
13 the CFTC's guidance has been helpful and instrumental  
14 in our work thus far, and we look forward to further  
15 collaboration with this group.

16           Once again, I would like to thank  
17 Commissioner Behnam, Alicia Lewis, Nadia Zakir, and  
18 the MRAC for this opportunity for this public-private  
19 effort, and I thank you on behalf of our subcommittee.

20           And I will turn back to the Chair.

21           MS. ZAKIR: Thank you, Tom.

22           And what we're going to do is we're going to

1 actually hold the questions until the full  
2 subcommittee report.

3           So let's go ahead and we can turn now to the  
4 presentation on "Legacy LIBOR Swaps and Initial Margin  
5 Findings."

6           Tom, I will turn it over to you to introduce  
7 the topic and the speakers, please.

8           MR. WIPF: Okay. We are going to pass this  
9 to Bis and Richard to discuss the findings of their  
10 work between -- since the last MRAC meeting on this  
11 topic.

12           Bis and Richard?

13           MR. HAYNES: Can you hear me? Okay, I think  
14 this is going.

15           Thank you, Tom. Thank you, Alicia. Thank  
16 you, Nadia. Thank you to all of the MRAC and also to  
17 the Commissioners for having the opportunity to  
18 present today.

19           Over the last few years, the Office of the  
20 Chief Economist has been publishing an aggregate view  
21 of risk transfer and swap markets across rates,  
22 credit, and FX. To generate these reports, we have



1 developed the concept of entity-netted notionals, a  
2 measure of duration-adjusted risk netted within the  
3 counterparty relationship. Our office developed this  
4 tool to provide what we believe is a better measure of  
5 risk transfer than other metrics, like gross notional.

6           For example, where we observed just under  
7 \$250 trillion of gross IRS notional, this translates  
8 to only around \$15 trillion of entity-netted  
9 notionals, a number much closer to that of the size of  
10 U.S. Treasuries and corporate bonds.

11           We use this ENNs work to analyze the size  
12 and composition of the legacy swap portfolios of CFTC-  
13 covered entities, and earlier this year released a  
14 summary of our results. More recently, we updated  
15 this paper to include analysis of a specific subset of  
16 legacy swaps, those referencing IBOR benchmarks, and  
17 this is what I will speak to specifically today.

18           Currently, a number of regions, as everybody  
19 knows, around the world are in the process of  
20 transitioning away from a set of IBOR rates. Here in  
21 the U.S., steps have been taken to shift from USD  
22 LIBOR to other more robust rates, like the Secured

1 Overnight Financing Rate, or SOFR.

2           This transition has generated a set of  
3 regulatory questions. For instance, if a legacy swap  
4 switches from referencing USD LIBOR to SOFR, would  
5 this adjustment cause the swap to lose its legacy  
6 status? In order to estimate the magnitude of the  
7 swap universe potentially affected by these decisions,  
8 our office turned to our ENNs toolkit.

9           You can see in this table, which I will  
10 bring up right now, and I believe is also in your  
11 packet here, this table has a high-level summary of  
12 our results. This table provides both a notional, on  
13 the left-hand side, as well as an ENNs, on the right-  
14 hand side, summary of uncleared IBOR-based rate swaps  
15 as of mid-September this year. The top line provides  
16 the notional and ENNs of dealer-to-dealer swaps in  
17 this category, and the other rows show the notional  
18 and ENNs of dealer-to-client swaps broken down by  
19 client type.

20           As you can see, uncleared IBOR swaps are  
21 held by a wide set of non-dealer counterparties; for  
22 instance, pension funds, insurance companies, non-

1 financials, hedge funds, et cetera; I mean, all the  
2 categories, a wide variety of clients. In aggregate,  
3 dealer-to-client swaps, which is all but the first row  
4 that you see there in the table, represent a total of  
5 just over \$6 trillion of notional -- that's the final  
6 line, the total non-swap dealer line -- which nets  
7 down to just under \$2.5 trillion of 5-year equivalent  
8 legacy ENNs, and that \$2.5 trillion is both on the  
9 long side of these swaps as well as on the short side  
10 of these swaps, so it's relatively balanced.

11           Okay. If the IBOR transition causes swaps  
12 to lose legacy status, one effect would be the  
13 introduction of an initial margin mandate for  
14 counterparties that have been phased in. The ENNs  
15 calculation provides a high-level way -- and I want to  
16 emphasize that -- a high-level way of estimating  
17 initial margin levels, assuming this loss in status.

18           To create this estimate, we use the standard  
19 grid method to calculate potential initial margin  
20 requirements. For 5-year rate swaps -- and 5-year  
21 rate swaps is what is used within the ENNs  
22 calculation, so that \$2.5 trillion measure that you

1 see in the table there on the right-hand side is a  
2 5-year notional equivalent. In the grid, the notional  
3 multiplier is 2 percent. Okay? So, using this  
4 multiplier, we get an IM level of around \$50 billion  
5 on both the long, as well as on the short sides of  
6 these trades, of these uncleared IBOR-based swaps, for  
7 an aggregate total of around \$100 billion of initial  
8 margin associated to this subset of swaps.

9           As comparison, this is approximately the  
10 size of the initial margin collected by the CME  
11 against all house and client futures positions. So  
12 that gives you a little bit of a benchmark about the  
13 size of this estimate.

14           The paper, which is now on our website and I  
15 believe also in everybody's packet there in front of  
16 you, provides additional detail and notes that our  
17 calculation methodology, I think obviously, includes a  
18 number of important caveats I will note, too, right  
19 now. First, this estimate used the grid method,  
20 which, as everybody knows, is a relatively  
21 conservative method. Bis will speak to a separate  
22 method that is commonly used on grid swaps, the SIMM

1 methodology, to give a little bit of a sense of how  
2 varied these estimates can be.

3           Second, this estimate assumes that no IM is  
4 currently being voluntarily collected by swap  
5 counterparties. Of course, if any initial margin is  
6 currently being voluntarily exchanged, that would take  
7 down on the margin any additional requirements that  
8 may come if legacy status is lost.

9           So I will finish there, and I will just say  
10 that I hope this analysis and other analysis that you  
11 can find in the paper is of interest both, to all of  
12 you, to market participants, to other regulators.

13           And I would again like to thank everybody  
14 here at MRAC as well as Commissioners, Alicia, and  
15 Nadia, for the opportunity to present the results that  
16 we have put out very recently. Thank you again.

17           MR. CHATTERJEE: Thank you, Richard.

18           And on behalf of the Interest Rate Benchmark  
19 Reform, and especially the IM Working Group, we  
20 express our gratitude because in the last 6 to 7  
21 months, none of this work would have been possible  
22 without the active engagement and the publication of

1 the data, which was fundamentally important to I think  
2 what Tom alluded to, is in the June MRAC meeting, we  
3 discussed that any request for relief to the  
4 Commission and other agencies, that not even the  
5 Prudential Regulators have asked for, would not really  
6 sound meaningful unless we were able to substantiate  
7 with some kind of quantitative numbers that, instead  
8 of kind of identifying an individual number, would  
9 give us a range or an estimate of what the impact  
10 would be. Chairman Tarbert this morning mentioned  
11 that the Commission is making all its efforts to ease  
12 the transition to LIBOR, and the subcommittee  
13 identified that the impact of losing legacy status is  
14 one of the largest impediments.

15           So again thank you, Richard, to you and the  
16 Office of the Chief Economist.

17           I would like to kind of pick up on the  
18 analysis that Richard laid out, which is that the  
19 industry, especially in the first three phases of  
20 industry participants that have migrated to mandatory  
21 posting of IM, the industry largely uses a more  
22 regulatory approved SIMM model to calculate IM

1 bilateral postings. While the grid method serves as a  
2 backup and we think that going forward there may be  
3 entities across the world for various reasons may  
4 continue to rely on the grid method, we think that the  
5 more sophisticated SIMM model is what is going to be  
6 used, even by the Phase 5 participants.

7           To progress our work on moving the estimates  
8 and notional and the grid method to what it would look  
9 under the SIMM method, the working group worked with  
10 ISDA where over the last 12 months various detailed  
11 analysis has been done, and we analyzed legacy  
12 portfolios that participants voluntarily submitted to  
13 understand the nature of the underlying trades. Now,  
14 these were all submitted on an anonymized basis to  
15 protect the position and the trades of the individual  
16 submitting parties.

17           One thing to note, that while we look at the  
18 notional that has been presented by Richard and his  
19 office, this is going to be spread out over possibly  
20 1,000-plus counterparties and across 9,000-plus  
21 relationships that exist among -- between the Phase 5  
22 participants and the swap dealers. So this number

1 will have and covers significantly meaningful amounts  
2 of market participants.

3           The one thing to note that Richard mentioned  
4 there are a couple of caveats, one thing I would add  
5 to and which applies a little more to the SIMM model,  
6 is that each phase-in, and especially Phase 5  
7 categories, have a certain minimum level of notional  
8 and margin posting requirement before they are subject  
9 to mandatory posting, and that, in turn, may kind of  
10 temper the numbers that, you know, we are seeing on  
11 screen. However, another offsetting effort --  
12 offsetting impact that the SIMM model has is that the  
13 SIMM model is a fairly sophisticated risk and  
14 portfolio-netting model.

15           Typically, what we have historically seen  
16 across the industry is that swap dealer portfolios  
17 tend to be more well-balanced in terms of risk  
18 offsets, whereas some of the end user Phase 5  
19 participants, depending on the nature of their  
20 investment strategies, may have more lumpy or  
21 concentrated on one-sided impacts. So that takes a  
22 counter effect that it may actually give them less



1 offsetting benefits, and then their SIMM numbers might  
2 actually track closer to the grid numbers. And we  
3 continue to evaluate that, and that was an important  
4 aspect.

5           So based on all of these historical studies  
6 and looking at the notional numbers, while the grid  
7 model pointed to the fact that the initial margin  
8 number would probably be in the \$90 to \$100 billion  
9 range, the SIMM model number lies about in the \$40  
10 billion range. And, you know, while it looks like it  
11 would be about half of what the grid model would look  
12 like, again I would emphasize there are a number of  
13 caveats that make it move between participants being  
14 out of scope or less portfolio benefits. The model  
15 may move -- the model number may move like, you know,  
16 5 to 10 percent in either direction.

17           So that being said, I would like to go back  
18 to Tom's comment, is that the Committee set out  
19 earlier this year, and especially after the June MRAC  
20 meeting, to come up with a range of numbers that we  
21 think will realistically frame the impact of the  
22 transition of the benchmark and what it would cause as

1 an impact to legacy status. And you can imagine an  
2 initial margin number in the range of \$40 to \$100  
3 billion is a significant impact and a significant  
4 hurdle. And so any consideration that potential  
5 regulators or the CFTC may look at this, it would  
6 greatly, I think, help the issue.

7           So with that kind of analysis in mind, the  
8 Interest Rate Benchmark Reform, and especially the IM  
9 Working Group, would like to recommend to the broader  
10 MRAC that the MRAC approve the considerations of the  
11 IM funding prepared by the subcommittee and the  
12 working group, and that MRAC recommend to the  
13 Commission that the Commission consider these findings  
14 in their effort and analysis and ultimately their  
15 recommendations regarding any relief.

16           Thank you.

17           MS. ZAKIR: Thank you, Richard and Bis. We  
18 will consider the subcommittee's recommendation at the  
19 end of Ann's presentation.

20           Ann Battle is the Disclosure Working Group  
21 leader of the Interest Rate Benchmark Reform  
22 Subcommittee, and she is Assistant General Counsel at

1 ISDA. Ann will give a presentation on recent  
2 developments involving ISDA, ISDA's derivative  
3 fallback consultations.

4 Ann, you may begin.

5 MS. BATTLE: Thank you. We've circulated  
6 some slides that you should have. I'm not sure if  
7 it's possible to put them up.

8 But today I'm going to give a little bit of  
9 an overview of the work that ISDA is doing to  
10 implement fallbacks and the documentation that we  
11 published for derivatives. I believe that we  
12 introduced this work at an MRAC meeting last year, but  
13 today I will give an update on the consultations that  
14 we have run in 2018 and 2019, including, as Tom  
15 mentioned, the very recent consultation on what we're  
16 calling the final parameters for the spread and term  
17 adjustments in derivatives fallbacks. I will also go  
18 over the expected timing in the coming 6 to 7 months  
19 for implementation of these fallbacks and mention some  
20 of the open issues.

21 While we work on putting the slides up, I'll  
22 just start to level-set for anyone who is not aware.

1 ISDA publishes standard definitions that are used in  
2 the non-cleared, and in many cases cleared, OTC  
3 derivatives market. In Section 7.1 of those  
4 definitions, we publish what we call rate options, and  
5 the rate options are what counterparties select as the  
6 floating rate in OTC derivatives that have a floating  
7 rate. And so by publishing these in a standard place,  
8 we are lucky to have the ability to also update them  
9 on a standard centralized basis to include more robust  
10 fallbacks.

11           Fallbacks are one aspect of the very  
12 important work to move the market away from LIBOR. As  
13 has been covered, there are also efforts to simply  
14 start trading SOFR and other alternative rates on a  
15 go-forward basis, and if you do that, you don't need  
16 fallbacks. Similarly, in the coming 2 years, we hope  
17 to see market participants voluntarily trade away from  
18 LIBOR prior to any cessation or other event. And I  
19 think the margin relief that's been discussed will  
20 remove one of the major impediments to market  
21 participants agreeing to those amendments.

22           However, it is expected that if and when

1 LIBOR is, in fact, discontinued, there will be  
2 exposure to LIBOR outstanding. And so by inclusion of  
3 these fallbacks either in LIBOR contracts that market  
4 participants continue to enter into, based on the 2006  
5 definitions on a go-forward basis or, as we'll get to,  
6 by amending legacy LIBOR contracts to include the  
7 amended and restated definitions, and, therefore, the  
8 fallbacks, market participants will protect themselves  
9 from the disruption that could occur if LIBOR is  
10 discontinued and their contracts don't contain a  
11 clear, certain, and consistent fallback rate.

12           So when we update our definitions, the  
13 floating rate today, tomorrow, or any time prior to  
14 triggering the fallbacks will remain the same.  
15 However, the definitions or the rate options will be  
16 amended and restated to provide that if there is a  
17 trigger or another -- if there is a trigger, either an  
18 index cessation event or something similar that  
19 provides for moving to an alternative rate, those  
20 contracts will instead reference an adjusted version  
21 of SOFR or the relevant risk-free rate for the IBOR  
22 that the contract references today.

1           We have the ability to update the 2006  
2 definitions by publishing a supplement thereto. We  
3 have actually published now over 60 supplements, and  
4 so that is how we intend to publish or implement the  
5 amended and restated rate options with the fallbacks.

6           Now, importantly, when we do that, the  
7 amended and restated rate options will continue to --  
8 will apply to contracts entered into on or after the  
9 effective date. And I will get into some of these  
10 expected dates at the end of the presentation.  
11 However, the amended and restated rate options, and,  
12 therefore, the fallbacks, will not apply to any  
13 contracts entered into before the effective date of  
14 the supplement.

15           The amended and restated rate options will  
16 also be published centrally with our definitions, so  
17 conceptually sometimes I think it's easy to visualize  
18 that if you have a confirmation for a fixed floating  
19 swap and the floating rate is LIBOR, that confirmation  
20 the day before and the day after we publish the  
21 fallbacks will look exactly the same, it will simply  
22 contain the name of the rate option. But once the

1 supplement, with the amended and restated rate options  
2 takes effect, that swap will contain the fallbacks,  
3 whereas the confirmation that looks identical but that  
4 was entered before that date will not.

5           So it's a very efficient tool, at least on a  
6 go-forward basis for embedding these fallbacks in the  
7 derivatives infrastructure. Given how efficient it  
8 is, it's also a blunt tool, and so we've taken a lot  
9 of care over the past several years to ensure that the  
10 fallbacks we're implementing will work for the entire  
11 market or will work for the entire market to the  
12 maximum extent possible.

13           So this next slide goes through the protocol  
14 that I think many people have heard about that we  
15 expect to launch in early 2020, and that protocol is  
16 to provide an efficient, although slightly less  
17 efficient way, for market participants to voluntarily  
18 agree that the amended and restated rate options apply  
19 to their legacy LIBOR contracts. So this will be  
20 critical to ensure that to the extent the hundreds of  
21 trillions of dollar notional of LIBOR swaps that are  
22 outstanding today contain the more robust fallbacks or

1 contain the fallbacks to the adjusted risk-free rates  
2 in the event that they are not closed out or otherwise  
3 amended to reference a different rate prior to the  
4 cessation of LIBOR.

5           The protocol, in its most basic terms, will  
6 essentially say that among adherence to the protocol,  
7 irrespective of the date that they entered into a  
8 derivative that references LIBOR or one of the other  
9 key IBORs that we're covering, that reference to LIBOR  
10 or the other IBOR will be a reference to the amended  
11 and restated rate option. So it will be a reference  
12 to the rate option with the fallbacks to the adjusted  
13 form of the risk-free rates.

14           So the protocol itself doesn't contain a  
15 long form drafting of fallbacks, it's just the  
16 mechanism whereby counterparties can agree because, as  
17 I mentioned, ISDA does not have the ability to go in  
18 and manipulate a derivatives contract that has already  
19 been entered into. Counterparties have to  
20 affirmatively agree to that change even though, again,  
21 in this case, the change won't be a change to the  
22 reference rate on the date of that agreement, it will



1 just be a change to provide that if fallbacks are  
2 triggered, that contract will contain the clarity and  
3 certainty of the new fallback rates.

4           I mentioned the word "voluntary" a couple of  
5 times, and that's really critical. It will be up to  
6 market participants to adhere to the protocol or to  
7 otherwise bilaterally agree that their references to  
8 LIBOR and the other IBORs are based on the amended and  
9 restated rate options.

10           A protocol is arguably more efficient than a  
11 bilateral amendment because when a counterparty  
12 adheres to the protocol, they are agreeing that with  
13 all of their counterparties who also adhere to the  
14 protocol, the amendments made by the protocol, so, in  
15 this case, the amendments to use the amended and  
16 restated rate options with the fallbacks, will apply  
17 to all contracts between those counterparties.

18           Importantly, however, if a market  
19 participant adheres and only three out of their five  
20 counterparties adhere, they will have the new  
21 fallbacks with those three counterparties, but they  
22 will not with the other two counterparties. Just like

1 any amendment to the terms of a contract, both  
2 counterparties are required to agree in order for the  
3 amendments to be effective. So in that scenario, the  
4 counterparty that had adhered will have to bilaterally  
5 mitigate the contracts with the two counterparties  
6 that did not adhere. Adherence, again, I said is  
7 arguably more efficient because at least with the  
8 three counterparties that adhere -- and we can hope  
9 that all five counterparties will adhere -- the  
10 counterparty that also adhered won't have to go  
11 through the trouble and negotiation of putting in  
12 place bilateral agreements. So if there is broad  
13 market take-up of this protocol, it will significantly  
14 reduce the amount of work that's required to address  
15 risk in legacy contracts.

16           So I mentioned several times that the  
17 fallbacks will be to an adjusted version of SOFR or  
18 the other risk-free rates. And so I think when ISDA  
19 presented to the MRAC last in 2018, it was actually on  
20 the day that we launched our first consultation  
21 soliciting market feedback on what those adjustments  
22 should be. That consultation, I am happy to report,

1 was, in fact, successful, and yielded a global market  
2 consensus in favor of adjusting the risk-free rate by  
3 compounding it over the relevant tenor to cover off  
4 the differences in term structure between LIBOR and  
5 other IBORs and SOFR and the other risk-free rates.  
6 It also resulted in a consensus that market  
7 participants prefer to add a spread adjustment which,  
8 based on the results of that consultation, would be  
9 calculated by taking a historical mean or median of  
10 the differences between the relevant IBOR and the  
11 relevant risk-free rate.

12           We confirmed the results of that 2018  
13 consultation for U.S. dollar LIBOR, CBOR, and HIBOR in  
14 a consultation in May of 2019. And in response to  
15 that consultation, market participants also agreed to  
16 use those same two adjustments. In response to that  
17 consultation, in addition to supporting those  
18 adjustments from a substantive basis, market  
19 participants very strongly supported using consistent  
20 adjustments across the different IBORs.

21           We have one more consultation to do on the  
22 basic adjustments that will apply, and that's for Euro

1 LIBOR and Euribor, and we expect to launch that next  
2 week and give market participants a relatively short  
3 period of time to confirm the results of the 2018 and  
4 2019 consultation for those fallbacks. We covered off  
5 U.S. dollar LIBOR in 2019 instead of the 2018  
6 consultation because SOFR was only published a couple  
7 of weeks before the 2018 consultation. We've held  
8 back consulting on Euro LIBOR and Euribor because  
9 €STR, or Euro STR, which is the fallback rate for  
10 those IBORs, was only published in October of this  
11 year. So by middle to end of January, we hope to have  
12 confirmed these adjustments for all of the IBORs that  
13 we are covering in the amendments to our definitions.

14           And then I want to spend some time digging  
15 into the results of the consultation that I said  
16 concluded recently on the final parameters for these  
17 adjustments, and that is what takes us from what we  
18 are calling the historical mean median approach to the  
19 more definitive adjustment that is based on a 5-year  
20 historical median of the relevant IBOR compared to the  
21 relevant risk-free rate.

22           So in the recent consultation from this

1 fall, we asked market participants about whether the  
2 length of the lookback period that they preferred for  
3 calculating that spread adjustment and whether they  
4 referred for the spread adjustment to be based on a  
5 mean or a median. And as a result, market  
6 participants favored a 5-year median. There was  
7 support for using a 10-year trimmed mean, but  
8 ultimately we found consensus with respect to the  
9 approach that we are moving forward with.

10           And I think, very importantly, very few, if  
11 any, market participants who responded to that  
12 consultation raised major concerns or said that they  
13 would be prevented from trading if the spread  
14 adjustment was based on a 5-year median. So while  
15 they may have preferred a 10-year trimmed mean, they  
16 didn't necessarily have a problem with the 5-year  
17 historical median. So that was very important  
18 information gathered pursuant to that market  
19 consultation.

20           So the spread adjustment will differ for  
21 each tenor of the relevant IBOR because it will  
22 compare the quotes for that IBOR in that currency and

1 that tenor to the relevant risk-free rate compounded  
2 over each corresponding tenor.

3           So just to take a brief example, if you are  
4 talking about a fallback to adjusted SOFR from a  
5 3-month U.S. dollar LIBOR, you would, over your 5-year  
6 period, take the quotes that were available on each  
7 day in which the 3-month U.S. dollar LIBOR was  
8 published, and that would give you one data set. Then  
9 your second data set would be looking at SOFR, and  
10 this would include either SOFR, as published as a  
11 benchmark by the New York Fed, or SOFR based on the  
12 indicative data that the New York Fed has published  
13 for SOFR for several years prior to the launch of  
14 SOFR.

15           So you would then compound SOFR over each 3-  
16 month period that corresponds to your data points in  
17 the 5-year lookback period for U.S. dollar LIBOR.  
18 That will give you 5 years' worth of U.S. dollar LIBOR  
19 data and 5 years' worth of compounded SOFR data. You  
20 would then take the difference between each  
21 corresponding data point, and that will give you your  
22 data set, and the spread adjustment would be based on

1 the median of that data set.

2           The 5-year lookback period will run up until  
3 the date prior to an announcement triggering the  
4 fallback. None of us know precisely how the end of  
5 LIBOR will come about; however, it is possible that  
6 there will be an announcement either by IBA or by the  
7 UK FCA or, theoretically, by another authority over  
8 IBA that a cessation or discontinuation of LIBOR will  
9 occur as of a later date, and that date, in theory,  
10 could be a day later, it could be 6 months later, it  
11 could be 1 year later.

12           However, importantly, for the spread  
13 adjustments, if that announcement is, in fact, some  
14 period of time prior to the actual discontinuation of  
15 LIBOR, then the spread, the 5-year lookback period,  
16 will contain a gap before the fallbacks actually  
17 apply. So you would calculate the spread adjustment  
18 based on a 5-year period up until the announcement,  
19 providing definitive information regarding the last  
20 date on which LIBOR or the other IBOR is going to be  
21 published. But up until that actual cessation, your  
22 contracts would continue to reference LIBOR. Then

1 when the cessation occurs, if you haven't closed out  
2 or otherwise amended your contracts, the contracts  
3 will convert to the adjusted SOFR with the spread  
4 adjustment calculated as of the date prior to the  
5 announcement. The spread adjustment will remain  
6 constant once it's calculated. So upon any  
7 announcement triggering the fallbacks, the spread  
8 adjustment will be known and will be constant and will  
9 be the same irrespective of the remaining duration of  
10 your swap.

11           So the spread adjustment will differ  
12 between, for example, a 3-month U.S. dollar LIBOR and  
13 1-month U.S. dollar LIBOR because you are looking at  
14 different quotes for LIBOR and you're looking at  
15 different quotes -- or different periods for  
16 compounding SOFR. However, the spread adjustment will  
17 not differ for a contract referencing 3-month U.S.  
18 dollar LIBOR with 5 years until -- with 5 years  
19 remaining and a contract referencing 3-month U.S.  
20 dollar LIBOR with 10 years or 1 year remaining.

21           I think the spread adjustment is the more  
22 interesting piece here, so I spent more time on that,



1 but I do want to go back and briefly explain the other  
2 adjustment that will apply to these risk-free rates,  
3 and that's the compounding that will be used to  
4 address the difference in term structure between the  
5 IBORs and the risk-free rates.

6           So in response to the 2018 consultation,  
7 over 90 percent of respondents preferred using  
8 compounded setting in arrears, and the support for  
9 this adjustment has been at the same level or higher  
10 in the initial consultations that we've done.

11           Outside of the derivatives market, I do  
12 think that that comes as a bit of surprise because  
13 historically non-derivative financial instruments have  
14 not necessarily traded based on compounded rates.  
15 However, in the derivatives market, as I'm sure many,  
16 if not all, of you in this room are well aware, we  
17 have traded OIS contracts based on a compounding  
18 calculation in some cases for longer than these IBORs  
19 have been traded. And so a lot of the support for  
20 using compounding over the relevant period was because  
21 that will result in contracts that are not precisely  
22 the same as OIS contracts that trade today based on

1 SOFR, SONIA, and all of the other risk-free rates, but  
2 very similar.

3           To go into a little bit of the details, OIS  
4 contracts based on SOFR, SONIA, and the other rates,  
5 at least in the case of SOFR, typically trade with a  
6 payment delay; that is, because you are doing a  
7 calculation based on the values of SOFR published each  
8 day during the period, and you won't have the last  
9 value for that calculation until the last day of the  
10 period, payment is typically due on a delayed basis.  
11 So in the case of SOFR, there is a 2-day payment  
12 delay.

13           However, that payment delay is not  
14 contractually within the rate options that ISDA is  
15 updating; that is, we cannot change the payment date  
16 when we amend and restate the LIBOR rate options or  
17 the other IBOR rate options. The payment date is a  
18 different field in confirmations for swaps. However,  
19 in response to feedback to our consultations, it was  
20 very clear that for many, not all, but for many market  
21 participants, it would be problematic to have to make  
22 the payment on the last day of the period. Today,

1 payments are made on the last day of the period for  
2 LIBOR contracts, but that's because LIBOR is, and the  
3 other IBORs are, forward-looking term rates, and the  
4 rate is known at the beginning of the period, so there  
5 is plenty of time to plan for making a payment on the  
6 last date.

7           So all of this takes you to the key issue  
8 that we consulted on for this aspect of the adjustment  
9 in the consultation on final parameters, and that is  
10 that the rate will be compounded over the relevant  
11 period but with what we're calling a two-banking day  
12 backward shift. The details of this are really the  
13 remaining 2 percent of these fallback equations and  
14 are still being worked out, but at a high level. The  
15 observation period will be shifted by 2 days so that  
16 the last -- the data, the SOFR data or the SONIA data  
17 or whatever risk-free rate you're using, that data  
18 will not be used; instead, it will be shifted to the  
19 next period.

20           So this is not like a lockout that we've  
21 seen in some of the SOFR and other bonds referencing  
22 these risk-free rates where that data would just never

1 be used; the data will be used, but it will be shifted  
2 to the next period so that you have a full data set to  
3 do the compounding calculation to approximately 2 days  
4 before the payment is due. So, as I said, we are very  
5 close to having these final fallback methodologies,  
6 and that's, I think, a major step forward for the  
7 derivatives market as we move towards addressing the  
8 risk of LIBOR cessation.

9           When we update the rate options and the 2006  
10 definitions, we're not going to go into the gruesome  
11 details that I just spent the last few minutes on, and  
12 we are not going to publish equations that  
13 counterparties themselves have to calculate. Instead,  
14 earlier this year, ISDA ran a formal RFP process to  
15 select a vendor that will publish these adjustments in  
16 the same way that LIBOR and other benchmarks are  
17 published today. As a result of that process, we  
18 selected Bloomberg to be the fallback adjustment  
19 vendor.

20           So Bloomberg will be publishing the relevant  
21 risk rate compounded over the relevant period. It  
22 will publish the spread adjustment, and it will

1 publish an all-in fallback rate. Prior to fallbacks  
2 being triggered, Bloomberg will publish this  
3 information on an indicative basis, so it will publish  
4 a spread adjustment as if the fallbacks were triggered  
5 on that day, and it will then publish an all-in  
6 fallback rate as if the fallbacks were taking effect  
7 on that date.

8           Hopefully, that will be very helpful to  
9 market participants who today rely on screens or  
10 terminals to pull the rates referenced in their  
11 contracts. They will be able to operate in a very  
12 similar manner and have access to that information.  
13 From a counterparty dispute perspective, it will  
14 hopefully also be helpful because it won't be a  
15 calculation that's performed by a calculation agent.  
16 Of course, there will be standard correction and  
17 dispute policies within the service that Bloomberg is  
18 providing, but from a counterparty basis, the rate  
19 options in your contracts will reference the rate  
20 published by Bloomberg, which will, I think, greatly  
21 assist in the transparency both of the lead-up to  
22 fallbacks taking effect and in the event that

1 fallbacks do apply to contracts, on a go-forward  
2 basis.

3           So I'm going to briefly spend a little bit  
4 of time on the so-called pre-cessation issue that Tom  
5 mentioned in his remarks, and I am going to conclude  
6 with an overview of how we expect the timing to play  
7 out in the coming months, including timing for  
8 publication by Bloomberg of the indicative fallback  
9 rates and publication of the definitions and protocol.

10           So Tom mentioned that earlier this year the  
11 FSB OSSG sent ISDA a letter asking us to consult on  
12 what they're calling a pre-cessation trigger. And so  
13 I mentioned that the triggers and the legal language  
14 for the fallbacks will describe a clear public  
15 statement indicating a definitive date on which LIBOR  
16 will be discontinued, and that language allows for an  
17 announcement simultaneous with the discontinuation or  
18 an announcement in advance of the discontinuation.

19           The pre-cessation trigger that the FSB OSSG  
20 has asked ISDA to also include is based on a statement  
21 from the UK FCA indicating that LIBOR is no longer  
22 representative. And the FSB OSSG has subsequently

1 asked ISDA to implement that as a third trigger in the  
2 amended and restated rate options to implement a move  
3 to SOFR and the other adjusted risk-free rates prior  
4 to cessation if such a statement is made.

5           So we consulted on this issue over the  
6 summer. And, in general, market participants did  
7 express concerns about continuing to trade based on a  
8 non-representative rate. However, the market  
9 participants were divided with respect to whether it  
10 should be a so-called hardwired or required trigger  
11 for use of the ISDA definitions, and for inclusion of  
12 those amended and restated definitions in the protocol  
13 that I described earlier. We published a report  
14 summarizing the responses to that consultation on an  
15 anonymous basis earlier this fall, and there is a link  
16 to that report available on this slide.

17           As Tom also mentioned, the FSB OSSG recently  
18 sent ISDA another letter, and that's the letter in  
19 which they asked us to include the trigger on a  
20 mandatory non-optional basis along with the other  
21 triggers.

22           ISDA, a couple of weeks ago, responded to

1 that letter and indicated that we are moving forward  
2 with the implementation of permanent cessation  
3 fallback, but also indicated that we will continue to  
4 work with the regulators and with market participants,  
5 so that the derivatives market is prepared and  
6 protected against the scenario that the UK FCA finds  
7 LIBOR to be non-representative and LIBOR does not  
8 cease upon that finding.

9           In the letter, we mentioned some of the  
10 feedback to the recent consultation that's also in the  
11 report, and we think that's information that market  
12 participants could benefit from in forming a more  
13 definitive view on how to implement pre-cessation  
14 triggers. The two key pieces of information that we  
15 mentioned to the FSB OSSG are, how long would LIBOR be  
16 published after it is found to be non-representative?

17           So right now, under the EU benchmark  
18 regulation, if LIBOR is found to be non-  
19 representative, it must cease publication within a  
20 reasonable period of time, but "reasonable" is not  
21 defined. In ISDA's letter to the FSB, we said that we  
22 think that it's more likely that the market could come



1 to a consensus on this issue if they better understood  
2 what "reasonable period of time" means. In the  
3 letter, based on responses to the consultation and  
4 conversations within the ISDA board, we also took the  
5 position that that reasonable period of time should be  
6 months and not years. The letter describes some of  
7 the risks that could occur if a non-representative  
8 LIBOR is published for an extended period of time,  
9 particularly given that some cash products, including  
10 cash products that are hedged by derivatives, would  
11 not be able to be amended and, therefore, would  
12 continue to reference LIBOR while presumably the rest  
13 of the market has moved on to other risk-free rates.

14           The second key piece of information that we  
15 indicated as necessary for the market to come to -- to  
16 potentially come to more of a consensus on this issue--  
17 - was clarity on how central counterparties would act  
18 in the event that the UK FCA finds LIBOR to be non-  
19 representative. At the end of last year, both LCH and  
20 CME indicated an intention to include the fallbacks --  
21 the fallbacks that ISDA is implementing in all of  
22 their cleared contracts upon the date on which those

1 fallbacks take effect. That was in contemplation of  
2 the permanent cessation fallbacks. CME and LCH also  
3 provided information for ISDA to include in the  
4 consultation on pre-cessation issues, stating their  
5 intentions and what they may do in the event that the  
6 UK FCA finds LIBOR to be non-representative. However,  
7 based on feedback to the consultation, the market is  
8 looking for more clarity in the form of rule changes  
9 or something similar to better understand what the  
10 CCPs would do.

11           So the conclusion of this letter from ISDA  
12 to the FSB OSSG was that while we move forward with  
13 implementation of the permanent cessation fallbacks,  
14 we will reconsult the market on pre-cessation issues  
15 and how a pre-cessation trigger based on non-  
16 representativeness should be implemented if and when  
17 the market has the benefit of this additional  
18 information. We think it's very important to consult  
19 on different information instead of utilizing  
20 resources and time of market participants to consult  
21 again on an issue that we consulted on so recently.

22           So moving on to the timing -- and we'll come

1 back to timing for pre-cessation at the end of this  
2 slide -- I mentioned that next week we are going to  
3 publish a supplemental consultation on the spread and  
4 term adjustments for Euro LIBOR and Euribor  
5 derivatives fallbacks. That will be very similar to  
6 the supplemental consultation on those adjustments for  
7 U.S. dollar LIBOR, but it will fold in the parameters.  
8 So it will cover the consultations that we did in 2018  
9 and 2019 plus the final parameters. And we'll ask  
10 market participants to confirm that compounded setting  
11 in arrears with a backward shift and a 5-year median  
12 historical spread adjustment is, in fact, appropriate  
13 for Euro LIBOR and Euribor.

14           At one point, we had plans to implement  
15 fallbacks for these benchmarks on a different  
16 timeline, but given the efficiencies that could be  
17 realized if we're able to include them in the same set  
18 of amendments to our definitions -- that is, in the  
19 same supplement and in the same protocol -- we decided  
20 to wait and consult on this quickly, and if the  
21 results are consistent, we will be able to do all of  
22 this at once.

1           So in the first quarter of next year, ISDA  
2 and Bloomberg will finalize and publish, so that  
3 they're fully public and transparent, the final  
4 methodologies for the fallback rates. The issues that  
5 remain outstanding right now, as I mentioned, relate  
6 to the technical details of the backward shift, relate  
7 to different holiday calendars between the IBORs and  
8 the risk-free rates, and similar issues. Also, in  
9 first quarter of next year, we will publish the  
10 amendments to the 2006 ISDA definitions via the  
11 supplement and the protocol to include the terms of  
12 that supplement in legacy transactions.

13           Between first quarter and second quarter of  
14 next year, Bloomberg will publish the adjustments so  
15 that market participants can access them. It's  
16 possible that Bloomberg will publish those on a test  
17 basis and then start fully publishing them. And as I  
18 mentioned, when Bloomberg goes live on this, it will  
19 be indicative fallback rates because presumably at  
20 that time, none of the fallbacks for any of these  
21 IBORs will have been triggered yet.

22           In the second quarter of 2020, the

1 amendments to the definitions to include the fallbacks  
2 and the amendments made by the protocol will take  
3 effect. So there will be an approximately 3-month  
4 period between when we publish these amendments as  
5 final, when we launch the protocol and open it for  
6 adherence, and when the amendments take effect. And,  
7 again, by "take effect," I mean that the fallbacks  
8 apply in your contracts. So "effectiveness" does not  
9 mean that the rate referenced in your contract changes  
10 to adjusted SOFR, it just means that legally you have  
11 the contractual fallbacks.

12           The idea behind this 3-month period is that  
13 hopefully a broad set of market participants will  
14 adhere during that 3-month period, and then on the  
15 effective date, the fallbacks will take effect on a  
16 go-forward basis, and as long as a lot of market  
17 participants have adhered to the protocol, they will  
18 also apply on a legacy -- they will also apply to  
19 legacy contracts, and that will limit the amounts of  
20 work that market participants need to do to  
21 distinguish between contracts that have the fallbacks  
22 and contracts that don't have the fallbacks.

1           The statements from LCH and CME last year  
2 indicated that the CCPs anticipate making the change  
3 on the date, which is now in second quarter 2020, on  
4 which all of this takes effect. And so in the event  
5 that those plans come to fruition, that would also  
6 result in consistency across the cleared and the non-  
7 cleared market for implementation of these fallbacks.

8           So the last item on this slide relates to  
9 the pre-cessation issues. That's, at this point, to  
10 be determined based on when the market receives the  
11 information explained in the letter and presumably any  
12 other information that market participants feel they  
13 need in order to provide additional feedback on the  
14 pre-cessation issues. When that happens, ISDA again  
15 will reconsult, and then based on the responses to  
16 that consultation, we'll determine how to best  
17 implement a pre-cessation trigger. It's possible that  
18 it may be via some sort of complementary documentation  
19 solution to everything that I've described. It's  
20 possible, if the timing lines up, that everything  
21 would be combined. But the key issue right now is the  
22 market learning more about how this pre-cessation

1 issue may play out, while at the same time moving  
2 forward as quickly as possible to address the risk in  
3 the derivatives market of a permanent cessation of  
4 LIBOR. So.

5 MS. ZAKIR: Thank you, Ann.

6 At this time, I would like to open the floor  
7 to questions and comments from the members, any  
8 questions or comments regarding Tom's presentation,  
9 Bis and Richard's presentation, or Ann's.

10 Lee Betsill?

11 MR. BETSILL: Thank you. If the Chair will  
12 allow, I would like to make a statement regarding  
13 Ann's comments on pre-cessation, and specifically on  
14 CCP rulebooks.

15 ISDA, in its response to the FSB OSSG, has  
16 implied that as one of the initial steps, CCPs need to  
17 provide greater certainty on the actions they would  
18 take if the FCA would determine that LIBOR was no  
19 longer representative. We think that this approach  
20 does not recognize the role of CCPs at this stage in  
21 the process. Our role is to provide risk management  
22 to the marketplace. And expanding on this, we note

1 that certain swaps and derivatives contracts are  
2 required to be cleared by law, and CCPs stand ready to  
3 clear approved products.

4           However, let's not forget that swaps are  
5 initiated under ISDA's swaps definitions. Hence, any  
6 widespread adoption of pre-cessation triggers needs to  
7 be the result of a market-led solution in combination  
8 with coordinated regulatory action.

9           We, as CCPs, stand ready to assist with  
10 these efforts, including, where and when relevant,  
11 rulebook changes supporting fallbacks.

12           CME Group has stated publicly our support  
13 for efforts by the official sector, ARRC, ISDA, and  
14 their industry-wide working groups to improve and  
15 strengthen LIBOR fallbacks. In the interest of market  
16 stability and to ensure a coordinated response, we  
17 recommend a proactive approach to address the  
18 potential scenario that LIBOR will be declared non-  
19 representative. We recommend including this scenario  
20 as a trigger in the ISDA fallback language so that  
21 there is greater certainty and the market's actions in  
22 such an event are coordinated across all markets.



1           If such a trigger is adopted by ISDA, CME  
2 will incorporate ISDA fallback language in our  
3 rulebooks to ensure they are aligned with the ISDA  
4 protocol.

5           We would like to thank ISDA for the  
6 consultation that they undertook on pre-cessation  
7 triggers and their intention to conduct a potential  
8 follow-up consultation for clarity on implementation.

9           As a clearinghouse for swaps, we applaud  
10 ISDA's lead and will align with ISDA for both triggers  
11 and methodology as much as possible across the OTC  
12 derivatives marketplace, reserving the right to make  
13 necessary adjustments based on consultation with our  
14 client base.

15           We also believe that coordination among the  
16 FCA and other impacted regulators is key. The FCA can  
17 take a non-representative decision post-2021 based on  
18 panel bank participation and other factors. To  
19 provide certainty in the market, a non-  
20 representativeness decision should be coordinated  
21 among impacted regulators, and the process to announce  
22 such a decision be communicated in advance.

1 Thank you.

2 MS. ZAKIR: Thank you, Lee.

3 Dennis McLaughlin?

4 MR. McLAUGHLIN: Thank you. I'd like to  
5 thank the members of the panel for dealing with the  
6 issues around this difficult topic. And I, in  
7 particular, thank Ann for a very good presentation, a  
8 very clear presentation, of what some of the issues  
9 are that we face.

10 From LCH's perspective, we have monitored  
11 closely ISDA's work in connection with rates reform,  
12 and we continue to engage with regulatory authorities  
13 and their clearing members regarding a response to the  
14 market's transition to risk-free rates, including the  
15 adoption of ISDA fallbacks and the switch and  
16 discounting to SOFR and other RFRs.

17 We would endorse the FCA's and other  
18 regulators' position that it is important that a  
19 benchmark is representative of the relevant underlying  
20 market. If a relevant regulator announced that a  
21 benchmark was non-representative, we would find it  
22 challenging from a risk management and regulatory

1 perspective to continue to clear swaps linked to that  
2 benchmark. For these reasons, we continue to consider  
3 the consequences if LIBOR is considered to be non-  
4 representative.

5           And notwithstanding our existing powers to  
6 use alternative rates, we will shortly be consulting  
7 on a rulebook change to provide for an automatic  
8 trigger into fallback arrangements where a competent  
9 authority determines LIBOR to be non-representative.

10           As you would expect, such considerations  
11 require thorough legal and regulatory analysis and  
12 governance review, and we are currently considering  
13 the possible options in this context, and we will  
14 release relevant announcements at the appropriate  
15 time.

16           Thank you.

17           MS. ZAKIR: Thank you.

18           Rob Mangrelli?

19           MR. MANGRELLI: Thank you. And thank you,  
20 Ann, for the thorough overview of where ISDA is at.  
21 Maybe just a question on the ISDA front, if I may.  
22 You noted that in response to the topic of pre-

1 cessation triggers, one of the possible impediments  
2 would be to those who are hedging underlying cash  
3 market risk where they may be continuing to use a  
4 LIBOR rate for some period of time. I guess with that  
5 topic in mind, given that ARRC has recommended  
6 fallback language that possibly differs in several  
7 ways from ISDA's recommended language, one of which  
8 being the inclusion of a forward-looking term SOFR if  
9 available in waterfalls, if ISDA is going to  
10 reconsider a topic like triggers, has any thought been  
11 given to reconsidering other topics where ISDA and  
12 ARRC language may differ materially?

13           MS. BATTLE: I think on the forward-looking  
14 term rate, it's important to consider how derivatives  
15 based on SOFR and the other risk-free rates currently  
16 trade, which is based on a compounded rate. That is  
17 also how some SOFR bonds have traded. I think it's  
18 well-known that the expectation in the loan market may  
19 be for a forward-looking term rate if and when it's  
20 available. I think the difference is therefore  
21 between the ISDA fallbacks and the ARRC fallbacks, are  
22 based on the differences with respect to how these

1 contracts trade on a go-forward basis for the  
2 different financial instruments, and in looking at it  
3 in that light, I think it becomes more reasonable that  
4 there are slight differences. You likely want the  
5 fallbacks for your contracts to be based on how you  
6 would trade that new rate on a go-forward basis.

7           All of that being said, we absolutely  
8 appreciate and completely agree that market  
9 participants who enter into one-for-one hedges need to  
10 continue to be able to do so. Whether that is to  
11 enter into a one-for-one hedge based on the hedge  
12 alone that is entered into based on a rate other than  
13 just a compounded form of SOFR, or if you have a loan  
14 that's going to fall back to a different rate.

15           I think the reality, like the reality today,  
16 for market participants who enter into those one-for-  
17 one hedges is that some bilateral communications and  
18 conversations are going to have to occur. We've  
19 recently been discussing with our working group  
20 language that counterparties could use to ensure that  
21 their hedges match up if the fallbacks take place,  
22 and, in some cases, that might mean adhering to the

1 protocol using the ISDA definitions, but then entering  
2 into some tweaks to true up what that hedge might be.

3           So I recognize that's not as elegant of a  
4 solution as that which I just described, but in  
5 talking to, you know, buy-side corporate end users,  
6 some of the regional banks that transact with those  
7 market participants, it's not too far from the reality  
8 of how these one-for-one hedges are entered into  
9 today.

10           I'm not sure if Tom also wants to comment on  
11 this issue.

12           MR. WIPF: Yes. Thank you, Ann.

13           I think the view we took at the ARRC was  
14 that we have tried to put tools out that will create  
15 forward risk reduction, and having pre-cessation  
16 triggers, knowing that this bit of uncertainty is  
17 which we still see today. Market participants do have  
18 an opportunity now on new issue, to a large degree, if  
19 they choose to continue to use LIBOR, to have the  
20 ability to use these fallbacks. And I think what we  
21 did in terms of forward-looking term was to set a  
22 waterfall in place that that seemed to be a preference

1 that we heard, but we just go very quickly to SOFR  
2 compounded in arrears. So to the extent that's not  
3 available or not a choice across these particular cash  
4 products, which I think is where this is heading, we  
5 have tried to put forward tools.

6           And I do think the goal across all of these  
7 groups has been consistency at every level, but to  
8 some degree, as we quickly approach the 751 day point  
9 -- who's counting? -- we sort of arrive where we're  
10 backing into some of these deadlines, and I think when  
11 we think about the deadline itself and we understand  
12 how this all plays out -- and I think Ann has given us  
13 a real good picture of how this all plays out at the  
14 end -- we have a deadline and then we have tools. And  
15 I think what the ARRC and ISDA is trying to do is to  
16 lay as many of those tools on the table as possible  
17 for market participants knowing that most likely all  
18 the tools that people would like to have may not be  
19 available in time for the deadline. So really letting  
20 people begin to understand that the deadline is sort  
21 of an immovable object, the tools are a bit more of a  
22 variable, but getting them out seems to be the goal.

1           So that's really how we looked at it at the  
2 ARRC, but I would say that across ISDA and ARRC -- and  
3 Ann is on the ARRC and has been an active participant  
4 -- we do want consistency where possible.

5           MS. ZAKIR: Thank you, Tom.

6           Kristen Walters?

7           MS. WALTERS: Thanks very much. Thanks to  
8 the panel. I think from a derivatives market's  
9 perspective -- well, actually, I know from a  
10 derivatives market's perspective, everything that Ann  
11 and Tom have told us about the timeline for the ARRC,  
12 with ISDA, everything they said that was going to  
13 happen has actually happened in a highly organized and  
14 deliberate way. So I think for derivatives, which  
15 obviously is the focus of this Committee, there is a  
16 very good state of preparedness.

17           I just want to comment again on cash  
18 products. So of the \$36 trillion in LIBOR-linked  
19 products that will exist after the deadline, \$2  
20 trillion -- about \$2.3 trillion are in cash products:  
21 student loans, credit cards, bank loans, floating rate  
22 notes, and mortgages. And so the ARRC has helped with



1 fallback language for these products.

2           However, even though there is language, it's  
3 not necessarily clear that there's a mechanism to  
4 apply the language. And I would highlight floating  
5 rate notes as an example. These require unanimous  
6 consent of all noteholders in order to amend any of  
7 the interest rate provisions.

8           And this, to me, is a bit of an elephant in  
9 the room with regard to whether or not LIBOR continues  
10 to exist beyond the deadline. I think, from our  
11 perspective, as a firm, and my personal perspective,  
12 the future of LIBOR is unclear, particularly as it  
13 pertains to these cash products. I know there is work  
14 with the New York State Legislature around the issue I  
15 talked about for floating rate notes, but I do think  
16 that additional consideration needs to be taken.

17           I guess the final point is from a disclosure  
18 and awareness perspective, a tremendous amount has  
19 been done amongst market participants, but not a lot,  
20 if anything, or minimal amounts of it happened in the  
21 consumer space. You know, personally, I've had a  
22 couple friends who refinanced their mortgages

1 recently, and, you know, they kind of asked their  
2 mortgage broker more about SOFR. And, of course, the  
3 mortgage brokers had absolutely no idea what SOFR is,  
4 what -- and so I just -- there are a lot of consumer  
5 products out there that reference LIBOR, and we do  
6 need to have a solution if we truly intend to cease  
7 LIBOR at the end of 2021.

8           Thanks.

9           MS. ZAKIR: Thank you, Kristen.

10          Frank Hayden?

11          MR. HAYDEN: Yeah, I want to say excellent  
12 panel. Thank you very much. I appreciate everything.  
13 And to echo what Kristen said, the thing that just  
14 caught my mind's eye is the fact that on these term  
15 and spread adjustments, you know, Bloomberg is going  
16 to be publishing them. And I recognize that they're  
17 great and everything else, and I recognize ISDA is  
18 great and everything else. But I'm very -- you know,  
19 I'm kind of concerned that people that aren't members  
20 of ISDA or subscribe to Bloomberg terminals may not be  
21 able to see these adjustments. And so are they going  
22 to be publicly available for other people to see?

1 MS. BATTLE: So the equations for the  
2 adjustments will be publicly available from both ISDA  
3 and Bloomberg. I would note that the consultations we  
4 ran were open to ISDA members and non-members given  
5 the importance of the adjustments that the decision we  
6 made very early on in the process that we would reach  
7 out beyond our members.

8 Bloomberg will be coming out in the near  
9 term with information about how to access the spread  
10 and term adjustments. They will be available on the  
11 terminal, but they also will be available via a  
12 separate API or in a web-based fashion. Access to the  
13 spread and term adjustments, like real-time access to  
14 LIBOR, will not be free, and I can't at this time  
15 speak about the Bloomberg commercial arrangements.  
16 However, the adjustments and the fallback rates on a  
17 delayed basis -- and "delayed" does not mean a long  
18 delay -- will be available in a web-based format for  
19 free.

20 So if you want real-time access, just like  
21 if you want real-time access to LIBOR, there will be a  
22 fee associated, but the information will ultimately be

1 publicly available, including outside of a Bloomberg  
2 terminal.

3           MR. HAYDEN: Yeah, I would just say with  
4 that, it needs to be available in a commercially  
5 reasonable manner. I mean, if it's delayed where, you  
6 know, folks who are not members can't access the data  
7 and it freezes up the market, it creates the systemic  
8 risk we're trying to address, right?

9           MS. BATTLE: Absolutely.

10           MR. WIPF: Just quickly on that, I think  
11 there has been one development at the ARRC that I  
12 think we'll hear more about, but when we do start  
13 speaking about cash products -- and Kristen and I  
14 totally agree -- these are the places where we need to  
15 see more progress.

16           As you may know, Fannie and Freddie have  
17 announced a consumer-based adjustable rate mortgages  
18 that will reference SOFR. And the Fed has recently  
19 produced a consultation on producing averages of SOFR,  
20 which will be compounded and on a screen. So  
21 basically on the Fed screen at some time in the first  
22 half of 2020, for particular parts of the market and

1 particular products, there will be an ability to see  
2 an average of 30-day, 90-day, and 180-day SOFR, which  
3 will be compounded. And potentially we know when the  
4 mortgage product will be used in advance. So to the  
5 extent that there is a certainty of payment in a  
6 particular product -- in many cases, consumer  
7 products, loans, and others -- you would be able to  
8 look at what 3-month SOFR was on an average basis, and  
9 an index that people who need that certainty of  
10 payment well in advance could utilize that. And that  
11 should cover a lot of real estate in the market as we  
12 think about particular products that I think that  
13 we've called out on a go-forward basis. Again, the  
14 fallbacks and the floating rate note challenges are  
15 huge, but there are a few other things sort of on the  
16 horizon that might be able to be helpful to some  
17 market participants perhaps away from the derivatives  
18 markets or some of the larger institutional markets.

19 MR. HAYDEN: Thank you.

20 MS. ZAKIR: Thank you.

21 Stephen Berger, Citadel?

22 MR. BERGER: Thanks. I very much

1 appreciated the data that was presented by Richard and  
2 discussed by Bis as well about the size of the legacy  
3 IBOR swap market. I just had a few questions. And I  
4 guess I want to preface this by saying I'm completely  
5 sympathetic to providing relief for legacy swaps to  
6 ensure that if there are amendments to fallback  
7 language or referencing new rates, that they don't  
8 trigger requirements that they otherwise would have  
9 been subject to. But I just want to make sure I'm  
10 understanding the data that was presented correctly.

11           So the table talks about legacy swaps. So  
12 is it correct that -- in the paper, we talk about  
13 there are in-scope swaps, legacy swaps, and then out-  
14 of-scope swaps. So the table is just zeroing in on  
15 that middle bucket, the legacy swaps?

16           MR. HAYNES: That's correct, yes.

17           MR. BERGER: Okay. And then I guess I infer  
18 in the table that was presented that shows the kind of  
19 -- the dealer-to-customer side of the market, we're  
20 sort of zeroing in there on Phases 5 and 6, generally,  
21 in terms of the UMR phase and schedule? Like --

22           MR. HAYNES: No, this includes anything

1 within 1 through 3 even, as long as those swaps in 1  
2 through 3 would also be legacy.

3 MR. BERGER: Right. So the SD/SE bucket on  
4 the top line is probably Phase 1 through 3.

5 MR. HAYNES: Exactly, exactly. But, yes,  
6 you are correct that the bottom rows are likely 4, 5,  
7 6, et cetera, yes.

8 MR. BERGER: Okay. And are we also -- are  
9 we accounting for the fact that for relationships that  
10 are under -- for relationships that would have under  
11 \$50 million in IM, that those wouldn't be captured?

12 MR. HAYNES: Right. So, no, that's a good  
13 question. So in this, we are not capturing that, and  
14 part of the reason we're not capturing that, and we  
15 kind of described this in the paper, is that we do not  
16 have direct margin information unfortunately for  
17 uncleared.

18 MR. BERGER: Okay.

19 MR. HAYNES: We've done some other estimates  
20 just to kind of get a sense of what proportion of the  
21 total market that segment represents, and we believe  
22 it's relatively small. But you are absolutely correct

1 -- and we try to point this out -- that the numbers up  
2 here are an overestimate because we do scope those in.

3 MR. BERGER: Okay. That's helpful.

4 And then the other thing I would note, I  
5 think an important caveat that was also made was that  
6 for certain -- it's probably certain counterparty  
7 types more than anything else, they already posting.  
8 So for the largest category we see here, hedge funds,  
9 I think the vast majority of those relationships are  
10 already going to be posting collateral that may be in  
11 excess of what a SIMM calculation would even suggest.

12 MR. HAYNES: Absolutely, yes, yes. Very  
13 well worth emphasizing.

14 MR. BERGER: Okay. Thank you for those  
15 clarifications and for doing this analysis, which is  
16 very interesting and useful.

17 MR. HAYNES: Sure.

18 MS. ZAKIR: Thank you.

19 James Shanahan, CoBank?

20 MR. SHANAHAN: I want to thank the group for  
21 their presentation today. And I also want to  
22 compliment the ARRC on creating recently consistent



1 fallback language across cash products. I think that  
2 the consideration of risk that could be created by  
3 creating inconsistencies across cash products is  
4 something that really needs to be drawn out. I would  
5 encourage ISDA, though, at some point to reconsider  
6 some of these independent variations, including  
7 advocating for that a fallback waterfall consistent  
8 with the ARRC, that a term LIBOR, forward-looking term  
9 LIBOR, solution is I think where the ultimate market  
10 will end up. And I think that failure to look at that  
11 aspect could create a lot of noise through the aspect.  
12 So that's something that we've advocated for  
13 consistently, and I'd really encourage ISDA to take  
14 that action.

15           MS. BATTLE: Thanks, Jim. I would note that  
16 we did look into that quite aggressively for about a  
17 year to a year and a half. I think the issue that we  
18 continually ran up against is that it's perhaps a  
19 logical impossibility to say that the derivatives  
20 market in bulk will end up on a forward-looking term  
21 SOFR because a forward-looking term SOFR, by  
22 definition, is built based on OIS or futures-

1 referencing SOFR. So that logical inconsistency I  
2 think is what ultimately prevented ISDA and, as I  
3 said, more than 90 percent of the respondents to our  
4 consultations to conclude that the direction of travel  
5 for derivatives should be where the derivatives market  
6 is expected to go. And I think for purposes of loans  
7 and other products, we all, including ISDA, strongly  
8 hope that we get to that massive SOFR derivatives  
9 market so that there can be a very robust forward-  
10 looking term LIBOR. And in that case, as mentioned, I  
11 do think that we cannot, as ISDA, opine on what market  
12 participants would do, but it would be reasonable,  
13 based on how markets have acted in the past, that  
14 market participants who do, for example, in turning to  
15 a loan based on that forward-looking term, forward-  
16 looking term LIBOR, will be able to hedge that.

17           But I can definitely assure you if you go  
18 back to our work files from 2016, 2017, and even early  
19 2018, we were aggressive on the forward-looking term  
20 rate, but it just became a logical inconsistency.

21           MS. ZAKIR: Thank you.

22           Craig Messinger, Virtu Financial?

1           MR. MESSINGER: Thank you. I also want to  
2 compliment the panel, a great discussion.

3           I want to touch back on the Bloomberg  
4 conversation a little bit. Education is a real  
5 problem, and Bloomberg has a very limited audience.  
6 And I don't get a great deal of confidence that there  
7 will be an easy way to disseminate where resources  
8 will exist. So I would encourage -- you have a couple  
9 quarters to do this -- thinking about a multitude of  
10 news sources or other resources where people can find  
11 either a public entry point to the information,  
12 because Bloomberg is purely a commercial entry point,  
13 and there are -- to my knowledge, there are no other  
14 alternatives that have been suggested yet that would  
15 not be commercial.

16           So if education is one of the pillars of  
17 what we're trying to make sure we're out there  
18 providing to the broader industry, we need to think of  
19 other sources, whether that could be, you know, things  
20 like the CFTC or SIFMA or whatever, but I think if I  
21 was doing a Google search, I don't want to go to  
22 Bloomberg, I want to know all the different sources

1 that I could go to. So I would encourage you to think  
2 of that.

3 MS. BATTLE: Thank you. And we would  
4 appreciate feedback on that point going forward.

5 MS. ZAKIR: Sam Priyadarshi, Vanguard?

6 MR. PRIYADARSHI: Thank you. At the  
7 September MRAC meeting, the MRAC had approved for CFTC  
8 consideration "plain English" disclosures for new  
9 derivatives-referencing LIBOR and other IBORs. And  
10 the language that was recommended was predominantly  
11 referring to a permanent cessation, and there is no  
12 mention in the "plain English" disclosures to a pre-  
13 cessation trigger. Would the subcommittee reconsider  
14 the "plain English" disclosures?

15 MS. BATTLE: I think we would be more than  
16 happy to consider developments that occur. I mean,  
17 the disclosures were published as a utility and  
18 service, and hopefully something that's been helpful  
19 to the market. And I completely agree if a portion of  
20 them becomes obsolete or no longer fully accurate,  
21 then the subcommittee should relook at them. I think  
22 it's a little bit early to reopen them right now,

1 given the developments that we discussed.

2 MS. ZAKIR: Thank you.

3 We have time for about two or three more  
4 questions, so we'll take those and then we'll move on.

5 Kevin McClear, ICE?

6 MR. McCLEAR: I apologize. I missed the  
7 queue when we were talking about the CCPs' approach to  
8 the LIBOR transition. So I really don't have a  
9 question, and I don't have a statement, but I have  
10 some talking points, and I'd be glad to give you ICE's  
11 perspective on the LIBOR transition.

12 So let me first say we're a little different  
13 in that we don't have a big book of OTC transactions.  
14 We clear credit default swaps, but they're not LIBOR-  
15 dependent. LIBOR is not a contract spec for the  
16 credit default swaps. So we don't have a fallback  
17 provision in our rule set for credit default swaps, so  
18 we don't think there is anything we need to do with  
19 respect to credit default swaps.

20 We do clear some futures contracts out of  
21 ICE Futures Europe and ICE Clear Europe that have  
22 LIBOR components. So short sterling futures and

1 Euroswiss futures are the two biggest. And with  
2 respect to their transition -- I'm going to echo some  
3 of what Lee said -- our approach is we serve the  
4 market at ICE, and we're going to follow the market.  
5 And we know how to transition. We've transitioned  
6 before, and we'll be ready to transition. And most  
7 importantly, in our futures rule set at ICE Futures  
8 Europe and ICE Clear Europe, we have the ability to  
9 fall back to an alternative rate, so we can continue  
10 to clear the short sterling and Euroswiss futures I  
11 mentioned. We have broad authority in our rule set.  
12 We can choose the alternative reference rate ourselves  
13 or we can select an industry best practice alternative  
14 rate.

15           I'd also like to note what we've been doing  
16 to facilitate the transition with respect to listing  
17 alternative reference rate contracts. For a while  
18 now, we've listed a 1-month to 3-month SONIA, SOFR  
19 futures, ESTER, and Saron. Those are across all the  
20 major currencies.

21           The other thing we've done to facilitate the  
22 transition is we've developed a spread market between

1 LIBOR and the alternative reference rate contracts.  
2 That will help the marketplace adjust, we think, to  
3 the future use of -- or the LIBOR changes.

4           And I'm just going to conclude and loop back  
5 by saying that when we transition -- and this was a  
6 theme in the opening remarks -- we want to make sure  
7 we're orderly. We don't want to cause any market  
8 disruption. So we're really looking for a market-led  
9 transition that allows us to prudently risk-manage our  
10 book of cleared transactions.

11           Thank you.

12           MS. ZAKIR: Thank you.

13           Dick Berner, NYU?

14           MR. BERNER: Thanks for great presentations.  
15 I just want to reaffirm the suggestion that Tom Wipf  
16 made because the operational challenges are going to  
17 be really considerable here in many, many dimensions.  
18 I know the ARRC has a subcommittee that deals with  
19 operational challenges, and I think the idea of having  
20 a tabletop, maybe more than one tabletop, exercise to  
21 deal with those operational challenges would be really  
22 constructive.

1           I also want to back up what Craig said. I  
2 think that having a number of venues in which --  
3 particularly for cash products and for consumers, the  
4 information be made available as widely as possible so  
5 nobody is surprised would be really beneficial.

6           MS. ZAKIR: Okay. Thanks.

7           Let me go to the phone here. Are there any  
8 comments or questions from members on the phone?

9           MS. YARED: Hi. This is Rana Yared, from  
10 Goldman Sachs. Can you guys hear me?

11          MS. ZAKIR: Yes, we can hear you, Rana.

12          MS. YARED: Excellent. Third time is a  
13 charm. First, thank you to all three of the  
14 subcommittees for doing very important and, frankly,  
15 yeoman's work. A couple of comments both on this one  
16 and earlier when I had failed to get through.

17          So as it relates to the CCP Committee, I  
18 wanted to mention that Goldman Sachs is extremely  
19 supportive of that Committee's work and has a very  
20 sharp focus on the resilience of CCPs and the work  
21 that that Committee will do around resilience. Also,  
22 I'll pick up that there were a couple of people who



1 mentioned that it will be a tricky and challenging  
2 committee. That may, in fact, be the case, but I want  
3 to encourage the group to focus on the points of  
4 agreement and to use positive movement forward on  
5 anything to be a good sign versus waiting to agree on  
6 all the points to be able to make progress, and will  
7 specifically note that there seems to be agreement  
8 among the group that adequate margining is the single  
9 most important resilience point that can be correct  
10 because it is a first barrier to something actually  
11 going wrong. And so we encourage the work around  
12 that.

13           And then as it relates to LIBOR, I'll  
14 disclose -- I don't know if it's a conflict or not --  
15 I am on the ISDA board, and will mention that we  
16 continue to be focused on having the transition move  
17 as soon as possible, the reason being we think that  
18 that will cause liquidity to coalesce around SOFR and  
19 to reduce the temptation to continue to use the older  
20 benchmarks.

21           And we're also appreciative of the comments  
22 that were made earlier about certain pronouncements

1 that various government organizations have made about  
2 new products having exposure to old reference rates  
3 past long stop dates. We think that will be  
4 incredibly helpful in moving the market and in  
5 coalescing the liquidity around the target new risk-  
6 free rates.

7 MS. ZAKIR: Thank you, Rana.

8 Now the Committee will consider the  
9 subcommittees' recommendations. Since the  
10 recommendation was made by a member of the  
11 subcommittee who is also a member of the MRAC, a  
12 second is not needed. It has been moved that the MRAC  
13 approve the initial margin impact findings and that  
14 the findings be submitted to the Commission for  
15 consideration. Is there any discussion? The floor is  
16 open for questions and comments from the members at  
17 this time.

18 Are there any questions or comments from  
19 members on the phone?

20 (No audible response.)

21 MS. ZAKIR: If there is no further  
22 discussion, we'll take a vote on the recommendation

1 from the Interest Rate Benchmark Reform Subcommittee  
2 that the MRAC approve the initial margin impact  
3 findings and that the findings be submitted to the  
4 Commission for consideration. As a point of order, a  
5 simple majority vote is necessary for the motion to  
6 pass. All those in favor, say aye.

7 (Chorus of ayes.)

8 MS. ZAKIR: Members on the phone?

9 (Chorus of ayes.)

10 MS. ZAKIR: All those opposed say nay.

11 (No audible response.)

12 MS. ZAKIR: Okay. The ayes have it, and the  
13 motion is passed.

14 This concludes the ISDA and legacy LIBOR  
15 swaps and initial margin discussions. Many thanks to  
16 our speakers. You may return to your seats.

17 At this time, I ask that Agha Mirza and  
18 Dennis McLaughlin come forward and join Tom Wipf at  
19 the speaker table.

20 The next item on the agenda is a follow-up  
21 to our discussion from our September meeting regarding  
22 the CME and LCH proposals for transitioning price

1 alignment interest and discounting for U.S. dollar  
2 over-the-counter cleared swaps to the Secured  
3 Overnight Financing Rate, SOFR.

4 I will turn it over to Tom to introduce the  
5 topics and the speakers.

6 MR. WIPF: Thank you, Nadia. As you  
7 mentioned, we, at the subcommittee last time back  
8 here, did express, I think, the view that greater  
9 consistency in the Single Step efforts would be a good  
10 outcome. We appreciate the responses that we've seen  
11 so far, but we'd like to get the updated version. So  
12 we will introduce Dennis McLaughlin, who is the  
13 Interest Rate Benchmark Subcommittee member and Chief  
14 Risk Officer of LCH; and Agha Mirza, Interest Rate  
15 Benchmark Reform Subcommittee member, Managing  
16 Director and Global Head of Interest Rate Products at  
17 CME.

18 So, Dennis, if you would like to begin.

19 Thank you.

20 MR. McLAUGHLIN: Thank you, Tom.

21 LCH entered into an extensive consultation  
22 with its membership over transitioning to SOFR

1 discounting. And the first point that they suggested,  
2 the strong consensus of the membership, was a date  
3 around October, middle of October 2020, and I think we  
4 settled on the date of October 17, give or take a day  
5 or two, to actually do the transition.

6           The key points of the transition were, the  
7 key elements that we came up with, and we actually  
8 made a proposal then along these lines, and we  
9 communicated this out to the market, was first that  
10 there would be compensation for the valuation risk  
11 change that would be provided as a combination of cash  
12 and compensating swaps. Client accounts will be able  
13 to elect cash only if they choose to do so via their  
14 clearing broker because we recognize that there may be  
15 -- they may have constraints that normal dealers  
16 wouldn't have. An option would be used to facilitate  
17 the cash-only election and to determine the cash-  
18 compensating amounts.

19           And so we are targeting not a restricted  
20 subset of products, but all U.S. dollar discounted  
21 positions in swap here to be in scope, including the  
22 non-deliverable currencies. So just to be clear, that

1 means U.S. dollar LIBOR, U.S. dollar Fed Funds, U.S.  
2 dollar SOFR interest rate swaps, U.S. dollar CPI zero  
3 coupon inflation swaps, and the non-deliverables you  
4 need in countries, like Korean won, CNY, Indian rupee,  
5 et cetera.

6           And we are targeting conversion, as I said,  
7 to take place around 17th of October 2020, and we have  
8 circulated this proposal to the market based on the  
9 feedback that we got through the member consultations,  
10 so it's public.

11           So that's the summary of what our proposal  
12 is. I can go into more detail later.

13           MR. WIPF: Thank you very much, Dennis.

14           We will now pass to Agha.

15           MR. MIRZA: Thanks, Tom.

16           I would like to begin by thanking the CFTC,  
17 its Chairman and Commissioners, and the members of the  
18 CFTC's Market Risk Advisory Committee for the  
19 opportunity to present here today.

20           CME Group believes that migrating the  
21 discounting and price alignment environment for  
22 cleared U.S. dollar interest rate swap products from

1 the daily effective Federal Funds rates to SOFR,  
2 Secured Overnight Financing Rate, in accordance with  
3 the ARRC Paced Transition Plan, will foster liquidity  
4 across the SOFR term structure, an important  
5 objective. By conducting a single-day transition, we  
6 intend to efficiently move discounting and price  
7 alignment while mitigating any potential risks and  
8 ensuing valuation changes.

9           After extensive consultation with market  
10 participants over several months, as well as ARRC's  
11 Paced Transition Working Group, pending regulatory  
12 approval, CME Group has determined and communicated  
13 scope, timing, cash adjustment, and discounting risk  
14 exchange in relation to this Transition Plan. We have  
15 also provided a proposed roadmap in our most recent  
16 communication to the market on December 3 for further  
17 discussing the basis swap option mechanism, which I  
18 will describe briefly, and the treatment of legacy  
19 uncleared swaption contracts and operational readiness  
20 with our clients and market participants.

21           In the CME plan, all existing cleared U.S.  
22 dollar interest rate swap products are in scope for

1 the transition with a target transition date of  
2 October 16, 2020. This date, we believe, essentially  
3 helps to accelerate the timeline outlined in the ARRC  
4 Paced Transition Plan, and it also provides the market  
5 adequate notice to facilitate an orderly transition.

6           In terms of the process on the close of  
7 business on October 16, CME will conduct a standard  
8 end-of-day valuation cycle determining settlement  
9 variation and cash payments on open positions in U.S.  
10 dollar interest rate swaps, as calculated in the  
11 current Fed Fund-based discounting and price alignment  
12 environment. Upon completion of this initial cycle,  
13 CME Clearing will then conduct a special valuation  
14 cycle determining settlement variation and cash  
15 payments on those positions as calculated with SOFR-  
16 based discounting price alignment. This will require  
17 that value transfer attributable to the change in  
18 discounting be neutralized, which will be done through  
19 a special valuation cycle, including a cash adjustment  
20 that is equal and opposite to the resultant net  
21 present value of each cleared interest rate swap  
22 product.



1           Another implication of this transition would  
2 be that it would effectively move the discounting risk  
3 for all participants from Fed Funds to SOFR at closing  
4 curve level on October 16 of next year. To mitigate  
5 both the potential re-hedging cost associated with  
6 this transition and the sensitivity of valuations to  
7 closing marks on October 16 of next year, we intend to  
8 facilitate a mandatory process to book a series of Fed  
9 Fund-SOFR basis swaps to participants' accounts. Such  
10 basis swaps will restore participants' positions to  
11 original risk profiles and will be booked at closing  
12 levels at zero NPV on October 16.

13           Importantly, effective October 19, 2020, and  
14 thereafter, CME Clearing will apply SOFR-based  
15 discounting and price alignment to all cleared U.S.  
16 dollar interest rate swap products. An important  
17 point to mention, some of the buy-side clients have  
18 indicated that they may not want to take the SOFR-Fed  
19 Fund basis swap risk exchange, and to accommodate  
20 that, CME believes that an auction should be made  
21 available to market participants wishing to liquidate  
22 any Fed Fund-SOFR basis swap exposures arising from

1 the mandatory discounting risk exchange process. We  
2 intend to engage a third-party service provider to  
3 conduct an auction to enable participating firms to  
4 offload these positions. And we will be consulting  
5 with the market participants on the details of the  
6 auction mechanism and will communicate these in due  
7 course.

8           CME Group moves forward with the scope,  
9 timing, cash adjustment, and discounting risk exchange  
10 aspects of the discounting transition. We intend to  
11 begin internal and external validation of operational  
12 and reporting requirements through first quarter of  
13 next year with operational buildout and testing  
14 proceedings through second quarter.

15           We fully support efforts to promote  
16 liquidity in the SOFR benchmark and look forward to  
17 facilitating wider adoption of SOFR and continued  
18 partnership with industry participants.

19           Thank you.

20           MS. ZAKIR: Thank you, Agha.

21           Tom, would you please provide the  
22 subcommittee's view on the current proposals? Are

1 there any other issues that the CCPs should consider?

2 MR. WIPF: Yes. Thank you.

3 I would first like to thank the CCPs for  
4 these updated versions of their plans. I would also  
5 like to thank the CCPs for their responsiveness to the  
6 requests of the subcommittee around dates, and I think  
7 we appreciate that response very much. We continue,  
8 from our perspective, would like to see consistency  
9 where appropriate, understanding that you will respond  
10 to your stakeholders in the most appropriate ways for  
11 your organization, but we do thank you for these  
12 synchronized dates, and we think that will be very  
13 helpful.

14 And I think very much we'd like to thank all  
15 the CCPs for their comments today on this issue around  
16 pre-cessation. Clarity around this is extremely  
17 important as we move forward. Obviously, this has  
18 been a bit of a challenge both for ISDA and folks in  
19 the market as well. So I think any clarity that we  
20 get on this, we appreciate all the clarity that we  
21 received today, and hopefully that people in the  
22 market can take that on board and think about that as

1 they begin to move forward and respond around this.

2           The subcommittee recommends -- the Interest  
3 Rate Benchmark Subcommittee does recommend that the  
4 MRAC hold a tabletop exercise simulating the October  
5 2020 PAI transition.

6           MS. ZAKIR: Thank you, Tom.

7           Before we consider the recommendation from  
8 the subcommittee, we'll open the floor to questions  
9 and comments from the membership on Agha and Dennis'  
10 presentation. Any questions or comments?

11           (No audible response.)

12           MS. ZAKIR: Are there any comments or  
13 questions from members on the phone?

14           (No audible response.)

15           MS. ZAKIR: Okay. If there are no further  
16 comments or questions, we will consider the  
17 recommendation.

18           Committee members, you have heard the  
19 recommendation coming from the Committee. Is there a  
20 second?

21           MR. HAYDEN: Second.

22           MS. ZAKIR: Frank Hayden, Calpine. Thank

1 you, Frank.

2           It has been moved and properly seconded that  
3 the MRAC hold a tabletop exercise simulating the  
4 October 2020 PAI transition. Is there any discussion?  
5 The floor is open.

6           MR. McLAUGHLIN: Just a --

7           MS. ZAKIR: Yeah, go ahead, Dennis.

8           MR. McLAUGHLIN: Just a question. Do you  
9 expect the CCPs to run the exercise on the same date  
10 or a different -- can we be flexible about the dates  
11 that we each choose?

12           MR. WIPF: I think the goal would be to  
13 replicate what this would look like, so where we are  
14 today as if we were on the same date or similar dates.

15           MR. McLAUGHLIN: Yep.

16           MR. WIPF: I think the view would be  
17 actually to play that through and to tabletop that all  
18 across. That would be -- I think that would be our  
19 ideal outcome, where people in the market could  
20 actually see how that would play out, perhaps identify  
21 gaps that they may have in their processes, and  
22 identify risks that may not know about until we

1 actually do it. So I think the goal would be to do  
2 that with the CCPs, market participants, and others,  
3 and have that done here.

4 MR. McLAUGHLIN: And so just earlier rather  
5 than later? I mean, if we're transitioning in October  
6 -- right? -- what would you suggest? May or earlier  
7 in the first or second quarter?

8 MR. WIPF: I would say well before October.  
9 I think the goal would be, you know, to some way get  
10 this on the agenda as quickly and efficiently as  
11 possible to set out the framework for that. I think,  
12 you know, we have the scenario, so with the scenarios  
13 that you've described, I think we have a lot of  
14 information now that we didn't have before. So I  
15 would suggest that we'll get back and we'll coordinate  
16 with the subcommittee and with MRAC and CFTC if this  
17 moves forward to set this up in a way that provides  
18 the most value for people in the market as quickly as  
19 possible to help them identify things that they -- you  
20 know, maybe some unknowns they may have in terms of  
21 their processes in doing this work.

22 MS. ZAKIR: Thank you, Tom.

1           And I know we haven't talked about the  
2 timing for that, but obviously that's something that  
3 we can discuss further and we'll provide notice.

4           Agha Mirza?

5           MR. MIRZA: And if I may comment that CME is  
6 fully supportive of the tabletop exercise idea, you  
7 know, and also supportive of Tom's suggestion that  
8 this be done well in advance of the October date. We  
9 intend to consult with the market participants on  
10 operational readiness and reporting requirements in  
11 the first quarter of 2020. So sometimes after that,  
12 then we have had feedback and input from market  
13 participants would be a good idea for the tabletop  
14 exercise.

15           MS. ZAKIR: Thank you.

16           Any questions from members on the phone?

17           (No audible response.)

18           MS. ZAKIR: Okay. If there is no further  
19 discussion, we will take a vote on the recommendation  
20 from the Interest Rate Benchmark Reform Subcommittee  
21 that the MRAC hold a tabletop exercise simulating the  
22 October 2020 PAI transition. As a point of order, a

1 simple majority vote is needed for the motion to pass.

2 All those in favor, please say aye.

3 (Chorus of ayes.)

4 MS. ZAKIR: Members on the phone?

5 (Chorus of ayes.)

6 MS. ZAKIR: All those opposed say nay.

7 (No audible response.)

8 MS. ZAKIR: The ayes have it and the motion  
9 has passed.

10 This concludes the business part of the  
11 agenda.

12 MS. LEWIS: So it's now time for closing  
13 remarks. I think we've lost some of our Commissioners  
14 and the Chairman, so then I will just go to  
15 Commissioner Behnam.

16 COMMISSIONER BEHNAM: Thanks, Alicia.  
17 They're all upstairs having lunch together.

18 Thanks to Nadia, Alicia, of course, for all  
19 the work you do. Thanks to the panel.

20 Tom, 751, we're all going to keep that in  
21 our heads now.

22 A special thanks to all the Co-Chairs:



1 Stephen, Alicia, Lisa, Lee, Bob Litterman, who has  
2 since left. I know we had a lot of discussion today,  
3 and, Alicia and Lee, you have the Sisyphean task of  
4 getting us over the hump here on CCPs. But I think  
5 Rana said it the best, let's focus on what we can  
6 agree on and move the conversation forward. It's  
7 something that I think we all agree is very important  
8 from a resiliency standpoint to make sure that the  
9 ecosystem of our markets are healthy and well, and  
10 this is certainly a very important issue to discuss.

11           And I would just comment, all morning was a  
12 very good conversation.

13           Demetri, I appreciate your comment about  
14 education, you know, in the context of the LIBOR  
15 transition and making sure that we're understanding --  
16 within the CCP conversation and understanding folks  
17 are educated about what's going on, and that will help  
18 us and inform us to make better decisions.

19           So moving forward, we have a lot on the  
20 plate, LIBOR obviously moving in a very good  
21 direction, still a lot of unresolved issues, but I  
22 think as long as we can work collectively, we can move

1 forward and work towards 2022.

2           And the tabletop should be a good exercise.

3 We'll figure out a date that works for everyone.

4 There are going to be a lot of reports probably in  
5 2020 and conclusions, but we'll figure out a time that  
6 works for everyone. And probably we'll discuss this  
7 later to make sure that we have everyone from the  
8 firms who are zeroed in on this so that the exercise  
9 can be most beneficial to the firms and the people who  
10 are thinking about the transition.

11           So with that, thanks, everyone, for a long  
12 morning and early afternoon, but we can all break now.  
13 It's a busy time of year, so, as I've said before,  
14 Happy Holidays, Happy New Year. And we're available  
15 if there is anything we can do as we sort of move the  
16 MRAC forward. There are a lot of exciting issues I  
17 think we have before us, and 2020 should be a good  
18 year. So thanks again, and look forward to seeing you  
19 all soon.

20           MS. LEWIS: Thank you, Commissioner Behnam.

21           Before I adjourn, I just wanted to also give  
22 the people on the phone one more opportunity if you

1 did not indicate your presence.

2           Suzy White, HSBC?

3           MS. WHITE: Hi. Yes, Alicia. I'm here.

4           MS. LEWIS: Okay.

5           Rana Yared, Goldman Sachs?

6           MS. YARED: Hi. I'm here.

7           MS. LEWIS: Okay, you're on the record.

8           Well, I want to thank everyone for attending  
9 this meeting. Happy Holidays. This meeting is  
10 adjourned.

11           (Whereupon, at 1:08 p.m., the meeting was  
12 adjourned.)

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COMMODITY FUTURES TRADING COMMISSION

AGRICULTURAL ADVISORY COMMITTEE MEETING

3:05 p.m.

Wednesday, April 22, 2020

(Via Teleconference)

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P R O C E E D I N G S

MS. MERSINGER: Good afternoon. As the Designated Federal Officer and acting chair of the Agricultural Advisory Committee, it's my pleasure to call this meeting to order.

I would like to welcome everyone to today's virtual meeting. While this is certainly not how we envisioned the first AAC meeting under Chairman Tarbert's sponsorship, we are grateful for the chance to come together in a way that keeps us all safe and healthy.

Before we get started, there are a few logistical items that I do need to mention to the committee members and invited speakers.

Because this is a virtual meeting, it is also being broadcast. So please make sure you identify yourself before you begin speaking.

Also, please signal when you have completed your comments, so we can continue with the next speaker or question.

Ensure your phone is unmuted before you start to speak and that you speak clearly into the

1 mic.

2           For committee members, please send a  
3 message to the panelist group on Webex or dial \*0 if  
4 you would like to be recognized during the  
5 discussion.

6           Finally, please keep your telephone line  
7 muted when you are not speaking. If you do not mute  
8 your line, the conference operator may need to mute  
9 your line for you.

10           Now that I have those housekeeping items  
11 out of the way, I would like to turn this over to  
12 the committee sponsor, Chairman Heath Tarbert, for  
13 his opening remarks and introduction of our honored  
14 guests. Chairman Tarbert?

15           CHAIRMAN TARBERT: Thank you very much,  
16 Summer.

17           This is Chairman Heath Tarbert. Good  
18 afternoon, everyone, and thank you for joining  
19 today's meeting of the Agricultural Advisory  
20 Committee.

21           First, I want to say that I am humbled to  
22 be a sponsor of this committee. The members of this

1 committee and the industry groups you're a part of  
2 have mobilized and risen to the challenge of feeding  
3 our nation during this pandemic. I realize a lot of  
4 you and your members are struggling, and I therefore  
5 specifically want to thank you on behalf of the  
6 Agency for the important work you are doing. It's  
7 truly an honor to work with you.

8           Agriculture is essential to the basic  
9 needs of everyone around the world. We're reminded  
10 of that now more than ever. The ag sector also  
11 plays a critical role in our economy and has been  
12 the cornerstone of the Commodity Exchange Act since  
13 it was actually ag-related products that gave birth  
14 to the global derivatives markets. So as I have  
15 said before and I will say again, if the derivatives  
16 markets aren't working for American agriculture,  
17 then in my view they're simply not working.

18           Today we face unprecedented uncertainty  
19 and price volatility across our ag commodity  
20 markets. Many of you rely on these markets to  
21 mitigate and hedge risk as agricultural producers  
22 and end users. Given the unique circumstances we're



1 facing due to COVID-19, it's important that we have  
2 this call to discuss what we're seeing, how we're  
3 managing it, and what tools we have in place to  
4 address the uncertainty and volatility ahead.

5 Our job at the CFTC is to understand the  
6 challenges confronting the agricultural sector and  
7 to ensure that our derivatives markets are doing the  
8 job of providing opportunities for end users to  
9 manage risk.

10 To start us off, I'd like to share a  
11 couple of updates about our work here at the CFTC.

12 Last week, in response to the growing  
13 public concern around the livestock market, I  
14 established a Livestock Markets Task Force that will  
15 monitor daily in real time livestock contracts. So  
16 we're talking about the Live Cattle, the Feeder  
17 Cattle, and the Lean Hogs contracts, specifically.  
18 I am pleased to report that this task force is up  
19 and running to ensure market integrity in these  
20 uncertain times.

21 I'm also excited to announce that we will  
22 soon appoint a CFTC liaison to the U.S. Department

1 of Agriculture for the first time in our 45 years as  
2 an agency. As many of you know, the predecessor to  
3 our agency, the Commodity Exchange Commission, was  
4 actually part of the Department of Agriculture, and  
5 then it was spun off and made into an independent  
6 agency. But in so doing, the original Commodity  
7 Exchange Act, as amended, that gave rise to the CFTC  
8 actually requires that the USDA appoint a liaison  
9 officer for the purposes of maintaining a  
10 relationship between the USDA and the CFTC now that  
11 the CFTC became an independent agency.

12           So to facilitate that cooperation, the  
13 CFTC will assign a member of our Division of Market  
14 Oversight Staff to be a primary point of contact for  
15 the USDA liaison. So, in other words, we're also  
16 going to have a CFTC liaison to USDA, just as we  
17 have a USDA liaison to the CFTC. And that's really  
18 important again to signify that we have a robust  
19 dialogue and continued historical coordination with  
20 USDA on matters of mutual interest.

21           A final point I want to make is that the  
22 CFTC team is teleworking just like the rest of

1 America and much of the world. But even though we  
2 are physically separated, our commitment to our  
3 critical mission is stronger than ever. We won't  
4 let these challenges stop us from doing the  
5 necessary work to fulfill our mission, which is to  
6 promote the integrity, resilience, and vibrancy of  
7 the U.S. derivatives markets through sound  
8 regulation.

9 I would like to thank staff from the CME  
10 Group and ICE Futures U.S. for joining the call  
11 today.

12 I also want to thank my fellow  
13 commissioners, Commissioner Quintenz, Commissioner  
14 Behnam, Commissioner Stump, and Commissioner  
15 Berkovitz, for joining, and I am looking forward to  
16 their statements.

17 We're also fortunate to have Rob  
18 Johansson, the Chief Economist for USDA, on the  
19 line, as well as a number of leaders and experts  
20 from our own Division of Market Oversight.

21 But I want to give special thanks and a  
22 grand welcome to Secretary of Agriculture Sonny

1 Perdue who is on the call with us today. The  
2 Department of Agriculture and Secretary Perdue are  
3 on the front lines of this fight. Given the  
4 extraordinary times we're facing, I cannot think of  
5 anyone more qualified or more equipped to lead the  
6 Department. I think we can all agree that we're  
7 lucking to have Secretary Perdue at the helm of  
8 USDA.

9 Secretary Perdue and I have stayed in  
10 touch since the very start of the pandemic. Staff  
11 of the USDA and the CFTC have been communicating  
12 regularly on market conditions and factors that  
13 impact pricing in our ag markets. Our partnership  
14 with the Department of Agriculture is critical to  
15 our work here at the CFTC, and we're grateful for  
16 the Secretary and the Department for the insight and  
17 knowledge they bring to our discussions.

18 Secretary Perdue, thank you so much for  
19 joining us today, taking time out of your  
20 tremendously busy schedule to share some remarks  
21 with the Agricultural Advisory Committee. Mr.  
22 Secretary, the floor is yours.

1                   SECRETARY PERDUE: Well, thank you very  
2 much, Dr. Tarbert, and for all your commissioners  
3 and your members of the Ag Advisory Committee, good  
4 afternoon and it is an honor to join you. And I  
5 want to be one of the first to welcome the CFTC back  
6 to its roots in USDA, and we appreciate very much  
7 liaison. Obviously, our fortunes are intertwined  
8 and our responsibilities and roles are intertwined  
9 more and more so it seems like. And I appreciate  
10 the efforts that you have made in the relationship  
11 that we enjoy. Thank you for your leadership and  
12 engagement on agricultural issues. I'm well aware  
13 that other sectors in the economy may have outpaced  
14 the futures trading, but I very much appreciate you  
15 all recognizing the bedrock issue of agriculture in  
16 futures trading as well. And certainly its price  
17 discovery and transparency is critical in our  
18 sector. And I appreciate very much what CFTC does  
19 in that effort.

20                   So I really also want to congratulate you  
21 for reviving this Ag Advisory Committee and meeting  
22 on a regular basis after being inactive for a while.

1 And I really appreciate your prioritizing hearing  
2 from your users in the various sectors, farmers,  
3 ranchers under your leadership. I know it was just  
4 a couple of months ago that we were in our office  
5 here discussing the state of the farm economy, but  
6 after all that has gone on, it seems like a lot  
7 longer than that. But you know that our whole  
8 economy has been hurt hard, and agriculture is no  
9 exception. But just as we all are discovering more  
10 and more, I think we have come to a better  
11 appreciation of our farming. And food production and  
12 food supply chain is much more appreciated because  
13 of its essentiality than it had been before.

14           So I do want to tell you in the beginning  
15 and all your members on the committee that I'm very  
16 proud of your individual sectors. I'm proud of all  
17 of our farmers and ranchers, as well as everyone  
18 involved from the vendors helping our farmers all  
19 the way to the consumer in the food supply chain  
20 getting it done day in and day out. This has been  
21 an amazing, resilient effort. I know that we  
22 realize that our food supply chain is one of the

1 most efficient. It's sophisticated. It's  
2 integrated. It's almost synchronized in many ways  
3 and just-in-time.

4           So the Covid-19 impacts have rippled  
5 through that. When you think about the dual supply  
6 chain that we had developed in this country because  
7 of efficiency. When you think half of the food being  
8 consumed outside of the home, they developed a  
9 supply chain that served that restaurant and  
10 institutional market very efficiently. And different  
11 types of packaging and quantities and products even,  
12 in that way. When you have that whole sector, half  
13 of that consumption stop, you can imagine the ripple  
14 effect is like a crash on the interstate highways  
15 where everything gets backed up. But we've been  
16 very active in trying to reallocate and realign the  
17 supply and demand with the needed demand here across  
18 the country.

19           So you know well that price movements over  
20 the last few years have been primarily driven by  
21 those significant demand shifts or market  
22 expectations for changes in demand in the near

1 future. Just an example, you know we've got cotton  
2 prices at decade lows and livestock prices are at  
3 multiyear lows due to the loss of that institutional  
4 and restaurant market. And there have been also  
5 concerns about potential closures or disruptions in  
6 the processing industry as well.

7           So all of those are vital and critical,  
8 and we appreciate your attention to recognizing the  
9 need for transparent markets of integrity that  
10 people can depend on and really make their future  
11 business - either production or consumption  
12 decisions around. And it's critical that we  
13 maintain our commodity futures trading in this  
14 country as the gold star around the world in a 24-  
15 hour global environment that we are in right now.

16           So USDA, obviously, is working as quickly  
17 as possible to bring help to those producers who  
18 have been devastated. You may recall that last week  
19 the President announced a \$19 billion support for  
20 those producers through direct payments, as well as  
21 our out-of-the-box food distribution system program  
22 that we're developing. So we will use the funding



1 from resources, as well as CCC funds to do that.  
2 Congress really essentially also gave about \$25  
3 billion more in food stamp recipients, increased  
4 funding for our food nutrition services for our  
5 school children, as well as those people in need  
6 from out of jobs and things like that. So we're  
7 going to continue to provide direct support  
8 basically to producers where prices and market  
9 supply chains have been significantly impacted.

10           As you know, in the government we've got a  
11 lot of steps that we have to do to implement  
12 programs. We have to write rules. They have to be  
13 detailed, make sure they're transparent and fairly  
14 implemented by rule and not just by feel. So we're  
15 doing that as we speak. I am hoping that our  
16 purchase and distribution of both produce, dairy,  
17 and meat products will be able to begin within 2  
18 weeks, and then the direct support will require  
19 rulemaking. But we hope to have sign-ups beginning  
20 in late May as quickly as we're able to.

21           So more information and more details are  
22 going to be provided when that rule is published.

1 But we are working daily and sometimes 24 hours a  
2 day with our federal partners - FEMA, HHS, CDC - and  
3 additional support and guidance regarding our food  
4 supply chain continuity of operations, reopening  
5 processors of both the food and agricultural sector.

6 And we're working with CDC and OSHA to provide  
7 guidance on our best practices for our employees in  
8 our meat, poultry, seafood processing facilities.

9 And it has been an interesting time, one  
10 challenge after the other, but I am very proud of  
11 the team at USDA. I think the public would be  
12 extremely proud if they saw these people working  
13 remotely actually in a more difficult environment  
14 getting the job done.

15 We're monitoring certainly, as you  
16 indicated, the flow of food from farm to table and  
17 paying particular attention to any supply/demand  
18 disruptions or divergences that seem to be not  
19 reasonable. You may remember or your members may  
20 know that on April 8th, 2020, I directed our  
21 Agricultural Marketing Service to extend its  
22 investigation initiative after the Holcomb fire in

1 Kansas and to include the price effects for Live  
2 Cattle and boxed beef during the current COVID  
3 emergency.

4           As part of this ongoing investigation, our  
5 Packers and Stockyards Division will determine if  
6 there is any evidence of price manipulation,  
7 collusion, restrictions or complications or any  
8 unfair practices or unfair advantages. And that is  
9 what our public expects. That's what our producers  
10 expect, and I hope that's what all the people in  
11 between expect as well. And I know that's the  
12 reason you set up your task force, and we look  
13 forward to working directly with that task force, as  
14 well as your liaison.

15           So you can rest assured if any of that  
16 investigation yields any evidence of any violation  
17 of the Packers and Stockyards Act, we'll begin  
18 immediate and necessary enforcement action and,  
19 where appropriate, initial referrals to the  
20 Department of Justice for further consultation.

21           So I know trade is a huge part. That's  
22 why the markets are here in the United States, and

1 we are working hard, even through these difficult  
2 times, to help find customers overseas and reduce  
3 the barriers to doing business with them. We got  
4 USDA, the phase I Japan agreement, beginning of  
5 implementation of China Phase I, and a number of  
6 priorities including the EU and UK that I wanted to  
7 mention as well.

8           But those are some highlights. I know  
9 I've spoken longer than I intended, but I very much  
10 appreciate the opportunity to speak to your members.  
11 It's a good, distinguished group that you have  
12 there, and I know they will give you good counsel  
13 regarding the agricultural aspects of the commodity  
14 futures trading. And I very much appreciate, as I  
15 said, the relationship and look forward to  
16 continuing.

17           Dr. Johannson, who is the real brains  
18 behind USDA as our economist, will be here to help  
19 answer any specific questions about our CFAP program  
20 or anything else that your members may have as we go  
21 along.

22           So thank you very much for the

1 opportunity, Chairman.

2           CHAIRMAN TARBERT: Thank you so much, Mr.  
3 Secretary. And I'm sure I speak for everyone on the  
4 call to say it's tremendously valuable to hear  
5 directly from you on these important issues, and we  
6 are all very grateful for your leadership. And I  
7 look forward to strengthening the relationship  
8 between the Department and our agency in the weeks,  
9 days, and months, and years ahead. So thank you so  
10 much.

11           SECRETARY PERDUE: Hear, hear. Thank you.

12           MS. MERSINGER: This is Summer Mersinger  
13 again.

14           Now I would like to turn to the  
15 commissioners for their opening remarks. First,  
16 I'll check in with Commissioner Quintenz.  
17 Commissioner Quintenz, are you on the line?

18           COMMISSIONER QUINTENZ: Yes, Summer, this  
19 is Commissioner Quintenz. Can you hear me?

20           MS. MERSINGER: Yes, sir. Thank you. The  
21 floor is yours.

22           COMMISSIONER QUINTENZ: Thank you. This

1 is Commissioner Brian Quintenz.

2           And first, let me thank you, Mr. Chairman,  
3 for your leadership in convening today's meeting.

4 And what a privilege, not only to have Secretary  
5 Perdue join us today, but to have him in that role  
6 and at this time. I'm so grateful to have heard  
7 from him about USDA's ongoing efforts in this  
8 unprecedented time for the agricultural community.

9           Given that ongoing historic levels of  
10 prices and volatility in the agricultural cash and  
11 futures markets, it's timely that this committee  
12 specifically could come together today to share  
13 their insights with us on liquidity and market  
14 integrity and accessibility of futures markets with  
15 the Commission.

16           America's agricultural producers and  
17 growers tirelessly dedicate themselves to putting  
18 food on our kitchen tables while they themselves  
19 constantly struggle to ensure the solvency of their  
20 farms and their ranches. The CFTC, along with the  
21 futures exchanges and market intermediaries, must  
22 work just as tirelessly to ensure that our futures

1 markets remain a reliable, efficient hedging tool  
2 for them.

3           This agency has a unique role to play in  
4 protecting America's farmers and ranchers, and since  
5 becoming a commissioner, I've had the privilege of  
6 traveling all across the United States to wheat  
7 fields in Kansas and soybean farms in Michigan, rice  
8 farms in Louisiana, Arkansas, a cotton gin in  
9 Georgia, corn fields across the Midwest in Iowa,  
10 Minnesota, South and North Dakota, cattle ranches in  
11 Montana, just to name a few. And that includes the  
12 farms and places of businesses of many of the  
13 participants on this call and members of this  
14 committee. And let me just say that I'm incredibly  
15 grateful for those relationships that developed from  
16 those travels and in many cases those friendships.  
17 I've been consistently impressed and humbled by  
18 these Americans' work ethic, their sophistication  
19 and dedication to growing their businesses, many of  
20 which are family owned, in the face of historically  
21 low commodity prices, international trade disputes,  
22 and intense competition.

1           The combination of steep declines in  
2 commodity prices and global supply and demand forces  
3 has put unrelenting pressure on America's farmers to  
4 increase yields, cut costs, and drive efficiencies  
5 to remain profitable. The severe supply and demand  
6 shocks caused by the COVID-19 challenges are the  
7 latest of many circumstances the heartland has  
8 withstood in recent years. These difficult events  
9 make it all the more vital that farmers and ranchers  
10 feel like they can depend upon liquid, well-  
11 functioning agricultural futures and swaps markets  
12 to hedge their risk.

13           Recently I have noted that some have  
14 expressed concerns regarding the performance of  
15 certain futures contracts, and I take those concerns  
16 seriously. I encourage market participants to  
17 continue voicing those concerns and experiences to  
18 the exchanges, to the CFTC staff, and to us as  
19 commissioners. In particular, I commend the  
20 Chairman for convening the Livestock Market Task  
21 Force to examine conditions in the cattle markets  
22 and ensure contracts are working as intended.



1                   For over 150 years, the U.S. futures  
2 markets have enabled farmers and ranchers to hedge  
3 their commercial risk in the most liquid,  
4 competitive, and vibrant futures markets in the  
5 world. This is no small accomplishment. It has  
6 taken generations of hardworking, creative, and  
7 aspirational thinkers to build both today's  
8 agricultural industry, as well as today's futures  
9 marketplace, and I am committed to working to  
10 strengthen the trust that the agricultural community  
11 has in our futures markets and ensure the  
12 longstanding tradition continues for America's next  
13 generation of farmers.

14                   Thank you very much.

15                   MS. MERSINGER: Thank you, Commissioner  
16 Quintenz. Commissioner Behnam?

17                   COMMISSIONER BEHNAM: Good afternoon. Can  
18 you hear me, Summer? This is Commissioner Behnam.

19                   MS. MERSINGER: Yes. The floor is yours.

20                   COMMISSIONER BEHNAM: Thank you. Good  
21 afternoon, everyone. I want to first off thank  
22 Chairman Tarbert for sponsoring and hosting this

1 afternoon's meeting. It's certainly a challenge, as  
2 we noted earlier, with a telephonic meeting, but one  
3 that I think will be effective. And I appreciate  
4 his efforts to put this forward, given the  
5 conditions.

6 I also want to thank him for starting the  
7 Task Force, given a lot of the challenges and the  
8 volatility we've seen in the market and the issues  
9 that we have heard as a commission. I couldn't  
10 appreciate that more. I think it's the best way  
11 that we can engage with market participants and,  
12 above all else, show them proof that we care, that  
13 we are constantly thinking about these issues, and  
14 that we want to find solutions as soon as possible.

15 A special thanks to Secretary Perdue and  
16 his leadership and his words, taking time this  
17 afternoon to share some of his thoughts on the COVID  
18 crisis and what he's doing as Secretary over at the  
19 Department to help ensure that the ag economy and  
20 the producers all across the country are enduring  
21 here and getting out on the right end of this  
22 challenge. There are certainly a lot of issues

1 ahead, but again, as has been said, Secretary Perdue  
2 is the right man for the job here.

3 I do want to recognize that it's a great  
4 relationship that we've had -- the Chairman has  
5 mentioned it many times --- the CFTC and USDA. We  
6 had Secretary Vilsak. I think he came to the CFTC  
7 back in 2014. So we have a long history of  
8 engagement with the USDA. And as Chairman Tarbert  
9 said, I have full confidence that we'll continue  
10 that with the liaison and constant communication to  
11 ensure that we're doing what we need to do on our  
12 end to promote and to make the futures markets as  
13 effective and useful as possible.

14 I also want to quickly thank Summer and  
15 Christa Lachenmayr, Summer particularly, for her  
16 role at DMO and Christa for her input, as always, on  
17 agricultural issues.

18 I finally want to thank the members of the  
19 AAC. I know a lot is going on. I certainly wish  
20 all of you well, your families, a lot of transition  
21 in the past few months. But I certainly appreciate  
22 your willingness to be on the call and provide the

1 commission with input. A lot of challenges in the  
2 ag economy, more so than many. I'm thinking about  
3 the front line individuals who have had the courage,  
4 including our health care workers, but ag is right  
5 there putting food on the table for Americans and  
6 the world, as you always have. It certainly means a  
7 lot to me, and I know it means a lot to the  
8 commission and folks across the country. So thanks  
9 for your continued hard work and your willingness to  
10 fight this very challenging fight we're going  
11 through right now.

12 I sponsored the AAC a few years ago before  
13 we had a full commission, and I had the privilege of  
14 hosting a meeting for the first time outside of D.C.  
15 in Kansas City. And we discussed crop insurance and  
16 farm credit. It seems like many, many years ago, but  
17 those were relevant issues at the time, and I think  
18 given the challenges we're facing today, crop  
19 insurance and farm credit are among the many issues  
20 that I think growers and producers are dealing with  
21 right now. So we continue to sort of parse through  
22 all the challenges that folks are facing and trying

1 to come up with solutions to ensure that our markets  
2 are functioning well.

3           Given the market volatility and thinking  
4 about what was mentioned earlier about the spreads  
5 between boxed beef and cattle prices, I want to  
6 commend a lot of the market participants, the  
7 exchanges for their engagement, their continued  
8 increased engagement, with producers and market  
9 participants. We've learned, I think, as a  
10 commission that communication is key more so than  
11 ever now that we all work remotely, and I think it's  
12 important that all members of this sort of  
13 ecosystem, the exchanges included, which they've  
14 done a great job, continue to engage to resolve some  
15 of these issues about the limit days, the delivery  
16 challenges settlement, and the spreads to ensure  
17 that we do have market integrity and that we are, as  
18 regulators, overseers, and as exchanges, that we're  
19 doing what we need to do to ensure that the markets  
20 are fairly reflective of price discovery and allow  
21 risk management, as we've said.

22           The ag economy has faced headwinds for

1 many, many years. It has endured many different  
2 challenges over decades -- but I'm confident we'll  
3 get through this one -- most recently, as the  
4 Secretary mentioned, trade issues, weather issues.  
5 They don't seem to stop and we will continue to  
6 fight I think as a commission and as a member of  
7 this conversation and this group to ensure that the  
8 markets are functioning well and we're doing what we  
9 need to do to allow farmers to hedge these risks.

10 CFTC is a partner. We have long been a  
11 partner and we continue to be one.

12 I'm often reminded of thinking about  
13 growers, producers as the best stewards of their  
14 land, and they certainly are. And it's the 50th  
15 anniversary of Earth Day. So it's, I think, timely  
16 to think about and have this discussion with our  
17 producers and folks across the country who are  
18 working hard to produce food for the States, of  
19 course, and for the globe. And as they are the best  
20 stewards of their land, I do want to commend and  
21 thank them for all the work they're doing and  
22 certainly ensure that I'm doing what I can, working

1 with my colleagues, as the chairman and Commissioner  
2 Quintenz and my other colleagues we'll do what we  
3 can to ensure that the markets are functioning well.

4           So with that, I look forward to today's  
5 comments. Thank you again for your participation,  
6 and I will turn it back to you, Summer. Thanks.

7           MS. MERSINGER: Thank you, Commissioner  
8 Behnam. Commissioner Stump?

9           COMMISSIONER STUMP: Thank you, Summer.  
10 This is Commissioner Stump.

11           And I wanted to thank you and Christa and  
12 the Chairman for calling this meeting or organizing  
13 the meeting. I very much appreciate all of the  
14 committee members and the panelists and especially  
15 Secretary Perdue for participating.

16           Having had the opportunity to work through  
17 many prior challenges with USDA makes today's  
18 meeting a bit bittersweet for me. In a prior  
19 capacity, I spent almost a decade working on ag  
20 policy as a staffer in the House and the Senate,  
21 which afforded me the opportunity to work with USDA  
22 on the implementation of two farm bills and several

1 disaster programs. I think everybody on the  
2 commission knows that. What you may not know is  
3 that my husband also worked at the Department of  
4 Agriculture and in the grim days following 9/11, he  
5 became the agency's first homeland security  
6 director. And I mention this just because while my  
7 family and I are very proud to have worked with USDA  
8 in some previous difficult times, no challenge is  
9 quite like any other. And today we are again called  
10 to work together in managing yet another  
11 unprecedented circumstance that impacts our ag  
12 markets. And I'm so pleased that we're having this  
13 meeting to try and get our arms around it.

14           As for the CFTC's part in all of this, we  
15 have an obligation to preserve the integrity of the  
16 futures markets specifically so that everyone  
17 involved in the production, distribution, and  
18 consumption of food and fiber can reliably discover  
19 prices on transparent market venues.

20           But we don't do this in isolation. Price  
21 discovery in the futures markets relies on various  
22 inputs tied to the underlying cash markets. So we



1 rely on partners such as the Department of  
2 Agriculture to help us maintain this integrity.

3           As the past few weeks have shown, price  
4 discovery is sometimes a grim job. Today we are  
5 particularly sensitive to and acknowledge the real  
6 world implications of recent commodity prices. But  
7 we must, nonetheless, ensure that the price is  
8 transparent and reliable regardless of its  
9 favorability. Only then are these markets able to  
10 actually serve their risk management function as  
11 intended.

12           We also take very seriously our obligation  
13 to ensure that those who attempt to manipulate these  
14 markets are held accountable. And we have such a  
15 remarkable forum here today. I know many of the  
16 people on this committee, I've known them for many  
17 years, and we are very blessed to have so many  
18 people willing to take time out of their busy day to  
19 help us discuss these issues and think through them  
20 in a way -- in very dynamic circumstances. And I  
21 just want to commend all those who are willing to  
22 participate who give of their time and their energy

1 and, as I said, we have many partners and preserve  
2 the integrity of the various commodities we  
3 regulate, but none more important than the market  
4 participants who help us have a view into what's  
5 happening on the ground.

6           So with that, I'll turn it back to you,  
7 Summer.

8           MS. MERSINGER: Thank you, Commissioner  
9 Stump. Commissioner Berkovitz?

10 COMMISSIONER BERKOVITZ: Thank you, Summer, and  
11 congratulations on your first meeting. And thank  
12 you, Christa, for all the work you do to support our  
13 agricultural market oversight program. And thank  
14 you, Mr. Chairman, for your sponsorship of the  
15 committee and your leadership in conducting this  
16 meeting today. We had one of these a few weeks ago  
17 with the Energy and Environmental Management  
18 Advisory Committee, and it's particularly critical  
19 in a time like this that we engage in this dialogue  
20 with members of the affected markets so that they  
21 can hear from us about what we are doing to ensure  
22 market integrity and, as important, we learn from

1 market participants firsthand about conditions in  
2 the markets.

3           I'm pleased particularly to welcome  
4 Secretary of Agriculture Perdue to the meeting  
5 today. Commitment and cooperation among all levels  
6 and branches of government are critically important  
7 as our country seeks to overcome the COVID-19  
8 pandemic and its economic consequences, including in  
9 the agricultural sector. We are meeting with the  
10 Secretary and his leadership staff in this spirit  
11 today.

12           America's farmers, ranchers, and other  
13 participants in the agricultural commodity have long  
14 been a focus of the commission's work in promoting  
15 price discovery and effective risk management in  
16 derivatives markets and ensuring that these markets  
17 are free from fraud and abuse.

18           Last summer, I had the privilege of  
19 traveling the country to meet with farmers,  
20 ranchers, and agricultural market participants  
21 throughout the United States. Each of these visits  
22 emphasized the importance of agriculture to the U.S.

1 economy and to our national well-being through safe,  
2 abundant, and affordable domestic food supplies. I  
3 saw firsthand how American farmers and ranchers were  
4 diligently working to overcome the threats posed by  
5 floods, tariff wars, and collapsing prices.

6           And I might add that, on my travels last  
7 summer, I happened to intersect with Secretary  
8 Perdue's travels and we both attended a dinner with  
9 farmers and ranchers and leaders of the agricultural  
10 community in Minneapolis. And I had a good  
11 conversation with the Secretary at that dinner, and  
12 we talked about a convergence in our agricultural  
13 markets. And I think it's great that we have a  
14 Secretary that understands our markets and that is  
15 committed to supporting our markets and so  
16 knowledgeable about our markets and supportive of  
17 our mission. So I look forward to continuing to  
18 work with Secretary Perdue and his staff on issues  
19 of mutual interest, and I'm pleased to see that we  
20 will have a new liaison to the Department of  
21 Agriculture.

22           The COVID-19 pandemic has added a myriad

1 of new existential challenges to our agricultural  
2 sector. In this environment, it is critical that  
3 our commodity markets serve their purpose to help  
4 overcome these challenges and not contribute to  
5 them. We must ensure that the commodity markets  
6 continue to serve their intended function of risk  
7 management and price discovery so that farmers,  
8 ranchers, and others in the agricultural sector can  
9 manage the risks posed by the current situation.

10 I look forward to the discussion today,  
11 including with respect to livestock markets and  
12 processing facilities. I thank each of today's  
13 panelists for making the time to help inform the  
14 commission so that we can better ensure that CFTC  
15 regulated agricultural markets are working  
16 effectively for all farmers, ranchers, and  
17 commercial businesses involved in feeding America  
18 during these challenging times.

19 Thank you, and I look forward to the  
20 discussion today.

21 MS. MERSINGER: Thank you, Commissioner  
22 Berkovitz. And thanks again to the committee and

1 the commissioners for making time to take part in  
2 this important meeting today and for sharing your  
3 remarks with the committee.

4 I also want to echo the thanks to Christa  
5 Lachenmayr who has been very involved in preparing  
6 for this meeting today, and I also want to say thank  
7 you to Ann Wright, Deputy Director of the Office of  
8 Legislative and Inter-Governmental Affairs, and  
9 Jenna Tubby, an intern with the Office of  
10 Legislative and Inter-Governmental Affairs, who were  
11 also a very important part of today's call.

12 With that, at this time, I would like to  
13 do a roll call of the committee members on the line.  
14 When I call your name, please indicate that you are  
15 present.

16 Buddy Allen, American Cotton Shippers  
17 Association?

18 [No audible response; MR. ALLEN  
19 subsequently signaled his presence via email.]

20 MS. MERSINGER: Next we'll go to Joe  
21 Barker, National Council of Farmer Cooperatives.

22 MR. BARKER: Present.

1 MS. MERSINGER: Chris Betz, Michigan Agri-  
2 Business Association?  
3 MR. BETZ: Present.  
4 MS. MERSINGER: Larry Birgen, National  
5 Farmers Union?  
6 MR. BIRGEN: Present.  
7 MS. MERSINGER: Darryl Blakey, National  
8 Cattleman's Beef Association?  
9 MR. BLAKEY: Present.  
10 MS. MERSINGER: Robbie Boone, Farm Credit  
11 Council?  
12 MR. BOONE: Present.  
13 MS. MERSINGER: Amanda Breslin, Coalition  
14 for Derivatives End Users?  
15 MS. BRESLIN: Present.  
16 MS. MERSINGER: Patrick Coyle, National  
17 Grain and Feed Association?  
18 MR. COYLE: Present.  
19 MS. MERSINGER: Rob Creamer with the  
20 Principal Traders Group and Futures Industry  
21 Association?  
22 MR. CREAMER: Present.

1 MS. MERSINGER: Neil Dierks, National Pork  
2 Producers Council?  
3 MR. DIERKS: Present.  
4 MS. MERSINGER: Ed Elfmann, American  
5 Bankers Association?  
6 MR. ELFMANN: Present.  
7 MS. MERSINGER: Ed Gallagher, National  
8 Milk Producers Federation?  
9 MR. GALLAGHER: Present.  
10 MS. MERSINGER: Tommy Hayden, Commodities  
11 Markets Council?  
12 [No response. MR. HAYDEN subsequently  
13 signaled his presence via email.]  
14 MS. MERSINGER: Matt Hines, American Farm  
15 Bureau Federation?  
16 MR. HINES: Present.  
17 MS. MERSINGER: Thomas Hogan, Cocoa  
18 Merchants Association of America?  
19 MR. HOGAN: Present.  
20 MS. MERSINGER: Tom Kadlec, Futures  
21 Industry Association?  
22 [No response. MR. KADLEC subsequently



1 signaled his presence via email.]

2 MS. MERSINGER: Chris Klenklen, National  
3 Association of State Departments of Agriculture?

4 [No response. MR. KLENKLEN subsequently  
5 signaled his presence via email.]

6 MS. MERSINGER: Ron Lee, National Cotton  
7 Council of America?

8 MR. LEE: Present.

9 MS. MERSINGER: Randy Melvin, National  
10 Corn Growers Association?

11 MR. MELVIN: Present.

12 MS. MERSINGER: John Owen, USARice  
13 Federation?

14 MR. OWEN: Present.

15 MS. MERSINGER: Monte Peterson, American  
16 Soybean Association?

17 [No response. MR. PETERSON subsequently  
18 signaled his presence via email.]

19 MS. MERSINGER: Paul Riniker, National  
20 Farmers Organization?

21 [No response.]

22 MS. MERSINGER: Mark Scanlan, Independent

1 Community Bankers of America?

2 [No response. MR. SCANLAN subsequently  
3 signaled his presence via email.]

4 MS. MERSINGER: Stephen Strong, North  
5 American Export Grain Association?

6 [No response. MR. STRONG subsequently  
7 signaled his presence via email.]

8 MS. MERSINGER: I think we're maybe having  
9 a problem with some folks' lines. So we will just  
10 finish our roll call here, and we might have to  
11 check back to see who we missed.

12 Justin Tupper, US Cattlemens Association?

13 [No response.]

14 MR. ALLEN: Summer, this is Buddy Allen,  
15 American Cotton Shippers. I apologize. I had a  
16 muted line, but I'm on.

17 MS. MERSINGER: No problem. Thank you.

18 MR. TUPPER: Justin Tupper is present.

19 MS. MERSINGER: Thank you.

20 Hayden Wands, American Bakers Association?

21 [No response. MR. WANDS subsequently  
22 signaled his presence via email.]

1 MS. MERSINGER: Ryan Weston, American  
2 Sugar Alliance?

3 [No response. MR. WESTON subsequently  
4 signaled his presence via email.]

5 MS. MERSINGER: Chris Young, International  
6 Swaps and Derivatives Association?

7 MR. YOUNG: Present.

8 MS. MERSINGER: Thank you. We can go back  
9 and touch base with those that we didn't hear from  
10 in case you were having problems with your line  
11 after the call.

12 As noted in today's agenda, next we'll  
13 have remarks from Derek Sammann. He is the Global  
14 Head of Commodities and Options Products and our  
15 Senior Managing Director at CME Group.

16 Derek will be followed by David Farrell.  
17 He's the Chief Operating Officer of ICE Futures US.

18 And with that, I'll turn it over to Derek  
19 for his presentation.

20 MR. SAMMANN: Thank you, Summer. Can you  
21 hear me okay?

22 MS. MERSINGER: Yes.

1                   MR. SAMMANN: Terrific. This is Derek  
2 Sammann from CME Group.

3                   And let me start by saying thank you to  
4 Commissioner Tarbert and the entire Ag Advisory  
5 Committee for the opportunity today to provide a  
6 brief overview on the state of agricultural markets.

7                   I especially want to thank the industry  
8 associations represented here today with whom we've  
9 been engaged throughout these difficult times. Your  
10 engagement is extremely beneficial to helping us  
11 provide the best markets for commercial customers.

12                   The disruption that the COVID-19 has  
13 caused in the global economy, and in the  
14 agricultural markets in particular, is  
15 unprecedented. These extraordinary circumstances  
16 have led to disruptions in the food supply chain,  
17 the results of which can be seen primarily in  
18 livestock and dairy markets, with the physical  
19 supply chain of adapting to a shift in demand from  
20 food service to grocery channels and uncertainty  
21 around processing capacity.

22                   Cattle and hog futures prices at CME Group

1 were particularly impacted by these shifts. We  
2 observed and heard from our customers about the  
3 unusually wide basis between spot prices and futures  
4 prices. We know this was confusing for many market  
5 participants as they saw robust current demand as  
6 consumers cleared out the meat case at the local  
7 grocer while futures markets were pricing any  
8 impacts of closed food service outlets, the  
9 potential for additional shelter-in-place orders,  
10 and the possibility that COVID-19 might infect and  
11 shut down processing plants, all factors which have  
12 now come to pass.

13           The measure of the effectiveness of a  
14 futures contract is not if a futures contract  
15 matches today's spot price, which it rarely will in  
16 volatile and uncertain markets. Instead, it is how  
17 effectively it enables the convergence between the  
18 futures price and the cash price by the end of the  
19 delivery period.

20           For example, in the cash-settled March  
21 Feeder Cattle contract, we recently saw the basis  
22 converge from \$22 between the cash spot and futures

1 to 36 cents in a week. Based on the first cattle  
2 option and the settlement period, which was \$22  
3 below the futures price, we proactively took action  
4 to widen the daily price limits to ensure that  
5 convergence would not be impeded. Based on  
6 successive cattle options in the settlement window,  
7 which were at and above the futures price, the index  
8 caught up to the futures price, and those wider  
9 daily price limits were eventually not needed for  
10 the two prices to successfully converge.

11           Last week, we saw an orderly convergence  
12 in the cash settled April Hog contract. Over the  
13 past year, we have consistently seen convergence  
14 successfully occur across our livestock contracts,  
15 both the physically settled Live Cattle contract and  
16 the financially settled Feeder Cattle contract where  
17 the futures prices and the cash prices successfully  
18 converged.

19           In the case of livestock, it's important  
20 to note the broad delivery territory as it relates  
21 to different cash prices. Convergence means the  
22 futures price and the cash price in at least one of

1 those locations equal each other, but not  
2 necessarily at all of those locations.  
3 Additionally, it means the two prices will converge  
4 at the end of the delivery period not necessarily  
5 before the delivery period or on the first day.

6           It's worth highlighting that liquidity in  
7 the live cattle contracts has improved significantly  
8 over the past few years as the Exchange has made  
9 contract enhancements which have boosted deliverable  
10 supply and addressed the potential for congestion  
11 during the delivery period. This is consistent with  
12 how we regularly review our futures contracts and  
13 seek customer feedback on the ways to make these  
14 products as efficient as possible for customers that  
15 manage their risk in the livestock markets. As a  
16 result, this contract was much better positioned to  
17 withstand this current market uncertainty.

18           We remain equally vigilant around the  
19 grains and dairy markets. Many of the fundamental  
20 factors impacting livestock are also impacting the  
21 dairy markets, where we see heightened volatility in  
22 both milk and cheese products. The impact on grains

1 was less severe. However, low Crude Oil prices and  
2 reduced global energy consumption have filtered back  
3 into ethanol demand where Corn prices reached a  
4 14-year low.

5           We continue to closely monitor our  
6 contracts' performance, especially as it relates to  
7 enabling the successful convergence of futures and  
8 cash prices in our market. We also continue to work  
9 closely with the ag industry to ensure that all our  
10 contracts remain effective hedging tools by ensuring  
11 that we have appropriate price limit mechanisms in  
12 place to allow price discovery and convergence to  
13 efficiently occur in a timely manner. CME Group  
14 remains committed to continuing to work with the ag  
15 industry and maintain an open line of communication  
16 to build and improve the effectiveness of our  
17 futures and options contracts for robust risk  
18 management and efficient price discovery.

19           Thank you. And I'll turn it back to the  
20 committee.

21           MS. MERSINGER: Thank you, Derek. Dave,  
22 are you on the line?



1                   MR. FARRELL: Yes, Summer. Can you hear  
2 me?

3                   MS. MERSINGER: Yes. The floor is yours.

4                   MR. FARRELL: Okay, great. My name is  
5 David Farrell and I'm the Chief Operating Officer  
6 for ICE Futures US.

7                   First and foremost, I'd like to thank  
8 Chairman Tarbert, the commissioners, and the  
9 industry associations represented on the committee  
10 for allowing us the opportunity to update the  
11 committee on the status of our agricultural markets.

12                   In such extraordinary times and with  
13 unprecedented disruptions on both the supply side  
14 and the demand side, the futures markets remain  
15 critical in providing their three primary functions  
16 to the agricultural supply chains.

17                   First, risk management. We continue to  
18 offer contracts that allow firms to offset their  
19 commercial risks that exist in their business and  
20 manage their risks.

21                   Second, price discovery. We provide a  
22 place for today's unique supply and demand dynamics

1 to play out publicly to determine the price of a  
2 standard specification of product.

3           And third, the futures serve as a buyer  
4 and seller of last resort and allow for convergence  
5 with the physical market. For example, if a seller  
6 has a surplus of stock, they can use the futures  
7 markets to pass it on to other participants that may  
8 need it. And likewise, a buyer with a genuine  
9 commercial need and no access to supply can utilize  
10 the futures markets to service that need.

11           Our agricultural markets, including the  
12 domestic crops that we have, are global in nature.  
13 They serve as benchmarks for goods traded around the  
14 world.

15           (Inaudible) electronically, which has  
16 allowed for a relatively uneventful transition of  
17 participants from office environments to working  
18 from home and other working arrangements.  
19 Participants have been able to access the market to  
20 carry out their required business and to manage  
21 their risks.

22           The impact we do see with the onset of the

1 COVID-19 epidemic has a distinct fingerprint that we  
2 can see across our agricultural markets, and it's  
3 evident in the patterns of volumes and volatility in  
4 those markets. Each of our agricultural futures  
5 markets and options markets have seen above average  
6 volume and volatility year-to-date with a minimum of  
7 a double digit increase in the volume for that  
8 market.

9           The pattern of that activity has followed  
10 a similar path in each market. At the beginning of  
11 the year, broadly speaking across our ag markets, we  
12 saw average volume and we saw average volatility  
13 relative to last year. Beginning in February and  
14 through the start of March, we began to see some  
15 extended periods of increased activity and above  
16 average volume. Following that volume increase, we  
17 saw implied volatilities respond and increase as  
18 well, mainly throughout March and into the early  
19 April timeframe.

20           However, in recent weeks, as we've  
21 progressed through April, we've seen a return to  
22 more average or below average, in some

1 circumstances, trading activity. So the overall arc  
2 of activity is similar across many of these markets.  
3 After the initial uncertainty around COVID-19 has  
4 come to pass, markets are starting to settle in and  
5 trade and progress in a more normal fashion.

6           While the derivatives trading activity in  
7 our markets is 100 percent electronic, there are  
8 aspects of our futures supply chain that could  
9 experience constraints. Some activities require  
10 people to be congregated together and to perform a  
11 function. This could manifest itself in warehousing  
12 or sampling operations, transportation, as well as  
13 the grading function, specifically for coffee and  
14 cocoa.

15           Coffee and cocoa grading occurs in our  
16 exchange facility in New York by a panel of licensed  
17 experts, most of whom are based in the New York  
18 vicinity. Considering New York is one of the high-  
19 risk regions, we've taken precautions to ensure the  
20 safety of the graders and our staff who assist and  
21 help facilitate the grading. These precautions have  
22 reduced the potential capacity of our grading

1 function. However, to date, we continue to be able  
2 to facilitate grading where necessary.

3           While the delivery mechanism and delivery  
4 locations vary greatly for each of our markets,  
5 we're monitoring the key functions which are  
6 critical for an exchange delivery in eligible  
7 locations. We're reviewing our contingency plans  
8 and potential mitigations, as well as advising  
9 participants of the market of conditions that exist  
10 where necessary. Logistical complications are  
11 always possible with physically settled contracts,  
12 but ultimately we're preparing ourselves to ensure  
13 that the markets remain available for trading, that  
14 participants are able to manage their commercial  
15 risks, and that price discovery continues in an  
16 orderly manner.

17           Thank you again to the commission for  
18 inviting us to update you on our markets. We wish  
19 everybody on the committee and at the commission  
20 good health and safety as we work through these very  
21 difficult times. Thank you.

22           Back to you, Summer.

1                   MS. MERSINGER: Thank you, David. Thank  
2 you both for your insight and taking time to join us  
3 today.

4                   I will note we've received some messages  
5 from those individuals from the committee that are  
6 on the call. So we're unable to unmute their lines  
7 to say "present," and we will adjust the record  
8 accordingly to account for those individuals.

9                   Now I'd like to open the meeting up for a  
10 few questions. For those of you listening in, the  
11 committee members sent questions ahead of time, and  
12 thank you all for doing that. I'll read the  
13 questions and probably address them to our  
14 panelists. As the Secretary mentioned, we also have  
15 USDA's Chief Economist, Dr. Rob Johannson, on the  
16 line. Tom LaSala, the Chief Regulatory Officer for  
17 CME, is also on our line, and we have a few people  
18 from our Division of Market Oversight, specifically  
19 David Amato with our Market Intelligence Branch.

20                   We'll do the best we can to get you as  
21 many questions as possible today. If you have other  
22 questions and you'd like to ask them during the

1 discussion, if you press \*0 that should take you to  
2 the operator to alert the operator.

3           With that, I'm going to kick off our  
4 question and answer session, and we'll start with a  
5 question for Chairman Tarbert. Chairman, groups  
6 such as dairy, cattle, and corn farmers are  
7 experiencing large price volatility in the industry.  
8 The demands for these products are high, yet  
9 ranchers and farmers are struggling. How does the  
10 CFTC plan to make sure these markets are working  
11 properly?

12           CHAIRMAN TARBERT: Thanks so much, Summer.

13           I mean, in a nutshell, we're putting all  
14 of our efforts into making sure that we understand,  
15 during this period of immense volatility, exactly  
16 what's going on in our markets. And particularly,  
17 as I mentioned, we've put together the Livestock  
18 Task Force specifically for that reason. And so we  
19 are talking to the exchanges. We're talking to  
20 market participants. We're talking to the  
21 clearinghouses just to make sure that we get a sense  
22 of basically any indication that prices are moving

1 in an uneconomic manner relative to the underlying  
2 commodity's cash prices. So in other words, the  
3 question we're asking, as we're looking at  
4 everything, is, does all this make sense, or is  
5 something else going on here? Could it be caused by  
6 a trader exerting market power or attempting to  
7 manipulate futures prices? And if so, we will refer  
8 that matter to enforcement for an investigation.

9           And so that is what we are doing. We're  
10 watching the markets very carefully, and in  
11 particular, given the volatility in sort of the Live  
12 Cattle or the Feeder Cattle contracts, we've put  
13 together this Livestock Task Force.

14           MS. MERSINGER: Thank you, Chairman.

15           With regard to the Livestock Task Force,  
16 when you're communicating with industry groups and  
17 the general public about the work the CFTC is doing  
18 during this time, are you able to publicize those  
19 efforts, such as what surveillance is undertaking,  
20 or if there are investigations? And is the  
21 commission able to post an update on any type of  
22 ongoing investigation in an industry segment?



1                   CHAIRMAN TARBERT:  So, Summer, we can  
2 certainly give indications that give information as  
3 to what we're seeing in the markets.  Our Market  
4 Intelligence Bureau does a lot of that.  Calls like  
5 this provide that insight on what's happening in the  
6 markets, and I try to give commentary where possible  
7 in the various media, as well as my fellow  
8 commissioners often do the same.

9                   The one area, though, that I think we  
10 don't really publicize unless we've decided to take  
11 a concrete action is on the enforcement side.  So  
12 if, in fact, we file a case, we bring a case against  
13 someone, we detect something, we will go ahead and  
14 often publicize that through a media release, and we  
15 can always make sure that the members on this call  
16 get those in a timely manner.

17                   What we don't normally do is publicize our  
18 surveillance activities and our investigation  
19 activities.  And the reason for that, of course, is  
20 number one, we want to make sure we get it right, we  
21 do a thorough investigation.  We gather all the  
22 evidence, and we give the people that we're looking

1 at sort of the benefit of the doubt before we decide  
2 to bring an action. So we don't want to do anything  
3 prematurely.

4           The other thing, of course, is that we  
5 need to be smart about how we go about our  
6 surveillance to ensure that particularly if we're  
7 monitoring certain things or we identify certain  
8 patterns, that we don't expose those patterns such  
9 that we're unable to gather the evidence we need if  
10 we think there's wrongdoing.

11           So that's the way we bifurcate it. I  
12 think in terms of market information and being able  
13 to say what we're seeing out there, we're happy to  
14 publicize those efforts. On the other stuff, the  
15 surveillance and the investigation, again there you  
16 should know that we're doing it, but we can't reveal  
17 the details prematurely.

18           MS. MERSINGER: Thank you.

19           The next question -- there's probably a  
20 few people on the panel who are able to answer this.  
21 So I'll throw it out there and let folks provide  
22 their feedback on this. This is a question we

1 received from a number of our advisory committee  
2 members.

3           We've all seen the news about the Crude  
4 Oil market. And members submitted questions related  
5 to this week's activity. Would it be possible to  
6 get an overview of the Crude Oil markets and what  
7 happened in the past week, what the implications are  
8 for a negative price for the May contract? And is  
9 it possible that the contracts in the ag complex --  
10 like Live Cattle, Feeder Cattle, Lean Hogs, dairy,  
11 grain -- could also at some point go negative?

12           MR. SAMMANN: Hi. This is Derek Sammann.  
13 I think I'll maybe be the first to step into this  
14 one. Thank you, Summer. So let me address the  
15 first part of that at the outset.

16           So the negative pricing in front month the  
17 May WTI contract on Monday was driven by three  
18 fundamental factors impacting the global oil market.  
19 Number one, significant oversupply of crude globally  
20 particularly here in the U.S. with U.S. shale  
21 continued production. Number two, significantly  
22 reduced demand for global oil due to the COVID-19

1 impacts of shut-ins in states and nobody flying and  
2 nobody traveling. And thirdly, the concerns about  
3 increasingly full U.S. storage capacity here in the  
4 U.S. for the WTI contract product.

5           During Monday's trading day, the already  
6 steep contango continued to steepen, eventually  
7 pushing the May contract below zero for the first  
8 the last few hours of trading. While this kind of  
9 contango is rare this steep, it is simply a  
10 reflection of the oversupply of the U.S. crude  
11 market seeking storage. So our WTI contract did  
12 what it was designed to do, which basically is to  
13 reflect the underlying supply and demand dynamics of  
14 efficiently converging towards the underlying cash  
15 physical price.

16           So to your second portion of the question,  
17 in terms of ag products, negative prices in ag  
18 markets are unlikely primarily because the ability  
19 to create near-term storage options. It's much  
20 cheaper and much easier than creating near-term  
21 storage capabilities for crude oil. For example, in  
22 grains and oilseeds, it's virtually impossible to

1 have a zero or negative price because grains and  
2 oilseeds can be stored on the ground and covered  
3 with a tarp, for example.

4           In addition, delivery instruments do not  
5 require the buyer to take physical stocks of grain  
6 which he may be incapable of handling.

7           In Live Cattle, for example, it's very  
8 unlikely despite grave concerns around beef  
9 processing capacity due to COVID-19. Slaughter-  
10 ready cattle can always be put back on feed or even  
11 put out to pasture. While it's not ideal -- it  
12 certainly would imply very cheap cattle -- but it  
13 probably wouldn't create negative prices for cattle.

14           Lean hogs? Lean hogs are cash settled to  
15 the CME Lean Hog Index. For the index to go  
16 negative, hogs on the cash market would need to  
17 trade at negative prices. This could really only  
18 happen if most, if not all, hog slaughter capability  
19 was lost across the entire nation and the price of  
20 hogs in the cash market reflected the cost to  
21 destroy them. Hogs can be put in pens for some  
22 period of time, So that's an unlikely scenario.

1                   And finally, on the dairy side, butter may  
2 represent an agricultural product that may  
3 potentially have a risk of trading at negative  
4 prices, but it's very unlikely in our estimation  
5 primarily because it can be stored for a limited  
6 period of time and finding an alternative climate-  
7 controlled warehouse base is much cheaper and easier  
8 than finding an alternative storage for crude oil,  
9 which is far more complex and costly.

10                   So that's on the CME side.

11                   MS. MERSINGER: Thank you, Derek.

12                   MR. FARRELL: Hi. It's David Farrell from  
13 ICE. And I want to tread really carefully here just  
14 to make sure we don't cause any alarm, and I want to  
15 ensure that I avoid any confusion, confusing our  
16 conversation around theoretical possibility with a  
17 conversation around likelihood.

18                   In the realm of theoretical possibility,  
19 yes, negative prices are possible. They would be  
20 extremely unlikely, but possible.

21                   Each market has its own set of potential  
22 legitimate constraints on supply, storage,

1 transportation, delivery, something on the demand  
2 side, which could lead to extreme prices, whether  
3 they be high, low, negative. In particular, this  
4 could happen if the prevailing conditions occur very  
5 close to a contract's expiration and there was some  
6 additional time constraint. The conditions would  
7 certainly need to be extreme. They would likely be  
8 restricted to a specific geographic area, and they  
9 would also probably very likely be very short-lived.  
10 So, again, it's a theoretical possibility but it's  
11 not a likely event in our ag markets.

12 MS. MERSINGER: Thank you, David.

13 The next question -- I'll let you kind of  
14 start by answering this one. Based on how the  
15 markets are functioning during the pandemic, are  
16 there any rules or regulations that are currently in  
17 place that have benefited the operation of the  
18 markets? Or do you all see anything that needs to  
19 be established for anything in the future?

20 MR. FARRELL: I think broadly speaking,  
21 the principles that we have at the exchange and the  
22 principles that we utilize with our rule book and

1 the way that we operate the market has allowed us to  
2 preserve those core functions. And it's not to say  
3 that in very extreme times you won't have extreme  
4 volatility, but the purpose of the market is still  
5 functioning. It's still providing risk management  
6 for participants; it's still providing price  
7 discovery, which is very important in these times  
8 particularly as all the different supply dynamics  
9 and demand dynamics come together in one place. And  
10 ultimately it will provide a buyer and seller of  
11 last resort to allow convergence.

12 MS. MERSINGER: Thank you, David.

13 MR. SAMMANN: From the CME side, I would  
14 say the most important thing that we're seeing in  
15 this market is the continued dialogue with the CFTC  
16 at multiple levels and our customers. Where we have  
17 needed to take decisive actions to ensure the  
18 continued smooth operation of markets, we have done  
19 so. The point that I made on Feeder Cattle earlier  
20 in my prepared remarks are a great example of that  
21 where we wanted to make sure that where we saw a  
22 spread between the underlying cash price on the



1 first day of the settlement window versus our  
2 futures price, we needed to make sure that we were  
3 able to adjust that daily price limit so that didn't  
4 impede the ability for those markets to converge.

5           So our partnership and communication in  
6 coordination with the commission, as well as with  
7 the commercial customers and keeping an open  
8 dialogue, have us comfortable that as we are seeing  
9 issues that are extraordinarily impacting this  
10 market, we're comfortable that we have the right  
11 input from customers and the right support from the  
12 commission when we need to get things done for the  
13 benefit of the market.

14           MS. MERSINGER: Great. Thank you.

15           And speaking of the commission, I'm going  
16 to quickly turn to Dave Amato in our Division of  
17 Market Oversight. He's also on the call today. And  
18 just kind of a general question. Dave, are the  
19 markets reacting as you would expect them to react  
20 given the current conditions?

21           MR. AMATO: Hi, Summer. Yes, this is Dave  
22 Amato. As Summer said, I'm an economist in the

1 Division of Market Oversight, Market Intelligence  
2 Branch. I also head up the Livestock Task Force  
3 that the CFTC has put together, and thank you,  
4 Chairman Tarbert, for that opportunity.

5 In terms of the question, I guess I can  
6 kind of go over a few highlights. In terms of the  
7 price movements that we're seeing, I would say that  
8 the market is reacting the way we would expect. But  
9 the big caveat there is we're living in very, very  
10 historic times, as many of our speakers have talked  
11 about. I don't believe anyone on this call has  
12 experienced anything like this in any other ag  
13 environment or commodity markets that we're aware  
14 of, at least not in our lifetimes.

15 You have the packing plants around the  
16 country, they're now the most significant hot spots  
17 for COVID-19. Looking at some statistics that have  
18 come out, currently about 8 percent of the U.S.  
19 packing capacity is off line and most of the plants  
20 are operating at anywhere from 50 to 75 percent of  
21 normal production. A lot of that is due to employee  
22 absenteeism. So given those estimates, the total

1 meat packing industry is operating at about 60  
2 percent of normal capacity.

3           We have very strange things happening. We  
4 have milk, about 8 percent of milk production is  
5 being dumped. We have poultry producers getting  
6 letters from processors telling them to kill some of  
7 their chickens in the field. In terms of hogs, we  
8 have about -- normally we process about 2.5 million  
9 hogs per week. It's estimated that if the virus  
10 continues, we'll be only able to process about 2.1  
11 million. So that leaves about 400,000 hogs per week  
12 backing up. As some of our guests have said, there  
13 are some things you can do to sort of alleviate  
14 that, but at the end of the day, when you have that  
15 many hogs with no home defined, we're probably going  
16 to have to seek some euthanization of hogs as well.  
17 So these are just definitely very, very strange  
18 times.

19           I think it's very similar to what we saw  
20 in the Tyson Holcomb fire that the U.S. Ag Secretary  
21 referenced earlier, except it's at a much, much  
22 greater level. Instead of having one plant down,

1 you're having multiple plants down, lots of  
2 different locations across the country, and it's  
3 impacting all the meats.

4 I think in terms of volatility, it's just  
5 been extremely volatile, particularly if we look at  
6 livestock, which I know has come up a lot. The  
7 fundamentals are sometimes changing daily, sometimes  
8 point prices in different directions. Normally  
9 volatility is caused by either fears or uncertainty,  
10 and the situation that we're in right now has both.  
11 You have the virus scaring people, closing packing  
12 plants, making people sick and die.

13 And just to kind of give you a little  
14 background, we looked at March 1st through April  
15 14th to the June Live Cattle contract, and that  
16 contract -- those 31 days -- it had 14 days where it  
17 either traded limit up or limit down. So that's  
18 about 45 percent of the trading days over that  
19 31-day period you saw limit moves. And so it's  
20 going to take a lot of research to find a more  
21 volatile time than that.

22 And so, I think, one of the things that

1 we're seeing -- normally when you have volatility  
2 like we're seeing today, you expect to see a lot of  
3 open interest. Usually the investor class likes  
4 volatility as an opportunity to make money. But  
5 what we're seeing pretty much across the board, with  
6 a few exceptions, but most of the commodities have  
7 much lower open interest today, on an all futures  
8 and options combined basis, than they did at the  
9 start of the year. And I think that fear factor has  
10 actually removed people from some of the markets, as  
11 opposed to drawing them in.

12           And then just a couple other notes on the  
13 Commitment of Traders. I think the CFTC's  
14 Commitment of Traders can provide a little bit of  
15 insight to the public on what's been happening in  
16 the markets. And so, just sort of a few  
17 observations, again focusing on cattle and livestock  
18 because so much attention has been placed on that.

19           In the cash market, you have farmers and  
20 ranchers and packers and processors, and they're  
21 dealing in an exclusive commercial market. But  
22 obviously in the futures markets, we have a large

1 investor class that participates in these markets.  
2 And so what we've seen, if you look at the data,  
3 especially if you look at things like livestock,  
4 since January and once the virus hit, we've seen a  
5 tremendous sell-off by non-commercials and this is  
6 available on the CFTC website for the Commitment of  
7 Traders reports. And as you see pretty much across  
8 the board in most of the ag products, there's been a  
9 large sell-off by non-commercials, and you see  
10 buying at lower prices by the commercial class. And  
11 so I think a lot of the sell-off that we've seen -  
12 the downward pressure in prices is due to this non-  
13 commercial exit, changing positions from being net  
14 long to either less long or possibly even in some  
15 cases net short. So I think to summarize, the  
16 general price action is very consistent with the  
17 supply and demand that we're seeing, but it's just  
18 incredibly unprecedented.

19           As someone mentioned oil just a few  
20 minutes ago, I think oil is a perfect example. You  
21 had oil back in June of 2008 trade for almost \$150 a  
22 barrel, and then this week we're seeing negative,

1 minus \$37, dollar prices. So is that consistent  
2 with the supply and demand? Very possibly, but it's  
3 just incredible times that we're living in.

4 So that's all I have. Thank you.

5 MS. MERSINGER: Thank you, Dave.

6 Just to follow up on that, you mentioned  
7 convergence. Can you give us kind of some  
8 circumstances where there may be a lack of  
9 convergence in the markets and then also, if there's  
10 anything that we should consider or be prepared for  
11 moving forward in the months ahead based on the  
12 current uncertainty?

13 MR. AMATO: Again, to go to like livestock  
14 and Live Cattle, the April basis has been very wide.  
15 Cash transactions had been relatively small or very,  
16 very light the past few weeks. However, over the  
17 last several days, we have seen that basis come in  
18 nicely. It's obviously been a big concern for us  
19 because the cash and futures were so wide. At one  
20 point the basis was about \$19 cash over futures. It  
21 has come in today to about \$3.50. So as we approach  
22 LTD, last trading day, on April 30th, we're

1 definitely moving in the right direction.

2           As someone mentioned, cattle is a  
3 physically delivered contract. We don't expect to  
4 see any deliveries at this point because cash is  
5 still over futures, but those two prices are coming  
6 together. And so I think it would be an incredible  
7 accomplishment if we do have this convergence. It's  
8 what we expect, but we are living, as I said, in  
9 very, very difficult times. And so if something  
10 like Live Cattle, which has the potential to deliver  
11 physical animals, if you could have convergence in a  
12 market like that, I would say that our markets are  
13 functioning extremely well.

14           As was pointed out by, I think, by the CME  
15 gentleman, the CME has made adjustments as needed as  
16 we saw in the Feeder Cattle contracts back in March  
17 when they changed the price limits for a futures  
18 contract to ensure convergence. So there are rule  
19 changes and tweaks like that can sometimes be made  
20 to ensure that we get to convergence.

21           MS. MERSINGER: Thank you, Dave.

22           The next question -- I'll actually turn to



1 Dr. Johansson. So your boss mentioned a number of  
2 supply chain issues that you guys are watching, and  
3 I'm just wondering if you could go a little bit  
4 deeper into what you all are doing with respect to  
5 keeping the food chain supply operational and how  
6 you're monitoring that and working with other  
7 agencies to alleviate bottlenecks in the system.

8 DR. JOHANNSON: Yes. Thanks again for  
9 inviting us to participate and provide some comments  
10 just to echo what some of the speakers have already  
11 mentioned regarding well-functioning markets and, in  
12 addition, the numerous sort of historic conditions  
13 that we're facing right now.

14 So, yes, of course, when we talk about the  
15 food supply chain, we're moving, talking about all  
16 the way from the farm operation all the way to the  
17 grocery store or obviously previously to other  
18 marketing outlets. Transportation is a big part of  
19 that. We've been working with DOT to ensure that --  
20 for example, some of their hours of service  
21 regulations have some exemptions for critical  
22 products.

1                   We've also been, of course, closely  
2 monitoring the situation in the packing plants and  
3 working with DHS and CDC and others on the various  
4 task forces that are arranged at the White House  
5 right now to deal with these issues to ensure that  
6 discussions of PPE and other protective measures are  
7 also deliberately considering the ag supply chain.  
8 So in those discussions, we are participating to  
9 make sure that whatever policies are being put in  
10 place are also considering the agricultural sector  
11 and the agriculture food supply chain.

12                   The Secretary has certainly been on more  
13 calls than I can relay with different State  
14 governors and other officials regarding policies in  
15 those regions around some of the packing plants to  
16 understand what's ongoing. And of course, we've  
17 been in touch with the companies as well. We  
18 understand that a lot of the packing companies are  
19 putting in place measures to try and establish  
20 social distancing when possible and adjusting some  
21 of the operations of those facilities to ensure  
22 that, when possible and to the extent possible,

1 those protective measures can be put in place.

2           Of course, we also have a number of our  
3 employees that are directly impacted and that are  
4 participating with ensuring the smooth functioning  
5 of those facilities. And we're, obviously, making  
6 sure that all of our employees are adequately  
7 protected as well.

8           So, again, there are lots of moving  
9 pieces. We're engaging with a lot of the folks that  
10 are probably on the call today in terms of  
11 understanding what they're seeing in terms of the  
12 economic impacts on their stakeholders and making  
13 sure that we're aware of what those are as we start  
14 putting in place some of the programs and policies  
15 the Secretary mentioned and the President mentioned  
16 earlier on both the food purchase, which is also  
17 going to help on the supply chain side, as well as  
18 the payments to producers to help them with their  
19 impacts.

20           Now, I know that we also have some of the  
21 folks in the USDA on the line that may want to point  
22 out some more specifics on this. So I'm just going

1 to see if Dudley Hoskins is available to continue  
2 making comments on this particular issue.

3 MR. HOSKINS: Yes, Rob, thank you. And  
4 this is Dudley Hoskins, USDA in the Secretary's  
5 office.

6 Dr. Johannson, I think, did a great job of  
7 framing out just the landscape of challenges and  
8 issues, and maybe just to go a little deeper on some  
9 of that at a granular level.

10 So the Secretary has directed us to do a  
11 number of different things. I think his metaphor at  
12 the top of the call was about something like a car  
13 wreck on the interstate and the backlog that that  
14 creates. What we saw when the restaurant and food  
15 service industry came offline really kind of  
16 overnight, there was an incredible shock to that  
17 supply chain. I'm not telling anything you all  
18 don't know. But in response to that, one of the  
19 things the Secretary directed us to do was to find  
20 and facilitate as much regulatory flexibility as we  
21 could to help redirect as much of that product from  
22 food service, restaurant, et cetera into the grocery

1 store retail market.

2           And some of the things that we did  
3 unilaterally within USDA and some in partnership  
4 with our colleagues at FDA. The Secretary amended  
5 some of the federal milk marketing orders that had  
6 very specific restrictions on volume and flow in  
7 certain regions. That was an effort to try to  
8 redirect more fluid milk that was disrupted from  
9 some of the school lunch programs and helped broaden  
10 the infrastructure that that product could go to in  
11 the processing space. It also directed AMS to bring  
12 more flexibility to some of the shell eggs that were  
13 initially set to go into food service and  
14 restaurants and to allow them to be regraded,  
15 relabeled, repackaged, and redirected into the  
16 grocery store sector.

17           And then he's done some other things --  
18 trying to exercise some discretion on some of the  
19 COOL enforcement for a product that was currently in  
20 storage. That will still not apply to imported  
21 product, but will provide more flexibility to try to  
22 pull especially some of those specialty crops back

1 into the retail sector.

2           And honestly, a lot of this is done in  
3 real time. It's, wherever we can, we are finding as  
4 much flexibility for our producers, for our  
5 stakeholders, for our customers, for the entire  
6 universe of folks that are on the call now, not to  
7 say we've done it all and it's been perfect, but  
8 wherever we can, trying to mitigate the immediate  
9 shock both to the supply chain but ultimately the  
10 disruption and -- "frustration" is probably not the  
11 right word. There's a better word, cut in the most  
12 technical sense, the frustration for producers  
13 trying to move those products in the market.

14           And so those are just some of the specific  
15 actions the Secretary has directed us to do, in  
16 addition to the things that Dr. Johansson laid out  
17 about working with the White House task force and  
18 the Vice President's office and our colleagues in  
19 DOT and FEMA and DHS and EPA across the board.

20           So I'll stop there, but I just wanted to  
21 add a little more color to what Dr. Johansson was  
22 framing out. Thank you.

1                   MS. MERSINGER: Thanks, Dudley. And I  
2 also understand that you are a distinguished former  
3 member of the AAC. So we're excited to have you on  
4 in a different capacity today.

5                   Another issue that the Secretary touched  
6 on -- I'm just wondering if anyone from USDA can  
7 provide a few more details on the trade deals.  
8 Specifically how has COVID-19 impacted Phase I of  
9 the China deal and how will it impact some of the  
10 other trade deals that were underway before the  
11 pandemic hit?

12                  DR. JOHANSSON: Yes. It's a great  
13 question.

14                  Of course, we were very excited in the  
15 beginning of January to sign the Phase I deal with  
16 China and certainly were moving full speed ahead on  
17 that before, obviously, the Chinese ag sector was  
18 significantly impacted in late January and into  
19 February and then, of course, we are where we're at  
20 here in the U.S.

21                  So I guess we're still moving forward on a  
22 lot of that agreement. But it is still relatively

1 early in that agreement. We have until December to  
2 meet those purchase amounts. We still are operating  
3 under the assumption that China is going to be able  
4 to meet those purchase agreements, although  
5 obviously with global GDP taking such a large  
6 impact, obviously purchasing power for a lot of  
7 things, including a lot of ag products, is going to  
8 be down going forward. And when essentially the  
9 rebound occurs in GDP growth is certainly  
10 questionable. I think most people were expecting a  
11 pretty quick recovery, that's "quick" meaning after  
12 a V-shaped type of recovery. But depending on how  
13 reopening goes in countries, we'll have to continue  
14 to monitor what growth patterns look like.

15           So in terms of the Chinese agreement, yes,  
16 we're still moving forward on that. We still have a  
17 lot of interaction with the Chinese ag teams. Of  
18 course that includes more than purchases including,  
19 for example, the regionalization agreement for  
20 poultry and HPAI which was fortuitous given the fact  
21 that we just had an issue with HPAI recently.

22           USMCA is -- they're still looking at



1 implementations. There are some delays there but  
2 not directly related to coronavirus. As with any of  
3 these agreements, they do take a long time to get  
4 across the finish line. And then, of course, once  
5 implementation starts, it does take a little bit of  
6 time to get up to speed on them.

7           For the Japan agreement, we did see some  
8 promising results in our meat trade in January and  
9 February. We're still getting data in a lot from  
10 our trade -- so monitoring those trade flows. A lot  
11 of times that data is a little bit delayed so I  
12 would say that at this point in time it's still a  
13 little early to tell how much coronavirus has  
14 affected some of the progress that we're making with  
15 the Japan trade agreement.

16           Let me just stop there and see if Dudley  
17 wanted to add anything in addition to some of those  
18 SPS issues.

19           MR. HOSKINS: Thanks Rob, and this is  
20 Dudley. I think you covered the landscape there.

21           I think one other topic is always front of  
22 mind. So last summer or fall -- I'm losing track of

1 some of this -- the Department of Commerce and  
2 Mexico facilitated a tomato suspension agreement.  
3 That agreement went into effect earlier this month,  
4 I think April 4th is when those inspections started.  
5 We have the AMS graders at their posts doing those  
6 inspections. It's not an SPS issue, but it just  
7 goes to the larger narrative of the Secretary's  
8 expectations, whether it's the food safety meat  
9 inspectors at FSIS or the AMS graders or the folks  
10 we have in the market news space. His expectation  
11 is we're at our posts doing our work, and if there  
12 are disruptions to the food supply chain, it will  
13 not be because of a lack of USDA personnel  
14 facilitating that commerce and making sure that  
15 trade is moving.

16           The SPS issues don't stop. The high path  
17 AI (HPAI) incident recently is really unfortunate.  
18 It's an event, but we're working our way through  
19 that. And there have been some other minor  
20 challenges in some of the plant virus space, and  
21 we're doing our best to keep those from compounding  
22 and complicating the flow of commerce, but I think

1 to Rob's point, trade and commerce are a priority  
2 for the administration, for the Secretary, that's  
3 essential or critical. And on USDA's role, we will  
4 be there to do that work and make sure we're not an  
5 impediment or a chokepoint in any of those  
6 processes.

7 MS. MERSINGER: Great. Thank you both.

8 Another interesting question for USDA not  
9 COVID-related, but certainly something that's on the  
10 minds of a number of farmers and ranchers across the  
11 country. So market access is key for the  
12 agricultural industry. And one thing that folks  
13 have to deal with dairy is access to quality  
14 Internet and being able to communicate within the  
15 industry.

16 I was wondering if someone from USDA can  
17 give us an update on USDA's work to improve rural  
18 broadband access.

19 DR. JOHANNSON: Well, we're trying to  
20 cover a lot of topic areas here. But I don't have  
21 any top-of-the-finger numbers in terms of how much  
22 that initiative is essentially pouring out of USDA

1 at the moment. But the Secretary has been pretty on  
2 top of this issue as well, wanting us to make sure  
3 that we expanded, where we could and where it makes  
4 sense, rural broadband to get into areas that didn't  
5 have it to this point.

6 I think there was some additional stimulus  
7 money for this as well.

8 I'm going to turn it over to Dudley real  
9 fast and see if I can pull up some of that stuff for  
10 folks on the line.

11 But, again, as Dudley pointed out, we're  
12 all hands on deck at the moment, and I can just  
13 speak from my -- my personal sort of portfolio has  
14 narrowed pretty quickly to focus 100 percent on  
15 economic impacts on the various sectors due to  
16 coronavirus.

17 But just a second, I'll see if I can find  
18 something else to help answer that question, and  
19 certainly I imagine that you'll have outreach to  
20 your folks on the line after the call is over so  
21 that we can send you any additional information if  
22 we have answers that we can't get to right now.

1                   MS. MERSINGER: Yes, absolutely, and sorry  
2 to throw a curve ball there. Dudley, did you have  
3 any comments on rural broadband access?

4                   MR. HOSKINS: I'm really not, and I would  
5 be wasting your all's time just to try to  
6 regurgitate some talking points, but to Dr.  
7 Johannson's point, this is obviously a priority for  
8 the Secretary and the administration. We have our  
9 mission area at USDA rural development. This has  
10 been one of their bedrock priorities, at least since  
11 the Secretary has been in that role, probably  
12 previous to that. He's had them double down on what  
13 we can do to build and support and expand that  
14 infrastructure.

15                   I think what would be most helpful for you  
16 all and for the AAC would probably be for me to take  
17 that back and see if I can get you a readout or a  
18 more up-to-date, informed status on where that  
19 stands and what the next steps are. I'm sorry not  
20 to be more helpful on that.

21                   MS. MERSINGER: No, completely. That's very  
22 helpful, and yes, we can pass on information after

1 the call as well.

2 I got one more here for you, and then I'll  
3 take the two of you off the hot seat.

4 Because the farming sector is so dependent  
5 on hiring guest workers and there are a lot of  
6 concerns whether or not they will have access to  
7 these workers with all the travel and visa  
8 restrictions. Can you shed some light on how the  
9 administration plans to address the concerns and  
10 whether or not the recent executive order signed by  
11 the President will impact these guest worker visas  
12 and further restrict their ability to be here to  
13 help the farm communities?

14 MR. HOSKINS: This is Dudley. So this  
15 will be another one where I won't want to muddy the  
16 waters with misinformation. One of my colleagues in  
17 the Secretary's office has been kind of our single  
18 point of focus on the ag labor, and she's been  
19 working with the Department of Labor and different  
20 embassies, especially Canada and Mexico, and trying  
21 to help manage and facilitate that flow of the  
22 critical workforce especially under all things

1 COVID. So I will add that to the list for follow-up  
2 for you after the call.

3 DR. JOHANNSON: Yes. And just also on  
4 that note, we've been working hard with the State  
5 Department, DHS, and the White House on this issue  
6 to limit the disruption caused to that H2A  
7 workforce. And so again, as Dudley mentioned, I  
8 don't really want to muddy the waters with incorrect  
9 information, but I just wanted to emphasize that  
10 we're certainly aware of the issue of labor supply.  
11 We have been working on this issue, and the  
12 Secretary has been working on this issue a lot. And  
13 of course, right now it's highlighted by whether or  
14 not this workforce is affected by other immigration  
15 policies. So with that being said, we'll make sure  
16 that we pass that along to you as well.

17 MS. MERSINGER: Great. Thank you.

18 The next question -- maybe Derek can take  
19 this question. We're going to go back to livestock  
20 for a minute.

21 With some of the sale barns reducing the  
22 amount of our feeder cattle sales, what is CME doing

1 to monitor the integrity of the Index for the April  
2 contract?

3 MR. LaSALA: Summer, this is Tom LaSala.  
4 I'll field that.

5 MS. MERSINGER: Thanks, Tom.

6 MR. LaSALA: Sure. So in addition to our  
7 normal oversight activities at CME, which includes  
8 work conducted by our market regulation team, our  
9 research department, as well as our business line,  
10 CME, the CFTC, and the USDA are in frequent  
11 communication around which auctions are operating  
12 and the volumes conducted in these auctions. At  
13 present, we believe there will be adequate volumes  
14 for settlement in April, but certainly we'll  
15 continue to monitor the situation very closely.  
16 Thank you.

17 MS. MERSINGER: Thank you.

18 So staying on the cattle markets for a  
19 moment, so this is kind of for someone at CFTC. And  
20 we talked about the Holcomb fire and some of the  
21 swings in volatility that we saw on the market at  
22 that point and, of course, the swings in volatility



1 we are seeing with the COVID-19. If the Chairman or  
2 Dave or someone could give us some ideas of factors  
3 that would cause these swings in volatility in the  
4 cattle market.

5 CHAIRMAN TARBERT: I'll let Dave go ahead  
6 and answer that as the head of our Task Force.

7 MR. AMATO: Well, I think, Summer,  
8 basically the reason why at first we saw a little  
9 bit of a disconnect between the cash and the futures  
10 is because, like some of the gentlemen who have  
11 spoken previously have said, they're pricing  
12 different things. So the cash market is obviously  
13 pricing a spot price, and the futures price is  
14 pricing the end of April for, say, Live Cattle. And  
15 that time difference and with the tremendous  
16 uncertainty that we've all had - I mean, every day,  
17 it seems like, when we get up and we put our  
18 computers on, there's another packing plant that's  
19 been closed or another two or three. And so I think  
20 the futures market had been pricing in some of that  
21 uncertainty, and some of that uncertainty was  
22 leading to prices in the futures market to be at a

1 lower level than the cash market. But as we have  
2 now started to approach and get closer and closer to  
3 the last trading day, cash and futures are now  
4 spreading the price similar time events, and they're  
5 coming together.

6 But I mean, in terms of the Holcomb fire,  
7 like I mentioned in the previous answer, this is the  
8 Holcomb fire times 10 or 15 or 20 because of the  
9 number of plants that are at stake and the number of  
10 States that are involved and the number of employees  
11 that are out. And so I think all of that has  
12 created that volatility which is based on fear and  
13 uncertainty. And I think we are in times that are  
14 just incredibly uncertain. We don't know if by next  
15 month more packing plants will be online or will  
16 this continue and we'll continue to have more and  
17 more of these plants have to go offline. If that's  
18 the case, I think we'll see situations where cash  
19 and futures continue to get pulled down and we'll  
20 have the boxed beef prices probably be at very high  
21 levels because less and less product is moving  
22 through the system.

1 MS. MERSINGER: Thanks, David.

2 Just staying on the cattle market here and  
3 to go back and put USDA on the spot again, but also  
4 certainly I think Dave Amato could jump in here as  
5 well. Can you expand upon the current standing of  
6 the investigation that was started after the Holcomb  
7 fire and how USDA has decided to expand its review  
8 to similar circumstances that followed the outbreak  
9 of COVID-19? And also I'm kind of wondering what  
10 the status is of the CFTC's cooperation with various  
11 requests that the commission has received for  
12 investigations into the cattle market as well.

13 MR. HOSKINS: This is Dudley Hoskins,  
14 USDA. I will take the first part of that and get  
15 out of the way.

16 So unlike the rural broadband or ag labor,  
17 this is something I have some awareness on, but  
18 unfortunately, this is really something we as a  
19 Department are not prepared to comment on publicly.  
20 So in terms of timeline and process, the Secretary  
21 made some public statements following the Holcomb  
22 fire in August. There's some additional tweets and

1 conversations he's had publicly since the COVID  
2 epidemic was designated a national crisis.

3           Beyond those sort of public-facing pinch  
4 points, all we can tell you is the investigation is  
5 ongoing and the Packers and Stockyards Division are  
6 working with the full authorities under their  
7 statutory permissibilities, and they're doing that  
8 work in consultation with other partners in the  
9 Federal Government. So it is ongoing. The  
10 investigation will go as far and wide as the  
11 evidence takes them. The Secretary has been clear  
12 he does not anticipate putting any kind of fictional  
13 or manmade timelines on how far that investigation  
14 will go or how long it will last. So I think what  
15 he articulated earlier is really where the  
16 Department is on it publicly.

17           The Packers and Stockyard folks are doing  
18 their work. They will continue to do their work.  
19 If they find evidence of violations, they will take  
20 action on those. Where and if appropriate, they  
21 will refer certain actions to our federal partners  
22 in the Department of Justice. But beyond that, we

1 really can't speak to timeline or specificity or  
2 anything beyond that.

3           So I'll stop there. I'm not trying to be  
4 evasive, but that's really where the Department is.  
5 And thank you.

6           MS. MERSINGER: Thank you, Dudley.

7           Dave Amato, did you want to comment at all  
8 on kind of the status of the CFTC's role and the  
9 various -- kind of the cooperation and some of the  
10 requests that have come in that we've seen in the  
11 press on the cattle market?

12           MR. AMATO: Sure. The only thing I can  
13 add is we've cooperated with the USDA in the past on  
14 data requests and we'll continue to provide data as  
15 needed.

16           MS. MERSINGER: Thank you.

17           Jumping real quick to CME and the  
18 messaging efficiency program, markets continue to  
19 adjust. What has CME seen from both pre-market  
20 period activity, and do you have any updates on the  
21 MEP?

22           MR. LaSALA: Hi, Summer. It's Tom LaSala.

1 Can you hear me?

2 MS. MERSINGER: Yes.

3 MR. LaSALA: Okay, perfect.

4 So let me begin by stating that we're  
5 continuously monitoring our markets and have a  
6 dedicated team in market regulation specifically  
7 committed to monitoring activity in the pre-opening  
8 period. Price action in the pre-open is impacted by  
9 a number of factors, including news, market  
10 fundamentals, the number of participants that choose  
11 to enter the market, as well as the strength of  
12 those views, and additionally the time at which  
13 those participants choose to enter the market.

14 Where we see problematic activity in the  
15 pre-open, our practice is to contact the participant  
16 promptly to help ensure the activity does not  
17 continue as we then conduct a review or formal  
18 investigation.

19 I know that in speaking with my colleagues  
20 on the business side, that we already have a meeting  
21 scheduled with NCBA for next Wednesday, April 29th,  
22 to discuss both the pre-opening period, as well as

1 the messaging efficiency program.

2 So thank you.

3 MS. MERSINGER: Thank you. Can you tell  
4 us a little bit about the pre-opening, what it's  
5 for, and what the messaging efficiency program does?

6 MR. LaSALA: I'm more efficient with the  
7 pre-open. That's a period in time where parties can  
8 enter orders, and you're looking to effectively find  
9 price level. And during the time in the pre-open,  
10 which happens to be almost 2 and a half hours, of  
11 which the last 30 seconds are locked down, so you  
12 can no longer cancel or modify orders in the last 30  
13 seconds, what you're effectively looking for is an  
14 equilibrium price. And then the volume of those  
15 orders that are still existing in the market after  
16 the close-out that basically intersect will trade at  
17 that equilibrium price as soon as the market opens.

18 So, I mean, what we've seen, especially  
19 during these volatile times is very, very different  
20 perspectives insofar as what value is. Very  
21 different perspectives and I mentioned earlier not  
22 only, you know, you talk about the different

1 perspectives, but when participants choose to enter  
2 the market. So there's been somewhat, I'll say,  
3 behavioral differences that have come into play  
4 during this time where we're getting significant  
5 market volatility that's, I think, sensitized people  
6 in the market, their view and their participation in  
7 the pre-open. So it's one that we're communicating  
8 very significantly with market users, and as I  
9 mentioned, the meeting next week with NCBA -- we  
10 plan to have significant discussions with them about  
11 that at that time.

12 MS. MERSINGER: Thank you.

13 Going back to Chairman Tarbert for a  
14 minute. Chairman, there's been a lot of discussion  
15 about the CFTC and the USDA working together. Are  
16 you talking to other agencies during this time? Are  
17 you having regular conversations with the Hill, with  
18 other agencies? How are you working with other  
19 parts of the government during this time?

20 CHAIRMAN TARBERT: Thank you, Summer.

21 The answer is that we are working very  
22 closely with lots of other agencies in the U.S.



1 government, as well as our counterparts overseas.  
2 Now, I'd say when it pertains to agricultural  
3 issues, it's obviously USDA. But obviously, the  
4 energy sector has seen volatility as well. We've  
5 had frequent calls with the Department of Energy,  
6 and then every day, almost, I have a call with one  
7 of our other federal financial regulators. I just  
8 literally got off the phone 15 minutes before we  
9 started this Agricultural Advisory Committee meeting  
10 with the chairman of the SEC with whom I have  
11 frequent contact, but also the Federal Reserve, the  
12 banking regulators, the Treasury Department.

13           Again, we want to make sure as a financial  
14 regulator that the dislocations that we see due to  
15 the coronavirus in the real economy don't take what  
16 is obviously a historical and unparalleled economic  
17 crisis and turn it into a financial crisis. So  
18 right now the financial markets are performing well  
19 in the sense that they're working the way they were  
20 intended to work in most cases insofar as they're  
21 reflecting what's going on in the real economy, but  
22 they themselves are not adversely affecting the real

1 economy. They are not a source of systemic risk,  
2 which is affecting everyone else. And we want to,  
3 obviously, make sure we keep it that way. So when  
4 it comes to oversight of our clearinghouses, our  
5 market participants, major financial institutions,  
6 we're working very closely with our other  
7 counterparts here in the United States' regulatory  
8 community, but throughout the world.

9 MS. MERSINGER: Thank you.

10 And one last question here for the  
11 Chairman. How will the CFTC continue moving forward  
12 with the rulemaking priorities due to the disruption  
13 from COVID-19?

14 CHAIRMAN TARBERT: Sure. Great question,  
15 and it's one that I hit on a little bit in our last  
16 open meeting where we had five votes: three  
17 proposed rulemakings and two final rulemakings. And  
18 it's simply this.

19 Obviously, the COVID-19 pandemic has  
20 changed the world and has changed this country in  
21 the last month or so, and the CFTC has pivoted to  
22 make sure that we are absolutely responsive to any

1 needs to ensure that our markets remain orderly and  
2 liquid. So in other words, dealing with the issue  
3 at hand is job number one. That includes, for  
4 example, with respect to this audience, setting up  
5 the Livestock Task Force to monitor severe  
6 volatility in parts of the ag sector, and it also  
7 involves issuing relief where needed, temporary  
8 targeted relief to make sure that our markets remain  
9 orderly and liquid and that the American public, in  
10 a time when they're facing perhaps the most risk  
11 they've ever faced, they are able to use our markets  
12 to hedge. So that's job number one.

13           That said, this agency can certainly walk  
14 and chew gum at the same time. That's why we're  
15 having this call today. And so while that's job  
16 number one, we also are going to continue to move  
17 forward on the policy agenda which has lasted in  
18 some cases for a number of years. So we know that  
19 many people on this call have certain things they  
20 want to see done, and we're fully committed to doing  
21 that. And so what we have done is basically pivoted  
22 our resources to focus first and foremost on COVID-

1 19 and its effects, and we'll continue to do that.

2           And then rather than start new, big  
3 projects, new proposals, what we've done is  
4 essentially decided anything that's basically sort  
5 of either proposed or in good enough shape that it  
6 can be proposed in, let's say, the next 2 months,  
7 we're going to go ahead and propose that and then  
8 pivot and focus on finalizing everything that we  
9 propose. So in other words, we're going to begin  
10 what we started, but we're not going to start  
11 anything new and big. And that's a way that I think  
12 we can balance making sure that this agency is  
13 responsive to COVID-19, but at the same time not  
14 losing sight of the bigger policy issues that many  
15 people have wanted us to resolve for a number of  
16 years.

17           MS. MERSINGER: Thank you, Chairman.

18           And as we are approaching on the almost 2-  
19 hour mark here, I'm going to go ahead and wrap up  
20 the call. Thank you all for joining today. I know  
21 this is a very busy time for everyone, and we  
22 appreciate your participation. And with that, the

1 meeting is adjourned. Thank you.

2 (Whereupon, at 4:55 p.m., the meeting was  
3 adjourned.)

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1 U.S. COMMODITY FUTURES TRADING COMMISSION (CFTC)  
2 GLOBAL MARKETS ADVISORY COMMITTEE MEETING  
3 (GMAC)

4

5 Tuesday, May 19, 2020

6 10:03 a.m.

7

8 Location:

9 Commodity Futures Trading Commission (CFTC)

10

11 Three Lafayette Centre

12 1155 21st Street, N.W.

13 Washington, D.C. 20581

14 BEFORE:

15 Dawn D. Stump (GMAC Sponsor)

16 Angie Karna, GMAC Chair

17 ALSO PRESENT:

18 Heath P. Tarbert, Chairman, CFTC

19 Brian D. Quintenz, Commissioner, CFTC

20 Rostin Behnam, Commissioner, CFTC

21 Dan Berkovitz, Commissioner, CFTC

22

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1 P R O C E E D I N G S

2 OPERATOR: Welcome, and thank you all for  
3 standing by. At this time, all participants will be in  
4 a listen-only mode for the duration of today's  
5 presentation. Today's conference is being recorded.  
6 If you have any objections, you may disconnect at this  
7 time.

8 I would now like to turn the conference over  
9 to Andree Goldsmith. You may begin.

10 MS. GOLDSMITH: Thank you. Good morning,  
11 everyone. As the Designated Federal Officer for the  
12 Global Markets Advisory Committee, it is my pleasure to  
13 call this meeting to order.

14 I'd like to welcome everyone to today's  
15 meeting. This is the first GMAC of 2020 and the third  
16 under the sponsorship of Commissioner Stump. In light  
17 of the global response to COVID-19, we are holding  
18 today's meeting as a virtual meeting to protect the  
19 safety of agency personnel, GMAC members, Subcommittee  
20 members, presenters, and the public. While this is not  
21 how we envisioned holding our first meeting of 2020, we  
22 are grateful for the chance to come together in a way

1 that ensures everyone's health and safety.

2           To ensure that today's meeting goes as  
3 smoothly as possible, there are a few logistical items  
4 that I need to mention. Because this is a virtual  
5 meeting, it is also being broadcast in a livestream on  
6 the internet, so please be sure to identify yourself  
7 before speaking. Also, please signal when you have  
8 completed your comments so we can continue with the  
9 next speaker or question. Please ensure that your  
10 phone is unmuted before you start to speak, that you  
11 speak clearly into your phone, and that you re-mute  
12 your line when you are done speaking.

13           For GMAC members and Commissioners, if you  
14 would like to be recognized during the discussion,  
15 please use the Webex chat icon at the bottom of the  
16 screen, then select the "all panelist" option within  
17 the dropdown menu, indicate that you have a comment or  
18 question, and press "enter." For any Subcommittee  
19 member, please just unmute your phone if you would like  
20 to speak. If any meeting participant needs assistance  
21 during the call, please dial "star-zero" to connect to  
22 the conference operator. Finally, please keep your

1 telephone line muted when you are not speaking. If you  
2 do not mute your line, the conference operator may need  
3 to mute it for you.

4 I'd now like to turn it over to the GMAC  
5 sponsor, Commissioner Dawn Stump, for her opening  
6 remarks.

7 COMMISSIONER STUMP: Thank you, Andree. This  
8 is Commissioner Stump. Good morning to everyone, and I  
9 also want to welcome you all. Certainly I should  
10 acknowledge that this meeting looks much different than  
11 I had envisioned even just a few short months ago. And  
12 while we're not able to gather in the same room, I am  
13 grateful that we can hold these types of discussions  
14 and move forward the GMAC priorities in a format that  
15 ensures the health and safety of the GMAC Members, the  
16 Commission staff, and the public.

17 Simply put, the markets we regulate are  
18 global in nature. This always seems to become more  
19 apparent in the midst of difficult times, yet we work  
20 with our regulatory counterparts around the world  
21 constantly. Certainly, these relationships serve to  
22 improve responses in unsettled times, but we should not

1 forget that they also serve us well in less eventful  
2 times. I hope that when we emerge from the current  
3 pandemic, this spirit of cooperation will remain  
4 evident. Market regulators around the globe are  
5 undeniably linked in good times and in challenging  
6 times. I would like to take the opportunity to thank  
7 Chairman Tarbert for his leadership on global  
8 coordination, and my fellow Commissioners for their  
9 efforts to cultivate productive relationships with our  
10 counterparts around the globe. I very much appreciate  
11 their attendance at today's meeting and their  
12 contributions to the discussion.

13 I would also like to thank the GMAC members  
14 for sharing their expertise of navigating the  
15 regulations applied to these global markets. We are  
16 very fortunate to have such expertise as we engage in  
17 today's discussion. In addition, I would like to take  
18 -- I would like to extend a special thanks to today's  
19 presenters, Mr. Suyash Paliwal and Ms. Wendy Yun.  
20 Finally, I would like to thank Andree Goldsmith, the  
21 GMAC Designated Federal Officer, for organizing today's  
22 meeting, and Chair Angie Karna for her leadership of

1 the GMAC.

2           The first presentation today is from Suyash  
3 Paliwal, Director of the CFTC's Office of International  
4 Affairs, and will focus on coordination efforts among  
5 the international regulatory community in the face of  
6 recent market events. The COVID-19 pandemic has  
7 affected economies all over the globe, and Mr. Paliwal  
8 and his team have been key players in engaging with  
9 international coordination efforts during this  
10 unprecedented period of market volatility. The  
11 international regulatory community has come together to  
12 address the challenges caused by the global pandemic,  
13 and the CFTC has played a leadership role in these  
14 endeavors under the leadership of Chairman Tarbert and  
15 Director Paliwal.

16           Next, we will turn to the work of the GMAC  
17 Subcommittee on Margin Requirements for Non-Cleared  
18 Swaps. Following the last GMAC meeting in September,  
19 during which the GMAC heard several presentations on  
20 the unique challenges posed by the latter  
21 implementation phases of margin requirements for non-  
22 cleared swaps, the Commission established this

1 Subcommittee. In our public solicitation for  
2 Subcommittee nominations, it became obvious that the  
3 interest in this matter is vast, and the viewpoints are  
4 many. It is, therefore, remarkable that such a diverse  
5 group of representatives was able to deliver a report  
6 to the Committee in a relatively compressed time frame,  
7 further complemented by an unprecedented global  
8 pandemic. The Subcommittee's mandate was to examine  
9 the implementation of margin requirements for non-  
10 cleared swaps, to identify challenges associated with  
11 forthcoming implementation phases, and to recommend  
12 actions the Commission may take to mitigate any  
13 challenges identified.

14           The Subcommittee took that mandate and ran  
15 with it. In just a few short months, the Subcommittee  
16 has prepared a detailed report outlining several unique  
17 challenges posed by the upcoming implementation phases,  
18 and recommending a number of specific potential actions  
19 to mitigate these challenges. The Subcommittee is to  
20 be commended for continuing its hard work, even as its  
21 members were responding to recent market events, and  
22 the timing of margin requirements was evolving within

1 the BCBS and IOSCO. In short, the efforts to get this  
2 report before the Committee today was no small task,  
3 and I know the full GMAC has carefully considered its  
4 content and is prepared to discuss today.

5 I want to thank especially Warren Gorlick and  
6 Carmen Moncada-Terry from the CFTC's Division of Swap  
7 Dealer and Intermediary Oversight for their engagement  
8 with the Subcommittee. I also want to offer  
9 appreciation to each member of the Subcommittee, and  
10 especially Subcommittee Chair Wendy Yun for her  
11 leadership. I'm so pleased that many of you could  
12 attend this meeting today, and I look forward to  
13 hearing the presentation.

14 With that, I will turn things back to Andree  
15 and Angie. Thank you.

16 MS. GOLDSMITH: Thank you, Commissioner  
17 Stump. Chairman Tarbert?

18 CHAIRMAN TARBERT: Good morning, everyone.  
19 It's a privilege to be here today with the members of  
20 the Global Markets Advisory Committee and its  
21 Subcommittee on Margin Requirements for Non-Cleared  
22 Swaps. I'd particularly like to commend and thank

1 Commissioner Stump for her leadership in sponsoring and  
2 supporting the important work of the GMAC and its  
3 Subcommittee. Thank you also to Andree Goldsmith for  
4 her diligent work as the GMAC's Designated Federal  
5 Officer.

6 I, of course, also want to express my  
7 appreciation to Angie Karna for continuing to serve as  
8 GMAC Chair, and to Wendy Yun for serving as the Chair  
9 of the GMAC's Margin Subcommittee. To both of you and  
10 all the members of the GMAC and the Margin  
11 Subcommittee, thank you for giving your limited time  
12 and invaluable insights to us. Your contributions are  
13 critical to helping the CFTC pursue its mission to  
14 promote the integrity, resilience, and vibrancy of the  
15 U.S. derivatives markets through sound regulation.

16 I very much look forward to today's  
17 presentations. I'm pleased that Suyash Paliwal, our  
18 Director of the Office of International Affairs, will  
19 be speaking about international coordination in the  
20 wake of the COVID-19 pandemic. I'm also particularly  
21 looking forward to the Margin Subcommittee's  
22 presentation on its report and recommendations for



1 margin requirements for non-cleared swaps.

2           As a threshold matter, I agree with the  
3 report's recommendation to extend the compliance  
4 deadline for Phases 5 and 6 of the margin requirements  
5 by a year in response to COVID-19 as the Basel  
6 Committee and IOSCO have -- has also basically  
7 supported this extension, and they did so because it  
8 allows firms to dedicate the necessary operational  
9 resources to their COVID-19 response and business  
10 continuity efforts. And I also want to point out that  
11 several regulators abroad have already taken steps to  
12 implement this relief.

13           As I've said before I believe the Committee,  
14 -- the CFTC's Margin Rules are a key systemic risk  
15 mitigant. However, the margin -- the market  
16 participants receiving the extension are only those  
17 with the smallest uncleared swaps portfolios. So we're  
18 essentially balancing the critical need to marshal  
19 scarce operational resources for COVID-19 against the  
20 relatively small risk posed by a one-year compliance  
21 delay. So as a result, I believe the CFTC should  
22 follow the international counterparts in granting that

1 extension, and this measure is on our near-term agenda,  
2 and I hope the Commission will vote on it in short  
3 order.

4           More generally, the Subcommittee should be  
5 proud of having produced a comprehensive and thoughtful  
6 set of recommendations in this report. I particularly  
7 appreciate that a number of the recommendations  
8 suggested multiple alternative ways of accomplishing  
9 the objectives. So this is a kind of flexible,  
10 practicable thinking that is incredibly helpful to the  
11 CFTC as we determine how to address the issues that  
12 were readily identified in the report. In that regard,  
13 I know that Warren Gorlick and Carmen Moncada-Terry of  
14 the CFTC's Division of Swap Dealer and Intermediary  
15 Oversight were very helpful to the Subcommittee's work  
16 in producing the report, and will continue to  
17 contribute to their extensive -- their extensive  
18 expertise as we digest and react. And I can tell you  
19 that I met actually with Warren and Carmen last week to  
20 discuss the recommendations and whether there were any  
21 that we -- that we could implement in short order. So,  
22 Warren and Carmen, thank you as always for your

1 dedication on these issues.

2 I look forward to hearing more from the  
3 presenters about the issues and working with my fellow  
4 Commissioners, CFTC staff, and GMAC members to pursue  
5 our sound commitment to derivatives regulation in a  
6 sound manner. So thank you all very much. Great to be  
7 here this morning.

8 MS. GOLDSMITH: Thank you, Chairman Tarbert.  
9 Commissioner Quintenz?

10 COMMISSIONER QUINTENZ: Thank you, and good  
11 morning, everyone. Thank you to Commissioner Stump for  
12 convening today's meeting, as well as Andree and Angie  
13 for your leadership. I, too, am looking forward to  
14 hearing the presentations from our own Suyash Paliwal  
15 as well as the GMAC Subcommittee, and just a few  
16 thoughts on the, on UMR.

17 You are now in the final implementation  
18 stages of the margin framework for uncleared swaps, and  
19 in 2019, one survey found that the 20 largest market  
20 participants, you know, the Phase 1 firms, had  
21 collected approximately \$173 billion of initial margin  
22 for their non-cleared derivatives transactions.

1 Collectively, Phases 1 through 4 firms, market  
2 participants captured by Phases 1 through 4, comprise  
3 approximately 89 percent of the total average aggregate  
4 notional amount of swaps across all phases, with the  
5 remaining phases of 5 and 6 comprising only 11 percent  
6 of notional amount, but representing approximately 94  
7 percent of all entities brought into the uncleared  
8 margin regime.

9           Given the large number of firms brought into  
10 scope during Phases 5 and 6, and the estimated 7,000  
11 initial margin relationships that need to be  
12 negotiated, as well as the small overall percentage of  
13 swap activity covered by these firms, or that these  
14 firms represent, I believe it's important to implement  
15 these final phases in the most responsible, least  
16 burdensome way. So I'm extremely interested to hear  
17 from the Subcommittee regarding their thoughts and  
18 recommendations. In particular, looking forward to  
19 learning more about providing possible relief from  
20 initial margin calculations for small covered swap  
21 entities, providing compliance grace periods to allow  
22 firms time to establish the necessary custodial

1 documentation after the initial margin threshold has  
2 been exceeded, and aligning the timing and methodology  
3 for the material swaps exposure calculation with the  
4 global Basel Committee on Banking Supervision and IOSCO  
5 framework.

6 In closing, I'd like to thank all of today's  
7 presenters as well as the GMAC Membership, and, again,  
8 to Commissioner Stump, Andree, and Angie for organizing  
9 the meeting. Thank you.

10 MS. GOLDSMITH: Thank you, Commissioner  
11 Quintenz. Commissioner Behnam?

12 COMMISSIONER BEHNAM: Good morning, everyone.  
13 Thanks, Andree. First off and foremost, of course,  
14 thanks to Commissioner Stump for her leadership as  
15 sponsor of the GMAC. Special thanks to Andree  
16 Goldsmith as DFO, Angie Karna for her leadership as  
17 chair, and Suyash for presenting today, and, of course,  
18 Wendy Yu as Chair of the Subcommittee. I also  
19 recognize the CFTC staff who have participated on  
20 today's report and the production of it. It's a  
21 fantastic report. Like the Chairman said, as with all  
22 advisory committee reports, these are very valuable for

1 the Commission to consider. It just provides us such  
2 great depth and information about what the market is  
3 thinking, what challenges you're facing, and what we  
4 need to do as regulators to be flexible to both meet  
5 our mandate, but also allow markets to function  
6 smoothly and in a well -- you know, a well-mannered  
7 way.

8 I do want to just point out some issues about  
9 uncleared margin, which we're going to -- hear about  
10 today. Obviously, a huge part of the Dodd-Frank law  
11 and in the global reforms after the financial crisis,  
12 uncleared margin is a huge sort of critical  
13 foundational point of the reforms, but as we sort of  
14 have emerged into Phase 5 and Phase 6 now, I think it's  
15 both important that we move forward with it, but move  
16 forward with it in a smart and effective way so that we  
17 reduce operational risk, that we time these things  
18 well, and that we allow both our market participants,  
19 including end users, to use our markets freely, openly,  
20 and in a sort of efficient way. We need to, I think,  
21 think as regulators to be able to oversee markets that  
22 are functioning well, but that ultimately we allow our

1 market participants to use them for the purposes that  
2 they are set out to use.

3           So looking forward to today's conversation.  
4 Again, big thanks to everyone who put this together and  
5 participated, is going to participate, and, again, a  
6 special thanks to Commissioner Stump for her  
7 leadership. I'm looking forward to today's  
8 conversation. Thank you.

9           MS. GOLDSMITH: Thank you, Commissioner  
10 Behnam. Commissioner Berkovitz?

11           COMMISSIONER BERKOVITZ: Thank you, and thank  
12 you -- thank you, Andree, and thank you, Commissioner  
13 Stump, for sponsoring this Committee. Thank you, Angie  
14 Karna, for chairing -- for chairing the Committee. And  
15 thanks to all the presenters today, Suyash and Wendy,  
16 and others, who will be speaking.

17           In this time when we, as the Chairman noted,  
18 100 percent of the agency is teleworking, and certainly  
19 teleworking -- I've been impressed by our ability and  
20 the dedication of our staff to our mission and under  
21 some very trying circumstances with kids at home and  
22 balancing all the additional responsibilities that

1 people have to undertake in this extraordinary time in  
2 the face of some very serious and extraordinary  
3 challenges. But we have been able to keep focused on  
4 our mission and do our necessary work overseeing the  
5 markets and considering necessary improvements and  
6 reforms as previously.

7 I would say, though, that from my personal  
8 experience, although we can meet -- in our meeting this  
9 challenge in this manner, it really doesn't substitute  
10 for a number of the face-to-face interactions that we  
11 have the privilege of when -- in normal times, and one  
12 of those is certainly advisory committee meetings and  
13 being able to sit at the table and interact, and have  
14 both the formal conversations and informal  
15 conversations that go along with public meetings. So  
16 we'll get the job done, and we're getting the job done  
17 today, but I think there is a certain loss. And in  
18 that regard, it's absolutely critical that we have  
19 meetings like this, and we do stay informed, and we do  
20 hear from market participants, even if it's -- even if  
21 it's over the phone. So, again, I want to thank  
22 Commissioner Stump and all the participants today.



1           The situation with respect to initial margin  
2 has been noted, and certainly I supported the previous  
3 extension of the compliance framework. One question  
4 that I'm interested in in this time is the extent to  
5 which, given the stresses on the economy, the credit --  
6 the credit risks are -- what the effect of increased  
7 counterparty credit risk, in light of the economic  
8 downturn and the economic stresses that many sectors of  
9 the economy -- the retail sector, the energy sector,  
10 transportation sector -- given the increased credit  
11 risks in these various sectors, how does that affect  
12 the risks presented by -- to the intermediaries on  
13 uncleared swaps, and whether there's a cumulative  
14 greater counterparty credit risk component here that we  
15 should be considering as we consider these deadlines  
16 and the risks proposed -- posed by these various sets.  
17 So I think that's a question that I'm very interested  
18 in learning about as we proceed to consider these  
19 margin requirements.

20           So I'm very much looking forward to the  
21 discussion today, and thank you, again, everyone who  
22 made this happen.

1 MS. GOLDSMITH: Thank you, Commissioner  
2 Berkovitz. Thanks again to all the Commissioners for  
3 taking part in this meeting of the GMAC and for sharing  
4 your remarks with the Committee. Before we begin with  
5 our presentations today, I would like to do a roll call  
6 of the GMAC members on the phone so that we have your  
7 attendance on the record. After I say your name and  
8 firm, please indicate that you are present.

9 Chris Allen, Standard Chartered Bank?

10 MR. ALLEN: Yes, I'm here. Hi.

11 MS. GOLDSMITH: Ted Backer, Morgan Stanley?

12 (No response.)

13 MS. GOLDSMITH: Ashley Belich, RBC Capital  
14 Markets?

15 (No response.)

16 MS. GOLDSMITH: Shawn Bernardo, TP ICAP SEF?

17 MR. BERNARDO: Good morning. I'm here.

18 MS. GOLDSMITH: Darcy Bradbury, D.E. Shaw &  
19 Co.?

20 MS. BRADBURY: I'm here. Thanks.

21 MS. GOLDSMITH: Maria Chiodi, Credit Suisse  
22 Securities?

1 MS. CHIODI: Here. Thank you.

2 MS. GOLDSMITH: Clive Christison, BP?

3 (No response.)

4 MS. GOLDSMITH: Joe Cisewski, Better Markets?

5 MR. CISEWSKI: Yes, I'm here. Thank you.

6 MS. GOLDSMITH: Jim Colby, Coalition for  
7 Derivatives End Users?

8 (No response.)

9 MS. GOLDSMITH: Gerry Corcoran, R.J. O'Brien  
10 & Associates?

11 (No response.)

12 MS. GOLDSMITH: Sunil Cutinho, CME Clearing?

13 (No response.)

14 MS. GOLDSMITH: David Goone, Intercontinental  
15 Exchange?

16 (No response.)

17 MS. GOLDSMITH: Paul Hamill, Citadel  
18 Securities?

19 (No response.)

20 MS. GOLDSMITH: Amy Hong, Goldman Sachs?

21 MS. HONG: Present. Thank you.

22 MS. GOLDSMITH: John Horkan, LCH Group?

1 MR. HORKAN: Present.

2 MS. GOLDSMITH: Adam Kansler, IHS Markit?

3 (No response.)

4 MS. GOLDSMITH: Angie Karna, Nomura

5 Securities, International?

6 MS. KARNA: I'm here. Thank you.

7 MS. GOLDSMITH: Robert Klein, Citigroup

8 Global Markets?

9 MR. KLEIN: I'm here. Good morning.

10 MS. GOLDSMITH: Agnes Koh, Singapore Exchange

11 Limited?

12 MS. KOH: Good morning. I'm here.

13 MS. GOLDSMITH: Ben MacDonald, Bloomberg LP?

14 MR. MACDONALD: Good morning. I'm here.

15 MS. GOLDSMITH: Erik Tim Müller, Eurex

16 Clearing?

17 (No response.)

18 MS. GOLDSMITH: Joe Nicosia, Louis Dreyfus

19 Company?

20 (No response.)

21 MS. GOLDSMITH: Murray Pozmanter, DTCC?

22 MR. POZMANTER: Present. Thank you.

1 MS. GOLDSMITH: Thomas Sexton, NFA?

2 MR. SEXTON: Good morning. I'm here.

3 MS. GOLDSMITH: Jessica Sohl, HC

4 Technologies?

5 (No response.)

6 MS. GOLDSMITH: Thane Twiggs, Cargill Risk

7 Management?

8 MR. TWIGGS: I am present. Thank you.

9 MS. GOLDSMITH: Supurna VedBrat, BlackRock?

10 MS. VEDBRAT: I'm here.

11 MS. GOLDSMITH: Masahiro Yamada, JP Morgan

12 Securities?

13 (No response.)

14 MS. GOLDSMITH: If any GMAC members were  
15 unable to indicate your presence on the call, please  
16 email me to confirm your attendance for the record.

17 I'd now like to turn it over to Warren  
18 Gorlick, Alternate Designated Federal Officer for the  
19 GMAC Subcommittee on Margin Requirements for Non-  
20 Cleared Swaps, to conduct a roll call of the  
21 Subcommittee Members.

22 MR. GORLICK: Thank you, Andree. This is

1 Warren Gorlick. After I say your name, could you do  
2 the same as what Andree just did with respect to the  
3 GMAC members? So I'll just begin in alphabetical  
4 order.

5 Mr. Mark Bailey, Two Sigma Investments?

6 (No response.)

7 MR. GORLICK: Ms. Darcy Bradbury, D.E. Shaw &  
8 Co.?

9 MS. BRADBURY: I'm here.

10 MR. GORLICK: Mr. Rosario Chiarenza, Morgan  
11 Stanley?

12 (No response.)

13 MR. GORLICK: Betsy Cochrane, Barings?

14 (No response.)

15 MR. GORLICK: Mr. Dominick Falco, BNY Mellon?

16 (No response.)

17 MR. GORLICK: Ms. Vera Horgan, Wellington  
18 Management?

19 MS. HORGAN: I'm here.

20 MR. GORLICK: Ms. Tara Kruse, ISDA?

21 MS. KRUSE: Present.

22 MR. GORLICK: Ms. Alessandra Riccardi,

1 National Futures Association?

2 (No response.)

3 MR. GORLICK: Ms. Sachiyo Sakemi, BlackRock?

4 MS. SAKEMI: Present.

5 MR. GORLICK: Mr. Andrew Smith, Virtu

6 Financial?

7 (No response.)

8 MR. GORLICK: Mr. Nick Steele, Barclays?

9 (No response.)

10 MR. GORLICK: Ms. Christine Stevenson, BP

11 Energy?

12 (No response.)

13 MR. GORLICK: Mr. Chris Walsh, AcadiaSoft?

14 (No response.)

15 MR. GORLICK: And Ms. Wendy Yu, Securities

16 Industry and Financial Markets Association Asset

17 Management Group?

18 MS. YU: I'm here.

19 MR. GORLICK: Okay. Did I miss anyone?

20 (No response.)

21 MR. GORLICK: Okay. Thank you very much, and

22 please email me in case you join the call later. Thank

1 you -- thank you again.

2 MS. GOLDSMITH: Thanks, Warren. With that,  
3 I'd like to turn the program over to Angie Karna, the  
4 Chair of the GMAC, for an introduction of our  
5 presenters.

6 MS. KARNA: Thank you, Andree. Just a few  
7 logistical reminders. Please keep your phones on mute  
8 while you are not speaking. Following the  
9 presentations, if a GMAC member or Commissioner would  
10 like to be recognized to speak, please use the Webex  
11 chat icon at the bottom of the screen, then select the  
12 "all panelists" option within the dropdown menu,  
13 indicate that you have a question, and press enter.  
14 Please identify yourself and your firm prior to  
15 speaking, and indicate when you are finished speaking.

16 The first item on the agenda is a  
17 presentation from Suyash Paliwal, Director of the  
18 CFTC's Office of International Affairs. Mr. Paliwal  
19 will give a presentation on International Coordination  
20 Efforts in the Time of COVID-19. Please go ahead, Mr.  
21 Paliwal.

22 MR. PALIWAL: Well, good morning, everyone.



1 Thank you, Angie. Thank you, Commissioner Stump and  
2 Andree, for the kind invitation to speak at this GMAC  
3 meeting. Thanks also to Wendy for your leadership of  
4 the Subcommittee, and I look forward to your  
5 presentation. It's my pleasure to share with you a few  
6 thoughts on some of the international coordination  
7 among regulators and supervisory authorities that have  
8 taken place as we have together faced the COVID-19  
9 pandemic. It needs no retelling that this pandemic has  
10 roiled our daily lives and, as one dimension, roiled  
11 the markets in which we operate.

12           Before getting into the substance of what I  
13 would like to share as to the attention,  
14 responsiveness, and cooperation among regulators and  
15 authorities in the global community, I would just like  
16 to say that I hope everyone on this call is doing well  
17 in this highly unusual and, in many ways, challenging  
18 environment. We all have our professional  
19 responsibilities and objectives as well as our personal  
20 responsibilities to ourselves, our loved ones,  
21 children, elders, parents, in a setting where work-life  
22 balance has taken on new meaning. We've all made great

1 efforts as we have weathered the recent weeks and  
2 maintained poise in facing the coming months. Here at  
3 the CFTC, we have been fully remote for about two  
4 months now and have been able to run all operations  
5 seamlessly and without interruption through the  
6 teleworking mode.

7           And just as an aside, I'm guessing we all  
8 remember that viral video from some time ago of the BBC  
9 interview of a professor in South Korea where his two  
10 young children suddenly barge in and stroll confidently  
11 over to their dad's home office desk, followed by his  
12 frantic wife trying to get the kids off the  
13 international airways since there's some decorum of her  
14 husband's interview. Yes, I've heard all of that on  
15 calls since March from kids, to pets, construction  
16 workers, delivery folks, birds chirping, wind howling,  
17 and all manner of life soundtracks. And for what it's  
18 worth, I have to say it has its charm.

19           At the outset, I should note that any views I  
20 express do not necessarily represent the views of the  
21 CFTC or any Commissioners. They're purely my personal  
22 views, but hopefully you'll still listen. One of the

1 hallmark features of this agency and its leadership, a  
2 value that I share, is transparency and stakeholder  
3 engagement. Indeed, the work of the GMAC and all the  
4 advisory committees exemplifies this. In the CFTC's  
5 Office of International Affairs, which is responsible  
6 for coordination of the agency's international and  
7 cross-border policy initiatives in bilateral and  
8 multilateral settings, we have a vantage point on the  
9 Agency's manifold coordination efforts with our  
10 counterparts globally. So hopefully I can provide some  
11 useful insights to you, and hear your valuable  
12 perspectives, on the front lines of the derivatives  
13 market.

14           As perhaps many on this call have  
15 experienced, workloads in our space seem to have at  
16 least doubled, with some or all of business as usual  
17 taking place, and a whole additional layer of work  
18 relating to maintaining awareness of and responding to  
19 circumstances of the COVID-19 pandemic. It has been  
20 the same for regulators as we have -- as we have  
21 remained vigilant to preserve the smooth functioning of  
22 our markets.

1           In my remarks today, I would like to speak  
2 about three main things. First, I would like to  
3 provide some observations on how we have been thinking  
4 about the COVID-19 pandemic, how it has played out in  
5 derivatives markets, and manifestations we have focused  
6 on. Second, I'll give perspective on modes of  
7 coordination among regulators and authorities and the  
8 global community. And third, I'll share some thoughts  
9 on regulators' more pointed responses, both on an  
10 individual and multilateral basis. But first, to recap  
11 a few highlights of the COVID-19 turmoil.

12           The coronavirus pandemic has led to one of  
13 the most volatile periods the derivatives market has  
14 ever experienced. The volume of futures, options and  
15 swaps trades had surged to an all-time high, but as we  
16 saw it, this was not a story of doom and gloom, but of  
17 resilience and robustness. Derivatives markets, in  
18 particular, served as shock absorbers rather than  
19 amplifiers of risk, internalizing the impact of the  
20 market swings. In many ways, it is a testament to the  
21 reforms implemented over the last decade following the  
22 2008 global financial crisis.

1           Prior to that crisis, derivatives markets  
2 were not heavily regulated. Following that crisis,  
3 regulators around globe, through the G20, undertook to  
4 reform the derivatives regulatory framework. With a  
5 basic ecosystem of trading and execution, clearing, and  
6 transaction reporting, that ecosystem, by and large,  
7 did what it was designed and built to do. In many  
8 ways, we could not have conjured up a better stress  
9 test.

10           The virus knew no national or jurisdictional  
11 boundaries. Financial markets, participants, and  
12 regulators the world over faced the same sorts of  
13 challenges at the same time. Central clearing, as a  
14 concept, assures, among other things, that counterparty  
15 default risk is mitigated, and this is what happened.  
16 Rather than having volatility lead to widespread  
17 uncertainty or toxicity of assets or panic, volatility  
18 was channeled, as designed, into the clearing  
19 ecosystem. The absorption mechanism, of course, was  
20 margin, and we saw that. Margin calls were placed.  
21 Margin levels increased substantially. This occurred  
22 with initial margin for clearinghouses, balanced risk

1 management objectives, and anti-procyclicality  
2 concerns, and significantly more so with variation  
3 margin.

4           Generally, across the board, margin was  
5 provided as required, a testament not only to the  
6 clearing ecosystem, but also to the resiliency of  
7 financial and non-financial cleared market  
8 participants. In addition, reforms put in place by the  
9 CFTC since 2008 required enhanced transparency and  
10 competition, both of which help ensure price discovery  
11 and improved pricing and liquidity for market  
12 participants, including producers and processors  
13 seeking to hedge their risks. For example, reforms of  
14 swap execution facilities required additional pre- and  
15 post-trade price transparency and competitive methods  
16 of execution. This helps ensure that the swaps  
17 markets, which are critical to many types of financial  
18 instruments, interest rates underlying mortgages, and  
19 currency exchange rates, remain transparent, fair, and  
20 competitive. Moreover, recently-proposed amendments to  
21 swap data reporting rules would, for the first time,  
22 require the reporting of margin and collateral data for

1   uncleared swaps.  If adopted, this proposal will  
2   significantly strengthen the CFTC's ability to monitor  
3   their systemic risk in uncleared swaps markets.

4           The clearing ecosystem requires resources and  
5   expenditures to maintain.  It proved its resiliency  
6   merit.  Capital markets functioned to enable market  
7   participants to generate money needed to meet margin  
8   calls.  There was appreciable need for funds to meet  
9   margin calls, prompting something of a dash for cash,  
10  particularly denominated, which created room for  
11  liquidity support.  This support came with central  
12  banks providing interventions through their facilities.  
13  To sum up this high-level recap, one takeaway is that  
14  financial markets did what they were supposed to do,  
15  enabling us to weather the COVID-19 turmoil and prepare  
16  for the denouement in the coming months.

17           Before turning to my second main topic,  
18  coordination among regulators globally, I'll just share  
19  a bit about how the CFTC has adapted to the  
20  circumstances of the COVID-19 turmoil.  In short, there  
21  was a heightened degree of internal- and external-  
22  facing coordination and communication.  Internally, the

1 agency's leadership held frequent coordination calls,  
2 almost daily, as the pandemic evolved, and continuing  
3 into the present, at times holding multiple intraday  
4 calls. This enabled the agency's leadership to pool  
5 information and insights gathered from the markets, our  
6 registrants, domestic and international counterpart  
7 regulators, and the agency's world-class staff, and to  
8 respond timely, thoughtfully, and decisively.

9           The agency's teams connected frequently with  
10 regulated entities, other agencies, Capitol Hill, the  
11 media, and even academics, to produce the most informed  
12 responses we could achieve, and this will continue as  
13 we proceed from the liquidity strains of the recent few  
14 weeks to the coming months as the economic consequences  
15 of COVID-19 continue to unfold.

16           Of course we were not alone in this sort of  
17 mode of response. The Office of International Affairs  
18 held periodic check-ins bilaterally with key  
19 counterparts in the U.K., Europe, and Asia to maintain  
20 awareness of the ebb and flow of the virus itself and  
21 its market impacts. Responsiveness was consistent  
22 among our counterparts, from adapting to remote



1 working, to relating institutional preparedness, to  
2 communications with market participants, to careful  
3 consideration of targeted responses.

4           Turning now to international coordination  
5 more directly, in many ways, the multilateral bodies at  
6 the forefront of the regulatory response to the 2008  
7 financial crisis, and, in the case of the Financial  
8 Stability Board established in the wake of that crisis  
9 as a successor to the Financial Stability Forum, served  
10 an important function in the COVID-19 turmoil. It  
11 provided an established mechanism of international  
12 cooperation already in place for information exchange  
13 and for appropriate response. For instance, we at the  
14 CFTC were undertaking frequent coordination efforts,  
15 and I would note the Treasury Department was  
16 coordinating similarly among U.S. financial regulators.  
17 International bodies were holding frequent coordination  
18 calls drawing upon the deep and varied insights of  
19 their members.

20           The International Organization of Securities  
21 Commissions, or IOSCO, played an important role in  
22 information sharing among securities and derivatives

1 markets authorities globally, recognizing that  
2 continued functioning of financial markets supports the  
3 real economy's efforts in adapting to the impacts of  
4 COVID-19 through the ability to hedge risk and access  
5 funding. I also noted that financial market regulators  
6 have focused on the operational and financial  
7 resilience of market infrastructures, the operational  
8 capability of market users, and the continued flow of  
9 information to markets, as well as appropriate  
10 regulatory flexibility.

11           During the COVID-19 turmoil and through to  
12 the present, the IOSCO Board and the IOSCO Regional  
13 Committees have been hosting regular calls to share  
14 information and coordinate responses as necessary.  
15 Banking and financial market regulators also continue  
16 to cooperate in the international arena to promote  
17 adequate liquidity and funding options. Financial  
18 market regulators have shared, and IOSCO has collected,  
19 observations about responsive steps, market dynamics,  
20 and developments generally, and, notably, the effects  
21 of authorities' responsive steps. IOSCO itself pivoted  
22 in its planned work for the year to adapt to the

1 prominence and importance of monitoring and addressing  
2 the impacts of coronavirus.

3           The Financial Stability Board, in whose work  
4 the CFTC has participated, similarly played an  
5 invaluable role in promoting frequent information  
6 sharing among its members, allowing central banks,  
7 finance ministries, and market regulators to share  
8 insights. This proved especially significant as  
9 central banks around the world were undertaking various  
10 support measures, sometimes unconventional, in response  
11 to challenges in financial markets. The FSB's COVID-19  
12 work included regularly sharing information on evolving  
13 financial stability considerations and appropriate  
14 responsive policy measures through calls among members  
15 and compilations of members' responses, reviewing  
16 potential financial risks and vulnerabilities, and, as  
17 appropriate, coordinating policy responses to promote  
18 global financial stability, keep markets open and  
19 functioning, and preserve the financial system's  
20 capacity to finance growth.

21           Moreover, there has been a strong bridge  
22 between IOSCO and the FSB, enabling robust

1 collaboration between these two institutions. With the  
2 IOSCO's Financial Stability Engagement Group, the CFTC  
3 and other financial market regulators in the Americas,  
4 U.K., Europe, and Asia Pacific have integrated into  
5 work at the FSB and advanced IOSCO's work in  
6 furtherance of IOSCO's objective to address systemic  
7 risk, which coexists with the objectives of protecting  
8 investors and maintaining fair, efficient, and  
9 transparent markets.

10           Indeed, as the FSB observed in its note on  
11 the COVID-19 pandemic, and showed stability  
12 implications and policy measures taken, COVID-19-  
13 related developments have resulted in a surge in  
14 volumes cleared in central counterparties along with  
15 increased margin calls. One strength is that CCPs and  
16 their large clearing members have shown resilience  
17 during COVID-19 developments.

18           The third and last theme I wanted to touch on  
19 is some of the actual responses that regulators  
20 considered appropriate to help financial market  
21 participants weather the COVID-19 turmoil. The CFTC  
22 published a series of no-action letters of targeted

1 temporary relief aimed at easing the impact that COVID-  
2 19 is having on derivatives markets' participants.  
3 Social distancing has created novel hurdles in  
4 complying with regulatory requirements that were  
5 written with traditional centralized offices in mind.  
6 Some no-action letters aim to facilitate physical  
7 separation in its personnel in response to the  
8 pandemic, targeting swap dealers and members of  
9 designated contract markets and swap execution  
10 facilities.

11           The no-action relief addresses the  
12 application of certain CFTC regulations where  
13 compliance is intended to be -- is anticipated to be  
14 particularly challenging, sometimes impossible, because  
15 of the displacement of registrants' personnel from  
16 their normal business sites. A later no-action letter  
17 covers the net capital treatment of loans obtained by  
18 futures commission merchants and introducing brokers  
19 through the Paycheck Protection Program administered by  
20 the Small Business Administration under the CARES Act.  
21 In total, there were roughly a dozen no-action letters  
22 aimed to assist market participants in dealing with the

1 impacts of COVID-19.

2           Turning to the international front, as  
3 previous speakers have noted, in early April, IOSCO and  
4 the Basel Committee on Banking Supervision agreed to a  
5 one-year extension of the deadlines for the last two  
6 implementation phases of margin requirements for  
7 uncleared swaps. There was notable sentiment that, at  
8 a time when market participants were spread thin in  
9 their resources and using the resources they had to  
10 address the impact of coronavirus, these forthcoming  
11 deadlines were worthwhile candidates for extension.  
12 Agreement was achieved relatively rapidly, and it was  
13 equally understood that in order for this relief to be  
14 effective, it had to be adopted at an international  
15 level. Of course, margin requirements are a key  
16 reform, supporting the stability of derivatives markets  
17 and our financial system generally. In this case, with  
18 an extension that may affect a small percent of the  
19 total market, in a time when the market participants  
20 themselves are undergoing considerable amounts of  
21 strain, this change is worth considering.

22           Again, it is my pleasure to have this

1 opportunity to speak with you all, and I would be  
2 delighted to address a few questions, and look forward  
3 to the remaining meeting. Thank you.

4 MS. KARNA: Thank you, Mr. Paliwal. The  
5 floor is now open for questions and comments on Mr.  
6 Paliwal's presentation. As a reminder, if anyone has  
7 any questions or comments, please indicate that on the  
8 chat feature of Webex. Ms. Belich?

9 MS. BELICH: Yes, thank you, Angie, and I  
10 hope everyone can hear me. I was having some audio  
11 connection earlier. Thank you again for this  
12 presentation, and thank you as well to Chairman  
13 Tarbert, Commissioner Stump, and Angie for leading  
14 today's meeting, and putting forth two agenda items  
15 that are of critical importance for both regulated swap  
16 dealers and its clients.

17 I'd just like to briefly say in support of  
18 some of the items that were just mentioned that it's  
19 very important for coordination between U.S. regulators  
20 and global regulators to continue, especially during  
21 times of stress and uncertainty, as was previously  
22 mentioned. It's meetings like the GMAC that allow

1 these critically-important conversations and dialogue  
2 to continue so that we can manage and assess new and  
3 existing risk associated with the global OTC  
4 derivatives markets, and to look for opportunities to  
5 appropriately ease the burden for its market  
6 participants. So further support and strongly stress,  
7 you know, the additional items and areas of relief that  
8 the Commissioners may be considering as we move forward  
9 through this pandemic. Thank you.

10 MS. KARNA: Thank you. Does anyone else have  
11 any questions or comments?

12 (No response.)

13 MS. KARNA: All right. Wonderful. Thank you  
14 very much, Mr. Paliwal, for your very comprehensive  
15 presentation.

16 MR. PALIWAL: Thank you.

17 MS. KARNA: Before our next presentation, I'd  
18 like to turn the agenda over to Andree for a roll call  
19 update.

20 MS. GOLDSMITH: Thanks, Angie. I just wanted  
21 to note there are a few GMAC members who are present on  
22 the phone, but for whatever reason were not able to



1 respond during the roll call. Let me list them out  
2 really quickly: Edward Backer, Morgan Stanley; Ashley  
3 Belich, RBC Capital Markets; Sunil Cutinho, CME  
4 Clearing; Paul Hamill, Citadel Securities; Adam  
5 Kansler, IHS Markit; Jessica Sohl, HC Technologies; and  
6 Masi Yamada, JP Morgan Securities. Thanks, Angie. Go  
7 ahead.

8 MS. KARNA: Thank you, Andree. The next item  
9 on the agenda is a presentation from the GMAC  
10 Subcommittee on Margin Requirements for Non-Cleared  
11 Swaps. The Subcommittee will present its  
12 recommendations to improve scoping and implementation  
13 of initial margin requirements for non-cleared swaps.  
14 Many thanks to all of the Members of the Subcommittee,  
15 including the Subcommittee Chair, Wendy Yun, for the  
16 great work on the report and recommendations. We are  
17 looking forward to your presentation. Ms. Yun, please  
18 go ahead.

19 MS. YUN: Thank so much, Angie. Before we  
20 begin, please let me state that the views I express  
21 today are my own and not of my firm's. I am  
22 participating on behalf of the Margin Subcommittee as

1 co-head of the SIFMA Asset Management Group's  
2 Derivatives Committee, whose member firms serve a wide  
3 array of buy-side end users, such as pension funds,  
4 institutional investors, corporates, endowments, U.S.  
5 mutual funds, UCITS, and private funds.

6           Now, on behalf of the Margin Subcommittee, we  
7 would like to thank Chairman Tarbert, Commissioners  
8 Stump, Behnam, Quintenz, and Berkovitz, and members of  
9 the Commission staff, and the GMAC Committee for having  
10 us here today. In particular, we'd like to extend a  
11 special thanks to Commissioner Stump for her continued  
12 focus on critical margin issues and their unique impact  
13 on the later-phase market participants, such as  
14 American retail investors and retirement savers, and  
15 for her leadership in creating this Margin Subcommittee  
16 to offer recommendations to address those challenges.  
17 Additionally, we'd like to acknowledge and thank Warren  
18 Gorlick and Carmen Moncada-Terry for all of their time  
19 and invaluable contributions throughout the process of  
20 preparing the Margin Subcommittee's report.

21           First, I'd like to commend the actions that  
22 the Commission has taken thus far, such as the

1 codification of a new Phase 5 and, thus, extending the  
2 existing \$8 billion AANA threshold out to a new Phase  
3 6, when a majority of smaller end users are expected to  
4 come into scope. We're also pleased to hear Chairman  
5 Tarbert's support of the CFTC's adoption of the one-  
6 year extensions recently recommended by BCBS-IOSCO in  
7 relation to the COVID pandemic.

8           However, as end users, asset managers,  
9 dealers, custodians, and vendors approach these later  
10 phases, we believe that there are still significant  
11 scoping and implementation challenges in bringing in  
12 such a large and diverse group of market participants  
13 into compliance with the CFTC's complex initial margin  
14 requirements for non-cleared swaps. Our report is  
15 intended to provide recommendations to address such  
16 issues in Phases 5, 6, and beyond. Today, we ask the  
17 GMAC Committee to endorse these recommendations for  
18 action to be taken by the Commission.

19           Our focus has been to make the CFTC margin  
20 rules more workable and efficient for entities subject  
21 to the remaining phases without compromising the  
22 overall goal of reducing systemic risk. According to

1 ISDA's initial margin phase-in analysis conducted in  
2 2018, a significant portion of counterparties and  
3 relationships brought to scope in Phase 6 are not  
4 likely to be required to exchange regulatory initial  
5 margin, and those that do will make up a small  
6 percentage of the total industry system amounts.  
7 Therefore, we strongly believe that there is ample room  
8 to reduce the compliance burdens without affecting the  
9 regulatory objectives.

10           As you can see from the executive overview in  
11 our report, starting on page 5 for those of you  
12 following in the document, we bifurcated our  
13 recommendations into immediate-term and later-term  
14 asks. Immediate-term recommendations are those  
15 encouraged to be actioned by the Commission prior to or  
16 as of the Phase 5 compliance date, whereas later-term  
17 recommendations are ones urged to be adopted prior to  
18 or as of the Phase 6 compliance date.

19           I'll now turn to the immediate-term  
20 recommendations, the first of which is interpretive  
21 guidance regarding the application of the margin rules  
22 to separately-managed account clients, or SMA clients.

1 Generally speaking, an SMA client, such as the U.S.  
2 pension fund, will invest in different investment  
3 strategies through multiple managers in order to  
4 diversify its investment perspectives, expertise, and  
5 asset allocations, and to mitigate concentration risks.  
6 Each manager typically has full investment discretion  
7 over its separate mandates for that client, and has no  
8 transparency or control over the strategies or trading  
9 activities carried out by the client's other managers.

10           The interpretive guidance is meant to confirm  
11 that covered swap entities, or CSEs, may document and  
12 split the \$50 million regulatory IM threshold across  
13 different mandates for a single SMA client, so long as  
14 the covered swap entity and client allocate no more  
15 than \$50 million in the aggregate. To the extent that  
16 the covered swap entity were to inadvertently exceed  
17 \$50 million in uncollateralized IM exposure with that  
18 client, the covered swap entity could continue to trade  
19 with respect to that client mandate, if, one, it is  
20 being traded under regulatory compliant IM  
21 documentation, or, two, the covered swap entity and  
22 manager for the client mandate have agreed to a

1 regulatory IM sub-threshold, and that manager is  
2 trading at or below the agreed sub-threshold.

3           This is provided that the covered swap entity  
4 and managers of any other mandates for that same client  
5 are no longer continuing to trade, absent any other  
6 relief, and are working to reduce the aggregate  
7 uncollateralized IM exposures of that client back to or  
8 below \$50 million.

9           When an SMA client comes into scope under the  
10 margin rules, it is unlikely that all of the client's  
11 mandates will be papered under regulatory IM-compliant  
12 documentation at the outset, and given the difficulties  
13 for covered swap entities in monitoring IM amounts on  
14 an intraday basis across multiple mandates and multiple  
15 trading desks at the covered swap entity and its  
16 affiliates, it is possible that the \$50 million  
17 regulatory IM threshold could be inadvertently  
18 breached.

19           Absent regulatory guidance on how covered  
20 swap entities should apply the IM threshold  
21 requirements to an SMA client's separate investment  
22 mandates, the covered swap entity may feel compelled to



1 pledged money market fund shares. Any transfer of the  
2 money market fund shares into or out of the segregated  
3 IM account are instructed by the pledger and agreed to  
4 by the secured party. This is to ensure that the  
5 secured party always has a perfected first-priority  
6 security interest in the pledged money market fund  
7 shares.

8           Additionally, the trading activity of a money  
9 market fund is independently executed through its own  
10 fiduciary manager. Neither party to a swap nor their  
11 custodians have any say in the money market funds'  
12 underlying trading activities. Money market funds  
13 invest predominantly in treasuries and other high-  
14 quality, short-term government securities. Most of  
15 them made available to the institutional market today  
16 use securities lending or repo arrangements to earn  
17 cash -- earn returns on cash and other high-quality  
18 assets to avoid cash drag in performance, to diversify  
19 its investments, and mitigate its own exposure to its  
20 own custodians' insolvencies or any consolidation  
21 issues it may have with this cash held at its  
22 custodian.



1           Market participants currently estimate that  
2 there are less than a handful of money market funds  
3 worldwide that would meet the collateral eligibility  
4 requirements under the margin rules, and globally, we  
5 are not aware of any single money market fund that was  
6 satisfy the CFTC's, the prudential regulators', and the  
7 EU margin rules. This severely limits the available  
8 use of money market funds as eligible collateral and  
9 introduces concentration risks, which, in turn, present  
10 a different set of systemic risk concerns.

11           Our third ask focuses on the consolidation  
12 requirements under the margin rules. The Margin  
13 Subcommittee recommends that seeded funds be exempt  
14 from having to consolidate their AANA or material swap  
15 exposure amounts with their sponsors during a limited  
16 seeding period, provided that such sponsors do not  
17 guarantee the seeded funds' obligations. To clarify, a  
18 seeded fund are -- is a -- is an investment fund, in  
19 particular, U.S. mutual funds or insurance entities,  
20 that are typically seeded for a limited period with  
21 capital by a passive sponsor in order to establish a  
22 sufficient performance track record, to draw in

1 distributors and third-party investors. Such sponsors  
2 do not have any control over the trading or management  
3 of the seeded funds, and typically provide no credit  
4 support or guarantees of the seeded fund's performance  
5 or obligations.

6           Seeded funds typically would not exceed the  
7 AANA or material swap exposure thresholds absent the  
8 consolidation requirements with sponsors or other  
9 margin affiliates. As a result, the U.S. margin rules  
10 put U.S. seeded funds at a disadvantage when compared  
11 to non-U.S. seeded funds, such as UCITS funds that are  
12 not subject to the same consolidation requirements  
13 under other margin regimes. It also potentially puts  
14 U.S.-covered swap entities at a disadvantage as non-  
15 U.S. seeded funds may intentionally decide not to trade  
16 with them to avoid the U.S. consolidation requirements.  
17 This relief would be -- would be consistent with the  
18 treatment of seeded funds by the Federal Reserve and  
19 the Commission under the Volcker Rule.

20           Our next recommendation is related to small  
21 covered swap entities. We ask that the Commission  
22 grant no action relief to small covered swap entities

1 to allow them to rely on their covered swap entity  
2 counterparties for purposes of calculating regulatory  
3 initial margin. Many of the Phases 5 and 6 small  
4 covered swap entities coming into compliance with the  
5 IM requirements have elected or intend to use the grid  
6 method for calculating regulatory IM, whereas a  
7 majority of the larger covered swap entities are using  
8 is the ISDA SIMM model. Absent the recommended no-  
9 action relief, this conflict could create potential  
10 barriers to Phases 5 and 6 small covered swap entities  
11 from being able to engage in in-scope swap  
12 transactions.

13 Our final immediate-term recommendation is  
14 for at least Phases 5 and 6 to grant a one-time, up to  
15 six-month's grace period for compliance with the margin  
16 rules, starting from the date that the regulatory IM  
17 for a relationship has exceeded the \$50-million IM  
18 threshold. While we acknowledge and appreciate the  
19 actions already taken by the Commission and urge their  
20 adoption of the one-year extensions of the Phases 5 and  
21 6 compliance phase recently recommended by the BCBS-  
22 IOSCO revised margin framework in relation to the

1 COVID-related pandemic, there are still significant  
2 challenges for market participants to complete the  
3 necessary documentation and operational setups on a  
4 timely basis without -- notwithstanding their best  
5 efforts to do so.

6           For example, it's estimated that for the  
7 account opening process, document negotiations, and  
8 operational setup, it could take up to 12 to 18 months  
9 to complete given the large swell of new market  
10 participants and trading relationships coming into  
11 scope in Phases 5, 6, and beyond, and the extensive due  
12 diligence, and background credit checks, and  
13 operational checks that custodians will need to  
14 complete on clients with whom they do not have prior  
15 relationships. Additionally, with a compressed time  
16 frame between the AANA measurement period and the  
17 associated compliance dates, some financial end users  
18 may not know with any certainty if they're in scope or  
19 not until the end of the AANA calculation period, which  
20 is potentially just three months before the compliance  
21 date. This is especially true for SMA clients who need  
22 to source the notional exposure data from all of their

1 asset managers, and then calculate the aggregate AANA  
2 or material swap exposures, not only under the U.S.  
3 margin rules, but potentially across all other relevant  
4 jurisdictions, using different methodologies and  
5 calculation periods.

6           This is especially challenging as some  
7 custodians have set deadlines well before the end of  
8 the AANA or material swap exposure measurement period  
9 for the necessary documentation and operational setups  
10 to be complete. And just to be clear, the parties  
11 would be expected to begin exchanging initial margin as  
12 soon as they're ready to do so during the six-month  
13 grace period rather than delaying the exchange of IM  
14 until the end of that period. This was intended to  
15 strike the right balance between, on the one hand,  
16 providing a failsafe for market participants facing  
17 hurdles despite their best efforts to comply, and, on  
18 the other hand, ensuring the exchange of IM is not  
19 unduly deferred.

20           Having gone through our immediate-term  
21 recommendations, I'll now give a brief overview of our  
22 later-term recommendations, the first of which is to

1 permit each SMA client to be treated as a -- permit  
2 each SMA client mandate to be treated as a distinct  
3 entity to which a separate regulatory IM threshold  
4 would apply. Or, alternatively, subject to meeting  
5 certain conditions, allowing covered swap entities and  
6 managers of SMA clients the option, but not the -- the  
7 option, but not the obligation, to apply a flat IM  
8 threshold of \$10 million per mandate.

9           Just as covered swap entities and managers  
10 confronted challenges in 2017 in having to share the  
11 total \$500,000 minimum transfer amount for a common SMA  
12 client, which, by the way, led to the CFTC No-Action  
13 Letter 17-12, the same issues exist with having to  
14 share and monitor against the aggregate \$50 million IM  
15 threshold across the managers for a common client due  
16 to the same lack of transparency or control among those  
17 managers. Absent the recommended relief, each manager  
18 will be forced to make cost-benefit decisions as to  
19 whether to put in place regulatory IM documentation and  
20 custodial arrangements solely based on their silo  
21 transactions.

22           Moreover, to the extent that covered swap

1 entities do not sub-allocate the IM threshold across  
2 the various managers for a common SMA client, some  
3 managers may be exposed to cliff edge scenarios where  
4 they have to immediately stop creating or terminate or  
5 novate existing transactions if the client's aggregate  
6 regulatory IM inadvertently exceeds \$50 million. Such  
7 accidental breaches could result from operational  
8 constraints for covered swap entities in aggregating  
9 and monitoring the regulatory IM on a real-time basis  
10 across their consolidated affiliates, or based on  
11 receiving end-of-day allocations of bunched orders or  
12 block trades for managers.

13           Our next request is in respect of the  
14 material swap exposure calculations and the post-phase-  
15 in compliance dates and periods. Here, we recommend  
16 that the Commission align the timing and methodology  
17 for the material swap exposure calculations and the  
18 post-phase-in compliance periods with the BCBS-IOSCO  
19 framework and other global regulations. Under the  
20 BCBS-IOSCO framework and the rules of all other non-  
21 U.S. jurisdictions, the AANA amount is to be calculated  
22 during the months of March, April, May, and based on

1 month-end averages, unlike the U.S., which is based on  
2 daily averages.

3           Additionally, under the BCBS-IOSCO framework,  
4 the post-phase-in compliance periods remain from  
5 September 1st through August 31st of the following  
6 calendar year, whereas the U.S., EU, and Switzerland  
7 moved to a January 1st to December 1st compliance  
8 period. These differences in the U.S. margin  
9 regulations create complexity and confusion, and could  
10 lead to additional costs and compliance challenges for  
11 market participants who will likely be subject to  
12 margin requirements in multiple global jurisdictions,  
13 based on their own domicile and -- or principal place  
14 of business, as well as those of their counterparties.

15           Next, in relation to the minimum transfer  
16 amount, the Margin Subcommittee asks the Commission to  
17 codify prior CFTC Staff Letters 17-12 and 19-25, which  
18 allowed covered swap entities and managers for SMA  
19 clients the option of applying the flat IM and VM MTA  
20 of \$50,000 per each mandate, and the ability to split  
21 the maximum allowable MTA between initial margin and  
22 variation margin. As no-action relief can be revoked



1 or expire, codifying these changes would provide  
2 certainty to market participants as they negotiate  
3 collateral documentation and invest in operational  
4 builds. While 17-12 is not time bound, the relief  
5 granted under the 19-25 expires on December 31st, 2021.

6           And finally, in relation to FX, we urge the  
7 Commission to continue to reassess the market impact,  
8 especially on small financial end users, of requiring  
9 -- of requiring deliverable FX forwards and swaps be  
10 included in the material swap exposure calculations,  
11 and consider an amendment to the margin rules to  
12 exclude deliverable FX from such calculations.  
13 Although deliverable FX is not subject to the  
14 regulatory IM requirements, its inclusion in the  
15 material swap exposures calculations will cause a  
16 significant number of small financial end users to be  
17 scoped into the remaining phases.

18           According to the CFTC's Office of the Chief  
19 Economist, 200 of the 700, or approximately 30 percent,  
20 of the financial end users in what are now known as  
21 Phases 5 and 6, will have material swap exposures due  
22 to deliverable FX. While many of these end users do

1 not pose material systemic risks, and are unlikely to  
2 exceed the \$50 million regulatory IM thresholds, they  
3 still will be subject to the operational compliance  
4 burdens of monitoring regulatory IM levels on an  
5 ongoing basis. Additionally, while some end users may  
6 trade a limited amount of in-scope products in addition  
7 to FX, they will likely be de-prioritized by their  
8 covered swap entity counterparties in setting up the  
9 necessary documentation and custodial arrangements,  
10 which, in turn, could negatively impact their  
11 performance.

12           Now, this concludes our list of  
13 recommendations outlined in the report. With that,  
14 please note that on April 23rd, 2020, the Subcommittee  
15 on Margin Requirements for Non-Cleared Swaps voted to  
16 adopt the Recommendations to Improve Scoping and  
17 Implementation of Initial Margin Requirements for Non-  
18 Cleared Swaps, and referred the recommendations to the  
19 GMAC Committee for consideration. I thank you again  
20 today for your time. I'll stop here for -- to open it  
21 up for any questions from the Commission or members  
22 from the GMAC Committee.

1           MS. KARNA: Thank you, Ms. Yun, for the  
2 comprehensive presentation and your leadership. And  
3 thank you again to all Subcommittee Members for your  
4 time, effort, and thoughtful insights that went into  
5 your report. Before I open the discussion up, I'd like  
6 to turn the agenda over to Warren Gorlick for a  
7 Subcommittee roll call update.

8           MR. GORLICK: Thank you. I just want to note  
9 that the following additional people who are  
10 Subcommittee members have indicated the presence on the  
11 call, who were not present when we did the earlier roll  
12 call. And that is Mr. Rosario Chiarenza, Morgan  
13 Stanley; Ms. Betsy Cochrane, Barings; Mr. Dominick  
14 Falco, BNY Mellon; Ms. Alessandra Riccardi, NFA; Mr.  
15 Andrew Smith, Virtu Financial; Mr. Nick Steele,  
16 Barclays; Ms. Christine Stevenson, BP Energy; and Mr.  
17 Chris Walsh, AcadiaSoft. And with that, I will turn it  
18 over to Andree Goldsmith, who has an additional update.

19           MS. GOLDSMITH: Thanks, Warren. Just two  
20 additional GMAC members that I want to note their  
21 presence on the call: Gerry Corcoran, R.J. O'Brian and  
22 Associates, and Joe Nicosia, Louis Dreyfus Company.

1 And now, I'll turn it back to Angie. Thank you.

2 MS. KARNA: Thank you, Andree. At this time,  
3 I'd like to open the floor for discussion of some key  
4 questions that arise from the Subcommittee's  
5 recommendations and the comments already provided  
6 today. To start off with, to the extent that the  
7 Commission implements the BCBS-IOSCO recommended  
8 extension of Phases 5 and 6 to 2021 and 2022,  
9 respectively, is there still a need for a grace or  
10 forbearance period as referenced in the Subcommittee  
11 report, and if so, why?

12 MS. YUN: Thank you for that question, Ms.  
13 Karna. I'll turn it over to my colleague, Betsy  
14 Cochrane, from Barings, to see if she would like to  
15 provide any initial thoughts. Oh, apologies. I  
16 misspoke. I meant Darcy Bradbury from D.E. Shaw.

17 MS. BRADBURY: Hi, it's Darcy. Can you hear  
18 me?

19 MS. KARNA: Yes, we can Darcy. Thank you.

20 MS. BRADBURY: Great. It's kind of  
21 complicated, the whole chat function, so. Yeah, it was  
22 interesting. The Committee spent a lot of time

1 thinking about this, and, over the deliberations,  
2 actually narrowed our recommendation. And we really  
3 focused on this sort of big crowd, small pipe problem.  
4 As Wendy noted in her summary, there's a pretty long  
5 lead time in this period when there's so many hundreds,  
6 you know, potentially thousands of entities who are  
7 going to try to get up and running. And so the  
8 custodians, and I don't mean to blame them -- I think  
9 they're kind of the people who see the whole process --  
10 have suggested a time period of potentially eight  
11 months or more to if -- before the deadline if you want  
12 to get in.

13           And the thing is there's a -- that can  
14 change, and because of changing facts, someone might  
15 not be in the queue in time to actually make the  
16 deadline. So Wendy mentioned the AANA measurement  
17 period, particularly I would say for kind of less-  
18 engaged entities who may be somewhat surprised or have  
19 a complicated process to figure out if they're actually  
20 in scope. But you could also have the situation where  
21 you get a new mandate should you not be able to do  
22 business with a new client for six, or 12, or 18 months

1 waiting to try to get in. You could have -- you want  
2 to launch a new fund. If you wanted to launch a new  
3 fund starting in June before the September deadline,  
4 you would literally not be able to do that and might  
5 end up having to wait a full nine or 12 months.

6           You might have brokers that you currently  
7 just do a modest amount of business with that you want  
8 to do more business with. Maybe one of your other  
9 brokers has a financial instability. You know, we  
10 won't wish that on anyone, but, you know, things are  
11 changing rapidly. You could have facts that actually  
12 change that mean that you weren't in the queue soon  
13 enough. And so we think for those situations, as long  
14 as the parties are working diligently to get into --  
15 they're in the queue. They're starting the process.  
16 They're working hard. But to make them halt all  
17 business for potentially a sustained period of time  
18 because they weren't in the queue, they didn't  
19 anticipate this problem eight to 12 months before the  
20 deadline, seems unreasonable, particularly, you know,  
21 given the overall kind of risk that any one of these  
22 entities posed.

1                   So we do think that the idea that entities  
2 have to be working diligently to come into compliance,  
3 and as soon as they do, they have to start posting  
4 margin, so it's not like they get an automatic six-  
5 month extension. So that was really our thinking about  
6 this. We are hopeful that after Phase 6 and the sort  
7 of, you know, cleanup period after that, that this  
8 won't continue to be something that the market needs.

9                   MS. YUN: Thank you, Darcy. I'll also see if  
10 -- is Dominick on from BONY? I think he was hoping to  
11 add some thoughts from a custodian's perspective as  
12 well.

13                  MR. FALCO: Yes, Wendy, I'm on the line. Can  
14 you hear me?

15                  MS. YUN: Yes, thanks.

16                  MR. FALCO: Oh, okay. Great. Great. So,  
17 yes, I think Darcy's points are all, you know, very  
18 important for us to consider. I think from the  
19 custodian's perspective, looking back at previous  
20 phases, a couple of things, or a couple of facts, came  
21 out of the earlier phases where, in fact, we were  
22 dealing with fewer counterparties that needed to comply

1 with the regulations. In particular, the KYC process  
2 can be long and drawn out, especially with entities  
3 that may be in higher-risk jurisdictions as determined  
4 by their respective custodians.

5           Remember in this case that the collateral  
6 provider is the one that chooses the custodian. The  
7 collateral receiver needs to sign up with a custodian  
8 of the collateral provider's choosing, which means in  
9 the case of the custodian, it is highly likely, and  
10 certainly we've seen this in previous phases, that  
11 entities that are brand new to the custodian will come  
12 in as a collateral receiver or secured party. That  
13 requires the custodian to perform KYC due diligence for  
14 that entity, and that can take a fair amount of time.

15           In addition, because it is, in fact, the  
16 collateral provider that chooses the custodian to post,  
17 the collateral receiver will need to sign documentation  
18 with a variety of custodians outside of their own main  
19 operating custodian or custodians. So that means that  
20 the collateral receiver in these -- in these pairings,  
21 as we call them, may very well need to do KYC on a new  
22 custodian that's holding assets on their behalf that



1 have been pledged to them by their -- by their  
2 collateral provider or counterparty in the transaction.  
3 So there's a fair amount of work on the KYC side from  
4 both -- from both parties being the new participant  
5 under the regulations in Phase 5 and Phase 6, as well  
6 as the custodian.

7           Also, you know, I think we've added some  
8 flows in terms of the required custodial documentation  
9 in addition to any account control agreements that are  
10 out there where, just as you -- as you deal, say,  
11 predominantly with maybe a U.S.-based custodian, once  
12 you start to deal with collateral providers, your  
13 counterparties that may be using either Brussels-based  
14 or Luxembourg-based custodians to provide collateral,  
15 there's extra documentation that needs to go into the  
16 pack of documents that need to be agreed prior to the  
17 exchange of collateral. So it's the combination of the  
18 KYC process that could be required on both sides, plus  
19 the potentially exhaustive number of documents that  
20 need to be exchanged from both the provider side and  
21 the receiver side in each pairing because, remember, we  
22 do -- we do it on both sides. Those particular items

1 really drag out the process for some entities to get up  
2 and running in order to exchange collateral.

3           You know, with that, if there's any other  
4 questions on it, I'd be happy to explain more.

5           MS. YUN: Thanks, Dominick. It's Wendy Yun  
6 again. I would say also for our own proprietary funds,  
7 it's easier to know in advance whether or not you think  
8 a fund might be close to or exceeding both the AANA  
9 thresholds as well as the reg IM thresholds. However,  
10 with respect to SMA clients, you really don't have that  
11 level of transparency because you don't have any  
12 knowledge of the trading activity outside of your own  
13 mandates. And so when you do get that information from  
14 clients, you're kind of in a scramble to now quickly  
15 get the documentation in place. You have to have  
16 certain -- additional conversations with the clients  
17 about whether or not they want to use their own  
18 custodian or using a tri-party collateral agent. And  
19 we don't typically, as asset managers, have the  
20 authority to negotiate these types of arrangements for  
21 clients, so there might be also additional  
22 documentation and discussions about amending your

1 authority under your investment management agreements  
2 or coming up with all the other necessary setups in  
3 order to do -- to engage in the tri-party arrangements  
4 on their behalf. And, again, oftentimes you may not be  
5 told until very close to the end of the AANA  
6 calculation period if they plan to be in or not.

7 MS. KARNA: Thank you, Wendy and fellow  
8 Subcommittee members. Any other thoughts on this  
9 before we switch topics?

10 MR. YAMADA: Hi. This is Masi Yamada from JP  
11 Morgan. I just wanted to make a quick comment, but  
12 before I do that, I did want to reiterate thanks to  
13 Wendy and the other Margin Subcommittee members for all  
14 of their -- clearly a lot of work went into the  
15 preparation for this meeting. Very frankly, it's  
16 extremely reassuring to see that in these unprecedented  
17 times, we are stable to -- we're still able to advance  
18 the regulatory agenda in a very being-like fashion. So  
19 thank you, again, for all the hard work putting into --  
20 that you put into this.

21 Just one counterpoint to the six-month  
22 extension point. My only concern with it is, it's

1 clear that there's a lot of complexity, and we may need  
2 more time. It's just that if the CFTC is the only one  
3 that grants this extension, and other regulators, both  
4 nationally and internationally, do not, we end up  
5 having to comply anyway. And actually, in our  
6 experience, when these sort of situations occur, when  
7 we have split deadlines for the same item, it actually  
8 adds operational complexity in the rollout and,  
9 frankly, mistakes do happen and things get  
10 misclassified. So in many ways, we would definitely  
11 support the six-month delay so long as it was  
12 coordinated with other agencies and we have that global  
13 and, frankly, cross-regulated consistency.

14 MS. KARNA: Thanks, Mr. Yamada. For the  
15 Subcommittee, there's a great deal of focus in your  
16 report and in your comments on separately-managed  
17 accounts. Can you just step back a minute and  
18 highlight what makes separately-managed accounts  
19 different from other potential participants in the next  
20 two phases, like a large producer or a corporate end  
21 user.

22 MS. YUN: Thanks, Ms. Karina. I'll turn that

1 over to Betsy Cochrane from Barings.

2 MS. COCHRANE: Hi, this is Betsy. Can you  
3 hear me?

4 MS. KARNA: We can.

5 MS. COCHRANE: Okay. Good. Thank you, and  
6 thank you for that question. So separately-managed  
7 accounts are typically utilized by large pension funds  
8 and other types of institutional investors investing on  
9 behalf of retail clients in order to provide diversity  
10 within portfolios for retail investors and for 401(k)s  
11 and retirement schemes. But what makes SMAs unique is  
12 that it's a type of vehicle set up by investment  
13 managers to permit these types of large pension funds  
14 to get exposure to particular strategies at reduced  
15 fees oftentimes, and also without having to expose  
16 their investments to the liquidity risks of other  
17 investors so that they can maintain the diversity  
18 within their portfolios in a more controlled way.

19 And these are -- these are valuable  
20 instruments for these types of larger pension funds and  
21 also other types of retirement accounts where the  
22 investment managers are really looking to get diversity

1 across a number of different managers at -- in a way  
2 that is economically beneficial to the underlying  
3 investors.

4 MS. YUN: Hi, it's Wendy Yun, too. I would  
5 just -- I would agree with everything that Betsy has  
6 highlighted. Also, I think as we are approaching  
7 Phases 5 and 6, there are more separate accounts that  
8 are going to be brought into scope as a result of the  
9 drop of the AANA thresholds down to \$50 billion and \$8  
10 billion. I believe even in the CFTC margin studies, you  
11 know, there's discussions about how there are over  
12 7,000 IM relationships that will be brought into scope,  
13 you know, 200 in Phase 5 -- 200 new entities in Phase 5  
14 and 500 entities that would be captured in Phase 6.

15 I think the concern or the difference between  
16 corporate end users or large producers is that, in many  
17 cases, those type of entities either trade for  
18 themselves or may operate through a single or a limited  
19 use of asset managers, whereas SMAs, or institutional  
20 investors, pension funds, and others for  
21 diversification, you know, reasons and otherwise may,  
22 you know, hire multiple asset managers. And so having

1 to comply with some of the requirements under the  
2 margin rules, such as having a consolidated, you know,  
3 IM threshold, a consolidated AANA threshold  
4 calculation, those require a lot of coordination and a  
5 lot of aggregation by those clients of the different  
6 trading activities of their different managers. They  
7 themselves don't have that information at hand, and  
8 they don't -- they're not usually involved in the  
9 actual trading itself.

10           So, you know, for them, they have to collect  
11 the information, aggregate it, and then distribute it  
12 back out to their swap counterparties as well as their  
13 asset managers. And it's those types of requirements  
14 where you're measuring on an aggregate basis under the  
15 Margin Rules that make it that much more difficult for  
16 the, you know, the separately-managed account clients  
17 to comply with.

18           MS. KARNA: Great.

19           MS. VEDBRAT: Angie, I have a question  
20 regarding the separately-managed accounts.

21           MS. KARNA: Yes, please, go ahead, Ms.  
22 VedBrat.

1                   MS. VEDBRAT: I actually have, you know, a  
2 few sub-questions. You know, the two options that, you  
3 know, that were suggested, you know, one was to -- one  
4 was to consider each SMA client as a distinct, you  
5 know, regulatory client, and the other -- the second  
6 option was to have a flat \$10-million threshold, you  
7 know, which was not an obligation. It's an option, but  
8 it's not an obligation.

9                   In that second scenario, by giving \$10  
10 million flat, you know, how do we differentiate, you  
11 know, the creditworthiness or the amount of trading  
12 that might be done, you know, with one, you know, asset  
13 manager, you know, relative to another, because in many  
14 cases, you know, you may be using, you know, swaps as a  
15 hedging instrument and rely on the expertise, you know,  
16 of one or two asset managers, and not all, you know --  
17 not all the asset managers that you may have an SMA  
18 account for.

19                   Then the other thing is, I think, you know,  
20 from a, you know, asset management perspective and, you  
21 know, trading in general, it is important that you have  
22 certainty, you know, of what is to be expected, and,



1 you know, there is continuity of your ability to hedge.  
2 So, you know, a concern that I would have in that, you  
3 know -- in the second option is that, you know, as  
4 Wendy mentioned, that there could be scenarios where  
5 there's a cliff, you know, a cliff edge, issue where  
6 you for a period of time may not be able to trade  
7 because another SMA, you know, entity might have, you  
8 know, exceeded the threshold limit, which would stop  
9 all entities or all asset managers to trade. So how  
10 would we manage that?

11           And also who -- you know, in these scenarios,  
12 who would be the accountable party to make sure that,  
13 you know, there is aggregation of the \$50 million  
14 happening on a timely basis? And, more importantly,  
15 also to be making sure that, you know, the various  
16 asset managers are aware of that in order to avoid, you  
17 know, a certain threshold, you know, a sudden \$50-  
18 million threshold without having documentation in  
19 place? I know I have a few questions in there.

20           MS. YUN: No. Thank you for that. Maybe if  
21 we can try to attempt -- I'll try to attempt to unpack  
22 and answer some of those questions and defer to some of

1 my colleagues to also chime in. In terms of the  
2 request for the -- either treating each mandate as  
3 having its own regulatory IM threshold or the  
4 application of a flat \$10 million IM threshold per each  
5 mandate relationship with a dealer, that came out of  
6 the concerns that you highlighted there in terms of the  
7 fact that it is very difficult and challenging for the  
8 covered swap entity and the managers to be able to  
9 monitor the aggregate \$50 million, and to do so on a  
10 dynamic basis.

11           Many covered swap entities don't have a  
12 single trading entity that trade derivatives or in-  
13 scope products, but instead may have many different  
14 desks across different divisions that are trading with  
15 managers for that same common client. And to be able  
16 to aggregate those numbers on a real-time basis  
17 throughout the day to make sure that they don't have  
18 any kind of inadvertent breach is very difficult. It  
19 also could come, as I mentioned earlier, where, you  
20 know, in many of the asset managers' trading  
21 activities, we trade in large block trades throughout  
22 the day, and then only allocate to the individual

1 accounts at end of day. So dealers may be getting that  
2 information on an end-of-day basis and then realizing  
3 that some of these trades are being allocated to  
4 accounts that are already kind of in the danger zone.

5           So the idea of the flat -- the flat IM  
6 threshold of \$10 million was really to try to address  
7 that to say, similar to the MTA, if you -- that dealers  
8 would have the ability, but not the obligation, to  
9 agree with managers for a separately-managed account  
10 client, to using a flat IM threshold for each one of  
11 the -- those relationships. And, therefore, each  
12 manager would have the transparency and control of  
13 their \$10-million sleeve and know when they're getting  
14 closer to the danger zone so they could also be  
15 monitoring when the -- when the client is getting close  
16 to that number or that threshold, as opposed to just --

17           MS. VEDBRAT: Sorry. In that particular  
18 case, wouldn't it be better to, you know, to not give  
19 the option? I think that, you know, the dealers should  
20 be required to give that information to the manager  
21 because I think that's where you -- that's where  
22 there's an introduction of, you know, not knowing, or

1 the certainty starts to become a little gray on the  
2 asset management side.

3 MS. YUN: Yep. I think in a perfect world it  
4 would be great to have a flat IM threshold or giving  
5 some level of certainty for each manager for that  
6 particular client as to what its reg IM threshold would  
7 be. I guess the concern about making it mandatory for  
8 dealers to have to actually provide the flat \$10  
9 million IM threshold for each account is that it  
10 doesn't offer the flexibility, and, in some  
11 circumstances, it may warrant not using that flat IM  
12 threshold.

13 So, for example, you could have a situation  
14 where a client doesn't trade a lot of derivatives or  
15 in-scope products except for through one single manager  
16 out of the bunch. Excuse me. So it could be more  
17 efficient for that manager -- for that dealer to agree  
18 to allocating a larger sub-allocation of the \$50  
19 million to a single manager and not allocating to  
20 others, or allocating less to the other managers,  
21 therefore keeping everyone below \$50 million. So there  
22 could be other scenarios where it could warrant

1 something different from having the flat IM of \$10  
2 million. Otherwise, you could have --

3 MS. VEDBRAT: Okay. So you're saying that  
4 there -- I might have misunderstood then because, you  
5 know, what you're saying is that, you know, you will  
6 have certainty of what you're allocated. It just may  
7 not be \$10 million. It could be \$5 million, it could  
8 be \$15 million, depending on the interpretation of how  
9 much business, you know, that asset manager would be  
10 doing on behalf of that that -- you know, that end  
11 user.

12 MS. YUN: Under the flat IM threshold of \$10  
13 million, you definitely have that certainty. If the  
14 dealers and managers do not agree to using the flat IM  
15 option, then you would only have certainty if that  
16 particular dealer does agree contractually with the --  
17 either all or a subset of the managers as to what their  
18 allocation of the IM amount could be. In some cases  
19 they could decide to take different approaches with  
20 different managers for that same client. It could be  
21 for -- you know, five different managers for the same  
22 client, they could choose to allocate and document with

1 one and only allocate a sub-IM threshold to another,  
2 and for the rest of the managers, not provide any  
3 allocation or any transparency as to how much they  
4 would -- they can trade up to, and that they would just  
5 monitor accordingly to ensure that the account in the  
6 aggregate doesn't exceed \$50 million.

7 I'll ask, Sachiyo from BlackRock, would you  
8 like to add anything on that?

9 MS. SAKEMI: Yeah, thank you. It's Sachiyo.  
10 So I would say that the flat IA proposal, because of  
11 the flexibility, one of the challenges from the asset  
12 management side is that we do not know if we'll have  
13 the \$10 million, but it does allow the dealer to right  
14 size the allocation, depending on the strategy of the  
15 manager, so there are pros and cons to the flexibility  
16 of it. One thing that should be highlighted is that if  
17 we were to get the flat IA proposal sanctioned by the  
18 Commission, in order for each manager to maintain its  
19 separateness in the event that a particular manager  
20 happens to breach its threshold, we would still need  
21 interpretation or sanctioning from the Commission that  
22 the Commission views each separately-managed account

1 relationship as separate, so that in a -- in the event  
2 that a particular manager breaches its sub-threshold,  
3 it does not impact the activity of the other managers,  
4 so as to avoid any cliff-edge events that Wendy  
5 mentioned, and that there is continuity in trading for  
6 the client.

7 MS. YUN: Thank you, Sachiyo.

8 MS. KARNA: Thank you, Wendy, and Supurna,  
9 and others for your feedback. Just thinking about this  
10 IM -- flat IM threshold a little bit more, I'm curious  
11 about whether there was discussion about for SMA  
12 clients, whether a flat IM threshold of \$10 million per  
13 separately-managed account could result in an aggregate  
14 uncollateralized regulatory IM going beyond \$50  
15 million. In other words, you know, what would mitigate  
16 against clients or managers intentionally setting up  
17 additional SMAs for the same legal entity to avoid  
18 being subject to a \$50-million dollar cap?

19 MS. YUN: Thank you, Ms. Karna. I'll turn  
20 that over to Betsy.

21 MS. COCHRANE: Yeah, sure. That is -- you  
22 know, obviously that is a risk. I don't think that any

1 manager would deliberately do that to evade these  
2 regulations, and if they were to do that, the anti-  
3 evasive powers that the Commission has and that  
4 various regulators have could be brought in to bear.  
5 What I -- what I think is important, particularly with  
6 the flat IMA, is that it gives, you know, these types  
7 of investors, institutional investors, pensions, and  
8 that nature, the ability to achieve diversification  
9 throughout their portfolio without having to worry  
10 about narrowing their options in order to maintain --  
11 of saying that we adopted the \$10 million to five  
12 investment managers where their clients might be better  
13 served by having, you know, six or seven, although I  
14 think most SMAs -- most SMA clients typically have  
15 somewhere in that ballpark, but, they could potentially  
16 have more, and they could potentially have less, so it  
17 is a risk.

18           But the uncollateralized risk is also ring-  
19 fenced, although I know that that doesn't give  
20 tremendous comfort across that particular entity. But  
21 it is -- it is a situation where the risk associated  
22 with that account and those trading strategies is ring-



1 fenced for purposes of recourse. But then we do have  
2 exposure to other managers in their trading strategies  
3 because if they were to breach -- if we weren't to have  
4 this flat IM and they were to breach their particular  
5 allocation, as both Sachiyo and Wendy rightly pointed  
6 out, it would result in a particular manager not being  
7 able to engage in appropriate hedging activities based  
8 on the actions of others. As a fiduciary, that's a --  
9 that's a very untenable position to be in.

10 MS. YUN: And it's Wendy Yun. I would agree  
11 with everything Betsy highlighted. I also would add  
12 that there are some other natural guardrails that  
13 exist, so while theoretically you could have a  
14 situation where the aggregate does exceed \$50 million,  
15 if you had separate managers and you allocate a flat IM  
16 of \$10 million per each, I think one is the costs and  
17 burdens of ongoing, keeping a separately-managed  
18 account going, is -- would far outweigh this benefit.  
19 You not only have to, you know, engage in a new  
20 separate investment management agreement negotiation  
21 with the manager and pay management fees for that  
22 particular account and the trading of that account, as

1 well as the documentation of trading agreements and all  
2 of the other activities, and the client would have to  
3 allocate separate assets under management, or AUM, to  
4 that particular account on a go-forward basis in order  
5 to continue trading in an -- in that separately-managed  
6 account, you also potentially have requirements for the  
7 account to have to register, you know, based on its  
8 commodity activities, as a CPO or CTA, as well as, you  
9 know, potentially having audited financials and other  
10 maintenance to keep it going as a separately-managed  
11 account.

12           You also have, I believe, the credit analysis  
13 and the determinations by the dealer counterparties.  
14 You know, before even the margin rules have come out,  
15 they have also been focused on, you know, making sure  
16 to minimize systemic risk, especially, you know,  
17 following the 2008 crisis. So they will already  
18 require voluntary initial margin from some clients  
19 based upon the types of trades they're doing, based on  
20 the volatility of the leverage or the composition of  
21 that particular strategy. So all of that said, again,  
22 it's not obligated for the -- for the dealers to agree

1 to the flat IM, and we believe that there are already  
2 natural guardrails that would prevent the client in the  
3 -- in the aggregate exceeding \$50 million.

4 MS. KARNA: Great. Go ahead, Betsy.

5 MS. COCHRANE: I just wanted to add one thing  
6 to what Wendy pointed out, too, in terms of the other  
7 guardrails that are available, is that these clients  
8 will obviously be posting variation margin on a daily  
9 basis. So their mark to market exposure will be  
10 covered, so there is, you know, substantial risk  
11 mitigation in that type of margin being provided.

12 MS. KARNA: Thank you. And just to go back  
13 to a point that Ms. VedBrat raised, who -- under this  
14 proposal, who actually is responsible for compliance?  
15 Is it the covered swap entity? Is it the client? Is  
16 it the asset manager? Who's doing the monitoring?

17 MS. COCHRANE: Oh, go ahead, Wendy. I'm  
18 sorry.

19 MS. YUN: No, no, no, please go ahead.

20 MS. COCHRANE: I think it would either have  
21 to be the covered swap entity or the client, but I  
22 think in this circumstance, it's more appropriate to

1 have it be the covered swap entity since they're the  
2 entity over which the Commission has various  
3 jurisdictions, and particularly because they're the  
4 only ones who have the levels -- well, they and the  
5 clients have the level of transparency. But I think  
6 that CSEs have the level of transparency in a real-time  
7 basis that would permit them to monitor this.

8 MS. YUN: And this is Wendy. I would agree  
9 with Betsy. I think that, one, under the regulation  
10 itself, the covered swap entity has a regulatory  
11 obligation to do the monitoring. If the managers had  
12 the flat IM threshold of \$10 million or were allocated  
13 contractually some portion of the \$50 million, then  
14 they would have the transparency and ability to control  
15 their own trading activity up to that threshold amount.  
16 So they could help with the covered swap entity in  
17 monitoring that they, in relation to their mandates,  
18 don't exceed that threshold.

19 It's a lot more difficult for the clients  
20 themselves because, again, based on daily trading  
21 activities and changes in market to market and market  
22 volatility, to have them, you know, consume the data

1 from all of the different managers on a daily basis,  
2 and then also be able to monitor and provide  
3 information back to the -- to the managers is very  
4 untenable, especially on a real-time basis, or a  
5 dynamic basis. So, again, I think it's more likely to  
6 fall on the shoulders of the covered swap entity, and  
7 to the extent that the managers have transparency on  
8 them as well.

9 MS. KARNA: Thank you. Mr. Yamada, since  
10 this proposal will potentially fall on your shoulders  
11 as a covered swap entity, perhaps you could provide  
12 some feedback.

13 MR. YAMADA: I'm happy to. Yes, the  
14 complexities of the problem have been very explicitly  
15 and well documented in this report. In particular, the  
16 Appendix C illustration very graphically and clearly  
17 illustrates the sorts of issues that arise from these  
18 information barriers. And, frankly, it's our view that  
19 this is a very elegant solution to resolve that in a  
20 way that balances both the overall goals of limiting  
21 the buildup of unmargined risk, which is the regulatory  
22 goal, but also, you know, doing something that,

1 frankly, acknowledges the practical realities of the  
2 structure of the market here.

3           So both the intermediate solution proposed in  
4 Section 1, which would kind of require a subdivision,  
5 and then kind of, I guess, in some way compartmentalize  
6 it, this actually is a better solution long term if  
7 it's -- if it's able to be done broadly and embraced  
8 broadly. It really -- it makes it much, much more easy  
9 to implement on that client-by-client basis. The flip  
10 side is if there's concerns about abuse and build up,  
11 and, you know, people setting up 10 accounts to try and  
12 do evasion, I think -- personally I think, given the  
13 friction associated with setup of some of the accounts,  
14 those cases will be few and far between. And, frankly,  
15 if you -- you know, the CFTC would clearly be  
16 monitoring this behavior, and if we see evasion or  
17 abuse, it can always be revisited and tweaked. But  
18 this really does feel like a very strong -- good  
19 compromise that, I think, the dealer community could  
20 easily embrace.

21           MS. YUN: Thank you for that feedback. I  
22 would also add that I think dealers would not be -- you

1 know, would not have the appetite of setting up and  
2 facing 10 separate, you know, mandates for the same  
3 manager if there was not a separate trading strategy or  
4 reasons for it. And also for the client, it actually  
5 doesn't benefit them, too, because each mandate would  
6 be margined separately, and so you will lose the  
7 portfolio margin benefits of having to post margin on a  
8 -- on a gross basis in relation to each account  
9 separate from one another.

10 MR. YAMADA: Yeah, it's our view -- that's  
11 right. Those frictions are very significant, and the  
12 practical reality is we don't think this is a real  
13 issue. It's kind of an imaginary issue. If we do see  
14 it, obviously we can always clamp down on it, but it  
15 feels like a very reasonable compromise.

16 MS. VEDBRAT: Would this solution provide the  
17 certainty to the manager based on whatever their  
18 allocated amount is, whether it's a flat \$10 million or  
19 otherwise?

20 MS. COCHRANE: Yes, it would.

21 MS. KARNA: Great. Thank you all for your  
22 very helpful insights on what is a complex problem. I

1 want to shift us to another one of the report's  
2 recommendation relating to small covered swap entities.  
3 In particular, how are smaller covered swap entities  
4 disadvantaged by the requirement to use a quantitative  
5 initial margin model like the ISDA SIMM if they don't  
6 elect the grid regulatory schedule? And under the  
7 Subcommittee's proposal, which relates to relying on  
8 the calculation of their counterparty, would smaller  
9 swap dealers have any ability to reconcile or dispute  
10 margin calls if they were relying on their  
11 counterparties' SIMM calculations?

12 MS. YUN: Thank you for that question. I'll  
13 turn it over to Christine Stevenson from BP.

14 MS. STEVENSON: Thanks. Thank you very much.  
15 Can you hear me?

16 MS. KARNA: We can.

17 MS. STEVENSON: Okay, great. The smaller  
18 swap dealers may be disadvantaged overall by being  
19 restricted from participating in certain swap  
20 transactions. Commercially, being unable to agree on  
21 the model to be used in an IM CSA may impact the number  
22 of counterparty pairings among swap dealers, which not



1 only potentially impacts liquidity in the swaps market,  
2 you know, depending on the size of those various  
3 markets by consolidating trades to perhaps some of the  
4 only larger swap dealers, it also limits the  
5 opportunity of the smaller swap dealers to compete in  
6 that space. And I think even if agreed between those  
7 who choose SIMM, may not choose to transact with the  
8 grid swap dealers in those cases because oftentimes the  
9 grid method drives a higher calculation than the SIMM  
10 model would, thereby causing some of those SIMM swap  
11 counterparties to elect to pair with a different --  
12 with a non-grid participant.

13           For some Phase 5 and 6 participants, the  
14 choice to use grid is a reflection of the diverse  
15 nature of their dealing activity and, of course, cost-  
16 benefit analysis of implementation. This takes into  
17 account their swap portfolio and the nature of their  
18 swap counterparties. The upfront requirements of model  
19 construction and approval, which it's probably  
20 appropriate to note at this point, other jurisdictions,  
21 including the EU, do not require the approval for these  
22 types of models. But we do, and there -- the upfront

1 requirements to do that are very resource intensive  
2 and, of course, must be weighed against the utility for  
3 those swap dealers with portfolios consisting  
4 potentially primarily of end users. You have examples  
5 in some spaces where perhaps 90 percent of the swap  
6 dealer's portfolio is end user, and with the 10 percent  
7 of dealers or financial end users with which they may  
8 have to post or collect IM, potentially they only meet  
9 the \$50-million-dollar threshold in a handful of cases.

10           And so it is -- you know, it's a choice of --  
11 a business choice that has to be made, and they're --  
12 you know, therefore, because of the flexibility to  
13 enable them to rely on the SIMM counterparties'  
14 calculation, would enable them in those circumstances  
15 to participate in the market and not be disadvantaged  
16 by choosing a model that -- or making an election, I  
17 should say -- that suits the vast majority of their  
18 business activity.

19           With regard to reconciling, that is a  
20 challenge. We do note that that is a challenge. I  
21 think one of the options is that the smaller swap  
22 dealer using the reconciliation process by which they

1 ensure completeness of their data set and transactions  
2 -- in-scope transactions and material economic terms  
3 can provide that, along with indicators that can be  
4 developed using various VAR models, which would, you  
5 know, give them directional indications, could be used  
6 as a close proxy to determine -- to reconcile those  
7 calculations.

8           Potentially, you know, some swap dealers,  
9 while the model might not be approved, they have other  
10 models that they that -- they used prior to the rule  
11 coming into play, which they could use to gauge the  
12 reconciliation process.

13           MS. KARNA: Thank you. Any other questions  
14 or feedback on this recommendation?

15           (No response.)

16           MS. KARNA: Okay. Switching to, you've made  
17 a recommendation relating to seeded funds. So if the  
18 Commission were to exempt seeded funds from  
19 consolidating their AANA thresholds with their  
20 sponsors, is there any concern that market participants  
21 might trade through seeded funds to avoid aggregating  
22 their AANA thresholds?

1                   MS. YUN: Thank you. I'll turn that over to  
2 Betsy.

3                   MS. COCHRANE: Hi. Yes, thank you. I think  
4 much like the SMAs, the likelihood of that happening is  
5 very low given the expense of setting up a seeded fund  
6 and maintaining it and establishing all that  
7 documentation. Even if one market participant were to  
8 be acting nefariously, that really, I think, is very  
9 highly unlikely to happen because these types of funds  
10 are set up to allow U.S. fund sponsors to develop new  
11 products and to establish track records in order to be  
12 able to market the -- and distribute those products to  
13 the market. And so these seeded funds serve a, you  
14 know, very important function within the investment  
15 management community to be able to innovate and develop  
16 new markets, and react to what's going on in the world.

17                   MS. KARNA: Thanks.

18                   MS. COCHRANE: And there are also -- oh, I'm  
19 so sorry. I just wanted to add that there are also a  
20 number of regulatory, and contractual, and fiduciary  
21 constraints that would make the likelihood of that  
22 happening extremely, extremely low.

1           MS. KARNA: Great. Thank you very much. As  
2 a general matter, would the recommendations being  
3 proposed in the report also need to be adopted by the  
4 U.S. prudential regulators, and, in some cases,  
5 regulators in the EU, to have the desired effect? What  
6 would be the market or other implications if the  
7 Commission were to adopt the recommendations in this  
8 report, but the U.S. prudential regulators, or  
9 regulators in the EU, did not undertake consistent  
10 actions? Would there be concerns of a lack of domestic  
11 and, frankly, international harmonization?

12           MS. YUN: Thank you, Ms. Karna, for that  
13 question. It's something that was largely debated by  
14 the Subcommittee. I'll turn it over to my colleague,  
15 Tara Kruse, from ISDA, to respond.

16           MS. KRUSE: Thank you, Wendy. The answer  
17 here really varies depending on the recommendation. In  
18 the case of codifying the MTA relief, for instance, it  
19 would be beneficial for the CFTC to act alone since  
20 it's already done so by issuing that relief, although  
21 we would certainly welcome conforming amendments by the  
22 USPRs. For other recommendations, the U.S. is the

1 global outlier, and, therefore, it can act alone, but  
2 it would be very useful if at least the CFTC and USPRs  
3 are aligned. That applies to recommendations regarding  
4 the timing and methodology for material swap exposure  
5 calculations, money market funds, seeded funds, and the  
6 small swap dealer model requirements. Guidance or  
7 forbearance on separately-managed accounts could also  
8 be useful from the U.S. regardless of whether it might  
9 be echoed from other jurisdictions.

10           For other changes, like global -- for other  
11 changes, global alignment would be important, such as  
12 the post-phase-in compliance periods for which it's  
13 preferable that both the U.S. and EU align with the  
14 BCBS-IOSCO standard.

15           MS. KARNA: Thank you, Tara. Commissioner  
16 Stump?

17           COMMISSIONER STUMP: Thank you, Angie. I  
18 think this is the appropriate time, given that we are  
19 talking about the international application of some of  
20 these rules, and, in some cases, the divergence from  
21 international standards. In the context of seeded  
22 investment funds, I was hoping that someone might

1 address the manner in which the standard -- the BCBS-  
2 IOSCO standard, apply in this context.

3 MS. COCHRANE: Sure. I'm happy to take that.  
4 This is Betsy Cochrane. So BCBS-IOSCO has exempted all  
5 investment funds from having to be consolidated with  
6 their sponsors, absent recourse against the sponsors.  
7 So if the sponsor or investment manager guarantees that  
8 particular fund, they are still going to be  
9 consolidated. But absent that, all investment funds,  
10 regardless of where they are in their seeding cycle,  
11 would be exempt. And our recommendation is not as  
12 broad as that, and that recommendation from BCBS-IOSCO  
13 has been adopted by most of the major global  
14 jurisdictions that we typically think about in this  
15 context, such as the EU, Japan, Canada, Australia, et  
16 cetera.

17 And we just essentially took the language  
18 from BCBS-IOSCO and added on a simple phrase saying  
19 from a three- -- for a three-year period following the  
20 commencement of trading by that investment vehicle, to  
21 capture what is the sort of standard seeding period for  
22 investment firms in the industry, which is about three

1 years. So our recommendation is narrower than what our  
2 global counterparts have actually adopted, recognizing  
3 that there may not be appetite within the Commission or  
4 other regulators to grant that broad -- the breadth of  
5 what our global counterparts have done. But the --  
6 both the CFTC and the prudential regulators have  
7 granted this type of relief for seeded funds, as Wendy  
8 pointed out, in the Volcker -- under their adopting  
9 releases for the Volcker Rule -- sorry -- where they  
10 recognize that for a period of three years -- the  
11 prudential regulators and the Commission both recognize  
12 that for a period of three years, that Volcker rule  
13 requirements wouldn't apply to a seeded fund.

14           And also in the material swap participant  
15 testing adopting release, the CFTC also recognized that  
16 investment funds and subsidiaries should not be  
17 considered when calculating a particular entity's MSP  
18 exposure. So that is where our recommendation came  
19 from was directly from the BCBS-IOSCO recommendation,  
20 but we narrowed it to that three-year seeding period.

21           MS. YUN: It's Wendy. I'd also add that and  
22 under some of the other jurisdictions, such as the EU,



1 EU-regulated funds are not subject to such  
2 consolidation requirements when they are seeded as  
3 well. Many people have decided for prior phases to  
4 actually limit the counterparties with whom those EU--  
5 regulated funds would face to only other EU or non-U.S.  
6 dealers so that they could take advantage of that de-  
7 consolidation for the fear of facing U.S. dealers and  
8 then being subject to the rules. So you might see  
9 liquidity shift if there is still that disparity  
10 between the U.S. and European or other jurisdictional  
11 rules related to seeded funds.

12 MS. KARNA: Thank you.

13 MS. BRADBURY: Hey, Wendy, this is Darcy  
14 Bradbury. I had -- I think the question was in part a  
15 little broader, which is about activity from other  
16 regulators, and certainly there are a number of these  
17 recommendations that we would -- we would encourage the  
18 U.S. regulators more broadly to consider. And we're  
19 hopeful that the CFTC would act, in their leadership  
20 capacity, to begin this debate and discussion among the  
21 regulatory community, who have worked through so many  
22 of these issues on a harmonized basis.

1           In some cases, as Wendy has noted one, they  
2 -- our suggestion would actually bring the U.S. -- if  
3 it were adopted by all the U.S. regulators, would bring  
4 us into harmonization with the rest of the world. So  
5 the eligible collateral point, for example, is one  
6 where Europe and their regulations already have this  
7 included, and it was the U.S. regulators who deviated  
8 from the kind of global consensus in terms of  
9 constraining the types of money market funds that could  
10 be used. In each case, both jurisdictions want you to  
11 use local brands. So Europe wants you to use UCITS  
12 money market funds, and the U.S. wants you to use U.S.  
13 money market funds, but U.S. went away from the global  
14 consensus in terms of the particular constraints on the  
15 type of funds. So that would be an example where the  
16 move would actually be bringing the U.S. closer to the  
17 global consensus.

18           MS. KARNA: Great. Thank you all. Ms.  
19 Belich, did you have some thoughts on this question?

20           MS. BELICH: Yes. Thank you, Angie. So  
21 bringing it back to your original question on  
22 coordination between the CFTC and the U.S. prudential

1 regulators as well as the global regulators, it just  
2 kind of bears noting as well that as a non-U.S. bank,  
3 firms like Royal Bank of Canada are in that unique  
4 position of navigating multiple sets of rules at the  
5 same time. So, for example, the oversight and  
6 regulatory requirements of prudential regulators in our  
7 home jurisdictions, including those for uncleared  
8 margin requirements, swap dealer regulations  
9 promulgated by the Commission, and U.S. prudential  
10 regulations for uncleared margin requirements as we  
11 have a wholly-owned subsidiary bank here in the US, as  
12 well as any other jurisdictional requirements that may  
13 be applicable to a firm's client and/or the trading  
14 relationship. So, you know, it bears noting again that  
15 this type of coordination is critically important, and  
16 having that clarity and consistency between U.S.  
17 regulators and global regulators is vital for non-U.S.  
18 firms like ours to continue business and expand  
19 business in the U.S., well as, more importantly, to  
20 ensure compliance with U.S. regulations.

21 I'd like to bring it back to, as well, one of  
22 the comments that was made at the top of the meeting

1 around operational risk considerations. Again, from  
2 the large dealer perspective, this is critically  
3 important as we think about some of the recommendations  
4 contained in the GMAC Subcommittee's report. You know,  
5 absent agency action on a number of these items, the  
6 complex and overly burdensome regulatory and  
7 operational issues will create obstacles for large  
8 dealers as well as their clients, increasing costs and  
9 decreasing liquidity. Again, as was mentioned, a  
10 number of the regulatory obligations actually sit with  
11 the dealer for these items, and so bringing that back  
12 again to a forbearance period or six-month grace period  
13 is critically important from a dealer perspective,  
14 given that we do carry much of the regulatory  
15 obligation and burden around these areas and these  
16 recommendations contained in the report.

17 MS. KARNA: Thank you, Ms. Belich. I'd like  
18 to open it up for any further questions or comments on  
19 the Subcommittee's recommendations. I'll remind you,  
20 you have a chat feature at the bottom of Webex, so if  
21 you'd like to speak up, please let me know. And I'll  
22 also apologize if I missed any questions earlier on. I

1 must tell you, between two screens, a paper script, a  
2 mute button on my phone, I think I may have missed one  
3 or two. So now is a great time to speak up again.

4 MS. YUN: It's Wendy Yun again. I would like  
5 to echo the thoughts that were just expressed about the  
6 dealer's obligations and the operational risks. I  
7 think that also does, though, also translate to  
8 additional challenges for asset managers in having to  
9 comply with rules, especially since we face a lot of  
10 dealers who are now dual headed, whether it be because  
11 they may be European domiciled, but also registered as  
12 covered swap entities with the CFTC. You may have now  
13 a delineation or bifurcation of different rules that  
14 they may apply in trading with different types of  
15 clients.

16 One of the concerns that we have is, as we  
17 trade in block trades and we don't delineate or don't  
18 bifurcate our client base, but we trade them in blocks  
19 based on common trading strategies, we could be trading  
20 for U.S. and non-U.S. accounts at the same time with  
21 any dealer counterparty. One concern is if dealers  
22 don't have the ability to apply consistency across the

1 rule sets that apply to those trading relationships,  
2 you could see situations whereby they would apply the  
3 EU rules, for example, in relation to trading with  
4 European clients and the U.S. rules in applying -- in  
5 trading with U.S. persons. That would then cause  
6 potential fragmentation of block trades, to have to  
7 price them differently, trade them separately, margin  
8 them differently, especially if there are still these  
9 discrepancies or inconsistencies across some of the  
10 regulations of different jurisdictions, especially in  
11 terms of the types of eligible collateral, the timing  
12 of the methodology used in determining the AANA  
13 calculations, material swap exposures. So that does  
14 also present, you know, risks to the end users as well  
15 as asset managers acting on their behalf.

16 MS. KARNA: Thank you, Wendy. Ms. VedBrat?

17 MS. VEDBRAT: Yes, I have a question on, you  
18 know, collateral. Give that there is going to be, you  
19 know, an increase in the need for high-quality  
20 collateral, you know, at the back of this rule, but,  
21 you know, also in general, is there any concern that we  
22 may have a shortage of high-quality collateral, and,

1 you know, would money market funds be able to, you  
2 know, help alleviate some of that pressure if it -- if  
3 they were eligible to post as collateral?

4 MS. YUN: Thanks for that question. Darcy,  
5 did you want to take a stab at that, or I'm happy to.

6 MS. BRADBURY: Sure. I guess, one, market  
7 funds are pretty widely used for this service now. I  
8 don't have the numbers in front of me. Tara is kind of  
9 the expert on these, but, you know, billions of dollars  
10 are already pledged through these collateral  
11 arrangements for uncleared swaps that are not mandated  
12 by regulation. And most common thing people do when  
13 you're an asset manager in that "voluntary IM  
14 situation" is money market funds, and it's  
15 exceptionally valuable as a tool to use. The report  
16 details some of the benefits in terms of reduced  
17 counterparty risk and ease, and it's a widely-used tool  
18 now.

19 So we were -- you can imagine our kind of  
20 surprise and disappointment when we learned that there  
21 really weren't very many funds that currently fit under  
22 the new rules. One custodial bank at a conference I

1 was at, back when one could go to conferences, said  
2 they had done a comprehensive review of the documents  
3 of hundreds of -- you know, the high-quality money  
4 market funds that are eligible, and they could find  
5 only, I think the number was three, at the time that  
6 would qualify under these new, much more restrictive  
7 rules.

8           And I also just think when you think about  
9 all of the recent dislocations in the repo markets and  
10 the Treasury markets, having access to a broader set of  
11 money market funds that are -- have a long track record  
12 and that we can feel comfortable with, we can do due  
13 diligence on, will make us more comfortable. So I'm  
14 not sure I addressed all the aspects of your question,  
15 but it is a very established practice now. There's a  
16 wide, you know, array of funds that asset managers can  
17 research and choose from if the eligibility rules were  
18 expanded to match the European rules, and we think it  
19 would be a valuable tool. Some people may continue to  
20 want to post Treasury securities directly if they have  
21 them or other forms of cash, but I think this would be  
22 widely adopted if it was available.



1           MS. VEDBRAT: Yeah, you did address it. My  
2 question was actually at the back of, you know, in the  
3 presentation, and I heard that most of the money market  
4 funds would not be eligible as collateral under the  
5 current rules. So, you know, it was more like we  
6 actually should -- you know, we should, you know,  
7 propose changes so that the money market funds could be  
8 used because they are used today. And given the  
9 increase in collateral, you know, I think we should  
10 consider them to be essential as eligible collateral in  
11 this space.

12           MR. FALCO: It's Dominick Falco here from  
13 being BNY Mellon, and I completely agree with what  
14 Darcy has said. I think, you know, from our experience  
15 in the non-regulated IA market, substantially, you  
16 know, money market funds account for, you know, much of  
17 the collateral that's being segregated today. I would  
18 also add that in terms of the Phase 5 clients that are  
19 readying themselves for, you know, next year, there is  
20 a substantial request for the use of money market funds  
21 as they look at not only other forms of collateral, but  
22 potentially simpler forms of collateral to mobilize,

1 you know, at cash collateral in their -- in their  
2 bilateral world today.

3           And so, you know, it's a simple process to  
4 simply move from cash to money funds and then post that  
5 into the requirements for the regulated collateral. So  
6 I would say that, yes, it would go a long way to  
7 fulfilling any shortfall of available collateral that's  
8 out there, and it's also a form of collateral that many  
9 clients in the Phase 5 time frame are looking to employ  
10 as soon as possible.

11           MS. YUN: This is Wendy Yun. I would echo  
12 everything that has been raised thus far. I think  
13 that, as many of you know, variation margin, most of  
14 the buy-side community -- I think it's over 75 percent  
15 -- are still using cash as eligible margin for  
16 variation margin in relation to voluntary initial  
17 margin before the margin rules were ever promulgated in  
18 any jurisdiction. Many people who are posting  
19 voluntary initial margin in setting up, you know,  
20 voluntary IM segregation arrangements were taking  
21 advantage of the money market fund sweep arrangements  
22 so that they could still continue to use cash and to

1 meet margin deadlines on a timely basis, especially as  
2 those deadlines continued to contract under  
3 regulations.

4           That afforded us the ability to use  
5 collateral management operations personnel to, you  
6 know, to transfer the cash on a timely basis, avoid any  
7 kind of settlement issues, avoid any odd lot sizes, and  
8 avoid having to use traders to go and buy and sell  
9 treasuries and other types of -- other forms of non-  
10 cash collateral to meet the IM requirements. Here,  
11 that's what we're -- that's what the current practice  
12 has been for voluntary initial margin. If we were to  
13 severely limit the eligibility of money market funds in  
14 relation to regulatory initial margin, now you have a  
15 bifurcation between what was posted for voluntary  
16 initial margin versus what's required for mandatory  
17 initial margin. You could see that causing some  
18 friction.

19           And also, again, the idea of managers and end  
20 users having to now go out and buy the other forms of  
21 non-cash collateral to hold them, even though they may  
22 not be part of the investment strategy of the

1 particular fund or client, it could also, you know,  
2 result in any kind of tracking errors with benchmark  
3 strategies. It could, you know, result in drag and  
4 performance and other errors. So we would think that  
5 the ability to use money market funds, continue to post  
6 cash and have it swept into money market funds that we  
7 have agreed to with the secured parties or the dealer  
8 counterparties, would provide us with the most  
9 efficiency and ability, you know, to diversify the  
10 types of eligible collateral that we can select from.

11 MS. KARNA: Thank you very much. Does anyone  
12 else have any further questions or comments on the  
13 Subcommittee's recommendations?

14 COMMISSIONER STUMP: Angie, this is  
15 Commissioner Stump again. I had a question. It's  
16 probably more technical than substantive. But with  
17 regard to the material swap exposure calculations and  
18 the calculation -- the period of calculation and the  
19 method of calculation, as I understand it, the U.S. and  
20 Europe have taken a different approach from that that's  
21 outlined in BCBS-IOSCO's framework. In order to  
22 correct the situation, it is possible that we would all

1 be going at different times and seeking to make this  
2 better.

3           In doing so, practically, I'm curious what  
4 sorts of things we can anticipate. The report speaks  
5 to, you know, entities not being able to take advantage  
6 of substituted compliance, for example. But I was just  
7 wondering if someone could lay out -- this seems like a  
8 fairly difficult thing to effectuate given the number  
9 of different regulators that would need to respond. So  
10 I want to make certain that if this is submitted as a  
11 recommendation and the Commission takes it up, that we  
12 fully appreciate that the report has given, I think, a  
13 number of different manners in which we could handle  
14 this, depending upon the activity of our other fellow  
15 regulators. So I was hoping someone could just speak  
16 more generally to the practical challenges, such as  
17 substituted compliance, operational challenges.

18           You know, one the things mentioned in the  
19 report that seems quite alarming to me is that this  
20 could result in disputes with regard to IM amounts, and  
21 we certainly want to consider all of that given that  
22 the markets are global. So I was just hoping someone

1 could elaborate a bit more on some of those more  
2 practical challenges with regard to these different  
3 calculation periods and methods.

4 MS. KRUSE: Commissioner Stump, it's Tara  
5 Kruse from ISDA, and I'm happy to speak to that. Well,  
6 so to be clear, there are sort of two aspects here.  
7 One is the material swap exposure calculation for which  
8 the U.S. is the outlier globally. The EU doesn't align  
9 with the U.S. on this front in terms of the timing and  
10 methodology, right? So the U.S., once we -- you know,  
11 once we move forward to Phase 6, uses the June to  
12 August time period for that calculation. Also requires  
13 a daily averaging, whereas BCBS-IOSCO and all other  
14 major jurisdictions use the March to May period and use  
15 a month-end averaging.

16 So for this calculation, what it means is  
17 that on a forever-going-forward basis, market  
18 participants who are, you know, near towards the bottom  
19 threshold of \$8 billion, and there's many of them,  
20 right, will have to, you know, every year, to the  
21 extent they're caught by more than one regulation, have  
22 to run multiple separate calculations at different time

1 periods, and using different methodologies, and do  
2 separate notifications to their dealer counterparties  
3 regarding any change to their status, whether that be  
4 if they come into scope or they fall out of scope.

5           And then the other aspect that makes it  
6 complicated is the bifurcation around post-phase-in  
7 compliance dates. So under the BCBS-IOSCO framework,  
8 once we get past Phase 6, every year the reassessment  
9 regarding a party's AANA calculation, or MSE in the  
10 U.S., happens at -- would become effective each  
11 September. So any changes would happen each September,  
12 so you keep the cycle that we've been doing now from  
13 September 1st to August 31st. But the U.S. and the EU  
14 and Switzerland shift after the phase-in period to a  
15 calendar year compliant cycle. Other jurisdictions do  
16 not.

17           So when it comes to the application of a  
18 change to somebody's status, you could have that change  
19 apply at different times in different jurisdictions,  
20 which means the subset of transactions subject to  
21 regulatory margin in one jurisdiction might be  
22 different from the subset of transactions eligible --

1 subject to regulatory IM in another jurisdiction. This  
2 prospect of tracking those separate jurisdictional  
3 differences on the netting sets is probably going to be  
4 difficult for some counterparties, and is an  
5 opportunity for parties to misalign the transactions  
6 that they include in a calculation, and could lead to  
7 disputes. And, as you mentioned a moment ago, there's  
8 also this question of whether it also could interfere  
9 with the ability for you to apply substituted  
10 compliance because you might be coming into scope of  
11 the initial margin requirements in one jurisdiction,  
12 four months differently time frame-wise from another  
13 jurisdiction.

14           So hopefully the U.S. will consider aligning  
15 with the BCBS-IOSCO framework on the compliant states,  
16 and we would want the EU and Switzerland to do that as  
17 well. That will make it much more streamlined for  
18 market participants to monitor any changes to those  
19 transactions and parties which are in scope for initial  
20 margin. If for some reason the U.S. and EU don't align  
21 with the compliance periods, then at least we would ask  
22 that the U.S. align with the EU and Switzerland in



1 terms of the date for the first post-phase-in  
2 compliance periods, meaning Phase 6 commences September  
3 1st, which means if you switch to a January 1st date in  
4 the U.S., it's only four months later that you now  
5 potentially have a shift again for parties coming in or  
6 out of scope after only four months, whereas in the EU  
7 and Switzerland, they are going to bump that, right?  
8 Their perspective is it that that would not happen  
9 until the following year, so, essentially, you have a  
10 16-month Phase 6 before you would apply changes. So it  
11 would be very beneficial to have this be aligned at  
12 least across the EU, Switzerland, and U.S. to the  
13 extent the compliance periods cannot be aligned.

14 COMMISSIONER STUMP: Thank you.

15 MS. KRUSE: My pleasure.

16 MS. KARNA: Thank you. Does anyone else have  
17 any further questions or comments on this topic?

18 (No response.)

19 MS. KARNA: All right. GMAC Members, since  
20 there are no further questions or comments, is there a  
21 motion for the GMAC to adopt the Subcommittee's report  
22 and recommend to the Commission that it consider

1 adopting the report's recommendations?

2 MR. TWIGGS: This is Thane Twiggs from  
3 Cargill. I'd like to thank the Subcommittee for their  
4 work and their report. And I would move that the GMAC  
5 adopt the Subcommittee report, and respectfully  
6 recommend to the Commission that it considers adopting  
7 the recommendations as well.

8 MS. KARNA: Thank you, Thane. Any second to  
9 that motion?

10 MS. BRADBURY: This is Darcy Bradbury. I'd  
11 like to second the motion, and also kind of second the  
12 sentiments that have been expressed, which is that I  
13 had the privilege as a GMAC member to serve on the  
14 Subcommittee, and it was very different than any other  
15 kind of comment period or similar sort of effort I've  
16 been involved in. There was a terrific diversity of  
17 perspectives on the panel, and I think Commissioner  
18 Stump and her team did a really good job of making sure  
19 that people at firms that represent all different parts  
20 of this industry -- from technology providers, brokers,  
21 asset managers, end users, custodians, and others --  
22 were there, and we learned from each other. And I was

1 very impressed also how the recommendations actually  
2 changed and improved over the period of deliberations.  
3 And so I commend them to the full Committee for  
4 consideration and approval today.

5 MS. KARNA: Thank you, Darcy and Thane. It  
6 has been moved and properly seconded that the GMAC  
7 adopt the Subcommittee's report, and recommend to the  
8 Commission that it consider adopting the report's  
9 recommendations.

10 We will now take a vote on the motion. As a  
11 point of order, a simple majority vote is necessary for  
12 the motion to pass.

13 I will turn it over to Andree to conduct a  
14 roll call vote.

15 MS. GOLDSMITH: Thank you, Angie. GMAC  
16 members, when I call your name, please indicate your  
17 agreement with the motion with "aye," disagreement with  
18 "nay," or indicate "abstain" if you are abstaining from  
19 the vote. Please remember to unmute your line to  
20 indicate your vote and to re-mute your line once you  
21 have finished voting.

22 I'll now conduct the roll call.

1 Chris Allen?  
2 MR. ALLEN: Aye.  
3 MS. GOLDSMITH: Edward Backer?  
4 (No response.)  
5 MS. GOLDSMITH: Ashley Belich?  
6 MS. BELICH: Aye.  
7 MS. GOLDSMITH: Shawn Bernardo?  
8 (No response.)  
9 MS. GOLDSMITH: Darcy Bradbury?  
10 MS. BRADBURY: Aye.  
11 MS. GOLDSMITH: Maria Chiodi?  
12 MS. CHIODI: Aye.  
13 MS. GOLDSMITH: Joe Cisewski?  
14 MR. CISEWSKI: I'm a no, but I appreciate  
15 everybody's great presentations and the hard work of  
16 the Subcommittee.  
17 MS. GOLDSMITH: Jim Colby?  
18 (No response.)  
19 MS. GOLDSMITH: Gerry Corcoran?  
20 MR. CORCORAN: Aye.  
21 MS. GOLDSMITH: Sunil Cutinho?  
22 MR. CUTINHO: Aye.

1 MS. GOLDSMITH: Paul Hamill?  
2 MR. HAMILL: Abstain.  
3 MS. GOLDSMITH: Amy Hong?  
4 MS. HONG: Aye.  
5 MS. GOLDSMITH: John Horkan?  
6 MR. HORKAN: Aye.  
7 MS. GOLDSMITH: Adam Kansler?  
8 MR. KANSLER: Abstain.  
9 MS. GOLDSMITH: Angie Karna?  
10 MS. KARNA: Aye.  
11 MS. GOLDSMITH: Robert Klein?  
12 MR. KLEIN: Aye.  
13 MS. GOLDSMITH: Agnes Koh?  
14 MS. KOH: Aye.  
15 MS. GOLDSMITH: Ben MacDonald?  
16 MR. MACDONALD: Abstain.  
17 MS. GOLDSMITH: Joe Nicosia?  
18 MR. NICOSIA: Aye.  
19 MS. GOLDSMITH: Murray Pozmanter?  
20 MR. POZMANTER: Aye.  
21 MS. GOLDSMITH: Tom Sexton?  
22 MR. SEXTON: Abstain.

1 MS. GOLDSMITH: Jessica Sohl?

2 MS. SOHL: Aye.

3 MS. GOLDSMITH: Thane Twiggs?

4 MR. TWIGGS: Aye.

5 MS. GOLDSMITH: Supurna VedBrat?

6 MS. VEDBRAT: Aye.

7 MS. GOLDSMITH: Masi Yamada?

8 MR. YAMADA: Aye.

9 MS. GOLDSMITH: Thank you, everyone. There  
10 were 17 yes votes, one no vote, and four abstains.

11 MS. KARNA: Thank you, everyone. The ayes  
12 have it, and the motion has passed. The report of the  
13 Subcommittee on Margin Requirements for Non-Cleared  
14 Swaps has been adopted by the GMAC, and the GMAC  
15 recommends to the Commission that it consider adopting  
16 the report's recommendations.

17 Chairman, Commissioner Stump, fellow  
18 Commissioners, Andree, Warren, CFTC staff, and others,  
19 I really want to thank the CFTC for continuing with its  
20 important regulatory mandate, including by holding this  
21 meeting given the challenging 100-percent remote  
22 scenario that you're operating under. Your mandate is

1   incredibly important in these markets in these very  
2   challenging times.  GMAC members, speakers,  
3   Subcommittee members, thank you all for your active  
4   participation and valuable insights, especially given  
5   the fact that this is a phone meeting versus the much  
6   easier in-person meeting that we may be longing for.  I  
7   will now turn it over to Andree to finish out the day's  
8   agenda.

9                   MS. GOLDSMITH:  Thank you, Angie, and I'm  
10  going to turn it over to the Commissioners for any  
11  closing remarks, starting with Chairman Tarbert.

12                   CHAIRMAN TARBERT:  Thank you so much.  No  
13  closing remarks for me other than to simply say that I  
14  found this incredibly helpful, beneficial, and really  
15  appreciate your viewpoints.  And in the coming months,  
16  we'll be obviously taking a very close look at the  
17  report that you've adopted today to determine which, if  
18  any, recommendations the Commission may proceed on.  So  
19  thank you so much.

20                   MS. GOLDSMITH:  Thank you, Chairman Tarbert.  
21  Commissioner Quintenz?

22                   (No response.)

1 MS. GOLDSMITH: Commissioner Behnam?

2 COMMISSIONER BEHNAM: Thanks, Andree, and a  
3 quick thank you to everyone for their hard work. This  
4 is a tremendously important meeting for us to listen  
5 to. And like the Chairman said, look forward to  
6 reviewing the recommendations in depth over the coming  
7 days and weeks, and taking up what we think is  
8 necessary and appropriate to stay within obviously the  
9 mandate of the CFTC, but working with all of our  
10 regulatees in the market to ensure safe and transparent  
11 markets. Also, I'd like to just thank Commissioner  
12 Stump for her leadership again and all those involved  
13 in putting today's meeting together.

14 A great example of the importance of the  
15 CFTC's advisory committees and the role it plays  
16 certainly within the context of the CFTC's mandate.  
17 But, of course, you know, with financial markets being  
18 global in nature and very interconnected, these reports  
19 have a much greater impact and effect on regulators,  
20 both domestic and international. So certainly look  
21 forward to reviewing them within the context of the  
22 Commodity Exchange Act, but I'm sure others around



1 D.C., the country, and the world will benefit from this  
2 report as well. Thank you.

3 MS. GOLDSMITH: Thank you, Commissioner  
4 Behnam. Commissioner Berkovitz?

5 COMMISSIONER BERKOVITZ: Thank you, and  
6 thanks, everybody, Commissioner Stump, and Andree, and  
7 Angie, and everybody who worked hard to prepare the  
8 report and have a very informative session today. I  
9 look forward to studying the report in more detail  
10 informed by today's discussion. Again, I'm sorry we  
11 couldn't meet in person. In the absence of an open-  
12 door policy, I have an open-phone policy, so I -- if  
13 there's anybody who is interested in discussing this  
14 further with me and my office, to give us a call, and  
15 we look forward to speaking with you. And thank you,  
16 everybody, again for an informative session.

17 MS. GOLDSMITH: Thank you, Commissioner  
18 Berkovitz. Commissioner Stump?

19 COMMISSIONER STUMP: Thank you, Andree, and  
20 thanks to all the Commissioners, and the Chairman, and  
21 the members, and the Subcommittee members, for your  
22 participation. Again, we wish we were all together in

1 person, but I think that the meeting went remarkably  
2 well considering the circumstances. I feel as though  
3 it's even more apparent now that after our September  
4 meeting, we determined that there was a need to further  
5 explore the complex and unique challenges for Phase 5  
6 and Phase 6 entities in the context of the margin  
7 rules. And I appreciate the hard work of the  
8 Subcommittee and their really expedited attention to  
9 the matters here. The Subcommittee only met for the  
10 first time in January, so they've done a remarkable job  
11 of pulling this together in a really short period of  
12 time.

13 I also appreciate that this subject matter --  
14 the subject matter of this report is more relevant to  
15 certain of the Committee members than others, and I  
16 appreciate that all of the members devoted time and  
17 attention to the information. You know, previous  
18 meetings and future meetings we've devoted to matters  
19 such as clearing and swap data, and we will continue to  
20 do so in hopes that the diverse -- the diversity of the  
21 Committee is well utilized.

22 As we look at the lessons learned from the

1 recent market activities and the work of this  
2 Committee, it is -- it is critically important, and I  
3 think it's quite obvious that, based upon what Suyash  
4 discussed in the first presentation, that we will have  
5 lessons learned from the more recent market volatility  
6 and the pandemic. And I know that the members of this  
7 Committee stand ready and willing to assist the  
8 Commission as we evaluate those going forward, and we  
9 look forward to discussing those perhaps at the next  
10 meeting.

11           So with that, I just, again, thank everyone.  
12 I thank Andree, and Warren, and Carmen most especially  
13 for their diligence in trying to get all of this pulled  
14 together. And I also want to thank Suyash and Wendy  
15 for their participation. Thank you very much.

16           MS. GOLDSMITH: Thank you, Commissioner  
17 Stump. I also want to thank everyone for attending  
18 today's GMAC meeting. This meeting is now adjourned.

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**MINUTES OF THE MEETING OF THE  
U.S. COMMODITY FUTURES TRADING COMMISSION'S  
GLOBAL MARKETS ADVISORY COMMITTEE  
APRIL 15, 2019**

The Global Markets Advisory Committee (“GMAC” or “Committee”) convened for a public meeting on Tuesday, April 15, 2019, at 10:00 a.m., at the U.S. Commodity Futures Trading Commission’s (“CFTC” or “Commission”) Headquarters Conference Center, located at Three Lafayette Centre, 1155 21st St., NW, Washington, DC. The meeting consisted of five panels. Panel 1 provided an overview of financial system issues for the 2019 G20 Japan Presidency. Panel 2 examined regulatory-driven market fragmentation. Panel 3 discussed trading on exchanges or electronic trading platforms and clearing through central counterparties. Panel 4 discussed initial margin for non-centrally cleared derivatives contracts. Panel 5 discussed over-the-counter (“OTC”) derivatives reporting to trade repositories.

GMAC Members in Attendance

Angie Karna (“GMAC Chair”), Managing Director, Head of Global Markets Legal, Americas, Nomura Securities International, Inc.  
Chris Allen, General Counsel, Clients & Products, Standard Chartered Bank  
Ted Backer, Global Head of Listed Derivatives Execution, Morgan Stanley  
Ashley Belich, Head of Global OTC Derivatives & Dodd-Frank Advisory, RBC Capital Markets  
Shawn Bernardo, Chief Executive Officer, TP ICAP SEF  
Darcy Bradbury, Managing Director, D.E. Shaw & Co., L.P.  
Clive Christison, Senior Vice President Pipelines, Supply & Optimization for Fuels North America, BP  
Joseph Cisewski, Consultant, Better Markets  
Jim Colby, Representative, Coalition for Derivatives End-Users  
Gerry Corcoran, Chairman of the Board and Chief Executive Officer, R.J. O’Brien & Associates, LLC  
Sunil Cutinho, President, CME Clearing  
David Goone, Chief Strategy Officer, Intercontinental Exchange, Inc.  
Alexandra Guest, Chief Compliance Officer, Cargill Risk Management  
Paul Hamill, Global Head of Fixed Income, Currencies and Commodities, Citadel Securities  
Amy Hong, Head of Market Structure Strategy, Goldman Sachs  
Adam Kansler, President – Financial Services, IHS Markit  
Robert Klein, Managing Director & General Counsel, Citigroup Global Markets  
Stephen Li, Managing Director & Head of U.S. Agency Derivative Services, Barclays  
Erik Tim Müller, Chief Executive Officer, Eurex Clearing AG (“Eurex”)  
Joseph Nicosia, Global Platform Head of Cotton, Louis Dreyfus Company  
Christopher Nikkel, Senior Director – Global Risk Trading, Bunge Global Agribusiness  
Muthukrishnan Ramaswami, President, Singapore Exchange Limited  
Thomas Saxton, President & Chief Executive Officer, National Futures Association  
Jessica Sohl, Partner & President, HC Technologies  
Supurna VedBrat (Via Telephone), Managing Director & Global Head of Trading, BlackRock  
Mark Wetjen, Managing Director, Head of Global Public Policy, Depository Trust & Clearing Corporation (“DTCC”)  
Masahiro Yamada, Managing Director & Head of America’s Cross Asset Structuring, JP Morgan Securities LLC

### Speakers in Attendance

Shunsuke Shirakawa, Vice Commissioner for International Affairs, Japan Financial Services Agency (Panel 1)

Steven Kennedy, Global Head of Public Policy, International Swaps and Derivatives Association (“ISDA”) (Panel 2)

Nicolette Cone, Counsel and Director, ISDA (Panel 3)

Colin Lloyd, Partner, Cleary Gottlieb Steen & Hamilton LLP (Panel 3)

Rafael Martinez, Senior Financial Risk Analyst, CFTC, Division of Swap Dealer and Intermediary Oversight (“DSIO”) (Panel 4)

Richard Haynes, Supervisory Research Analyst, Office of the Chief Economist (“OCE”), CFTC (Panel 4)

David Aron, Special Counsel, CFTC, Division of Market Oversight (“DMO”), CFTC (Panel 5)

Kate Dclp, Executive Director and General Manager, GTR Americas, DTCC (Panel 5)

### CFTC Commissioners and Staff in Attendance

Commissioner Dawn D. Stump, GMAC Sponsor

Chairman J. Christopher Giancarlo

Commissioner Rostin Behnam

Commissioner Dan Berkovitz

Commissioner Brian D. Quintenz

Andrée Goldsmith, Special Counsel, CFTC, Division of Clearing and Risk, GMAC Designated Federal Officer

## **I. Opening Remarks**

Ms. Goldsmith, the Designated Federal Officer for GMAC, called the meeting to order.

In her opening statement, Commissioner Stump discussed the objectives of the GMAC, including helping the Commission determine how it can avoid unnecessary regulatory and operational impediments to global business while still preserving core protections for customers and other market participants. She stated that another objective is to assist the Commission in assessing the impact on U.S. markets and firms of the Commission’s international efforts and the initiatives of foreign regulators and market authorities. Turning to the agenda, she noted that it revolves around the sometimes-overlooked component of the G-20 agreement in 2009 in Pittsburgh, which stipulates that regulators should “assess regularly implementation and whether it is sufficient to improve transparency in the derivatives markets, mitigate systemic risk, and protect against market abuse.” She then gave an overview of the scheduled presentations for the meeting.

Chairman Giancarlo provided his opening remarks next. He stated that the meeting will discuss how regulators are implementing the 2009 G-20 directive regarding the OTC derivatives market at the G-20 nation state level in a fashion that is consistent, though not identical. He highlighted a concern regarding whether disparate implementation of the reforms is causing undue market fragmentation, increasing market fragility, and leading to smaller disconnected liquidity pools and less efficient and more volatile pricing. Chairman Giancarlo stated that the issue is how to conduct reform implementation in ways that are well calibrated to systemic risk mitigation while balancing undue market fragmentation. He noted that a “Follow-Up Group”

formed by the International Organization of Securities Commissions (“IOSCO”) is revisiting the work of the Cross-Border Task Force set up in 2013. One of the group’s tasks is the examination of instances of market fragmentation in securities and derivatives markets and the potential reasons why fragmentation has developed. The group is also tasked with building a central repository of supervisory memoranda of understanding to strengthen collaboration and cooperation between IOSCO regulators. The group has been reaching out to IOSCO members, the industry, and other stakeholders, and will present its observations at the IOSCO meeting next month in Sydney.

Commissioner Quintenz stated that he was looking forward to hearing all of the distinguished members’ and panelists’ thoughts on the robust meeting agenda. He welcomed Vice Commissioner Shirakawa, who served on a panel with him at EUROFI two weeks before, where all of these issues were discussed at a very high level. He stated that it is important to repeat that there was language in the G-20 agreement that reflected all the leaders’ commitments to insuring against protectionism and the fragmentation of markets and regulatory arbitrage.

Commissioner Behnam also welcomed Vice Commissioner Shirakawa, whom he saw the previous week. He stated that it is the right time to revisit the G-20 reforms, and the Commission should also let the past inform the future as we reflect on the crisis and how we can shape new policy to make sure that systemic risk is eliminated and that we have a robust, transparent, global marketplace. He welcomed everyone and said he was looking forward to the work of GMAC in the future.

Commissioner Berkovitz welcomed Angie Karna as the new Chair. He noted that the CFTC has been focused lately on collaborating with its international counterparts to harmonize regulations for derivatives trading. He also stated that as other countries are finalizing their rules, the CFTC’s cross-border guidance and approach has provided it with a flexible framework to streamline access to international derivatives markets while minimizing risks that could come back to the United States. He stated that he was looking forward to hearing from all of the panelists and to the discussion.

## **II. Panel 1: Overview of Financial System Issues for the 2019 G20 Japan Presidency**

The presenter for Panel 1 was Vice Commissioner Shirakawa. He focused on three priorities of Japan’s G-20 presidency: (1) market fragmentation, (2) technological innovation, and (3) aging.

First, Vice Commissioner Shirakawa discussed ways to address market fragmentation. He explained that the Financial Stability Board (“FSB”) and IOSCO have launched an initiative to identify the sources of harmful market fragmentation and to explore ways to address any financial stability risks. Vice Commissioner Shirakawa stated that potential sources of market fragmentation driven by regulatory and supervisory measures can be broadly classified into three categories: (1) inconsistencies in the implementation of international standards; (2) extraterritorial application of market regulation, or location policies requiring certain activities to be conducted in a specific jurisdiction; and (3) incompatibilities between domestic and foreign requirements. Vice Commissioner Shirakawa suggested that it may be useful to design processes

and approaches fitted to the various phases of regulations: the development of international standards, national rulemaking, deference and/or recognition of foreign regulatory frameworks, and daily supervisory activities. He stated that we need to explore how supervisory cooperation could be improved for mitigating fragmentation, as insufficient cooperation often leads to excessive conservatism in comparability assessments of foreign regulatory frameworks.

Vice Commissioner Shirakawa then discussed technological innovation in the financial sector. One immediate need is to mitigate the risks posed by crypto-assets. Since multilateral responses are needed given their borderless nature, standard-setting bodies are working on addressing crypto-asset issues in line with their mandates. On AML/CFT, the Financial Action Task Force (“FATF”) is expected to submit a new Interpretive Note to the G-20 in June. Additionally, the FSB published a directory of crypto-regulators, as a basis for cross-border supervisory cooperation. The FSB is also exploring the underlying decentralized financial technologies and their implications for financial stability, regulation and governance. Vice Commissioner Shirakawa also noted that IOSCO is preparing a report on crypto-asset trading platforms.

Vice Commissioner Shirakawa noted that in collaboration with the Ministry of Finance and Bank of Japan, JFSA will examine the implications of aging for fiscal and monetary policy and the financial sector. JFSA’s focus is on financial inclusion in an aging society. Aging is a global phenomenon, and both developed and developing countries are experiencing growth in the number and proportion of older people. Aging is particularly challenging for less developed economies with limited financial infrastructure. Vice Commissioner Shirakawa also discussed statistics related to dementia, which make it harder for older people to make financial decisions; the failure of wealth to keep pace with increased longevity; and the projected estimated retirement savings gap of 400 trillion U.S. dollars by 2050 for the eight advanced economies. Japan will chair the Global Partnership for Financial Inclusion (“GPII”) and identify emerging issues and potential policy responses. The GPII will submit a report at the Ministers’ and Governors’ meeting in Fukuoka in June. He finally noted that Japan will also host a high-level symposium in Tokyo in June.

Chairwoman Karna thanked Vice Commissioner Shirakawa for his very informative presentation, and there was no panel discussion.

(Break)

### **III. Panel 2: Regulatory-Driven Market Fragmentation**

Following the break, Chairwoman Karna introduced the second panel.

Mr. Kennedy addressed regulatory-driven market fragmentation. He noted that market fragmentation can trap capital, liquidity and risk in local markets, making the financial system and financial firms less efficient. The derivatives market is especially sensitive to market fragmentation issues because it has historically been the most global. In addition, barriers to entry or to competition within markets can make it more expensive for end-users to hedge their risk.

Mr. Kennedy noted that regulations are a source of some of the risk in the markets. ISDA published a paper earlier this year giving specific examples of regulatory driven market fragmentation. He noted that extraterritoriality, substituted compliance, and deference are all big issues, but there seems to be willingness among policymakers to cooperate. With respect to capital, there's a fundamental apprehension between participants in the EU and participants in the U.S. about the implementation of the new market risk capital rules. Mr. Kennedy discussed differences in the approaches taken by jurisdictions related to the net stable funding ratio, the credit valuation adjustment, and leverage ratio. He also noted jurisdictional inconsistencies with respect to initial margin for non-cleared swaps, timeframes for posting margin, collateral eligibility requirements, the posting of initial margin for inter-affiliate transactions, initial margin modeling, and back-testing. In the clearing area, he discussed clearing location policies, client clearing requirements, and requirements for margin period of risk. Other jurisdictional inconsistencies relate to trade execution, trading location policies and policies for trading personnel location; reporting requirements for trades and different definitions for data required to be reported; eligible counterparties and transactions covered by netting; and benchmarks. He mentioned that a new EU benchmark regulation will be effective in two years.

ISDA's paper articulated potential solutions, which Mr. Kennedy briefly described. First, he noted that it is important for policymakers to articulate the benefits of global markets and the dangers of market fragmentation. Second, he noted that, when policymakers meet to discuss global standards, it is important that they consult with other national regulators to make sure that it is possible to implement those standards. Many times there is agreement on a global level, but no agreement on a local level, which leads to regulatory arbitrage and market fragmentation. He suggested that it may not be appropriate for smaller jurisdictions to implement global standards where there's a *de minimis* amount of derivatives activity. He noted that everyone would agree that a line-by-line analysis is not going to work for regime comparability, and that ISDA's suggestion is for a risk-based framework for regime comparability. Third, he noted the importance of policymakers periodically taking a look at the regulations they have in place.

Chairwoman Kama started off the discussion session by asking committee members why market fragmentation has come to the forefront as a key priority, and what concerns committee members have that impact their organizations and are driving why market fragmentation is a key priority. Mr. Colby expressed concern that many benefits that the CFTC has provided to end-users are undermined by the lack of coordination between jurisdictions globally and lack of coordination between some of the regulators in the United States.

Chairwoman Kama asked which areas the CFTC should prioritize. Mr. Hamill stressed the importance of trading execution and clearing rules and trading venues that allow customers to access pools of liquidity without fragmentation. Mr. Cutinho encouraged global regulators to build a foundation of deference and risk-based evaluation, and praised the CFTC's white paper.

Chairman Giancarlo noted that bank capital rules are largely set by bank prudential regulators and central banks. Therefore, it is difficult for the CFTC to influence dealer capital issues, which have a large impact on the markets the CFTC regulates. The CFTC has been vocal in areas like the Supplementary Leverage Ratio ("SLR"), but it's difficult to prevail because prudential and bank regulators look at the world not from a market's point of view, but from the



perspective of a bank's balance sheet. Many of the capital rules are biased against derivatives and clearing, yet clearing was one of the core mandates of the G-20.

Ms. Bradbury emphasized that regulators and the markets need better data. Mr. Müller stated that fragmentation that is harmful to the markets should not be confused with CCP fragmentation. According to Mr. Müller, in the CCP world, his firm Eurex has concentration rather than fragmentation. Some of the major asset classes have essentially ended up in one CCP. Mr. Müller has observed a CCP retreating from offering credit default swaps and another CCP not offering interest rate swaps clearing anymore. Therefore, Eurex is promoting competition in the field as choice and optionality are important for CCPs.

Chairwoman Karna then asked about the potential solutions which Mr. Kennedy had highlighted, and in particular which is most important and whether there are other potential solutions. Ms. Hong agreed with ISDA's recommendation for an ongoing regulatory review process, on a global basis and across all regulators. Ms. Belich described the difficulty for Canadian banks in pivoting between various regulators, and encouraged regulators to take the same approach in implementing substituted compliance and equivalency. Mr. Colby stated that you cannot prioritize substituted compliance and equivalency over implementing a risk-based framework.

Chairman Giancarlo stated that he agreed with the importance of moving to more risk-based approaches to data, and he commended the Chief Economist's office under Bruce Tuckman for their groundbreaking work on entity netted notionals as a new way of measuring the size of markets, which he characterized as a more risk-based approach than the traditional approach of using gross notional amounts.

(Lunch)

### **III. Panel 3: Trading on Exchanges or Electronic Trading Platforms and Clearing Through Central Counterparties**

Ms. Cone began the next panel by discussing global trading on exchanges. First, she discussed the historical issues of cross-border centralized derivatives trading. Historically, there have been three key issues with the CFTC SEF and trading rules in the context of cross-border trading. First, liquidity is being fragmented across pools, across platforms, and across border lines resulting in separate liquidity pools for similar transactions. Second, "footnote 88" in the SEF release requires a facility to register as a SEF or obtain an exemption if it meets the SEF definition, even though it is not listing swaps that are subject to U.S. mandatory trading rules. This has led to non-U.S. trading platforms denying access to U.S. persons for fear of being captured by the SEF registration regime. Third, there is a potential for firms operating globally to face overlapping trading mandates, and now that the other jurisdictions have caught up with the U.S., firms can be forced with the decision to execute the same trade, but with different requirements on different platforms.

Ms. Cone then noted that there have been positive achievements. For the first time ever, the CFTC has achieved trading venue recognition with the EU and Singapore. Hopefully, the

CFTC will continue working with foreign regulators to achieve trading venue recognition in other non-U.S. jurisdictions.

Ms. Cone then presented ISDA's paper which analyzes the effect of mutual recognition on the order flow of trades executed on US/EU recognized trading venues. Ms. Cone presented diagrams of clearing and trade reporting flows on recognized Multilateral Trading Facilities ("MTFs"), Organised Trading Facilities ("OTFs") and Swap Execution Facilities ("SEFs") involving U.S. and EU counterparties under various scenarios. ISDA found that (1) trading venue recognition has had a positive effect on cross-border centralized trading, but the overall lack of global harmonization still poses challenges, and (2) granting recognition for certain rulesets, but not others, introduces complexity to cross-border trading. ISDA encourages regulators to issue wholesale, holistic comparability determinations using ISDA's risk-centered, outcomes-based approach. ISDA supports a de minimis trading activity exception for emerging markets.

Next, Mr. Lloyd presented on a December 2017 white paper by the Futures Industry Association ("FIA") and the Securities Industry and Financial Markets Association ("SIFMA") on reverse fragmentation. He noted that once swaps are subject to centralized trading and central clearing, they start to behave in many ways consistently with the futures markets. The futures markets are not fragmented in large part due to the CFTC's Part 30 regulations, which greatly contribute to the ability of U.S. firms to participate in foreign markets and set an excellent precedent. The U.S. and Europe have taken a number of very positive steps to facilitate cross-border trading in swaps, but markets in Asia, Latin America, and other non-U.S. jurisdictions should not be forgotten. He noted that the expansion of initial margin requirements for uncleared swaps will increase demand for U.S. access to non-U.S. CCPs.

Mr. Lloyd then explained the current framework for a U.S. customer to access non-U.S. CCPs, which under the CFTC's regime is bifurcated between customer clearing and proprietary clearing. In order for a U.S. customer to access a foreign CCP, the U.S. customer must clear swaps solely through a registered FCM and that registered FCM must clear at a registered DCO. To provide access to the five registered non-U.S. DCOs, a U.S. firm typically must have both a U.S. FCM affiliate that clears U.S. customer business and a non-U.S. affiliate that clears non-U.S. customer business. This structure directly exposes the U.S. FCM to the non-U.S. CCP's risk mutualization framework and can increase the overall firm's liquidity/funding risk. The non-U.S. CCP must directly satisfy U.S. customer protection requirements, which may not be consistent with local equivalents and in some cases has necessitated relief from the CFTC.

Mr. Lloyd then discussed the FIA/SIFMA proposal that the CFTC adopt an approach to foreign cleared swaps modeled on Part 30's approach to foreign futures. Under the proposal, a U.S. customer could access a non-U.S. swaps CCP either: (1) indirectly through a correspondent clearing structure involving the U.S. customer clearing through a U.S. FCM that in turn clears through an omnibus account carried by a non-U.S. clearing member of the non-U.S. CCP (similar to CFTC Rule 30.7); or (2) directly through an account carried by a comparably regulated non-U.S. clearing member of the non-U.S. CCP (similar to CFTC Rule 30.10). Mr. Lloyd stated that the Commission has adequate legal authority to do this, though he noted that there are questions in relation to the U.S. Bankruptcy Code for at least the indirect access model.

Mr. Lloyd then discussed Chairman Giancarlo's Cross-Border 2.0 white paper that addresses certain aspects of FIA/ISMA's proposal. The white paper proposed to permit U.S. customers to access non-U.S. swaps CCPs in comparable jurisdictions through a comparably regulated non-U.S. clearing member. However, the white paper did not address the indirect access model. According to Mr. Lloyd, this is an important difference as he believes a number of U.S. customers will strongly prefer the indirect model because it will allow them to maintain their positions with a U.S. FCM.

Mr. Lloyd's presentation was followed by a discussion by the members. Issues discussed included implementation of the cross-border guidance; the Chairman's white paper on cross-border issues; the current regulatory environment for foreign CCPs and their ability to serve U.S. customers; comparability assessments; the concern that it is not cost-effective to be a clearing member; the importance for end users of facilitating impartial access to trading venues around the world; and lack of access by international CCPs to central bank accounts. One member asserted that U.S. law should be applied strictly to encourage a race to the top rather than differentially which could impose risks on the U.S. financial system. Other members disagreed, arguing that the whole suite of European regulations are just as comprehensive and rigorous as the regulatory framework in the U.S., and that market fragmentation and fragmentation of liquidity are not positive for end-users and the markets.

Commissioner Berkovitz asked whether the CFTC's approach is a risk-centered outcomes-based approach that is consistent with ISDA's recommendations. A participant stated that he believes the CFTC is acting consistently with the recommendations, but more needs to be done. For example, footnote 88 remains an issue. The recognition of trading venues in the EU and Singapore has ameliorated market fragmentation, but hasn't eliminated the problem. For instance, there are minor technical disconnects in items like the trade reporting rules.

#### **IV. Panel 4: Initial Margin for Non-Centrally Cleared Derivatives Contracts**

Mr. Martinez presented on the development of international standards on margin on uncleared swaps. In 2011, the G-20 added margin requirements for uncleared derivatives to the post-crisis reform agenda. The same year, the Basel Committee on Banking Supervision ("BCBS") and the International Organization of Securities Commissions ("IOSCO") jointly created the working group on margin requirements ("WGMR") that included representatives from 25 regulatory authorities. In 2013, the WGMR published a framework that established minimum standards for margin requirements for non-centrally cleared derivatives. At the end of 2015, the prudential regulators and the CFTC voted on final rules.

For initial margin, there were five phases of compliance, with larger entities having to comply in 2016, and grace periods for smaller entities in each of the five stages. The third phase was in September 2018, and there are two more phases to go. The CFTC tried to obtain industry information through a survey of nine firms before adopting the rules, but had limited data in calibrating the requirements as it only received a response from one firm. Unfortunately very few entities come under the rule in the second and third phases. ISDA estimated that 1,100 entities will be coming into scope in the coming phases, and that the majority will come into

scope in phase five. However, the lion's share of initial margin was captured in the first three phases, since those are the phases in which larger entities came into scope. While the industry has been developing supporting practices, processes, and infrastructure, the CFTC doesn't know whether those 1,100 entities will be ready to comply.

Mr. Haynes discussed a paper that the CFTC's Office of the Chief Economist ("OCE") released in October 2018 that focused primarily on phase five. Consistent with ISDA's estimates, OCE found that approximately 704 entities would come into scope in 2020 during phase five. The paper concluded that most (75%) of the Phase 5 entities have less than \$50 billion average aggregate notional amounts ("AANAs"), comprising just 30% of cumulative AANA. Phase five entities are concentrated around the low end of the threshold (especially non-financials). OCE also examined a proposed exemption for physical FX trades from AANA, which would reduce the number of covered entities by about 200 in phase five, particularly at the low end of the notional range.

The members then discussed some of the issues raised by Panel 4, including challenges that smaller entities face in complying with phase five; the effect of the proposed exemption for physical FX products; the challenges presented by implementation of phase five more generally; whether the implementation schedule should be delayed; and whether there are more meaningful measures than notional thresholds in terms of risk-weighting and determining which parties and asset classes should be subject to initial margin requirements. Mr. Martincz noted that BCBS-IOSCO recently clarified that documentation is not required until an entity crosses the \$50 million threshold. He stated that regulators need to clarify expectations regarding what firms need to do as they approach the \$50 million threshold. He noted that regulators had mistakenly assumed that people under \$8 billion notional will never cross the \$50 million threshold. He also noted that the CFTC is aware of issues related to asset managers. One member suggested that the CFTC issue guidance this summer if they believe those with less than \$50 million exposure should not have to be subject to all of the requirements. Chairman Giancarlo said that the CFTC is very aware of this issue.

(Break)

## **V. Panel 5: OTC Derivatives Reporting to Trade Repositories**

Following the break, Chairwoman Karna introduced the fifth panel.

Mr. Aron began the session by presenting an update on the Division of Market Oversight's ("DMO's") swap data roadmap implementation. He gave updates on proposals under parts 43, 45 and 49 of the Commission's regulations which are being drafted in response to DMO's roadmap review.

Mr. Aron also discussed DMO's international harmonization work. In April 2018, the CPMI-IOSCO Working Group for the Harmonization of Critical OTC Derivative Data Elements ("CDEs") published definitions, formats, and allowable values of CDEs to give authorities a comprehensive view of OTC derivatives. In the draft part 43 and 45 rulemakings, CFTC staff is proposing replacing existing required swap data fields with a standardized streamlined set that is

harmonized with the CDEs where possible and that can be issued and updated by staff as needed. Mr. Aron then provided an update on the CFTC's global harmonization work with respect to Legal Entity Identifiers ("LEIs"), Unique Transaction Identifiers ("UTIs"), and Unique Product Identifiers ("UPIs").

Next, Ms. Delp provided DTCC's perspective on progress made to date and where DTCC believes OTC derivatives reporting is headed. She gave background on the creation of DTCC's global trade repository service. She noted that, rather than follow DTCC's global approach to standardization, national legislators and regulators responded to G-20 commitments by first prioritizing domestic compliance. The result was a fragmented global reporting environment in which a firm regulated in multiple jurisdictions might have to report the same OTC derivatives transaction to multiple trade repositories, each one then applying different identifiers, reporting rules, data fields, terms and formats. Despite this fragmentation, she described the current state of reporting as a success. New industry-wide processes and procedures have been implemented to ensure that transactions across the multi-asset class, OTC derivatives universe can be reported in an accurate and timely fashion. Collaboration has continued to increase and trade repositories have acted as a valuable bridge between regulators, regulated firms, and industry bodies. Key industry bodies are establishing global data and processing standards for OTC derivatives, and work continues toward the removal of barriers to data sharing and third-party access to that data.

Ms. Delp noted that future, increased coordination by industry players including regulators will narrow differences across jurisdictions in reporting policies and practices for OTC derivatives. A global reporting framework built through collaboration and potentially enhanced through new technologies such as distributed ledger technology can enable trade repositories to better achieve their fundamental purpose, which is to provide regulators with the data they need to quickly identify and analyze systemic risks triggered by OTC derivatives trading.

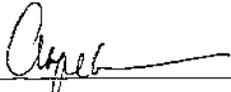
The presentations by Mr. Aron and Ms. Delp were followed by a general discussion by members. In response to Chairwoman Karna's question regarding how transparency with respect to swap data has impacted business and trading strategies, members discussed the importance of transparency, as well as the need to protect confidential information. One member said anything the CFTC can do to streamline and simplify is extremely helpful, as it can be difficult to figure out how to report unique bespoke products. Ms. Delp noted that market fragmentation has led some participants to bifurcate internal processes on the trade repository side, as they may no longer be able to send a single message to multiple regulators, resulting in an increased cost burden. Some participants noted that duplication and fragmentation in the market can disproportionately affect small and medium-sized banks, which have fewer resources. Mr. Aron said that UTI differences can impede the CFTC's ability to get a global view of a participant's risk exposure. Chairman Giancarlo expressed his disappointment with the lack of progress being made by some global bodies, as a number of key regulators do not have a mandate to implement global standards the way the CFTC does. Ms. Delp's advice to global regulators was to follow in the CFTC's footsteps; adopt CDE and do not make changes to what CDE has proposed, unless everyone is going to make the same changes; and adopt UTI and UPI, in coordination, at the same time.

## VII. Closing Remarks

In closing, the Chairman and Commissioners expressed their thanks to Commissioner Stump, her staff, and Ms. Karna for an excellent meeting discussing the challenges and different perspectives concerning global market issues.

Ms. Goldsmith adjourned the meeting at 4:13 p.m.

I hereby certify that the foregoing minutes are accurate.

  
\_\_\_\_\_  
Angie Karna  
Chair, Global Markets Advisory Committee

November 21, 2019  
Date

**MINUTES OF THE  
U.S. COMMODITY FUTURES TRADING COMMISSION'S  
GLOBAL MARKETS ADVISORY COMMITTEE  
SEPTEMBER 24, 2019**

The Global Markets Advisory Committee (“GMAC”) convened for a public meeting on Tuesday, September 24, 2019, at 9:30 a.m., at the U.S. Commodity Futures Trading Commission’s (“CFTC” or “Commission”) Headquarters Conference Center, located at Three Lafayette Centre, 1155 21st St., NW, Washington, DC. The meeting consisted of five panels. Panel 1 included an update on the implementation of uncleared swaps margin rules. Panel 2 discussed the buy-side perspective on the implementation of uncleared swaps margin rules. Panel 3 discussed the custody bank perspective on the implementation of uncleared swaps margin rules. Panel 4 discussed the cross-jurisdictional issues involved in the implementation of the uncleared margin rules. Panel 5 examined EMIR 2.2 and the ESMA consultation.

GMAC Members in Attendance

Angie Kama (GMAC Chair), Managing Director, Legal Department and Head of Legal for Global Markets, Americas, Nomura Securities International, Inc.  
Chris Allen, General Counsel, Clients & Products, Standard Chartered Bank  
Ashley Belich, Head of Global OTC Derivatives & Dodd-Frank Advisory, RBC Capital Markets  
Darcy Bradbury, Managing Director, D.E. Shaw & Co., L.P.  
Clive Christison (Via Telephone), Senior Vice President Pipelines, Supply & Optimization for Fuels North America, BP  
Joseph Ciscowski, Consultant, Better Markets  
Jim Colby, Representative, Coalition for Derivatives End-Users  
Gerry Corcoran (Via Telephone), Chairman of the Board and Chief Executive Officer, R.J. O’Brien & Associates, LLC  
Sunil Cutinho, President, CME Clearing  
David Goone, Chief Strategy Officer, Intercontinental Exchange, Inc.  
Alexandra Guest, Chief Compliance Officer, Cargill Risk Management  
Paul Hamill, Global Head of Fixed Income, Currencies and Commodities, Citadel Securities  
Amy Hong (Via Telephone), Head of Market Structure Strategy, Goldman Sachs  
John Horkan, Group Chief Operating Officer and Head of North America, LCH Group  
Adam Kansler, President – Financial Services, IIS Markit  
Robert Klein, Managing Director & General Counsel, Citigroup Global Markets  
Ben MacDonald, Global Head of Enterprise Products & President of Bloomberg’s SEF, Bloomberg LP  
Erik Tim Müller, Chief Executive Officer, Eurex Clearing AG  
Joseph Nicosia (Via Telephone), Global Platform Head of Cotton, Louis Dreyfus Company  
Thomas Sexton, President & Chief Executive Officer, National Futures Association  
Jessica Sohl (Via Telephone), Partner & President, HC Technologies  
Supurna VedBrat, Managing Director & Global Head of Trading, BlackRock  
Mark Wctjen, Managing Director, Head of Global Public Policy, Depository Trust & Clearing Corporation  
Masahiro Yamada, Managing Director & Head of America’s Cross Asset Structuring, JP Morgan Securities LLC

#### Invited Speakers and Panelists in Attendance

Michael Gibson, Director, Division of Supervision and Regulation, Board of Governors of the Federal Reserve System (Panel 1)

Rafael Martinez, Senior Financial Risk Analyst, Division of Swap Dealer and Intermediary Oversight (“DSIO”), CFTC (Panel 1)

Richard Grant, Global Head of Regulatory and Government Affairs, Associate General Counsel, AQR Capital Management, LLC (Panel 2)

Wendy Yun, Managing Director & Associate General Counsel, Goldman Sachs Asset Management (Panel 2)

Judson Baker, Head of Product Development for Derivatives and Collateral Services, Northern Trust (Panel 3)

Dominick Falco, Managing Director, Head of Segregation, BNY Mellon (Panel 3)

Tara Kruse, Global Head of Infrastructure, Data and Non-Cleared Margin, International and Derivatives Association (“ISDA”) (Panel 4)

Sean Downey, Executive Director, Global Clearing & Risk Policy, CME Group (Panel 5)

Jacqueline Mesa, Chief Operating Officer & Senior Vice President of Global Policy, Futures Industry Association (“FIA”) (Panel 5)

Carolyn Van den Daelen, Head of Regulation & Compliance, ICE Clear Europe (Panel 5)

#### CFTC Commissioners and CFTC Staff in Attendance

Heath P. Tarbert, Chairman, CFTC

Dawn D. Stump, Commissioner and GMAC Sponsor

Rostin Behnam, Commissioner

Dan Berkovitz, Commissioner (via teleconference)

Brian D. Quintenz, Commissioner

Andrée Goldsmith, Special Counsel, CFTC, Division of Clearing and Risk, GMAC Designated Federal Officer

### **I. Opening Remarks**

Ms. Goldsmith, the Designated Federal Officer for GMAC, called the meeting to order. In her opening statement, Commissioner Stump welcomed Chairman Tarbert to the second GMAC meeting of 2019. Turning to the agenda, she noted that the presentations of today’s meeting will delve deeper into two specific topics touched upon at the first GMAC meeting held in April of this year: first, the global process applied to implementing initial margin for non-centrally cleared derivatives and how phasing of such has progressed; and second, how clearing through central counterparties has evolved since the crisis. She then gave an overview of the scheduled presentations for the meeting.

Chairman Tarbert made his opening remarks and noted that the meeting will address the implementation of the uncleared swaps margin rules (including cross-jurisdictional issues) and the potential effects of EMIR 2.2. He also noted the operational difficulties of the upcoming Phase 5 implementation of the uncleared margin rules, in which the number of covered entities is expected to increase from 40 to 700 with approximately 7,000 relationships institutionalized. He also stated that because of the potential for congestion at or near the deadline for Phase 5, federal banking regulators have extended the compliance period for one year. Chairman Tarbert ended his remarks noting that the Commission has been meeting with European regulators and expects



to engage in continuing talks relating to European oversight of non-European Union (“EU”) Central Counterparties (“CCPs”). Commissioner Quintenz remarked that in connection with uncleared margin requirements, there is a potential issue that risks are not properly calibrated through the use of notional values. Commissioner Benham noted that he looks forward to the deliberations and recommendations of the GMAC.

## **II. Panel 1: Status Update on Implementation of Uncleared Margin Rules**

Mr. Gibson opened the panel with a presentation on the status of the Phase 5 implementation of uncleared swaps margin, noting that the Phase 5 implementation is focused on compliance of smaller entities. He explained the proposed rulemaking by the prudential regulators would amend the uncleared margin rules in several respects. First, the proposal would repeal the requirement for a covered swap entity to collect initial margin from its affiliates, but would retain the requirement that variation margin be exchanged for affiliate transactions. Second, an additional initial margin compliance period for certain smaller counterparties (“CPs”) would be added. Third, the proposal would clarify that small entities are not required to have documentation/arrangements in place before reaching the \$50 million initial margin threshold. Fourth, the proposal would permit legacy swaps to retain their status if amended to replace existing interest rate provisions based on certain interbank offered rates (“IBORs”) and other interest rate benchmarks. Fifth, the proposal would permit legacy swaps to retain their status when swap amendments occur that are caused by certain routine life-cycle activities. Mr. Gibson noted that the Federal Deposit Insurance Corporation has approved the proposal but that it is still in process at the Federal Reserve Board and the Office of the Comptroller of the Currency.

Mr. Martinez presented next and set forth the various initiatives the Commission and other regulators are currently engaged in. In particular, Mr. Martinez noted that the Commission’s recent actions in connection with uncleared swaps margin are intended to coincide with prudential regulators so that regulations are harmonized. Mr. Martinez referenced a July 2019 DSIO Advisory explaining the potential for phase-in congestion and the clarification that smaller CPs are not required to have documentation/arrangements in place before reaching the \$50 million threshold. He also noted that substituted compliance has been a focus of regulators referencing the recent U.S. Securities and Exchange Commission uncleared margin rule and various initiatives that have been completed with the other major jurisdictions.

The panel then turned to a discussion session. Mr. Cisewski inquired about the reasons for proposing the inter-affiliate exemption for initial margin. Mr. Gibson explained that in a consolidated group there are going to be many legal entities facing different customers, and within the group, transactions among affiliates are often redistributing the risk around the group, which is sometimes centrally managed in one place. In addition, sometimes a customer wants to face a legal entity in a particular jurisdiction, and the firm might prefer to have the risk managed out of London or New York. Mr. Cisewski also asked about margin period of risk and how that relates to initial margin and the potential exposure calculation. Mr. Gibson noted that this is the time period right before a counterparty defaults, or stops making margin payments because it is about to default, and the non-defaulting counterparty is going to be exposed to the risk of market moves. Mr. Cisewski then followed up with questions regarding how the five-day margin period of risk was established for inter-affiliate transactions. Mr. Martinez noted that the starting point was a ten-day period, however, this period was shortened to five days because of the superior knowledge of affiliates within a consolidated group. Mr. Cisewski then asked how to address inter-affiliate risk exposure without initial margin. Mr. Gibson responded that Regulation W

applies to affiliate transactions to protect the depository institution. Mr. Klein asserted that a centralized risk management function in consolidated corporate groups manages risks for the purpose of risk reduction. He stated that Regulation W limits the ability of institutions to take on certain risks. Mr. Colby noted that central risk management is used to efficiently manage risk through inter-affiliate transactions, which in turn reduces direct facing trades with swap dealers.

Ms. Bradbury stated that there are several implementation challenges that investment management firms are facing with respect to the initial margin requirements, and encouraged regulators to address these challenges before the asset managers come into scope.

### **III. Panel 2: Buy-Side Perspective on Implementation of Uncleared Margin Rules**

Mr. Grant gave a presentation on the buy-side perspective in connection with the implementation of the uncleared swaps margin rules. In particular, Mr. Grant detailed the tremendous operational challenges that exist for firms to calculate and transfer initial margin resulting from a host of technology and systems issues. He also noted the legal challenges that occur due to a host of new agreements required with each CP. Mr. Grant further stated that “congestion” is likely to occur as numerous firms rush to complete their necessary requirements near the final deadline for the uncleared margin rules. He then explained that in order to ease the potential for congestion, regulators should provide an initial margin threshold extension, address forex transaction impacts, and focus on meaningful swaps exposure rather than notional amounts.

Ms. Yun presented next and stated that her firm supported regulators’ efforts to provide an extension to the implementation phase-in schedule, and noted the need for harmonization across jurisdictions. She stated that firms are finding it challenging to implement the margin rules as a result of difficulties in calculating average annual notional amounts (“AANA”) and the initial margin threshold. Ms. Yun also noted that the ability to use money market funds as cash collateral to avoid settlement issues is very important for firms, but that current limitations in the rule prohibiting the use of money market funds if they invest in repurchase or reverse repurchase transactions are impeding their use. Ms. Yun thus noted that regulators need to eliminate the restrictions on the use of money market funds as cash collateral. Lastly, Ms. Yun indicated that end-user clients find developing and implementing their own uncleared margin models to be too costly and burdensome, and therefore, look to third party vendors to manage the process.

Following the presentations by Mr. Grant and Ms. Yun, there was a discussion among the members. Ms. Guest stated that her firm shares the same challenges and especially noted the data challenges that exist due to differing transaction booking systems. Ms. Bradbury noted that the frequency of the AANA calculation depends on the jurisdiction so that it may be preferable to have clients collect the data and perform the calculation. Ms. Bradbury also questioned whether dealers will stop trading swaps for a particular client due to compliance burdens. Both Mr. Grant and Ms. Yun stated that dealers may re-evaluate the effort necessary to service smaller buy-side firms.

(Break)

### **IV. Panel 3: Custody Bank Perspective on Implementation of Uncleared Margin Rules**

Following the break, Chairwomen Kama introduced the third panel.

Mr. Falco presented that the number of accounts set up to comply with the uncleared swaps margin rule has steadily increased from 2016 through 2019. He explained that the process

is focused on two documents: (1) the Account Control Agreement (“ACA”) and (2) the ISDA Credit Support Annex (“CSA”). Mr. Falco also stated that the current focus of custodians is to reduce bespoke negotiations through automation such as the ISDA Doc Create platform. Mr. Falco expects 2020 to be a busy client on-boarding phase due to the margin rule implementation phase-in deadline.

Mr. Baker presented next and explained that his firm provides collateral management and collateral segregation services for the buy-side. He indicated that the ACA is the starting point for negotiation with clients and that the ISDA legal review will help to make the process more efficient. Mr. Baker also noted that the documentation relief for CPs not meeting the \$50 million threshold exposure level is very helpful. He explained that the work flow is still heavily paper-based but expects the process to become increasingly automated in the near term.

Following the presentations, Chairwoman Karna asked members for any comments and questions. There being none, the Chairwoman then introduced the fourth panel.

#### **V. Panel 4: Cross-Jurisdictional Issues in Implementation of Uncleared Margin Rules**

Ms. Kruse opened the fourth panel by explaining that differences among jurisdictions in uncleared margin regulations is causing challenges for the industry due to increased complexities and cost. She detailed that these complexities include: (1) AANA calculation, (2) product scope, (3) settlement timing, (4) eligible collateral, (5) inter-affiliate initial margin and (6) initial margin model governance. Ms. Kruse also stated that substituted compliance will be a key concept for regulators to address for efficiently implementing the margin rules across jurisdictions.

Chairwoman Karna opened the discussion portion of the panel by asking the Committee members to identify the challenging aspects of the uncleared margin requirements across jurisdictions and whether they have any suggestions for regulators. Ms. Guest indicated that settlement timing is challenging for firms. Mr. Yamada stated that implementation is very challenging across jurisdictions and would like to see increased harmonization globally through a risk-based priority approach. Ms. Bradbury asked Ms. Kruse how the ISDA SIMM model was developed. Ms. Kruse stated that when the rules were being developed it became clear that having multiple models was not tenable. Therefore, the industry got together and came to ISDA to find a workable solution for calculating initial margin. She emphasized that the model should not be too complex. And to date, the model is being used across the board by almost all market participants that have phased in. Ms. Belich questioned the potential for regulatory arbitrage due to the product scope of the model. Ms. Kruse responded that when ISDA seeks information from parties regarding disputes about the IM amounts, the issue often arises from the trades that each party has put into the portfolio to do the IM calculation. She also stated that ISDA provides guidance where appropriate. She further noted that at the end of the day, there are inconsistencies, and ISDA encourages people to prepare ahead of time and test with counterparties before going live to identify product differences when calculating the initial margin.

(Lunch)

Following lunch, Chairwoman Karna asked Committee members whether a subcommittee consisting of GMAC members and nonmembers should be established for uncleared margin issues. Following a discussion among Committee members in support of

establishing a new subcommittee, Ms. Bradbury moved that the Committee recommend to the CFTC the establishment of a subcommittee of the GMAC relating to uncleared margin issues. Ms. Guest seconded the motion. The motion was then approved unanimously by the Committee.

## **VI. Panel 5: EMIR 2.2 and ESMA Consultation**

After the motion was passed, Chairwoman Karna introduced the fifth panel.

The presenters of this panel provided information on this topic both individually and collectively.

Mr. Downey began his presentation by explaining the focus and intent of EMIR 2.2 and the process of implementation for EMIR 2.2. In particular, Mr. Downey detailed the concept of Tier 1 and Tier 2 firms, whereby Tier 1 firms would be subject to current requirements for non-EU CCPs, while a Tier 2 firm would be directly subject to EU laws because they are systemically important to the EU. Ms. Van den Daelen discussed the criteria/indicators for determining whether a firm is Tier 1 or Tier 2. She stated that the indicators are overly broad, and therefore, left to the discretion of regulators. She also indicated that the indicators need to have a nexus to systemic risk in the EU, an element that several of the indicators are currently missing. Ms. Mesa then noted that the EU should prioritize the indicators for Tier 1 and Tier 2 status, indicating that examples from ESMA would help the industry. Mr. Downey then stated that he went through each of the 14 indicators in EMIR 2.2, and found language that did not have an EU nexus and was not a true test or relevant to determining whether a non-EU CCP is of systemic importance in Europe.

Ms. Mesa then detailed how comparable compliance is expected to work under EMIR 2.2. Both Mr. Downey and Ms. Van den Daelen explained that the EU approach for comparable compliance for non-US CCPs that require home country regulation equal or greater than EMIR 2.2 essentially removes comparable compliance from the regulatory regime. Depending on the timing and scope of Brexit, the panelists indicated that U.S. CCPs could be the only ones subject to comparable compliance determinations under EMIR 2.2 in the short term.

Following the presentations, Chairwoman Karna opened the floor for comments and questions. Mr. Cutinho noted that the spirit of EMIR 2.2 is not consistent with comparable or substituted compliance. Mr. Horkan noted that the industry requires clarity related to the tiering requirements and that the comparable compliance requirements in EMIR 2.2 are outcome-based rather than true requirements for comparable compliance by non-US CCPs. Mr. Wetjen also questioned the role of central banks, stating that central banks in EMIR 2.2 have not been thoroughly addressed. Mr. Müller noted that the CCP business is global so that regulators must cooperate noting that there are ways to navigate differences in regulatory regimes. Ms. Van den Daelen noted that the G-20 directive focuses on OTC derivatives and indicated deference to local laws; however, EMIR includes exchange-traded products and does not fully support comparable compliance.

Commissioner Stump asked the panel how a U.S.-based CFTC registered derivatives clearing organization ("DCO") offering commodities would be impacted if it is labeled a Tier 2 firm. Mr. Downey stated that it might impact a firm's ability to use letters of credit as collateral in addition to increasing costs and access.

Chairwoman Karna asked the panel what feedback they have received from clients regarding these proposals. According to Mr. Downey, CME's engagement has been at the

association level, primarily FIA and ISDA. The recognition is that regulatory cooperation and reciprocal deference is important to a CCP and to the market from a risk and efficiency perspective. Ms. Mesa added that FIA does not want duplicative regulation anywhere. If it is comparable, that should be enough.

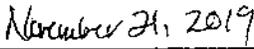
**V. Closing Remarks**

In closing, Commissioner Stump noted that the reason uncleared margin was initiated was to ensure that the interconnectedness of institutions was addressed outside of the clearing space in the event that clearing was not appropriate or sought after. With regard to clearinghouses and the utility they provide, she emphasized that one of the key reforms was to encourage more clearing without creating a situation where regulatory impediments would make that challenging.

Ms. Goldsmith adjourned the meeting at 3:00 p.m.

I hereby certify that the foregoing minutes are accurate.

  
\_\_\_\_\_  
Angie Karja  
Chair, Global Markets Advisory Committee

  
\_\_\_\_\_  
Date

**MINUTES OF THE TWELFTH MEETING OF THE U.S. COMMODITY FUTURES  
TRADING COMMISSION'S MARKET RISK ADVISORY COMMITTEE  
September 9, 2019**

The Market Risk Advisory Committee (MRAC) convened for a public meeting, by teleconference, on Monday, September 9, 2019, at 3:01 p.m., at the U.S. Commodity Futures Trading Commission's (CFTC or Commission) Headquarters, located at Three Lafayette Centre, 1155 21st Street, NW, Washington, DC. The meeting included a status report from the Interest Rate Benchmark Reform Subcommittee and its recommendation regarding plain English disclosure materials, which were approved unanimously by all members present. The MRAC also discussed other issues involving the transition from the London Interbank Offered Rate (LIBOR) to risk-free reference (RFR) rates, including central counterparty (CCP) adjustments to discounting/price alignment interest, and the clearing treatment for certain physically-settled swaptions.

MRAC Members in Attendance

Nadia Zakir, MRAC Chair, Pacific Investment Management Company LLC (PIMCO),  
Executive Vice President and Deputy General Counsel  
B. Salman Banaei, Executive Director, Global Head of Clearance and Settlement, IHS Markit  
Stephen Berger, Managing Director and Global Head of Government & Regulatory Policy,  
Citadel  
Lee Betsill, Managing Director and Chief Risk Officer, CME Group  
Isaac Chang, Managing Director and Co-Head of Trading, AQR Capital Management, LLC  
Biswarup Chatterjee, Global Head of Electronic Trading & New Business Development, Credit  
Markets, Citigroup  
Alicia Crighton, Chief Operating Officer, Prime Services, US Clearing, Goldman Sachs, Futures  
Industry Association (FIA)  
Matthias Graulich, Chief Client Officer, Eurex Clearing AG  
Frank Hayden, Vice President, Trading Compliance, Calpine Corporation  
Lindsay Hopkins, Clearing House Counsel, Minneapolis Grain Exchange  
Annette Hunter, Senior Vice President and Director of Accounting Operations, Federal Home &  
Loan Bank of Atlanta  
Vincent B. Johnson, Head of Regulatory & Policy Affairs, BP Products North America  
Demetri Karousos, Chief Risk Officer, Nodal Clear LLC, and Managing Director, Market  
Administration and Surveillance, Nodal Exchange LLC  
Derek Kleinbauer, Global Head, Rates and Equity e-Trading, Bloomberg LP and Vice  
President, Bloomberg SEF LLC  
Laura Klimpel, Managing Director, Clearing Agency Services at the Depository Trust &  
Clearing Corporation (DTCC)  
Sebastian Koeling, Principal Traders Group, FIA  
Kevin McClear, Chief Risk Officer, Intercontinental Exchange Inc.  
Dennis McLaughlin, Group Chief Risk Officer, LCH Group  
Craig Messinger, Senior Advisor, Virtu Financial  
Dale Michaels, Executive Vice President, Financial Risk Management, The Options Clearing  
Corporation  
John Murphy, Managing Director and Global Head of the Futures Division, Mizuho Americas,

### Commodity Markets Council

Christina Norland, Managing Director, Chatham Financial

Sam Priyadarshi, Principal, Head of Portfolio Risk and Derivatives, Vanguard

Jonathan Raiff, Senior Managing Director, Nomura Holdings, Inc.

Marnie Rosenberg, Managing Director and Global Head of Clearinghouse Risk & Strategy, JP Morgan

James Shanahan, Vice President, Financial Regulatory Compliance, CoBank ACB

Lisa Shemic, Associate General Counsel, Cboe's Legal Division, Chief Legal Officer, FX and Cboe SEF

Dr. Betty Simkins, Head of Finance Department, Professor and Williams Companies Chair in Business, Oklahoma State University, Spears School of Business (Special Government Employee)

Tyson Slocum, Director, Energy Program, Public Citizen

Robert Steigerwald, Senior Policy Advisor, Financial Markets, Federal Reserve Bank of Chicago

Janine Tramontana, Senior Counsel and Vice President, Federal Reserve Bank of New York

Kristen Walters, Global Chief Operating Officer of Risk and Quantitative Analysis Group, BlackRock

Suzy White, Chief Risk Officer, Global Banking & Markets and Commercial Banking, Americas, HSBC

Rana Yared, Managing Director Principal Strategic Investments Team, Securities Division, Goldman Sachs

Scott Zucker, Chief Administrative Officer, Tradeweb

### Speakers in Attendance

Thomas Wipf, MRAC Interest Rate Benchmark Reform Subcommittee (Subcommittee) Chair and Vice Chairman of Institutional Securities, Morgan Stanley

Ann Battle, Leader of the Subcommittee Disclosure Working Group and Assistant General Counsel, International Swaps and Derivatives Association (ISDA)

Dennis McLaughlin, MRAC Member/Subcommittee Member and Group Chief Risk Officer, LCH Group

Agha Mirza, Subcommittee Member, Managing Director and Global Head of Interest Rate Products, CME Group

### CFTC Commissioners and Staff in Attendance

Rostin Behnam, Commissioner, MRAC Sponsor

Dan Berkovitz, Commissioner

Dawn D. Stump, Commissioner

Alicia Lewis, Designated Federal Officer (DFO), Special Counsel, Division of Clearing, Clearing and Risk, CFTC

## **I. Opening Remarks**

Ms. Lewis called the meeting to order. Commissioner Behnam began with a brief summary of the topics on the agenda. He thanked the invited speakers and the MRAC leadership, and lauded the Subcommittee for its significant efforts in the larger transition away from LIBOR.

Chairwoman Zakir gave her opening statement by reiterating the Subcommittee's mission, and that it was formed in September 2018 with the objective of providing guidance to the MRAC, and ultimately the Commission on the transition of U.S. derivatives and related contracts from LIBOR to the Secured Overnight Financing Rate (SOFR), and the impact of this transition on the derivatives market. Next, she outlined the three main items on the Committee's agenda: (1) a presentation and the MRAC vote on the Subcommittee's initial recommendation regarding the adoption of plain English disclosures for new derivative contracts referencing LIBOR and other interbank offered rates (IBORs); (2) a discussion of proposals from central counterparties (CCP) regarding adjustments to discounting and price alignment interest; and (3) a discussion of the clearing treatments for certain physically-settled swaptions.

After Chairwoman Zakir's opening statement, Ms. Lewis took roll call of the MRAC members in attendance. Chairwoman Zakir then gave brief logistical instructions for the Q&A portion of the meeting, and introduced Mr. Wipf, who was the first speaker on the agenda.

## **II. Report from the Interest Rate Benchmark Reform Subcommittee**

Mr. Wipf delivered a report from the Subcommittee. He provided an update on key developments regarding the transition away from LIBOR, driven by both regulators and market participants. Mr. Wipf discussed the plain English disclosures draft, stating that the standard set of disclosures can be incorporated into market participants' documents to better inform their clients and counterparties about the implications of using LIBOR and other IBORs. He added that market participants are also encouraged to amend these disclosures to best serve their organizations, as long as such disclosures (or other internally developed disclosures that are substantively similar) are effectively distributed to both clients and counterparties.

Mr. Wipf then highlighted key areas of concern for the CCP discounting and price adjustments proposals, which include timing of the adjustments, the pricing mechanism for cash compensation, and the methodology by which ongoing basis risk would be "compensated." He expressed the Subcommittee's desire for consistency across the clearinghouses in how it approaches this important event. He also noted that in the current construct of the single-step transitions at both clearinghouses, valuation discrepancies may arise in these products. For the swaptions discussion, Mr. Wipf said it was still premature to propose any kind of relief to the MRAC, but would follow the MRAC guidance as to how relief should be addressed. In summary, he expressed the need to continue discussion on the effective coordination of clearinghouse proposals, as well as a timely resolution for the transition to SOFR.

Since there were no questions after Mr. Wipf's presentation, Chairwoman Zakir invited Ms. Battle to present the Subcommittee's recommendation on plain English disclosures. Chairwoman Zakir also indicated that the voting draft of the disclosures could be accessed via the link to the CFTC's MRAC Meeting Agenda.



### **III. Interest Rate Benchmark Reform Subcommittee Recommendation Regarding Plain English Disclosures**

Ms. Battle explained that it would be appropriate for a market participant to use the proposed plain English disclosures, when referencing LIBOR and similar IBORs, if it does not have its own disclosures, or if it prefers to use something that is publicly available and standardized. She indicated that a party's internally-developed disclosures, deemed substantively similar to the proposed disclosures, would satisfy the intent of the Subcommittee if they are shared with all counterparties in an "operationally feasible" manner. In addition, Ms. Battle stated that these disclosures are designed to be helpful to all market participants, regardless of their awareness of benchmark reform, existing fallback provisions in derivatives and other instruments, or other efforts to implement additional fallback language.

Ms. Battle reported that the proposed disclosures have been revised to reflect feedback from the Subcommittee and the MRAC, and accordingly include the following clarifications: (1) that counterparties should consider using the ISDA protocol to add the new fallbacks when they become final, although they would not be required to do so; (2) counterparties could also seek to enter bilateral amendments to add the new fallbacks as an alternative to using a multilateral ISDA protocol; (3) counterparties should consider the tax, accounting and regulatory implications of continuing to enter transactions referencing LIBOR or other IBORs; (4) the recognition that existing derivative transactions do include a process for attempting to determine a fallback rate in case LIBOR or another IBOR is discontinued; and (5) spread adjustments are contemplated in connection with the new fallbacks to address the inherent differences between the IBORs and the risk-free fallback rates.

Ms. Battle emphasized that nothing in the proposed disclosures would amend or supersede the terms of any transaction or any related governing documentation, and that information in the disclosures would remain subject to the terms of the relevant transaction's governing documentation. Ms. Battle noted that these proposed disclosures are separate and distinct from the more comprehensive disclosures that ISDA published in compliance with CFTC Rule 23.431 "Disclosures of Material Information." She said the Subcommittee's Disclosures Working Group has recommended that ISDA consider updating these more comprehensive disclosures at a later date.

Mr. Hayden asked whether these recommendations concerning fallback provision language are specific to a particular type of counterparty. Ms. Battle responded that these disclosures are written for use by all market participants who continue to engage in transactions that reference LIBOR or other IBORs.

Next, Chairwoman Zakir called for a vote on the recommendation from the Interest Rate Benchmark Reform Subcommittee that the MRAC approve the proposed plain English

disclosures. The proposal was approved unanimously and submitted to the Commission for consideration.

Following the vote, Chairwoman Zakir announced the next item on the agenda, and gave the floor to Mr. Wipf, who introduced Mr. McLaughlin and Mr. Mirza, who presented their firm's respective proposals for the CCP Adjustments to Discounting and Price Alignment Interest.

#### **IV. Central Counterparty Adjustments to Discounting/Price Alignment Interest Environment**

Mr. McLaughlin reported that LCH Group produced a paper to outline its rates transition plan, with a preference for the transition to occur on October 17, 2020. He said LCH's approach is a combination of cash-only trading options and compensation for trading risk through swaps, with a focus on currency markets. Mr. McLaughlin welcomed comments to improve the components of LCH's bi-lateral trade coordination efforts, which will apply to the swaps. He said the main idea is to help facilitate and standardize swap trading as LIBOR is phased out.

Mr. Mirza stated that the goal of the CME plan is to achieve a single-day accounting mechanism with the transition to SOFR. He said CME's proposal would ensure market stability and risk management, with a plan to phase out the old rates by July 17, 2020. Mr. Mirza added that CME's proposal would eliminate value transfer by making a cash adjustment at the individual swap level that is equal and opposite to the change in each cleared swap's net present value specifically attributable to the discounting change. The proposal would also restore swaps at the July 17 closing curve value to mitigate hedging costs. He said that the proposal offers a standardized methodology for swap exercises, and bilateral compensation agreements could also be standardized in the proposal. Mr. Mirza stated that the single-day accounting will help to provide further liquidity in the market.

After the presentations, Mr. Wipf stated that the keys to both proposals are timing, pricing mechanisms, and risk management. He suggested that it would be beneficial for LCH and CME to better align their proposed transition dates and plans to mitigate risk, facilitate consistency, and allay antitrust concerns.

Mr. Chatterjee suggested for both LCH and CME proposals to align their transition dates, and to address present values and compensation mechanisms. Ms. Rosenberg echoed the need to align the transition dates, and recommended the preferred date of October 2020. She also suggested for the proposals to improve compensation mechanisms to mitigate risks. Mr. Berger added that the risks and challenges to address one-way auction flow and counterparty trading should also be considered in the proposals. Ms. Yared recommended the transition date be set to July 2020. In her view, the sooner the transition can take place, the greater support can be provided for SOFR in terms of marketplace liquidity. She indicated a preference for bilateral

compensation mechanisms, stating that a one-way auction flow would be challenging with mostly non-direct members opting to forgo the basis swaps option.

Next, Chairwoman Zakir announced the last item on the agenda, and gave the floor to Mr. Wipf.

## **V. Clearing Treatment for Certain Physically-Settled Swaptions**

Mr. Wipf said the Subcommittee has been working on a proposal to address cleared swaps discounted at the federal funds rate, risk management of legacy swaps, cash options, and the transition to swaps contracted with SOFR. He stated that the Subcommittee believes it is premature to endorse any one proposal and that the Subcommittee will have an update in November. Mr. Wipf stated that some of the concerns of the Subcommittee include targeted clearing and factoring calculations, and the Subcommittee would welcome the MRAC's guidance on whether this is an issue that should be a key part of the Subcommittee's work.

Mr. Wipf asked the MRAC two questions. First, does the MRAC view the potential valuation differences that may result in physically settled swaptions vis-à-vis discounting risk to be an issue for its respective firms or clients? Second, does the MRAC think the Subcommittee is an appropriate venue to discuss this issue?

Chairwomen Zakir opened the floor to questions and comments from the membership, which included the following: (1) how risk is calculated on positions at exchanges, and given that LIBOR is dying, what is being done with regard to the basis risk calculation on clearing products that have this legacy IBOR-type index; (2) on the issue of relief from margin on uncleared or legacy swaps, there needs to be more thought and debate before jumping to a regulatory exemption; and (3) examining market experts who trade swaptions in their respective firms, and setting up a subcommittee under the Alternative Reference Rates Committee (ARRC) under the Market Structure Working Group to handle this.

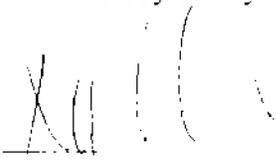
Following the presentation, Chairwomen Zakir asked Mr. Wipf to discuss the Subcommittee's next steps. Mr. Wipf stated that the Subcommittee's work will continue after this meeting, and intends to have another update for the group at the next MRAC meeting. He then summarized the meeting by emphasizing the positive impact of the plain English disclosures, the MRAC's desire for consistency and coordination between the clearinghouses in terms of their single-step plans, but indicated there is more work to be done on the clearing treatment for physically-settled swaptions. He reiterated the need for the MRAC to determine the appropriate forum where thoughtful harmonization among the clearinghouses can be achieved during the transition.

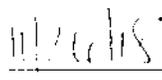
## **VI. Closing Remarks**

In closing, Commissioner Behnam echoed Mr. Wipl's remarks and thanked all Committee and Subcommittee participants. He stated that the work of the Committee and Subcommittee is critical to ensure a seamless transition in 2020. He concluded by stating that CFTC Chairman Tarbert is examining LIBOR extensively, with a plan to respond to some of the regulatory relief that was requested in 2018.

Ms. Lewis thanked Commissioner Behnam and all attendees. She adjourned the meeting at 4:26 p.m.

I hereby certify that the foregoing minutes are accurate.

  
\_\_\_\_\_  
Nadia Zakir  
Chair, Market Risk Advisory Committee

  
\_\_\_\_\_  
Date

1 U.S. COMMODITY FUTURES TRADING COMMISSION (CFTC)

2

3 TECHNICAL ADVISORY COMMITTEE (TAC)

4

5 Wednesday, February 26, 2020

6 9:58 a.m.

7

8 Commodity Futures Trading Commission - CFTC

9 Three Lafayette Centre

10 1155 21st Street, N.W.

11 Washington, D.C. 20581

12

13

14 BEFORE:

15 Brian D. Quintenz, TAC Sponsor and

16 Commissioner, CFTC

17 Richard Gorelick, Chairperson

18 ALSO PRESENT:

19 Rostin Behnam, Commissioner, CFTC

20 Dan M. Berkovitz, Commissioner, CFTC

21

22

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## 1 P R O C E E D I N G S

2 MS. TENTE: Good morning, everyone. As the  
3 TAC designated Federal officer, I am happy to call this  
4 meeting to order.

5 Just three logistical items before we begin.  
6 First, please turn your microphone on and off to speak.  
7 Second, for anybody on the phone line dialing in,  
8 please mute your phone until you are ready to speak.  
9 And, third, when you are ready to be recognized during  
10 a discussion, please flip your name tent so Richard can  
11 recognize you and give you the floor.

12 We have a lot of panels for today. And  
13 before we get started, Commissioner Quintenz, sponsor  
14 of the TAC, will give his opening remarks.

15 COMMISSIONER QUINTENZ: Thank you, Meghan.  
16 And good morning to everybody. Welcome to our fifth  
17 meeting of the Technology Advisory Committee. It is  
18 wonderful to have all of you. Again, I would like to  
19 thank all of our guest presenters today for their work  
20 leading up to this and the valuable information and  
21 dialogue that their conversation is going to generate  
22 here as well as afterward within the Commission. I



1 would like to thank the members of the committee for  
2 being here, members of our subcommittees for traveling  
3 in and being with us today, as well as my fellow  
4 commissioners. And Commissioner Berkovitz is -- I did  
5 receive the sincere regrets of both the chairman and  
6 Commissioner Stump, who are traveling overseas today.  
7 I know that they would like to be with us.

8           As Meghan said, we do have a lot of ground to  
9 cover. We are going to hear presentations on wide-  
10 ranging and timely topics, including audit trail  
11 requirements, stablecoins, specific applications of  
12 ISDA's common domain model, the latest in  
13 cryptocurrency insurance and custody best practices,  
14 updates regarding a cryptocurrency self-regulatory  
15 organization effort. At the end of the meeting, the  
16 Cybersecurity Subcommittee is going to present its  
17 recommendation that the CFTC join with other  
18 organizations in making a statement of support for the  
19 Financial Services Sector Coordinating Council  
20 cybersecurity profile. The TAC will then discuss and  
21 vote on that recommendation.

22           So, first, on audit trail requirements, audit

1 trail requirements are designed to provide the  
2 Commission with information necessary to reconstruct  
3 how a transaction was executed after the fact. These  
4 records are critical to the Commission's ability to  
5 conduct surveillance inquiries and investigations in  
6 order to protect customers and ensure market integrity.  
7 However, the Commission's current audit trail  
8 requirements are in some respects redundant, placing  
9 similar recordkeeping and review obligations on FCMs,  
10 exchanges, and exchange members. Those overlapping  
11 requirements impose significant costs on market  
12 participants and exchanges, which must each store and  
13 maintain massive amounts of duplicative transactional  
14 data.

15           To address some of these issues, the FIA  
16 formed an audit trail working group. The panel before  
17 us today, our first panel, is going to present that  
18 working group's recommendations regarding how current  
19 audit trail requirements can be streamlined and made  
20 more cost-effective.

21           Our second panel is going to present on the  
22 stablecoin landscape. Although the definition of a

1 stablecoin is still evolving and I am not sure it is  
2 actually the correct terminology, stablecoins are  
3 commonly thought of as a class of digital currencies  
4 that seek to offer price stability against another  
5 asset, frequently by being backed by that asset in  
6 reserve, like fiat currencies or certain physical  
7 commodities. In the furtherance of providing such  
8 correlated value, stablecoins have the potential  
9 through tokenization to function as a viable, liquid  
10 medium of exchange and serve as powerful enablers of  
11 smart contracts. Stablecoins are early in maturation,  
12 and our panel will discuss several developing  
13 stablecoins.

14           First, we are going to hear from Mr. Charles  
15 Cascarilla, CEO and founder of Paxos. Mr. Cascarilla  
16 will discuss two of Paxos' current stablecoin projects:  
17 the Paxos Standard, or PAX, which is a digital dollar,  
18 backed one-to-one with the U.S. dollar; and PAX Gold,  
19 which is a digital dollar backed by gold.

20           We will also hear from Eddie Wen, global head  
21 of digital markets, about the JPM Coin currently under  
22 development. JPM Coin is designed to be a digital

1 representation of U.S. dollars held in designated  
2 accounts at JPMorgan Chase. They can be used for  
3 instantaneous payment transfers on the blockchain  
4 between institutional JPM clients.

5           Third, Mr. Steven Becker, president and chief  
6 operating officer of the MakerDAO Foundation, will  
7 provide an overview of decentralized finance, or DeFi,  
8 including some of the benefits and misconceptions  
9 associated with decentralized protocols, as well as  
10 MakerDAO's Dai stablecoin.

11           And, finally, Mr. Tomasso Mancini-Griffoli,  
12 the division chief at the IMF in their Monetary and  
13 Capital Markets Department, will provide an overview of  
14 some of the public policy considerations implicated by  
15 stablecoins: financial stability, monetary policy  
16 control, privacy, competition, efficiency, consumer  
17 protection, and financial integrity.

18           Next, on our next panel, Ian Sloyan, a  
19 director of market infrastructure and technology at  
20 ISDA, will present on some applications of the ISDA  
21 common domain model, or CDM. Mr. Sloyan will  
22 demonstrate via a live run how a swap trade could be

1 reported using ISDA CDM to satisfy regulatory  
2 requirements of the CFTC. By providing market  
3 participants with an openly available digital code that  
4 they can then implement in their own reporting engines  
5 and technology platforms, CDM aims to increase the  
6 consistency and integrity of reporting.

7           Mr. Sloyan is also going to present on how  
8 the CDM is being applied to improve efficiencies in  
9 collateral management.

10           Our fourth panel will discuss how insurance  
11 underwriting standards are driving best practices for  
12 cryptocurrency custody. First, we will hear from James  
13 Knox, managing director and technology and  
14 communications industry regional practice leader for  
15 Aon. Mr. Knox will explain how the need to secure  
16 affordable insurance policies for digital assets is  
17 leading to an understanding among insurers,  
18 intermediaries, and platforms about cryptocurrency  
19 custody best practices.

20           We will also hear from Mr. Itay Malinger,  
21 co-founder and CEO of Curv, who will discuss some of  
22 the current challenges associated with cryptocurrency

1 custody. Mr. Malinger will discuss how multi-party  
2 computations or the ability of multiple parties to  
3 jointly perform mathematical computations without any  
4 party revealing confidential information to others may  
5 assist firms in developing custody solutions.

6           The presenters on our fifth panel will  
7 provide updates on their efforts to create an SRO-like  
8 governance structure for the digital asset and  
9 cryptocurrency trading marketplace. Given the lack of  
10 Federal market regulatory oversight in the digital  
11 asset-trading environment, I have long called for and  
12 been a vocal proponent of a private sector, multi-  
13 platform-based solution to furthering market integrity  
14 through an SRO-like organization. Today we will hear  
15 from three groups which have made substantial progress  
16 in advancing this concept and furthering this dialogue:  
17 the Virtual Commodity Association, represented by their  
18 president, Mr. Yusuf Hussain; Global Digital Finance,  
19 represented by their board member Jeff Bandman; and the  
20 Association for Digital Asset Markets, represented by  
21 their founding board member Brad Vopni. Each group has  
22 their own membership and focus, and I am excited to

1 hear about their progress, their goals, and ongoing  
2 challenges in promoting market integrity in the digital  
3 asset-trading environment.

4           And, finally, the Cybersecurity Subcommittee  
5 will present a recommendation for consideration to the  
6 full TAC that the CFTC should issue a statement of  
7 support for the FSSCC cyber profile.

8           Before concluding, I would, as always, like  
9 to recognize Meghan Tente, Jorge Herrada, John  
10 Coughlan, Scott Sloan, and Phil Raimondi for their  
11 tireless efforts in making today possible and leading  
12 all of the dialogue throughout the year that leads up  
13 to our meetings. And I would like to express my deep  
14 appreciation to Richard Gorelick, the TAC chair, for  
15 his leadership, expertise, and willingness to give so  
16 generously of his time to this committee's work.

17           Thank you, Meghan. I will turn it back over  
18 to you.

19           MS. TENTE: Thank you, Commissioner Quintenz.

20           We will turn it over to Commissioner Behnam  
21 for any opening remarks.

22           COMMISSIONER BEHNAM: Thank you, Meghan.

1           Good morning, everyone. Great to see  
2 everyone here at the CFTC. I don't have any major  
3 remarks, but I do want to thank Commissioner Quintenz  
4 for his leadership, Meghan and Richard also for your  
5 leadership here, certainly a full day, a very  
6 interesting day, one that I think we will all benefit  
7 from. And, as I say many times at these advisory  
8 committees, it cannot be said enough how much the  
9 Commission benefits from this dialogue, from your  
10 engagement, and us learning from you about what is  
11 going on in the marketplace and how we need to be  
12 flexible and also need to adjust on the fly, really, in  
13 order to keep up with the market and the evolution of  
14 technology.

15           So looking forward to today's discussion and  
16 certainly looking forward to future engagement. Thank  
17 you again.

18           MS. TENTE: Thank you.

19           And now Commissioner Berkovitz for any opening  
20 remarks.

21           COMMISSIONER BERKOVITZ: Thank you, Meghan.  
22 And thank you, Commissioner Quintenz, for sponsoring



1 this meeting. Meghan, I hope you got some sleep in the  
2 past few days. This is out of the frying pan into the  
3 fire. And thank you also, Richard, for your work on  
4 this committee. And thanks, of course, to all of the  
5 committee members and the presenters today for the work  
6 you put into this. It is absolutely critical, in  
7 particular with respect to technology, obviously with  
8 respect to areas, too, but technology and some of the  
9 topics that we are going to be discussing today are so  
10 fast-moving. And for us to keep up with it, it is  
11 really critical that we have the most up-to-date  
12 information from the most knowledgeable people. So we  
13 really do appreciate the time and the volunteer effort  
14 you put into making these presentations.

15           I think many of the topics here are  
16 extraordinary, timely. And, Commissioner Quintenz, I  
17 want to thank you for setting forth an agenda full of  
18 things that would be very informative. Obviously many  
19 developments we read about every day regarding a  
20 stablecoin and other developments in cryptocurrency  
21 issues, self-regulatory organizations. So these are  
22 very timely topics.

1           And, coming on the heels of our meeting last  
2 week with respect to data standardization and  
3 reporting, several of the other topics here are also in  
4 my view extremely important with respect to improving  
5 audit trail data, making sure that we collect the best  
6 data in the most useful and efficient manner for the  
7 market participants. Also, I am very interested in  
8 hearing about the ISDA common domain model and  
9 standardization on the backend processes and how that  
10 can help industry participants and maybe foster  
11 compliance in our ability to oversee these markets.

12           So I think these are all very timely topics.  
13 I strongly support many of these initiatives. And I am  
14 looking forward to the discussion today. Thank you all  
15 again.

16           MS. TENTE: Thank you, Commissioner  
17 Berkovitz.

18           Now we will turn the meeting over to TAC  
19 Chair Richard Gorelick.

20           CHAIR GORELICK: Thank you, Meghan. Thank  
21 you, Commissioner Quintenz and Commissioners Behnam and  
22 Berkovitz and everyone participating today. We have an

1 interesting lineup. And I would like to get right to  
2 it and get the meeting started with the first panel.

3           Our first panel, as Commissioner Quintenz  
4 mentioned, is a presentation from the Futures Industry  
5 Association on an overview of their recommendation to  
6 streamline existing CFTC audit trail requirements.  
7 From the FIA, we have Natalie Tynan, associate general  
8 counsel and head of technology documentation strategy;  
9 Tammy Botsford, the executive director and assistant  
10 general counsel at JPMorgan; Mark Fabian, the vice  
11 president for market regulation for ICE Futures U.S.;  
12 Jeff Ramsey, the managing director and general counsel  
13 at Geneva Trading; and Andrew Vrabel, executive  
14 director and global head of investigations at the CME  
15 Group.

16           And, with that, I will turn the meeting over  
17 to the panel.

18           MS. TYNAN: Thank you. Thanks to the TAC,  
19 Commissioner Quintenz, and CFTC staff in general for  
20 having us today.

21           I will skip introductions since we just ran  
22 through that and get right to a little bit of the

1 background about FIA's audit trail working group.

2           So our working group is comprised of  
3 representatives from FCMs, DCMs, and principal trading  
4 firms.

5           In October of 2018, representatives from our  
6 group met with Commissioner Quintenz as sponsor of the  
7 TAC as well as senior members of CFTC staff in the  
8 Division of Enforcement and Division of Market  
9 Oversight to share our concerns about audit trail  
10 recordkeeping as it currently stands and, you know,  
11 offer some recommendations.

12           Since then, we have continued to work on  
13 those recommendations internally. And in January of  
14 2020, we submitted a letter to the CFTC, to  
15 Commissioner Quintenz, as well as the directors of  
16 DSIO, DMO, and DCR laying out our recommendations. And  
17 that is what we will walk through with you here today.

18           So as a brief overview, I guess I would say  
19 there are a few high-level thematic points. Right?  
20 One is that we are interested in trying to streamline  
21 the audit trail requirements generally. That involves  
22 making things more efficient and eliminating

1 redundancies. And we have four primary recommendations  
2 in that regard.

3           The first is to amend regulation 38.553 to  
4 eliminate the requirement that DCMs conduct annual  
5 audit trail reviews. The second is to amend regulation  
6 38.552 to remove specific elements of an adequate  
7 transaction database. The third is to confirm that  
8 DCMs may maintain records of tier 1 data on behalf of  
9 FCMs and other trading participants. And the fourth is  
10 to recommend that DCMs should amend their rules to  
11 confirm that clearing FCMs don't have to maintain  
12 records of orders that are transmitted directly into  
13 the DCM trading system by direct-access customers.

14           It is important to note at the outset that we  
15 are proposing modifications to Part 38, but we are not  
16 proposing changes to the existing recordkeeping  
17 requirements under regulations 1.31 and 1.35. And we  
18 will walk through that in a little more detail.

19           I am going to turn it over to Mark now to  
20 walk through our current regulatory requirements and  
21 kind of give us the lay of the land.

22           MR. FABIAN: Thank you, Natalie.

1           So our next slide talks about the existing  
2 requirements. Currently Commission rule 1.31 and 1.35  
3 require the retention and maintenance of records  
4 required to be made and kept in accordance with the CEA  
5 for a period of no less than five years, including  
6 order message and transaction data. All FCMs, retail  
7 foreign exchange dealers and certain introducing  
8 brokers and members of DCMs are still required to  
9 maintain their respective audit trail records in  
10 accordance with regs 1.31 and 1.35.

11           Regulations 38.551 through 553 pertain to the  
12 audit trail requirements specific to DCMs. So that is  
13 the key point here today. We are not looking to make  
14 any changes to 131 or 135. The specific target here is  
15 the regulations under Part 38 and specifically Part  
16 38.552 and 553. We are not recommending any change to  
17 551, which basically requires DCMs to keep and maintain  
18 an audit trail that is sufficient to conduct their  
19 regulatory requirements under the act in conducting  
20 investigations and thorough investigations. This  
21 requires, this part of the rule requires, that DCMs  
22 maintain records of the audit trail from the time of

1 receipt of an order message by the DCM to any messages  
2 that are then returned from the FCM to any  
3 participants. So, again, this part of the rule is  
4 specific to the DCMs and what their requirements are in  
5 terms of audit trail. We have confirmed this with the  
6 DMO folks to make sure that, you know, we have a clear  
7 understanding of the audit trail records that are  
8 required to be maintained by the DCM. And today we are  
9 not proposing a change to 551. It is 552 and 553.

10           So regulation 552 states that a DCM's audit  
11 trail must include an electronic transaction history  
12 database. An adequate transaction history database  
13 includes a history of all trades executed via open  
14 outcry or via entry into an electronic trading system,  
15 and all orders entered into an electronic trading  
16 system, including order modifications and  
17 cancellations. This regulation also lays out specific  
18 pieces of information that are required as part of that  
19 history database, including a CTI codes, or customer  
20 type indicator code.

21           Regulation 38.553, enforcement of audit trail  
22 requirements, requires that a DCM enforce its audit

1 trail rules by conducting at least on an annual basis a  
2 review of all members, firms, and persons subject to  
3 the recordkeeping rules to verify compliance with the  
4 DCM's audit trail and recordkeeping requirements.  
5 These audits must include reviews of randomly selected  
6 samples of frontend audit trail data and order routing  
7 system data; a review of the process by which the  
8 identifications are assigned to users and maintained;  
9 and a review of usage patterns associated with user  
10 identifications to monitor for violations of user  
11 identification rules; and reviews of account numbers  
12 and customer type indicator codes to test for accuracy  
13 and improper use.

14           Currently, we conduct these annual reviews  
15 and they may be conducted slightly differently by the  
16 various DCMs. We have rules that prescribe exactly  
17 what the DCMs require from our participants.  
18 Generally, it is the same information. However, the  
19 format that is requested or the DCMs required to be  
20 maintained can be slightly different across the DCMs.

21           And, just for example, when ICE does an  
22 annual audit trail review, we basically do a sample by



1 going to each clearing firm and asking them for a  
2 sample order from every pathway that they receive an  
3 order transmission through. So we go through our  
4 systems. We identify order records from each of the  
5 different pathways. And we send that request to the  
6 clearing firm, who then is responsible for pulling that  
7 data, either from their own records or from clients  
8 that they have that are direct-access clients, and  
9 providing it to the exchange in the format requested by  
10 the exchange. So what that sometimes requires is that  
11 they have to modify the records that they maintain in a  
12 native format to fit each of the different DCMs'  
13 requirements in terms of the types of audit trail.  
14 And, specifically, I will give you a good example.

15           The CME has an operator ID tag that it refers  
16 to as tag 50; whereas, ICE has the same operator tag,  
17 but we refer to it as a tag 116. It basically  
18 identifies the same type of individual. And that is  
19 just the way our systems are set up and different,  
20 although, actually, that piece of information  
21 represents the same requirement to identify who the  
22 operator or the button pusher is entering an order,

1 whether that be a manual trade or an automated system.

2           So through that process, it takes our  
3 compliance staff a significant amount of time to  
4 compile that information and send out the requests to  
5 the various clearing firms to have them produce the  
6 information to us. And on the other side of that coin,  
7 it takes them a long time to pull the information and  
8 then convert it to the standard format that each of the  
9 various DCMs is looking at.

10           So what we are looking at today is to try and  
11 relieve that annual audit trail requirement for a  
12 couple of reasons: one, because the DCM already has  
13 most of that data that they need; and, two, it is very  
14 detailed information.

15           So just to kind of set the stage for what we  
16 are going to be talking about here and what we have  
17 done, the working group has done, is tried to identify  
18 and differentiate the data that the DCM maintains  
19 versus the data that the DCM does not maintain. Now,  
20 as we have said from the onset, reg 1.31 and 1.35  
21 require entities to maintain their audit trail. That  
22 is inclusive of what we are going to be calling tier 1

1 and tier 2, but specific to DCMs, the data maintained  
2 for audit trail purposes by DCMs is defined as tier 1.

3           And if we change to the next slide, this is a  
4 schematic representation. And, basically, tier 1 data  
5 is electronic order messages transmitted from the  
6 client application servers connected to the exchange  
7 electronic system to the exchange system and from the  
8 exchange electronic trading system to the connected  
9 client application server. So that is going to be the  
10 red highlighted oval on the righthand side of your  
11 screen or your slide package.

12           Tier 2 is all other order messages not  
13 included in the definition of tier 1 that are  
14 additionally required to be maintained under regs 1.31  
15 and 1.35. So the tier 1 data that the exchanges and  
16 the DCMs maintain is highly detailed. And we use that  
17 for our investigation research on a daily basis. In  
18 fact, it serves the purpose of us being able to conduct  
19 investigations and complete them based on our own DCM-  
20 stored information in 99 percent or better of the cases  
21 that we bring, either to a variety of committees or  
22 otherwise. So there is a very, very small piece that

1 would be considered tier 2, which the exchange does not  
2 maintain and for which it would go to participants,  
3 specifically clearing members to or FCMs to get that  
4 information.

5           I think I will turn it over. I think we have  
6 done a pretty good job of defining what tier 1 is. It  
7 is basically within the DCM domain, and it is the audit  
8 trail the DCM has now. It collects and maintains  
9 consistent with reg 38.551. I think I would like to  
10 turn it over to Jeff just to give us an idea of what  
11 types of things would be covered in a tier 2. And we  
12 can also provide you with the example of, a basic  
13 example of, what tier 2 is.

14           MR. RAMSEY: Thanks, Mark.

15           So tier 2 data I like to think of sort of the  
16 backstage activity before the orders are actually sent  
17 to the exchange, so things like if a trading system at  
18 the trading firm or at the user is -- say, for example,  
19 using an iceberg strategy, where it is going to send in  
20 a one-lot and then refill that up to 50 times as it  
21 gets filled there. The log and the programming behind  
22 that sequence would be tier 2 data. The tier 1 data

1 would be the moment that that order is actually  
2 launched to the exchange. That would be captured by  
3 the DCM and put through, captured through the tier 1  
4 retention.

5           Another example would be, for example, like a  
6 stop-loss logic, where there is a certain price  
7 threshold or a loss threshold within the trading system  
8 that then determines it is time for me to launch an  
9 order to resolve this issue or to get out of the trade.  
10 So I like to think of it as what is sort of housed  
11 within the trading system, the logic there that then  
12 triggers that data that the exchange sees in terms of  
13 cancels, modifies orders and fills.

14           MR. FABIAN: Thanks, Jeff.

15           So, as an example, if you don't mind flipping  
16 to the next slide, we have used the iceberg scenario,  
17 where a firm offers a front-end trading application to  
18 its clients. The trading application has functionality  
19 that allows the client to synthetically create an  
20 iceberg order, where one portion of the total quantity  
21 is displayed to the market at a time.

22           So, for example, a client electronically

1 sends an instruction to the trading application that  
2 sits outside the DCM to sell 1,000 contracts. This is  
3 referred to as a parent order. It is then designed to  
4 display only 50 contracts at a time to the market,  
5 which is referred to as the child order. So in this  
6 scenario, the 1,000-lot order is maintained at the tier  
7 2 level. When it sends each of those child 50-lot  
8 orders, the 50-lot order is the record that the DCM  
9 receives, maintains that. It goes through the  
10 transaction process. And the confirm is then sent back  
11 to the firm submitting it as a 50-lot transaction  
12 assuming it is filled in its entirety.

13           Then the client instruction to the trading  
14 application to sell the 1,000 on the iceberg is the  
15 tier 2 piece of data, where each of those 50-lot  
16 pieces, or child orders, rests in the DCM world. So,  
17 theoretically, you have got 20 -- if the entire order  
18 gets filled, iceberg order gets filled, you have got 20  
19 50-lot order records in the DCM or tier 1-level data  
20 and 1,000-lot record in the tier 2 data. I hope that  
21 is an example that -- we tried to figure out one that  
22 we thought would be most relevant an example. And,

1 also, the stop-loss example is a very good one as well.

2           So at this time, I think I would like to turn  
3 it over to Andrew to go through our proposed changes to  
4 the regs.

5           MR. VRABEL: The first recommendation of the  
6 working group is to eliminate the requirement that DCMs  
7 perform annual recordkeeping reviews of firms. It is  
8 the position of the working group that these reviews  
9 don't add value to the DCMs' existing processes for  
10 identifying market abuses, customer abuses, or other  
11 trading infractions. But to underscore what Mark said  
12 earlier related to the identification of market abuses,  
13 customer abuses, or trade practice violations, at CME,  
14 we do not have a single trade practice program for  
15 electronic trading that is reliant on tier 2 data in  
16 order to find a violation, not a single program.  
17 Everything is reliant on tier 1 audit trail data, which  
18 is data the DCMs' already possess because it is the  
19 messages that the firms are sending to the DCM and the  
20 DCM is sending back to them.

21           The one other thing to note about this that  
22 Mark highlighted is that we are not recommending

1 changes to the existing recordkeeping rules 1.31 or  
2 1.35. In the event the DCM does need tier 2 or a  
3 higher level audit trail data during the course of a  
4 trade practice investigation, we would be able to make  
5 that request to firms, just as we do today.

6           There was a question that was presented  
7 during the course of the working group's stream of  
8 events related to the types of violations that the DCMs  
9 today are identifying through their audit trail  
10 reviews. Obviously, each of the DCMs today because of  
11 38.553 are required to have from an audit trail  
12 examinations of firms. So let me take a moment and  
13 highlight some of the things that we identify in these  
14 reviews because it does address our perspective that  
15 these are nonvalue-adding types of reviews.

16           Last year, the CME DCMs issued summary fines  
17 or letter of warnings in six instances for front-end  
18 audit trail errors. And those errors related to  
19 information such as the firm failed to maintain  
20 millisecond-level timestamps on their tier 1 trading  
21 information. To us, this is unimportant because we  
22 already have timestamps down to the nanosecond level in



1 the exchange of systems. So the fact that a firm  
2 failed to maintain that for its own records does not  
3 impact our ability to review trade practice violations.

4           Another sort of violation that we brought an  
5 action against last year is the firm failed to keep a  
6 record of when individual lags of a trade were executed  
7 as part of a sprut. Now, obviously, on our side, that  
8 helps us reconstruct the trading activities. So we  
9 know if a lag was part of a sprut instrument.

10           We have that data because it was executed on  
11 our platform. So we obviously know if the order was  
12 submitted as a sprut or was it submitted as our rights  
13 and filled as a sprut. So, again, that type of data  
14 inaccuracy doesn't add value to what we are doing from  
15 the DCM perspective to identify trade practice  
16 violations.

17           Now, we do have value-adding portions of our  
18 audit trail reviews. And these are done through  
19 programmatic reviews to identify data anomalies. So  
20 this is aside from our annual reviews of firms' audit  
21 trail recordkeeping. We have programs that operate  
22 across all of our participants that are subject to

1 recordkeeping violations to validate the accuracy of  
2 the data they are actually submitting to us.

3           So an example, one of those programs, one of  
4 our most recently implemented programs, is we are  
5 validating the country of origin that firms submit on  
6 order messages. The reason why it is important to us  
7 is that we have trade practice programs and reviews  
8 that are dependent on the country of origin that the  
9 firm is submitting. So we need to validate or we have  
10 an interest in validating the accuracy of that  
11 information.

12           That is not something that is covered in the  
13 frontend audit trail. That is covered in the trade  
14 practice or an audit trail program specifically  
15 designed to identify violations. Other types of these  
16 programs that we employ relate to the inaccurate use of  
17 a tag 50 or a user identification. So we have programs  
18 that are designed to identify instances where someone  
19 may be using another person's user ID. That is  
20 critically important for us when it comes to  
21 reconstructing the transactions in the marketplace and  
22 identifying customer and market abuses. Again, those

1 are things that we do not propose changing. Those will  
2 continue to exist in the new model.

3           This is highlighted in the second bullet,  
4 where we believe that the regulatory focus should be on  
5 the DCMs' programs that are designed to identify data  
6 anomalies or violations from a data integrity  
7 perspective, rather than going out to the firm and  
8 validating that they have the same data that we already  
9 possess. Obviously, industry benefit from doing this  
10 is that it eliminates the burdens of complying with the  
11 exchange from audit trail examinations.

12           If we can go to the --

13           MS. BOTSFORD: So from exchanges' point of  
14 view, they have to go out to every member and everyone  
15 who is required to retain audit trail and actually make  
16 sure not to duplicate what we already have. And that  
17 is largely just an exercise in is it copied properly.  
18 And it is not discovering anything that they typically  
19 would come to us for an investigation, but on top of  
20 that, they are going out to every member. We have got  
21 them all coming in to us as well once a year and tying  
22 people up, saying, "Hey, have we copied this from here

1 to here? And are we retaining it?" when I think there  
2 is a lot more value-add to be had from taking those  
3 resources and putting them into data integrity, rather  
4 than are we a good monkey scribe for this kind of  
5 thing.

6           MR. VRABEL: The second proposal relates to  
7 making modifications to 38.552. Just a little bit of  
8 background. This revived effort to evaluate the audit  
9 trail reviews actually began back with Project KISS  
10 several years ago where there was an interest in  
11 reducing regulatory burdens that aren't adding value to  
12 the reviews of the DCMs. And one of the first things  
13 that was identified across the entire industry was the  
14 existence of CTI codes, the customer type indicator.  
15 That is actually where all of this began. The customer  
16 type indicator historically -- and this is decades ago  
17 had value in helping the DCMs reconstruct trading  
18 activity, particularly in the trading floor, where the  
19 DCMs had obligations to identify instances of  
20 customers' orders being abused by brokers who had dual  
21 trading privileges.

22           Nowadays the CTI code is largely irrelevant

1 to not only the DCMs' trade practice reviews, but it is  
2 also a field that the exchanges can impute and  
3 determine what the CTI codes should be based on the  
4 membership status of the person submitting the order or  
5 the ultimate account where that trade is submitted. So  
6 that is where this started. What the working group  
7 identified is there are other portions of 38.552 that  
8 are redundant to other portions of the CBC's  
9 regulations.

10           So just for some background, 38.552 requires  
11 that the DCMs maintain an adequate transaction history  
12 database and that that database has to include  
13 information such as all data that is input into the  
14 trade entry or matching system for the transaction to  
15 match the customer type indicator code, the timing and  
16 sequencing of data, and the identification of each  
17 account into which fills are allocated.

18           Now, we are not here to say that those other  
19 fields aside from the CTI codes don't have value.  
20 Obviously the exchanges have to have the timing and  
21 sequencing in order to reconstruct the trading  
22 activity. What the working group is positing is that

1 those particular provisions are redundant to other  
2 portions of the regulations.

3           For example, 38.551 that Mark touched on  
4 briefly at the beginning, specifically provides that  
5 the DCMs' audit trail must be sufficient to reconstruct  
6 all transactions. So one could read that you would be  
7 required to have timing information in order to  
8 reconstruct all trading activity.

9           38.551 also requires the DCMs to track  
10 customer orders from the time of receipt through filler  
11 allocation. So, again, the component of that  
12 transaction database requiring that there be  
13 information sufficient to identify where trades are  
14 allocated is redundant to what is already in 38.551.  
15 It is for that reason that we would propose to strike  
16 those provisions that specifically proscriptively  
17 require the DCMs to maintain particular elements in the  
18 audit trail.

19           MS. BOTSFORD: And to give you a further  
20 example of why you should be principles-based, rather  
21 than proscriptive, aside from the fact that these  
22 things go obsolete from time to time and we don't know

1 what trading will be in another 20 years, as we didn't  
2 know back when this list was put together, the industry  
3 comes together from time to time to create new elements  
4 of the audit trail. And so, for an example, the  
5 industry came together to create tag 1031, which is now  
6 a uniform tag, as opposed to everyone having their own  
7 tag. And that is a designation that tells everyone,  
8 "Was this an electronic order or was this a voice  
9 order?"

10           And there is a difference in the processing  
11 in the records that might be retained and the  
12 information that the exchange in tier 2 might come to  
13 us to look for, and by knowing if it is electronic or  
14 voice, they know what to look for. If you are too  
15 proscriptive, that kind of thing wouldn't necessarily  
16 be mandated as retention.

17           Because we see it as part of the audit trail,  
18 we want it to be principles-based so that we would  
19 retain it automatically, we do retain it, but we don't  
20 know what is going to grow out of blockchain. We don't  
21 know what is going to grow out of processing in the  
22 future that might be even more efficient than this.

1 And we don't think you should try to describe it and  
2 miss the mark.

3           MR. VRABEL: The third matter -- and let me  
4 preface this by noting again that the DCMs are required  
5 to maintain tier 1 audit trail data. And today the  
6 persons subject to 1.35 are required to maintain tier 1  
7 audit trail data. This should be the exact same data  
8 that two different groups of registrants are required  
9 to maintain. There has been an interest expressed to  
10 have the CBC confirm that the DCMs could offer a  
11 service to firms where the DCMs would be the  
12 recordkeeping custodian for the tier 1 audit trail data  
13 for whoever would subscribe to that particular service.

14           I would note that this is not a novel  
15 concept. Back in 2012, when the CFTC adapted  
16 regulations 1.31 and 1.35 to incorporate the definition  
17 of swaps or recordkeeping rules related to swaps, the  
18 CBC specifically recognized that a person subject to  
19 1.35 and 1.31 could rely on a DCM or a SEF to maintain  
20 audit trail records. To the extent that the person or  
21 the person subject to 1.35 had an agreement in place, a  
22 surmising agreement in place, requiring the DCM to



1 maintain those records on their behalf. That was the  
2 first thing that an agreement exists.

3           And the second requirement or the second  
4 provision was that the person subject to 1.31 and 1.35  
5 is still ultimately liable for compliance with those  
6 regulations. So they cannot shift the burden to the  
7 custodian of records for purposes of 1.31 and 1.35.

8           MS. BOTSFORD: And, just to expand on 1.31, a  
9 few years ago when the CFTC made the great step to go  
10 and update 1.31 retention requirements to recognize  
11 that electronic retention is here and that there is a  
12 way to retain it without hiring a technical consultant  
13 to keep duplicates of everything that we have, it was  
14 streamlined. And it made it a lot easier for FCMs to  
15 be able to use an outside vendor or retain it in-house  
16 without having to maintain duplicates beyond our BCP,  
17 which, of course, we have to do and we have to make  
18 those records available. And I think that breaking  
19 tier 1 and tier 2 apart and taking tier 1 and having  
20 the DCMs retain that on behalf of the industry, it  
21 would still be our regulatory requirement, just as it  
22 is for the rest of our 131 retention, is just

1 furtherance of the same streamlining and getting rid of  
2 the same duplicative cost to the industry, not only in  
3 just the cost of retention but the resources in going  
4 and reviewing again that this copy matches that copy,  
5 which we are never going to be asked for.

6           MR. VRABEL: I will introduce the fourth and  
7 then turn it over to Tammy. The current DCM rules put  
8 the obligation on the clearing firms to maintain audit  
9 trail data on behalf of, at least for purposes of CME,  
10 to maintain the audit trail data on behalf of any  
11 connection that the clearing firm ultimately guarantees  
12 to the clearinghouse, which means that the clearing  
13 firms are responsible under exchange rules for  
14 maintaining the audit trail for any of those  
15 connections.

16           There is an interest from the industry if the  
17 DCMs eliminate or if the regulations are adopted to  
18 eliminate the requirement the DCMs perform annual audit  
19 trail examinations, that there be similar relief for  
20 the clearing firms to not be required to maintain that  
21 tier 1 data on behalf of the connections that they  
22 guarantee.

1           So I will turn it over to Tammy for more  
2 insight.

3           MS. BOTSFORD: So essentially what happens  
4 now is nobody gets direct access to the exchange  
5 without a clearing member authorizing it and  
6 guaranteeing it. And as part of that guarantee, we  
7 either arrange for some kind of drop copy after the  
8 fact for us to try to retain it or for it to go to a  
9 third party to retain it on our behalf or for the  
10 entity that has requested direct access to retain it  
11 for us, all of which is permissible under 131. And  
12 this is all electronic.

13           The problem is every time you transfer data,  
14 that is an opportunity for loss or corruption. Every  
15 time that we get data back in and try to process it, it  
16 is an opportunity again for some kind of error or  
17 omission. Having this all be at a source that is  
18 subject to their own retention requirements and already  
19 has that information in-house would be particularly  
20 helpful.

21           MS. TYNAN: So I think we will pause there  
22 with maybe a little over five minutes left in our time

1 for questions.

2           CHAIR GORELICK: We have got a question from  
3 Tim. We will start there.

4           MR. MCHENRY: Did you attempt to quantify the  
5 costs associated with these audit trail reviews, the  
6 duplication that is involved, and all of the  
7 infrastructure that is necessary to do it, process it?

8           MR. FABIAN: We did not. However, I can tell  
9 you that on the surface in a broad sweep, it takes  
10 several of our staff members quite a number of weeks to  
11 send out the requests, get the information back,  
12 analyze the information to determine the comparison  
13 between what we see and what they maintain. And I  
14 would say it is several people, multiple manhours. And  
15 it can take several months to complete that process.  
16 And there is often back and forth with the firms  
17 supplying the information as well because in some  
18 cases, quite frankly, we request fields 1, 2, 3, 4, and  
19 5 and they will send us the information except they  
20 have got 4 and 5 or 5 and 6 and there is a process of  
21 where you have to kind of sort that out and figure out  
22 why it ended up in the wrong field. It is just a

1 matter of different terminology and things of that  
2 nature.

3           MS. BOTSFORD: To add on to that, we don't  
4 just take the native file format and send it to them.  
5 We have to take it, put it in the format required by  
6 the exchange, try to make sure we have it all right.  
7 Depending on whether there has been a change since the  
8 time that was retained and the time that it was  
9 requested, the translation table may need to be a  
10 different translation table if elements have moved  
11 around or been added or been subtracted. So it becomes  
12 kind of a little bit of a forensic exercise sometimes.

13           MR. VRABEL: And just from CME's perspective,  
14 we have two and a half full-time headcount allocated to  
15 frontend audit trail reviews.

16           MR. FABIAN: From the ICE perspective, we  
17 don't have dedicated employees. Our analysts do this  
18 in addition to their other investigative processes. So  
19 if we were able to eliminate this annual review, they  
20 could be dedicated to doing other investigative work or  
21 to doing further targeted audit trail reviews, such as  
22 periodic reviews of authorized trader IDs as the person

1 submitting the order is an individual. So, in other  
2 words, the authorized trader ID that we get, does that  
3 actually represent an individual or does sometimes that  
4 ID operates - identify several individuals, which is a  
5 problem for us? So we do spend quite a bit of time  
6 focusing on the key elements that we believe are  
7 subject to potential issues when supplied to us, as  
8 opposed to, is it a five-lot order in the March  
9 contract? That is the type of thing that gets covered  
10 in conformance testing when a participant connects to  
11 the exchange.

12 MS. BOTSFORD: And for the FCMs, typically  
13 this is part of someone's job on top of their daily  
14 book of work inquiries come in and then need to be  
15 prioritized ahead of whatever the daily work is to get  
16 it back out on time.

17 CHAIR GORELICK: Larry?

18 MR. TABB: What I would be kind of concerned  
19 about -- and I am not sure because I am not that  
20 familiar with the audit trail process -- is, you know,  
21 there could be problems in three or four places. One,  
22 you know, a customer sends an order. And somehow the

1 FCM screws it up and then gets it to the DCM. There is  
2 some sort of fraud or some sort of, you know, crazy  
3 thing going on within the FCM to the DCM that may be  
4 overlooked or whatever. In terms of sponsored access,  
5 I am using your ID and you don't know what I am doing.

6 I just want to make sure that if we wind up  
7 backing away from some of these rules, that we can  
8 backtrack and make sure that, all of a sudden, we don't  
9 get a customer inquiry and we can't actually track it  
10 back and figure out where the problem is or there is  
11 some sort of spoofing going on in the market or  
12 somebody is using your MPID and they would call in the  
13 equity side. You know, can we be guaranteed or sure  
14 that we can cover all of this stuff if we wind up  
15 modifying these things?

16 MR. FABIAN: So again, this kind of goes to  
17 the tier 1/tier 2 discussion. Right now, tier 2 is not  
18 something that -- the audit trail is not something that  
19 the DCM has natively in its systems. So as it exists  
20 today, even if these proposed changes were to occur, we  
21 would still go to the FCMS to get that information. So  
22 if that issue exists today, it is going to exist

1 tomorrow if these proposals are undertaken, not that  
2 that is a good thing, but it is something that we would  
3 have to pursue tier 2 data --

4           MR. TABB: So if we make these changes, the  
5 challenges or issues of tracking down these problems or  
6 issues would not be any significantly different today  
7 as it is tomorrow?

8           MR. FABIAN: No.

9           CHAIR GORELICK: Supurna?

10          MS. VedBRAT: I just had a question about the  
11 information that you collect at time of transaction,  
12 the tier 1 data. It seems like you are not really  
13 dependent just on what the clearing member may have  
14 because the actual risk exchange is what has happened  
15 on the DCM itself, right? So if they are thinking  
16 about the market, the information that you have  
17 collected and that is in your system is what is going  
18 to, you know, identify the risk that has been  
19 exchanged.

20          Now, that information should -- it has  
21 multiple checks and balances because I am talking from  
22 a client perspective. Once a transaction is done, you



1 are confirming it. You know, there is settlement or  
2 what have you, which makes me pause to see that this  
3 annual review -- this is just about going in and making  
4 sure that there has not been any data alteration or  
5 something like that between the periods. But the real  
6 information that we need you are getting at time of  
7 transaction, you know, perhaps any amendments to it the  
8 day after by the time it settles.

9           MR. VRABEL: Well, just to clarify, what we  
10 are talking about are billions of order messages  
11 submitted to the exchange. From that, you get the  
12 cleared transactions and the allocations and the  
13 account changes, et cetera. None of that is going to  
14 change.

15           MS. VedBRAT: Exactly. So, I mean, what you  
16 are requesting on removing the or eliminating the  
17 requirement just to ensure that the data is maintained  
18 properly and matching whatever you have. Like given  
19 the advancements that we have had, you know, in  
20 technology in the way these trading strategies have  
21 progressed, you can figure out if there has been any  
22 type of market abuse because of the information that

1 you gathered when the risk exchange or, you know, maybe  
2 a day or two after that. I assume at this point like  
3 you do have triggers that should highlight if something  
4 out of the ordinary is happening.

5 MR. VRABEL: That is exactly right. I think  
6 what you have seen from the DCMs over the course of  
7 time is that we move far faster than any regulatory  
8 changes.

9 MS. VedBRAT: Yes.

10 MR. VRABEL: So when you look back at the  
11 status of DCM audit trail reviews in 2010, when 38.553  
12 was proposed, or 2012, when it was adopted, the DCMs,  
13 at least CME, did not require an automated versus  
14 manual tag on an order submission. You know, that came  
15 after the fact, you know, from the DCMs' own  
16 initiative.

17 Country of origin. We required that to be a  
18 mandatory field populated with accuracy. So I think we  
19 have to trust the DCMs are going to require data  
20 elements that are necessary for us to preserve the  
21 integrity of the markets, irrespective of what the  
22 regulations require.

1           CHAIR GORELICK: Okay. I think we have time  
2 for one more question. We will go with Tom.

3           MR. CHIPPAS: I will keep it quick. Andrew,  
4 with respect to your recommendation number 3, could you  
5 just clarify? Is the intent that the DCM tier 1  
6 recordkeeping service would be a commercial product of  
7 the DCMs or given it is stated the DCMs already have  
8 something that you would just take on? It would be  
9 probably helpful for participants to understand the  
10 intent.

11          MR. VRABEL: It would be a commercial  
12 offering. I think that the DCMs today, to be perfectly  
13 frank, are still evaluating what the legal and  
14 regulatory risks would be to be the recordkeeper or the  
15 custodian of records for the entire industry. It may  
16 come out that, you know, from a legal perspective, you  
17 know, the risk of us being that repository is too great  
18 relative to the commercial value of that.

19          MR. CHIPPAS: It might be worthwhile to after  
20 you consider that further perhaps make additional  
21 recommendations so that the Commission, the staff can  
22 think about that because perhaps, you know, joint

1 action could be taken there to both alleviate some of  
2 those risks and attendant costs if it doesn't impugn  
3 integrity. That is a good suggestion.

4           MR. RAMSEY: If I can just add, too, you  
5 know, as a trading participant, we spent a lot of  
6 resources maintaining our audit trails as well. And to  
7 have a commercial offering, particularly at the DCM,  
8 where it is the depository of record, would be very  
9 nice to have. It would allow us to streamline a lot of  
10 what we do as well.

11           CHAIR GORELICK: Okay. Thank you, everyone  
12 from the FIA. And thanks for the questions. We will  
13 move now into the second panel, on stablecoins.

14           Good morning. We are going to now continue  
15 with an overview of stablecoins followed by  
16 presentations on three stablecoins: Paxos Standard,  
17 Dai, and JPM Coin. Our presenters are Charles  
18 Cascarilla, chief executive officer and co-founder of  
19 Paxos; Steven Becker, president and chief operating  
20 officer at the MakerDAO Foundation; Eddie Wen, the  
21 global head of digital markets at JPMorgan; and Tommaso  
22 Mancini-Griffoli, deputy division chief in the Monetary

1 and Capital Markets Department at the IMF.

2           I will now turn the meeting over to the  
3 panel. Thank you.

4           MR. CASCARILLA: All right. Great. So I am  
5 going to give a quick overview of Paxos and then talk a  
6 little bit about the stablecoin that we have. And the  
7 we are going to move down the panel.

8           And I think it is important to understand  
9 some of the background at Paxos. I know some of you  
10 are familiar with it when I look at some familiar faces  
11 here. But it is going to be helpful because we have  
12 certain attributes to our stablecoin that are made  
13 possible by the way we have set up our business. And  
14 so, you know, when we think about Paxos, we really  
15 think of ourselves as creating financial market  
16 infrastructure for an open financial system. And, you  
17 know, we have been around now for almost seven years,  
18 and we have raised quite a bit of capital. We have  
19 employees and a global presence. We have put together  
20 an independent board. And we have really tried to make  
21 sure that we have set ourselves up as trying to follow  
22 regulation and with a regulatory-first approach to

1 everything that we have done and all of the products  
2 that we have created. We have created a number of  
3 different products. We don't just have a stablecoin.  
4 We have tokenized a variety of different types of  
5 assets. That includes dollars. We have also created a  
6 white-label version of a stablecoin for partners. Our  
7 stablecoin is regulated. I will talk about what that  
8 means in a moment. We have also created a regulated  
9 gold-backed token. And we are also a custodian holding  
10 assets that are crypto assets, cash assets, gold  
11 assets, other commodities, and as well as securities.  
12 And from a post-rate perspective on the security side,  
13 we have created automation tools and a settlement  
14 platform. So there is quite a bit to what we do at  
15 Paxos.

16           We are just going to talk, really, around  
17 what we do from a cash stablecoin perspective. And I  
18 think we have constructed this, and we will hear  
19 different versions of how to construct stablecoins  
20 differently from others. We have quite a few different  
21 types of customers. They are institutional in nature.  
22 We are generally an institutional platform. And so we

1 have set it up with a regulatory foundation that  
2 enables us to create a regulated stablecoin.

3           So we created a trust company in the State of  
4 New York in May of 2015. We are the first firm to be  
5 approved to operate in the blockchain and crypto space  
6 as a trust company. And so we are very proud of that.  
7 It was a deliberate effort that we went through. It  
8 took us a number of years. And that then has allowed  
9 us to receive other approvals. We have full SWIFT  
10 access, access to Federal Reserve, NSS, vaults around  
11 the world. We are in the process of actually applying  
12 for a clearing agency registration with the SEC, so a  
13 whole number of regulatory approvals that are sitting  
14 on top of what is our trust company status. And that  
15 trust company status is really the foundation because  
16 it allows us to hold assets, custody assets, and then  
17 to be able to tokenize them.

18           So when you think about the stablecoin, the  
19 Paxos stablecoin, this is one dollar equals one Paxos  
20 stablecoin. Assets are sent to Paxos. They are held  
21 in bank fully segregated reserve accounts. They are  
22 generally held in T-bills or overcollateralized repo of

1 T-bills that are maturing in a day or less than a week.  
2 So there is no duration risk that we are taking. We  
3 are taking no credit risk. We are simply holding  
4 dollars in a reserve account. And those equal on map  
5 one to one with a token. And that token happens to be  
6 issued in our case on Ethereum, though we will likely  
7 add other chains over time.

8           And so that one-to-one mapping is really  
9 important. It is verified through independent  
10 auditors. And so we have an independent auditing firm  
11 that makes sure that at all times, the dollars equal  
12 the number of tokens.

13           So there is no fluctuation. There is no  
14 attempt. There is no attempt to create a profit from  
15 anyone who holds this token. And it is always  
16 redeemable for one dollar.

17           Now, if you come to Paxos and you send us  
18 dollars, you have to be a customer. Because we are a  
19 trust, we are incorporated under New York banking law,  
20 chartered under New York banking law, we follow the  
21 practices for AML/KYC that you expect out of a bank.  
22 We have a BSA officer. We have four to six weeks of



1 audits every year from the DFS coming in from an exam  
2 perspective. We have Grant Thornton as an independent  
3 auditor of our internal audit controls. Deloitte  
4 Touche is our external auditor. We have an independent  
5 board of directors. All of this is done in order to  
6 create a lot of confidence amongst all of our customers  
7 that our dollars are held in these segregated reserve  
8 accounts. And then we have a separate auditor that  
9 just audits the bank account. All of this oversight is  
10 really meant to create a lot of confidence that, unlike  
11 certain other examples in the stablecoin space, that  
12 you might have an unbacked token.

13           And so one dollar equals one token. That  
14 token is then issued to a customer that has been  
15 onboarded and which is following our compliance  
16 programs. And they now have this token they can onward  
17 send us.

18           If someone comes to Paxos and wants to be  
19 able to redeem, they can do this. They have to be a  
20 customer or they have to be again onboarded. And they  
21 can come to us with that token. We will burn the token  
22 and then give them a dollar. And so that is the way in

1 which we manage this process.

2           I think there are a lot of benefits to  
3 creating tokenized dollars. There has been a lot of  
4 talk about this for central bank digital currencies and  
5 other ways of creating so-called stablecoins.

6           Putting a token onto a blockchain I think  
7 really changes the utility curve of the dollar. It is  
8 able to move 24 hours 7 days a week. I mean, it is not  
9 tied to a 9:00 to 5:00 banking hour. It is able to do  
10 this instantaneously. So you are not talking about  
11 hours or days in the case of ACH or multiple days in  
12 the case of international wires. And you are able to  
13 do this much more cheaply.

14           In the case of Ethereum -- there are many  
15 other chains this can be done on, but in the case of  
16 Ethereum, it is about three cents to five cents to do a  
17 transaction. Imagine that. You know, that is two  
18 orders of magnitude or maybe even three orders of  
19 magnitude less than a bank wire, international bank  
20 wire.

21           So you are able to move money in a completely  
22 different way. And you can program it. So it is

1 important you can create programmable money. And so  
2 this is really important. And where this became very  
3 clearly needed was in the blockchain space because  
4 assets are moving 24 hours 7 days a week very cheaply.  
5 And you didn't have a way of moving money across it.

6           And, then, the last point is it creates  
7 access. If you have a smart wallet, you can now have  
8 access to digital U.S. dollars. That is important for  
9 global use of the dollar. It is important for  
10 underbanked and underbanked persons who don't have  
11 access to a bank account because today the only way to  
12 have digital dollars is through a bank.

13           And so these are I think some of the real key  
14 benefits. And that is why we set the Paxos Standard  
15 token up this way. And, importantly, not only are we  
16 regulated. The token itself is regulated. So in order  
17 for us to issue this, we had to take the token and the  
18 proposal to our regulator. They saw the proposal in  
19 its totality. And they then approved us to be able to  
20 do this. So this is a completely different standard  
21 from, really, how anyone else is operating in the  
22 space, which is something we are very proud of. And we

1 have been able to leverage this in a number of ways.

2 So we have created stablecoin as a service.

3           So we can do this not just for ourselves but  
4 very traditionally in financial services, there is a  
5 concept of white labeling where you can add a partner  
6 who might be there from a branding or a marketing  
7 perspective, but we are still running the entire  
8 process. It is still regulated. It still has the same  
9 exact controls. Everything is being done in the exact  
10 same way.

11           And so we have done this for a number of  
12 different partners, but Binance is probably maybe the  
13 most notable in the way they are doing it, which is  
14 having the Binance name on what is this Paxos  
15 infrastructure. And so that gets to maybe the very  
16 point of what we are trying to do at Paxos, which is  
17 create this financial market infrastructure that can be  
18 utilized by many different firms but, yet, doing it in  
19 a way that is regulated, that has all of the right  
20 controls and has all of the right type of oversight and  
21 opening it up to a much broader market.

22           So we are really proud of this stablecoin as

1 a service, the process that we have done. There are a  
2 number of conversations for other firms that want to be  
3 able to take advantage of this very same service.

4           And so I talked a little bit about how we are  
5 regulated. There are monthly attestations on our  
6 website. You can go and take a look and see that, you  
7 know, we don't just have this auditor. You can  
8 actually verify it yourself through independent  
9 reports. And I think the use cases for stablecoins,  
10 which I am sure we will all about it here, are really  
11 around trading, settlement, and payment movements,  
12 being able to trade real-time movements of money. And  
13 this works for a number of different types of  
14 businesses.

15           We have partners and I think conversations  
16 that we will be talking about as the year goes on  
17 around payment firms, around banking firms, around  
18 remittance firms that find us to be of significant  
19 utility for their businesses. And so we tried to make  
20 sure that we approach this in a way that is creating a  
21 significant level of regulatory oversight without  
22 losing the utility that blockchain brings. And that is

1 always a challenge because blockchain can be open and  
2 there could be a perception that anyone can use it.  
3 But the way we put it in place, really, I think solves  
4 many of those underlying issues.

5           So, with that, I will stop and turn it over  
6 to Steven. Sorry. I am actually also dovetailing his  
7 technology here. We are a technology firm.

8           MR. BECKER: Thank you very much, everyone,  
9 Commissioners, thank you very much for inviting me to  
10 speak here today. I just wanted to acknowledge my team  
11 as well: my GC, Brian Avello; head of comms, Mike  
12 Porcaro, and our advisor Allen Slover (ph), here  
13 supporting me today. So this is really a joint effort.

14           This is a panel about stablecoins. You have  
15 to consider decentralized stablecoins in order to be  
16 very complete in your consideration. And it is  
17 decentralization that is really important.

18           Decentralization is inherent in a free and  
19 open-market economy. And it also happens to be the  
20 underlying structure of a public blockchain. So my  
21 contention is that the U.S. is in the best position to  
22 extract the best possible value out of public

1 blockchains.

2           The decentralized finance space, otherwise  
3 known as DeFi, has this critical element as well. And  
4 it is through DeFi that MakerDAO enables the  
5 developments of an un-blockchain economy. And it is  
6 not just only an un-blockchain economy, but it is one  
7 that dovetails and intersects with the traditional  
8 world.

9           In order to figure out how that happens, we  
10 need to take a bit of a step back and ask a really  
11 tricky question. What is decentralization? So I have  
12 been mulling about decentralization for quite some time  
13 and decided to make it simple, let's have a look at  
14 some definitions. What I found was when you looked at  
15 the definition of decentralized, this became  
16 interesting. No matter where you looked, it really  
17 came down to, to be decentralized means not to be  
18 centralized.

19           (Laughter.)

20           MR. BECKER: Very helpful.

21           But what I did find is that decentralization  
22 as a more objective process becomes more practical,

1 becomes more pragmatic. It is the dispersion and  
2 distribution of functions of powers. This is something  
3 you can work with. So when you think of  
4 decentralization, it is more about a framework. They  
5 are looking at a definition. So if we considered a  
6 framework, what do those attributes of that framework  
7 look like? How would you be able to put your finger on  
8 something and say, "Yes, that thing can become  
9 decentralized"?

10           The first attribute -- I am keeping this  
11 fairly simple -- is that decentralization must be  
12 possible. If I am an asset originates and I tokenize  
13 my assets, I am in the position to become  
14 decentralized.

15           The second attribute is that decentralization  
16 must improve over time. You can look at this from sort  
17 of a technical point of view and say to yourself,  
18 "Architecturally and from a technological standpoint,  
19 how many computers are in this network, in the system?  
20 The political side of it, how many folks are  
21 controlling these computers? And what about the social  
22 aspect? Who is ultimately guiding all of these folks?"



1           So decentralization is very important in  
2 terms of it has to constantly be improving.

3           And, then, last but not least -- and this is  
4 a bit of a tip of the hat to Commissioner Hester Peirce  
5 Is that decentralization should ultimately support the  
6 intended function. If it doesn't, you end up having a  
7 misappropriation of resources and really looking at a  
8 whole bunch of scams as well.

9           But why does decentralization matter? We  
10 framed the argument, at least framed a construct around  
11 decentralization, but, really, at the end of the day,  
12 why does it matter?

13           Well, it is about accessibility and  
14 independence. If you can create independent access to  
15 the financial global system, what does that mean? And  
16 this is a statistic that I am sure you have heard a  
17 couple of times already, that there is 1.7 billion  
18 unbanked. And blockchain, the DeFi space, can help  
19 engage and bring those folks on chain.

20           But, to be honest, that is a large number.  
21 And it is a very remote statistic. So I am going to  
22 try and bring it a little closer to home. The Center

1 for Financial Inclusion has stated that 68 million  
2 Americans are currently underserved. That means over  
3 20 percent of the population cannot afford to be a part  
4 of the financial system.

5           Generally, I end my sort of value proposition  
6 there about DeFi, but let's take it to the other side  
7 of the spectrum. What about Citibank? Citibank has  
8 around about 200 million accounts that it services  
9 around the world. Why would it be interested in the  
10 permission of this public blockchain? Why not just  
11 create a permission blockchain? It is a good idea.  
12 You have a lot of control, a lot of speed. That is  
13 fantastic. But you don't have access. You don't have  
14 access to that 1.7 billion. You don't have access to  
15 that 68 million. If you try to do it any other way,  
16 you are asking those folks to trust you. And that is  
17 the blocker.

18           Again, keep in mind that when you have a look  
19 at stablecoins, Charles has given us a very thorough  
20 idea of what I call a centralized stablecoin. And what  
21 we are presenting here today is the counterpart to  
22 that, the decentralized side. And let me make it quite

1 clear right now they are complementary in my view. We  
2 need as many centralized as decentralized projects as  
3 possible. So if you have a look at the space that  
4 Citibank would be involved in, well, you know, they  
5 have access to all of these folks. They could turn 200  
6 million accounts into a billion. That means that they  
7 are not going to be by themselves. You are going to  
8 have so any folks in that space.

9           With the access to such a client base, you  
10 are going to have opportunity, which, you know, gives  
11 rise to innovation. You are going to have a race to  
12 the bottom in terms of consumer costs. That is really  
13 the driver of competition and efficiency, which  
14 ultimately ends with growth. This is boots-on-the-  
15 ground jobs. This is the development of the current  
16 industries that we have and the development of new  
17 industries that come from, importantly, the  
18 intersection of blockchain, decentralized blockchain,  
19 and the traditional economy.

20           With decentralization, like everything else,  
21 it is not all flowers and rainbows. You know, there is  
22 always an issue. There is always an aversion to

1 change. And currently there is this misconception that  
2 decentralization is unmanageable. It is not capable of  
3 being regulated.

4           I would like to sort of point back to  
5 previous statements I made about the fact that  
6 decentralization is inherent in an open, free-market  
7 economy. That means we actually have the tools  
8 available to us to apply it appropriately. We just  
9 need to change our perspective in terms of how we  
10 actually apply it.

11           If you imagine for a second decentralization  
12 as an ocean, it is really impossible to try and  
13 regulate the ocean. But you can certainly regulate the  
14 ports, the harbors, the ships, and the shipping lanes.  
15 So that is really what I call regulation at the edges  
16 and the ships in the shipping lanes looking at the  
17 regulation of these walled gardens.

18           So what this really requires is looking at  
19 the current tools we have and just simply saying,  
20 instead of trying to control for the ocean, why don't  
21 we try and control for how we interact or engage with  
22 it? It really comes down to looking at the control of

1 the activity, not just the entire structure.

2           So let's come down to a subspace of  
3 decentralized finance, or DeFi. Really, what is it? A  
4 couple of definitions are out there, but this is the  
5 one that really resonates with I think the broader  
6 aspect of what MakerDAO is involved with and what DeFi  
7 is trying to do. It is trying to create a new monetary  
8 and financial system built on public blockchains.  
9 Importantly, it is a system that augments. It does not  
10 replace or substitute the traditional one. I can't  
11 emphasize this enough. You do have naysayers on both  
12 sides, where they say, "Blockchain is ridiculous.  
13 Let's not have it" and folks from the blockchain  
14 saying, "The traditional world is rubbish. Let's burn  
15 it to the ground." But ultimately there is a  
16 realization that the value to this whole equation is at  
17 the intersection of the blockchain economy and the  
18 traditional one. And, then, finally, this is a system,  
19 as I mentioned before, that creates value by enabling  
20 this independent access to the global financial system.  
21           Now let's get to MakerDAO. You know, what is  
22 MakerDAO? And, importantly, I need to stress that I am

1 introducing MakerDAO now, as opposed to the beginning  
2 of the presentation, because we really need to set the  
3 stage of what decentralization is, have a working  
4 concept of what DeFi is because then MakerDAO makes a  
5 lot more sense.

6           And, strictly speaking, MakerDAO actually is  
7 made up of two components: one, a protocol; and, two,  
8 a community. And this is of the utmost importance to  
9 understand. It is the community that creates the  
10 value. We are talking about a decentralized system.  
11 It is the community that is engaged with a  
12 decentralized system that gives it the value and also  
13 permeates the value into the traditional space.

14           So what is DeFi? Sorry. Once you make it  
15 down, where does it fit in DeFi? So if we have a look  
16 at just the Maker protocol, simply speaking, it is a  
17 decentralized protocol layer on top of the Ethereum  
18 blockchain. So it is a layer that is applied on top of  
19 the Ethereum blockchain. It is an open-source protocol  
20 that is blockchain-agnostic. Very important, Charles  
21 mentioned that the consideration of Ethereum is really  
22 important, but being open to other blockchains really

1 is vital as well. It also presses the idea of  
2 interoperability, which, you know, that is a  
3 conversation for another time.

4           The fact that you also open-source leads to  
5 the underlying robustness that you have with general  
6 open-source software and how you can ensure that it has  
7 a certain level of integrity and quality.

8           And finally, most importantly, MakerDAO  
9 provides the necessary tools for the DeFi space to  
10 enable this growth of the blockchain economy. And this  
11 is something we need to dig into. And I think most  
12 folks would be taken aback by the fact that these tools  
13 that are provided by MakerDAO are the primary function  
14 of the Maker protocol, where the stablecoin Dai is  
15 actually the byproduct.

16           So if you have a look at the tools of these  
17 functions, they really break down to three parts.  
18 There is the ability to collateralize the transfer of  
19 assets into the protocol, the ability to generate  
20 credit. This is how the stablecoin Dai is created.  
21 And then there is a rewarding tool. In other words,  
22 there is the ability to stake your Dai and earn Dai or

1 get rewarded with Dai on the back of that.

2           Now, again I need to sort of emphasize that  
3 the Maker protocol's primary function is to provide  
4 these tools to the DeFi space because with these tools,  
5 products and services can be created on chain. That  
6 developing economy that I have been speaking about,  
7 that gets further enhanced. But in order to facilitate  
8 the transactional value, it requires a stablecoin. And  
9 that is where decentralized stablecoin really takes  
10 full effect.

11           But let's get to the point. How is Dai  
12 actually generated? We are talking about a  
13 decentralized system. And the best way I know in terms  
14 of explaining this is through a wonderful analogy. So  
15 let's pretend that you have got \$15,000 of gold in your  
16 vault in your basement, hard thing to do, but let's  
17 pretend. You go down to the basement. You take that  
18 gold out, and you go into your study, where you have  
19 just procured yourself a very nice smart vault. You  
20 stick that \$15,000 of gold into that vault and close  
21 it. That vault is smart. It realizes the value that  
22 is inside the vault and, in turn, generates for you



1 \$10,000 of credit.

2           You want to go on vacation. What do you do?

3 You go, "Well, this is a great idea. I am going to  
4 take \$5,000 out, go on vacation, enjoy myself."

5           When I come back, I will go back to work. I  
6 will earn my \$5,000. And with a small fee, I take that  
7 money and put it back into my smart vault. The smart  
8 vault opens and allows me access to the gold.

9           I want to pause there for a moment because  
10 there is something critical here. The gold belongs to  
11 you. The vault belongs to you. The cash belongs to  
12 you. This is the ultimate expression of  
13 decentralization. In fact, if we take this analogy and  
14 have a look at how it is applied on chain, substitute  
15 ether for gold. And that smart contract, the vault, is  
16 really just, you know, a production of code on chain  
17 that accepts that value and assesses that generation of  
18 credit, which is Dai.

19           So here is the important thing. Where does  
20 Dai get its value from? And this is critical. You  
21 need to start off with \$15,000 in your pocket to  
22 purchase this digital asset called ether or whatever

1 digital asset you wish to put into this vault. That is  
2 critical. Dai does not get created from nothing. And  
3 that is really essential to not only policy, but it is  
4 also essential when you refer to CBDCs and look at  
5 stablecoins as the private market counterpart to CBDCs  
6 and, by extension, in a central bank cash.

7           To that end, you have purchased this asset,  
8 put it into the vault. You have generated Dai. And  
9 that Dai sources its value from a dollar-denominated  
10 asset. That is where the value comes from. That is  
11 where the source comes from. You use it as you would  
12 any other stablecoin. And when you are done with it,  
13 you bring it back to the vault. And, in exchange, you  
14 get your collateral back. I made that sound binary  
15 when, in fact, you have a lot more versatility. If you  
16 only use a little, you can extract collateral out if  
17 you wish and balance and manage your vault as you see  
18 fit.

19           An important, another important, distinction  
20 to make is Dai is a decentralized stablecoin. It is  
21 not algorithmic. It still requires the engagement of  
22 the community to make sure that it operates

1 appropriately. That is why it is so important from a  
2 DeFi point of view is that DeFi is finding its value at  
3 the intersection of the real world, where people exist  
4 and they do need to interact.

5           So what are the takeaways? What are the  
6 conclusions from this that I wish you guys to think  
7 about after this presentation? And that is MakerDAO is  
8 a subset of the DeFi space. And, in turn, the DeFi  
9 space is a subset of decentralization. And  
10 decentralization requires a change in perspective to  
11 see the value inherent in it and available to everyone  
12 and that value is and does come from an open and free  
13 system that embraces this accessibility and  
14 independence.

15           And, on that note, I would like to thank you  
16 very much for your time and consideration. Over to the  
17 pilot.

18           MR. WEN: Hello. Thank you for that.

19           I first thought I would kick off the thank  
20 you to the commissioner for inviting me to speak on the  
21 panel.

22           I was advised by counsel that I should lay

1 out a brief disclaimer that the presentation I am about  
2 to give is a reflection of my personal views, not  
3 necessarily the views of those of JPMorgan Chase.

4           That said, look, my name is Eddie Wen. I am  
5 the head of digital markets at JPMorgan. I am here to  
6 talk briefly about the JPMorgan coin. This is a  
7 prototype stablecoin developed by my colleagues in the  
8 wholesale payment business in conjunctions with our  
9 Blockchain Center of Excellence. BCOE was a group  
10 founded in 2015, really designed to explore the  
11 applicability of blockchain technologies for the bank.  
12 While I am part of the Capital Markets Division in the  
13 sales and trading businesses and I am not a subject  
14 matter expert on blockchain and DLT, I have worked with  
15 the team in examining the applicability of distributed  
16 ledger in blockchains for the bank. And we have  
17 concluded largely the most viable applications of this  
18 technology lies within either our payment space or the  
19 settlement of transactions in the back of it. I think  
20 that is kind of reiterated with some of the earlier  
21 discussions.

22           Now, I would also emphasize that the product

1 I am about to describe has not gotten full regulatory  
2 approval. It remains as a prototype and not yet live  
3 as a live service. Now, we have done production  
4 parallel testing with customers on various different  
5 implementations. The results are promising, and I  
6 think there are a lot of benefits to a JPMorgan Coin  
7 that would help in enhancing some of our  
8 infrastructure.

9           Lastly, there were also previous  
10 conversations on the panel discussing JPMorgan Coin.  
11 And we felt that some of the discussions did not  
12 properly reflect what the product offering does. So  
13 this is a good opportunity for me to kind of clarify  
14 how the product works.

15           So, with that, I will move on to the next  
16 slide here. Look, some of this may be a rehash of what  
17 my previous speakers have talked about. So I will try  
18 to make this brief.

19           In short, the digital coin, the JPMorgan  
20 Coin, is a digital coin designed for instantaneous  
21 payments using blockchain. It is built on top of the  
22 Quorum protocol-based blockchain network, but it can be

1 adapted to interoperate with other protocols, subject  
2 to client demand. And this product is only available  
3 to JPMorgan customers who have gone through our AML/KYC  
4 process; it is a permission blockchain and is not  
5 available for retail use.

6           So I think it is also good to pause here to  
7 give you a little bit of backdrop of why we think this  
8 is a very useful product. And some aspect of it  
9 probably looks more like software infrastructure, which  
10 I will talk about a little later. So the backdrop is a  
11 lot of times in our merchant services business, a lot  
12 of times when a merchant provides the good and services  
13 that are sold, oftentimes they issue a bill for the  
14 clients to pay and some subsequent ladder process.

15           So now both on the client and its operations  
16 side have to deal with accounts receivables and  
17 payables. And the process of handling that is very  
18 intensive from a technology perspective and human  
19 resources perspective. And, largely, I think we think  
20 that the ability to bundle in a ledger the transaction  
21 which involves procurement of the goods instantaneously  
22 with payments, we think that ultimately is a huge

1 value-add and a cost savings for the payment business  
2 overall. So, hence, we think why this like the  
3 JPMorgan Coin is an important infrastructure component  
4 to allow that to happen efficiently.

5           Now, you may ask, is this coin currency a  
6 legal tender? Well, it is not money per se, right? It  
7 is a digital representation of our clients' money at  
8 JPMC. In short -- right? -- it always has a value  
9 equivalent to U.S. dollars. And it is backed by the  
10 faith and credit of JPMorgan Chase. It currently is  
11 applied to the U.S. dollars, but conceptually the  
12 technology is currency-agnostic, and we can apply it to  
13 other currencies beyond the U.S. dollars provided the  
14 pilot continues.

15           Now, we listed here a couple of use cases.  
16 Again, they are kind of in the payment space as well as  
17 the settlement space of various different applications.  
18 We feel that the common theme here is that having a  
19 digital asset like JPMorgan Coin represents the  
20 essential payment leg of a blockchain transaction. And  
21 it is applicable for building a variety of different  
22 applications. If you look at it, you could call it a

1 crypto asset, but, really, does it look more like a  
2 software infrastructure to support the business that we  
3 do? And I think ultimately if we are successful in  
4 making ubiquitous deployment of JPMC Coin internally  
5 within the bank, a lot of the applications and systems  
6 that we built in JPMorgan could be substantially  
7 simplified.

8           So this is a relatively simplistic  
9 illustration of how a particular use case with the coin  
10 will work. And, as I said, these coins are a digital  
11 representation of the clients' money at the bank. We  
12 could break it down into three steps. One is the  
13 issuance process. Second is the coin transfer. And,  
14 finally, then there is a redemption process, which  
15 converts the coins back. So in the issuance process,  
16 the clients can instruct the debit of his JPMorgan  
17 deposit account, certain amount of U.S. dollars. And  
18 those dollars will turn into blockchain-based digital  
19 U.S. dollars housed by JPMorgan Coins.

20           Upon the clients' instructions who wish to  
21 make a payment to another JPMorgan client on the  
22 blockchain, a new ledger entry is introduced



1 representing the debit and credit of JPMC Coins between  
2 the two clients.

3           And, finally, if the client chooses to redeem  
4 the coins back to U.S. dollars, they can do so and  
5 convert the coins back into their money in the deposit  
6 bank.

7           So you could see that the repeated use case  
8 of this could be very powerful. Now, it does not use  
9 the traditional payment rails, which could be very  
10 costly and time-consuming. Blockchain provides  
11 atomicity, traceability, 24-by-7 operations, ease of  
12 reconciliation, and lower cost, and what traditional  
13 means of payments would have been. Operational staff  
14 may not have to spend as much time tallying up netting  
15 transactions and reconciling that with client balances  
16 upon the tally transactions. This is the core value  
17 proposition of what the coin is and how it makes it  
18 more efficient for our business.

19           So I thought it may be helpful to kind of  
20 give a brief overview of the taxonomy. And I think  
21 Tommaso may actually touch upon this in the subsequent  
22 conversation. This is actually a report that was

1 published by the G7 working group recently on the  
2 taxonomy of stablecoins. There currently is a lot  
3 interest in stablecoins, though the market participants  
4 recognize the inherent volatility of cryptocurrencies  
5 make it very difficult to build a payment platform on  
6 top of. As a result, there are many variants, as we  
7 heard some today, having created, but there are  
8 important distinctions between the various different  
9 flavors.

10           As I mentioned, the G7 working group  
11 published a paper. And it largely classified the  
12 stablecoins into three different categories -- right?  
13 -- a depository coin; a value redemption asset-backed  
14 coin, a very low-redemption asset-backed coin; as well  
15 as a fixed redemption asset-backed coin.

16           The JPMorgan Coin is a variant of the  
17 depository coin. It is simply just a digital  
18 representation of clients' money at the bank and is  
19 readily redeemable at par. Now, other types of  
20 stablecoins may have variable or fixed redemption  
21 values. They are subject to the credit quality of the  
22 issuer. And they may be openly traded in a market

1 price that fluctuates away from the underlying asset  
2 values of the asset pools that are in there.

3           So that brings me to kind of discussions  
4 around our regulatory views and some of the core  
5 principles we think it is important in the guidance and  
6 oversight of digital assets, including the stablecoin.  
7 We feel very strongly that that regulation should be  
8 activity-based. Now, digital assets are subject to  
9 activity-based regulations. It should be regardless of  
10 the type of financial institutions that are conducting  
11 those transactions.

12           Secondly, minimum standard for DLT networks  
13 should be established. Blockchain networks should be  
14 subject to minimum standards to reduce systemic risk.  
15 Examples such as cybersecurity risk, data privacy, and  
16 resiliency, those types of guidelines on guard rails  
17 for those would make sense to regulate the space.

18           We also believe global consistent oversight  
19 is important in these borderless markets. We have  
20 tried for global consistency to avoid cross-  
21 jurisdictional arbitrage. If you create a service in  
22 one jurisdiction versus another, you should be subject

1 to the same rules.

2           And, finally, ongoing regulatory engagement.  
3 I think this is part of the reason why we are on this  
4 panel. As the pace of technology evolves, regulators  
5 should have a means of engaging market participants on  
6 an ongoing basis to appropriately calibrate the  
7 oversight process.

8           So I would close by the following. So the  
9 JPMorgan Coin is not an attempt to replace the global  
10 payment system. It is a mechanism designed to improve  
11 it.

12           JPMorgan's payment business is subject to the  
13 same regulatory oversight. With or without the  
14 JPMorgan Coin, it is a highly regulated business and  
15 will continue to be that way. However, JPM Coin could  
16 reduce the operational paying points, providing greater  
17 traceability, less time and effort, and spent on  
18 reconciliation and other operational activities.

19           Overall, this will translate into lower cost-  
20 of-service provisions for the bank as well as for our  
21 customers. And it provides an infrastructure for us to  
22 build the next generation of digital applications and

1 services. Right?

2           And, with that, I will hand it over to the  
3 next speaker.

4           MR. MANCINI-GRIFFOLI: Thank you very much.  
5 It is a pleasure to be here. Thank you for the  
6 invitation.

7           I will speak about my own views, not those of  
8 the IMF or its executive board.

9           And I have been invited to speak about  
10 stablecoins. I will speak about stablecoins more  
11 generally. And this is based on a paper that I  
12 published last summer with Tobias Adrian, also at the  
13 IMF, which was the foundation, actually, for the G7  
14 paper, of which I was also an author, that Eddie just  
15 mentioned.

16           So I am going to try to give you a bit of an  
17 overview of what stablecoins are, at least how we see  
18 them, with my coauthor.

19           So the question I would like to start with  
20 is, how do you pay for coffee? And this is really not  
21 -- I am not trying to start with a joke. This is very  
22 serious. How do we pay for coffee? I chose coffee

1 maybe because I am an Italian. So that is the most  
2 important part of the presentation: good coffee.  
3 Right? And the answer is really with a stable store of  
4 value. So we like stable stores of value. We like to  
5 hold stable stores of value in our pockets because when  
6 the coffee costs one dollar, we want to be able to pull  
7 out that amount to pay for it. Vendors like to be paid  
8 in a stable store of value because what they receive,  
9 they don't want to be able to transfer immediately into  
10 something else.

11           And so the serious parts of this slide is,  
12 what is a stable store of value? We can't just take it  
13 for granted. And what I would like to suggest is that  
14 a stable store of value is rooted, first and foremost,  
15 in a real good; in this example, coffee. We want to be  
16 able to pay for something. What we hold as a stable  
17 store of value needs to have identity that would allow  
18 us to pay for something.

19           Now, that something has a price, which is  
20 expressed in the unit of account, say one dollar. And  
21 we pay for that good, one dollar, with private money  
22 unless we pay with a dollar bill. When we pay with a

1 bank account, when we transfer a bank deposit, it is a  
2 private form of money.

3           Now, the fact that one dollar, that face  
4 value of one dollar, allows us to pay for coffee today  
5 and tomorrow and hopefully next year has to do with  
6 price stability. So price stability is part of what we  
7 intend with a store of value, with a stable store of  
8 value.

9           But there is another element to a stable  
10 store of value, and that is exchange stability,  
11 something that we take for granted. We take for  
12 granted the fact that if we have one dollar in our bank  
13 account, we can pay for coffee that costs one dollar.  
14 But we shouldn't take it for granted because there is  
15 this notion of exchanging the private money into a  
16 government-backed form of money, into cash essentially,  
17 to pay for coffee.

18           Now, you would find this perfectly reasonable  
19 if the private form of money were foreign currency.  
20 And then we could speak about foreign exchange between  
21 the foreign currency and the dollar before we can pay  
22 for coffee. And what I would like to argue is that

1 that notion of exchange stability also holds true for  
2 dollar-denominated private forms of money, such as bank  
3 deposits and stablecoins. So what I would like to do  
4 is focus on this notion of exchange stability and leave  
5 price stability for the central bank to worry about.  
6 But, nevertheless, in the context of this presentation,  
7 it is important to keep in mind that both price  
8 stability and exchange stability are part of what we  
9 intend by a stable store of value.

10           So there are two types of private monies:  
11 collateralized and non-collateralized. So  
12 collateralized types of money are forms of money that  
13 are backed with collateral and which you can redeem  
14 against that collateral. So a bank deposit, for  
15 instance, is a collateralized form of money. And so  
16 are stablecoins.

17           Uncollateralized types of money are crypto  
18 assets, bitcoins, for instance, or, frankly, cash.  
19 Cash is not a private form of money, but it is a good  
20 representation of a non-collateralized form of money.  
21 You can't redeem cash against anything else. You would  
22 come to the bank with a \$20 bill. You can get 2 10s,



1 but you can't get anything else for it.

2           So let's focus on collateralized forms of  
3 money. And what I would like to do is explain what a  
4 stablecoin is by comparing it to a bank deposit along  
5 these five dimensions: denomination, exchange pledge,  
6 backstop, settlement technology, and backing asset. I  
7 will clarify what each of these is throughout this  
8 presentation.

9           So let's think of a bank deposit that we call  
10 for simplicity B money, bank money. So a bank deposit  
11 is denominated in the domestic unit of account. It is  
12 in dollars. It can be redeemed or exchanged at fixed  
13 face value. So if you have \$10 in your bank account,  
14 you can redeem that against \$10 bills, against a \$10  
15 bill. You can do that. And you believe that you can  
16 do that because there is a government backstop:  
17 deposit insurance, lender of last resort, emergency  
18 liquidity assistance, supervision, et cetera. The  
19 government plays an important role in making that  
20 exchange pledge credible to you.

21           When you transfer B money, when you transfer  
22 accounts, deposits held at a bank to another bank, the

1 technology is centralized. It is an account-based form  
2 of money where there is a check of your identity. Are  
3 you the rightful owner of this account? If so, yes.  
4 And then we will transfer the money. And that transfer  
5 is settled centrally, through the central bank  
6 ultimately.

7           The backing assets that the bank holds  
8 against this claim that you have can be mixed because  
9 of the government backstop. So this is pretty simple,  
10 pretty straightforward. We understand that that is the  
11 world we live in. How do stablecoins compare? And  
12 what I would aim to do is emphasize that there is no  
13 single stablecoin and there is no single form of  
14 alternatives. They vary according to exchange  
15 stability.

16           So that concept of exchange stability that I  
17 had up there on the slide is important. And what I  
18 will discuss now is first what we call E money and then  
19 another form of money that we call investment money.  
20 And I will suggest examples that vary according to  
21 exchange stability.

22           So the first example is what we call sCBDC.

1 Don't worry about the name. What is important to  
2 understand is that this is a form of digital money that  
3 is also denominated in the local unit of accounts that  
4 has an exchange pledge. So you can redeem this at face  
5 value against cash.

6           But the backstop is private. The government  
7 is not involved. So the company that issues this  
8 liability, as CBDC that you use for payments, has to  
9 rely on only itself to create trust. And how does it  
10 do this? Well, it does this by backing the assets.

11           So we will jump now to the last step here.  
12 Backing the assets was something that is very, very  
13 safe and very, very liquid. And in the most safe and  
14 the most liquid case, that is central bank reserves.  
15 So this is a narrow bank. That whole central bank  
16 reserves and issues a liability to be used for payments  
17 by you and I.

18           And the settlement technology in this case is  
19 mixed. It can be centralized. It can be account-based  
20 or it can be decentralized. What I intend by  
21 decentralized is token-based, blockchain-based if you  
22 want, where your identity is no longer important but

1 the validity of the token is important.

2           That is sCBDC. The next step is what  
3 currently exists and are very popular in other parts of  
4 the world: closedloop systems. This is what Alipay  
5 and WeChat Pay are, for instance, in China. So the  
6 denomination is again in the domestic unit of account.  
7 There is a pledge for exchangeability. Reading ability  
8 at face value, there is a private backstop just as  
9 sCBDCs. But the only difference is that this is a  
10 centralized account-based system. So you have an  
11 account at Alipay or WeChat Pay. And the assets that  
12 are held, well, are safe and liquid, not quite central  
13 bank reserves, although in the specific case of Alipay  
14 and WeChat Pay in China, the central bank has deemed  
15 the setup with, you know, safe but private assets as  
16 too risky and has asked Alipay and WeChat Pay to hold  
17 only central bank reserves. So that example has now  
18 migrated over to sCBDC but started out as closed-loop  
19 systems.

20           And there are others around the world.  
21 M-Pesa in Kenya is one that is extremely popular that  
22 90 percent of people in Kenya use for things.

1           Now, the last is what I call coins for lack  
2 of a better word. You might come up with something  
3 better. And if so, let me know. It is very much the  
4 same as all of the other examples I have described  
5 except that it is not decentralized. It is token-  
6 based. And the assets held against this claim that you  
7 hold are safe and liquid assets. And they can be  
8 government securities. They can be deposits in a large  
9 bank or other types of assets.

10           The last type of money is what we have coined  
11 investment money. And that is a liability that is  
12 issued in its own denomination. The redemption is no  
13 longer fixed at face value. In fact, there is no such  
14 thing as face value in a unit of account that we --  
15 such as the dollar or the euro, et cetera, the  
16 government unit of account. The redemption is variable  
17 at market value. So, essentially, you get back the  
18 value of the collateral at market value whenever you  
19 decide to redeem.

20           And here the settlement technology is  
21 decentralized, and the assets that are backing this  
22 claim are mixed. So this is very similar to an

1 investment fund, where you simply hold a tokenized  
2 share of the fund.

3           There are some schemes that are very similar  
4 to this and that we have labeled I-money. In fact, we  
5 were public about this in our first paper. The first  
6 iteration of Libra we thought corresponded to I-money,  
7 as opposed to E-money, because the redemption was a  
8 variable rate. And you were only going to get back the  
9 market value of the underlying assets at the time of  
10 redemption.

11           Very well. So what is a stablecoin, having  
12 laid out the environment here? Well, basically, a lot  
13 of stuff can be labeled as stablecoins. And that is an  
14 important takeaway, if anything, from this  
15 presentation, is that stablecoins is an extremely,  
16 extremely diverse term that captures a lot of different  
17 types of schemes: both E-money coins, so E-money, that  
18 is token-based, and I-money as well. So never think of  
19 stablecoins as one type of product. Always look at how  
20 the underlying product is actually constructed.

21           So, of course, we are concerned by public  
22 policy objectives and by how stablecoins might or might

1 not satisfy these objectives depending on the design.  
2 And, again, it is very important to look at stablecoins  
3 on a case-by-case basis.

4           We think about consumer protection. And let  
5 me just jump to the next slide here to illustrate why  
6 there can be concerns about consumer protection.  
7 Stablecoins are, after all, issued by a private company  
8 with private backing. There is no government backstop,  
9 as we suggest, I suggested earlier. So there is always  
10 the question of whether a stablecoin represents a  
11 claim, a legal claim, against the underlying assets.  
12 There is the question of what happens when the issuer  
13 of the stablecoin defaults, whether the access to the  
14 claim on the underlying assets is protected from  
15 bankruptcy. And there is always, of course, the  
16 possibility that the underlying assets are exposed to  
17 market for an exchange and liquidity risks. So there  
18 is a question mark about consumer protection.

19           I think that, because of that, there is also  
20 a question mark about financial stability. If there  
21 were very large redemptions out of stablecoins or  
22 movements of capital out of countries into stablecoins,

1 whether stablecoins might facilitate bank runs in  
2 countries, in weak countries, out of their currency.

3           There is also a question mark that is very  
4 important for the IMF. And that is whether stablecoins  
5 might undermine monetary policy control in countries  
6 with weak institutions and high inflation, where there  
7 is partial dollarization in those countries already.  
8 So people hold dollars and transact in dollars already,  
9 but doing so is relatively expensive because they need  
10 to either hold them under the mattress or hold a dollar  
11 bank account. And the question is whether  
12 dollarization in those countries might become a lot  
13 easier with stablecoins and, as a consequence, whether  
14 those countries will lose monetary policy control  
15 entirely.

16           There are also questions about data privacy  
17 and confidentiality, obviously, who holds the data that  
18 is generated when the coins are transferred.

19           There is a question about competition and  
20 efficiency. I think the most important term here is  
21 "interoperability." Are these new coins interoperable?  
22 If I hold coin A, can I exchange? Can I pay somebody



1 who holds coin B? If not, there is a question of fair  
2 competition, obviously.

3           There is also a question mark about financial  
4 integrity. To what extent are wallets KYCed? To what  
5 extent are transactions, subsequent transactions, in  
6 stablecoins actually monitored? To what extent are  
7 these stablecoins compliant with FATF standards?

8           So these are the questions that we raise at  
9 the IMF with regard to stablecoins and in the  
10 regulatory community. And I think I will end with  
11 that. Yes. Thank you very much.

12           CHAIR GORELICK: Okay. Thank you very much  
13 to the panelists.

14           And, with that, we will open up to any  
15 questions. Since I didn't get to Gary last time, I  
16 will start off with Gary.

17           MR. DeWAAL: A question for you, Steve. So  
18 it is intuitive to me why either a private or a  
19 decentralized stablecoin backed by an asset in one way  
20 or another would make sense. What is the use case for  
21 a stablecoin backed by a budget digital asset that has  
22 tremendous volatility? What is the use case for that?

1           MR. BECKER: Well, the first thing is you  
2 have -- using just ether as an example, you have a  
3 limited-use case. But the idea here and with respect  
4 to MakerDAO is to consider the fact that any collateral  
5 type could be possible to use. And that is why  
6 MakerDAO is incredibly important in terms of the  
7 intersection between the decentralized space and the  
8 traditional economy because if you think about  
9 something like dead factoring, you might be able to get  
10 into a point where you can tokenize invoices and you  
11 can get your financing from a decentralized space a lot  
12 quicker than you could from a traditional space. You  
13 might have better terms because the collateralized  
14 comes with different parameters.

15           This is not - - this doesn't live in the  
16 world of imagination and potential. Right now, there  
17 is an organization called dexFreight that is doing that  
18 for truckers. You know, someone who is sitting behind  
19 the wheel is pulling a payload they invoice. And at  
20 the same time, they could flip over to another app and  
21 go, "Let me go and factor this invoice." I mean,  
22 again, it is in its infancy, but it is happening right

1 now.

2           So what MakerDAO does is it gives this broad  
3 capacity for everything from creating brokering  
4 services on top. You have got to be a registered and  
5 regulated loan originator. You can wrap your business  
6 around that functionality and offer that service. In  
7 effect, imagine this entire protocol integrating into  
8 the backend of -- sorry to say this -- JPMorgan,  
9 Citibank, and whatever the case may be. It takes the  
10 efficiency of the blockchain. It takes the execution  
11 and settlement elements that happen at the same time  
12 from the blockchain and applies it to the ability to  
13 finance. So the use cases, working capital, capital  
14 structuring, general trading. Really, everything you  
15 can think about in terms of finance and insurance you  
16 can apply using the Maker protocol.

17           CHAIR GORELICK: Thanks. Tom?

18           MR. CHIPPAS: So regarding some of the  
19 stablecoins -- maybe this is more appropriate for Chad  
20 and for Eddie -- the presentation from you, Chad, said  
21 that reserves are held in the safest financial  
22 instruments. Do those instruments pay interest?

1 MR. CASCARILLA: Yes.

2 MR. CHIPPAS: And do the coin holders receive  
3 any of that interest?

4 MR. CASCARILLA: No.

5 MR. CHIPPAS: It would be interesting to  
6 understand why.

7 MR. CASCARILLA: I think as soon as you were  
8 going to pay interest, it might look like a financial  
9 instrument. And that could raise potential securities  
10 issues. And so by having it tied directly one-to-one  
11 but not having any interest rate component, the value  
12 would not fluctuate versus, you know, a physical  
13 currency dollar.

14 And so it is not clear that you would cross  
15 -- that alone would let you cross into a securities  
16 framework, but it is certainly a potential.

17 MR. CHIPPAS: And I guess extending that  
18 concept, then, you are talking about the U.S. dollar,  
19 where, thankfully, we haven't seen negative interest  
20 rates, but there have been G20 countries with their  
21 currency operating in the negative interest rate  
22 environment. How would a stablecoin react? What would

1 be the impact to the coin holder in a negative interest  
2 rate environment?

3           MR. CASCARILLA: I think you are going to  
4 have to deal with it in a different way. I mean, the  
5 means of replicating the coin started to get a little  
6 bit tricky. And so I think that is part of the reason  
7 why you have seen a limitation in terms of stablecoins  
8 being created in other G7 and G20 currencies versus the  
9 dollar. I think that the mechanism in order to be able  
10 to manage that would be around transaction fees. You  
11 can create a mechanism to be able to do that when it is  
12 out in the wild, so to speak, against what would be the  
13 negative interest rate.

14           So it is definitely, you know, doable. I  
15 don't think that it is confounding per se, but it would  
16 definitely be a change from the way the token operates  
17 right now.

18           MR. CHIPPAS: One last question, if I can.  
19 With respect to the instruments that are being utilized  
20 to generate interest for the issuer, would you describe  
21 those efforts as -- and this is coming from a comment  
22 about security concerns or becoming a security. Are

1 those any more than just making sure that you don't  
2 have erosion due to inflation and things of this nature  
3 or are these active investment activities being  
4 undertaken to generate outsized returns?

5           MR. CASCARILLA: The goal is really safety  
6 and liquidity. And so when you think about having  
7 basically one-week maturing T-bills, for instance, that  
8 is basically the safest thing that you could own. So  
9 in that case, I would actually argue that you are safer  
10 than a bank because these assets are being held  
11 bankruptcy remote. They are not being used for loans  
12 for any kind of duration risk, interest rate risk,  
13 credit risk. You actually have essentially zero risk  
14 by holding your dollars from an investment perspective  
15 with us.

16           MR. CHIPPAS: Got it.

17           MR. BECKER: So if I may add here, the dollar  
18 implementation of JPMC coin is intended to be more of a  
19 digital representation of the client's money at the  
20 bank. So the questions you ask regarding negative  
21 interest rate environment, et cetera, I would make that  
22 to be no different than if they were holding the money

1 at the bank directly.

2 MR. CHIPPAS: Thank you.

3 CHAIR GORELICK: Thank you.

4 Commissioner Berkovitz?

5 COMMISSIONER BERKOVITZ: Thank you. I

6 apologize for the extremely fundamental nature of my

7 question here, but why do we need -- why can't

8 JPMorgan, for example, do all that you are laid out to

9 do for a stablecoin for JP Coin? Why do you need JP

10 Coin to do it? Why can't you facilitate all of these

11 customer-type transactions simply with the customer and

12 all of the deposits and just have dollars go back and

13 forth on the blockchain? Why do you need this

14 intermediate thing called JP Coin to do that?

15 MR. WEN: Well, I think partly a lot of it is

16 technology-driven. If you look at the traditional

17 payment rails that we have, the infrastructure to

18 facilitate payment, much of that may not necessarily

19 can operate on a real-time basis. Nor is it a natural

20 fit for that on a distributed ledger transaction.

21 So by representing a coin, now, all of a

22 sudden, on a cash leg of any transaction in the

1 distributed ledger, you are able to accommodate that  
2 capability to a lot easier.

3           So some people think of it as more this is  
4 more like software architecture to maintain our  
5 existing systems and make it more agile. I think there  
6 is some truth to that, and it makes it a lot easier to  
7 do.

8           From a client's perspective, you want to be  
9 able to get a transaction done quickly and with  
10 atomicity. And this is the capability that allows us  
11 to do that.

12           CHAIR GORELICK: Charlie?

13           MR. COOPER: Thanks a lot.

14           I think this is a question for Tomasso, but  
15 it may also be a question for Steven. Tomasso, in your  
16 definition of stablecoins, it seemed broader than I  
17 guess I traditionally think of it. And you had said  
18 that there might be a variety of different coins that  
19 would fall into that bucket.

20           I am wondering how you would view the Dai  
21 example because, if I understood, Steven, you correctly  
22 -- and I might not have -- the argument was, "As long



1 as it is collateralized, therefore, Dai becomes a  
2 stablecoin." Even if the collateralization is in a  
3 highly volatile non-fiat-backed digital currency, that  
4 to me strikes me as a bootstrap into stablecoins that  
5 isn't right.

6           Would you, Tomasso, from the IMF or your own  
7 personal point of view? Does that fall into the bucket  
8 as represented here back I guess ultimately by ether as  
9 becoming a stablecoin or is that not a stablecoin?

10           MR. MANCINI-GRIFFOLI: I am hesitant to  
11 comment on this particular example of MakerDAO, which I  
12 don't understand fully. But I think a lot hinges on  
13 whether there is a guaranteed redemption at face value,  
14 if you buy MakerDAO or any other coin, whether you are  
15 holding a coin that has a face value expressed in the  
16 domestic unit of account and whether there is a  
17 guaranteed redemption at face value. If there is that  
18 guaranteed redemption, it would fall under the E-money  
19 category. And the question is, what guarantees? What  
20 stands behind that guarantee? What type of assets?  
21 How risky are they? How much capital is kept against  
22 in the balance sheet? That will determine the

1 riskiness of that scheme. Nevertheless, I think the  
2 important factor is whether there is that guaranteed  
3 redemption or not. If there is not a guaranteed  
4 redemption, it would be what we call investment money,  
5 which is much more like a tokenized ownership share of  
6 an investment fund. So maybe I should let --

7 MR. COOPER: Yes, Steven based on that.

8 MR. MANCINI-GRIFFOLI: -- Steven elaborate  
9 based on that.

10 MR. COOPER: Based on that because the  
11 analogy, I would argue gold is not ether. So I don't  
12 know that the analogy holds. So I am trying to figure  
13 out, what is the face value of \$15,000 worth of ether  
14 if the price is moving a lot? I don't get --

15 MR. MANCINI-GRIFFOLI: Let me just - one  
16 small thing. Gold since you brought up gold, we would  
17 categorize that as I-money -- right? -- because a coin  
18 that is collateralized by gold doesn't have a face  
19 value. What you get when you redeem that coin is  
20 today's value of gold. You have an ounce of gold as  
21 collateral. And when you redeem it, you get your ounce  
22 of gold back or whatever the dollar value of that ounce

1 of gold is. So that is I-money for us.

2           MR. BECKER: Essentially there are two parts  
3 of this that we need to investigate. The first one --  
4 and I did bring this up to Tomasso in a previous panel  
5 that we were on -- is that the idea of guaranteed  
6 payment and the consideration of underlying assets, the  
7 very centralized point of view. It really is a case of  
8 saying you are constructing something independent of  
9 the person or the organization using it.

10           What I am trying to express here today is  
11 that a centralization is very much pointed at the fact  
12 that it is you and the protocol. There is no  
13 counterpart. There is no counterparty risk. From the  
14 collateral point of view, the idea of looking at gold  
15 just becomes a lot more tangible. It gives you a sense  
16 of what this asset is.

17           As to the analogy that gold is ether, you are  
18 correct. I am not trying to make that equivalence.  
19 What I am trying to say is that you have a dollar-  
20 denominated asset. That is, in essence, what we are  
21 talking about. A dollar-denominated asset that you own  
22 that you put into your own vault, as it were, a smart

1 contract on chain that you own and to generate credit  
2 that is yours is really the point that is trying to be  
3 made here.

4           Now, the previous question from Mr. DeWaal  
5 was what are the use cases here? Well, ether is a good  
6 example because we are familiar with it. And that  
7 familiarity brings us to this blockchain space. But  
8 what if for a moment, you did have a crypto native  
9 asset that did have a good sense of stability and did  
10 represent some sort of commodity? Let's say you had  
11 on-chain nickel or on-chain cobalt and you could use  
12 that as the asset that goes into this particular vault.  
13 Again, this is really where it comes down to the  
14 spectrum of choice where on the one side, you have  
15 centralized capability.

16           And I really want to emphasize again this is  
17 about consumer choice. If you wish to go to the bank  
18 and use a bank account and stay with the system, great.  
19 If you wish to have the ability to do this yourself,  
20 that also should be now a consideration. What DeFi  
21 does, it brings that. It brings that with  
22 transparency. It brings that so that when you consider

1 how you are going to raise working finance for  
2 yourself, how you are going to capitalize your  
3 organization on chain, all of this becomes, you know,  
4 very much a possibility. But it is dependent on the  
5 protocol and its stakeholders to figure what collateral  
6 type should be used and under what parameters and under  
7 what conditions.

8 CHAIR GORELICK: Thanks. Now I will go to  
9 Yesha for the last question.

10 MS. YADAV: I thank you very much for an  
11 excellent panel. So my question is really I think for  
12 Chad and Eddie and in terms of thinking about how you  
13 deal with fragilities in the underlying blockchain. In  
14 particular, when we see ether, for example, it is very  
15 popular. It is used widely for various types of coin.  
16 And it has created concerns about potential  
17 difficulties, latency, delays that might exist within  
18 the blockchain itself to put pressure on that  
19 blockchain. So when you have so much dependence on the  
20 ether blockchain for Paxos, in particular, how do you  
21 deal with the fact that potentially there may be  
22 fragility in the underlying blockchain, that users may

1 default in large volumes to using the dollar-  
2 denominated system as a whole?

3           And the second question I had was in relation  
4 to the fact that we do have an immutable blockchain for  
5 ether and the fact that you are regulated. How do you  
6 deal with errors that exist, for example, fat-finger  
7 trades or Herstatt risk or fraud and clawback that  
8 might be necessary from time to time? How do you  
9 account for that in your own systems and, in  
10 particular, with respect to the calibration of the  
11 collateral that you keep to back up the Paxos coin or a  
12 JPM?

13           MR. CASCARILLA: Yes. So I think there are  
14 two components. Certainly Ethereum has a network  
15 effect to it right now. And so most people are using  
16 Ethereum as a smart contracting layer. It is by no  
17 means the only protocol for this. I think there is a  
18 tremendous amount of capital and intellectual work  
19 being done on how you can both increase the speed of  
20 Ethereum but around other chains as well.

21           And ultimately for Paxos as an issuer, we are  
22 being responsive to our customers. If they would like

1 us to issue in other chains -- and we certainly have  
2 gotten interest to do that -- we will. And so we are  
3 by no means tied to Ethereum.

4           I think from a practical perspective, at 17  
5 transactions per second, which is where Ethereum is at,  
6 that couldn't run all of the world's transactions. I  
7 don't think anyone believes that. It certainly needs  
8 to do a lot of maturing in order to be able to be more  
9 useful. But, on the other hand, you haven't really hit  
10 capacity constraints in a way that has been truly  
11 debilitating. There have been examples where  
12 bottlenecks have happened and increased block sizes.  
13 And so certainly if there was a big adoption, which  
14 would be great -- I think we all think that is  
15 fantastic -- there will have to be either some  
16 solutions around what are so-called second layer and  
17 lightning networks and channels or usage of other  
18 chains. And we are certainly very open to both of  
19 those.

20           I think 17 transactions per second to put  
21 that within some kind of a framework, Visa is at maybe  
22 1,700 transactions per second. Stellar, which is

1 another chain, is at like I think it is 150. So you  
2 couldn't run. Just to be really clear, you could not  
3 run the entire world's payment economy or otherwise on  
4 a centralized, open public blockchain right now. And I  
5 don't think anyone believes you can, but I do think  
6 this is an engineering problem that is solvable. And  
7 there is a lot of headway being made every day, every  
8 month. And so I think it will be a question of  
9 adoption versus innovation here in terms of being able  
10 to match that in the case of Ethereum, but there are a  
11 lot of different chains that could be used. Some of  
12 them are built specifically around solving the problems  
13 of payments, as opposed to maybe solving the problem of  
14 smart contracting, which Steven has been talking about  
15 here. And so you might not even be in a world where  
16 one chain does it all. I think that is fine because  
17 you create interoperability.

18           I think your second question was around how  
19 are we managing risk around compliance and other  
20 things. So just to go back -- and Herstatt risk, et  
21 cetera -- so we don't really have -- we are not trying  
22 to take bank risk here. We have some limited bank risk



1 for the onramps and offramps. When people send us  
2 money, we are taking that money, and we are sweeping it  
3 either into a network of banks, where you have FDIC  
4 insurance, or into T-bills or into T-bill over  
5 collateralized reverse repo. So in any case, you are  
6 taking almost no risk, just really U.S. government  
7 risk, and no interest rate risk. This is very, very  
8 safe. This is far safer than money held in a bank. We  
9 have done that very specifically because we want to  
10 make sure that it is a dollar on a blockchain that you  
11 know you could always redeem. And so that is how we  
12 tried to manage that risk.

13           Now, there is a second risk, which is the  
14 money is moving out from Paxos onto the public  
15 blockchain. We monitor the blockchain. We have tools  
16 to do that. They are very advanced. You can  
17 understand what is happening.

18           And then there is a second component, which  
19 is we have a specific feature in our smart contract  
20 that allows us to seize and freeze, which we  
21 deliberately put in with our regulator, that allows us  
22 to freeze a wallet and seize funds in it if we receive

1 a jurisdiction from a lawful subpoena. We can't do it  
2 on our own. It is very clear, you know, in the terms  
3 and conditions. By the way, this is true of almost  
4 every smart contract. Whoever trades a smart contract  
5 has a lot of control over it. We have just been very  
6 explicit about when we would adjust a smart contract.  
7 And it would only be if there was a lawful subpoena  
8 from a jurisdiction. Otherwise, it is able to be moved  
9 around. And we try to monitor to make sure that  
10 everything is being used correctly. I think the  
11 onboarding/the offboarding provide a lot of that,  
12 protections as well.

13           MR. WEN: If I may add, look, the capacity  
14 constraints questions is an interesting one. And we do  
15 do work on making sure that the infrastructure can cope  
16 with the capacity and the utilization we have. And  
17 that is no different than many of the applications the  
18 firm builds for processing client transactions.

19           To Charles' point, it is an engineering  
20 problem. And there are ways to kind of optimize,  
21 parallelize, and achieve greater scale. But the usage  
22 can be incremental in how we onboard more customers,

1 and the load factor can be controlled. So it is not  
2 that we will turn on everybody all at once onto the  
3 platform, whether they will be gated and onboarded  
4 accordingly based on the capacity that is available.

5           Further, the implementation is technology-  
6 agnostic. You can actually reimplement it to different  
7 types of protocol underneath. We have discussed some  
8 of those. We haven't done it, but the ability for it  
9 to be protocol-agnostic is also an important aspect of  
10 these tools so that we can adapt as needed.

11           Now, the second question in regards to kind  
12 of the onramp is, how do you make sure that those fat-  
13 finger issues and controls do not affect this? Well, I  
14 would say because it is a closed-permission network we  
15 are trying to construct, it is no different than how a  
16 person building a digital application, submitting a  
17 payment would interact in the same control processes  
18 these would apply for us in our case and how an  
19 importation will work. And a lot of times, part of the  
20 reasons that we are waiting for regulatory is  
21 essentially the process of verification and making sure  
22 things work and can scale, you know, is onerous. And

1 we would be subject to the same level of controls we  
2 have for JPM Coin versus any other applications that we  
3 know.

4           CHAIR GORELICK: Okay. Thank you, everyone.  
5 And now let's move on to the third panel before we take  
6 a break for lunch.

7           This panel will be presenting on some  
8 applications of the ISDA common domain model. And  
9 presenting on behalf of ISDA will be Ian Sloyan, the  
10 director for market infrastructure and technology at  
11 ISDA. Ian, the floor is yours.

12           MR. SLOYAN: Thank you very much. And thank  
13 you to the committee for inviting me here today.

14           Before we get to the applications of the CDM,  
15 I am going to start from the start and explain what it  
16 is because I have already had that question this  
17 morning. So let's get started with that.

18           We think about the market infrastructure that  
19 we - - that exists. This is a very basic diagram of  
20 how we see the sort of infrastructure of the  
21 derivatives markets but any markets, really. We have a  
22 number of different entities with relationships, a

1 trading venue where trade might be executed, a bank  
2 facing corporate hedging, transaction clearinghouse,  
3 securities depositories, custodian bank, trade  
4 repository. The problem we have is that all of the  
5 information that has been exchanged is on different  
6 formats and different standards. There are some  
7 standards that are used for exchanges' information, but  
8 at every point in the chain, we see people storing  
9 information in different ways. At the same time,  
10 whenever changes are made to this data through the  
11 lifecycle of the trade, we see that those changes are  
12 made in different ways, which causes a lack of  
13 consistency to the records. We have many different  
14 agencies and services involved in this part of the  
15 market.

16           So the CDM, I want to put it in context of  
17 what ISDA is doing. So ISDA provides standards for the  
18 derivatives markets through our well-known legal  
19 framework and the master agreement, the definitions, et  
20 cetera.

21           In order to sort of digitize these markets  
22 and make standards work better, we need to see things

1 in sort of a flow of three steps. We need to  
2 standardize the legal documentation and best practices  
3 in a way that then can be digitized. And then once  
4 they are digitized, we need to distribute them so  
5 people use them and implement them consistently. So in  
6 that vein, we have a number of initiatives at ISDA at  
7 present on the legal side to try and standardize some  
8 of the clauses found in certain parts of the  
9 documentation where bespoke language is typically  
10 negotiated.

11           Then on the digital front to digitize these  
12 clauses and best practices, we have the CDM, which I am  
13 going to talk about today. We have ISDA Create, which  
14 is a platform for negotiation of ISDA documentation,  
15 primarily the credit support annexes required for the  
16 new initial margin rules. We also have an FpML data  
17 standard for messaging, which is used to send  
18 information to trade repositories for other purposes,  
19 such as confirmation.

20           So the CDM is what I want to talk about  
21 today. The key sort of aspect of the CDM, well, it is  
22 the distribution mechanism. The CDM is not supposed to

1 be a new standard, a new format. I's a model. And it  
2 is a model which we want to distribute in as many  
3 languages as possible so that people will be able to  
4 implement it. So let's talk about the CDM in a bit  
5 more detail.

6           So, as I said, it is a model. The key part  
7 is the third word of the CDM. It is a model for the  
8 products, calculations, and events that happen in  
9 derivatives markets. It is presented as data and  
10 functions in the model. And then we present it in --  
11 in what is called a composable model. We use basic  
12 components to build more complex things. That is as  
13 deep on the technical design that I will go into. And  
14 the key aspect, as I mentioned, was that we want this  
15 model to be used and implemented as natively as  
16 possible. So we try and distribute the model in  
17 different languages for ease of implementation and  
18 consistent implementation because that's the purpose of  
19 the CDM, is to try and get the legal clauses and best  
20 practices on the left-hand side of the previous slide  
21 to be implemented consistently. And that is the main  
22 goal.

1           So how do we do that? Well, I am going to  
2 call out a legal definition here from the 2006 ISDA  
3 definitions. The green text is copied and pasted from  
4 the definitions. It tells you how to calculate the  
5 floating amount on an interest rate swap. And then at  
6 the very bottom, which is in blue, highlighted, is the  
7 code for implementation of our calculation. I am not  
8 sure Maybe reading the green text is easier for a  
9 lawyer, but the implementation is more consistent if we  
10 use code. So this is the CDM code, which can drive  
11 consistent implementation of the floating amount, which  
12 may be the cause of breaks if someone misinterprets the  
13 legal definition. So the CDM is a model distributed  
14 hopefully so that people can implement consistently.

15           Now I am going to talk about some of the  
16 applications because that was what was promised to be  
17 the focus of today's presentation. But those  
18 collateral and reporting are just two of the  
19 applications which we are working on at the moment. So  
20 I just want to mention where they fit in some of the  
21 other priorities. And these are sort of, you know,  
22 short-term priorities for the first half of this year,



1 really. So we are working on an implementation of the  
2 CDM for interest rates clearing processes and how do we  
3 move a trade to clearing. And we are working with some  
4 of the clearinghouses involved in those markets to work  
5 on that. And they will be implementing that part of  
6 the model, collateral data and processes, which I am  
7 going to go through in more detail. We have developed  
8 an equity swap model or equity derivatives model, which  
9 we are currently enhancing and that's already been  
10 worked on with a company who is working on the  
11 implementation of equity swaps on DLT. So that is one  
12 sort of example where a company can take our code and  
13 implement it on their system.

14           Regs to reporting, which is going to be the  
15 demonstration. I am going to run a short video to show  
16 you how we have tackled CFTC reporting. And the  
17 digitization of ISDA definitions, as alluded to on the  
18 previous slides, that is something that we are very  
19 keen on working on at ISDA at the moment. And we are  
20 looking at, in particular, some of the areas around  
21 benchmarks, IBOR transition, fallback mechanisms, and  
22 how maybe the CDM code could allow implementation of

1 those fallbacks in a more consistent way, rather than  
2 just publishing the .PDF document to tell people how  
3 the fallback should work.

4           We are also working -- we do run the CDM as  
5 the ISDA CDM, but we are broadening our community and  
6 partners by speaking to other trade associations.  
7 People involved in other markets who have seen the sort  
8 of initial work we have done and pilots we have done  
9 are impressed and would like to deploy a similar  
10 approach in their markets. So, as I said, we are going  
11 to focus on collateral and reporting in the rest of the  
12 presentation.

13           So I want to talk about at a very high level  
14 the benefits of having a consistent model and where  
15 these two examples fit in. So there are three themes  
16 that I like to kind of focus on in regards to CDM  
17 benefits. So it enables interoperability in removing  
18 the burden of setting up connections between the  
19 entities we saw in that first slide. Hopefully that is  
20 quite clear. If we have one consistent model for the  
21 data and another consistent model for the processes,  
22 which operate on that data, it should improve

1 interoperability. And it should remove the burden of  
2 setting up connections to new systems. And the  
3 collateral workflow is possibly an example which I will  
4 be able to demonstrate in a moment.

5           Transparency between regulators and market  
6 participants, again, the reg-to-reporting example fits  
7 into this benefit. And, finally, which I don't want to  
8 lose sight of, the ability for the CDM to speed up the  
9 development of new solutions for markets that it  
10 pertains to for this domain, we can allow providers to  
11 focus on technology, rather than asking them to  
12 understand the market. And hopefully I can show you in  
13 a bit more detail with this slide.

14           So if we think of how the, you know, products  
15 are brought to market today, people have to research  
16 the business domain. They have to gain subject-matter  
17 expertise. They have to design their own proprietary  
18 model to solve the problem. They have to implement  
19 that model on technology. And then they need to  
20 convince the market that the solution is reliable and  
21 consistent with market practices.

22           And, then, the next group comes along in

1 green and does the same thing. The outcome are two  
2 systems, which may not talk to each other, even if they  
3 must do for some purposes. Using something like the  
4 CDM and making it available to the market in an open  
5 manner so that it can be used means that they just need  
6 to learn about the CDM. And then they can take the  
7 components that they need to build their system and  
8 implement them in building their solution on their  
9 technology. So if they have got a really good  
10 distributed ledger, if they are really good at privacy  
11 or clouds, whatever it may be, they can focus on that  
12 and not on the domain expertise, which we can give to  
13 them based on the expertise of ISDA's members.

14           And, then, the outcome is that with those  
15 systems that use that common domain model, they should  
16 be interoperable at the points where they need to be.  
17 So by deploying the CDM, we believe new systems will  
18 have interoperability, a shorter time to market, and  
19 association with a recognized market standard from  
20 ISDA. And, based on the subject-matter expertise  
21 obviously of our members.

22           Now I want to go into the interoperability

1 and STP with specific relation to collateral. I am  
2 going to show you some of the components and some of  
3 the code we have worked on for that.

4           So, to think about this in a bit more detail,  
5 when a trade is executed on a venue or over the phone  
6 or whatever way it may be, the information is agreed at  
7 that point. Both sides seem to know what they are  
8 talking about and believe that they are agreeing to  
9 some terms. The terms tend to be stored, then, and  
10 captured in the systems in different ways. And then at  
11 each point throughout the lifecycle -- and this is what  
12 the left-hand side of the screen is supposed to show,  
13 that each event is executed in a different way. So we  
14 have the new trade stored and executed in a different  
15 way between the bank and the client. The increase is  
16 then executed in a different way if they are increasing  
17 the position. Margin and collateral processes are  
18 implemented differently and processed differently,  
19 possibly referencing a different format of where they  
20 stored the CSA. One might be on paper, and the other  
21 one might be in a .PDF folder somewhere.

22           And, then, finally, the trade comes to

1 maturity, and the maturing of the trade might be done  
2 differently. This is what causes breaks and  
3 reconciliations that are required or if we can get  
4 people code that they can implement in the form of  
5 DS-CDM, market participants can implement the same code  
6 for each part of the event. They don't need to be  
7 using the same system. We are not talking about  
8 necessarily a system, but that will be probably a good  
9 way to implement it. But we can give them very formal  
10 rules as code that they can implement so that each step  
11 in the process is done consistently and, moreover, we  
12 can use a standard way of representing the trade when  
13 it is captured. We can also store the CSA information  
14 in a standard way, too.

15           So, looking specifically at the collateral  
16 management process and lifecycle, we are looking at the  
17 CDM and developing the CDM for a collateral model,  
18 let's call it broadly, for the CDM, where we can  
19 provide a standard digital reference data form of the  
20 CSA, which can be used to store CSA information  
21 consistently. We also have ISDA Create, which allows  
22 the execution of the collateral documentation and order

1 documentation in time in a consistent manner.

2           Collateral eligibility, how do you identify  
3 eligible assets for collateral is something that isn't  
4 standardized today. There is an initiative at ISDA,  
5 though, which is working on that. And we are at the  
6 same time taking the output of the standardization work  
7 and putting it into the model and reviewing it  
8 digitally in the model so that we could distribute that  
9 out as a digital model that people can implement.

10           Connecting different systems in the  
11 collateral lifecycle with consistent data model is a  
12 prerequisite for any automation. You can't run smart  
13 contracts if things aren't consistently described and  
14 connected. And that is what the diagram on the right  
15 shows for ISDA Create where the CSA document could be  
16 executed. It could come out in CDM form, go to the  
17 various vendors in the market infrastructure. And they  
18 all -- whatever part of the proposal or process they  
19 are part of, where they do interact, they will be  
20 interacting with consistent data standards.

21           Finally, inconsistent calculations cause  
22 breaks and disputes. Data infractions are often

1 misinterpreted in implementations and cause breaks that  
2 are settlement breaks that people have to resolve.  
3 That is a cost that we don't believe is necessary in  
4 the same way calculations for - - on CSAs tend not to  
5 be implemented consistently. And there are disputes  
6 and inconsistencies there of settlement which cause  
7 problems. So we are also working on that.

8           So I am not going to go into too much detail  
9 because the diagrams can be a little bit scary, but we  
10 have taken the CSA 2016 IM and VM CSAs in the case of  
11 New York law, and we have coded them into the CDM. We  
12 are working on the 2018s at the moment. I know there  
13 are other documents that are currently found on ISDA  
14 Create.

15           We can create a standard data model for  
16 those, and that is on the right-hand side as basically  
17 a screenshot of the graphical navigation of our CDM  
18 portal, where we have a model for these documents.  
19 Eligible collateral, as I said, is a problem. And this  
20 is sort of the nascent work on a collateral eligibility  
21 model that could hopefully align custodians and other  
22 market participants and vendors to come around to



1 having the same standard model for how they describe  
2 these assets because it is really just an instrument  
3 identification problem when you get down to it.

4           In the CSAs at the moment, that is a free-  
5 format eligible collateral schedule. There is no  
6 standardization there. We would like the digital form  
7 of these documents to have this module kind of inserted  
8 for a standard digital way to describe collateral.

9           Calculation text. This is pretty hot off the  
10 press. I think the guys just released it the other  
11 day. This describes how you calculate the delivery  
12 amount for initial margin from a 2018 IM CSA. There is  
13 the legal text on the left. And on the right is the  
14 code that will get you the same performance hopefully.  
15 It was written with the internal lawyers and developers  
16 sitting around the table. I mean, you know, I think it  
17 took -- okay. It probably took about a couple of  
18 afternoons to get the lawyers to understand what the  
19 developers were talking about, but, you know, by the  
20 end of it, I think it was a very powerful message that  
21 the lawyer involved turned around and said, "I really  
22 understand the code now." So that is a positive.

1           But this is the sort of thing that we can  
2 deliver with the documentation, a code implementation,  
3 which allows consistent implementation of that for the  
4 purpose of smart contracts and automation, et cetera.

5           Okay. Putting it all together, looking at  
6 what we have, so we could negotiate the CSA on this to  
7 create the CDM form of the CSA could come out of ISDA  
8 Create. And then we have a model for the calculation,  
9 the collateral selection, the posting of the security.  
10 These are all components of the CDM that exist today.  
11 So if someone was building such a system or multiple  
12 parties were building systems across that lifecycle, we  
13 could give them the CDM model components so that they  
14 could implement them.

15           All right. So that is it on the collateral  
16 application. I want to talk about regulation and  
17 reporting now. So how do we implement, how does the  
18 market implement regulation today? So regulators  
19 publish rules. And trade associations such as ISDA  
20 work with members to try and interpret the rules and  
21 then develop best practices, which can be supplementary  
22 to the rules to allow people to implement them

1 consistently. Those tend to take the form of artifacts  
2 such as best practice documents or spreadsheets, which  
3 we host on ISDA's website or, indeed, the rules  
4 themselves, which take the form of being on the Federal  
5 Register.

6           Industry participants then read those rules.  
7 They read the best practices and, in totality, come  
8 together on an implementation that their developers  
9 implement. It doesn't always meet the necessary levels  
10 of data integrity, of consistent implementation that we  
11 would expect from what are often very prescriptive  
12 rules. Whatever happens between the best practices and  
13 the rule writing and the developer implementing the  
14 system, there is too long a chain and there is too much  
15 cause, there is too much of different interpretation  
16 happening. And what we would like to do is see a much  
17 more consistent level of implementation and  
18 interpretation of those rules.

19           So how can we do this? Well, we can use a  
20 model such as the CDM to represent the rules as code.  
21 And we can operate on the data, the transaction data,  
22 which is already in the CDM form and then project from

1 the CDM form of that data to the regulatory requirement  
2 and maybe the CFTC reporting rule or could be some  
3 other type of regulation. So the idea is that the CDM  
4 can implement the rules and best practices and allow  
5 people in to let them across the industry in a much  
6 more consistent way. Reducing that interpretation risk  
7 from the developer's point of view by giving them code  
8 they can implement and components they can implement in  
9 their systems, rather than having them have to read  
10 something that a business analyst has put together  
11 based on a lot of industry discussion. And hopefully  
12 that will improve the data integrity.

13           Now, we did this last summer as part of the  
14 digital regs report in the pilot with the Bank of  
15 England and FCA. We were approached to see if the CDM  
16 would be a potential way to explore digital regs  
17 reporting in that pilot. We were successful in  
18 applying it to EMIR and MiFID rules, and it was quite  
19 successful. The outcome is that I think a lot of our  
20 members are very excited about this new way of  
21 developing or working on best practices around  
22 reporting. And with the idea to come here today, we

1 took some of the CFTC rules and have a demonstration of  
2 how those could be implemented in the same way. And we  
3 took some trade data from the public tape and developed  
4 a prototype of the Part 43 reporting rules. Now, these  
5 are based on the reporting rules as they were before  
6 the publication last week of the updates. But we will  
7 hopefully demonstrate the power of what we can do here.

8           So we define a report so you could maybe  
9 think of that top level of text and the bottom level of  
10 the table that you find in the annex to the reporting  
11 rules. We can define different parties as part of  
12 this. So we defined the CFTC based on I think the  
13 definition found on the CFTC webpage. We can define  
14 the standard, the actual form that the report needs to  
15 be generated in, so in this case the FpML SDR message  
16 specs. And then we have each field. And each field  
17 can then have a logical rule related to it to show you  
18 how to fill in that field, so to speak.

19           So we are going to look at one example here,  
20 where asset class is a field that needs to be filled  
21 out on the Part 43 public report. And we are going to  
22 fill in some rationale here where we could, you know,

1 note or annotate where ISDA maybe has provided some  
2 supplementary best practice to the actual reporting  
3 rule. We could note I would say what we are doing here  
4 and why we have implemented this logic. In a very  
5 transparent way, as I mentioned, this code exists in  
6 the CDM. The CDM is made available publicly.

7           And here we have where the system -- and this  
8 is basic implementation where we have the code running  
9 against real example trades. So we have taken, we have  
10 created a dataset of example trades, which we are  
11 creating the reports from. These, the top five reports  
12 there, are real data from the public tape that we  
13 observed. And we constructed sort of CDM form of those  
14 to project out to the report.

15           You can see there by using the tools we have  
16 here, we can live-update the reporting rules. So COR  
17 is going to change to credit. But you can see how if  
18 you wanted to explore certain impacts of new rules or  
19 different changes, what they might look like if we had  
20 a large dataset with which to test against. Now, this  
21 is obviously only very much a prototype.

22           Here is an example we found in the SDR data,

1 trivial perhaps, but the price notations are all  
2 measured to -- there is no specification about how many  
3 decimal places the price should be reported to. So you  
4 can see that people have different numbers of decimal  
5 places through just writing a basic rule into filter.  
6 Should I say the price notation? We can set the form  
7 up to two decimal places. And you can see that can be  
8 updated. That is the sort of thing that ISDA could  
9 help members implement in real time to try and help the  
10 consistent implementation of the reporting rules.

11           So that is the end of the demo. And there is  
12 a link to that, which I will share with the committee  
13 after. I think we wanted to really just get the point  
14 across regarding the direct implementation. We at ISDA  
15 and our members believe that there is a potential to  
16 approach regulation in a different way and sort of  
17 shift the paradigm so that we can work together with  
18 regulators and use kind of build test implementations,  
19 get lots of data, show up what the application of the  
20 rules would look like, and then iterate on that over  
21 time to reach a better regulatory outcome. Indeed, at  
22 this juncture, with the new CFTC reporting rules, we

1 think there is a potential for an industry project run  
2 through ISDA or perhaps with other organizations to try  
3 and achieve that. And that is something we will be  
4 exploring with our members in regards to the new CFTC  
5 reporting rules.

6 Questions?

7 CHAIR GORELICK: Thank you, Ian. Very  
8 helpful. It seems like a very sensible approach.

9 I guess I will start with the first question.  
10 You are talking about making the code publicly  
11 available. Is this a true open-source model or is  
12 there some other way that you are going to make it  
13 available?

14 MR. SLOYAN: The code is open-source. It is  
15 available for download in all those different  
16 distributions, different languages as people need. It  
17 isn't under Apache 2 license. It is under a different  
18 open-source license. And it is obviously -- but it is  
19 completely open-source for people to use in their  
20 implementations. Indeed, they have been --

21 CHAIR GORELICK: Thank you.

22 Haimera?



1           MR. WORKIE: Thank you.

2           You mentioned earlier that one of the things  
3 that was designed to help remediate was the idea that  
4 people have potentially different ways of calculating  
5 the information. Does the code actually become part of  
6 the contract or how is that treated in terms of -- do  
7 they just agree to it or is it actually incorporated in  
8 the context of the contract?

9           MR. SLOYAN: So I think the CDM will exist as  
10 kind of an implementation layer. So those components  
11 are not part of the contract per se. I think over  
12 time, as the sort of smart contracts topic matures,  
13 perhaps it will be by reference to a specific piece of  
14 code.

15           But the CDM is intended to help implementers  
16 implement in the way they do today. So there are  
17 systems built today to do calculations, which are not  
18 necessarily -- that code is not part of the contract, a  
19 part, you know, of the conformation of the trade. But  
20 over time, I think the smart contracts topic and as  
21 people look at that and sort of -- is the contract code  
22 is something that this code could be incorporated to.

1 MR. WORKIE: Thanks.

2 CHAIR GORELICK: Okay. Thank you very much,  
3 Ian. And I think with that, we will take a break for  
4 lunch. We are expecting to be back here at 1:30 p.m.  
5 Thanks, everybody.

6 (A luncheon recess was taken at 12:38 p.m.)

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## A F T E R N O O N S E S S I O N

5

(1:35 p.m.)

6

MS. TENTE: We would like to call the TAC meeting back to order, and I will turn it over to Richard.

9

CHAIR GORELICK: Thank you very much, Meghan.

10

I would now like to turn to our next panel, in which we will hear an overview of the insurance market for crypto custodians and how the insurance market is driving best practices and a discussion on why multi-party computation, or MPC, may be a promising solution to some of the challenges around custody.

16

Our presenters this afternoon are Jim Knox, managing director for technology and communications industry-regional practice leader at Aon; and Itay Malinger, co-founder and CEO of Curv.

20

And, with that, I will turn it over to Jim and Itay.

22

MR. KNOX: Thank you very much for that, and

1 thank you for the opportunity to speak with you today.

2 I am very grateful for that.

3           In case there is a lingering malaise due to  
4 food exposure at lunch, I am going to open with some  
5 opening statements that might get your attention.

6           It is my belief that insurance is absolutely  
7 critical to the digital asset space. It is my further  
8 belief that without a robust participation by the  
9 insurance companies partnering in the digital asset  
10 space, the space will not scale to its full potential  
11 without the insurance companies fully embracing this  
12 space. I will just open with that.

13           Start off with some slides. Historically,  
14 there have been some losses in this space, some  
15 unfortunate incidents with stealing and hacking of some  
16 significant losses listed here, listing digital assets  
17 stolen from exchanges that have been highlighted in the  
18 past, some pretty big headlines with the exchanges that  
19 have been hacked.

20           The next slide goes into the ICOs, some of  
21 the reputed fraud that has been involved with some of  
22 the ICOs, a lot of headlines being made here as well.

1           The net effect of all of these headlines,  
2 whether it is the fraudulent activity with the ICOs,  
3 whether it is with the exchange that had been hacked,  
4 and some massive amounts of money stolen from the  
5 exchanges in the crypto or digital asset space, the net  
6 effect is that it has had a very chilling effect on the  
7 insurance industry. It has had an effect on the terms  
8 that are being offered to companies in digital asset  
9 space, on the amount of limits that is being offered,  
10 and the type of insurance that is being offered. So  
11 all of this bad news, this negativity has had a  
12 chilling effect on the insurance space.

13           Obviously it has not been lost on the  
14 regulators. We have comments up here by several  
15 regulators, notably Mr. Chairman Giancarlo from the  
16 CFTC about how they will strictly enforce fraudulent  
17 activity in the space. Insurance companies are aware  
18 of this. I am sure they are appreciative of this,  
19 these headlines. But the losses still remain out  
20 there, and it has had an effect on the insurance  
21 companies.

22           So I want to just talk a little bit about

1 anecdotally some of us here with gray hair who have  
2 been around for a while, I remember in the late '90s,  
3 something called the internet first came out. Back  
4 then I was working for a company called Zurich  
5 Insurance. I was a young fresh Dino insurance  
6 underwriter. At my desk, I was receiving about 20  
7 applications a day, sometimes more, from companies that  
8 were seeking to make a splash on this thing called the  
9 internet.

10           Many of these companies that we were  
11 underwriting or at least evaluating for directors' and  
12 officers' insurance purposes, it is wild speculation  
13 with these companies. There is no clear path to  
14 revenue with these early internet companies. They were  
15 being successfully wildly funded, though, with no clear  
16 path to success, no clear revenue model, no  
17 profitability in sight, but they were wildly funded.

18           I would say about two years later, maybe 90  
19 percent of the internet companies that we underwrote  
20 for, say, directors' and officers' insurance, about 90  
21 percent were gone, you know, burning cars on the side  
22 of the road. They were just evaporated, disappeared.

1           So what is happening now is, you know, fast  
2 track 20-30 years later, some of those young  
3 professionals back then who were underwriting those  
4 types of risks in the internet space 30 years ago, they  
5 are now senior managers at the insurance companies.  
6 And they are now listening and the hearing, and they  
7 are talking about this new technology called  
8 blockchain, somewhat new, in the space. And they have  
9 long memories, and they remember what happened back in  
10 the day when a lot of these insurance companies took a  
11 hit, some severe losses, with the early internet and  
12 some of the iterations back then with those companies.

13           So what we have done now, it is becoming more  
14 and more of a robust place, the digital asset space,  
15 the blockchain space. So this slide here, what it  
16 does, it demonstrates. From a perspective of the  
17 insurance company, they are looking at several metrics  
18 here. So the first top of this chart shows you the  
19 typical types of insurances that are going to be  
20 offered by insurance company for a company in the  
21 digital asset space.

22           So the green, yellow, and red is meant to

1 indicate -- the green is obviously easy to obtain  
2 insurance. Yellow is a little challenging. And the  
3 right side, the red, is a bit more challenging. So  
4 things like surety bonds are quite easy to obtain in  
5 the marketplace if you have a need for an MTL license.

6           Cold storage is where you take that -- if I  
7 am preaching to the choir, if you know this, indicate -  
8 - but cold storage, if you take that digital asset, you  
9 download it off the internet, you put it into a hard  
10 drive or USB stick or HSML, it is off the internet. It  
11 is very cold.

12           Specie insurance is a very interesting  
13 concept. Specie insurance has been around for 100-200  
14 years. 100-200 years ago if you had a Monet or a bar  
15 of gold and if you stored that, that hard asset, that  
16 gold, in a vault, some type of area that was protected,  
17 specie insurance is meant to cover the exposure  
18 associated with securing that hard asset.

19           When Mt. Gox happened several years ago, we  
20 were helping some of the companies in the digital asset  
21 space, some of the earlier companies. When the Mt. Gox  
22 headlines came out, the insurance industry had a very



1 -- again, the chilling effect on the insurance  
2 companies. They started to back away when they saw  
3 what happened with Mt. Gox because there is some  
4 serious money involved there, some losses.

5           So at Aon, we had to come back to the table.  
6 We had to bring the insurance companies back because we  
7 had clients who had needs. And we had to think a  
8 little outside the box and say, "How do we bring these  
9 insurance companies back to the table to offer our  
10 clients insurances when you have things like Mt. Gox  
11 and there are bad headlines going on?"

12           So not myself. I would like to take credit,  
13 but I can't. But somebody at Aon said, "Why don't we  
14 use a specie analysis and apply it to digital asset  
15 space? Why not apply the same logic? If you are  
16 insuring a bar of gold or Monet painting that is being  
17 stored somewhere in a secure place, why not apply that  
18 logic to a UBS stick that has a bitcoin on it or a hard  
19 drive or HSML that has all of these digital assets on  
20 them and they are secured safely away off the web?"

21           So we did that. We successfully did that.  
22 So now there is an insurance out there called specie

1 insurance, which, frankly, is being used by a lot of  
2 the companies now in digital asset space for cold  
3 storage. You have cyber insurance. You have  
4 technology errors and omission insurance. You have  
5 directors' and officers' insurance. The three in the  
6 middle there on the yellow on the top, cyber  
7 technology, E&O, and D&O, almost all of those  
8 insurances are being purchased today by companies in  
9 digital asset space.

10           Then you have on the right side, the far  
11 right side, crime-hot wallet cover, not an easy  
12 insurance cover to obtain. Much, much more due  
13 diligence is done on this type of insurance by  
14 insurance companies. It is available. You know, we  
15 currently do help our clients obtain hot wallet cover.

16           I will tell you that, for some reason, I can  
17 speculate why. When it comes to hot-wallet cover  
18 insurance, almost primarily the only place you are  
19 going to find that insurance is with the London markets  
20 right now, not the U.S. markets. They have not fully  
21 embraced it.

22           The crime insurance for hot-wallet cover is

1 almost uniquely a London solution right now, London  
2 insurance markets. A lot of Lloyd's syndicates are  
3 participating in that.

4           If you look at the bottom side of that slide,  
5 we are talking about the type of companies out there in  
6 the space who are seeking the insurances. If we talk  
7 about companies that are using blockchain technology  
8 purely, say, for its own intrinsic value, meaning if  
9 they are using the blockchain technology for a  
10 logistics company or a real estate company, it is much  
11 easier to obtain insurance for that type of use.

12           Security tokens, interesting area. This is  
13 the CFTC. So I won't get too involved with securities  
14 here, but if it is the claim of security, you are  
15 acknowledging that we are not going to play games with  
16 the regulators. We are going to, you know, call it a  
17 security and treat it as such, you know, obtain  
18 insurance. Some of your traditional asset managers,  
19 advisors obtain insurance. When it starts getting a  
20 little bit tricky is the companies that are in the  
21 digital asset space are actually touching. They are  
22 actually doing day-to-day with the tokens and the

1 assets. When you are talking broker-dealers,  
2 custodians, exchanges, minors, the insurance company is  
3 a little bit -- they start to get a little bit  
4 squeamish because they view more exposure there. You  
5 are dealing with these tokens, these assets. You could  
6 be tripping regulatory issues. There could be security  
7 issues. If they are stolen, these tokens, that starts  
8 to get a little bit more challenging with the insurance  
9 companies.

10           Far right side, initial coin offerings, it is  
11 a dead subject. Some companies now are trying the  
12 staff method with offerings and other methods, but it  
13 is almost a dead issues as far as your -- an ICO come  
14 to look for insurance, you know, "Good luck. God bless  
15 you." Not today.

16           Here are some of the issues that the  
17 insurance companies are factoring when they are  
18 evaluating whether or not to underwrite a company in  
19 the digital asset space. Uncertain regulatory  
20 environment has an impact on the American and London  
21 insurance markets. Perceived reputational risk. You  
22 saw it in the headlines that happened earlier.

1           My personal believe is that a lot of the  
2 insurance companies, particularly in America, the U.S.  
3 insurance companies are on the sidelines right now.  
4 They are on the sidelines in the digital asset space  
5 because a lot of the senior executive management there  
6 are not going to support, put out terms. And if, God  
7 forbid there is major loss, a major hack, and it is on  
8 their watch, potentially could go back and hurt them.

9           And I personally think that is why a lot of  
10 insurance companies -- it is one reason, simplistic  
11 reason, but a lot of insurance companies are on the  
12 sidelines right now.

13           There are regulatory issues they are very  
14 concerned about. Frankly, it is a developing space.  
15 But by comparison, it is a fairly new space. Because  
16 of that, there is not a lot of claims history. There  
17 is loss history developed that the actuarials of these  
18 insurance companies can evaluate and make a  
19 determination on this risk. So the fact it is somewhat  
20 a nascent industry, somewhat has an effect on the  
21 insurance companies.

22           Limited loss history, like I described. The

1 negative press has a huge effect on the insurance  
2 industry. And, again, people are very hesitant to put  
3 the name out for risk if, God forbid, there is going to  
4 be a loss.

5           Some of the coverages to consider. We talked  
6 about this briefly. Most of your insurance offerings  
7 out there for companies in digital asset space are  
8 directors' and officers' insurance. You have cyber.  
9 You have technology errors and omissions, which covers  
10 the issues regarding the technology platform that a  
11 company is using; investment advisors; crime insurance.  
12 All of these different types of offerings are out there  
13 for the markets.

14           As far as the actual markets who offer the  
15 insurances, this gives you an idea of what we are  
16 facing. The D&O insurance marketplace, if you look at  
17 the primary, which means on the right side on top, it  
18 says, "Primary." That is the first insurance company  
19 that will take that first layer of insurance. And they  
20 have what we call the burn layer, if you want. There  
21 is a claim that comes in. So they are the ones that  
22 are on the ground from dollar one if a claim comes in.

1           So you see Lloyd's there, which is, again,  
2 Lloyd's of London mark, which is very big in the area,  
3 very supportive. You have some other markets as well.  
4 What is interesting is in that first tranche there, you  
5 don't see the big names in the insurance space, again  
6 because all of the bad news, the negative press,  
7 regulatory uncertainty has had a chilling effect on the  
8 insurance market.

9           So in the digital asset space as far as D&O  
10 and then it is crime. As far as crime, interestingly,  
11 the top right quadrant there, Lloyd's, is the only  
12 marketplace right now for crime insurance for hot  
13 wallet coverage, there are some American markets that  
14 may attach a very, very high level if the company is  
15 buying \$100-\$200 million worth of hot wallet insurance.  
16 But you don't see a lot of purchases that size.

17           E&O market, very similar. Again, you see  
18 Lloyd's as the primary player. You have Munich Re and  
19 some others. Then you have some others down below.

20           Someone made a comment to me a while ago. I  
21 do believe it is very true. I like to think that the  
22 insurance industry is driving best practices in the

1 digital asset space, you know. And why? For the  
2 following reasons: that if you do not have your house  
3 in order as a digital asset company, you will not get  
4 insurance. And in order to get the insurance, you have  
5 to have very, very, very good, robust compliance  
6 procedures in-house. If you are dealing with the  
7 regulators, you have to let the insurance companies  
8 know where you are with your regulators, how are you  
9 doing with them, is your timeline good to meet all of  
10 the requirements with them. You must have very, very  
11 good KYC/AML in-house procedures. If you don't have  
12 that, you will not get insurance.

13           And there is a host of items here on this  
14 slide that shows you just how deeply the insurance  
15 companies are going to do a dive into your company, the  
16 diligence, and ask you exactly what is going on with  
17 your company, what are your best practices, what is  
18 going on to get that insurance.

19           So, with that, I will leave it at that, but  
20 thank you very much for your time. Thank you very  
21 much.

22           MR. MALINGER: All right. Good afternoon. I



1 am Itay, Itay Malinger. I am the co-founder and CEO of  
2 Curv. We are a digital asset security company, a tech  
3 company based in New York.

4 I am going to touch on some of the points  
5 that you heard from Jim around digital asset security.  
6 So when insurers are trying to evaluate the security  
7 posture of their customers that want to buy insurance,  
8 we will talk a bit about the evolution of security for  
9 digital assets and the challenges that they pose,  
10 specifically the challenge of securing private keys. I  
11 assume you all know that private keys are those secrets  
12 that enable to sign transactions on a blockchain. And  
13 they pose a very significant challenge of a tradeoff  
14 between security and liquidity. And solutions today  
15 are very difficult to get insurance for but also  
16 impractical to scale.

17 We will then present -- it is going to be a  
18 bit technical, but we will present some teasers around  
19 the latest and greatest in cryptography to enable to  
20 address those challenges, so multi-party computation,  
21 zero-knowledge proofs, and an example of a protocol  
22 called Diffie-Hellman. And then we will circle back

1 and talk about what this means for custody and for  
2 digital asset security.

3           So, as we mentioned, private keys are a  
4 single point of failure as long as you talk about  
5 digital asset security. And since it is easier to get  
6 insurance for cold storage compared to hot wallets, as  
7 was just mentioned, the reason is that it is perceived  
8 to be actually more secure specifically from  
9 adversarial attacks. But when you think about what are  
10 the attack vectors around digital assets, it can be, of  
11 course, the first thing that comes into mind is an  
12 adversarial cyber attack -- right? -- hackers getting  
13 into a hot wallet and stealing the funds. But it can  
14 also be an insider threat, of course, the people that  
15 you trust the most to have access to a cold storage  
16 vault in that case.

17           Once they are within that cold storage  
18 facility and have gone beyond all of the authentication  
19 mechanisms to that cold storage vault, they have full  
20 access to the entire liquidity of your company. So do  
21 you really trust those people to get in? And how can  
22 you construct a way to better protect from those

1 insiders?

2           And, finally, because the private key is the  
3 holder of the identity on the blockchain -- right? --  
4 the private key is the way to generate your identity on  
5 the blockchain so that you can receive assets, losing a  
6 private key means losing the ability to make  
7 transactions. And you have seen that as well.

8           So there are many cases that you have heard  
9 about, such as cases in which people lost their keys.  
10 A loss of keys means the keys are there forever. They  
11 were not stolen. There is no hacker who got the  
12 assets. There was no employee who stole the assets.  
13 And, yet, mathematically, it will not be possible to  
14 retrieve those assets in the near future.

15           So, really quickly, I will go over the  
16 existing solutions. I think these are terms that most  
17 of you have heard in the past, but you will see this  
18 tradeoff between the more liquid solutions that enable  
19 you to withdraw funds quickly versus the more secure  
20 solutions that enable you to keep the assets more  
21 secure, especially from adversarial threats. Right?

22           So, of course, a wallet is the infrastructure

1 to secure their keys. So it can be either software-  
2 based or hardware-based. The hardware are HSMs if you  
3 heard about that term. It can be a consumer-based  
4 piece of hardware or more enterprise-grade, but, of  
5 course, the software-based solutions since they are  
6 based on software, they can be more flexible to address  
7 many consumers trying to withdraw funds.

8           Another tradeoff is between hot wallets and  
9 cold wallets. When we say, "hot," we mean wallets in  
10 which the private keys are connected to an internet-  
11 connected machine. And cold wallets are wallets in  
12 which those keys are disconnected from the internet,  
13 and you can see this is state-of-the-art today. Right?  
14 Take a World War II bunker. Take a piece of private  
15 key, and keep it within that bunker. There are  
16 actually vendors who are offering that. And it is good  
17 practice, again, mainly against adversarial cyber  
18 attacks.

19           Another element is usually when we talk about  
20 private keys and public keys, an address or a wallet or  
21 a target destination can have a single-sig address.  
22 But for some blockchains, specifically bitcoin, there

1 are blockchains that support multi-sig address. So  
2 think of it as, instead of having just one key, you can  
3 have two separate keys, just like in some banks, when  
4 you go to a vault in the bank, there is the clerk that  
5 has one key, and the owner of the asset that has the  
6 other key. And both need to open the wallet.

7           And, finally, one more technique that is  
8 called sharding, or Shamir's Secret Sharing if you have  
9 heard. It is the ability to take a key and split it  
10 into separate locations. Every time you want to sign a  
11 transaction, you need to bring those pieces back  
12 together, sign the transaction, and then delete the  
13 pieces that you brought together.

14           So, as you can see, on the right side, we  
15 have more complex constructs. Some of them are  
16 literally physical to secure the blockchain. So you  
17 have this great construct, very state-of-the-art  
18 blockchain, which is very connected and decentralized,  
19 but, effectively, the security requirements are causing  
20 solution providers. Right? Most exchanges will have  
21 98 percent of their assets in cold storage. Right? So  
22 eventually you are having a very centralized set of

1 service providers, who are holding their assets in a  
2 very disconnected environment.

3           And the question is, can we solve this  
4 tradeoff between security and liquidity? And, now,  
5 there is a way to solve that. And, actually, the  
6 answer is, of course, yes.

7           So if we look at the way the blockchain is  
8 designed, what is a blockchain, it is a set of  
9 protocols that enable players or participants in the  
10 network to maintain one ledger that everyone knows and  
11 everyone agrees upon, right? And the way to do that --  
12 and what is powering the blockchain is actually math,  
13 right?

14           So three simple mathematical functions that  
15 are being used over the blockchain are the ability to  
16 create a public key. Right? I said the private key is  
17 a secret known to the holder of the asset, but their  
18 identity is their public address, right? So deriving a  
19 public address from a private address is a mathematical  
20 function, actually a very simple one, just taking some  
21 number to the power of the private key. And that is a  
22 public address. So that is one mathematical function.

1           And another mathematical function would be  
2 the function that is used to sign a transaction,  
3 basically to say, "I am who I say I am. This is the  
4 transaction that I want to make. And this is the  
5 mathematical proof that I want to make this  
6 transaction." Okay? So signing is just another  
7 mathematical function.

8           And, finally, the ability to validate that  
9 the person who said who he is -- right? -- is actually  
10 behind this. The ability to verify that a transaction  
11 is authentic is also a mathematical function.

12           So, effectively, all of the blockchain is  
13 powered by those mathematical functions. And, yet, the  
14 private keys are kept in cold storage vaults of World  
15 War II, right? So MPC and zero-knowledge proofs are an  
16 attempt and a successful one that is on the mainstage  
17 today to take math itself to protect the private key  
18 itself. Okay? And the way to do that is effectively  
19 to eliminate the private key and to create identities  
20 in which the secret material is distributed across  
21 many, many players.

22           So this is the point at which we are going to

1 do a bit of math, but I think it is going to be more  
2 clear once we are done. So let's take a very simple  
3 example of a multi-party computation protocol, which is  
4 -- let's say we want to calculate we have a circle  
5 here, and we want to calculate the average salary of  
6 the people around this circle. Okay? So we could have  
7 brought some trusted third party, right? And we don't  
8 want to share our salaries to one another or to anyone,  
9 right? We could have brought some trusted party. And  
10 each of us would go to that party and tell our salary  
11 to that party. That party will then go and calculate  
12 the average. They know all of the inputs. Right? And  
13 that is the way to do it with the equivalent of private  
14 keys. Right?

15           The issue is, what happens if this party is  
16 malicious? What happens if this party is compromised,  
17 right? Can we collectively calculate the average  
18 salary without bringing any trusted third party into  
19 the protocol? And the answer is yes. Okay? Very  
20 simple example. I will go first.

21           We will do a protocol. I will take my  
22 salary. I am not going to tell you what it is. I am



1 going to add some random number that only I know.  
2 Okay? I am going to think of that random number. And  
3 I am going to add those two together. I am going to  
4 send it to you. And you will receive a number that you  
5 don't know what my salary was because there is some  
6 randomness there. And so you have no way of knowing  
7 what was my original salary unless you know my secret.  
8 You will add your own salary and will send it to the  
9 next person and so on and so on. So each of you will  
10 add your own salary. At the end, I am going to receive  
11 the sum of all of your salaries from Jim. And I am  
12 going to subtract the random number. Only I know that  
13 random number. I have the sum. I am going to divide  
14 it by the number of people. And we got the average  
15 salary. No one in this process has learned anything  
16 about each other's salary. And, yet, we were able to  
17 calculate the average salary.

18           So this is a very simplistic example, of  
19 course, but it was proven back in the '80s that you can  
20 take any mathematical function, a sum, a  
21 multiplication, or any function whatsoever, and  
22 cryptographically do a multi-party calculation in which

1 those secrets remain private to the different parties.  
2 Not only that, let's say that some of us were trying to  
3 trick people, the other part of the room. It will also  
4 be resistant to malicious adversaries who are a part of  
5 that process.

6           So another construct is called zero-knowledge  
7 proofs. And that is another -- again, in the MPC, it  
8 was a protocol, right? Each one of us did some  
9 calculation. And we sent some information over the  
10 network or to one another. Here we are talking about  
11 another set of protocols that the goal in this, in  
12 zero-knowledge proofs, is to prove that I know a secret  
13 without revealing the secret to the other party. Okay?  
14 But I want to prove to the other party that I know that  
15 secret.

16           So a very simple example, let's say that I am  
17 Bob, and I have two balls. One is green, and one is  
18 red. And I have another party, Alice, that wants to  
19 prove to me that those balls are different without  
20 telling me, without telling me, Bob, which ball is  
21 green and which ball is red. Okay?

22           So I have one green ball and one red ball. I

1 am going to put them behind my back. I am going to  
2 present one ball. Right? I am going to take it back.  
3 And then with a probability of 50 percent, I am going  
4 to switch the balls and present the other ball. Right?  
5 And Alice will have to say whether or not I changed the  
6 balls. Right? So if I do that enough times -- right?  
7 -- after a few times, basically I am going to know  
8 whether or not I have the same color or not. I am  
9 going to be able to prove, Alice is going to be able to  
10 prove to me that I have, indeed, different balls  
11 without telling me that it was red or a green one.

12           So the third example -- and here we get a bit  
13 to kind of sixth grade math, but it is the -- here we  
14 show how we can create a public key that does not have  
15 a private key. Okay? This is a very simplistic  
16 example, but we will try to do that. Right?

17           So what we want to do is we want to create,  
18 we want to calculate the public key that corresponds to  
19 the sum of two randomly generated numbers by two  
20 people. So here we have Alice and Bob. Each of them  
21 will think of their own secret. Okay? Each of them  
22 has their own secret. Alice has thought of the number

1 12, but she does not tell that to Bob. And Bob thought  
2 of the number 10. He will not tell that to Alice.  
3 Right? The "private key" will be 22. We will just sum  
4 those numbers. And we will call that the private key,  
5 but we will never calculate that private key. We only  
6 want to calculate the public key. Right? And,  
7 basically, the ability to calculate a public key is to  
8 take a generator number, in this case the number 4 --  
9 right? -- and to take it to the power of the private  
10 key.

11           So you are going to have to believe me, but  
12  $4^{22}$  is the number 25. Right? But are we able to  
13 calculate the number 25 without calculating the number  
14 22? And the answer is yes, and it is pretty simple.  
15 Alice will take her number and calculate her public  
16 address. That will be the number 20. She will send  
17 the result to Bob.

18           Bob will take his own public key, will  
19 calculate the private -- will take his own private key,  
20 the number 10. We will calculate the number 23, which  
21 is  $4^{10}$ . And then they will send the results they have  
22 to one another. Right?

1           So now after the exchange of the results  
2 phase, both of them will have 20 and 23, which is both  
3 what they calculated and the result of their  
4 counterparty. And the multiplication of 20 and 23 --  
5 you have to believe me. It is 25. Because we are  
6 operating in cryptography, we always operate under a  
7 specific prime modulate, right? So you do 20 times 23,  
8 and you divide it by 29. And what is left, the  
9 modulate is 25. You can try this at home. And,  
10 basically, both parties got the same result, which is  
11 the number 25. But at no point in time did we have the  
12 number 22. If you did, you would have seen red. But  
13 there is no red here above the line.

14           And, basically, this is a way to calculate a  
15 public address with no private key. The private key is  
16 distributed between Alice and Bob. And for advanced  
17 students, if Bob is trying to trick Alice, there is  
18 actually a way for him to do that. And zero-knowledge  
19 proof can come to the rescue for Alice to ask Bob to  
20 prove that it was actually a random number that he used  
21 in order to choose the number.

22           So what this means is that we are able to

1 make mathematical constructs in a distributed way.  
2 Right? So we just saw that we can collaboratively  
3 calculate a public key without a private key. And  
4 cryptography has gotten to a point in which we can do  
5 that also for digital signatures and for the validation  
6 and for calculating cash. So calculating cryptographic  
7 functions in a distributed way, again, back in the  
8 '80s, it was proven that it was feasible. The issue is  
9 that in the past years, it had become also feasibly  
10 within the timeframe that we would be able to forgive.  
11 Right? So it would take about a second to do this but  
12 will not take 30 months to do one calculation. Right?  
13 So we got to that point in which those protocols are  
14 feasible. And we are talking about advances in the  
15 recent years in cryptography.

16           So now once we are able to create the  
17 identity on the blockchain with several parties, now  
18 comes the question of, how do we distribute the secrets  
19 between the different parties? So that is kind of a  
20 business decision. It can be between -- let's say I am  
21 an exchange. Remember that I had employees who were  
22 able to get into a room to be able to move assets

1 around. Instead, I can give each and every one of  
2 those employees a different secret. And together  
3 through MPC, each of them, their assets -- their data  
4 is not valuable at all. But collectively, they are  
5 able to move the assets or if I am a custodian, I can  
6 hold part of the secret and give the other part of the  
7 secret to my customer, the funds who are my customers  
8 or if I am serving consumers, I can have these  
9 constructs of distributing the key material between  
10 parties in a way that there is no point in time, no  
11 point in history in which a private key will exist,  
12 either in a hardware wallet or in a software wallet.

13           So, effectively, the solution is that this is  
14 very secure, right? There is no single point of  
15 failure here. It is connected. All the parties are  
16 connected to one another. And you get the ability to  
17 be very liquid and very flexible to the business  
18 requirements that you need.

19           And one more bonus is that it is agnostic to  
20 the blockchain, which is very important. Right? You  
21 have many blockchains today, but do you really need a  
22 different keyed mechanism for each and every one of

1 them or you can have something that is completely off  
2 the chain that can help you resolve the security issues  
3 of all the blockchains that you manage? And we see a  
4 proliferation. A blockchain is each of them with their  
5 own business value, but from a security perspective,  
6 this should be kept separate.

7           Thank you.

8           MR. KNOX: Any follow-up questions from the  
9 audience at all?

10           CHAIR GORELICK: Let me start with one quick  
11 question for Itay. Itay, why is multi-party  
12 computation preferable just to a multi-sig wallet?

13           MR. MALINGER: Yes. So the two main reasons  
14 would be one is that in multi-sig, you do have two  
15 keys. Right? And those keys are constant over time.  
16 In multi-party computation, what you can do is you can  
17 change those secrets that I mentioned, change those  
18 secrets, every time, every hour, every day, every time  
19 you make a transaction. So those secrets are not  
20 constant constructs. So that is a huge security  
21 benefit because, for example, if an adversary gets to  
22 one point of the network and they get to the other



1 point after six months, they will actually have no  
2 value.

3           The other benefit is what I mentioned last,  
4 the blockchain agnosticism of the asset. Right? You  
5 have the same infrastructure that can apply to bitcoin,  
6 Ethereum, or whatever, instead of having separate  
7 support by the various blockchains. And there are  
8 blockchains we don't even have multi-sig, right?  
9 Specifically, Ethereum does not have a native multi-sig  
10 solution. So you can have that also to support non-  
11 multi-sig blockchains.

12           CHAIR GORELICK: Okay. Great. Thank you.  
13           Mayur?

14           MR. KAPANI: That was a very good  
15 presentation. Thank you.

16           One quick question. The actual math for  
17 doing MPC or in terms of the logic, are there multiple  
18 ways of doing this or is this still evolving or is that  
19 a standard way? It is kind of people are converging  
20 based on the quality of the math in terms of it being  
21 able to be hacked? What do you think is the state of  
22 the union?

1           MR. MALINGER: Yes. So there are multiple  
2 ways to do this, various protocols trying to optimize  
3 on different parameters, just like you have many  
4 different signature schemes in cryptography -- right?  
5 -- not just issued BSA or a lifted Curv. Some are  
6 using other ways. Some are faster than the others.  
7 Some are better for many parties versus better for two  
8 parties. And this is an evolving space. It got to a  
9 point today in which there are I think three to four  
10 like main protocols for MPC, specifically for the  
11 crypto use case, which is digital signatures, that got  
12 it to ballpark in the second today. When you compare  
13 it to the time that it takes for bitcoin transactions,  
14 this is pretty good. And I assume that this will get  
15 better now as we move forward.

16           MR. KAPANI: Thank you.

17           CHAIR GORELICK: Thank you.

18           Haimera?

19           MR. WORKIE: So my question is really more  
20 the intersection between what you two discussed. How  
21 much does the insurance companies look at the key  
22 management systems that are actually being used? Is

1 there like a baseline that is attached to that? Do  
2 they give credits if it is more robust or how is that  
3 taken into account?

4 MR. KNOX: Sure. Thank you for the question.  
5 Are you talking specifically about the security  
6 measures regarding the --

7 MR. WORKIE: Yes.

8 MR. KNOX: So, to answer your question, yes,  
9 they do take a careful look at that. To give you an  
10 idea of just how interested they are in the whole  
11 process, we actually had Curv speak with 60 insurance  
12 underwriters around the world about 2 months ago to  
13 explain the technology to them because they are very  
14 aware of multi-sig insuring. They have a clear  
15 understanding of that. But they heard rumblings that  
16 MPC technology was coming, but they didn't know what it  
17 was. So we at Aon actually thought it prudent to put  
18 an MPC provider in front of the insurance writers so  
19 they got this technology, they understood it because  
20 they are going to have to evaluate it.

21 So the response directly to your question is  
22 they do take a very deep dive in these security

1 measures.

2           MR. WORKIE: And a question, I guess a follow  
3 up question about the difference between the public  
4 markets, the public blockchains, and private blockchain  
5 systems. Obviously, in addition to the key management  
6 systems, there are also issues around kind of the  
7 infrastructure of how the blockchain system is set up  
8 and how that gets utilized and where there is ability  
9 within any given blockchain system to do nefarious  
10 things on the system. How is that taken into account  
11 in terms of looking at public versus private? And how  
12 is that considered?

13           MR. KNOX: Sure. So several factors are  
14 going to be evaluated by the insurance underwriters,  
15 the insurance companies, the use of that blockchain and  
16 what is it being used for when it is public versus  
17 private? Who has access to that blockchain? Who is  
18 integrated into it? What are the values? If there is  
19 a blockchain that is being utilized, what are the  
20 values, say, of if there is tokens, some type of assets  
21 being dealt with on that blockchain? What are the  
22 values of that?

1           So there are several factors they are going  
2 to look at, but, most importantly, they are going to  
3 look at who is involved with that blockchain, who are  
4 the parties involved, what are they doing with it.

5           MR. WORKIE: Thank you.

6           CHAIR GORELICK: Okay. I understand we have  
7 a question from Chris Hehmeyer on the phone.

8           MR. HEHMEYER: Hey, everyone. I am sorry I  
9 am not there. It is pretty wimpy of Chicago to be  
10 canceling flights with two inches of snow this morning,  
11 but that is what they did to me. So I am sorry I am  
12 not there.

13           Itay, I have a question for you. Given the  
14 computational heaviness of an MPC solution, how much  
15 capacity is there? Can it provide the liquidity that  
16 you talked about? Does it have a lot of capacity or  
17 can it get bogged down with a lot of activity?

18           MR. MALINGER: Yes. So the capacity is  
19 pretty unlimited. I mentioned that it is ballpark of a  
20 few hundred milliseconds per signature, but the  
21 advantage is that this is software, right? So you can  
22 do as many of those in parallel as you need. And with

1 that, we are just setting it up, even in the cloud,  
2 right? You can set up as many of those in parallel.  
3 So, effectively, the capacity is pretty unlimited. It  
4 is very loosely coupled with the computation that you  
5 have. And it is even getting better, and it is any  
6 case orders of magnitude better than what you get from  
7 the blockchain itself. So it is still like however the  
8 blockchain will improve, you can assume that the MPC  
9 protocol will improve as well. And they will always be  
10 quicker than the blockchain itself.

11 MR. HEHMEYER: Thank you.

12 CHAIR GORELICK: Thank you.

13 Yesha?

14 MS. YADAV: Thank you so much. Terrific  
15 presentation.

16 So I have a question I think mainly for James  
17 just to try and -- some very basic questions. So I  
18 understand insurance to be regulated at the state  
19 level. And so in that context, how much input have you  
20 had from state regulations in terms of how they see  
21 this landscape and how they see their own rulemaking in  
22 relation to insurance developing in response to the

1 risks that you are outlining in this presentation?

2           And, second of all, in terms of the insurance  
3 companies themselves and the state regulators that  
4 might be working on this, do they see the reserve  
5 requirements for insurance companies changing given the  
6 potential volatility of the underlying assets if you  
7 are looking at crypto, bitcoin, the price volatility  
8 that attaches to it, the technological fragilities and  
9 so on and so forth that you outlined? Are the reserve  
10 requirements likely to change, shift upwards,  
11 particularly given the lack of data and so on and so  
12 forth? And to what extent is that likely to affect the  
13 ability for companies to actually want to be in this  
14 space?

15           MR. KNOX: Sure.

16           MS. YADAV: And then finally -- I'm so sorry.  
17 And, finally, I just wanted to ask, you know, normally  
18 when we think about insurance, the insurance companies  
19 are able to diversify and then control their exposure  
20 because their diversifying met multiple geographies and  
21 risks and so on and so forth. Is that diversification  
22 potential available in this space or is there some kind

1 of correlated risk exposure that attaches in this  
2 market more so than others?

3           MR. KNOX: Okay. Thank you for that. I will  
4 start in the order that you posited the questions.

5           Regulators are extremely aware of this space  
6 on a state level. Without mentioning names, I can tell  
7 you that one of my larger digital asset clients was  
8 proactively contacted by New York State regulators  
9 after a press release went out about an activity that  
10 they were engaged in. So the regulators are very aware  
11 of this space on a state level. They are watching it  
12 very carefully. They will proactively reach out to  
13 companies within their domain and ask them questions if  
14 they feel it is proper and follow along that.

15           Second question I think on reserve  
16 requirements, that is a really interesting question. I  
17 personally do not see the reserve requirements being  
18 changed right now by the insurance companies, but I do  
19 see them being changed in the following situation. Our  
20 sales, Aon, and possibly others are evaluating the  
21 possibility of having insurance companies issue  
22 insurance policies in denominations of digital assets.



1 In other words, not offering a \$10 million policy but  
2 offering a \$10 million bitcoin or some type of token  
3 policy. Right? If that happens, yes, then I do see  
4 the requirements for reserves being changed in that  
5 situation.

6           And my apologies. Your last question was  
7 diversification and?

8           MS. YADAV: (away from microphone)

9           MR. KNOX: Right. Another good question. I  
10 think diversification is huge for the insurance  
11 companies. And I don't know if diversification is the  
12 metric, but, as I said to you earlier on in the  
13 presentation, a lot of the insurance companies right  
14 now, particularly in the U.S., are evaluating the space  
15 very carefully without diving full in and offering  
16 insurance products.

17           I think that diversification of a portfolio  
18 is always very important. So, obviously, they will  
19 diversify but, frankly, right now for the insurance  
20 space in the U.S., there is only a handful of insurance  
21 companies that will offer insurance products for the  
22 digital asset space, the exposures. So yes, they will

1 obviously diversify when needed, but it is not a ton of  
2 activity right now from the insurance companies in the  
3 U.S. in this space.

4 CHAIR GORELICK: Thank you.

5 Tim?

6 MR. MCHENRY: Yes. Thank you.

7 So, given its complexity, how would I as a  
8 customer know that the MPC protocol is being properly  
9 applied? Is there some sort of a third party  
10 authentication that can be done or a cryptographic  
11 audit or anything like that?

12 MR. MALINGER: Yes. So the same validation  
13 mechanism that applied to any cryptography --  
14 cryptographic libraries, specifically because of  
15 encryption or digital signatures, right? These are  
16 being validated by cryptographic review companies. So  
17 there are companies who are, first of all, offering  
18 commercial MPC protocols, right? And those vendors,  
19 Curv included, are being reviewed by third party  
20 validators, both by academic professors and by  
21 cryptographers at large. And there is not just a  
22 review. You can also do some other kind of attack

1 simulations on those protocols, like band testing, et  
2 cetera. All the best practices that you have for  
3 encryption, you can apply to MPC and to any  
4 cryptographic protocol.

5 CHAIR GORELICK: And Chris?

6 MR. CHATTAWAY: A question for James. Can  
7 you give us some perspective on the size of the market,  
8 like notional underwritten number of claims that were  
9 filed, you know, notion of those claims?

10 MR. KNOX: Sure.

11 MR. CHATTAWAY: Just for some perspective.

12 MR. KNOX: That is a great question. So  
13 early on, I showed you some of the headline hacks that  
14 happened in this space with the exchanges. To our  
15 knowledge -- and there is a lot of those companies that  
16 were hacked and some significant losses. Not one of  
17 those companies was insured.

18 The interesting thing is in the digital asset  
19 space, there has not been a lot of claims yet. There  
20 has been some very -- there were some small claims.  
21 There has not been heavy losses.

22 The interesting thing is that we have

1 actually had insurance companies, some large insurance  
2 companies who were leading the space several years ago.  
3 And one day, they decided because the headlines were so  
4 bad with some of the severe hacks and losses, they  
5 walked away from the space completely without paying  
6 one penny of loss.

7           So, to respond to your question, there has  
8 not been a lot of significant loss in the insurance  
9 space, interestingly. Maybe it is a good job by the  
10 insurance underwriters that they did not underwrite  
11 those exchanges that were hacked.

12           And I think did you want to know a little bit  
13 about capacity in the marketplace?

14           MR. CHATTAWAY: Yes, like are they charging  
15 enough premiums, then, to like compensate? Like it  
16 feels like there should be some tradeoff or some  
17 efficient frontier here where like if there is a great  
18 demand for this service, that people are stepping away  
19 from it, that other market participants would provide  
20 it at some price.

21           MR. KNOX: Sure. So the market is always  
22 going to find its --

1 MR. CHATTAWAY: Equilibrium, yes.

2 MR. KNOX: Yes. So the issue becomes -- we  
3 will talk about real quickly just the different types  
4 of insurance. So you sell cold specie insurance,  
5 right? It is low-exposure. You have a bitcoin in your  
6 assets offline, right? You can get a lot of insurance  
7 for a lot of capacity, pretty reasonable pricing.

8 When you start to go to the other end of the  
9 spectrum, we are talking hot wallet coverage -- right?  
10 -- the highest exposure for digital assets from an  
11 insurer's perspective. There is capacity out there.  
12 It is limited, and it is very expensive. So, you know,  
13 we have successfully helped clients with their hot  
14 wallet coverage. If I was going to evaluate, I would  
15 say, right at this time, it is just the price is not  
16 good for us right now.

17 MS. TENTE: All right. Thank you. I think  
18 we will take a five-minute break now before the next  
19 presentation.

20 MR. KNOX: Thank you all very much.

21 (Recess taken.)

22 CHAIR GORELICK: Okay. Good afternoon,

1 everyone. I would now like to turn to the final panel  
2 on our agenda, in which we will hear an overview and  
3 updates from several entities looking to create useful  
4 corporate governance regimes in the digital asset and  
5 cryptocurrency marketplace.

6           Our panelists today include Jeff Bandman, who  
7 is a board member of Global Digital Finance; Yusuf  
8 Hussain, who is the president of Virtual Commodities  
9 Association; and Brad Vopni, who is a founding board  
10 member of the Association for Digital Asset Markets.

11           And, with that, I will turn it over to the  
12 panel.

13           MR. BANDMAN: Good afternoon. Thank you very  
14 much for having me. Jeff Bandman, board member,  
15 cofounder and lead for regulatory affairs for Global  
16 Digital Finance. Thank the Technology Advisory  
17 Committee for inviting us and fellow panelists here.  
18 Today, as a former CFTC official, it is a particular  
19 thrill for me to be here among so many friends and  
20 former colleagues. And every day is a good day at the  
21 CFTC.

22           (Laughter.)

1           MR. BANDMAN: So I decided to do that. And,  
2 really, you know, this panel and all the work has been  
3 a real tribute to the CFTC's forward thinking and  
4 leadership in digital assets. And, really, a  
5 commitment of the resources and energy in this space,  
6 you know, does set a global standard for regulation in  
7 this area around the world.

8           So I will start by just introducing Global  
9 Digital Finance, or GDF, who we are. And in the course  
10 of this presentation, I am going to talk about how we  
11 came about and then how we are working on setting  
12 global standards and self-regulation in this space and  
13 what the role of the regulators can be.

14           So we are a global international policy  
15 organization headquartered in the U.K., but our  
16 membership is global. You know, we think of ourselves  
17 in the global landscape as sort of akin to a standard-  
18 setting body. We have a global footprint in  
19 membership. You know, our focal point, our codes of  
20 conduct for crypto asset, which I will describe are  
21 internationally community-based. In addition, we do a  
22 lot of global regulator and policy-maker outreach and

1 also try to be a resource and, you know, comment on  
2 things like consultations and promote those kinds of  
3 things. We do work internationally, so regulators,  
4 governments, international bodies, foundations,  
5 subject-matter experts, as well as the industry itself.

6           So the context for, you know, how did GDF  
7 come about -- and, really, the organization was kind of  
8 incubated in late 2017. And the work commenced in  
9 early 2018. At the time, you know, there was a sense  
10 of real urgency around it. I think some of the  
11 concerns at that time were well-expressed by letter to  
12 the G20 from the finance ministers and central bank  
13 governors of France and Germany. You know, there was  
14 all of this exuberance. There were a lot of behaviors  
15 in the market. And so while there was promise for this  
16 new technology, you know, it seemed like there also  
17 needed to be kind of a sense of standards. And it  
18 would be, you know, you could say, "Well, we don't  
19 think what is happening is necessarily right." Well,  
20 but in reference to what? And so there really needed  
21 to be the industry to show it could come together and  
22 do these things. And so some of the things that were



1 articulated at the time, the need for a common  
2 understanding on the nature of tokens; the taxonomy; a  
3 common vocabulary, which was actually the first project  
4 of GDF in 2018; the implications of the exposure of  
5 market participants to tokens in terms of market  
6 integrity; protection for vulnerable investors; and  
7 finally, AML and KYC concerns. So those were a  
8 catalyst to us. And so, as a result, we did the work  
9 to develop a taxonomy and to start to develop codes of  
10 conduct in this area, which is still kind of a core  
11 part of our mission.

12           So a bit about kind of who GDF is. And then  
13 we will turn our focus to the work. So here is a list  
14 of our -- the slide is showing our patron members,  
15 advisory council, working members, and partners. You  
16 see it is a global group. You see a lot of our  
17 guidance and steering comes from the patron board and  
18 advisory council, who are global firms. We are a  
19 member- and community-driven organization. But also as  
20 the kind of list of partners, there shows we partner  
21 with different organizations, other not-for-profit  
22 governance organizations around the world because we

1 think collaboration is very critical. And these are  
2 global markets. And so it is important for people to  
3 work together globally as well as locally.

4           Our extended GDF community and those who  
5 participate in our summits and drafting of codes  
6 include an even broader mosaic of firms. And we also  
7 have very extensive engagement with the regulatory  
8 community, who participate in our summits as observers,  
9 who provide bilateral feedback on our codes of conduct,  
10 who we engage with sometimes on deep dives in the  
11 various subject-matter areas.

12           So community-led standards. What do we mean  
13 by that? And why is that important? So, as I said at  
14 the outset, when this work started in late 2017, early  
15 2018, you know, we saw the need for a set of rules and  
16 standards to be there, but who appointed us? It wasn't  
17 as if we came down from Olympus and suddenly had the  
18 wisdom to know what was right in this area. It was  
19 important to convene the industry as a community and  
20 have community-developed standards. And so that was  
21 the nature of the work that we did.

22           We found that the regulatory perimeter in

1 2018 and still, frankly, the case today is different in  
2 different jurisdictions. Here in the U.S., many  
3 digital assets fall under the CFTC or the SEC for  
4 different purposes than the IRS or FinCEN for others.  
5 But in terms of the market, you know, in the U.K., you  
6 might have a single regulator, same in Singapore. In  
7 Europe, many digital assets fall outside the oversight  
8 of -- they don't qualify as financial instruments or  
9 commodities. So we felt this is a global market.  
10 There needed to be a set of global standards.

11           So the work, the way the codes of conduct are  
12 developed are by working groups. They are done,  
13 drafted. And then once they are developed, they are  
14 subject to kind of public and notice in comment period,  
15 similar to what from my own and other regulators'  
16 experienced working at the CFTC. So in 2018, the  
17 first, the taxonomy in the first set of codes that we  
18 did, we attracted about 650 comments from about 150  
19 commenters around the world. Fortunately, somebody  
20 other than me had the job of collating those. But the  
21 important thing was really to have community-driven  
22 things. And then we think that really -- in terms of

1 adherence to those for people who participated in  
2 creating them, that is a very important element.

3           So these are -- this slide lists -- on the  
4 left, those are the codes that have been ratified. We  
5 have a number that are in development. And then we are  
6 starting to work on the next ones.

7           Why have we structured it this way? Well,  
8 when the work started, you know, we looked around for  
9 models of codes of conduct in other industries, whether  
10 in peer-to-peer finance. Something that we thought  
11 very highly of was the FX code, but the FX code, even  
12 after all of the concerns with FX prices, took three  
13 years to develop. And we felt, "We don't really have  
14 three years. We need to get this work started now."  
15 And so we started a modular approach where part 1 was  
16 the overarching principles. And then we have added  
17 additional modules kind of in a priority order based on  
18 what the community and the industry and the regulators  
19 tell us are the most urgent topics. And the work has  
20 grown. So, for example, our AML group that is done  
21 published a number of these and has published.

22           You know, we also have been very engaged with

1 the with the FATF process around the travel rule. And  
2 that was about 85 global members. Our custody code of  
3 conduct that was just approved at our summit this  
4 morning to go to the public consultation phase, again,  
5 that group has over 80 participants as well. So there  
6 is very broad-based work that goes into those. And all  
7 of those are available on our website, a lot of public  
8 and transparency.

9           How do GDF codes relate to law and  
10 regulation? You know, I think in one sense, they fill  
11 gaps. There are many evolving areas. They also try to  
12 be a single set of global rules that others can live  
13 on. They can serve as models for law and regulation.  
14 They can be adapted or they can be worked with by  
15 groups. Like my colleagues on the panel, VCA and ADAM,  
16 they can be adapted or applied in specific  
17 jurisdictions. They don't supersede applicable law,  
18 but they are a complement to law. And in many cases,  
19 there are regulatory gaps.

20           So now that we have a code of conduct, how is  
21 that applied and implemented? So we have a self-  
22 attestation registration. People at the CFTC will be

1 familiar with the concept of self-certification. And  
2 this is how we started with self-certification. I  
3 think over time, there is interest in moving to kind of  
4 an external certification or audit process. But today,  
5 you know, members or anybody without being a GDF member  
6 can signal their adherence, elect to adhere to the  
7 code. About half of our members have already publicly  
8 attested to that. And others are in the process of  
9 reviewing, and we hope doing so. So that is growing.

10           We have started studying kind of a phase 2 of  
11 this, which would be external, having a third party  
12 audit or verification, but, again, with an interest  
13 toward we need to get better standards in the industry,  
14 starting with a self-certification model. And then,  
15 again, this is a global process, and we will work our  
16 way towards external certification.

17           Here these are just some of the contents of  
18 the code, just to give an idea of things that we cover,  
19 some of the overarching principles, you know, very  
20 fundamental topics: ethics; treatment of customers and  
21 customer assets; and then as we have gone into the specific  
22 code modules, principles for token-trading platforms. You

1 know, a lot of these things might say they are common sense,  
2 but we have really gotten into the weeds within the  
3 organization, debated those, and submitted those for public  
4 comment. So that has been a very rigorous process.

5           And we also have principles for funds and fund  
6 managers, token comparisons and rating websites,  
7 stablecoins. The stablecoin one, obviously that has  
8 become a huge topic internationally with the rise of  
9 global stablecoins. That group actually started its  
10 work with a stock take. Like they thought it was kind  
11 of premature to propose principles. First, they needed  
12 to get the lay of the land, which, again, is something  
13 that is very common in regulatory things. And,  
14 similarly, our custody group that just published  
15 something today, you know, they started with a stock  
16 take. And we also have a tax working group that is in  
17 the midst of a stock take now before it gets to those.

18           Today is actually the second anniversary of  
19 when we have had our first meeting. It was our eighth  
20 summit. We had about 200 people around the world in 10  
21 global locations from Bogata to Johannesburg. The Asia  
22 sessions normally meet in person, but, for health

1 reasons, they met virtually. And so we have been very  
2 excited about that.

3           The points I would like to kind of wrap up  
4 with are, you know, first of all, you know, the  
5 regulators, like the CFTC and others, how can they be  
6 involved? And then sort of what is the progress to  
7 date? And where do we see the challenges ahead?

8           So GDF itself has been very proactive from  
9 inception of reaching out and engaging with regulators.  
10 You know, at our very first meeting, we had observers  
11 from the SEC, the FCA, the Bank of England, Her  
12 Majesty's Treasury. And that has grown to include  
13 observers from the CFTC, the FSB, you know, regulators  
14 around the world. I showed you the other. So we have  
15 had that kind of engagement.

16           We also have had a lot of feedback, typically  
17 bilaterally, rather than at the meetings, around when  
18 they see things in our code. Are there  
19 inconsistencies? Have we thought about particular  
20 language? It is a lot of kind of issue spotting,  
21 things that we may not have thought of ourselves. And  
22 so those get kind of integrated into the process of



1 improving the codes before they are finalized. So that  
2 is a very important role of the regulators.

3           Progress and challenges ahead. So at the end  
4 of last year, we surveyed our membership to get an idea  
5 of what their concerns were. Some of the biggest  
6 regulatory challenges that they see: inconsistent and  
7 unaligned cross-border regulatory guidance, lack of  
8 clarity. There is sometimes consistency on the  
9 regulatory perimeter.

10           Also, some inconsistencies are caused by the  
11 fact that some market actors are regulated, and others  
12 are not. And so you can get potentially either a  
13 forgiveness-permission dichotomy or personal challenges  
14 if some people are playing by one set of rules and  
15 others are playing by another. So the fact that where  
16 regulators can create a uniform set of rules and a  
17 level playing field, that is something that is very  
18 important to our members.

19           Also, things like boxing platform  
20 interoperability, custodial insurance. It was great to  
21 hear the previous panel on that. That is a big  
22 priority for the industry. And the readiness of

1 financial institutions and access to banking is an  
2 issue internationally.

3           In terms of progress, I think we are very  
4 heartened by seeing the development of these codes and  
5 people not just getting together in rooms and  
6 conference calls and drafting these but putting their  
7 hands up and saying, "Yes, we agree to live by these  
8 standards." I think that is very important. The fact  
9 that we see that there has been broad international  
10 consensus on the importance of having these high  
11 standards I think is really encouraging to us. And we  
12 felt at the time we couldn't wait for regulation to  
13 come, that the industry needed to show that it could  
14 adopt some of these best practices.

15           We are very encouraged. We think there has  
16 been good response to our model, which is very  
17 participatory in an industry which has been sort of  
18 driven by decentralized technology that we have a kind  
19 of distributed model for kind of driving the content  
20 and participatory of what the rules are.

21           So, again, thank you very much for having us,  
22 certainly happy to answer questions at the end of the

1 session after my colleagues have gone. You know,  
2 again, we thank the CFTC for its interest and  
3 engagement.

4           MR. HUSSAIN: Thank you. Thank you,  
5 commissioners, members of the TAC, for the opportunity  
6 to present on the industry's approach to building  
7 healthy, safe markets through self-regulations. Thank  
8 you.

9           So when regulation is done right, it can pave  
10 the way to healthy and sustainable markets, unlock the  
11 promise and innovation of crypto for the better.  
12 Regulation is the pathway to building trust and broad  
13 market adoption. You can't point to a thriving market  
14 that isn't either principles-based, rules-based, or  
15 governed by some level of regulatory oversight.

16           We recognize the importance of state and  
17 Federal-level focus on market integrity and investor  
18 protection, but we also do believe that the industry  
19 has an important role to play in these self-regulatory  
20 efforts within the United States.

21           Today I will discuss the role of industry,  
22 examples of paths to self-regulation, coupled with an

1 evolving regulatory landscape, and recommendations for  
2 how we get there, including why the VCA is the  
3 appropriate vehicle to meet such goals.

4           A little background on the founding members  
5 of the Virtual Commodity Association. Gemini Trust  
6 Company and bitFlyer are the original founding members  
7 of the VCA. Gemini is a regulated New York Trust-  
8 licensed crypto exchange and custodian founded in and  
9 operating since 2014, the first crypto exchange and  
10 custodian to obtain a SOC 2 Type 2 report, providing  
11 additional levels of transparency into the security and  
12 availability of our infrastructure. Additionally, we  
13 recently announced the launch of our captive insurance  
14 company to provide additional subject-matter expertise  
15 and additional capacity to the somewhat limited  
16 capacity available in insurance markets today.

17           bitFlyer is a globally regulated  
18 cryptocurrency exchange with operations in Japan, the  
19 U.S., and the E.U. They are one of the first  
20 recipients of the New York Bitlicense. bitFlyer is not  
21 only a founding member of the VCA but also a founding  
22 member of the world's first cryptocurrency SRO, the

1 Japan Virtual Currency Exchange Association.

2           A little bit about the VCA. The VCA was  
3 established in September 2018 with the ultimate goal of  
4 being designated an SRO, a self-regulatory  
5 organization. To be very clear here, there is no  
6 designation of the VCA as an SRO today. We are looking  
7 for paths forward to become an SRO. Being an SRO means  
8 a very specific thing. And we will get into that a  
9 little bit later in the slides. We don't take this  
10 goal lightly. We understand that it is a multi-phased  
11 approach that begins with basic organizational capacity  
12 building.

13           The launch of the VCA was directly responsive  
14 to concerns and public statements made by government  
15 officials and regulatory officials by senior officials  
16 at the CFTC and the SEC as well as the view of the  
17 industry that the industry should take steps to enhance  
18 standards, including those around market integrity and  
19 transparency.

20           We believe that the CFTC has an important  
21 role to play by enhancing investor protection and  
22 market integrity within key markets that underpin

1 emerging futures and derivatives-trading activity.

2           Adding a layer of oversight in the form of  
3 self-regulation is important for investor protection,  
4 as we have seen in traditional securities and  
5 derivatives markets and with well-respected and  
6 successful SROs, such as FINRA and the NFA.

7           In terms of our structure and organization,  
8 you will see a combination of crypto industry subject-  
9 matter experts as well as traditional financial  
10 industry subject-matter experts. In the past year, a  
11 lot of focus on organizational capacity building. In  
12 2019, we were able to establish 6 committees focusing  
13 on concerns highlighted by government officials and  
14 regulatory authorities, including one on BSA/AML; a  
15 second one on custody and security; a third on  
16 insurance, which was discussed earlier today; fourth on  
17 tax; a fifth on market integrity, focusing on  
18 information sharing, consolidated audit trails, and  
19 cross-market surveillance; and, finally, a committee  
20 focused on examination and enforcement, being able to  
21 build out an enforcing regulatory framework. We  
22 believe the last two committees are of utmost

1 importance. Not to diminish the priorities or the  
2 importance of the other committees, but examination and  
3 enforcement are capabilities that we are looking to  
4 build out that are in alignment with international  
5 standards defining what a self-regulatory organization  
6 does.

7           As noted, the goal is to establish the VCA as  
8 an industry-sponsored self-regulatory organization for  
9 the U.S. spot virtual currency industry. I do want to  
10 highlight that the road to growing the VCA has not been  
11 an easy one. In addition to the natural organizational  
12 challenges of a young nascent industry, we found that  
13 absent explicit regulatory support or engagement, it  
14 can be difficult to drive a voluntary adoption and  
15 enforcement.

16           In order to succeed, the VCA will need to  
17 bring together a diverse array of market participants  
18 subject to an objective governing framework that places  
19 the overall health and integrity of our markets before  
20 the interests of any particular set of actors.

21           We do believe progress is attainable. As we  
22 do so, we look at domestic role models, such as FINRA

1 and the NFA; as well as international examples that can  
2 inform our journey.

3           For instance, bitFlyer, as mentioned earlier,  
4 is a founding member of the VCA as well as a founding  
5 member of the JVCEA, which is the world's first crypto  
6 SRO. The notion of self-regulation in Japan was  
7 catalyzed by a - - by the hack of a Japanese exchange,  
8 Mt. Gox, in 2014. Likeminded exchanges gathered  
9 together in a grassroots movement to form the JVCEA.

10           The action was further catalyzed with one of  
11 the largest hacks in the history of crypto, Japanese  
12 exchange Coincheck, at 500 million, \$500 million. That  
13 catalyzed the Japanese FSA to designate and formally  
14 approve the JVCEA as a crypto SRO in October of 2018.

15           Through Japan's mandate of the JVCEA, the  
16 JVCEA has been able to overcome the challenges of  
17 voluntary adoption in a young industry and now consists  
18 of 27 members, including 19 cryptocurrency exchanges.

19           Currently the JVCEA has formulated 12  
20 categories of self-regulatory rules, including, but not  
21 limited to, token listings, margin trading, financial  
22 management, anti-money laundering, and enforcement.



1           With bitFlyer's membership in VCA and the  
2 JVCEA, we have been able to establish synergies not  
3 only between likeminded exchanges but also likeminded  
4 self-regulatory initiatives across the globe. We  
5 believe that collaboration between the VCA and the  
6 JVCEA is especially important in an industry that is  
7 truly global and operates 24/7. While global SRO  
8 examples are certainly informative, we agree with  
9 Chairman Tarbert that the U.S. should be a leader in  
10 this space.

11           We should look to Japan as a model for self-  
12 regulation. However, U.S. regulators should not wait  
13 for a hack of a U.S. exchange to prompt delegation of  
14 an SRO. In parallel, the VCA continues to build out  
15 its capabilities and self-policing measures. Creating  
16 a U.S. virtual currency SRO is a two-way street that  
17 requires collaboration between government and industry.

18           On the industry side, we continue to focus on  
19 capacity building and bridge building. In terms of  
20 capacity building, as I mentioned earlier, it means  
21 something very specific to be an SRO. A report from  
22 IOSCO in 2000 identifies the elements for an effective

1 SRO, which include rulemaking, dispute resolution,  
2 surveillance, and enforcement. The IOSCO report also  
3 emphasizes that self-regulation is an effective method  
4 of regulation as SROs are familiar with the  
5 increasingly complex nature of their respective  
6 industries. SROs are deemed to have specific knowledge  
7 and ability to effectively implement regulatory  
8 programs.

9           The NFA is an example of an SRO that has been  
10 delegated authority by the CFTC in 1976. Leo Melamed,  
11 chairman of the CME, formed a committee comprised of  
12 industry leaders to engage Congress on supporting  
13 legislation for the creation of the NFA, legislation  
14 that gives the CFTC the authority to authorize an SRO  
15 when it is in the public's interest and when an SRO can  
16 remove impediments to and perfect the mechanisms of  
17 free and open futures trading. Six years later, in  
18 1982, the creation of the NFA gave the futures industry  
19 the regulatory framework on which its markets could  
20 continue to grow and succeed.

21           The Commodities Exchange Act and related CFTC  
22 regulations set out a number of requirements for an

1 RFA, a registered futures association, like the NFA,  
2 requirements which the VCA is also in alignment with.

3           Following on the IOSCO SRO principles, the  
4 case study of the NFA; global examples, like the JVCEA;  
5 and existing CFTC rules and regulations, it is our goal  
6 to build up the VCA to serve a similar crucial self-  
7 regulatory function for the spot virtual currency  
8 markets in the United States.

9           In terms of bridge building, we must also  
10 work across our industry. Just like traditional  
11 finance, traditional financial industry, there is no  
12 shortage of thought leaders and associations. The same  
13 applies within the crypto industry. There are thought  
14 leaders and associations that focus on being think  
15 tanks, lobbying associations. There are standard-  
16 setting bodies like those beside me, Global Digital  
17 Finance and ADAM. And then there are those like the  
18 VCA that are looking to obtain SRO designation. We are  
19 not competitors. We are collaborators in this place,  
20 in this space. And we look forward to continuing to  
21 collaborate with our industry as peers.

22           Two of the committees that I would like to

1 focus on and highlighted in the IOSCO report as being  
2 fundamental to having an effective SRO include  
3 examination/enforcement, and market surveillance. The  
4 examination/enforcement is a key pillar of an SRO. As  
5 in traditional finance, there are best practices and  
6 standards set by global standard-setting bodies, like  
7 ISO or FATF, that require localization by regulatory  
8 authorities. In a similar fashion, more than setting  
9 standards, the VCA will continue to collaborate with  
10 the various crypto associations for purposes of  
11 leveraging and localizing those best practices and  
12 standards to inform rulemaking. Those rules will then  
13 be adopted, examined, and enforced.

14           As crypto markets are globally distributed  
15 with institutional and retail investors having direct  
16 access, no longer gated by traditional intermediaries,  
17 being able to trade crypto in multiple venues 24/7  
18 requires a cross-market surveillance approach, not any  
19 one single market surveillance approach.

20           Just as over the years traditional financial  
21 markets have become increasingly distributed with  
22 multiple venues to trade on, SROs have taken steps to

1 adjust their approach to market surveillance. For  
2 example, the conversations that we had earlier today  
3 around the FIA's initiatives around consolidating audit  
4 trails, additionally FINRA's consolidated audit trail  
5 initiatives.

6           VCA members are making progress towards  
7 building a technical platform to ingest data feeds from  
8 member exchanges for purposes of cross-market  
9 surveillance.

10           The creation of an SRO is a two-way street  
11 which requires collaboration between government and the  
12 industry. Government and regulators play an important  
13 role in motivating industry self-regulatory efforts by  
14 speaking about them and encouraging such developments.  
15 This can catalyze action. The action that we are  
16 looking to catalyze is the designation and delegation  
17 of authority to an SRO. We have had a number of  
18 interactions with the CFTC trying to figure out how we  
19 can make this happen. We have engaged our special  
20 advisor, Sullivan and Cromwell, to perform an analysis  
21 to understand what authority does the CFTC have within  
22 current rules, within current regulations, to designate

1 an SRO?

2           Our analysis looks hopeful. We would like to  
3 further the analysis with the CFTC. But at initial  
4 blush, it looks like the section 17 of the Commodities  
5 Exchange Act does indeed provide the CFTC broad  
6 authority to designate and register an SRO. According  
7 to our analysis, there is no statutory rule-based  
8 reason that this authority could not extend to a self-  
9 regulatory organization offering its services in the  
10 spot virtual currency markets where those virtual  
11 currencies are commodities as defined by the  
12 Commodities Exchange Act.

13           Given the CFTC's oversight over virtual  
14 currency-based futures and derivatives, we do believe  
15 that it is in the public's, the market's, and the  
16 agency's interest to designate an SRO to surveil and  
17 enforce orderly and rules-based trading in a market  
18 underlined and used for the pricing of the futures  
19 traded on CFTC-registered entities.

20           Finally, while we believe this analysis  
21 indicates a potential path forward, as mentioned  
22 before, we would like to continue our dialogue with the

1 CFTC and key stakeholders to further the analysis.  
2 Additionally, we would like to note that state  
3 licensing regimes may benefit from a federally  
4 authorized SRO, filling in any gaps that may result in  
5 state-level and Federal-level regulation.

6 I would like to thank the Commission and the  
7 TAC for the opportunity to present on the industry's  
8 path to designating and delegating authority to an SRO.  
9 Thank you.

10 MR. VOPNI: Thanks, Yusuf. Thank you, Jeff.  
11 Thank you to CFTC and the TAC. Thanks so much for  
12 having me. I appreciate the opportunity to talk about  
13 the ADAM.

14 My name is Brad Vopni. I head up digital  
15 asset trading at Hudson River Trading, a global multi-  
16 asset proprietary trading firm. And I am here as a  
17 representative and a founding board member of the ADAM,  
18 which is the Association for Digital Assets Markets.

19 So what is ADAM? ADAM is a private, self-  
20 governing, broad-based association of firms seeking to  
21 build a safer, stronger, and more efficient digital  
22 assets marketplace. The development of digital assets,

1 including cryptocurrencies, digital commodities,  
2 digital securities, and the underpinning technologies  
3 we believe has a tremendous potential and is rapidly  
4 and ever evolving.

5           In the Summer of 2018, a number of firms  
6 convened to explore what could be done to significantly  
7 reduce issues for both existing and future investors in  
8 the digital assets markets in order to give them a  
9 higher degree of comfort and security as they looked to  
10 transact in this nascent asset class. Most of the  
11 individuals in the room were experienced financial  
12 services professionals, having worked in the equity  
13 commodity and FX markets and exchanges, brokers-dealers  
14 were actively involved in some fashion or another in  
15 the digital assets markets and had experienced  
16 firsthand the idiosyncratic nature of the digital  
17 assets markets and were sanguine about the asset class  
18 but knew more could be done to build credibility and  
19 improve conduct in the markets. Within a few months,  
20 ADAM was created, formally launching as a nonprofit on  
21 October 24th, 2018.

22           Membership in ADAM is open to organizations



1 involved in or that seek to become involved in the  
2 markets for digital assets, including trading venues or  
3 exchanges or marketplaces, custodians, investors, asset  
4 managers, traders, lenders, liquidity providers, and  
5 brokers.

6           ADAM has a relatively simple mission: to  
7 foster fair and orderly digital assets markets, where  
8 participants can transact with confidence, certainly  
9 easier said than done, but when determining what ADAM  
10 should do, we established four guiding principles,  
11 which are, one, provide clear standards for efficient  
12 trading, customer, clearing, and settlement of digital  
13 assets; two, encourage professionalism and ethical  
14 conduct by market participants; three, increase  
15 transparency and provide information to the public  
16 about digital assets markets; and, four, seek to  
17 protect market participants from fraud and  
18 manipulation.

19           Now, equally as important in establishing  
20 what ADAM was intended to do, we were also very mindful  
21 of what ADAM isn't. ADAM is not intended to be an  
22 advocacy group. ADAM is not intended to be a

1 replacement for regulation. Simply put, ADAM exists to  
2 enable industry to pave the way toward fair and orderly  
3 markets by complementing existing laws and regulation,  
4 basically to bridge the gap between the status quo and  
5 future regulation of the digital assets marketplace.

6           So, historically, as some of us have  
7 mentioned before, market-driven efforts to establish  
8 industry standards led to effective self-regulation,  
9 both in securities and the commodities markets.  
10 Subsequently, through authority granted by Congress,  
11 FINRA, previously NASD/NASDAQ, was established as the  
12 SRO to oversee our securities markets. And NFA was  
13 established as the SRO to oversee our commodities  
14 markets.

15           The ADAM membership is composed of industry  
16 experts who have combined hundreds of years experience  
17 and expertise in the traditional equities and  
18 commodities and various other markets and who are now  
19 active participants in the digital assets markets in  
20 both the United States and abroad.

21           There are 10 founding members of ADAM. And  
22 they represent a large market share across key areas

1 within digital assets markets. Those members are  
2 BitOoda, BTIG, Cumberland, Galaxy Digital, Genesis  
3 Global Trading, GSR, Hudson River Trading, Paxos,  
4 Symbiont, and XBTO. All of these firms committed to  
5 two years of participation in ADAM and all have  
6 representation on the board.

7           And while we were fortunate enough to attract  
8 a distinguished list of firms at the start, the group  
9 was thoughtful regarding the types of market  
10 participants that ADAM should involve. What that means  
11 in practice meant understanding how firms arrived at  
12 the roles that they played within the markets, mostly  
13 due to how the digital assets markets has evolved.

14           So while many service providers in other  
15 asset classes exist entirely independent of one  
16 another, we have to appreciate that many firms in the  
17 digital assets markets, especially marketplaces, often  
18 perform the function of numerous other firms in other  
19 asset classes. Marketplaces themselves can often  
20 operate as the exchange, the clearinghouse, the  
21 custodian, the broker, and sometimes even the dealer.  
22 And while we believe that over the long-term, industry

1 will ultimately dictate how some of those services  
2 should be offered, either within the four walls of  
3 those organizations or potentially segregated like they  
4 are in other asset classes, ADAM understood that it  
5 needed to find the appropriate balance between  
6 appreciating how things actually operate with an eye  
7 towards how they might in the future. Striking that  
8 balance helped drive our mission and ultimately our  
9 purpose.

10           So what have we done? In collaboration with  
11 industry and legal experts as well as academics, ADAM  
12 has developed a code of conduct that will set standards  
13 for professional conduct and efficient industry self-  
14 governance for digital asset markets. And I will go to  
15 the code in a little bit, but our goal is that through  
16 the introduction of and adherence to the code of  
17 conduct, others in the marketplace will be ADAM members  
18 as trusted players and create best practices and  
19 establish higher industry standards.

20           We formally announced the code and our new  
21 members at the consensus event in November of last  
22 year. We hosted a launch party the evening prior to

1 consensus and had over 50 high-quality firms, who came  
2 to learn more about ADAM. Two of our founding members  
3 participated in a panel at consensus to discuss the  
4 mission of ADAM and went into what the code is intended  
5 and not intended to do and ultimately published a draft  
6 of the code itself.

7           Membership has also been a key focus for us.  
8 And even while managing to be somewhat low-key and pen  
9 to paper as we drafted the code, we managed to increase  
10 our membership by 50 percent, adding a number of well-  
11 regarded firms who share the same vision around  
12 establishing best practices and creating higher  
13 industry standards.

14           So alongside the announcement of the code was  
15 the announcement of the few new members who had chosen  
16 to join ADAM. Those members are BitGo, Anchorage,  
17 BlockFi, CMT Digital, and Tagomi.

18           So before getting into any specifics  
19 regarding the code, it is important to appreciate what  
20 we believe this milestone ultimately meant. One, it  
21 signals that members are committed to professional  
22 standards of conduct, standards that institutional

1 investors are familiar with from other markets and  
2 would require if they are to enter these markets in any  
3 meaningful way. Two, they help improve the standards  
4 of conduct in the industry. Where regulatory gaps are  
5 general and uncertainty exists, this can ultimately act  
6 as a backstop by setting minimum reasonable standards  
7 of conduct; and, three, provides an opportunity for  
8 industry to step up and provide leadership in defining  
9 what those best practices should be.

10           So, as indicated, the code of conduct is  
11 really designed to promote integrity, fairness, and  
12 efficiency. Intended to inform and complement, rather  
13 than replace existing regulation, the code is drafted  
14 to inform participants on best practices and is part of  
15 a long-term effort to define and promote ethical  
16 behavior and conduct by all digital asset markets'  
17 participants.

18           The code is really divided into a number of  
19 principles, which guide and define appropriate  
20 professional standards in the following areas:  
21 governance, compliance, risk management, market ethics,  
22 conflicts of interest, transparency and fairness,

1 market integrity, custody, information security and  
2 business continuity, and anti-money laundering, and  
3 countering the finance of terrorism.

4           Complying with the letter and spirit of the  
5 code should be well within the reach of firms who  
6 understand basic standards of professional conduct and  
7 have a commitment to sound governance and risk  
8 management.

9           That said, we do believe that there is  
10 tremendous value in coming together as an industry to  
11 commit to these standards. And because it is  
12 principles-based, the code is intended to be flexible  
13 enough to address issues that will inevitably arise  
14 given the nascent technology and asset class. And we  
15 expect these best practices to evolve over time and be  
16 reflected in the code.

17           ADAM's code is to provide industry-led,  
18 -developed, and -maintained best practices and  
19 standards to the digital asset space so it is better  
20 able to grow and attract new participants, who expect  
21 and demand some form of clear regulation, whether  
22 industry- or government-led, and should ultimately

1 raise the level of professional conduct in digital  
2 assets markets.

3           Looking forward, what does 2020 and beyond  
4 hold for ADAM? First, at the end of next month,  
5 members will be signing the code. Those are the 10  
6 founding members and the 5 new members. Second, ADAM  
7 is going to continue to focus on growth. We have  
8 embarked on an executive director search and are  
9 looking to bring a seasoned, sharp, respected  
10 individual to help us lead the next phase of ADAM. We  
11 continue to recruit new members, being ever mindful of  
12 reputation, credibility, function, and geography. ADAM  
13 is not exclusively a U.S.-focused organization. But  
14 given how historically U.S.-based institutional firms  
15 have often been the tip of the product in asset class  
16 sphere, we appreciate that if we can assist in making  
17 institutional-grade participants in the U.S. feel as  
18 though they are dealing with professionals, then it  
19 will be useful in other jurisdictions. And the  
20 borderless nature of digital assets is ultimately one  
21 of its most exciting and intimidating features

22           Governance. We will expand our board of



1 advisors. We have been very fortunate enough to have  
2 worked in a variety of capacities with a number of  
3 academic, legal, and industry experts and will be  
4 looking to create an advisory board to aid our  
5 executive director and the board of directors in its  
6 further push to legitimize the markets.

7           And finally, generally looking to leverage  
8 the ADAM platform to raise awareness among digital  
9 assets market participants and engagement, ADAM can be  
10 a resource to market participants, to regulators, and  
11 other stakeholders. We are early on in the stages of  
12 exploring how we might do that, but some early ideas  
13 include submitting comment letters on regulatory and  
14 policy initiatives, engaging with regulators on matters  
15 beyond the code of conduct, being a source of  
16 information about industry trends and practices, and  
17 possibly expanding the role of ADAM in defining what  
18 industry best practices should be, perhaps issuing  
19 model policies or FAQs or case studies to clarify how  
20 the code should be applied in various situations. All  
21 of this is quite speculative at this point but  
22 identifies a few areas that we are exploring

1 internally.

2           So we are incredibly proud of where ADAM has  
3 arrived. And the code is an incredibly meaningful  
4 milestone in what we anticipate to be a long road ahead  
5 to give investors the same confidence in dealing with  
6 digital assets that our other, more established markets  
7 afford. And while we are very mindful that ADAM  
8 doesn't have all of the answers today, what it does  
9 have is an ever-growing list of high-quality firms in  
10 the digital assets markets that share a common vision  
11 of an industry-led initiative to continue to promote  
12 fairness, decency, and ethical behavior doing the hard  
13 work to build credibility, helping sort out the rules  
14 of the road, and improving the conduct in the digital  
15 asset markets.

16           That being said, I am happy to answer any  
17 questions. And thank you for your time.

18           CHAIR GORELICK: Thank you to the panelists.

19           So I will start with Charlie.

20           MR. COOPER: Thank you. Thank you for all of  
21 the presentations. And, Brad, I am cognizant of the  
22 fact that you don't have all of the answers. I am

1 still going to ask questions.

2           I am actually thinking that what might help  
3 up front is a bit of a definitional question. And the  
4 reason I say that is, Yusuf, in your presentation, you  
5 talked about cryptocurrencies. Jeff, in yours, you  
6 talked about crypto and digital assets. And, Brad, you  
7 talked about digital assets potentially more broadly.  
8 The reason I think that matters is if we are talking  
9 about the idea of a self-regulatory organization that  
10 looks at cryptocurrencies, that is one conversation.  
11 And it is interesting because we could make the  
12 argument there is nothing currently overseeing them,  
13 and we wouldn't make the argument there is nothing  
14 overseeing them. But, Brad, if you are talking about  
15 broader digital markets that can refer to digital  
16 shares of stock or digital bonds or digital futures,  
17 that is a different SRO because we could also make the  
18 argument then that all of those assets, the underlying,  
19 are already regulated. They already have SROs. So we  
20 don't need this.

21           So I guess, what are we talking about here or  
22 are all three of you actually talking about different

1 things?

2           MR. HUSSAIN: I will make a quick start. The  
3 usage of the term "virtual currency" was intentionally  
4 used just to use the same terminology and parlance  
5 familiar with the CFTC in the commodities space. The  
6 VCA is looking at specifically U.S.-based spot  
7 cryptocurrency market self-regulation.

8           MR. BANDMAN: Yes. Thanks for the question,  
9 Charlie. And, also, I was remiss in not recognizing R3  
10 and DTCC as GDF members. And thanks for your  
11 engagement and support.

12           So you are very right to make that  
13 distinction. So I would say that GDF, our initial  
14 focus was crypto assets. And we used that term  
15 starting in 2018 because that was the term that the FSB  
16 and a lot of the regulators were using. You know, we  
17 know FATF calls them virtual assets. I think Chairman  
18 Tarbert calls them digital assets. So there is a lot  
19 of terminology there.

20           So our initial focus and where we thought the  
21 most urgency in developing the code of conduct was for  
22 crypto assets. And that was our initial focus.

1           The name of the organization is Global  
2 Digital Finance. And I would say aspirationally over  
3 time, you know, if we can play a role in helping to  
4 support truly global digital finance, I think that is  
5 in our roadmap but not what we are most urgently  
6 working on.

7           I think one of the new working groups that  
8 our members want to start is one on sustainable finance  
9 and how that ties into digital finance. So I think  
10 that will maybe be the first step in that direction.  
11 And we maybe also be starting a group around digital  
12 identity, but, you know, our initial work has been  
13 focused on crypto assets. And that is where we got  
14 started.

15           MR. VOPNI: And for the lawyers in the room,  
16 I will read exactly sort of what we indicated in the  
17 code. But I think it is a fair question because you  
18 are absolutely right in that a number of digitized  
19 securities or other digital assets already have  
20 governance and rules around those. And so when we  
21 spent a lot of time thinking about what a digital asset  
22 is -- and, again, this is sort of why the -- it is a

1 principles-based code and why we sort of anticipate it  
2 to be a living, breathing document is that, you know,  
3 we at ADAM believe that currently a digital asset is a  
4 cryptographically derived digital instrument available  
5 in a public, private, or commissioned blockchain or  
6 other form of distributed ledger. There are some other  
7 words, too.

8           And then sort of from an asset class  
9 perspective, any option futures contract swap or other  
10 instrument or index, the value of which is derived,  
11 wholly or principally, from the value of the underlying  
12 insurance meeting the description in clause 1. So it  
13 is specifically designed as a wrapper for what we  
14 believe the definition of cryptocurrency would be if  
15 that answers your question.

16           MR. COOPER: Thank you.

17           CHAIR GORELICK: Tom?

18           MR. CHIPPAS: Thank you. Thank all three of  
19 you. No doubt it has been quite a bit of work. And it  
20 is very obvious from the presentations the  
21 thoughtfulness that you have all put into it. And I  
22 appreciate that. And I am sure everyone here does as

1 well.

2           Charlie asked my first question. So thank  
3 you, Charlie. Appreciate that. So, with that  
4 stipulated already, I guess I would ask just a broad  
5 initial question. Then I may have a follow-up or two.  
6 Today, we have digital commodities, bitcoin, for  
7 example, that trade. And, historically, we have  
8 commodities like gold that trade. And we have  
9 derivatives on these things as well, too.

10           Can you give me an example of a spot  
11 commodity SRO that perhaps you have looked at for  
12 inspiration or has governed any sort of spot commodity  
13 trading, at least in the United States, that you can  
14 think of?

15           MR. BANDMAN: Yes. So, I mean, SRO, I think,  
16 you know, in terms of something that has legal  
17 authority, delegated, statutory legal delegated  
18 authority, you know, I think that my colleagues already  
19 made the observation that I think in the U.S., that  
20 there is not, to our knowledge, a specific example of  
21 that. But there is obviously the Japanese one.

22           One of the models that we looked to was the

1 FX code of conduct. So there may not be an FX SRO, but  
2 the introduction of a code of conduct and then people  
3 who adhere to that is an important step in promoting  
4 market integrity and higher standards.

5 MR. HUSSAIN: To be clear, we are not  
6 advocating for a non-crypto spot commodity SRO. There  
7 isn't one that exists that I am aware of. However,  
8 crypto is a unique asset class that has similarities to  
9 other asset classes, like derivatives, like futures.  
10 Additionally, we are looking to be responsive to the  
11 CFTC and other regulators and government officials'  
12 concerns around market manipulation, especially as the  
13 futures and derivatives product continues to grow for  
14 cryptocurrencies. It would be important to ensure that  
15 the underlying, the underpinning markets are also  
16 appropriately surveilled.

17 So it is a unique asset class. There aren't  
18 any non-crypto commodity SROs that I am aware of. But  
19 there are similarities and there are differences.

20 MR. VOPNI: Tom, the answer to your first  
21 question is no, I am not aware of any. I think when I  
22 -- ADAM was very mindful. I know the title of the



1 panel involves the letters SRO, but we were very  
2 mindful in sort of using that term as sort of a guiding  
3 light for how we think about things, but we also sort  
4 of recognize that an SRO status is generally earned.  
5 We are not entirely sure exactly who would be decreeing  
6 necessarily an SRO title amongst or upon whatever body  
7 that may be in the future. So I think from ADAM's  
8 point of view, we wanted to be a rather broad-based  
9 sort of self-governing organization looking at items  
10 like the global FX code, many of us having gone through  
11 sort of the equities markets in the late '80s, early  
12 '90s, and sort of what became of NASD and then FINRA  
13 and others and using those as sort of guideposts for us  
14 as we think about, you know, how this market is going  
15 to evolve over the next 5, 10, 20 years.

16           MR. CHIPPAS: So, with that stated, what I  
17 just posit as a general question is, is crypto really  
18 that different? So if a token is just called a token  
19 when it is actually a security, then in the United  
20 States, I think we know who should regulate that and  
21 where it should go. If it is a spot commodity, then we  
22 have the Commodity Exchange Act and we have decades of

1 history of how spot commodity markets have worked and  
2 how derivative markets have worked.

3           And, certainly, you know, speaking selfishly  
4 for a moment, ErisX operates a DCM and a DCO.  
5 Everything listed, for example, in the VCA presentation  
6 with the exception maybe of the information sharing,  
7 our responsibilities that we have as a DCM operator, we  
8 already have the authority and obligation to do many of  
9 these things.

10           So I guess I would just ask, how  
11 fundamentally different is crypto as a commodity than  
12 other things today? It is a tiny, tiny commodity  
13 market in comparison to many, many others. And FX I  
14 think, Jeff, is a great example, where if there are  
15 specific things that need to be addressed, they could  
16 be addressed maybe with something less invasive,  
17 expensive, and time-consuming than a completely new set  
18 of obligations, some of which already exist in the  
19 derivative markets. And the CFTC already has the  
20 authority to get involved in underlying spot commodity  
21 markets under various conditions.

22           So has there been any real analysis away from

1 headlines and not planned to review only of headlines?  
2 How different is it? I know there would be some unique  
3 aspects, but ultimately if it is spot commodity under  
4 derivative, how different is it?

5           MR. HUSSAIN: Sure. Non-crypto spot  
6 commodities physically distributed, typically  
7 wholesale, that is a broad statement, typically  
8 wholesale. Ease of access is different compared to  
9 crypto, to the spot market crypto, the spot crypto  
10 currency market, there is access by retail investors,  
11 institutional investors that are no longer gated by  
12 intermediaries and completely agree that for the  
13 futures and derivatives market, there already are  
14 existing self-regulatory initiatives and efforts,  
15 regulations and rules around the futures and  
16 derivatives market. What we are trying to do is fill  
17 in a gap for the crypto spot currency markets in the  
18 U.S.

19           MR. BANDMAN: Just to add to that, so I think  
20 some of the differences are, you know, these markets  
21 are global, right? The instruments are frictionless or  
22 may be frictionless, digital. They may be

1 characterized by the sort of instantaneous settlement.  
2 And I think there are other assets that have those  
3 attributes. But I think also, taking an international  
4 global perspective, which has been our outlook on this,  
5 you know, the regulatory treatment of these things is  
6 different in different jurisdictions. And our outlook  
7 has been that there were a lot of gaps in regulation.  
8 And particularly for people who are participating in  
9 this market, either locally or internationally, we  
10 thought there needed to be some sort of reference point  
11 for what the behaviors should be.

12           I take your point very much that where there  
13 is already an existing supervisory framework, you know,  
14 like there is already excellent supervision of  
15 derivatives markets in the U.S. and securities markets  
16 in the U.S. So we don't need to reinvent the wheel,  
17 but there are also kind of gaps. Looking at it  
18 internationally, there are a lot of places. And  
19 regulation is still catching with sort of the  
20 definition of is a commodity -- can it be a tangible  
21 interest? In some jurisdictions, it can't. That may  
22 evolve with these things.

1           You know, you sort of kind of brought up the  
2 point about cost-benefit analysis. For us, that is one  
3 reason for starting out with kind of a self-  
4 certification model that is kind of wider and probably  
5 less expensive for participants than kind of the  
6 supervisory model. So that is another observation I  
7 would make.

8           MR. VOPNI: Tom, what I might also add is  
9 that I think your fundamental question is actually sort  
10 of why ADAM exists. And while I don't think for many  
11 of the digital assets that we are referencing there is  
12 a fundamental difference, I think that the issue that  
13 there is uncertainty still means that in absence of  
14 clear definition of what those are, who sort of  
15 ultimately is responsible for surveilling, regulating  
16 those assets, that participants need to come together  
17 to try to create a rules of the road that make sense  
18 until that time and place, where it is much clearer for  
19 all participants.

20           MR. CHIPPAS: My final comment would be I  
21 keep going back to gold as a great reference. I heard  
22 anecdotally that eBay is the second largest spot gold

1 market in the world. That is fully retail,  
2 unregulated, consumer-driven. So I will just continue  
3 to point out that I think we have a lot of analogous  
4 commodities we can look at today that, as much as I  
5 love crypto and all things that go with it, I am  
6 obviously dedicating my time and career to it,  
7 sometimes we might be better served thinking that there  
8 is a lot more in common than different. And finding  
9 simpler solutions would be the only comment I make.

10           Again, congratulations to all of you. There  
11 is a lot of hard work and foundation building you are  
12 all doing, and I appreciate the effort.

13           CHAIR GORELICK: Thank you.

14           Commissioner Berkovitz?

15           COMMISSIONER BERKOVITZ: Thank you.

16           Just, Yusuf, when you talk about an SRO, are  
17 you contemplating like the SROs that we have, the CME,  
18 ICE, NFA, that there would actually be not only just  
19 surveillance but enforcement authority, that persons  
20 who trade on the member exchanges would sign basically  
21 membership agreements where they would consent to the  
22 jurisdiction of the platform? And that would include

1 potentially enforcement actions, which could include  
2 civil monetary penalties.

3           And then, secondarily, if the answer is to  
4 that yes, is that something that Jeff and Brad in your  
5 codes of conduct, that a number of these entities  
6 believe an SRO should do because otherwise if just a  
7 couple of them say, "Okay. We are really going to have  
8 an effective SRO based on the futures of securities  
9 models," where there is actually surveillance plus  
10 enforcement authority but you are the only ones that do  
11 it, there are others that don't, market participants  
12 will gravitate towards the lesser regulatory or the  
13 lesser potentially burdensome "Why am I going to  
14 subject myself to penalties on this exchange if I don't  
15 have to have them on another exchange?"

16           So if you could just -- what type of actual  
17 membership agreements do you contemplate? And would  
18 this include potential enforcement authority? And  
19 then, more globally, is this something that you are  
20 striving to have a baseline for everybody to sign up  
21 and agree to?

22           MR. HUSSAIN: What you defined and what you

1 just went through is the definition of an SRO per the  
2 IOSCO report, per what a registered futures  
3 association's responsibilities are. That is the  
4 intent. That is what we are looking to build towards.  
5 That is what the response to the calls to action by the  
6 regulators and government officials is intended to do.

7           Once again, for the U.S. cryptocurrency spot  
8 markets, we do agree that it is not a level playing  
9 field right now. So it doesn't make sense to live in a  
10 world where there are certain venues that are not  
11 regulated in a similar fashion. So as other  
12 jurisdictions further formalize their self-regulatory  
13 organizations, as Japan did, as others continue to do,  
14 we would want to ensure that there are appropriate  
15 synergies between these different self-regulatory  
16 authorities.

17           And, once again, we are not looking to  
18 replace any sort of existing regulatory authority.  
19 What we are looking to do is serve as an extension in  
20 this specific case, an extension to the CFTC to provide  
21 sensible, thoughtful regulation to the cryptocurrency  
22 markets.



1           MR. BANDMAN: The other part of the question,  
2 you know, you sort of asked, well, if there is this  
3 SRO, will people move towards the less regulated part  
4 or the more regulated part? I mean, part of that is  
5 dependent on, you know, is the scope of its authority,  
6 is sort of compliance with that voluntary or not?

7           I think that in terms of adoption in this  
8 area, retail but also institutional adoption, people do  
9 trust well-regulated markets. I think if -- like I  
10 hadn't heard until we were discussing before the panel  
11 that there was a theory that the CFTC might be able to  
12 authorize the VCA in this context for the spot market.  
13 But if it did and if it had that authority, you know, I  
14 think a lot of the market would actually -- you know,  
15 maybe not everybody -- there might be actors who didn't  
16 wish that for cost or principle or other reasons, but,  
17 you know, I think that a lot of market participants and  
18 especially those who have yet to adopt in this area  
19 would be encouraged by the fact because -- right -- and  
20 if they were an SRO, not only would they be acting  
21 under delegated authority, but the CFTC would be  
22 supervising them. Right?

1           I think in other jurisdictions, I think  
2 having a voluntary code of conduct that fills in gaps  
3 and regulation, there would still be a lot of demand  
4 for that because in the absence of clear legal  
5 authority or regulation, then self-regulation and  
6 having codes and principles is the best alternative  
7 available.

8           MR. VOPNI: I think that Jeff summed that  
9 rather well. Maybe just to add to that, I think that  
10 it is not perfectly clear to me how it would work if a  
11 single entity -- right? -- was sort of operating as an  
12 SRO and what that meant given sort of the -- not even  
13 sort of decentralized but just the global nature of  
14 digital assets. And so yes, is it voluntary or is it  
15 required to be sort of a meaningful outcome or  
16 determinant for participants in the space?

17           You know, speaking specifically about ADAM,  
18 we -- our members need to sort of self-certify and  
19 comply with the code, both initially in a month and  
20 then also on a yearly basis. We are sort of putting  
21 governance around what it would like to develop a  
22 formal process to identify and evaluate instances of

1 noncompliance and determine appropriate disciplinary  
2 acts them. That is challenging to do in a self-  
3 governing organization, let alone enforcement and what  
4 that would look like for a self-regulatory  
5 organization.

6           So we are going to focus on that for ADAM in  
7 the near term and let others sort of worry and opine  
8 and think about what that would look like for an SRO.

9           CHAIR GORELICK: Thank you.

10           We have time for one more question, and I  
11 think we will go to John.

12           MR. LOTHIAN: I am a winner. Thank you.

13           My question, you alluded to it a little bit  
14 earlier. My question has to do with structure a little  
15 bit because if you look at the SROs that we have, they  
16 are mostly organizations that are full of  
17 intermediaries. And the cash crypto market is one that  
18 has a lot of direct retail members, as opposed to an  
19 intermediary, a broker, prime dealer, you know, or  
20 prime broker, whatever, kind of a thing. What is the  
21 role of this organization relative to the retail crowd?

22           MR. HUSSAIN: So the approach for the VCA has

1 been working with the markets, the exchanges, where  
2 institutional and retail investors can operate, execute  
3 trades on directly, with or without an intermediary.  
4 We believe that these rules and regulations move closer  
5 to the core, the core being the marketplace. That way,  
6 we capture not only those individuals and institutional  
7 investors that proxy trades through intermediaries  
8 but also those that are directly accessing the  
9 exchange, which is the case for the retail investors.

10           MR. BANDMAN: So in our case, kind of retail  
11 investors would typically be the ones who might be  
12 protected by the code or might elect to do business  
13 with those who have signified that they are adopting by  
14 these principles. The way our organizational structure  
15 works also, the retail participants can also  
16 participate in the composition and drafting of the  
17 codes or comment on them as well. At this time, we  
18 don't have a specific retail governance methodology.

19           MR. VOPNI: Two comments. One, I would say  
20 that ADAM is intentionally broad-based, specifically  
21 because of the sort of nuanced nature of the digital  
22 asset landscape, sort of again, you know, alluding to a

1 number of marketplaces wearing numerous hats that would  
2 be generally decoupled in other asset classes.

3           And so we are -- and I guess the second point  
4 is part of the principles are or one of the governing  
5 elements of the principles or of the code is that it is  
6 sort of based on, your adherence to the code is based  
7 on your size, is based on your role, and is sort of  
8 appropriate for an organization depending on what hat  
9 or hats you wear. So the way sort of a principal  
10 trading firm that generally operates on a proprietary  
11 basis that doesn't have clients or counterparties or  
12 deal with people on a bilateral basis, you know, their  
13 adherence to the code may be more concentrated and less  
14 onerous than somebody who runs a number of businesses  
15 and what they would have to do to self-certify and  
16 identify conflicts of interest and other elements.

17           So, you know, I think that is one of the  
18 reasons or sort of one of the primary reasons that ADAM  
19 is broad-based is because there are a lot of  
20 participants that perform a number of functions within  
21 the space.

22           And I think the second comment is that we

1 sort of look at this in sort of a rising tide, sort of  
2 floats all boats. And this is one of these asset  
3 classes. And I don't have a lot of context for -- or  
4 we can't come up with context for another where retail  
5 has been the tip of the spear for adoption. And so in  
6 order for institutions and institutional-grade  
7 participants to sort of come in, they are going to  
8 require clarity, reasonable practices, best practices,  
9 and things that don't necessarily exist or are  
10 uncertain for them. And those will sort of be just the  
11 general table setting for them to feel more  
12 comfortable, sort of regardless of the regulatory  
13 structure of it.

14 CHAIR GORELICK: Thank you to our panelists.

15 So I think at this point as the last matter  
16 for the day, the TAC is going to vote on a  
17 recommendation from the Cybersecurity Subcommittee.  
18 The recommendation was emailed around to the Technology  
19 Advisory Committee last week. And there are also  
20 copies of the memo in everyone's folder for today.

21 This is also a recommendation that has been  
22 well-signaled by the subcommittee. This was first

1 presented two meetings ago. It was re-presented at the  
2 last meeting. And today is the day, finally, that they  
3 are asking for a vote to approve these recommendations.

4           So the Cybersecurity Subcommittee is  
5 recommending that the full Technology Advisory  
6 Committee make a recommendation to the CFTC that it  
7 join with other noted organizations in making a  
8 statement of support for the FSSCC cyber profile  
9 similar to the following, and I will quote, "Regulatory  
10 harmonization regarding cybersecurity requirements is a  
11 worthy objective saving resources for both regulators,  
12 such as the CFTC and financial institutions, by  
13 allowing increased focus on the most important risks  
14 and necessary investments to mitigate those risks.

15           "The FSSCC cybersecurity profile is a  
16 customization of the NIST cybersecurity framework that  
17 financial institutions can use for internal or external  
18 cyber risk management assessment and regulatory  
19 organizations can use as a catalog of best practices  
20 and requirements to support both informed and efficient  
21 risk-based compliance-related examinations and the  
22 development of future cyber regulation."

1           As I mentioned, TAC members were provided  
2 with the materials for the vote in advance of today's  
3 meeting. In addition, the Cybersecurity Subcommittee  
4 presented on the background to these recommendations at  
5 the last two TAC meetings.

6           Before I open the vote, I would like to open  
7 the floor for a discussion on the recommendation from  
8 the Cybersecurity Subcommittee.

9           MR. McHENRY: Thank you, Mr. Chairman.

10           As you said, for the last two meetings, we  
11 presented information on the cybersecurity profile,  
12 which was developed through a coordinated effort with  
13 the Financial Services Sector Coordinating Council.  
14 This was done in response to an industry-wide need for  
15 consolidated and reconciled catalog view of various  
16 cybersecurity regulatory standards. So since its  
17 release, the profile has garnered broad support among a  
18 variety of financial sector participants, industry  
19 associations, and agencies. The Cybersecurity  
20 Subcommittee believes that this is because the profile  
21 summary framework can provide great utility and  
22 efficiency to firms as well as the regulators that



1 oversee them.

2           So as the profile continues to attract  
3 significant attention, it would obviously benefit a  
4 great deal from support from the CFTC, as outlined in  
5 your materials. Therefore, the Cybersecurity  
6 Subcommittee recommends that the TAC move forward with  
7 its own recommendation that the CFTC make a statement  
8 in support of the cybersecurity profile, as suggested  
9 in the materials.

10           CHAIR GORELICK: Thank you.

11           Is there anyone else who would like to make a  
12 statement or ask any questions at this time?

13           (No response.)

14           CHAIR GORELICK: Okay. With that, I will now  
15 move that the Technology Advisory Committee adopt the  
16 recommendation from the Cybersecurity Subcommittee on  
17 making a recommendation to the CFTC that it join with  
18 other noted organizations in making a statement of  
19 support for the FSSCC cyber profile. Is there a second  
20 for that motion?

21           MR. LOTHIAN: Second.

22           CHAIR GORELICK: Okay. I am happy to

1 entertain the motion as well. Is there a motion?

2 MR. LOTHIAN: I so move.

3 CHAIR GORELICK: So moved. Is there a  
4 second?

5 MR. TABB: (Indicating.)

6 CHAIR GORELICK: Okay. We have a couple of  
7 seconds here. Okay. With that, I will now call for  
8 the vote on the motion. All of those in favor of  
9 approving the subcommittee recommendation, please say  
10 aye.

11 (Chorus of ayes.)

12 CHAIR GORELICK: All those opposed, please  
13 say nay.

14 (No response.)

15 CHAIR GORELICK: Are there any abstentions?

16 (No response.)

17 CHAIR GORELICK: Okay. The motion carries.  
18 Congratulations to the subcommittee.

19 And, with that, I think we can turn it over  
20 to the commissioners for closing remarks. Thank you  
21 very much.

22 COMMISSIONER QUINTENZ: Well, thank you,

1 everybody, for joining us today. I know it takes a lot  
2 of time to participate in these in an effort to travel  
3 and to be with us and to think about engaging  
4 productively. I was very pleased. I hope you all felt  
5 the presentations we heard were informative,  
6 enlightening, and represented a great deal of  
7 leadership in some transformative areas of finance that  
8 we will all be dealing with I think going forward in  
9 the future.

10           So let me thank all of our panelists. Let me  
11 thank all of you, our full members. Let me thank all  
12 of the subcommittee members that aren't represented on  
13 the full panel for their participation. And, as  
14 always, thank you, Richard, and thank you, Meghan, for  
15 going above and beyond, especially the last couple of  
16 weeks with all of the other work that has been going  
17 on. So thank you.

18           COMMISSIONER BEHNAM: I will just echo  
19 Commissioner Quintenz's comments. Thanks to the  
20 committee, a huge effort I think leading up to today, a  
21 lot of great questions, a lot of great panels, which I  
22 think raised a lot of questions for me from a legal

1 perspective and authority perspective in sort of how we  
2 should move forward on these really important issues.  
3 And a special thanks or Richard and Meghan, of course,  
4 for your work and look forward to seeing all of you  
5 again soon. Thanks.

6           COMMISSIONER BERKOVITZ: I would also like to  
7 thank everybody and thank the committee and thank my  
8 colleagues here, Commissioner Quintenz and Meghan and  
9 Richard.

10           Today's meeting of the Technology Advisory  
11 Committee shows why we need a technology advisory  
12 committee. Really, technology is integral from  
13 everything, the ISDA program to basically put into code  
14 the ISDA agreements, which will have tremendous  
15 benefits for market participants and for the CFTC, to  
16 the presentation on multi-party confirmations, to the  
17 presentation on stablecoins and the banking system  
18 really shows the extent to which our markets, really  
19 dominated by technology and a whole host of issues that  
20 we really benefit by all of the expertise of the  
21 presenters and you around the table bringing to this  
22 agency. And we really need meetings like this and a

1 committee like this to help us stay informed on these  
2 issues and so we can formulate appropriate regulatory  
3 responses and intelligently consider your well-thought-  
4 out recommendations. So I thank everybody for coming  
5 to Washington and participating in the meeting. Thank  
6 you.

7 MS. TENTE: All right. Thank you, everybody.  
8 The meeting is now adjourned.

9 (Whereupon, at 3:43 p.m., the meeting was  
10 adjourned.)

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